

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

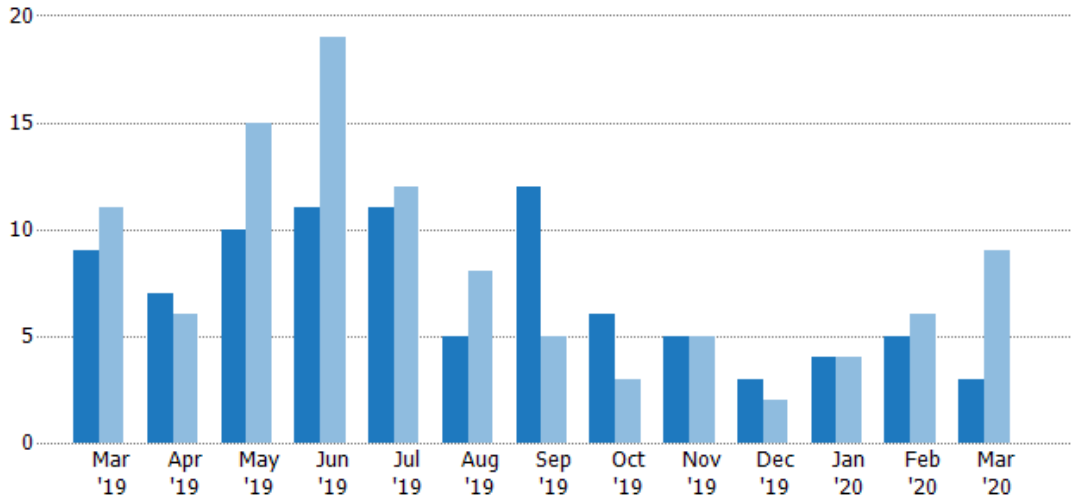
Key Metrics	Mar 2020	Mar 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	9	-66.7%	12	19	-36.8%
New Listing Volume	\$733,000	\$2,502,800	-70.7%	\$3,437,000	\$5,067,200	-32.2%
Active Listing Count	26	45	-42.2%	N/A	N/A	
Active Listing Volume	\$11,759,300	\$13,454,300	-12.6%	N/A	N/A	
Average Listing Price	\$452,281	\$298,984	+51.3%	\$421,405	\$310,527	+35.7%
Median Listing Price	\$324,000	\$249,000	+30.1%	\$315,458	\$277,695	+13.6%
Median Days in RPR	198.5	237	-16.2%	187.8	226.25	-17%
Months of Inventory	8.7	45	-80.7%	12	11.4	+5.6%
Absorption Rate	11.54%	2.22%	+9.3%	8.33%	8.8%	-0.5%
Sales Activity Charts Metrics						
New Pending Sales Count	4	4	±	25	7	+257.1%
New Pending Sales Volume	\$1,168,000	\$1,509,000	-22.6%	\$7,284,000	\$2,365,400	+207.9%
Pending Sales Count	10	4	+150%	N/A	N/A	
Pending Sales Volume	\$3,013,000	\$1,509,000	+99.7%	N/A	N/A	
Closed Sales Count	6	2	+200%	10	8	+25%
Closed Sales Volume	\$1,353,500	\$486,000	+178.5%	\$2,128,500	\$1,627,400	+30.8%
Average Sales Price	\$225,583	\$243,000	-7.2%	\$212,850	\$203,425	+4.6%
Median Sales Price	\$195,000	\$243,000	-19.8%	\$189,500	\$189,488	+0%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Mar '20	3	-66.7%
Mar '19	9	-18.2%
Mar '18	11	-9.1%

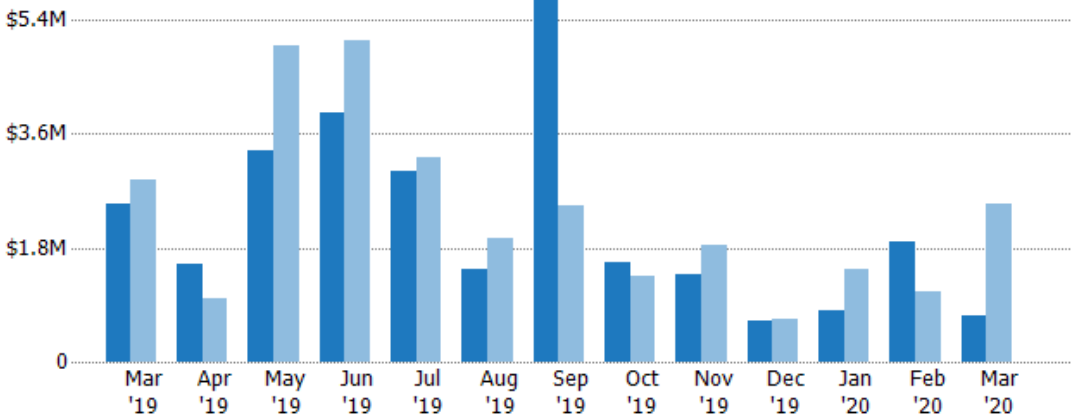
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	9	7	10	11	11	5	12	6	5	3	4	5	3
Prior Year	11	6	15	19	12	8	5	3	5	2	4	6	9
Percent Change from Prior Year	-18%	17%	-33%	-42%	-8%	-38%	140%	100%	0%	50%	0%	-17%	-67%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Mar '20	\$733K	-70.7%
Mar '19	\$2.5M	-12.8%
Mar '18	\$2.87M	-19.1%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$2.5M	\$1.53M	\$3.32M	\$3.92M	\$3.02M	\$1.45M	\$6.04M	\$1.56M	\$1.38M	\$634K	\$813K	\$1.89M	\$733K
Prior Year	\$2.87M	\$1.01M	\$4.99M	\$5.06M	\$3.22M	\$1.94M	\$2.46M	\$1.36M	\$1.85M	\$677K	\$1.46M	\$1.11M	\$2.5M
Percent Change from Prior Year	-13%	52%	-33%	-22%	-6%	-25%	145%	14%	-25%	-6%	-44%	71%	-71%

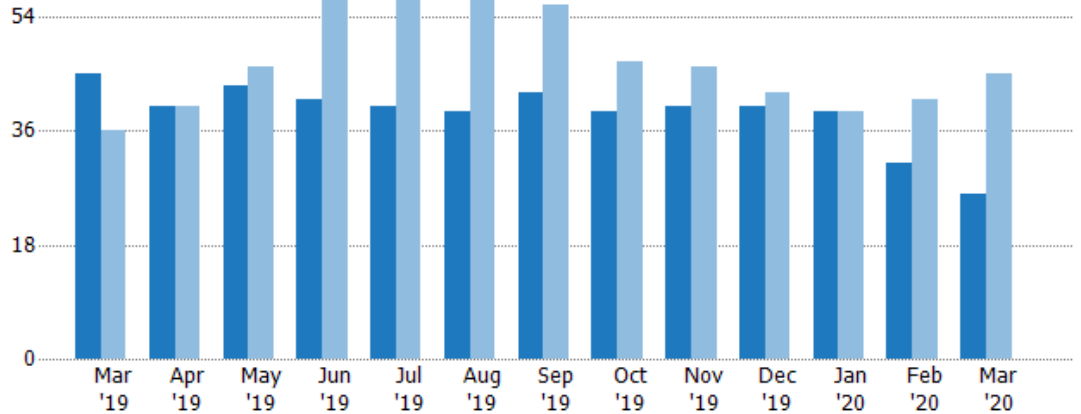
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '20	26	-42.2%
Mar '19	45	25%
Mar '18	36	50%



