

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2020	Mar 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	28	28	+/-	63	64	-1.6%
New Listing Volume	\$12,033,700	\$9,142,400	+31.6%	\$24,012,300	\$22,542,400	+6.5%
Active Listing Count	31	41	-24.4%	N/A	N/A	
Active Listing Volume	\$13,799,200	\$17,357,600	-20.5%	N/A	N/A	
Average Listing Price	\$445,135	\$423,356	+5.1%	\$414,641	\$431,069	-3.8%
Median Listing Price	\$399,900	\$395,000	+1.2%	\$364,865	\$367,413	-0.7%
Median Days in RPR	39	77	-49.4%	45.35	95.6	-52.6%
Months of Inventory	1.9	4.6	-57.5%	2.1	2.6	-20.4%
Absorption Rate	51.61%	21.95%	+29.7%	47.87%	38.1%	+9.8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	21	29	-27.6%	63	66	-4.5%
New Pending Sales Volume	\$6,564,100	\$9,077,200	-27.7%	\$20,642,995	\$22,660,700	-8.9%
Pending Sales Count	33	39	-15.4%	N/A	N/A	
Pending Sales Volume	\$10,100,300	\$13,531,900	-25.4%	N/A	N/A	
Closed Sales Count	21	18	+16.7%	51	45	+13.3%
Closed Sales Volume	\$7,376,590	\$5,633,810	+30.9%	\$17,670,385	\$14,494,650	+21.9%
Average Sales Price	\$351,266	\$312,989	+12.2%	\$346,478	\$322,103	+7.6%
Median Sales Price	\$333,000	\$266,750	+24.8%	\$320,706	\$290,935	+10.2%

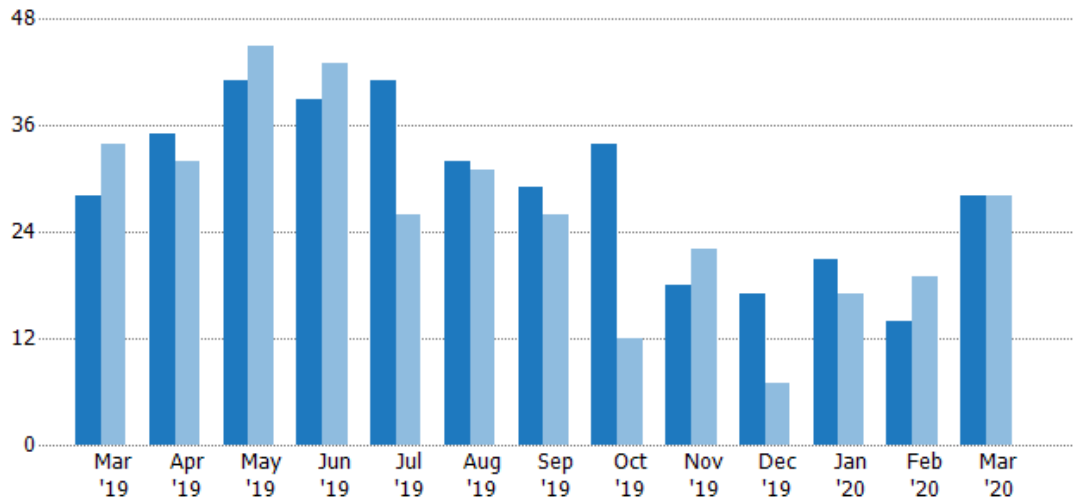
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '20	28	0%
Mar '19	28	-17.6%
Mar '18	34	-14.7%



Current Year	28	35	41	39	41	32	29	34	18	17	21	14	28
Prior Year	34	32	45	43	26	31	26	12	22	7	17	19	28
Percent Change from Prior Year	-18%	9%	-9%	-9%	58%	3%	12%	183%	-18%	143%	24%	-26%	0%

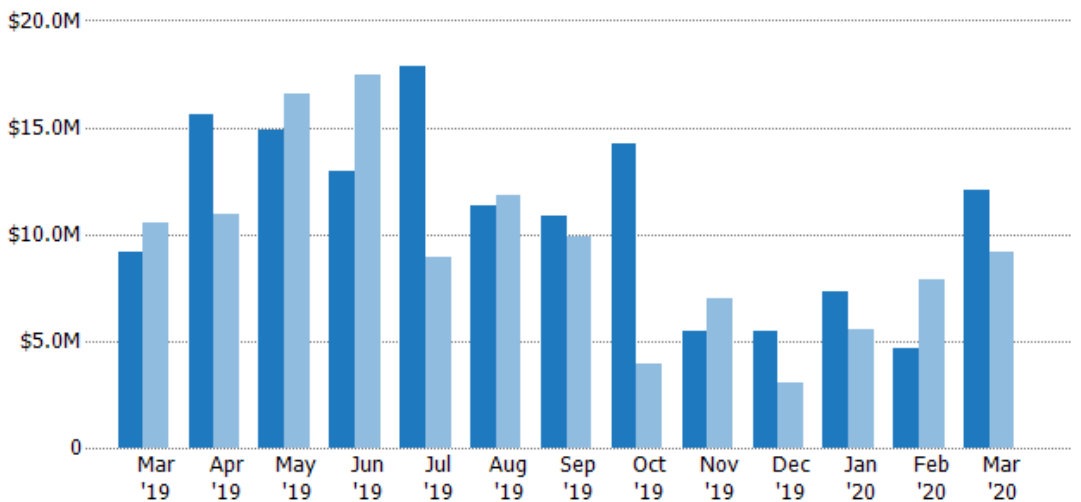
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$12M	31.6%
Mar '19	\$9.14M	-13.1%
Mar '18	\$10.5M	-16.9%



Current Year	\$9.14M	\$15.6M	\$14.9M	\$12.9M	\$17.9M	\$11.3M	\$10.9M	\$14.2M	\$5.48M	\$5.45M	\$7.34M	\$4.64M	\$12M
Prior Year	\$10.5M	\$10.9M	\$16.6M	\$17.4M	\$8.91M	\$11.8M	\$9.87M	\$3.92M	\$7.02M	\$3.02M	\$5.55M	\$7.85M	\$9.14M
Percent Change from Prior Year	-13%	43%	-10%	-26%	101%	-4%	10%	263%	-22%	80%	32%	-41%	32%

