

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2019	YTD 2020	+ / -	Apr 2019	Apr 2020	Key Metrics
						Listing Activity Charts Metrics
-35.8%	53	34	-65%	20	7	New Listing Count
-45%	\$10,355,988	\$5,698,100	-69.1%	\$4,286,300	\$1,323,200	New Listing Volume
	N/A	N/A	-44.9%	98	54	Active Listing Count
	N/A	N/A	-42.1%	\$21,239,988	\$12,295,400	Active Listing Volume
-3.1%	\$220,104	\$213,217	+5.1%	\$216,735	\$227,693	Average Listing Price
-9%	\$166,132	\$151,200	-5.4%	\$167,500	\$158,500	Median Listing Price
-17.7%	233.52	192.17	-7.9%	227	209	Median Days in RPR
-45.7%	15.9	8.6	-44.9%	12.3	6.8	Months of Inventory
+5.3%	6.28%	11.57%	+6.7%	8.16%	14.81%	Absorption Rate
						Sales Activity Charts Metrics
+32.4%	37	49	-10%	10	9	New Pending Sales Count
+30.9%	\$6,042,200	\$7,906,851	+0.7%	\$1,579,700	\$1,591,300	New Pending Sales Volume
	N/A	NA	+58.3%	12	19	Pending Sales Count
	N/A	N/A	+64.9%	\$1,900,200	\$3,132,600	Pending Sales Volume
-6.5%	31	29	-36.4%	11	7	Closed Sales Count
-2.8%	\$5,113,050	\$4,967,651	-17.3%	\$1,717,400	\$1,419,500	Closed Sales Volume
+3.9%	\$164,937	\$171,298	+29.9%	\$156,127	\$202,786	Average Sales Price
-7.6%	\$160,065	\$147,862	+18.1%	\$152,000	\$179,500	Median Sales Price





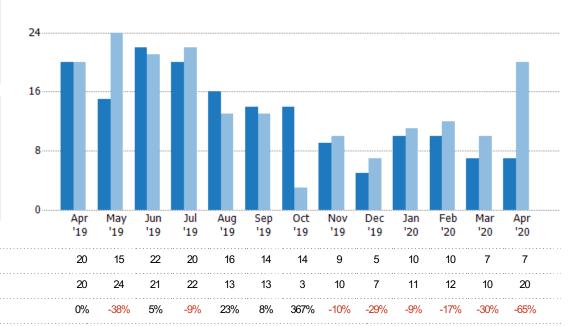


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Apr '20	7	-65%
Apr '19	20	0%
Apr '18	20	-10%



New Listing Volume

Percent Change from Prior Year

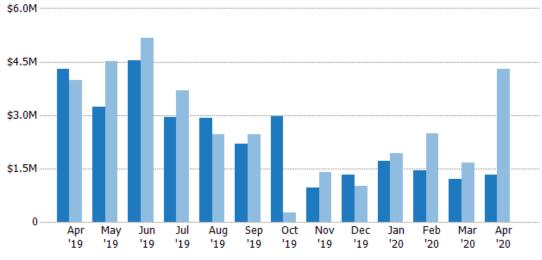
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$1.32M	-69.1%
Apr '19	\$4.29M	7.8%
Apr '18	\$3.97M	-8.3%



 Current Year
 \$4.29M \$3.24M \$4.55M \$2.94M \$2.92M \$2.2M \$2.97M \$951K \$1.33M \$1.71M \$1.45M \$1.21M \$1.32M

 Prior Year
 \$3.97M \$4.5M \$5.15M \$3.69M \$2.46M \$2.45M \$272K \$1.39M \$1,000K \$1.93M \$2.48M \$1.66M \$4.29M

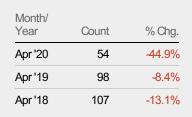
 Percent Change from Prior Year
 8% -28% -12% -20% 19% -10% 991% -31% 33% -11% -42% -27% -69%

