

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	9	-11.1%	41	84	-51.2%
New Listing Volume	\$3,840,000	\$1,572,350	+144.2%	\$12,822,700	\$22,612,750	-43.3%
Active Listing Count	55	56	-1.8%	N/A	N/A	
Active Listing Volume	\$22,337,000	\$21,894,450	+2%	N/A	N/A	
Average Listing Price	\$406,127	\$390,972	+3.9%	\$433,286	\$399,699	+8.4%
Median Listing Price	\$229,000	\$284,000	-19.4%	\$280,903	\$305,255	-8%
Median Days in RPR	165	89.5	+84.4%	155.56	98.02	+58.7%
Months of Inventory	18.3	3.5	+423.8%	4.6	6.2	-25.1%
Absorption Rate	5.45%	28.57%	-23.1%	21.53%	16.13%	+5.4%
Sales Activity Charts Metrics						
New Pending Sales Count	5	11	-54.5%	33	67	-50.7%
New Pending Sales Volume	\$1,512,000	\$2,277,800	-33.6%	\$7,644,000	\$17,458,100	-56.2%
Pending Sales Count	5	16	-68.8%	N/A	N/A	
Pending Sales Volume	\$1,462,000	\$3,715,800	-60.7%	N/A	N/A	
Closed Sales Count	6	18	-66.7%	32	62	-48.4%
Closed Sales Volume	\$1,439,000	\$6,375,200	-77.4%	\$6,621,400	\$14,309,550	-53.7%
Average Sales Price	\$239,833	\$354,178	-32.3%	\$206,919	\$230,799	-10.3%
Median Sales Price	\$225,000	\$165,500	+36%	\$209,828	\$164,065	+27.9%

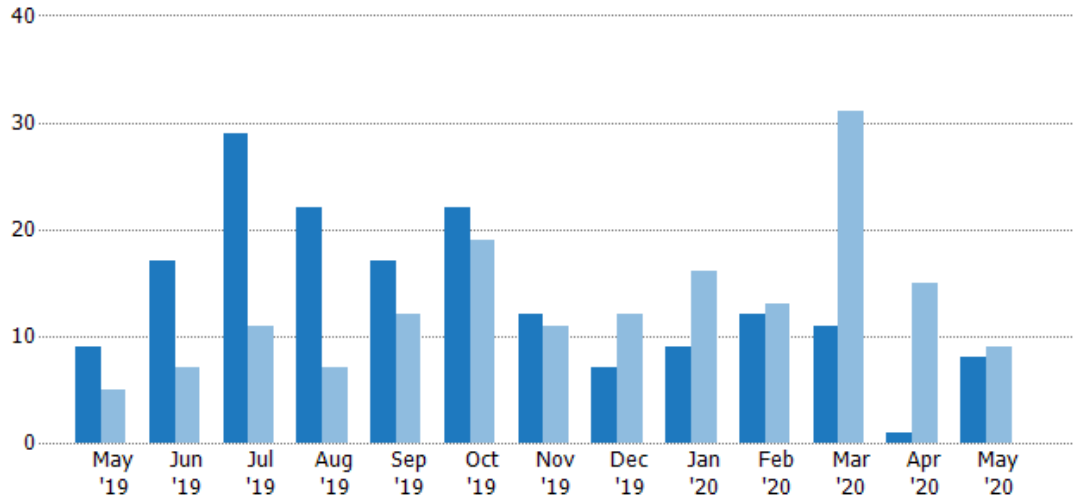
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	8	-11.1%
May '19	9	80%
May '18	5	20%



Current Year	9	17	29	22	17	22	12	7	9	12	11	1	8
Prior Year	5	7	11	7	12	19	11	12	16	13	31	15	9
Percent Change from Prior Year	80%	143%	164%	214%	42%	16%	9%	-42%	-44%	-8%	-65%	-93%	-11%

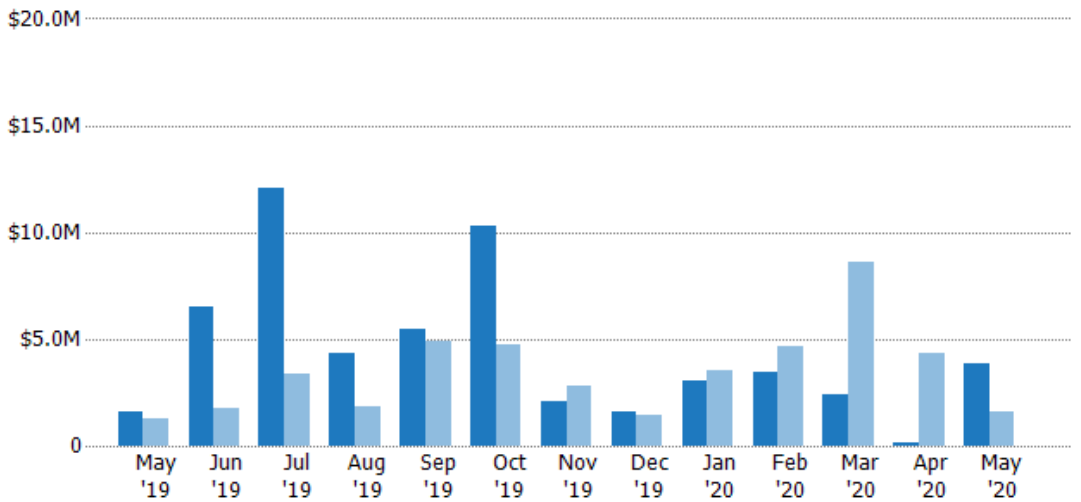
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$3.84M	144.2%
May '19	\$1.57M	21.6%
May '18	\$1.29M	39.9%



Current Year	\$1.57M	\$6.48M	\$12.1M	\$4.36M	\$5.46M	\$10.3M	\$2.11M	\$1.59M	\$3.03M	\$3.42M	\$2.41M	\$120K	\$3.84M
Prior Year	\$1.29M	\$1.75M	\$3.36M	\$1.81M	\$4.87M	\$4.75M	\$2.79M	\$1.41M	\$3.5M	\$4.62M	\$8.58M	\$4.34M	\$1.57M
Percent Change from Prior Year	22%	271%	258%	141%	12%	117%	-25%	13%	-13%	-26%	-72%	-97%	144%

