

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

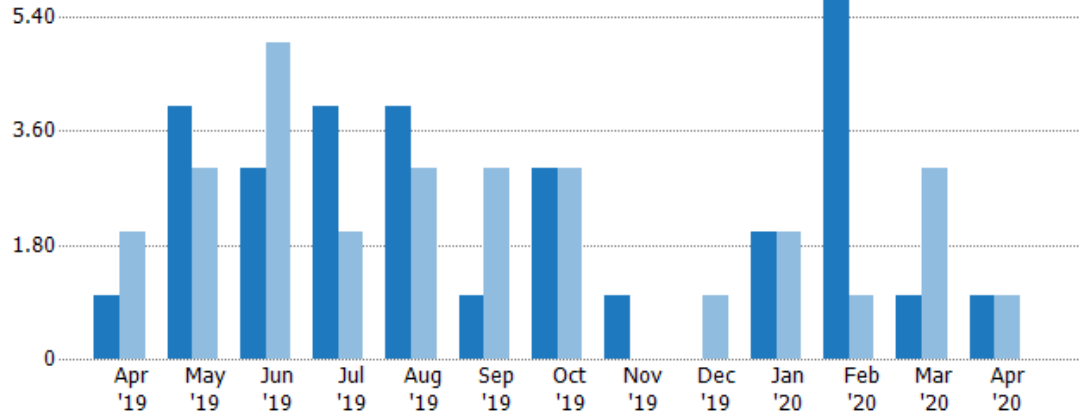
Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	1	+—	10	7	+42.9%
New Listing Volume	\$545,000	\$599,000	-9%	\$4,048,000	\$2,950,400	+37.2%
Active Listing Count	16	19	-15.8%	N/A	N/A	
Active Listing Volume	\$11,438,000	\$9,927,400	+15.2%	N/A	N/A	
Average Listing Price	\$714,875	\$522,495	+36.8%	\$701,626	\$502,841	+39.5%
Median Listing Price	\$487,500	\$435,000	+12.1%	\$494,900	\$418,711	+18.2%
Median Days in RPR	255.5	213	+20%	218.6	217.4	+0.6%
Months of Inventory	16	19	-15.8%	14	10.4	+34.9%
Absorption Rate	6.25%	5.26%	+1%	7.14%	9.64%	-2.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	1	1	+—	8	5	+60%
New Pending Sales Volume	\$545,000	\$139,000	+292.1%	\$3,255,000	\$1,679,000	+93.9%
Pending Sales Count	5	1	+400%	N/A	N/A	
Pending Sales Volume	\$2,227,000	\$139,000	+1,502.2%	N/A	N/A	
Closed Sales Count	1	2	-50%	5	5	+—
Closed Sales Volume	\$515,000	\$910,000	-43.4%	\$1,980,000	\$2,130,000	-7%
Average Sales Price	\$515,000	\$455,000	+13.2%	\$396,000	\$426,000	-7%
Median Sales Price	\$515,000	\$455,000	+13.2%	\$396,000	\$426,000	-7%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



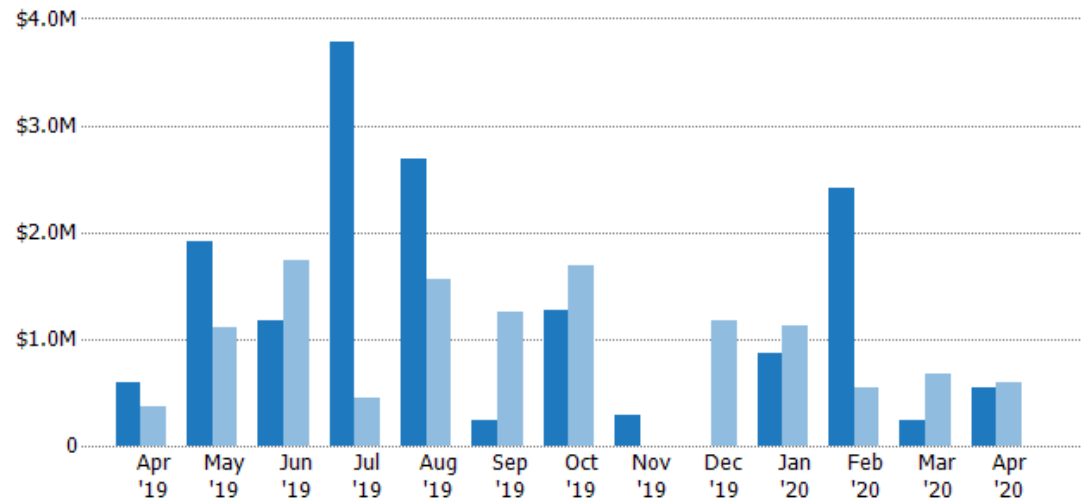
Current Year	1	4	3	4	4	1	3	1	-	2	6	1	1
Prior Year	2	3	5	2	3	3	3	-	1	2	1	3	1
Percent Change from Prior Year	-50%	33%	-40%	100%	33%	-67%	0%	100%	-100%	0%	500%	-67%	0%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$599K	\$1.91M	\$1.18M	\$3.78M	\$2.69M	\$235K	\$1.27M	\$289K	-	\$859K	\$2.41M	\$235K	\$545K
Prior Year	\$364K	\$1.11M	\$1.73M	\$450K	\$1.57M	\$1.26M	\$1.69M	-	\$1.18M	\$1.13M	\$550K	\$676K	\$599K
Percent Change from Prior Year	65%	73%	-32%	741%	71%	-81%	-25%	100%	-100%	-24%	338%	-65%	-9%

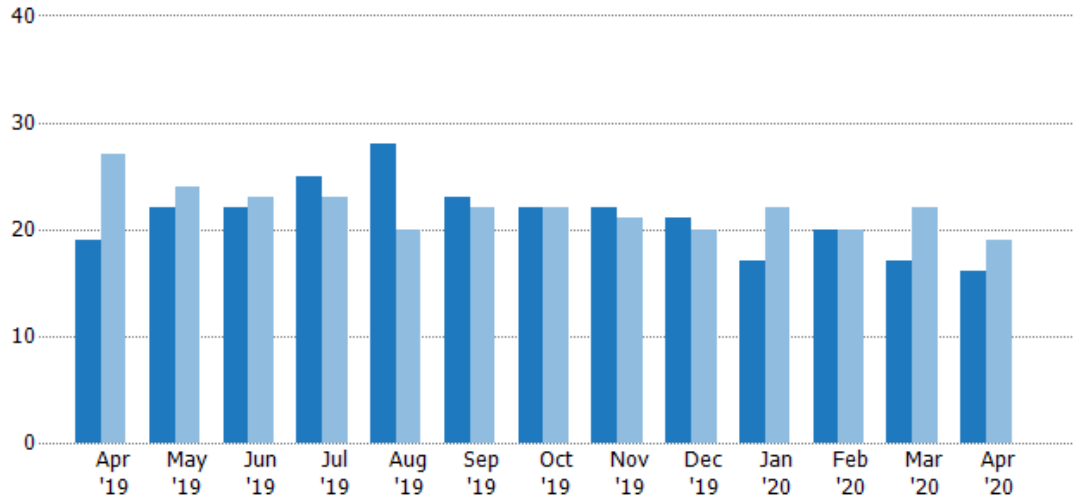
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	16	-15.8%
Apr '19	19	-29.6%
Apr '18	27	37%



