

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

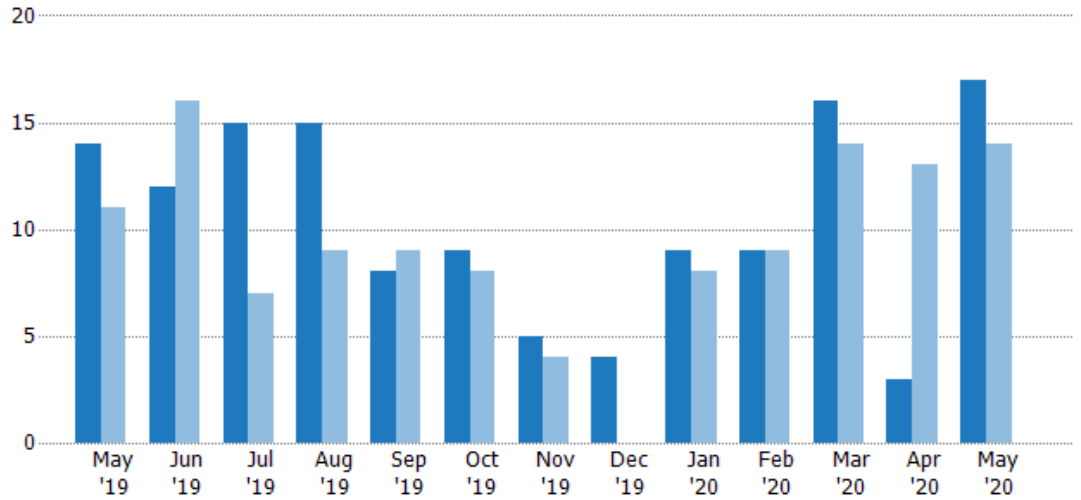
Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	14	+21.4%	54	58	-6.9%
New Listing Volume	\$4,040,200	\$4,090,700	-1.2%	\$12,447,200	\$15,138,400	-17.8%
Active Listing Count	27	35	-22.9%	N/A	N/A	
Active Listing Volume	\$8,499,800	\$11,976,100	-29%	N/A	N/A	
Average Listing Price	\$314,807	\$342,174	-8%	\$315,675	\$330,473	-4.5%
Median Listing Price	\$259,000	\$259,000	+/-	\$260,850	\$255,696	+2%
Median Days in RPR	80	60	+33.3%	102.73	83.18	+23.5%
Months of Inventory	4.5	2.7	+67.1%	4.3	5.3	-18.8%
Absorption Rate	22.22%	37.14%	-14.9%	23.08%	18.75%	+4.3%
Sales Activity Charts Metrics						
New Pending Sales Count	16	6	+166.7%	56	48	+16.7%
New Pending Sales Volume	\$3,838,700	\$1,091,300	+251.8%	\$13,239,200	\$11,067,200	+19.6%
Pending Sales Count	26	17	+52.9%	N/A	N/A	
Pending Sales Volume	\$6,680,200	\$3,829,900	+74.4%	N/A	N/A	
Closed Sales Count	9	8	+12.5%	35	30	+16.7%
Closed Sales Volume	\$1,583,550	\$1,818,500	-12.9%	\$7,348,850	\$6,944,470	+5.8%
Average Sales Price	\$175,950	\$227,313	-22.6%	\$209,967	\$231,482	-9.3%
Median Sales Price	\$200,000	\$234,500	-14.7%	\$185,506	\$211,102	-12.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



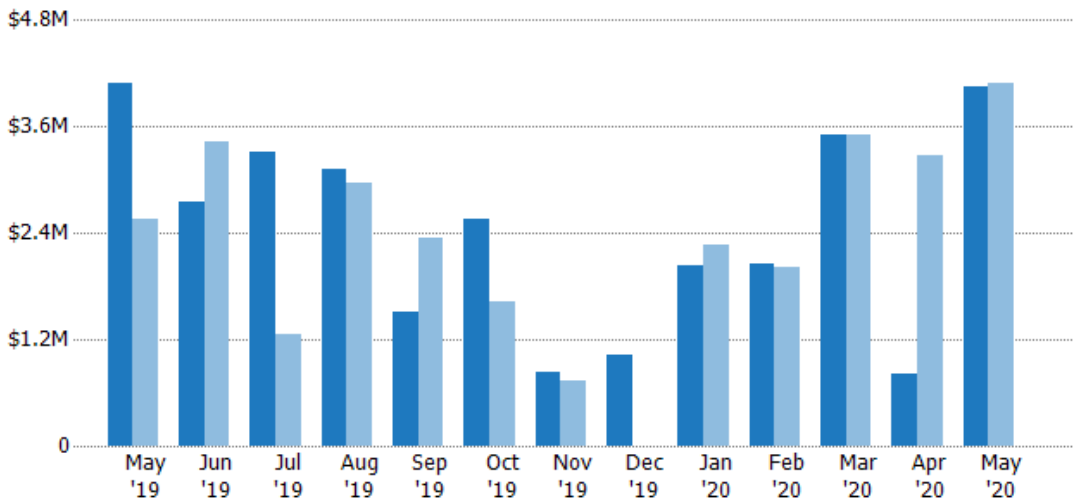
Current Year	14	12	15	15	8	9	5	4	9	9	16	3	17
Prior Year	11	16	7	9	9	8	4	-	8	9	14	13	14
Percent Change from Prior Year	27%	-25%	114%	67%	-11%	13%	25%	100%	13%	0%	14%	-77%	21%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$4.09M	\$2.75M	\$3.31M	\$3.11M	\$1.5M	\$2.55M	\$824K	\$1.02M	\$2.03M	\$2.05M	\$3.51M	\$814K	\$4.04M
Prior Year	\$2.55M	\$3.42M	\$1.26M	\$2.97M	\$2.34M	\$1.62M	\$728K	-	\$2.26M	\$2.01M	\$3.51M	\$3.27M	\$4.09M
Percent Change from Prior Year	60%	-20%	163%	5%	-36%	57%	13%	100%	-10%	2%	0%	-75%	-1%

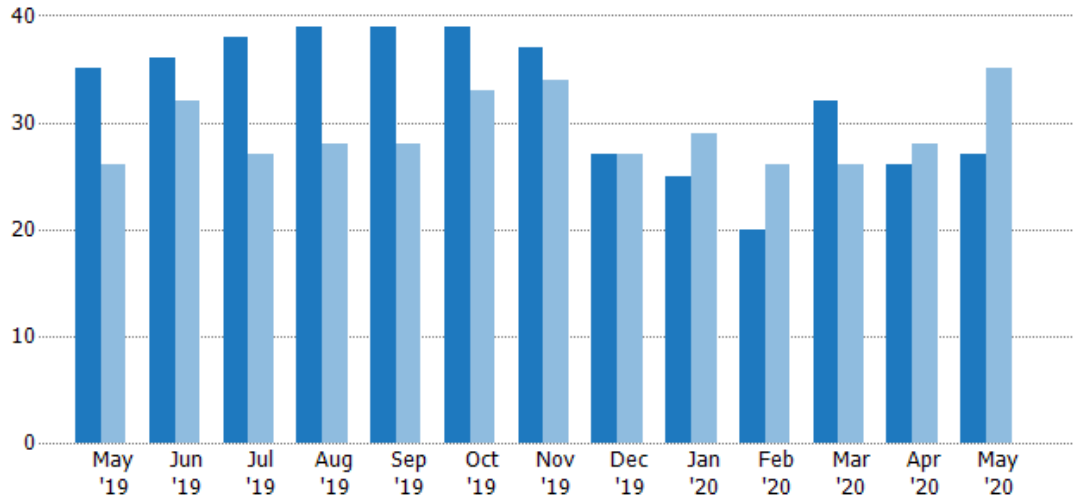
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	27	-22.9%
May '19	35	34.6%
May '18	26	30.8%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	35	36	38	39	39	39	37	27	25	20	32	26	27
Prior Year	26	32	27	28	28	33	34	27	29	26	26	28	35
Percent Change from Prior Year	35%	13%	41%	39%	39%	18%	9%	0%	-14%	-23%	23%	-7%	-23%

