

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

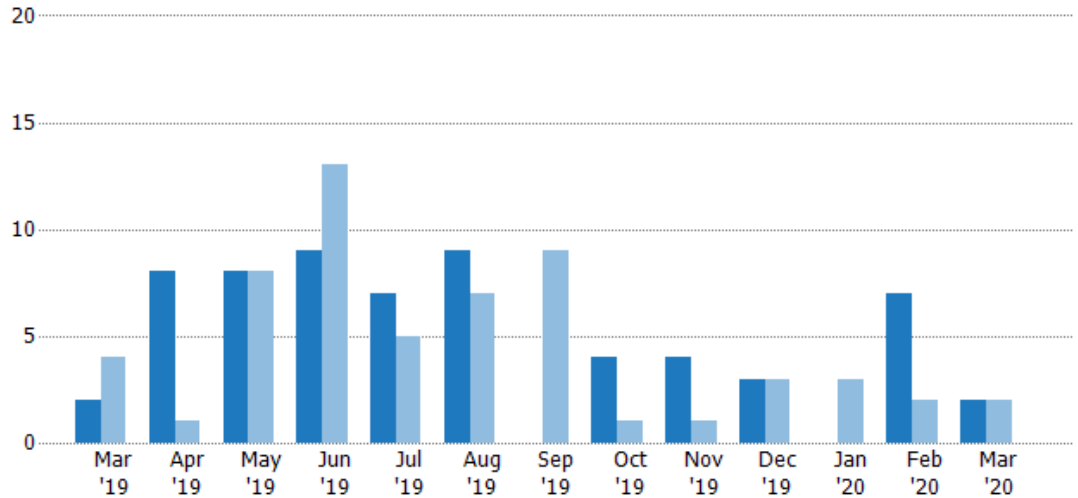
Key Metrics	Mar 2020	Mar 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	2	+—	9	7	+28.6%
New Listing Volume	\$529,000	\$409,900	+29.1%	\$3,049,900	\$6,419,900	-52.5%
Active Listing Count	11	25	-56%	N/A	N/A	
Active Listing Volume	\$4,215,000	\$12,054,500	-65%	N/A	N/A	
Average Listing Price	\$383,182	\$482,180	-20.5%	\$467,586	\$414,346	+12.8%
Median Listing Price	\$309,500	\$280,000	+10.5%	\$284,281	\$285,287	-0.4%
Median Days in RPR	133	215	-38.1%	179.63	195.75	-8.2%
Months of Inventory	5.5	12.5	-56%	4.6	11.7	-60.5%
Absorption Rate	18.18%	8%	+10.2%	21.62%	8.54%	+13.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	3	+33.3%	11	7	+57.1%
New Pending Sales Volume	\$749,700	\$797,900	-6%	\$2,550,200	\$2,150,700	+18.6%
Pending Sales Count	4	3	+33.3%	N/A	N/A	
Pending Sales Volume	\$793,900	\$797,900	-0.5%	N/A	N/A	
Closed Sales Count	3	4	-25%	8	8	+—
Closed Sales Volume	\$577,000	\$1,302,500	-55.7%	\$2,015,000	\$2,152,000	-6.4%
Average Sales Price	\$192,333	\$325,625	-40.9%	\$251,875	\$269,000	-6.4%
Median Sales Price	\$178,000	\$320,000	-44.4%	\$263,750	\$266,188	-0.9%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



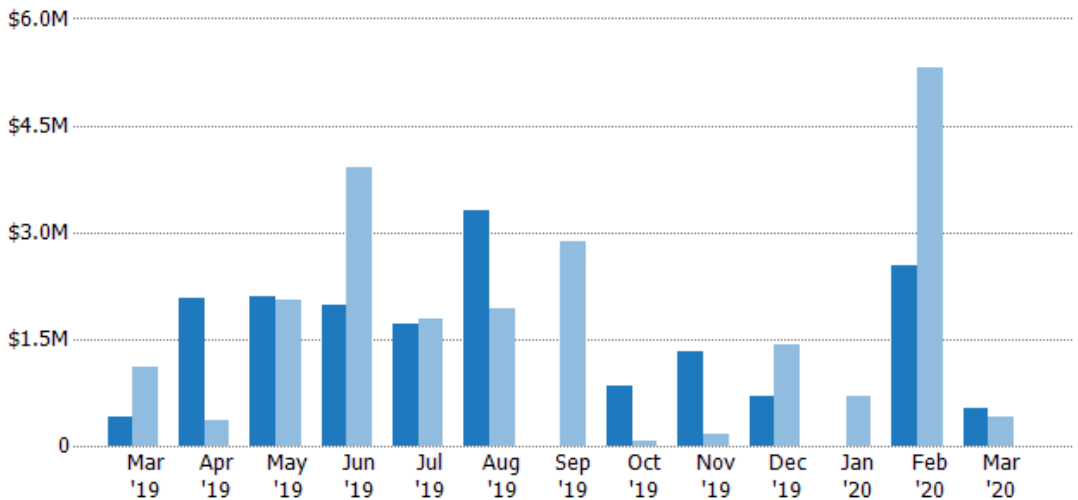
Current Year	2	8	8	9	7	9	-	4	4	3	-	7	2
Prior Year	4	1	8	13	5	7	9	1	1	3	3	2	2
Percent Change from Prior Year	-50%	700%	0%	-31%	40%	29%	-100%	300%	300%	0%	-100%	250%	0%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$410K	\$2.07M	\$2.11M	\$1.96M	\$1.72M	\$3.3M	-	\$834K	\$1.32M	\$693K	-	\$2.52M	\$529K
Prior Year	\$1.11M	\$350K	\$2.06M	\$3.91M	\$1.79M	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K
Percent Change from Prior Year	-63%	491%	2%	-50%	-4%	71%	-100%	943%	703%	-51%	-100%	-53%	29%