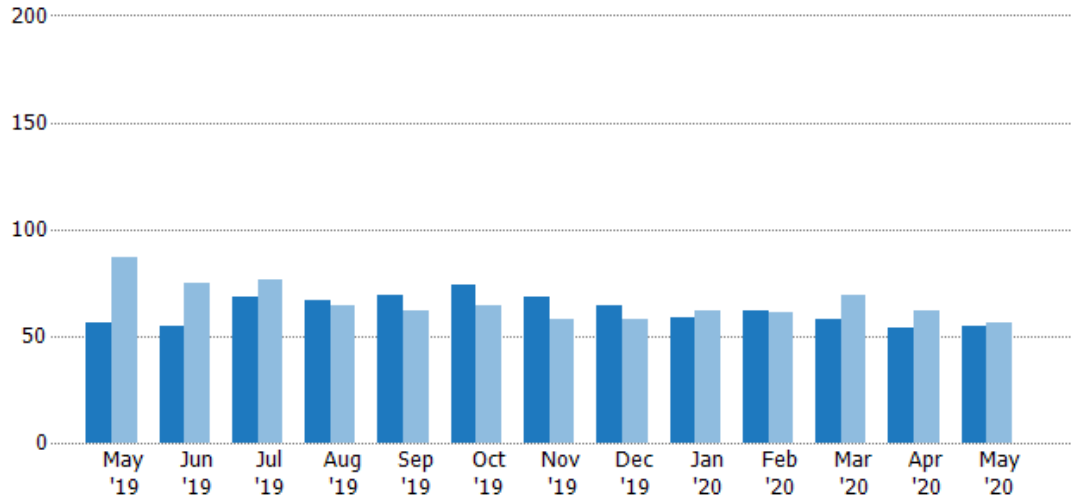
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	55	-1.8%
May '19	56	-35.6%
May '18	87	16.1%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	56	55	68	67	69	74	68	64	59	62	58	54	55
Prior Year	87	75	76	64	62	64	58	58	62	61	69	62	56
Percent Change from Prior Year	-36%	-27%	-11%	5%	11%	16%	17%	10%	-5%	2%	-16%	-13%	-2%

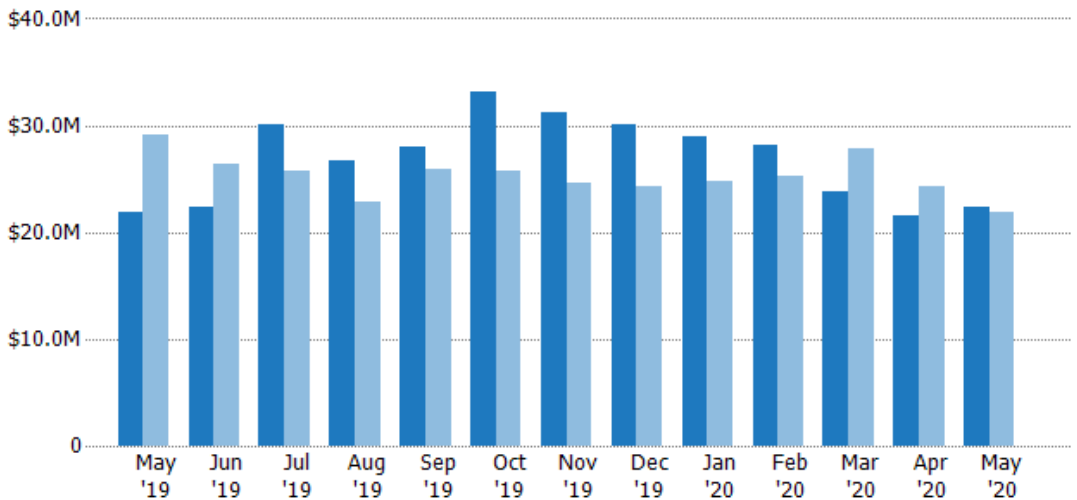
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$22.3M	2%
May '19	\$21.9M	-24.6%
May '18	\$29.1M	-5.1%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$21.9M	\$22.4M	\$30M	\$26.8M	\$27.9M	\$33.1M	\$31.2M	\$30M	\$29M	\$28.2M	\$23.8M	\$21.5M	\$22.3M
Prior Year	\$29.1M	\$26.4M	\$25.8M	\$22.9M	\$25.8M	\$25.8M	\$24.6M	\$24.2M	\$24.7M	\$25.3M	\$27.8M	\$24.2M	\$21.9M
Percent Change from Prior Year	-25%	-15%	16%	17%	8%	28%	27%	24%	17%	12%	-14%	-11%	2%

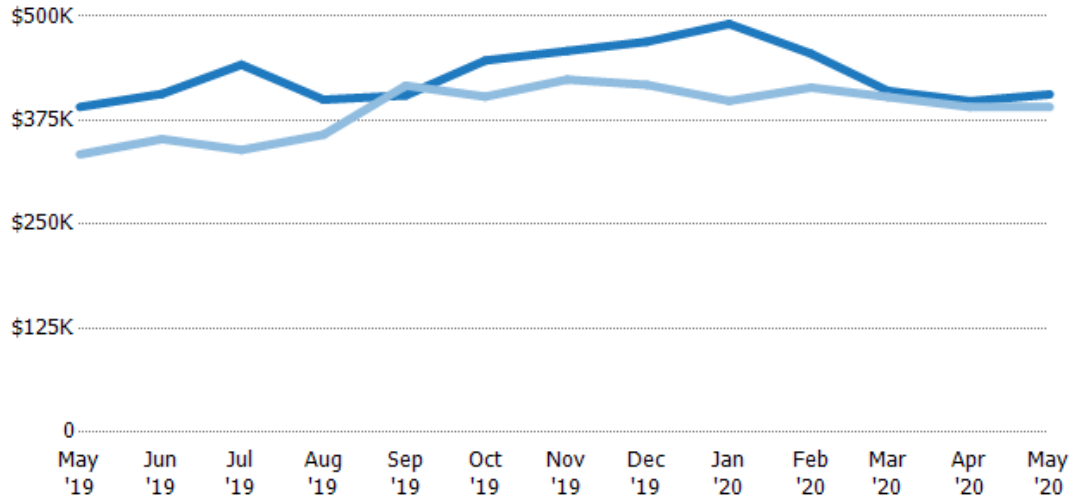
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$406K	3.9%
May '19	\$391K	17.1%
May '18	\$334K	-18.2%



Current Year	\$391K	\$407K	\$442K	\$400K	\$405K	\$447K	\$458K	\$469K	\$491K	\$455K	\$410K	\$398K	\$406K
Prior Year	\$334K	\$352K	\$339K	\$358K	\$417K	\$403K	\$424K	\$418K	\$398K	\$414K	\$403K	\$391K	\$391K
Percent Change from Prior Year	17%	15%	30%	12%	-3%	11%	8%	12%	23%	10%	2%	2%	4%

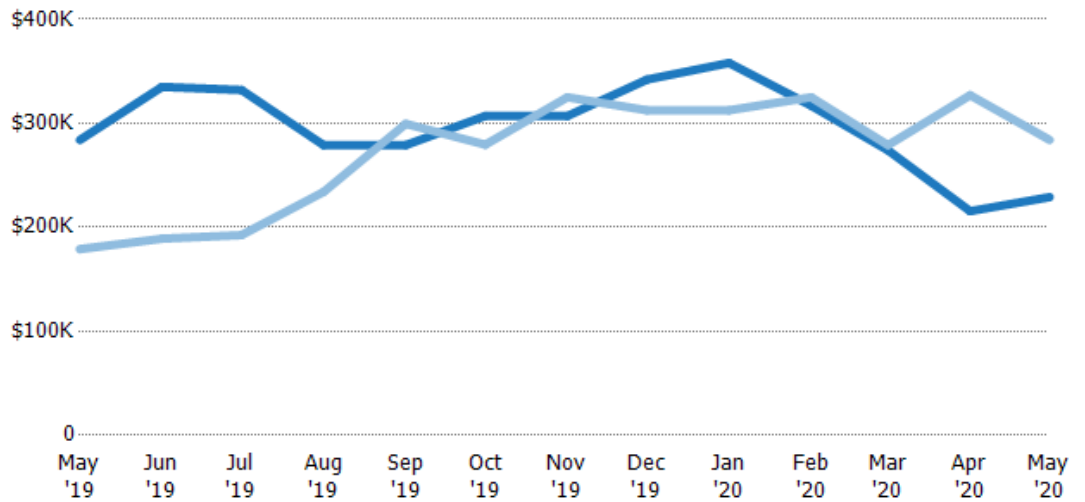
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$229K	-19.4%
May '19	\$284K	58.7%
May '18	\$179K	-10.7%



