

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

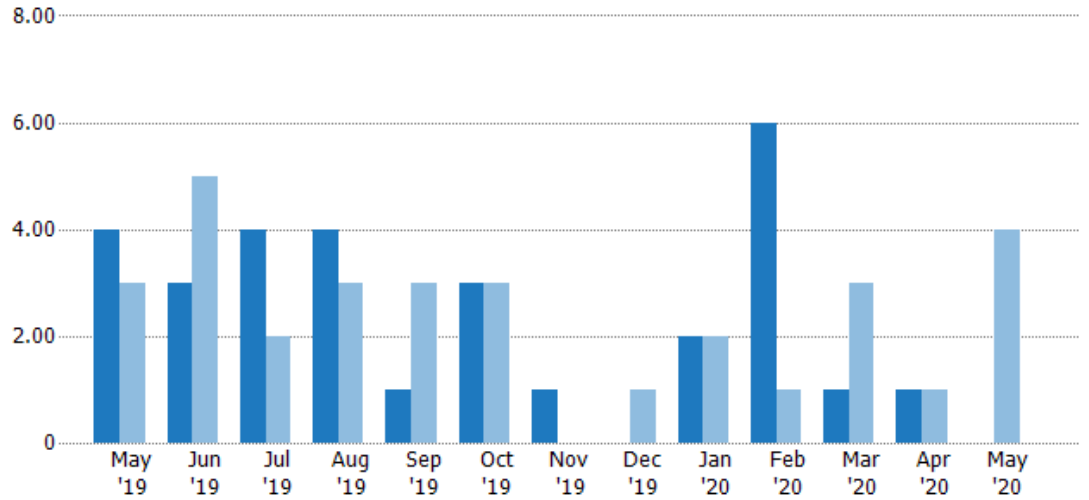
Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	4	–	10	11	-9.1%
New Listing Volume	–	\$1,913,000	–	\$4,048,000	\$4,863,400	-16.8%
Active Listing Count	14	22	-36.4%	N/A	N/A	
Active Listing Volume	\$10,424,500	\$11,260,400	-7.4%	N/A	N/A	
Average Listing Price	\$744,607	\$511,836	+45.5%	\$708,099	\$504,726	+40.3%
Median Listing Price	\$487,500	\$427,500	+14%	\$493,667	\$420,552	+17.4%
Median Days in RPR	311	186	+67.2%	245	212.17	+15.5%
Months of Inventory	14	11	+27.3%	14	11.7	+20%
Absorption Rate	7.14%	9.09%	-1.9%	7.14%	8.57%	-1.4%
Sales Activity Charts Metrics						
New Pending Sales Count	2	1	+100%	10	6	+66.7%
New Pending Sales Volume	\$999,000	\$580,000	+72.2%	\$4,254,000	\$2,259,000	+88.3%
Pending Sales Count	4	1	+300%	N/A	N/A	
Pending Sales Volume	\$1,743,000	\$139,000	+1,154%	N/A	N/A	
Closed Sales Count	2	1	+100%	7	6	+16.7%
Closed Sales Volume	\$842,500	\$595,000	+41.6%	\$2,822,500	\$2,725,000	+3.6%
Average Sales Price	\$421,250	\$595,000	-29.2%	\$403,214	\$454,167	-11.2%
Median Sales Price	\$421,250	\$595,000	-29.2%	\$403,214	\$454,167	-11.2%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



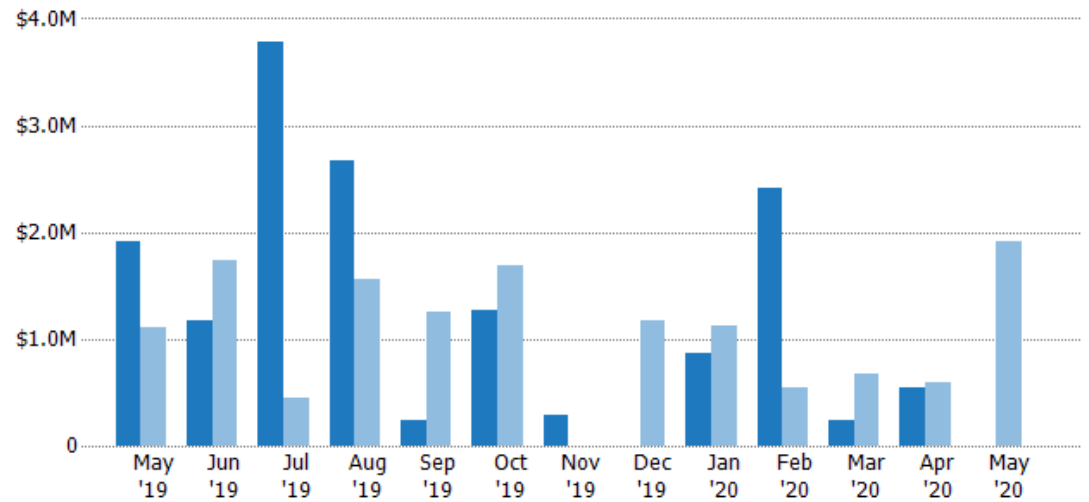
Current Year	4	3	4	4	1	3	1	-	2	6	1	1	-
Prior Year	3	5	2	3	3	3	-	1	2	1	3	1	4
Percent Change from Prior Year	33%	-40%	100%	33%	-67%	0%	100%	-100%	0%	500%	-67%	0%	-100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$1.91M	\$1.18M	\$3.78M	\$2.67M	\$235K	\$1.27M	\$289K	-	\$859K	\$2.41M	\$235K	\$545K	-
Prior Year	\$1.11M	\$1.73M	\$450K	\$1.57M	\$1.26M	\$1.69M	-	\$1.18M	\$1.13M	\$550K	\$676K	\$599K	\$1.91M
Percent Change from Prior Year	73%	-32%	741%	70%	-81%	-25%	100%	-100%	-24%	338%	-65%	-9%	-100%

