

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2020	Mar 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	7	10	-30%	27	34	-20.6%
New Listing Volume	\$1,216,800	\$1,661,700	-26.8%	\$4,389,100	\$6,264,188	-29.9%
Active Listing Count	60	94	-36.2%	N/A	N/A	
Active Listing Volume	\$13,447,600	\$20,677,588	-35%	N/A	N/A	
Average Listing Price	\$224,127	\$219,974	+1.9%	\$214,496	\$222,299	-3.5%
Median Listing Price	\$158,950	\$165,500	-4%	\$150,868	\$166,669	-9.5%
Median Days in RPR	196.5	252.5	-22.2%	183.45	238.1	-23%
Months of Inventory	8.6	15.7	-45.3%	10.2	16.9	-39.6%
Absorption Rate	11.67%	6.38%	+5.3%	9.8%	5.92%	+3.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	11	11	+—	40	27	+48.1%
New Pending Sales Volume	\$1,399,200	\$1,613,200	-13.3%	\$6,315,551	\$4,462,500	+41.5%
Pending Sales Count	21	16	+31.3%	N/A	N/A	
Pending Sales Volume	\$3,641,500	\$2,409,000	+51.2%	N/A	N/A	
Closed Sales Count	8	8	+—	22	20	+10%
Closed Sales Volume	\$1,220,500	\$1,341,150	-9%	\$3,548,151	\$3,395,650	+4.5%
Average Sales Price	\$152,563	\$167,644	-9%	\$161,280	\$169,782	-5%
Median Sales Price	\$135,250	\$179,875	-24.8%	\$137,795	\$164,500	-16.2%

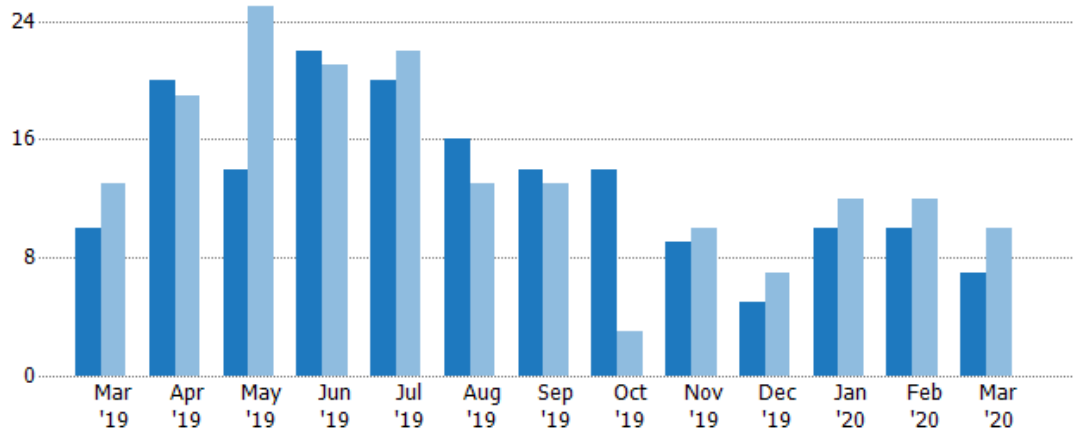
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Mar '20	7	-30%
Mar '19	10	-23.1%
Mar '18	13	-7.7%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	10	20	14	22	20	16	14	14	9	5	10	10	7
Prior Year	13	19	25	21	22	13	13	3	10	7	12	12	10
Percent Change from Prior Year	-23%	5%	-44%	5%	-9%	23%	8%	367%	-10%	-29%	-17%	-17%	-30%

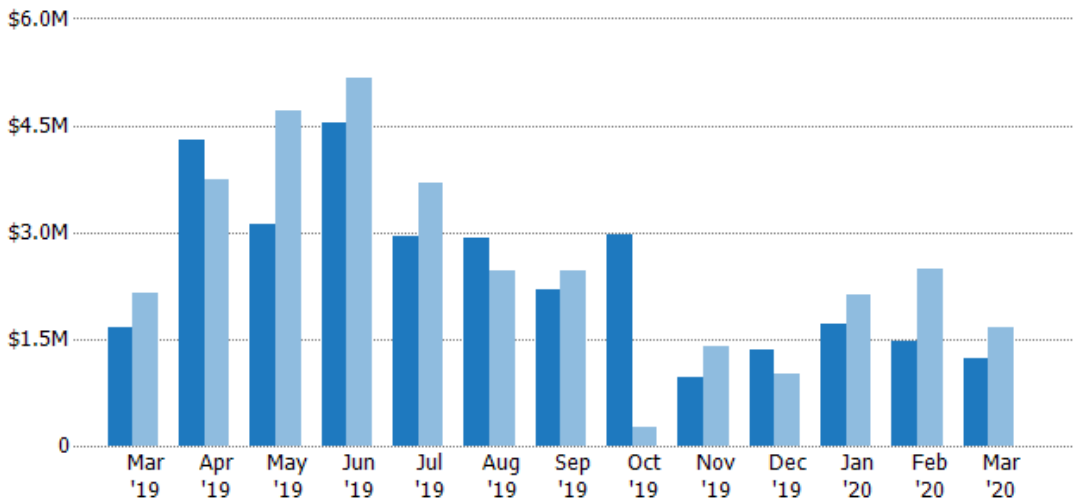
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Mar '20	\$1.22M	-26.8%
Mar '19	\$1.66M	-22.7%
Mar '18	\$2.15M	-13.5%



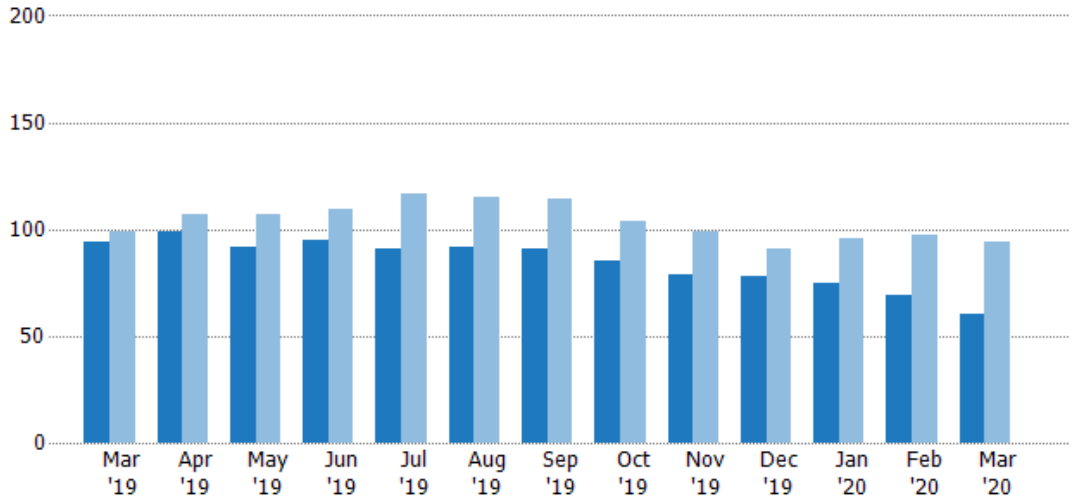
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$1.66M	\$4.29M	\$3.1M	\$4.55M	\$2.94M	\$2.92M	\$2.2M	\$2.97M	\$959K	\$1.35M	\$1.71M	\$1.46M	\$1.22M
Prior Year	\$2.15M	\$3.74M	\$4.7M	\$5.15M	\$3.69M	\$2.46M	\$2.45M	\$272K	\$1.39M	\$1,000K	\$2.12M	\$2.48M	\$1.66M
Percent Change from Prior Year	-23%	15%	-34%	-12%	-20%	19%	-10%	991%	-31%	35%	-19%	-41%	-27%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



