

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

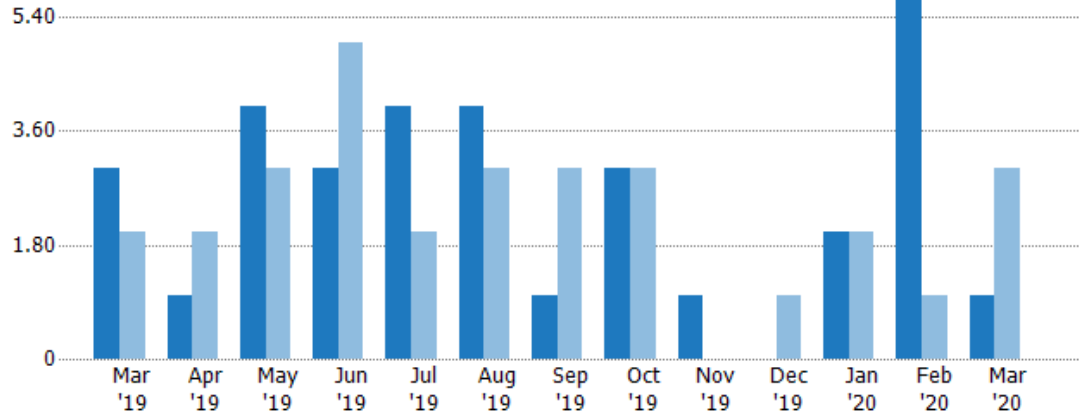
Key Metrics	Mar 2020	Mar 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	3	-66.7%	9	6	+50%
New Listing Volume	\$235,000	\$676,400	-65.3%	\$3,503,000	\$2,351,400	+49%
Active Listing Count	18	23	-21.7%	N/A	N/A	
Active Listing Volume	\$12,367,000	\$10,936,400	+13.1%	N/A	N/A	
Average Listing Price	\$687,056	\$475,496	+44.5%	\$689,084	\$496,125	+38.9%
Median Listing Price	\$475,000	\$412,000	+15.3%	\$506,000	\$427,104	+18.5%
Median Days in RPR	250	232	+7.8%	222	212.67	+4.4%
Months of Inventory	18	23	-21.7%	19	13.4	+41.8%
Absorption Rate	5.56%	4.35%	+1.2%	5.26%	7.46%	-2.2%
Sales Activity Charts Metrics						
New Pending Sales Count	1	2	-50%	7	4	+75%
New Pending Sales Volume	\$199,000	\$1,015,000	-80.4%	\$2,710,000	\$1,540,000	+76%
Pending Sales Count	4	2	+100%	N/A	N/A	
Pending Sales Volume	\$1,682,000	\$1,015,000	+65.7%	N/A	N/A	
Closed Sales Count	1	1	+/-	4	3	+33.3%
Closed Sales Volume	\$220,000	\$280,000	-21.4%	\$1,465,000	\$1,220,000	+20.1%
Average Sales Price	\$220,000	\$280,000	-21.4%	\$366,250	\$406,667	-9.9%
Median Sales Price	\$220,000	\$280,000	-21.4%	\$366,250	\$406,667	-9.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



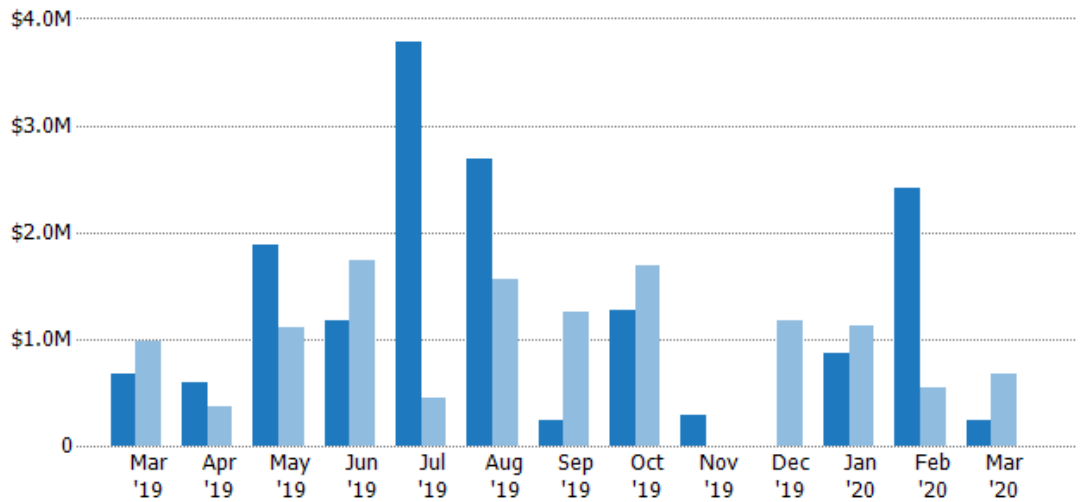
Current Year	3	1	4	3	4	4	1	3	1	-	2	6	1
Prior Year	2	2	3	5	2	3	3	3	-	1	2	1	3
Percent Change from Prior Year	50%	-50%	33%	-40%	100%	33%	-67%	0%	100%	-100%	0%	500%	-67%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$676K	\$599K	\$1.89M	\$1.18M	\$3.78M	\$2.69M	\$235K	\$1.27M	\$289K	-	\$859K	\$2.41M	\$235K
Prior Year	\$974K	\$364K	\$1.11M	\$1.73M	\$450K	\$1.57M	\$1.26M	\$1.69M	-	\$1.18M	\$1.13M	\$550K	\$676K
Percent Change from Prior Year	-31%	65%	71%	-32%	741%	71%	-81%	-25%	100%	-100%	-24%	338%	-65%

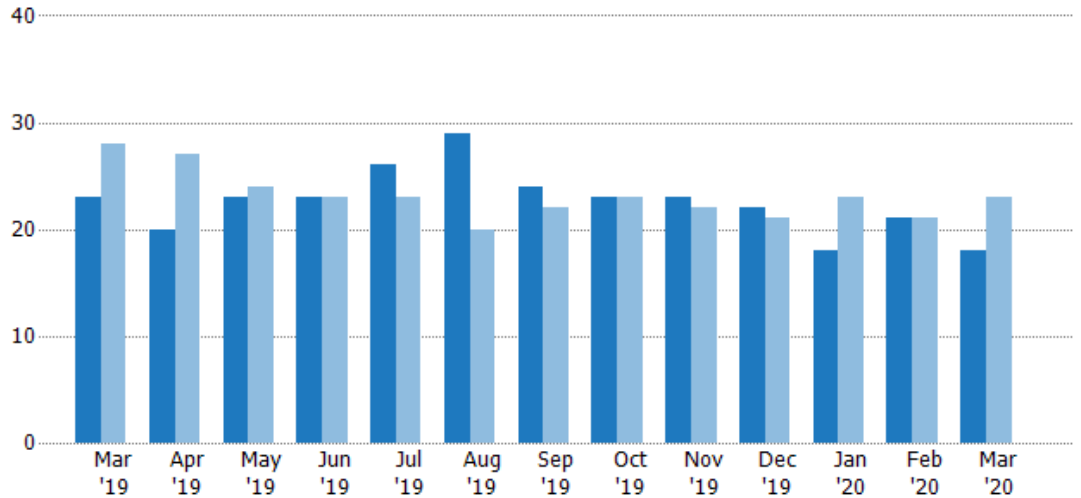
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '20	18	-21.7%
Mar '19	23	-17.9%
Mar '18	28	32.1%



