

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	48	55	-12.7%	145	166	-12.7%
New Listing Volume	\$13,903,790	\$16,402,587	-15.2%	\$42,947,334	\$45,634,913	-5.9%
Active Listing Count	83	146	-43.2%	N/A	N/A	
Active Listing Volume	\$31,334,427	\$47,107,969	-33.5%	N/A	N/A	
Average Listing Price	\$377,523	\$322,657	+17%	\$335,941	\$321,258	+4.6%
Median Listing Price	\$295,000	\$268,400	+9.9%	\$267,282	\$266,916	+0.1%
Median Days in RPR	66	113	-41.6%	97.76	163.73	-40.3%
Months of Inventory	3.2	5.8	-45.3%	4.5	6.6	-32.5%
Absorption Rate	31.33%	17.12%	+14.2%	22.37%	15.09%	+7.3%
Sales Activity Charts Metrics						
New Pending Sales Count	52	50	+4%	164	157	+4.5%
New Pending Sales Volume	\$12,416,627	\$13,290,035	-6.6%	\$39,530,491	\$40,747,130	-3%
Pending Sales Count	62	63	-1.6%	N/A	N/A	
Pending Sales Volume	\$15,195,852	\$17,302,934	-12.2%	N/A	N/A	
Closed Sales Count	22	33	-33.3%	100	104	-3.8%
Closed Sales Volume	\$5,295,600	\$8,895,550	-40.5%	\$23,491,107	\$25,482,929	-7.8%
Average Sales Price	\$240,709	\$269,562	-10.7%	\$234,911	\$245,028	-4.1%
Median Sales Price	\$239,700	\$235,000	+2%	\$227,779	\$225,125	+1.2%

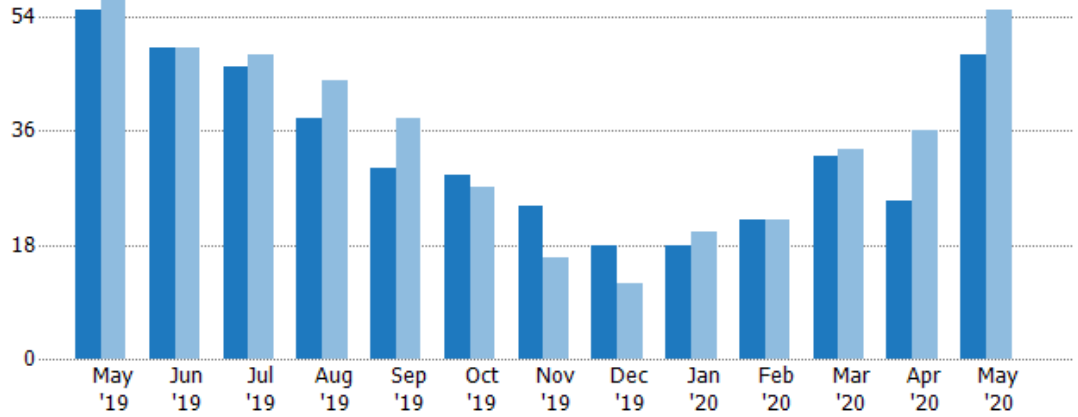
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '20	48	-12.7%
May '19	55	-8.3%
May '18	60	3.3%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	55	49	46	38	30	29	24	18	18	22	32	25	48
Prior Year	60	49	48	44	38	27	16	12	20	22	33	36	55
Percent Change from Prior Year	-8%	0%	-4%	-14%	-21%	7%	50%	50%	-10%	0%	-3%	-31%	-13%

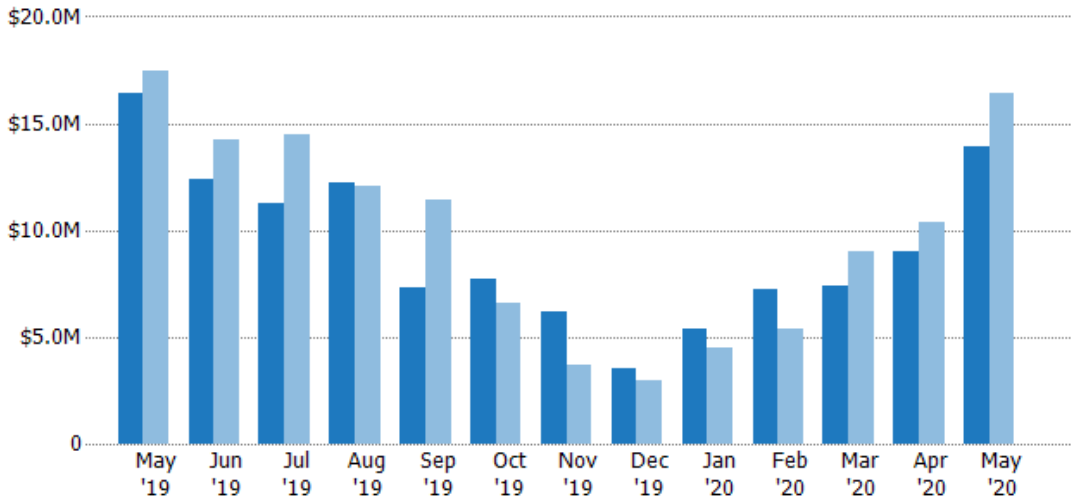
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '20	\$13.9M	-15.2%
May '19	\$16.4M	-5.9%
May '18	\$17.4M	1.4%



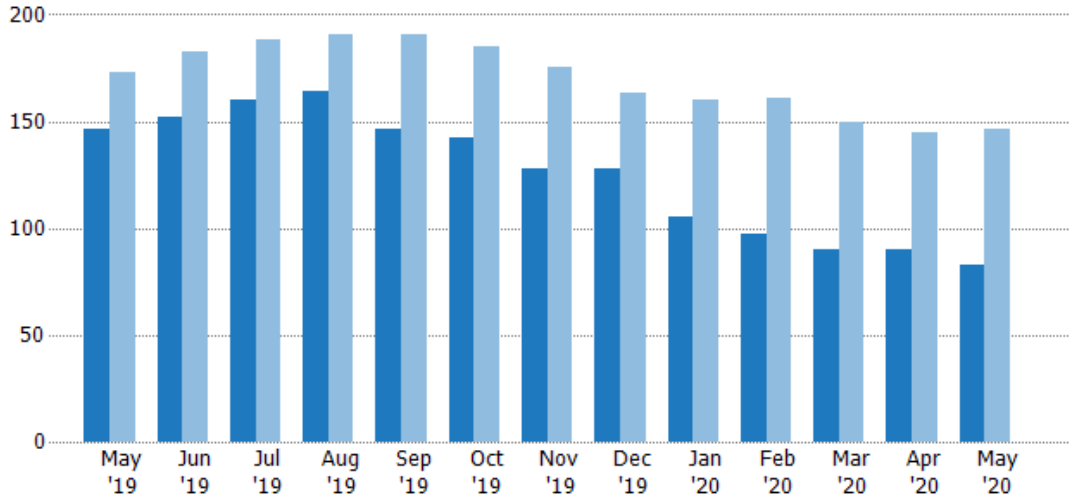
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$16.4M	\$12.4M	\$11.3M	\$12.2M	\$7.34M	\$7.7M	\$6.17M	\$3.53M	\$5.42M	\$7.25M	\$7.37M	\$9M	\$13.9M
Prior Year	\$17.4M	\$14.2M	\$14.5M	\$12M	\$11.4M	\$6.6M	\$3.7M	\$2.95M	\$4.51M	\$5.41M	\$8.97M	\$10.3M	\$16.4M
Percent Change from Prior Year	-6%	-13%	-22%	2%	-36%	17%	67%	20%	20%	34%	-18%	-13%	-15%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