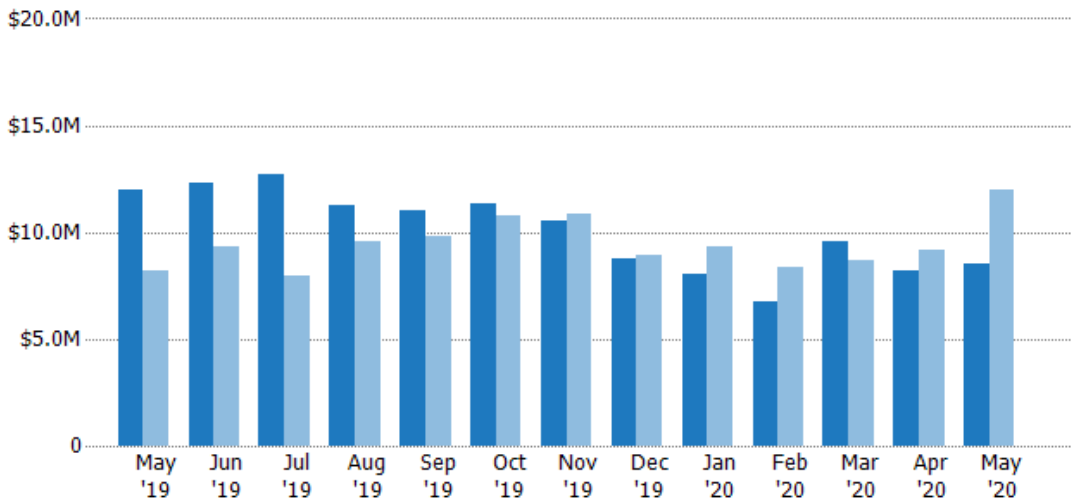
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$8.5M	-29%
May '19	\$12M	46.6%
May '18	\$8.17M	11.2%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$12M	\$12.3M	\$12.7M	\$11.2M	\$11M	\$11.3M	\$10.6M	\$8.76M	\$8.04M	\$6.74M	\$9.54M	\$8.22M	\$8.5M
Prior Year	\$8.17M	\$9.36M	\$7.97M	\$9.55M	\$9.81M	\$10.8M	\$10.9M	\$8.89M	\$9.36M	\$8.39M	\$8.69M	\$9.17M	\$12M
Percent Change from Prior Year	47%	31%	59%	18%	12%	5%	-3%	-1%	-14%	-20%	10%	-10%	-29%

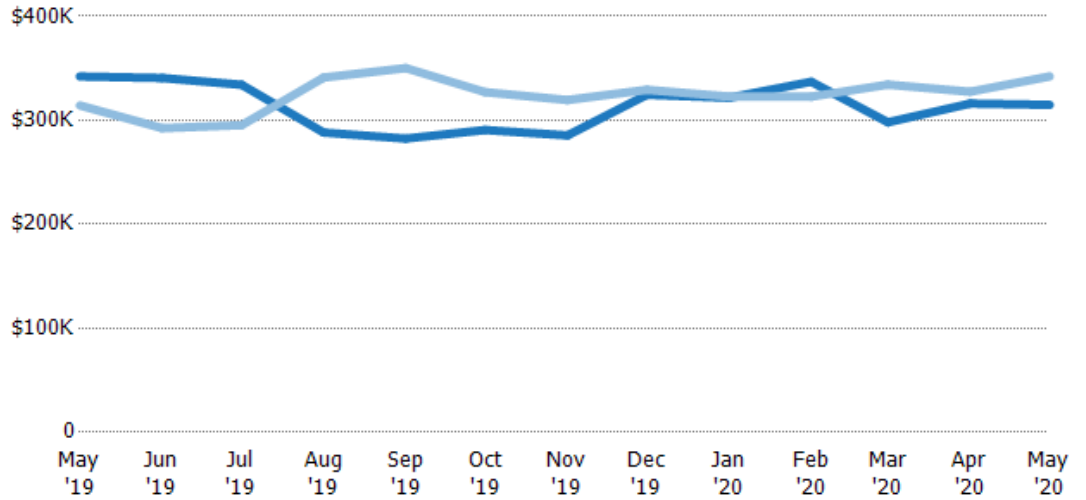
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$315K	-8%
May '19	\$342K	8.9%
May '18	\$314K	-15%



Current Year	\$342K	\$341K	\$334K	\$288K	\$282K	\$291K	\$285K	\$325K	\$322K	\$337K	\$298K	\$316K	\$315K
Prior Year	\$314K	\$292K	\$295K	\$341K	\$350K	\$327K	\$319K	\$329K	\$323K	\$323K	\$334K	\$327K	\$342K
Percent Change from Prior Year	9%	17%	13%	-16%	-19%	-11%	-11%	-1%	0%	4%	-11%	-3%	-8%

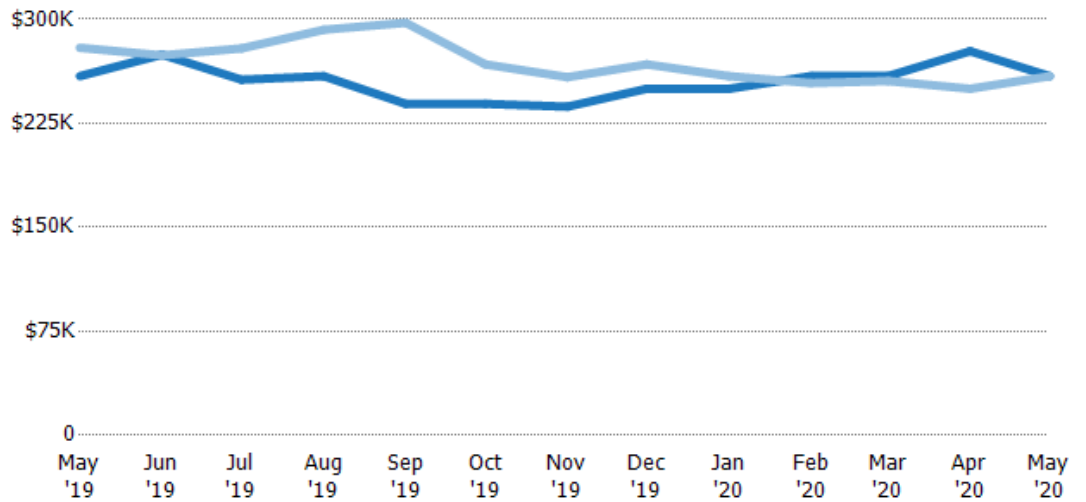
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$259K	0%
May '19	\$259K	-7.3%
May '18	\$279K	-16.5%