Current Year	45	40	43	41	40	39	42	39	40	40	39	31	26
Prior Year	36	40	46	57	58	60	56	47	46	42	39	41	45
Percent Change from Prior Year	25%	0%	-7%	-28%	-31%	-35%	-25%	-17%	-13%	-5%	0%	-24%	-42%

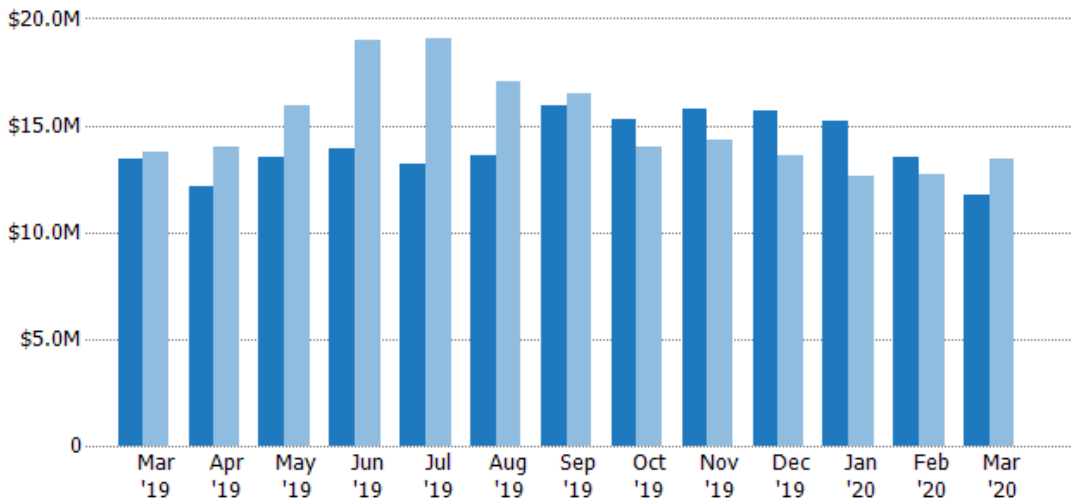
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$11.8M	-12.6%
Mar '19	\$13.5M	-2%
Mar '18	\$13.7M	12.5%



Current Year	\$13.5M	\$12.1M	\$13.5M	\$13.9M	\$13.2M	\$13.6M	\$16M	\$15.3M	\$15.8M	\$15.7M	\$15.2M	\$13.5M	\$11.8M
Prior Year	\$13.7M	\$14M	\$15.9M	\$19M	\$19.1M	\$17.1M	\$16.5M	\$14M	\$14.3M	\$13.6M	\$12.6M	\$12.7M	\$13.5M
Percent Change from Prior Year	-2%	-13%	-15%	-27%	-31%	-20%	-3%	9%	10%	15%	20%	6%	-13%

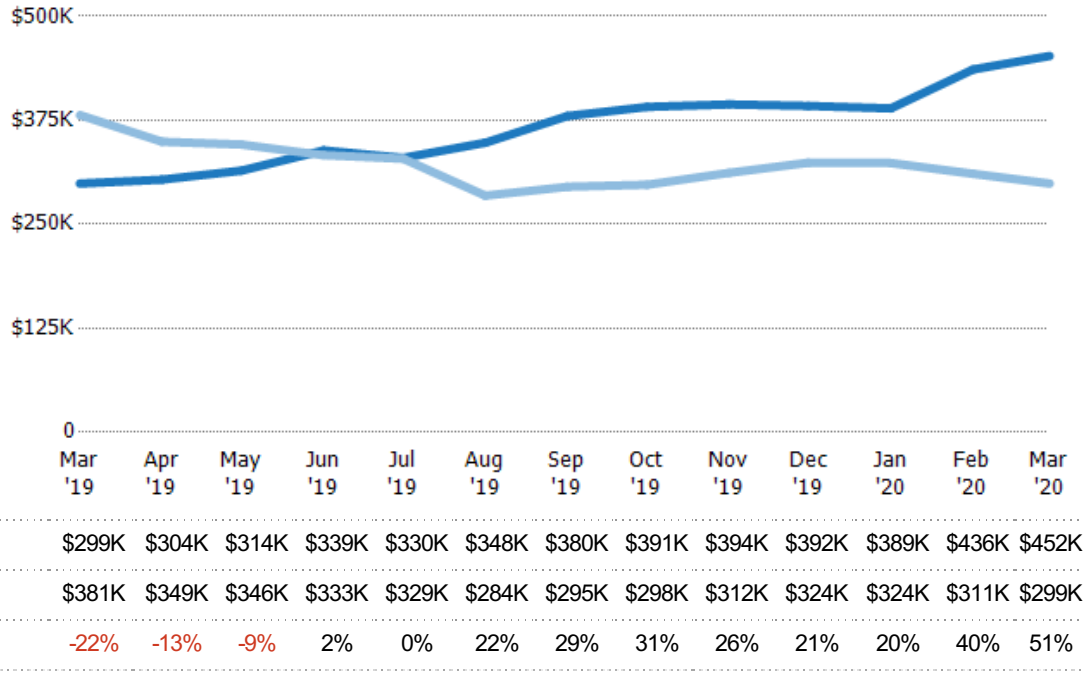
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$452K	51.3%
Mar '19	\$299K	-21.6%
Mar '18	\$381K	-25%