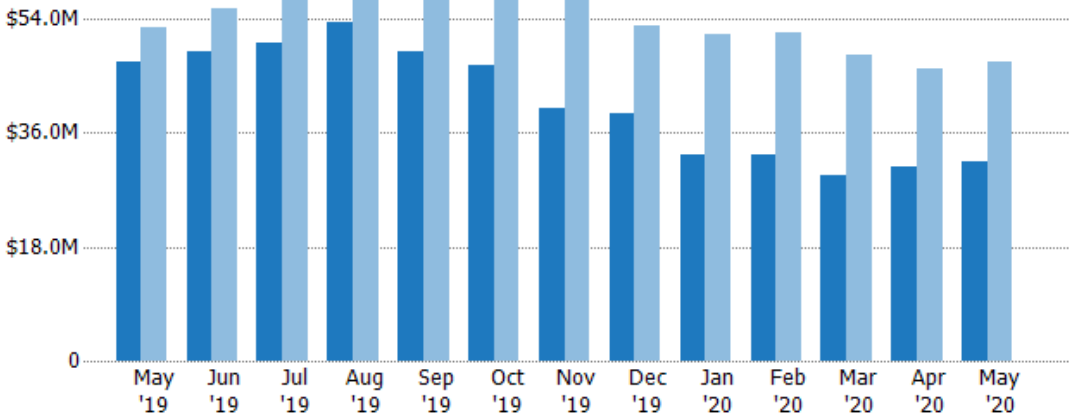
Month/Year	Count	% Chg.
May '20	83	-43.2%
May '19	146	-15.6%
May '18	173	11.6%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



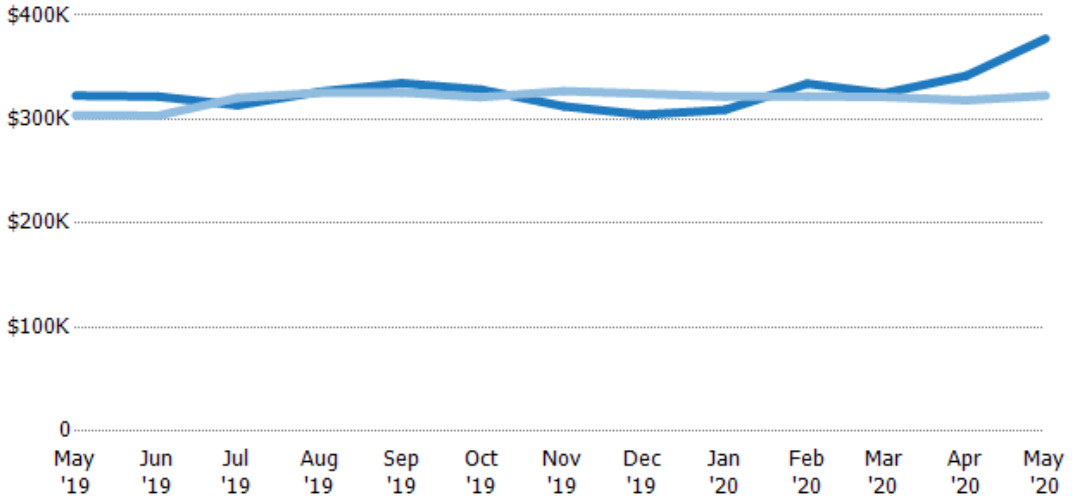
Month/Year	Volume	% Chg.
May '20	\$31.3M	-33.5%
May '19	\$47.1M	-10.4%
May '18	\$52.6M	-2.3%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
May '20	\$378K	17%
May '19	\$323K	6.2%
May '18	\$304K	-12.5%

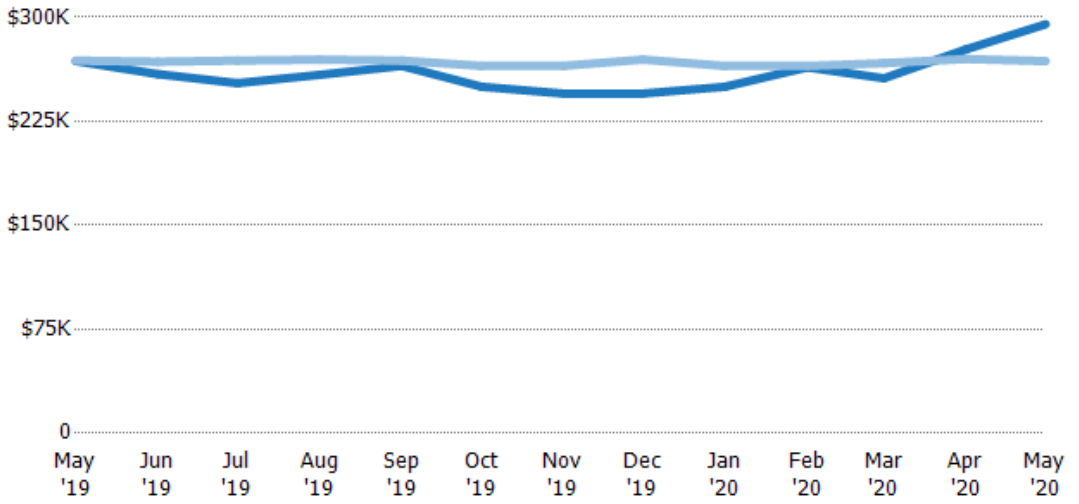
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$323K	\$322K	\$313K	\$327K	\$335K	\$328K	\$312K	\$304K	\$309K	\$334K	\$325K	\$342K	\$378K
Prior Year	\$304K	\$303K	\$321K	\$326K	\$326K	\$321K	\$327K	\$325K	\$322K	\$322K	\$321K	\$318K	\$323K
Percent Change from Prior Year	6%	6%	-2%	0%	3%	2%	-4%	-6%	-4%	4%	1%	7%	17%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
May '20	\$295K	9.9%
May '19	\$268K	-0.1%
May '18	\$269K	-8.5%

