

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	10	23	-56.5%	54	70	-22.9%
New Listing Volume	\$1,804,300	\$4,181,700	-56.9%	\$11,765,050	\$11,942,800	-1.5%
Active Listing Count	47	92	-48.9%	N/A	N/A	
Active Listing Volume	\$11,606,200	\$18,503,100	-37.3%	N/A	N/A	
Average Listing Price	\$246,940	\$201,121	+22.8%	\$231,242	\$204,806	+12.9%
Median Listing Price	\$220,000	\$179,000	+22.9%	\$207,387	\$176,889	+17.2%
Median Days in RPR	90	167	-46.1%	94.22	159.12	-40.8%
Months of Inventory	2.9	6.6	-55.3%	6.6	11.5	-42.2%
Absorption Rate	34.04%	15.22%	+18.8%	15.07%	8.71%	+6.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	15	19	-21.1%	62	65	-4.6%
New Pending Sales Volume	\$2,908,550	\$3,498,100	-16.9%	\$13,072,250	\$11,452,900	+14.1%
Pending Sales Count	29	25	+16%	N/A	N/A	
Pending Sales Volume	\$6,217,250	\$4,436,800	+40.1%	N/A	N/A	
Closed Sales Count	6	10	-40%	41	33	+24.2%
Closed Sales Volume	\$1,175,840	\$1,873,000	-37.2%	\$8,063,496	\$6,021,432	+33.9%
Average Sales Price	\$195,973	\$187,300	+4.6%	\$196,671	\$182,468	+7.8%
Median Sales Price	\$207,250	\$186,750	+11%	\$195,495	\$176,288	+10.9%

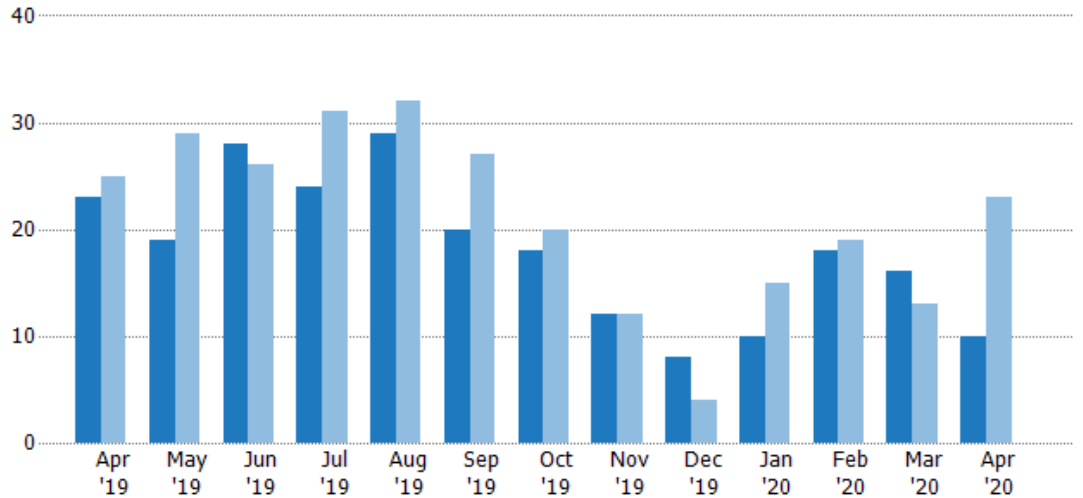
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	10	-56.5%
Apr '19	23	-8%
Apr '18	25	4%



Current Year	23	19	28	24	29	20	18	12	8	10	18	16	10
Prior Year	25	29	26	31	32	27	20	12	4	15	19	13	23
Percent Change from Prior Year	-8%	-34%	8%	-23%	-9%	-26%	-10%	0%	100%	-33%	-5%	23%	-57%

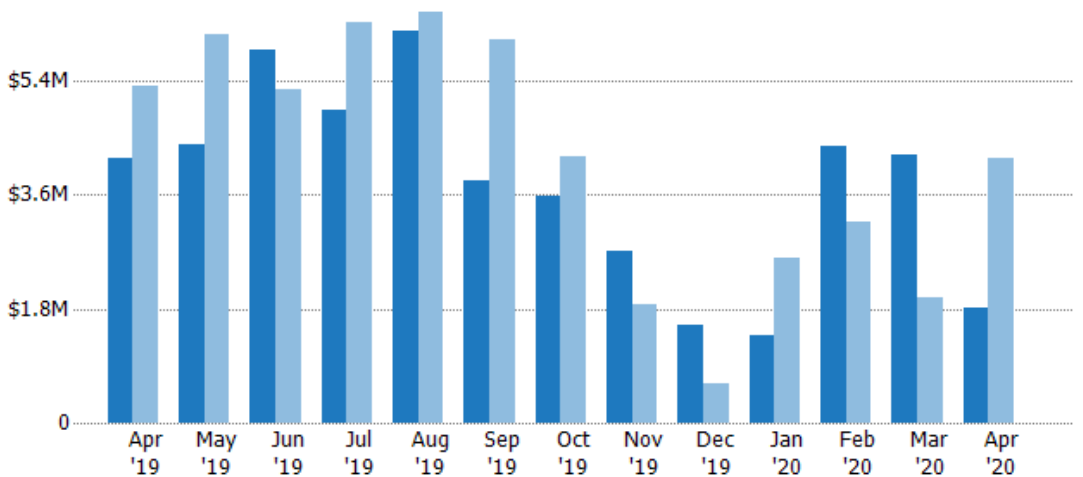
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$1.8M	-56.9%
Apr '19	\$4.18M	-21.3%
Apr '18	\$5.31M	-7%



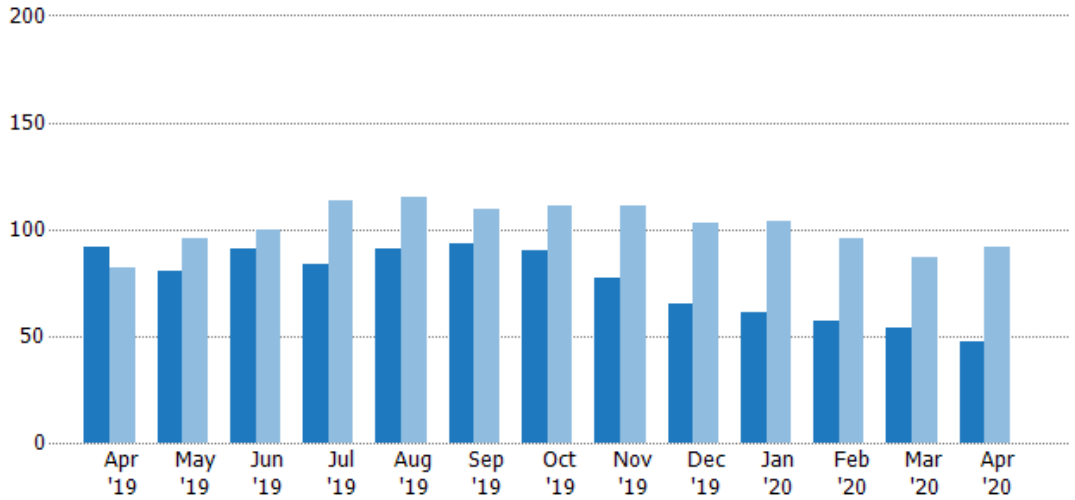
Current Year	\$4.18M	\$4.4M	\$5.9M	\$4.95M	\$6.17M	\$3.83M	\$3.57M	\$2.7M	\$1.54M	\$1.38M	\$4.36M	\$4.22M	\$1.8M
Prior Year	\$5.31M	\$6.14M	\$5.26M	\$6.33M	\$6.47M	\$6.05M	\$4.21M	\$1.86M	\$616K	\$2.6M	\$3.18M	\$1.98M	\$4.18M
Percent Change from Prior Year	-21%	-28%	12%	-22%	-5%	-37%	-15%	45%	151%	-47%	37%	113%	-57%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