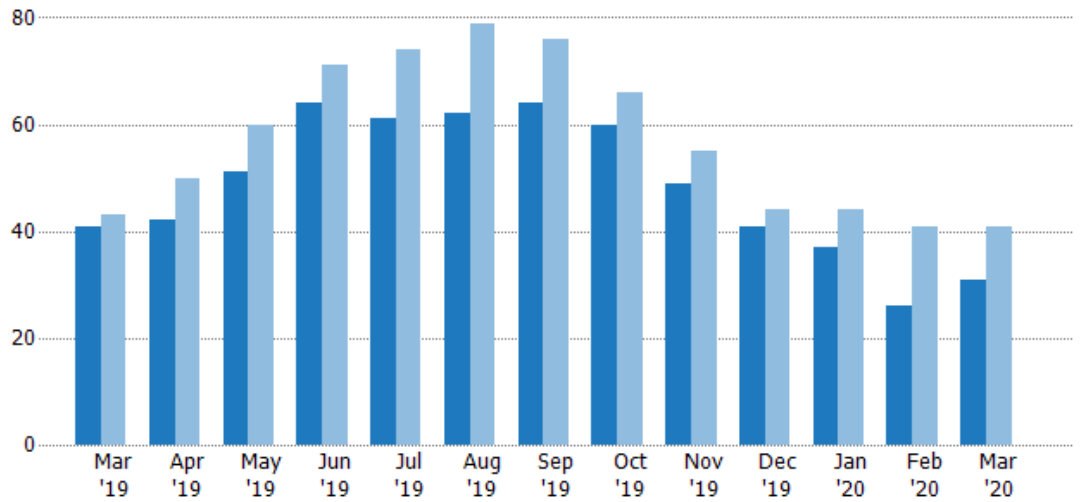
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '20	31	-24.4%
Mar '19	41	-4.7%
Mar '18	43	2.3%



Current Year	41	42	51	64	61	62	64	60	49	41	37	26	31
Prior Year	43	50	60	71	74	79	76	66	55	44	44	41	41
Percent Change from Prior Year	-5%	-16%	-15%	-10%	-18%	-22%	-16%	-9%	-11%	-7%	-16%	-37%	-24%

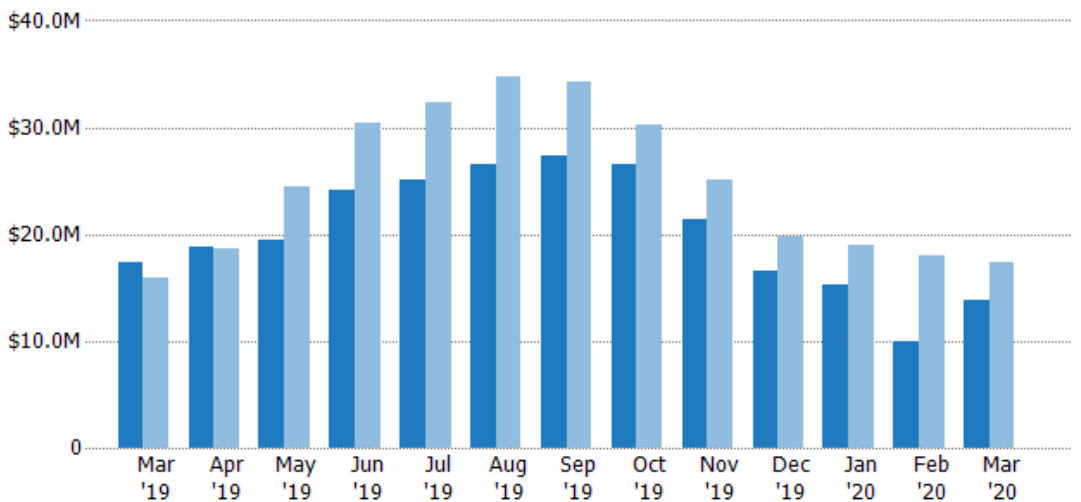
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$13.8M	-20.5%
Mar '19	\$17.4M	9.4%
Mar '18	\$15.9M	10.7%



Current Year	\$17.4M	\$18.8M	\$19.4M	\$24.1M	\$25.1M	\$26.5M	\$27.4M	\$26.5M	\$21.4M	\$16.6M	\$15.2M	\$9.94M	\$13.8M
Prior Year	\$15.9M	\$18.7M	\$24.4M	\$30.4M	\$32.3M	\$34.8M	\$34.3M	\$30.3M	\$25M	\$19.7M	\$18.9M	\$18M	\$17.4M
Percent Change from Prior Year	9%	0%	-20%	-21%	-22%	-24%	-20%	-12%	-15%	-16%	-20%	-45%	-21%

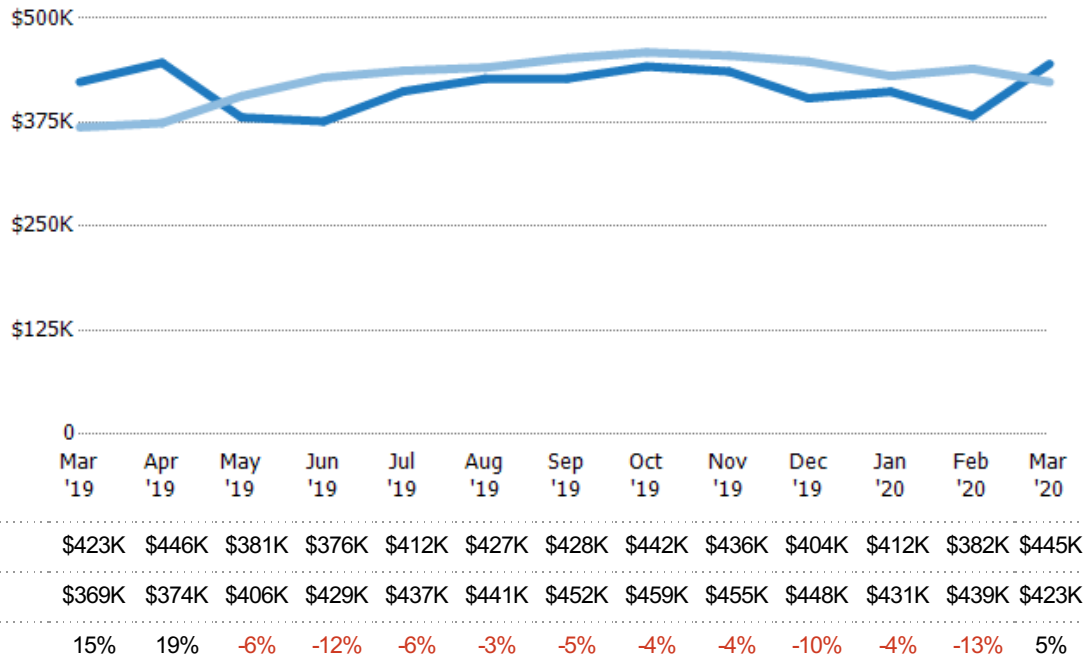
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$445K	5.1%
Mar '19	\$423K	14.7%
Mar '18	\$369K	8.2%