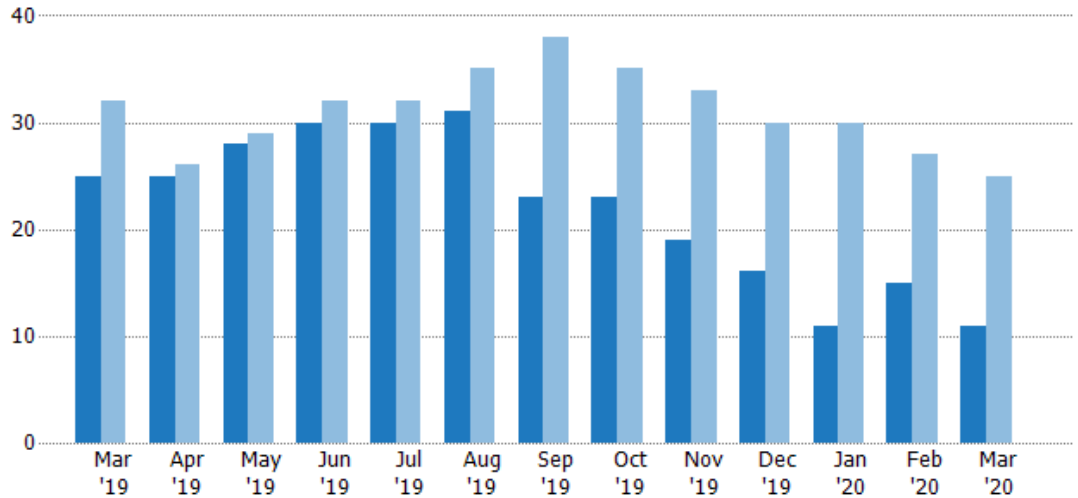
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '20	11	-56%
Mar '19	25	-21.9%
Mar '18	32	6.3%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	25	25	28	30	30	31	23	23	19	16	11	15	11
Prior Year	32	26	29	32	32	35	38	35	33	30	30	27	25
Percent Change from Prior Year	-22%	-4%	-3%	-6%	-6%	-11%	-39%	-34%	-42%	-47%	-63%	-44%	-56%

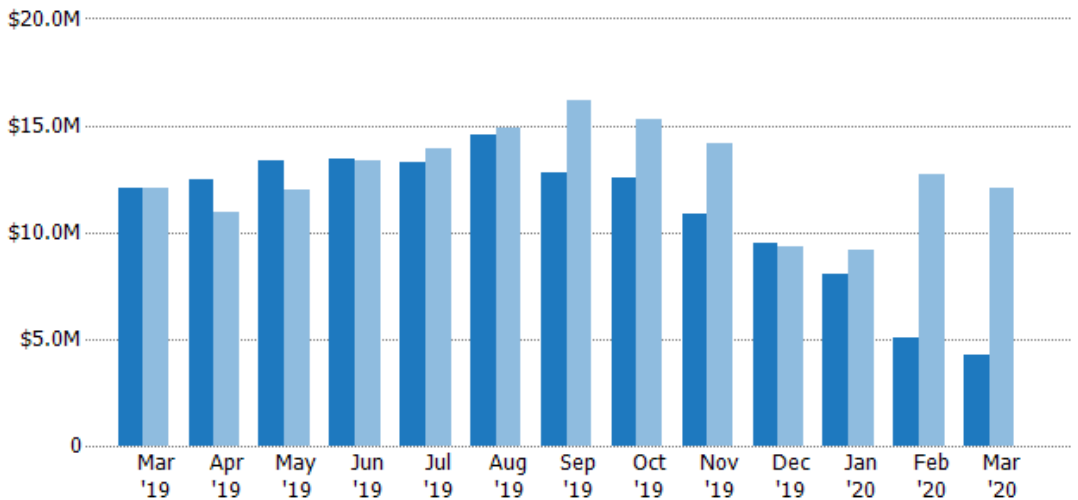
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$4.22M	-65%
Mar '19	\$12.1M	0.2%
Mar '18	\$12M	48.8%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$12.1M	\$12.4M	\$13.3M	\$13.4M	\$13.3M	\$14.6M	\$12.8M	\$12.6M	\$10.8M	\$9.49M	\$8.03M	\$5.05M	\$4.22M
Prior Year	\$12M	\$10.9M	\$12M	\$13.4M	\$13.9M	\$14.9M	\$16.2M	\$15.3M	\$14.2M	\$9.34M	\$9.2M	\$12.7M	\$12.1M
Percent Change from Prior Year	0%	14%	11%	0%	-5%	-2%	-21%	-18%	-24%	2%	-13%	-60%	-65%

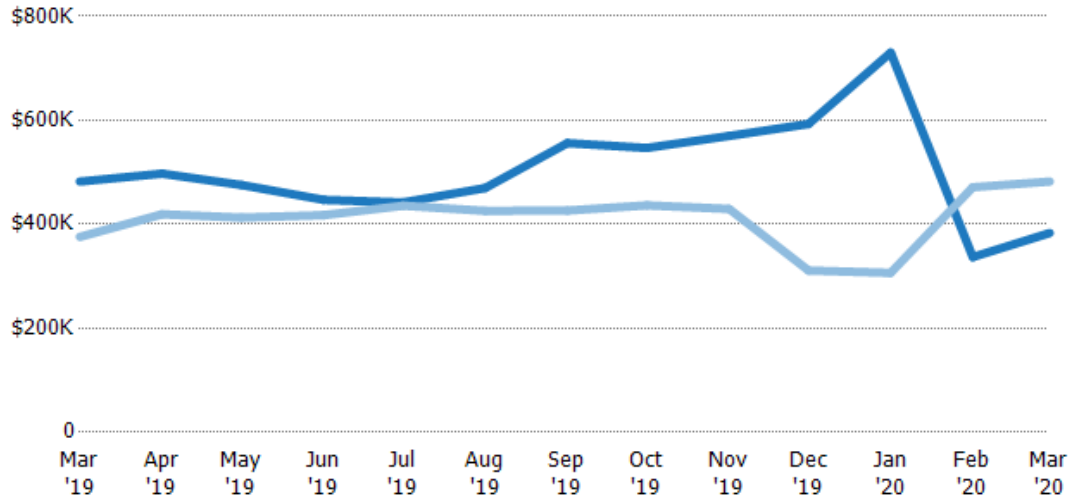
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Mar '20	\$383K	-20.5%
Mar '19	\$482K	28.3%
Mar '18	\$376K	40%



Current Year	\$482K	\$497K	\$476K	\$447K	\$442K	\$470K	\$556K	\$547K	\$570K	\$593K	\$730K	\$337K	\$383K
Prior Year	\$376K	\$419K	\$413K	\$418K	\$436K	\$426K	\$426K	\$436K	\$430K	\$311K	\$307K	\$471K	\$482K
Percent Change from Prior Year	28%	19%	15%	7%	1%	10%	30%	25%	33%	91%	138%	-28%	-21%