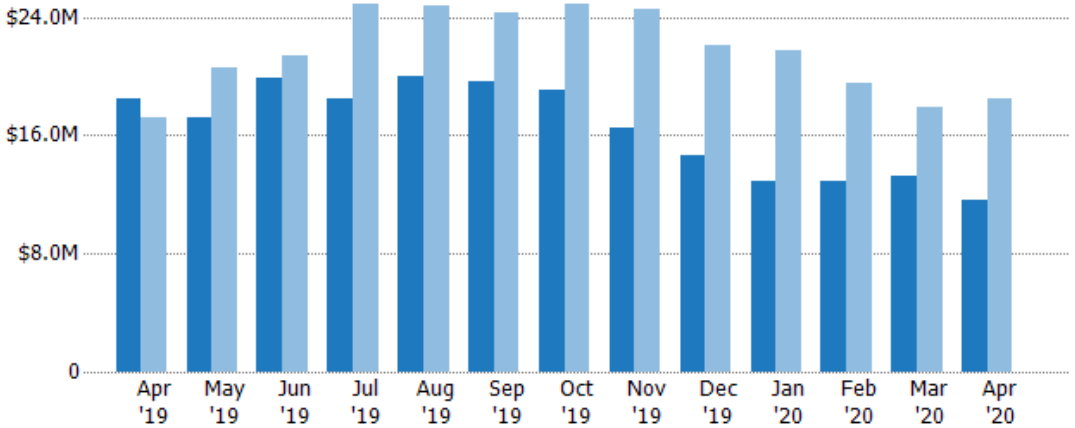
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	92	80	91	84	91	93	90	77	65	61	57	54	47
Prior Year	82	96	100	113	115	109	111	111	103	104	96	87	92
Percent Change from Prior Year	12%	-17%	-9%	-26%	-21%	-15%	-19%	-31%	-37%	-41%	-41%	-38%	-49%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$18.5M	\$17.2M	\$19.9M	\$18.5M	\$19.9M	\$19.7M	\$19M	\$16.5M	\$14.6M	\$12.9M	\$12.9M	\$13.2M	\$11.6M
Prior Year	\$17.3M	\$20.6M	\$21.4M	\$24.9M	\$24.7M	\$24.3M	\$24.9M	\$24.5M	\$22.1M	\$21.7M	\$19.5M	\$17.9M	\$18.5M
Percent Change from Prior Year	7%	-17%	-7%	-26%	-19%	-19%	-24%	-33%	-34%	-40%	-34%	-26%	-37%

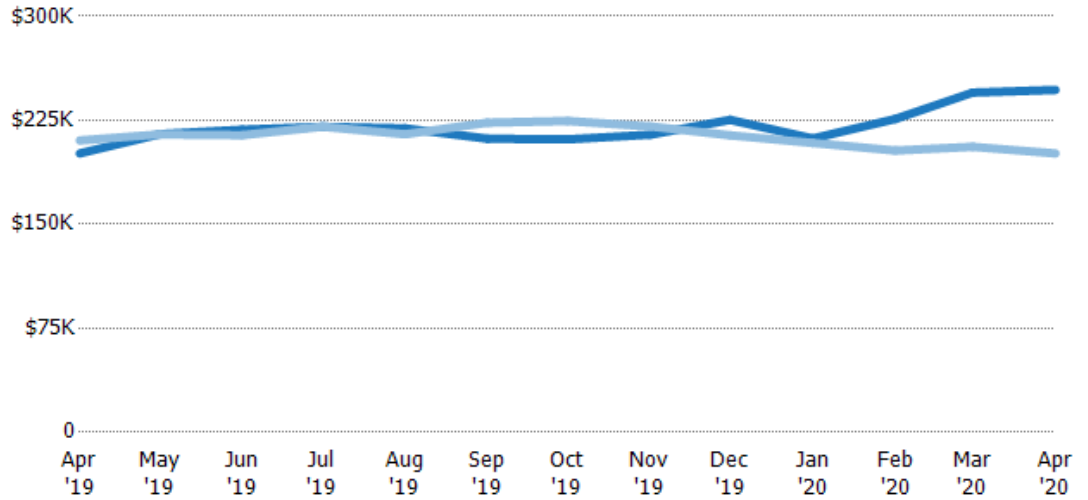
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$247K	22.8%
Apr '19	\$201K	-4.4%
Apr '18	\$210K	-15.5%



Current Year	\$201K	\$215K	\$218K	\$220K	\$219K	\$212K	\$211K	\$215K	\$225K	\$212K	\$226K	\$245K	\$247K
Prior Year	\$210K	\$215K	\$214K	\$220K	\$215K	\$223K	\$225K	\$221K	\$214K	\$209K	\$203K	\$206K	\$201K
Percent Change from Prior Year	-4%	0%	2%	0%	2%	-5%	-6%	-3%	5%	2%	11%	19%	23%

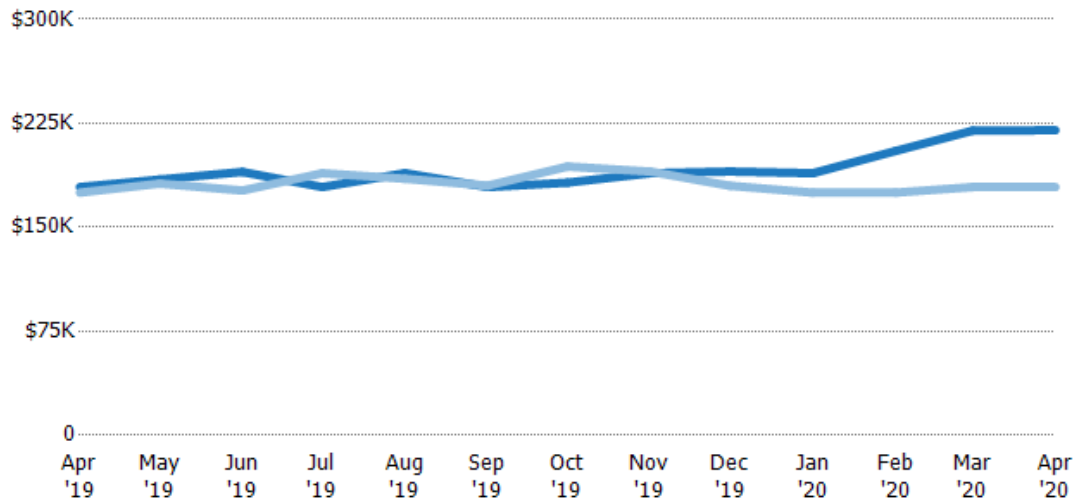
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$220K	22.9%
Apr '19	\$179K	2.3%
Apr '18	\$175K	-3.4%



