

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	15	-93.3%	33	75	-56%
New Listing Volume	\$119,500	\$4,336,900	-97.2%	\$8,982,700	\$21,040,400	-57.3%
Active Listing Count	53	62	-14.5%	N/A	N/A	
Active Listing Volume	\$21,170,500	\$24,237,899	-12.7%	N/A	N/A	
Average Listing Price	\$399,443	\$390,934	+2.2%	\$441,465	\$401,623	+9.9%
Median Listing Price	\$209,000	\$327,000	-36.1%	\$288,432	\$309,941	-6.9%
Median Days in RPR	161	91	+76.9%	151.21	101.94	+48.3%
Months of Inventory	7.6	6.9	+9.9%	5.3	6	-11.9%
Absorption Rate	13.21%	14.52%	-1.3%	18.78%	16.54%	+2.2%
Sales Activity Charts Metrics						
New Pending Sales Count	1	16	-93.8%	28	55	-49.1%
New Pending Sales Volume	\$119,900	\$5,902,700	-98%	\$6,132,000	\$15,031,300	-59.2%
Pending Sales Count	6	23	-73.9%	N/A	N/A	
Pending Sales Volume	\$1,446,900	\$8,529,100	-83%	N/A	N/A	
Closed Sales Count	3	16	-81.3%	26	43	-39.5%
Closed Sales Volume	\$710,000	\$2,369,100	-70%	\$5,182,400	\$7,785,350	-33.4%
Average Sales Price	\$236,667	\$148,069	+59.8%	\$199,323	\$181,055	+10.1%
Median Sales Price	\$250,000	\$144,250	+73.3%	\$206,327	\$166,535	+23.9%

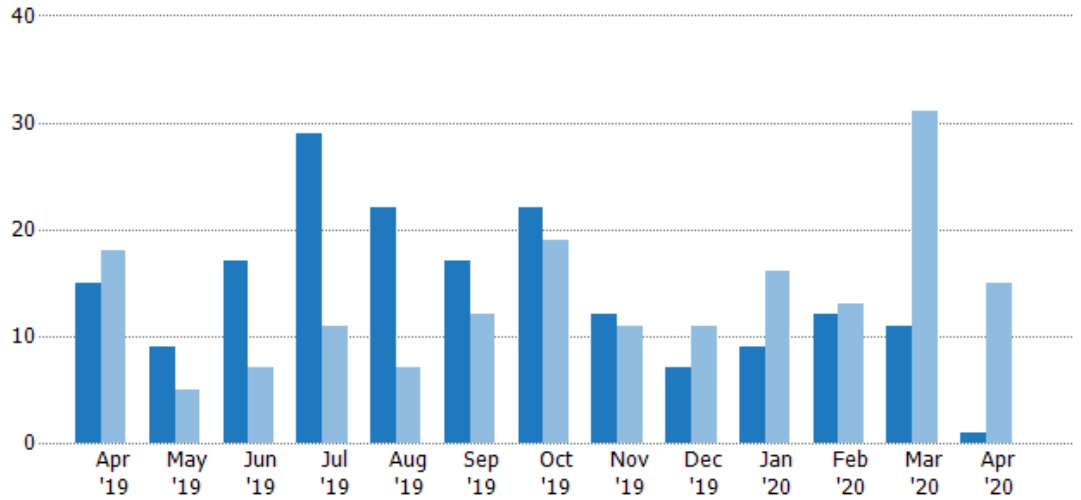
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '20	1	-93.3%
Apr '19	15	-16.7%
Apr '18	18	-55.6%



Current Year	15	9	17	29	22	17	22	12	7	9	12	11	1
Prior Year	18	5	7	11	7	12	19	11	11	16	13	31	15
Percent Change from Prior Year	-17%	80%	143%	164%	214%	42%	16%	9%	-36%	-44%	-8%	-65%	-93%

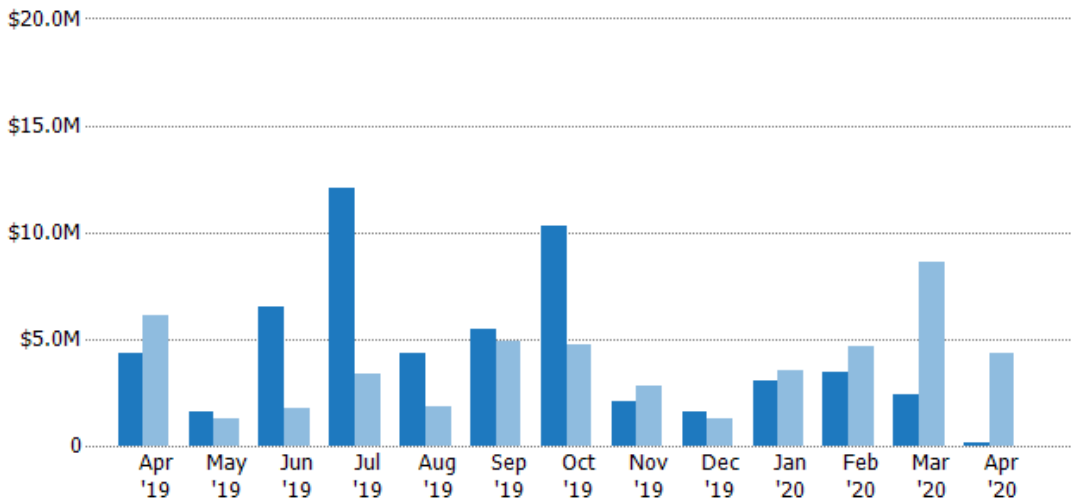
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$120K	-97.2%
Apr '19	\$4.34M	-28.9%
Apr '18	\$6.1M	-68.4%



Current Year	\$4.34M	\$1.57M	\$6.48M	\$12.1M	\$4.36M	\$5.46M	\$10.3M	\$2.11M	\$1.59M	\$3.03M	\$3.42M	\$2.41M	\$120K
Prior Year	\$6.1M	\$1.29M	\$1.75M	\$3.36M	\$1.81M	\$4.87M	\$4.75M	\$2.79M	\$1.26M	\$3.5M	\$4.62M	\$8.58M	\$4.34M
Percent Change from Prior Year	-29%	22%	271%	258%	141%	12%	117%	-24%	26%	-13%	-26%	-72%	-97%