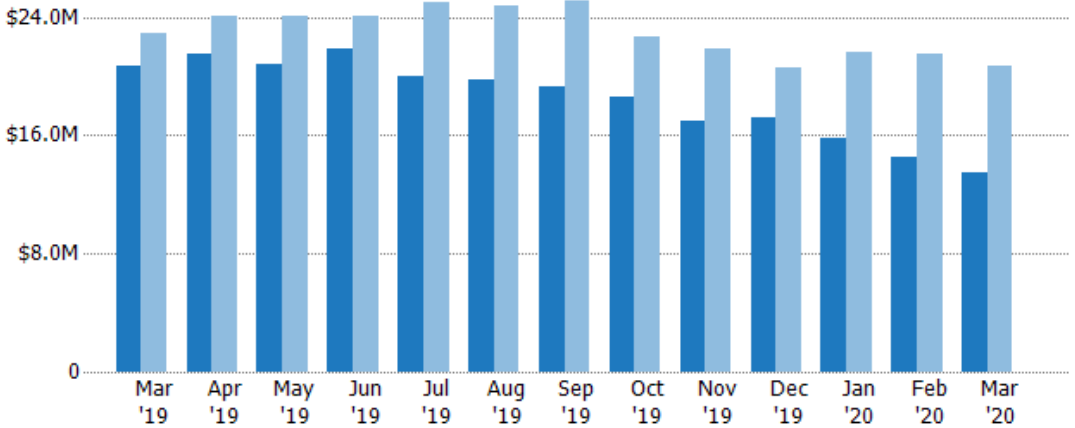
Month/Year	Count	% Chg.
Mar '20	60	-36.2%
Mar '19	94	-5.1%
Mar '18	99	-7.1%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Mar '20	\$13.4M	-35%
Mar '19	\$20.7M	-9.9%
Mar '18	\$22.9M	-4.5%

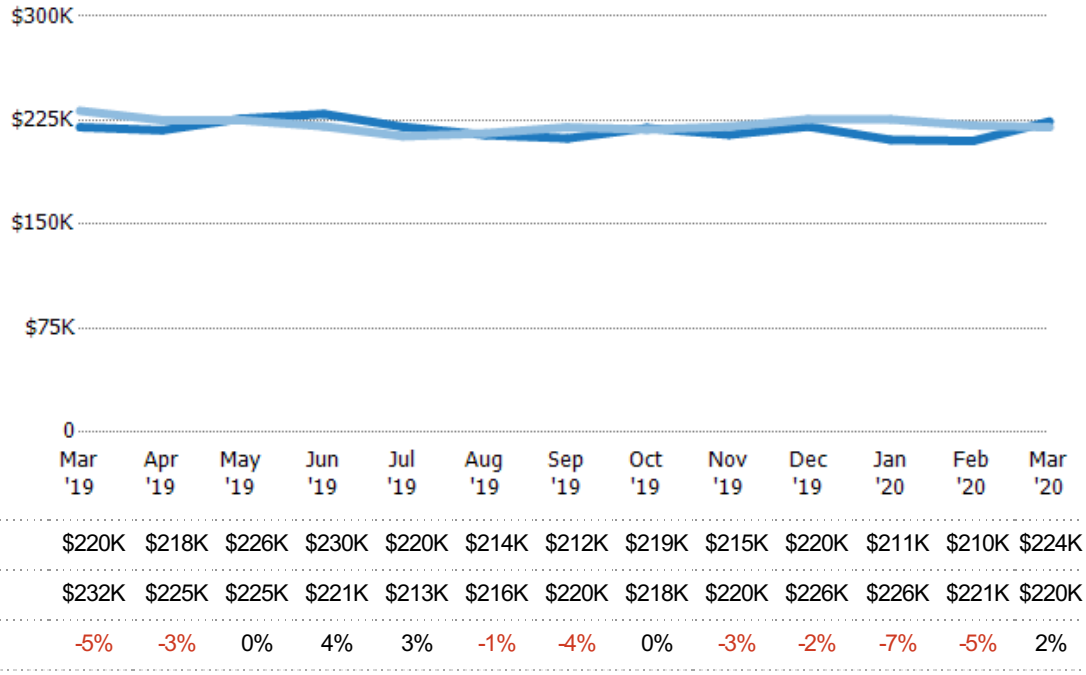
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$224K	1.9%
Mar '19	\$220K	-5.1%
Mar '18	\$232K	2.7%



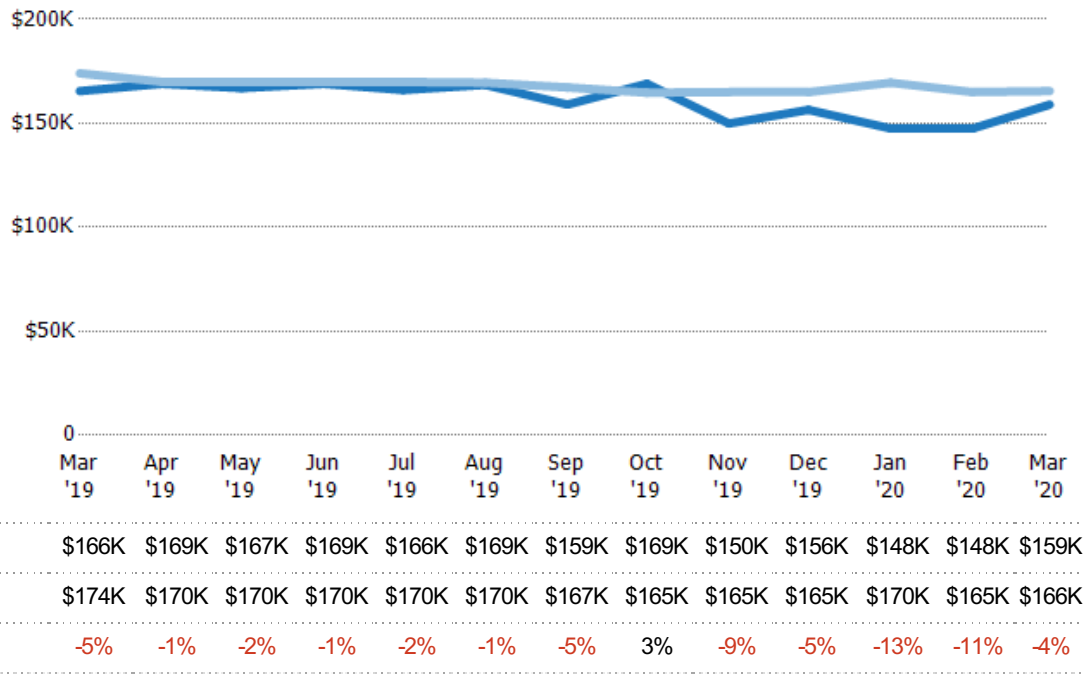
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$159K	-4%
Mar '19	\$166K	-4.9%
Mar '18	\$174K	-2.7%

