

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

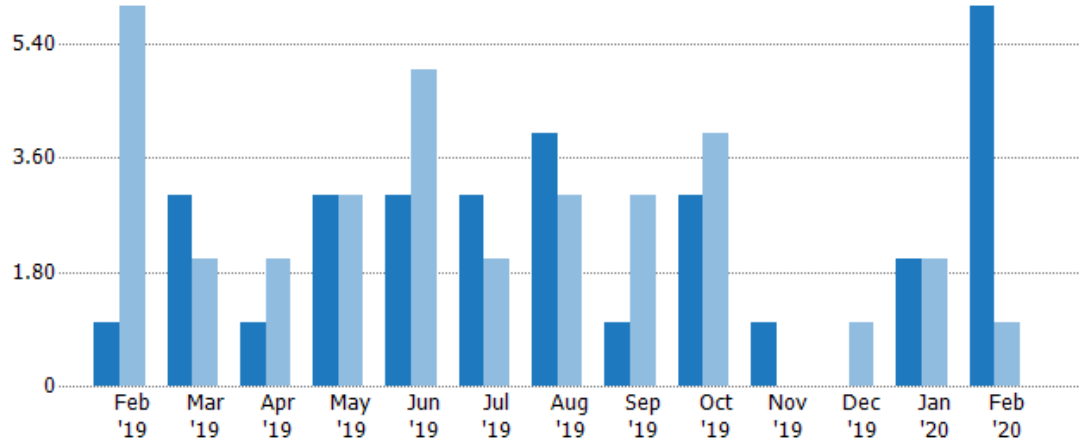
Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	1	+500%	8	3	+166.7%
New Listing Volume	\$2,409,000	\$550,000	+338%	\$3,268,000	\$1,675,000	+95.1%
Active Listing Count	19	21	-9.5%	N/A	N/A	
Active Listing Volume	\$11,251,900	\$10,480,000	+7.4%	N/A	N/A	
Average Listing Price	\$592,205	\$499,048	+18.7%	\$610,651	\$506,909	+20.5%
Median Listing Price	\$500,000	\$435,000	+14.9%	\$520,114	\$435,000	+19.6%
Median Days in RPR	183	217	-15.7%	201.67	203	-0.7%
Months of Inventory	9.5	21	-54.8%	17.5	11	+59.1%
Absorption Rate	10.53%	4.76%	+5.8%	5.71%	9.09%	-3.4%
Sales Activity Charts Metrics						
New Pending Sales Count	4	2	+100%	6	2	+200%
New Pending Sales Volume	\$1,477,000	\$525,000	+181.3%	\$2,511,000	\$525,000	+378.3%
Pending Sales Count	4	1	+300%	N/A	N/A	
Pending Sales Volume	\$1,713,000	\$300,000	+471%	N/A	N/A	
Closed Sales Count	1	1	+/-	3	2	+50%
Closed Sales Volume	\$580,000	\$210,000	+176.2%	\$1,245,000	\$940,000	+32.4%
Average Sales Price	\$580,000	\$210,000	+176.2%	\$415,000	\$470,000	-11.7%
Median Sales Price	\$580,000	\$210,000	+176.2%	\$415,000	\$470,000	-11.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



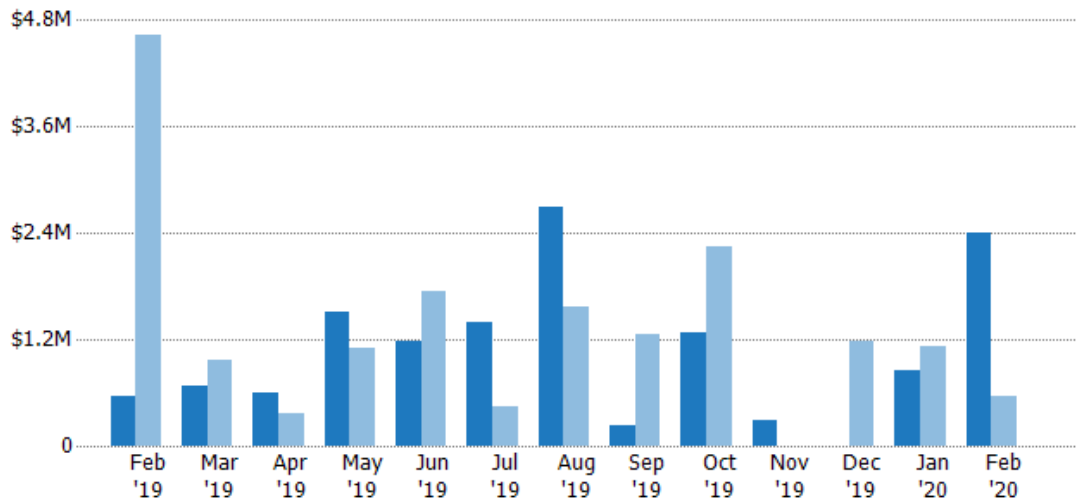
Current Year	1	3	1	3	3	3	4	1	3	1	-	2	6
Prior Year	6	2	2	3	5	2	3	3	4	-	1	2	1
Percent Change from Prior Year	-83%	50%	-50%	0%	-40%	50%	33%	-67%	-25%	100%	-100%	0%	500%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$550K	\$676K	\$599K	\$1.52M	\$1.18M	\$1.38M	\$2.69M	\$235K	\$1.27M	\$289K	-	\$859K	\$2.41M
Prior Year	\$4.62M	\$974K	\$364K	\$1.11M	\$1.73M	\$450K	\$1.57M	\$1.26M	\$2.25M	-	\$1.18M	\$1.13M	\$550K
Percent Change from Prior Year	-88%	-31%	65%	37%	-32%	208%	71%	-81%	-44%	100%	-100%	-24%	338%