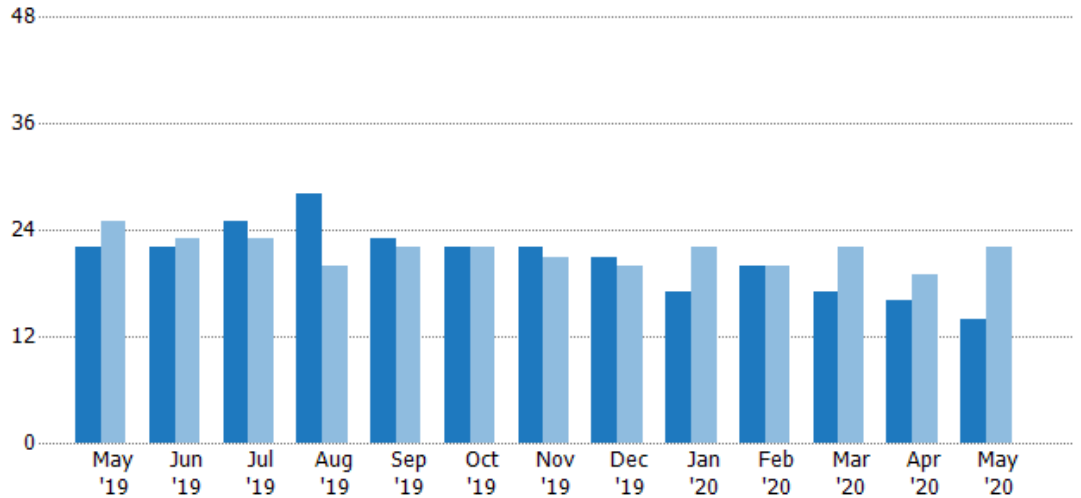
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	14	-36.4%
May '19	22	-12%
May '18	25	64%



Current Year	22	22	25	28	23	22	22	21	17	20	17	16	14
Prior Year	25	23	23	20	22	22	21	20	22	20	22	19	22
Percent Change from Prior Year	-12%	-4%	9%	40%	5%	0%	5%	5%	-23%	0%	-23%	-16%	-36%

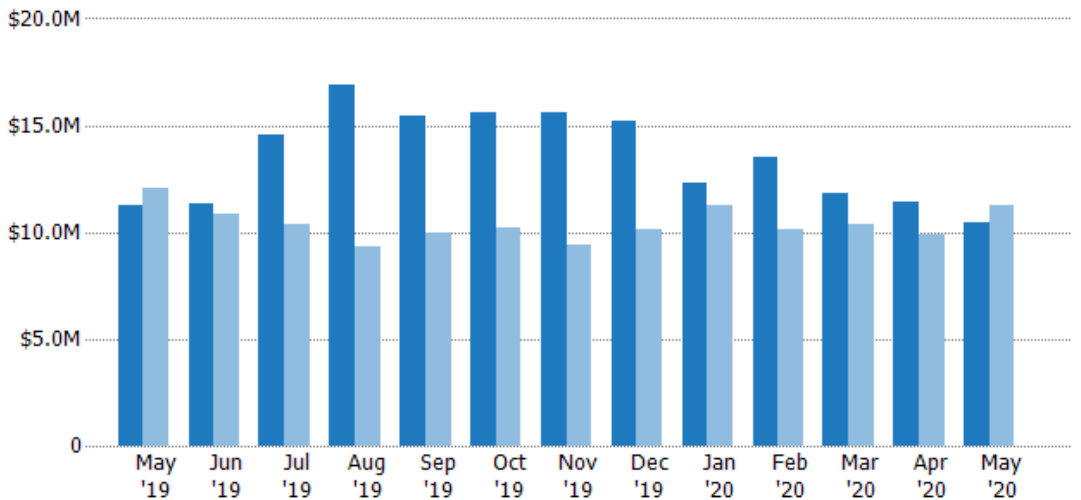
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$10.4M	-7.4%
May '19	\$11.3M	-6.5%
May '18	\$12M	40.8%



Current Year	\$11.3M	\$11.3M	\$14.6M	\$16.9M	\$15.5M	\$15.6M	\$15.6M	\$15.2M	\$12.3M	\$13.5M	\$11.8M	\$11.4M	\$10.4M
Prior Year	\$12M	\$10.9M	\$10.4M	\$9.36M	\$9.97M	\$10.2M	\$9.44M	\$10.1M	\$11.3M	\$10.2M	\$10.4M	\$9.93M	\$11.3M
Percent Change from Prior Year	-6%	4%	40%	81%	55%	53%	65%	50%	10%	33%	14%	15%	-7%

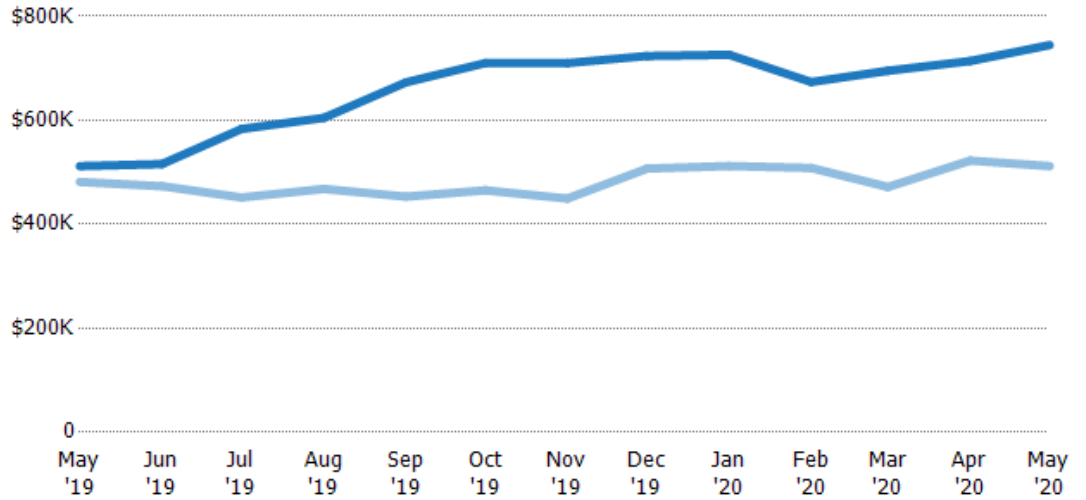
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$745K	45.5%
May '19	\$512K	6.3%
May '18	\$482K	-14.2%



Current Year	\$512K	\$516K	\$583K	\$605K	\$673K	\$710K	\$710K	\$724K	\$726K	\$674K	\$695K	\$714K	\$745K
Prior Year	\$482K	\$473K	\$452K	\$468K	\$453K	\$465K	\$449K	\$507K	\$512K	\$508K	\$472K	\$522K	\$512K
Percent Change from Prior Year	6%	9%	29%	29%	48%	53%	58%	43%	42%	33%	47%	37%	45%

