

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

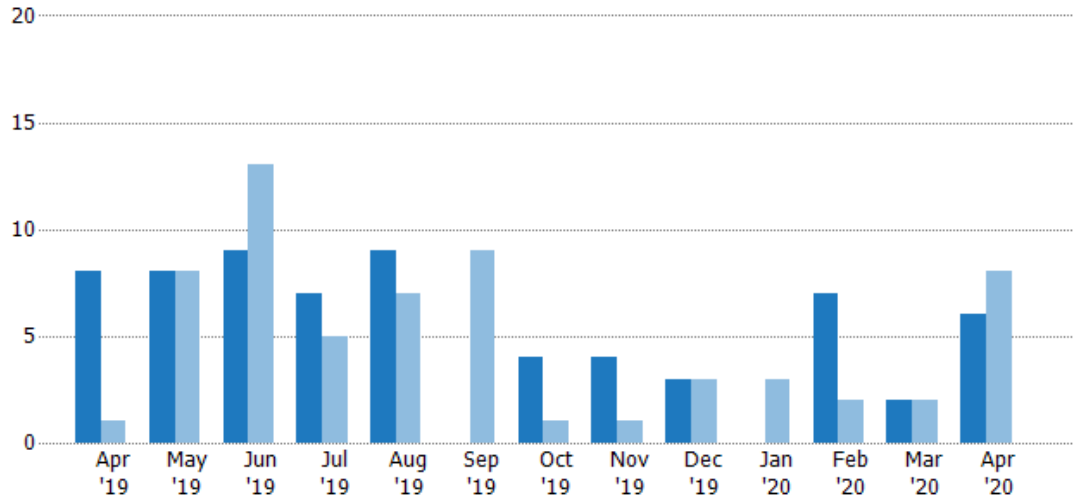
Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	8	-25%	15	15	+/-
New Listing Volume	\$1,451,800	\$2,068,700	-29.8%	\$4,501,700	\$8,488,600	-47%
Active Listing Count	17	25	-32%	N/A	N/A	
Active Listing Volume	\$5,800,900	\$12,434,500	-53.3%	N/A	N/A	
Average Listing Price	\$341,229	\$497,380	-31.4%	\$413,803	\$433,747	-4.6%
Median Listing Price	\$274,900	\$289,000	-4.9%	\$270,466	\$286,154	-5.5%
Median Days in RPR	73	216	-66.2%	154.95	201.27	-23%
Months of Inventory	5.7	6.3	-9.3%	5.3	11.9	-55.6%
Absorption Rate	17.65%	16%	+1.6%	18.97%	8.41%	+10.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	7	-71.4%	13	14	-7.1%
New Pending Sales Volume	\$274,000	\$1,867,800	-85.3%	\$2,824,200	\$4,018,500	-29.7%
Pending Sales Count	3	6	-50%	N/A	N/A	
Pending Sales Volume	\$374,900	\$1,418,800	-73.6%	N/A	N/A	
Closed Sales Count	2	3	-33.3%	10	11	-9.1%
Closed Sales Volume	\$502,500	\$744,900	-32.5%	\$2,517,500	\$2,896,900	-13.1%
Average Sales Price	\$251,250	\$248,300	+1.2%	\$251,750	\$263,355	-4.4%
Median Sales Price	\$251,250	\$264,900	-5.2%	\$261,250	\$265,836	-1.7%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



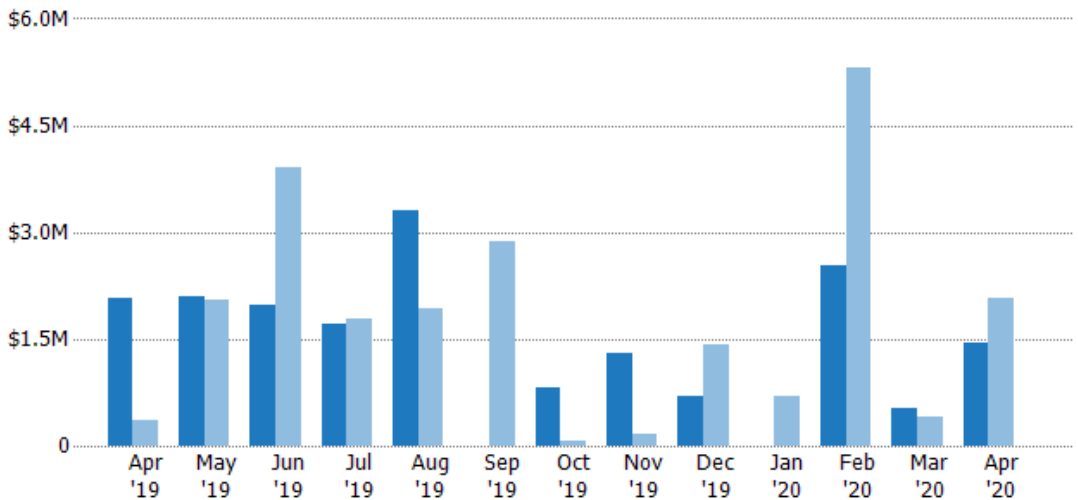
Current Year	8	8	9	7	9	-	4	4	3	-	7	2	6
Prior Year	1	8	13	5	7	9	1	1	3	3	2	2	8
Percent Change from Prior Year	700%	0%	-31%	40%	29%	-100%	300%	300%	0%	-100%	250%	0%	-25%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$2.07M	\$2.09M	\$1.96M	\$1.72M	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.45M
Prior Year	\$350K	\$2.06M	\$3.91M	\$1.79M	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M
Percent Change from Prior Year	491%	2%	-50%	-4%	71%	-100%	930%	688%	-51%	-100%	-53%	29%	-30%

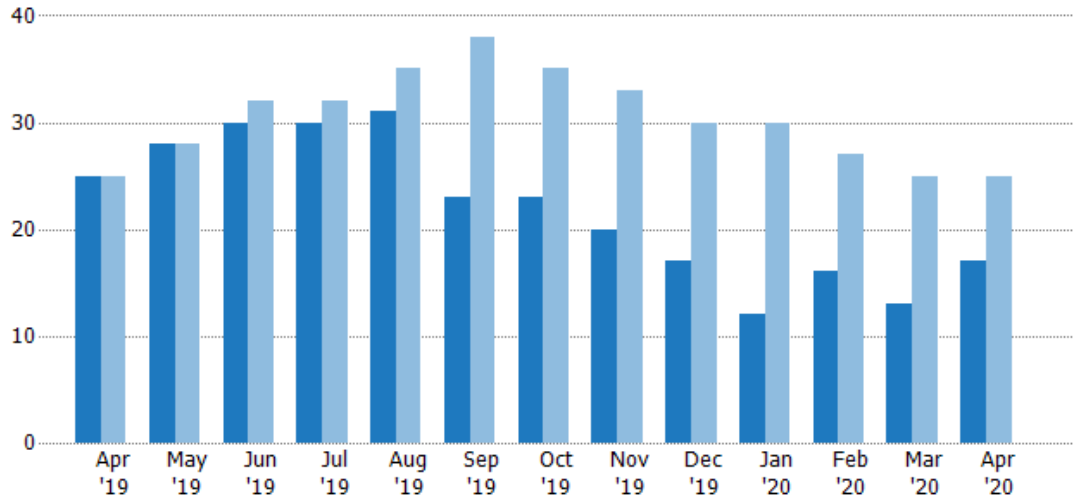
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	17	-32%
Apr '19	25	0%
Apr '18	25	52%



