

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	16	+/-	50	69	-27.5%
New Listing Volume	\$3,343,600	\$3,373,100	-0.9%	\$9,031,700	\$13,729,088	-34.2%
Active Listing Count	47	92	-48.9%	N/A	N/A	
Active Listing Volume	\$11,168,950	\$20,616,088	-45.8%	N/A	N/A	
Average Listing Price	\$237,637	\$224,088	+6%	\$216,222	\$221,811	-2.5%
Median Listing Price	\$159,500	\$165,500	-3.6%	\$151,178	\$166,620	-9.3%
Median Days in RPR	202	175	+15.4%	194.5	221	-12%
Months of Inventory	6.7	7.7	-12.4%	7.7	13.7	-43.7%
Absorption Rate	14.89%	13.04%	+1.9%	13.02%	7.32%	+5.7%
Sales Activity Charts Metrics						
New Pending Sales Count	17	22	-22.7%	66	59	+11.9%
New Pending Sales Volume	\$3,185,600	\$3,618,900	-12%	\$11,092,451	\$9,661,100	+14.8%
Pending Sales Count	27	20	+35%	N/A	N/A	
Pending Sales Volume	\$4,747,700	\$3,473,900	+36.7%	N/A	N/A	
Closed Sales Count	9	9	+/-	38	41	-7.3%
Closed Sales Volume	\$1,504,900	\$1,457,000	+3.3%	\$6,472,551	\$6,600,050	-1.9%
Average Sales Price	\$167,211	\$161,889	+3.3%	\$170,330	\$160,977	+5.8%
Median Sales Price	\$139,900	\$149,000	-6.1%	\$145,976	\$156,707	-6.8%

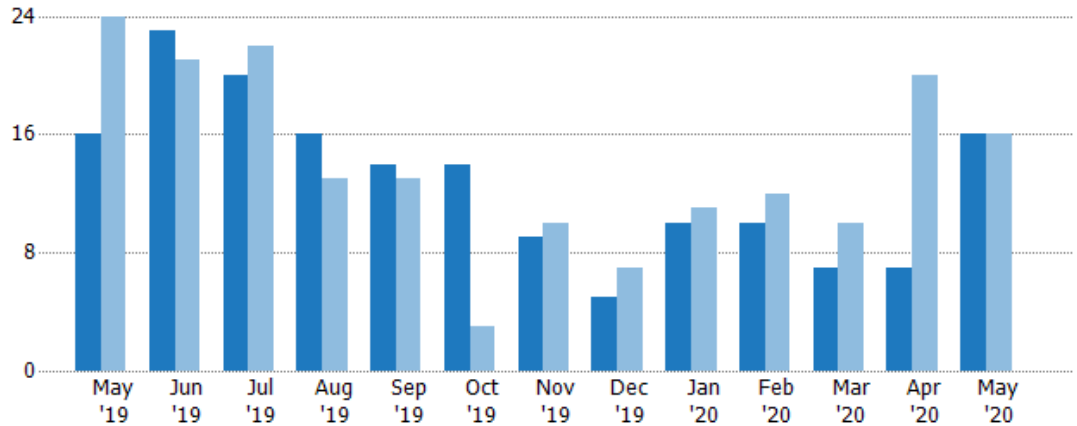
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	16	0%
May '19	16	-33.3%
May '18	24	-41.7%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	16	23	20	16	14	14	9	5	10	10	7	7	16
Prior Year	24	21	22	13	13	3	10	7	11	12	10	20	16
Percent Change from Prior Year	-33%	10%	-9%	23%	8%	367%	-10%	-29%	-9%	-17%	-30%	-65%	0%

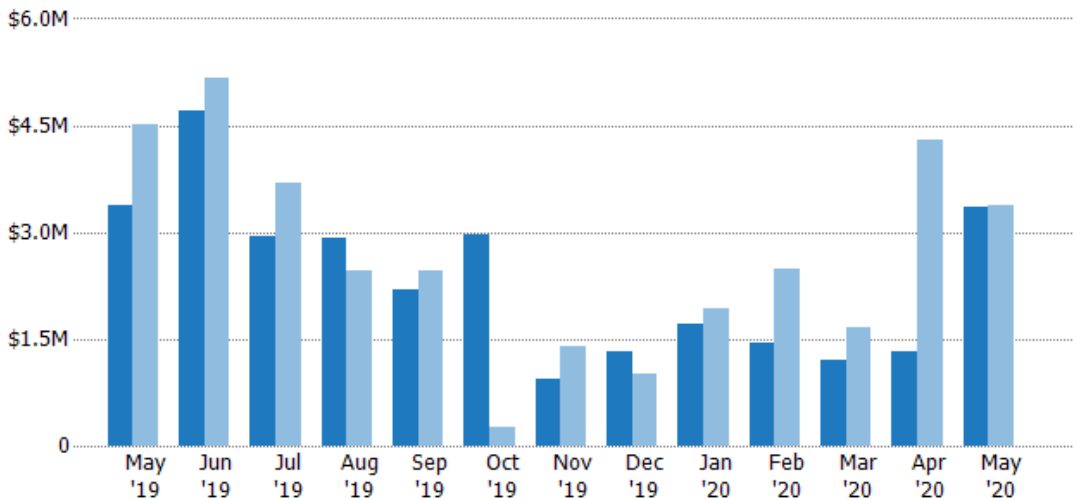
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$3.34M	-0.9%
May '19	\$3.37M	-25.2%
May '18	\$4.51M	-29.5%



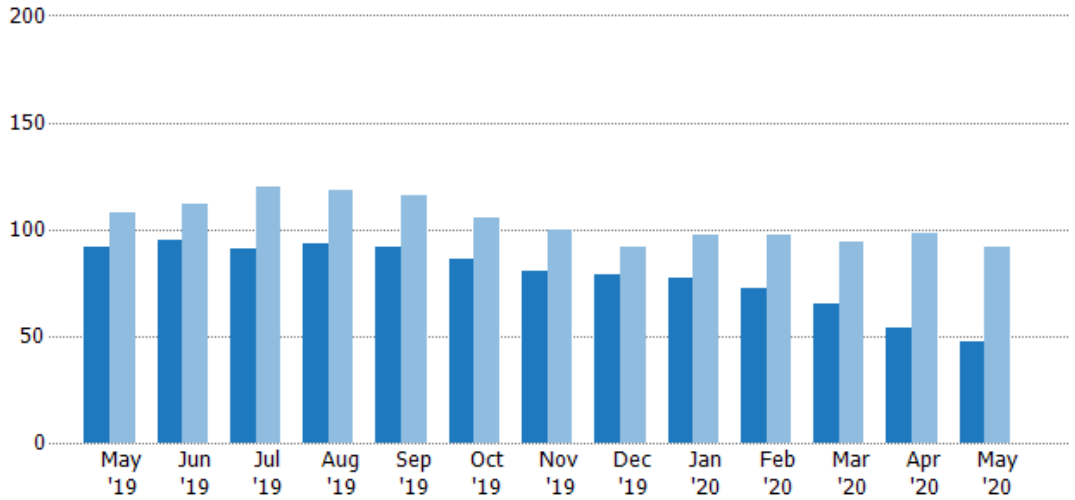
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$3.37M	\$4.71M	\$2.94M	\$2.92M	\$2.19M	\$2.97M	\$948K	\$1.32M	\$1.71M	\$1.45M	\$1.2M	\$1.32M	\$3.34M
Prior Year	\$4.51M	\$5.15M	\$3.69M	\$2.46M	\$2.45M	\$272K	\$1.39M	\$1,000K	\$1.93M	\$2.48M	\$1.66M	\$4.29M	\$3.37M
Percent Change from Prior Year	-25%	-9%	-20%	19%	-11%	991%	-32%	32%	-11%	-42%	-28%	-69%	-1%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



