Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
8	4	+100%	20	25	-20%
\$6,038,500	\$1,796,000	+236.2%	\$15,162,500	\$13,957,000	+8.6%
42	63	-33.3%	NA	N/A	
\$42,410,800	\$63,548,799	-33.3%	NA	N/A	
\$1,009,781	\$1,008,711	+0.1%	\$979,953	\$983,142	-0.3%
\$659,500	\$595,000	+10.8%	\$647,335	\$589,126	+9.9%
275	293	-6.1%	262.13	263.52	-0.5%
4.7	7.9	-40.7%	7.2	16.9	-57.6%
21.43%	12.7%	+8.7%	13.97%	5.93%	+8%
5	3	+66.7%	26	31	-16.1%
\$2,988,000	\$1,869,499	+59.8%	\$13,801,900	\$16,289,799	-15.3%
11	11	+_	NA	N/A	
\$5,053,000	\$6,445,899	-21.6%	NA	N/A	
3	8	-62.5%	19	25	-24%
\$1,418,000	\$3,681,400	-61.5%	\$10,861,900	\$13,017,400	-16.6%
\$472,667	\$460,175	+2.7%	\$571,679	\$520,696	+9.8%
\$235,000	\$272,500	-13.8%	\$438,105	\$419,640	+4.4%
	\$ \$6,038,500 42 \$42,410,800 \$1,009,781 \$659,500 275 4.7 21.43% 5 \$2,988,000 11 \$5,053,000 3 \$1,418,000 \$472,667	8 4 \$6,038,500 \$1,796,000 42 63 \$42,410,800 \$63,548,799 \$1,009,781 \$1,008,711 \$659,500 \$595,000 275 293 4.7 7.9 21.43% 12.7% 5 3 \$2,988,000 \$1,869,499 11 11 \$5,053,000 \$6,445,899 3 8 \$1,418,000 \$3,681,400 \$472,667 \$460,175	8 4 +100% \$6,038,500 \$1,796,000 +236.2% 42 63 -33.3% \$42,410,800 \$63,548,799 -33.3% \$1,009,781 \$1,008,711 +0.1% \$659,500 \$595,000 +10.8% 275 293 -6.1% 4.7 7.9 -40.7% 21.43% 12.7% +8.7% \$2,988,000 \$1,869,499 +59.8% 11 11 +- \$5,053,000 \$6,445,899 -21.6% 3 8 -62.5% \$1,418,000 \$3,681,400 -61.5% \$472,667 \$460,175 +2.7%	\$6,038,500 \$1,796,000 +236.2% \$15,162,500 42 63 -33.3% NVA \$42,410,800 \$63,548,799 -33.3% NVA \$1,009,781 \$1,008,711 +0.1% \$979,953 \$659,500 \$595,000 +10.8% \$647,335 275 293 -6.1% 262.13 4.7 7.9 -40.7% 7.2 21.43% 12.7% +8.7% 13.97% 5 3 +66.7% 26 \$2,988,000 \$1,869,499 +59.8% \$13,801,900 11 11 11 +- NVA \$5,053,000 \$6,445,899 -21.6% NVA 3 8 -62.5% 19 \$1,418,000 \$3,681,400 -61.5% \$10,861,900 \$472,667 \$460,175 +2.7% \$571,679	8 4 +100% 20 25 \$6,038,500 \$1,796,000 +236,2% \$15,162,500 \$13,957,000 42 63 -33,3% NVA NVA \$42,410,800 \$63,548,799 -33,3% NVA NVA \$1,009,781 \$1,008,711 +0.1% \$979,953 \$983,142 \$659,500 \$595,000 +10.8% \$647,335 \$589,126 275 293 -6.1% 262.13 263.52 4.7 7.9 -40.7% 7.2 16.9 21.43% 12.7% +8.7% 13.97% 5.93% 5 3 +66.7% 26 31 \$2,988,000 \$1,869,499 +59.8% \$13,801,900 \$16,289,799 11 11 + NVA NVA \$5,053,000 \$6,445,899 -21.6% NVA NVA 3 8 -62.5% 19 25 \$1,418,000 \$3,681,400 -61.5% \$10,861,900 \$13,017,400 \$472,667 \$460,175 +2.7% \$571,679 \$520,696