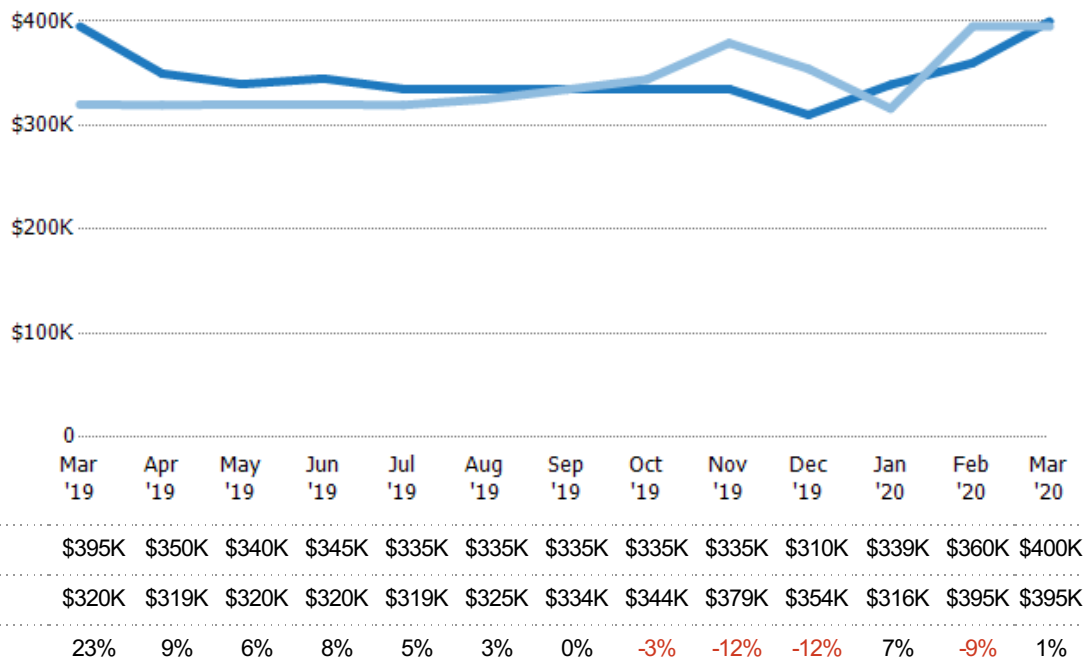
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$400K	1.2%
Mar '19	\$395K	23.5%
Mar '18	\$320K	-7%

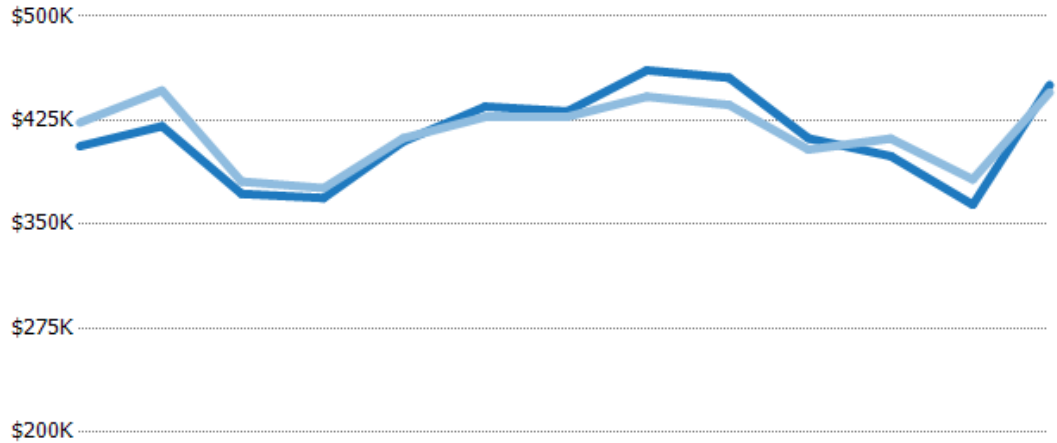


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



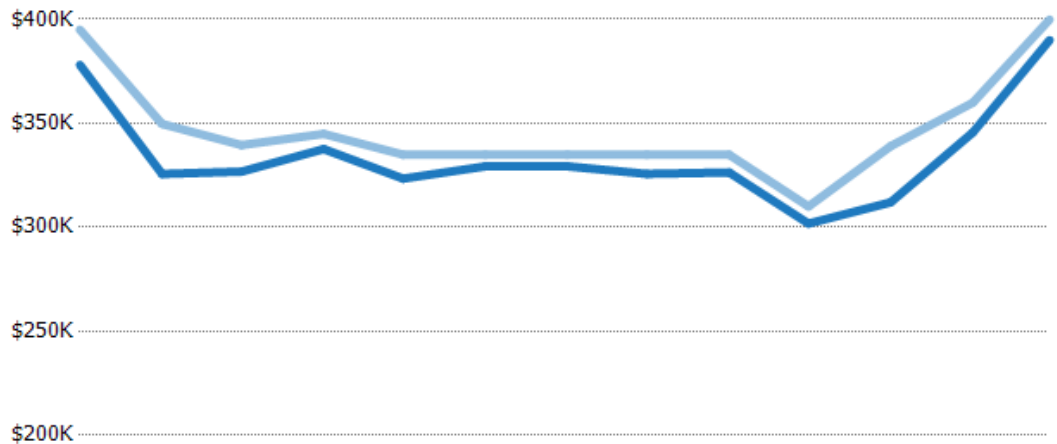
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$406K	\$421K	\$372K	\$369K	\$410K	\$435K	\$431K	\$461K	\$456K	\$412K	\$399K	\$364K	\$450K
Avg Listing Price	\$423K	\$446K	\$381K	\$376K	\$412K	\$427K	\$428K	\$442K	\$436K	\$404K	\$412K	\$382K	\$445K
Avg Listing Price as a % of Avg Est Value	104%	106%	102%	102%	101%	98%	99%	96%	96%	98%	103%	105%	99%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
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Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$378K	\$326K	\$327K	\$338K	\$323K	\$329K	\$329K	\$326K	\$326K	\$302K	\$312K	\$346K	\$390K
Median Listing Price	\$395K	\$350K	\$340K	\$345K	\$335K	\$335K	\$335K	\$335K	\$335K	\$310K	\$339K	\$360K	\$400K
Med Listing Price as a % of Med Est Value	104%	107%	104%	102%	104%	102%	102%	103%	103%	103%	109%	104%	103%

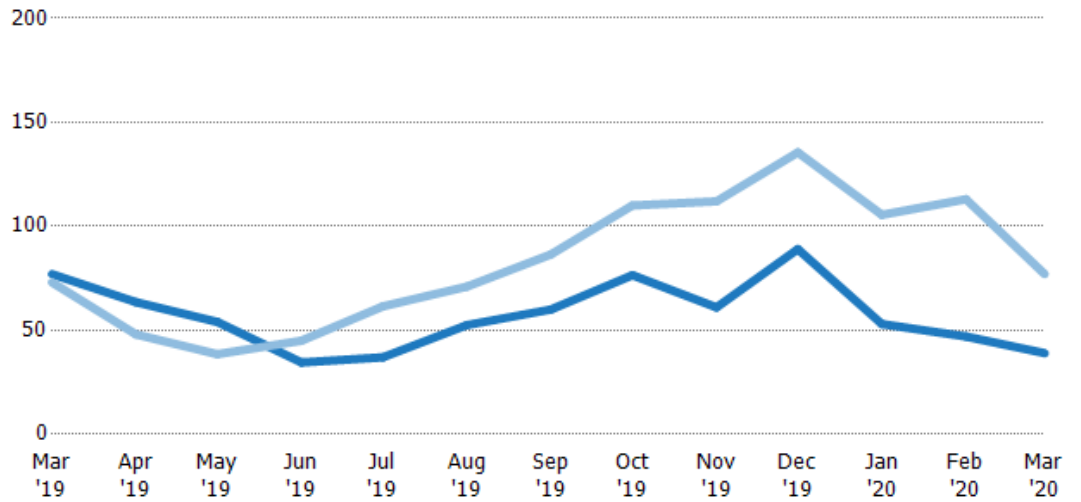
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
Mar '20	39	-49.4%
Mar '19	77	5.5%
Mar '18	73	4.1%