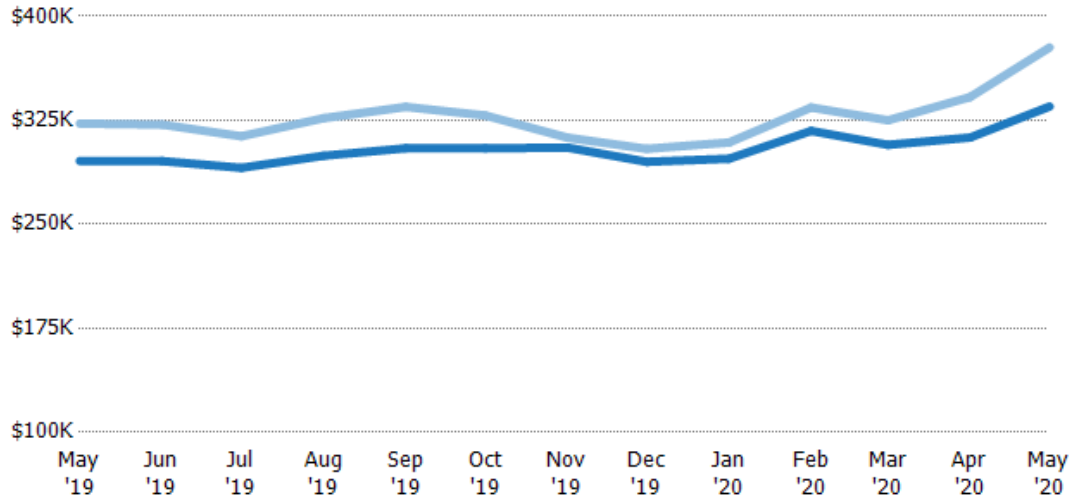
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$268K	\$259K	\$253K	\$259K	\$265K	\$250K	\$245K	\$245K	\$250K	\$264K	\$256K	\$277K	\$295K
Prior Year	\$269K	\$268K	\$269K	\$270K	\$269K	\$265K	\$265K	\$270K	\$265K	\$265K	\$267K	\$270K	\$268K
Percent Change from Prior Year	0%	-3%	-6%	-4%	-1%	-6%	-8%	-9%	-6%	0%	-4%	3%	10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



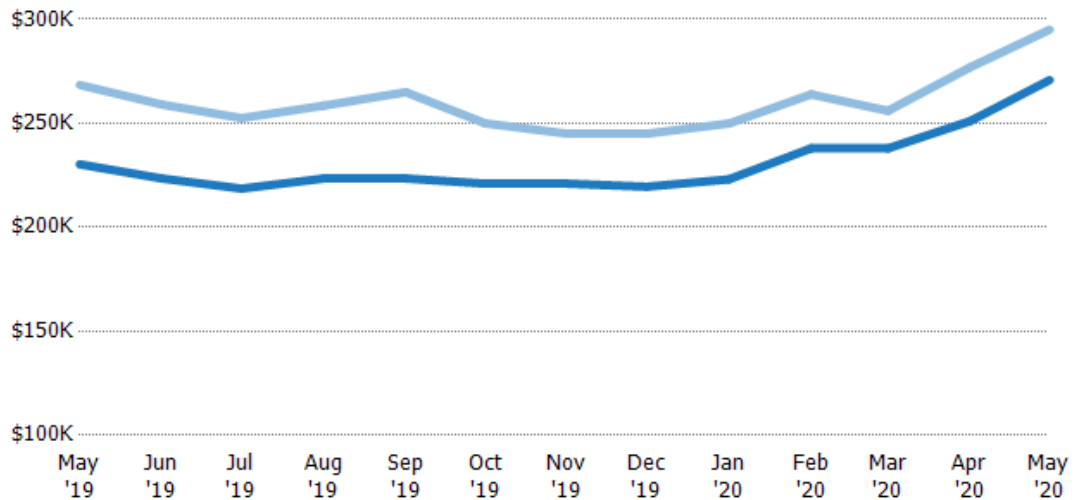
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$296K	\$296K	\$291K	\$299K	\$305K	\$305K	\$305K	\$295K	\$297K	\$317K	\$307K	\$313K	\$335K
Avg Listing Price	\$323K	\$322K	\$313K	\$327K	\$335K	\$328K	\$312K	\$304K	\$309K	\$334K	\$325K	\$342K	\$378K
Avg Listing Price as a % of Avg Est Value	109%	109%	108%	109%	110%	108%	102%	103%	104%	105%	106%	109%	113%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



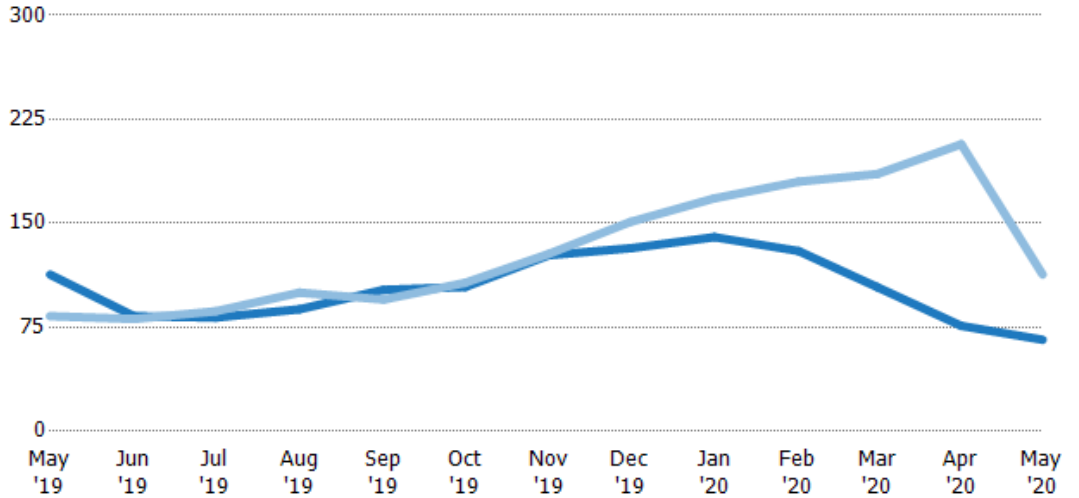
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$230K	\$223K	\$219K	\$223K	\$223K	\$221K	\$221K	\$220K	\$223K	\$238K	\$238K	\$251K	\$271K
Median Listing Price	\$268K	\$259K	\$253K	\$259K	\$265K	\$250K	\$245K	\$245K	\$250K	\$264K	\$256K	\$277K	\$295K
Med Listing Price as a % of Med Est Value	117%	116%	116%	116%	119%	113%	111%	112%	112%	111%	108%	110%	109%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
May '20	66	-41.6%
May '19	113	36.1%
May '18	83	10.8%