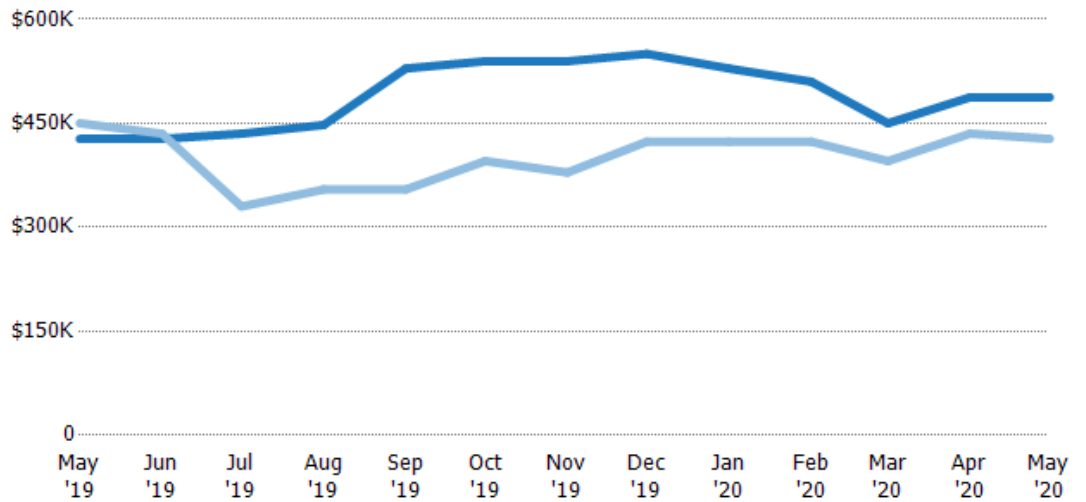
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$488K	14%
May '19	\$428K	-5%
May '18	\$450K	-16.7%



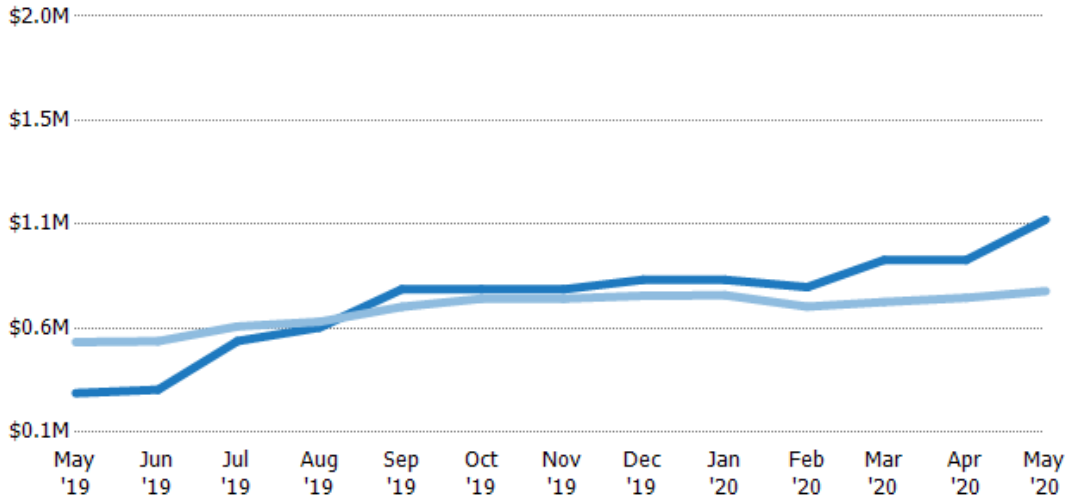
Current Year	\$428K	\$428K	\$435K	\$448K	\$529K	\$540K	\$540K	\$550K	\$529K	\$510K	\$450K	\$488K	\$488K
Prior Year	\$450K	\$435K	\$330K	\$355K	\$355K	\$396K	\$379K	\$424K	\$424K	\$424K	\$396K	\$435K	\$428K
Percent Change from Prior Year	-5%	-2%	32%	26%	49%	36%	42%	30%	25%	20%	14%	12%	14%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



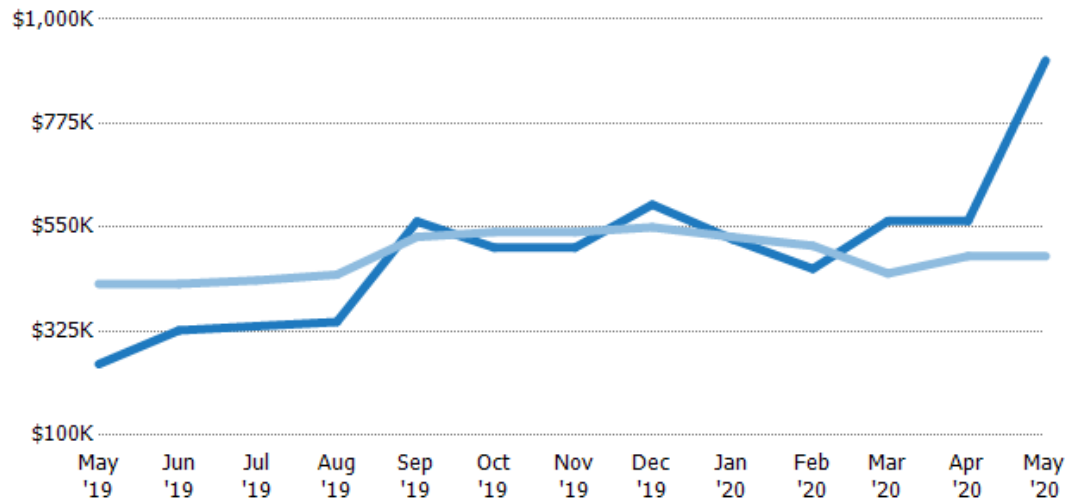
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$279K	\$294K	\$516K	\$578K	\$753K	\$753K	\$753K	\$796K	\$796K	\$763K	\$887K	\$887K	\$1.07M
Avg Listing Price	\$512K	\$516K	\$583K	\$605K	\$673K	\$710K	\$710K	\$724K	\$726K	\$674K	\$695K	\$714K	\$745K
Avg Listing Price as a % of Avg Est Value	184%	175%	113%	105%	89%	94%	94%	91%	91%	88%	78%	81%	70%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