Current Year	77	63.5	54	34.5	37	52.5	60	76.5	61	89	53	47	39
Prior Year	73	48	38.5	45	61.5	71	86.5	110	112	136	106	113	77
Percent Change from Prior Year	5%	32%	40%	-23%	-40%	-26%	-31%	-30%	-46%	-34%	-50%	-58%	-49%

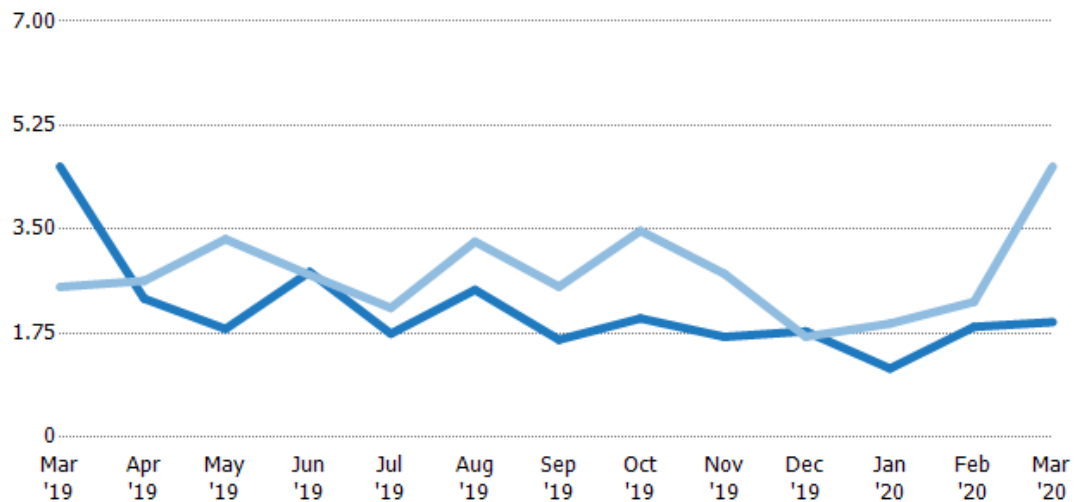
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
Mar '20	1.94	-57.5%
Mar '19	4.56	80.1%
Mar '18	2.53	148.5%



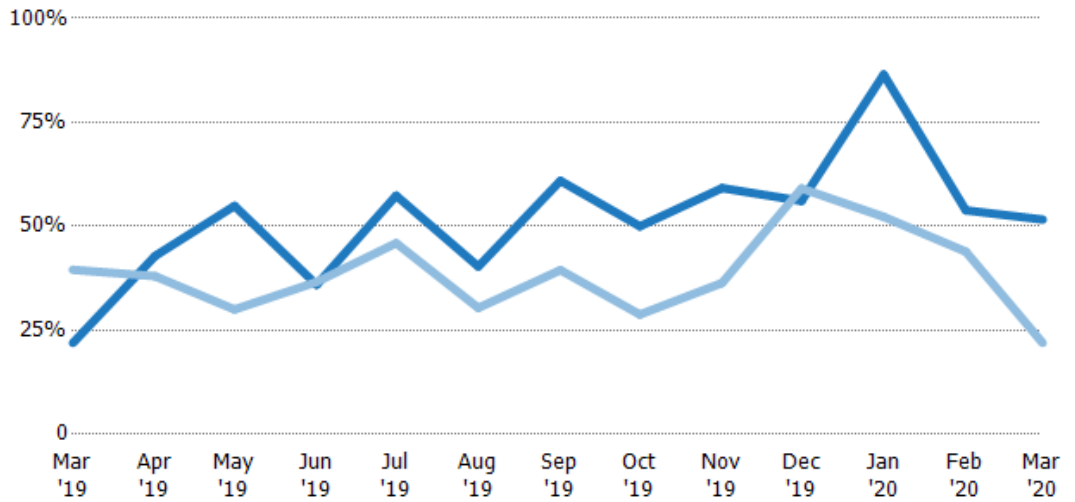
Current Year	4.56	2.33	1.82	2.78	1.74	2.48	1.64	2	1.69	1.78	1.16	1.86	1.94
Prior Year	2.53	2.63	3.33	2.73	2.18	3.29	2.53	3.47	2.75	1.69	1.91	2.28	4.56
Percent Change from Prior Year	80%	-11%	-45%	2%	-20%	-25%	-35%	-42%	-39%	5%	-40%	-18%	-57%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Rate	Chg.
Mar '20	52%	-29.7%
Mar '19	22%	17.6%
Mar '18	40%	-59.8%

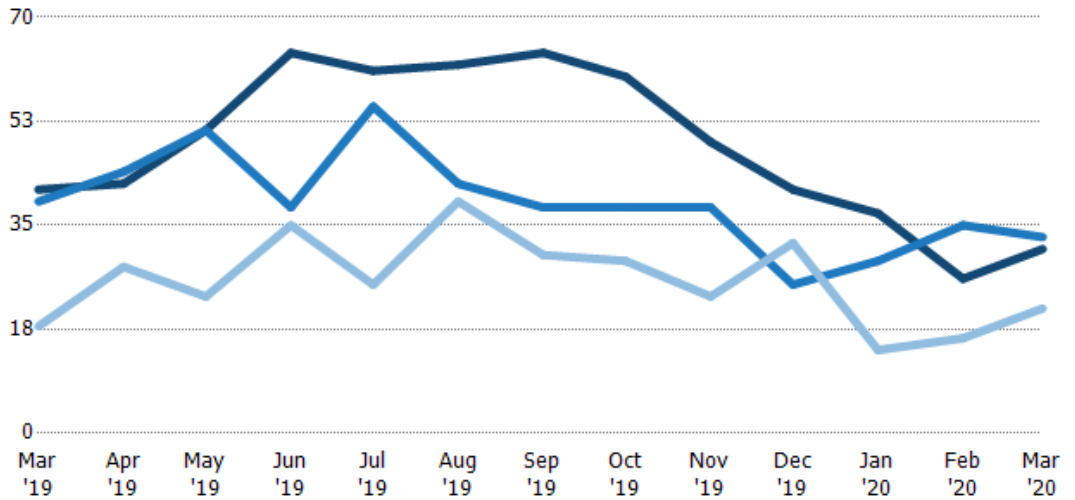
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	22%	43%	55%	36%	57%	40%	61%	50%	59%	56%	86%	54%	52%
Prior Year	40%	38%	30%	37%	46%	30%	39%	29%	36%	59%	52%	44%	22%
Change from Prior Year	18%	-5%	-25%	1%	-11%	-10%	-21%	-21%	-23%	3%	-34%	-10%	-30%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Active	41	42	51	64	61	62	64	60	49	41	37	26	31
Pending	39	44	51	38	55	42	38	38	38	25	29	35	33
Sold	18	28	23	35	25	39	30	29	23	32	14	16	21