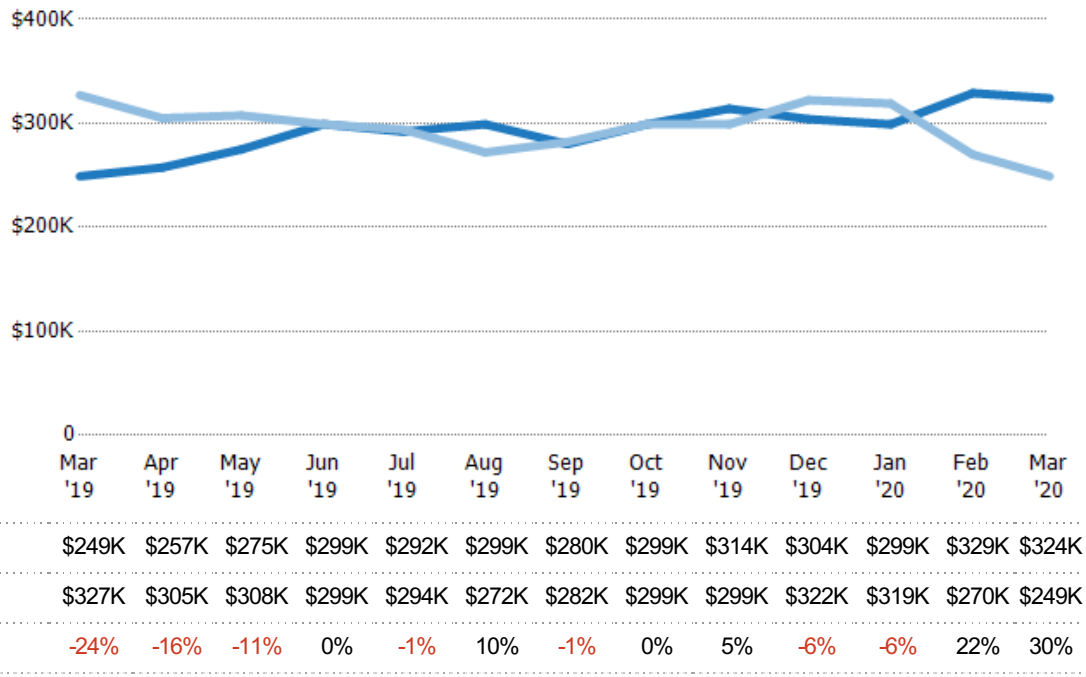
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$324K	30.1%
Mar '19	\$249K	-23.9%
Mar '18	\$327K	-23.7%

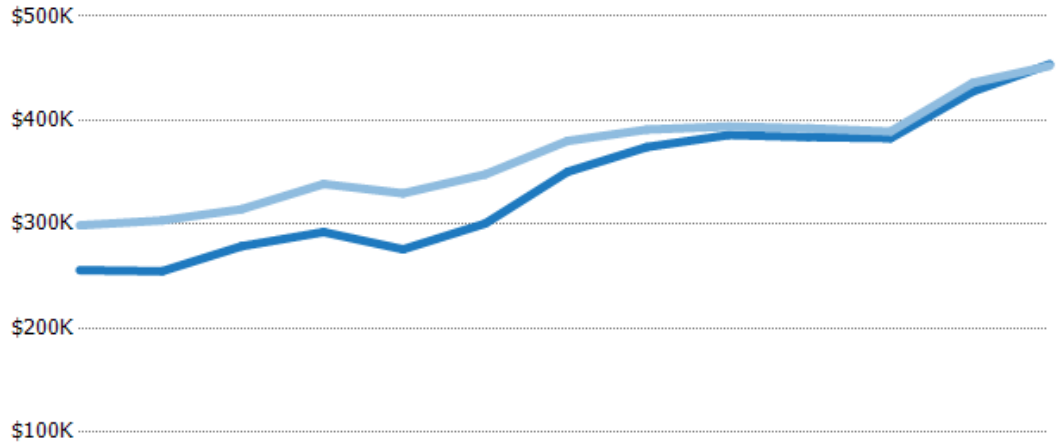


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



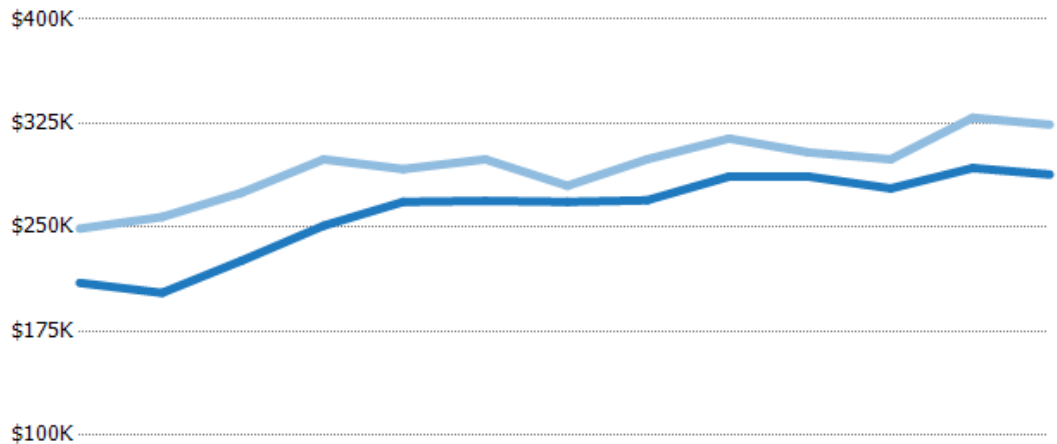
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$256K	\$255K	\$279K	\$292K	\$276K	\$301K	\$350K	\$374K	\$386K	\$384K	\$383K	\$428K	\$454K
Avg Listing Price	\$299K	\$304K	\$314K	\$339K	\$330K	\$348K	\$380K	\$391K	\$394K	\$392K	\$389K	\$436K	\$452K
Avg Listing Price as a % of Avg Est Value	117%	119%	113%	116%	120%	116%	108%	104%	102%	102%	102%	102%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$210K	\$203K	\$226K	\$251K	\$268K	\$269K	\$268K	\$269K	\$287K	\$287K	\$278K	\$293K	\$288K
Median Listing Price	\$249K	\$257K	\$275K	\$299K	\$292K	\$299K	\$280K	\$299K	\$314K	\$304K	\$299K	\$329K	\$324K
Med Listing Price as a % of Med Est Value	119%	127%	122%	119%	109%	111%	104%	111%	110%	106%	108%	112%	112%

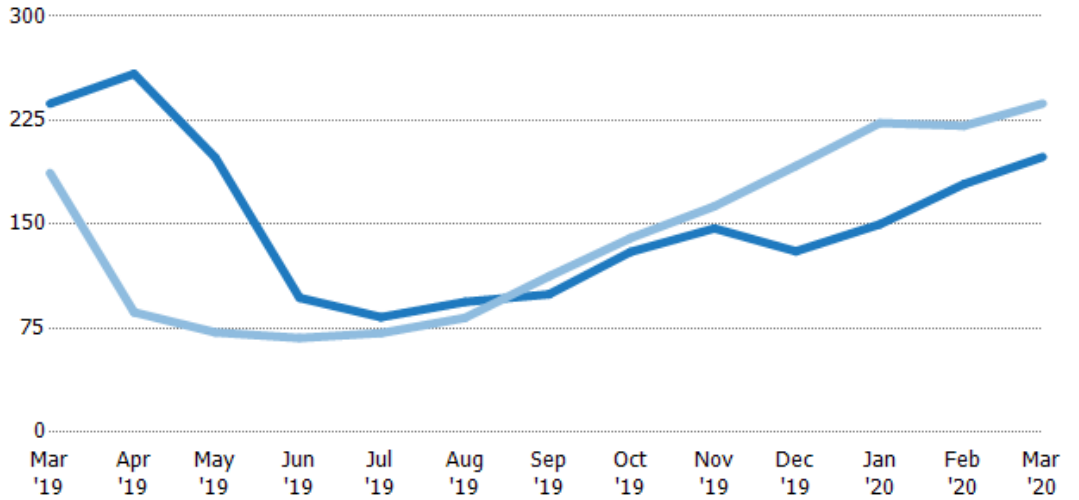
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Mar '20	199	-16.2%
Mar '19	237	26.7%
Mar '18	187	14.4%