Current Year	25	28	30	30	31	23	23	20	17	12	16	13	17
Prior Year	25	28	32	32	35	38	35	33	30	30	27	25	25
Percent Change from Prior Year	0%	0%	-6%	-6%	-11%	-39%	-34%	-39%	-43%	-60%	-41%	-48%	-32%

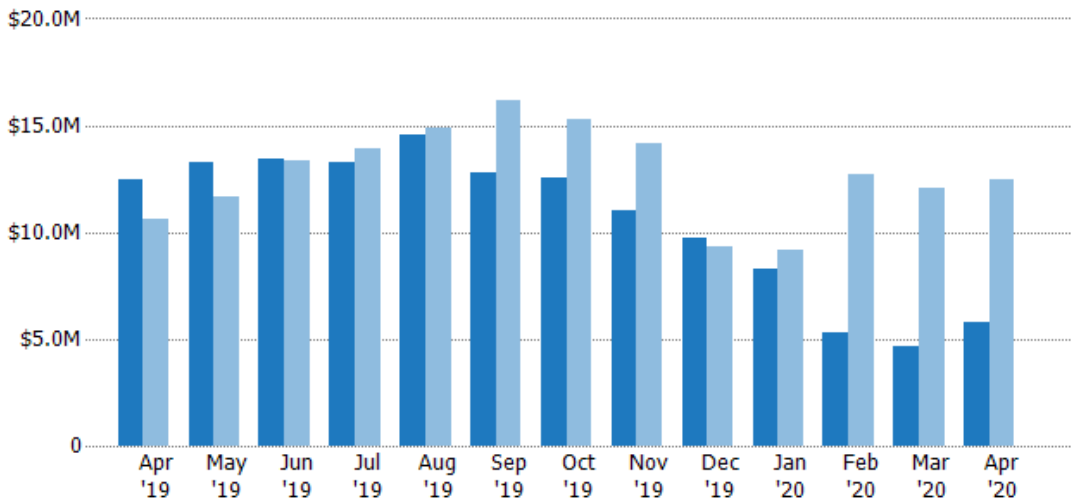
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$5.8M	-53.3%
Apr '19	\$12.4M	17.2%
Apr '18	\$10.6M	79.6%



Current Year	\$12.4M	\$13.3M	\$13.4M	\$13.2M	\$14.5M	\$12.8M	\$12.6M	\$11M	\$9.7M	\$8.24M	\$5.26M	\$4.69M	\$5.8M
Prior Year	\$10.6M	\$11.7M	\$13.4M	\$13.9M	\$14.9M	\$16.2M	\$15.3M	\$14.2M	\$9.34M	\$9.2M	\$12.7M	\$12.1M	\$12.4M
Percent Change from Prior Year	17%	14%	0%	-5%	-2%	-21%	-18%	-22%	4%	-10%	-59%	-61%	-53%

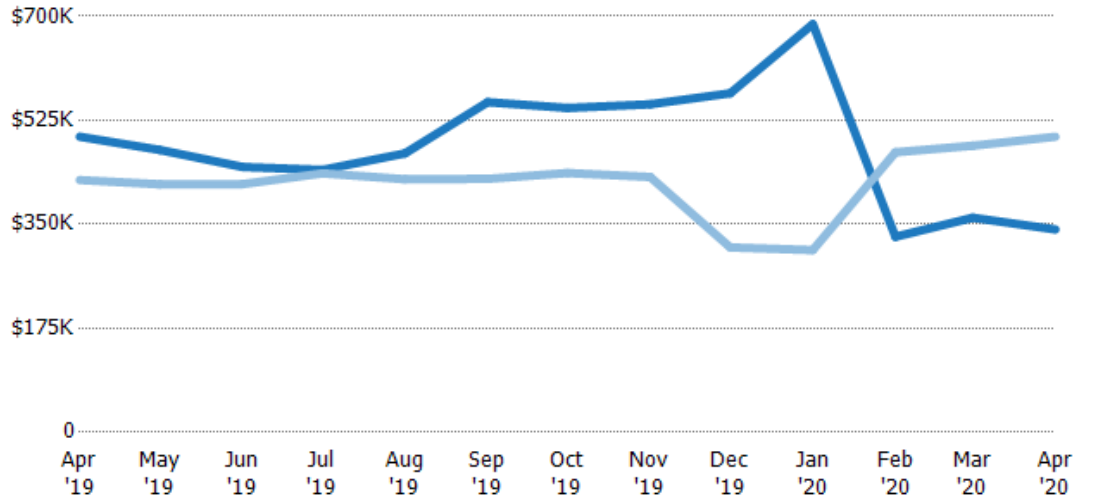
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Apr '20	\$341K	-31.4%
Apr '19	\$497K	17.2%
Apr '18	\$424K	18.2%



Current Year	\$497K	\$475K	\$446K	\$442K	\$469K	\$555K	\$546K	\$552K	\$570K	\$687K	\$329K	\$361K	\$341K
Prior Year	\$424K	\$417K	\$418K	\$436K	\$426K	\$426K	\$436K	\$430K	\$311K	\$307K	\$471K	\$482K	\$497K
Percent Change from Prior Year	17%	14%	7%	1%	10%	30%	25%	28%	83%	124%	-30%	-25%	-31%