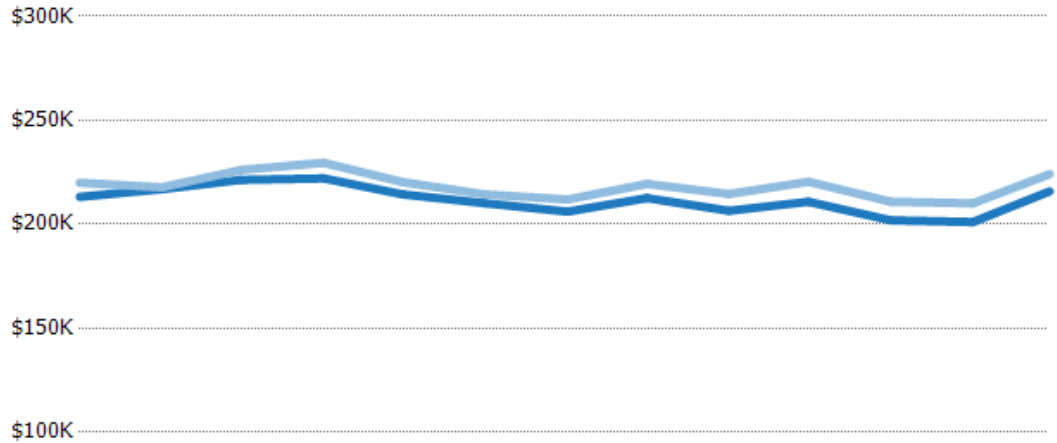


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



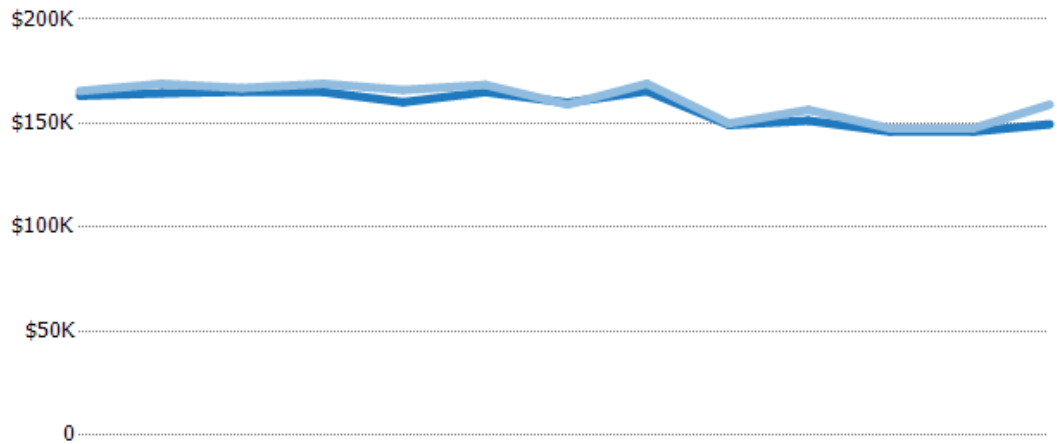
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$213K	\$217K	\$221K	\$222K	\$214K	\$210K	\$206K	\$213K	\$206K	\$211K	\$202K	\$201K	\$216K
Avg Listing Price	\$220K	\$218K	\$226K	\$230K	\$220K	\$214K	\$212K	\$219K	\$215K	\$220K	\$211K	\$210K	\$224K
Avg Listing Price as a % of Avg Est Value	103%	100%	102%	103%	103%	102%	103%	103%	104%	105%	104%	104%	104%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$163K	\$164K	\$165K	\$165K	\$160K	\$165K	\$160K	\$165K	\$149K	\$151K	\$146K	\$146K	\$150K
Median Listing Price	\$166K	\$169K	\$167K	\$169K	\$166K	\$169K	\$159K	\$169K	\$150K	\$156K	\$148K	\$148K	\$159K
Med Listing Price as a % of Med Est Value	101%	103%	101%	102%	104%	102%	99%	102%	100%	103%	101%	101%	106%

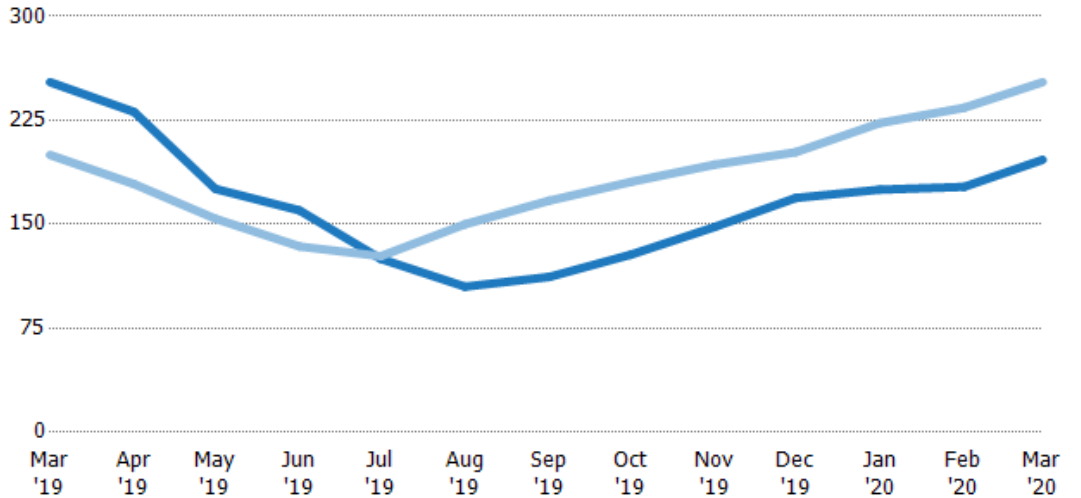
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bennington, VT 05201  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Days	% Chg.
Mar '20	197	-22.2%
Mar '19	253	26.3%
Mar '18	200	6.3%



Current Year	253	231	176	160	125	105	112	128	148	169	175	177	197
Prior Year	200	179	154	134	127	150	167	181	193	202	223	234	253
Percent Change from Prior Year	26%	29%	14%	19%	-2%	-30%	-33%	-29%	-23%	-16%	-22%	-24%	-22%