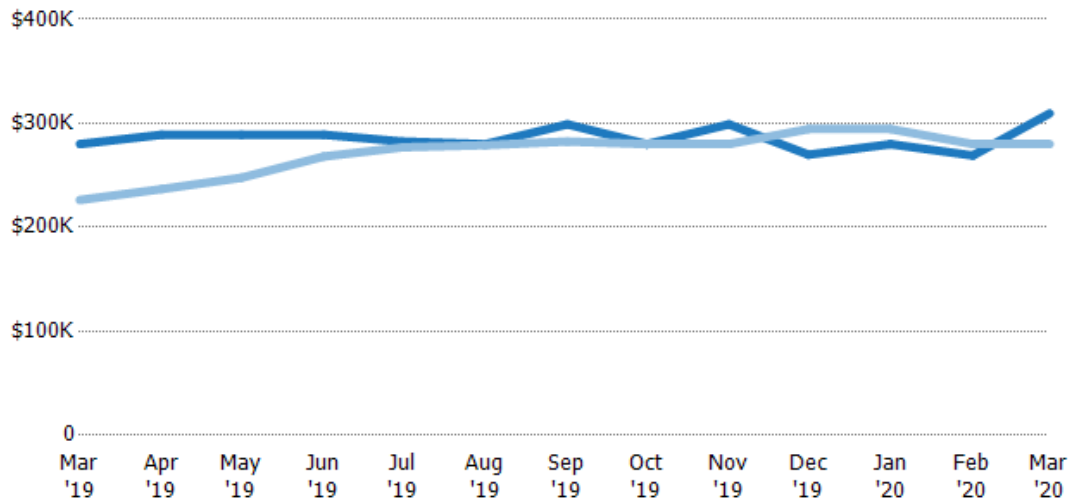
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Mar '20	\$310K	10.5%
Mar '19	\$280K	23.8%
Mar '18	\$226K	23.7%



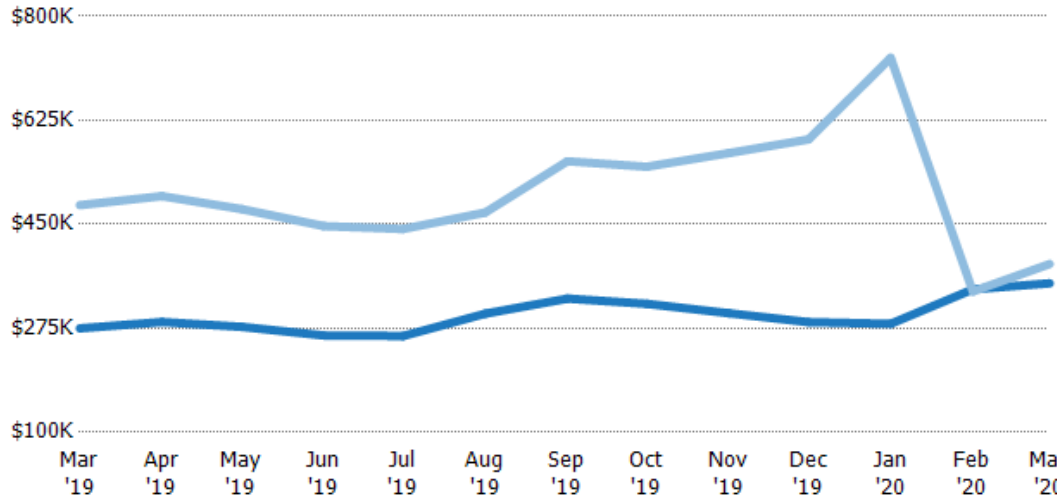
Current Year	\$280K	\$289K	\$289K	\$289K	\$282K	\$280K	\$299K	\$280K	\$299K	\$270K	\$280K	\$269K	\$310K
Prior Year	\$226K	\$237K	\$248K	\$268K	\$277K	\$279K	\$282K	\$280K	\$280K	\$294K	\$294K	\$280K	\$280K
Percent Change from Prior Year	24%	22%	17%	8%	2%	0%	6%	0%	7%	-8%	-5%	-4%	11%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



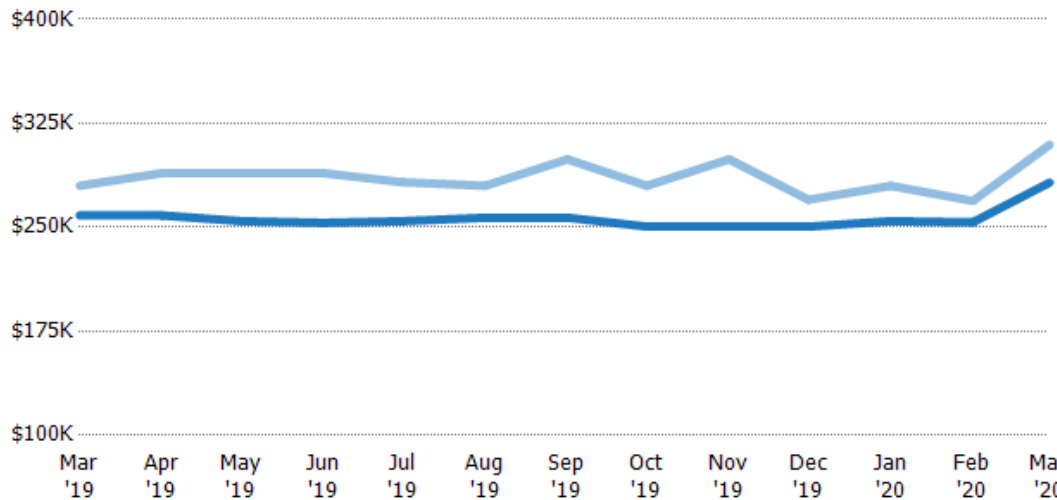
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$275K	\$286K	\$277K	\$263K	\$262K	\$300K	\$325K	\$316K	\$300K	\$285K	\$282K	\$341K	\$351K
Avg Listing Price	\$482K	\$497K	\$476K	\$447K	\$442K	\$470K	\$556K	\$547K	\$570K	\$593K	\$730K	\$337K	\$383K
Avg Listing Price as a % of Avg Est Value	175%	174%	171%	170%	169%	157%	171%	173%	190%	208%	258%	99%	109%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$259K	\$259K	\$254K	\$253K	\$254K	\$257K	\$257K	\$250K	\$250K	\$250K	\$254K	\$254K	\$282K
Median Listing Price	\$280K	\$289K	\$289K	\$289K	\$282K	\$280K	\$299K	\$280K	\$299K	\$270K	\$280K	\$269K	\$310K
Med Listing Price as a % of Med Est Value	108%	112%	114%	114%	111%	109%	116%	112%	119%	108%	110%	106%	110%