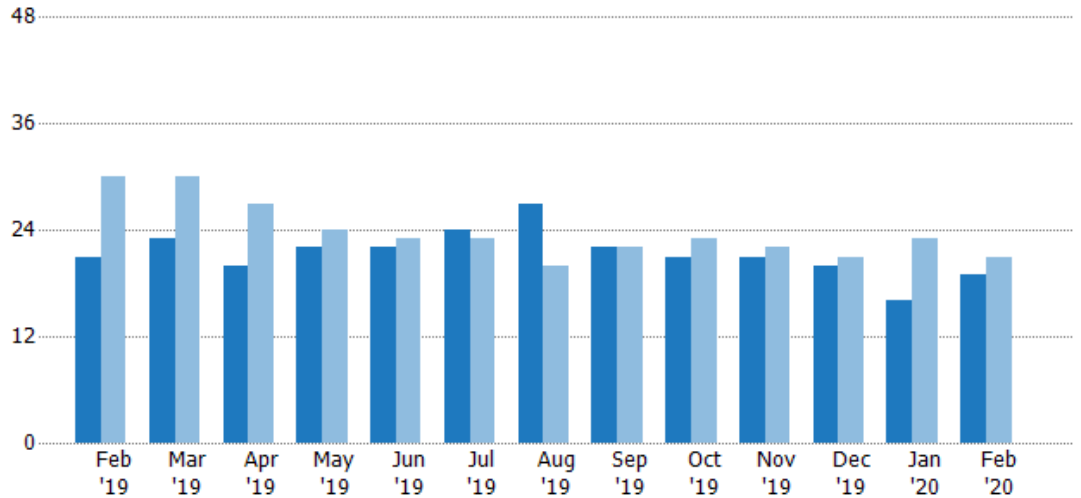
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '20	19	-9.5%
Feb '19	21	-30%
Feb '18	30	50%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	21	23	20	22	22	24	27	22	21	21	20	16	19
Prior Year	30	30	27	24	23	23	20	22	23	22	21	23	21
Percent Change from Prior Year	-30%	-23%	-26%	-8%	-4%	4%	35%	0%	-9%	-5%	-5%	-30%	-10%

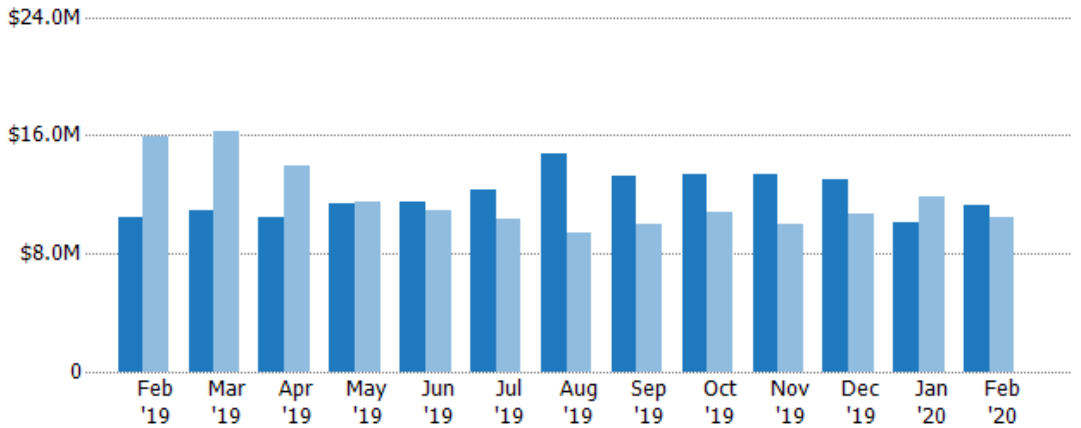
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$11.3M	7.4%
Feb '19	\$10.5M	-34.2%
Feb '18	\$15.9M	27.1%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$10.5M	\$10.9M	\$10.5M	\$11.4M	\$11.5M	\$12.3M	\$14.7M	\$13.3M	\$13.4M	\$13.4M	\$13M	\$10.1M	\$11.3M
Prior Year	\$15.9M	\$16.3M	\$14M	\$11.5M	\$10.9M	\$10.4M	\$9.36M	\$9.97M	\$10.8M	\$10M	\$10.7M	\$11.8M	\$10.5M
Percent Change from Prior Year	-34%	-33%	-25%	0%	6%	19%	57%	33%	24%	34%	21%	-14%	7%

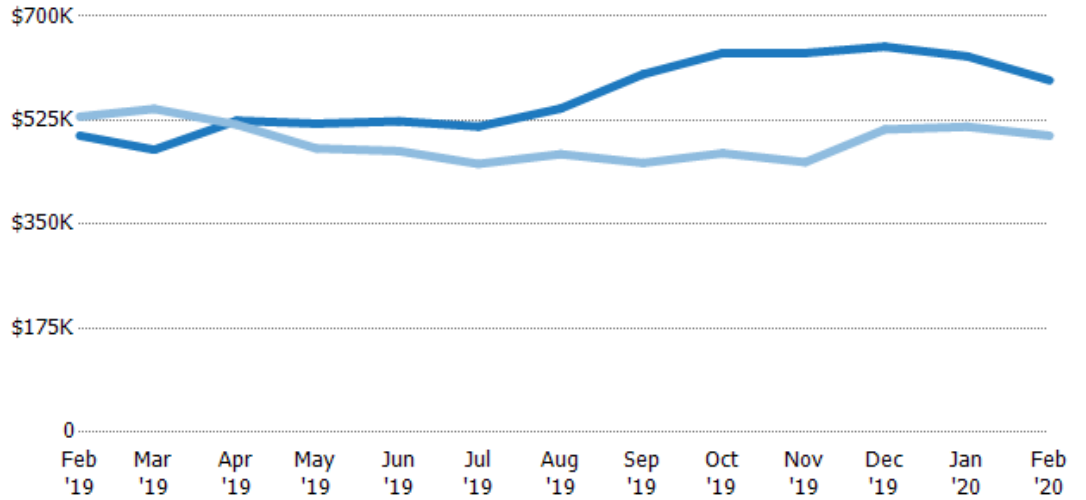
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Feb '20	\$592K	18.7%
Feb '19	\$499K	-6%
Feb '18	\$531K	-15.3%



Current Year	\$499K	\$475K	\$524K	\$519K	\$523K	\$514K	\$545K	\$602K	\$638K	\$638K	\$649K	\$633K	\$592K
Prior Year	\$531K	\$544K	\$518K	\$478K	\$473K	\$452K	\$468K	\$453K	\$469K	\$454K	\$509K	\$514K	\$499K
Percent Change from Prior Year	-6%	-13%	1%	9%	11%	14%	16%	33%	36%	40%	27%	23%	19%