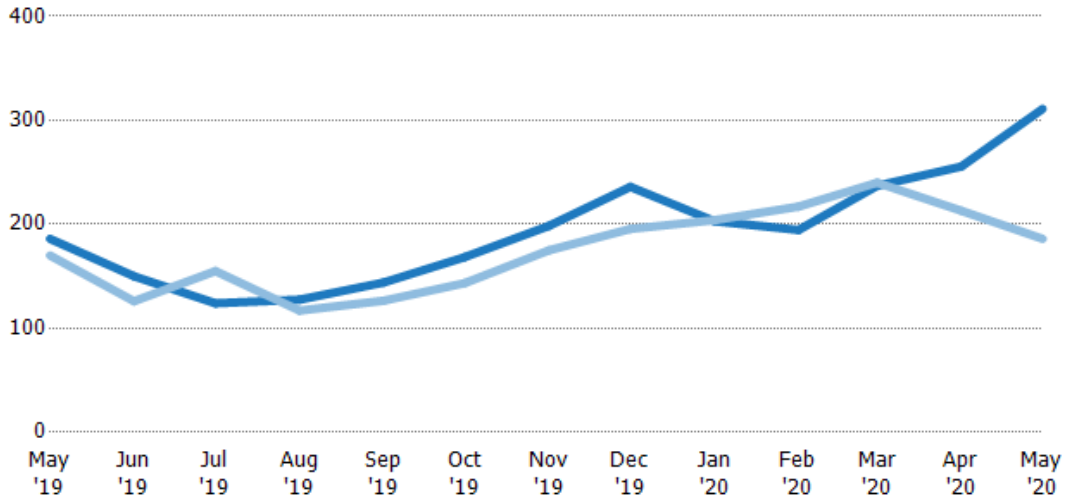
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$254K	\$327K	\$336K	\$345K	\$563K	\$506K	\$506K	\$599K	\$524K	\$460K	\$563K	\$563K	\$911K
Median Listing Price	\$428K	\$428K	\$435K	\$448K	\$529K	\$540K	\$540K	\$550K	\$529K	\$510K	\$450K	\$488K	\$488K
Med Listing Price as a % of Med Est Value	168%	131%	129%	130%	94%	107%	107%	92%	101%	111%	80%	87%	54%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



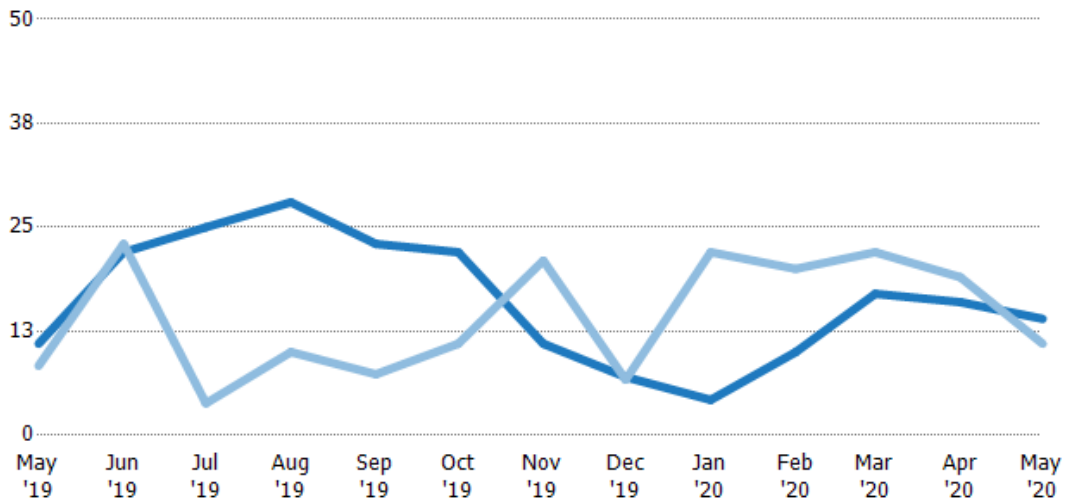
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	186	150	124	128	144	169	199	236	203	195	237	256	311
Prior Year	170	126	155	117	127	144	175	196	204	217	240	213	186
Percent Change from Prior Year	9%	19%	-20%	9%	14%	17%	13%	21%	0%	-10%	-1%	20%	67%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



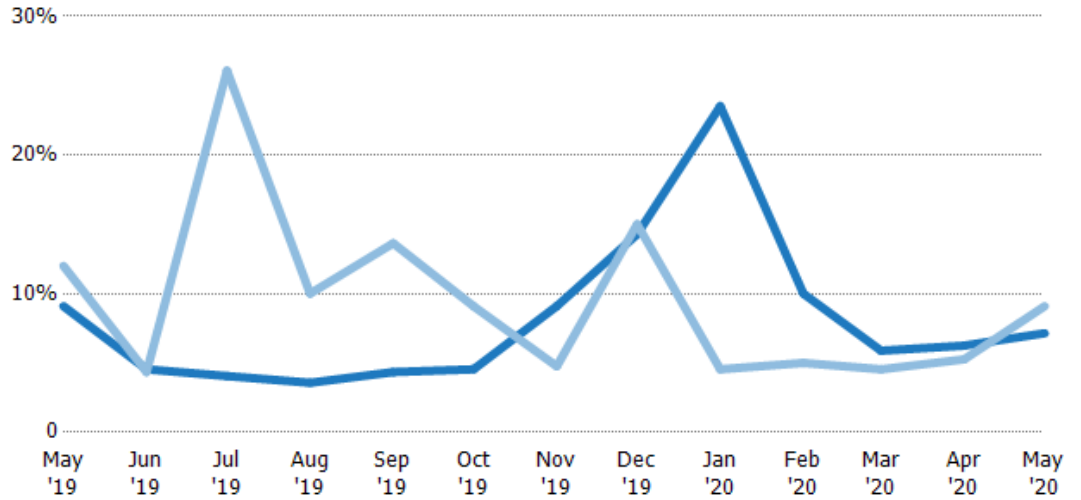
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	11	22	25	28	23	22	11	7	4.25	10	17	16	14
Prior Year	8.33	23	3.83	10	7.33	11	21	6.67	22	20	22	19	11
Percent Change from Prior Year	32%	-4%	-100%	180%	214%	100%	-48%	5%	-81%	-50%	-23%	-16%	27%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



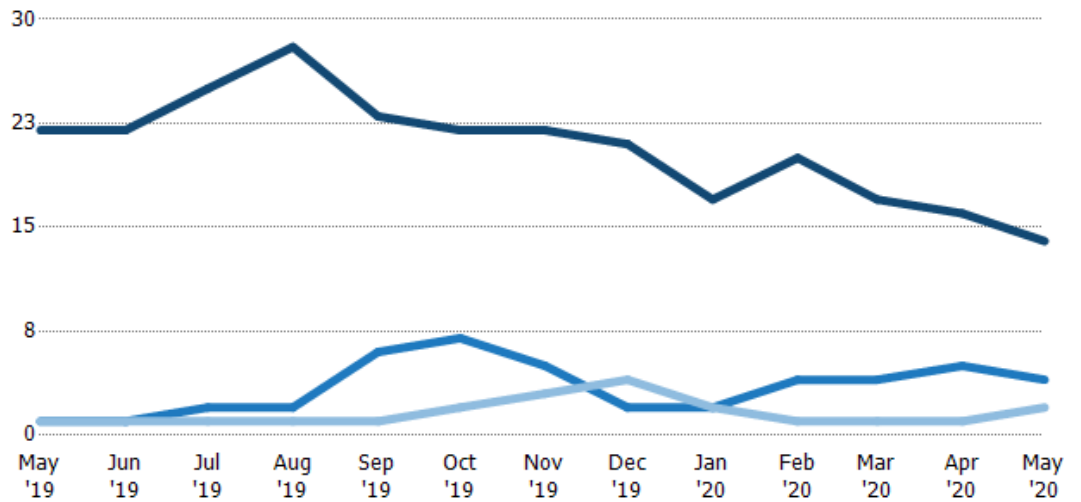
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	9%	5%	4%	4%	4%	5%	9%	14%	24%	10%	6%	6%	7%
Prior Year	12%	4%	26%	10%	14%	9%	5%	15%	5%	5%	5%	5%	9%
Change from Prior Year	3%	0%	26%	6%	9%	5%	-4%	1%	-19%	-5%	-1%	-1%	2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



