

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

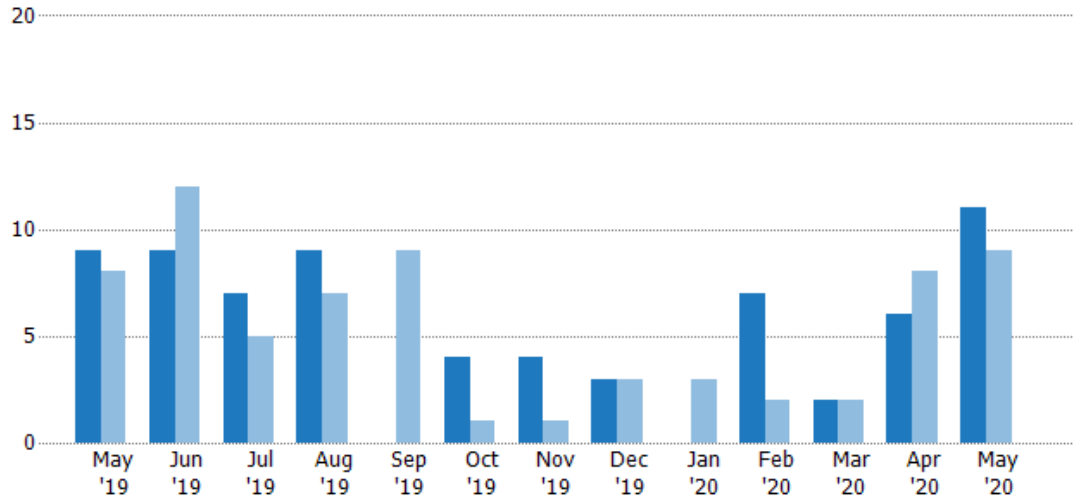
Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	9	+22.2%	26	24	+8.3%
New Listing Volume	\$3,319,900	\$2,368,600	+40.2%	\$7,821,600	\$10,857,200	-28%
Active Listing Count	20	29	-31%	N/A	N/A	
Active Listing Volume	\$7,038,500	\$13,577,300	-48.2%	N/A	N/A	
Average Listing Price	\$351,925	\$468,183	-24.8%	\$393,404	\$441,090	-10.8%
Median Listing Price	\$302,250	\$289,000	+4.6%	\$281,178	\$286,761	-1.9%
Median Days in RPR	39	81	-51.9%	134.46	163.69	-17.9%
Months of Inventory	10	9.7	+3.4%	5.1	10.5	-51%
Absorption Rate	10%	10.34%	-0.3%	19.51%	9.56%	+10%
Sales Activity Charts Metrics						
New Pending Sales Count	9	4	+125%	22	18	+22.2%
New Pending Sales Volume	\$2,285,800	\$844,900	+170.5%	\$5,110,000	\$4,863,400	+5.1%
Pending Sales Count	8	4	+100%	N/A	N/A	
Pending Sales Volume	\$1,946,400	\$808,800	+140.7%	N/A	N/A	
Closed Sales Count	3	5	-40%	13	16	-18.8%
Closed Sales Volume	\$415,900	\$1,220,000	-65.9%	\$2,933,400	\$4,116,900	-28.7%
Average Sales Price	\$138,633	\$244,000	-43.2%	\$225,646	\$257,306	-12.3%
Median Sales Price	\$124,900	\$245,000	-49%	\$229,785	\$259,325	-11.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



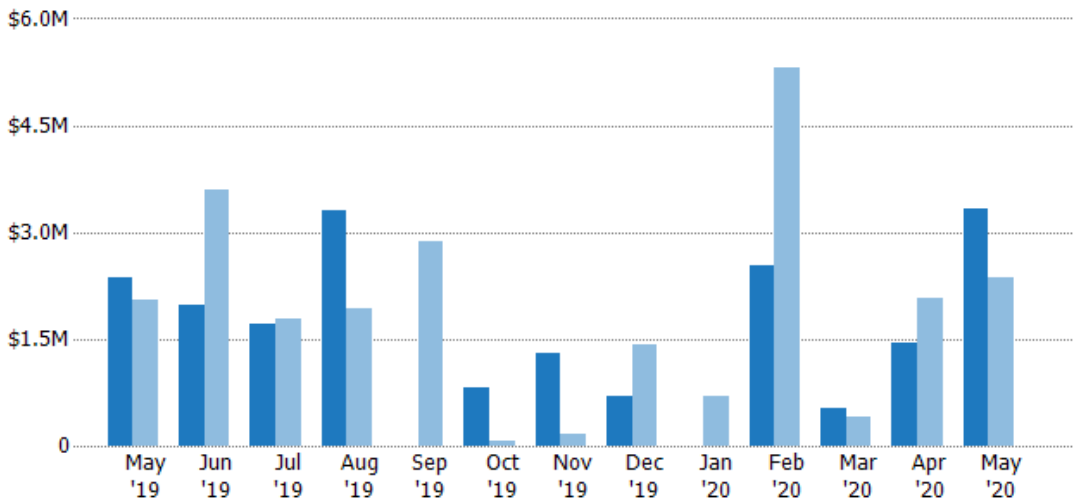
Current Year	9	9	7	9	-	4	4	3	-	7	2	6	11
Prior Year	8	12	5	7	9	1	1	3	3	2	2	8	9
Percent Change from Prior Year	13%	-25%	40%	29%	-100%	300%	300%	0%	-100%	250%	0%	-25%	22%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$2.37M	\$1.96M	\$1.72M	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.45M	\$3.32M
Prior Year	\$2.06M	\$3.59M	\$1.79M	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.37M
Percent Change from Prior Year	15%	-45%	-4%	71%	-100%	930%	688%	-51%	-100%	-53%	29%	-30%	40%