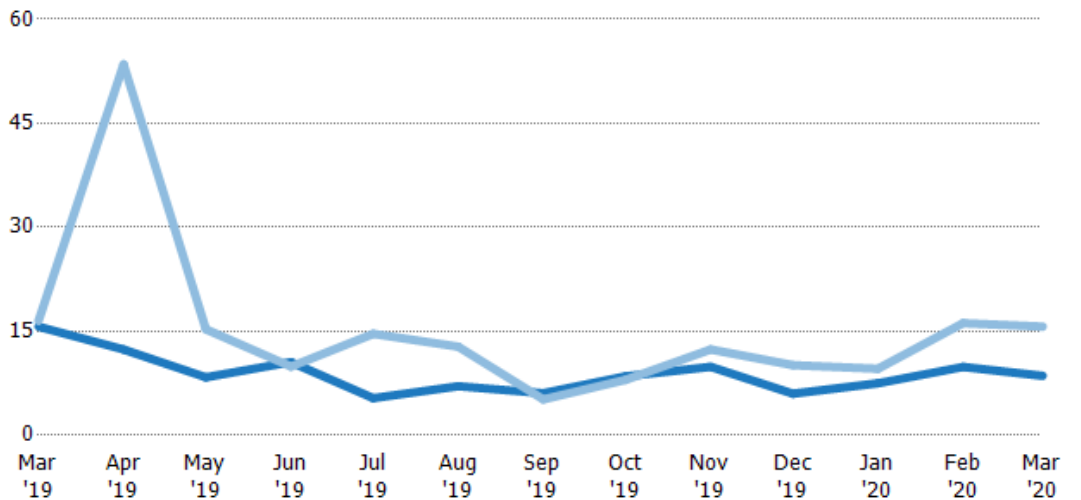
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bennington, VT 05201  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Months	% Chg.
Mar '20	8.57	-45.3%
Mar '19	15.7	-5.1%
Mar '18	16.5	39.4%



Current Year	15.7	12.4	8.36	10.6	5.35	7.08	6.07	8.5	9.88	6	7.5	9.86	8.57
Prior Year	16.5	53.5	15.3	9.91	14.6	12.8	5.18	8	12.4	10.1	9.6	16.2	15.7
Percent Change from Prior Year	-5%	-77%	-45%	7%	-63%	-45%	17%	6%	-20%	-41%	-22%	-39%	-45%

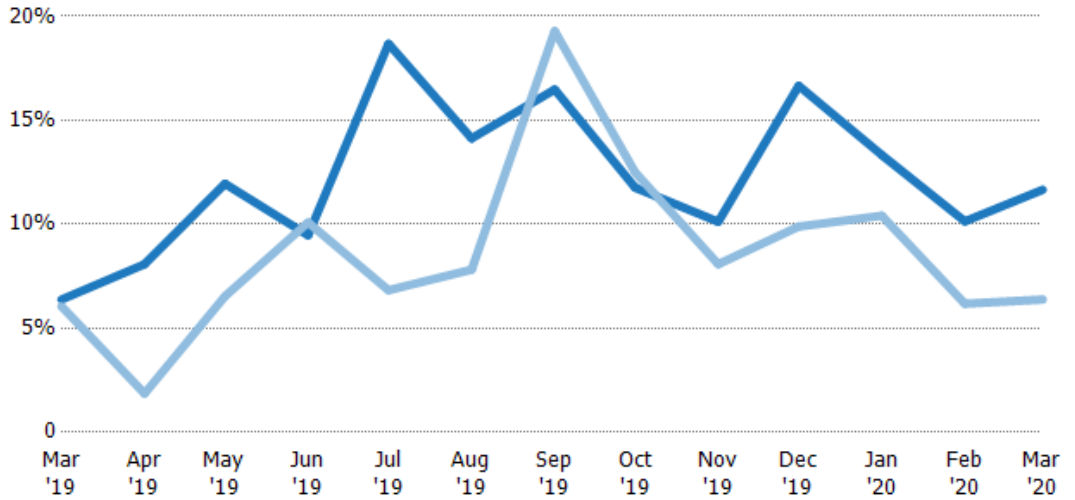
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Mar '20	12%	-5.3%
Mar '19	6%	-0.3%
Mar '18	6%	-28.4%



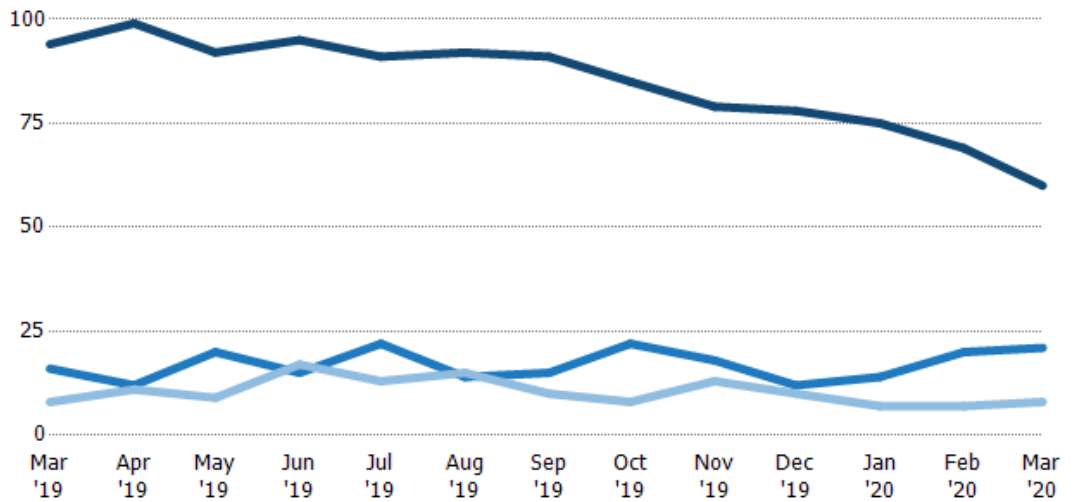
Current Year	6%	8%	12%	9%	19%	14%	16%	12%	10%	17%	13%	10%	12%
Prior Year	6%	2%	7%	10%	7%	8%	19%	13%	8%	10%	10%	6%	6%
Change from Prior Year	0%	-6%	-5%	1%	-12%	-6%	3%	1%	-2%	-7%	-3%	-4%	-5%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	94	99	92	95	91	92	91	85	79	78	75	69	60
Pending	16	12	20	15	22	14	15	22	18	12	14	20	21
Sold	8	11	9	17	13	15	10	8	13	10	7	7	8