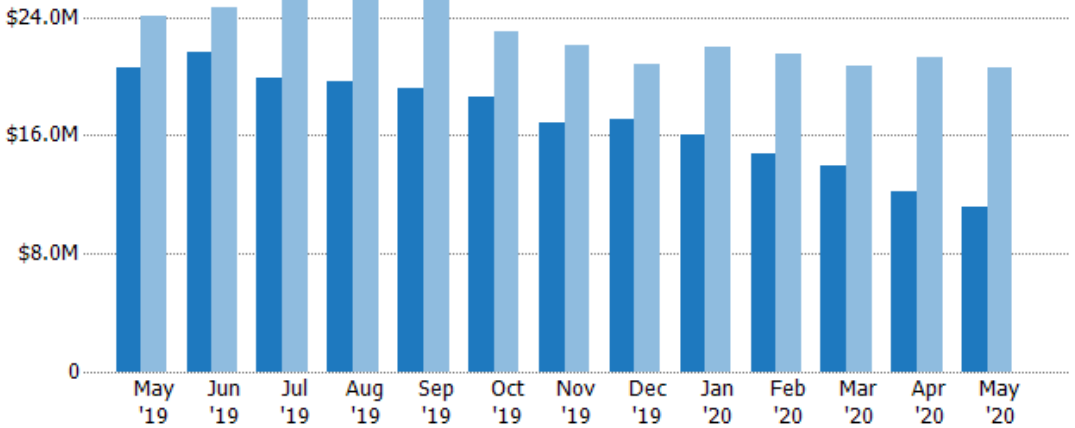
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	92	95	91	93	92	86	80	79	77	72	65	54	47
Prior Year	108	112	120	118	116	105	100	92	97	97	94	98	92
Percent Change from Prior Year	-15%	-15%	-24%	-21%	-21%	-18%	-20%	-14%	-21%	-26%	-31%	-45%	-49%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$20.6M	\$21.6M	\$19.8M	\$19.6M	\$19.2M	\$18.5M	\$16.8M	\$17.1M	\$16M	\$14.8M	\$13.9M	\$12.2M	\$11.2M
Prior Year	\$24.1M	\$24.6M	\$25.6M	\$25.4M	\$25.5M	\$23M	\$22.1M	\$20.9M	\$22M	\$21.5M	\$20.7M	\$21.2M	\$20.6M
Percent Change from Prior Year	-14%	-12%	-22%	-23%	-25%	-19%	-24%	-18%	-27%	-31%	-33%	-42%	-46%

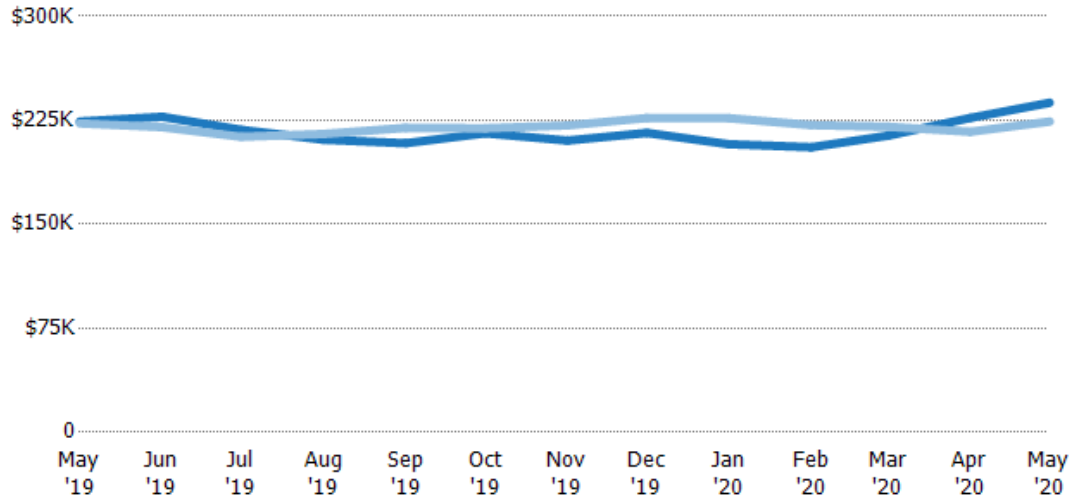
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$238K	6%
May '19	\$224K	0.6%
May '18	\$223K	7.7%



Current Year	\$224K	\$228K	\$218K	\$211K	\$208K	\$216K	\$210K	\$216K	\$208K	\$206K	\$214K	\$227K	\$238K
Prior Year	\$223K	\$220K	\$213K	\$215K	\$220K	\$219K	\$221K	\$227K	\$226K	\$222K	\$220K	\$217K	\$224K
Percent Change from Prior Year	1%	3%	2%	-2%	-5%	-2%	-5%	-5%	-8%	-7%	-3%	5%	6%

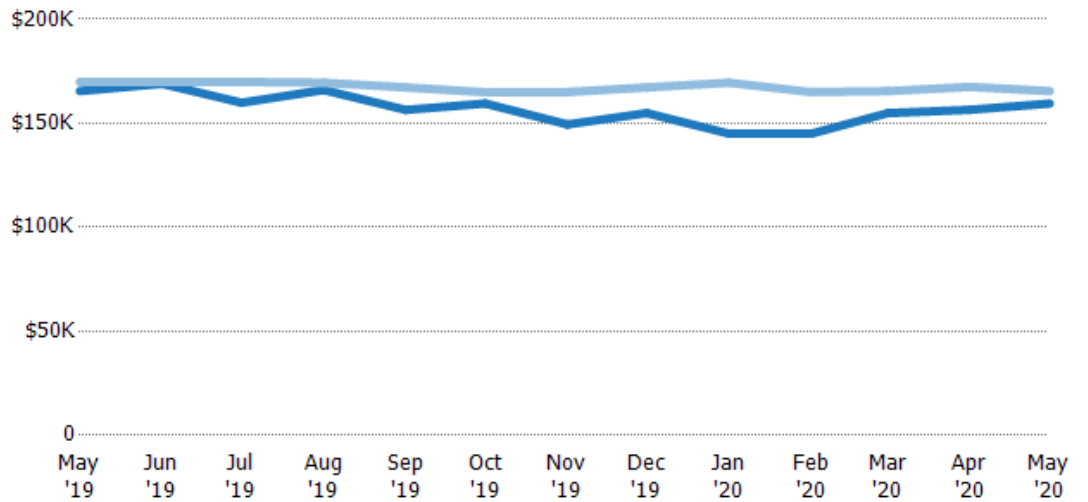
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '20	\$160K	-3.6%
May '19	\$166K	-2.6%
May '18	\$170K	2.6%