Current Year	19	22	22	25	28	23	22	22	21	17	20	17	16
Prior Year	27	24	23	23	20	22	22	21	20	22	20	22	19
Percent Change from Prior Year	-30%	-8%	-4%	9%	40%	5%	0%	5%	5%	-23%	0%	-23%	-16%

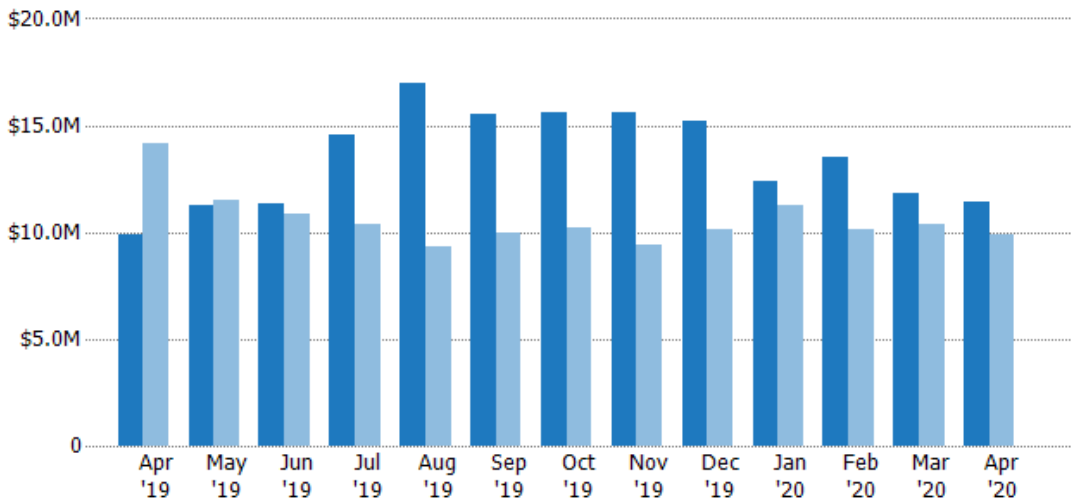
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$11.4M	15.2%
Apr '19	\$9.93M	-30%
Apr '18	\$14.2M	7.1%



Current Year	\$9.93M	\$11.3M	\$11.3M	\$14.6M	\$16.9M	\$15.5M	\$15.6M	\$15.6M	\$15.2M	\$12.4M	\$13.5M	\$11.8M	\$11.4M
Prior Year	\$14.2M	\$11.5M	\$10.9M	\$10.4M	\$9.36M	\$9.97M	\$10.2M	\$9.44M	\$10.1M	\$11.3M	\$10.2M	\$10.4M	\$9.93M
Percent Change from Prior Year	-30%	-2%	4%	40%	81%	55%	53%	66%	50%	10%	33%	14%	15%

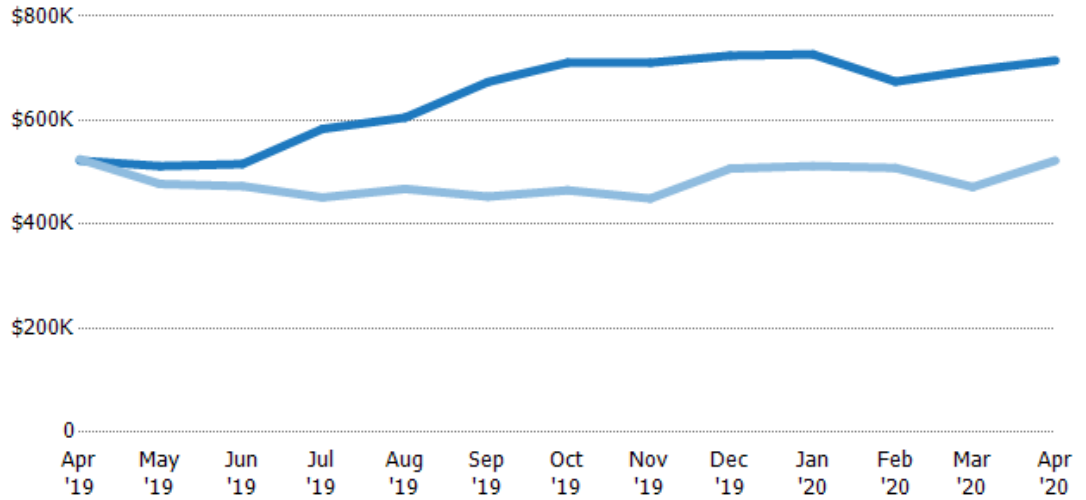
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$715K	36.8%
Apr '19	\$522K	-0.5%
Apr '18	\$525K	-21.8%



Current Year	\$522K	\$512K	\$516K	\$583K	\$605K	\$673K	\$711K	\$711K	\$724K	\$727K	\$674K	\$696K	\$715K
Prior Year	\$525K	\$478K	\$473K	\$452K	\$468K	\$453K	\$465K	\$449K	\$507K	\$512K	\$508K	\$472K	\$522K
Percent Change from Prior Year	0%	7%	9%	29%	29%	49%	53%	58%	43%	42%	33%	48%	37%