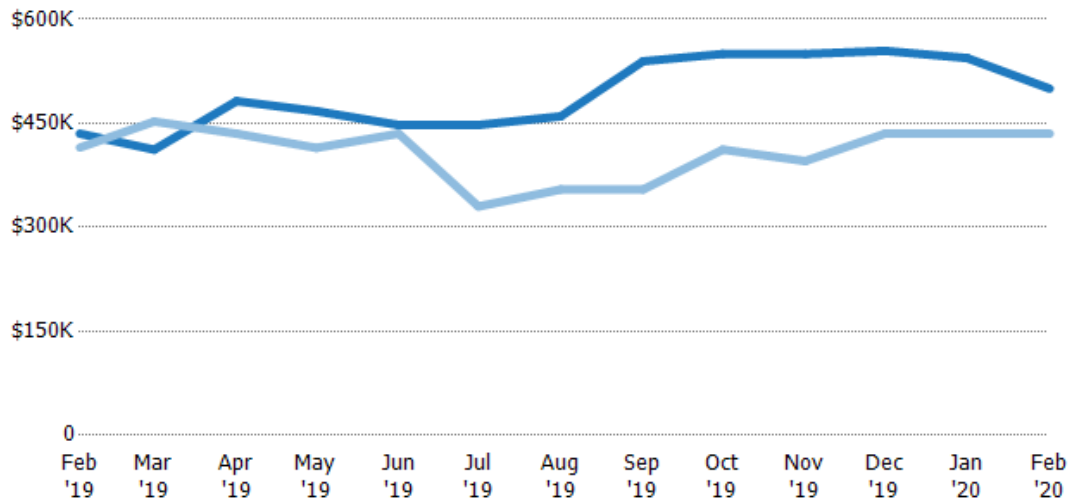
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Feb '20	\$500K	14.9%
Feb '19	\$435K	4.8%
Feb '18	\$415K	-15.9%



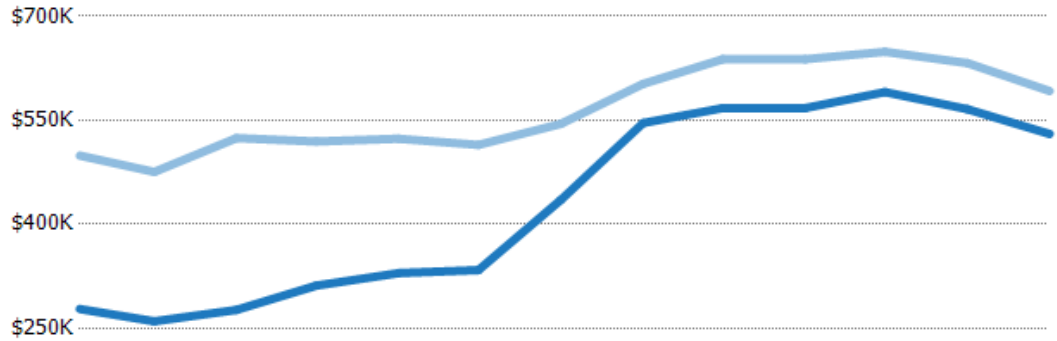
Current Year	\$435K	\$412K	\$482K	\$468K	\$448K	\$448K	\$460K	\$540K	\$550K	\$550K	\$555K	\$544K	\$500K
Prior Year	\$415K	\$453K	\$435K	\$415K	\$435K	\$330K	\$355K	\$355K	\$412K	\$396K	\$435K	\$435K	\$435K
Percent Change from Prior Year	5%	-9%	11%	13%	3%	36%	30%	52%	33%	39%	27%	25%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



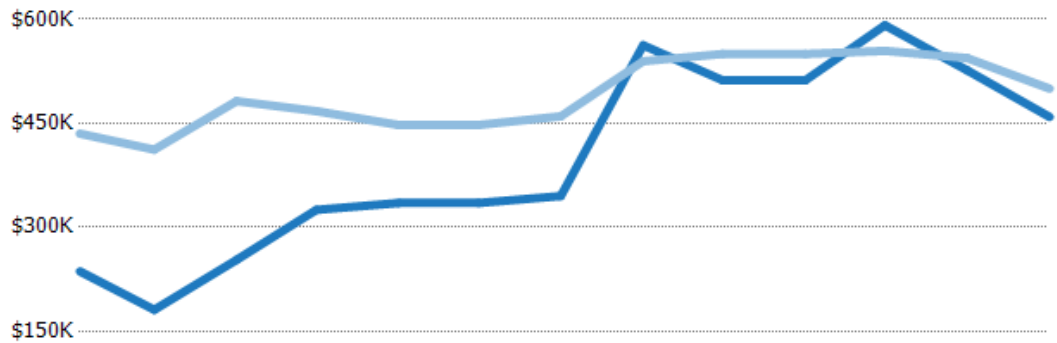
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$278K	\$260K	\$277K	\$312K	\$330K	\$334K	\$435K	\$546K	\$568K	\$568K	\$591K	\$566K	\$530K
Avg Listing Price	\$499K	\$475K	\$524K	\$519K	\$523K	\$514K	\$545K	\$602K	\$638K	\$638K	\$649K	\$633K	\$592K
Avg Listing Price as a % of Avg Est Value	180%	183%	190%	167%	159%	154%	125%	110%	112%	112%	110%	112%	112%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$236K	\$181K	\$253K	\$325K	\$335K	\$335K	\$345K	\$563K	\$512K	\$512K	\$591K	\$526K	\$459K
Median Listing Price	\$435K	\$412K	\$482K	\$468K	\$448K	\$448K	\$460K	\$540K	\$550K	\$550K	\$555K	\$544K	\$500K
Med Listing Price as a % of Med Est Value	184%	228%	190%	144%	134%	134%	133%	96%	107%	107%	94%	103%	109%

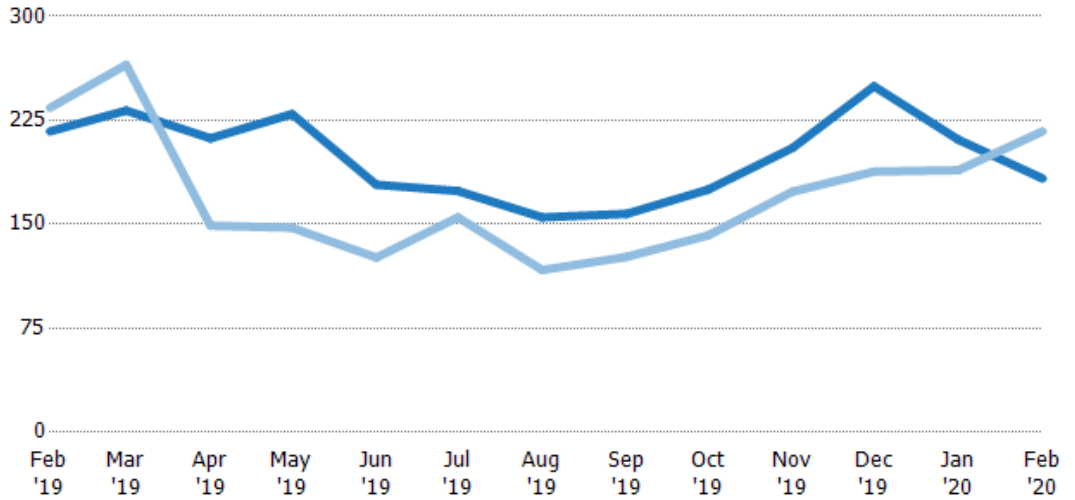
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Feb '20	183	-15.7%
Feb '19	217	-7.3%
Feb '18	234	-1.3%