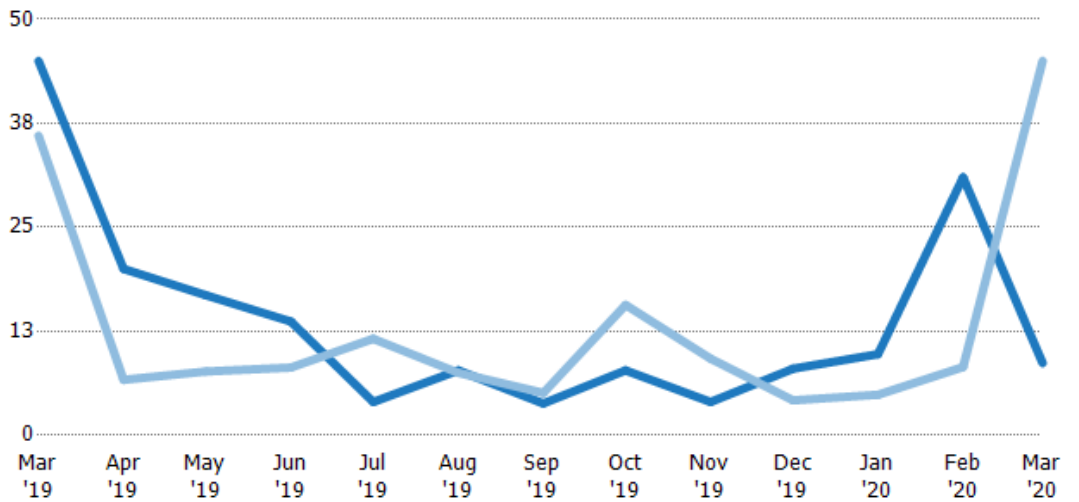
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	237	259	198	97	83	94	100	130	147	131	150	179	199
Prior Year	187	86.5	72	68	71.5	82.5	113	140	163	192	223	221	237
Percent Change from Prior Year	27%	199%	175%	43%	16%	14%	-12%	-7%	-10%	-32%	-33%	-19%	-16%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



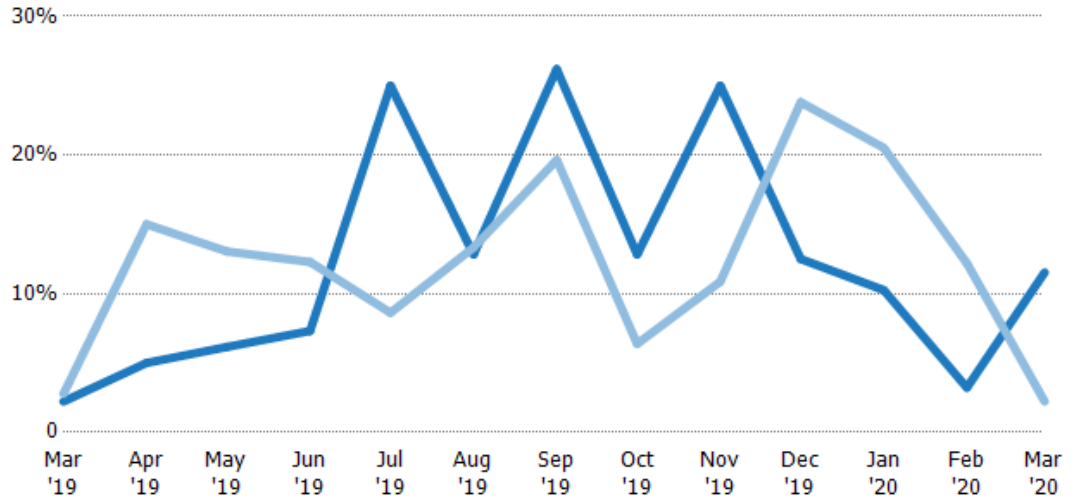
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	45	20	16.8	13.7	4	7.8	3.82	7.8	4	8	9.75	31	8.67
Prior Year	36	6.67	7.67	8.14	11.6	7.5	5.09	15.7	9.2	4.2	4.88	8.2	45
Percent Change from Prior Year	25%	200%	-100%	68%	-66%	4%	-25%	-50%	-57%	90%	100%	278%	-81%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



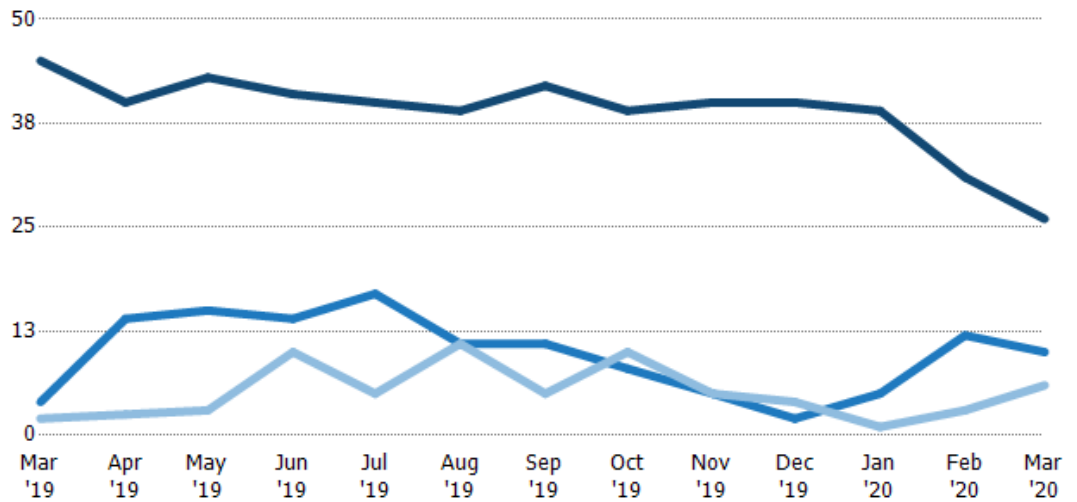
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	2%	5%	6%	7%	25%	13%	26%	13%	25%	13%	10%	3%	12%
Prior Year	3%	15%	13%	12%	9%	13%	20%	6%	11%	24%	21%	12%	2%
Change from Prior Year	1%	10%	13%	5%	-16%	1%	-7%	-6%	-14%	11%	10%	9%	-9%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Active	45	40	43	41	40	39	42	39	40	40	39	31	26
Pending	4	14	15	14	17	11	11	8	5	2	5	12	10
Sold	2	2.5	3	10	5	11	5	10	5	4	1	3	6