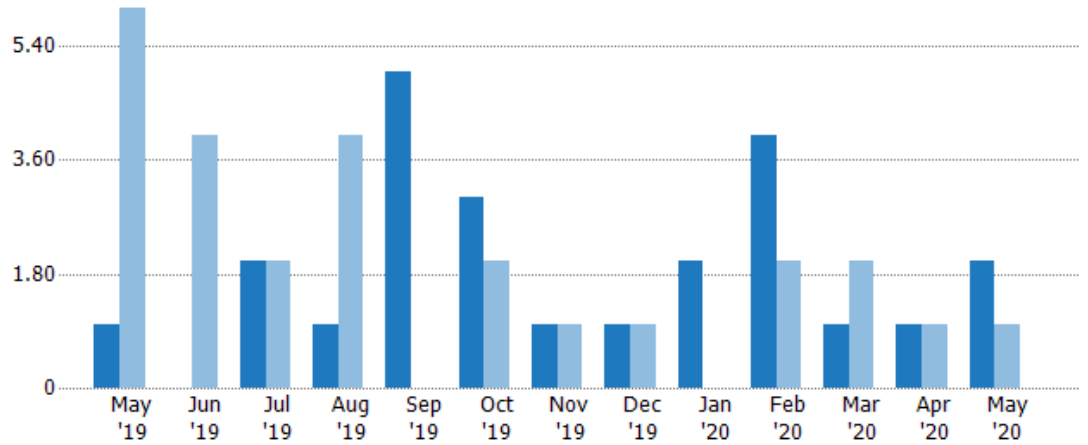
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Active	22	22	25	28	23	22	22	21	17	20	17	16	14
Pending	1	1	2	2	6	7	5	2	2	4	4	5	4
Sold	1	1	1	1	1	2	3	4	2	1	1	1	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



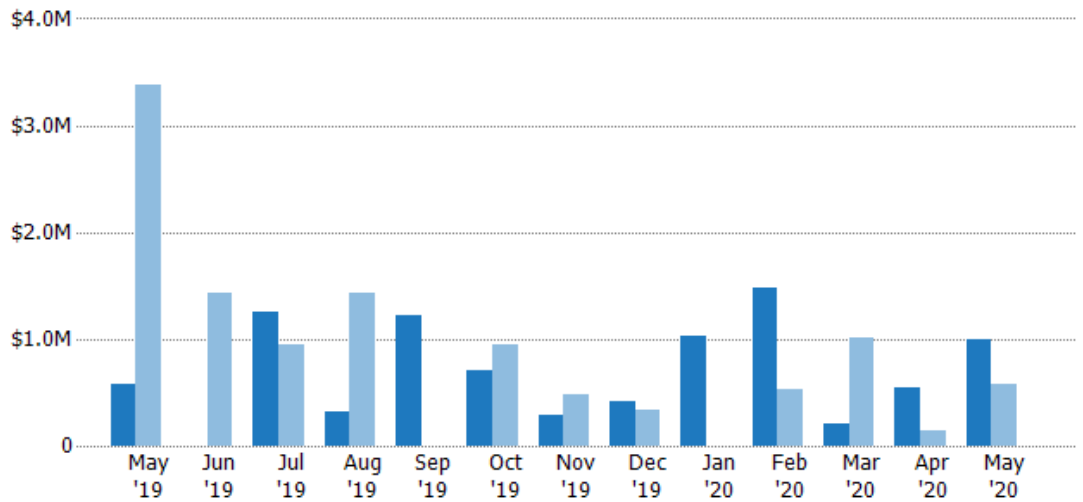
Current Year	1	-	2	1	5	3	1	1	2	4	1	1	2
Prior Year	6	4	2	4	-	2	1	1	-	2	2	1	1
Percent Change from Prior Year	-83%	-100%	0%	-75%	100%	50%	0%	0%	100%	100%	-50%	0%	100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



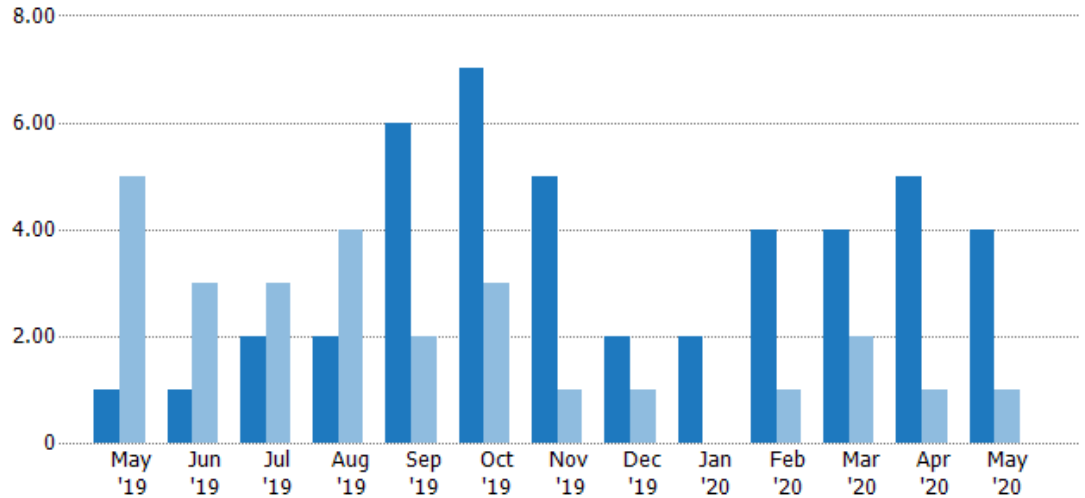
Current Year	\$580K	-	\$1.25M	\$325K	\$1.23M	\$703K	\$289K	\$424K	\$1.03M	\$1.48M	\$199K	\$545K	\$999K
Prior Year	\$3.37M	\$1.43M	\$949K	\$1.43M	-	\$949K	\$475K	\$330K	-	\$525K	\$1.02M	\$139K	\$580K
Percent Change from Prior Year	-83%	-100%	32%	-77%	100%	-26%	-39%	28%	100%	181%	-80%	292%	72%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