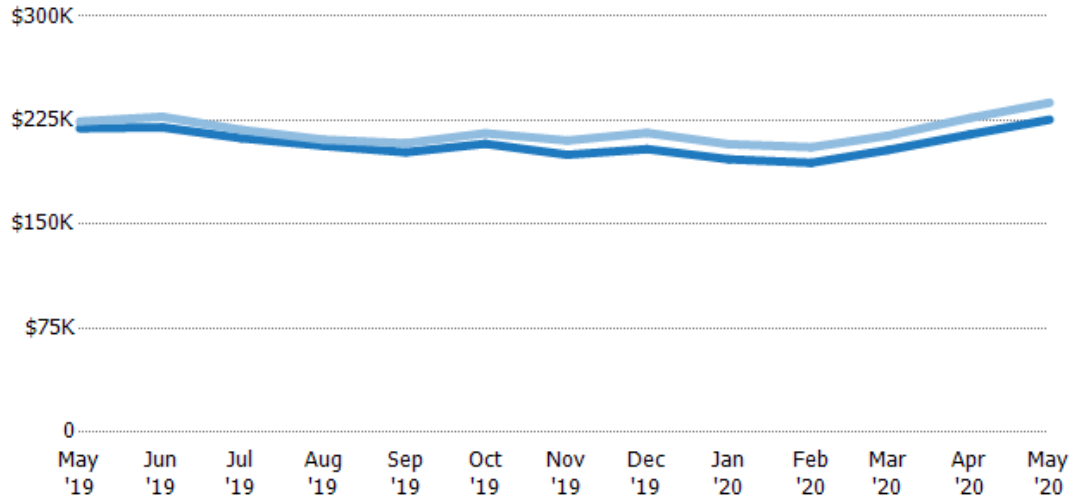
Current Year	\$166K	\$169K	\$160K	\$166K	\$156K	\$160K	\$149K	\$155K	\$145K	\$145K	\$155K	\$157K	\$160K
Prior Year	\$170K	\$170K	\$170K	\$170K	\$167K	\$165K	\$165K	\$167K	\$170K	\$165K	\$166K	\$168K	\$166K
Percent Change from Prior Year	-3%	-1%	-6%	-2%	-6%	-3%	-9%	-7%	-14%	-12%	-6%	-7%	-4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



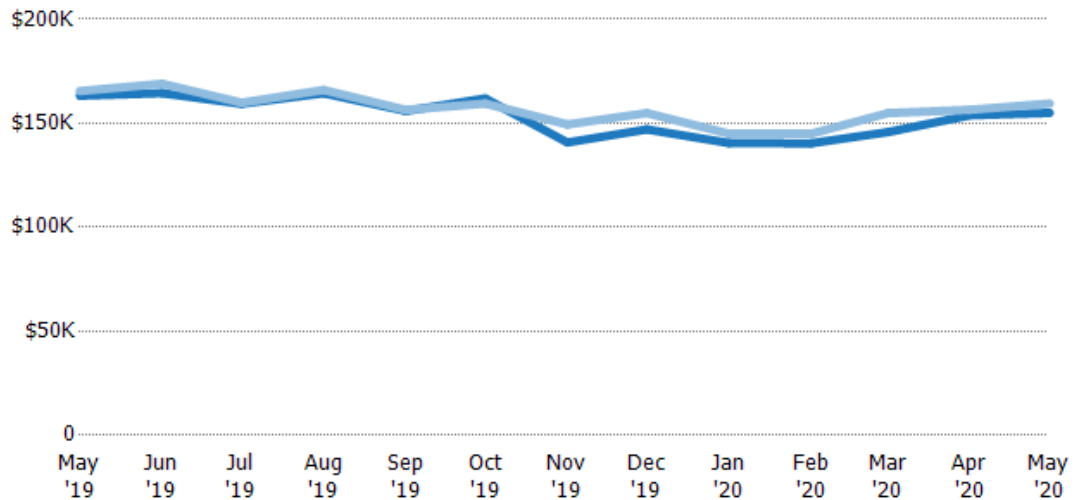
Avg Est Value	\$219K	\$220K	\$212K	\$207K	\$202K	\$208K	\$200K	\$204K	\$197K	\$194K	\$204K	\$215K	\$225K
Avg Listing Price	\$224K	\$228K	\$218K	\$211K	\$208K	\$216K	\$210K	\$216K	\$208K	\$206K	\$214K	\$227K	\$238K
Avg Listing Price as a % of Avg Est Value	102%	103%	103%	102%	103%	104%	105%	106%	106%	106%	105%	105%	105%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$163K	\$164K	\$159K	\$164K	\$156K	\$162K	\$141K	\$147K	\$141K	\$140K	\$146K	\$154K	\$155K
Median Listing Price	\$166K	\$169K	\$160K	\$166K	\$156K	\$160K	\$149K	\$155K	\$145K	\$145K	\$155K	\$157K	\$160K
Med Listing Price as a % of Med Est Value	101%	103%	100%	101%	100%	99%	106%	105%	103%	103%	106%	102%	103%

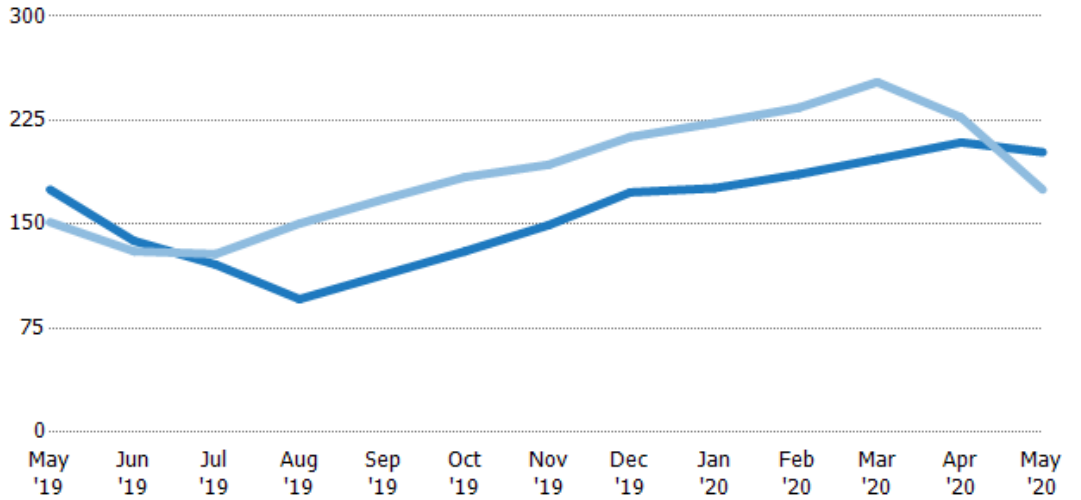
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
May '20	202	15.4%
May '19	175	15.5%
May '18	152	24.8%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	175	138	121	96	114	131	150	173	176	186	197	209	202
Prior Year	152	131	129	151	168	184	193	213	223	234	253	227	175
Percent Change from Prior Year	16%	6%	-6%	-36%	-32%	-29%	-23%	-19%	-21%	-21%	-22%	-8%	15%