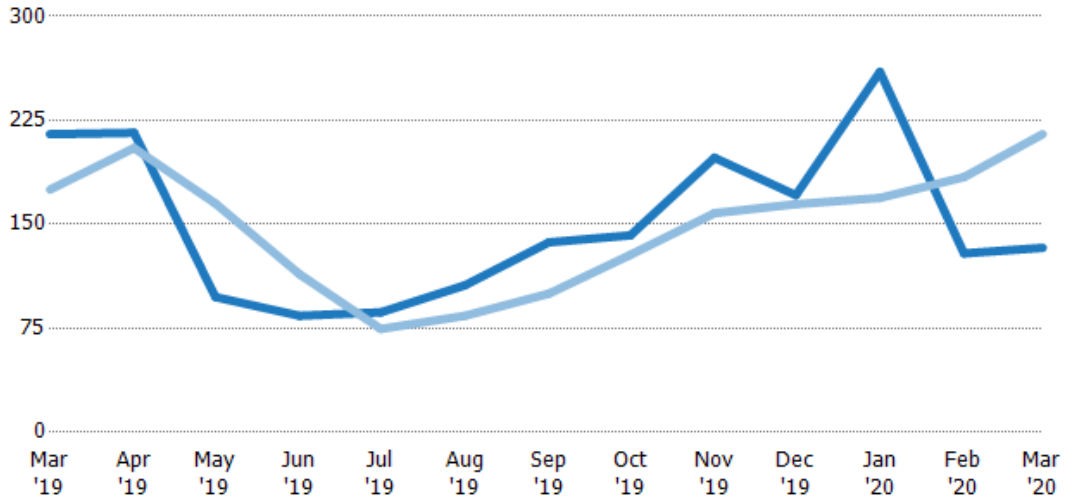
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Mar '20	133	-38.1%
Mar '19	215	22.9%
Mar '18	175	6%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	215	216	97.5	84	86.5	106	137	142	198	171	260	129	133
Prior Year	175	205	165	114	74.5	84	100	128	158	165	169	184	215
Percent Change from Prior Year	23%	5%	-41%	-26%	16%	26%	37%	11%	25%	4%	54%	-30%	-38%

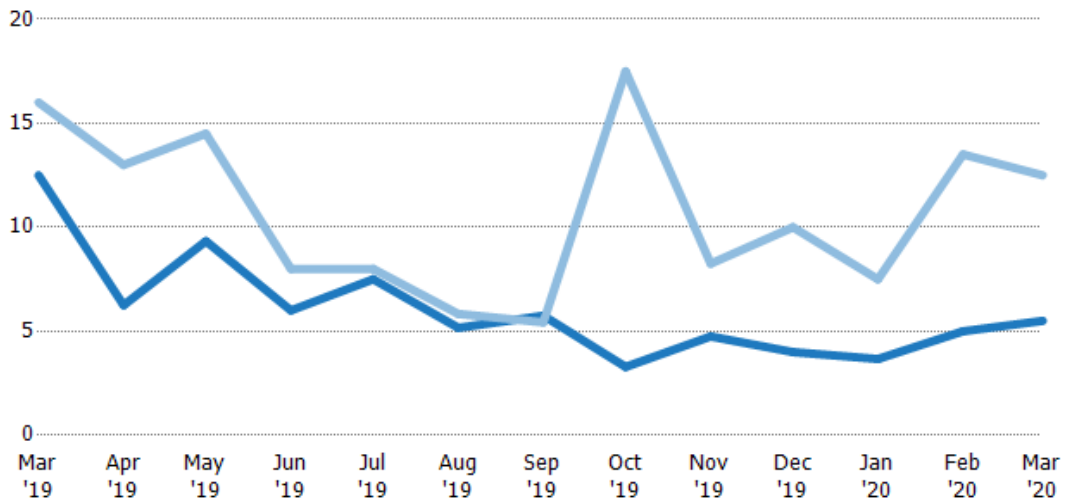
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Mar '20	5.5	-56%
Mar '19	12.5	-21.9%
Mar '18	16	6.3%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	12.5	6.25	9.33	6	7.5	5.17	5.75	3.29	4.75	4	3.67	5	5.5
Prior Year	16	13	14.5	8	8	5.83	5.43	17.5	8.25	10	7.5	13.5	12.5
Percent Change from Prior Year	-22%	-52%	-36%	-25%	-6%	-11%	6%	-81%	-42%	-60%	-51%	-63%	-56%

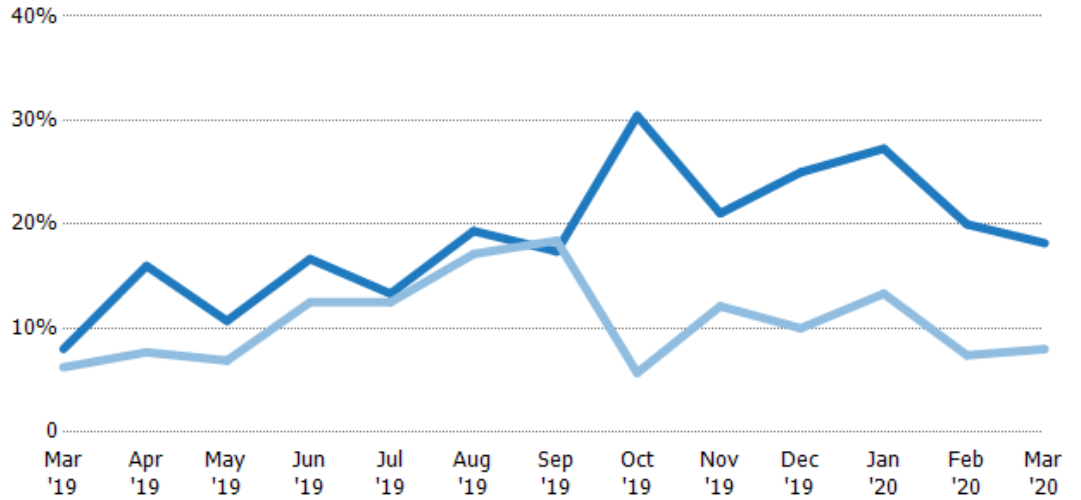
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Mar '20	18%	-10.2%
Mar '19	8%	-1.8%
Mar '18	6%	-5.9%



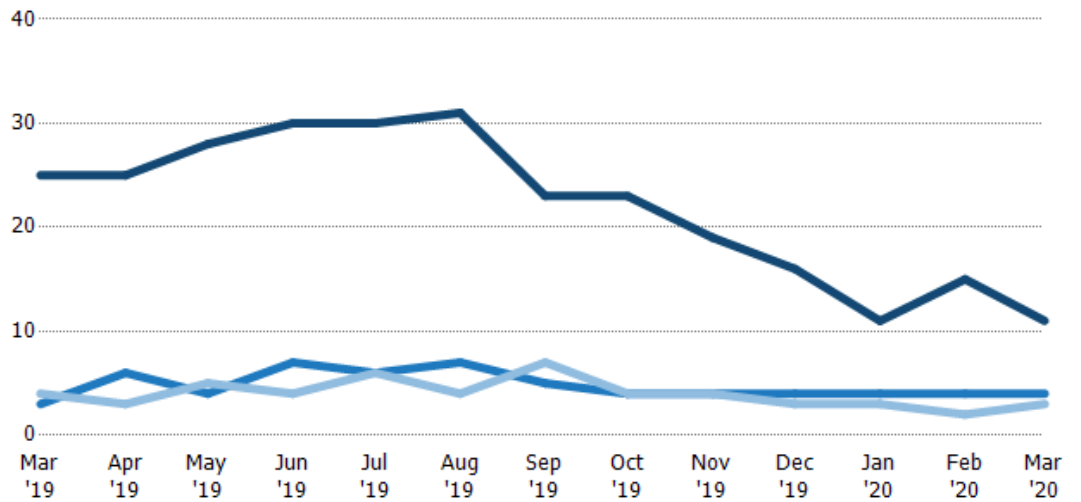
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	8%	16%	11%	17%	13%	19%	17%	30%	21%	25%	27%	20%	18%
Prior Year	6%	8%	7%	13%	13%	17%	18%	6%	12%	10%	13%	7%	8%
Change from Prior Year	-2%	-8%	-4%	-4%	-1%	-2%	1%	-25%	-9%	-15%	-14%	-13%	-10%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Active	25	25	28	30	30	31	23	23	19	16	11	15	11
Pending	3	6	4	7	6	7	5	4	4	4	4	4	4
Sold	4	3	5	4	6	4	7	4	4	3	3	2	3

