Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

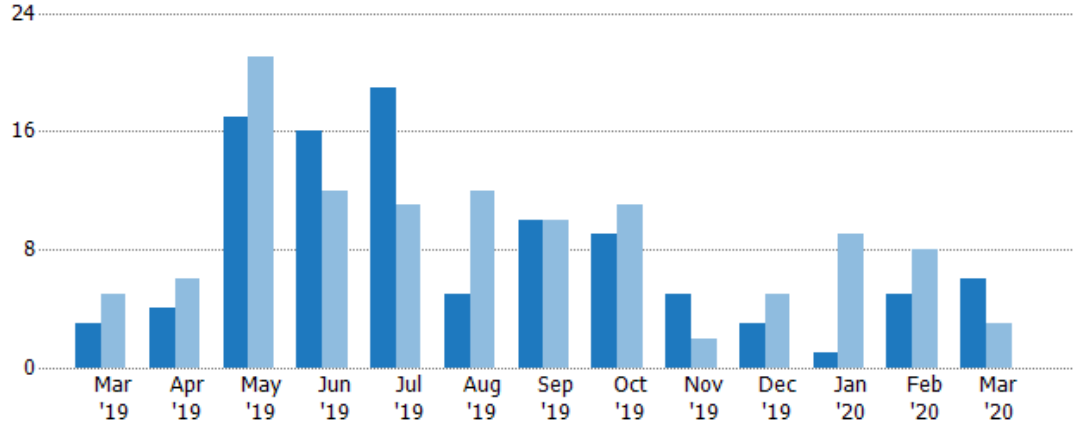| Key Metrics	Mar 2020	Mar 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	3	+100%	12	20	-40%
New Listing Volume	$6,770,000	$1,303,000	+419.6%	$9,124,000	$11,566,000	-21.1%
Active Listing Count	34	65	-47.7%	N/A	N/A	
Active Listing Volume	$33,144,300	$65,604,108	-49.5%	N/A	N/A	
Average Listing Price	$974,832	$1,009,294	-3.4%	$984,223	$975,433	+0.9%
Median Listing Price	$684,000	$599,000	+14.2%	$676,133	$587,338	+15.1%
Median Days in RPR	268.5	274	-2%	251.19	249.65	+0.6%
Months of Inventory	11.3	21.7	-47.7%	7.1	18.8	-62.5%
Absorption Rate	8.82%	4.62%	+4.2%	14.17%	5.31%	+8.9%
Sales Activity Charts Metrics						
New Pending Sales Count	9	11	-18.2%	21	28	-25%
New Pending Sales Volume	$5,396,000	$5,369,400	+0.5%	$10,813,900	$14,420,300	-25%
Pending Sales Count	10	16	-37.5%	N/A	N/A	
Pending Sales Volume	$4,267,000	$8,577,300	-50.3%	N/A	N/A	
Closed Sales Count	9	8	+12.5%	16	17	-5.9%
Closed Sales Volume	$5,888,000	$3,111,500	+89.2%	$9,443,900	$9,336,000	+1.2%
Average Sales Price	$654,222	$388,938	+68.2%	$590,244	$549,176	+7.5%
Median Sales Price	$455,000	$335,000	+35.8%	$476,188	$488,882	-2.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Mar '20	6	100%
Mar '19	3	-40%
Mar '18	5	-20%

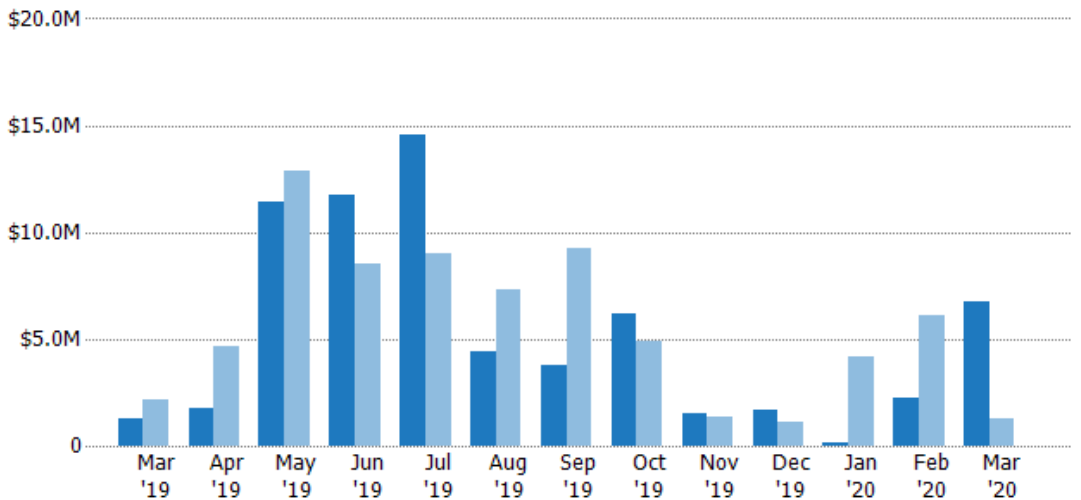|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	3	4	17	16	19	5	10	9	5	3	1	5	6
Prior Year	5	6	21	12	11	12	10	11	2	5	9	8	3
Percent Change from Prior Year	-40%	-33%	-19%	33%	73%	-58%	0%	-18%	150%	-40%	-89%	-38%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Mar '20	$6.77M	419.6%
Mar '19	$1.3M	-39.6%
Mar '18	$2.16M	3.6%

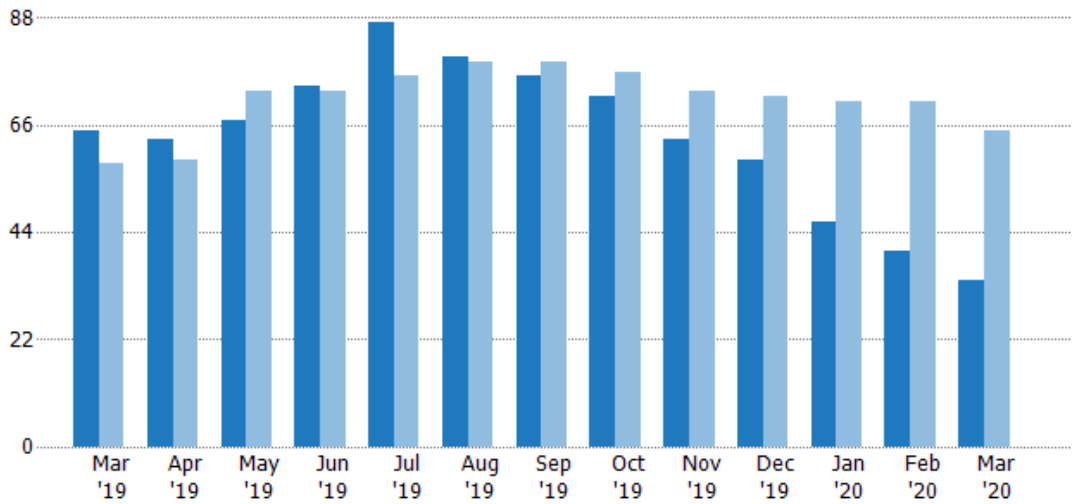|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$1.3M	$1.8M	$11.4M	$11.8M	$14.5M	$4.41M	$3.79M	$6.18M	$1.51M	$1.71M	$137K	$2.22M	$6.77M
Prior Year	$2.16M	$4.66M	$12.9M	$8.53M	$9.02M	$7.35M	$9.25M	$4.89M	$1.34M	$1.13M	$4.17M	$6.09M	$1.3M
Percent Change from Prior Year	-40%	-61%	-11%	38%	61%	-40%	-59%	27%	12%	51%	-97%	-64%	420%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '20	34	-47.7%
Mar '19	65	12.1%
Mar '18	58	19%

