

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	8	-75%	22	26	-15.4%
New Listing Volume	\$459,850	\$2,207,600	-79.2%	\$3,653,900	\$4,184,600	-12.7%
Active Listing Count	32	43	-25.6%	N/A	N/A	
Active Listing Volume	\$6,463,700	\$8,823,650	-26.7%	N/A	N/A	
Average Listing Price	\$201,991	\$205,201	-1.6%	\$199,063	\$192,233	+3.6%
Median Listing Price	\$142,000	\$168,500	-15.7%	\$135,175	\$151,316	-10.7%
Median Days in RPR	224.5	208	+7.9%	192.45	198.11	-2.9%
Months of Inventory	4.6	14.3	-68.1%	7.9	14.8	-46.6%
Absorption Rate	21.88%	6.98%	+14.9%	12.67%	6.76%	+5.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	6	10	-40%	26	28	-7.1%
New Pending Sales Volume	\$905,250	\$1,233,300	-26.6%	\$4,584,050	\$4,208,399	+8.9%
Pending Sales Count	13	13	±	N/A	N/A	
Pending Sales Volume	\$2,335,000	\$2,063,350	+13.2%	N/A	N/A	
Closed Sales Count	3	5	-40%	19	19	±
Closed Sales Volume	\$535,500	\$746,400	-28.3%	\$3,716,770	\$2,483,700	+49.6%
Average Sales Price	\$178,500	\$149,280	+19.6%	\$195,619	\$130,721	+49.6%
Median Sales Price	\$187,500	\$125,000	+50%	\$146,053	\$122,421	+19.3%

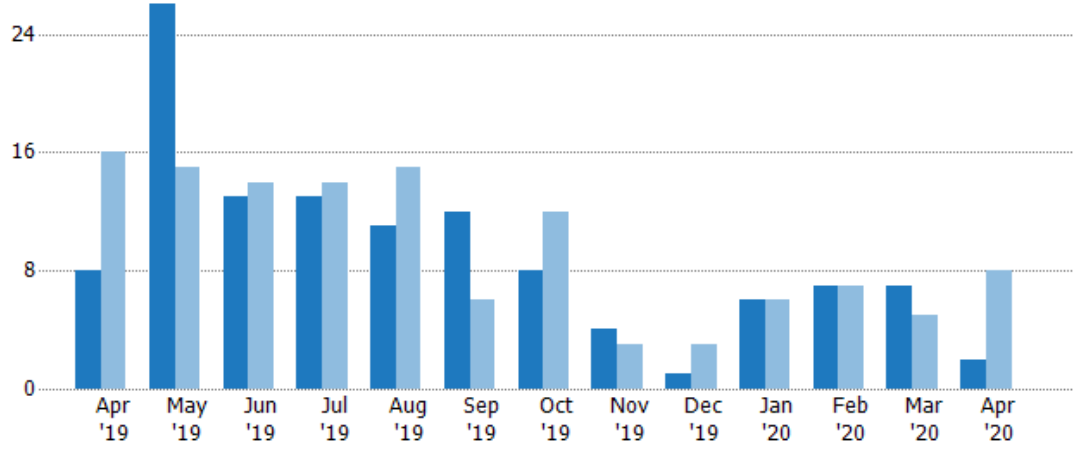
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Apr '20	2	-75%
Apr '19	8	-50%
Apr '18	16	-12.5%



Current Year	8	26	13	13	11	12	8	4	1	6	7	7	2
Prior Year	16	15	14	14	15	6	12	3	3	6	7	5	8
Percent Change from Prior Year	-50%	73%	-7%	-7%	-27%	100%	-33%	33%	-67%	0%	0%	40%	-75%

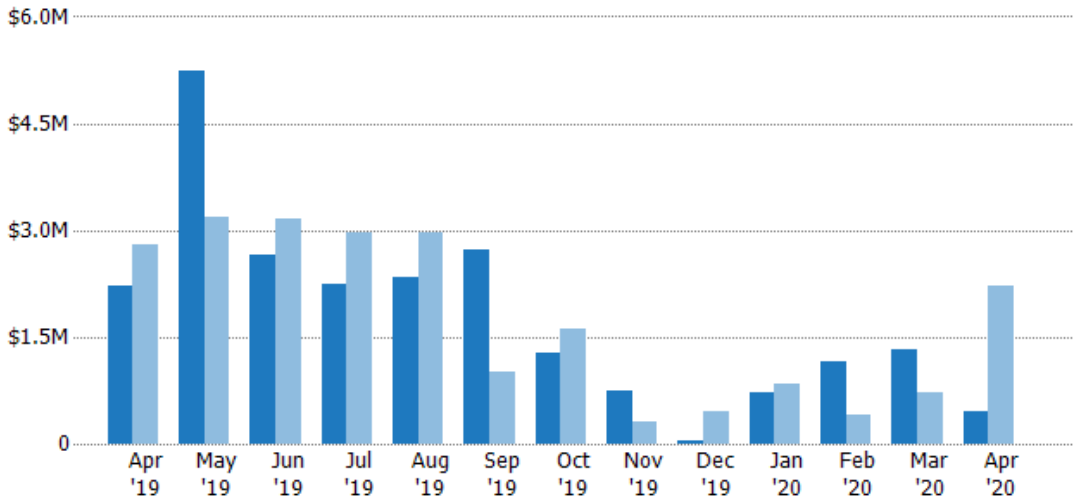
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$460K	-79.2%
Apr '19	\$2.21M	-21.1%
Apr '18	\$2.8M	-26.8%



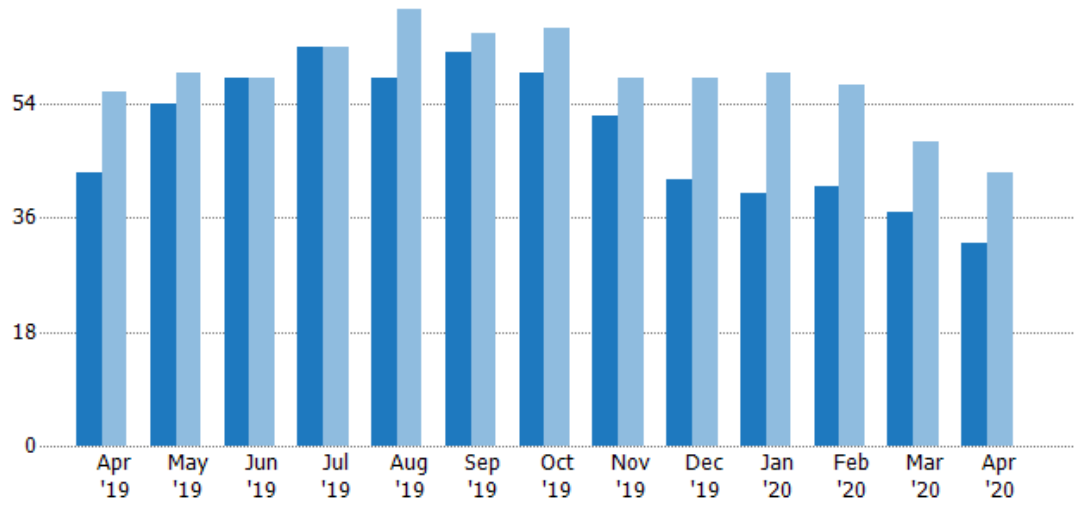
Current Year	\$2.21M	\$5.25M	\$2.64M	\$2.23M	\$2.33M	\$2.73M	\$1.27M	\$755K	\$49.9K	\$709K	\$1.15M	\$1.33M	\$460K
Prior Year	\$2.8M	\$3.19M	\$3.17M	\$2.97M	\$2.96M	\$1.01M	\$1.62M	\$309K	\$449K	\$851K	\$405K	\$720K	\$2.21M
Percent Change from Prior Year	-21%	65%	-17%	-25%	-21%	169%	-22%	145%	-89%	-17%	185%	85%	-79%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Count	% Chg.
Apr '20	32	-25.6%
Apr '19	43	-23.2%
Apr '18	56	23.2%