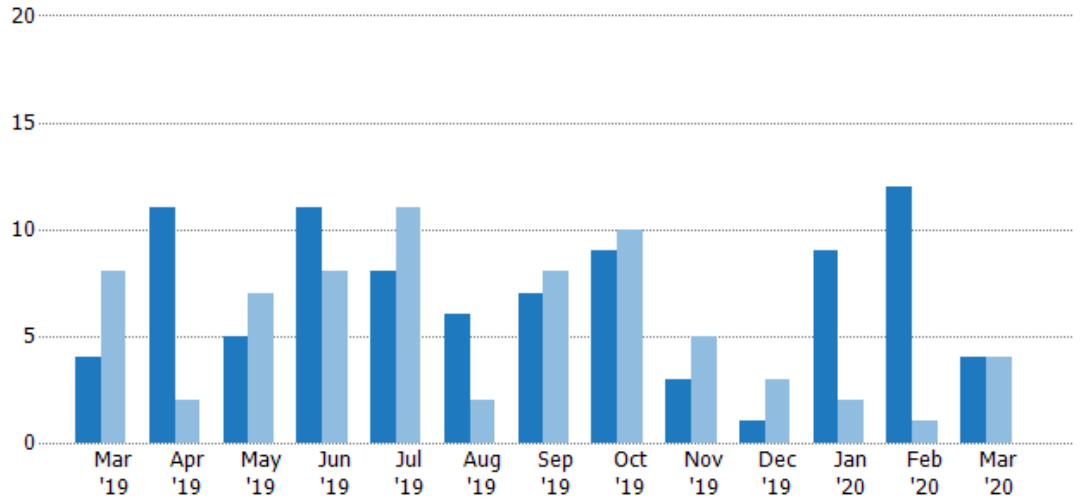
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Mar '20	4	0%
Mar '19	4	-50%
Mar '18	8	-12.5%



Current Year	4	11	5	11	8	6	7	9	3	1	9	12	4
Prior Year	8	2	7	8	11	2	8	10	5	3	2	1	4
Percent Change from Prior Year	-50%	450%	-29%	38%	-27%	200%	-13%	-10%	-40%	-67%	350%	1,100%	0%

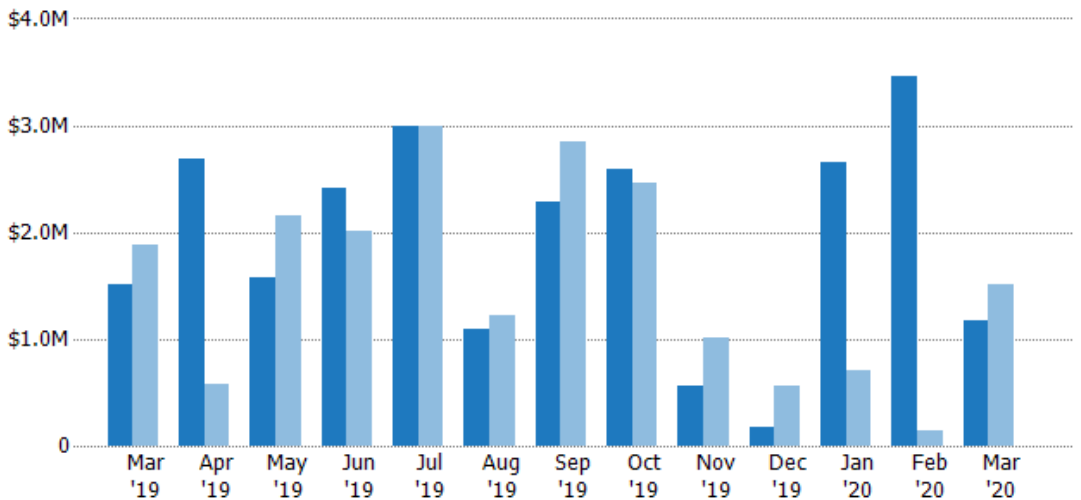
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Mar '20	\$1.17M	-22.6%
Mar '19	\$1.51M	-19.6%
Mar '18	\$1.88M	9.8%



Current Year	\$1.51M	\$2.69M	\$1.57M	\$2.41M	\$2.99M	\$1.09M	\$2.29M	\$2.59M	\$569K	\$178K	\$2.65M	\$3.46M	\$1.17M
Prior Year	\$1.88M	\$575K	\$2.16M	\$2.01M	\$2.98M	\$1.22M	\$2.85M	\$2.46M	\$1.01M	\$554K	\$707K	\$149K	\$1.51M
Percent Change from Prior Year	-20%	368%	-27%	20%	0%	-11%	-20%	5%	-43%	-68%	275%	2,223%	-23%

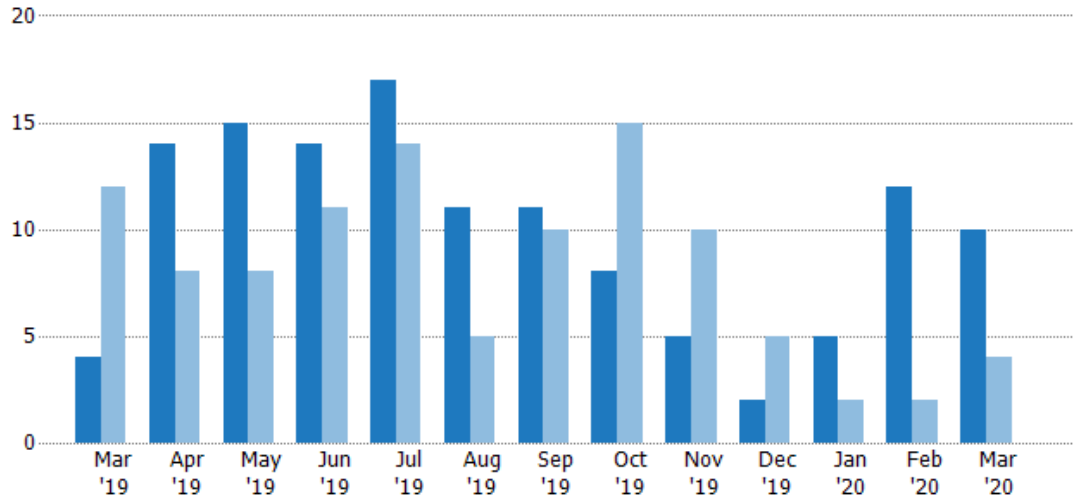
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Mar '20	10	150%
Mar '19	4	-66.7%
Mar '18	12	-25%



Current Year	4	14	15	14	17	11	11	8	5	2	5	12	10
Prior Year	12	8	8	11	14	5	10	15	10	5	2	2	4
Percent Change from Prior Year	-67%	75%	88%	27%	21%	120%	10%	-47%	-50%	-60%	150%	500%	150%