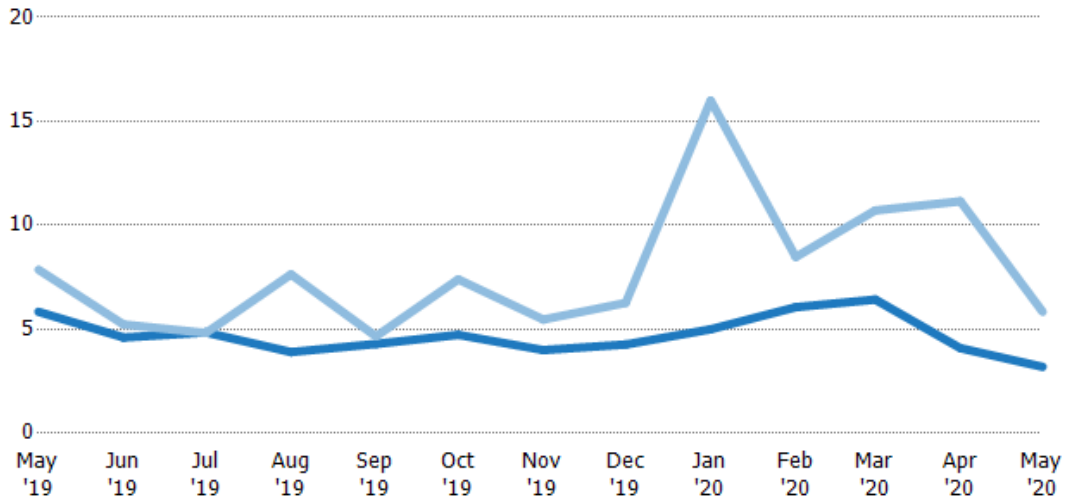
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	113	83	82	88	102	104	127	132	140	130	104	76	66
Prior Year	83	81	86.5	100	95	107	128	151	168	180	186	207	113
Percent Change from Prior Year	36%	2%	-5%	-12%	7%	-3%	-1%	-13%	-17%	-28%	-44%	-63%	-42%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
May '20	3.19	-45.3%
May '19	5.84	-25.7%
May '18	7.86	63.6%

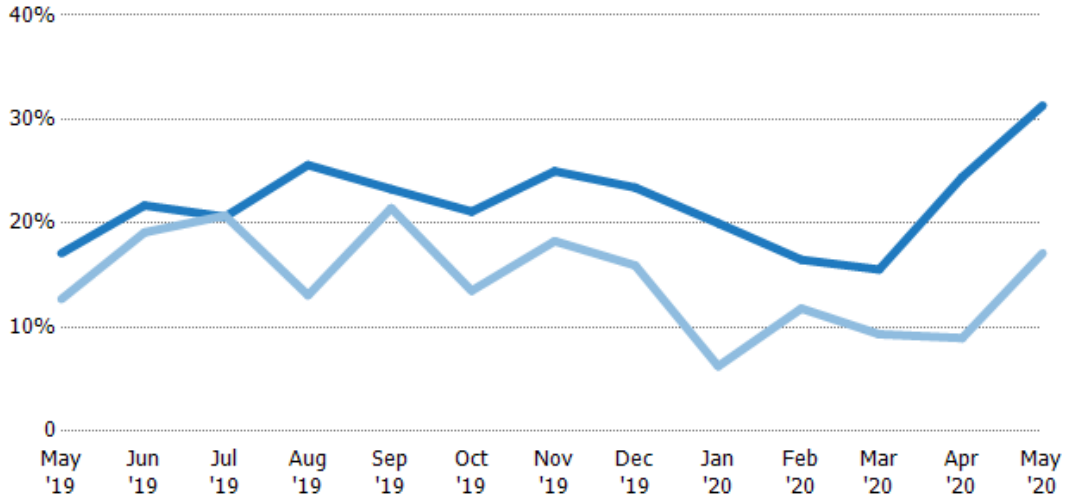
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	5.84	4.61	4.85	3.9	4.29	4.73	4	4.27	5	6.06	6.43	4.09	3.19
Prior Year	7.86	5.23	4.82	7.64	4.66	7.4	5.47	6.27	16	8.47	10.7	11.2	5.84
Percent Change from Prior Year	-26%	-12%	1%	-49%	-8%	-36%	-27%	-32%	-69%	-28%	-40%	-63%	-45%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
May '20	31%	-14.2%
May '19	17%	-4.4%
May '18	13%	-38.9%

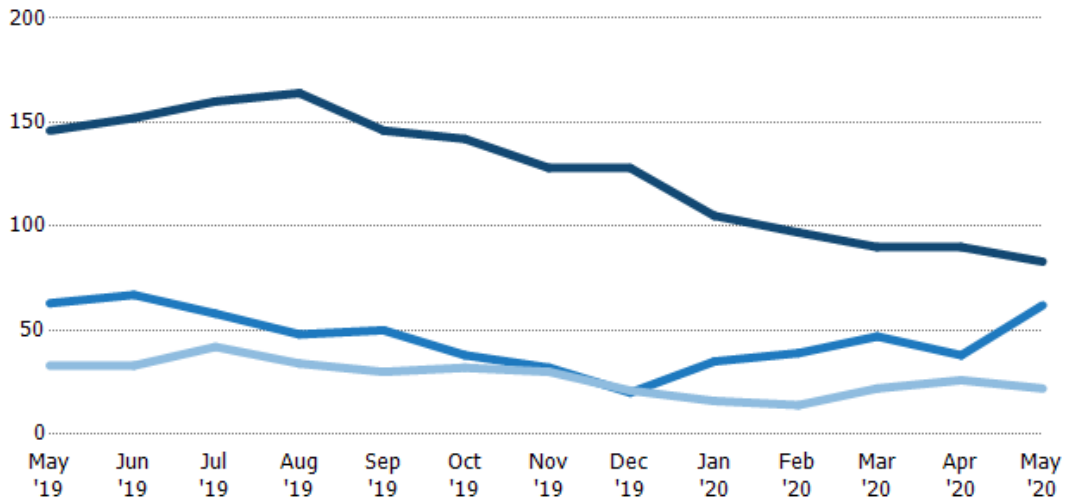
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	17%	22%	21%	26%	23%	21%	25%	23%	20%	16%	16%	24%	31%
Prior Year	13%	19%	21%	13%	21%	14%	18%	16%	6%	12%	9%	9%	17%
Change from Prior Year	-4%	-3%	0%	-13%	-2%	-8%	-7%	-7%	-14%	-5%	-6%	-15%	-14%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Active	146	152	160	164	146	142	128	128	105	97	90	90	83
Pending	63	67	58	48	50	38	32	20	35	39	47	38	62
Sold	33	33	42	34	30	32	30	21	16	14	22	26	22