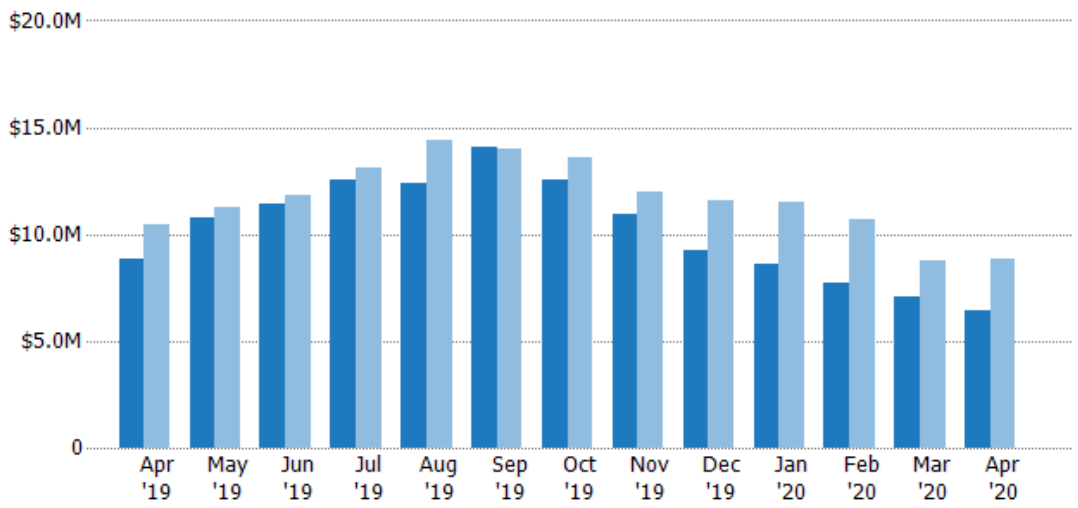
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	43	54	58	63	58	62	59	52	42	40	41	37	32
Prior Year	56	59	58	63	69	65	66	58	58	59	57	48	43
Percent Change from Prior Year	-23%	-8%	0%	0%	-16%	-5%	-11%	-10%	-28%	-32%	-28%	-23%	-26%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Volume	% Chg.
Apr '20	\$6.46M	-26.7%
Apr '19	\$8.82M	-15.7%
Apr '18	\$10.5M	9.2%

	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$8.82M	\$10.8M	\$11.5M	\$12.5M	\$12.4M	\$14M	\$12.6M	\$10.9M	\$9.21M	\$8.63M	\$7.7M	\$7.07M	\$6.46M
Prior Year	\$10.5M	\$11.2M	\$11.8M	\$13.1M	\$14.4M	\$14M	\$13.6M	\$12M	\$11.6M	\$11.5M	\$10.7M	\$8.75M	\$8.82M
Percent Change from Prior Year	-16%	-4%	-3%	-4%	-14%	0%	-7%	-9%	-21%	-25%	-28%	-19%	-27%

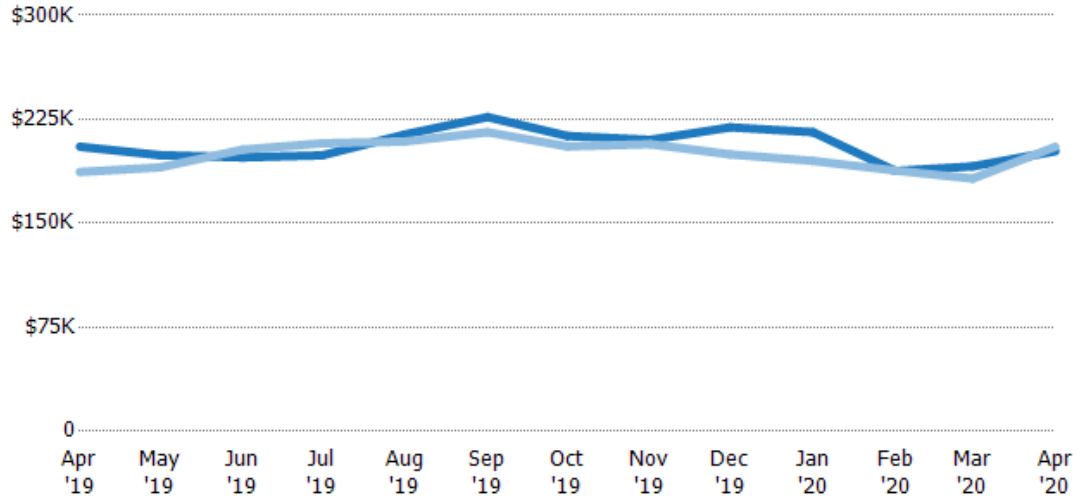
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Price	% Chg.
Apr '20	\$202K	-1.6%
Apr '19	\$205K	9.7%
Apr '18	\$187K	-11.4%



Current Year	\$205K	\$199K	\$198K	\$199K	\$214K	\$227K	\$213K	\$210K	\$219K	\$216K	\$188K	\$191K	\$202K
Prior Year	\$187K	\$190K	\$203K	\$208K	\$209K	\$216K	\$205K	\$207K	\$200K	\$195K	\$188K	\$182K	\$205K
Percent Change from Prior Year	10%	5%	-3%	-4%	2%	5%	4%	2%	10%	11%	0%	5%	-2%

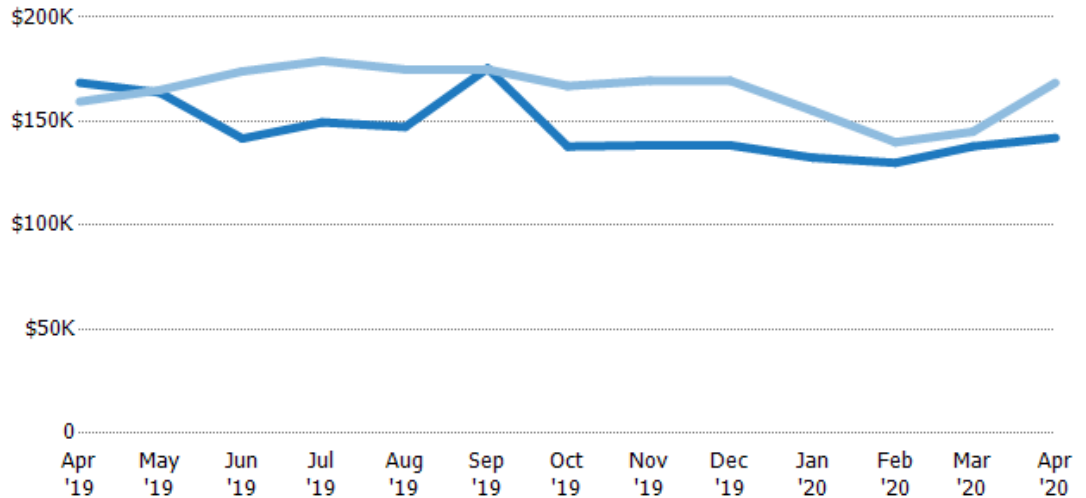
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Price	% Chg.
Apr '20	\$142K	-15.7%
Apr '19	\$169K	5.7%
Apr '18	\$159K	-12.2%