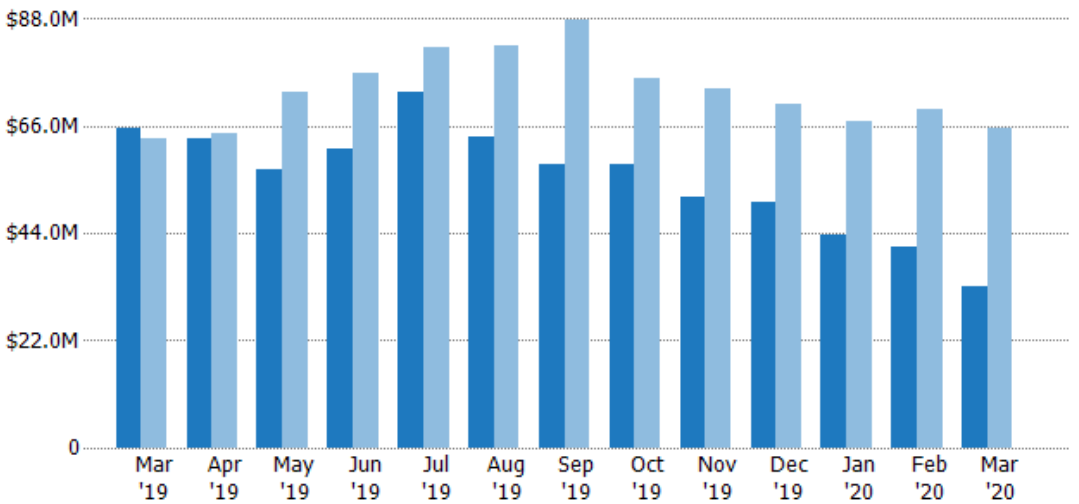| | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 | Dec '19 | Jan '20 | Feb '20 | Mar '20 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Year | 65 | 63 | 67 | 74 | 87 | 80 | 76 | 72 | 63 | 59 | 46 | 40 | 34 |
| Prior Year | 58 | 59 | 73 | 73 | 76 | 79 | 79 | 77 | 73 | 72 | 71 | 71 | 65 |
| Percent Change from Prior Year | 12% | 7% | -8% | 1% | 14% | 1% | -4% | -6% | -14% | -18% | -35% | -44% | -48% |

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '20	$33.1M	-49.5%
Mar '19	$65.6M	3.3%
Mar '18	$63.5M	12.7%

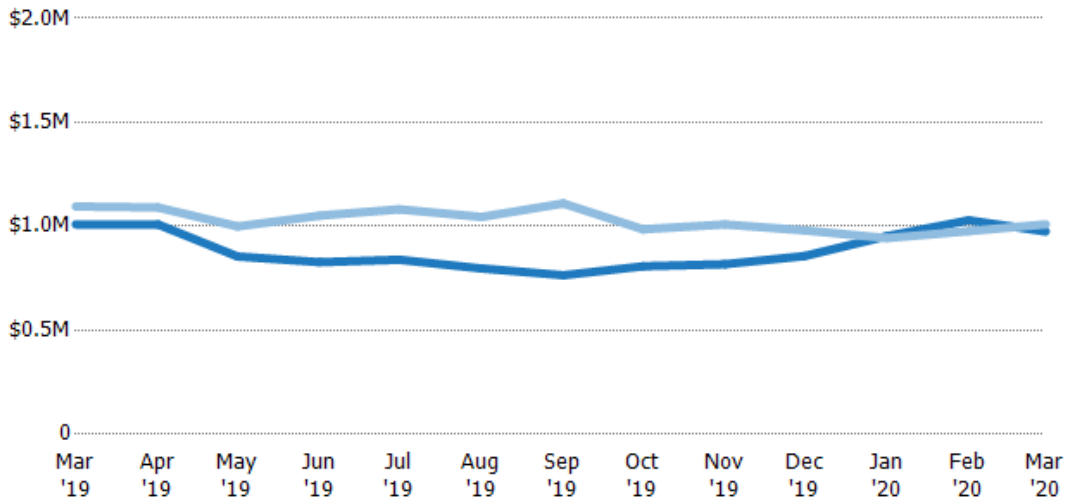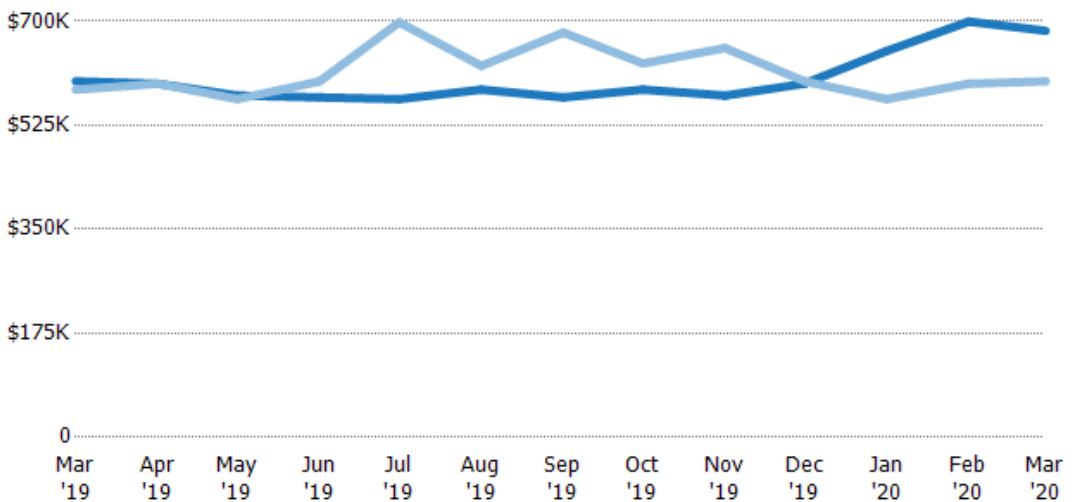|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$65.6M	$63.6M	$57.3M	$61.2M	$73M	$63.8M	$58.1M	$58.1M	$51.5M	$50.6M	$43.8M	$41.2M	$33.1M
Prior Year	$63.5M	$64.3M	$72.9M	$76.7M	$82.2M	$82.5M	$87.7M	$75.9M	$73.6M	$70.6M	$67M	$69.3M	$65.6M
Percent Change from Prior Year	3%	-1%	-22%	-20%	-11%	-23%	-34%	-23%	-30%	-28%	-35%	-41%	-49%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Mar '20	$975K	-3.4%
Mar '19	$1.01M	-7.8%
Mar '18	$1.09M	-5.2%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$1.01M	$1.01M	$855K	$828K	$839K	$797K	$765K	$807K	$818K	$857K	$952K	$1.03M	$975K
Prior Year	$1.09M	$1.09M	$999K	$1.05M	$1.08M	$1.04M	$1.11M	$985K	$1.01M	$980K	$943K	$977K	$1.01M
Percent Change from Prior Year	-8%	-7%	-14%	-21%	-22%	-24%	-31%	-18%	-19%	-13%	1%	5%	-3%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Mar '20	$684K	14.2%
Mar '19	$599K	2.4%
Mar '18	$585K	-23.2%