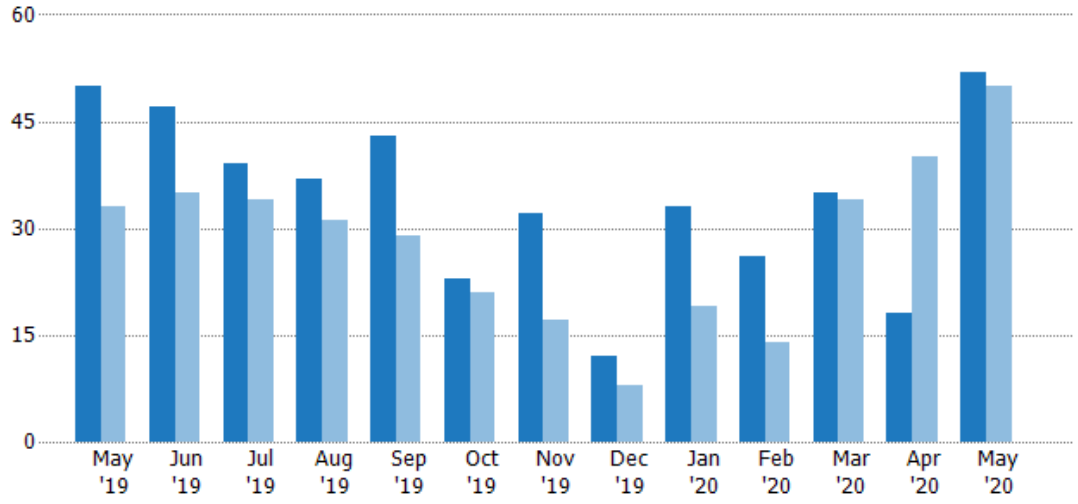
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '20	52	4%
May '19	50	51.5%
May '18	33	0%



Current Year	50	47	39	37	43	23	32	12	33	26	35	18	52
Prior Year	33	35	34	31	29	21	17	8	19	14	34	40	50
Percent Change from Prior Year	52%	34%	15%	19%	48%	10%	88%	50%	74%	86%	3%	-55%	4%

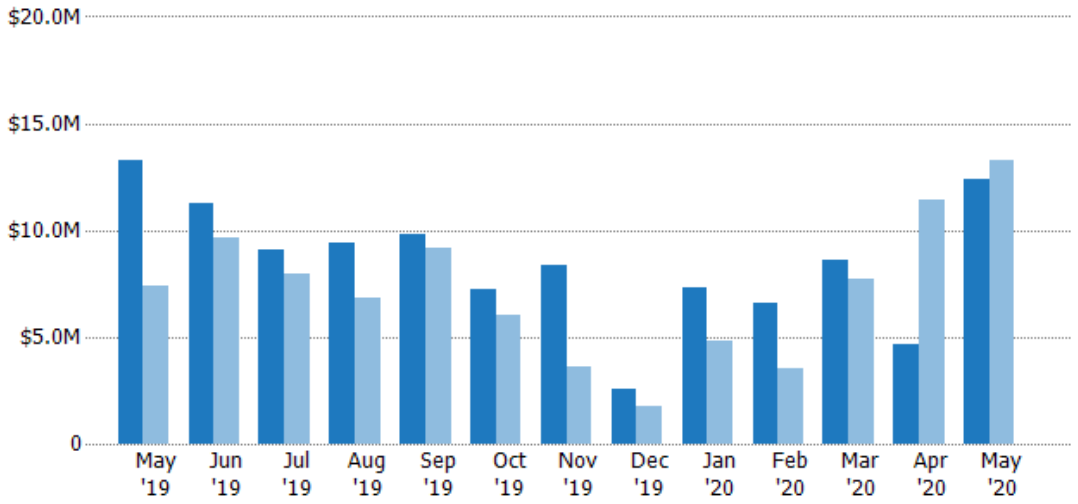
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '20	\$12.4M	-6.6%
May '19	\$13.3M	78.9%
May '18	\$7.43M	3.9%



Current Year	\$13.3M	\$11.2M	\$9.06M	\$9.4M	\$9.79M	\$7.22M	\$8.39M	\$2.57M	\$7.32M	\$6.59M	\$8.57M	\$4.63M	\$12.4M
Prior Year	\$7.43M	\$9.64M	\$7.93M	\$6.84M	\$9.13M	\$6.03M	\$3.63M	\$1.75M	\$4.81M	\$3.49M	\$7.75M	\$11.4M	\$13.3M
Percent Change from Prior Year	79%	17%	14%	37%	7%	20%	131%	47%	52%	89%	10%	-59%	-7%

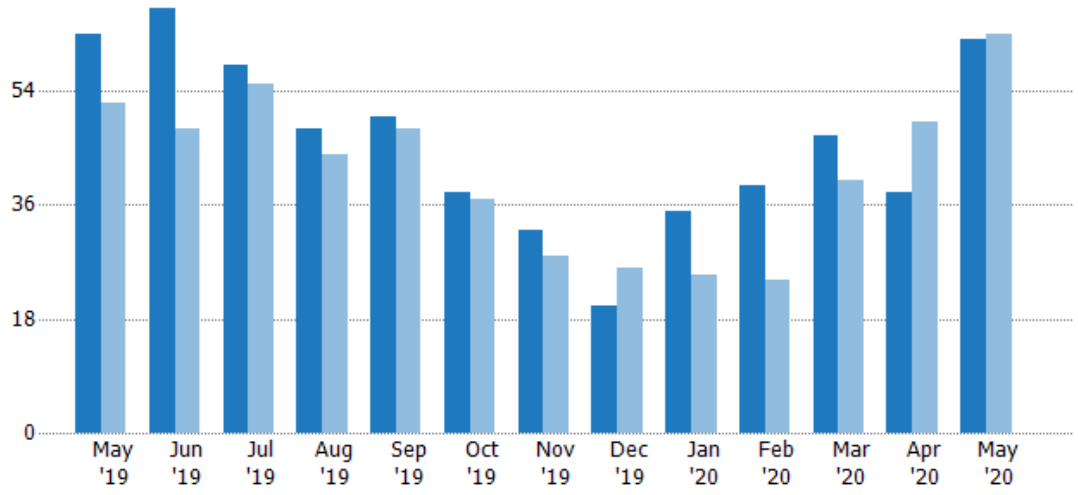
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '20	62	-1.6%
May '19	63	21.2%
May '18	52	-5.8%



Current Year	63	67	58	48	50	38	32	20	35	39	47	38	62
Prior Year	52	48	55	44	48	37	28	26	25	24	40	49	63
Percent Change from Prior Year	21%	40%	5%	9%	4%	3%	14%	-23%	40%	63%	18%	-22%	-2%

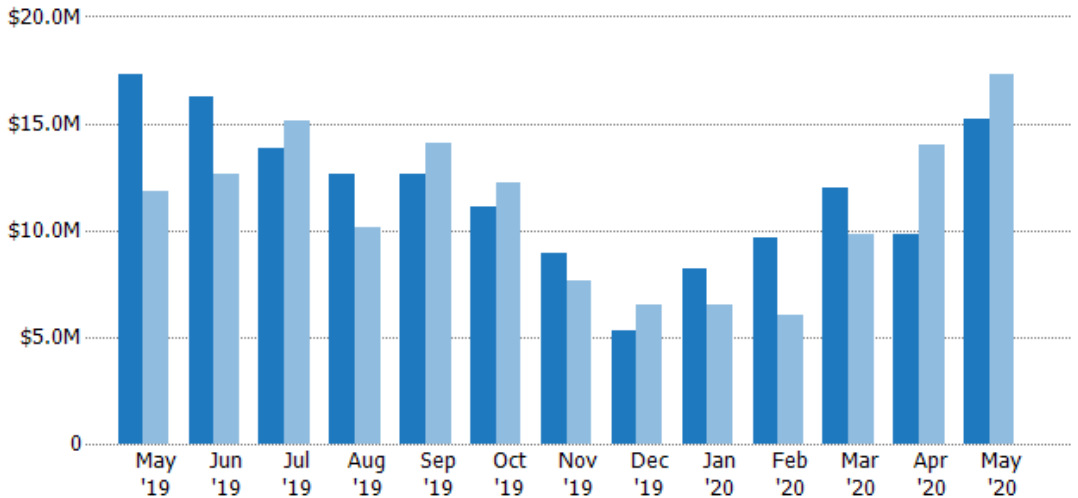
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '20	\$15.2M	-12.2%
May '19	\$17.3M	46.2%
May '18	\$11.8M	-10.9%