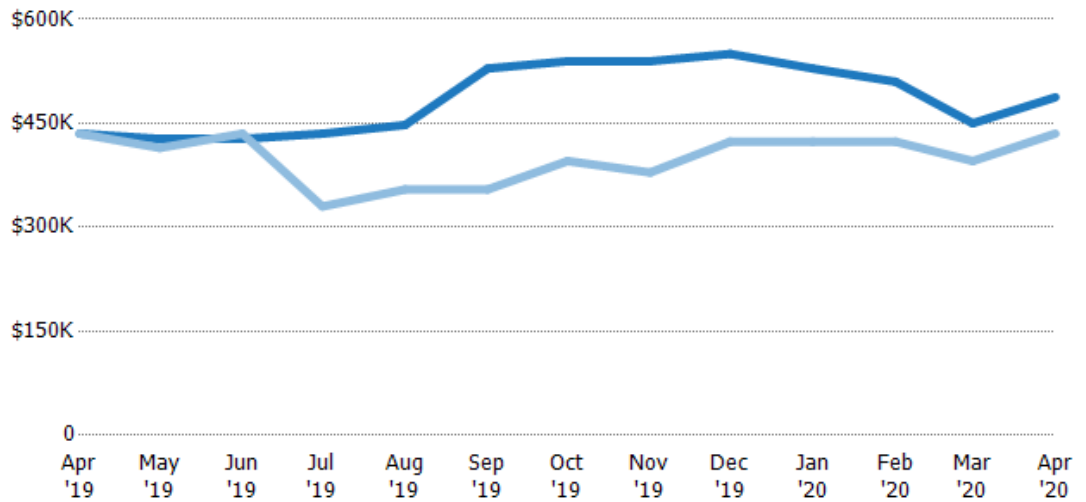
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$488K	12.1%
Apr '19	\$435K	0%
Apr '18	\$435K	-16.1%



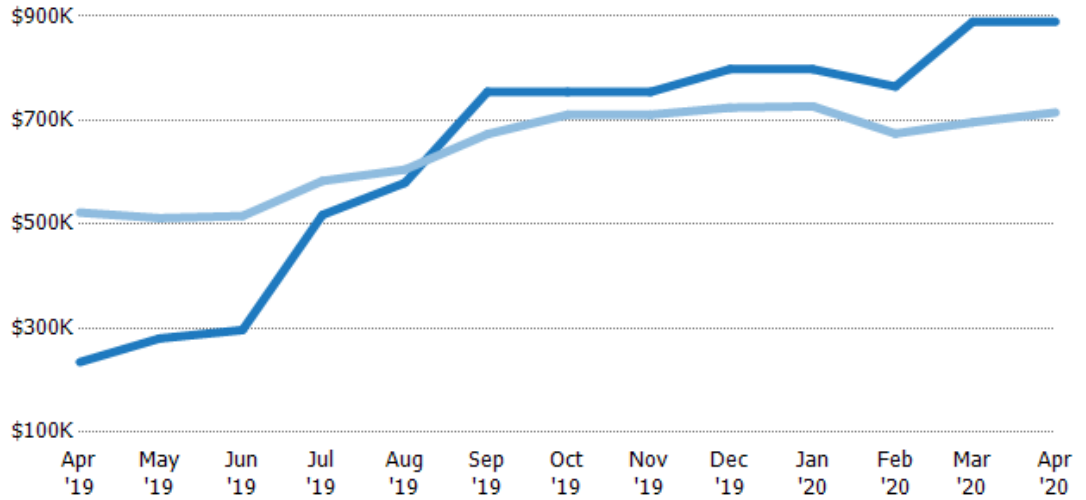
Current Year	\$435K	\$428K	\$428K	\$435K	\$448K	\$529K	\$540K	\$540K	\$550K	\$529K	\$510K	\$450K	\$488K
Prior Year	\$435K	\$415K	\$435K	\$330K	\$355K	\$355K	\$396K	\$379K	\$424K	\$424K	\$424K	\$396K	\$435K
Percent Change from Prior Year	0%	3%	-2%	32%	26%	49%	36%	42%	30%	25%	20%	14%	12%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
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 Family Residence



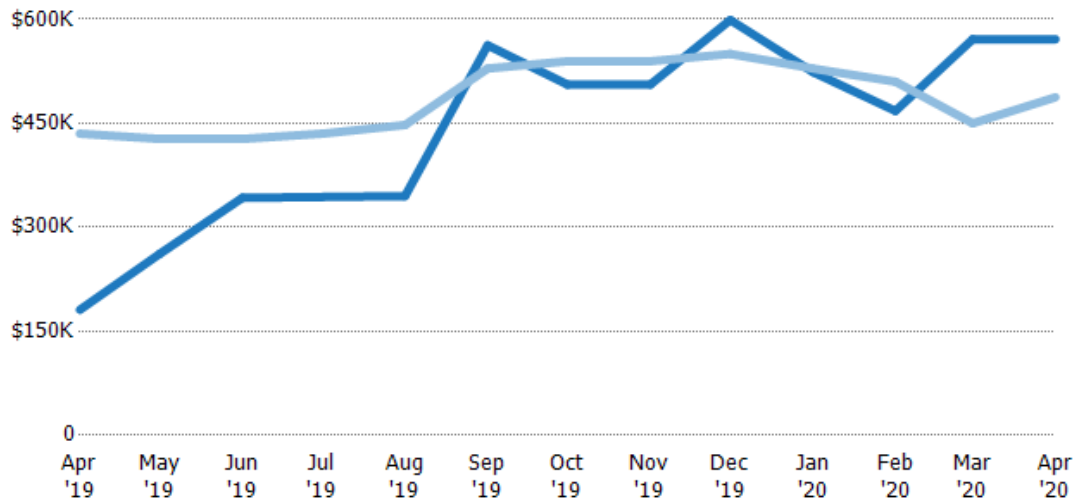
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$235K	\$280K	\$297K	\$518K	\$580K	\$755K	\$754K	\$754K	\$798K	\$798K	\$765K	\$890K	\$890K
Avg Listing Price	\$522K	\$512K	\$516K	\$583K	\$605K	\$673K	\$711K	\$711K	\$724K	\$727K	\$674K	\$696K	\$715K
Avg Listing Price as a % of Avg Est Value	222%	182%	174%	113%	104%	89%	94%	94%	91%	91%	88%	78%	80%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$181K	\$262K	\$343K	\$344K	\$345K	\$563K	\$506K	\$506K	\$599K	\$524K	\$468K	\$571K	\$571K
Median Listing Price	\$435K	\$428K	\$428K	\$435K	\$448K	\$529K	\$540K	\$540K	\$550K	\$529K	\$510K	\$450K	\$488K
Med Listing Price as a % of Med Est Value	240%	163%	125%	127%	130%	94%	107%	107%	92%	101%	109%	79%	85%

