

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	36	-63.9%	77	99	-22.2%
New Listing Volume	\$4,661,800	\$15,995,600	-70.9%	\$28,883,100	\$37,469,000	-22.9%
Active Listing Count	35	41	-14.6%	N/A	N/A	
Active Listing Volume	\$15,711,100	\$18,402,900	-14.6%	N/A	N/A	
Average Listing Price	\$448,889	\$448,851	+0%	\$415,036	\$437,007	-5%
Median Listing Price	\$385,000	\$349,900	+10%	\$345,773	\$363,945	-5%
Median Days in RPR	56	58	-3.4%	50.67	81.37	-37.7%
Months of Inventory	1.6	2.4	-34%	1.9	2.5	-21.8%
Absorption Rate	62.86%	41.46%	+21.4%	51.45%	40.24%	+11.2%
Sales Activity Charts Metrics						
New Pending Sales Count	11	38	-71.1%	74	104	-28.8%
New Pending Sales Volume	\$3,364,900	\$15,245,300	-77.9%	\$23,897,895	\$37,906,000	-37%
Pending Sales Count	28	44	-36.4%	N/A	N/A	
Pending Sales Volume	\$9,190,400	\$17,163,200	-46.5%	N/A	N/A	
Closed Sales Count	10	28	-64.3%	63	71	-11.3%
Closed Sales Volume	\$2,942,000	\$8,933,550	-67.1%	\$21,077,862	\$22,442,325	-6.1%
Average Sales Price	\$294,200	\$319,055	-7.8%	\$334,569	\$316,089	+5.8%
Median Sales Price	\$273,500	\$275,750	-0.8%	\$310,722	\$284,021	+9.4%

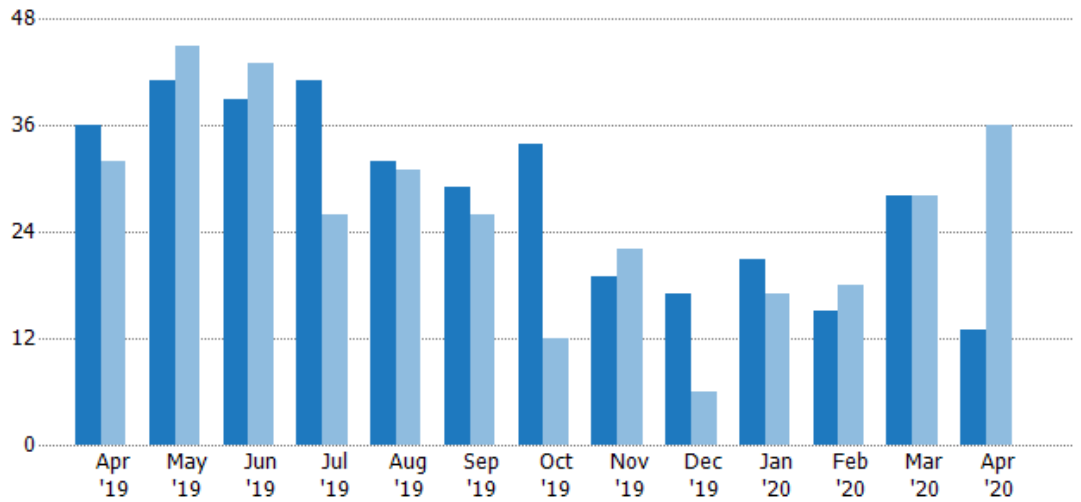
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	13	-63.9%
Apr '19	36	12.5%
Apr '18	32	18.8%



Current Year	36	41	39	41	32	29	34	19	17	21	15	28	13
Prior Year	32	45	43	26	31	26	12	22	6	17	18	28	36
Percent Change from Prior Year	13%	-9%	-9%	58%	3%	12%	183%	-14%	183%	24%	-17%	0%	-64%

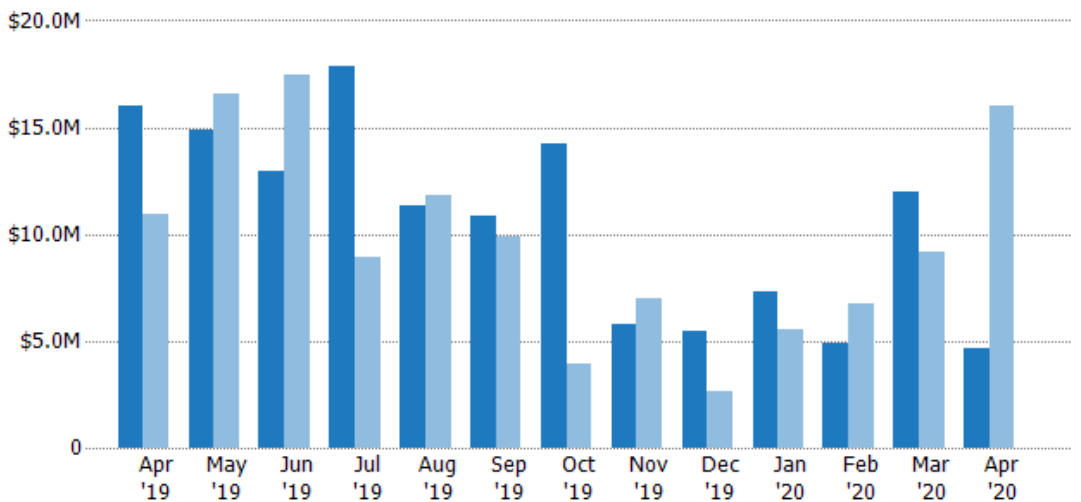
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$4.66M	-70.9%
Apr '19	\$16M	46.7%
Apr '18	\$10.9M	9.3%



Current Year	\$16M	\$14.9M	\$12.9M	\$17.9M	\$11.3M	\$10.9M	\$14.2M	\$5.79M	\$5.45M	\$7.28M	\$4.94M	\$12M	\$4.66M
Prior Year	\$10.9M	\$16.6M	\$17.4M	\$8.91M	\$11.8M	\$9.87M	\$3.92M	\$7.02M	\$2.67M	\$5.55M	\$6.78M	\$9.14M	\$16M
Percent Change from Prior Year	47%	-10%	-26%	101%	-4%	10%	263%	-18%	104%	31%	-27%	31%	-71%

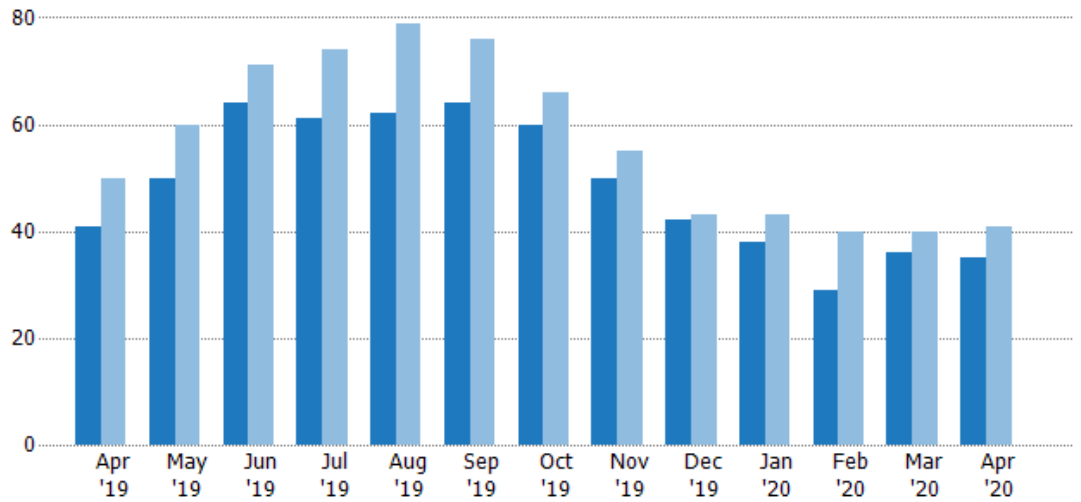
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	35	-14.6%
Apr '19	41	-18%
Apr '18	50	2%