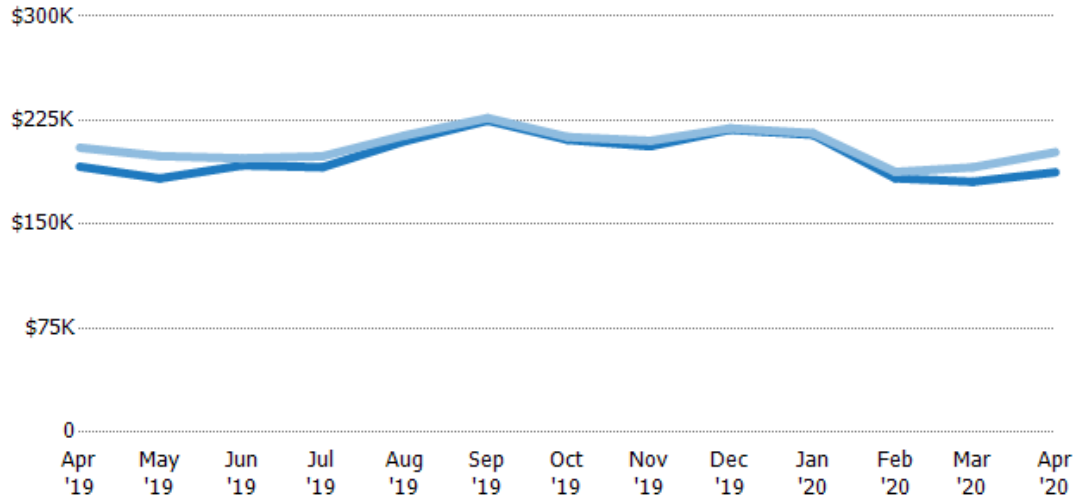
Current Year	\$169K	\$164K	\$142K	\$150K	\$147K	\$175K	\$138K	\$138K	\$138K	\$133K	\$130K	\$138K	\$142K
Prior Year	\$159K	\$165K	\$174K	\$179K	\$175K	\$175K	\$167K	\$170K	\$170K	\$155K	\$140K	\$145K	\$169K
Percent Change from Prior Year	6%	-1%	-19%	-16%	-16%	0%	-17%	-18%	-18%	-15%	-7%	-5%	-16%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



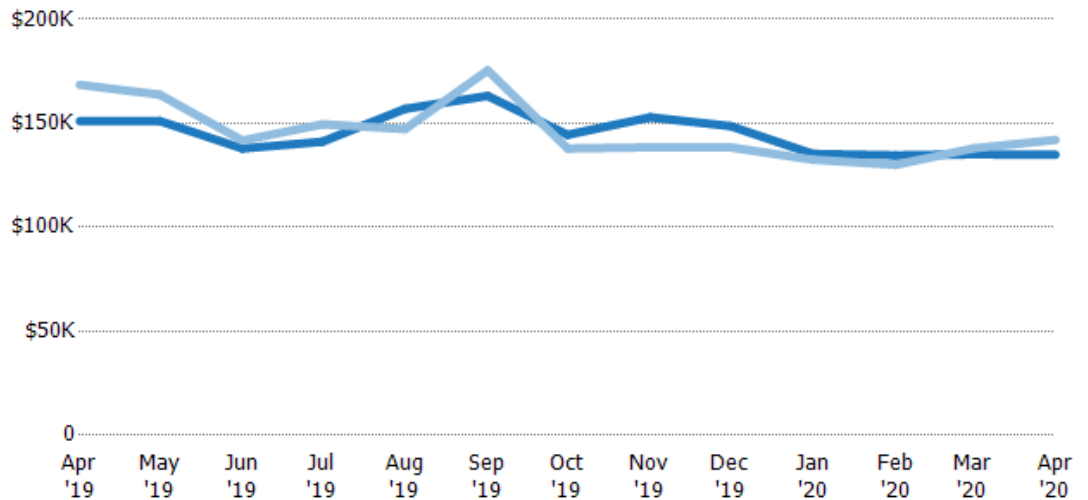
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$192K	\$183K	\$192K	\$191K	\$210K	\$225K	\$211K	\$206K	\$218K	\$215K	\$183K	\$181K	\$187K
Avg Listing Price	\$205K	\$199K	\$198K	\$199K	\$214K	\$227K	\$213K	\$210K	\$219K	\$216K	\$188K	\$191K	\$202K
Avg Listing Price as a % of Avg Est Value	107%	109%	103%	104%	102%	101%	101%	102%	100%	101%	103%	106%	108%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$151K	\$151K	\$138K	\$141K	\$157K	\$163K	\$144K	\$153K	\$149K	\$135K	\$135K	\$135K	\$135K
Median Listing Price	\$169K	\$164K	\$142K	\$150K	\$147K	\$175K	\$138K	\$138K	\$138K	\$133K	\$130K	\$138K	\$142K
Med Listing Price as a % of Med Est Value	112%	108%	103%	106%	94%	108%	95%	91%	93%	98%	97%	102%	105%

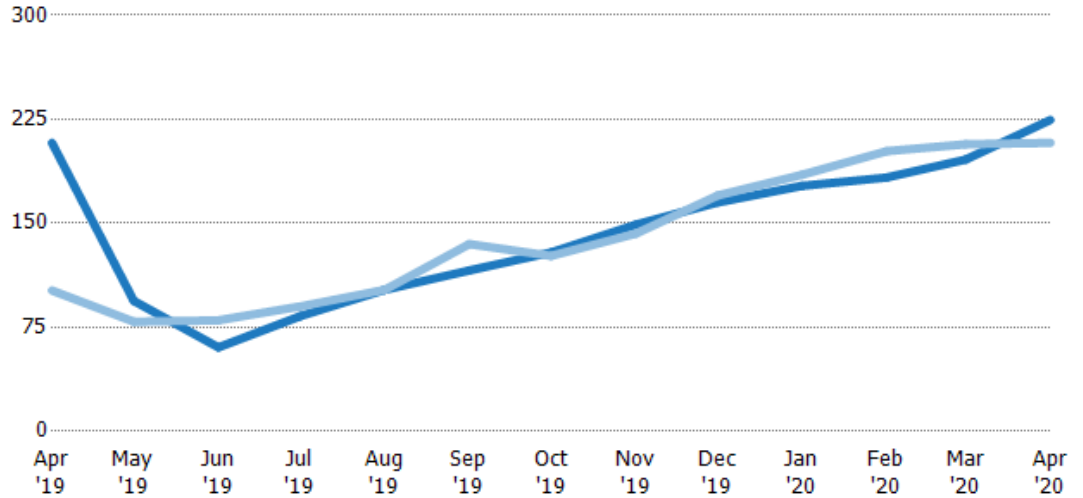
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Days	% Chg.
Apr '20	225	7.9%
Apr '19	208	104.9%
Apr '18	102	68.5%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	208	94	60.5	83	102	116	129	149	165	177	183	196	225
Prior Year	102	79	80	90	102	135	127	143	170	185	202	207	208
Percent Change from Prior Year	105%	19%	-24%	-8%	0%	-14%	2%	5%	-3%	-4%	-9%	-5%	8%