Current Year	\$17.3M	\$16.3M	\$13.8M	\$12.6M	\$12.6M	\$11.1M	\$8.94M	\$5.32M	\$8.18M	\$9.63M	\$12M	\$9.83M	\$15.2M
Prior Year	\$11.8M	\$12.7M	\$15.1M	\$10.1M	\$14.1M	\$12.2M	\$7.61M	\$6.52M	\$6.53M	\$5.99M	\$9.81M	\$14M	\$17.3M
Percent Change from Prior Year	46%	28%	-9%	25%	-10%	-9%	17%	-18%	25%	61%	22%	-30%	-12%

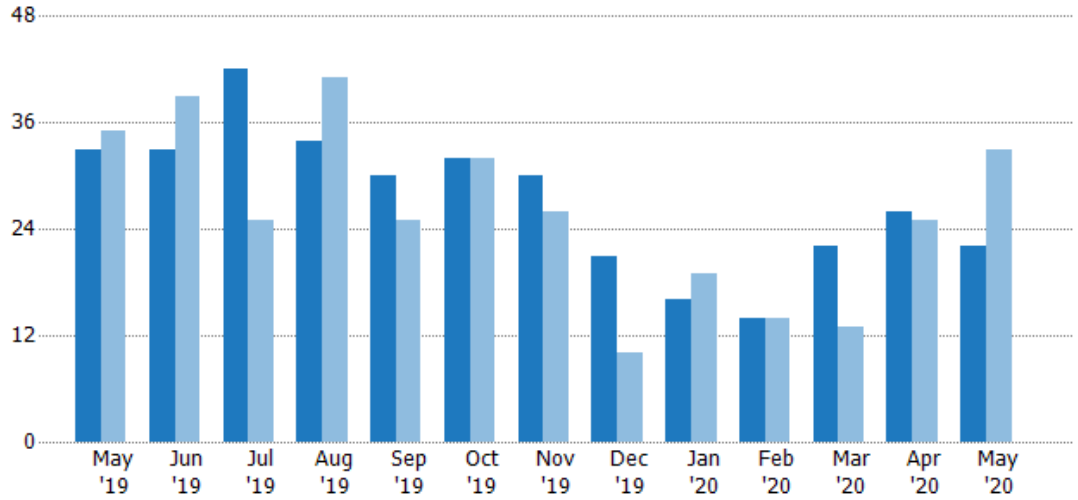
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '20	22	-33.3%
May '19	33	-5.7%
May '18	35	-34.3%



Current Year	33	33	42	34	30	32	30	21	16	14	22	26	22
Prior Year	35	39	25	41	25	32	26	10	19	14	13	25	33
Percent Change from Prior Year	-6%	-15%	68%	-17%	20%	0%	15%	110%	-16%	0%	69%	4%	-33%

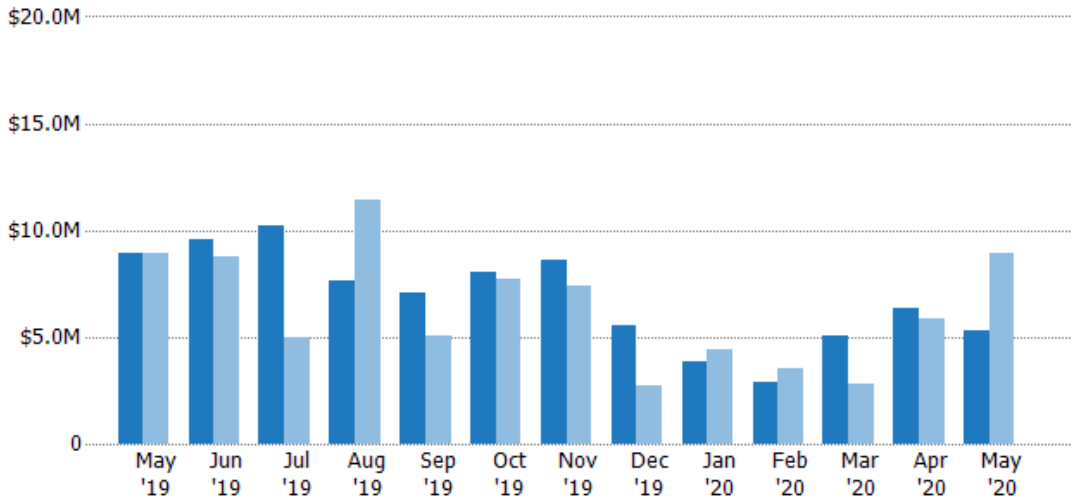
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '20	\$5.3M	-40.5%
May '19	\$8.9M	-0.7%
May '18	\$8.96M	-44.4%



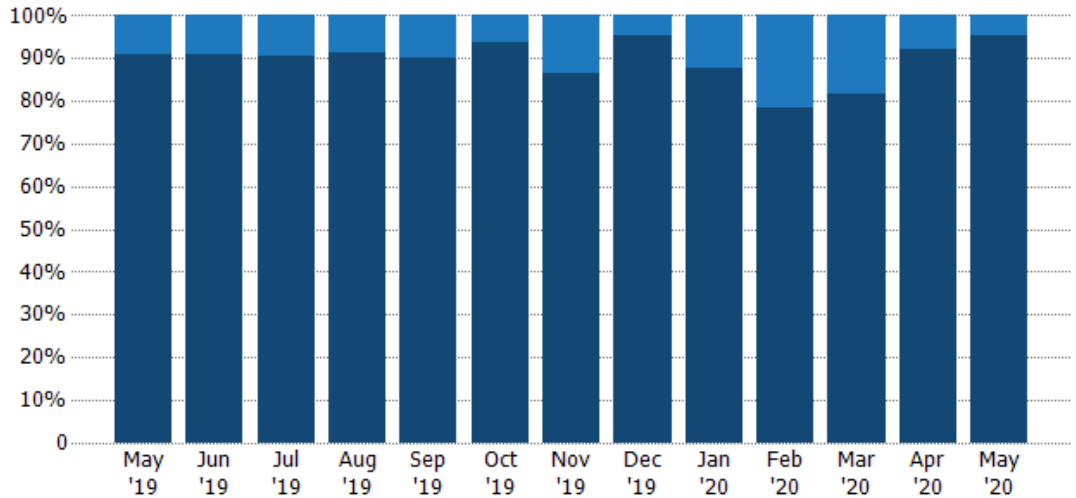
Current Year	\$8.9M	\$9.58M	\$10.2M	\$7.6M	\$7.08M	\$8.07M	\$8.57M	\$5.53M	\$3.89M	\$2.91M	\$5.04M	\$6.35M	\$5.3M
Prior Year	\$8.96M	\$8.73M	\$4.95M	\$11.4M	\$5.02M	\$7.72M	\$7.37M	\$2.76M	\$4.44M	\$3.53M	\$2.79M	\$5.82M	\$8.9M
Percent Change from Prior Year	-1%	10%	107%	-33%	41%	5%	16%	101%	-12%	-18%	81%	9%	-40%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