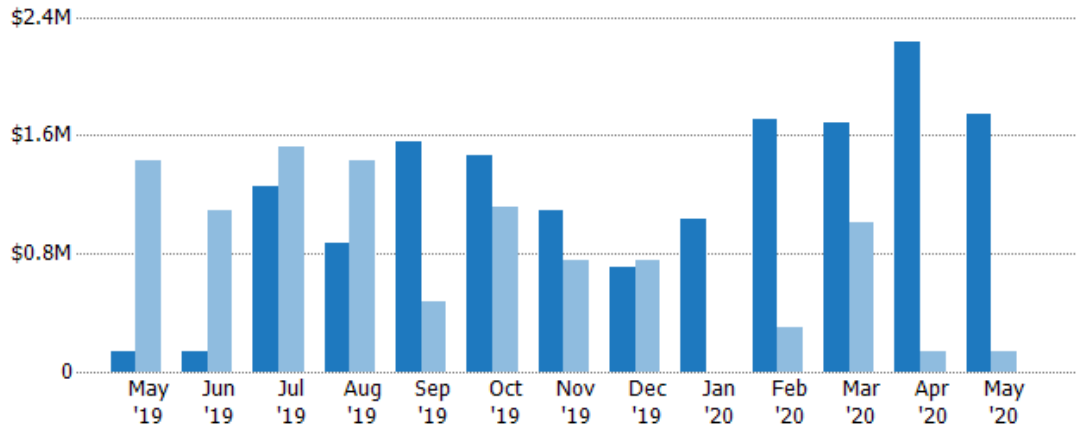
Current Year	1	1	2	2	6	7	5	2	2	4	4	5	4
Prior Year	5	3	3	4	2	3	1	1	-	1	2	1	1
Percent Change from Prior Year	-80%	-67%	-33%	-50%	200%	133%	400%	100%	100%	300%	100%	400%	300%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



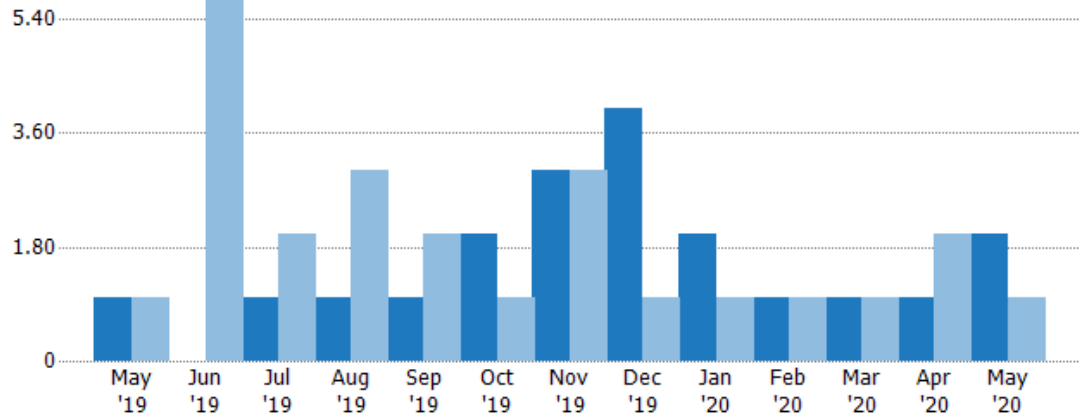
Current Year	\$139K	\$139K	\$1.25M	\$875K	\$1.55M	\$1.47M	\$1.09M	\$713K	\$1.03M	\$1.71M	\$1.68M	\$2.23M	\$1.74M
Prior Year	\$1.42M	\$1.1M	\$1.53M	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K	\$1.02M	\$139K	\$139K
Percent Change from Prior Year	-90%	-87%	-18%	-39%	228%	31%	45%	-5%	100%	471%	66%	1,502%	1,154%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



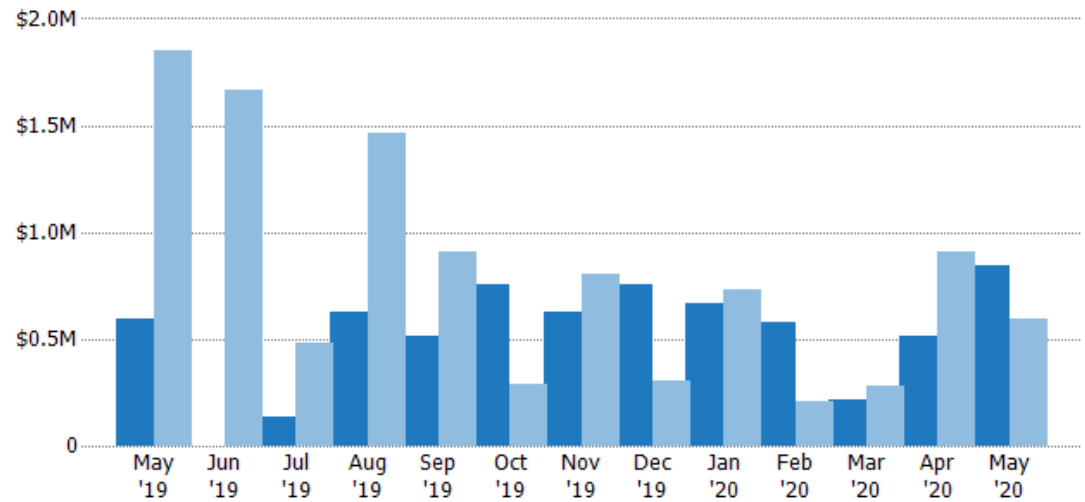
Current Year	1	-	1	1	1	2	3	4	2	1	1	1	2
Prior Year	1	6	2	3	2	1	3	1	1	1	1	2	1
Percent Change from Prior Year	0%	-100%	-50%	-67%	-50%	100%	0%	300%	100%	0%	0%	-50%	100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