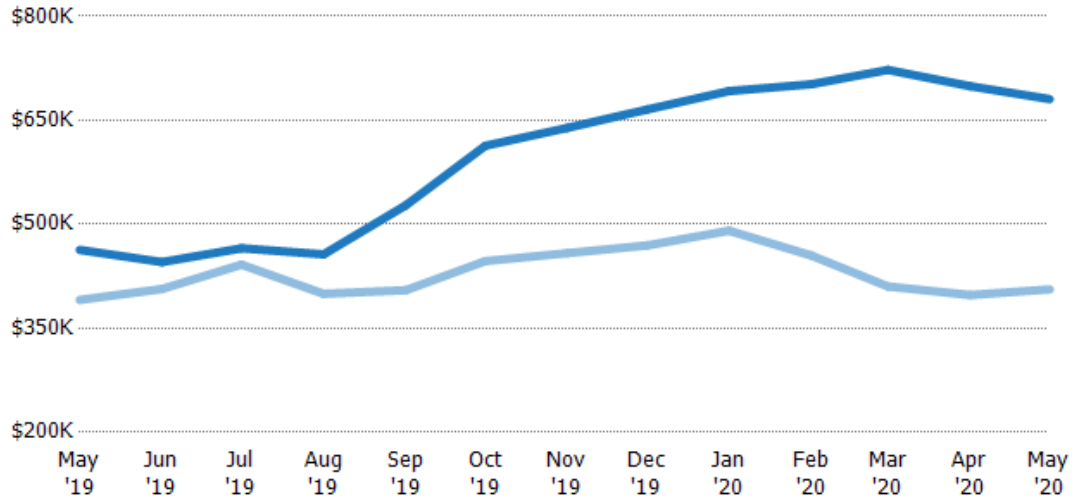
Current Year	\$284K	\$335K	\$332K	\$279K	\$279K	\$307K	\$307K	\$342K	\$358K	\$317K	\$274K	\$216K	\$229K
Prior Year	\$179K	\$189K	\$193K	\$234K	\$300K	\$279K	\$325K	\$313K	\$313K	\$325K	\$279K	\$327K	\$284K
Percent Change from Prior Year	59%	77%	72%	19%	-7%	10%	-6%	9%	15%	-2%	-2%	-34%	-19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



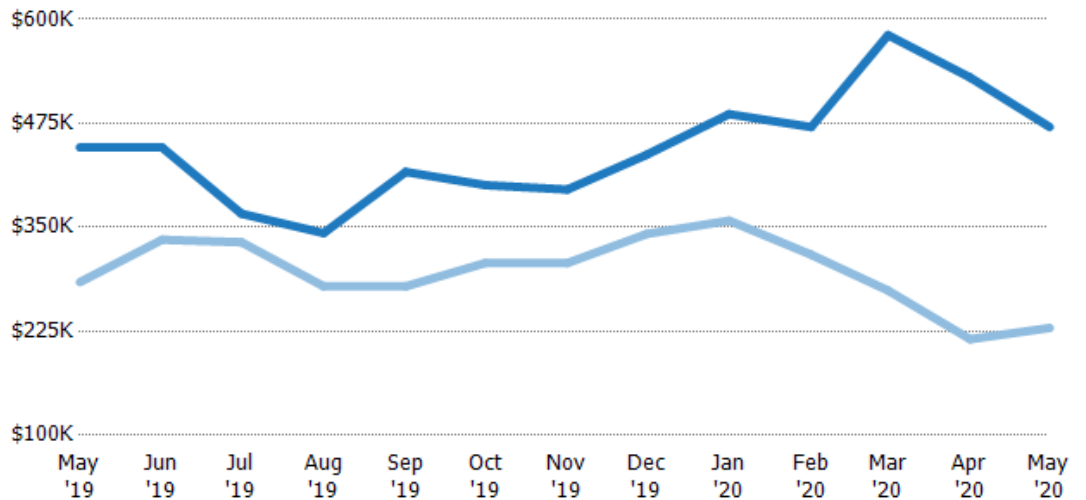
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$463K	\$446K	\$465K	\$457K	\$527K	\$613K	\$639K	\$665K	\$692K	\$702K	\$723K	\$699K	\$681K
Avg Listing Price	\$391K	\$407K	\$442K	\$400K	\$405K	\$447K	\$458K	\$469K	\$491K	\$455K	\$410K	\$398K	\$406K
Avg Listing Price as a % of Avg Est Value	84%	91%	95%	88%	77%	73%	72%	71%	71%	65%	57%	57%	60%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



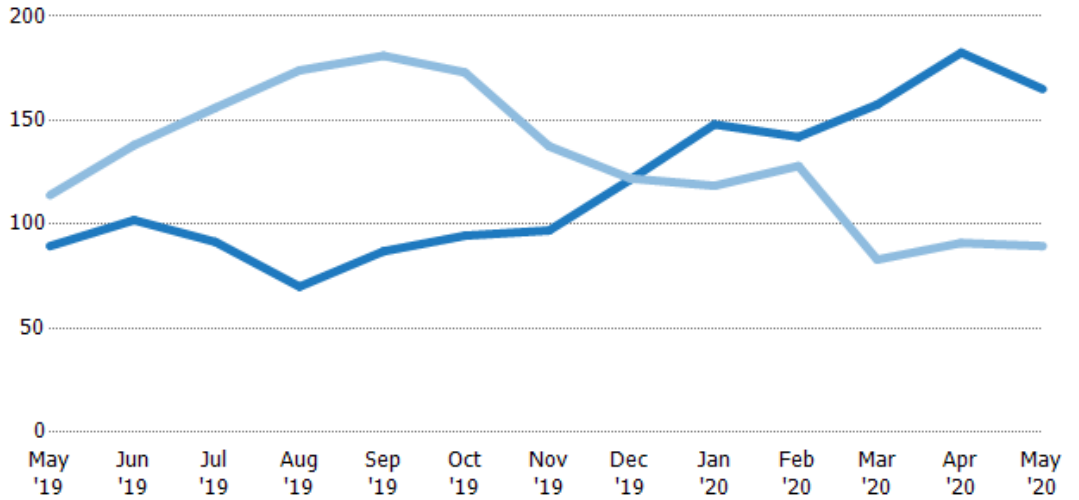
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$446K	\$446K	\$366K	\$343K	\$417K	\$401K	\$395K	\$437K	\$486K	\$471K	\$581K	\$530K	\$471K
Median Listing Price	\$284K	\$335K	\$332K	\$279K	\$279K	\$307K	\$307K	\$342K	\$358K	\$317K	\$274K	\$216K	\$229K
Med Listing Price as a % of Med Est Value	64%	75%	91%	81%	67%	77%	78%	78%	74%	67%	47%	41%	49%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Days	% Chg.
May '20	165	84.4%
May '19	89.5	-21.5%
May '18	114	56.1%