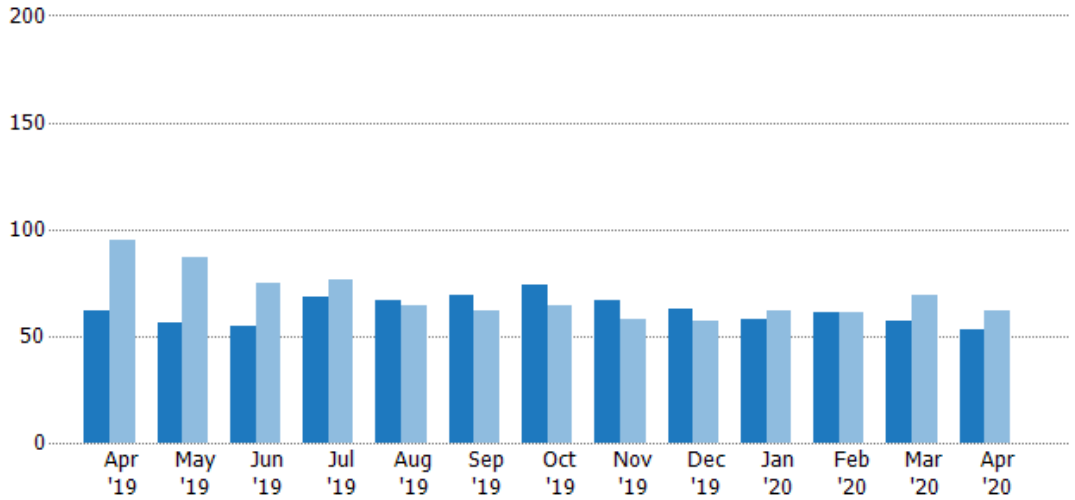
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '20	53	-14.5%
Apr '19	62	-34.7%
Apr '18	95	7.4%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	62	56	55	68	67	69	74	67	63	58	61	57	53
Prior Year	95	87	75	76	64	62	64	58	57	62	61	69	62
Percent Change from Prior Year	-35%	-36%	-27%	-11%	5%	11%	16%	16%	11%	-6%	0%	-17%	-15%

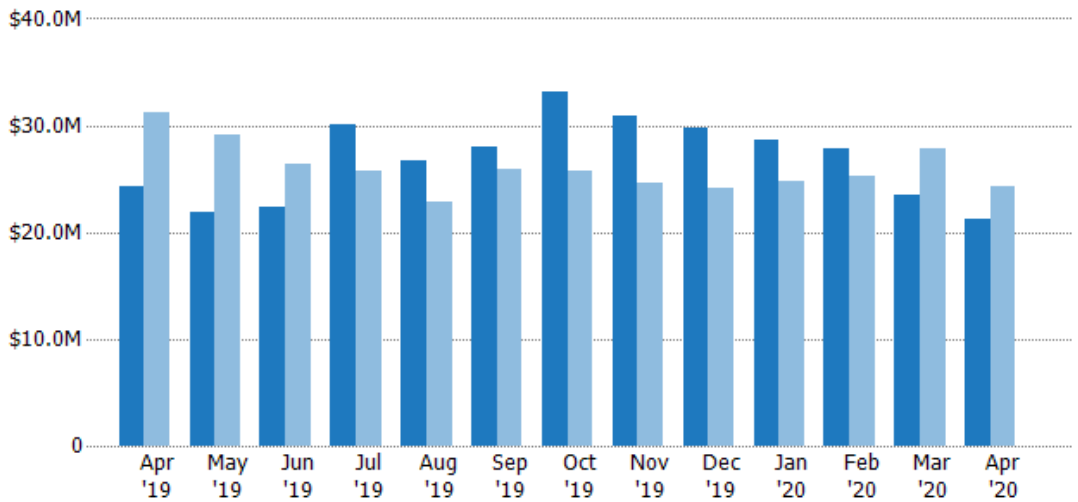
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$21.2M	-12.7%
Apr '19	\$24.2M	-22.2%
Apr '18	\$31.2M	-13%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$24.2M	\$21.9M	\$22.4M	\$30M	\$26.8M	\$27.9M	\$33.1M	\$30.8M	\$29.7M	\$28.6M	\$27.9M	\$23.4M	\$21.2M
Prior Year	\$31.2M	\$29.1M	\$26.4M	\$25.8M	\$22.9M	\$25.8M	\$25.8M	\$24.6M	\$24.1M	\$24.7M	\$25.3M	\$27.8M	\$24.2M
Percent Change from Prior Year	-22%	-25%	-15%	16%	17%	8%	28%	25%	23%	16%	10%	-16%	-13%

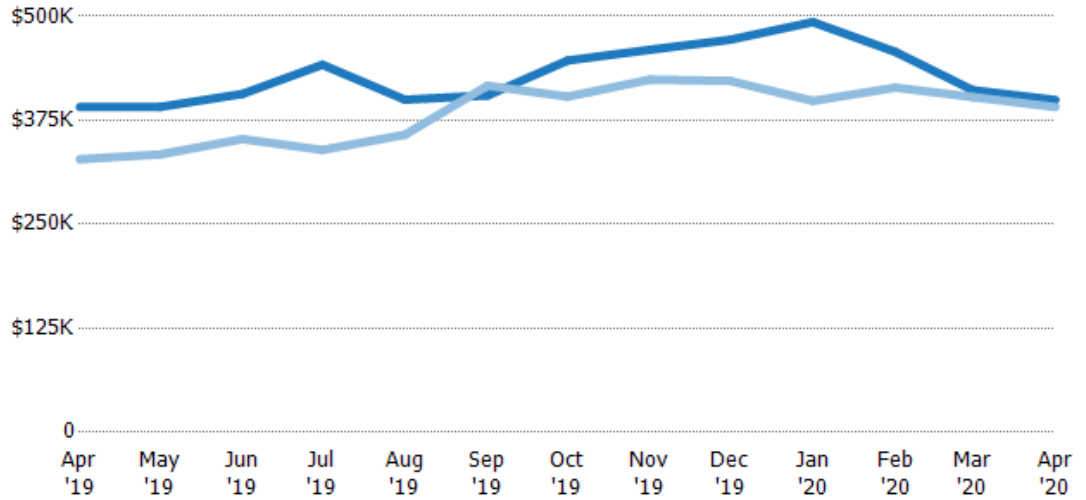
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Apr '20	\$399K	2.2%
Apr '19	\$391K	19.1%
Apr '18	\$328K	-19%



Current Year	\$391K	\$391K	\$407K	\$442K	\$400K	\$405K	\$447K	\$460K	\$472K	\$493K	\$457K	\$411K	\$399K
Prior Year	\$328K	\$334K	\$352K	\$339K	\$358K	\$417K	\$403K	\$424K	\$422K	\$398K	\$414K	\$403K	\$391K
Percent Change from Prior Year	19%	17%	15%	30%	12%	-3%	11%	8%	12%	24%	10%	2%	2%