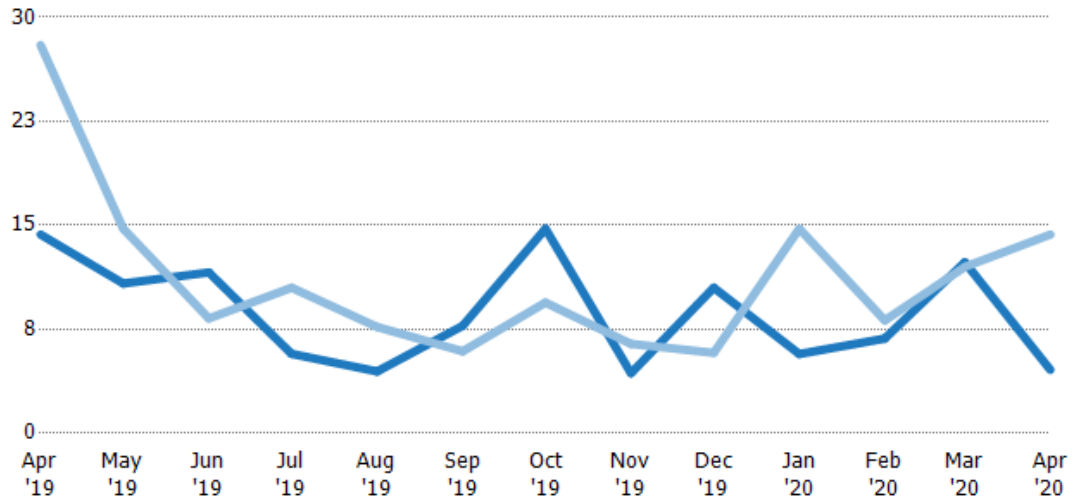
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Months	% Chg.
Apr '20	4.57	-68.1%
Apr '19	14.3	-48.8%
Apr '18	28	-38.4%



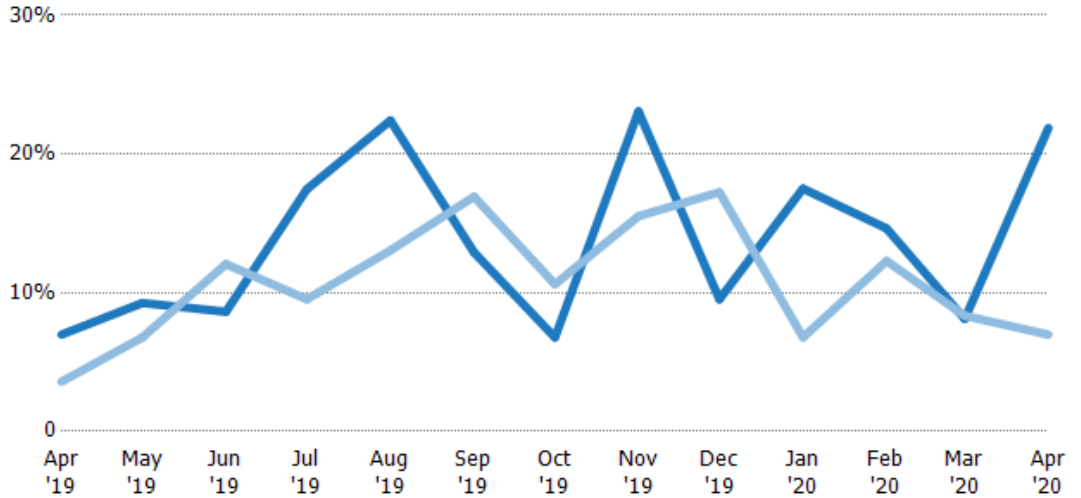
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	14.3	10.8	11.6	5.73	4.46	7.75	14.8	4.33	10.5	5.71	6.83	12.3	4.57
Prior Year	28	14.8	8.29	10.5	7.67	5.91	9.43	6.44	5.8	14.8	8.14	12	14.3
Percent Change from Prior Year	-49%	-27%	40%	-45%	-42%	31%	56%	-33%	81%	-61%	-16%	3%	-68%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
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Family Residence



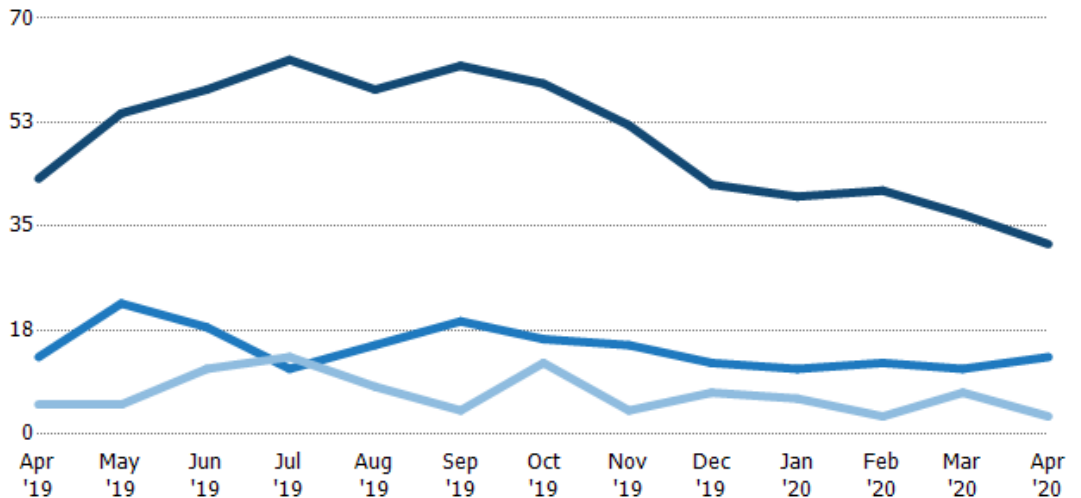
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	7%	9%	9%	17%	22%	13%	7%	23%	10%	18%	15%	8%	22%
Prior Year	4%	7%	12%	10%	13%	17%	11%	16%	17%	7%	12%	8%	7%
Change from Prior Year	-3%	-2%	3%	-8%	-9%	4%	4%	-8%	8%	-11%	-2%	0%	-15%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