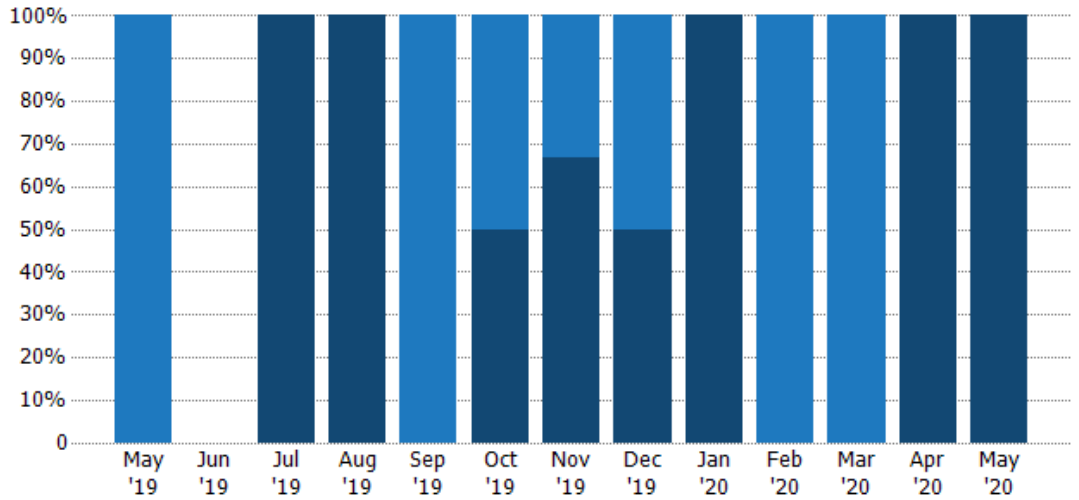
Current Year	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$624K	\$752K	\$665K	\$580K	\$220K	\$515K	\$843K
Prior Year	\$1.85M	\$1.67M	\$480K	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K	\$910K	\$595K
Percent Change from Prior Year	-68%	-100%	-72%	-57%	-44%	160%	-22%	146%	-9%	176%	-21%	-43%	42%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



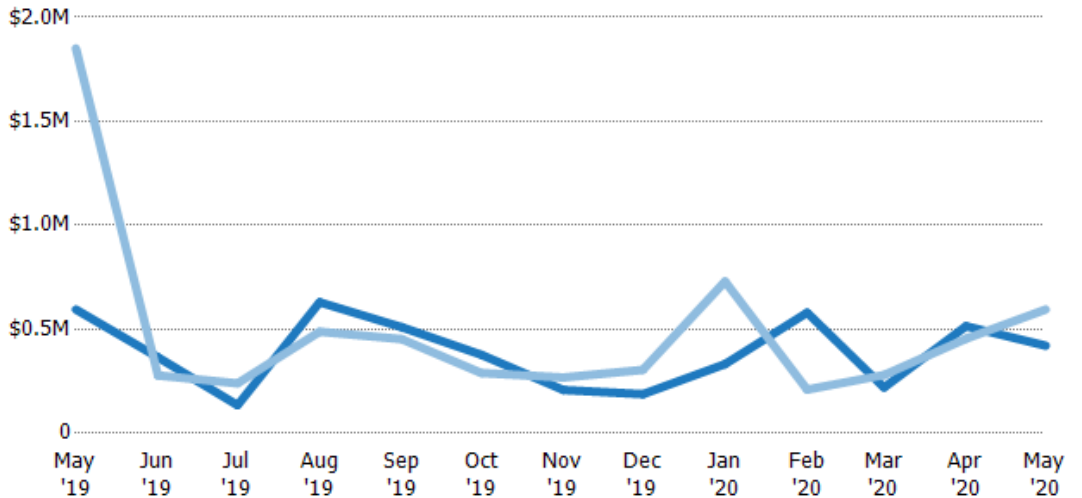
Property Type	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Condo/Townhouse	100%	-	-	-	100%	50%	33%	50%	-	100%	100%	-	-
Single Family Residence	-	-	100%	100%	-	50%	67%	50%	100%	-	-	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



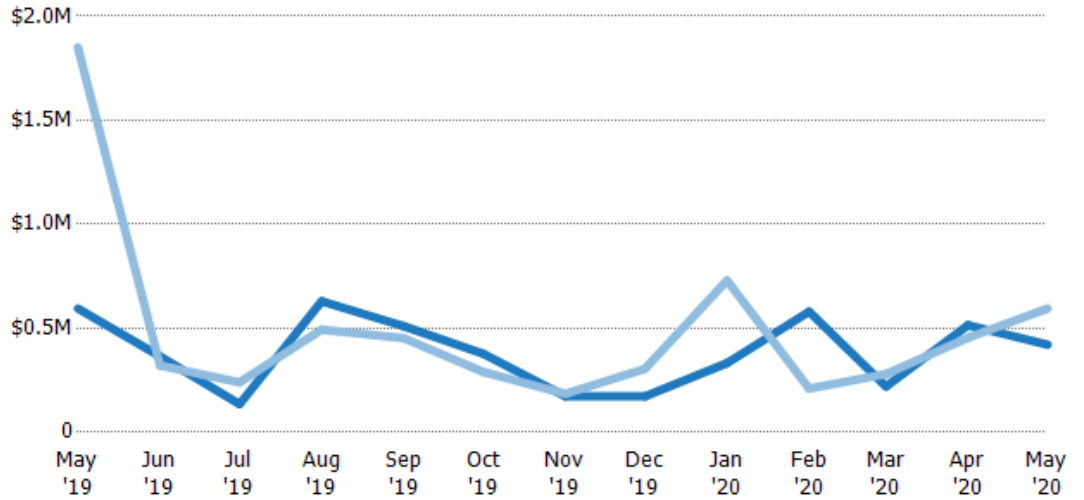
Property Type	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K	\$220K	\$515K	\$421K
Prior Year	\$1.85M	\$278K	\$240K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$455K	\$595K
Percent Change from Prior Year	-68%	-100%	-44%	29%	13%	30%	-22%	-38%	-54%	176%	-21%	13%	-29%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



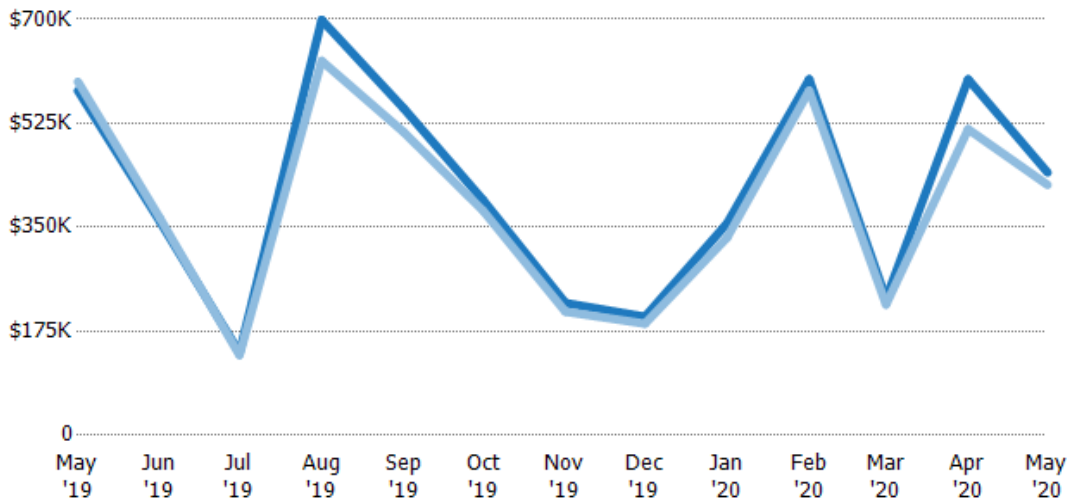
Current Year	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K	\$220K	\$515K	\$421K
Prior Year	\$1.85M	\$321K	\$240K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$455K	\$595K
Percent Change from Prior Year	-68%	-100%	-44%	28%	13%	30%	-6%	-43%	-54%	176%	-21%	13%	-29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