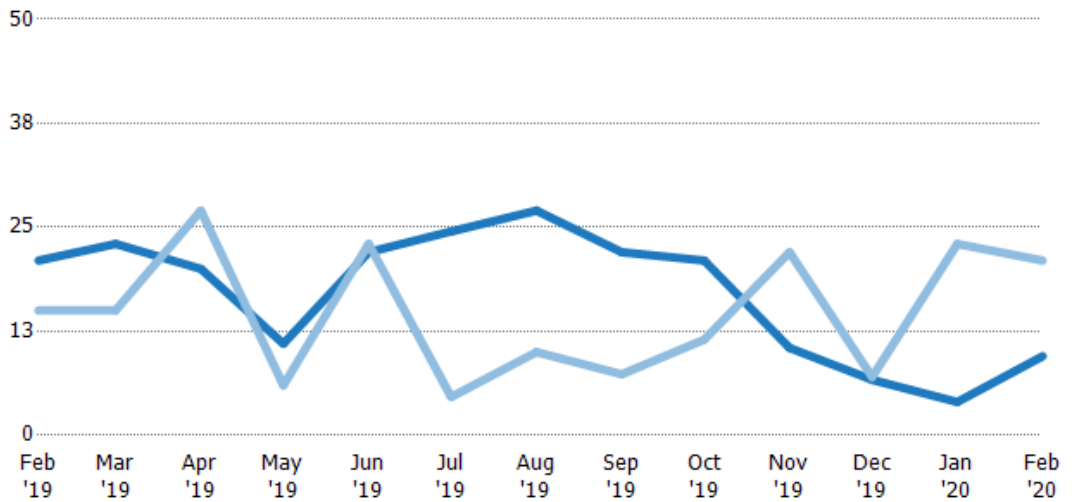
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	217	232	212	230	179	174	155	158	175	205	250	211	183
Prior Year	234	265	149	148	126	155	117	127	142	174	188	189	217
Percent Change from Prior Year	-7%	-12%	42%	56%	42%	12%	32%	25%	23%	18%	33%	12%	-16%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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 Family Residence



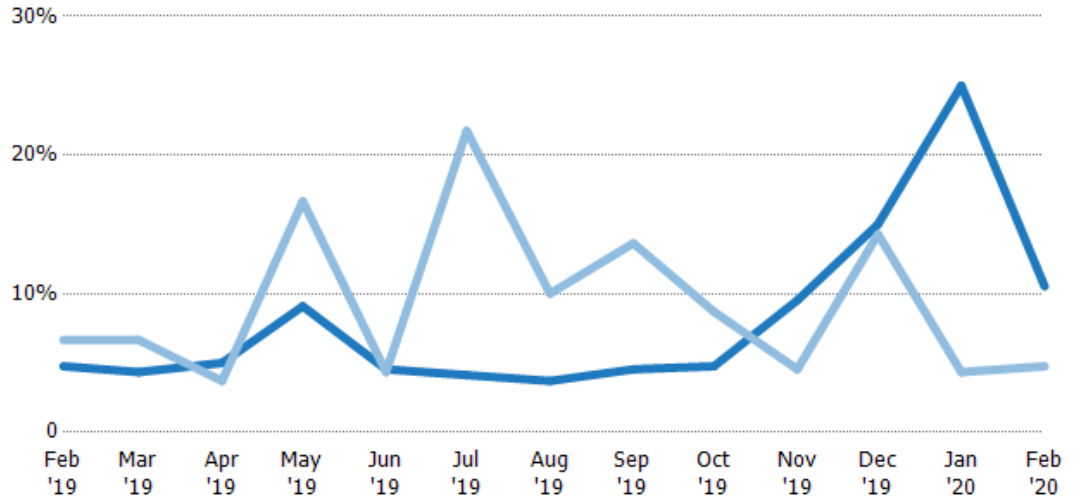
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	21	23	20	11	22	24.5	27	22	21	10.5	6.67	4	9.5
Prior Year	15	15	27	6	23	4.6	10	7.33	11.5	22	7	23	21
Percent Change from Prior Year	40%	53%	-26%	83%	-4%	-100%	170%	200%	83%	-52%	-5%	-83%	-55%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

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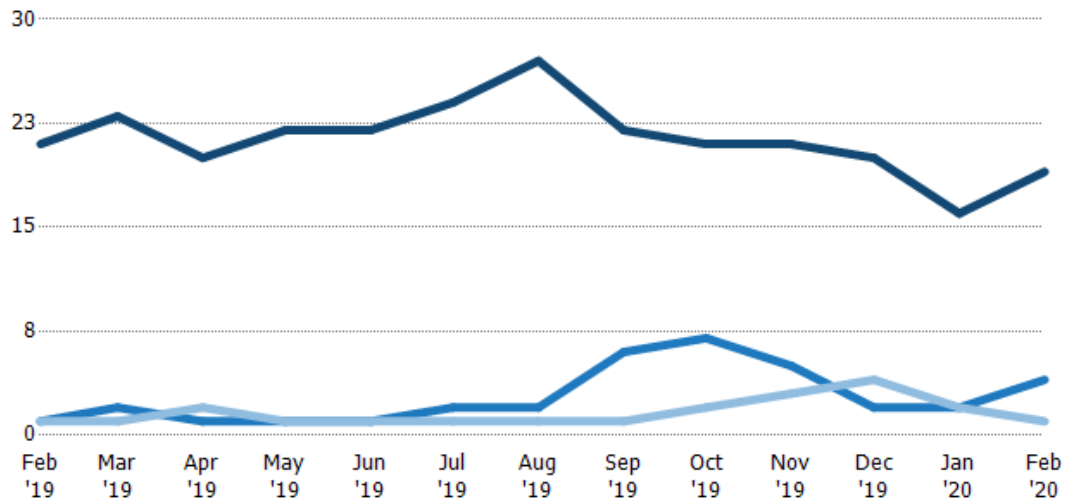
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	5%	4%	5%	9%	5%	4%	4%	5%	5%	10%	15%	25%	11%
Prior Year	7%	7%	4%	17%	4%	22%	10%	14%	9%	5%	14%	4%	5%
Change from Prior Year	2%	2%	-1%	8%	0%	22%	6%	9%	4%	-5%	-1%	-21%	-6%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

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 Condo/Townhouse/Apt, Single
 Family Residence