Current Year	23	20	23	23	26	29	24	23	23	22	18	21	18
Prior Year	28	27	24	23	23	20	22	23	22	21	23	21	23
Percent Change from Prior Year	-18%	-26%	-4%	0%	13%	45%	9%	0%	5%	5%	-22%	0%	-22%

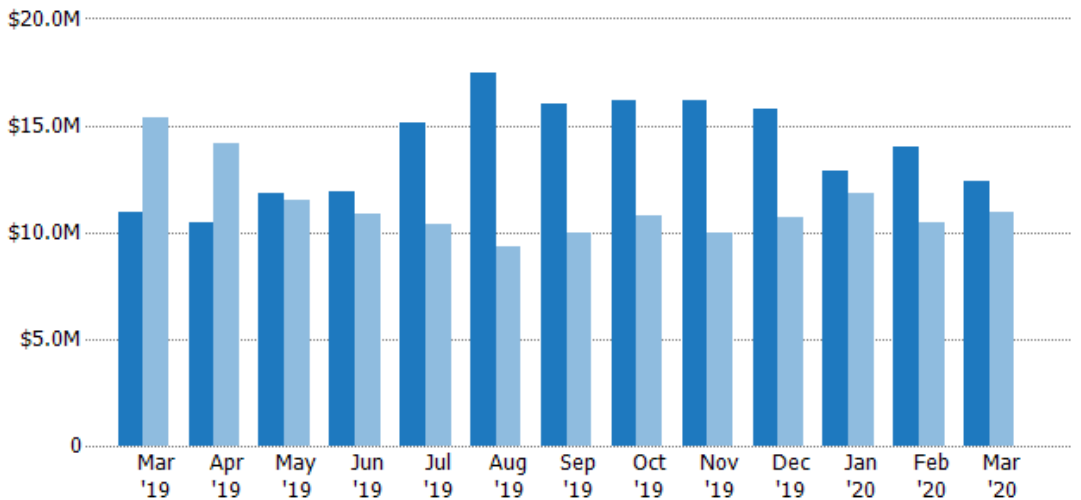
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$12.4M	13.1%
Mar '19	\$10.9M	-28.7%
Mar '18	\$15.3M	-3.8%



Current Year	\$10.9M	\$10.5M	\$11.8M	\$11.9M	\$15.1M	\$17.5M	\$16M	\$16.2M	\$16.2M	\$15.7M	\$12.9M	\$14M	\$12.4M
Prior Year	\$15.3M	\$14.2M	\$11.5M	\$10.9M	\$10.4M	\$9.36M	\$9.97M	\$10.8M	\$10M	\$10.7M	\$11.8M	\$10.5M	\$10.9M
Percent Change from Prior Year	-29%	-26%	3%	9%	46%	87%	61%	50%	62%	47%	9%	34%	13%

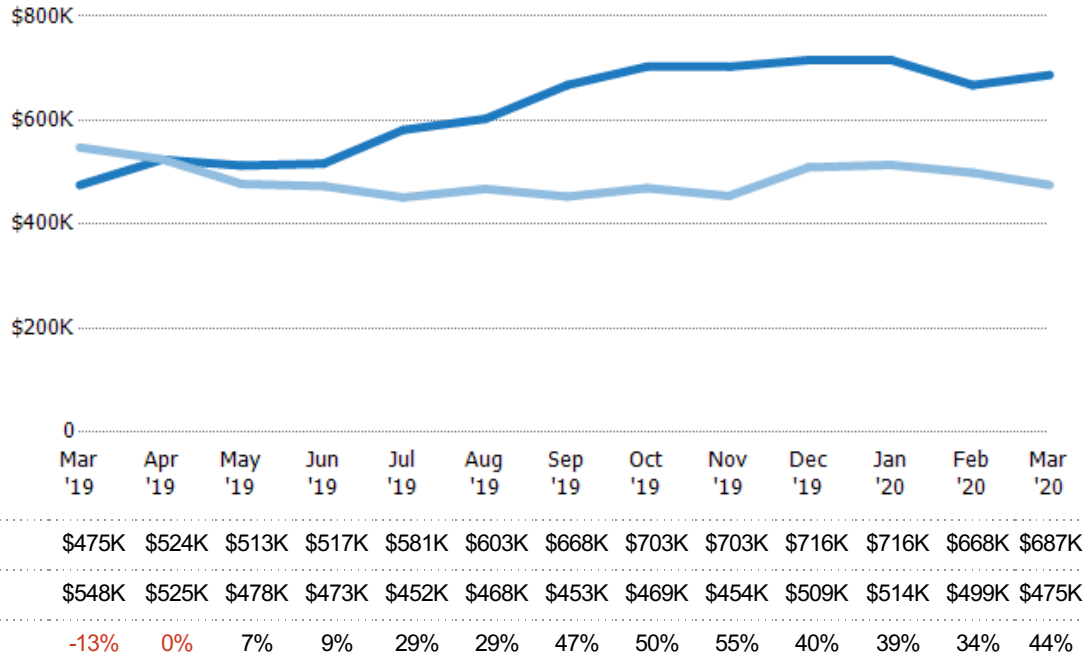
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$687K	44.5%
Mar '19	\$475K	-13.2%
Mar '18	\$548K	-27.2%