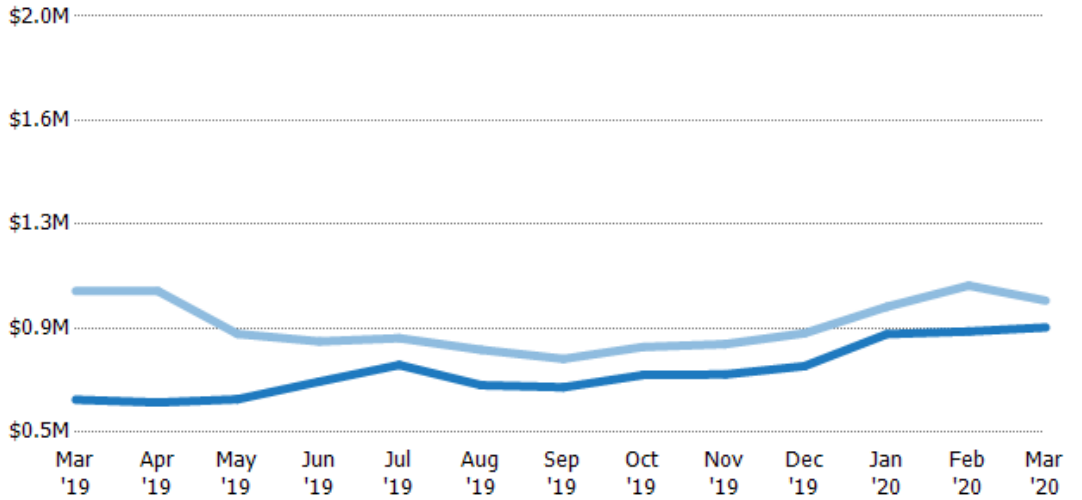|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$599K	$595K	$575K	$572K	$569K	$585K	$572K	$585K	$575K	$595K	$650K	$700K	$684K
Prior Year	$585K	$595K	$569K	$599K	$698K	$625K	$681K	$629K	$655K	$599K	$569K	$595K	$599K
Percent Change from Prior Year	2%	0%	1%	-5%	-19%	-6%	-16%	-7%	-12%	-1%	14%	18%	14%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

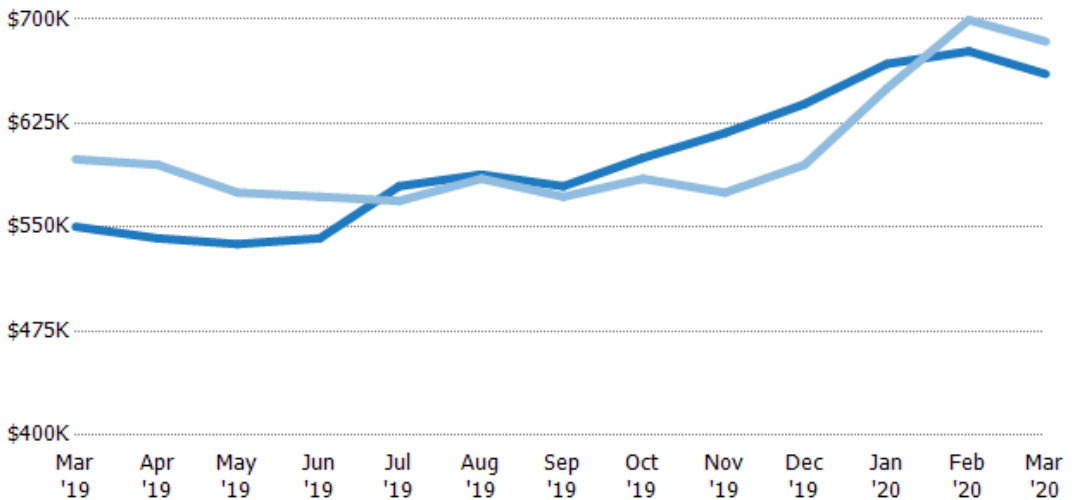|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	$617K	$607K	$619K	$683K	$743K	$670K	$662K	$707K	$708K	$739K	$854K	$863K	$878K
Avg Listing Price	$1.01M	$1.01M	$855K	$828K	$839K	$797K	$765K	$807K	$818K	$857K	$952K	$1.03M	$975K
Avg Listing Price as a % of Avg Est Value	163%	166%	138%	121%	113%	119%	115%	114%	115%	116%	112%	119%	111%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	$550K	$542K	$538K	$542K	$580K	$588K	$580K	$600K	$618K	$639K	$668K	$677K	$661K
Median Listing Price	$599K	$595K	$575K	$572K	$569K	$585K	$572K	$585K	$575K	$595K	$650K	$700K	$684K
Med Listing Price as a % of Med Est Value	109%	110%	107%	106%	98%	99%	99%	98%	93%	93%	97%	103%	104%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
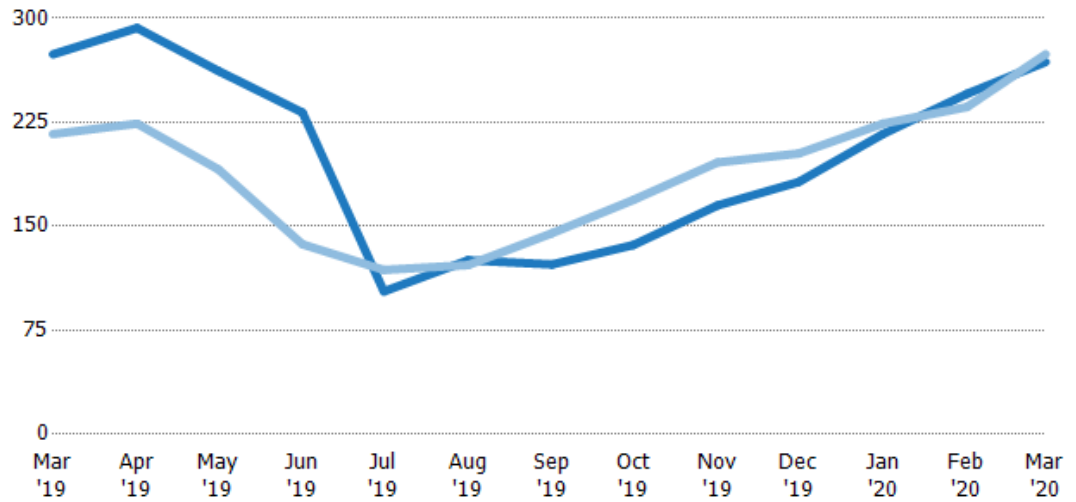Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Mar '20	269	-2%
Mar '19	274	26.6%
Mar '18	217	-1.2%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	274	293	262	232	103	126	123	137	165	182	217	246	269
Prior Year	217	224	191	137	119	122	145	169	196	203	224	236	274
Percent Change from Prior Year	27%	31%	37%	69%	-13%	3%	-16%	-19%	-16%	-10%	-3%	4%	-2%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence
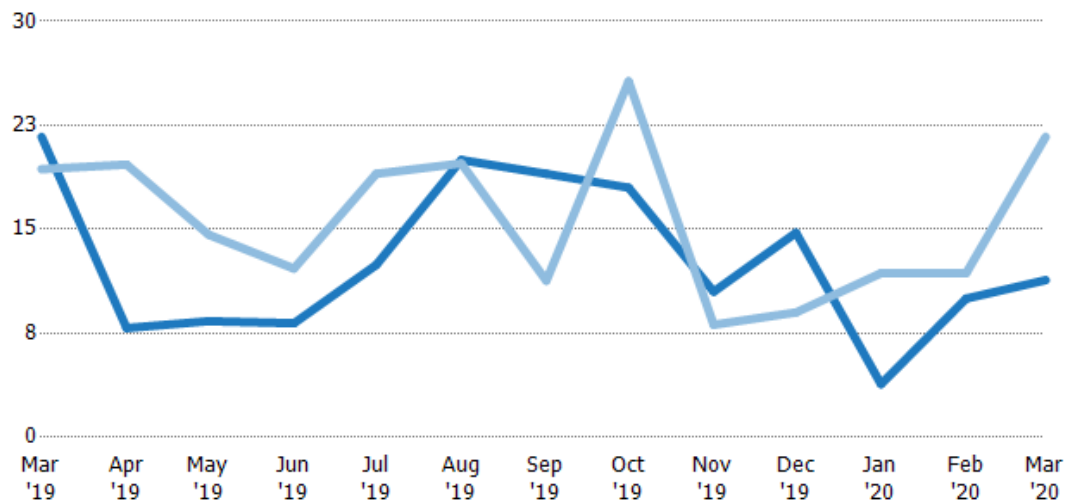
Month/Year	Months	% Chg.
Mar '20	11.3	-47.7%
Mar '19	21.7	12.1%
Mar '18	19.3	19%