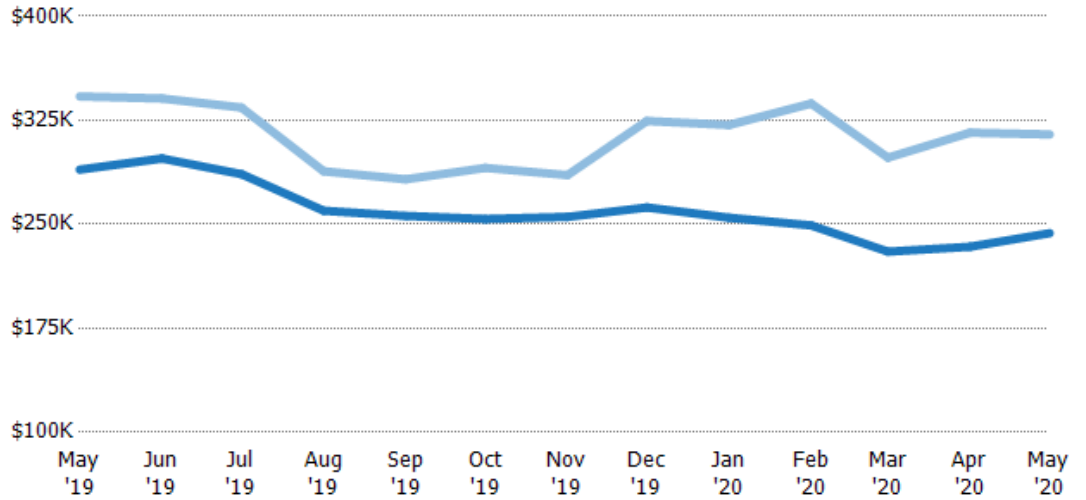
Current Year	\$259K	\$275K	\$256K	\$259K	\$239K	\$239K	\$237K	\$250K	\$250K	\$259K	\$259K	\$277K	\$259K
Prior Year	\$279K	\$274K	\$279K	\$292K	\$297K	\$268K	\$258K	\$268K	\$259K	\$254K	\$256K	\$250K	\$259K
Percent Change from Prior Year	-7%	0%	-8%	-11%	-20%	-11%	-8%	-7%	-4%	2%	1%	11%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



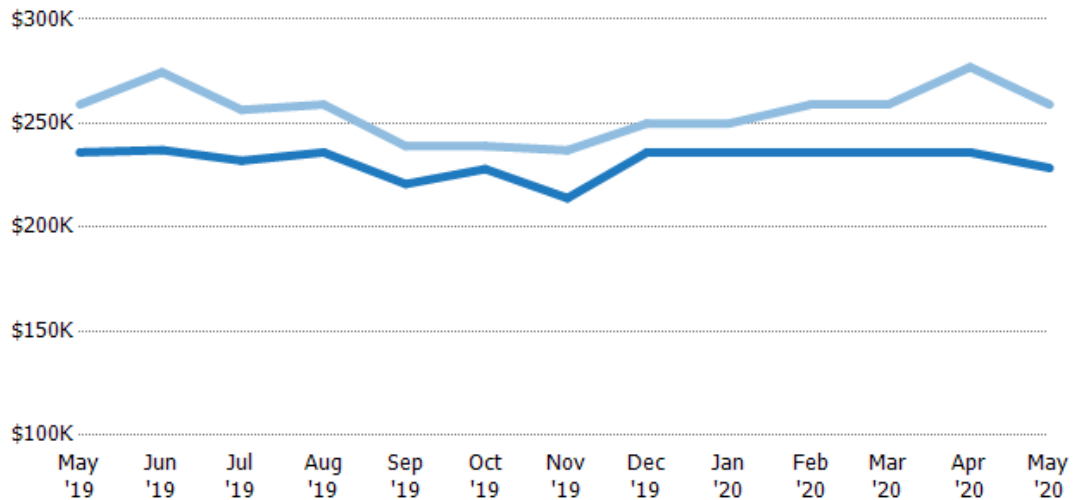
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$289K	\$297K	\$286K	\$260K	\$256K	\$254K	\$255K	\$262K	\$255K	\$249K	\$230K	\$234K	\$244K
Avg Listing Price	\$342K	\$341K	\$334K	\$288K	\$282K	\$291K	\$285K	\$325K	\$322K	\$337K	\$298K	\$316K	\$315K
Avg Listing Price as a % of Avg Est Value	118%	115%	117%	111%	110%	115%	112%	124%	126%	135%	129%	135%	129%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$236K	\$237K	\$232K	\$236K	\$221K	\$228K	\$214K	\$236K	\$236K	\$236K	\$236K	\$236K	\$229K
Median Listing Price	\$259K	\$275K	\$256K	\$259K	\$239K	\$239K	\$237K	\$250K	\$250K	\$259K	\$259K	\$277K	\$259K
Med Listing Price as a % of Med Est Value	110%	116%	111%	110%	108%	105%	111%	106%	106%	110%	110%	117%	113%

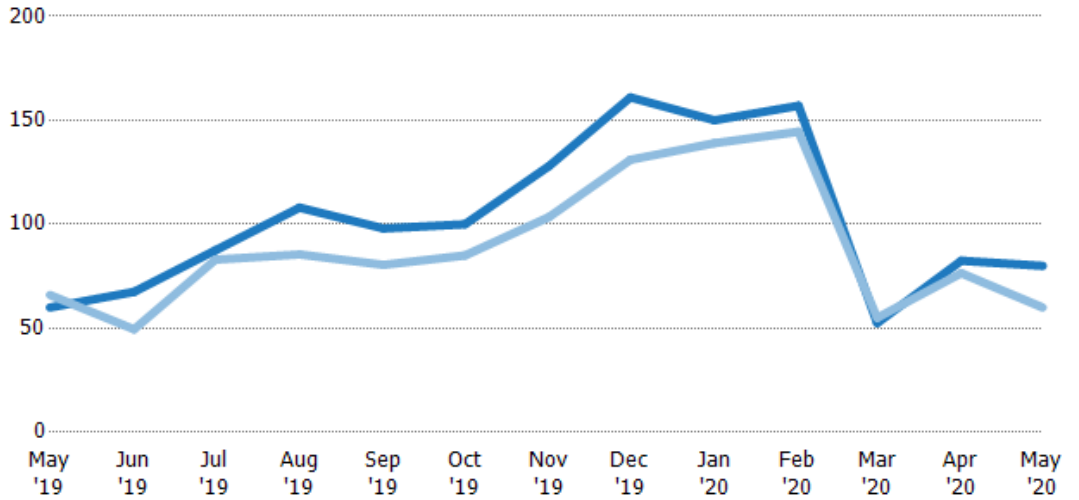
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
May '20	80	33.3%
May '19	60	-9.1%
May '18	66	9.8%