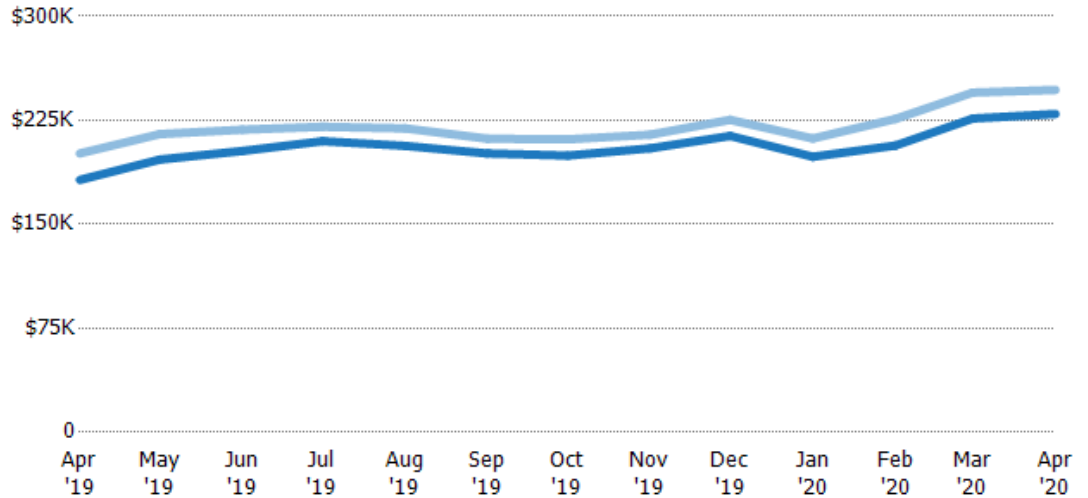
Current Year	\$179K	\$184K	\$190K	\$179K	\$189K	\$179K	\$182K	\$189K	\$190K	\$189K	\$205K	\$220K	\$220K
Prior Year	\$175K	\$182K	\$177K	\$189K	\$185K	\$180K	\$194K	\$190K	\$180K	\$175K	\$175K	\$179K	\$179K
Percent Change from Prior Year	2%	2%	8%	-5%	2%	-1%	-6%	-1%	6%	8%	17%	23%	23%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



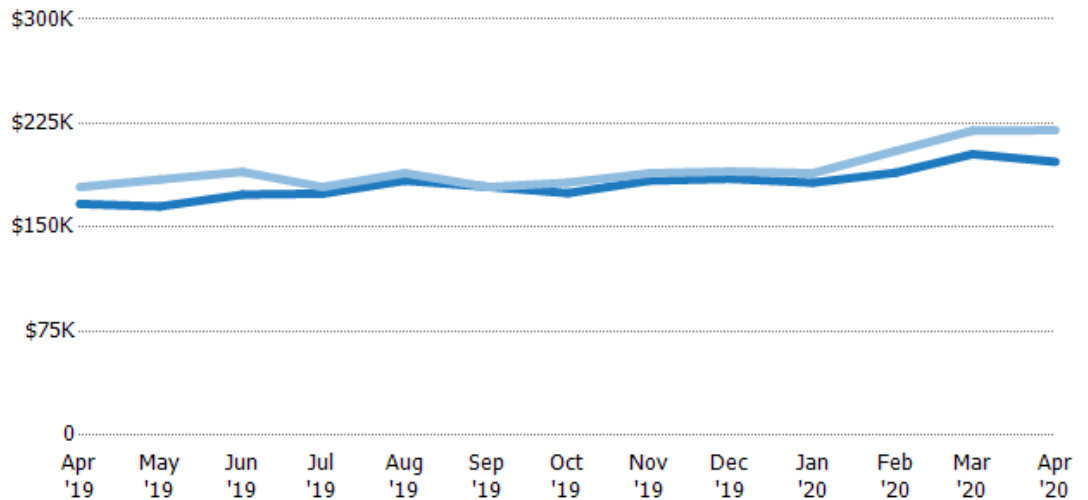
Avg Est Value	\$182K	\$197K	\$203K	\$210K	\$207K	\$201K	\$200K	\$205K	\$214K	\$199K	\$207K	\$226K	\$230K
Avg Listing Price	\$201K	\$215K	\$218K	\$220K	\$219K	\$212K	\$211K	\$215K	\$225K	\$212K	\$226K	\$245K	\$247K
Avg Listing Price as a % of Avg Est Value	111%	109%	108%	105%	106%	105%	106%	105%	105%	107%	109%	108%	108%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$167K	\$165K	\$174K	\$174K	\$184K	\$179K	\$175K	\$184K	\$185K	\$182K	\$189K	\$203K	\$197K
Median Listing Price	\$179K	\$184K	\$190K	\$179K	\$189K	\$179K	\$182K	\$189K	\$190K	\$189K	\$205K	\$220K	\$220K
Med Listing Price as a % of Med Est Value	107%	112%	109%	103%	103%	100%	104%	103%	103%	104%	108%	108%	112%

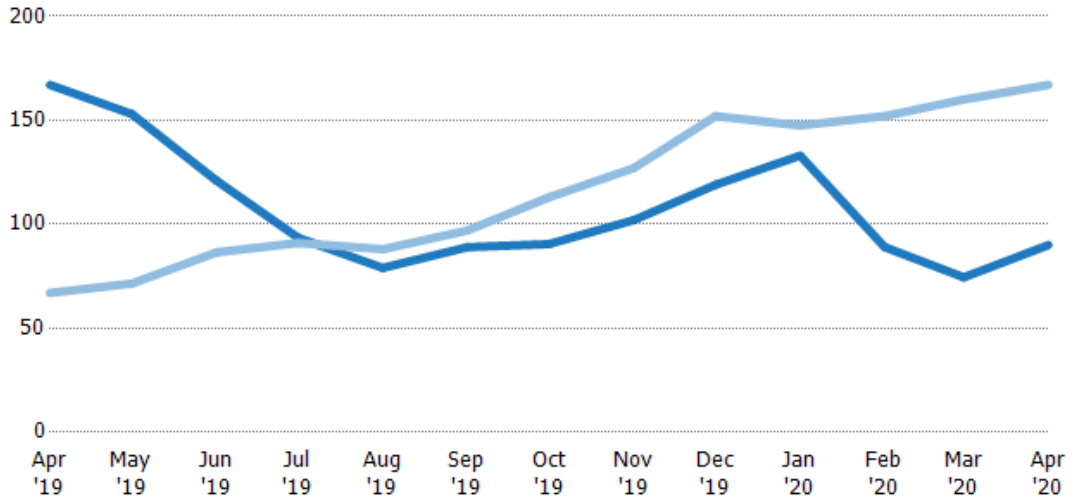
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Days	% Chg.
Apr '20	90	-46.1%
Apr '19	167	149.3%
Apr '18	67	40.3%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	167	153	121	93.5	79	89	90.5	102	119	133	89	74.5	90
Prior Year	67	71.5	86.5	91	88	97	113	127	152	148	152	160	167
Percent Change from Prior Year	149%	114%	40%	3%	-10%	-8%	-20%	-20%	-22%	-10%	-41%	-53%	-46%