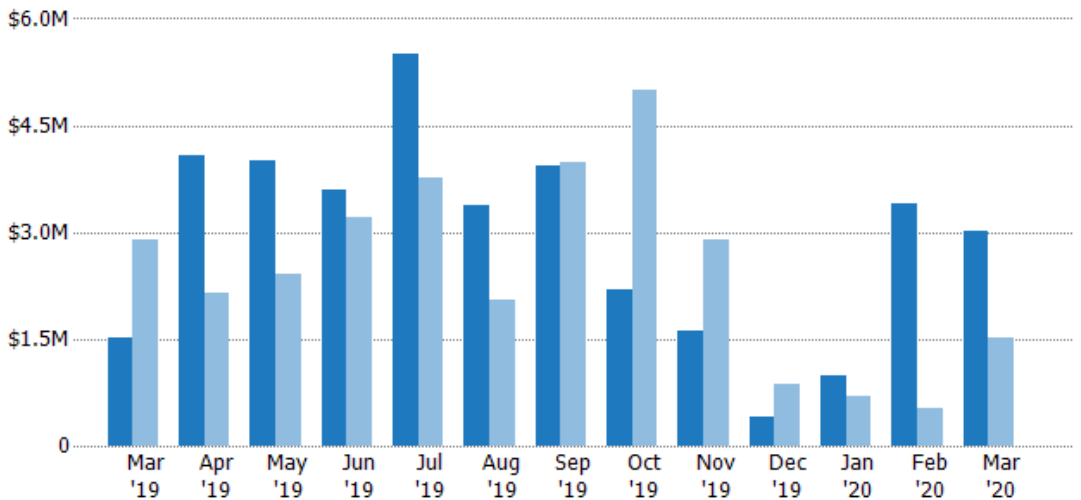
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Mar '20	\$3.01M	99.7%
Mar '19	\$1.51M	-48%
Mar '18	\$2.9M	-22.6%



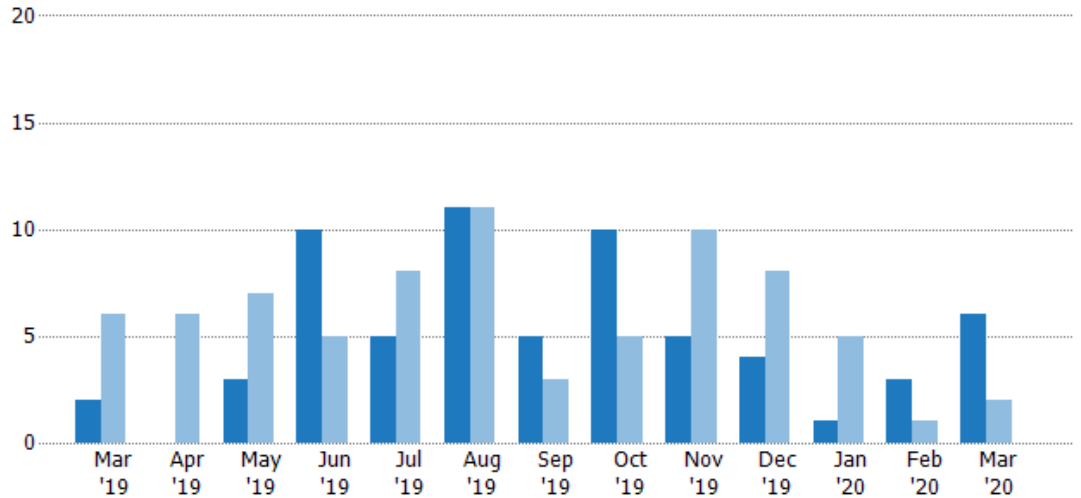
Current Year	\$1.51M	\$4.07M	\$4.02M	\$3.59M	\$5.51M	\$3.37M	\$3.94M	\$2.18M	\$1.61M	\$417K	\$982K	\$3.41M	\$3.01M
Prior Year	\$2.9M	\$2.15M	\$2.4M	\$3.21M	\$3.77M	\$2.04M	\$3.98M	\$4.99M	\$2.9M	\$873K	\$707K	\$517K	\$1.51M
Percent Change from Prior Year	-48%	90%	67%	12%	46%	65%	-1%	-56%	-44%	-52%	39%	561%	100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



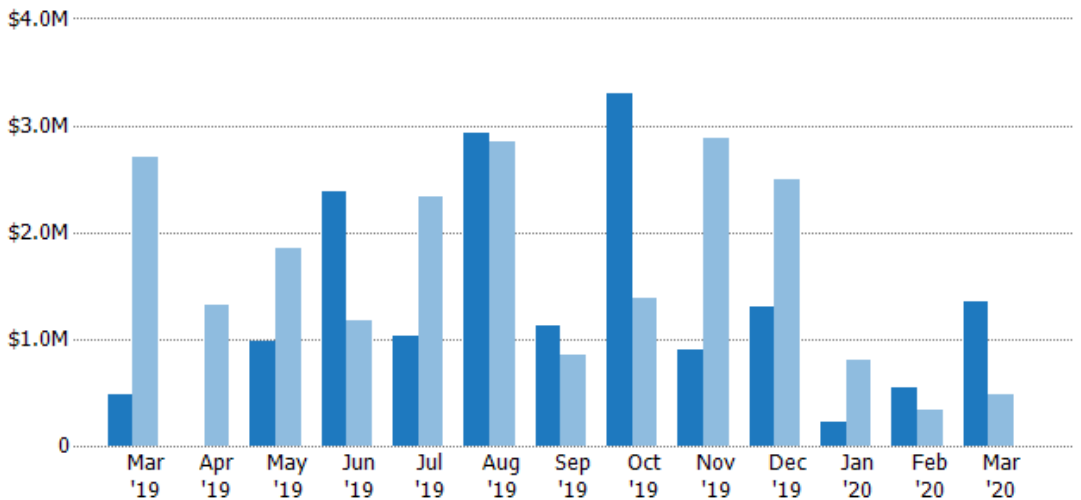
Current Year	2	-	3	10	5	11	5	10	5	4	1	3	6
Prior Year	6	6	7	5	8	11	3	5	10	8	5	1	2
Percent Change from Prior Year	-67%	-100%	-57%	100%	-38%	0%	67%	100%	-50%	-50%	-80%	200%	200%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



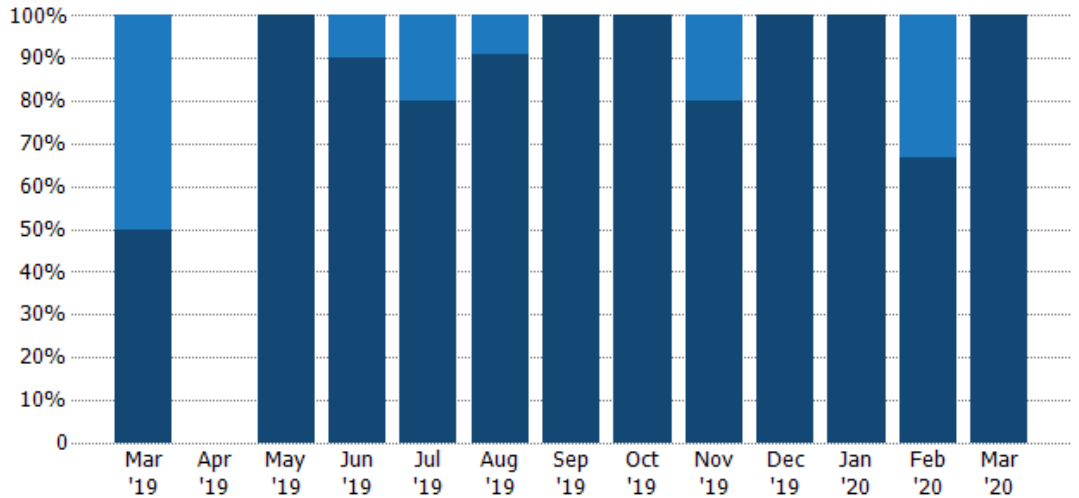
Current Year	\$486K	-	\$975K	\$2.38M	\$1.02M	\$2.93M	\$1.12M	\$3.3M	\$896K	\$1.3M	\$230K	\$545K	\$1.35M
Prior Year	\$2.71M	\$1.32M	\$1.84M	\$1.17M	\$2.33M	\$2.85M	\$857K	\$1.39M	\$2.89M	\$2.5M	\$802K	\$340K	\$486K
Percent Change from Prior Year	-82%	-100%	-47%	103%	-56%	3%	30%	138%	-69%	-48%	-71%	60%	178%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