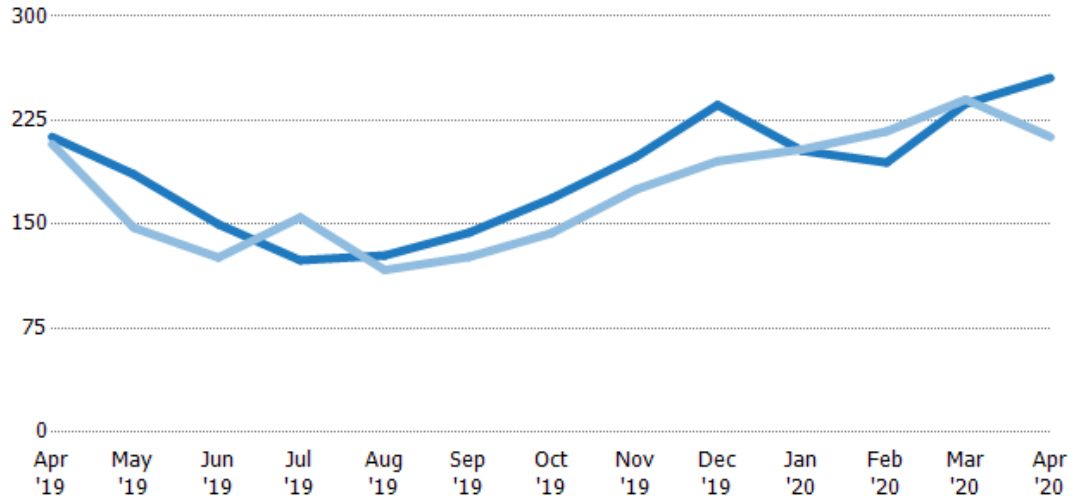
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
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 Family Residence

Month/ Year	Days	% Chg.
Apr '20	256	20%
Apr '19	213	2.4%
Apr '18	208	-11.5%



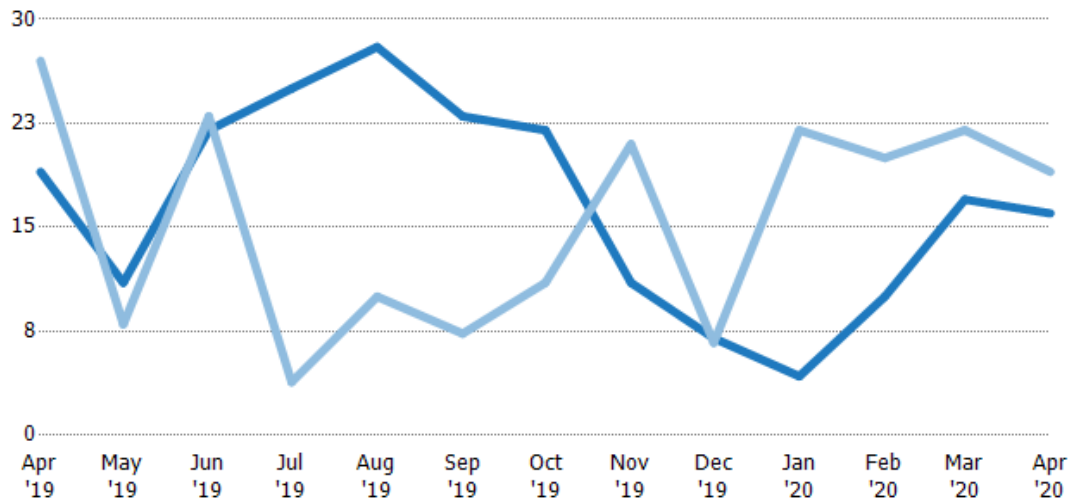
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	213	186	150	124	128	144	169	199	236	203	195	237	256
Prior Year	208	148	126	155	117	127	144	175	196	204	217	240	213
Percent Change from Prior Year	2%	26%	19%	-20%	9%	14%	17%	13%	21%	0%	-10%	-1%	20%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



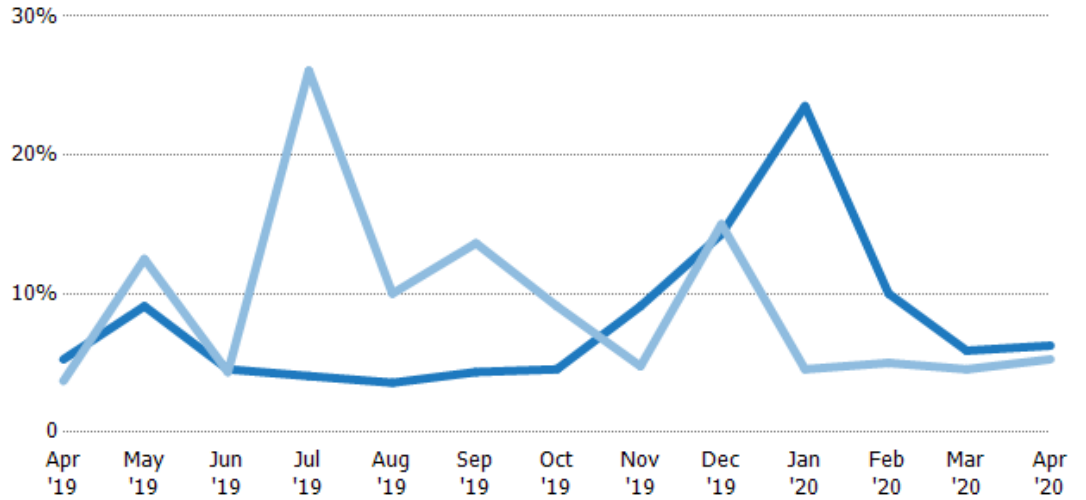
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	19	11	22	25	28	23	22	11	7	4.25	10	17	16
Prior Year	27	8	23	3.83	10	7.33	11	21	6.67	22	20	22	19
Percent Change from Prior Year	-30%	38%	-4%	-100%	180%	214%	100%	-48%	5%	-81%	-50%	-23%	-16%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



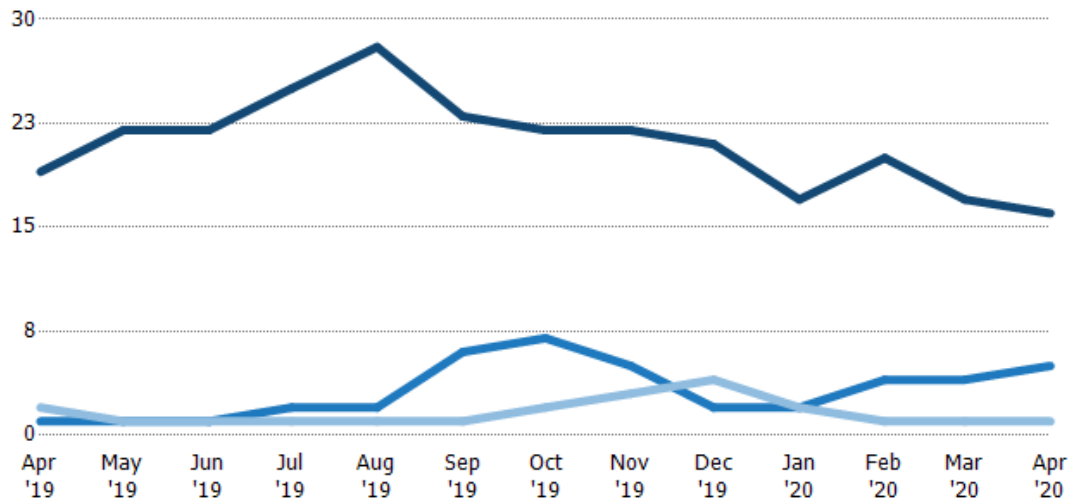
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	5%	9%	5%	4%	4%	4%	5%	9%	14%	24%	10%	6%	6%
Prior Year	4%	13%	4%	26%	10%	14%	9%	5%	15%	5%	5%	5%	5%
Change from Prior Year	-2%	3%	0%	26%	6%	9%	5%	-4%	1%	-19%	-5%	-1%	-1%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