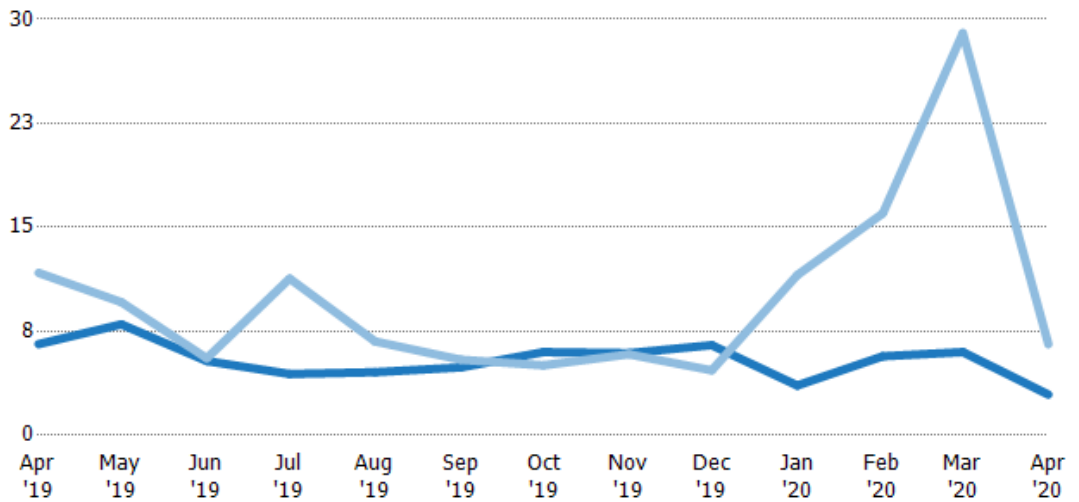
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Months	% Chg.
Apr '20	2.94	-55.3%
Apr '19	6.57	-43.9%
Apr '18	11.7	-28.2%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	6.57	8	5.35	4.42	4.55	4.89	6	5.92	6.5	3.59	5.7	6	2.94
Prior Year	11.7	9.6	5.56	11.3	6.76	5.45	5.05	5.84	4.68	11.6	16	29	6.57
Percent Change from Prior Year	-44%	-17%	-4%	-61%	-33%	-10%	19%	1%	39%	-69%	-64%	-79%	-55%

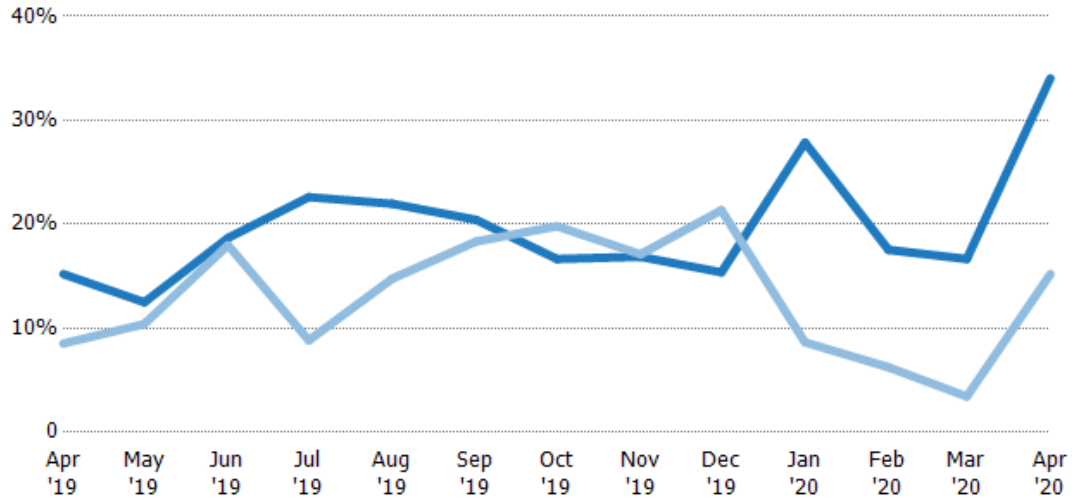
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Rate	Chg.
Apr '20	34%	-18.8%
Apr '19	15%	-6.7%
Apr '18	9%	39.3%



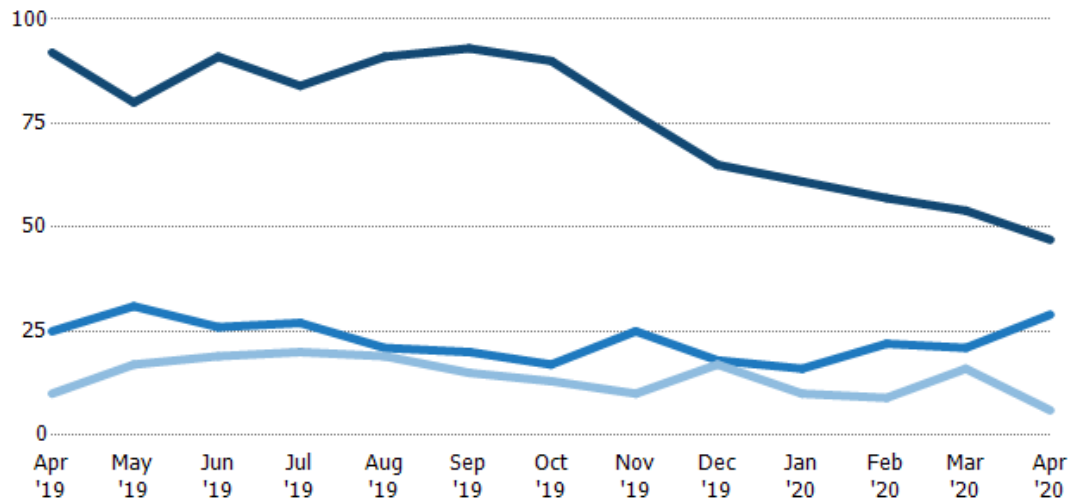
Current Year	15%	13%	19%	23%	22%	20%	17%	17%	15%	28%	18%	17%	34%
Prior Year	9%	10%	18%	9%	15%	18%	20%	17%	21%	9%	6%	3%	15%
Change from Prior Year	-7%	-2%	-1%	-14%	-7%	-2%	3%	0%	6%	-19%	-11%	-13%	-19%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	92	80	91	84	91	93	90	77	65	61	57	54	47
Pending	25	31	26	27	21	20	17	25	18	16	22	21	29
Sold	10	17	19	20	19	15	13	10	17	10	9	16	6