Current Year	41	50	64	61	62	64	60	50	42	38	29	36	35
Prior Year	50	60	71	74	79	76	66	55	43	43	40	40	41
Percent Change from Prior Year	-18%	-17%	-10%	-18%	-22%	-16%	-9%	-9%	-2%	-12%	-28%	-10%	-15%

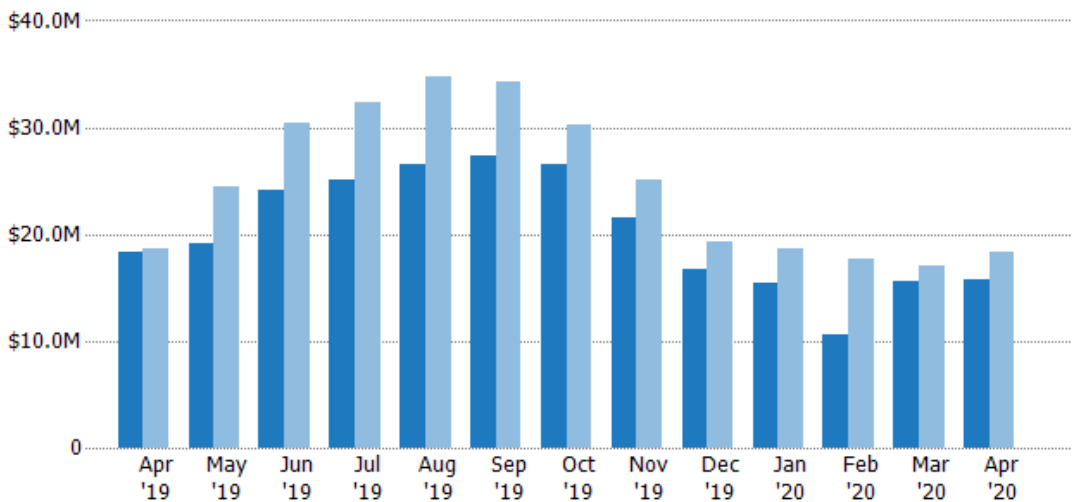
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$15.7M	-14.6%
Apr '19	\$18.4M	-1.6%
Apr '18	\$18.7M	9.2%



Current Year	\$18.4M	\$19.1M	\$24.1M	\$25.1M	\$26.5M	\$27.4M	\$26.5M	\$21.6M	\$16.8M	\$15.4M	\$10.6M	\$15.5M	\$15.7M
Prior Year	\$18.7M	\$24.4M	\$30.4M	\$32.3M	\$34.8M	\$34.3M	\$30.3M	\$25M	\$19.4M	\$18.6M	\$17.7M	\$17M	\$18.4M
Percent Change from Prior Year	-2%	-22%	-21%	-22%	-24%	-20%	-12%	-14%	-13%	-17%	-40%	-9%	-15%

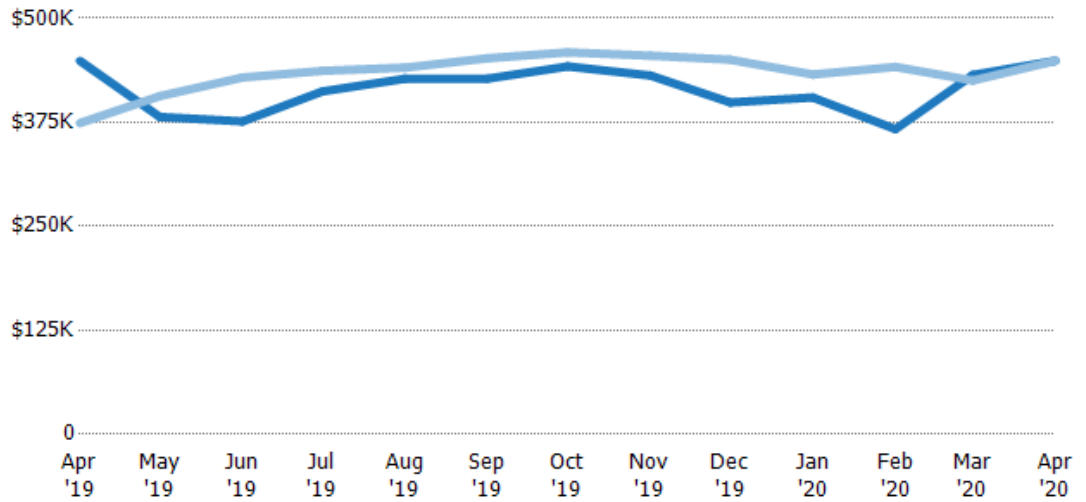
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$449K	-
Apr '19	\$449K	20%
Apr '18	\$374K	7.1%



Current Year	\$449K	\$381K	\$376K	\$412K	\$427K	\$428K	\$442K	\$431K	\$399K	\$405K	\$367K	\$432K	\$449K
Prior Year	\$374K	\$406K	\$429K	\$437K	\$441K	\$452K	\$459K	\$455K	\$450K	\$432K	\$442K	\$425K	\$449K
Percent Change from Prior Year	20%	-6%	-12%	-6%	-3%	-5%	-4%	-5%	-11%	-6%	-17%	2%	0

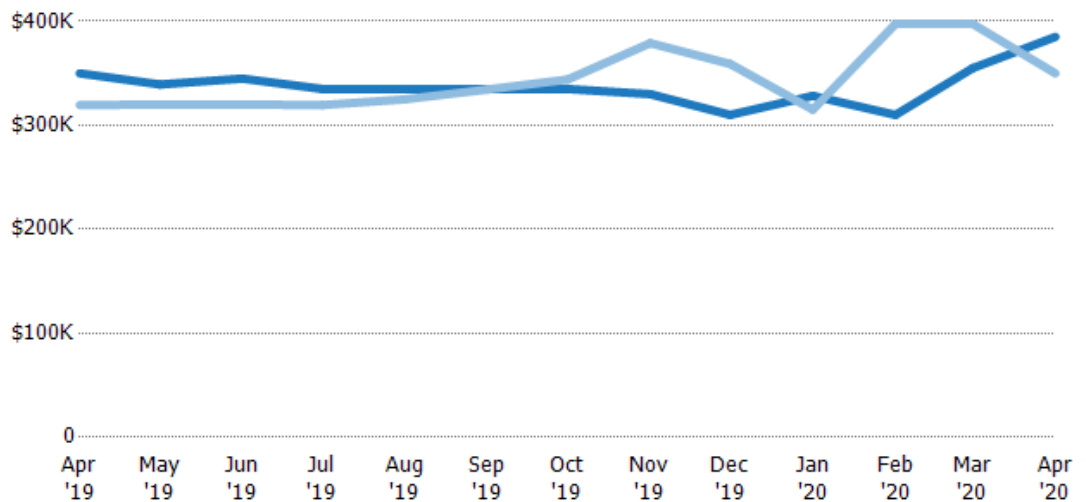
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$385K	10%
Apr '19	\$350K	9.5%
Apr '18	\$319K	12.4%