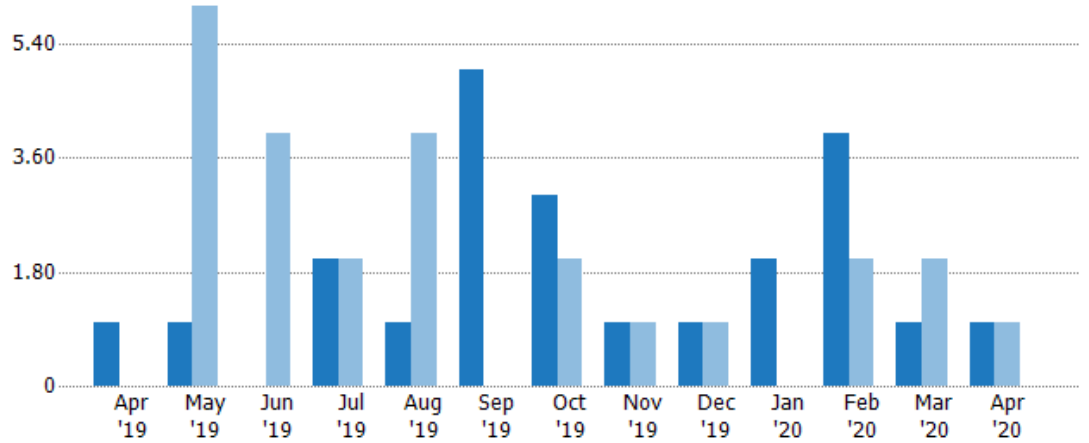
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Active	19	22	22	25	28	23	22	22	21	17	20	17	16
Pending	1	1	1	2	2	6	7	5	2	2	4	4	5
Sold	2	1	1	1	1	1	2	3	4	2	1	1	1

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



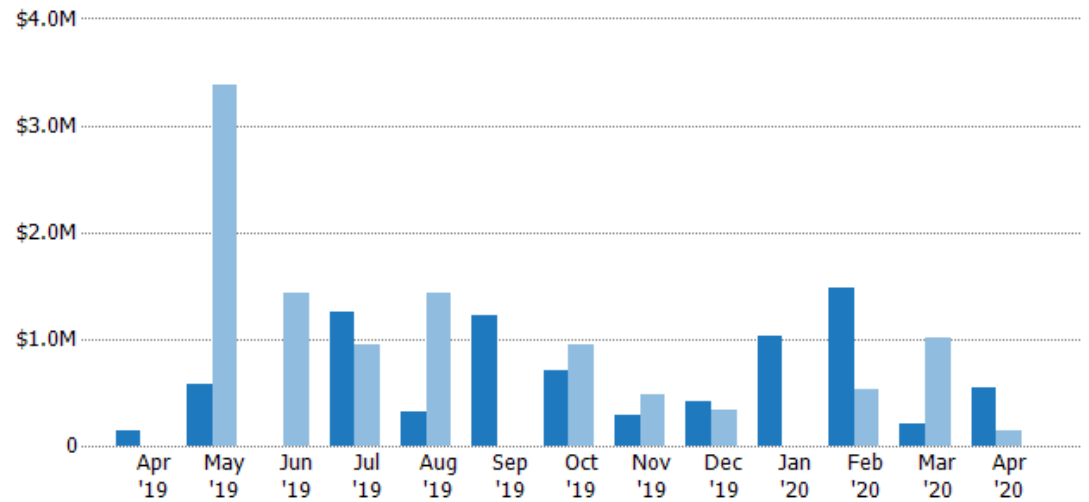
Current Year	1	1	-	2	1	5	3	1	1	2	4	1	1
Prior Year	-	6	4	2	4	-	2	1	1	-	2	2	1
Percent Change from Prior Year	100%	-83%	-100%	0%	-75%	100%	50%	0%	0%	100%	100%	-50%	0%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$703K	\$289K	\$424K	\$1.03M	\$1.48M	\$199K	\$545K
Prior Year	-	\$3.37M	\$1.43M	\$949K	\$1.43M	-	\$949K	\$475K	\$330K	-	\$525K	\$1.02M	\$139K
Percent Change from Prior Year	100%	-83%	-100%	32%	-77%	100%	-26%	-39%	28%	100%	181%	-80%	292%