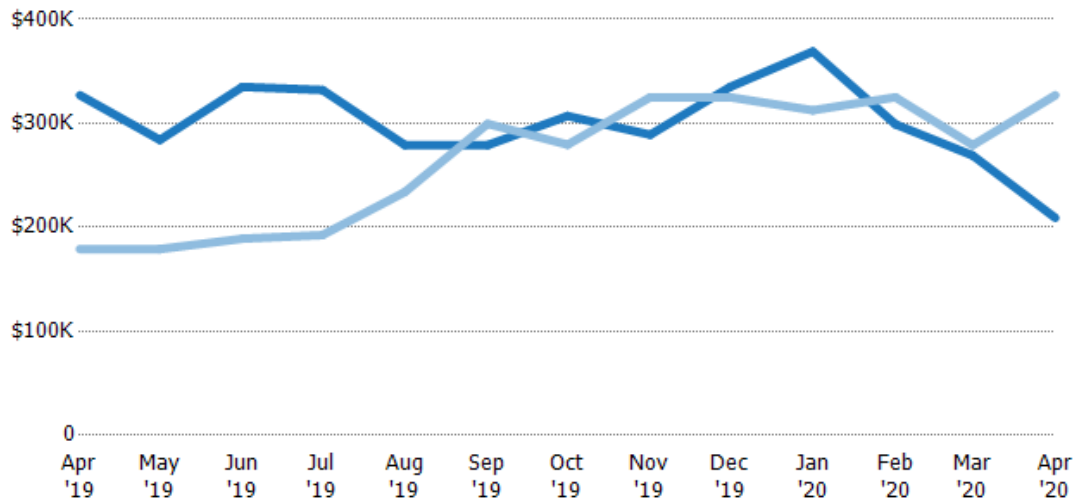
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Apr '20	\$209K	-36.1%
Apr '19	\$327K	82.7%
Apr '18	\$179K	-16.6%



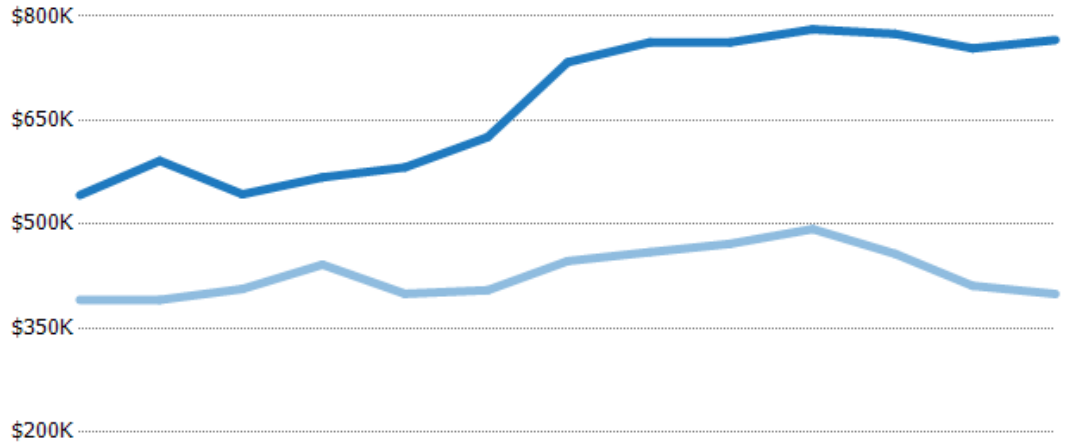
Current Year	\$327K	\$284K	\$335K	\$332K	\$279K	\$279K	\$307K	\$289K	\$335K	\$369K	\$299K	\$269K	\$209K
Prior Year	\$179K	\$179K	\$189K	\$193K	\$234K	\$300K	\$279K	\$325K	\$325K	\$313K	\$325K	\$279K	\$327K
Percent Change from Prior Year	83%	59%	77%	72%	19%	-7%	10%	-11%	3%	18%	-8%	-4%	-36%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



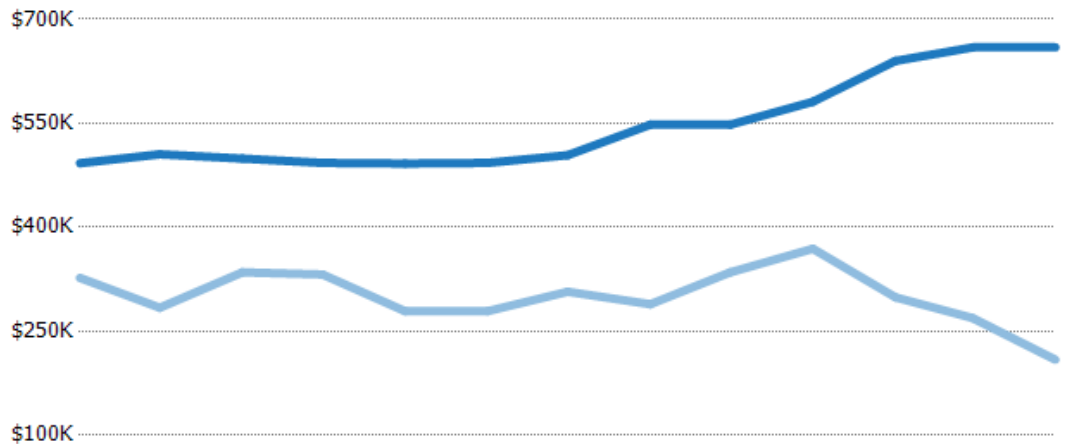
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$542K	\$592K	\$543K	\$568K	\$582K	\$626K	\$734K	\$762K	\$762K	\$781K	\$775K	\$754K	\$766K
Avg Listing Price	\$391K	\$391K	\$407K	\$442K	\$400K	\$405K	\$447K	\$460K	\$472K	\$493K	\$457K	\$411K	\$399K
Avg Listing Price as a % of Avg Est Value	72%	66%	75%	78%	69%	65%	61%	60%	62%	63%	59%	55%	52%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$492K	\$505K	\$499K	\$493K	\$492K	\$493K	\$504K	\$548K	\$548K	\$581K	\$640K	\$660K	\$660K
Median Listing Price	\$327K	\$284K	\$335K	\$332K	\$279K	\$279K	\$307K	\$289K	\$335K	\$369K	\$299K	\$269K	\$209K
Med Listing Price as a % of Med Est Value	66%	56%	67%	67%	57%	57%	61%	53%	61%	64%	47%	41%	32%

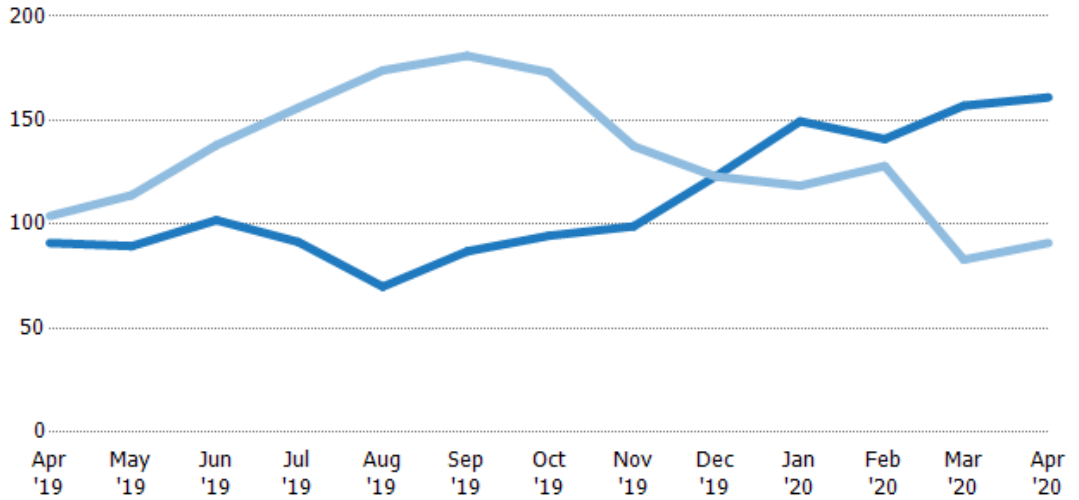
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Apr '20	161	76.9%
Apr '19	91	-12.5%
Apr '18	104	67.8%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	91	89.5	102	91.5	70	87	94.5	99	123	150	141	157	161
Prior Year	104	114	138	156	174	181	173	138	123	119	128	83	91
Percent Change from Prior Year	-13%	-21%	-26%	-41%	-60%	-52%	-45%	-28%	0%	26%	10%	89%	77%