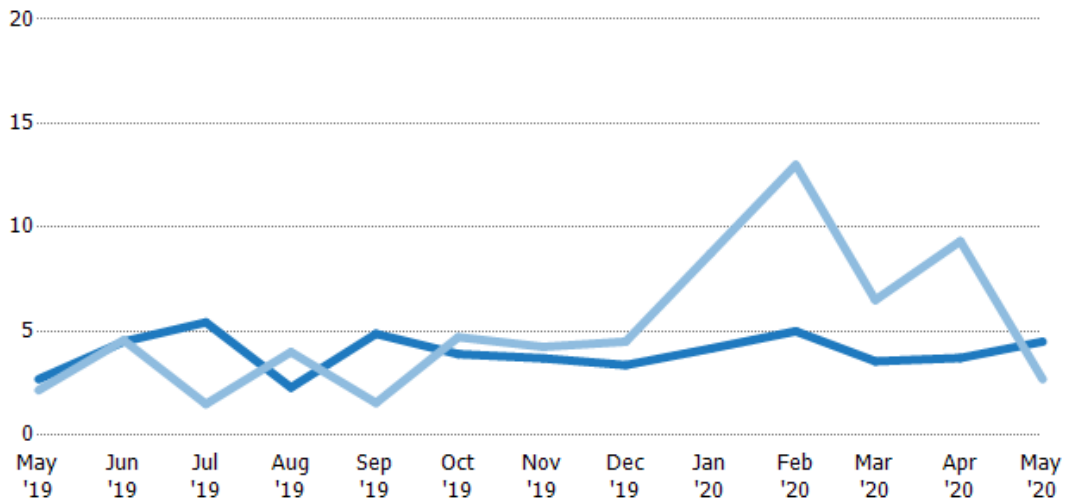
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	60	67.5	87.5	108	98	100	128	161	150	157	52.5	82.5	80
Prior Year	66	49.5	83	85.5	80.5	85	104	131	139	145	55	76.5	60
Percent Change from Prior Year	-9%	36%	5%	26%	22%	18%	24%	23%	8%	9%	-5%	8%	33%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



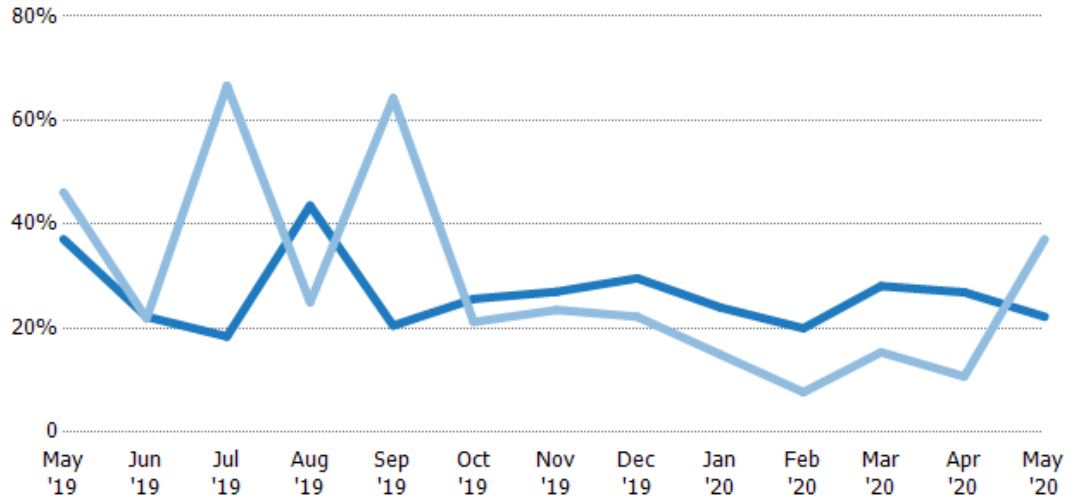
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	2.69	4.5	5.43	2.29	4.88	3.9	3.7	3.38	4.17	5	3.56	3.71	4.5
Prior Year	2.17	4.57	1.5	4	1.56	4.71	4.25	4.5	8.75	13	6.5	9.33	2.69
Percent Change from Prior Year	24%	-2%	262%	-43%	213%	-17%	-13%	-25%	100%	-62%	-45%	-60%	67%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



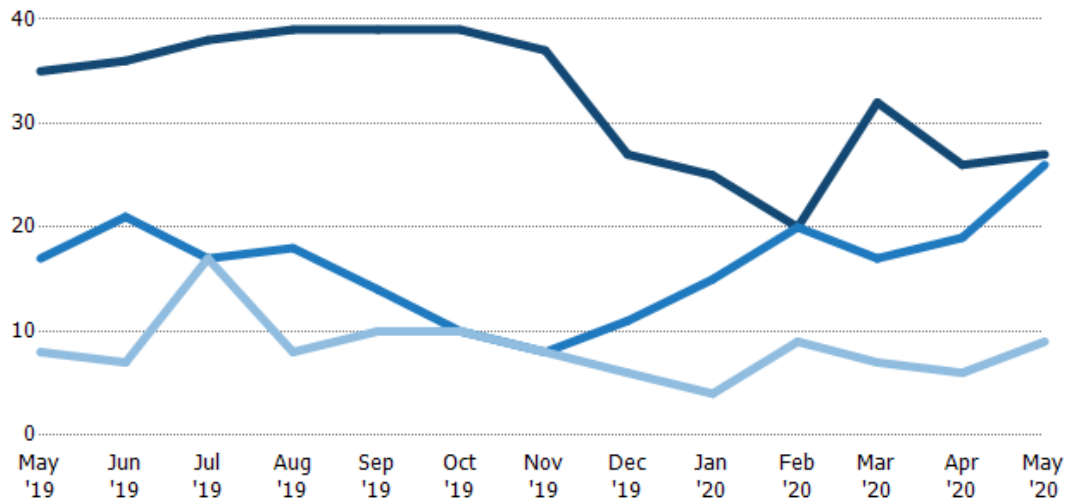
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	37%	22%	18%	44%	21%	26%	27%	30%	24%	20%	28%	27%	22%
Prior Year	46%	22%	67%	25%	64%	21%	24%	22%	15%	8%	15%	11%	37%
Change from Prior Year	9%	0%	48%	-19%	44%	-4%	-4%	-7%	-24%	-12%	-13%	-16%	15%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Active	35	36	38	39	39	39	37	27	25	20	32	26	27
Pending	17	21	17	18	14	10	8	11	15	20	17	19	26
Sold	8	7	17	8	10	10	8	6	4	9	7	6	9