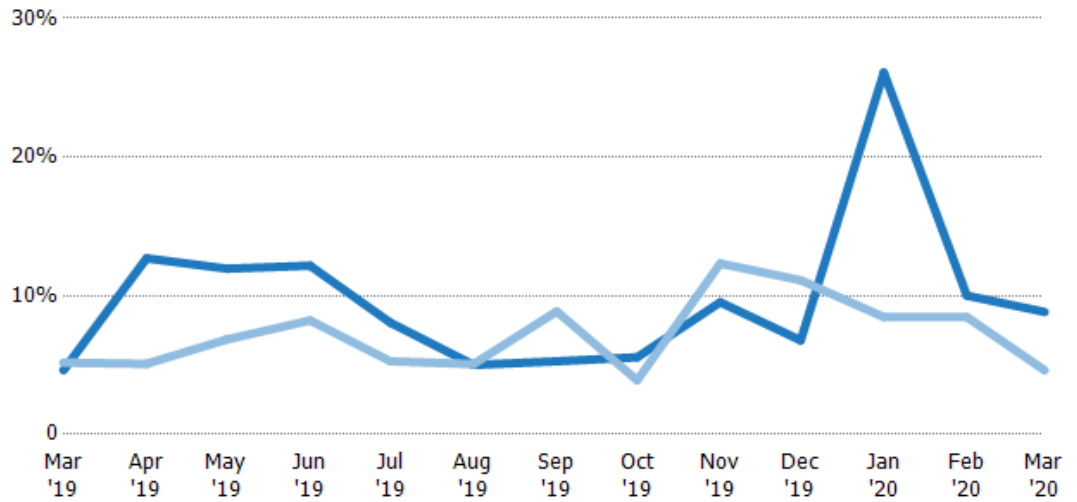|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	21.7	7.88	8.38	8.22	12.4	20	19	18	10.5	14.8	3.83	10	11.3
Prior Year	19.3	19.7	14.6	12.2	19	19.8	11.3	25.7	8.11	9	11.8	11.8	21.7
Percent Change from Prior Year	12%	-60%	-43%	-32%	-35%	1%	68%	-30%	29%	64%	-68%	-15%	-48%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Mar '20	9%	-4.2%
Mar '19	5%	0.6%
Mar '18	5%	-16.1%

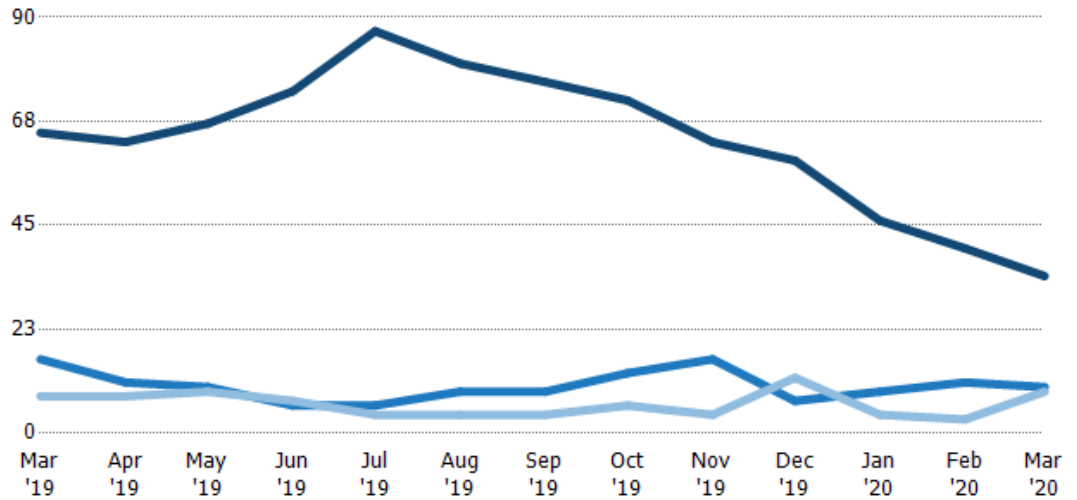|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	5%	13%	12%	12%	8%	5%	5%	6%	10%	7%	26%	10%	9%
Prior Year	5%	5%	7%	8%	5%	5%	9%	4%	12%	11%	8%	8%	5%
Change from Prior Year	1%	-8%	-5%	-4%	-3%	0%	4%	-2%	3%	4%	-18%	-2%	-4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Active	65	63	67	74	87	80	76	72	63	59	46	40	34
Pending	16	11	10	6	6	9	9	13	16	7	9	11	10
Sold	8	8	9	7	4	4	4	6	4	12	4	3	9