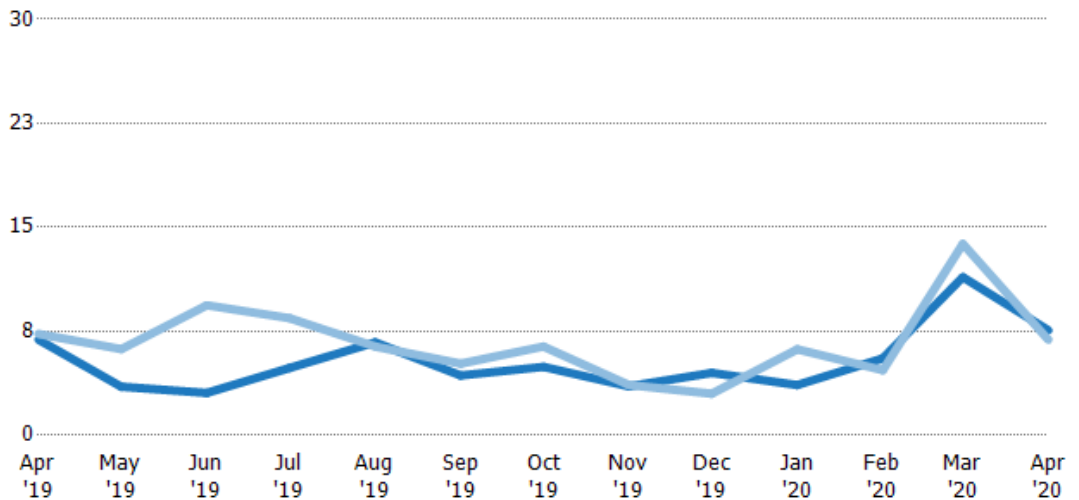
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Apr '20	7.57	9.9%
Apr '19	6.89	-5.7%
Apr '18	7.31	179.2%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	6.89	3.5	3.06	4.86	6.7	4.31	4.93	3.53	4.5	3.63	5.55	11.4	7.57
Prior Year	7.31	6.21	9.38	8.44	6.4	5.17	6.4	3.63	3	6.2	4.69	13.8	6.89
Percent Change from Prior Year	-6%	-44%	-67%	-42%	5%	-17%	-23%	-3%	50%	-42%	18%	-17%	10%

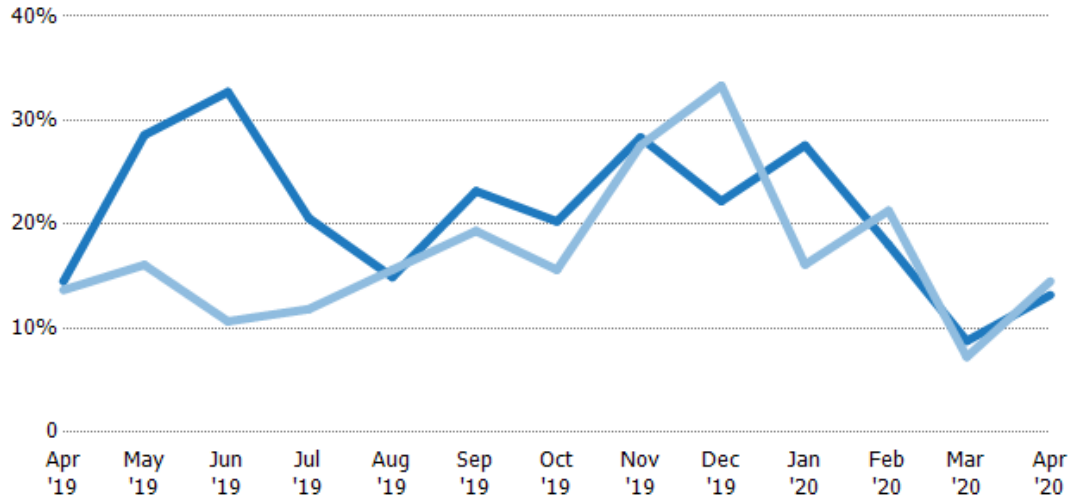
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Apr '20	13%	1.3%
Apr '19	15%	-0.8%
Apr '18	14%	-64.2%



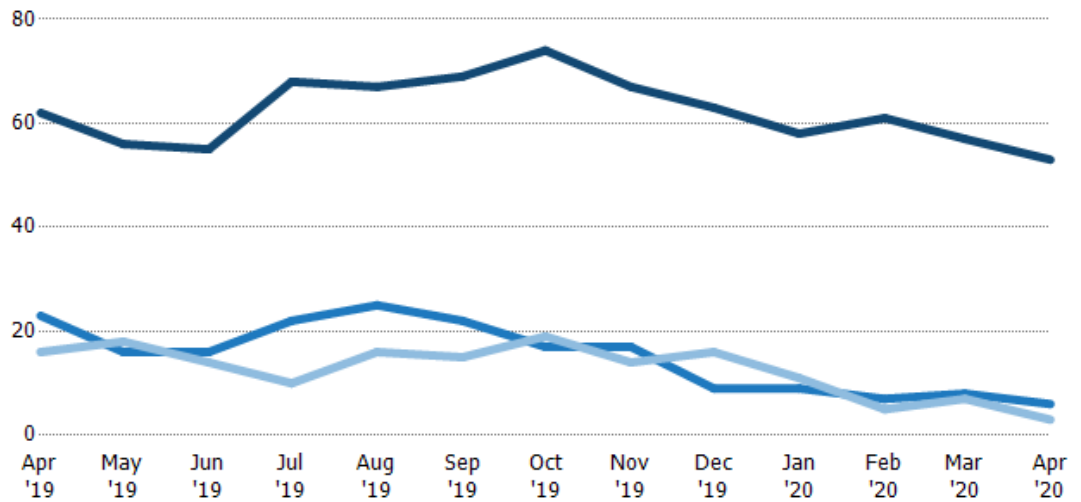
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	15%	29%	33%	21%	15%	23%	20%	28%	22%	28%	18%	9%	13%
Prior Year	14%	16%	11%	12%	16%	19%	16%	28%	33%	16%	21%	7%	15%
Change from Prior Year	-1%	-12%	-22%	-9%	1%	-4%	-5%	-1%	11%	-11%	3%	-2%	1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Active	62	56	55	68	67	69	74	67	63	58	61	57	53
Pending	23	16	16	22	25	22	17	17	9	9	7	8	6
Sold	16	18	14	10	16	15	19	14	16	11	5	7	3