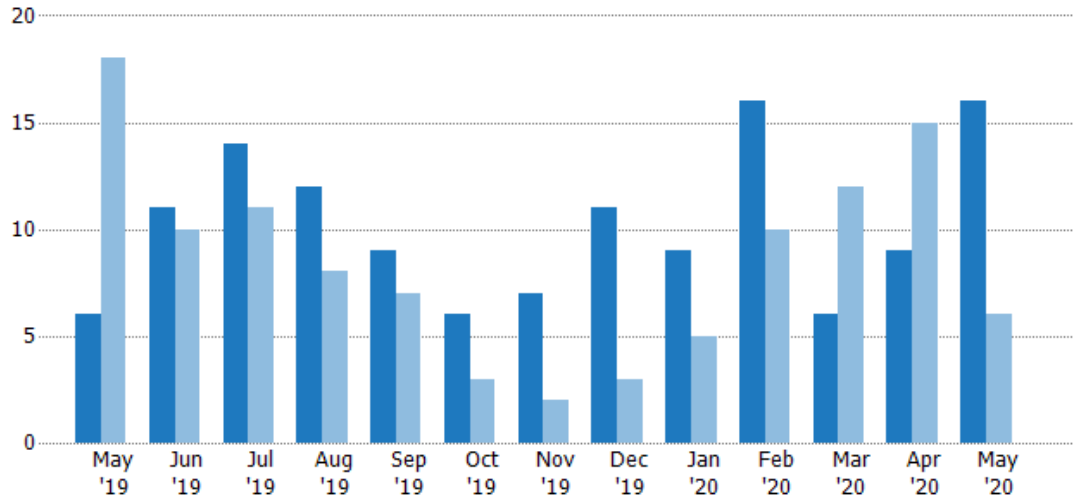
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	16	166.7%
May '19	6	-66.7%
May '18	18	-44.4%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	6	11	14	12	9	6	7	11	9	16	6	9	16
Prior Year	18	10	11	8	7	3	2	3	5	10	12	15	6
Percent Change from Prior Year	-67%	10%	27%	50%	29%	100%	250%	267%	80%	60%	-50%	-40%	167%

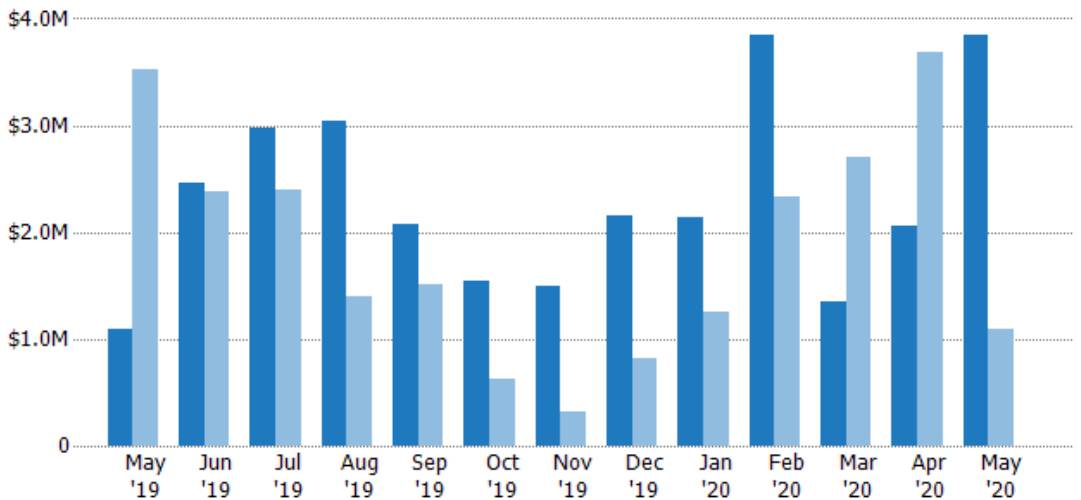
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$3.84M	251.8%
May '19	\$1.09M	-69.1%
May '18	\$3.53M	-35.4%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$1.09M	\$2.46M	\$2.97M	\$3.04M	\$2.07M	\$1.55M	\$1.49M	\$2.15M	\$2.14M	\$3.85M	\$1.35M	\$2.06M	\$3.84M
Prior Year	\$3.53M	\$2.37M	\$2.4M	\$1.39M	\$1.51M	\$632K	\$319K	\$814K	\$1.26M	\$2.33M	\$2.7M	\$3.68M	\$1.09M
Percent Change from Prior Year	-69%	4%	24%	119%	38%	145%	368%	164%	70%	65%	-50%	-44%	252%

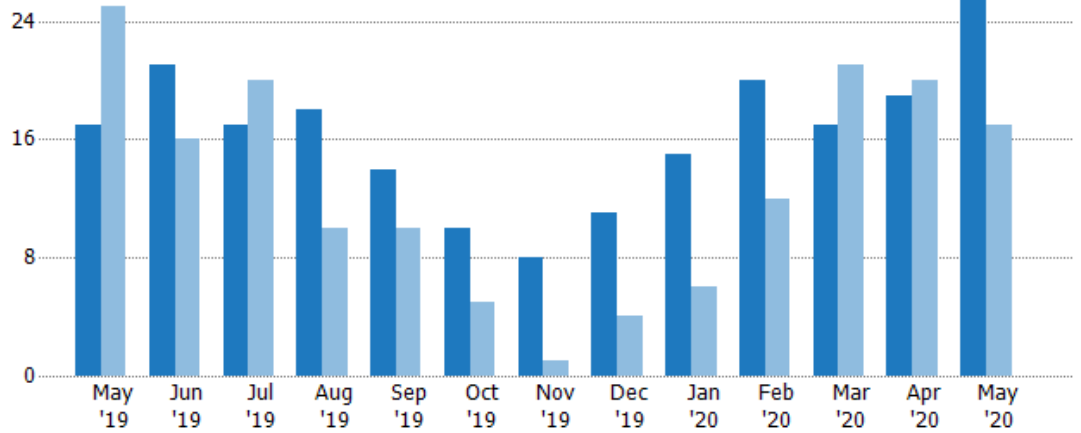
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	26	52.9%
May '19	17	-32%
May '18	25	-24%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	17	21	17	18	14	10	8	11	15	20	17	19	26
Prior Year	25	16	20	10	10	5	1	4	6	12	21	20	17
Percent Change from Prior Year	-32%	31%	-15%	80%	40%	100%	700%	175%	150%	67%	-19%	-5%	53%

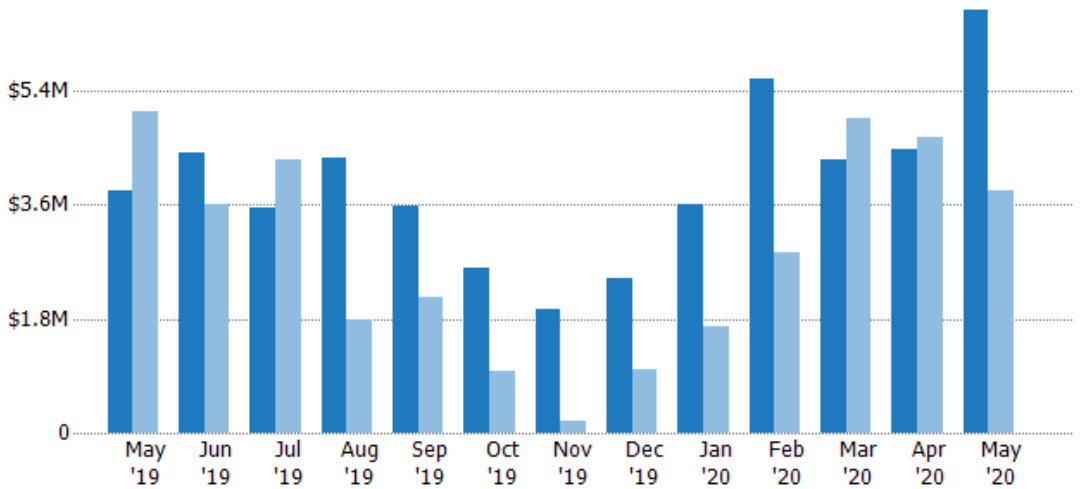
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$6.68M	74.4%
May '19	\$3.83M	-24.4%
May '18	\$5.07M	-24.5%