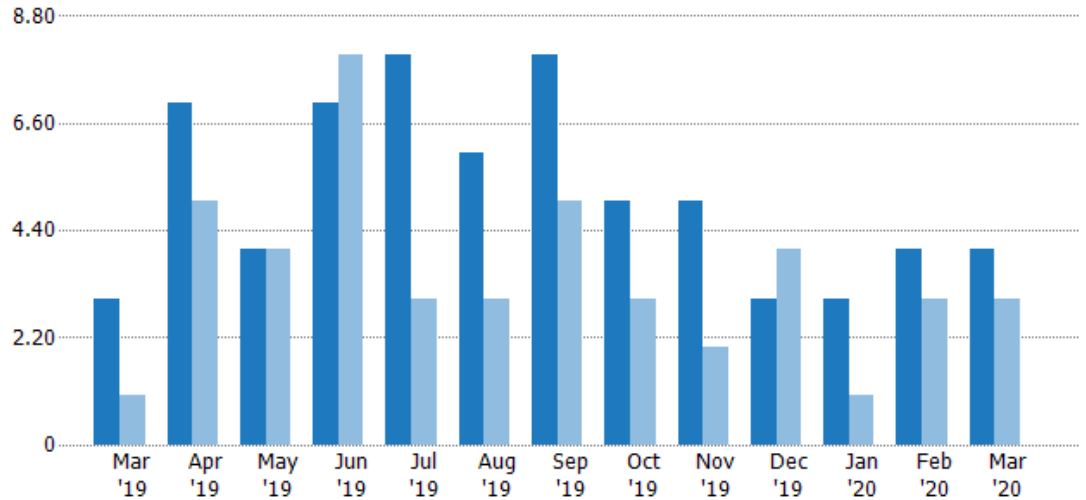
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Mar '20	4	33.3%
Mar '19	3	200%
Mar '18	1	0%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	3	7	4	7	8	6	8	5	5	3	3	4	4
Prior Year	1	5	4	8	3	3	5	3	2	4	1	3	3
Percent Change from Prior Year	200%	40%	0%	-13%	167%	100%	60%	67%	150%	-25%	200%	33%	33%

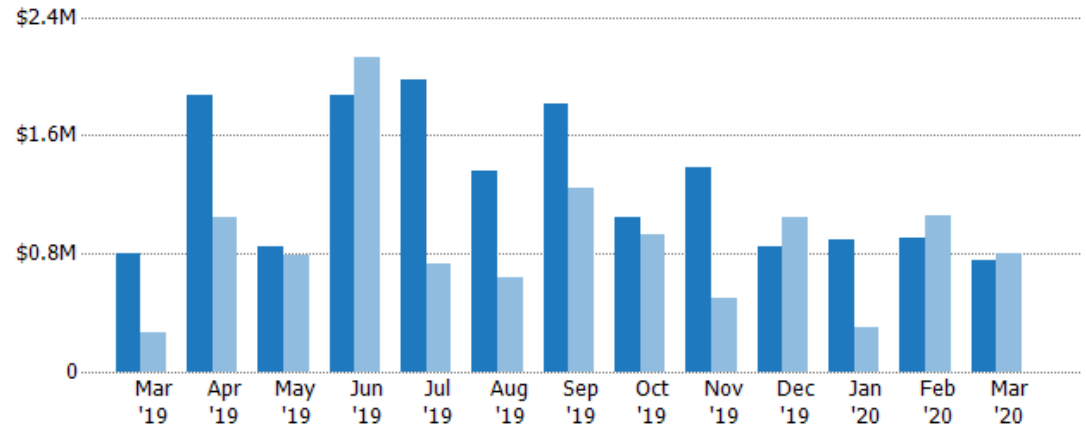
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Mar '20	\$750K	-6%
Mar '19	\$798K	195.5%
Mar '18	\$270K	-27.8%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$798K	\$1.87M	\$845K	\$1.87M	\$1.98M	\$1.36M	\$1.81M	\$1.05M	\$1.38M	\$853K	\$893K	\$908K	\$750K
Prior Year	\$270K	\$1.04M	\$787K	\$2.13M	\$735K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K
Percent Change from Prior Year	196%	80%	7%	-12%	169%	112%	46%	13%	180%	-18%	198%	-14%	-6%

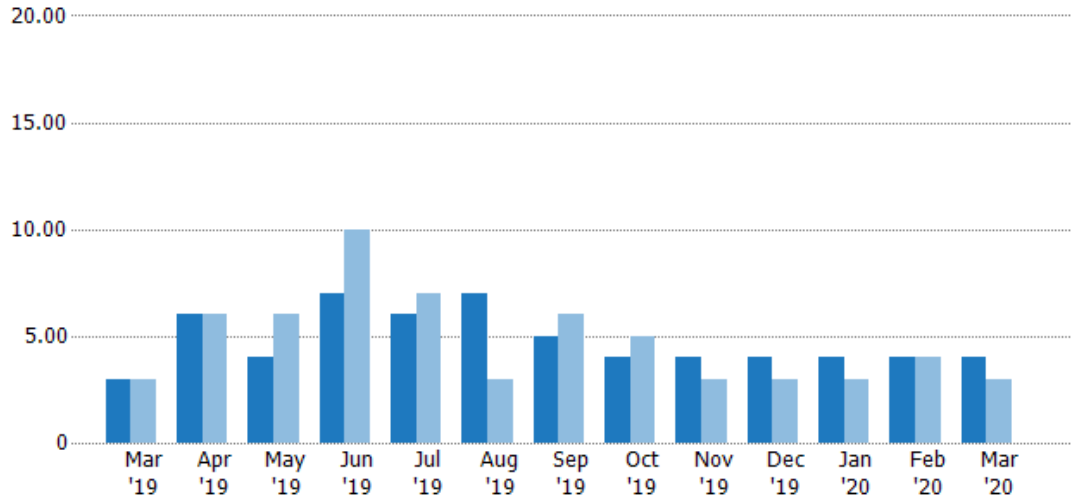


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Mar '20	4	33.3%
Mar '19	3	0%
Mar '18	3	100%