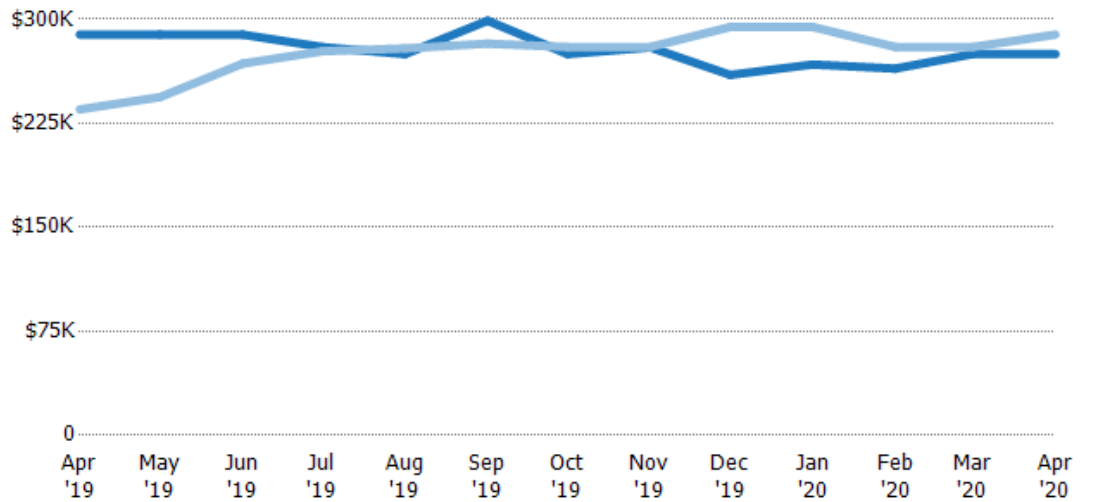
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Apr '20	\$275K	-4.9%
Apr '19	\$289K	23%
Apr '18	\$235K	19.1%



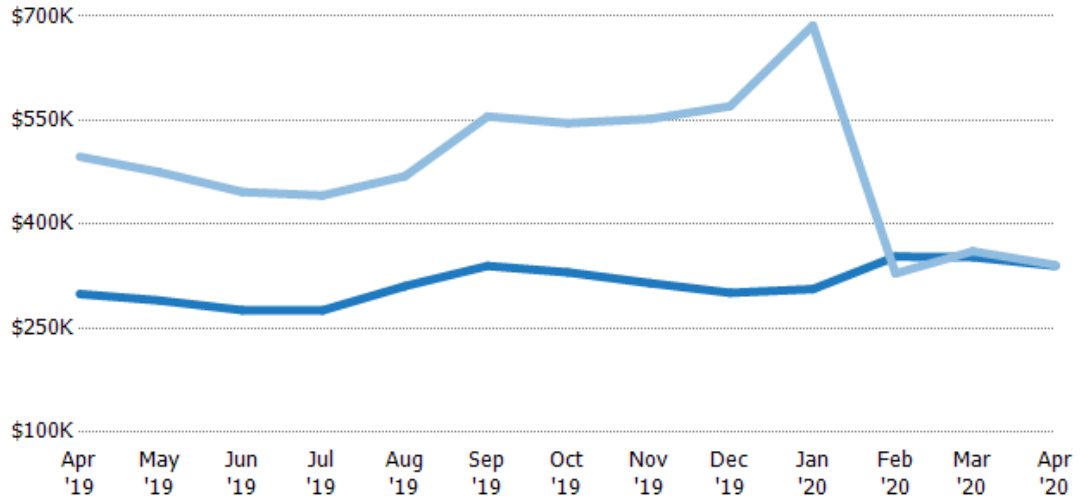
Current Year	\$289K	\$289K	\$289K	\$280K	\$275K	\$299K	\$275K	\$280K	\$260K	\$267K	\$264K	\$275K	\$275K
Prior Year	\$235K	\$244K	\$268K	\$277K	\$279K	\$282K	\$280K	\$280K	\$294K	\$294K	\$280K	\$280K	\$289K
Percent Change from Prior Year	23%	19%	8%	1%	-1%	6%	-2%	0%	-12%	-9%	-6%	-2%	-5%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



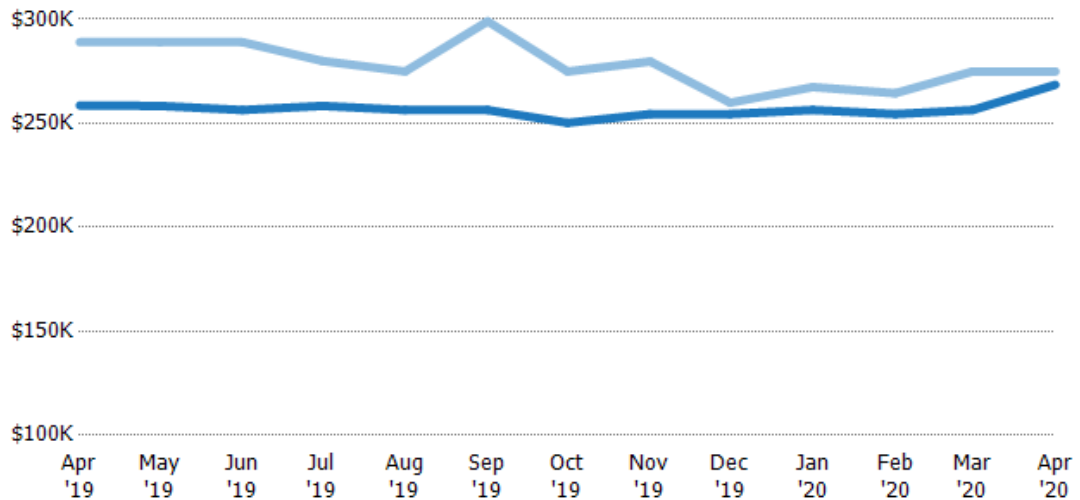
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$299K	\$290K	\$276K	\$276K	\$311K	\$340K	\$331K	\$315K	\$301K	\$306K	\$353K	\$353K	\$340K
Avg Listing Price	\$497K	\$475K	\$446K	\$442K	\$469K	\$555K	\$546K	\$552K	\$570K	\$687K	\$329K	\$361K	\$341K
Avg Listing Price as a % of Avg Est Value	166%	164%	162%	160%	151%	163%	165%	175%	189%	224%	93%	102%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$259K	\$258K	\$256K	\$258K	\$256K	\$256K	\$250K	\$254K	\$254K	\$256K	\$254K	\$256K	\$269K
Median Listing Price	\$289K	\$289K	\$289K	\$280K	\$275K	\$299K	\$275K	\$280K	\$260K	\$267K	\$264K	\$275K	\$275K
Med Listing Price as a % of Med Est Value	112%	112%	113%	108%	107%	117%	110%	110%	102%	104%	104%	107%	102%