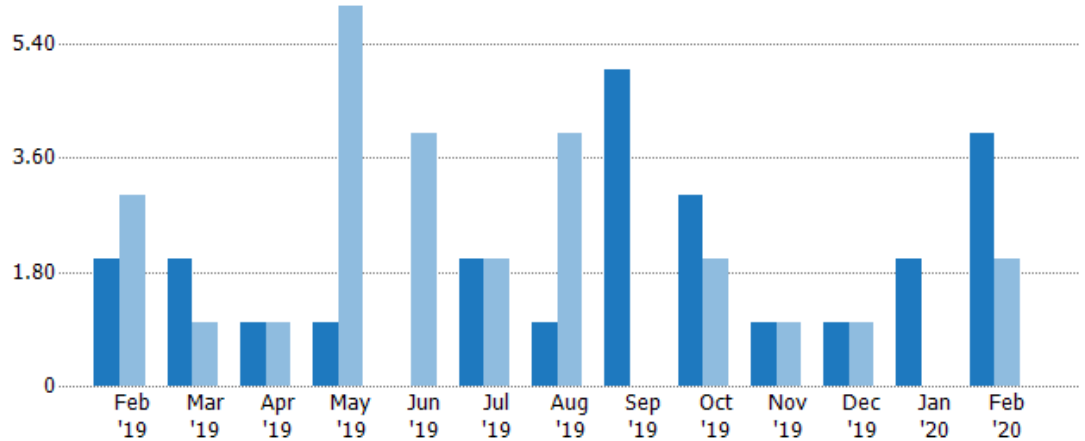
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	21	23	20	22	22	24	27	22	21	21	20	16	19
Pending	1	2	1	1	1	2	2	6	7	5	2	2	4
Sold	1	1	2	1	1	1	1	1	2	3	4	2	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



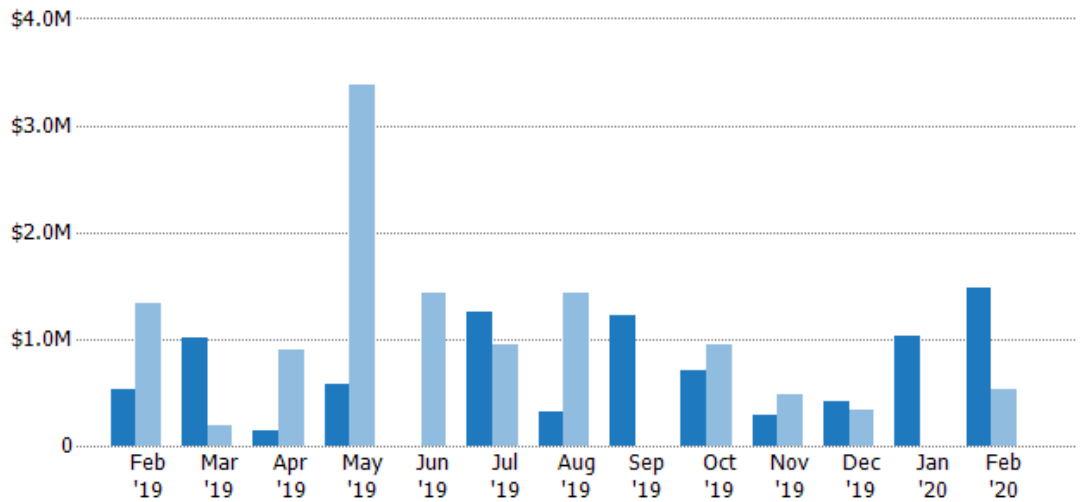
Current Year	2	2	1	1	-	2	1	5	3	1	1	2	4
Prior Year	3	1	1	6	4	2	4	-	2	1	1	-	2
Percent Change from Prior Year	-33%	100%	0%	-83%	-100%	0%	-75%	100%	50%	0%	0%	100%	100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



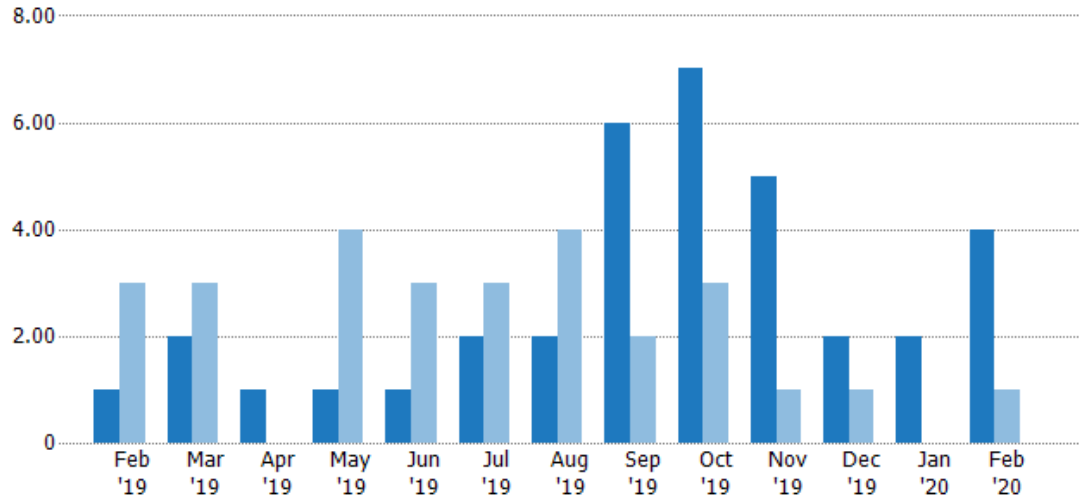
Current Year	\$525K	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$703K	\$289K	\$424K	\$1.03M	\$1.48M
Prior Year	\$1.34M	\$190K	\$895K	\$3.37M	\$1.43M	\$949K	\$1.43M	-	\$949K	\$475K	\$330K	-	\$525K
Percent Change from Prior Year	-61%	436%	-84%	-83%	-100%	32%	-77%	100%	-26%	-39%	28%	100%	181%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