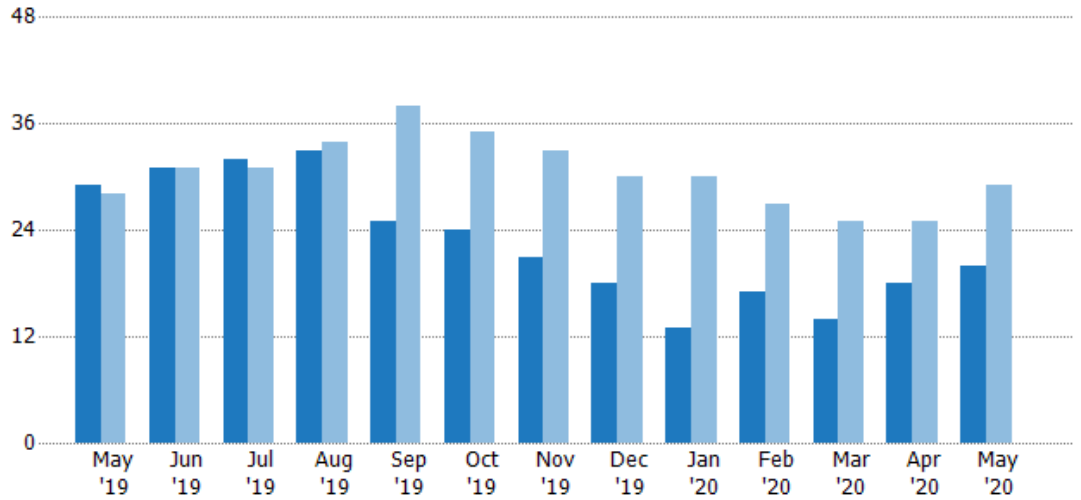
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	20	-31%
May '19	29	3.6%
May '18	28	60.7%



Current Year	29	31	32	33	25	24	21	18	13	17	14	18	20
Prior Year	28	31	31	34	38	35	33	30	30	27	25	25	29
Percent Change from Prior Year	4%	0%	3%	-3%	-34%	-31%	-36%	-40%	-57%	-37%	-44%	-28%	-31%

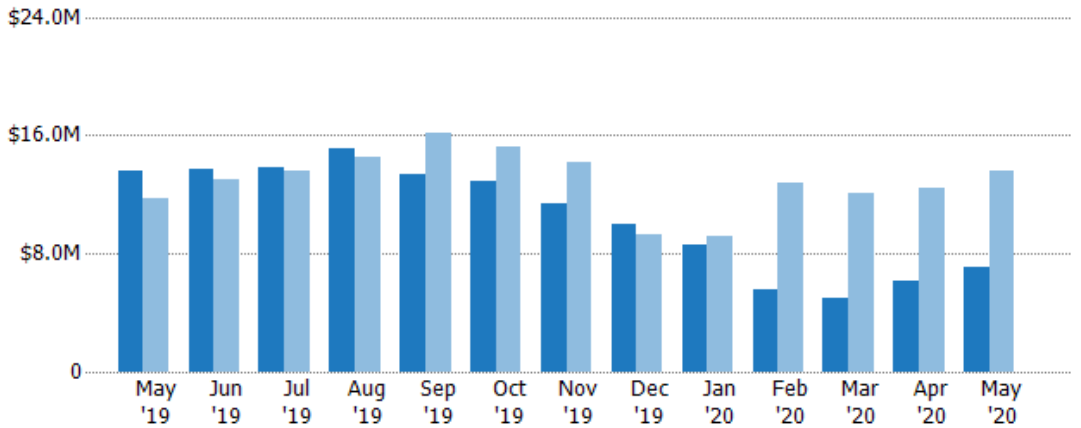
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$7.04M	-48.2%
May '19	\$13.6M	16.2%
May '18	\$11.7M	78.6%



Current Year	\$13.6M	\$13.7M	\$13.8M	\$15.1M	\$13.4M	\$12.9M	\$11.3M	\$10M	\$8.55M	\$5.57M	\$5M	\$6.11M	\$7.04M
Prior Year	\$11.7M	\$13M	\$13.6M	\$14.6M	\$16.2M	\$15.3M	\$14.2M	\$9.34M	\$9.2M	\$12.7M	\$12.1M	\$12.4M	\$13.6M
Percent Change from Prior Year	16%	5%	2%	4%	-18%	-16%	-20%	7%	-7%	-56%	-59%	-51%	-48%

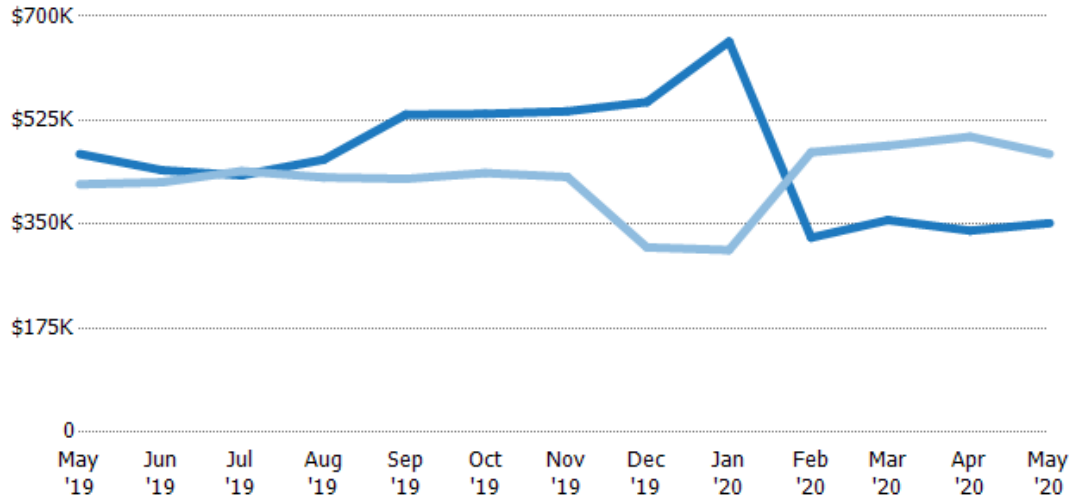
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$352K	-24.8%
May '19	\$468K	12.2%
May '18	\$417K	11.1%



Current Year	\$468K	\$441K	\$432K	\$459K	\$535K	\$536K	\$540K	\$556K	\$657K	\$328K	\$357K	\$339K	\$352K
Prior Year	\$417K	\$421K	\$439K	\$429K	\$426K	\$436K	\$430K	\$311K	\$307K	\$471K	\$482K	\$497K	\$468K
Percent Change from Prior Year	12%	5%	-2%	7%	25%	23%	26%	79%	114%	-30%	-26%	-32%	-25%