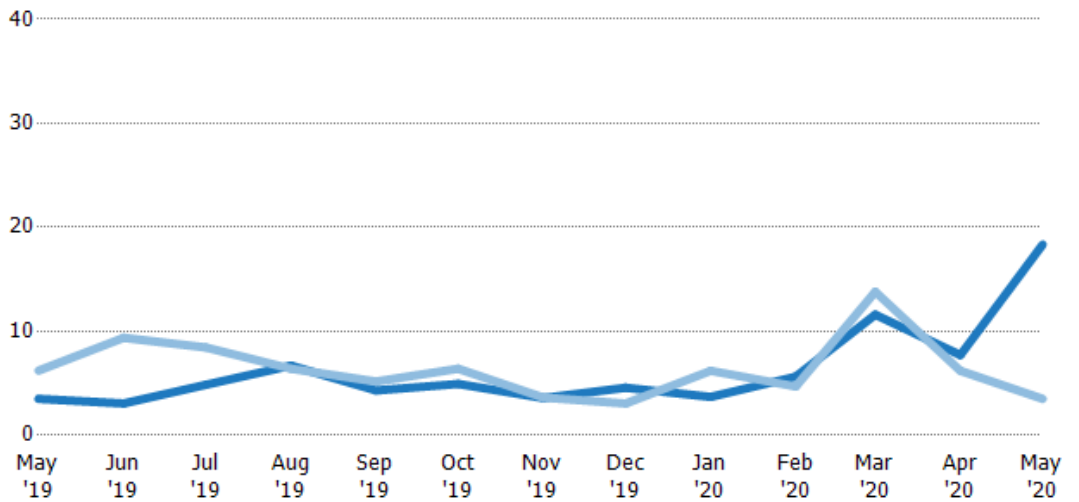
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	89.5	102	91.5	70	87	94.5	97	122	148	142	158	183	165
Prior Year	114	138	156	174	181	173	138	122	119	128	83	91	89.5
Percent Change from Prior Year	-21%	-26%	-41%	-60%	-52%	-45%	-29%	0%	25%	11%	90%	101%	84%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Months	% Chg.
May '20	18.3	423.8%
May '19	3.5	-43.7%
May '18	6.21	441.8%

	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	3.5	3.06	4.86	6.7	4.31	4.93	3.58	4.57	3.69	5.64	11.6	7.71	18.3
Prior Year	6.21	9.38	8.44	6.4	5.17	6.4	3.63	3.05	6.2	4.69	13.8	6.2	3.5
Percent Change from Prior Year	-44%	-67%	-42%	5%	-17%	-23%	-1%	50%	-41%	20%	-16%	24%	424%

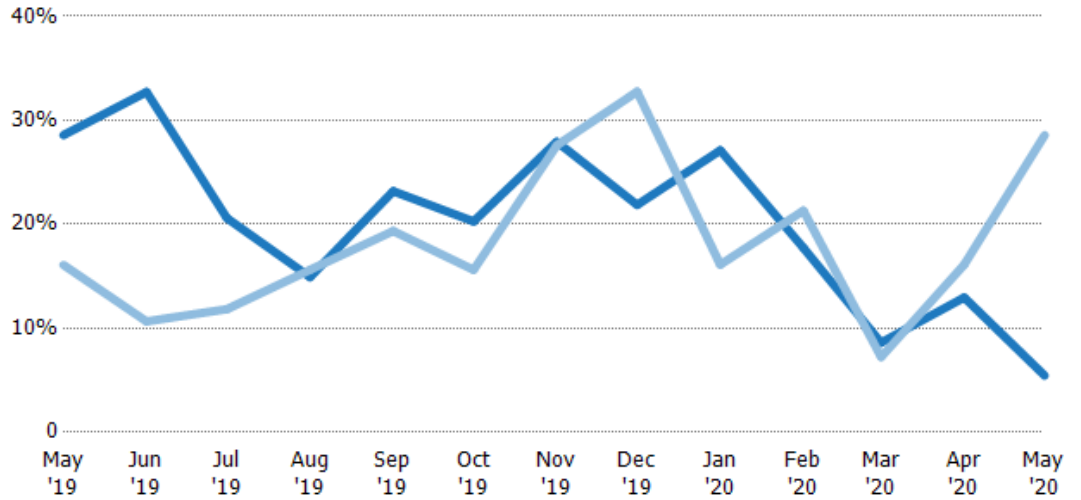
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
May '20	5%	23.1%
May '19	29%	-12.5%
May '18	16%	-81.5%



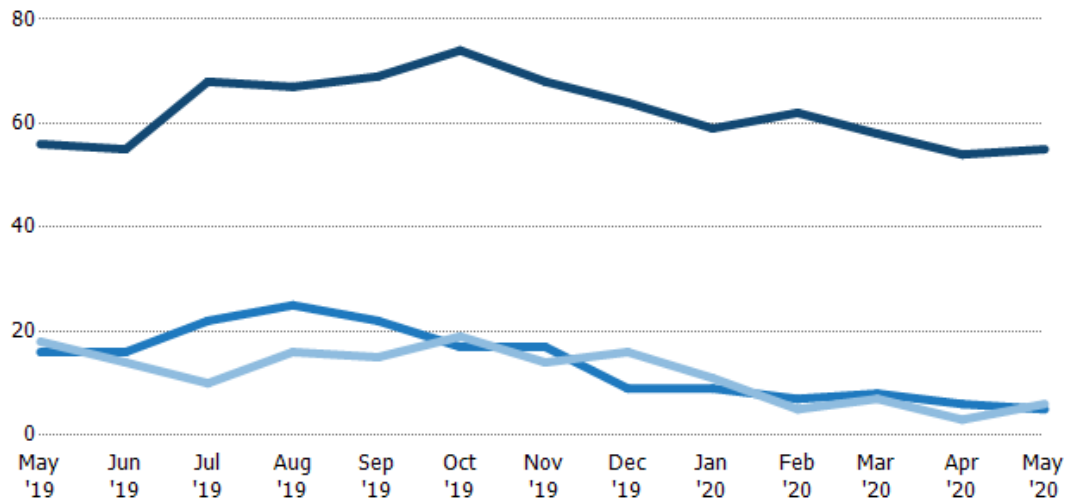
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	29%	33%	21%	15%	23%	20%	28%	22%	27%	18%	9%	13%	5%
Prior Year	16%	11%	12%	16%	19%	16%	28%	33%	16%	21%	7%	16%	29%
Change from Prior Year	-12%	-22%	-9%	1%	-4%	-5%	0%	11%	-11%	4%	-1%	3%	23%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Active	56	55	68	67	69	74	68	64	59	62	58	54	55
Pending	16	16	22	25	22	17	17	9	9	7	8	6	5
Sold	18	14	10	16	15	19	14	16	11	5	7	3	6