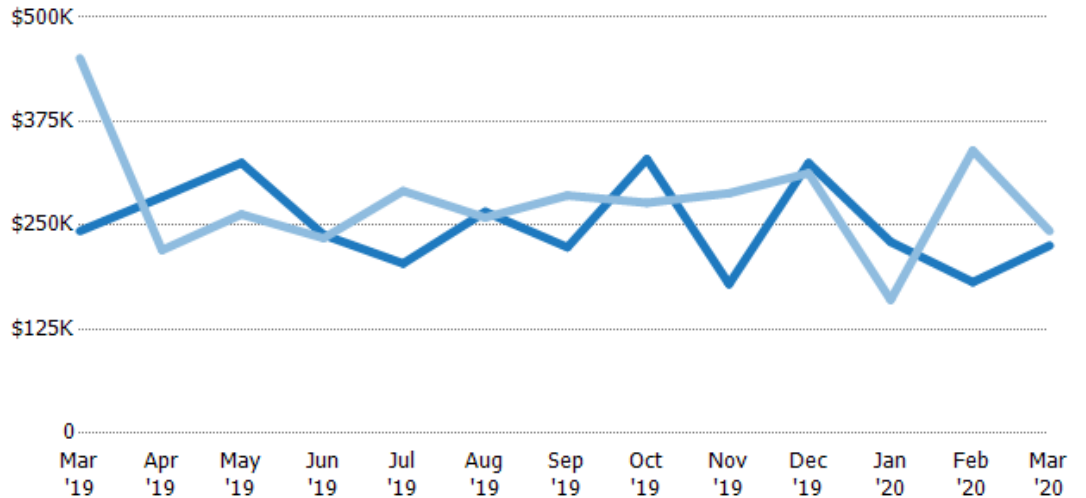
Property Type	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Condo/Townhouse	50%	-	-	10%	20%	9%	-	-	20%	-	-	33%	-
Single Family Residence	50%	-	100%	90%	80%	91%	100%	100%	80%	100%	100%	67%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



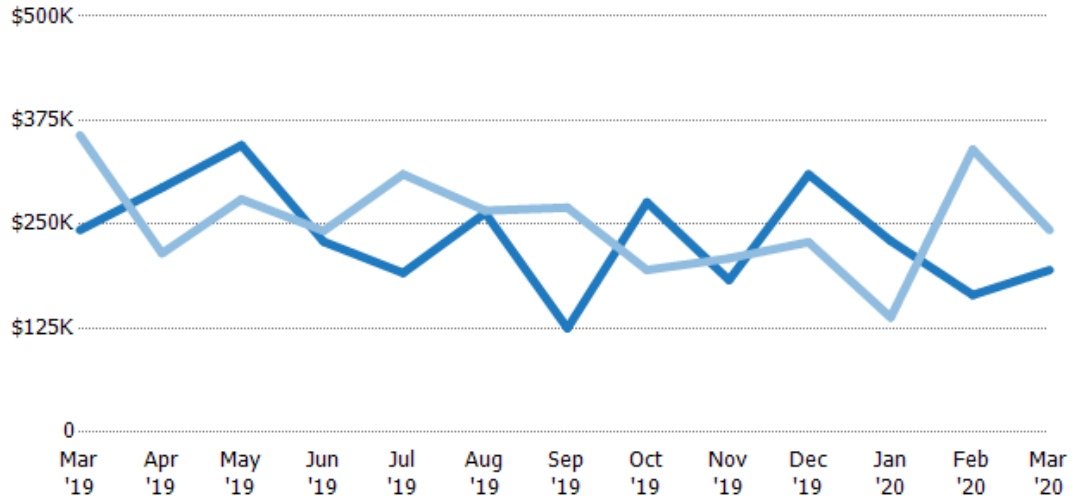
Property Type	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$243K	\$284K	\$325K	\$238K	\$204K	\$266K	\$224K	\$330K	\$179K	\$325K	\$230K	\$182K	\$226K
Prior Year	\$451K	\$220K	\$263K	\$235K	\$291K	\$259K	\$286K	\$277K	\$289K	\$313K	\$160K	\$340K	\$243K
Percent Change from Prior Year	-46%	-100%	24%	2%	-30%	3%	-22%	19%	-38%	4%	43%	-47%	-7%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



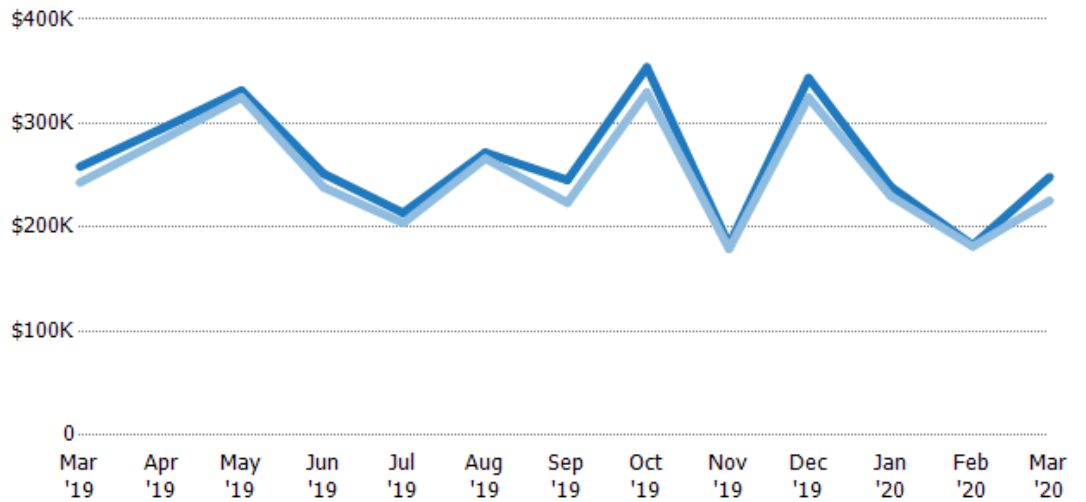
Current Year	\$243K	\$294K	\$345K	\$229K	\$192K	\$264K	\$125K	\$277K	\$183K	\$310K	\$230K	\$165K	\$195K
Prior Year	\$357K	\$215K	\$280K	\$242K	\$310K	\$266K	\$270K	\$195K	\$209K	\$229K	\$138K	\$340K	\$243K
Percent Change from Prior Year	-32%	-100%	23%	-5%	-38%	-1%	-54%	42%	-12%	36%	67%	-51%	-20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