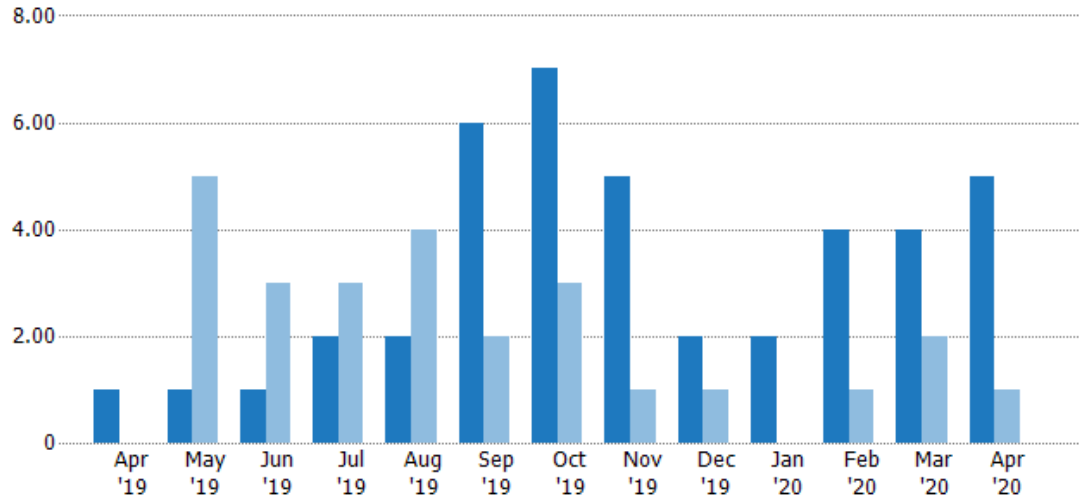


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



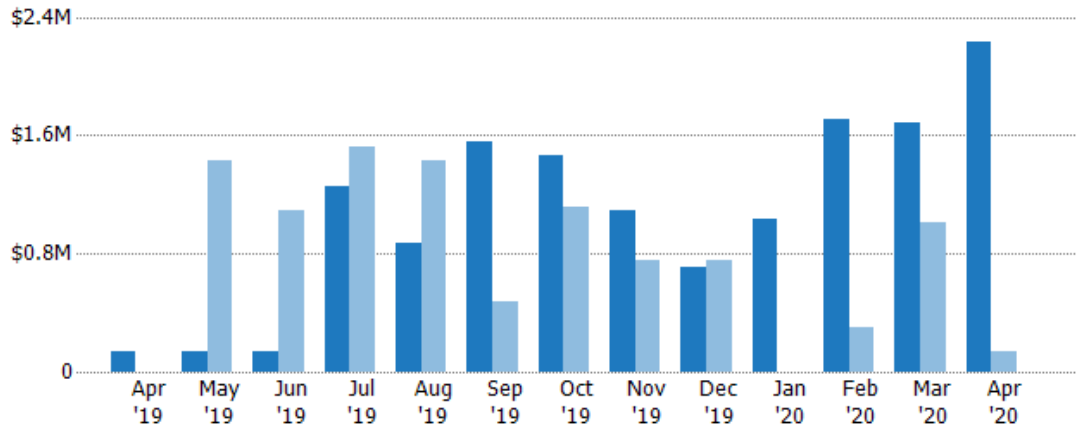
Current Year	1	1	1	2	2	6	7	5	2	2	4	4	5
Prior Year	-	5	3	3	4	2	3	1	1	-	1	2	1
Percent Change from Prior Year	100%	-80%	-67%	-33%	-50%	200%	133%	400%	100%	100%	300%	100%	400%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



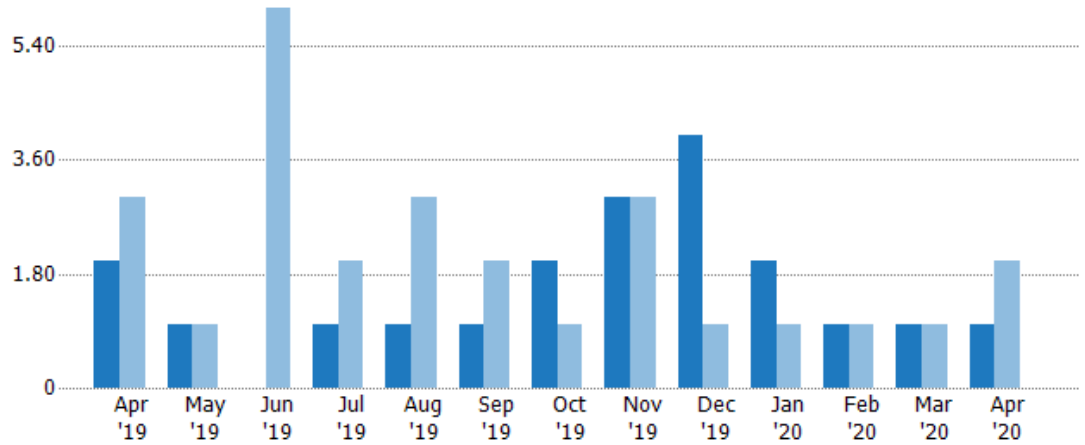
Current Year	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.55M	\$1.47M	\$1.09M	\$713K	\$1.03M	\$1.71M	\$1.68M	\$2.23M
Prior Year	-	\$1.42M	\$1.1M	\$1.53M	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K	\$1.02M	\$139K
Percent Change from Prior Year	100%	-90%	-87%	-18%	-39%	228%	31%	45%	-5%	100%	471%	66%	1,502%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



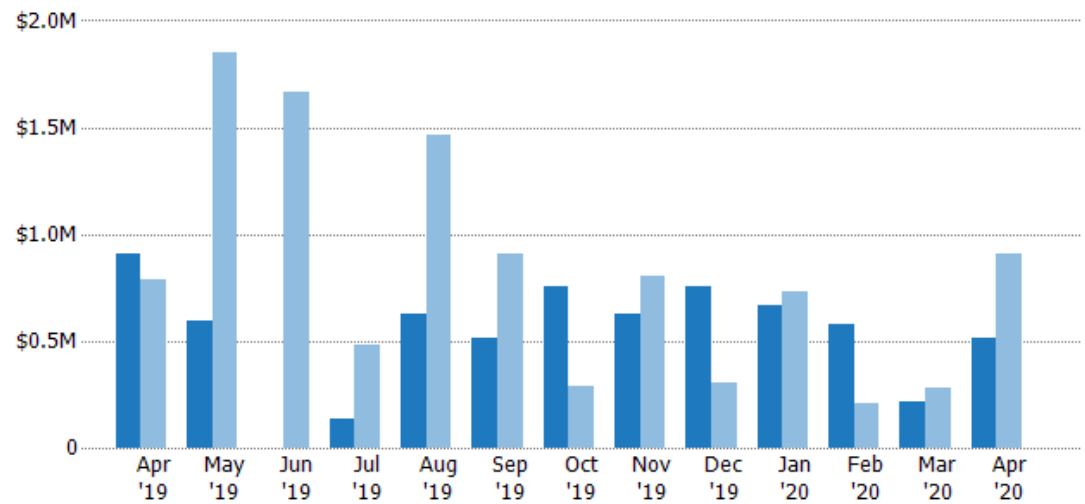
Current Year	2	1	-	1	1	1	2	3	4	2	1	1	1
Prior Year	3	1	6	2	3	2	1	3	1	1	1	1	2
Percent Change from Prior Year	-33%	0%	-100%	-50%	-67%	-50%	100%	0%	300%	100%	0%	0%	-50%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