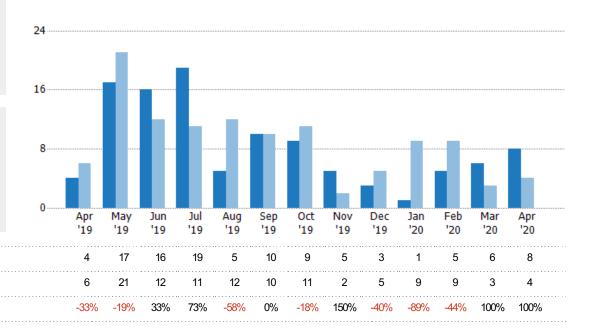
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	8	100%
Apr '19	4	-33.3%
Apr '18	6	0%



New Listing Volume

Percent Change from Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

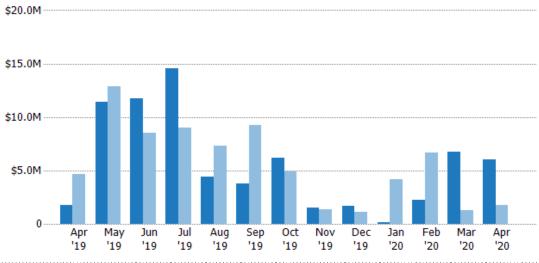
Current Year

Prior Year

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$6.04M	236.2%
Apr '19	\$1.8M	-61.5%
Apr '18	\$4.66M	32.8%







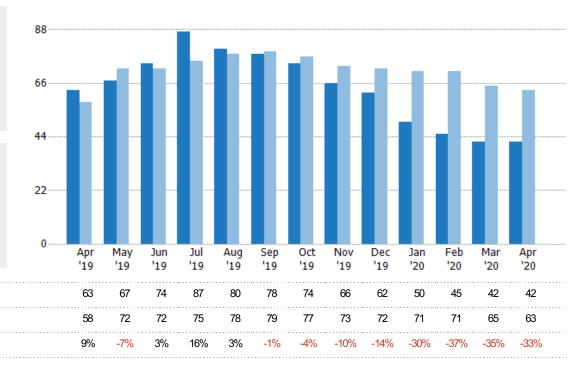
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	42	-33.3%
Apr '19	63	8.6%
Apr '18	58	13.8%



Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

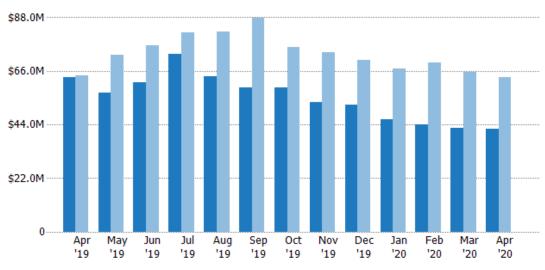
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$42.4M	-33.3%
Apr '19	\$63.5M	-0.7%
Apr '18	\$64M	17.2%





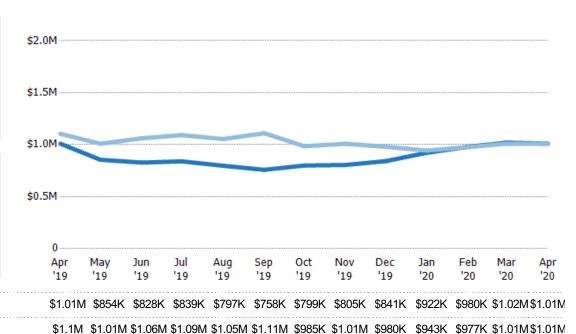


Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Apr '20	\$1.01M	0.1%
Apr '19	\$1.01M	-8.6%
Apr '18	\$1.1M	3%



-15% -22% -23% -24% -32% -19% -20% -14%

Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$660K	10.8%
Apr '19	\$595K	0%
Apr '18	\$595K	-17.7%