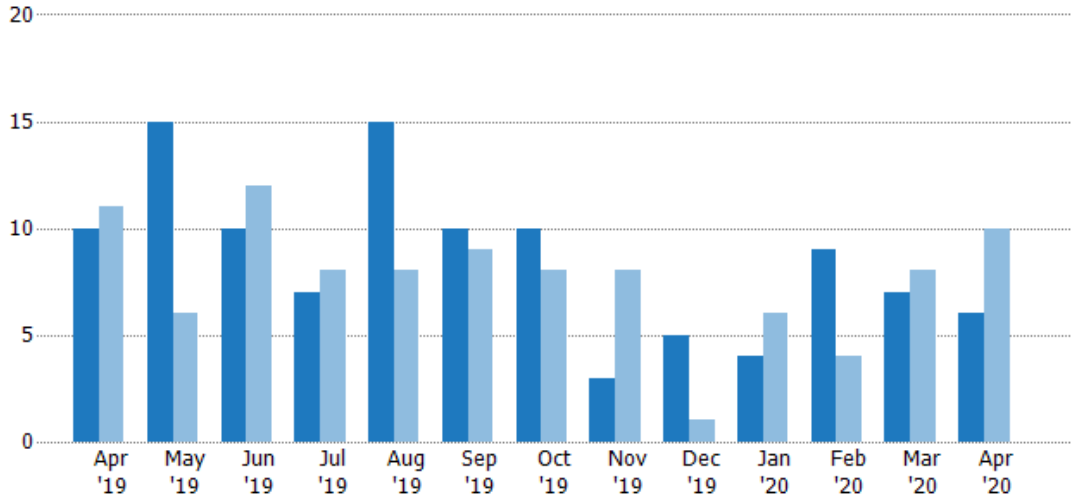
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Active	43	54	58	63	58	62	59	52	42	40	41	37	32
Pending	13	22	18	11	15	19	16	15	12	11	12	11	13
Sold	5	5	11	13	8	4	12	4	7	6	3	7	3

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Count	% Chg.
Apr '20	6	-40%
Apr '19	10	-9.1%
Apr '18	11	-27.3%

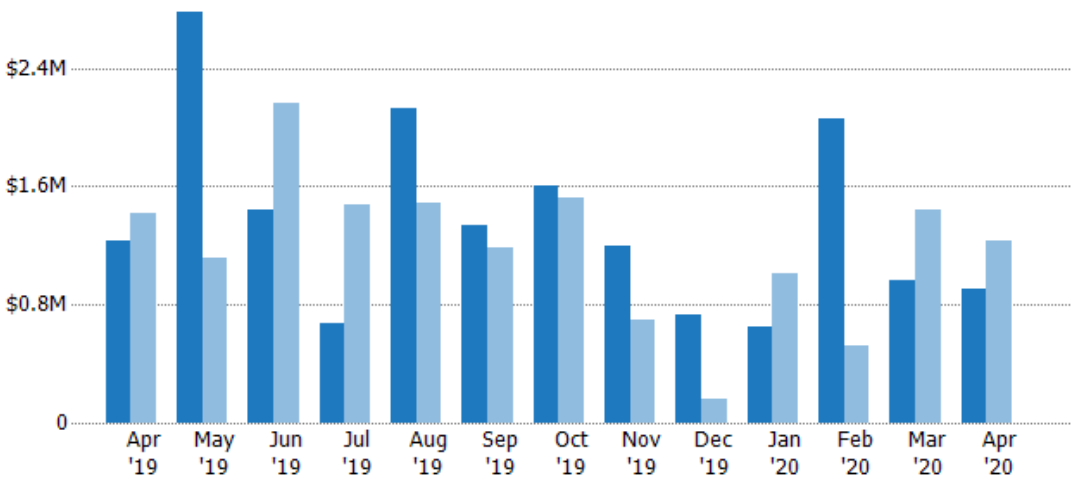
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	10	15	10	7	15	10	10	3	5	4	9	7	6
Prior Year	11	6	12	8	8	9	8	8	1	6	4	8	10
Percent Change from Prior Year	-9%	150%	-17%	-13%	88%	11%	25%	-63%	400%	-33%	125%	-13%	-40%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Volume	% Chg.
Apr '20	\$905K	-26.6%
Apr '19	\$1.23M	-12.9%
Apr '18	\$1.42M	-23.7%

	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$1.23M	\$2.77M	\$1.44M	\$676K	\$2.13M	\$1.34M	\$1.61M	\$1.19M	\$727K	\$655K	\$2.06M	\$963K	\$905K
Prior Year	\$1.42M	\$1.11M	\$2.16M	\$1.48M	\$1.48M	\$1.19M	\$1.52M	\$694K	\$158K	\$1.01M	\$524K	\$1.44M	\$1.23M
Percent Change from Prior Year	-13%	150%	-33%	-54%	44%	13%	6%	72%	362%	-35%	293%	-33%	-27%



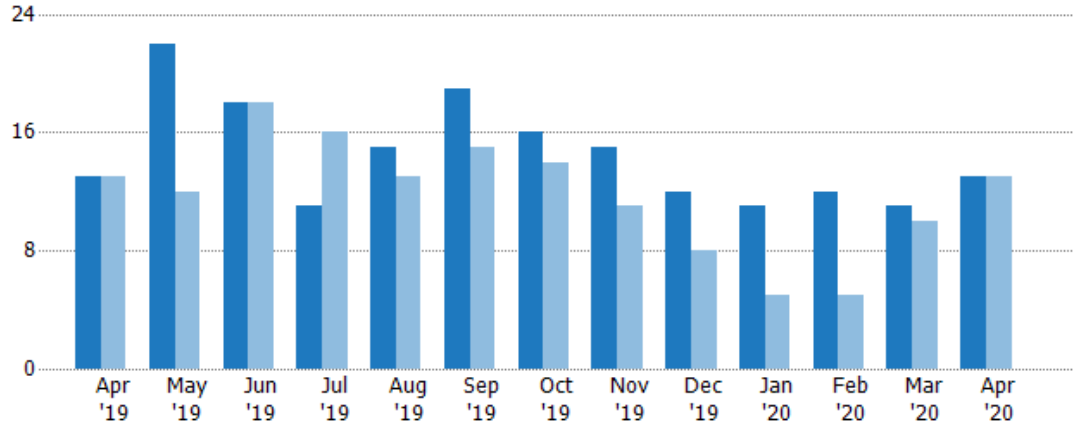
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Apr '20	13	0%
Apr '19	13	0%
Apr '18	13	23.1%



Current Year	13	22	18	11	15	19	16	15	12	11	12	11	13
Prior Year	13	12	18	16	13	15	14	11	8	5	5	10	13
Percent Change from Prior Year	0%	83%	0%	-31%	15%	27%	14%	36%	50%	120%	140%	10%	0%