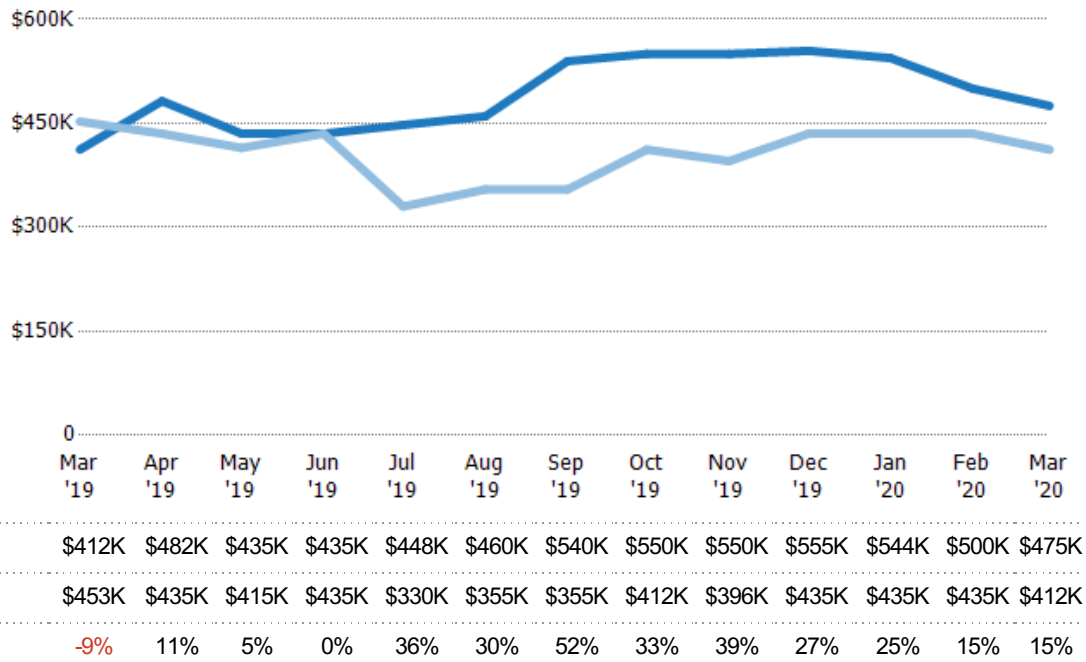
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$475K	15.3%
Mar '19	\$412K	-9%
Mar '18	\$453K	-33.7%

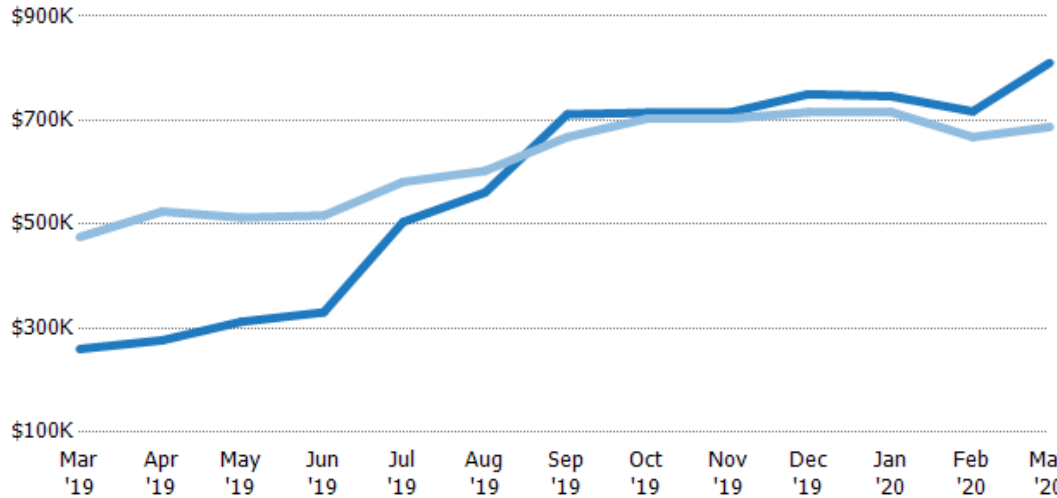


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



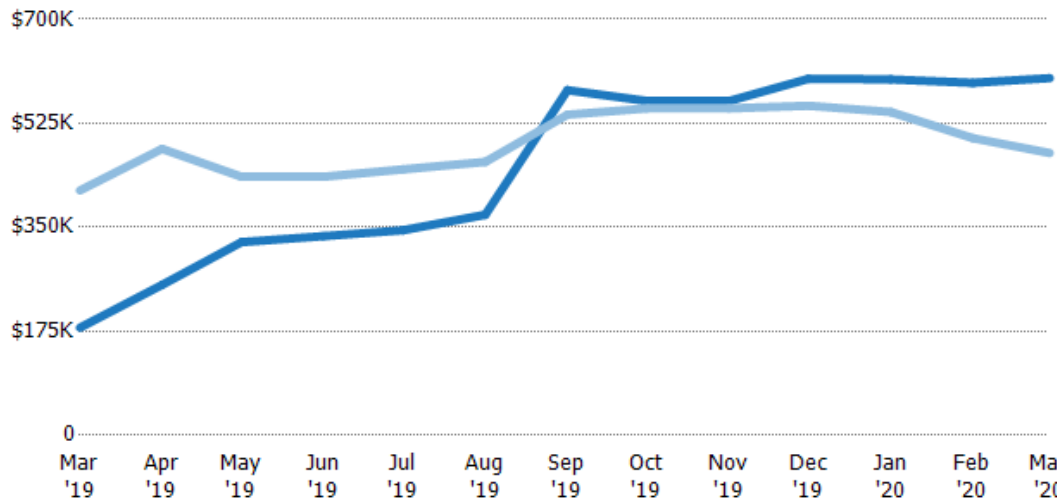
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$260K	\$277K	\$312K	\$331K	\$504K	\$561K	\$712K	\$715K	\$715K	\$750K	\$746K	\$717K	\$810K
Avg Listing Price	\$475K	\$524K	\$513K	\$517K	\$581K	\$603K	\$668K	\$703K	\$703K	\$716K	\$716K	\$668K	\$687K
Avg Listing Price as a % of Avg Est Value	183%	190%	164%	156%	115%	107%	94%	98%	98%	95%	96%	93%	85%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



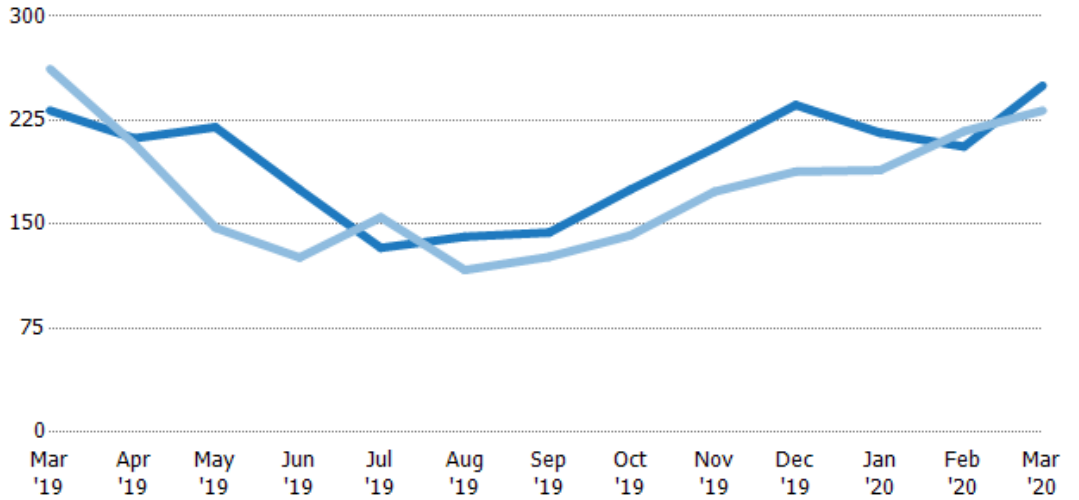
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$181K	\$253K	\$325K	\$335K	\$345K	\$371K	\$581K	\$563K	\$563K	\$600K	\$599K	\$593K	\$601K
Median Listing Price	\$412K	\$482K	\$435K	\$435K	\$448K	\$460K	\$540K	\$550K	\$550K	\$555K	\$544K	\$500K	\$475K
Med Listing Price as a % of Med Est Value	228%	190%	134%	130%	130%	124%	93%	98%	98%	92%	91%	84%	79%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Days	% Chg.
Mar '20	250	7.8%
Mar '19	232	-11.5%
Mar '18	262	-23.7%