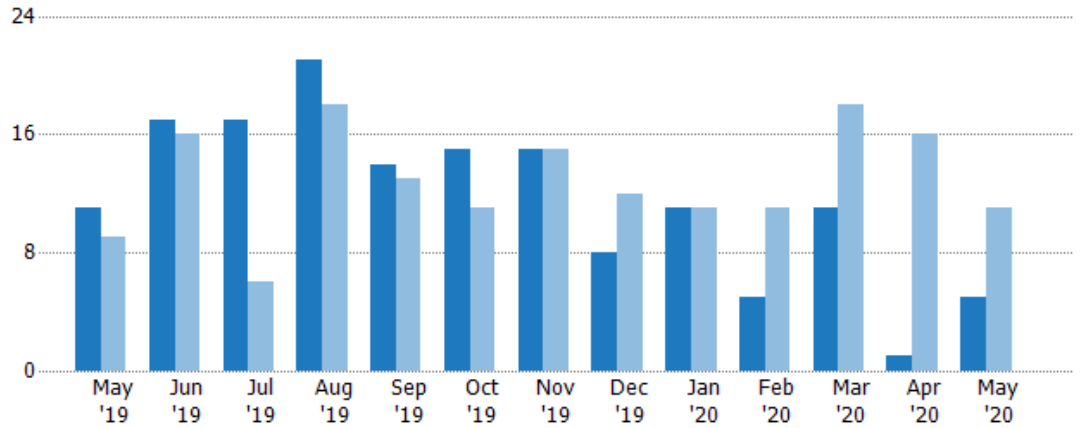
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	5	-54.5%
May '19	11	22.2%
May '18	9	-33.3%



Current Year	11	17	17	21	14	15	15	8	11	5	11	1	5
Prior Year	9	16	6	18	13	11	15	12	11	11	18	16	11
Percent Change from Prior Year	22%	6%	183%	17%	8%	36%	0%	-33%	0%	-55%	-39%	-94%	-55%

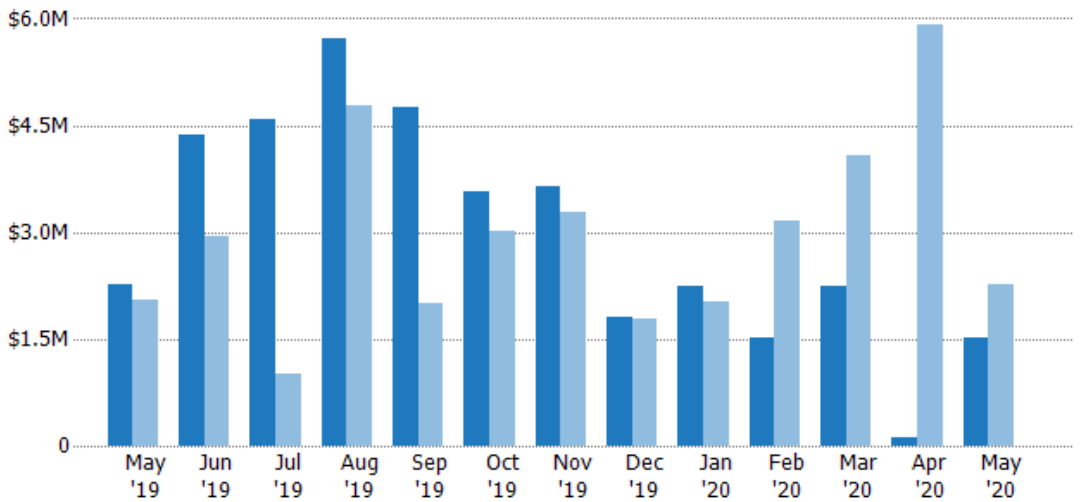
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$1.51M	-33.6%
May '19	\$2.28M	11.7%
May '18	\$2.04M	-80.3%



Current Year	\$2.28M	\$4.36M	\$4.58M	\$5.72M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M
Prior Year	\$2.04M	\$2.95M	\$1.01M	\$4.79M	\$1.99M	\$3.01M	\$3.29M	\$1.79M	\$2.04M	\$3.16M	\$4.08M	\$5.9M	\$2.28M
Percent Change from Prior Year	12%	48%	354%	20%	139%	19%	10%	1%	10%	-52%	-45%	-98%	-34%

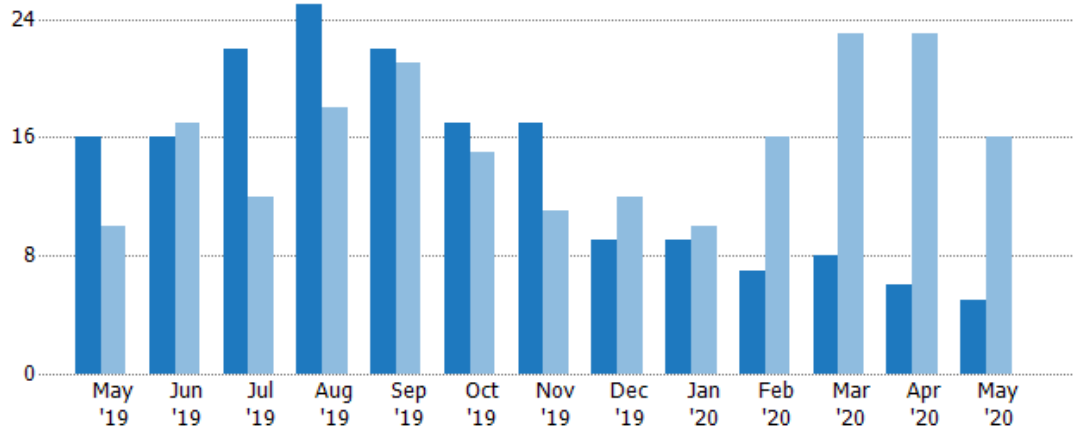
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	5	-68.8%
May '19	16	60%
May '18	10	-40%



Current Year	16	16	22	25	22	17	17	9	9	7	8	6	5
Prior Year	10	17	12	18	21	15	11	12	10	16	23	23	16
Percent Change from Prior Year	60%	-6%	83%	39%	5%	13%	55%	-25%	-10%	-56%	-65%	-74%	-69%