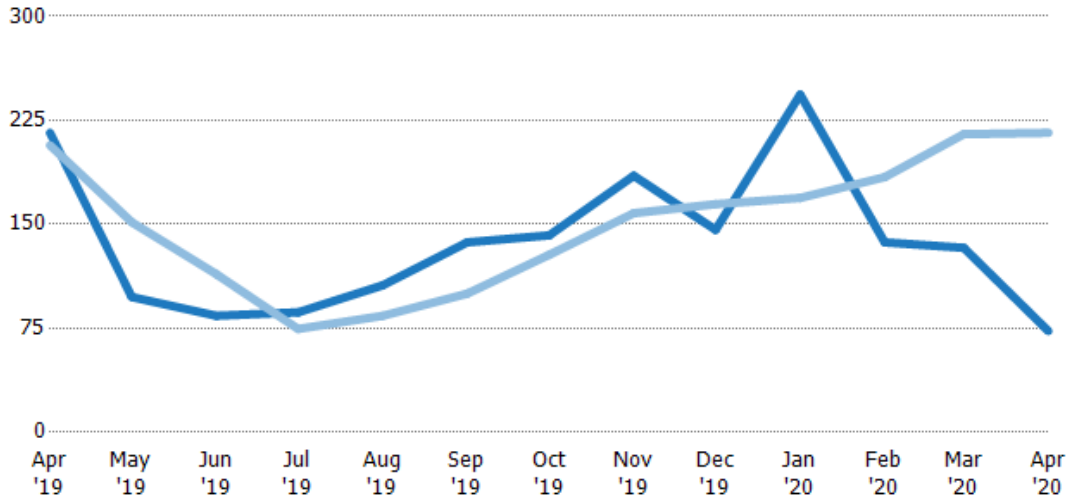
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Apr '20	73	-66.2%
Apr '19	216	4.3%
Apr '18	207	-32.1%



Current Year	216	97.5	84	86.5	106	137	142	185	146	244	137	133	73
Prior Year	207	152	114	74.5	84	100	128	158	165	169	184	215	216
Percent Change from Prior Year	4%	-36%	-26%	16%	26%	37%	11%	17%	-11%	44%	-26%	-38%	-66%

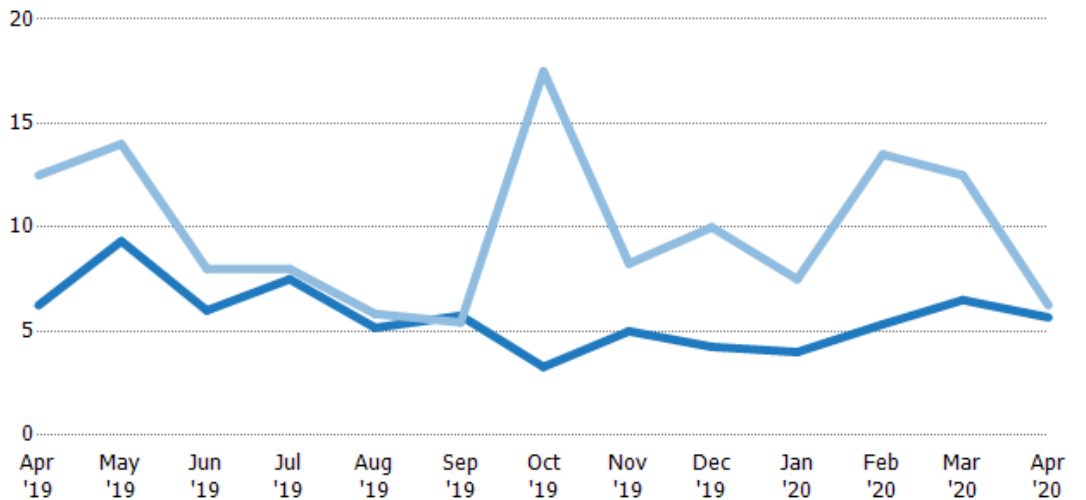
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Apr '20	5.67	-9.3%
Apr '19	6.25	-50%
Apr '18	12.5	1.3%



Current Year	6.25	9.33	6	7.5	5.17	5.75	3.29	5	4.25	4	5.33	6.5	5.67
Prior Year	12.5	14	8	8	5.83	5.43	17.5	8.25	10	7.5	13.5	12.5	6.25
Percent Change from Prior Year	-50%	-33%	-25%	-6%	-11%	6%	-81%	-39%	-58%	-47%	-60%	-48%	-9%

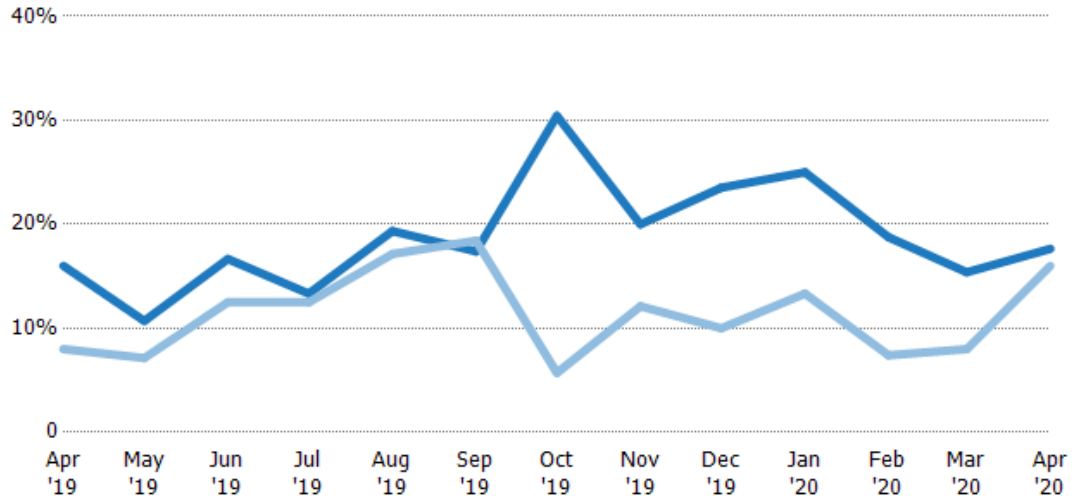
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Apr '20	18%	-1.6%
Apr '19	16%	-8%
Apr '18	8%	-1.4%



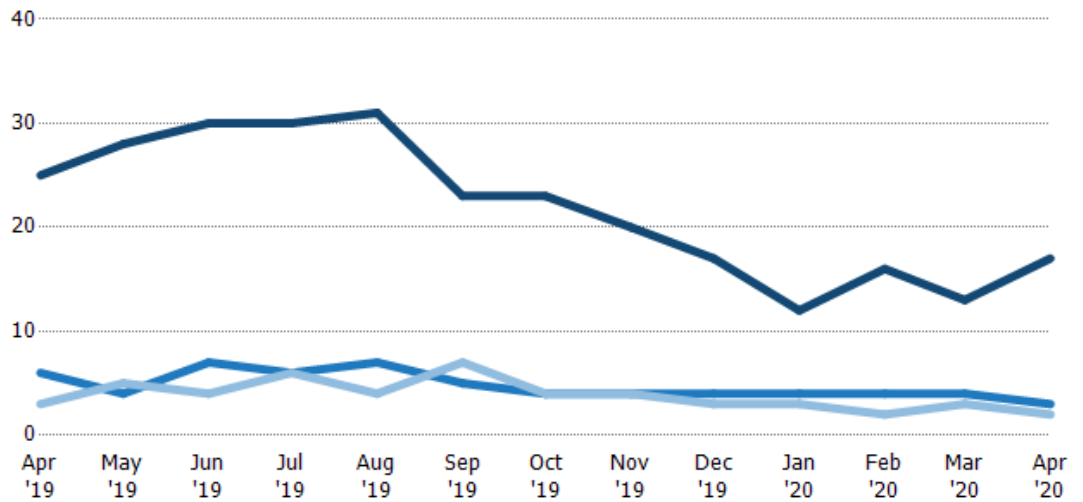
Current Year	16%	11%	17%	13%	19%	17%	30%	20%	24%	25%	19%	15%	18%
Prior Year	8%	7%	13%	13%	17%	18%	6%	12%	10%	13%	7%	8%	16%
Change from Prior Year	-8%	-4%	-4%	-1%	-2%	1%	-25%	-8%	-14%	-12%	-11%	-7%	-2%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	25	28	30	30	31	23	23	20	17	12	16	13	17
Pending	6	4	7	6	7	5	4	4	4	4	4	4	3
Sold	3	5	4	6	4	7	4	4	3	3	2	3	2