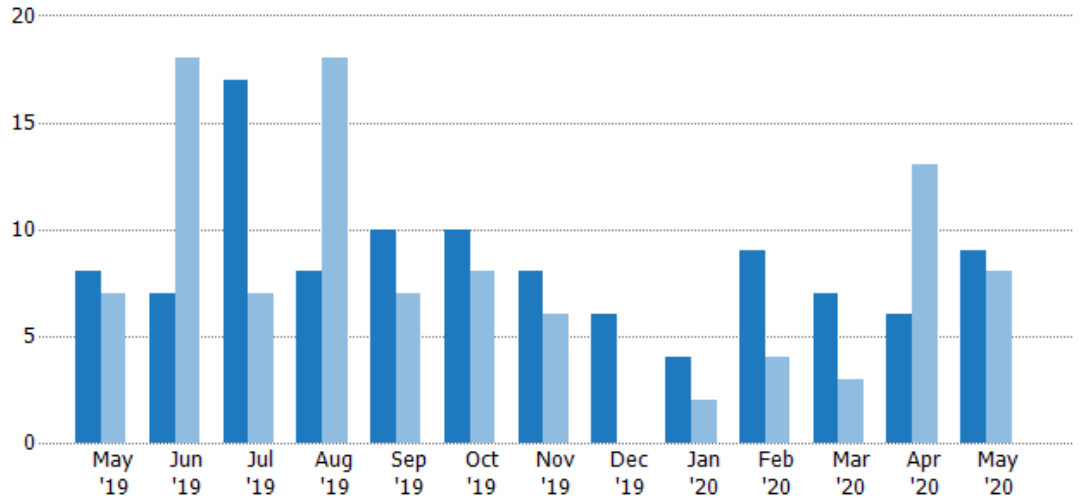
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$3.83M	\$4.43M	\$3.54M	\$4.33M	\$3.58M	\$2.61M	\$1.96M	\$2.45M	\$3.59M	\$5.58M	\$4.31M	\$4.48M	\$6.68M
Prior Year	\$5.07M	\$3.6M	\$4.31M	\$1.8M	\$2.13M	\$980K	\$180K	\$994K	\$1.69M	\$2.84M	\$4.97M	\$4.65M	\$3.83M
Percent Change from Prior Year	-24%	23%	-18%	141%	68%	166%	990%	146%	113%	96%	-13%	-4%	74%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



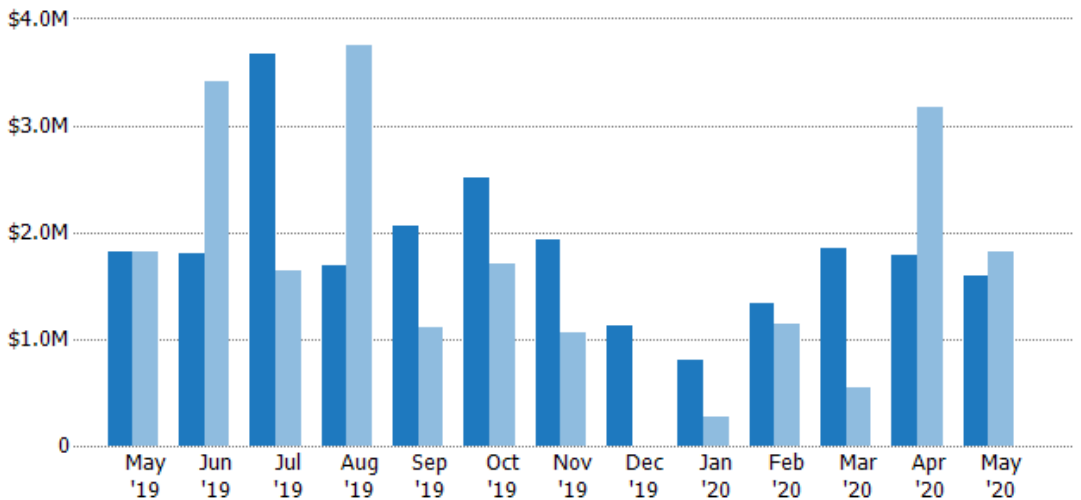
Current Year	8	7	17	8	10	10	8	6	4	9	7	6	9
Prior Year	7	18	7	18	7	8	6	-	2	4	3	13	8
Percent Change from Prior Year	14%	-61%	143%	-56%	43%	25%	33%	100%	100%	125%	133%	-54%	13%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



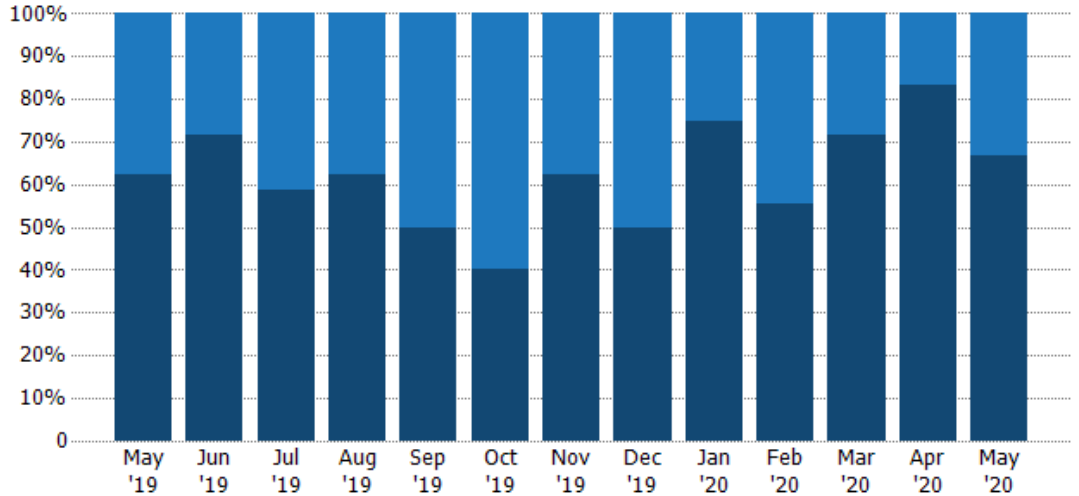
Current Year	\$1.82M	\$1.81M	\$3.67M	\$1.68M	\$2.07M	\$2.5M	\$1.93M	\$1.13M	\$799K	\$1.33M	\$1.85M	\$1.79M	\$1.58M
Prior Year	\$1.82M	\$3.42M	\$1.63M	\$3.76M	\$1.11M	\$1.71M	\$1.06M	-	\$274K	\$1.14M	\$540K	\$3.17M	\$1.82M
Percent Change from Prior Year	0%	-47%	124%	-55%	87%	47%	83%	100%	191%	16%	242%	-44%	-13%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