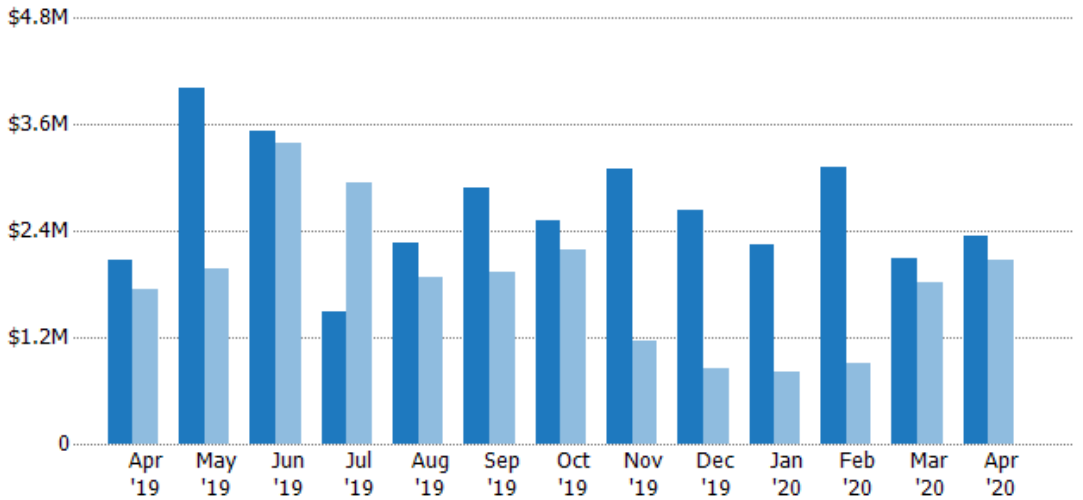
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$2.34M	13.2%
Apr '19	\$2.06M	18.1%
Apr '18	\$1.75M	22%



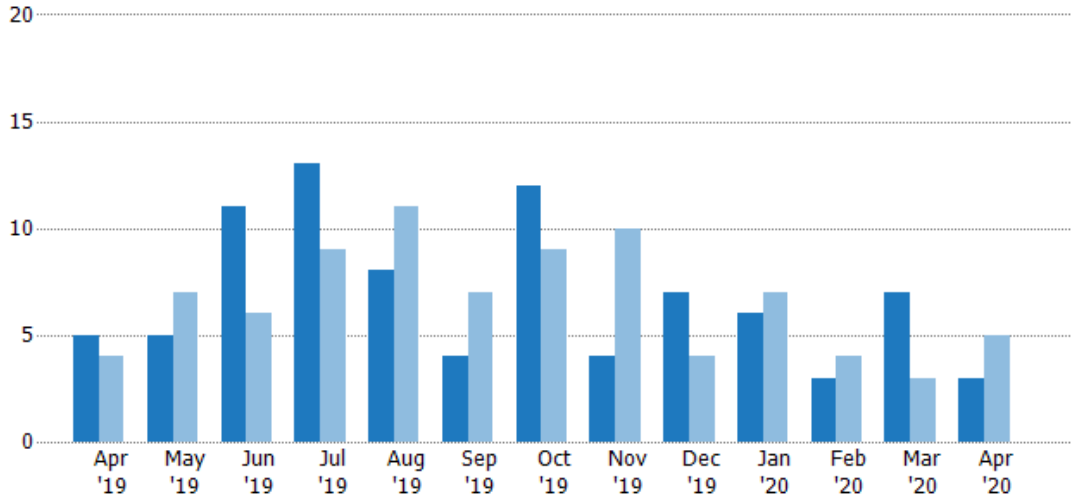
Current Year	\$2.06M	\$4.01M	\$3.53M	\$1.49M	\$2.26M	\$2.9M	\$2.51M	\$3.1M	\$2.63M	\$2.24M	\$3.12M	\$2.1M	\$2.34M
Prior Year	\$1.75M	\$1.97M	\$3.39M	\$2.95M	\$1.88M	\$1.94M	\$2.18M	\$1.16M	\$844K	\$819K	\$903K	\$1.81M	\$2.06M
Percent Change from Prior Year	18%	103%	4%	-50%	20%	49%	15%	167%	211%	174%	246%	16%	13%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Count	% Chg.
Apr '20	3	-40%
Apr '19	5	25%
Apr '18	4	25%

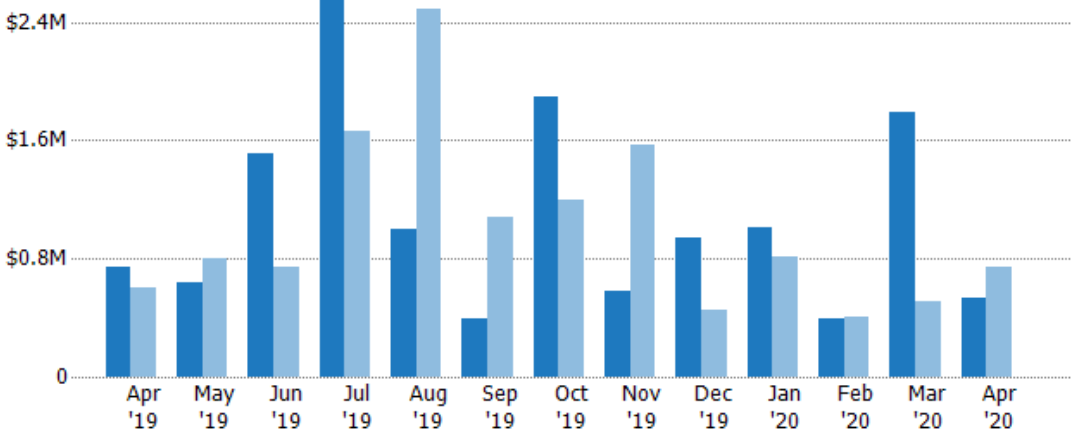
Current Year	5	5	11	13	8	4	12	4	7	6	3	7	3
Prior Year	4	7	6	9	11	7	9	10	4	7	4	3	5
Percent Change from Prior Year	25%	-29%	83%	44%	-27%	-43%	33%	-60%	75%	-14%	-25%	133%	-40%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Volume	% Chg.
Apr '20	\$536K	-28.3%
Apr '19	\$746K	24.6%
Apr '18	\$599K	-8.5%

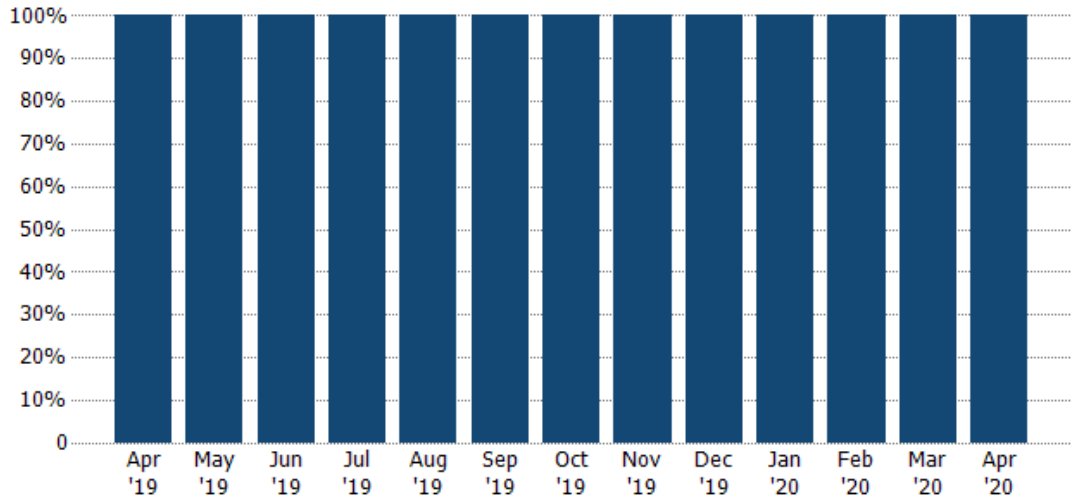
Current Year	\$746K	\$640K	\$1.51M	\$2.6M	\$995K	\$396K	\$1.89M	\$576K	\$946K	\$1.01M	\$391K	\$1.78M	\$536K
Prior Year	\$599K	\$806K	\$748K	\$1.66M	\$2.49M	\$1.08M	\$1.2M	\$1.57M	\$452K	\$815K	\$409K	\$514K	\$746K
Percent Change from Prior Year	25%	-21%	102%	57%	-60%	-63%	58%	-63%	109%	23%	-4%	247%	-28%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