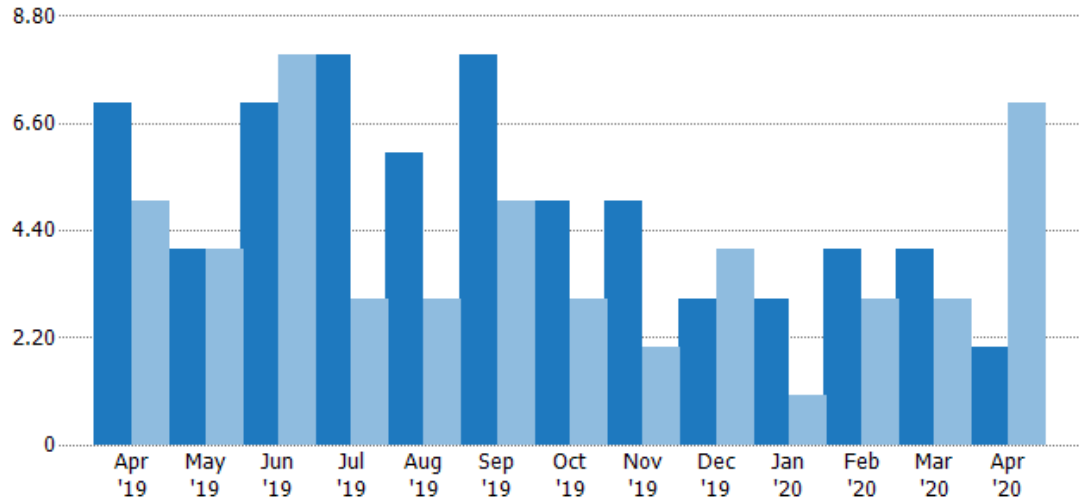
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Apr '20	2	-71.4%
Apr '19	7	40%
Apr '18	5	



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	7	4	7	8	6	8	5	5	3	3	4	4	2
Prior Year	5	4	8	3	3	5	3	2	4	1	3	3	7
Percent Change from Prior Year	40%	0%	-13%	167%	100%	60%	67%	150%	-25%	200%	33%	33%	-71%

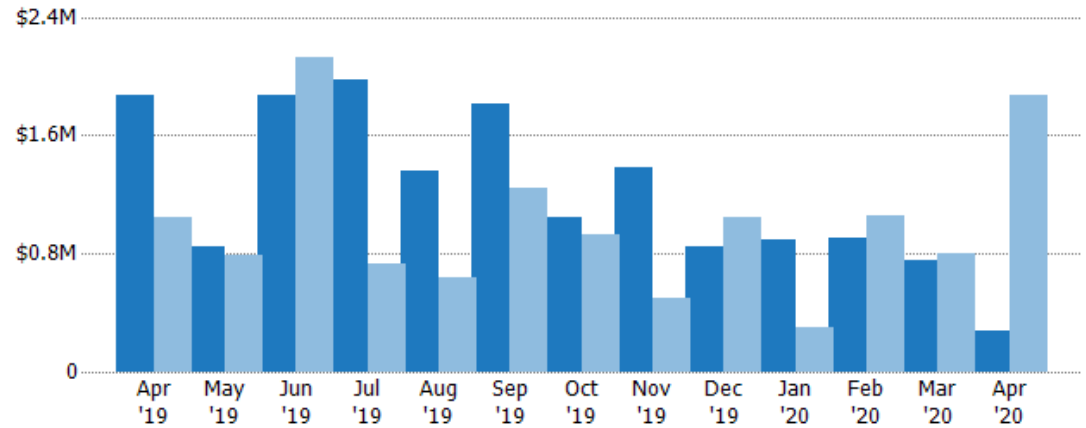
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$274K	-85.3%
Apr '19	\$1.87M	79.5%
Apr '18	\$1.04M	



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$1.87M	\$845K	\$1.87M	\$1.98M	\$1.36M	\$1.81M	\$1.05M	\$1.38M	\$853K	\$893K	\$908K	\$750K	\$274K
Prior Year	\$1.04M	\$787K	\$2.13M	\$735K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M
Percent Change from Prior Year	80%	7%	-12%	169%	112%	46%	13%	180%	-18%	198%	-14%	-6%	-85%

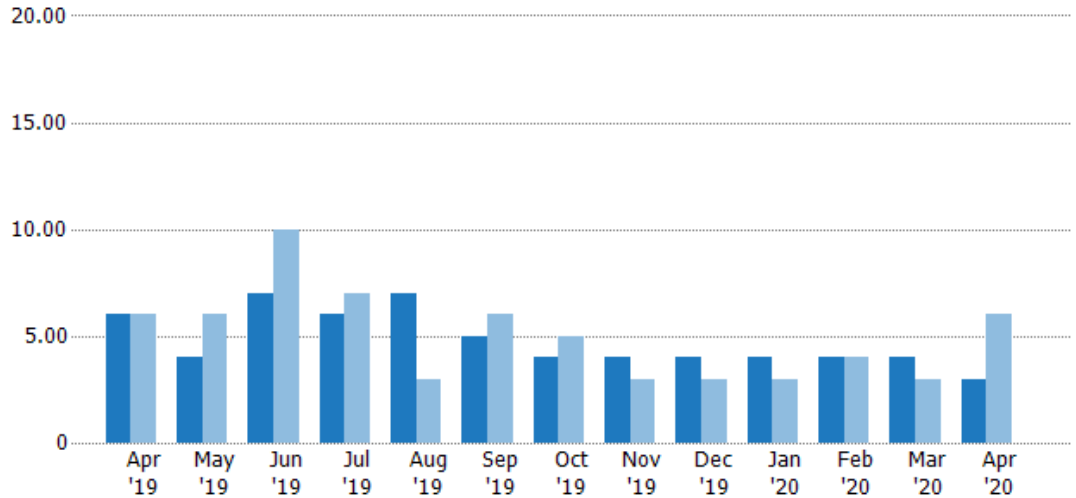


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Apr '20	3	-50%
Apr '19	6	0%
Apr '18	6	-16.7%