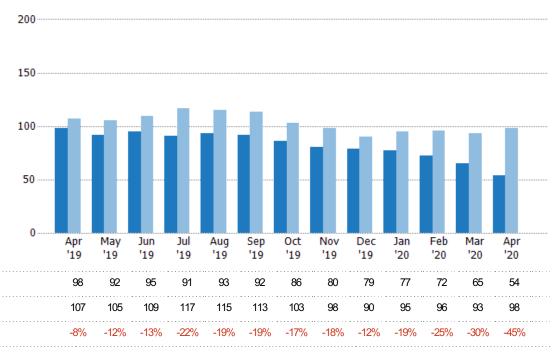


Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$12.3M	-42.1%
Apr '19	\$21.2M	-10.6%
Apr '18	\$23.8M	-6.8%



\$21.2M \$20.6M \$21.6M \$19.9M \$19.7M \$19.2M \$18.6M \$16.9M \$17.1M \$16M \$14.8M \$14M \$12.3M

\$23.8M \$23.3M \$23.9M \$24.9M \$24.7M \$24.8M \$22.4M \$21.5M \$20.2M \$21.3M \$21.1M \$20.4M \$21.2M

Percent Change from Prior Year -11% -12% -10% -20% -20% -22% -17% -22% -15% -25% -30% -31% -42%

Current Year

Prior Year





Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	

Month/ Year	Price	% Chg.
Apr '20	\$228K	5.1%
Apr '19	\$217K	-2.4%
Apr '18	\$222K	7.2%

\$225K												
\$150K					•••••							
\$75K					•••••							
0												
0 Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
'19		'19	'19	'19	'19	'19	'19	'19	'20	'20	'20	'20
'19 \$217K	'19	'19 \$228K	'19 \$218K	'19 \$211K	'19 \$209K	'19 \$216K	'19 \$211K	'19 \$216K	'20 \$208K	'20 \$206K	'20 \$215K	'20 \$228

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

\$200K

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$159K	-5.4%
Apr '19	\$168K	-1.4%
Apr '18	\$170K	-0.5%

Percent Change from Prior Year

\$2	00K												
\$1	50K												
\$1	00K												
\$	50K												
	0	May	lun	1l	Aug	Con	Oct	Nov	Dec	Jan	Feb	Mar	
	Apr '19	May '19			Aug '19								Apr '20
	\$168K	\$166K	\$169K	\$160K	\$166K	\$159K	\$160K	\$149K	\$155K	\$148K	\$146K	\$155K	\$159K
	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K	\$165K	\$165K	\$165K	\$170K	\$163K	\$165K	\$168K
	-1%	-3%	-1%	-6%	-2%	-4%	-3%	-9%	-6%	-13%	-10%	-6%	-5%



Current Year
Prior Year





Avg Est Value

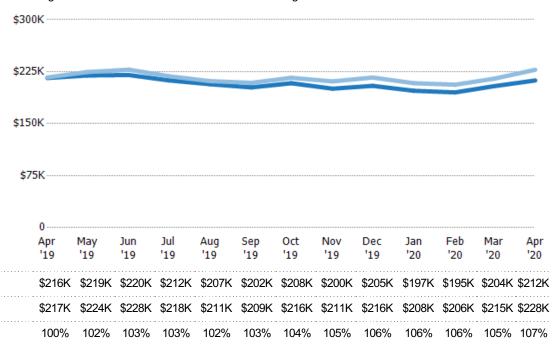
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Property Type: Condo/Townhouse/Apt, Single		ngton, VT 05201	
Family Residence	Condo/Tov	wnhouse/Apt, Single	