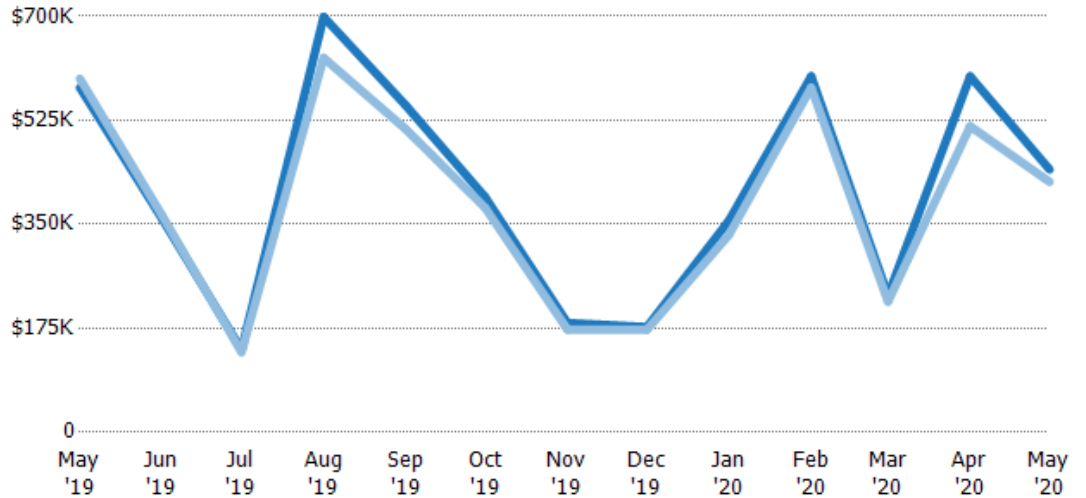
Avg List Price	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K	\$230K	\$599K	\$442K
Avg Sales Price	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K	\$220K	\$515K	\$421K
Avg Sales Price as a % of Avg List Price	103%	100%	97%	90%	93%	95%	93%	94%	93%	97%	96%	86%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



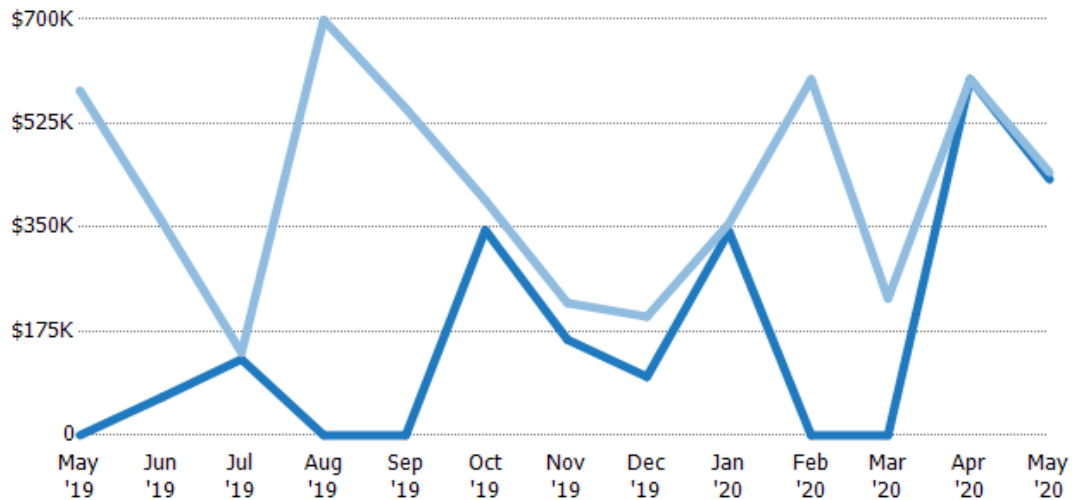
Median List Price	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K	\$230K	\$599K	\$442K
Median Sales Price	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K	\$220K	\$515K	\$421K
Med Sales Price as a % of Med List Price	103%	100%	97%	90%	93%	95%	94%	97%	93%	97%	96%	86%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



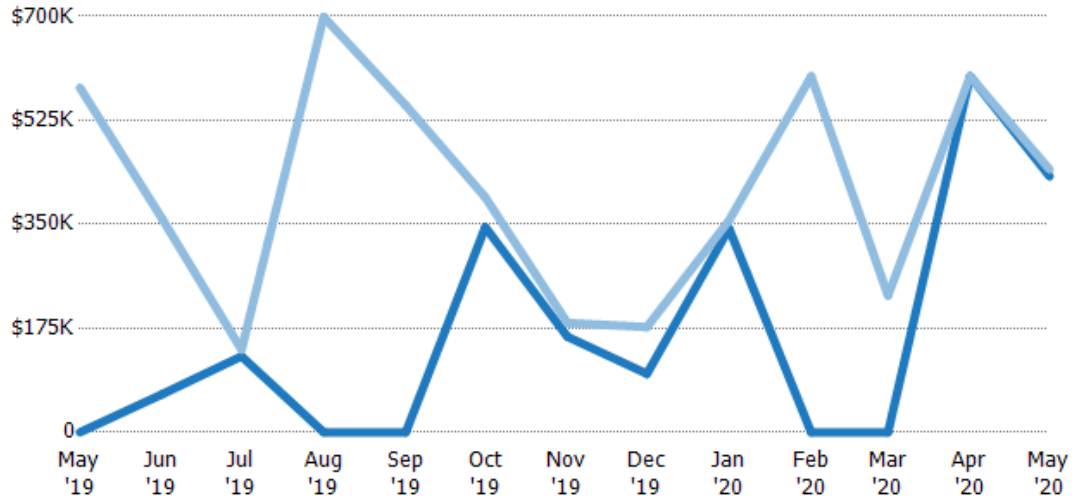
Avg Est Value	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0	\$0	\$599K	\$430K
Avg Sales Price	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K	\$230K	\$599K	\$442K
Avg Sales Price as a % of Avg Est Value	100%	104%	109%	100%	100%	115%	138%	203%	104%	100%	100%	100%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0	\$0	\$599K	\$430K
Median Sales Price	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K	\$230K	\$599K	\$442K
Med Sales Price as a % of Med Est Value	100%	104%	109%	100%	100%	115%	114%	180%	104%	100%	100%	100%	103%