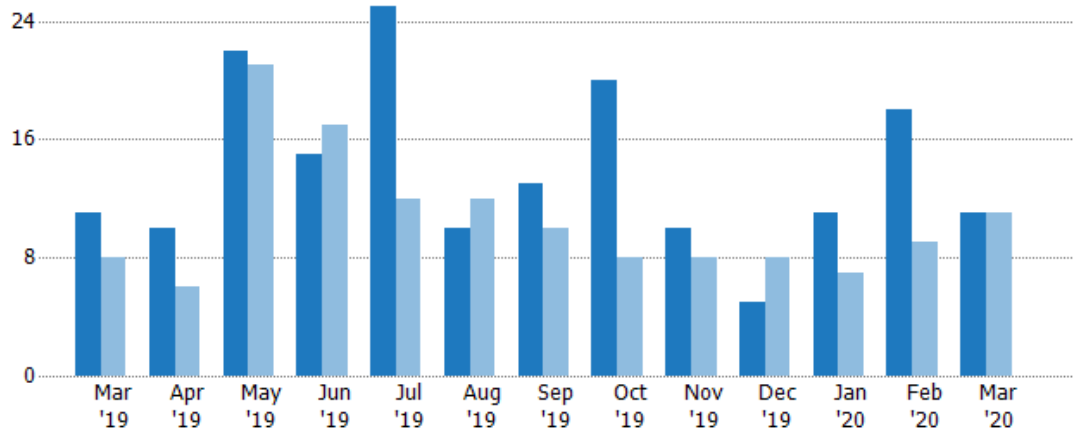
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '20	11	0%
Mar '19	11	37.5%
Mar '18	8	0%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	11	10	22	15	25	10	13	20	10	5	11	18	11
Prior Year	8	6	21	17	12	12	10	8	8	8	7	9	11
Percent Change from Prior Year	38%	67%	5%	-12%	108%	-17%	30%	150%	25%	-38%	57%	100%	0%

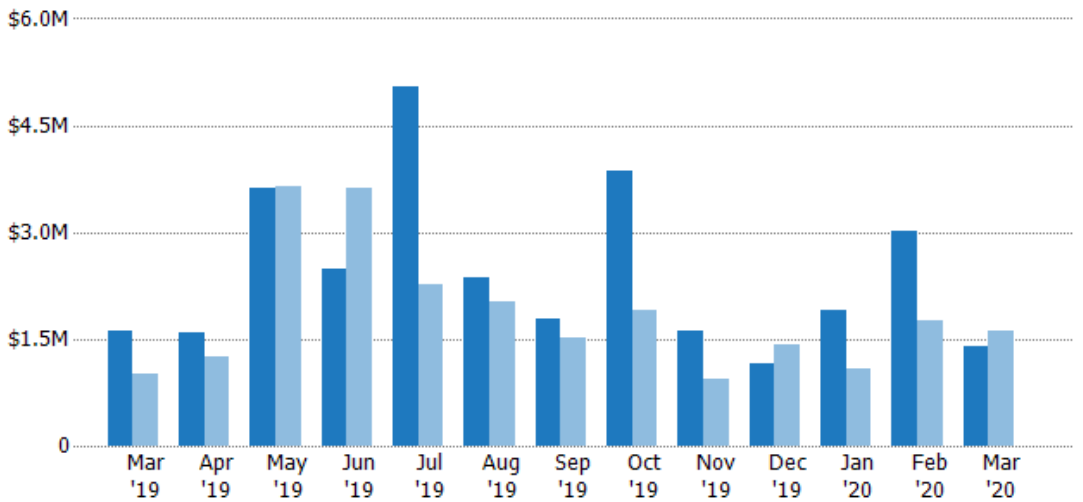
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$1.4M	-13.3%
Mar '19	\$1.61M	59.3%
Mar '18	\$1.01M	-12.9%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$1.61M	\$1.58M	\$3.62M	\$2.48M	\$5.05M	\$2.37M	\$1.78M	\$3.85M	\$1.61M	\$1.14M	\$1.91M	\$3.01M	\$1.4M
Prior Year	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.53M	\$1.9M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M
Percent Change from Prior Year	59%	25%	-1%	-31%	123%	17%	17%	103%	70%	-19%	76%	70%	-13%



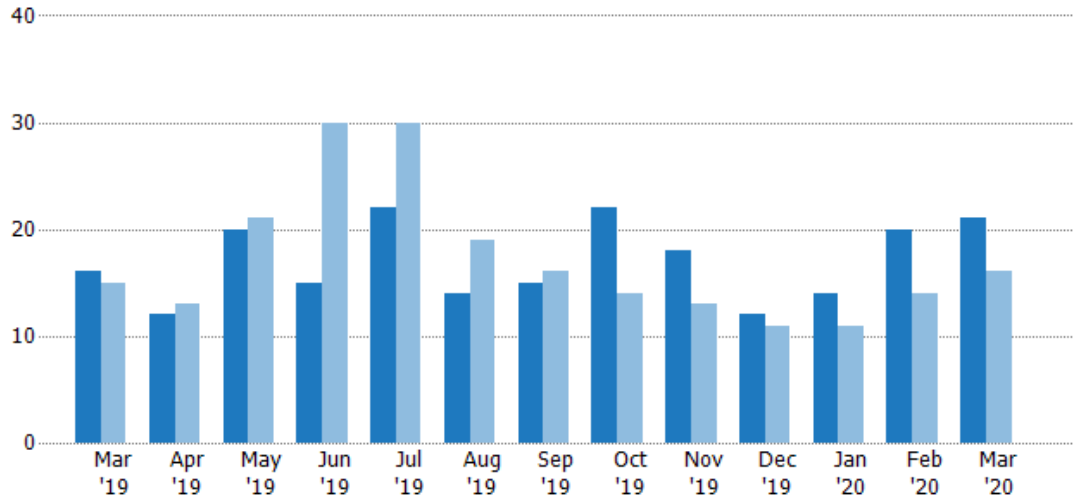
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '20	21	31.3%
Mar '19	16	6.7%
Mar '18	15	6.7%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	16	12	20	15	22	14	15	22	18	12	14	20	21
Prior Year	15	13	21	30	30	19	16	14	13	11	11	14	16
Percent Change from Prior Year	7%	-8%	-5%	-50%	-27%	-26%	-6%	57%	38%	9%	27%	43%	31%