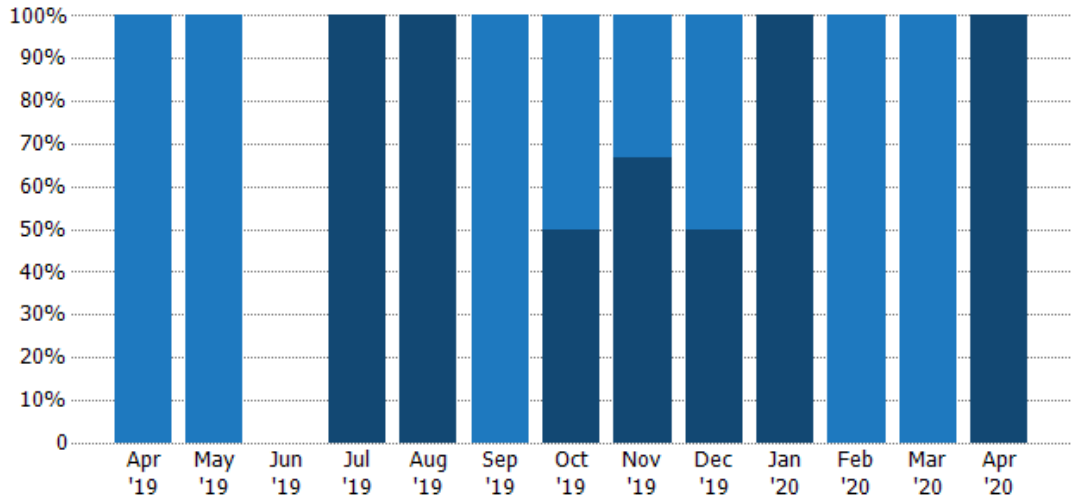
Current Year	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$624K	\$752K	\$665K	\$580K	\$220K	\$515K
Prior Year	\$784K	\$1.85M	\$1.67M	\$480K	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K	\$910K
Percent Change from Prior Year	16%	-68%	-100%	-72%	-57%	-44%	160%	-22%	146%	-9%	176%	-21%	-43%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



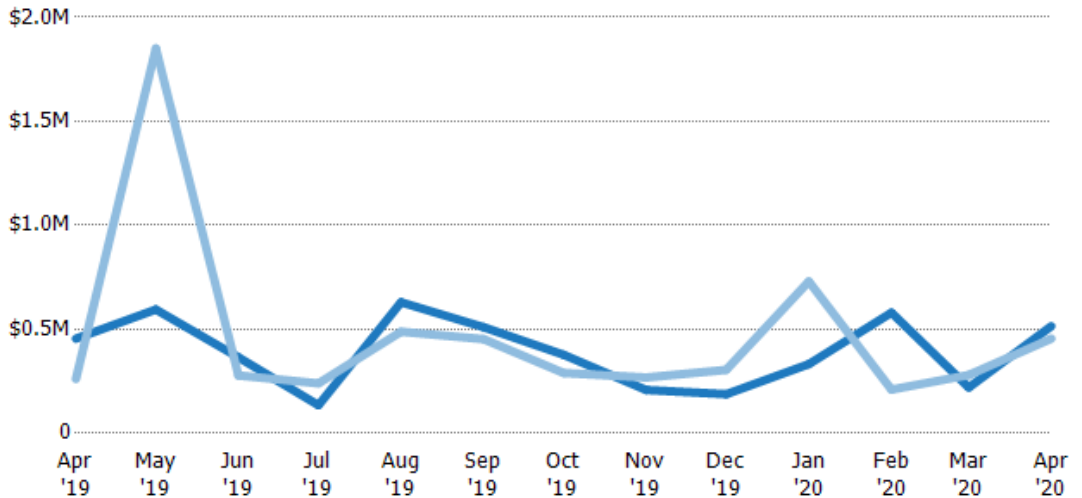
Property Type	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Condo/Townhouse	100%	100%	-	-	-	100%	50%	33%	50%	-	100%	100%	-
Single Family Residence	-	-	-	100%	100%	-	50%	67%	50%	100%	-	-	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



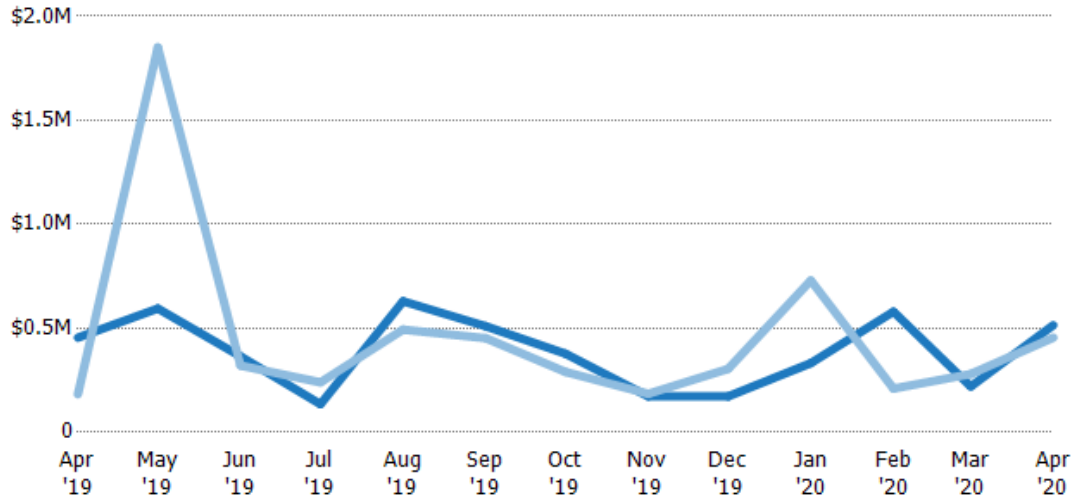
Property Type	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K	\$220K	\$515K
Prior Year	\$261K	\$1.85M	\$278K	\$240K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$455K
Percent Change from Prior Year	74%	-68%	-100%	-44%	29%	13%	30%	-22%	-38%	-54%	176%	-21%	13%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



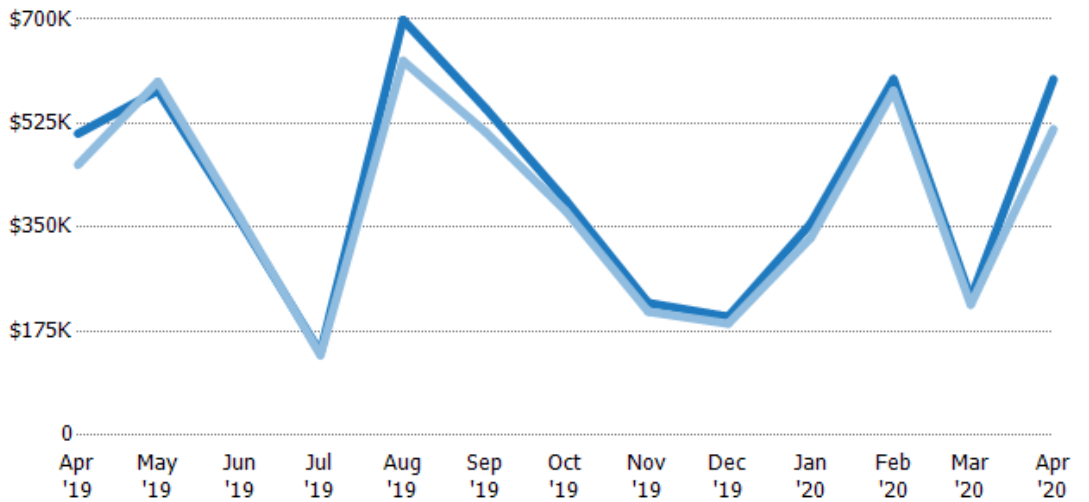
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K	\$220K	\$515K
Prior Year	\$184K	\$1.85M	\$321K	\$240K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$455K
Percent Change from Prior Year	148%	-68%	-100%	-44%	28%	13%	30%	-6%	-43%	-54%	176%	-21%	13%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