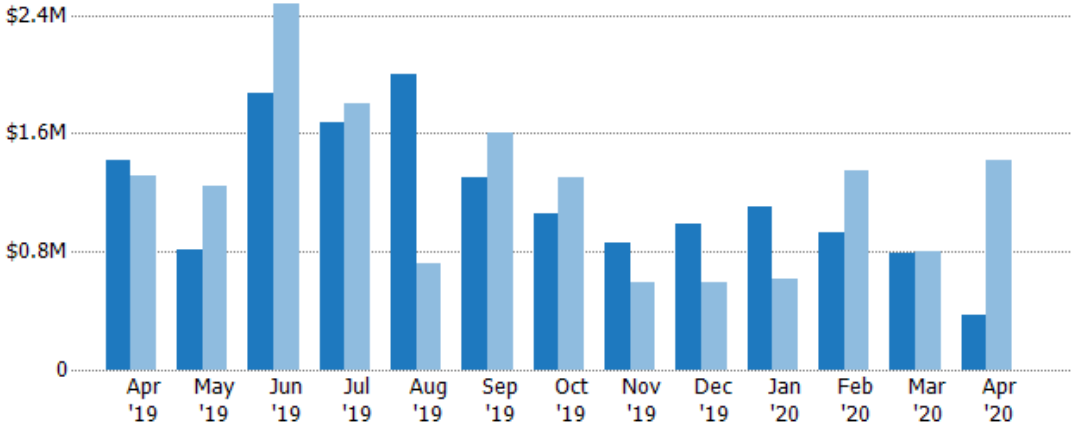
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	6	4	7	6	7	5	4	4	4	4	4	4	3
Prior Year	6	6	10	7	3	6	5	3	3	3	4	3	6
Percent Change from Prior Year	0%	-33%	-30%	-14%	133%	-17%	-20%	33%	33%	33%	0%	33%	-50%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Apr '20	\$375K	-73.6%
Apr '19	\$1.42M	8.3%
Apr '18	\$1.31M	-24.9%

	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K
Prior Year	\$1.31M	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M
Percent Change from Prior Year	8%	-35%	-24%	-7%	176%	-19%	-19%	45%	67%	80%	-31%	-1%	-74%

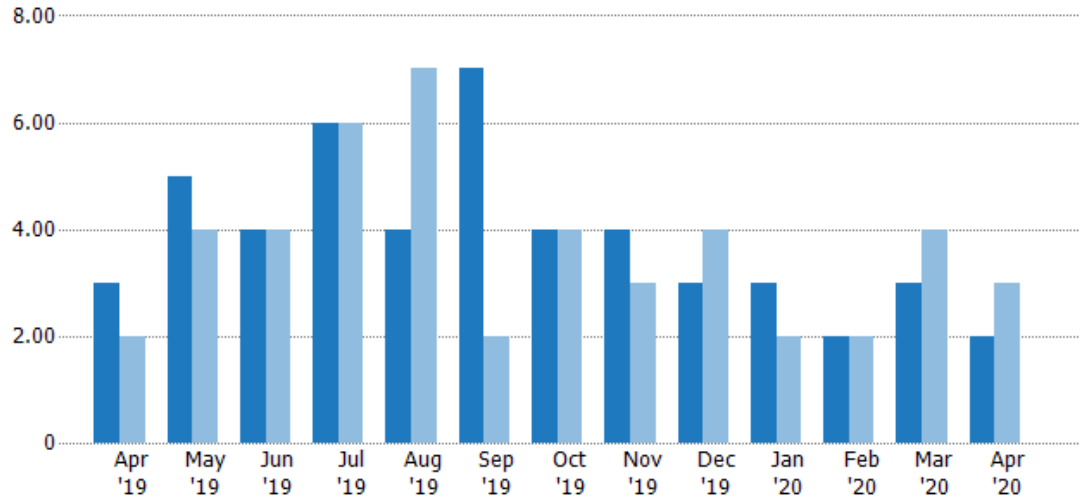
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	2	-33.3%
Apr '19	3	50%
Apr '18	2	-50%



Current Year	3	5	4	6	4	7	4	4	3	3	2	3	2
Prior Year	2	4	4	6	7	2	4	3	4	2	2	4	3
Percent Change from Prior Year	50%	25%	0%	0%	-43%	250%	0%	33%	-25%	50%	0%	-25%	-33%

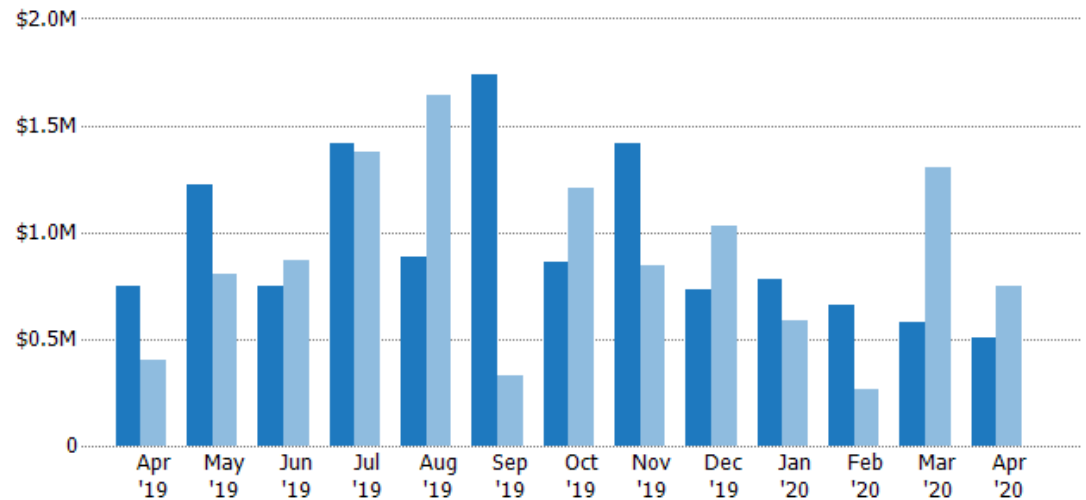
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$503K	-32.5%
Apr '19	\$745K	86.7%
Apr '18	\$399K	-68.7%



