

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	16	15	+6.7%	36	32	+12.5%
New Listing Volume	\$7,803,800	\$5,281,494	+47.8%	\$22,559,500	\$17,994,294	+25.4%
Active Listing Count	40	52	-23.1%	N/A	N/A	
Active Listing Volume	\$27,006,490	\$30,246,794	-10.7%	N/A	N/A	
Average Listing Price	\$675,162	\$581,669	+16.1%	\$617,497	\$577,703	+6.9%
Median Listing Price	\$384,000	\$349,250	+9.9%	\$343,336	\$339,125	+1.2%
Median Days in RPR	140	144.5	-3.1%	137.33	143.86	-4.5%
Months of Inventory	8	17.3	-53.8%	12.6	17.3	-27.5%
Absorption Rate	12.5%	5.77%	+6.7%	7.95%	5.77%	+2.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	23	13	+76.9%	36	20	+80%
New Pending Sales Volume	\$7,726,600	\$3,879,000	+99.2%	\$12,281,500	\$6,098,800	+101.4%
Pending Sales Count	34	18	+88.9%	N/A	N/A	
Pending Sales Volume	\$12,398,300	\$5,229,900	+137.1%	N/A	N/A	
Closed Sales Count	10	4	+150%	15	7	+114.3%
Closed Sales Volume	\$1,839,000	\$1,095,520	+67.9%	\$2,911,600	\$2,039,770	+42.7%
Average Sales Price	\$183,900	\$273,880	-32.9%	\$194,107	\$291,396	-33.4%
Median Sales Price	\$134,750	\$226,000	-40.4%	\$168,167	\$193,429	-13.1%

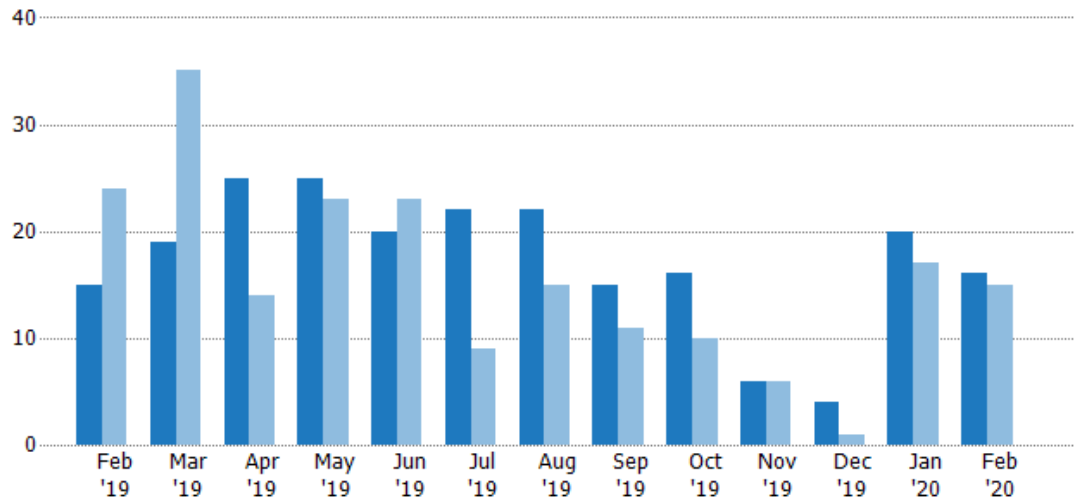
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Feb '20	16	6.7%
Feb '19	15	-37.5%
Feb '18	24	-16.7%

	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	15	19	25	25	20	22	22	15	16	6	4	20	16
Prior Year	24	35	14	23	23	9	15	11	10	6	1	17	15
Percent Change from Prior Year	-38%	-46%	79%	9%	-13%	144%	47%	36%	60%	0%	300%	18%	7%