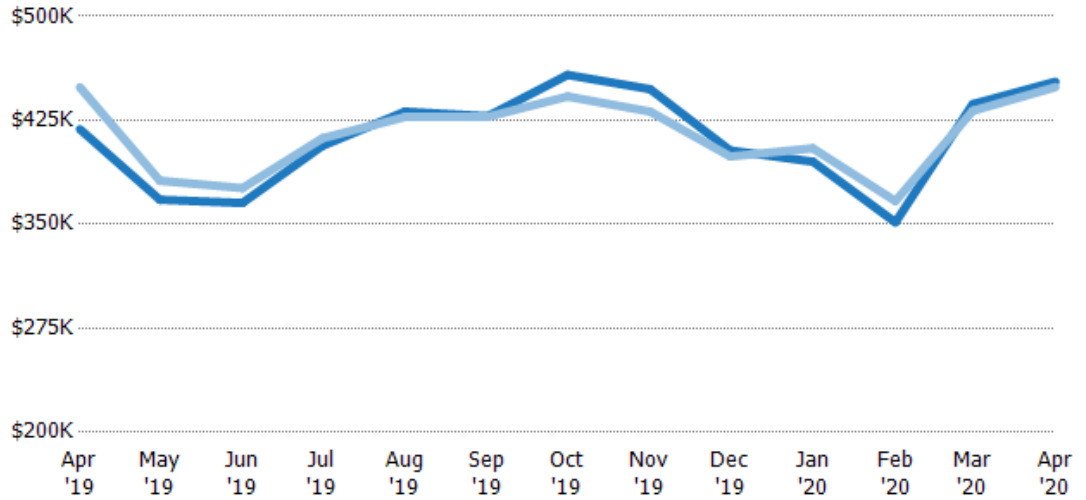
Current Year	\$350K	\$339K	\$345K	\$335K	\$335K	\$335K	\$335K	\$330K	\$310K	\$328K	\$310K	\$355K	\$385K
Prior Year	\$319K	\$320K	\$320K	\$319K	\$325K	\$334K	\$344K	\$379K	\$359K	\$315K	\$397K	\$397K	\$350K
Percent Change from Prior Year	10%	6%	8%	5%	3%	0%	-3%	-13%	-14%	4%	-22%	-11%	10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



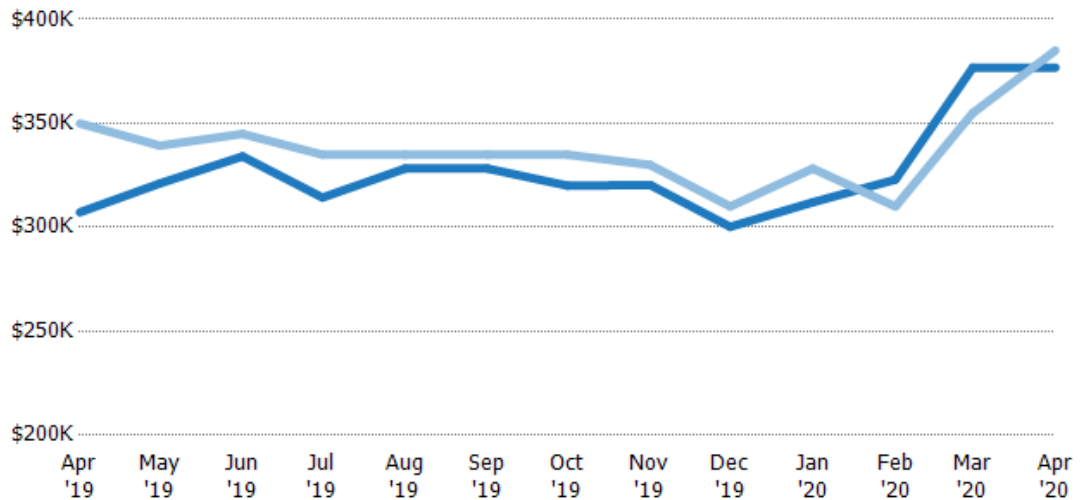
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$419K	\$368K	\$365K	\$407K	\$431K	\$428K	\$458K	\$447K	\$403K	\$395K	\$351K	\$437K	\$453K
Avg Listing Price	\$449K	\$381K	\$376K	\$412K	\$427K	\$428K	\$442K	\$431K	\$399K	\$405K	\$367K	\$432K	\$449K
Avg Listing Price as a % of Avg Est Value	107%	104%	103%	101%	99%	100%	97%	96%	99%	102%	104%	99%	99%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
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Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$307K	\$321K	\$334K	\$314K	\$328K	\$328K	\$320K	\$320K	\$300K	\$312K	\$323K	\$377K	\$377K
Median Listing Price	\$350K	\$339K	\$345K	\$335K	\$335K	\$335K	\$335K	\$330K	\$310K	\$328K	\$310K	\$355K	\$385K
Med Listing Price as a % of Med Est Value	114%	106%	103%	107%	102%	102%	105%	103%	103%	105%	96%	94%	102%

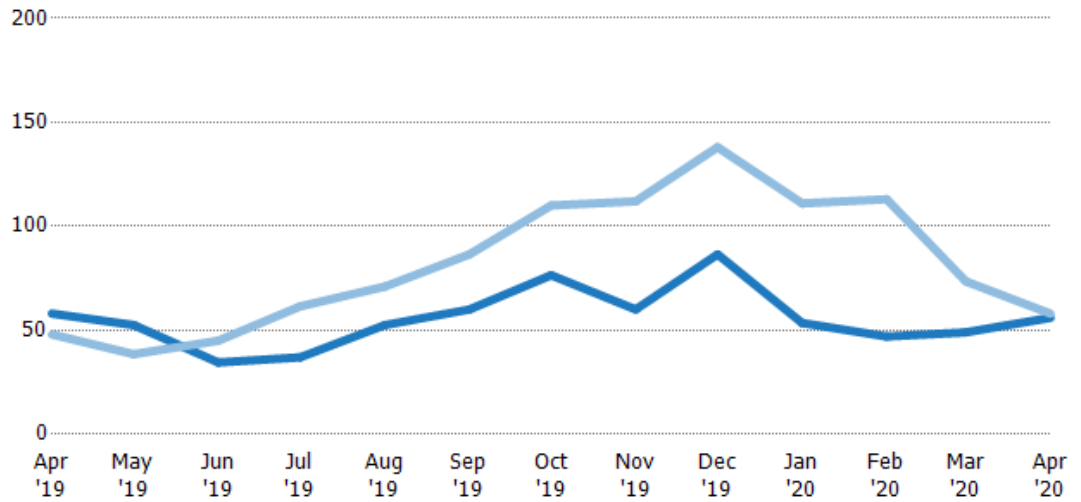
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Days	% Chg.
Apr '20	56	-3.4%
Apr '19	58	20.8%
Apr '18	48	8.3%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	58	52.5	34.5	37	52.5	60	76.5	60	86.5	53.5	47	49	56
Prior Year	48	38.5	45	61.5	71	86.5	110	112	138	111	113	73.5	58
Percent Change from Prior Year	21%	36%	-23%	-40%	-26%	-31%	-30%	-46%	-37%	-52%	-58%	-33%	-3%