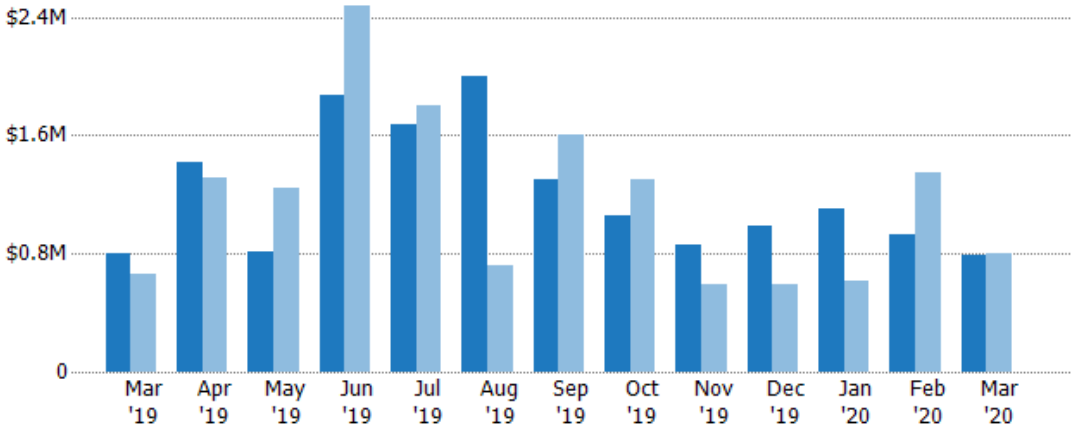
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	3	6	4	7	6	7	5	4	4	4	4	4	4
Prior Year	3	6	6	10	7	3	6	5	3	3	3	4	3
Percent Change from Prior Year	0%	0%	-33%	-30%	-14%	133%	-17%	-20%	33%	33%	33%	0%	33%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Mar '20	\$794K	-0.5%
Mar '19	\$798K	19.7%
Mar '18	\$667K	66.4%

	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K
Prior Year	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K
Percent Change from Prior Year	20%	8%	-35%	-24%	-7%	176%	-19%	-19%	45%	67%	80%	-31%	-1%

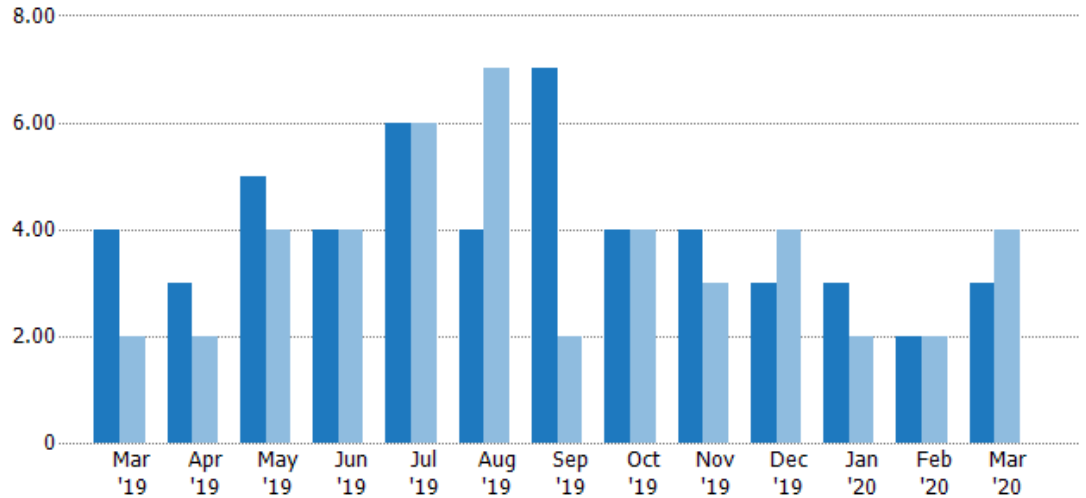
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Mar '20	3	-25%
Mar '19	4	100%
Mar '18	2	50%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	4	3	5	4	6	4	7	4	4	3	3	2	3
Prior Year	2	2	4	4	6	7	2	4	3	4	2	2	4
Percent Change from Prior Year	100%	50%	25%	0%	0%	-43%	250%	0%	33%	-25%	50%	0%	-25%

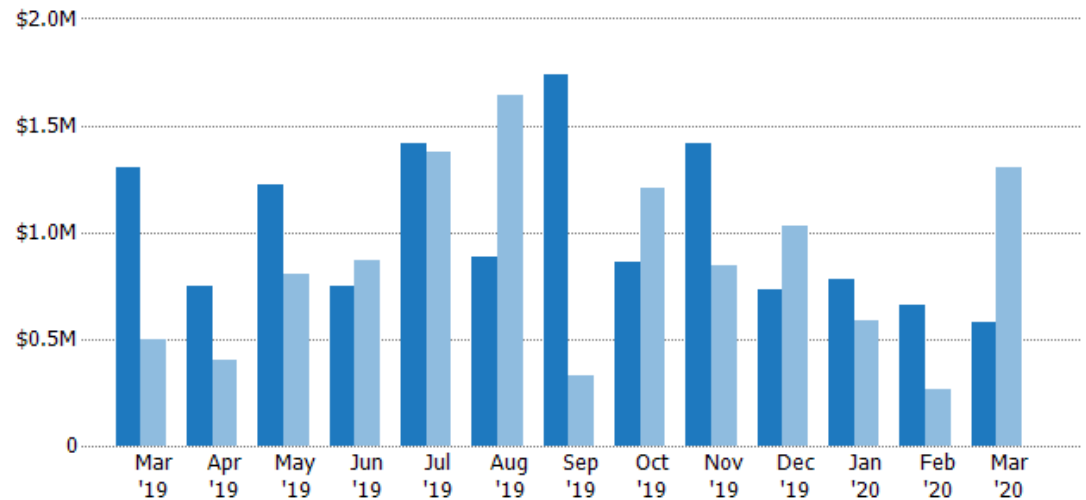
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Mar '20	\$577K	-55.7%
Mar '19	\$1.3M	160.5%
Mar '18	\$500K	43.6%