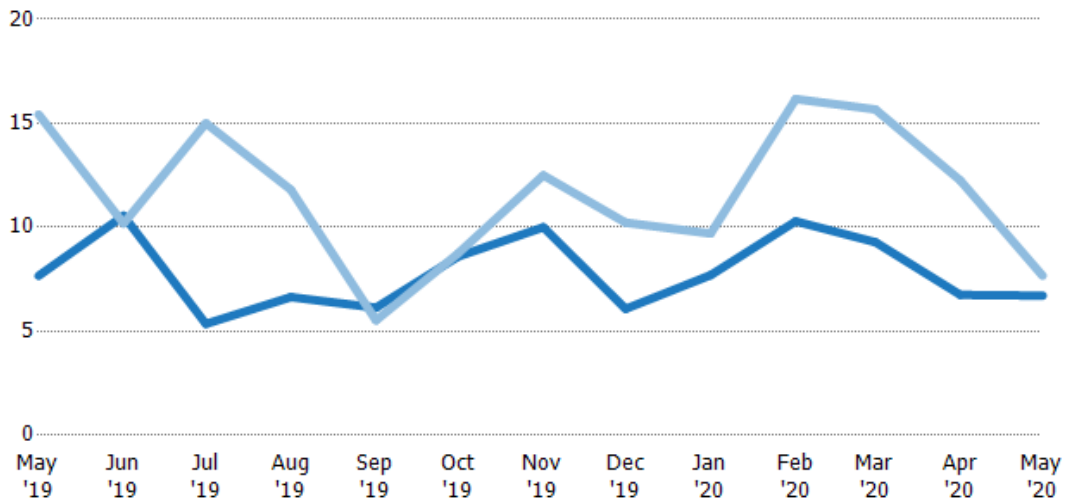
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
May '20	6.71	-12.4%
May '19	7.67	-50.3%
May '18	15.4	-16.7%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	7.67	10.6	5.35	6.64	6.13	8.6	10	6.08	7.7	10.3	9.29	6.75	6.71
Prior Year	15.4	10.2	15	11.8	5.52	8.75	12.5	10.2	9.7	16.2	15.7	12.3	7.67
Percent Change from Prior Year	-50%	4%	-64%	-44%	11%	-2%	-20%	-41%	-21%	-36%	-41%	-45%	-12%

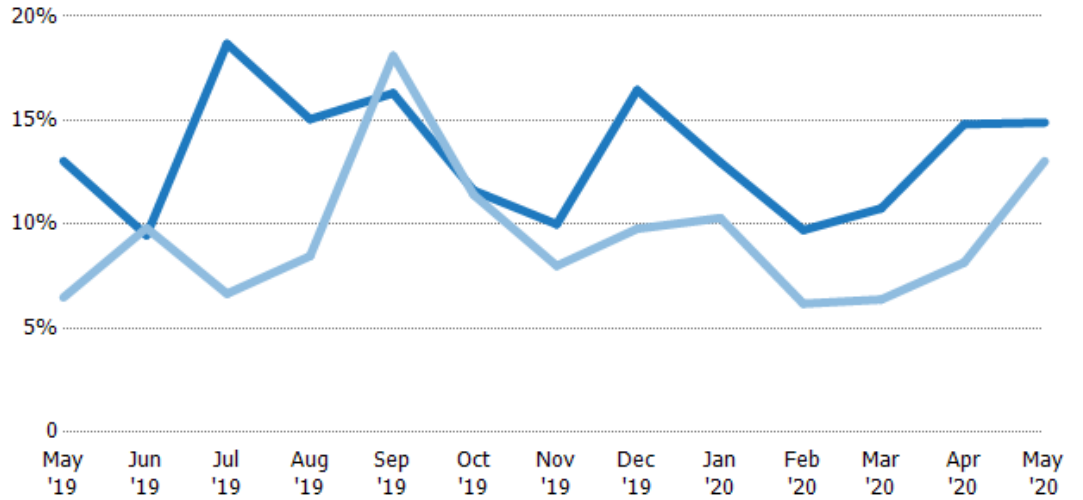
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
May '20	15%	-1.9%
May '19	13%	-6.6%
May '18	6%	19.9%



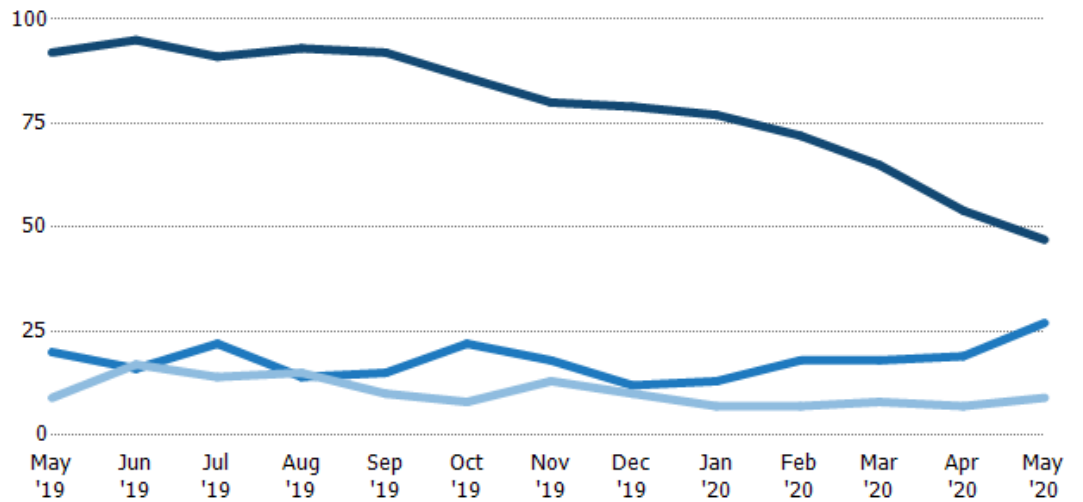
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	13%	9%	19%	15%	16%	12%	10%	16%	13%	10%	11%	15%	15%
Prior Year	6%	10%	7%	8%	18%	11%	8%	10%	10%	6%	6%	8%	13%
Change from Prior Year	-7%	0%	-12%	-7%	2%	0%	-2%	-7%	-3%	-4%	-4%	-7%	-2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Active	92	95	91	93	92	86	80	79	77	72	65	54	47
Pending	20	16	22	14	15	22	18	12	13	18	18	19	27
Sold	9	17	14	15	10	8	13	10	7	7	8	7	9