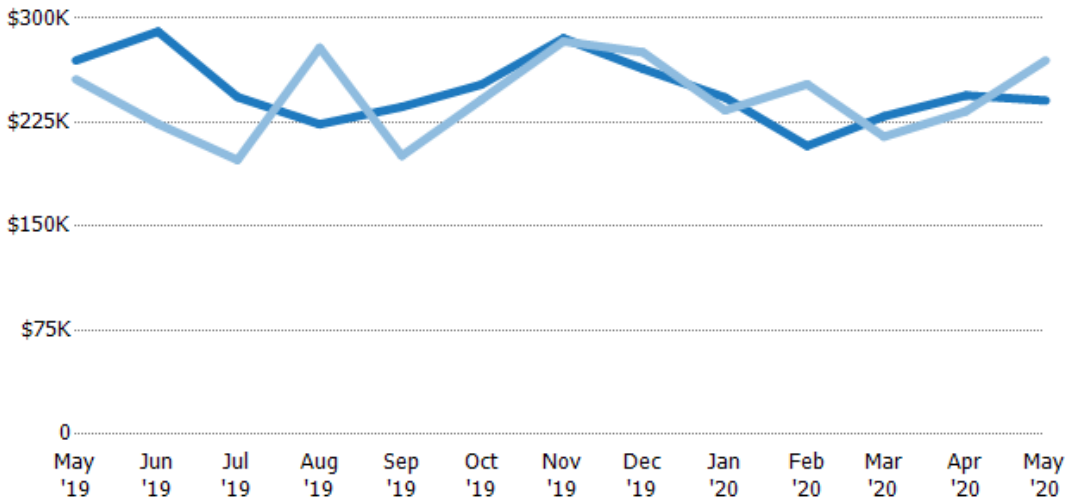
Condo/Townhouse	9%	9%	10%	9%	10%	6%	13%	5%	13%	21%	18%	8%	5%
Single Family Residence	91%	91%	90%	91%	90%	94%	87%	95%	88%	79%	82%	92%	95%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



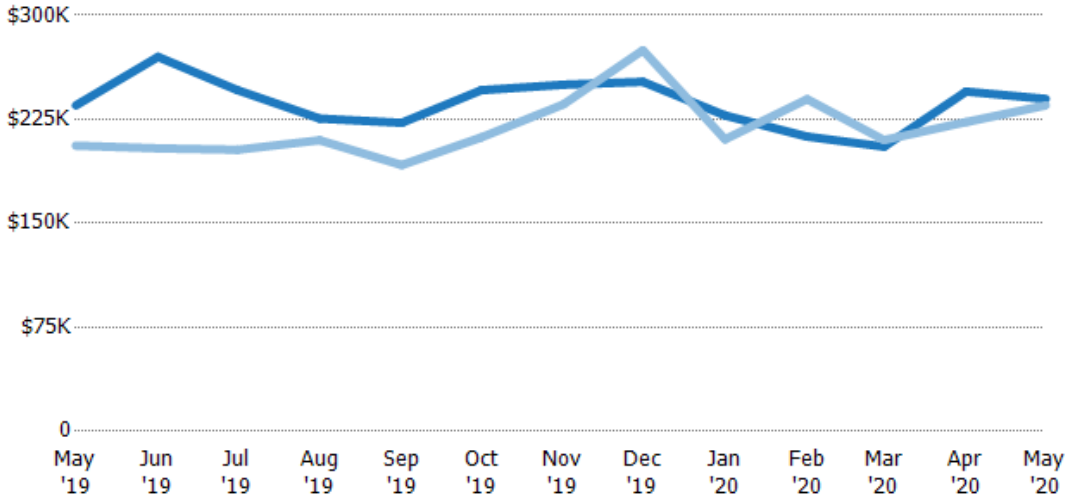
Current Year	\$270K	\$290K	\$243K	\$224K	\$236K	\$252K	\$286K	\$264K	\$243K	\$208K	\$229K	\$244K	\$241K
Prior Year	\$256K	\$224K	\$198K	\$279K	\$201K	\$241K	\$283K	\$276K	\$234K	\$252K	\$215K	\$233K	\$270K
Percent Change from Prior Year	5%	30%	23%	-20%	18%	5%	1%	-4%	4%	-18%	7%	5%	-11%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



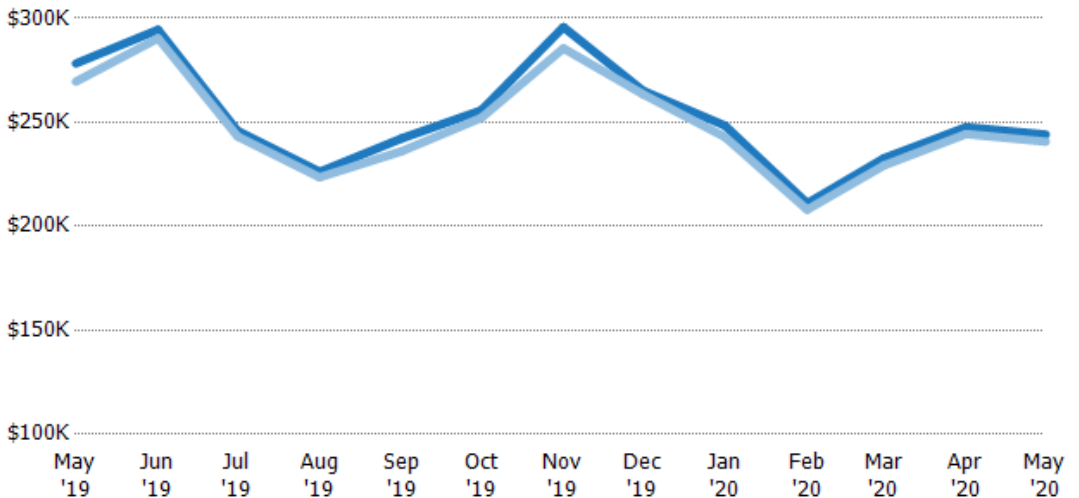
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$235K	\$270K	\$246K	\$226K	\$222K	\$246K	\$250K	\$252K	\$228K	\$213K	\$205K	\$245K	\$240K
Prior Year	\$206K	\$204K	\$203K	\$210K	\$192K	\$212K	\$236K	\$275K	\$211K	\$240K	\$210K	\$223K	\$235K
Percent Change from Prior Year	14%	32%	21%	7%	16%	16%	6%	-8%	8%	-11%	-2%	10%	2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