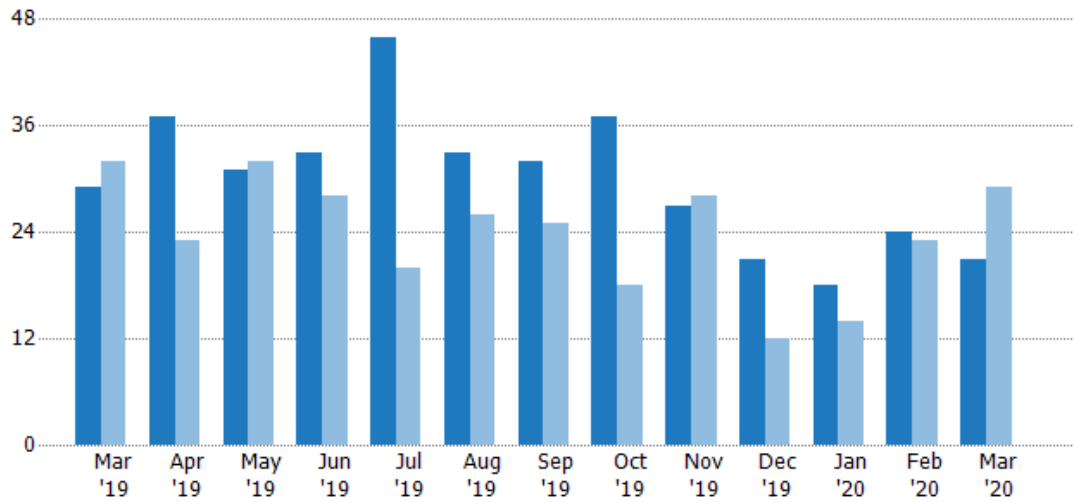
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '20	21	-27.6%
Mar '19	29	-9.4%
Mar '18	32	-15.6%



Current Year	29	37	31	33	46	33	32	37	27	21	18	24	21
Prior Year	32	23	32	28	20	26	25	18	28	12	14	23	29
Percent Change from Prior Year	-9%	61%	-3%	18%	130%	27%	28%	106%	-4%	75%	29%	4%	-28%

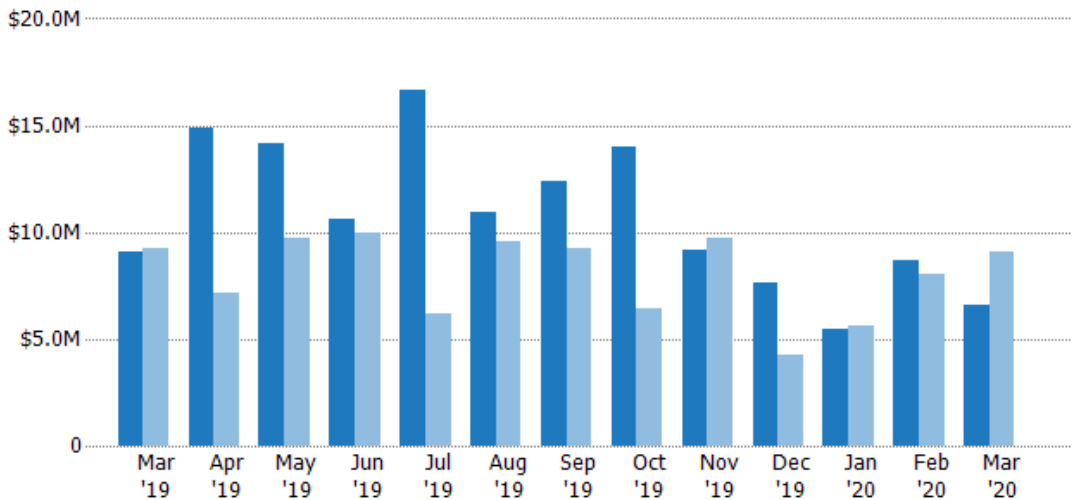
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$6.56M	-27.7%
Mar '19	\$9.08M	-1.5%
Mar '18	\$9.21M	-3.5%



Current Year	\$9.08M	\$14.9M	\$14.1M	\$10.6M	\$16.6M	\$10.9M	\$12.4M	\$14M	\$9.12M	\$7.62M	\$5.42M	\$8.66M	\$6.56M
Prior Year	\$9.21M	\$7.13M	\$9.75M	\$9.94M	\$6.15M	\$9.53M	\$9.27M	\$6.41M	\$9.73M	\$4.27M	\$5.59M	\$8M	\$9.08M
Percent Change from Prior Year	-1%	109%	45%	7%	171%	14%	34%	119%	-6%	78%	-3%	8%	-28%



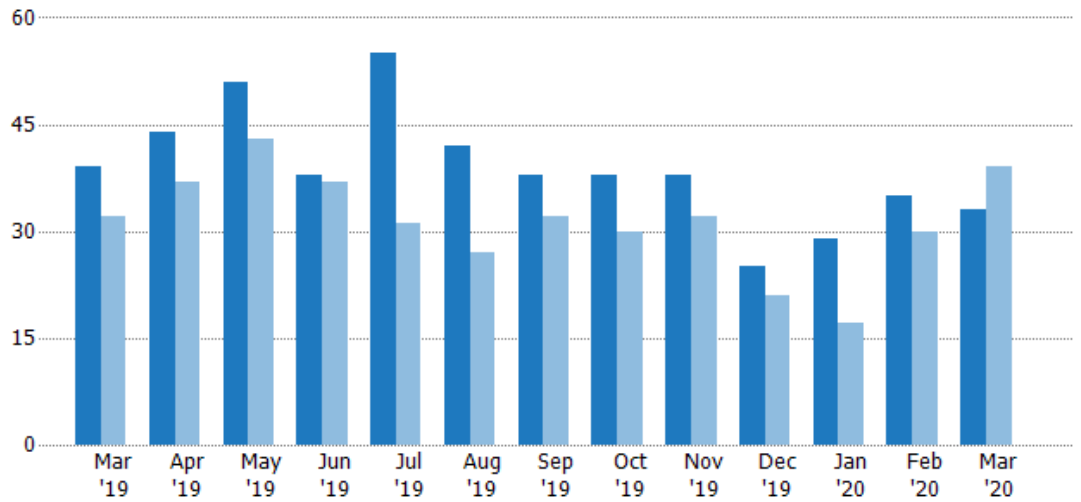
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '20	33	-15.4%
Mar '19	39	21.9%
Mar '18	32	31.3%



Current Year	39	44	51	38	55	42	38	38	38	25	29	35	33
Prior Year	32	37	43	37	31	27	32	30	32	21	17	30	39
Percent Change from Prior Year	22%	19%	19%	3%	77%	56%	19%	27%	19%	19%	71%	17%	-15%