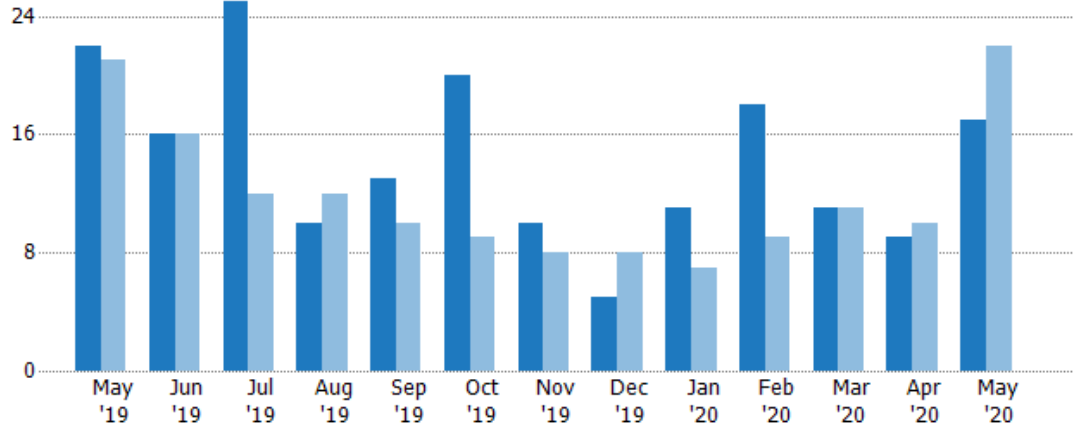
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	17	-22.7%
May '19	22	4.8%
May '18	21	-42.9%



Current Year	22	16	25	10	13	20	10	5	11	18	11	9	17
Prior Year	21	16	12	12	10	9	8	8	7	9	11	10	22
Percent Change from Prior Year	5%	0%	108%	-17%	30%	122%	25%	-38%	57%	100%	0%	-10%	-23%

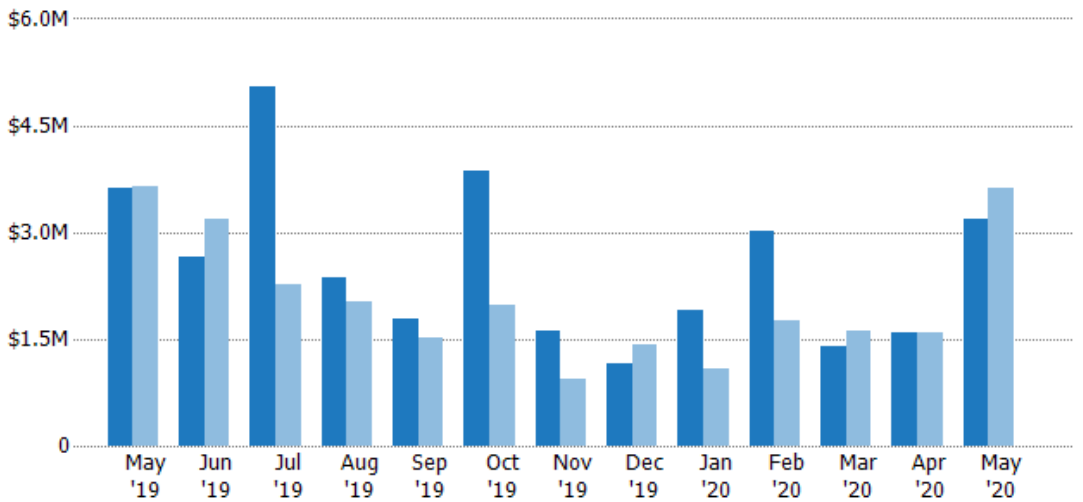
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$3.19M	-12%
May '19	\$3.62M	-0.7%
May '18	\$3.64M	-49.3%



Current Year	\$3.62M	\$2.64M	\$5.05M	\$2.37M	\$1.78M	\$3.85M	\$1.61M	\$1.14M	\$1.91M	\$3.01M	\$1.4M	\$1.59M	\$3.19M
Prior Year	\$3.64M	\$3.18M	\$2.26M	\$2.03M	\$1.53M	\$1.99M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.58M	\$3.62M
Percent Change from Prior Year	-1%	-17%	123%	17%	17%	94%	70%	-19%	76%	70%	-13%	1%	-12%

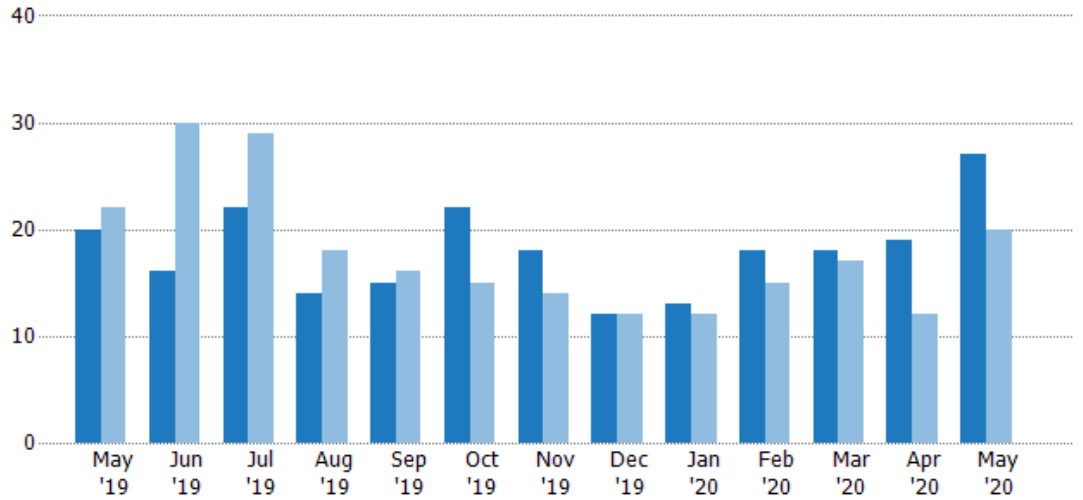
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '20	27	35%
May '19	20	-9.1%
May '18	22	-9.1%



Current Year	20	16	22	14	15	22	18	12	13	18	18	19	27
Prior Year	22	30	29	18	16	15	14	12	12	15	17	12	20
Percent Change from Prior Year	-9%	-47%	-24%	-22%	-6%	47%	29%	0%	8%	20%	6%	58%	35%