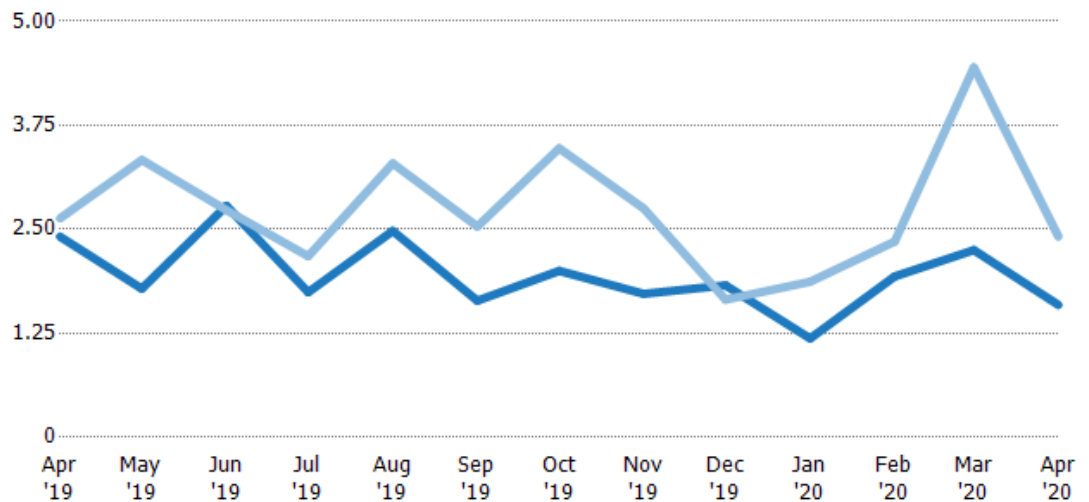
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Apr '20	1.59	-34%
Apr '19	2.41	-8.4%
Apr '18	2.63	49.1%



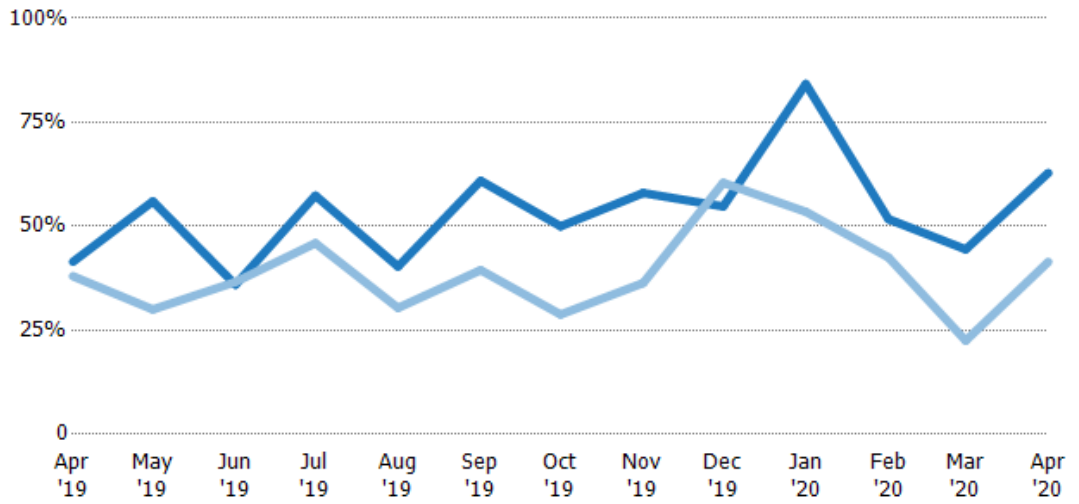
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	2.41	1.79	2.78	1.74	2.48	1.64	2	1.72	1.83	1.19	1.93	2.25	1.59
Prior Year	2.63	3.33	2.73	2.18	3.29	2.53	3.47	2.75	1.65	1.87	2.35	4.44	2.41
Percent Change from Prior Year	-8%	-46%	2%	-20%	-25%	-35%	-42%	-37%	10%	-36%	-18%	-49%	-34%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Rate	Chg.
Apr '20	63%	-21.4%
Apr '19	41%	-3.5%
Apr '18	38%	-32.9%

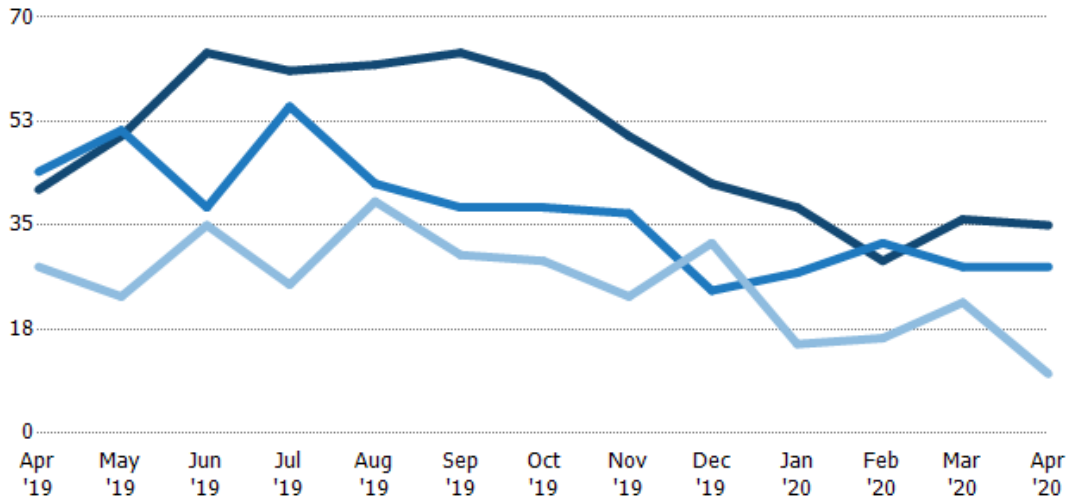
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	41%	56%	36%	57%	40%	61%	50%	58%	55%	84%	52%	44%	63%
Prior Year	38%	30%	37%	46%	30%	39%	29%	36%	60%	53%	43%	23%	41%
Change from Prior Year	-3%	-26%	1%	-11%	-10%	-21%	-21%	-22%	6%	-31%	-9%	-22%	-21%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Active	41	50	64	61	62	64	60	50	42	38	29	36	35
Pending	44	51	38	55	42	38	38	37	24	27	32	28	28
Sold	28	23	35	25	39	30	29	23	32	15	16	22	10