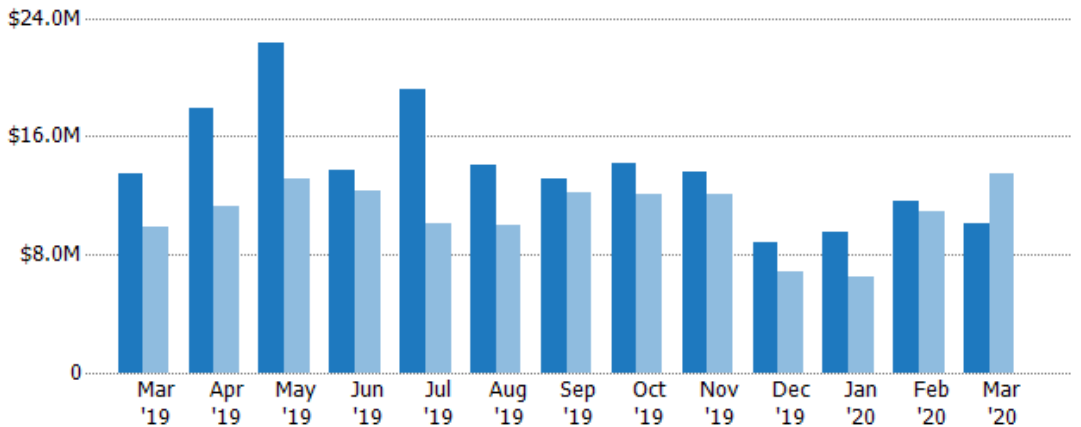
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$10.1M	-25.4%
Mar '19	\$13.5M	36.4%
Mar '18	\$9.92M	40.8%



Current Year	\$13.5M	\$17.9M	\$22.3M	\$13.7M	\$19.1M	\$14M	\$13.1M	\$14.1M	\$13.6M	\$8.81M	\$9.56M	\$11.6M	\$10.1M
Prior Year	\$9.92M	\$11.3M	\$13.1M	\$12.3M	\$10.1M	\$10M	\$12.2M	\$12.1M	\$12.1M	\$6.83M	\$6.52M	\$10.9M	\$13.5M
Percent Change from Prior Year	36%	58%	70%	11%	89%	40%	8%	17%	13%	29%	47%	6%	-25%

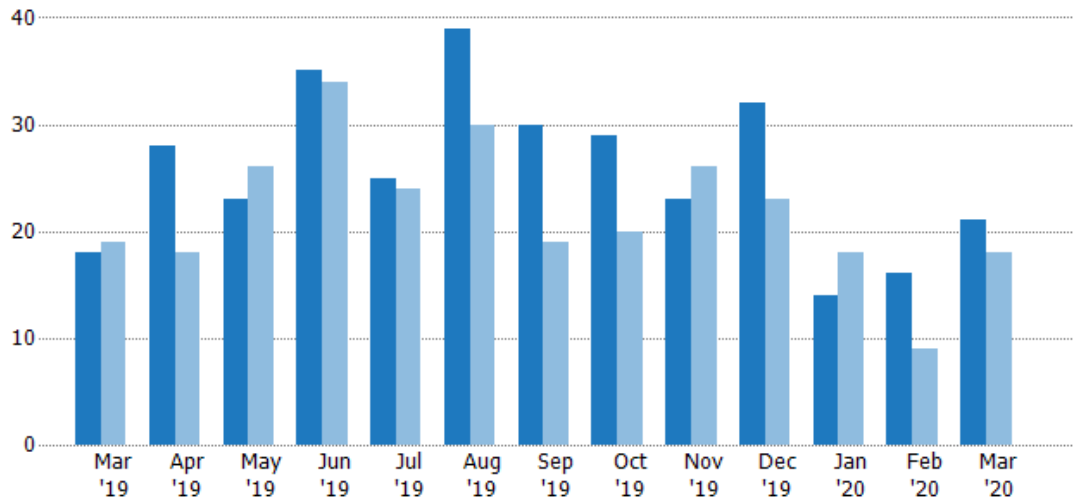
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '20	21	16.7%
Mar '19	18	-5.3%
Mar '18	19	-31.6%



Current Year	18	28	23	35	25	39	30	29	23	32	14	16	21
Prior Year	19	18	26	34	24	30	19	20	26	23	18	9	18
Percent Change from Prior Year	-5%	56%	-12%	3%	4%	30%	58%	45%	-12%	39%	-22%	78%	17%

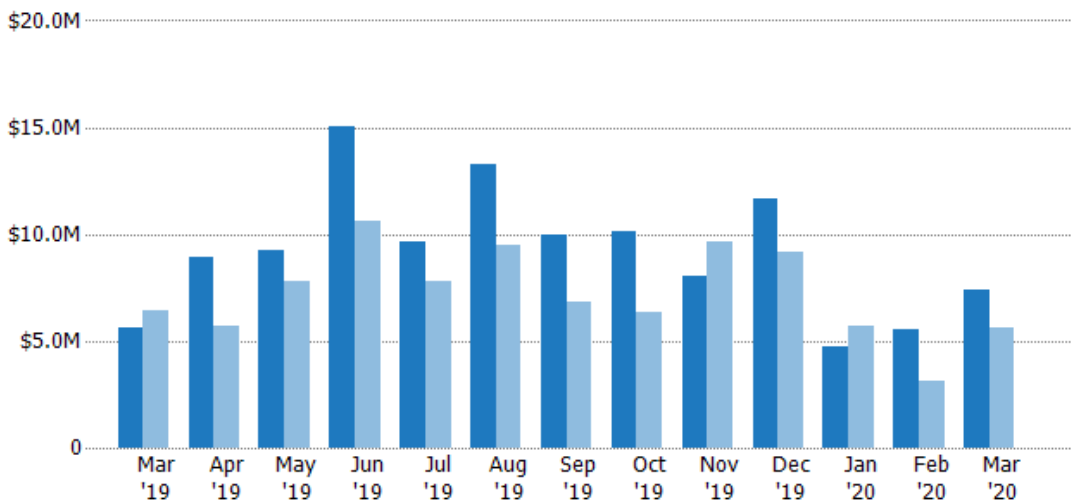
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$7.38M	30.9%
Mar '19	\$5.63M	-12.2%
Mar '18	\$6.42M	-45.1%



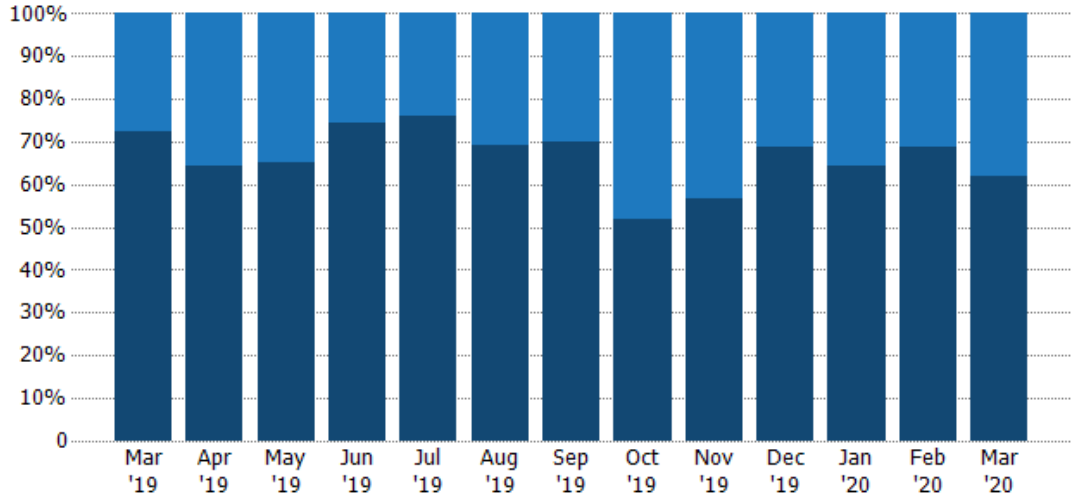
Current Year	\$5.63M	\$8.93M	\$9.24M	\$15M	\$9.65M	\$13.3M	\$10M	\$10.1M	\$8.04M	\$11.7M	\$4.72M	\$5.57M	\$7.38M
Prior Year	\$6.42M	\$5.67M	\$7.83M	\$10.6M	\$7.82M	\$9.45M	\$6.85M	\$6.37M	\$9.62M	\$9.19M	\$5.74M	\$3.12M	\$5.63M
Percent Change from Prior Year	-12%	58%	18%	41%	23%	41%	46%	59%	-16%	27%	-18%	79%	31%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