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Month/ Year	Count	% Chg.
Mar '20	9	-18.2%
Mar '19	11	83.3%
Mar '18	6	0%
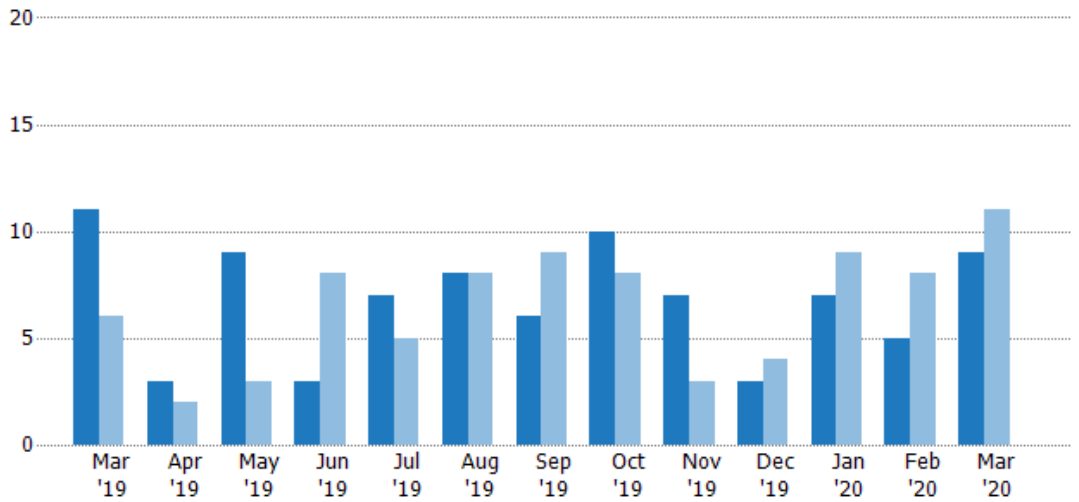
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	11	3	9	3	7	8	6	10	7	3	7	5	9
Prior Year	6	2	3	8	5	8	9	8	3	4	9	8	11
Percent Change from Prior Year	83%	50%	200%	-63%	40%	0%	-33%	25%	133%	-25%	-22%	-38%	-18%

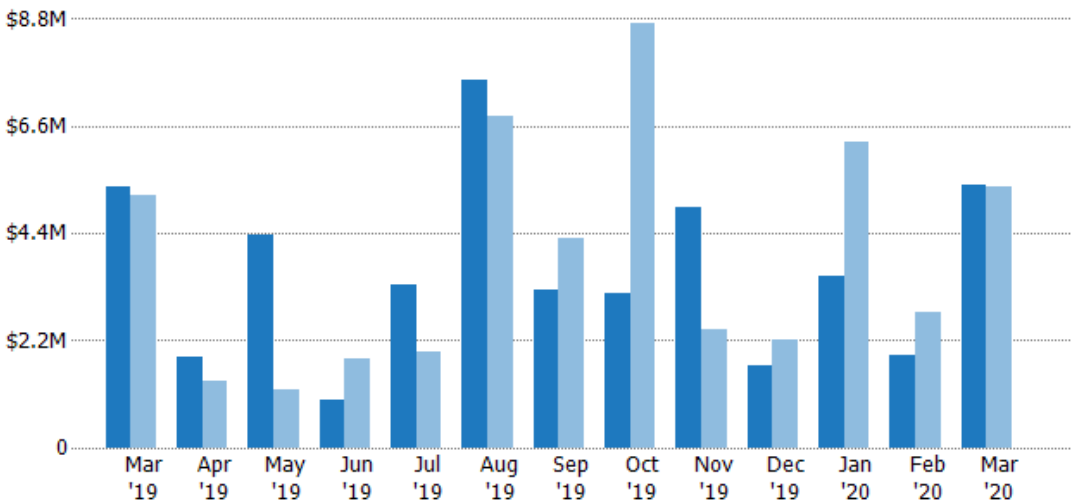# New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Mar '20	$5.4M	0.5%
Mar '19	$5.37M	3.7%
Mar '18	$5.18M	-3.9%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$5.37M	$1.87M	$4.35M	$992K	$3.35M	$7.55M	$3.26M	$3.16M	$4.94M	$1.68M	$3.51M	$1.91M	$5.4M
Prior Year	$5.18M	$1.38M	$1.21M	$1.83M	$1.97M	$6.8M	$4.3M	$8.71M	$2.42M	$2.21M	$6.26M	$2.79M	$5.37M
Percent Change from Prior Year	4%	36%	261%	-46%	70%	11%	-24%	-64%	104%	-24%	-44%	-32%	0%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Month/Year	Count	% Chg.
Mar '20	10	-37.5%
Mar '19	16	60%
Mar '18	10	-20%
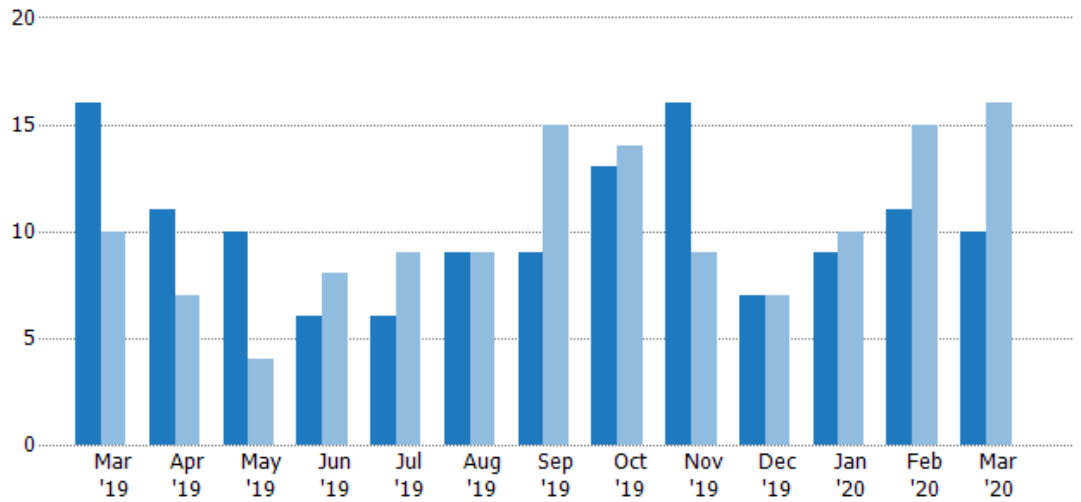
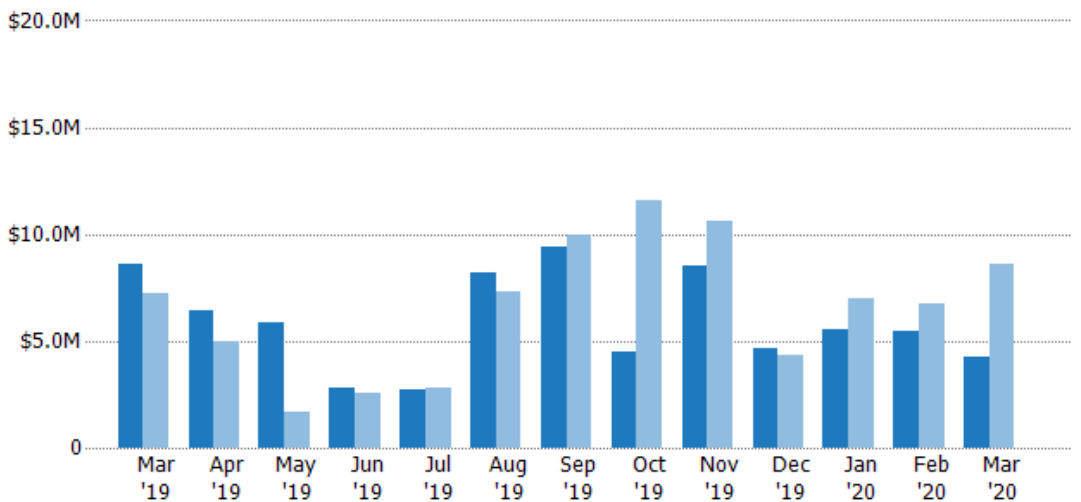| | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 | Dec '19 | Jan '20 | Feb '20 | Mar '20 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Year | 16 | 11 | 10 | 6 | 6 | 9 | 9 | 13 | 16 | 7 | 9 | 11 | 10 |
| Prior Year | 10 | 7 | 4 | 8 | 9 | 9 | 15 | 14 | 9 | 7 | 10 | 15 | 16 |
| Percent Change from Prior Year | 60% | 57% | 150% | -25% | -33% | 0% | -40% | -7% | 78% | 0% | -10% | -27% | -38% |