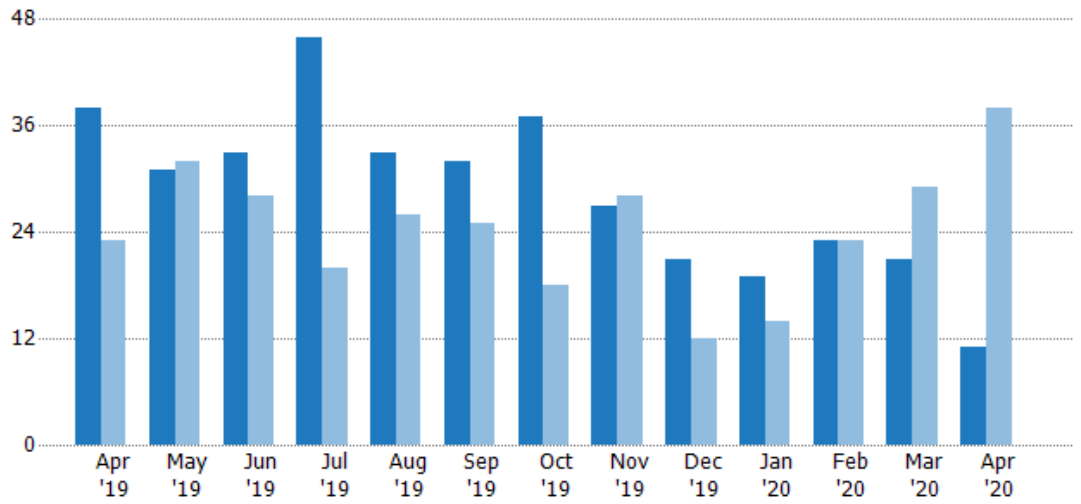
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	11	-71.1%
Apr '19	38	65.2%
Apr '18	23	26.1%



Current Year	38	31	33	46	33	32	37	27	21	19	23	21	11
Prior Year	23	32	28	20	26	25	18	28	12	14	23	29	38
Percent Change from Prior Year	65%	-3%	18%	130%	27%	28%	106%	-4%	75%	36%	0%	-28%	-71%

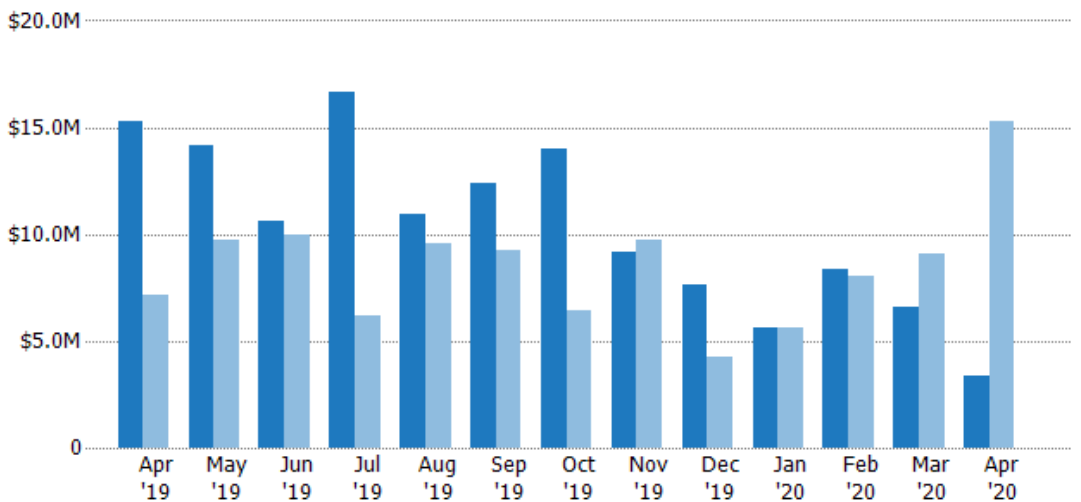
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$3.36M	-77.9%
Apr '19	\$15.2M	113.9%
Apr '18	\$7.13M	11.7%



Current Year	\$15.2M	\$14.1M	\$10.6M	\$16.6M	\$10.9M	\$12.4M	\$14M	\$9.12M	\$7.62M	\$5.61M	\$8.36M	\$6.56M	\$3.36M
Prior Year	\$7.13M	\$9.75M	\$9.94M	\$6.15M	\$9.53M	\$9.27M	\$6.41M	\$9.73M	\$4.27M	\$5.59M	\$8M	\$9.08M	\$15.2M
Percent Change from Prior Year	114%	45%	7%	171%	14%	34%	119%	-6%	78%	0%	5%	-28%	-78%

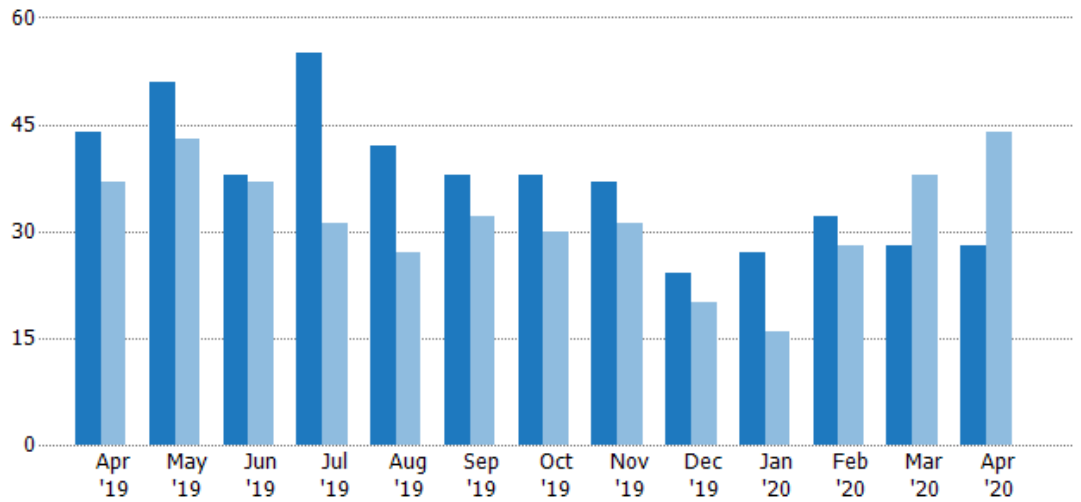
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	28	-36.4%
Apr '19	44	18.9%
Apr '18	37	21.6%



Current Year	44	51	38	55	42	38	38	37	24	27	32	28	28
Prior Year	37	43	37	31	27	32	30	31	20	16	28	38	44
Percent Change from Prior Year	19%	19%	3%	77%	56%	19%	27%	19%	20%	69%	14%	-26%	-36%