Percent Change from Prior Year

\$70	0K												
\$52	5K												
\$35	0K												
\$17	5K												
	0 Apr	May '19	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
	'19	'19	'19	'19	'19	'19	'19	'19	'19	'20	'20	'20	'20
	\$595K	\$575K	\$572K	\$569K	\$585K	\$559K	\$572K	\$567K	\$585K	\$625K	\$650K	\$660K	\$660K
	\$595K	\$572K	\$599K	\$699K	\$640K	\$681K	\$629K	\$655K	\$599K	\$569K	\$595K	\$599K	\$595K
	0%	1%	-5%	-19%	-9%	-18%	-9%	-13%	-2%	10%	9%	10%	11%

Current Year

Prior Year



Avg Est Value

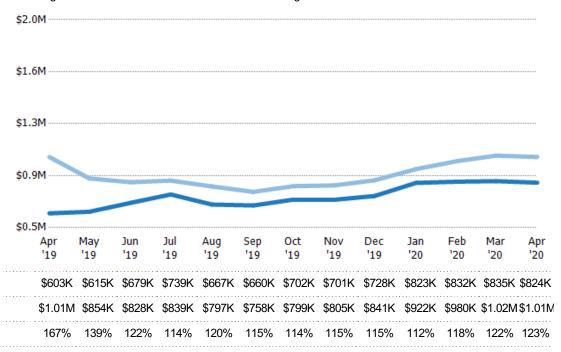
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

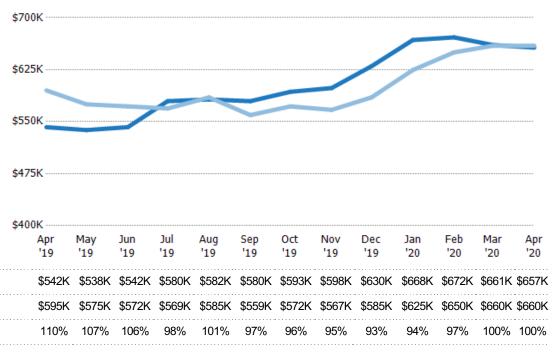
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:

Avg Listing Price as a % of Avg Est Value

Condo/Townhouse/Apt, Single Family Residence





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





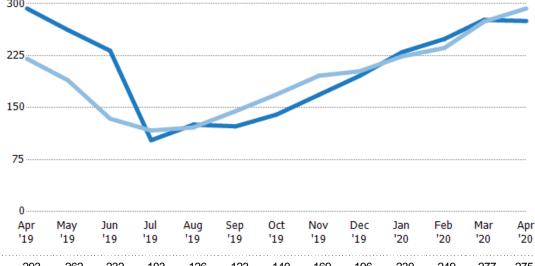
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Family Residence

Month/ Year	Days	% Chg.
Apr '20	275	-6.1%
Apr '19	293	32.9%
Apr'18	221	1.8%



Current Year	293	262	232	103	126	123	140	169	196	230	249	277	275
Prior Year	221	190	134	117	122	145	169	196	203	224	236	274	293
Percent Change from Prior Year	33%	38%	73%	-12%	3%	-15%	-17%	-14%	-3%	3%	6%	1%	-6%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Months	% Chg.
Apr '20	4.67	-40.7%
Apr '19	7.88	-59.3%
Apr'18	19.3	-51.2%

Percent Change from Prior Year



Current Year

Prior Year



Absorption Rate

The percentage of inventory sold per month.