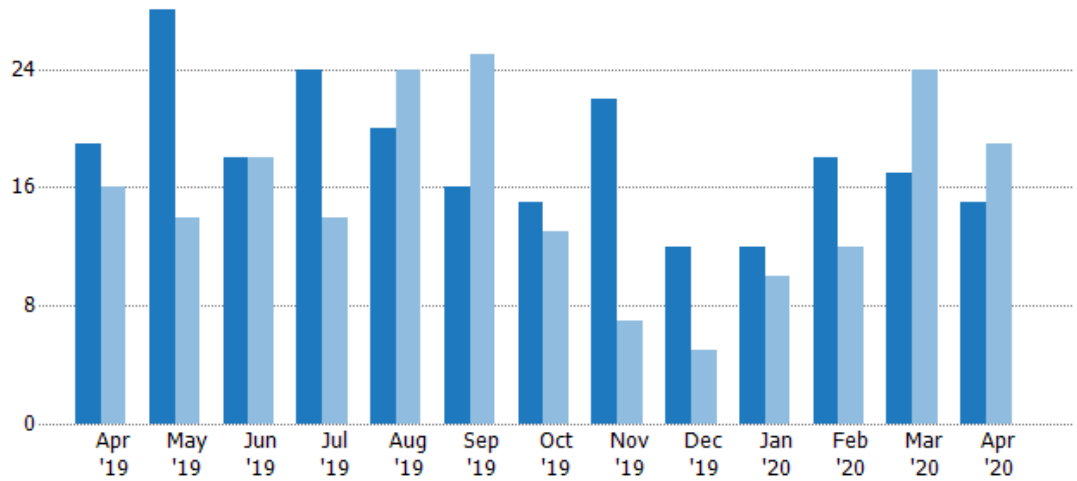
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Apr '20	15	-21.1%
Apr '19	19	18.8%
Apr '18	16	18.8%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	19	28	18	24	20	16	15	22	12	12	18	17	15
Prior Year	16	14	18	14	24	25	13	7	5	10	12	24	19
Percent Change from Prior Year	19%	100%	0%	71%	-17%	-36%	15%	214%	140%	20%	50%	-29%	-21%

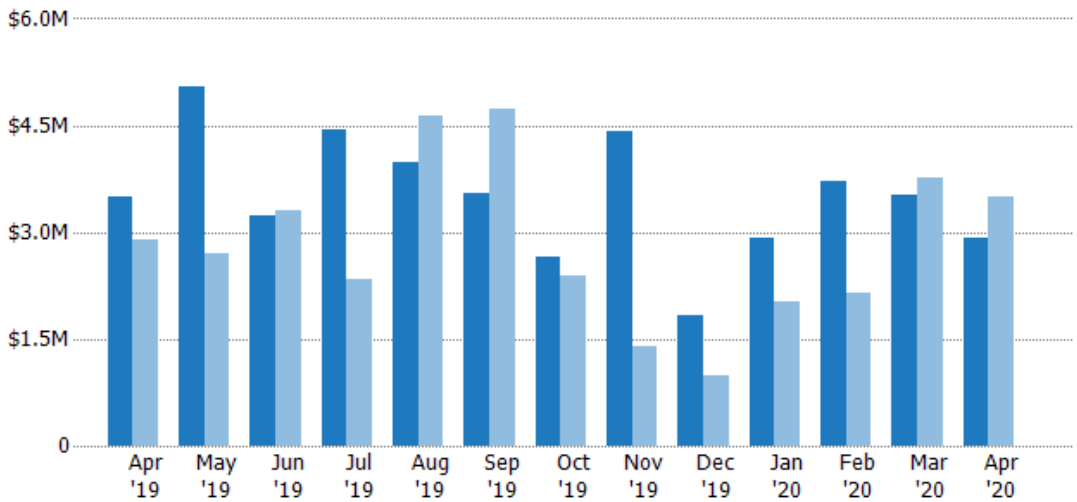
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Apr '20	\$2.91M	-16.9%
Apr '19	\$3.5M	21%
Apr '18	\$2.89M	2%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.98M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.52M	\$2.91M
Prior Year	\$2.89M	\$2.7M	\$3.32M	\$2.34M	\$4.62M	\$4.73M	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M
Percent Change from Prior Year	21%	87%	-2%	89%	-14%	-25%	11%	214%	86%	44%	72%	-6%	-17%



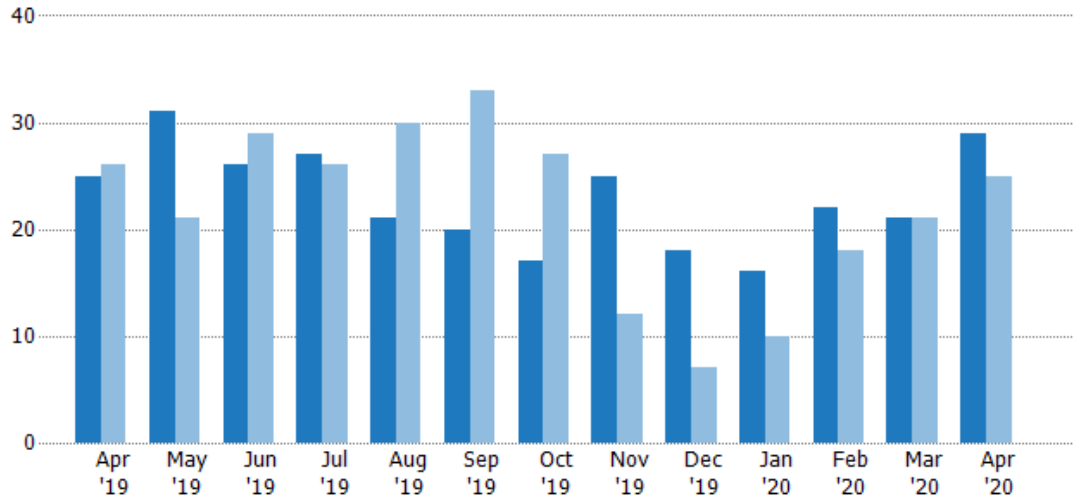
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	29	16%
Apr '19	25	-3.8%
Apr '18	26	7.7%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	25	31	26	27	21	20	17	25	18	16	22	21	29
Prior Year	26	21	29	26	30	33	27	12	7	10	18	21	25
Percent Change from Prior Year	-4%	48%	-10%	4%	-30%	-39%	-37%	108%	157%	60%	22%	0%	16%