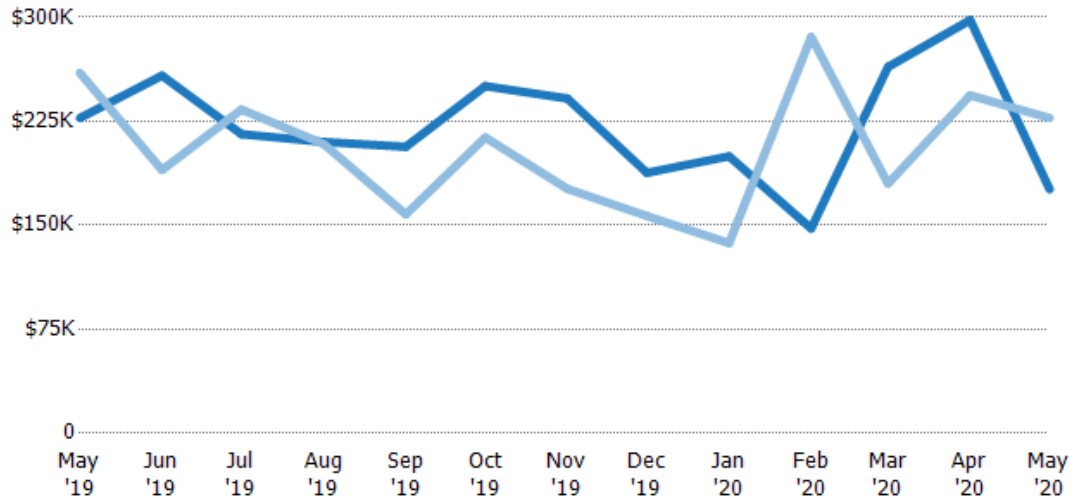
Condo/Townhouse	38%	29%	41%	38%	50%	60%	38%	50%	25%	44%	29%	17%	33%
Single Family Residence	63%	71%	59%	63%	50%	40%	63%	50%	75%	56%	71%	83%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



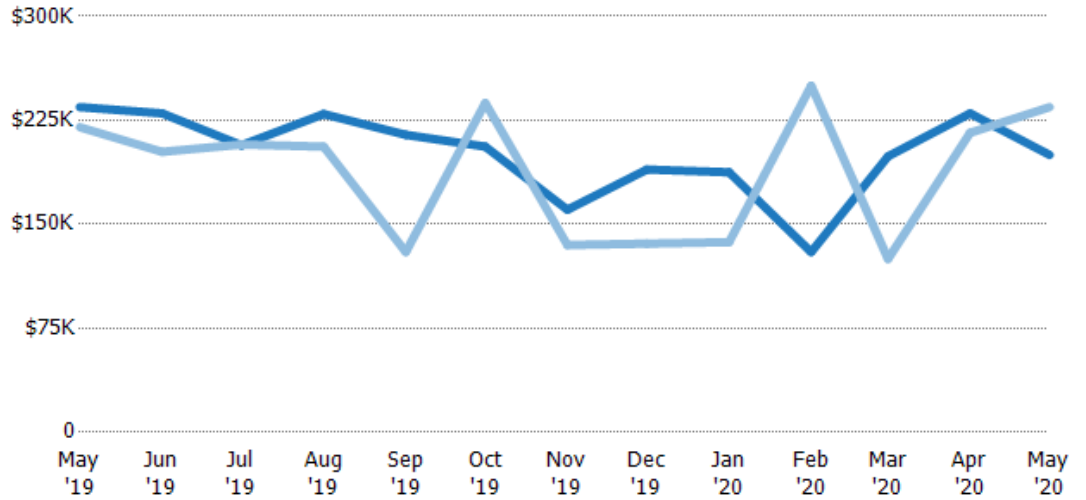
Current Year	\$227K	\$258K	\$216K	\$210K	\$207K	\$250K	\$241K	\$188K	\$200K	\$148K	\$264K	\$298K	\$176K
Prior Year	\$260K	\$190K	\$233K	\$209K	\$158K	\$213K	\$176K	\$157K	\$137K	\$286K	\$180K	\$244K	\$227K
Percent Change from Prior Year	-13%	36%	-8%	1%	31%	17%	37%	100%	46%	-48%	47%	22%	-23%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



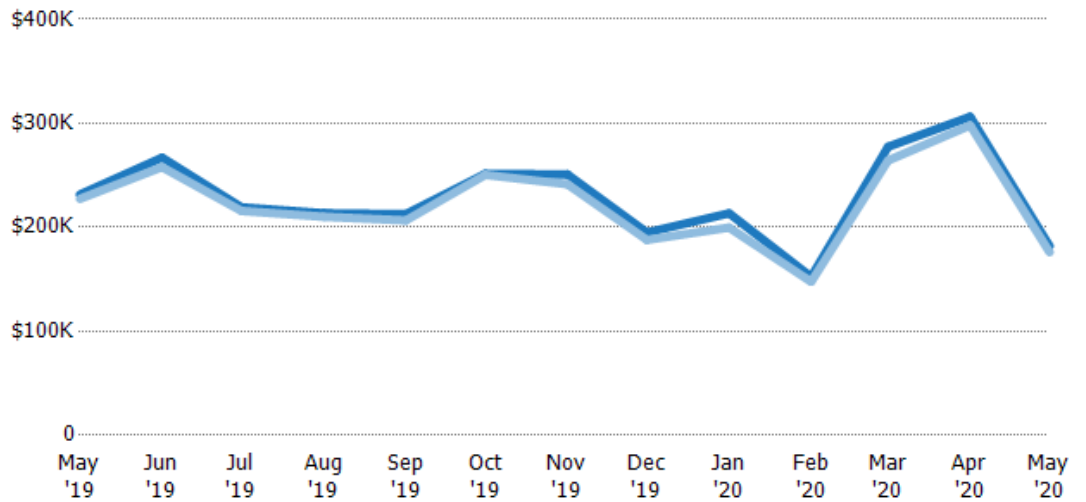
Current Year	\$235K	\$230K	\$207K	\$230K	\$215K	\$206K	\$161K	\$190K	\$188K	\$130K	\$199K	\$230K	\$200K
Prior Year	\$220K	\$202K	\$208K	\$206K	\$130K	\$238K	\$135K	\$136K	\$137K	\$250K	\$125K	\$216K	\$235K
Percent Change from Prior Year	7%	14%	0%	11%	65%	-13%	19%	100%	37%	-48%	59%	6%	-15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