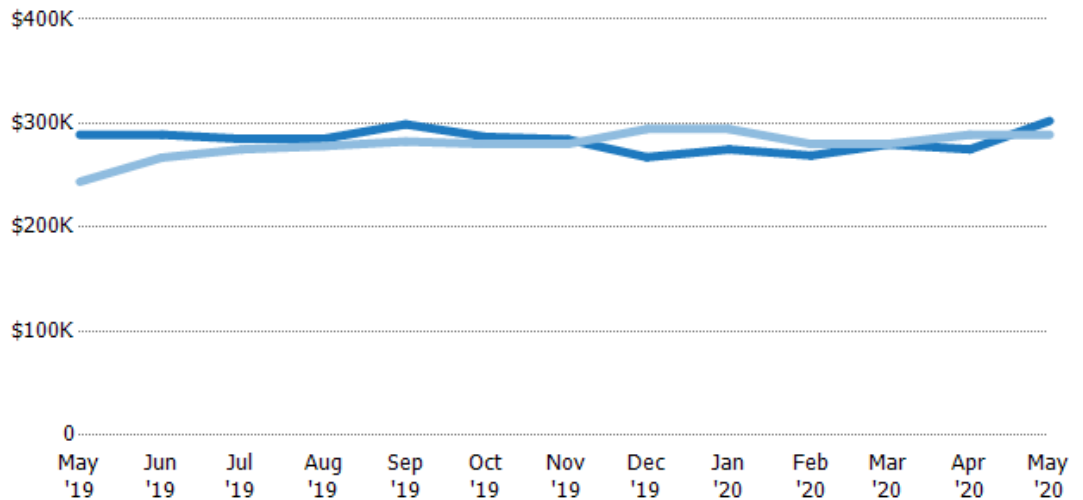
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$302K	4.6%
May '19	\$289K	18.5%
May '18	\$244K	8.7%



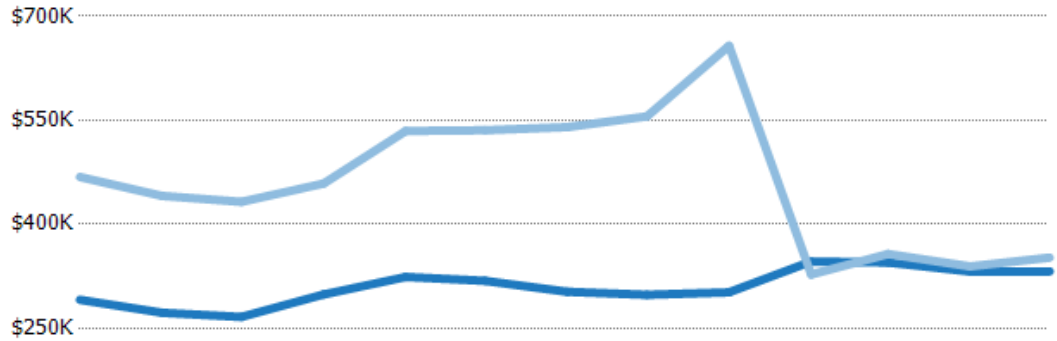
Current Year	\$289K	\$289K	\$285K	\$285K	\$299K	\$287K	\$285K	\$267K	\$275K	\$269K	\$280K	\$275K	\$302K
Prior Year	\$244K	\$267K	\$275K	\$278K	\$282K	\$280K	\$280K	\$294K	\$294K	\$280K	\$280K	\$289K	\$289K
Percent Change from Prior Year	19%	8%	4%	3%	6%	2%	2%	-9%	-7%	-4%	0%	-5%	5%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



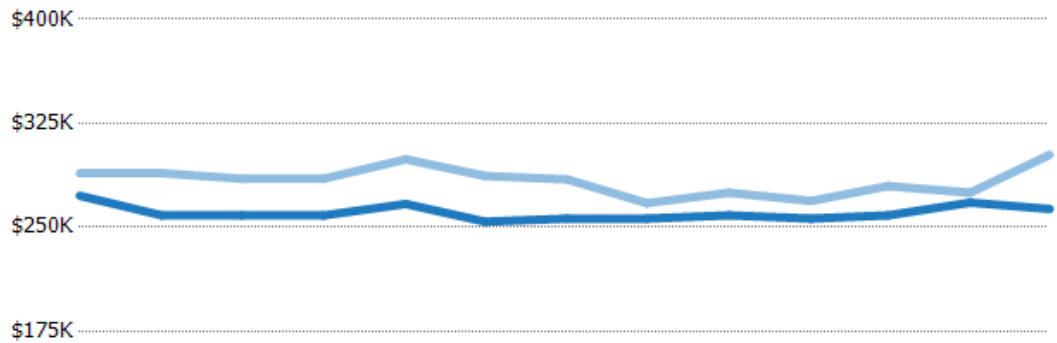
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$291K	\$272K	\$266K	\$299K	\$324K	\$318K	\$303K	\$298K	\$302K	\$346K	\$345K	\$332K	\$332K
Avg Listing Price	\$468K	\$441K	\$432K	\$459K	\$535K	\$536K	\$540K	\$556K	\$657K	\$328K	\$357K	\$339K	\$352K
Avg Listing Price as a % of Avg Est Value	161%	162%	162%	154%	165%	168%	178%	186%	218%	95%	104%	102%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$273K	\$259K	\$259K	\$259K	\$267K	\$254K	\$256K	\$256K	\$259K	\$256K	\$259K	\$268K	\$263K
Median Listing Price	\$289K	\$289K	\$285K	\$285K	\$299K	\$287K	\$285K	\$267K	\$275K	\$269K	\$280K	\$275K	\$302K
Med Listing Price as a % of Med Est Value	106%	112%	110%	110%	112%	113%	111%	104%	106%	105%	108%	103%	115%

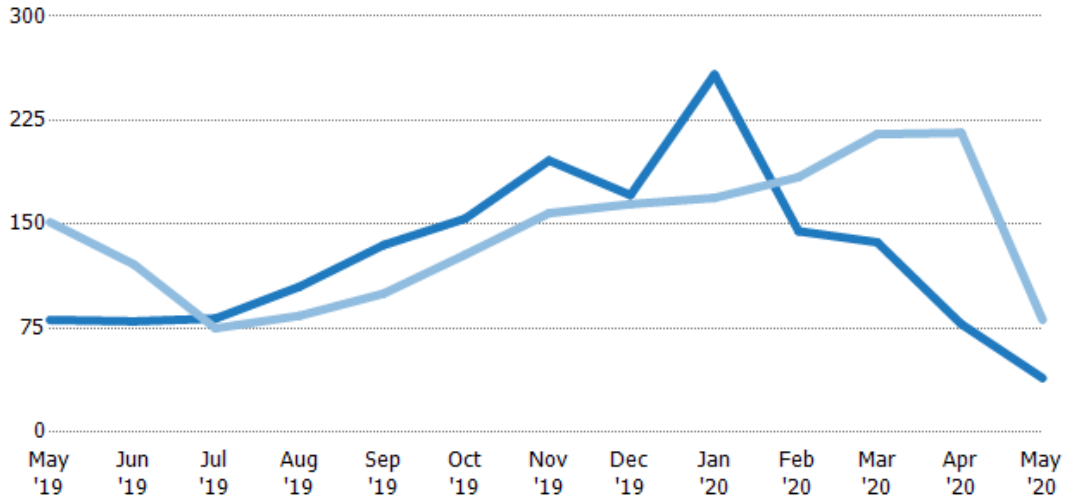
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
May '20	39	-51.9%
May '19	81	-46.5%
May '18	152	-20.1%