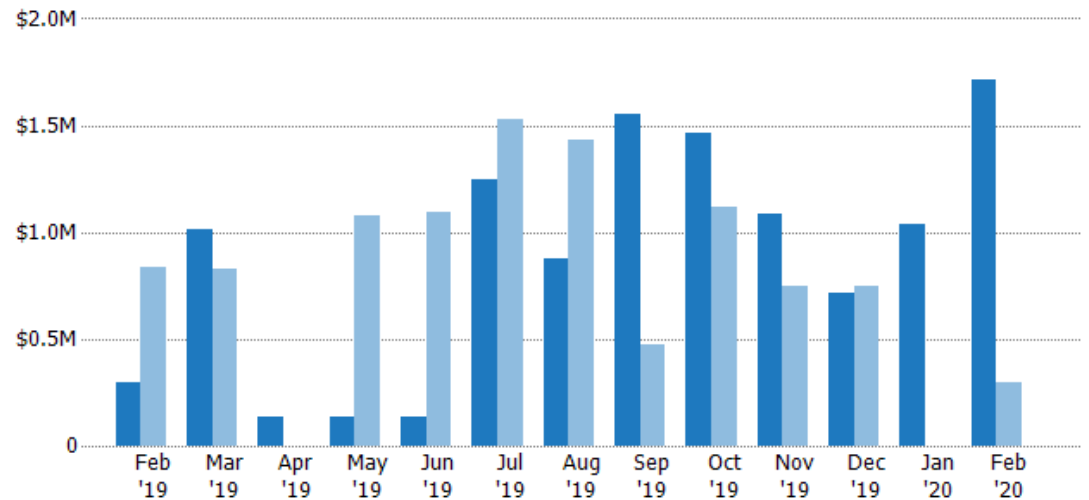
Current Year	1	2	1	1	1	2	2	6	7	5	2	2	4
Prior Year	3	3	-	4	3	3	4	2	3	1	1	-	1
Percent Change from Prior Year	-67%	-33%	100%	-75%	-67%	-33%	-50%	200%	133%	400%	100%	100%	300%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



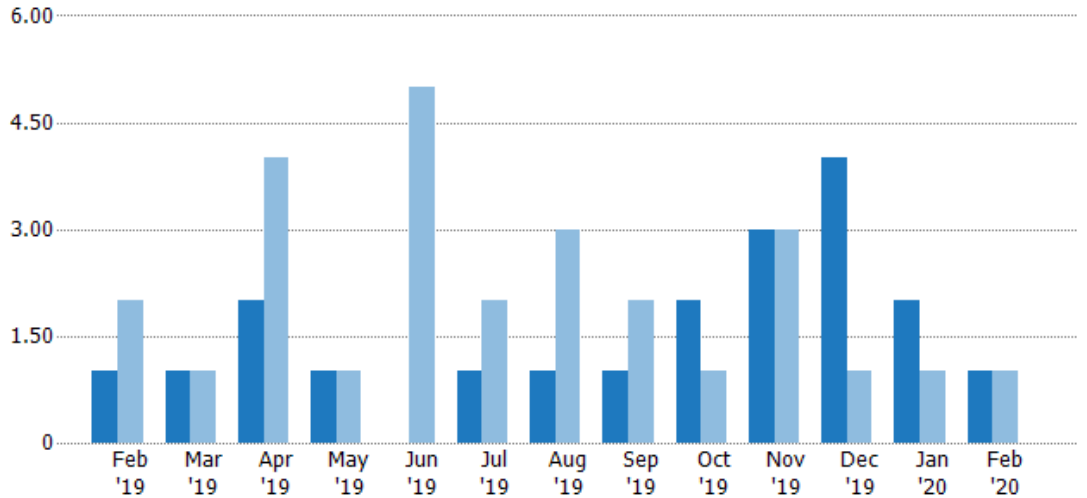
Current Year	\$300K	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.55M	\$1.47M	\$1.09M	\$713K	\$1.03M	\$1.71M
Prior Year	\$837K	\$828K	-	\$1.07M	\$1.1M	\$1.53M	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K
Percent Change from Prior Year	-64%	23%	100%	-87%	-87%	-18%	-39%	228%	31%	45%	-5%	100%	471%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



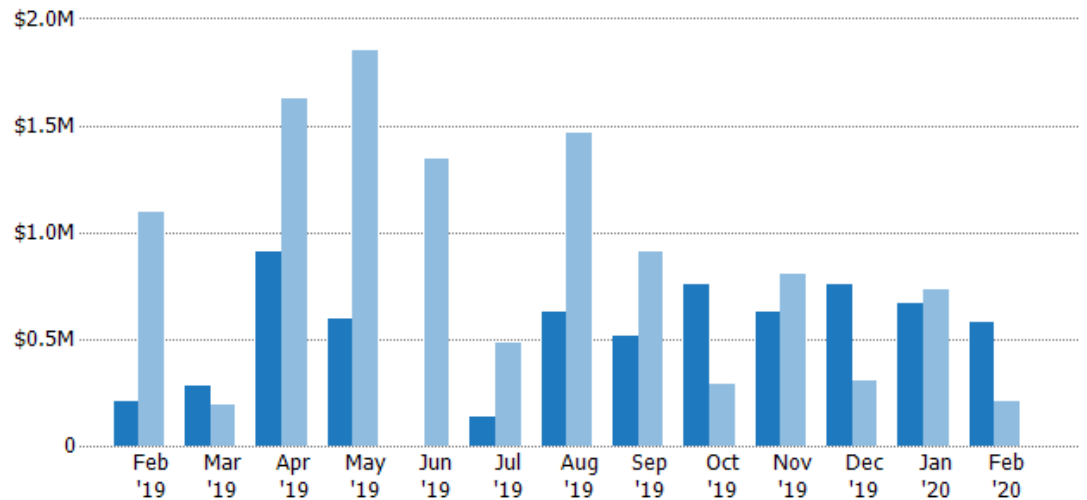
Current Year	1	1	2	1	-	1	1	1	2	3	4	2	1
Prior Year	2	1	4	1	5	2	3	2	1	3	1	1	1
Percent Change from Prior Year	-50%	0%	-50%	0%	-100%	-50%	-67%	-50%	100%	0%	300%	100%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



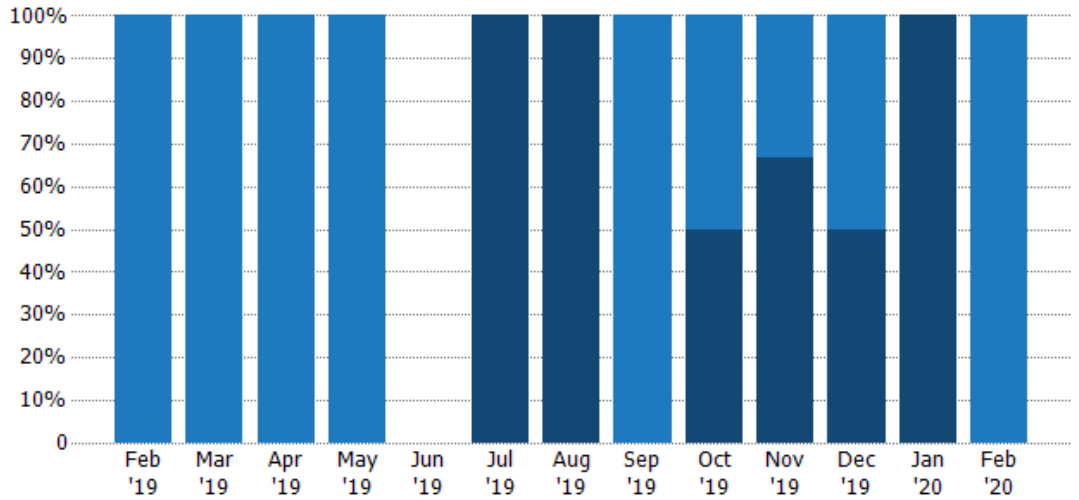
Current Year	\$210K	\$280K	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$624K	\$752K	\$665K	\$580K
Prior Year	\$1.09M	\$195K	\$1.62M	\$1.85M	\$1.34M	\$480K	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K
Percent Change from Prior Year	-81%	44%	-44%	-68%	-100%	-72%	-57%	-44%	160%	-22%	146%	-9%	176%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