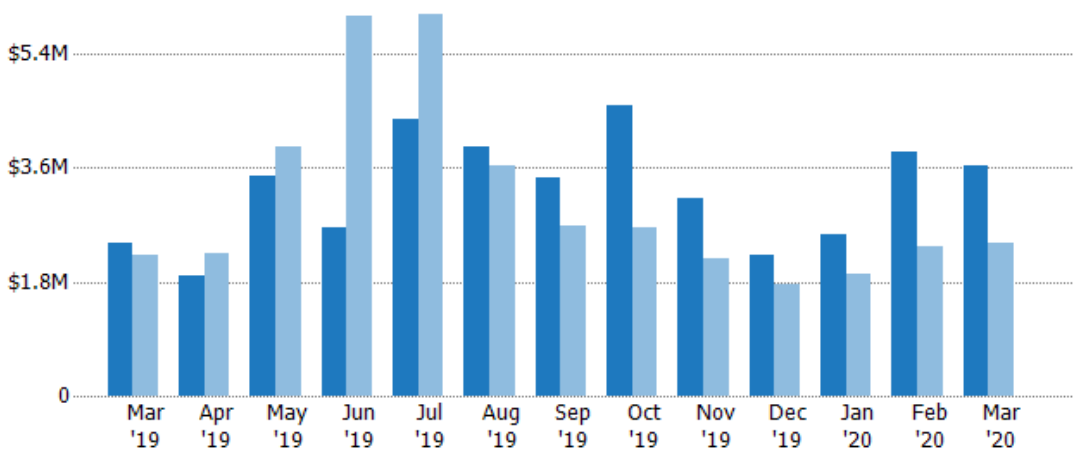
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$3.64M	51.2%
Mar '19	\$2.41M	8.6%
Mar '18	\$2.22M	-3.6%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$2.41M	\$1.9M	\$3.47M	\$2.66M	\$4.38M	\$3.93M	\$3.44M	\$4.58M	\$3.12M	\$2.22M	\$2.55M	\$3.84M	\$3.64M
Prior Year	\$2.22M	\$2.25M	\$3.94M	\$6.01M	\$6.03M	\$3.64M	\$2.69M	\$2.65M	\$2.17M	\$1.76M	\$1.93M	\$2.36M	\$2.41M
Percent Change from Prior Year	9%	-16%	-12%	-56%	-27%	8%	28%	73%	44%	26%	32%	63%	51%

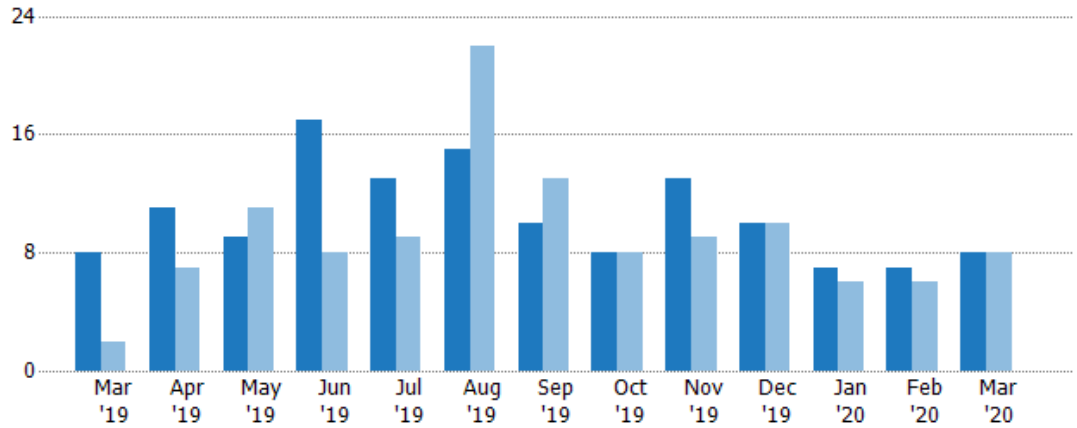
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '20	8	0%
Mar '19	8	300%
Mar '18	2	250%



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	8	11	9	17	13	15	10	8	13	10	7	7	8
Prior Year	2	7	11	8	9	22	13	8	9	10	6	6	8
Percent Change from Prior Year	300%	57%	-18%	113%	44%	-32%	-23%	0%	44%	0%	17%	17%	0%

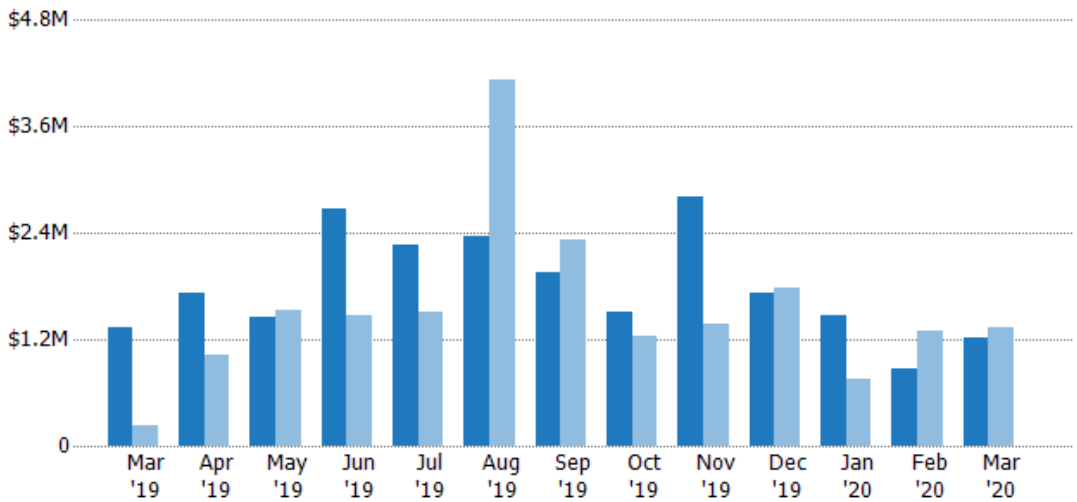
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '20	\$1.22M	-9%
Mar '19	\$1.34M	497.4%
Mar '18	\$225K	287.2%



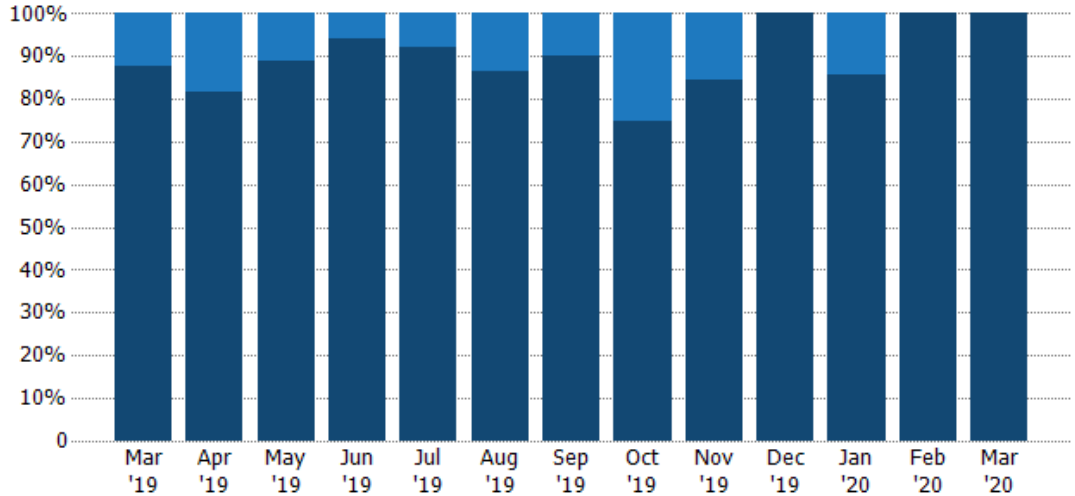
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Current Year	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.27M	\$2.36M	\$1.95M	\$1.5M	\$2.8M	\$1.72M	\$1.46M	\$865K	\$1.22M
Prior Year	\$225K	\$1.03M	\$1.53M	\$1.48M	\$1.51M	\$4.13M	\$2.32M	\$1.24M	\$1.38M	\$1.78M	\$750K	\$1.31M	\$1.34M
Percent Change from Prior Year	497%	66%	-5%	81%	51%	-43%	-16%	22%	103%	-3%	95%	-34%	-9%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