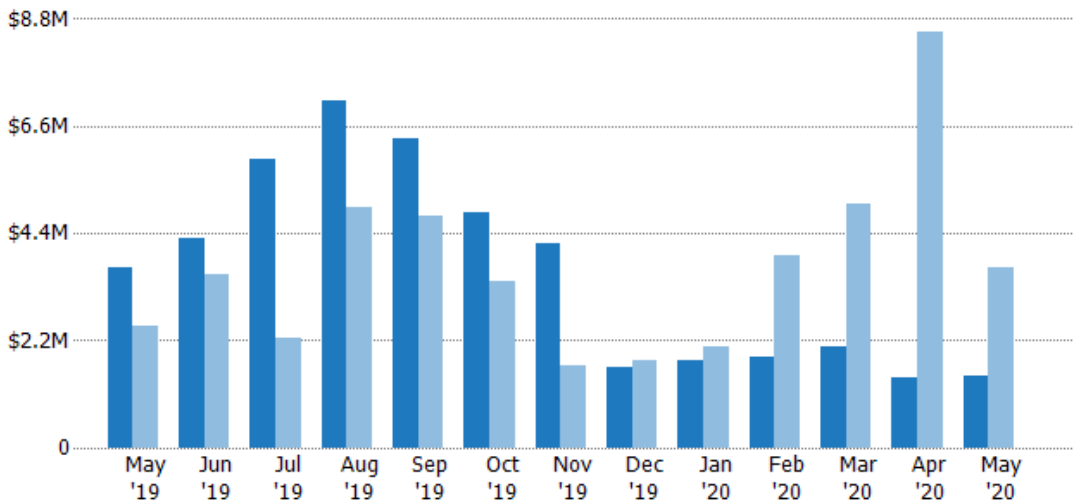
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$1.46M	-60.7%
May '19	\$3.72M	49.1%
May '18	\$2.49M	-73%



Current Year	\$3.72M	\$4.28M	\$5.94M	\$7.13M	\$6.36M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$2.08M	\$1.45M	\$1.46M
Prior Year	\$2.49M	\$3.55M	\$2.26M	\$4.95M	\$4.75M	\$3.42M	\$1.69M	\$1.81M	\$2.08M	\$3.96M	\$5.02M	\$8.53M	\$3.72M
Percent Change from Prior Year	49%	21%	163%	44%	34%	41%	147%	-8%	-14%	-53%	-59%	-83%	-61%

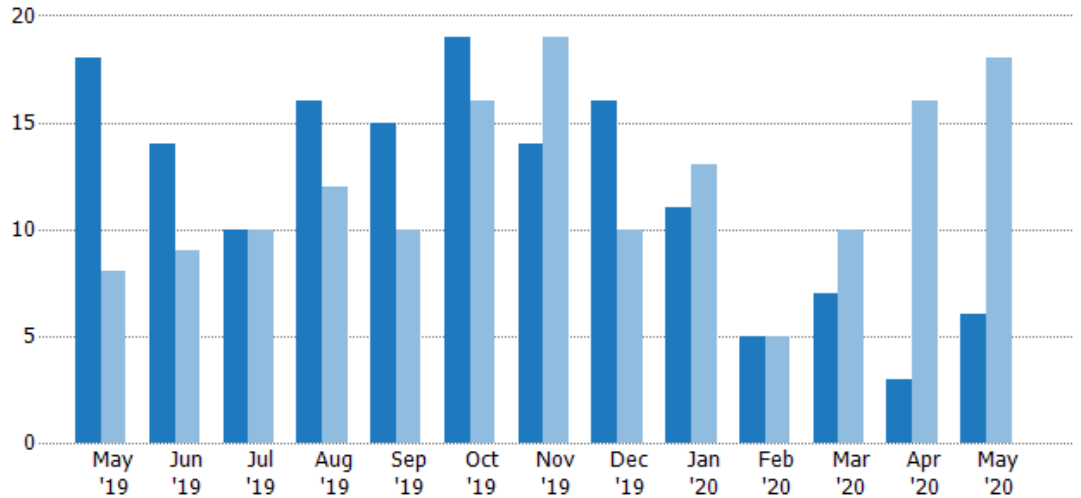
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
May '20	6	-66.7%
May '19	18	125%
May '18	8	87.5%



Current Year	18	14	10	16	15	19	14	16	11	5	7	3	6
Prior Year	8	9	10	12	10	16	19	10	13	5	10	16	18
Percent Change from Prior Year	125%	56%	0%	33%	50%	19%	-26%	60%	-15%	0%	-30%	-81%	-67%

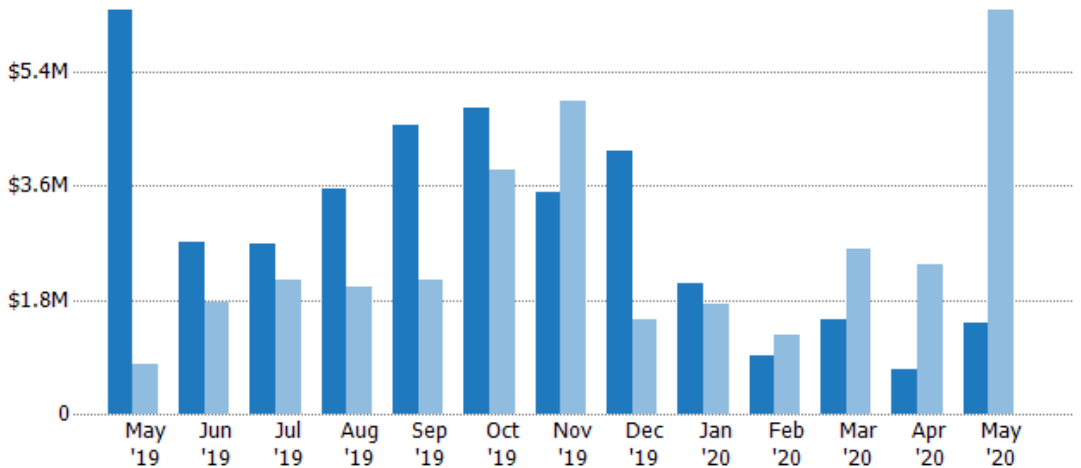
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
May '20	\$1.44M	-77.4%
May '19	\$6.38M	720.5%
May '18	\$777K	214.4%



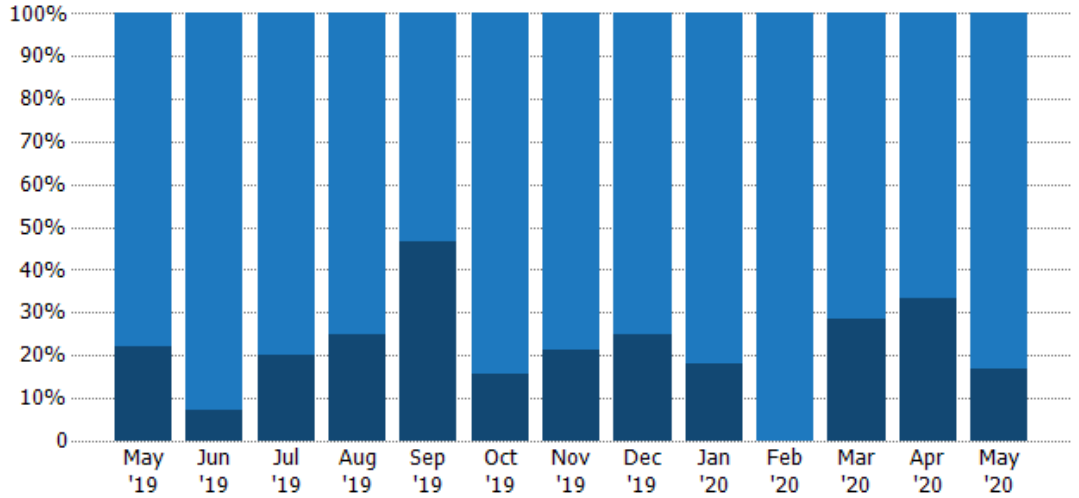
Current Year	\$6.38M	\$2.72M	\$2.68M	\$3.54M	\$4.55M	\$4.84M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M
Prior Year	\$777K	\$1.77M	\$2.1M	\$2.02M	\$2.11M	\$3.86M	\$4.93M	\$1.5M	\$1.72M	\$1.23M	\$2.61M	\$2.37M	\$6.38M
Percent Change from Prior Year	720%	54%	27%	76%	115%	25%	-29%	176%	19%	-25%	-43%	-70%	-77%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Condo/Townhouse	78%	93%	80%	75%	53%	84%	79%	75%	82%	100%	71%	67%	83%
Single Family Residence	22%	7%	20%	25%	47%	16%	21%	25%	18%	-	29%	33%	17%