Current Year	81	80	82	105	135	154	196	171	258	145	137	78	39
Prior Year	152	121	75	84	100	128	158	165	169	184	215	216	81
Percent Change from Prior Year	-47%	-34%	9%	25%	35%	20%	24%	4%	53%	-21%	-36%	-64%	-52%

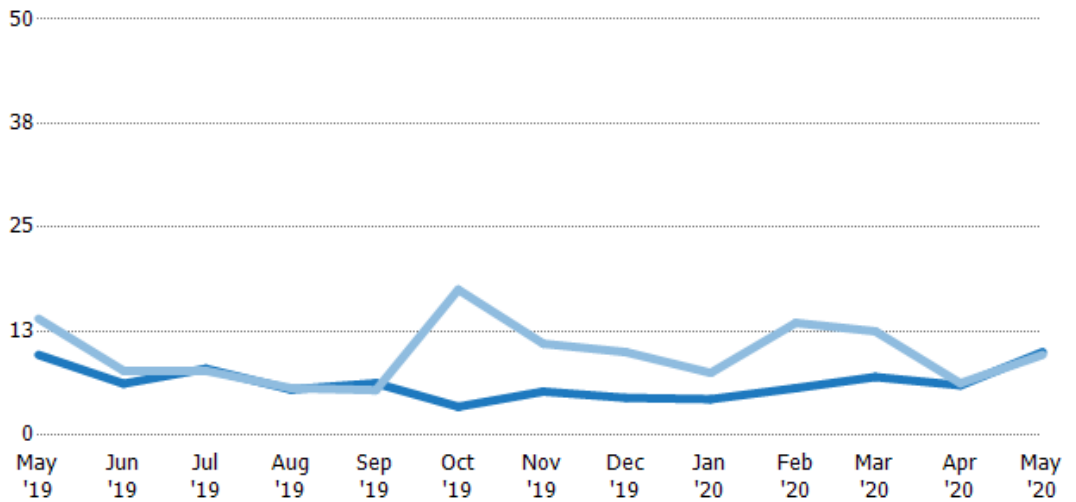
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
May '20	10	3.4%
May '19	9.67	-31%
May '18	14	221.4%



Current Year	9.67	6.2	8	5.5	6.25	3.43	5.25	4.5	4.33	5.67	7	6	10
Prior Year	14	7.75	7.75	5.67	5.43	17.5	11	10	7.5	13.5	12.5	6.25	9.67
Percent Change from Prior Year	-31%	-20%	3%	-3%	15%	-80%	-52%	-55%	-42%	-58%	-44%	-4%	3%

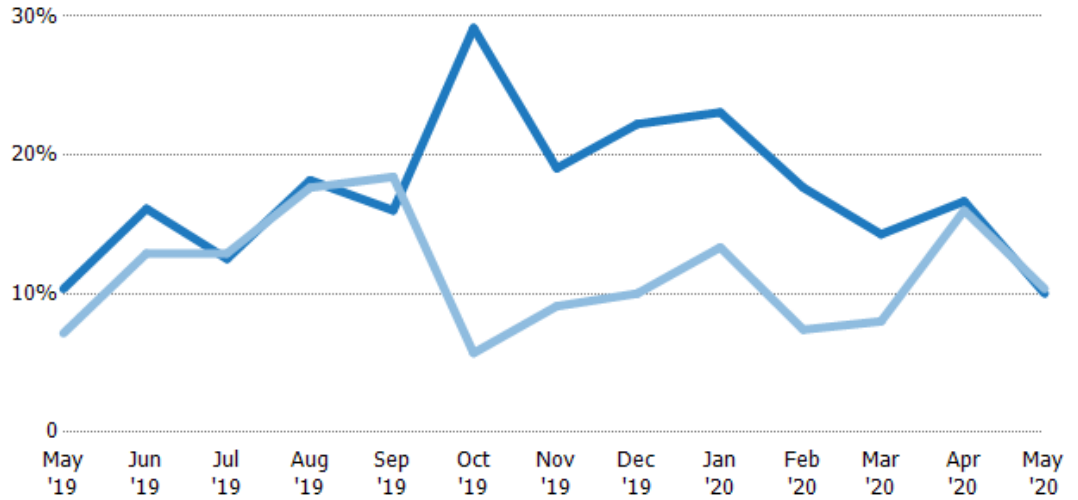
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
May '20	10%	0.3%
May '19	10%	-3.2%
May '18	7%	-68.9%



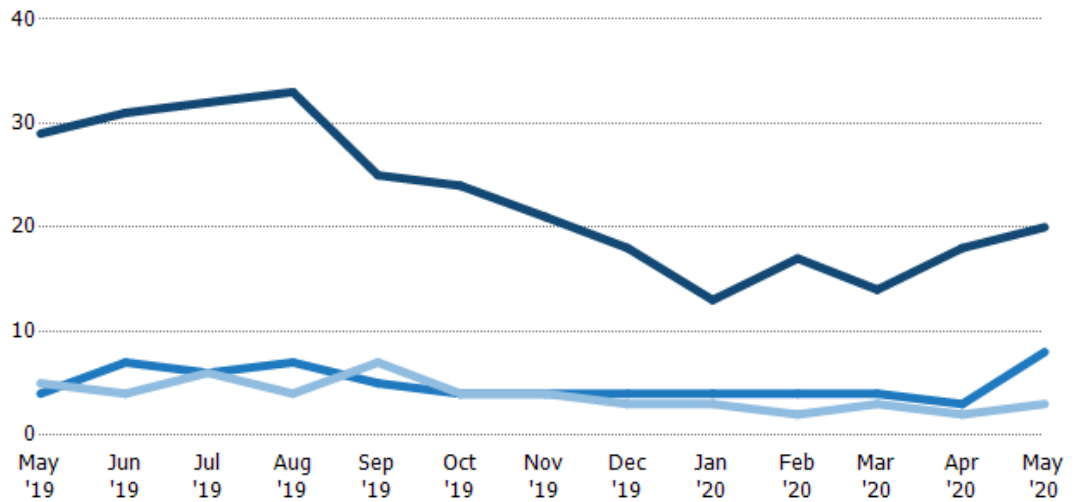
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	10%	16%	13%	18%	16%	29%	19%	22%	23%	18%	14%	17%	10%
Prior Year	7%	13%	13%	18%	18%	6%	9%	10%	13%	7%	8%	16%	10%
Change from Prior Year	-3%	-3%	0%	-1%	2%	-23%	-10%	-12%	-10%	-10%	-6%	-1%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Active	29	31	32	33	25	24	21	18	13	17	14	18	20
Pending	4	7	6	7	5	4	4	4	4	4	4	3	8
Sold	5	4	6	4	7	4	4	3	3	2	3	2	3