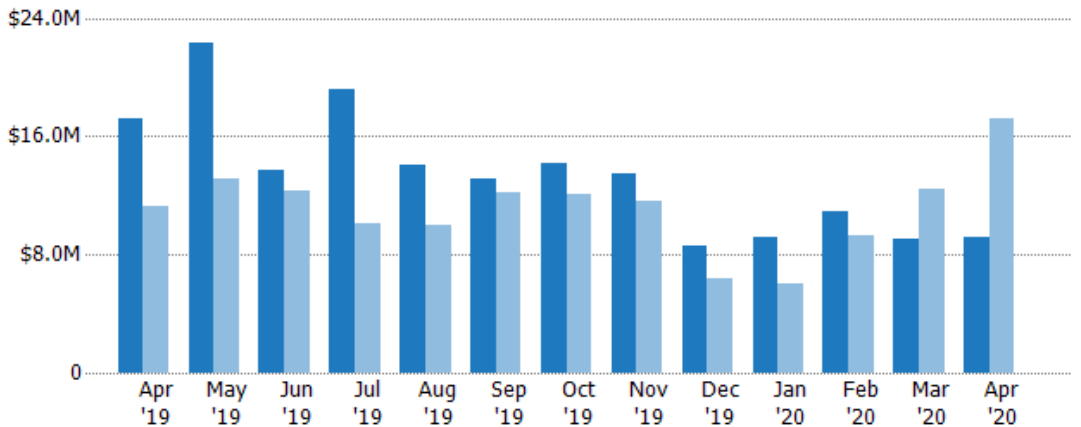
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$9.19M	-46.5%
Apr '19	\$17.2M	52.1%
Apr '18	\$11.3M	8%



Current Year	\$17.2M	\$22.3M	\$13.7M	\$19.1M	\$14M	\$13.1M	\$14.1M	\$13.4M	\$8.62M	\$9.17M	\$10.9M	\$9.06M	\$9.19M
Prior Year	\$11.3M	\$13.1M	\$12.3M	\$10.1M	\$10M	\$12.2M	\$12.1M	\$11.6M	\$6.36M	\$5.98M	\$9.34M	\$12.5M	\$17.2M
Percent Change from Prior Year	52%	70%	11%	89%	40%	8%	17%	16%	36%	53%	17%	-27%	-46%

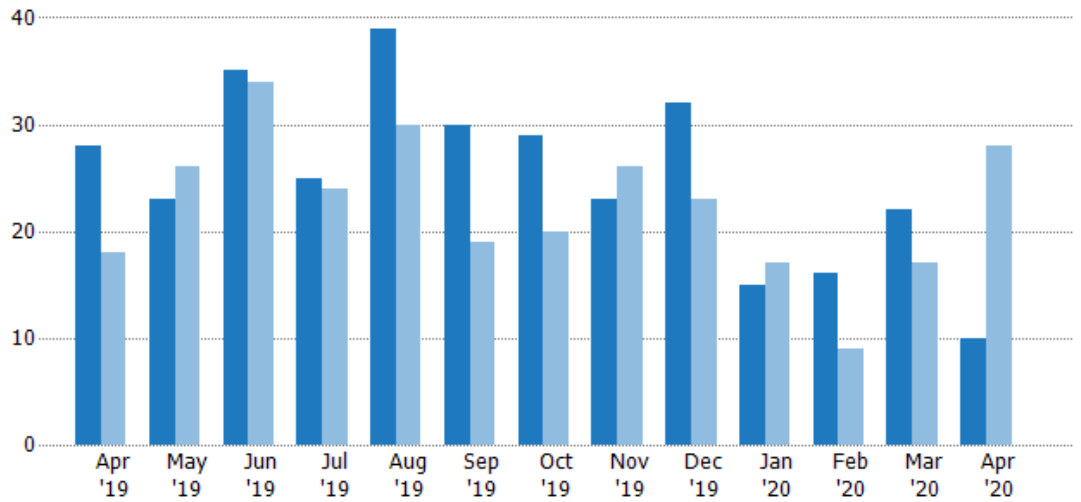
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	10	-64.3%
Apr '19	28	55.6%
Apr '18	18	44.4%



Current Year	28	23	35	25	39	30	29	23	32	15	16	22	10
Prior Year	18	26	34	24	30	19	20	26	23	17	9	17	28
Percent Change from Prior Year	56%	-12%	3%	4%	30%	58%	45%	-12%	39%	-12%	78%	29%	-64%

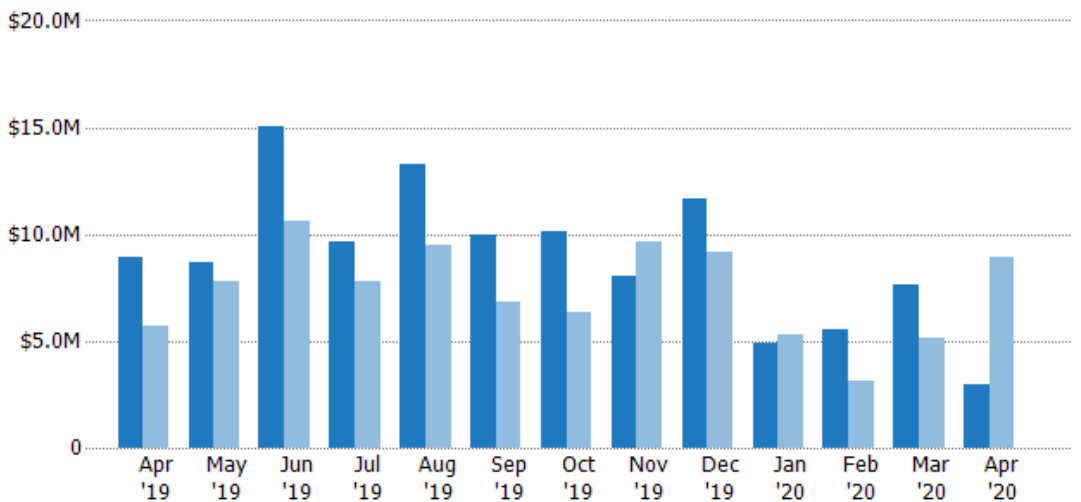
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$2.94M	-67.1%
Apr '19	\$8.93M	57.7%
Apr '18	\$5.67M	69.3%



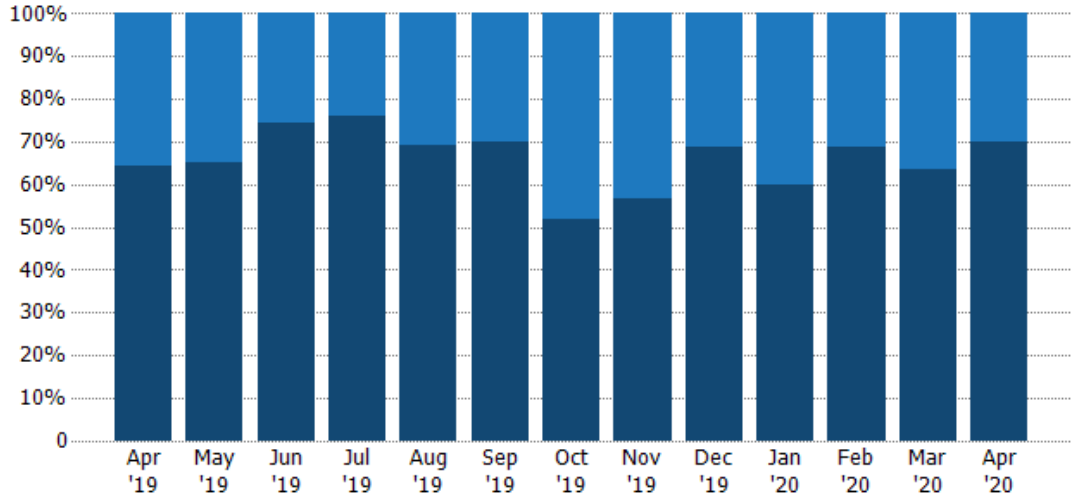
Current Year	\$8.93M	\$8.65M	\$15M	\$9.65M	\$13.3M	\$10M	\$10.1M	\$8.04M	\$11.7M	\$4.91M	\$5.57M	\$7.65M	\$2.94M
Prior Year	\$5.67M	\$7.83M	\$10.6M	\$7.82M	\$9.45M	\$6.85M	\$6.37M	\$9.62M	\$9.19M	\$5.28M	\$3.12M	\$5.11M	\$8.93M
Percent Change from Prior Year	58%	10%	41%	23%	41%	46%	59%	-16%	27%	-7%	79%	50%	-67%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