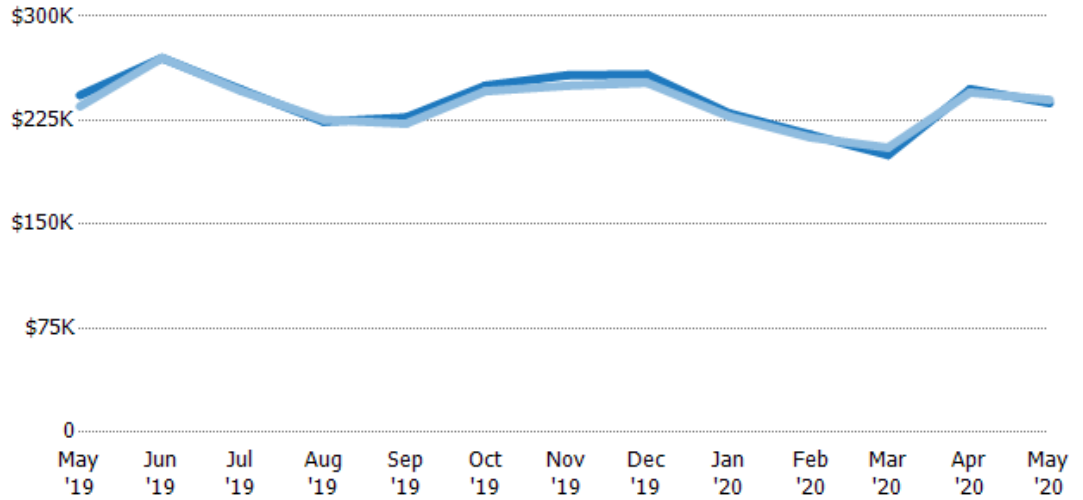
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg List Price	\$278K	\$294K	\$246K	\$226K	\$242K	\$256K	\$296K	\$265K	\$248K	\$211K	\$233K	\$248K	\$244K
Avg Sales Price	\$270K	\$290K	\$243K	\$224K	\$236K	\$252K	\$286K	\$264K	\$243K	\$208K	\$229K	\$244K	\$241K
Avg Sales Price as a % of Avg List Price	97%	99%	99%	99%	97%	99%	97%	99%	98%	99%	99%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



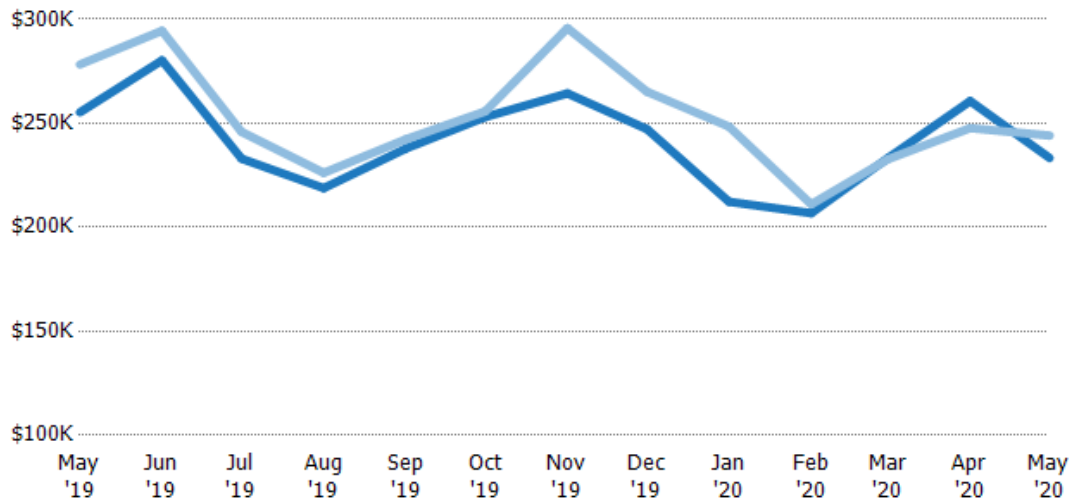
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median List Price	\$243K	\$270K	\$247K	\$224K	\$227K	\$250K	\$258K	\$258K	\$230K	\$214K	\$200K	\$247K	\$237K
Median Sales Price	\$235K	\$270K	\$246K	\$226K	\$222K	\$246K	\$250K	\$252K	\$228K	\$213K	\$205K	\$245K	\$240K
Med Sales Price as a % of Med List Price	97%	100%	100%	101%	98%	98%	97%	98%	99%	99%	103%	99%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



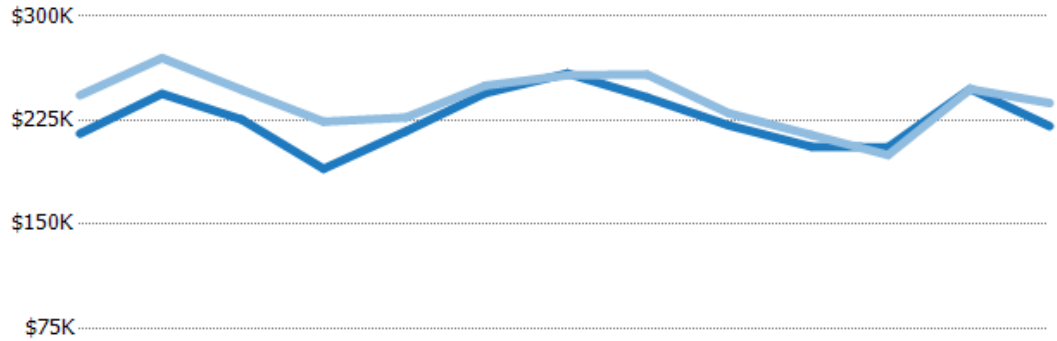
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$255K	\$280K	\$233K	\$219K	\$238K	\$253K	\$264K	\$247K	\$212K	\$207K	\$233K	\$261K	\$233K
Avg Sales Price	\$278K	\$294K	\$246K	\$226K	\$242K	\$256K	\$296K	\$265K	\$248K	\$211K	\$233K	\$248K	\$244K
Avg Sales Price as a % of Avg Est Value	109%	105%	106%	103%	102%	101%	112%	107%	117%	102%	100%	95%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$215K	\$244K	\$226K	\$190K	\$217K	\$245K	\$259K	\$242K	\$221K	\$206K	\$206K	\$248K	\$221K
Median Sales Price	\$243K	\$270K	\$247K	\$224K	\$227K	\$250K	\$258K	\$258K	\$230K	\$214K	\$200K	\$247K	\$237K
Med Sales Price as a % of Med Est Value	113%	111%	109%	118%	105%	102%	99%	107%	104%	104%	97%	100%	108%