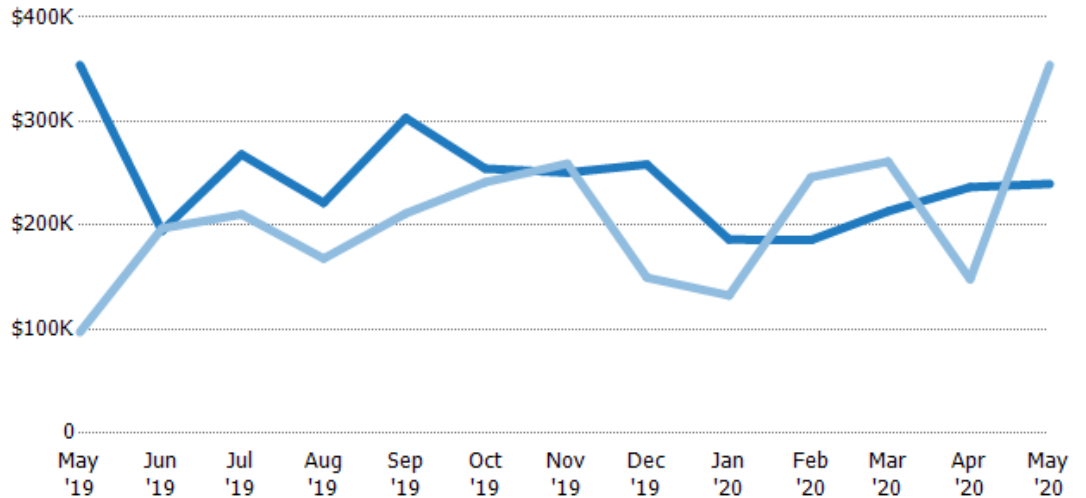
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
May '20	\$240K	-32.3%
May '19	\$354K	264.7%
May '18	\$97.1K	67.7%



Current Year	\$354K	\$195K	\$268K	\$222K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K
Prior Year	\$97.1K	\$197K	\$210K	\$168K	\$211K	\$241K	\$259K	\$150K	\$132K	\$246K	\$261K	\$148K	\$354K
Percent Change from Prior Year	265%	-1%	27%	32%	43%	5%	-3%	73%	41%	-25%	-18%	60%	-32%

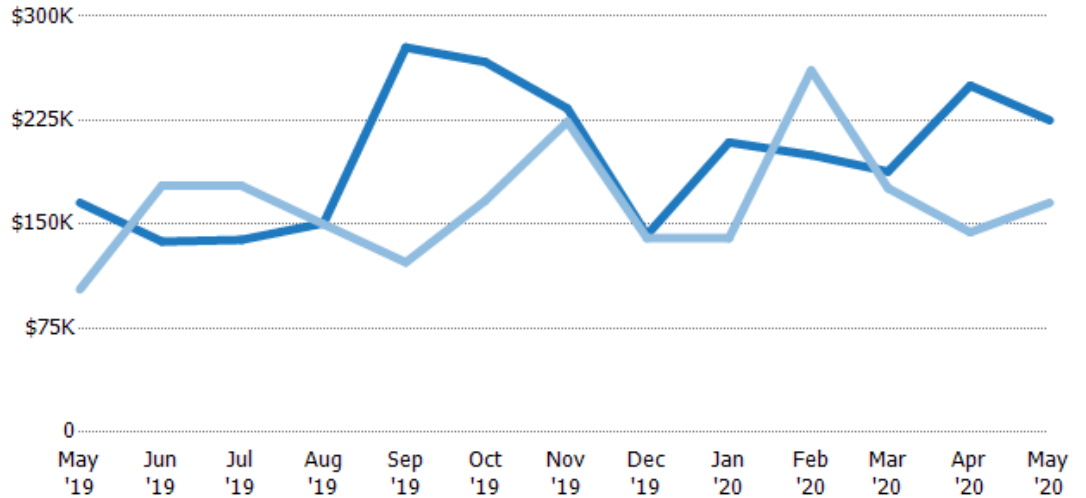
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$225K	36%
May '19	\$166K	60.7%
May '18	\$103K	74.8%



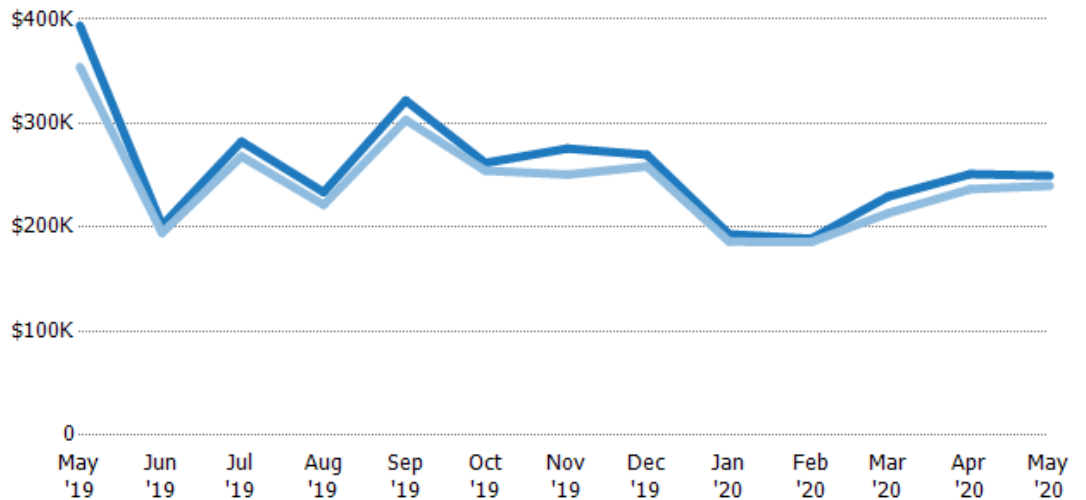
Current Year	\$166K	\$138K	\$139K	\$151K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K
Prior Year	\$103K	\$178K	\$178K	\$150K	\$123K	\$167K	\$224K	\$140K	\$140K	\$261K	\$176K	\$144K	\$166K
Percent Change from Prior Year	61%	-23%	-22%	1%	127%	60%	4%	2%	49%	-23%	7%	73%	36%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