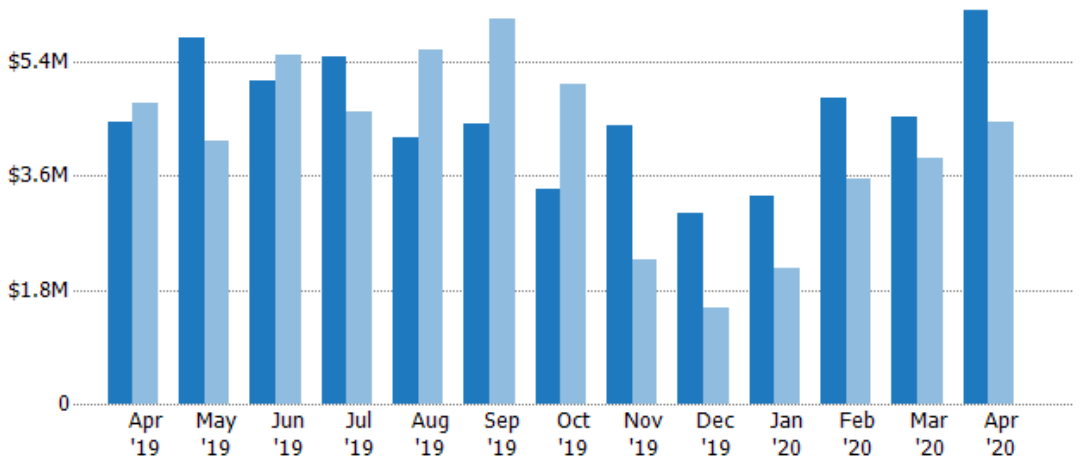
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$6.22M	40.1%
Apr '19	\$4.44M	-6.7%
Apr '18	\$4.76M	-2.5%



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	\$4.44M	\$5.77M	\$5.11M	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.39M	\$3M	\$3.28M	\$4.82M	\$4.53M	\$6.22M
Prior Year	\$4.76M	\$4.16M	\$5.52M	\$4.61M	\$5.59M	\$6.07M	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$3.88M	\$4.44M
Percent Change from Prior Year	-7%	39%	-7%	19%	-25%	-27%	-33%	94%	99%	54%	35%	16%	40%

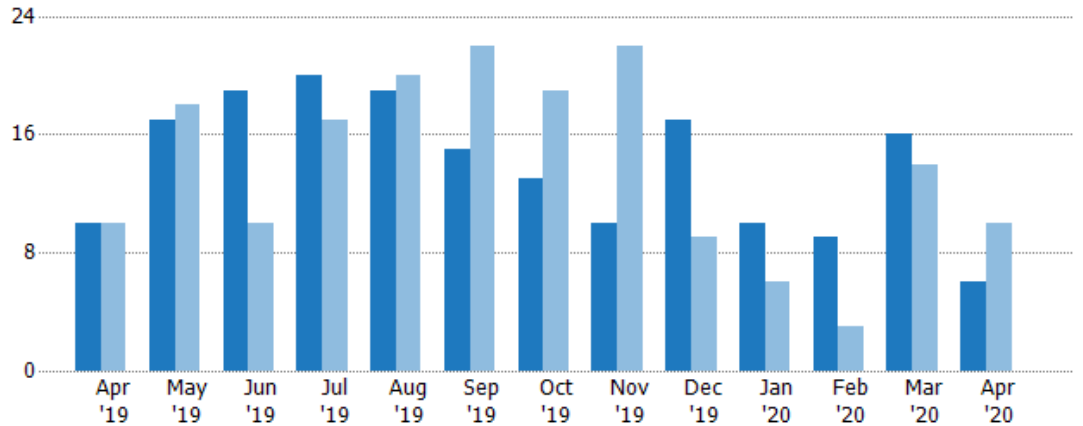
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Apr '20	6	-40%
Apr '19	10	0%
Apr '18	10	20%



Current Year	10	17	19	20	19	15	13	10	17	10	9	16	6
Prior Year	10	18	10	17	20	22	19	22	9	6	3	14	10
Percent Change from Prior Year	0%	-6%	90%	18%	-5%	-32%	-32%	-55%	89%	67%	200%	14%	-40%

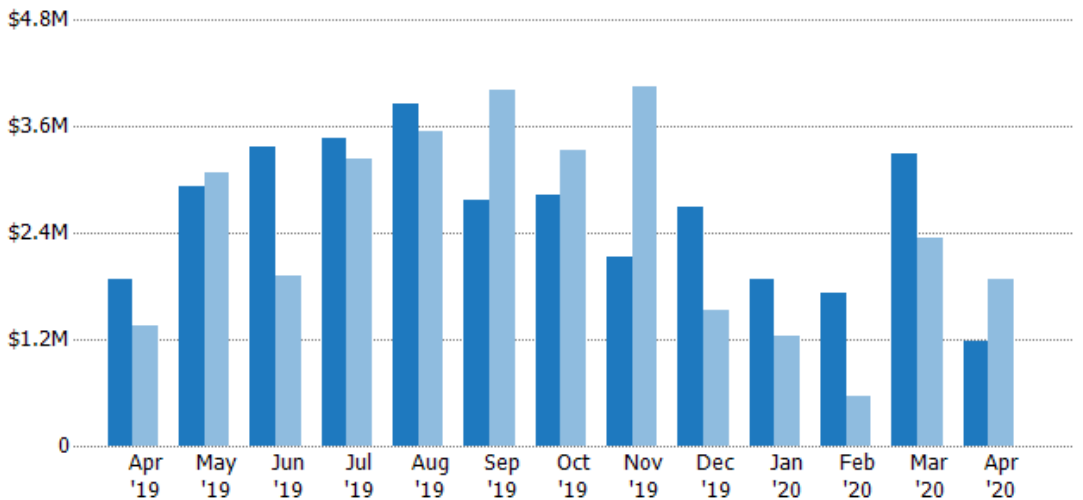
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$1.18M	-37.2%
Apr '19	\$1.87M	38.9%
Apr '18	\$1.35M	60.8%



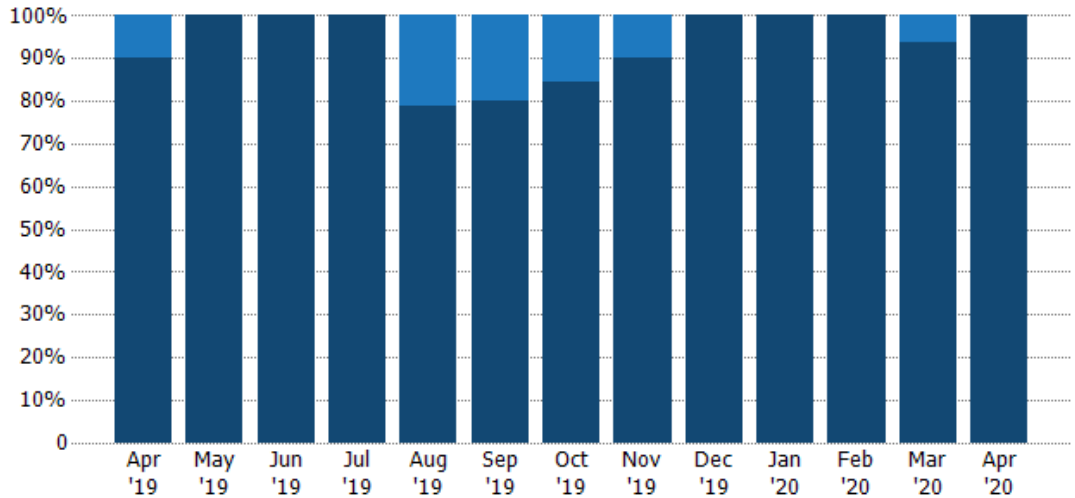
Current Year	\$1.87M	\$2.93M	\$3.37M	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.72M	\$3.29M	\$1.18M
Prior Year	\$1.35M	\$3.08M	\$1.91M	\$3.23M	\$3.55M	\$4.02M	\$3.32M	\$4.05M	\$1.53M	\$1.25M	\$563K	\$2.34M	\$1.87M
Percent Change from Prior Year	39%	-5%	76%	7%	9%	-31%	-15%	-47%	75%	51%	206%	41%	-37%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