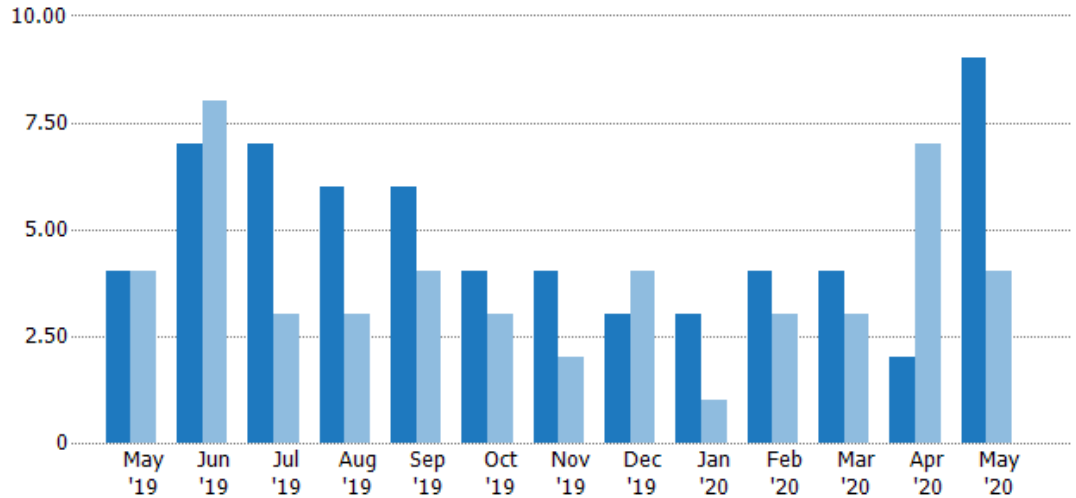
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	9	125%
May '19	4	0%
May '18	4	-25%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	4	7	7	6	6	4	4	3	3	4	4	2	9
Prior Year	4	8	3	3	4	3	2	4	1	3	3	7	4
Percent Change from Prior Year	0%	-13%	133%	100%	50%	33%	100%	-25%	200%	33%	33%	-71%	125%

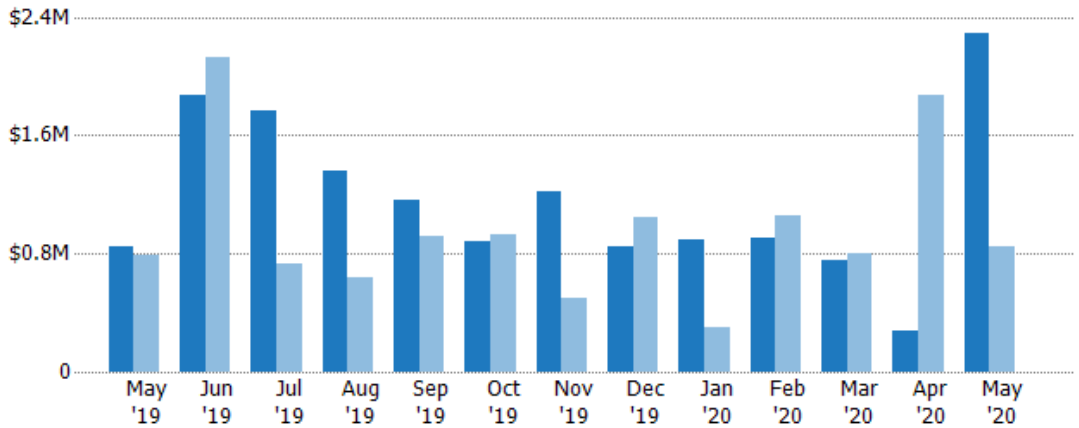
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$2.29M	170.5%
May '19	\$845K	7.4%
May '18	\$787K	4.8%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$845K	\$1.87M	\$1.77M	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M
Prior Year	\$787K	\$2.13M	\$735K	\$641K	\$919K	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K
Percent Change from Prior Year	7%	-12%	141%	112%	26%	-6%	145%	-18%	198%	-14%	-6%	-85%	171%

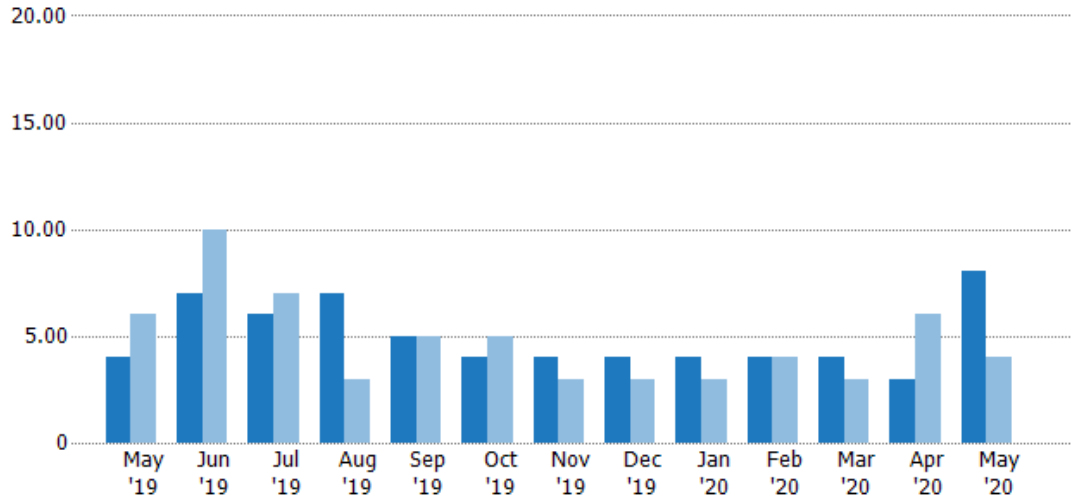
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	8	100%
May '19	4	-33.3%
May '18	6	0%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	4	7	6	7	5	4	4	4	4	4	4	3	8
Prior Year	6	10	7	3	5	5	3	3	3	4	3	6	4
Percent Change from Prior Year	-33%	-30%	-14%	133%	0%	-20%	33%	33%	33%	0%	33%	-50%	100%