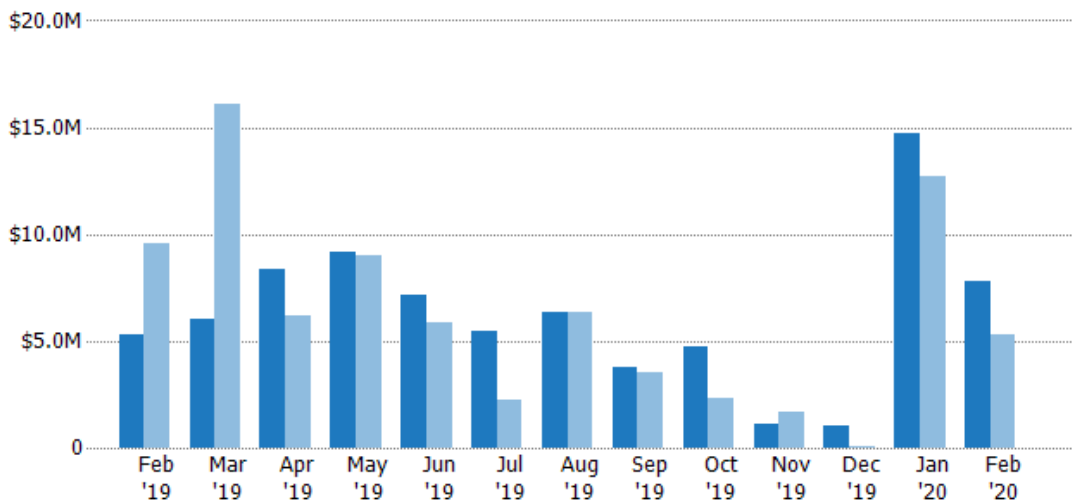
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Feb '20	\$7.8M	47.8%
Feb '19	\$5.28M	-44.9%
Feb '18	\$9.58M	-7.4%

	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$5.28M	\$6.02M	\$8.37M	\$9.14M	\$7.14M	\$5.43M	\$6.39M	\$3.79M	\$4.73M	\$1.11M	\$1.02M	\$14.8M	\$7.8M
Prior Year	\$9.58M	\$16.1M	\$6.16M	\$8.99M	\$5.87M	\$2.27M	\$6.37M	\$3.52M	\$2.31M	\$1.67M	\$56.5K	\$12.7M	\$5.28M
Percent Change from Prior Year	-45%	-63%	36%	2%	22%	139%	0%	8%	105%	-34%	1,702%	16%	48%

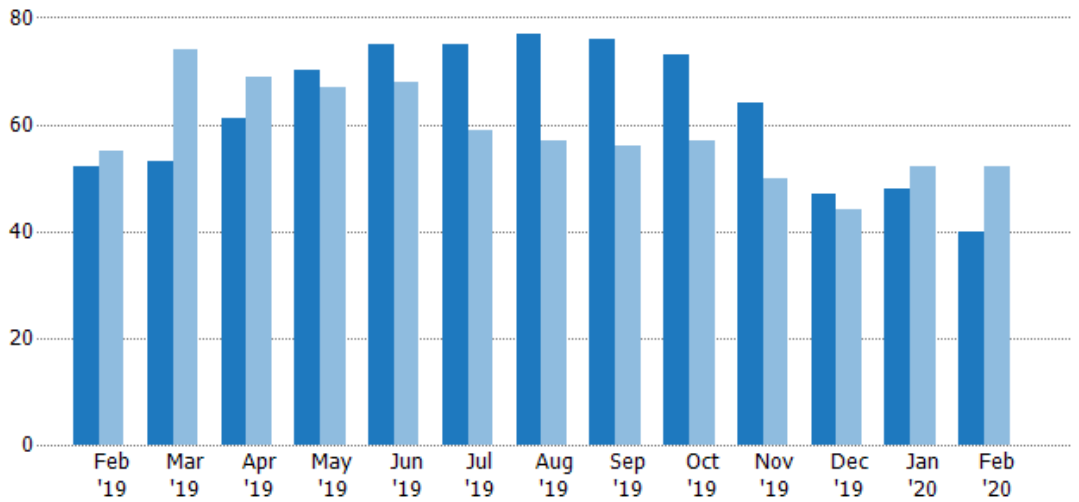
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	52	53	61	70	75	75	77	76	73	64	47	48	40
Prior Year	55	74	69	67	68	59	57	56	57	50	44	52	52
Percent Change from Prior Year	-5%	-28%	-12%	4%	10%	27%	35%	36%	28%	28%	7%	-8%	-23%