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/Year	Volume	% Chg.
Mar '20	$4.27M	-50.3%
Mar '19	$8.58M	18.2%
Mar '18	$7.26M	-22.5%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$8.58M	$6.45M	$5.85M	$2.78M	$2.74M	$8.23M	$9.39M	$4.53M	$8.52M	$4.62M	$5.5M	$5.47M	$4.27M
Prior Year	$7.26M	$5M	$1.65M	$2.57M	$2.83M	$7.33M	$9.98M	$11.5M	$10.6M	$4.36M	$6.96M	$6.78M	$8.58M
Percent Change from Prior Year	18%	29%	255%	8%	-3%	12%	-6%	-61%	-20%	6%	-21%	-19%	-50%

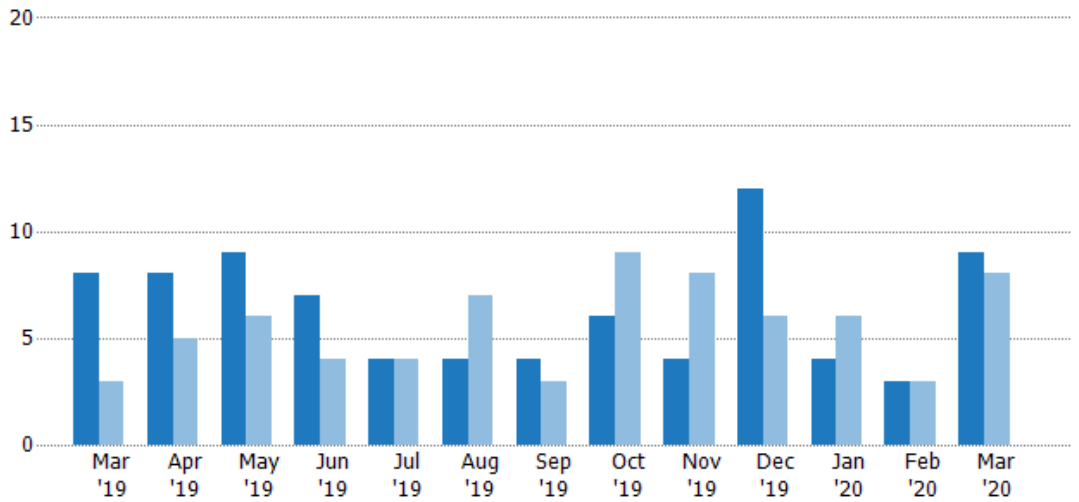Vermont Association of Realtors®

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '20	9	12.5%
Mar '19	8	166.7%
Mar '18	3	133.3%

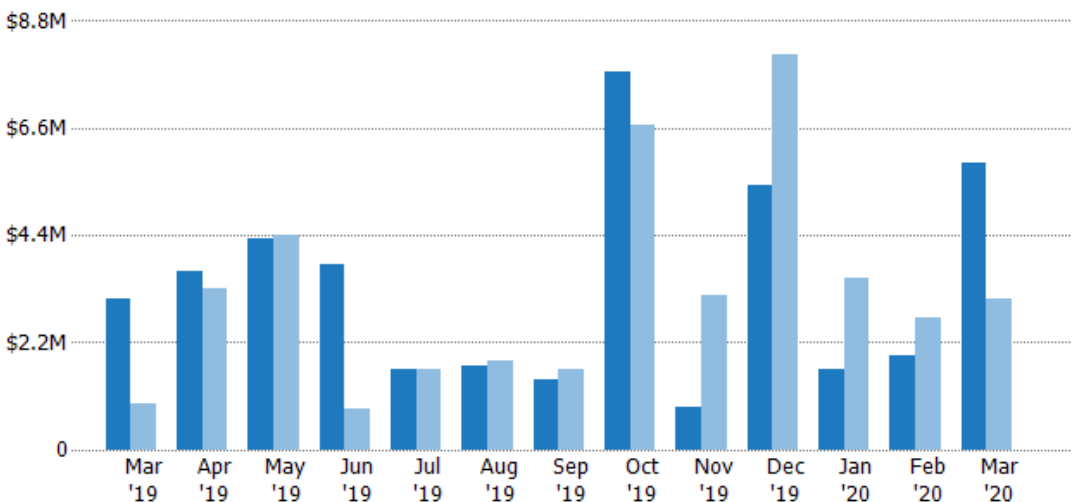|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	8	8	9	7	4	4	4	6	4	12	4	3	9
Prior Year	3	5	6	4	4	7	3	9	8	6	6	3	8
Percent Change from Prior Year	167%	60%	50%	75%	0%	-43%	33%	-33%	-50%	100%	-33%	0%	13%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '20	$5.89M	89.2%
Mar '19	$3.11M	227.5%
Mar '18	$950K	138.3%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$3.11M	$3.68M	$4.33M	$3.82M	$1.65M	$1.72M	$1.46M	$7.75M	$890K	$5.43M	$1.64M	$1.92M	$5.89M
Prior Year	$950K	$3.31M	$4.41M	$853K	$1.66M	$1.84M	$1.64M	$6.68M	$3.17M	$8.1M	$3.53M	$2.7M	$3.11M
Percent Change from Prior Year	228%	11%	-2%	348%	-1%	-6%	-11%	16%	-72%	-33%	-54%	-29%	89%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.
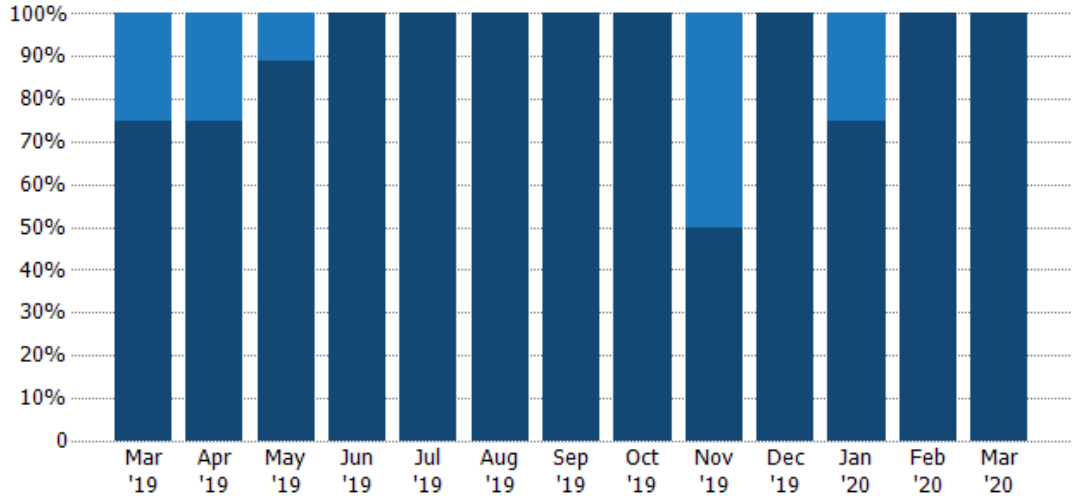
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Condo/Townhouse	25%	25%	11%	-	-	-	-	-	50%	-	25%	-	-
Single Family Residence	75%	75%	89%	100%	100%	100%	100%	100%	50%	100%	75%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Mar '20	$654K	68.2%
Mar '19	$389K	22.8%
Mar '18	$317K	2.1%