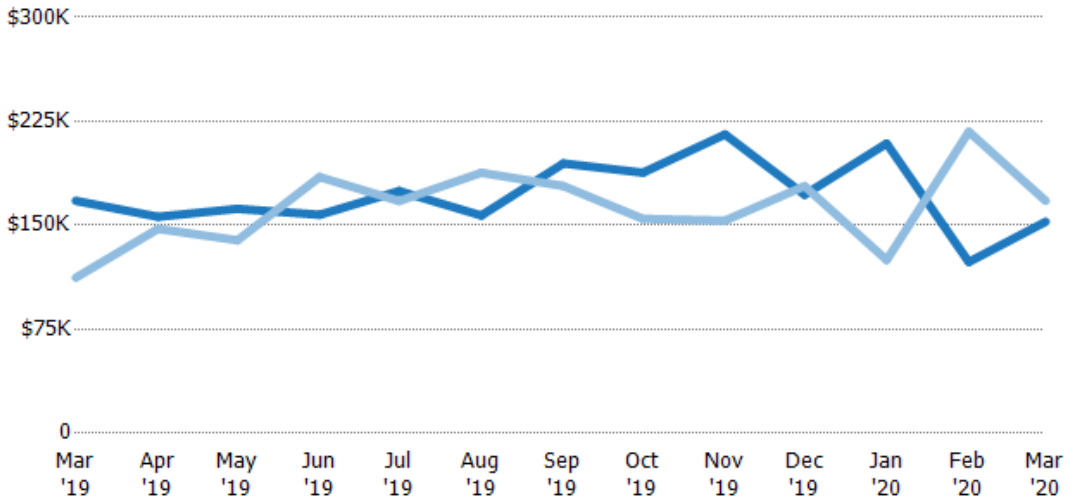
Condo/Townhouse	13%	18%	11%	6%	8%	13%	10%	25%	15%	-	14%	-	-
Single Family Residence	88%	82%	89%	94%	92%	87%	90%	75%	85%	100%	86%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$168K	\$156K	\$162K	\$158K	\$175K	\$157K	\$195K	\$188K	\$216K	\$172K	\$209K	\$124K	\$153K
Prior Year	\$112K	\$147K	\$139K	\$185K	\$167K	\$188K	\$178K	\$155K	\$153K	\$178K	\$125K	\$218K	\$168K
Percent Change from Prior Year	49%	6%	16%	-15%	4%	-16%	9%	22%	41%	-3%	67%	-43%	-9%

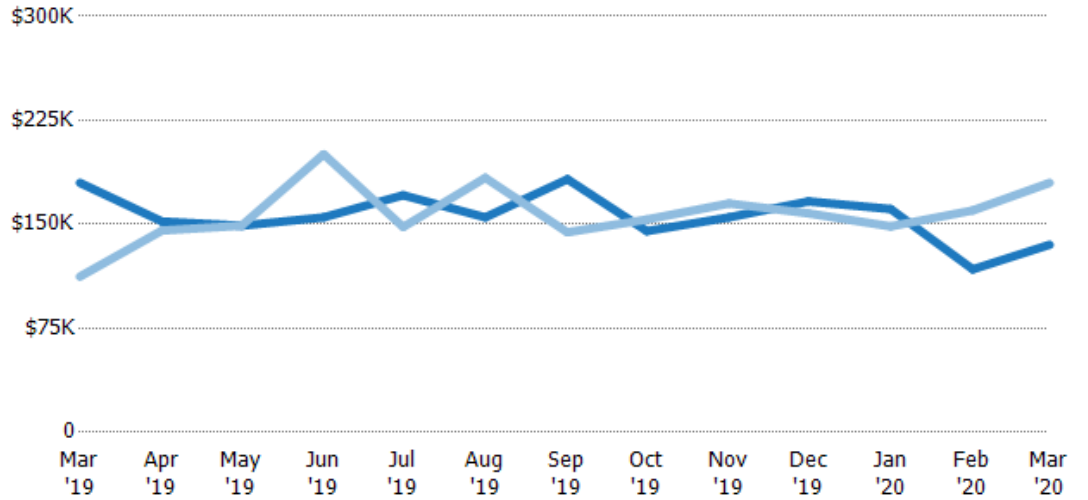
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '20	\$135K	-24.8%
Mar '19	\$180K	60.2%
Mar '18	\$112K	2.4%



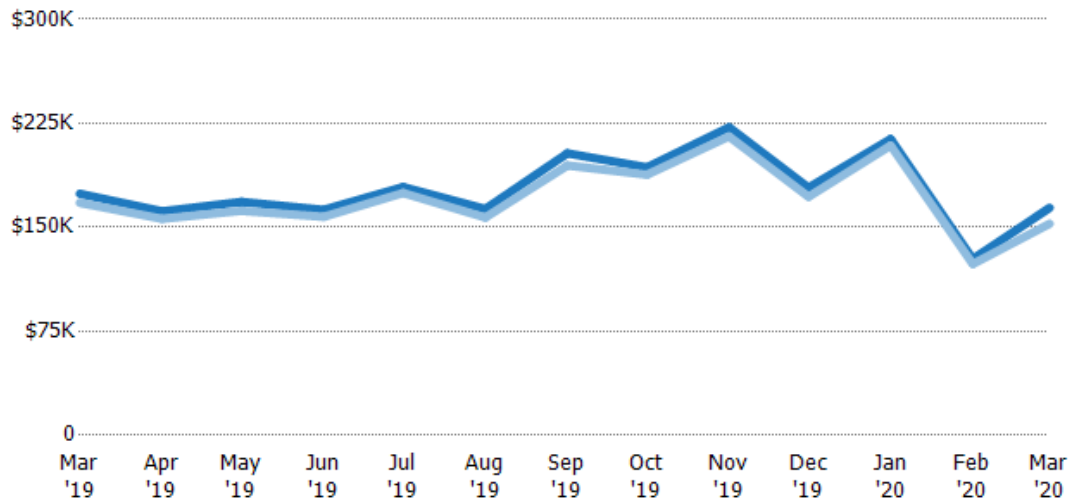
Current Year	\$180K	\$152K	\$149K	\$155K	\$171K	\$155K	\$183K	\$145K	\$155K	\$167K	\$161K	\$118K	\$135K
Prior Year	\$112K	\$146K	\$149K	\$201K	\$148K	\$184K	\$144K	\$153K	\$165K	\$158K	\$149K	\$160K	\$180K
Percent Change from Prior Year	60%	4%	0%	-23%	16%	-16%	27%	-5%	-6%	5%	8%	-27%	-25%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