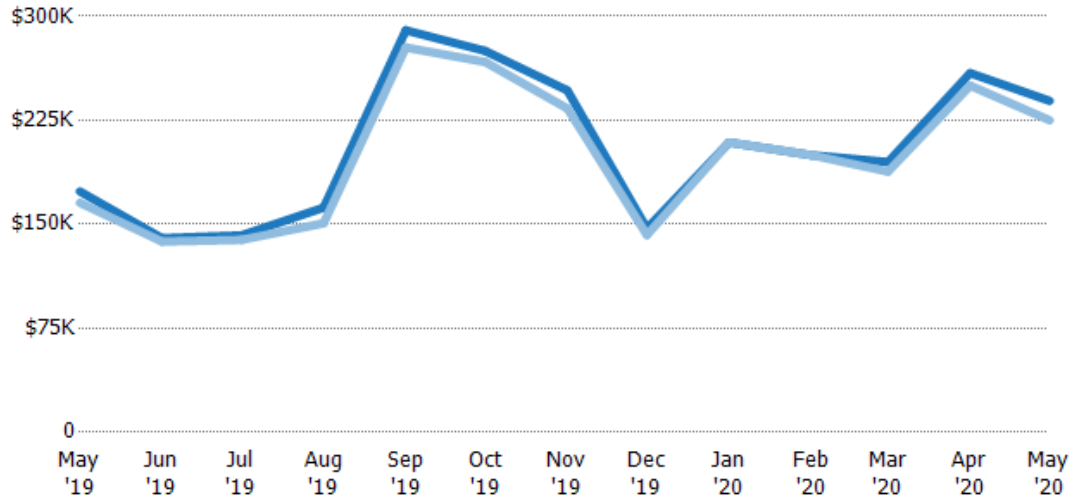
Avg List Price	\$394K	\$202K	\$282K	\$234K	\$322K	\$262K	\$276K	\$270K	\$193K	\$189K	\$230K	\$251K	\$249K
Avg Sales Price	\$354K	\$195K	\$268K	\$222K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K
Avg Sales Price as a % of Avg List Price	90%	96%	95%	95%	94%	97%	91%	96%	96%	98%	93%	94%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



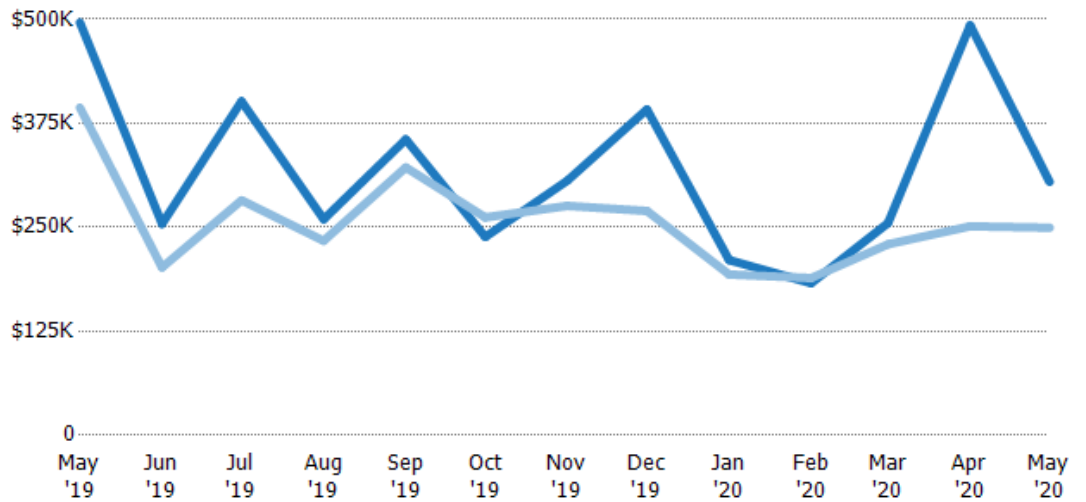
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median List Price	\$174K	\$140K	\$142K	\$162K	\$290K	\$275K	\$247K	\$147K	\$209K	\$200K	\$195K	\$259K	\$239K
Median Sales Price	\$166K	\$138K	\$139K	\$151K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K
Med Sales Price as a % of Med List Price	95%	98%	98%	93%	96%	97%	95%	97%	100%	100%	96%	97%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



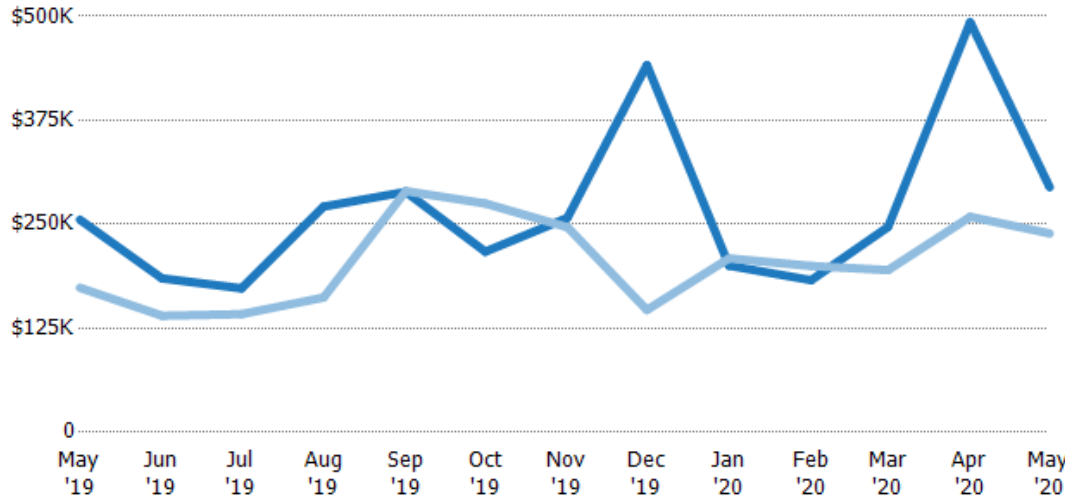
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$496K	\$254K	\$401K	\$260K	\$356K	\$238K	\$306K	\$392K	\$211K	\$183K	\$255K	\$493K	\$304K
Avg Sales Price	\$394K	\$202K	\$282K	\$234K	\$322K	\$262K	\$276K	\$270K	\$193K	\$189K	\$230K	\$251K	\$249K
Avg Sales Price as a % of Avg Est Value	79%	79%	70%	90%	91%	110%	90%	69%	92%	103%	90%	51%	82%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$256K	\$185K	\$173K	\$271K	\$289K	\$217K	\$258K	\$441K	\$200K	\$183K	\$247K	\$493K	\$295K
Median Sales Price	\$174K	\$140K	\$142K	\$162K	\$290K	\$275K	\$247K	\$147K	\$209K	\$200K	\$195K	\$259K	\$239K
Med Sales Price as a % of Med Est Value	68%	76%	82%	60%	100%	127%	96%	33%	104%	109%	79%	53%	81%