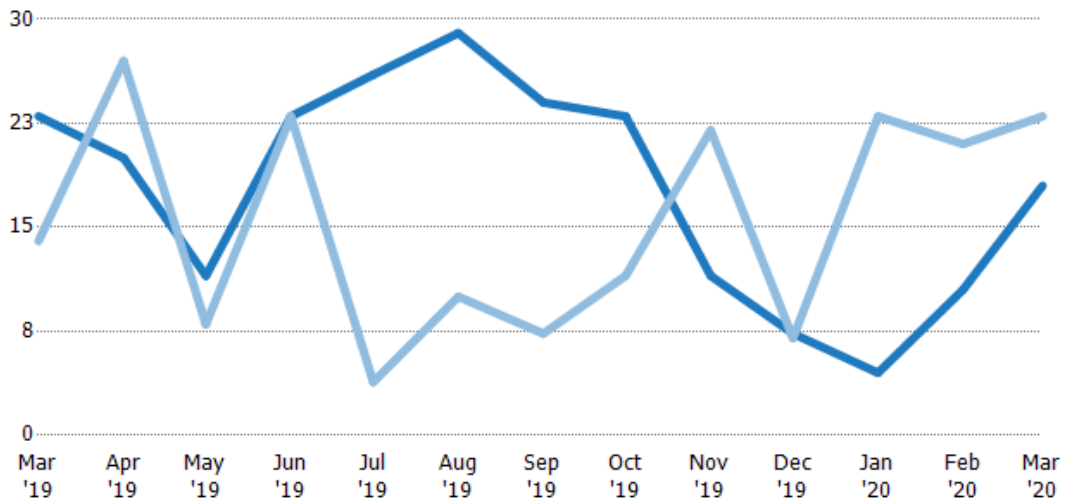
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	232	212	220	175	133	141	144	175	205	236	216	206	250
Prior Year	262	208	148	126	155	117	127	142	174	188	189	217	232
Percent Change from Prior Year	-11%	2%	49%	39%	-14%	21%	14%	23%	18%	26%	14%	-5%	8%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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 Family Residence



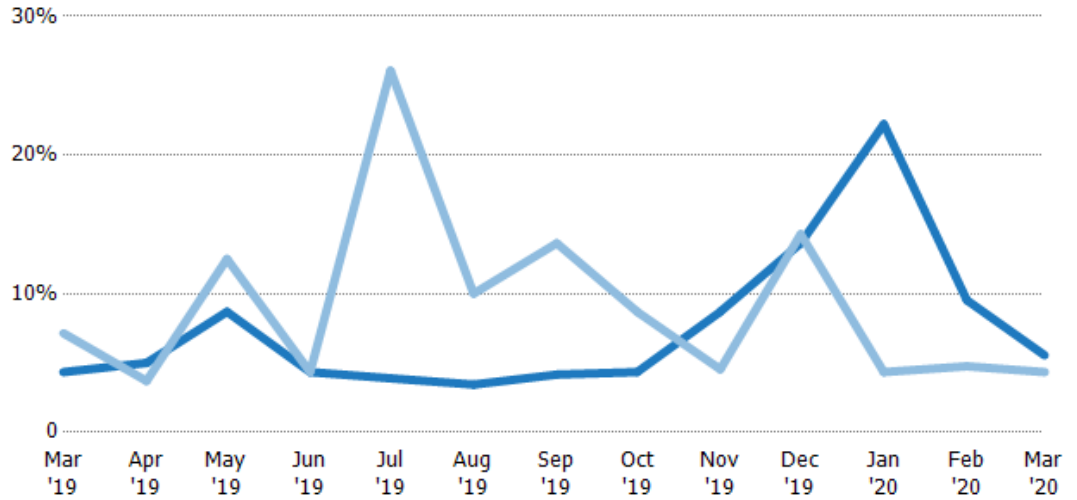
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	23	20	11.5	23	26	29	24	23	11.5	7.33	4.5	10.5	18
Prior Year	14	27	8	23	3.83	10	7.33	11.5	22	7	23	21	23
Percent Change from Prior Year	64%	-26%	44%	0%	-100%	190%	227%	100%	-48%	5%	-80%	-50%	-22%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

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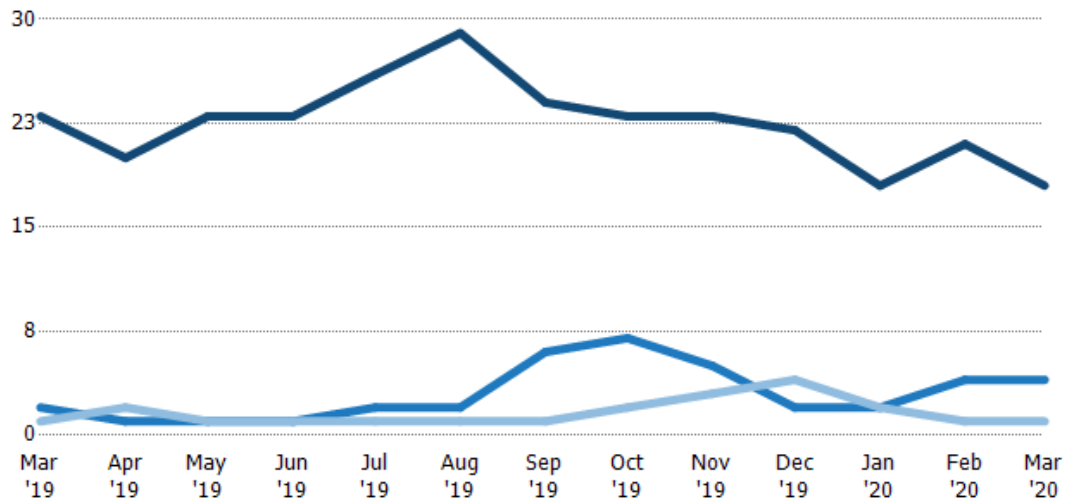
Current Year	4%	5%	9%	4%	4%	3%	4%	4%	9%	14%	22%	10%	6%
Prior Year	7%	4%	13%	4%	26%	10%	14%	9%	5%	14%	4%	5%	4%
Change from Prior Year	3%	-1%	4%	0%	26%	7%	9%	4%	-4%	1%	-18%	-5%	-1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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 Condo/Townhouse/Apt, Single
 Family Residence