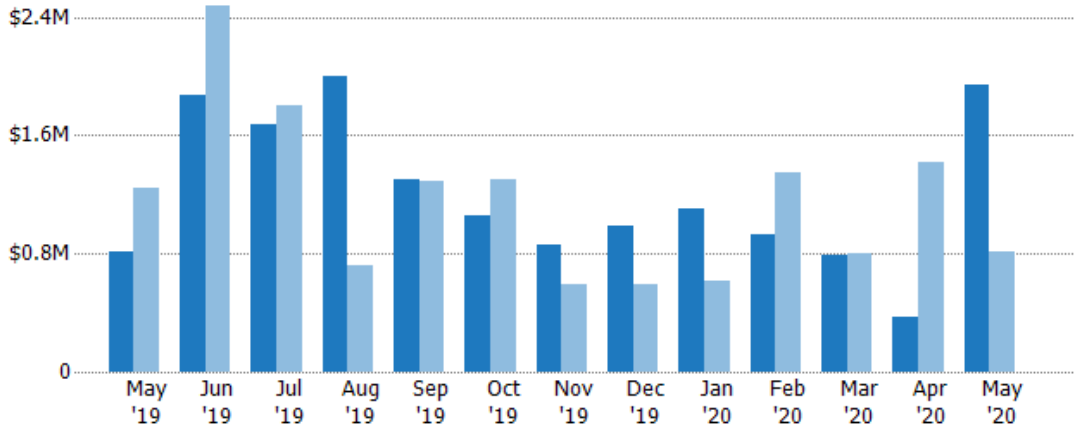
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$1.95M	140.7%
May '19	\$809K	-35.1%
May '18	\$1.25M	6.2%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M
Prior Year	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.29M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K
Percent Change from Prior Year	-35%	-24%	-7%	176%	2%	-19%	45%	67%	80%	-31%	-1%	-74%	141%

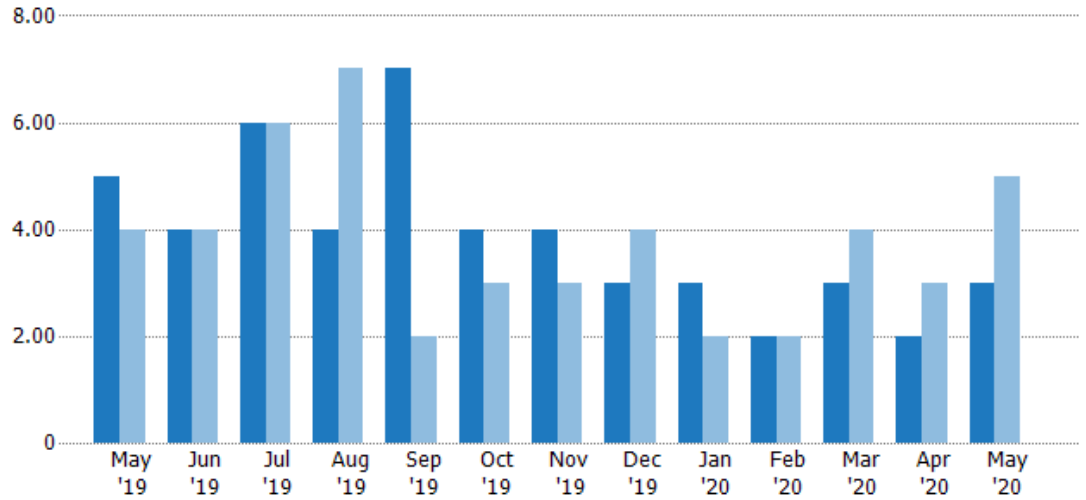
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	3	-40%
May '19	5	25%
May '18	4	-75%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	5	4	6	4	7	4	4	3	3	2	3	2	3
Prior Year	4	4	6	7	2	3	3	4	2	2	4	3	5
Percent Change from Prior Year	25%	0%	0%	-43%	250%	33%	33%	-25%	50%	0%	-25%	-33%	-40%

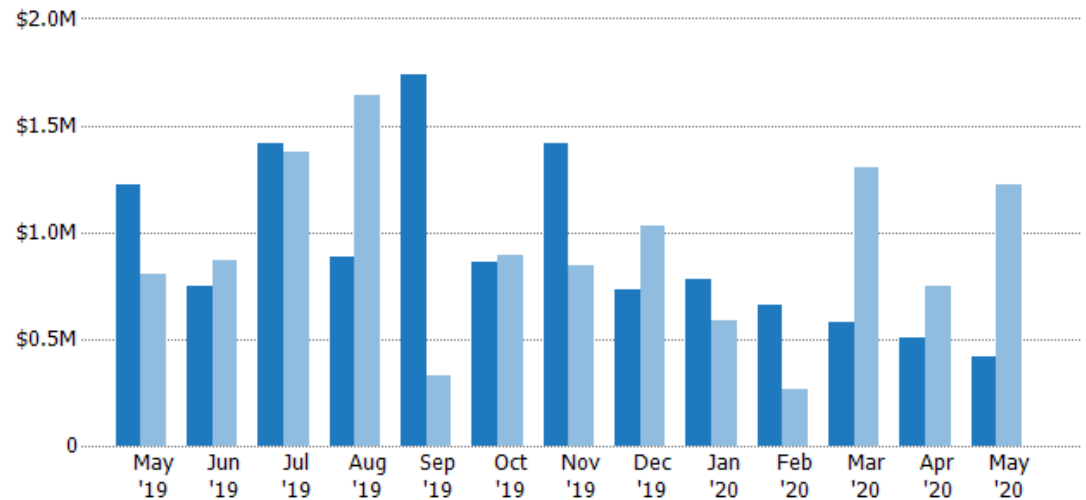
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$416K	-65.9%
May '19	\$1.22M	51.8%
May '18	\$804K	-71.4%