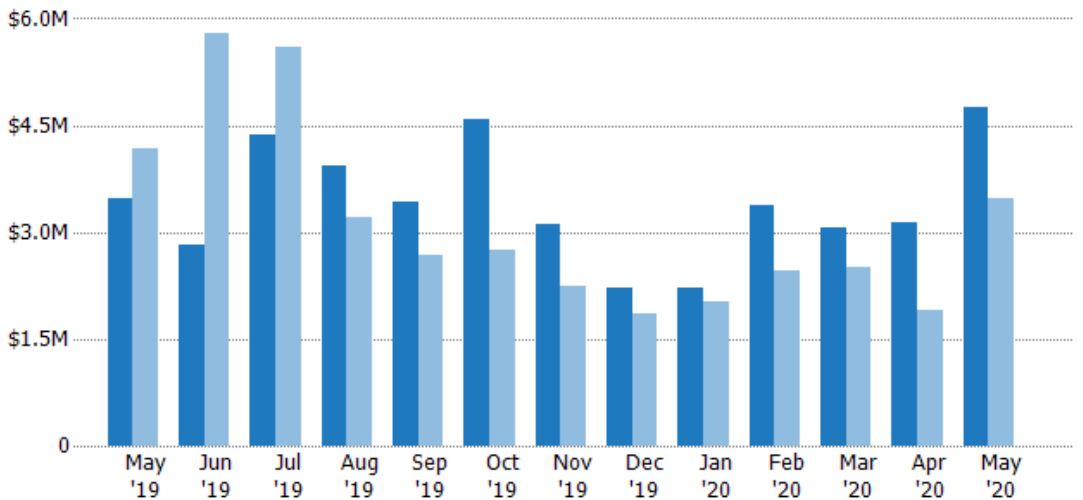
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '20	\$4.75M	36.7%
May '19	\$3.47M	-16.6%
May '18	\$4.17M	-19.1%



Current Year	\$3.47M	\$2.82M	\$4.38M	\$3.93M	\$3.44M	\$4.58M	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3.13M	\$4.75M
Prior Year	\$4.17M	\$5.79M	\$5.59M	\$3.2M	\$2.69M	\$2.74M	\$2.25M	\$1.85M	\$2.02M	\$2.45M	\$2.5M	\$1.9M	\$3.47M
Percent Change from Prior Year	-17%	-51%	-22%	23%	28%	67%	38%	20%	10%	38%	23%	65%	37%

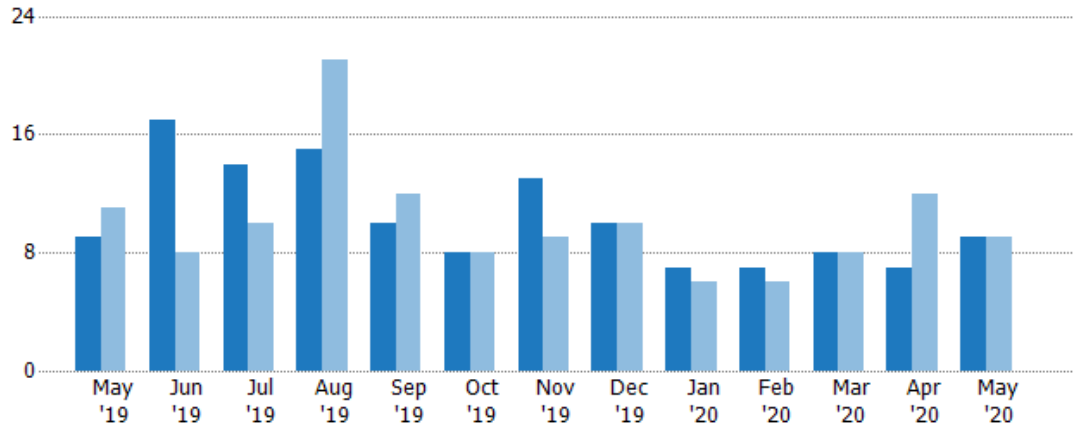
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '20	9	0%
May '19	9	-18.2%
May '18	11	-18.2%



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	9	17	14	15	10	8	13	10	7	7	8	7	9
Prior Year	11	8	10	21	12	8	9	10	6	6	8	12	9
Percent Change from Prior Year	-18%	113%	40%	-29%	-17%	0%	44%	0%	17%	17%	0%	-42%	0%

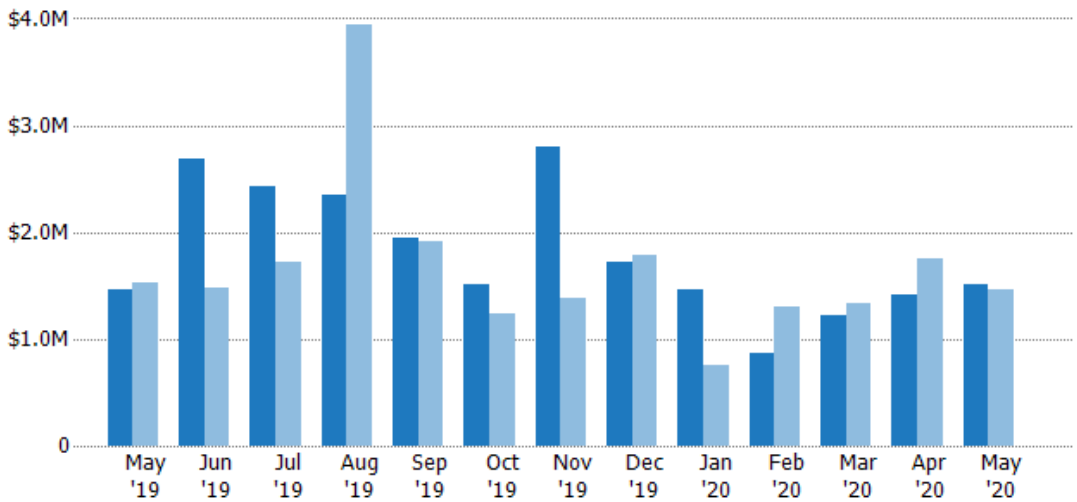
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '20	\$1.5M	3.3%
May '19	\$1.46M	-4.8%
May '18	\$1.53M	-23.9%