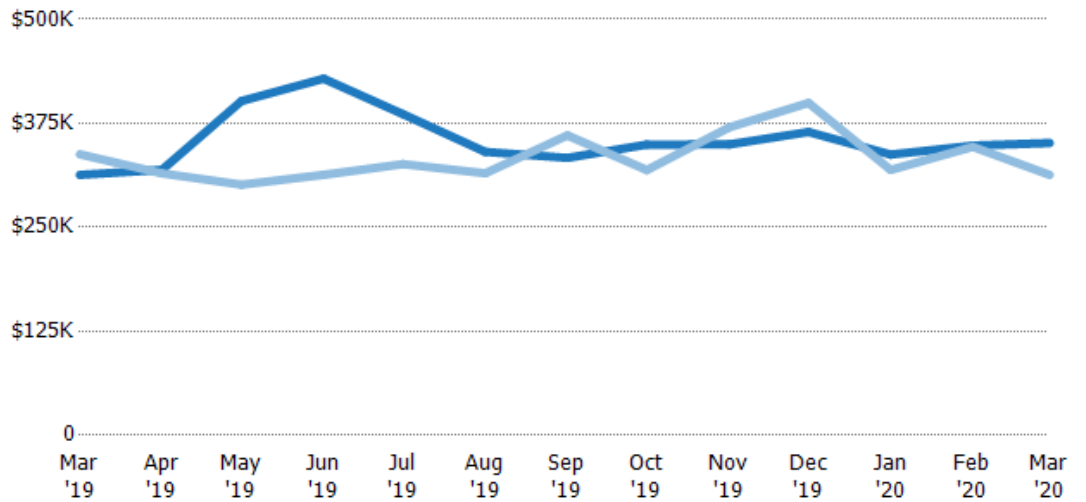
Property Type	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Condo/Townhouse	28%	36%	35%	26%	24%	31%	30%	48%	43%	31%	36%	31%	38%
Single Family Residence	72%	64%	65%	74%	76%	69%	70%	52%	57%	69%	64%	69%	62%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Price	% Chg.
Mar '20	\$351K	12.2%
Mar '19	\$313K	-7.3%
Mar '18	\$338K	-19.8%

Property Type	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$313K	\$319K	\$402K	\$429K	\$386K	\$341K	\$333K	\$349K	\$350K	\$365K	\$337K	\$348K	\$351K
Prior Year	\$338K	\$315K	\$301K	\$313K	\$326K	\$315K	\$360K	\$319K	\$370K	\$399K	\$319K	\$347K	\$313K
Percent Change from Prior Year	-7%	1%	33%	37%	18%	8%	-8%	10%	-6%	-9%	6%	0%	12%

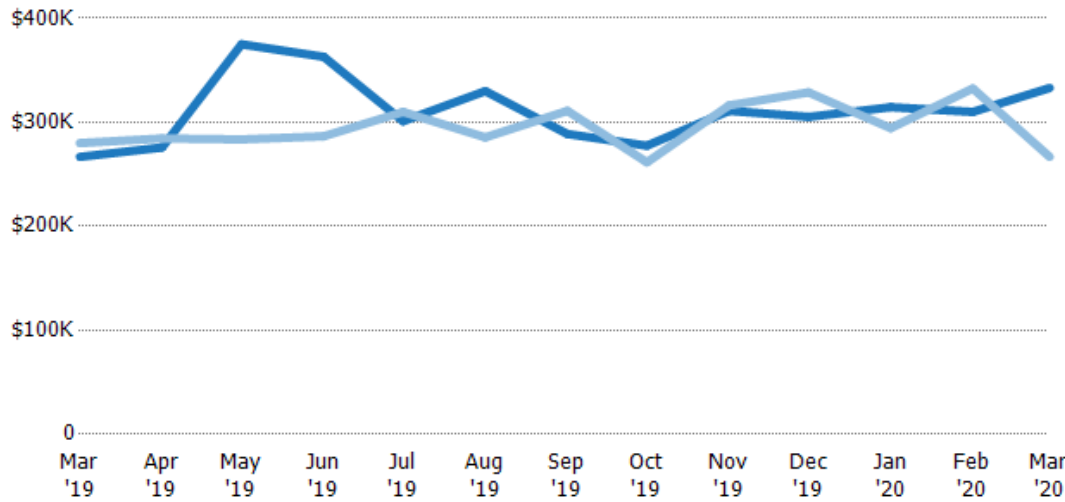
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$333K	24.8%
Mar '19	\$267K	-4.7%
Mar '18	\$280K	-16.1%



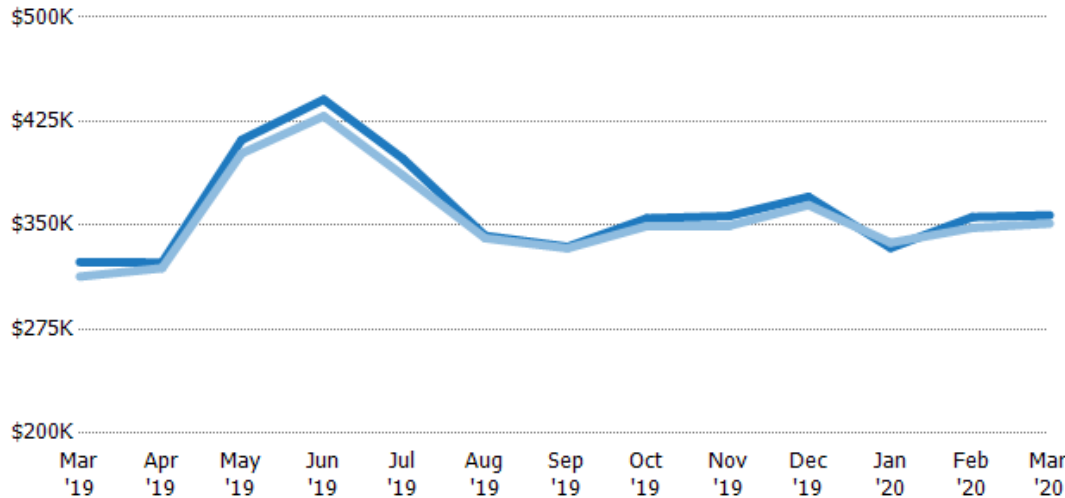
Current Year	\$267K	\$276K	\$375K	\$363K	\$301K	\$330K	\$289K	\$278K	\$311K	\$305K	\$315K	\$310K	\$333K
Prior Year	\$280K	\$285K	\$284K	\$287K	\$310K	\$286K	\$311K	\$262K	\$316K	\$329K	\$294K	\$333K	\$267K
Percent Change from Prior Year	-5%	-3%	32%	27%	-3%	16%	-7%	6%	-2%	-7%	7%	-7%	25%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