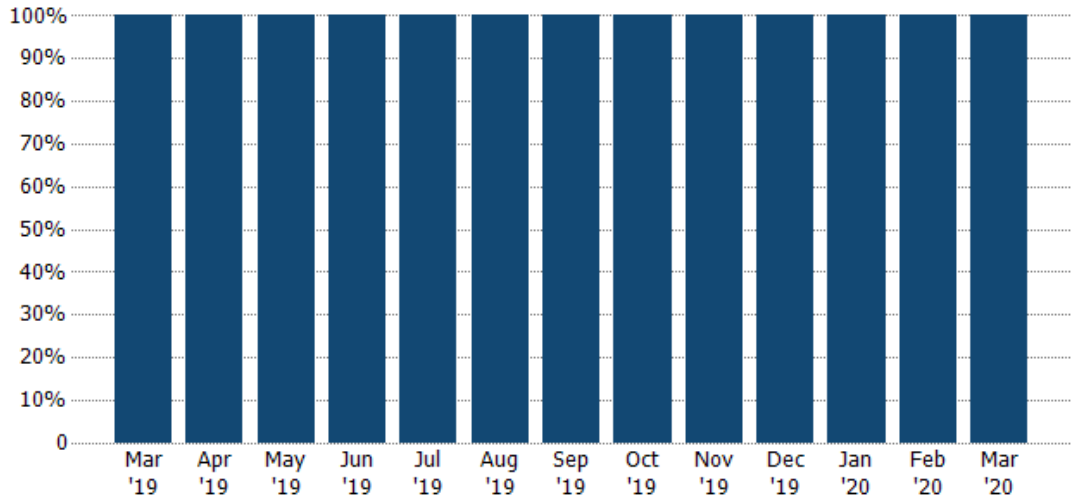
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K
Prior Year	\$500K	\$399K	\$804K	\$870K	\$1.37M	\$1.64M	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K	\$1.3M
Percent Change from Prior Year	161%	87%	52%	-14%	3%	-46%	433%	-29%	67%	-29%	33%	148%	-56%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



■ Single Family Residence

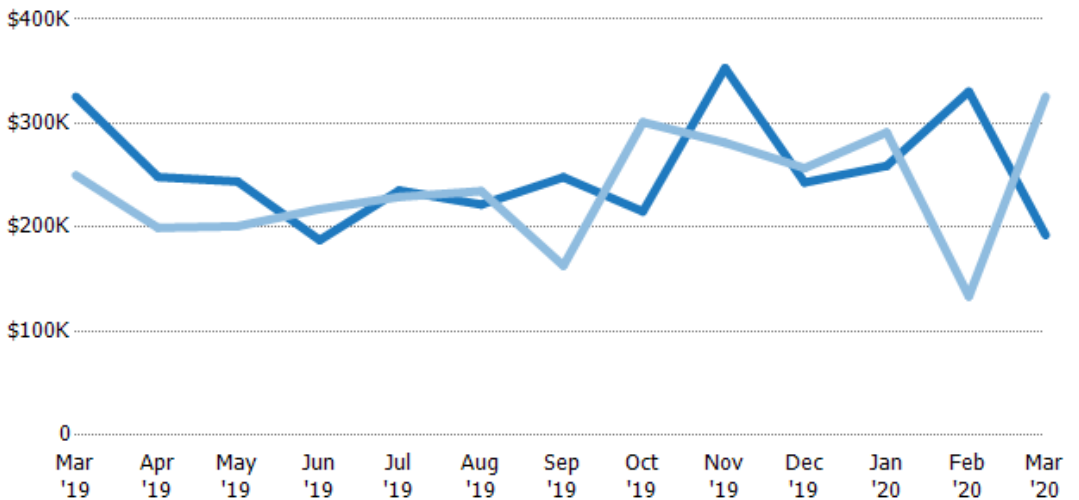
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Mar '20	\$192K	-40.9%
Mar '19	\$326K	30.3%
Mar '18	\$250K	-4.3%

■ Current Year	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K
■ Prior Year	\$250K	\$200K	\$201K	\$218K	\$229K	\$235K	\$163K	\$301K	\$281K	\$257K	\$291K	\$134K	\$326K
Percent Change from Prior Year	30%	24%	21%	-14%	3%	-5%	52%	-29%	26%	-5%	-11%	148%	-41%

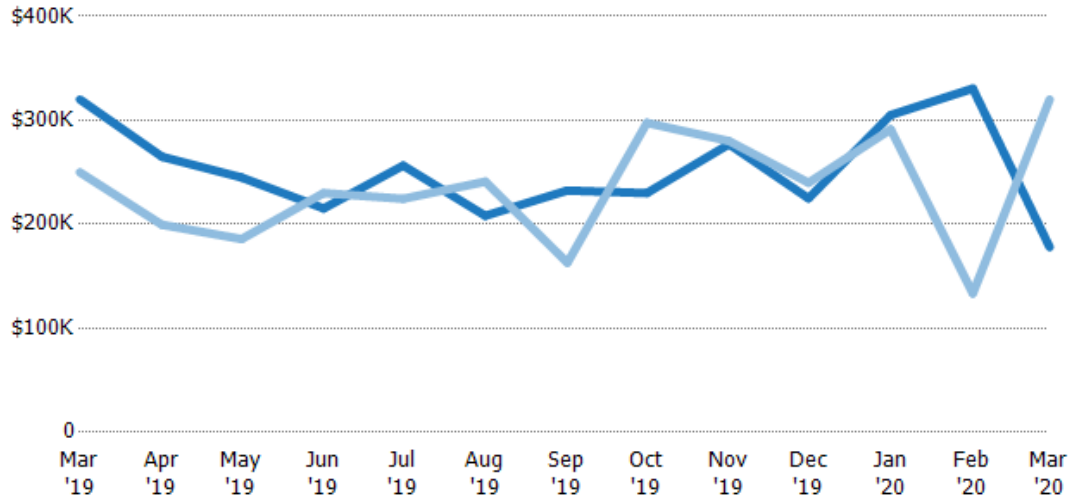
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$178K	-44.4%
Mar '19	\$320K	28%
Mar '18	\$250K	-4.4%



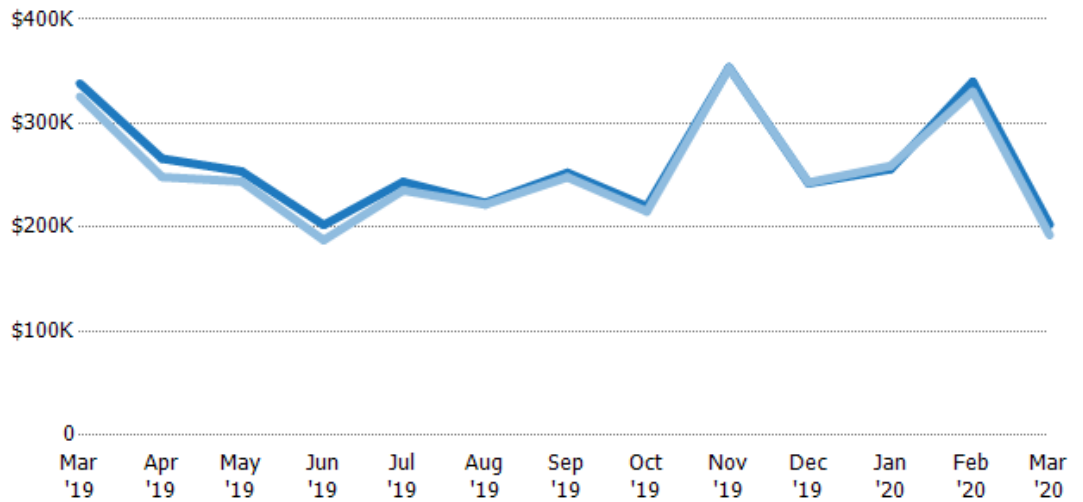
Current Year	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K
Prior Year	\$250K	\$200K	\$186K	\$230K	\$225K	\$241K	\$163K	\$298K	\$280K	\$240K	\$291K	\$134K	\$320K
Percent Change from Prior Year	28%	33%	32%	-6%	14%	-14%	43%	-23%	-1%	-6%	5%	148%	-44%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