■ Single Family Residence

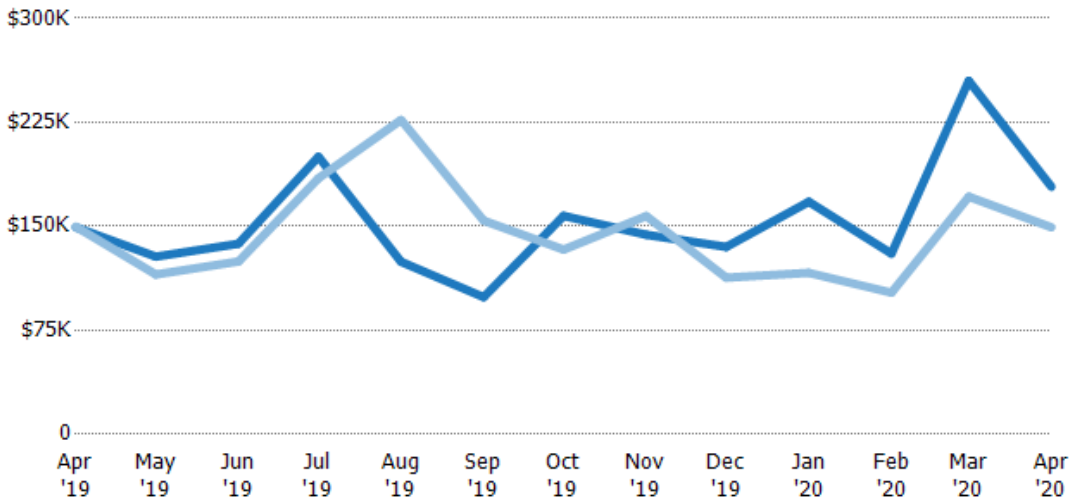
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

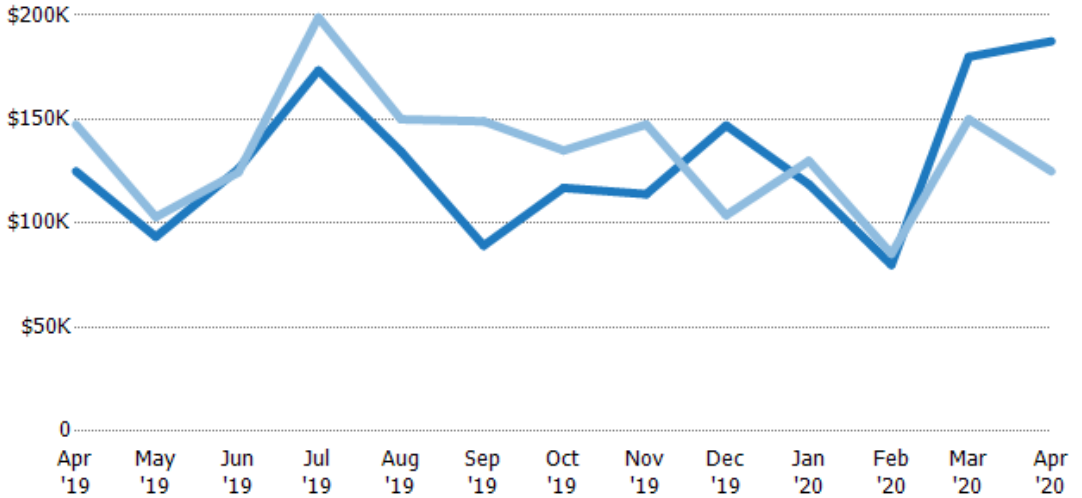
\$149K \$128K \$137K \$200K \$124K \$98.9K \$158K \$144K \$135K \$168K \$130K \$255K \$179K  
 \$150K \$115K \$125K \$185K \$227K \$154K \$133K \$157K \$113K \$116K \$102K \$171K \$149K  
 0% 11% 10% 8% -45% -36% 18% -9% 20% 44% 28% 49% 20%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Price	% Chg.
Apr '20	\$188K	50%
Apr '19	\$125K	-15.2%
Apr '18	\$147K	-25.8%

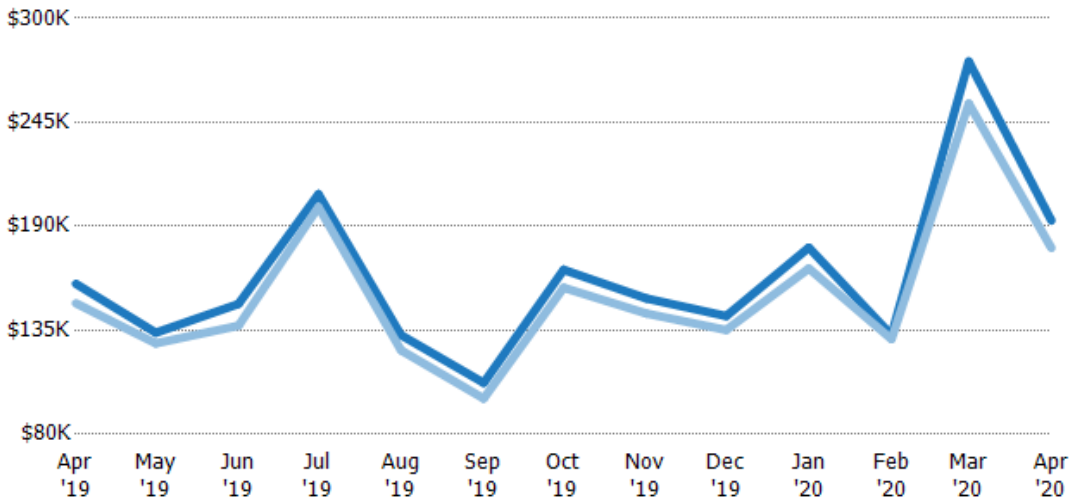
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '19	\$125K	\$147K	-15%
May '19	\$93.5K	\$103K	-9%
Jun '19	\$126K	\$125K	1%
Jul '19	\$174K	\$199K	-13%
Aug '19	\$134K	\$150K	-10%
Sep '19	\$89.3K	\$149K	-40%
Oct '19	\$117K	\$135K	-13%
Nov '19	\$114K	\$148K	-23%
Dec '19	\$147K	\$104K	42%
Jan '20	\$119K	\$130K	-9%
Feb '20	\$80K	\$85.3K	-6%
Mar '20	\$180K	\$150K	20%
Apr '20	\$188K	\$125K	50%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