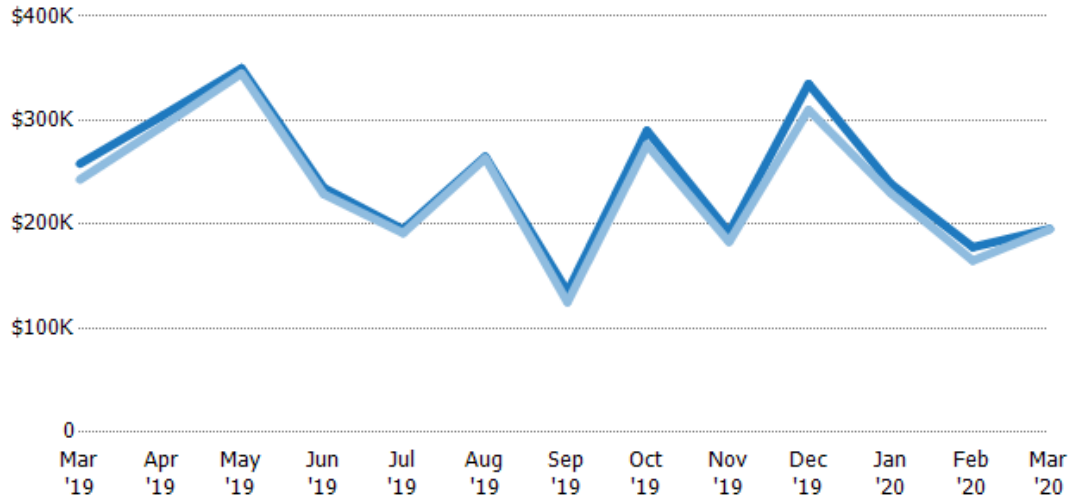
Avg List Price	\$258K	\$295K	\$332K	\$251K	\$214K	\$272K	\$245K	\$354K	\$183K	\$343K	\$239K	\$183K	\$248K
Avg Sales Price	\$243K	\$284K	\$325K	\$238K	\$204K	\$266K	\$224K	\$330K	\$179K	\$325K	\$230K	\$182K	\$226K
Avg Sales Price as a % of Avg List Price	94%	96%	98%	95%	95%	98%	91%	93%	98%	95%	96%	99%	91%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



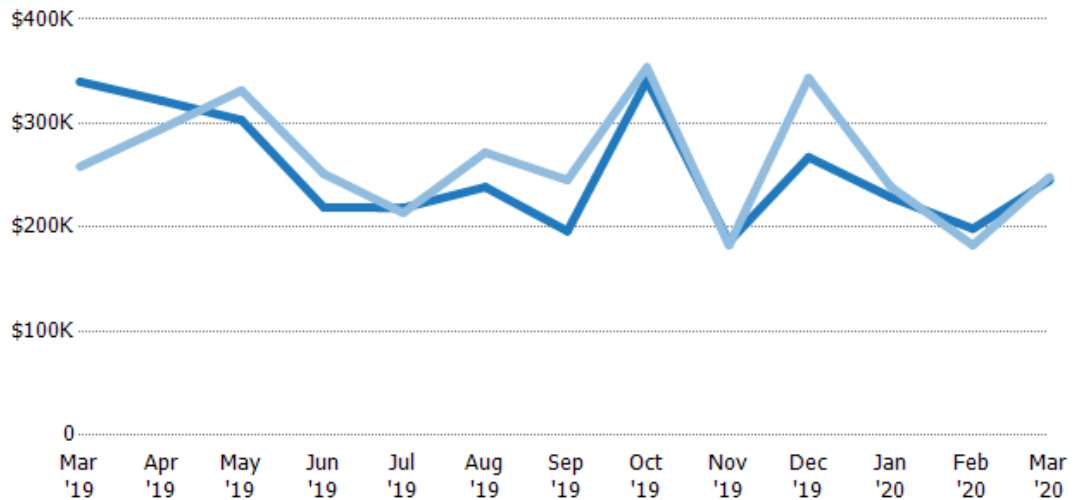
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median List Price	\$258K	\$304K	\$350K	\$235K	\$195K	\$265K	\$135K	\$290K	\$192K	\$335K	\$239K	\$178K	\$196K
Median Sales Price	\$243K	\$294K	\$345K	\$229K	\$192K	\$264K	\$125K	\$277K	\$183K	\$310K	\$230K	\$165K	\$195K
Med Sales Price as a % of Med List Price	94%	96%	99%	97%	98%	99%	93%	95%	95%	93%	96%	93%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



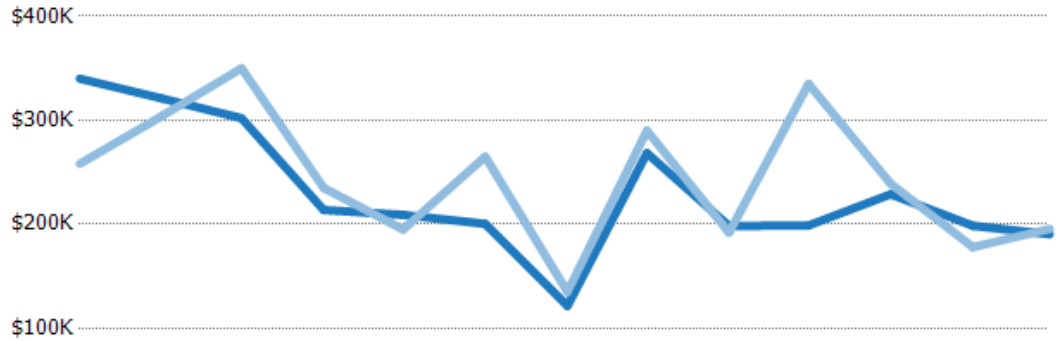
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$340K	\$322K	\$303K	\$219K	\$219K	\$239K	\$196K	\$341K	\$186K	\$267K	\$229K	\$199K	\$245K
Avg Sales Price	\$258K	\$295K	\$332K	\$251K	\$214K	\$272K	\$245K	\$354K	\$183K	\$343K	\$239K	\$183K	\$248K
Avg Sales Price as a % of Avg Est Value	76%	93%	109%	115%	98%	114%	125%	104%	98%	128%	104%	92%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$340K	\$321K	\$302K	\$214K	\$209K	\$200K	\$122K	\$268K	\$198K	\$199K	\$229K	\$199K	\$190K
Median Sales Price	\$258K	\$304K	\$350K	\$235K	\$195K	\$265K	\$135K	\$290K	\$192K	\$335K	\$239K	\$178K	\$196K
Med Sales Price as a % of Med Est Value	76%	96%	116%	110%	93%	132%	111%	108%	97%	168%	104%	90%	103%