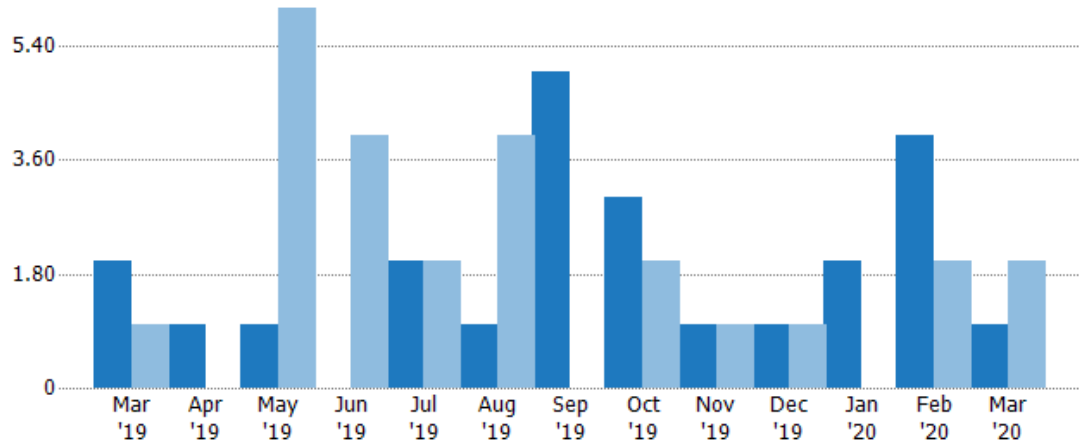
Active	23	20	23	23	26	29	24	23	23	22	18	21	18
Pending	2	1	1	1	2	2	6	7	5	2	2	4	4
Sold	1	2	1	1	1	1	1	2	3	4	2	1	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

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 Condo/Townhouse/Apt, Single
 Family Residence



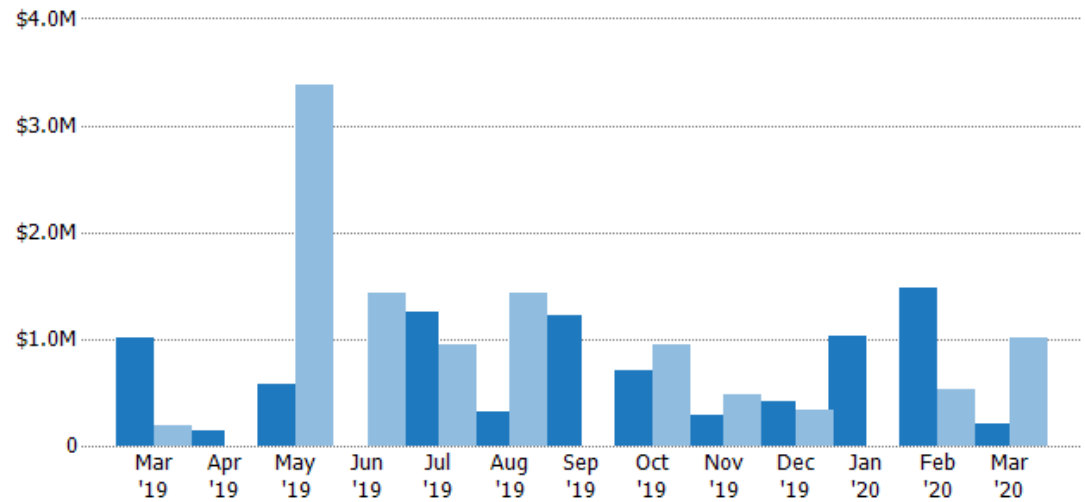
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	2	1	1	-	2	1	5	3	1	1	2	4	1
Prior Year	1	-	6	4	2	4	-	2	1	1	-	2	2
Percent Change from Prior Year	100%	100%	-83%	-100%	0%	-75%	100%	50%	0%	0%	100%	100%	-50%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



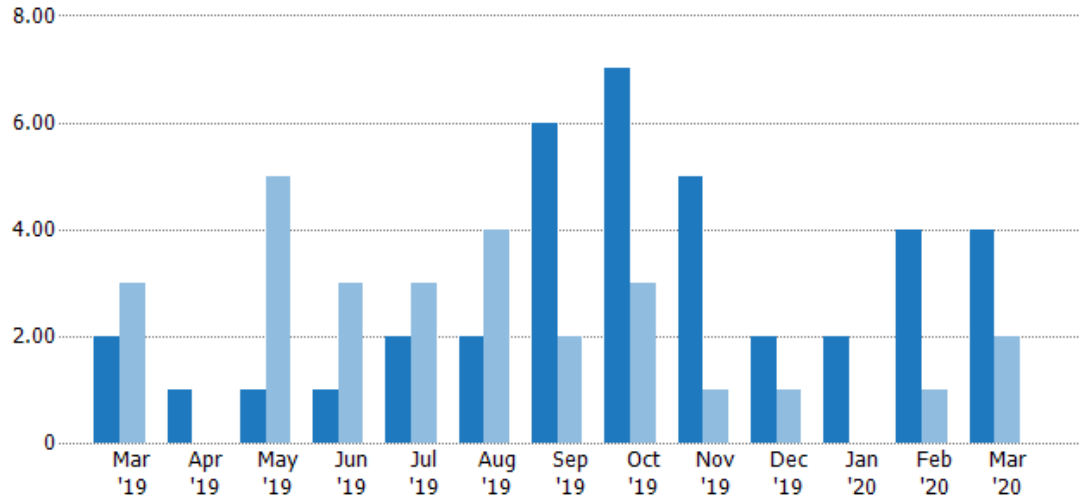
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$703K	\$289K	\$424K	\$1.03M	\$1.48M	\$199K
Prior Year	\$190K	-	\$3.37M	\$1.43M	\$949K	\$1.43M	-	\$949K	\$475K	\$330K	-	\$525K	\$1.02M
Percent Change from Prior Year	436%	100%	-83%	-100%	32%	-77%	100%	-26%	-39%	28%	100%	181%	-80%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