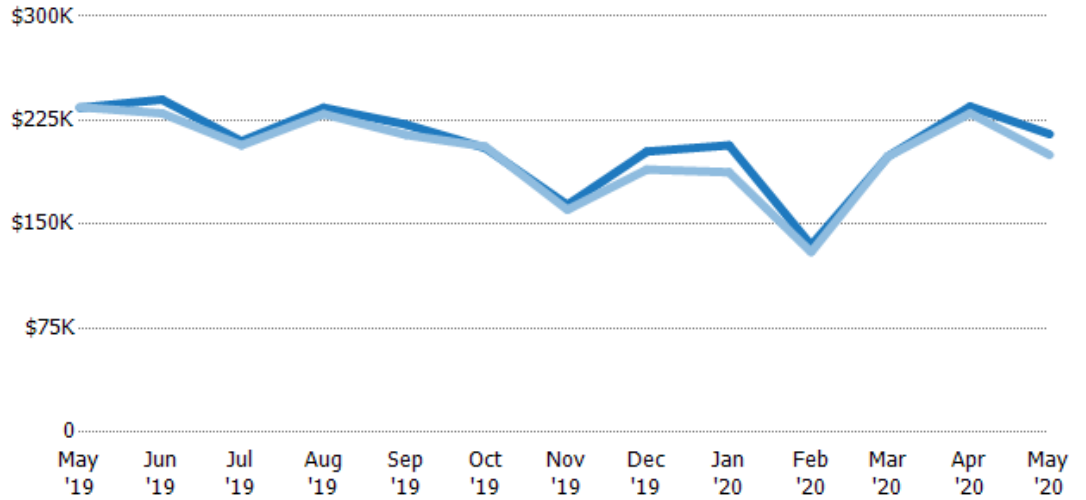
Avg List Price	\$231K	\$267K	\$219K	\$214K	\$213K	\$251K	\$251K	\$195K	\$213K	\$152K	\$277K	\$306K	\$182K
Avg Sales Price	\$227K	\$258K	\$216K	\$210K	\$207K	\$250K	\$241K	\$188K	\$200K	\$148K	\$264K	\$298K	\$176K
Avg Sales Price as a % of Avg List Price	98%	97%	98%	98%	97%	100%	96%	96%	94%	97%	95%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



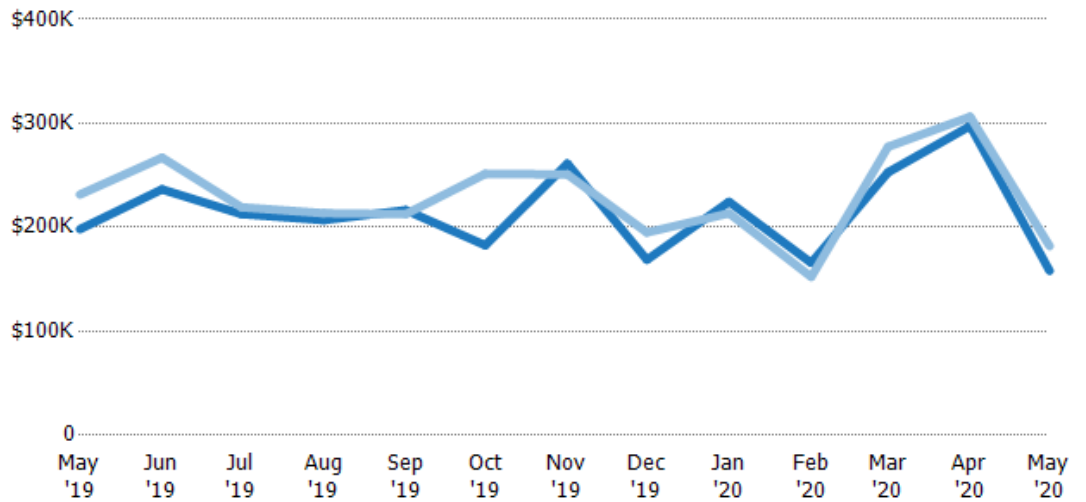
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median List Price	\$234K	\$240K	\$210K	\$234K	\$222K	\$205K	\$164K	\$202K	\$207K	\$135K	\$199K	\$235K	\$215K
Median Sales Price	\$235K	\$230K	\$207K	\$230K	\$215K	\$206K	\$161K	\$190K	\$188K	\$130K	\$199K	\$230K	\$200K
Med Sales Price as a % of Med List Price	100%	96%	99%	98%	97%	100%	98%	94%	91%	96%	100%	98%	93%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



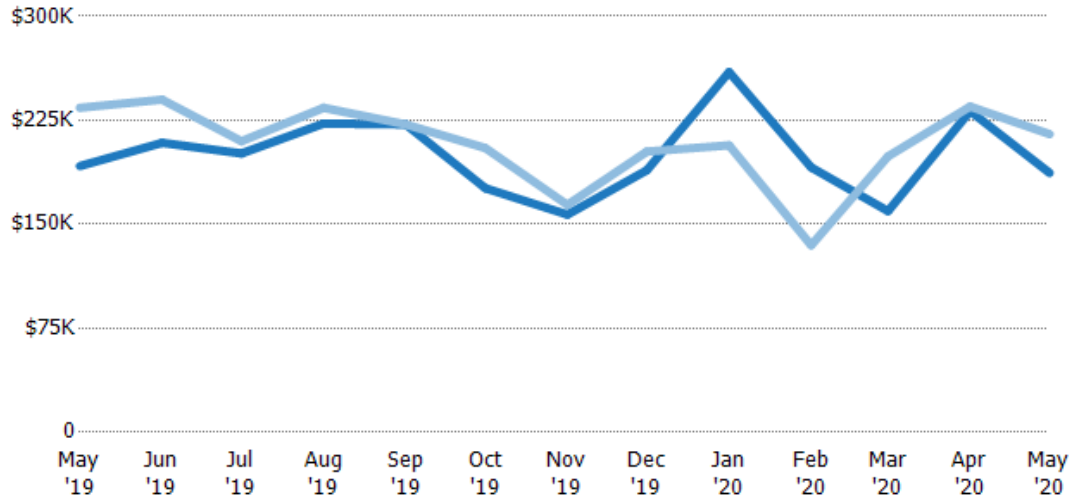
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$198K	\$236K	\$213K	\$207K	\$216K	\$183K	\$261K	\$169K	\$224K	\$166K	\$253K	\$297K	\$158K
Avg Sales Price	\$231K	\$267K	\$219K	\$214K	\$213K	\$251K	\$251K	\$195K	\$213K	\$152K	\$277K	\$306K	\$182K
Avg Sales Price as a % of Avg Est Value	117%	113%	103%	103%	98%	138%	96%	116%	95%	92%	110%	103%	115%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$192K	\$209K	\$201K	\$223K	\$222K	\$176K	\$157K	\$189K	\$260K	\$191K	\$160K	\$232K	\$187K
Median Sales Price	\$234K	\$240K	\$210K	\$234K	\$222K	\$205K	\$164K	\$202K	\$207K	\$135K	\$199K	\$235K	\$215K
Med Sales Price as a % of Med Est Value	122%	115%	104%	105%	100%	116%	104%	107%	80%	71%	125%	101%	115%