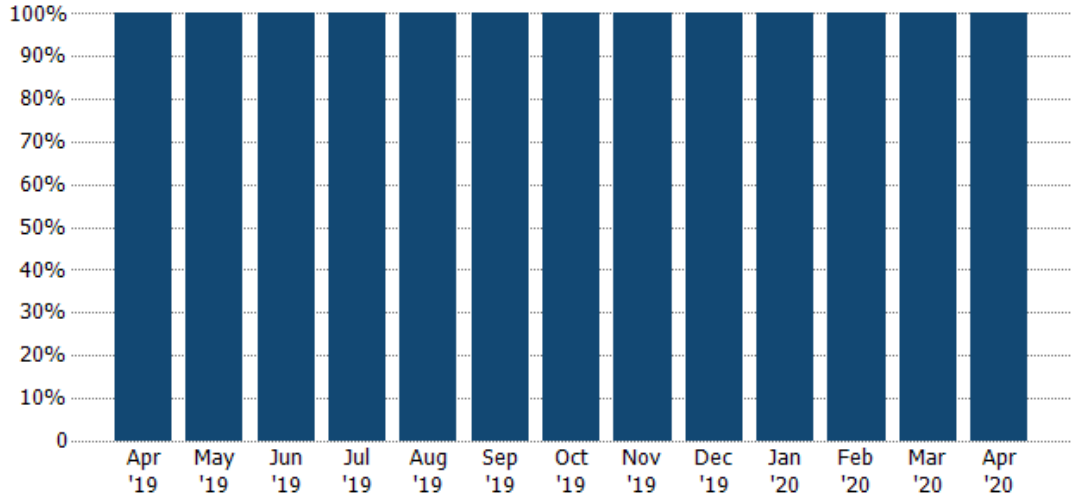
Current Year	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K
Prior Year	\$399K	\$804K	\$870K	\$1.37M	\$1.64M	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K
Percent Change from Prior Year	87%	52%	-14%	3%	-46%	433%	-29%	67%	-29%	33%	148%	-56%	-33%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



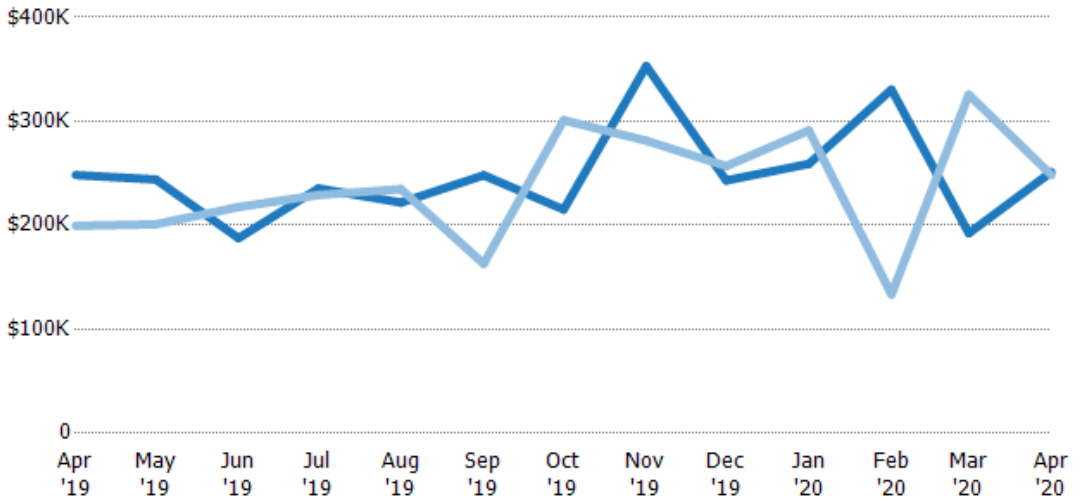
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Apr '20	\$251K	1.2%
Apr '19	\$248K	24.5%
Apr '18	\$200K	-37.3%

	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K
Prior Year	\$200K	\$201K	\$218K	\$229K	\$235K	\$163K	\$301K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K
Percent Change from Prior Year	24%	21%	-14%	3%	-5%	52%	-29%	26%	-5%	-11%	148%	-41%	1%

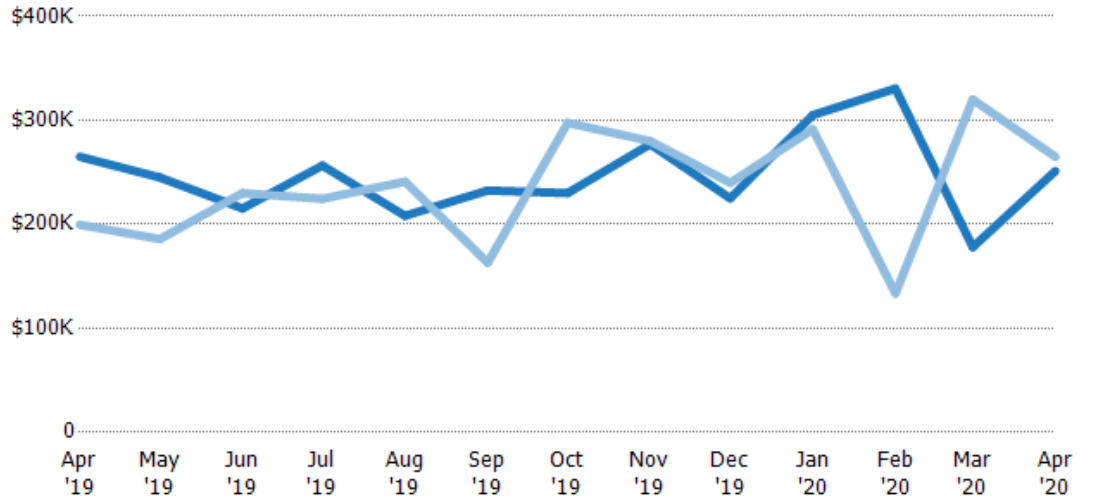
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$251K	-5.2%
Apr '19	\$265K	32.8%
Apr '18	\$200K	-37.3%



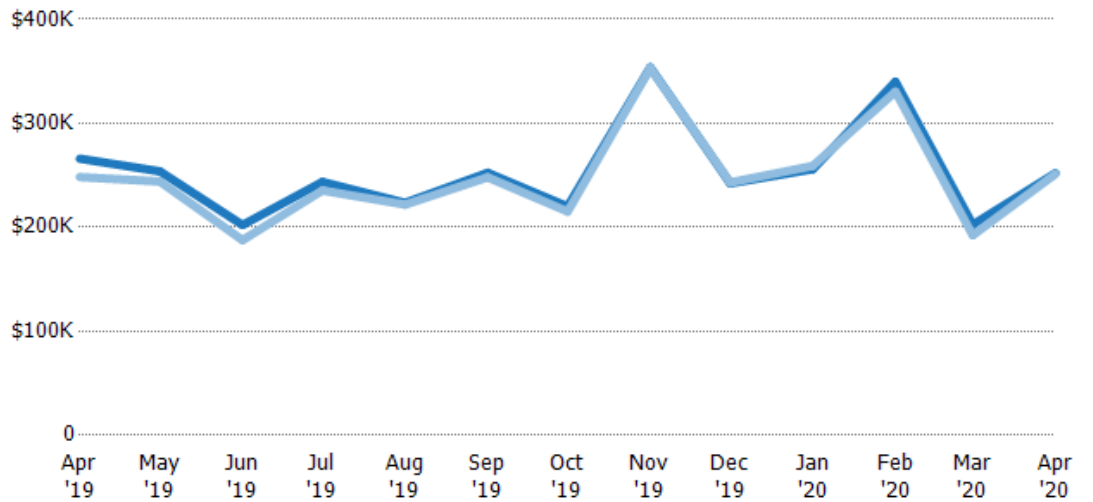
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K
Prior Year	\$200K	\$186K	\$230K	\$225K	\$241K	\$163K	\$298K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K
Percent Change from Prior Year	33%	32%	-6%	14%	-14%	43%	-23%	-1%	-6%	5%	148%	-44%	-5%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