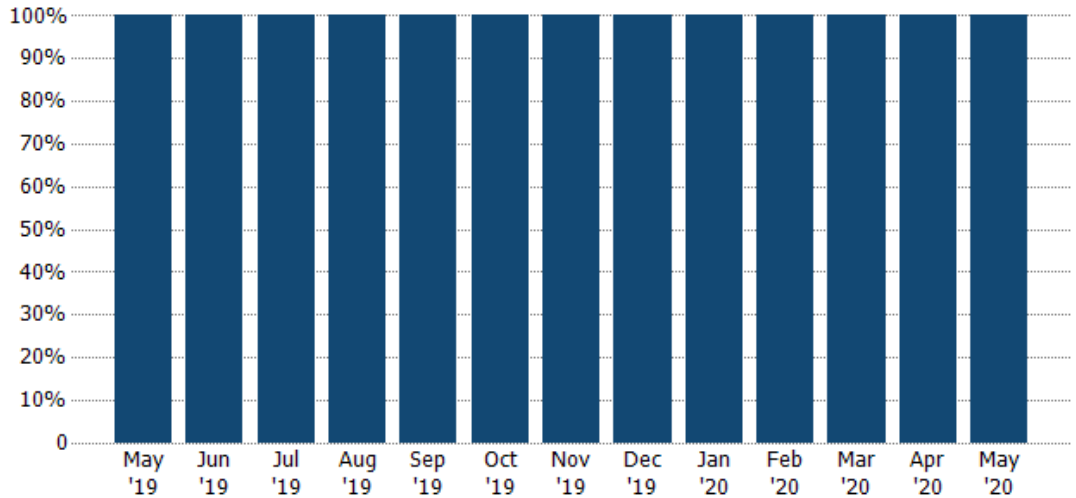
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K
Prior Year	\$804K	\$870K	\$1.37M	\$1.64M	\$326K	\$889K	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M
Percent Change from Prior Year	52%	-14%	3%	-46%	433%	-3%	67%	-29%	33%	148%	-56%	-33%	-66%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

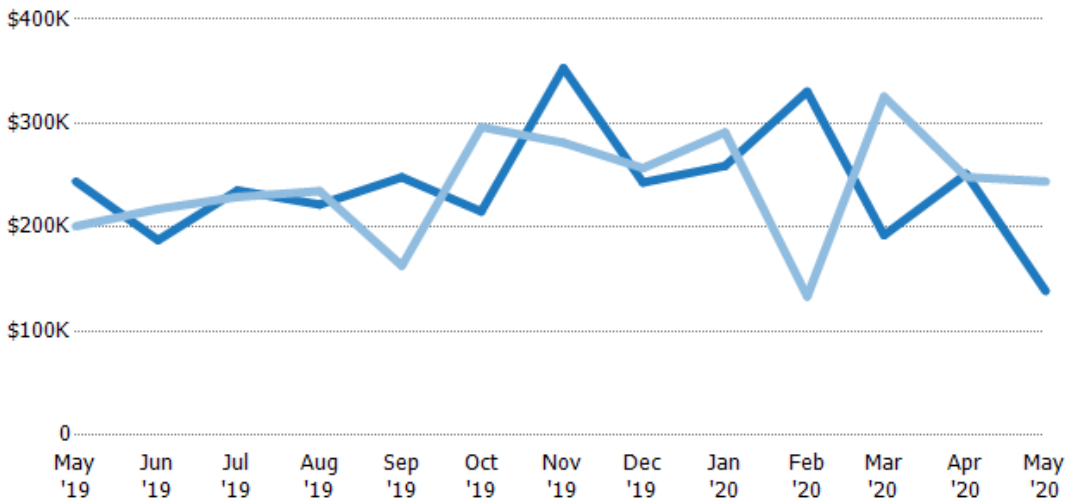
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
May '20	\$139K	-43.2%
May '19	\$244K	21.4%
May '18	\$201K	14.4%

■ Current Year	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K
■ Prior Year	\$201K	\$218K	\$229K	\$235K	\$163K	\$296K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K
Percent Change from Prior Year	21%	-14%	3%	-5%	52%	-27%	26%	-5%	-11%	148%	-41%	1%	-43%

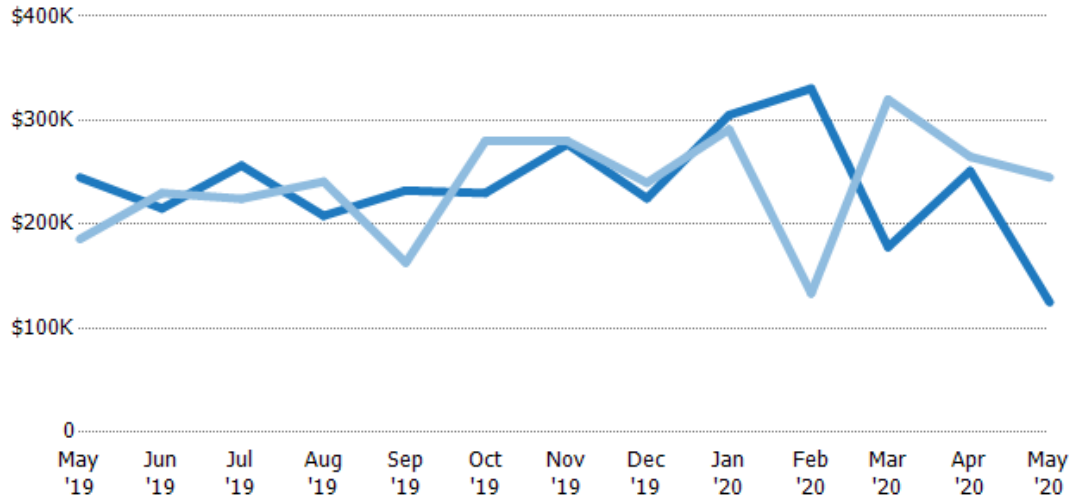
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$125K	-49%
May '19	\$245K	31.9%
May '18	\$186K	23.8%



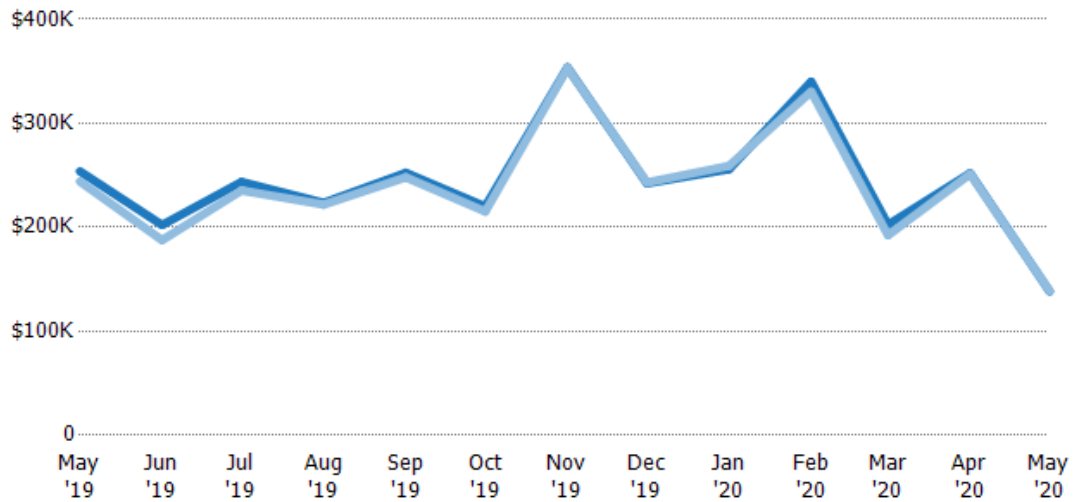
Current Year	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K
Prior Year	\$186K	\$230K	\$225K	\$241K	\$163K	\$280K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K
Percent Change from Prior Year	32%	-6%	14%	-14%	43%	-18%	-1%	-6%	5%	148%	-44%	-5%	-49%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