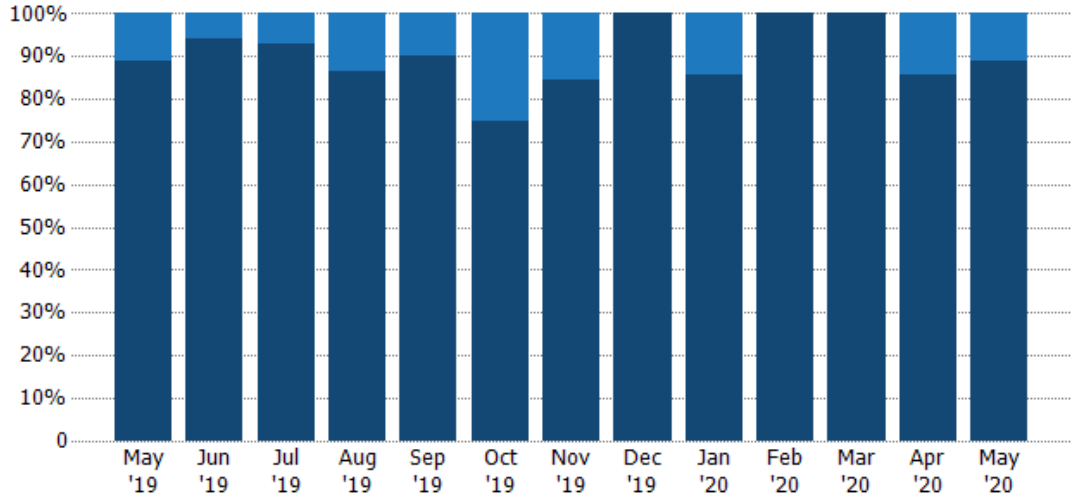
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$1.46M	\$2.68M	\$2.42M	\$2.36M	\$1.95M	\$1.5M	\$2.8M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M
Prior Year	\$1.53M	\$1.48M	\$1.73M	\$3.94M	\$1.92M	\$1.24M	\$1.38M	\$1.78M	\$750K	\$1.31M	\$1.34M	\$1.75M	\$1.46M
Percent Change from Prior Year	-5%	81%	40%	-40%	1%	22%	103%	-3%	95%	-34%	-9%	-19%	3%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



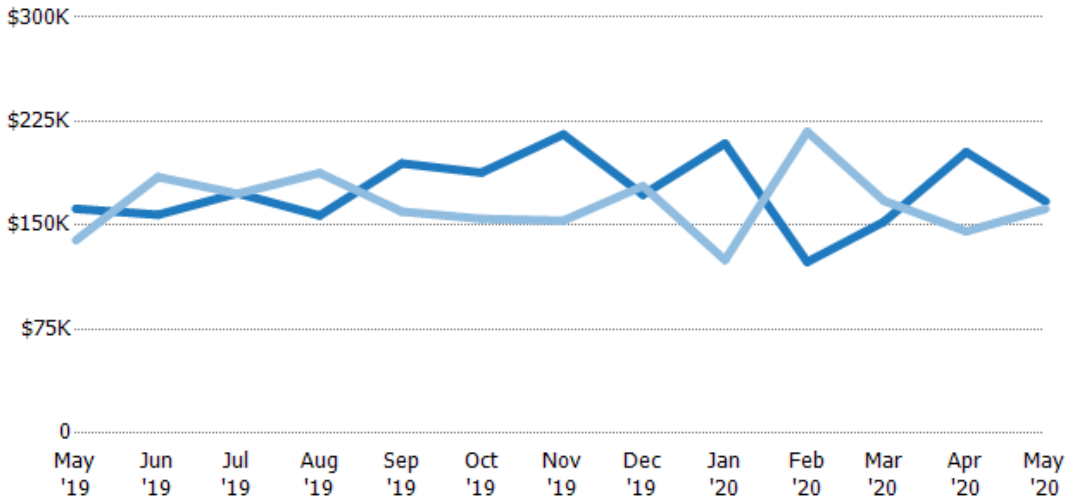
Condo/Townhouse	11%	6%	7%	13%	10%	25%	15%	-	14%	-	-	14%	11%
Single Family Residence	89%	94%	93%	87%	90%	75%	85%	100%	86%	100%	100%	86%	89%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$162K	\$158K	\$173K	\$157K	\$195K	\$188K	\$216K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K
Prior Year	\$139K	\$185K	\$173K	\$188K	\$160K	\$155K	\$153K	\$178K	\$125K	\$218K	\$168K	\$146K	\$162K
Percent Change from Prior Year	16%	-15%	0%	-16%	22%	22%	41%	-3%	67%	-43%	-9%	39%	3%

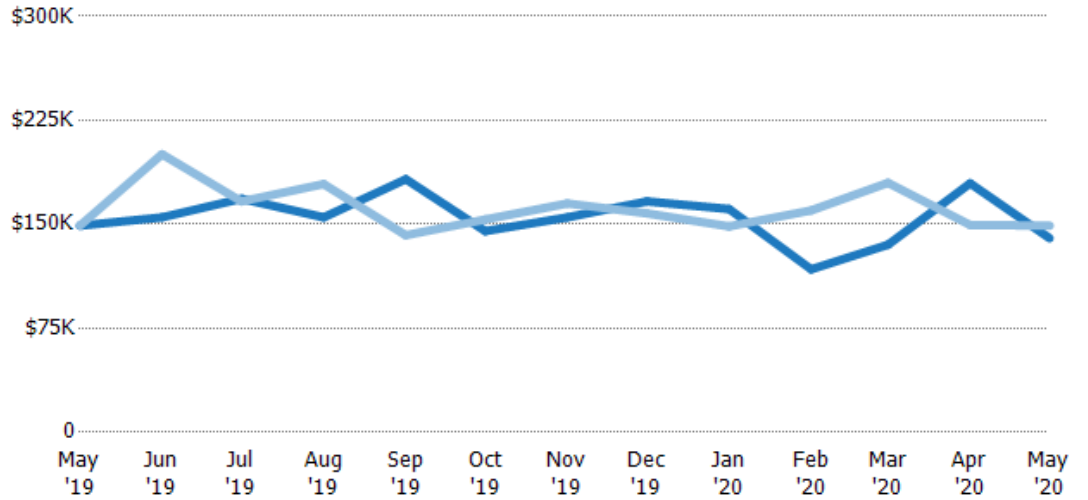
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
May '20	\$140K	-6.1%
May '19	\$149K	0%
May '18	\$149K	-4.7%



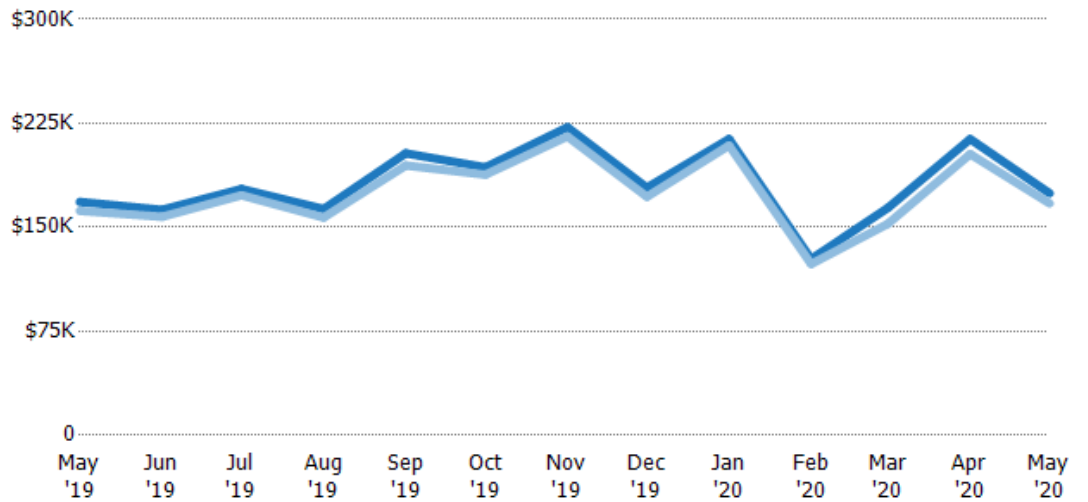
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Current Year	\$149K	\$155K	\$168K	\$155K	\$183K	\$145K	\$155K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K
Prior Year	\$149K	\$201K	\$167K	\$179K	\$142K	\$153K	\$165K	\$158K	\$149K	\$160K	\$180K	\$150K	\$149K
Percent Change from Prior Year	0%	-23%	1%	-13%	28%	-5%	-6%	5%	8%	-27%	-25%	20%	-6%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