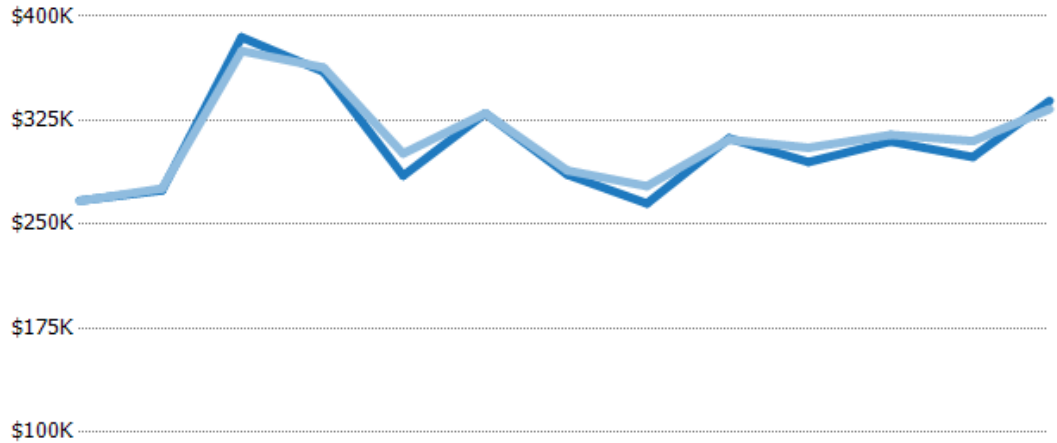
Avg List Price	\$323K	\$323K	\$412K	\$441K	\$398K	\$342K	\$334K	\$355K	\$357K	\$370K	\$334K	\$356K	\$357K
Avg Sales Price	\$313K	\$319K	\$402K	\$429K	\$386K	\$341K	\$333K	\$349K	\$350K	\$365K	\$337K	\$348K	\$351K
Avg Sales Price as a % of Avg List Price	97%	99%	98%	97%	97%	100%	100%	98%	98%	98%	101%	98%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



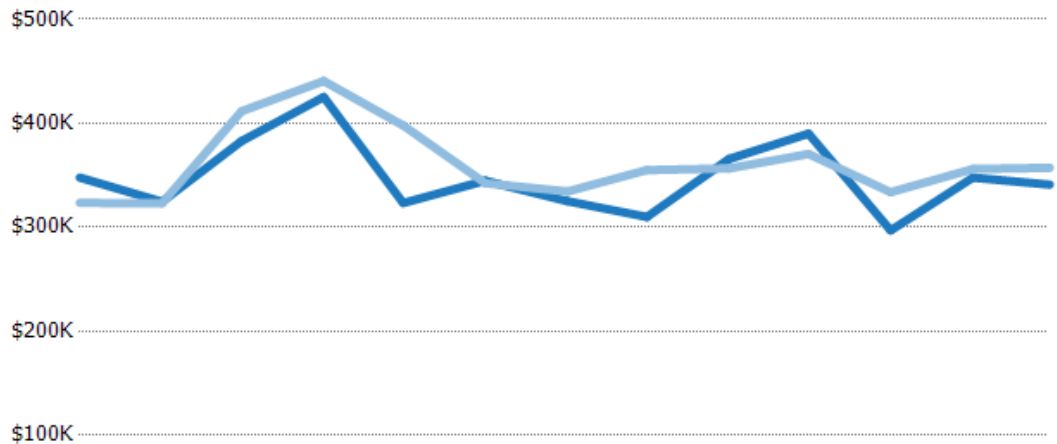
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median List Price	\$267K	\$274K	\$385K	\$360K	\$285K	\$330K	\$286K	\$265K	\$312K	\$295K	\$310K	\$299K	\$339K
Median Sales Price	\$267K	\$276K	\$375K	\$363K	\$301K	\$330K	\$289K	\$278K	\$311K	\$305K	\$315K	\$310K	\$333K
Med Sales Price as a % of Med List Price	100%	100%	97%	101%	106%	100%	101%	105%	100%	103%	102%	104%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Winooski, VT  
05404, Burlington, VT 05406,  
Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



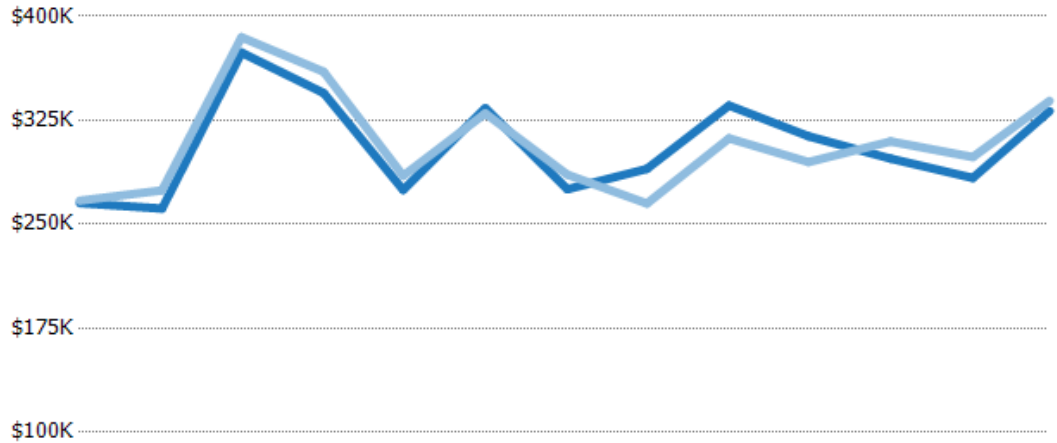
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$348K	\$325K	\$383K	\$425K	\$323K	\$345K	\$325K	\$310K	\$366K	\$390K	\$297K	\$348K	\$341K
Avg Sales Price	\$323K	\$323K	\$412K	\$441K	\$398K	\$342K	\$334K	\$355K	\$357K	\$370K	\$334K	\$356K	\$357K
Avg Sales Price as a % of Avg Est Value	93%	100%	107%	104%	123%	99%	103%	115%	98%	95%	112%	102%	105%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
 Burlington, VT 05402, Winooski, VT  
 05404, Burlington, VT 05406,  
 Burlington, VT 05408  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$265K	\$261K	\$374K	\$345K	\$275K	\$334K	\$275K	\$290K	\$336K	\$313K	\$297K	\$283K	\$332K
Median Sales Price	\$267K	\$274K	\$385K	\$360K	\$285K	\$330K	\$286K	\$265K	\$312K	\$295K	\$310K	\$299K	\$339K
Med Sales Price as a % of Med Est Value	101%	105%	103%	104%	104%	99%	104%	91%	93%	94%	104%	105%	102%