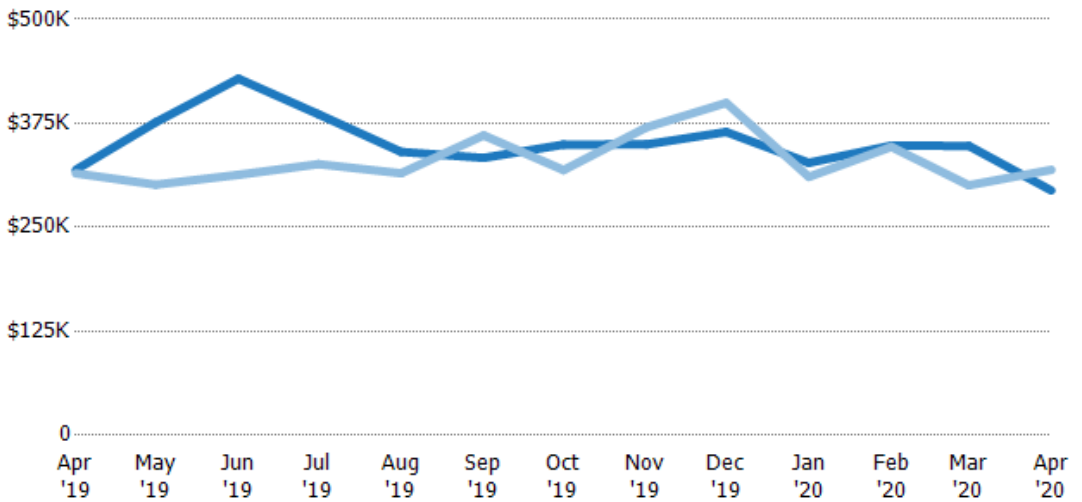
Condo/Townhouse	36%	35%	26%	24%	31%	30%	48%	43%	31%	40%	31%	36%	30%
Single Family Residence	64%	65%	74%	76%	69%	70%	52%	57%	69%	60%	69%	64%	70%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Apr '20	\$294K	-7.8%
Apr '19	\$319K	1.4%
Apr '18	\$315K	17.2%

Current Year	\$319K	\$376K	\$429K	\$386K	\$341K	\$333K	\$349K	\$350K	\$365K	\$328K	\$348K	\$348K	\$294K
Prior Year	\$315K	\$301K	\$313K	\$326K	\$315K	\$360K	\$319K	\$370K	\$399K	\$311K	\$347K	\$300K	\$319K
Percent Change from Prior Year	1%	25%	37%	18%	8%	-8%	10%	-6%	-9%	5%	0%	16%	-8%

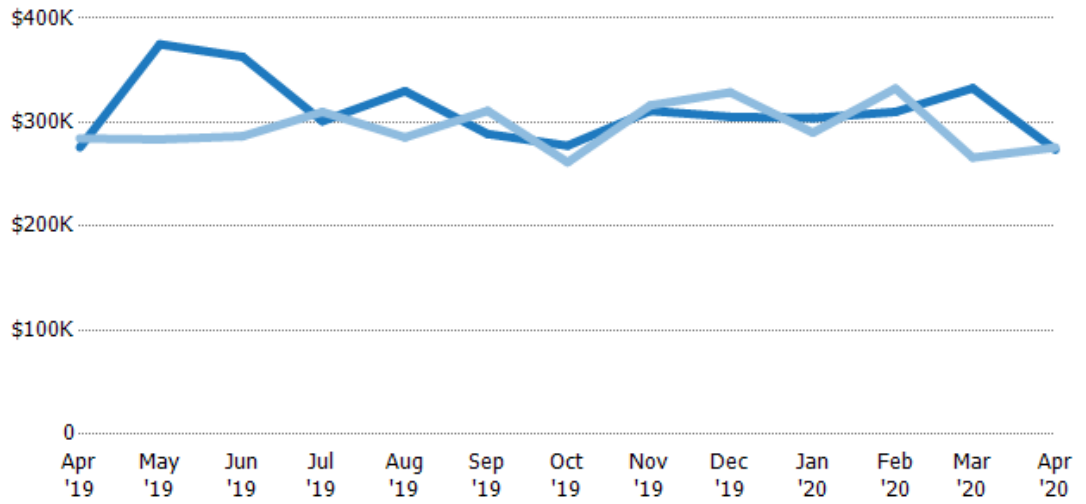
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$274K	-0.8%
Apr '19	\$276K	-3.1%
Apr '18	\$285K	22.1%



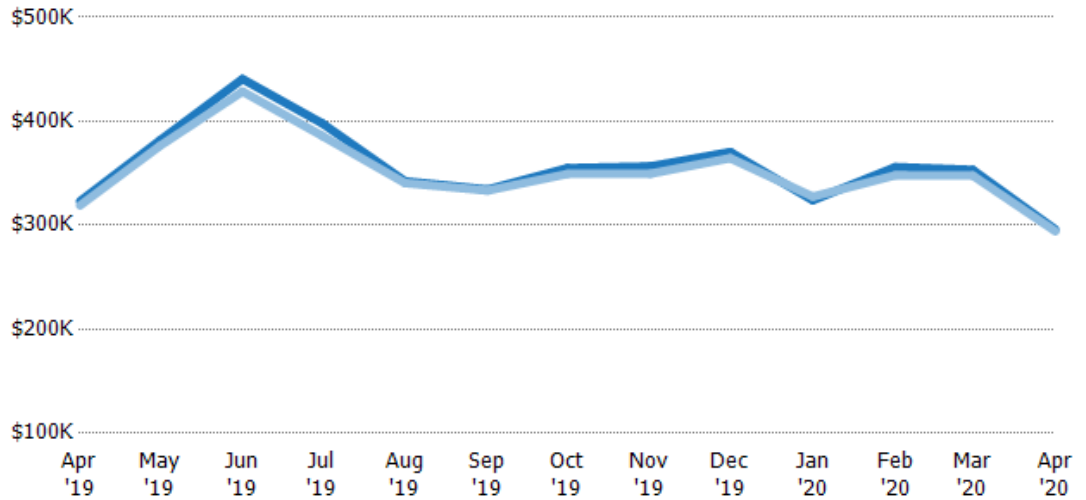
Current Year	\$276K	\$375K	\$363K	\$301K	\$330K	\$289K	\$278K	\$311K	\$305K	\$304K	\$310K	\$333K	\$274K
Prior Year	\$285K	\$284K	\$287K	\$310K	\$286K	\$311K	\$262K	\$316K	\$329K	\$290K	\$333K	\$266K	\$276K
Percent Change from Prior Year	-3%	32%	27%	-3%	16%	-7%	6%	-2%	-7%	5%	-7%	25%	-1%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