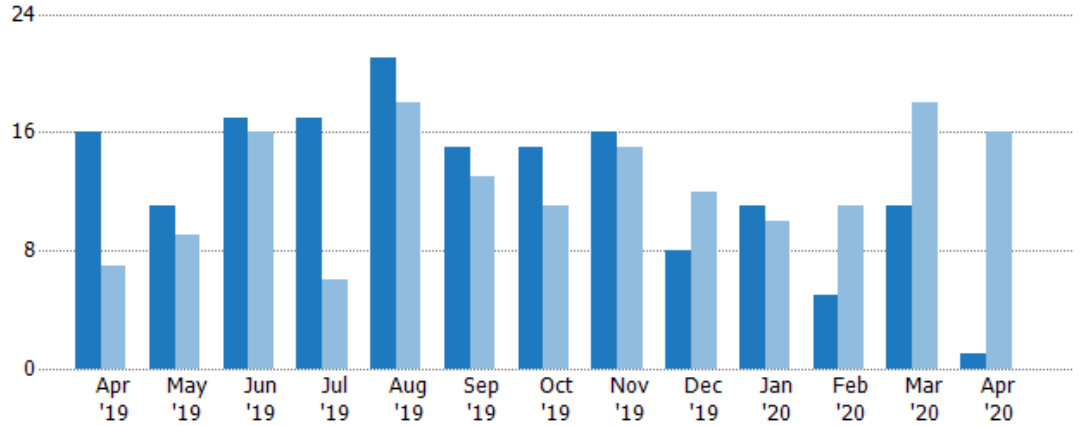
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '20	1	-93.8%
Apr '19	16	128.6%
Apr '18	7	28.6%



Current Year	16	11	17	17	21	15	15	16	8	11	5	11	1
Prior Year	7	9	16	6	18	13	11	15	12	10	11	18	16
Percent Change from Prior Year	129%	22%	6%	183%	17%	15%	36%	7%	-33%	10%	-55%	-39%	-94%

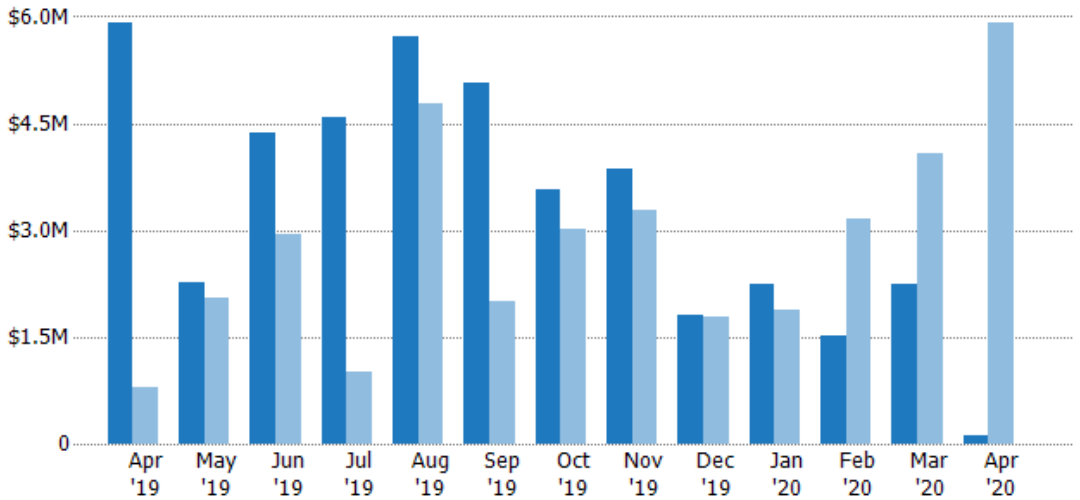
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$120K	-98%
Apr '19	\$5.9M	634.6%
Apr '18	\$804K	89%



Current Year	\$5.9M	\$2.28M	\$4.36M	\$4.58M	\$5.72M	\$5.08M	\$3.58M	\$3.87M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K
Prior Year	\$804K	\$2.04M	\$2.95M	\$1.01M	\$4.79M	\$1.99M	\$3.01M	\$3.29M	\$1.79M	\$1.89M	\$3.16M	\$4.08M	\$5.9M
Percent Change from Prior Year	635%	12%	48%	354%	20%	155%	19%	18%	1%	19%	-52%	-45%	-98%

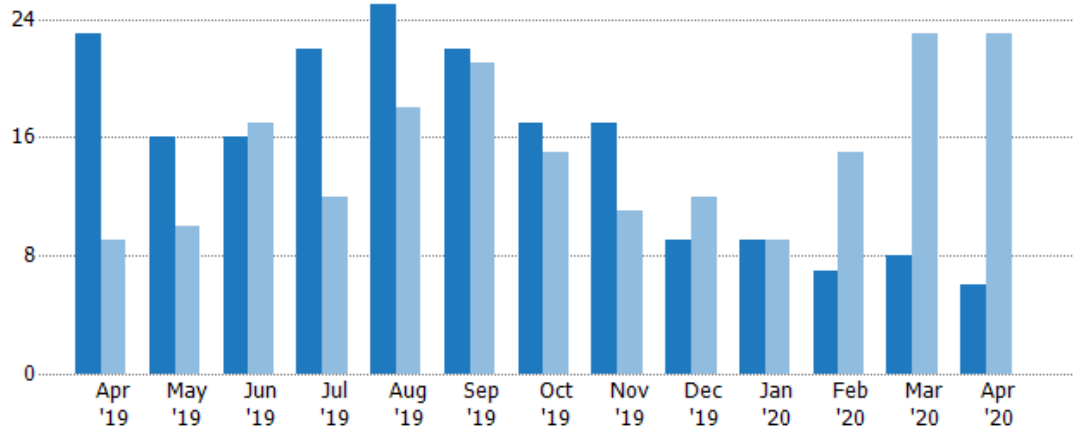
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '20	6	-73.9%
Apr '19	23	155.6%
Apr '18	9	77.8%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	23	16	16	22	25	22	17	17	9	9	7	8	6
Prior Year	9	10	17	12	18	21	15	11	12	9	15	23	23
Percent Change from Prior Year	156%	60%	-6%	83%	39%	5%	13%	55%	-25%	0%	-53%	-65%	-74%