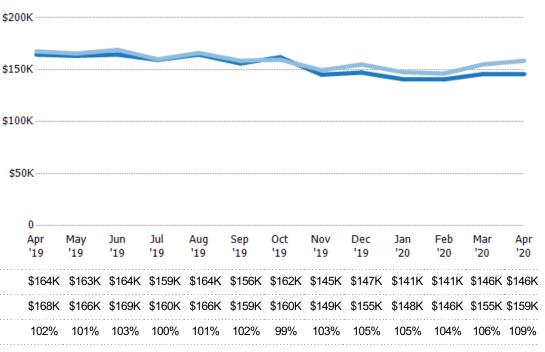


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



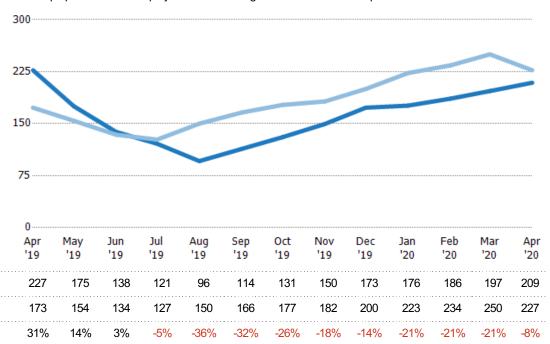


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







Months of Inventory

Percent Change from Prior Year

Current Year

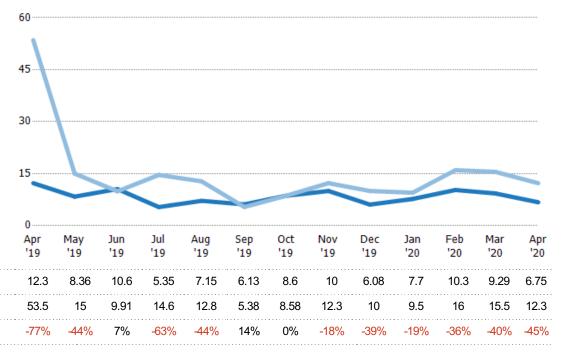
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Apr '20	6.75	-44.9%
Apr '19	12.3	-77.1%
Apr '18	53.5	-75.2%

Percent Change from Prior Year



Current Year

Prior Year



Current Year

Prior Year

Change from Prior Year

Market Data Report

Absorption Rate

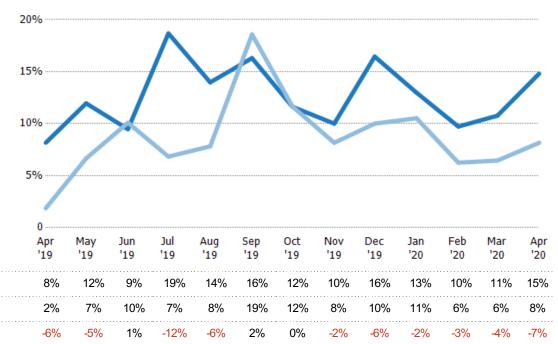
The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

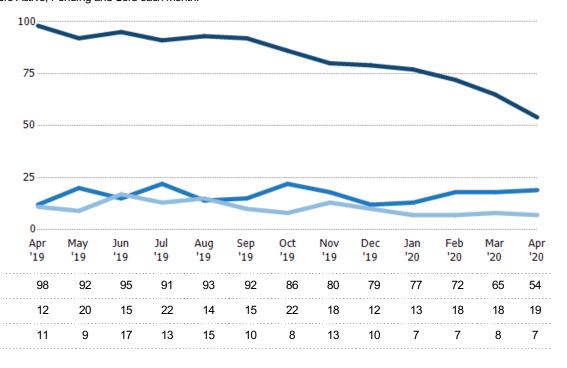
Month/ Year	Rate	Chg.
Apr '20	15%	-6.7%
Apr '19	8%	-6.3%
Apr'18	2%	304.3%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Active

Sold

Pending

Current Year

Prior Year

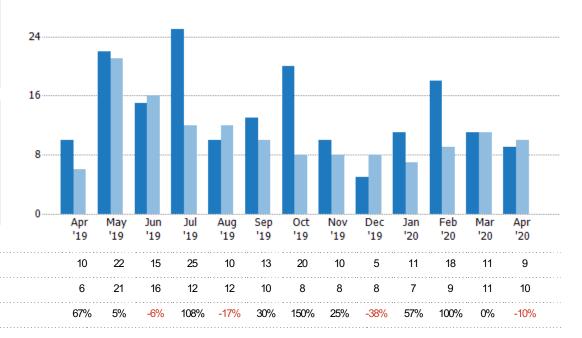
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Apr '20	9	-10%
Apr '19	10	66.7%
Apr '18	6	116.7%