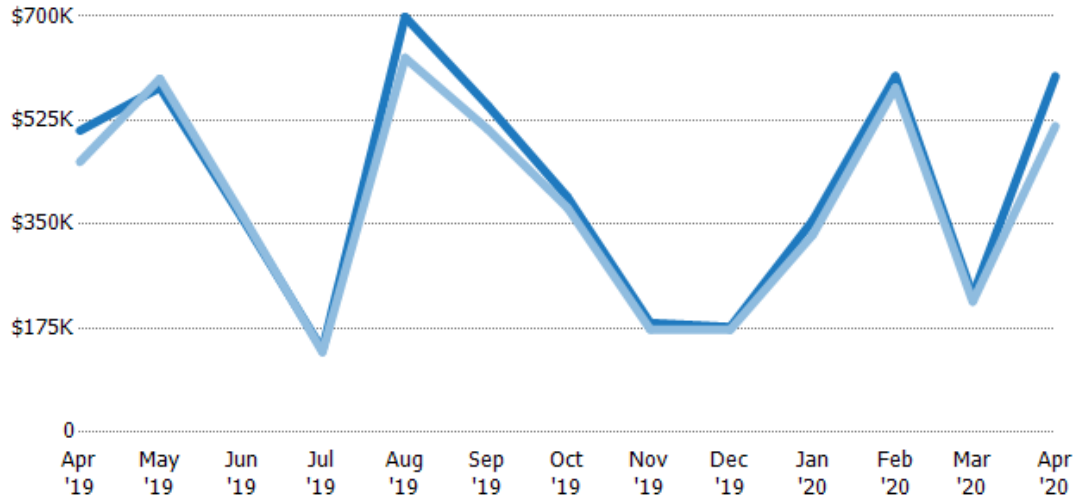
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg List Price	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K	\$230K	\$599K
Avg Sales Price	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K	\$220K	\$515K
Avg Sales Price as a % of Avg List Price	90%	103%	100%	97%	90%	93%	95%	93%	94%	93%	97%	96%	86%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



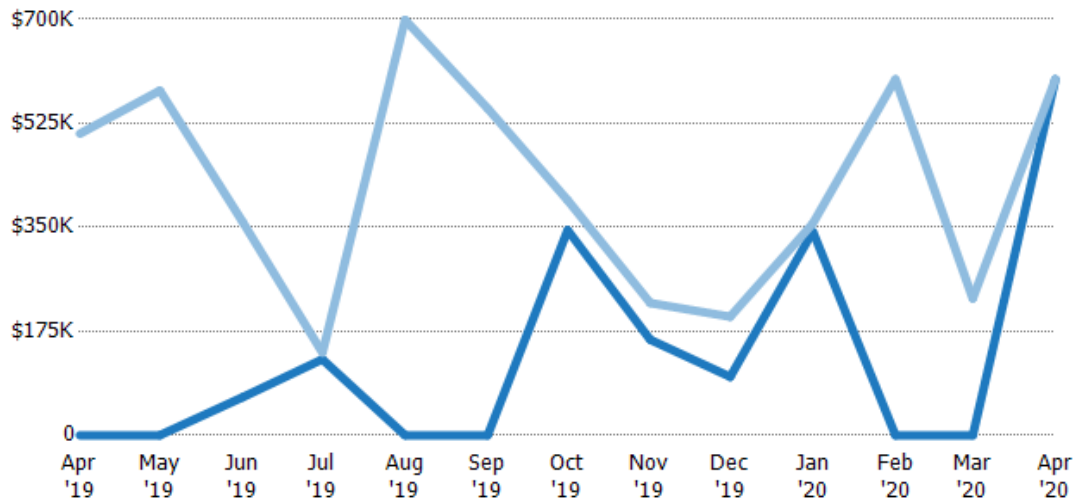
Median List Price	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K	\$230K	\$599K
Median Sales Price	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K	\$220K	\$515K
Med Sales Price as a % of Med List Price	90%	103%	100%	97%	90%	93%	95%	94%	97%	93%	97%	96%	86%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Condo/Townhouse/Apt, Single  
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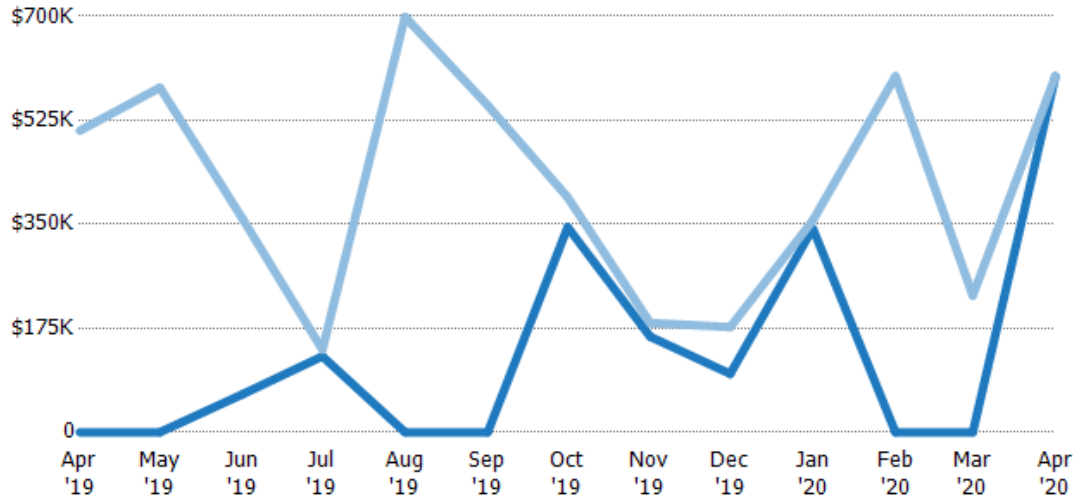
Avg Est Value	\$0	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0	\$0	\$599K
Avg Sales Price	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K	\$230K	\$599K
Avg Sales Price as a % of Avg Est Value	100%	100%	104%	109%	100%	100%	115%	138%	203%	104%	100%	100%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
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Median Est Value	\$0	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0	\$0	\$599K
Median Sales Price	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K	\$230K	\$599K
Med Sales Price as a % of Med Est Value	100%	100%	104%	109%	100%	100%	115%	114%	180%	104%	100%	100%	100%