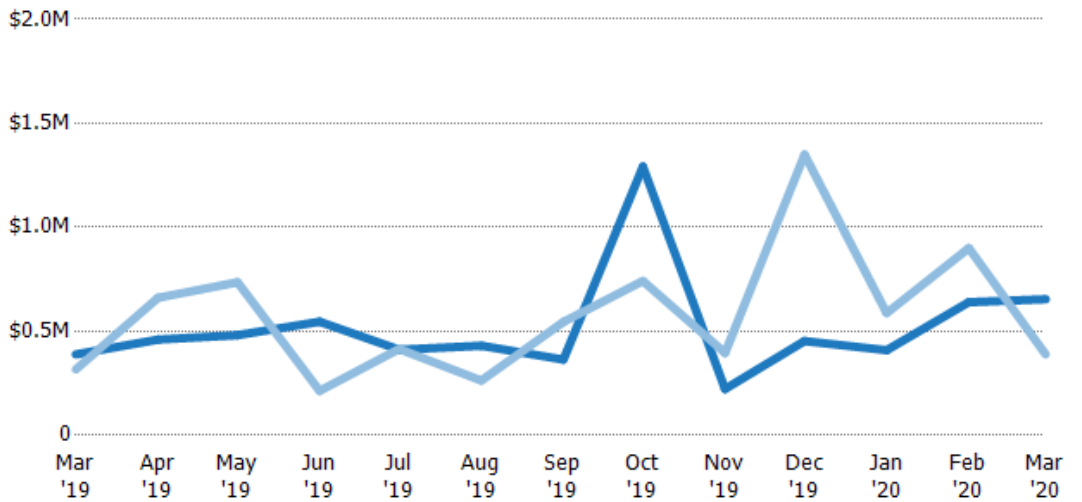|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$389K	$460K	$481K	$546K	$412K	$431K	$364K	$1.29M	$222K	$453K	$409K	$640K	$654K
Prior Year	$317K	$661K	$736K	$213K	$415K	$263K	$545K	$742K	$396K	$1.35M	$588K	$900K	$389K
Percent Change from Prior Year	23%	-30%	-35%	156%	-1%	64%	-33%	74%	-44%	-66%	-30%	-29%	68%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
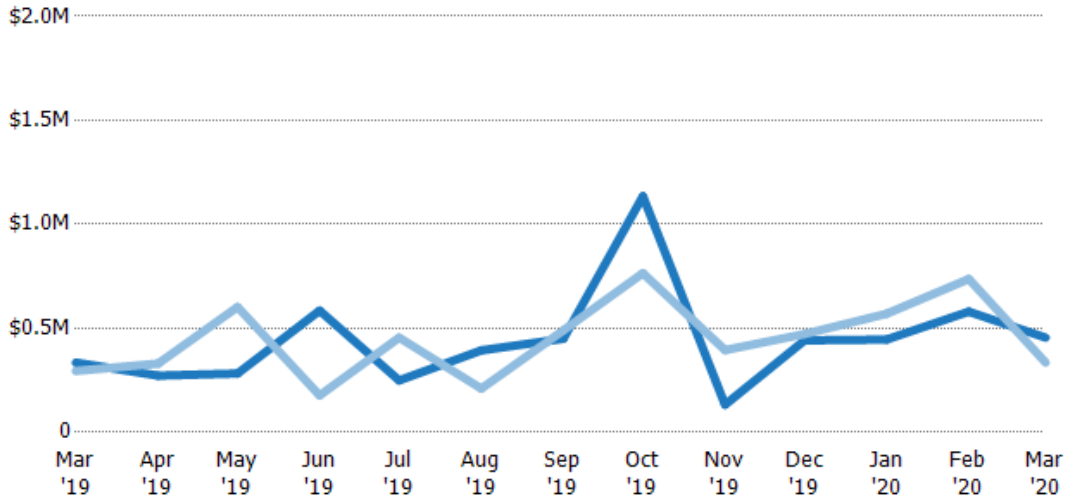**Property Type:** Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Mar '20	$455K	35.8%
Mar '19	$335K	13.6%
Mar '18	$295K	-3.4%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	$335K	$273K	$283K	$585K	$250K	$394K	$450K	$1.14M	$133K	$442K	$446K	$580K	$455K
Prior Year	$295K	$330K	$603K	$177K	$455K	$210K	$490K	$765K	$395K	$472K	$570K	$737K	$335K
Percent Change from Prior Year	14%	-17%	-53%	230%	-45%	88%	-8%	48%	-66%	-6%	-22%	-21%	36%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence
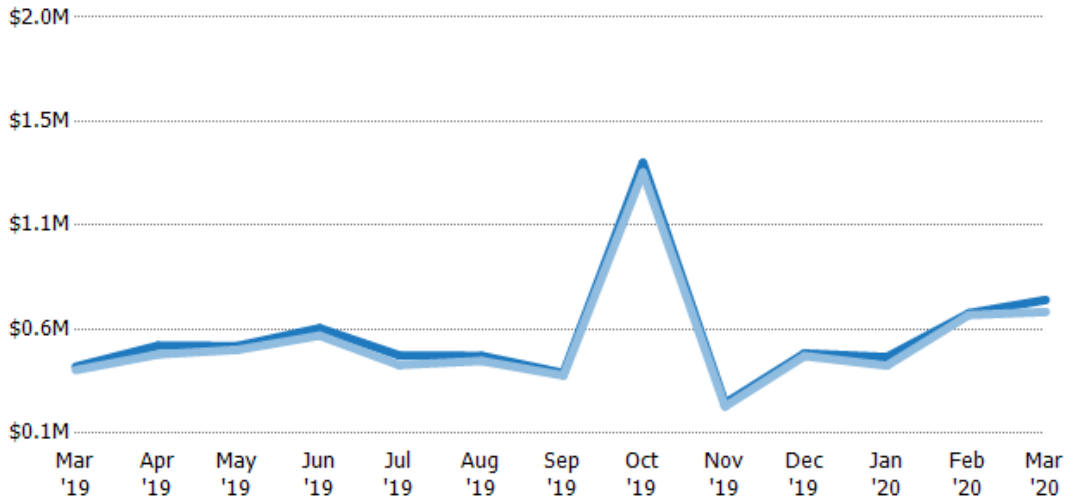
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg List Price	$405K	$500K	$498K	$580K	$456K	$454K	$375K	$1.34M	$237K	$465K	$448K	$648K	$709K
Avg Sales Price	$389K	$460K	$481K	$546K	$412K	$431K	$364K	$1.29M	$222K	$453K	$409K	$640K	$654K
Avg Sales Price as a % of Avg List Price	96%	92%	97%	94%	90%	95%	97%	97%	94%	97%	91%	99%	92%