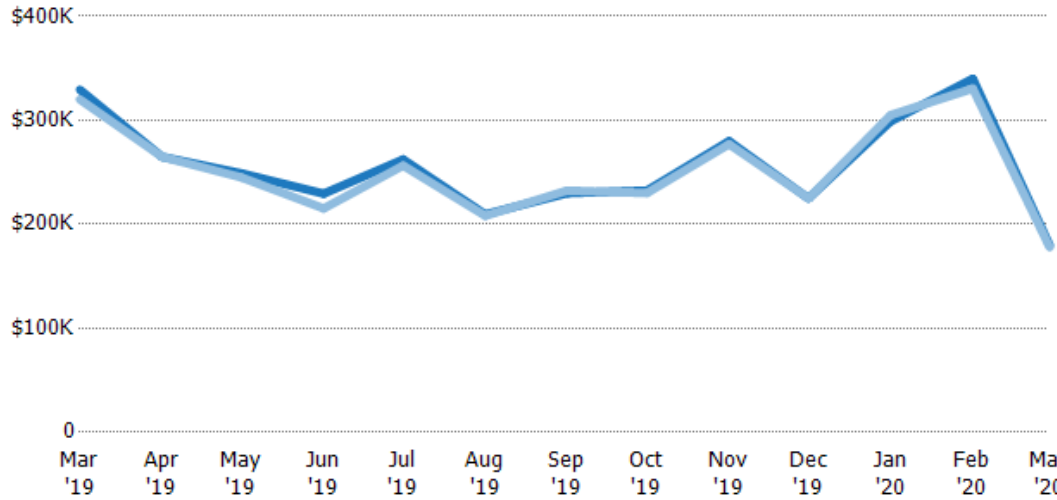
Avg List Price	\$338K	\$266K	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K
Avg Sales Price	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K
Avg Sales Price as a % of Avg List Price	96%	93%	96%	93%	97%	99%	98%	98%	100%	100%	101%	97%	95%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



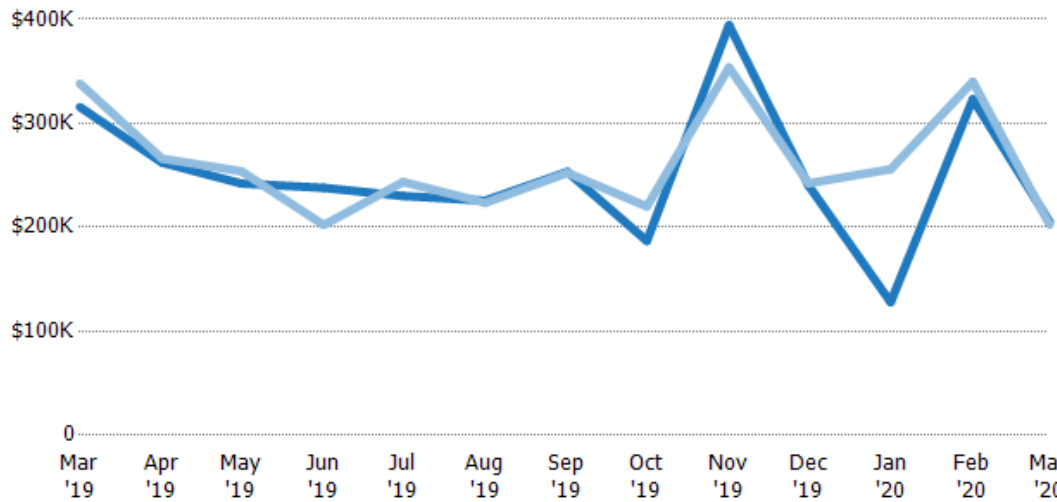
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median List Price	\$329K	\$265K	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K
Median Sales Price	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K
Med Sales Price as a % of Med List Price	97%	100%	98%	94%	98%	99%	101%	99%	99%	100%	102%	97%	99%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



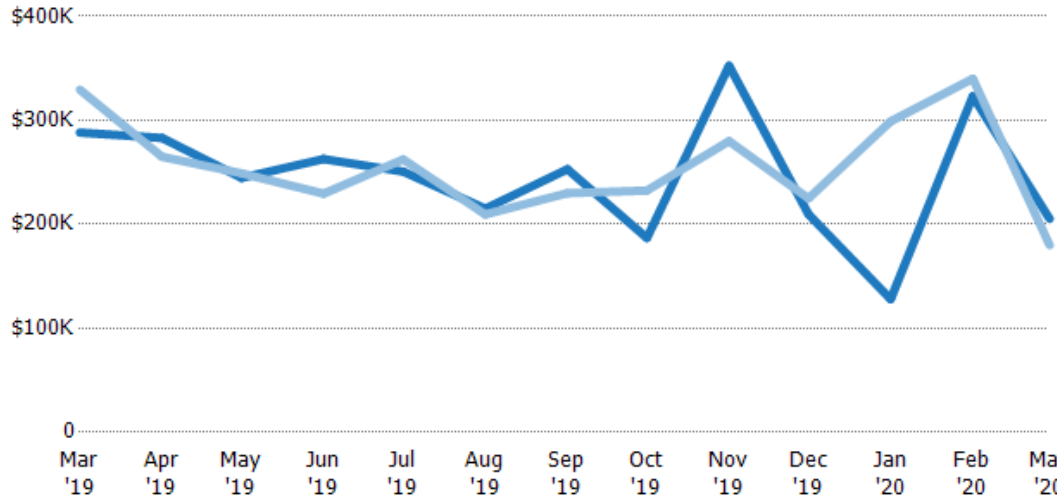
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$316K	\$262K	\$242K	\$238K	\$230K	\$226K	\$253K	\$187K	\$394K	\$240K	\$128K	\$323K	\$205K
Avg Sales Price	\$338K	\$266K	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K
Avg Sales Price as a % of Avg Est Value	107%	101%	105%	85%	106%	99%	100%	118%	90%	101%	200%	105%	99%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$288K	\$283K	\$245K	\$263K	\$251K	\$215K	\$253K	\$187K	\$352K	\$210K	\$128K	\$323K	\$205K
Median Sales Price	\$329K	\$265K	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K
Med Sales Price as a % of Med Est Value	114%	94%	102%	87%	105%	97%	91%	124%	79%	107%	234%	105%	88%