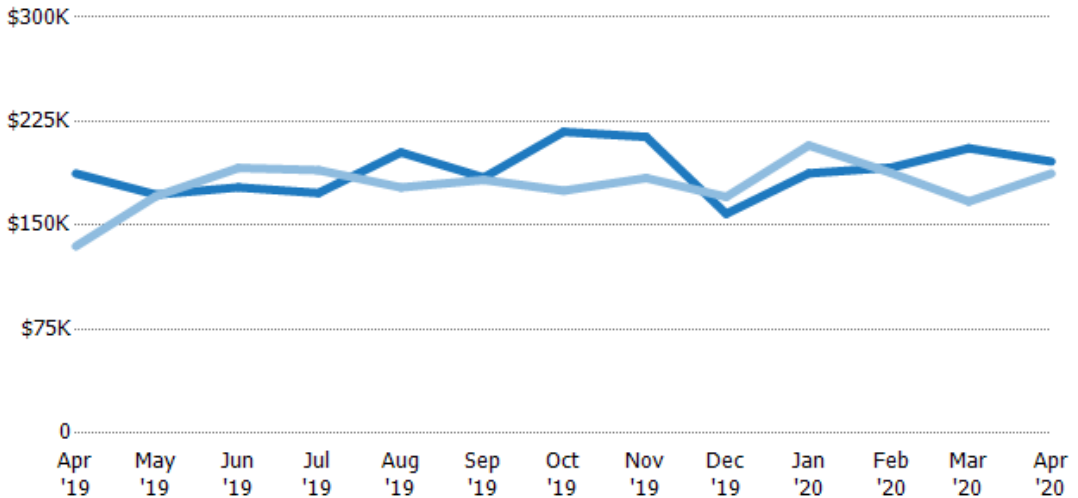
Condo/Townhouse	10%	-	-	-	21%	20%	15%	10%	-	-	-	6%	-
Single Family Residence	90%	100%	100%	100%	79%	80%	85%	90%	100%	100%	100%	94%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$187K	\$172K	\$177K	\$173K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$192K	\$206K	\$196K
Prior Year	\$135K	\$171K	\$191K	\$190K	\$177K	\$183K	\$175K	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K
Percent Change from Prior Year	39%	1%	-7%	-9%	14%	1%	24%	16%	-7%	-10%	2%	23%	5%

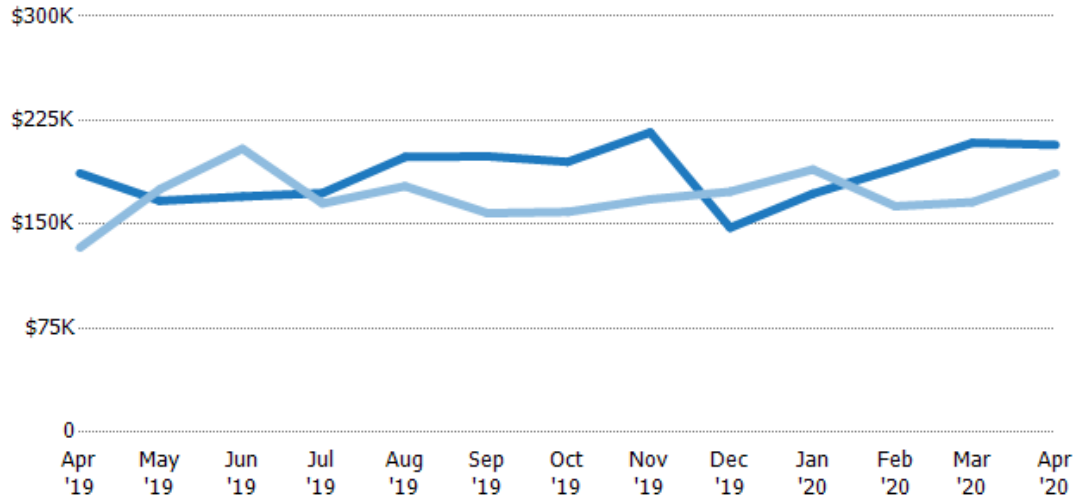
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$207K	11%
Apr '19	\$187K	40.3%
Apr '18	\$133K	24.5%



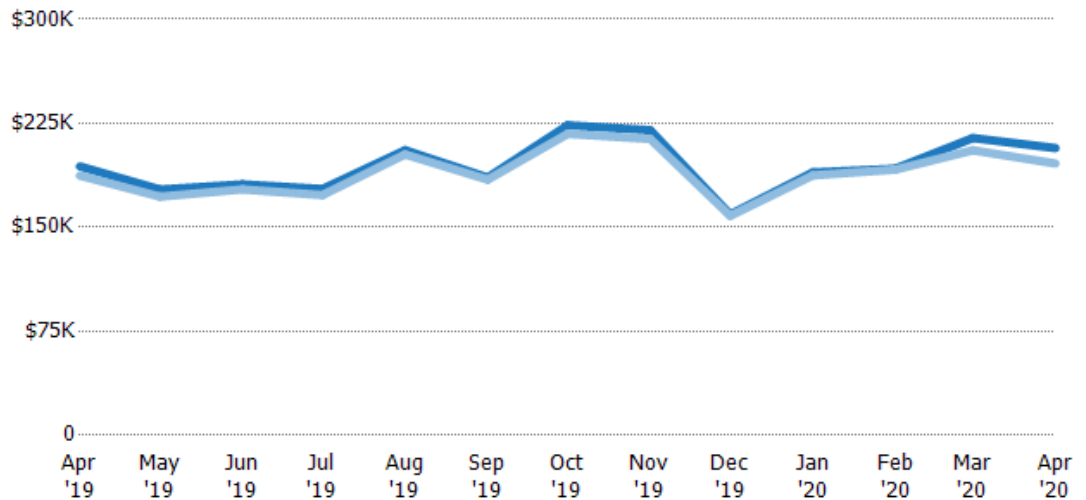
Current Year	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$190K	\$209K	\$207K
Prior Year	\$133K	\$175K	\$205K	\$165K	\$177K	\$158K	\$159K	\$168K	\$174K	\$190K	\$163K	\$166K	\$187K
Percent Change from Prior Year	40%	-5%	-17%	5%	12%	26%	23%	29%	-15%	-9%	17%	26%	11%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