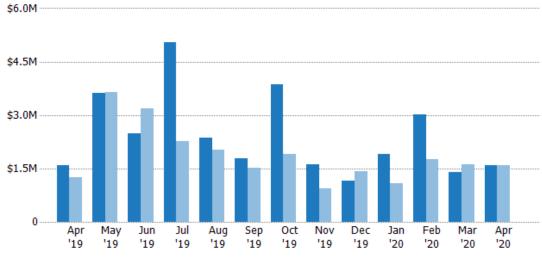
New Pending Sales Volume

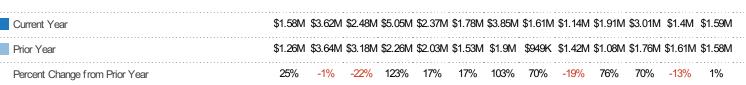
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$1.59M	0.7%
Apr '19	\$1.58M	25.5%
Apr '18	\$1.26M	81.8%





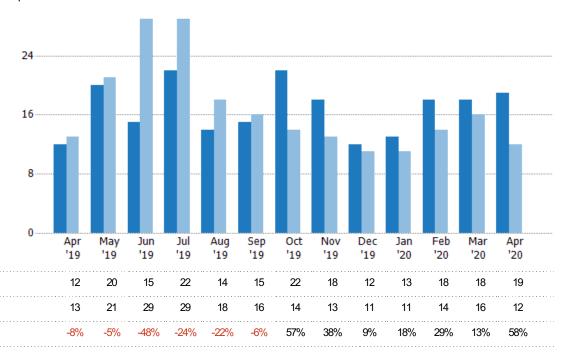


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Apr '20	19	58.3%
Apr '19	12	-7.7%
Apr '18	13	53.8%



Pending Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

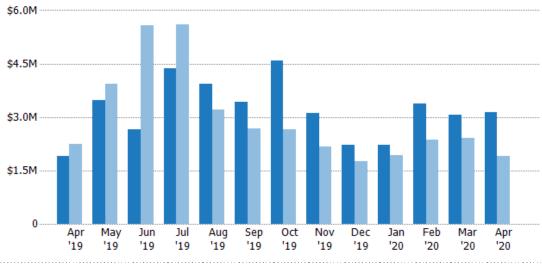
Filters Used

ZIP: Bennington, VT 05201

Property Type:

Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$3.13M	64.9%
Apr '19	\$1.9M	-15.7%
Apr '18	\$2.25M	49.7%







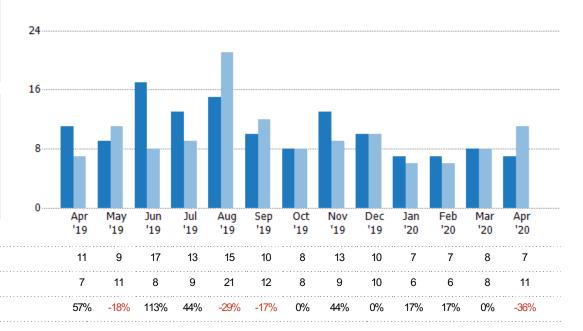


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Apr '20	7	-36.4%
Apr '19	11	57.1%
Apr '18	7	0%



Closed Sales Volume

Percent Change from Prior Year

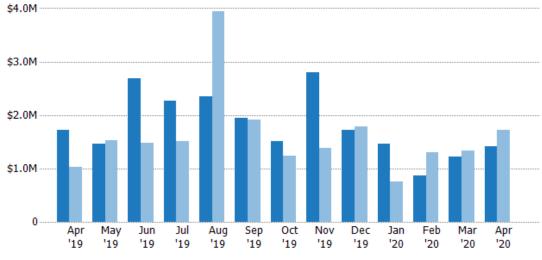
Current Year

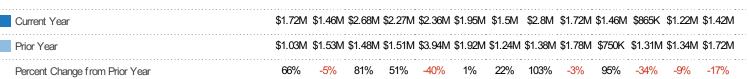
Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$1.42M	-17.3%
Apr '19	\$1.72M	66.5%
Apr '18	\$1.03M	-36.7%