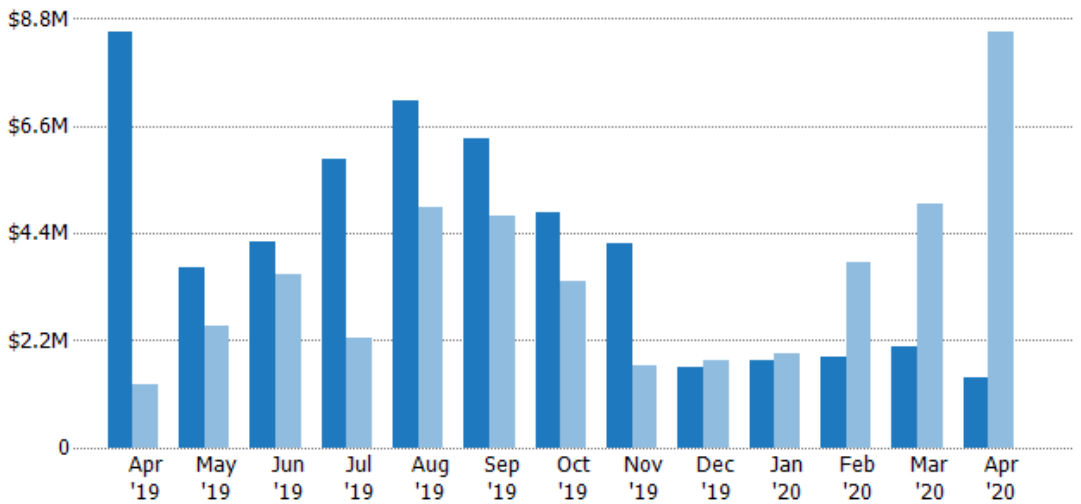
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$1.45M	-83%
Apr '19	\$8.53M	562%
Apr '18	\$1.29M	145.4%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$8.53M	\$3.72M	\$4.23M	\$5.94M	\$7.13M	\$6.36M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$2.08M	\$1.45M
Prior Year	\$1.29M	\$2.49M	\$3.55M	\$2.26M	\$4.95M	\$4.75M	\$3.42M	\$1.69M	\$1.81M	\$1.93M	\$3.81M	\$5.02M	\$8.53M
Percent Change from Prior Year	562%	49%	19%	163%	44%	34%	41%	147%	-8%	-7%	-51%	-59%	-83%

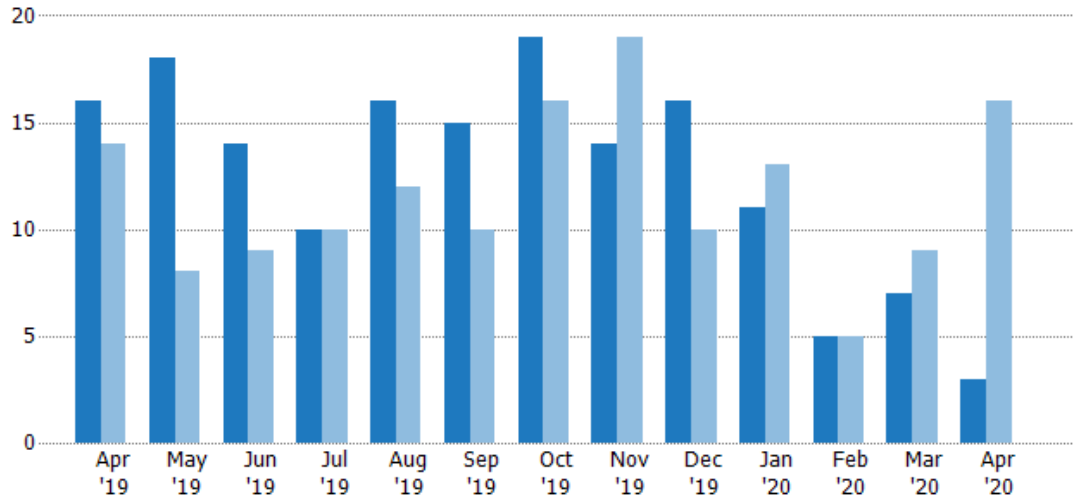
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	3	-81.3%
Apr '19	16	14.3%
Apr '18	14	-64.3%



Current Year	16	18	14	10	16	15	19	14	16	11	5	7	3
Prior Year	14	8	9	10	12	10	16	19	10	13	5	9	16
Percent Change from Prior Year	14%	125%	56%	0%	33%	50%	19%	-26%	60%	-15%	0%	-22%	-81%

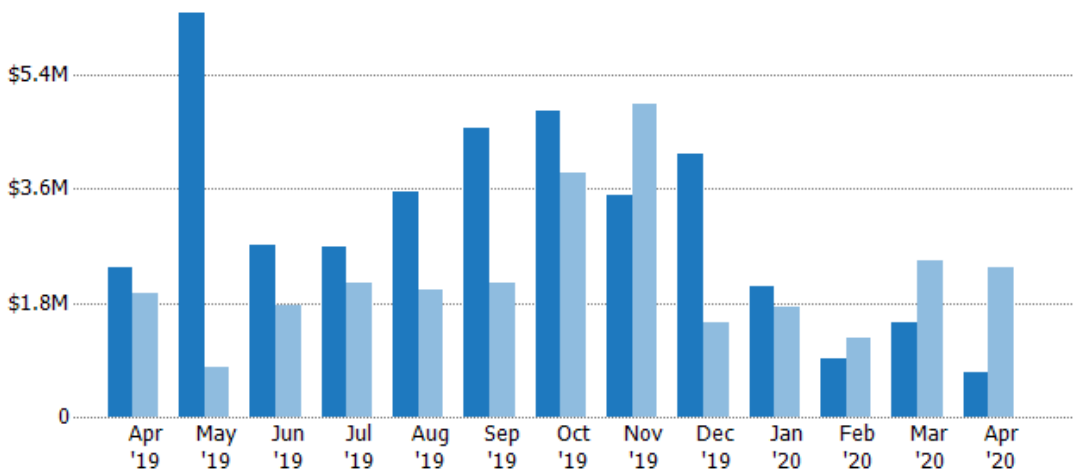
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$710K	-70%
Apr '19	\$2.37M	22.1%
Apr '18	\$1.94M	-84.1%



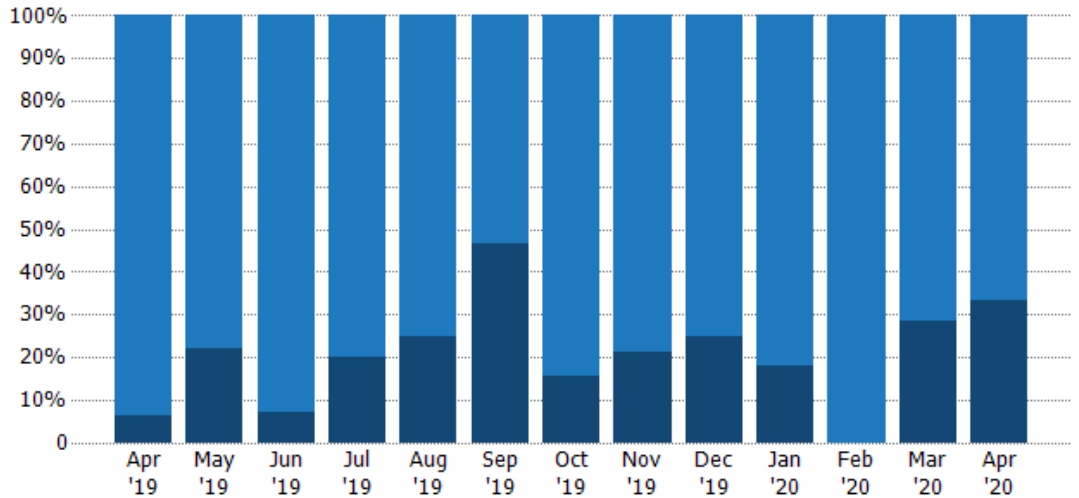
Current Year	\$2.37M	\$6.38M	\$2.72M	\$2.68M	\$3.55M	\$4.55M	\$4.84M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K
Prior Year	\$1.94M	\$777K	\$1.77M	\$2.1M	\$2.02M	\$2.11M	\$3.86M	\$4.93M	\$1.5M	\$1.72M	\$1.23M	\$2.46M	\$2.37M
Percent Change from Prior Year	22%	720%	54%	27%	76%	115%	25%	-29%	176%	19%	-25%	-39%	-70%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Condo/Townhouse	94%	78%	93%	80%	75%	53%	84%	79%	75%	82%	100%	71%	67%
Single Family Residence	6%	22%	7%	20%	25%	47%	16%	21%	25%	18%	-	29%	33%