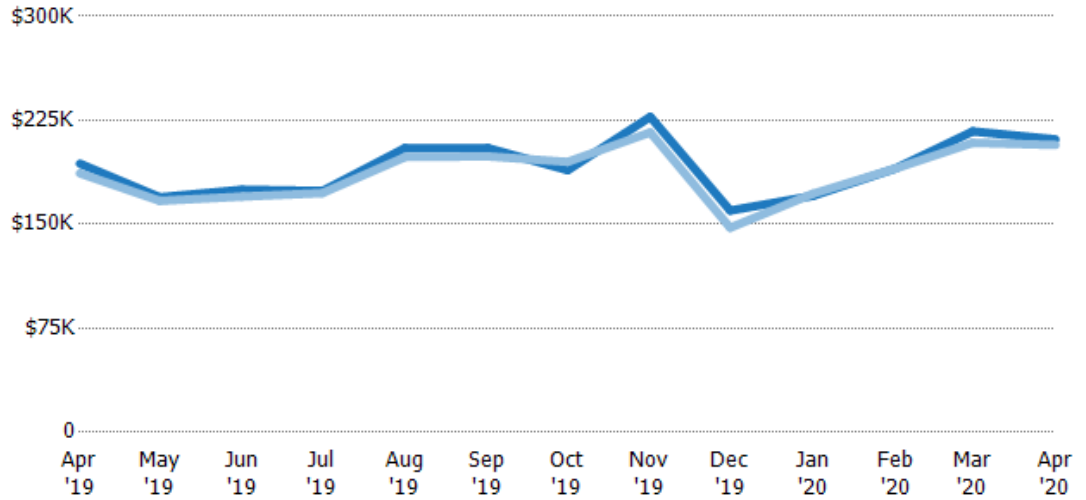
Avg List Price	\$194K	\$177K	\$181K	\$178K	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$192K	\$214K	\$207K
Avg Sales Price	\$187K	\$172K	\$177K	\$173K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$192K	\$206K	\$196K
Avg Sales Price as a % of Avg List Price	97%	97%	98%	98%	99%	99%	97%	97%	99%	99%	100%	96%	95%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



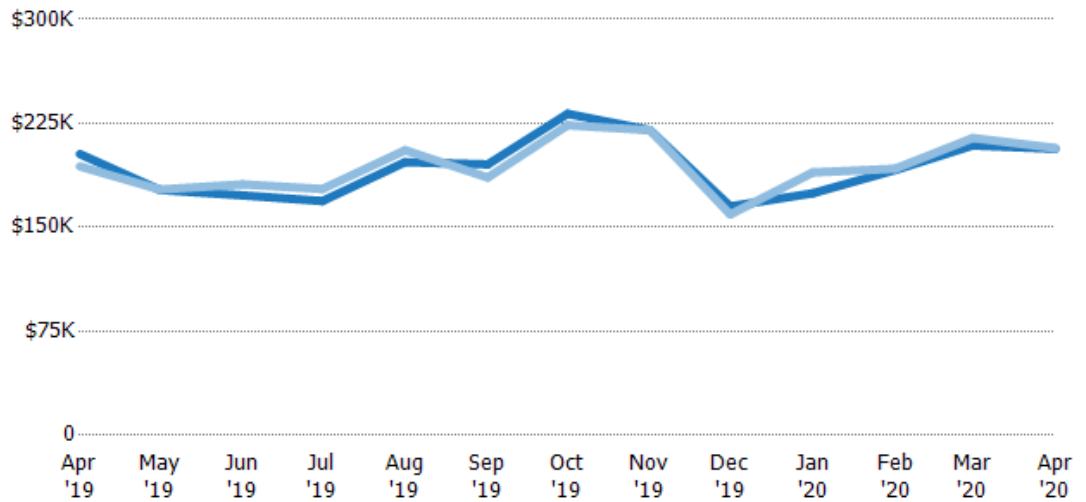
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median List Price	\$194K	\$170K	\$175K	\$174K	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$190K	\$217K	\$211K
Median Sales Price	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$190K	\$209K	\$207K
Med Sales Price as a % of Med List Price	96%	98%	97%	99%	97%	97%	103%	95%	92%	101%	100%	96%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



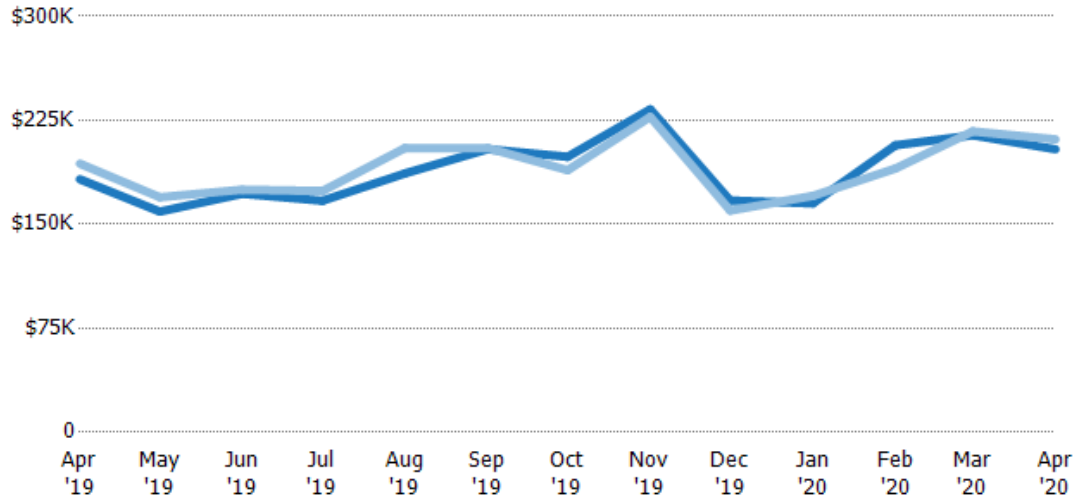
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Avg Est Value	\$203K	\$177K	\$173K	\$169K	\$197K	\$195K	\$232K	\$220K	\$165K	\$175K	\$191K	\$209K	\$207K
Avg Sales Price	\$194K	\$177K	\$181K	\$178K	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$192K	\$214K	\$207K
Avg Sales Price as a % of Avg Est Value	96%	100%	105%	105%	104%	95%	96%	100%	96%	109%	100%	103%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Median Est Value	\$182K	\$159K	\$172K	\$167K	\$187K	\$204K	\$199K	\$233K	\$167K	\$165K	\$207K	\$214K	\$204K
Median Sales Price	\$194K	\$170K	\$175K	\$174K	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$190K	\$217K	\$211K
Med Sales Price as a % of Med Est Value	106%	106%	102%	104%	110%	100%	95%	98%	96%	103%	92%	101%	103%