Filters Used

Current Year

Change from Prior Year

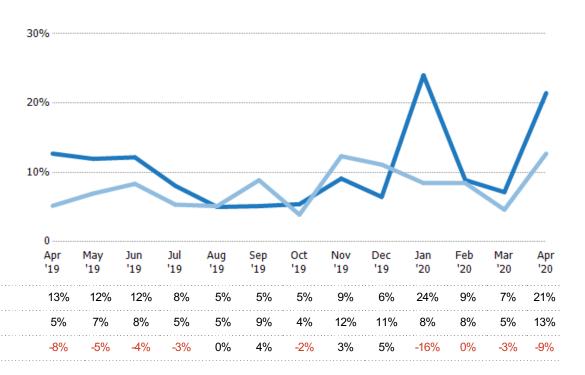
Prior Year

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single

Family Residence

Month/ Year	Rate	Chg.
Apr '20	21%	-8.7%
Apr '19	13%	-7.5%
Apr '18	5%	105%



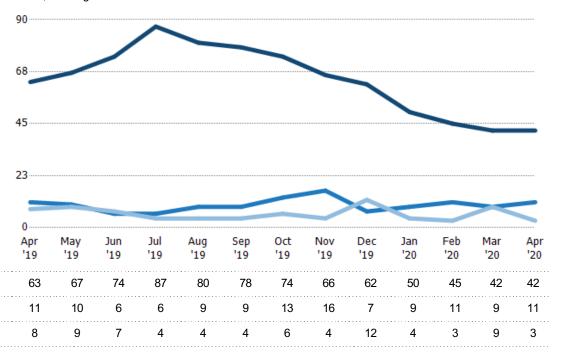
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single

Family Residence





Active Pending

Sold



New Pending Sales

The number of residential properties with accepted offers that were added each month.

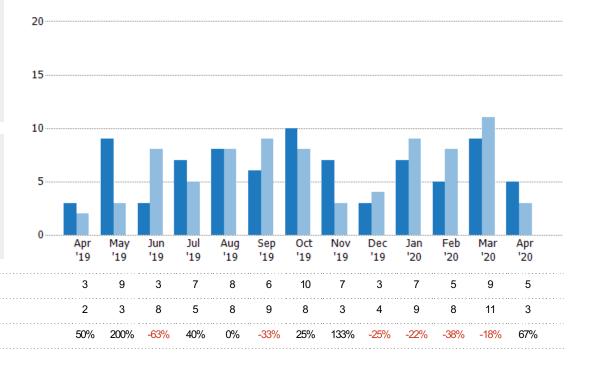
Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single

Family Residence

Month/ Year	Count	% Chg.
Apr '20	5	66.7%
Apr '19	3	50%
Apr '18	2	250%

Current Year

Prior Year



New Pending Sales Volume

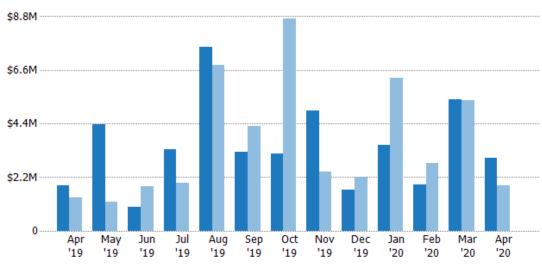
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$2.99M	59.8%
Apr '19	\$1.87M	35.6%
Apr '18	\$1.38M	52.2%



Current Year \$1.87M \$4.35M \$992K \$3.35M \$7.55M \$3.26M \$3.16M \$4.94M \$1.68M \$3.51M \$1.91M \$5.4M \$2.99M \$1.38M \$1.21M \$1.83M \$1.97M \$6.8M \$4.3M \$8.71M \$2.42M \$2.21M \$6.26M \$2.79M \$5.37M \$1.87M Prior Year 36% 261% -46% 70% 11% -24% -64% 104% -24% -44% -32% Percent Change from Prior Year





Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Apr '20	11	0%
Apr '19	11	57.1%
Apr '18	7	71.4%



Pending Sales Volume

Percent Change from Prior Year

Current Year

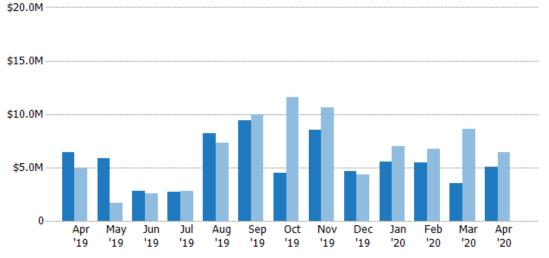
Prior Year

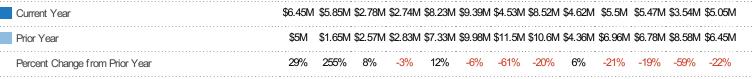
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$5.05M	-21.6%
Apr '19	\$6.45M	28.9%
Apr '18	\$5M	42%