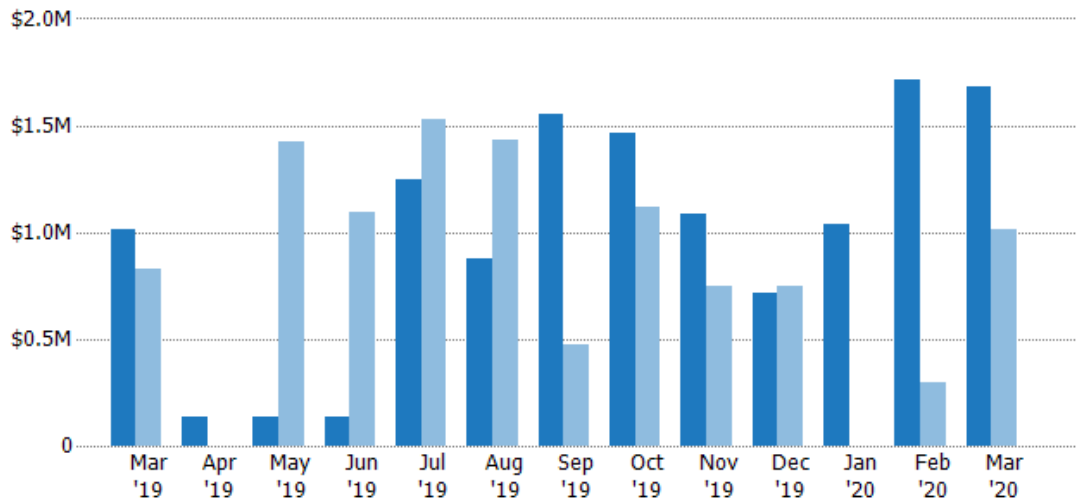
Current Year	2	1	1	1	2	2	6	7	5	2	2	4	4
Prior Year	3	-	5	3	3	4	2	3	1	1	-	1	2
Percent Change from Prior Year	-33%	100%	-80%	-67%	-33%	-50%	200%	133%	400%	100%	100%	300%	100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



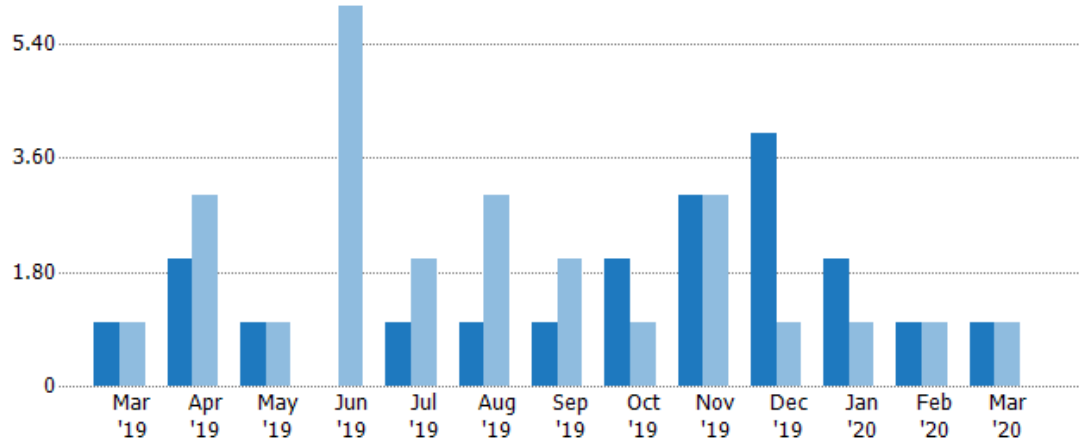
Current Year	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.55M	\$1.47M	\$1.09M	\$713K	\$1.03M	\$1.71M	\$1.68M
Prior Year	\$828K	-	\$1.42M	\$1.1M	\$1.53M	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K	\$1.02M
Percent Change from Prior Year	23%	100%	-90%	-87%	-18%	-39%	228%	31%	45%	-5%	100%	471%	66%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



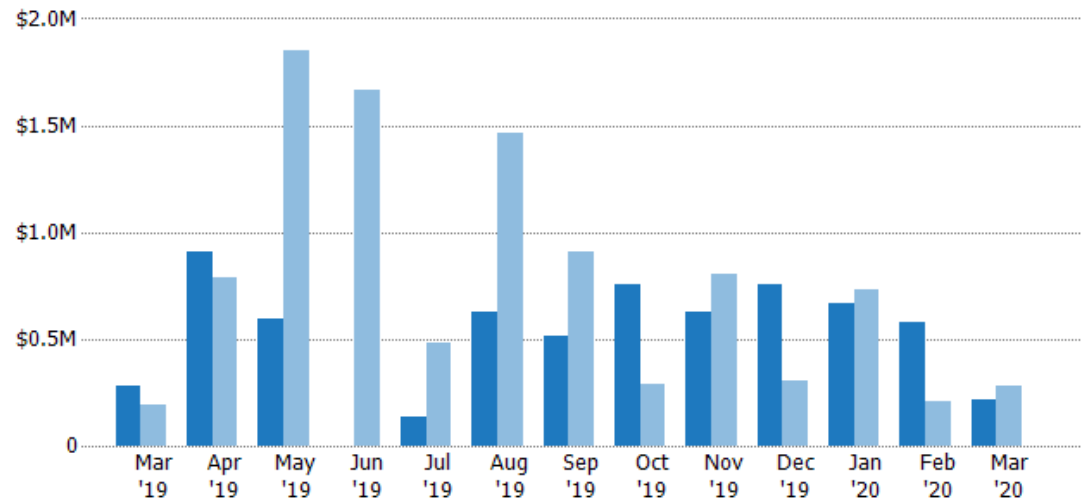
Current Year	1	2	1	-	1	1	1	2	3	4	2	1	1
Prior Year	1	3	1	6	2	3	2	1	3	1	1	1	1
Percent Change from Prior Year	0%	-33%	0%	-100%	-50%	-67%	-50%	100%	0%	300%	100%	0%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