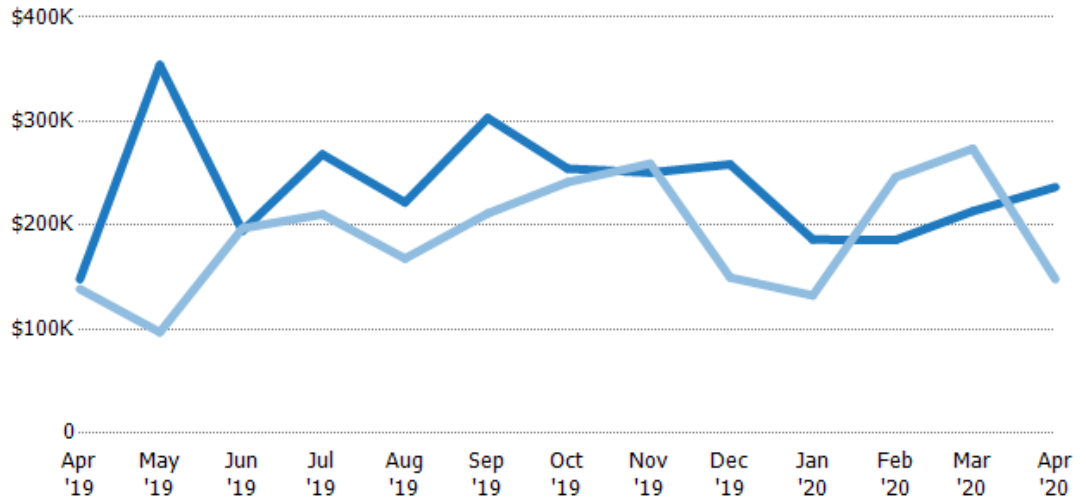
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Apr '20	\$237K	59.8%
Apr '19	\$148K	6.8%
Apr '18	\$139K	-55.4%



Current Year	\$148K	\$354K	\$195K	\$268K	\$222K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K
Prior Year	\$139K	\$97.1K	\$197K	\$210K	\$168K	\$211K	\$241K	\$259K	\$150K	\$132K	\$246K	\$274K	\$148K
Percent Change from Prior Year	7%	265%	-1%	27%	32%	43%	5%	-3%	73%	41%	-25%	-22%	60%

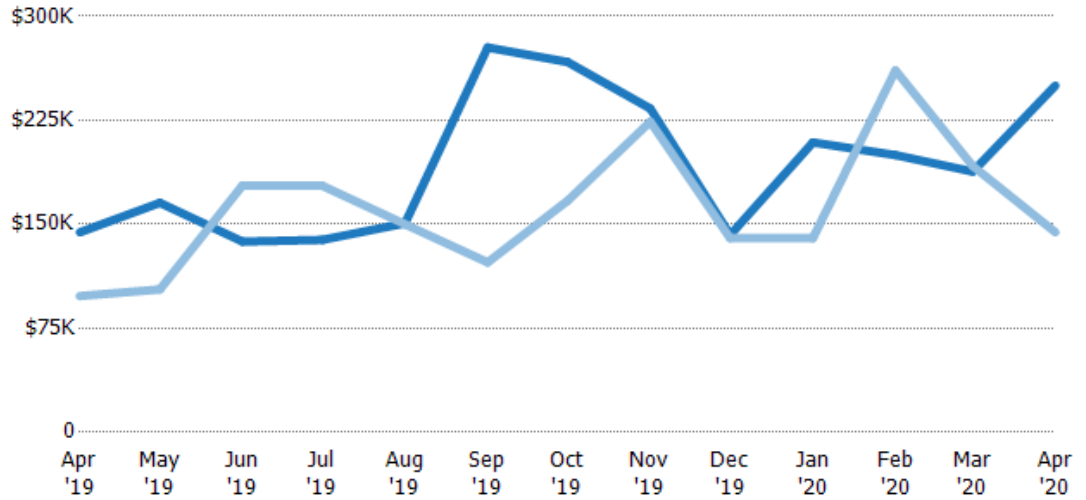
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$250K	73.3%
Apr '19	\$144K	46.8%
Apr '18	\$98.3K	-50.1%