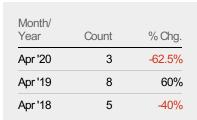


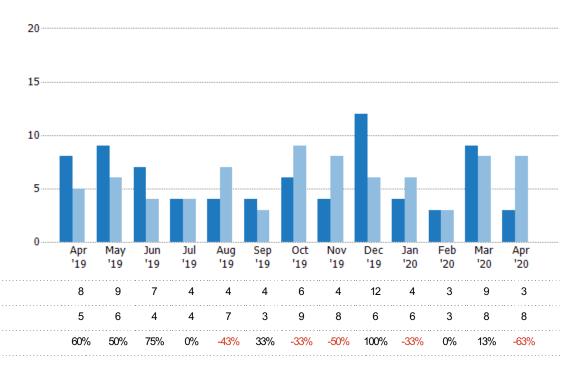
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Closed Sales Volume

Percent Change from Prior Year

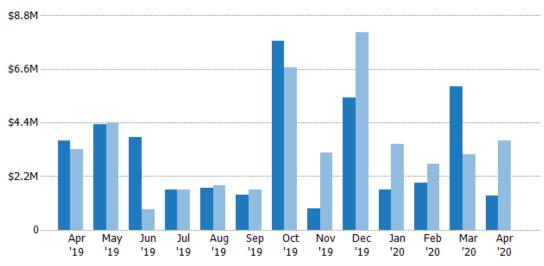
Current Year

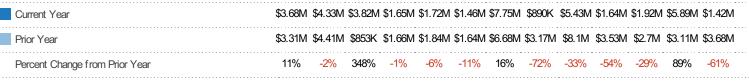
Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$1.42M	-61.5%
Apr '19	\$3.68M	11.4%
Apr'18	\$3.31M	-82.3%



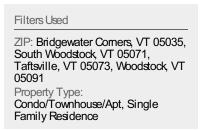


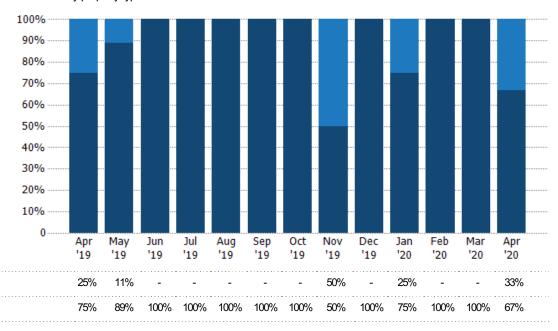




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$473K	2.7%
Apr '19	\$460K	-30.4%
Apr '18	\$661K	-70.4%





-30% -35% 156% -1% 64% -33% 74% -44% -66% -30%



68%

Median Sales Price

The median sales price of the residential properties sold each month.

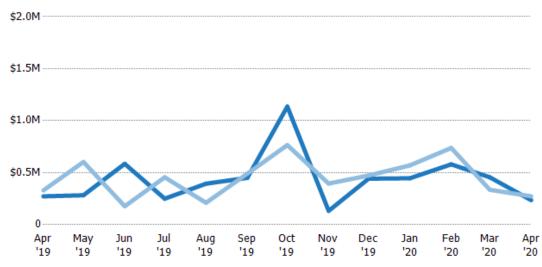
Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock VT 05071

South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type:

Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$235K	-13.8%
Apr '19	\$273K	-17.4%
Apr '18	\$330K	-64.2%





Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg List Price





Avg List Price

Avg Sales Price



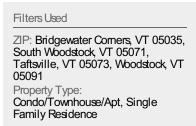
Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price



Avg Est Value

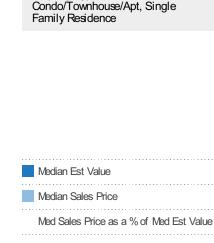
Avg Sales Price

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single





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