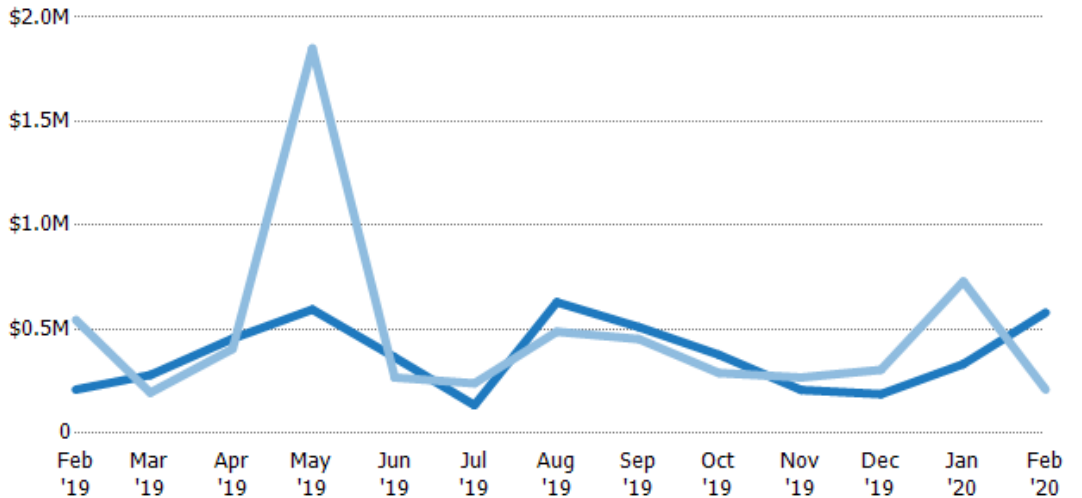
Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Condo/Townhouse	100%	100%	100%	100%	-	-	-	100%	50%	33%	50%	-	100%
Single Family Residence	-	-	-	-	-	100%	100%	-	50%	67%	50%	100%	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



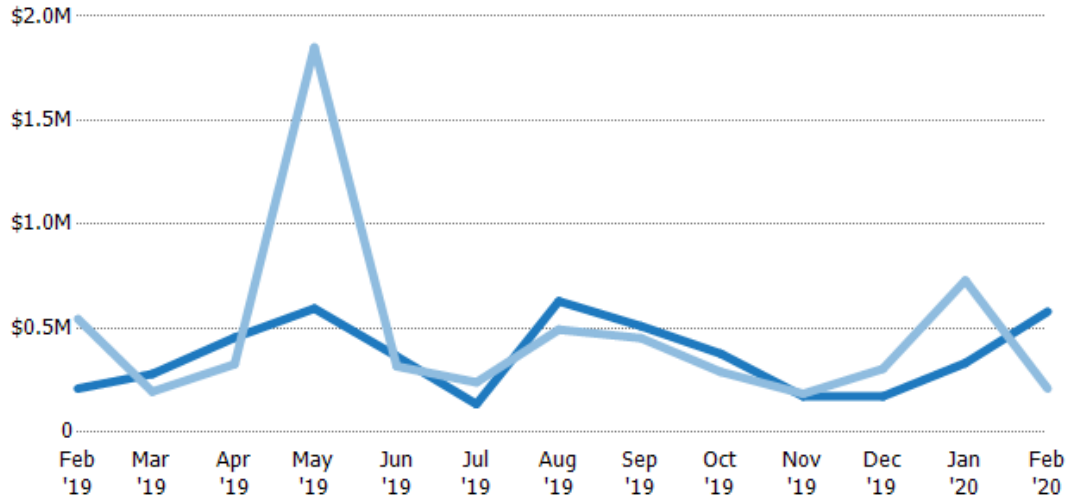
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K
Prior Year	\$545K	\$195K	\$406K	\$1.85M	\$268K	\$240K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K
Percent Change from Prior Year	-61%	44%	12%	-68%	-100%	-44%	29%	13%	30%	-22%	-38%	-54%	176%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



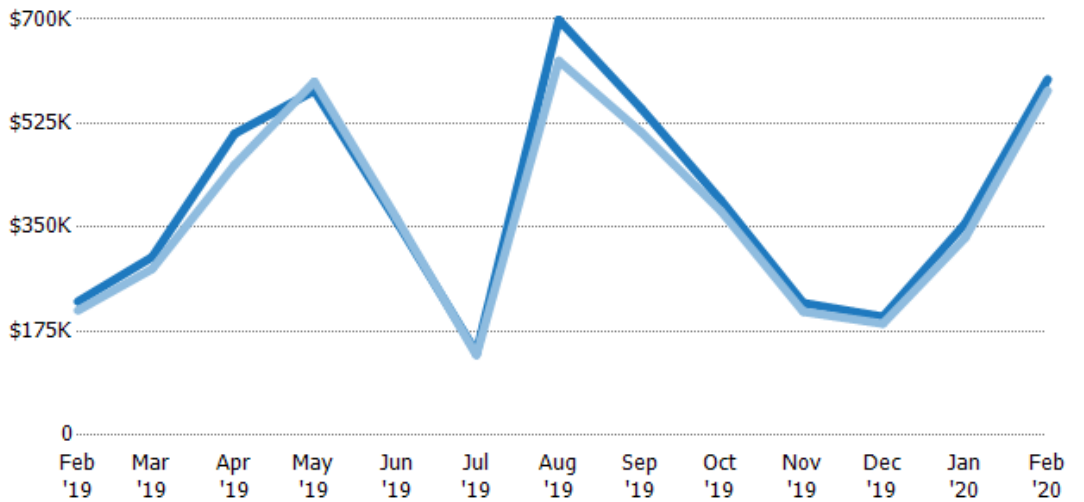
Current Year	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K
Prior Year	\$545K	\$195K	\$327K	\$1.85M	\$317K	\$240K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K
Percent Change from Prior Year	-61%	44%	39%	-68%	-100%	-44%	28%	13%	30%	-6%	-43%	-54%	176%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