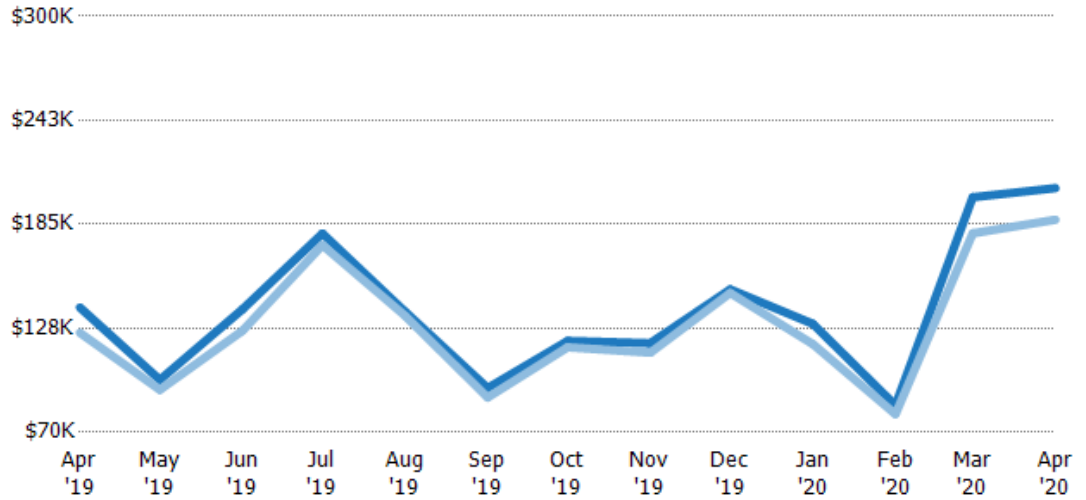
Month/Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Apr '19	\$160K	\$149K	94%
May '19	\$134K	\$128K	96%
Jun '19	\$149K	\$137K	92%
Jul '19	\$207K	\$200K	97%
Aug '19	\$132K	\$124K	94%
Sep '19	\$107K	\$98.9K	92%
Oct '19	\$167K	\$158K	94%
Nov '19	\$152K	\$144K	95%
Dec '19	\$143K	\$135K	95%
Jan '20	\$179K	\$168K	94%
Feb '20	\$132K	\$130K	98%
Mar '20	\$277K	\$255K	92%
Apr '20	\$193K	\$179K	92%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



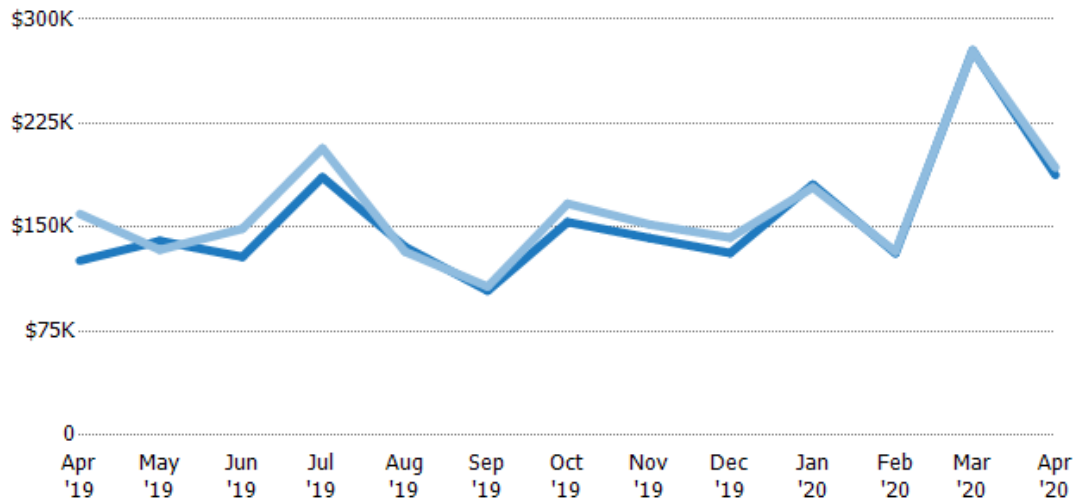
Median List Price	\$139K	\$99K	\$138K	\$180K	\$137K	\$94.5K	\$121K	\$119K	\$149K	\$130K	\$84.9K	\$200K	\$205K
Median Sales Price	\$125K	\$93.5K	\$126K	\$174K	\$134K	\$89.3K	\$117K	\$114K	\$147K	\$119K	\$80K	\$180K	\$188K
Med Sales Price as a % of Med List Price	90%	94%	91%	96%	98%	94%	97%	96%	99%	91%	94%	90%	91%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
East Saint Johnsbury, VT 05838,  
Saint Johnsbury Center, VT 05863  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



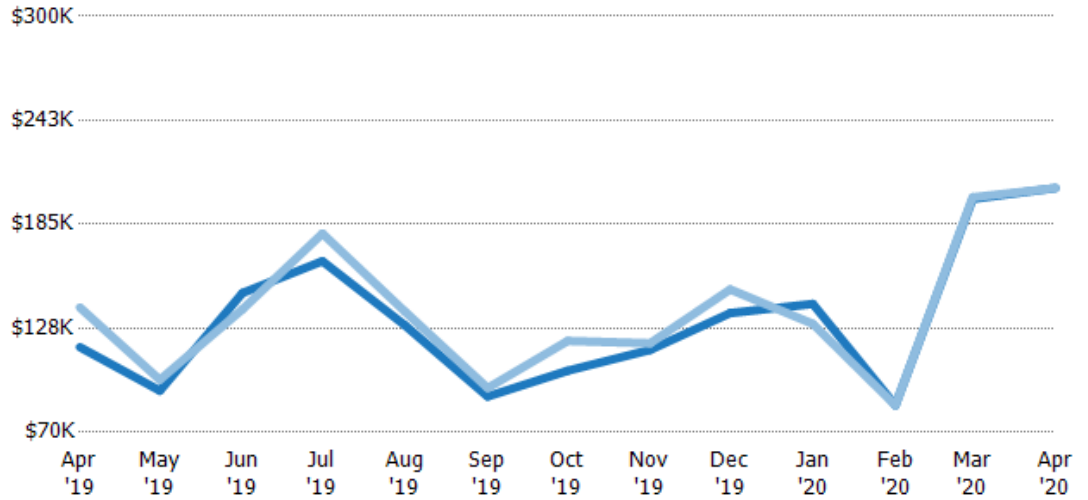
Avg Est Value	\$126K	\$140K	\$129K	\$186K	\$136K	\$104K	\$154K	\$142K	\$131K	\$181K	\$131K	\$278K	\$188K
Avg Sales Price	\$160K	\$134K	\$149K	\$207K	\$132K	\$107K	\$167K	\$152K	\$143K	\$179K	\$132K	\$277K	\$193K
Avg Sales Price as a % of Avg Est Value	127%	95%	116%	111%	97%	103%	109%	107%	108%	99%	101%	100%	103%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Saint Johnsbury, VT 05819,  
 East Saint Johnsbury, VT 05838,  
 Saint Johnsbury Center, VT 05863  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$117K	\$93K	\$147K	\$165K	\$129K	\$89.8K	\$104K	\$116K	\$136K	\$141K	\$84.9K	\$199K	\$205K
Median Sales Price	\$139K	\$99K	\$138K	\$180K	\$137K	\$94.5K	\$121K	\$119K	\$149K	\$130K	\$84.9K	\$200K	\$205K
Med Sales Price as a % of Med Est Value	119%	106%	94%	109%	106%	105%	116%	103%	110%	92%	100%	100%	100%