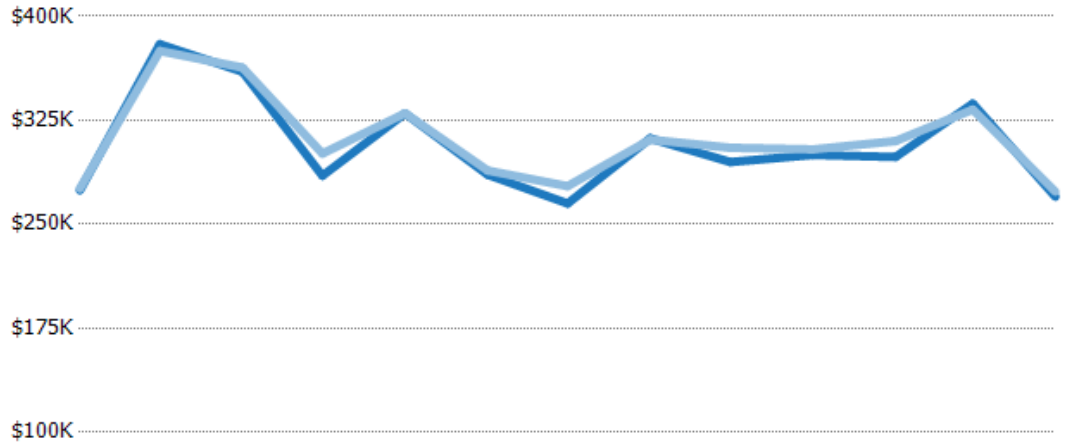
Avg List Price	\$323K	\$382K	\$441K	\$398K	\$342K	\$334K	\$355K	\$357K	\$370K	\$324K	\$356K	\$353K	\$296K
Avg Sales Price	\$319K	\$376K	\$429K	\$386K	\$341K	\$333K	\$349K	\$350K	\$365K	\$328K	\$348K	\$348K	\$294K
Avg Sales Price as a % of Avg List Price	99%	99%	97%	97%	100%	100%	98%	98%	98%	101%	98%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



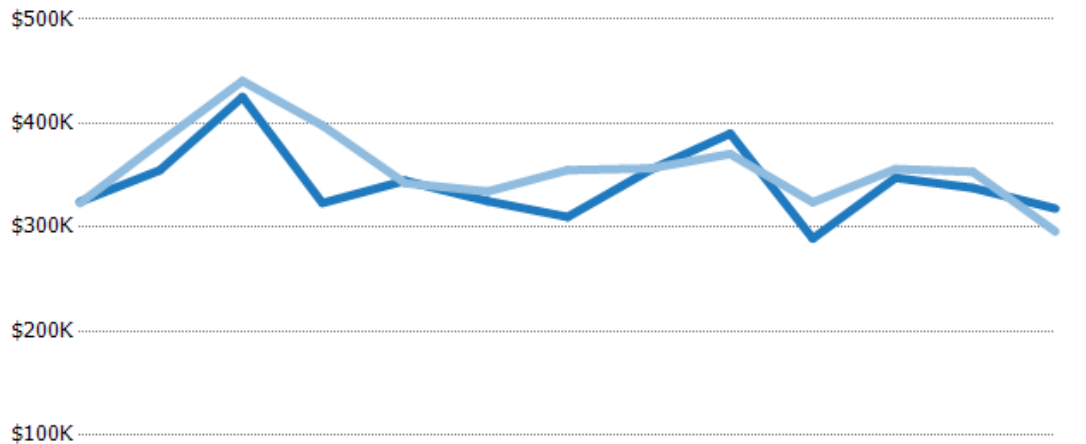
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median List Price	\$274K	\$380K	\$360K	\$285K	\$330K	\$286K	\$265K	\$312K	\$295K	\$300K	\$299K	\$337K	\$270K
Median Sales Price	\$276K	\$375K	\$363K	\$301K	\$330K	\$289K	\$278K	\$311K	\$305K	\$304K	\$310K	\$333K	\$274K
Med Sales Price as a % of Med List Price	100%	99%	101%	106%	100%	101%	105%	100%	103%	101%	104%	99%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



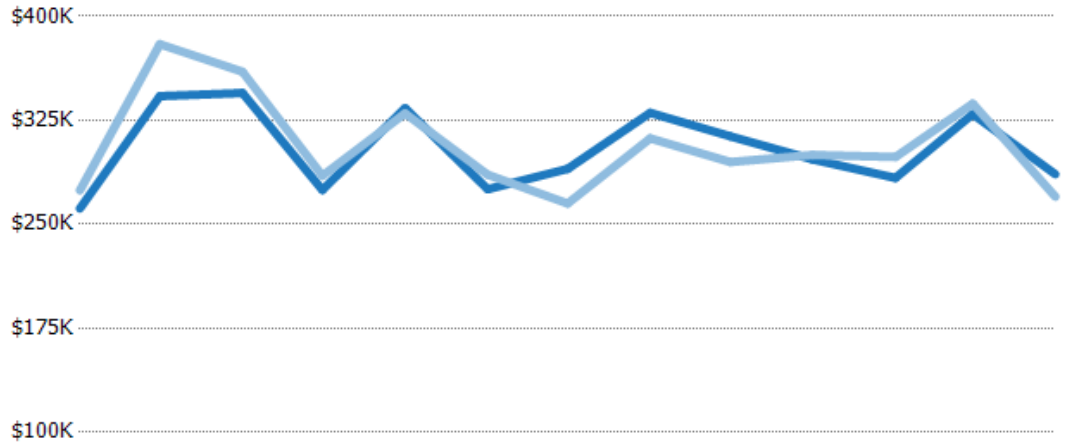
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$325K	\$355K	\$425K	\$323K	\$345K	\$325K	\$310K	\$355K	\$390K	\$289K	\$348K	\$338K	\$318K
Avg Sales Price	\$323K	\$382K	\$441K	\$398K	\$342K	\$334K	\$355K	\$357K	\$370K	\$324K	\$356K	\$353K	\$296K
Avg Sales Price as a % of Avg Est Value	100%	108%	104%	123%	99%	103%	115%	100%	95%	112%	102%	105%	93%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
 Burlington, VT 05402, Winooski, VT
 05404, Burlington, VT 05406,
 Burlington, VT 05408
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$261K	\$342K	\$345K	\$275K	\$334K	\$275K	\$290K	\$330K	\$313K	\$297K	\$283K	\$329K	\$286K
Median Sales Price	\$274K	\$380K	\$360K	\$285K	\$330K	\$286K	\$265K	\$312K	\$295K	\$300K	\$299K	\$337K	\$270K
Med Sales Price as a % of Med Est Value	105%	111%	104%	104%	99%	104%	91%	94%	94%	101%	105%	102%	94%