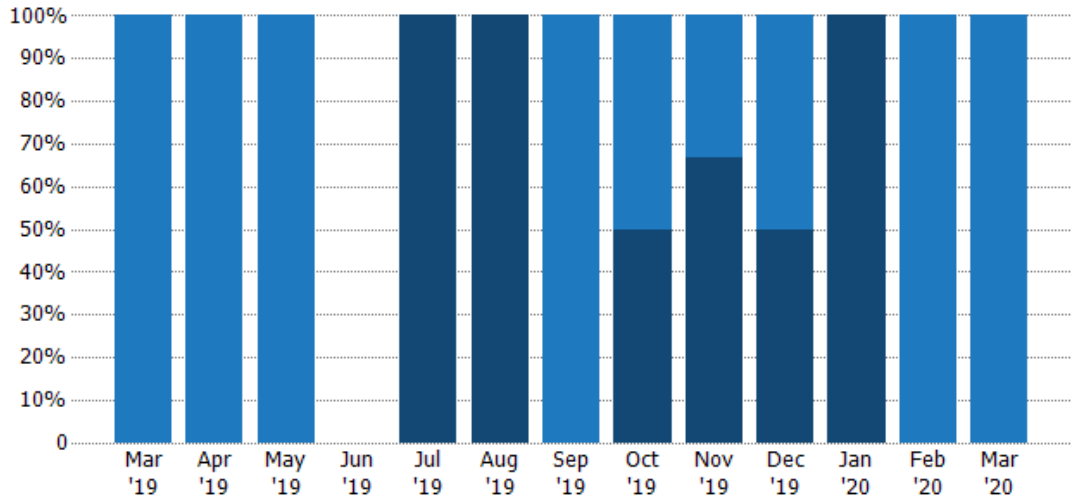
Current Year	\$280K	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$624K	\$752K	\$665K	\$580K	\$220K
Prior Year	\$195K	\$784K	\$1.85M	\$1.67M	\$480K	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K
Percent Change from Prior Year	44%	16%	-68%	-100%	-72%	-57%	-44%	160%	-22%	146%	-9%	176%	-21%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



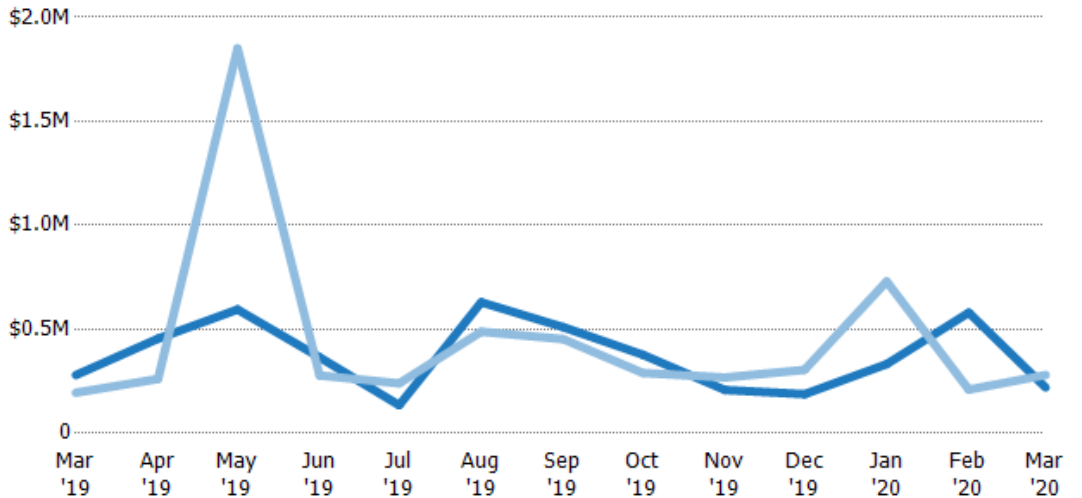
Property Type	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Condo/Townhouse	100%	100%	100%	-	-	-	100%	50%	33%	50%	-	100%	100%
Single Family Residence	-	-	-	-	100%	100%	-	50%	67%	50%	100%	-	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



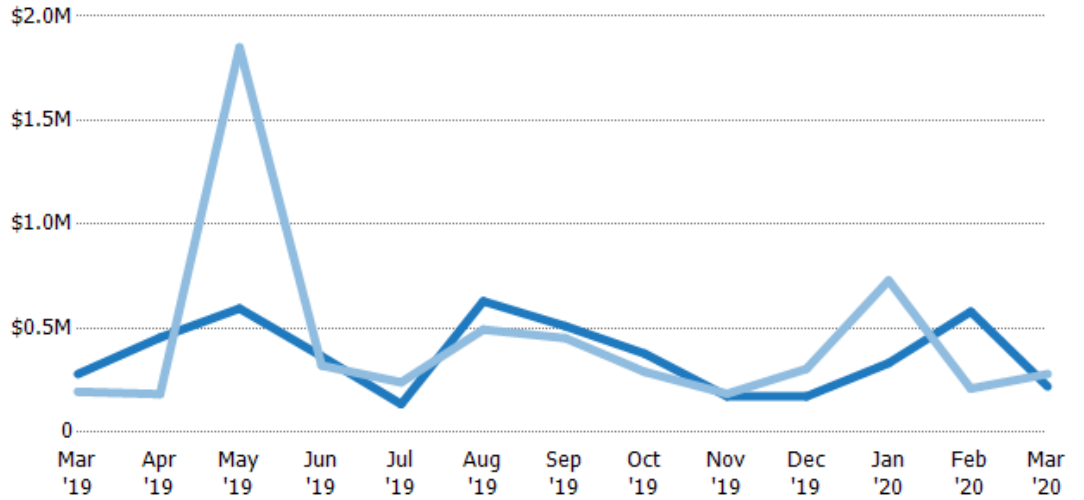
Property Type	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K	\$220K
Prior Year	\$195K	\$261K	\$1.85M	\$278K	\$240K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K
Percent Change from Prior Year	44%	74%	-68%	-100%	-44%	29%	13%	30%	-22%	-38%	-54%	176%	-21%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



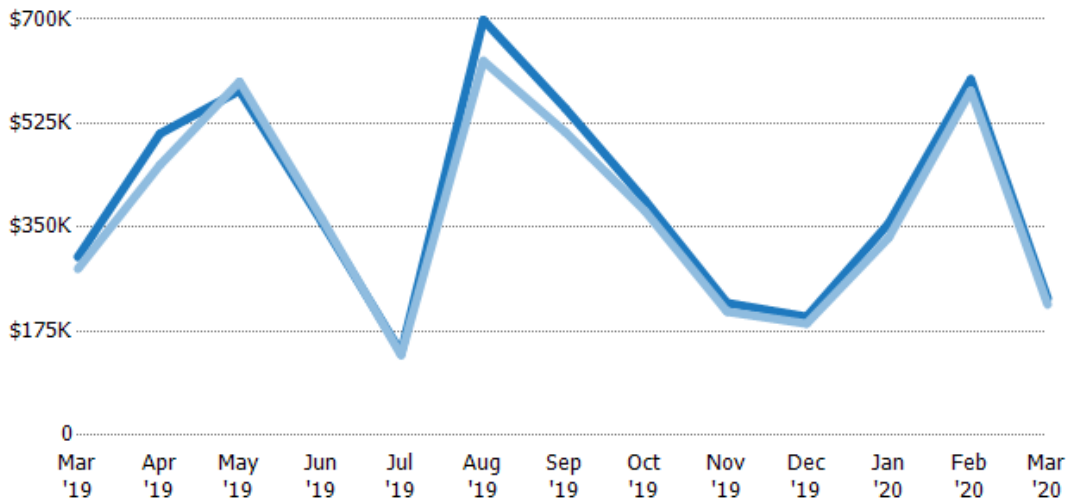
Current Year	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K	\$220K
Prior Year	\$195K	\$184K	\$1.85M	\$321K	\$240K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K
Percent Change from Prior Year	44%	148%	-68%	-100%	-44%	28%	13%	30%	-6%	-43%	-54%	176%	-21%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