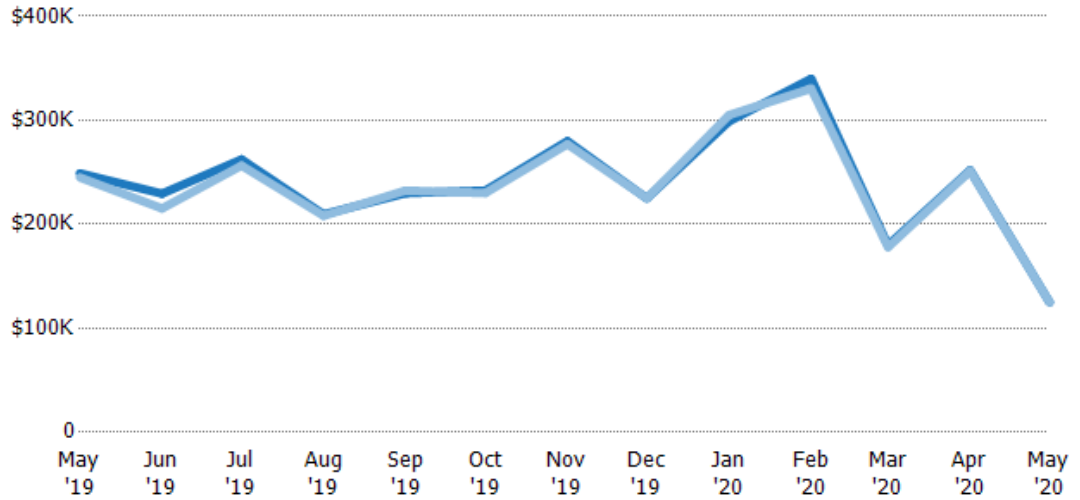
Avg List Price	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K
Avg Sales Price	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K
Avg Sales Price as a % of Avg List Price	96%	93%	97%	99%	98%	98%	100%	100%	101%	97%	95%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
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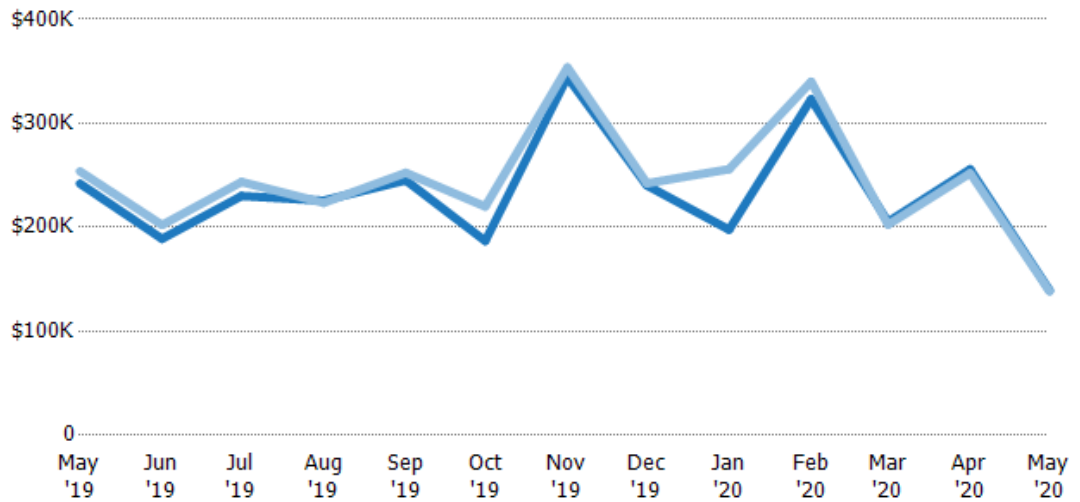
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median List Price	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K
Median Sales Price	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K
Med Sales Price as a % of Med List Price	98%	94%	98%	99%	101%	99%	99%	100%	102%	97%	99%	100%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
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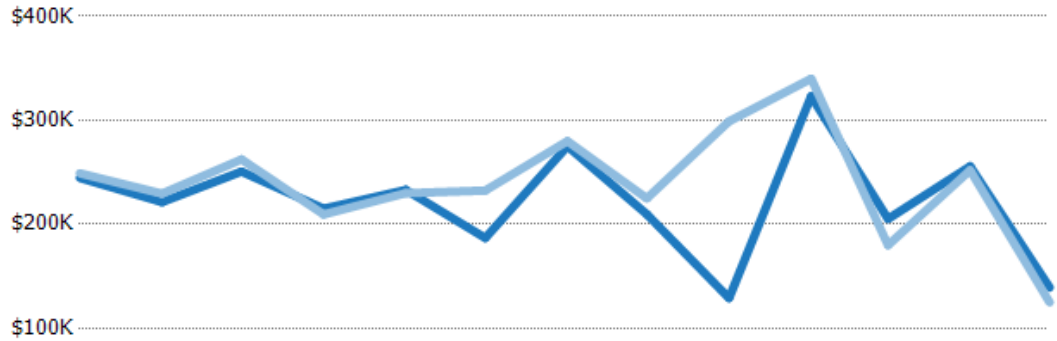
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$242K	\$189K	\$230K	\$226K	\$245K	\$187K	\$344K	\$240K	\$198K	\$323K	\$205K	\$256K	\$139K
Avg Sales Price	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K
Avg Sales Price as a % of Avg Est Value	105%	107%	106%	99%	103%	118%	103%	101%	129%	105%	99%	99%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$245K	\$221K	\$251K	\$215K	\$233K	\$187K	\$275K	\$210K	\$129K	\$323K	\$205K	\$256K	\$139K
Median Sales Price	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K
Med Sales Price as a % of Med Est Value	102%	104%	105%	97%	99%	124%	102%	107%	232%	105%	88%	99%	90%