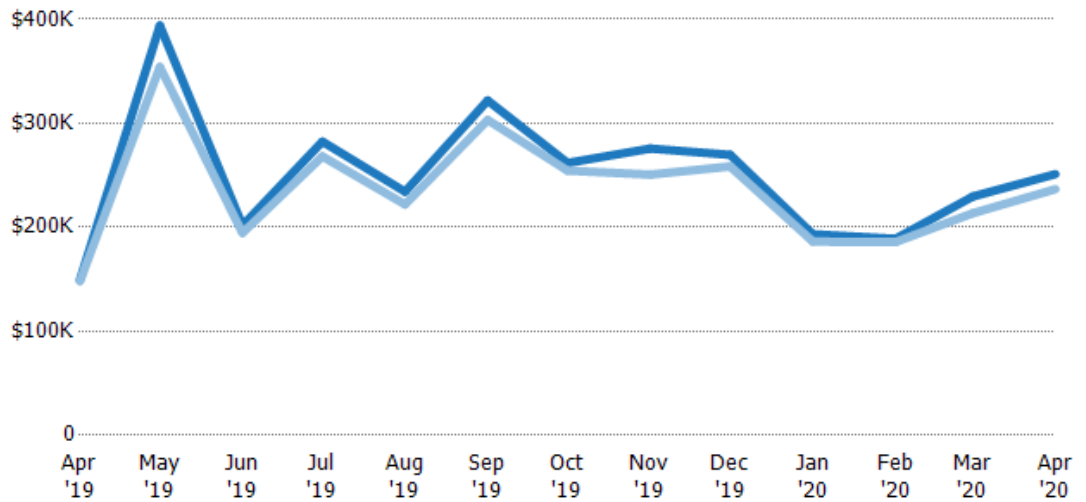
Current Year	\$144K	\$166K	\$138K	\$139K	\$151K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K
Prior Year	\$98.3K	\$103K	\$178K	\$178K	\$150K	\$123K	\$167K	\$224K	\$140K	\$140K	\$261K	\$192K	\$144K
Percent Change from Prior Year	47%	61%	-23%	-22%	1%	127%	60%	4%	2%	49%	-23%	-2%	73%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
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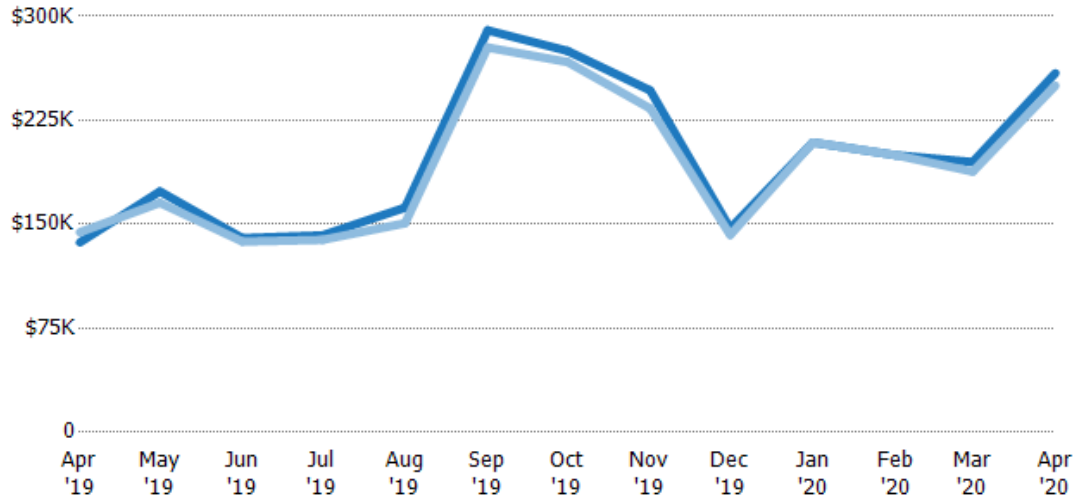
Avg List Price	\$149K	\$394K	\$202K	\$282K	\$234K	\$322K	\$262K	\$276K	\$270K	\$193K	\$189K	\$230K	\$251K
Avg Sales Price	\$148K	\$354K	\$195K	\$268K	\$222K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K
Avg Sales Price as a % of Avg List Price	99%	90%	96%	95%	95%	94%	97%	91%	96%	96%	98%	93%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



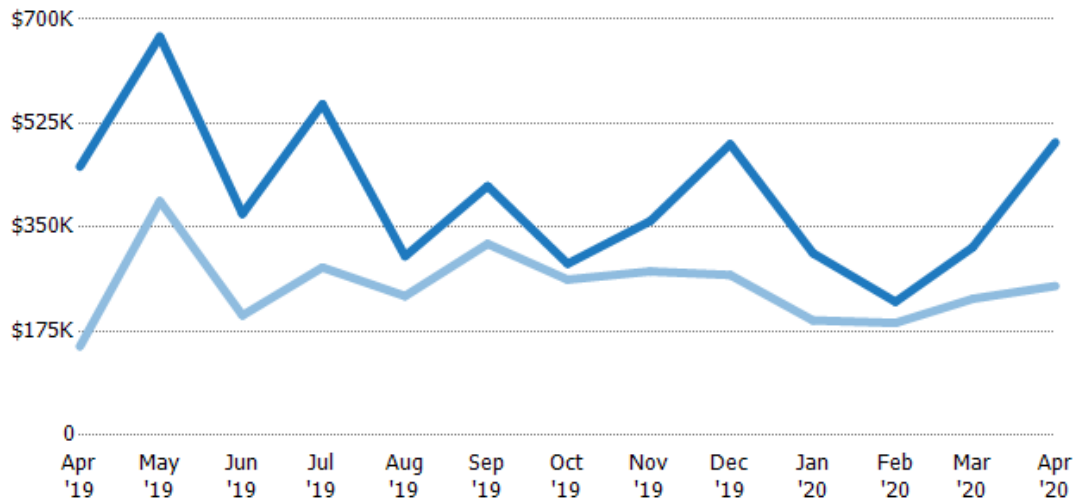
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median List Price	\$137K	\$174K	\$140K	\$142K	\$162K	\$290K	\$275K	\$247K	\$147K	\$209K	\$200K	\$195K	\$259K
Median Sales Price	\$144K	\$166K	\$138K	\$139K	\$151K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K
Med Sales Price as a % of Med List Price	105%	95%	98%	98%	93%	96%	97%	95%	97%	100%	100%	96%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



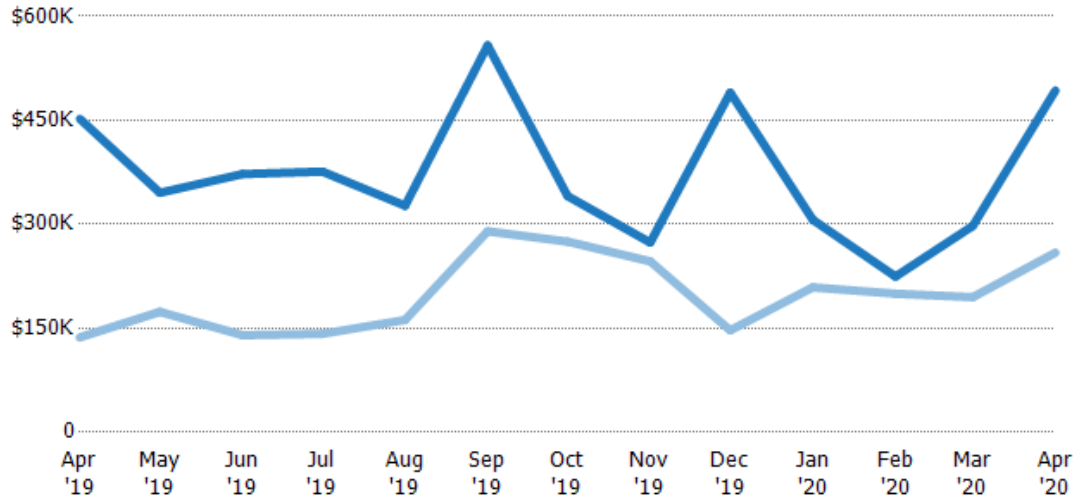
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$452K	\$671K	\$372K	\$557K	\$301K	\$419K	\$289K	\$360K	\$490K	\$307K	\$225K	\$316K	\$493K
Avg Sales Price	\$149K	\$394K	\$202K	\$282K	\$234K	\$322K	\$262K	\$276K	\$270K	\$193K	\$189K	\$230K	\$251K
Avg Sales Price as a % of Avg Est Value	33%	59%	54%	51%	78%	77%	91%	77%	55%	63%	84%	73%	51%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$452K	\$346K	\$372K	\$376K	\$327K	\$558K	\$341K	\$274K	\$490K	\$307K	\$225K	\$298K	\$493K
Median Sales Price	\$137K	\$174K	\$140K	\$142K	\$162K	\$290K	\$275K	\$247K	\$147K	\$209K	\$200K	\$195K	\$259K
Med Sales Price as a % of Med Est Value	30%	50%	38%	38%	50%	52%	81%	90%	30%	68%	89%	65%	53%