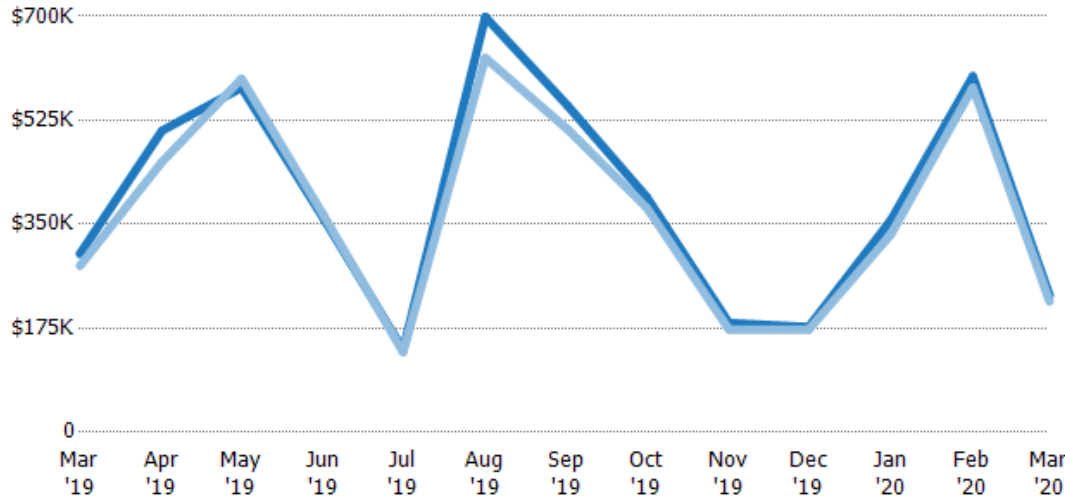
Avg List Price	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K	\$230K
Avg Sales Price	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K	\$220K
Avg Sales Price as a % of Avg List Price	93%	90%	103%	100%	97%	90%	93%	95%	93%	94%	93%	97%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



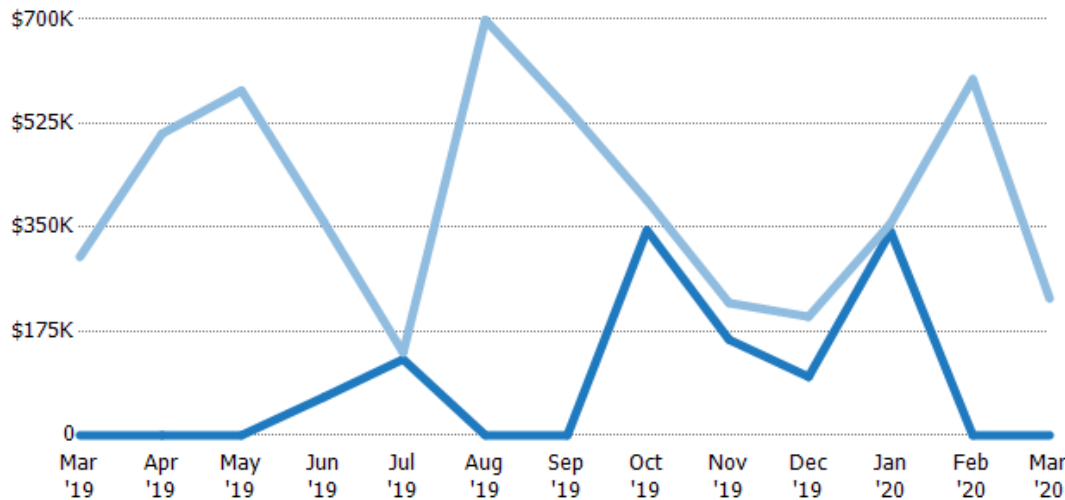
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median List Price	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K	\$230K
Median Sales Price	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K	\$220K
Med Sales Price as a % of Med List Price	93%	90%	103%	100%	97%	90%	93%	95%	94%	97%	93%	97%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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 Property Type:
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 Family Residence



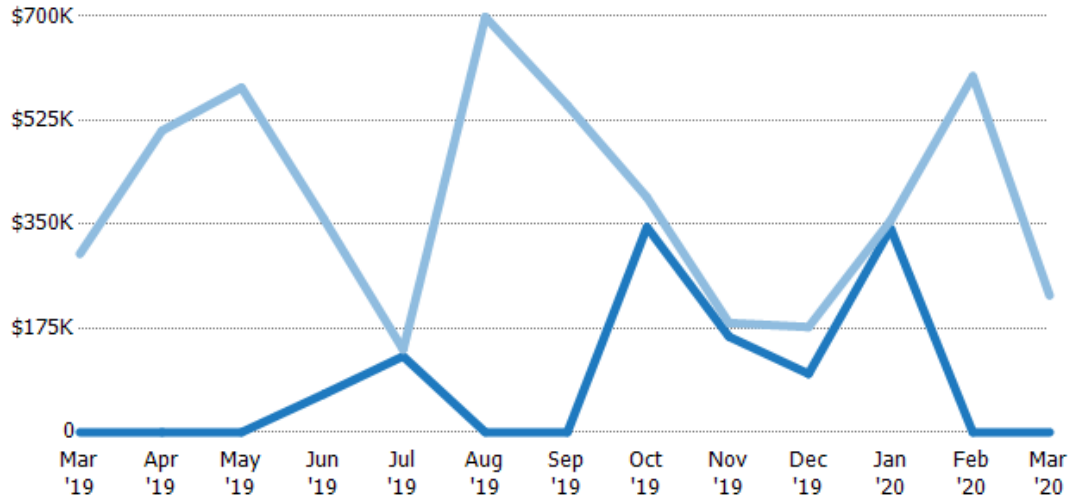
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$0	\$0	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0	\$0
Avg Sales Price	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K	\$230K
Avg Sales Price as a % of Avg Est Value	100%	100%	100%	104%	109%	100%	100%	115%	138%	203%	104%	100%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$0	\$0	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0	\$0
Median Sales Price	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K	\$230K
Med Sales Price as a % of Med Est Value	100%	100%	100%	104%	109%	100%	100%	115%	114%	180%	104%	100%	100%