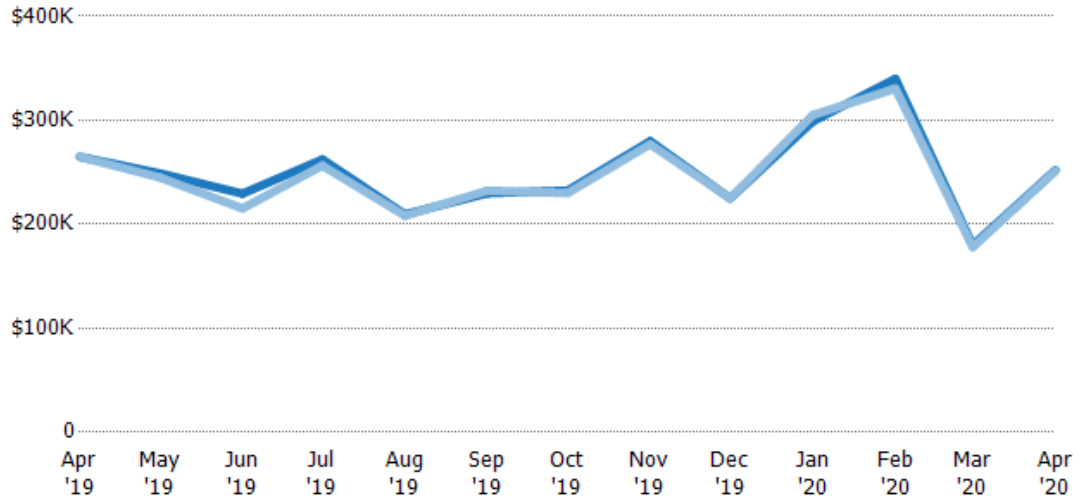
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg List Price	\$266K	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K
Avg Sales Price	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K
Avg Sales Price as a % of Avg List Price	93%	96%	93%	97%	99%	98%	98%	100%	100%	101%	97%	95%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



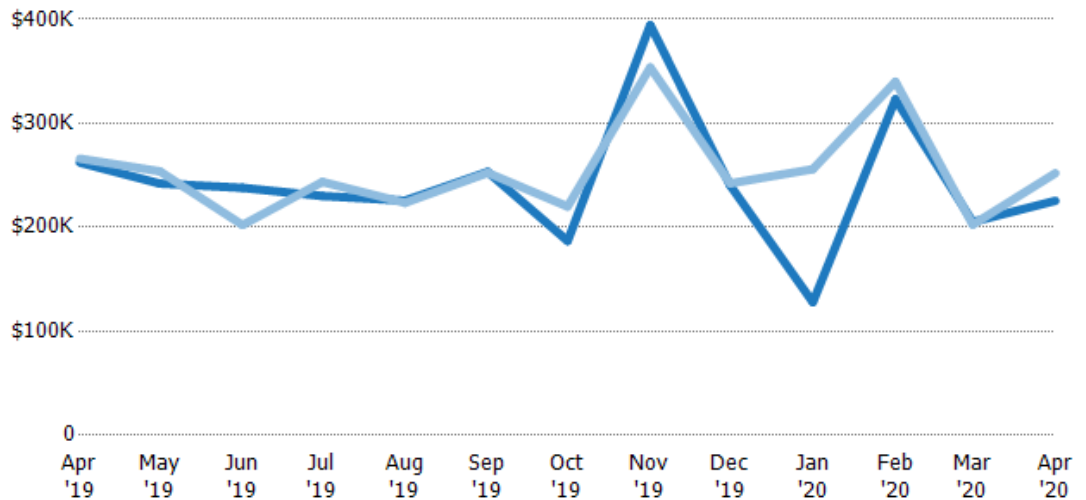
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median List Price	\$265K	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K
Median Sales Price	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K
Med Sales Price as a % of Med List Price	100%	98%	94%	98%	99%	101%	99%	99%	100%	102%	97%	99%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



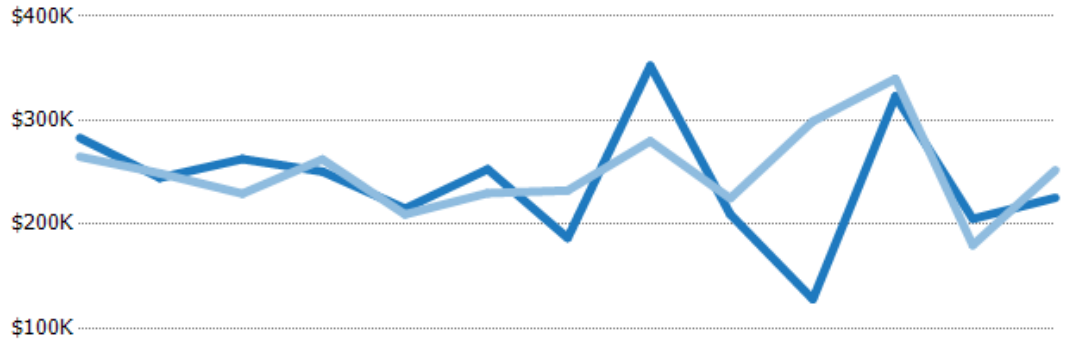
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$262K	\$242K	\$238K	\$230K	\$226K	\$253K	\$187K	\$394K	\$240K	\$128K	\$323K	\$205K	\$225K
Avg Sales Price	\$266K	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K
Avg Sales Price as a % of Avg Est Value	101%	105%	85%	106%	99%	100%	118%	90%	101%	200%	105%	99%	112%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$283K	\$245K	\$263K	\$251K	\$215K	\$253K	\$187K	\$352K	\$210K	\$128K	\$323K	\$205K	\$225K
Median Sales Price	\$265K	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K
Med Sales Price as a % of Med Est Value	94%	102%	87%	105%	97%	91%	124%	79%	107%	234%	105%	88%	112%