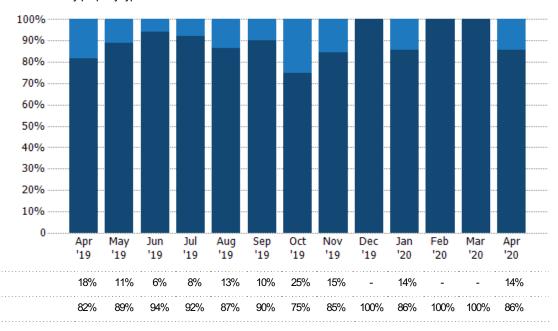




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Average Sales Price

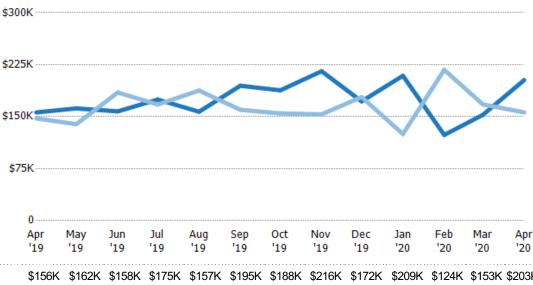
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$203K	29.9%
Apr '19	\$156K	5.9%
Apr '18	\$147K	-36.7%



Current Year	\$156K	\$162K	\$158K	\$175K	\$157K	\$195K	\$188K	\$216K	\$172K	\$209K	\$124K	\$153K	\$203K
Prior Year	\$147K	\$139K	\$185K	\$167K	\$188K	\$160K	\$155K	\$153K	\$178K	\$125K	\$218K	\$168K	\$156K
Percent Change from Prior Year	6%	16%	-15%	4%	-16%	22%	22%	41%	-3%	67%	-43%	-9%	30%



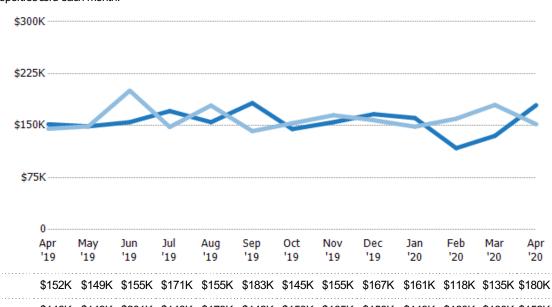


Median Sales Price

The median sales price of the residential properties sold each month.





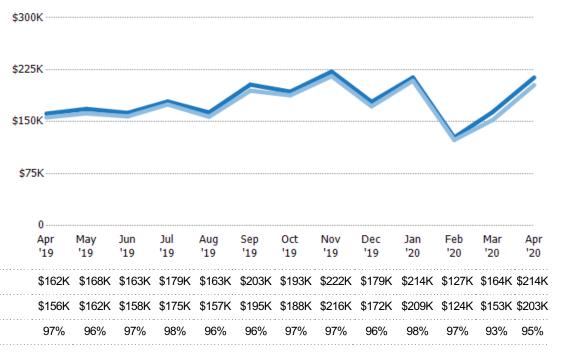


Current Year	\$152K	\$149K	\$155K	\$171K	\$155K	\$183K	\$145K	\$155K	\$167K	\$161K	\$118K	\$135K	\$180K
Prior Year	\$146K	\$149K	\$201K	\$148K	\$179K	\$142K	\$153K	\$165K	\$158K	\$149K	\$160K	\$180K	\$152K
Percent Change from Prior Year	4%	0%	-23%	16%	-13%	28%	-5%	-6%	5%	8%	-27%	-25%	18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price

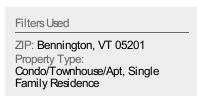
Median List Price

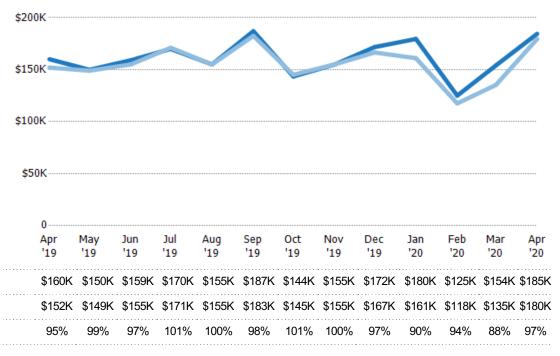
Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence