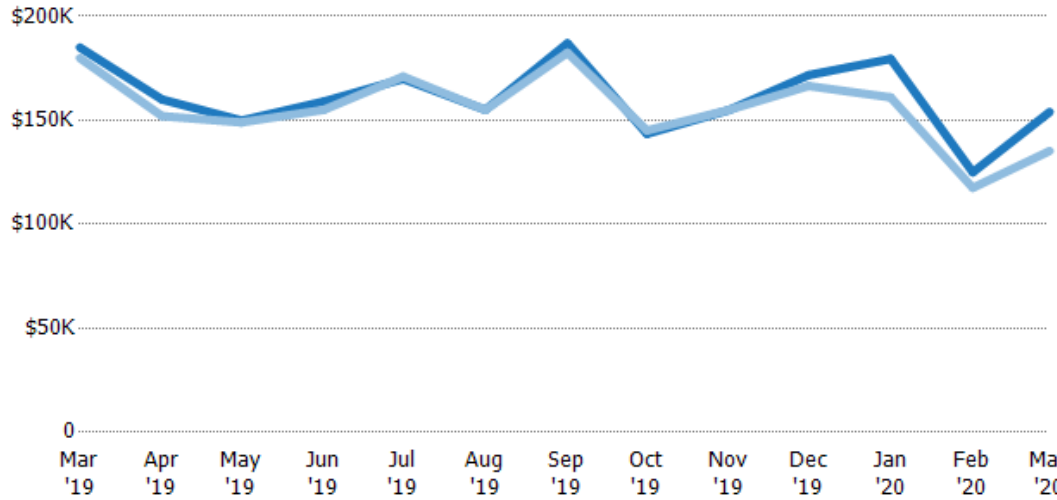
Avg List Price	\$174K	\$162K	\$168K	\$163K	\$179K	\$163K	\$203K	\$193K	\$222K	\$179K	\$214K	\$127K	\$164K
Avg Sales Price	\$168K	\$156K	\$162K	\$158K	\$175K	\$157K	\$195K	\$188K	\$216K	\$172K	\$209K	\$124K	\$153K
Avg Sales Price as a % of Avg List Price	96%	97%	96%	97%	98%	96%	96%	97%	97%	96%	98%	97%	93%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



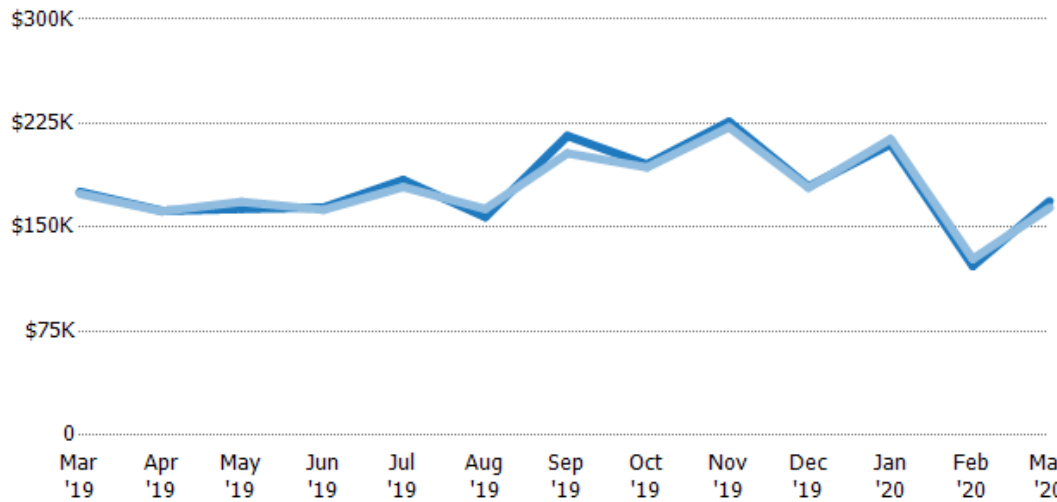
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median List Price	\$185K	\$160K	\$150K	\$159K	\$170K	\$155K	\$187K	\$144K	\$155K	\$172K	\$180K	\$125K	\$154K
Median Sales Price	\$180K	\$152K	\$149K	\$155K	\$171K	\$155K	\$183K	\$145K	\$155K	\$167K	\$161K	\$118K	\$135K
Med Sales Price as a % of Med List Price	97%	95%	99%	97%	101%	100%	98%	101%	100%	97%	90%	94%	88%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



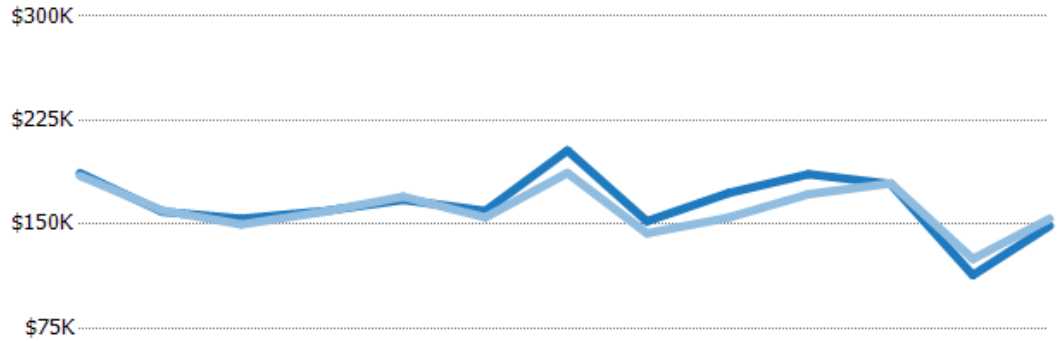
	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Avg Est Value	\$176K	\$162K	\$163K	\$164K	\$184K	\$157K	\$216K	\$195K	\$226K	\$179K	\$210K	\$122K	\$169K
Avg Sales Price	\$174K	\$162K	\$168K	\$163K	\$179K	\$163K	\$203K	\$193K	\$222K	\$179K	\$214K	\$127K	\$164K
Avg Sales Price as a % of Avg Est Value	99%	100%	103%	99%	97%	104%	94%	99%	98%	100%	102%	104%	97%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20
Median Est Value	\$187K	\$159K	\$154K	\$159K	\$168K	\$160K	\$203K	\$152K	\$173K	\$186K	\$179K	\$113K	\$149K
Median Sales Price	\$185K	\$160K	\$150K	\$159K	\$170K	\$155K	\$187K	\$144K	\$155K	\$172K	\$180K	\$125K	\$154K
Med Sales Price as a % of Med Est Value	99%	101%	97%	100%	101%	97%	92%	94%	90%	92%	100%	110%	103%