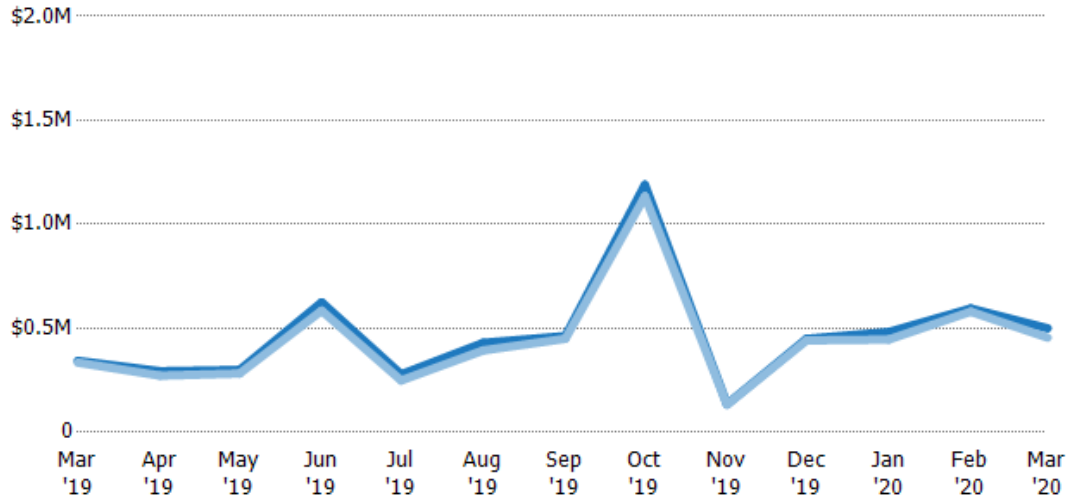## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

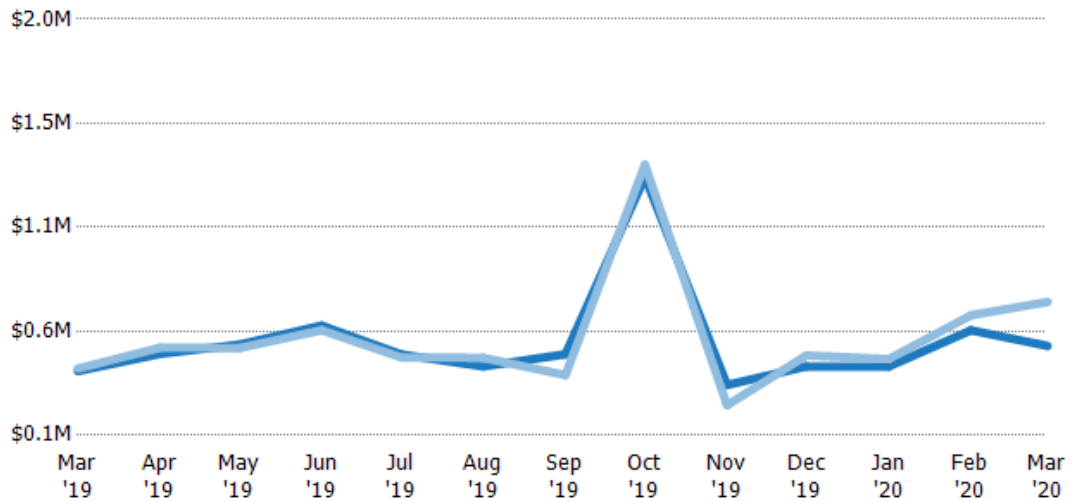|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median List Price	$344K	$294K	$300K	$625K	$279K	$430K	$463K	$1.19M	$135K	$449K	$482K	$595K	$500K
Median Sales Price	$335K	$273K	$283K	$585K	$250K	$394K	$450K	$1.14M	$133K	$442K	$446K	$580K	$455K
Med Sales Price as a % of Med List Price	98%	93%	94%	94%	90%	92%	97%	95%	98%	98%	93%	97%	91%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

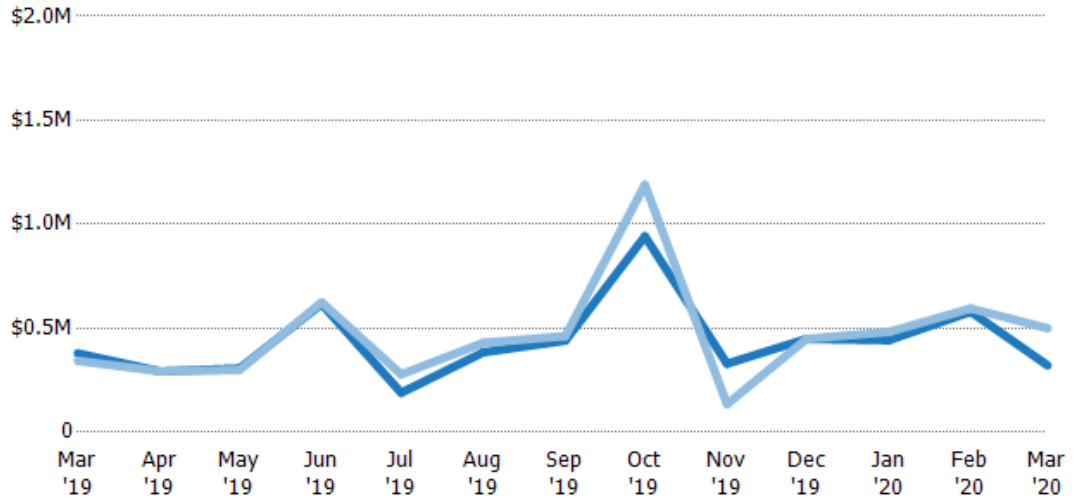|	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	$393K	$472K	$514K	$601K	$469K	$414K	$470K	$1.28M	$330K	$414K	$414K	$580K	$508K
Avg Sales Price	$405K	$500K	$498K	$580K	$456K	$454K	$375K	$1.34M	$237K	$465K	$448K	$648K	$709K
Avg Sales Price as a % of Avg Est Value	103%	106%	97%	96%	97%	109%	80%	104%	72%	112%	108%	112%	140%

RPR®

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Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type:
Condo/Townhouse/Apt, Single Family Residence

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	$379K	$293K	$307K	$617K	$190K	$384K	$441K	$942K	$330K	$449K	$442K	$580K	$321K
Median Sales Price	$344K	$294K	$300K	$625K	$279K	$430K	$463K	$1.19M	$135K	$449K	$482K	$595K	$500K
Med Sales Price as a % of Med Est Value	91%	100%	98%	101%	147%	112%	105%	126%	41%	100%	109%	103%	156%