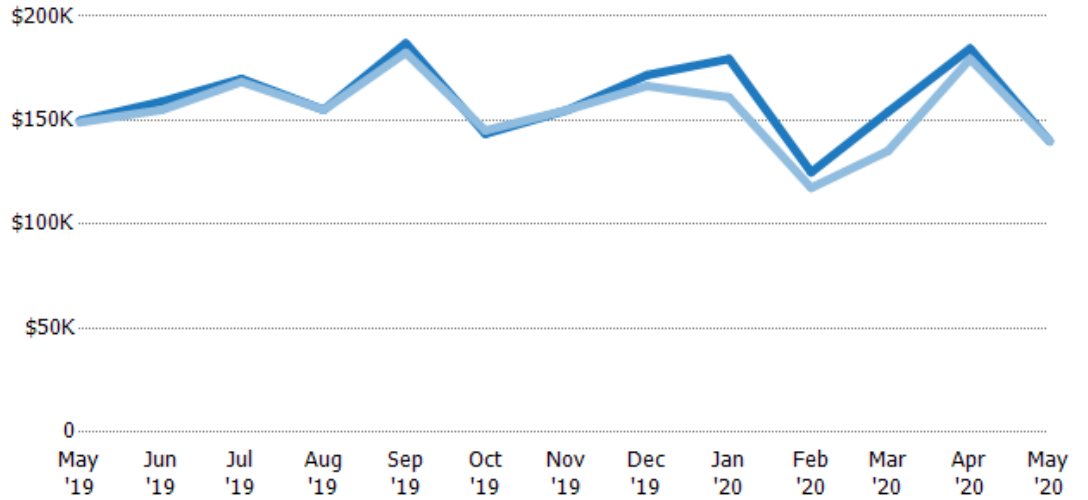
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg List Price	\$168K	\$163K	\$178K	\$163K	\$203K	\$193K	\$222K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K
Avg Sales Price	\$162K	\$158K	\$173K	\$157K	\$195K	\$188K	\$216K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K
Avg Sales Price as a % of Avg List Price	96%	97%	97%	96%	96%	97%	97%	96%	98%	97%	93%	95%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



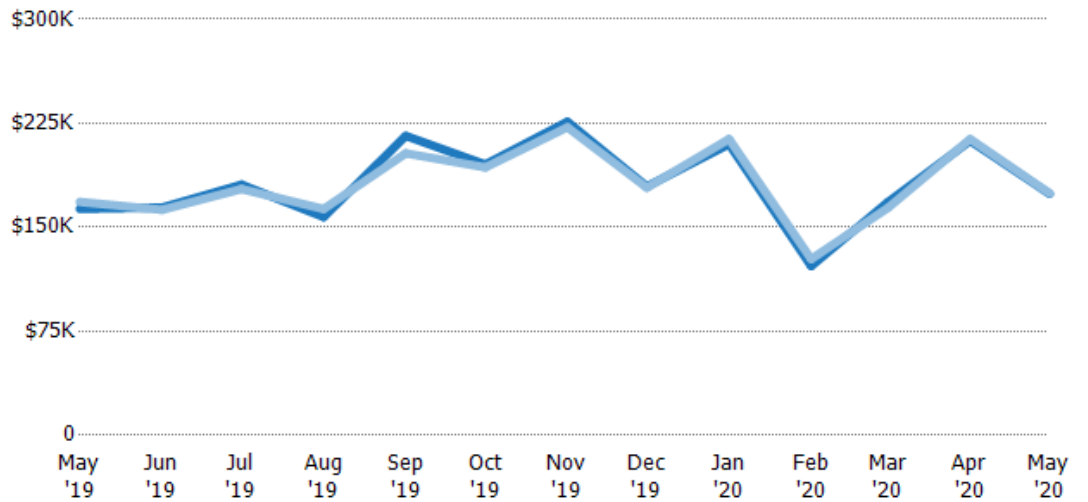
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median List Price	\$150K	\$159K	\$170K	\$155K	\$187K	\$144K	\$155K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K
Median Sales Price	\$149K	\$155K	\$168K	\$155K	\$183K	\$145K	\$155K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K
Med Sales Price as a % of Med List Price	99%	97%	99%	100%	98%	101%	100%	97%	90%	94%	88%	97%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



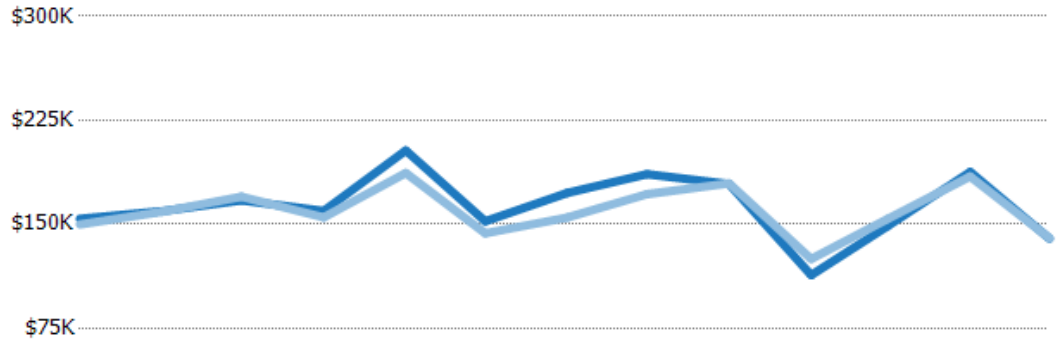
	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Avg Est Value	\$163K	\$164K	\$181K	\$157K	\$216K	\$195K	\$226K	\$179K	\$210K	\$122K	\$168K	\$212K	\$174K
Avg Sales Price	\$168K	\$163K	\$178K	\$163K	\$203K	\$193K	\$222K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K
Avg Sales Price as a % of Avg Est Value	103%	99%	98%	104%	94%	99%	98%	100%	102%	104%	98%	101%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20
Median Est Value	\$154K	\$159K	\$167K	\$160K	\$203K	\$152K	\$173K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K
Median Sales Price	\$150K	\$159K	\$170K	\$155K	\$187K	\$144K	\$155K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K
Med Sales Price as a % of Med Est Value	97%	100%	102%	97%	92%	94%	90%	92%	100%	110%	103%	98%	100%