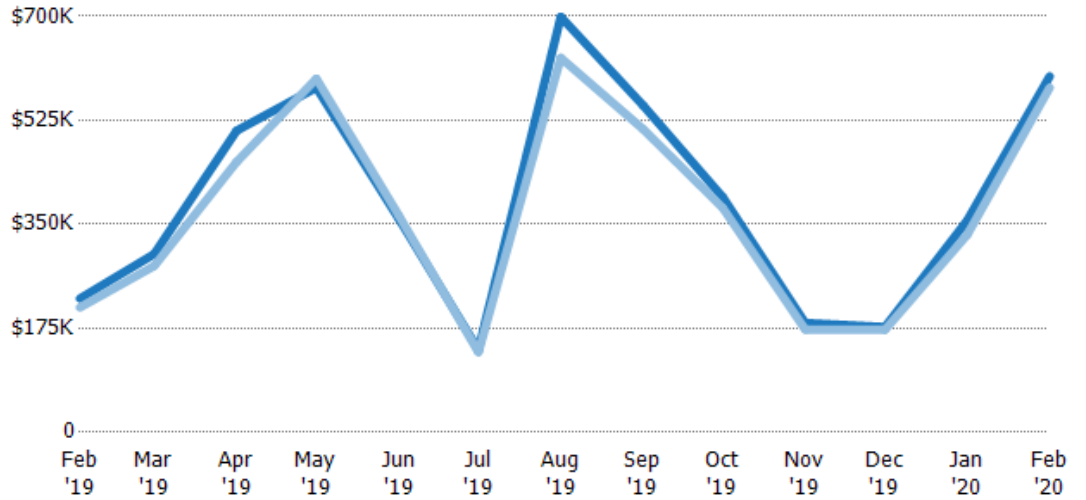
Avg List Price	\$225K	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K
Avg Sales Price	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$208K	\$188K	\$333K	\$580K
Avg Sales Price as a % of Avg List Price	93%	93%	90%	103%	100%	97%	90%	93%	95%	93%	94%	93%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



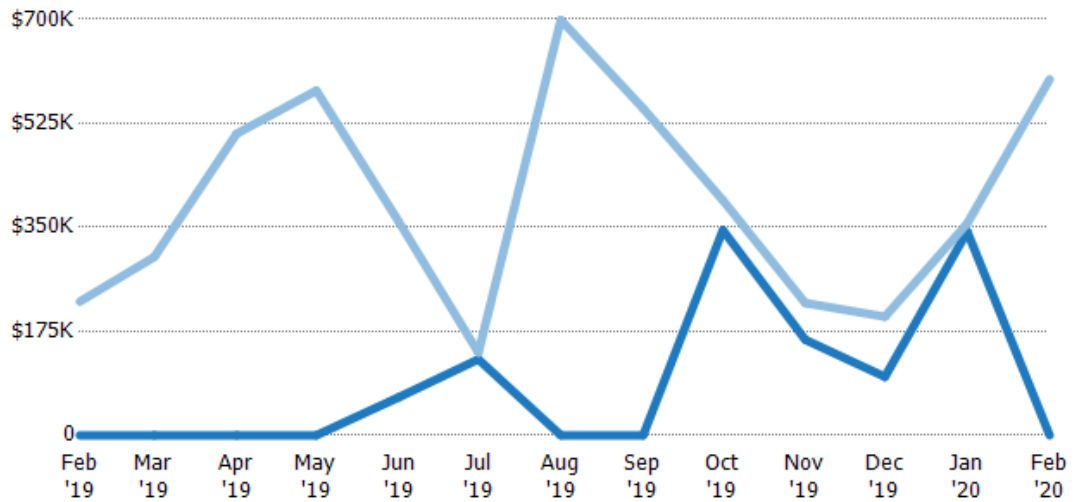
Median List Price	\$225K	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K
Median Sales Price	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$173K	\$173K	\$333K	\$580K
Med Sales Price as a % of Med List Price	93%	93%	90%	103%	100%	97%	90%	93%	95%	94%	97%	93%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



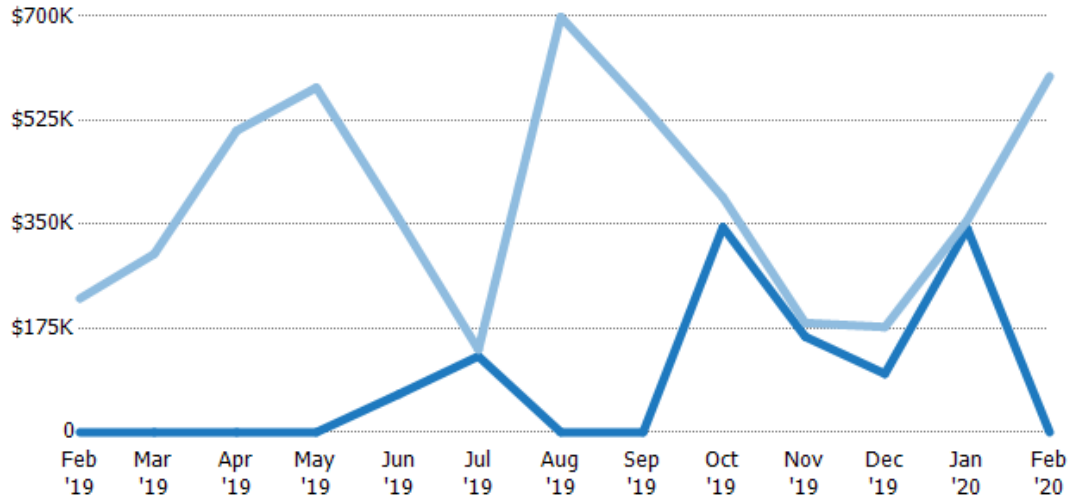
Avg Est Value	\$0	\$0	\$0	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0
Avg Sales Price	\$225K	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$223K	\$200K	\$357K	\$599K
Avg Sales Price as a % of Avg Est Value	100%	100%	100%	100%	104%	109%	100%	100%	115%	138%	203%	104%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$0	\$0	\$0	\$0	\$63.9K	\$128K	\$0	\$0	\$345K	\$161K	\$98.4K	\$343K	\$0
Median Sales Price	\$225K	\$300K	\$508K	\$580K	\$360K	\$139K	\$699K	\$550K	\$396K	\$184K	\$177K	\$357K	\$599K
Med Sales Price as a % of Med Est Value	100%	100%	100%	100%	104%	109%	100%	100%	115%	114%	180%	104%	100%