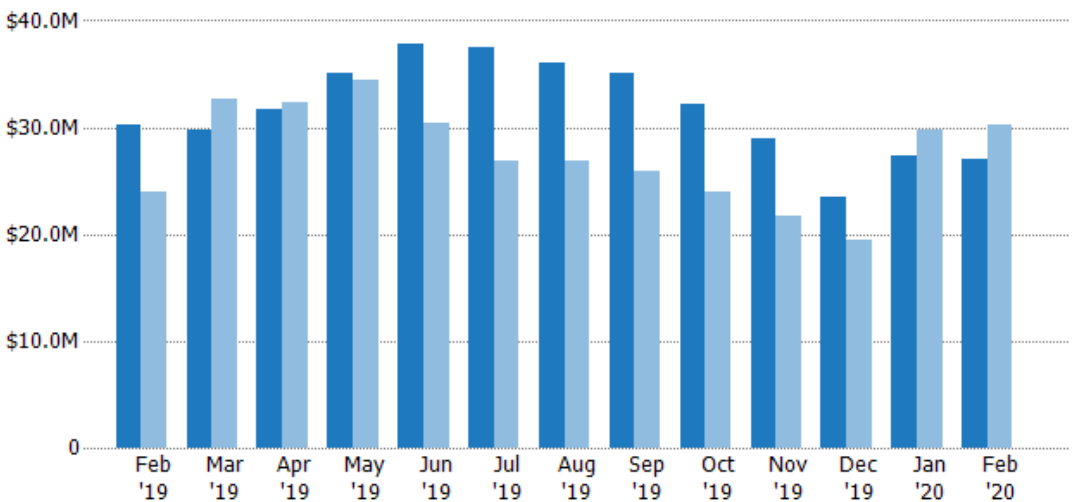
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$30.2M	\$29.8M	\$31.7M	\$35.1M	\$37.8M	\$37.5M	\$36M	\$35.1M	\$32.2M	\$28.9M	\$23.5M	\$27.3M	\$27M
Prior Year	\$23.9M	\$32.7M	\$32.3M	\$34.4M	\$30.5M	\$26.9M	\$26.9M	\$26M	\$24M	\$21.7M	\$19.5M	\$29.8M	\$30.2M
Percent Change from Prior Year	27%	-9%	-2%	2%	24%	40%	34%	35%	34%	33%	20%	-8%	-11%

## Average Listing Price

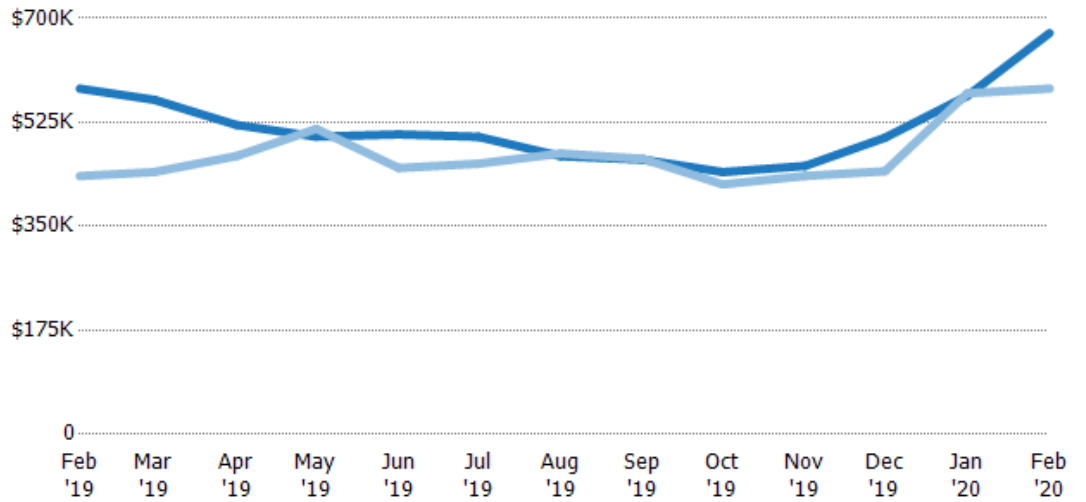
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Feb '20	\$675K	16.1%
Feb '19	\$582K	33.9%
Feb '18	\$435K	8.5%



Current Year	\$582K	\$563K	\$520K	\$501K	\$505K	\$501K	\$468K	\$462K	\$441K	\$452K	\$499K	\$569K	\$675K
Prior Year	\$435K	\$441K	\$468K	\$514K	\$448K	\$455K	\$472K	\$463K	\$420K	\$435K	\$443K	\$574K	\$582K
Percent Change from Prior Year	34%	28%	11%	-3%	13%	10%	-1%	0%	5%	4%	13%	-1%	16%

## Median Listing Price

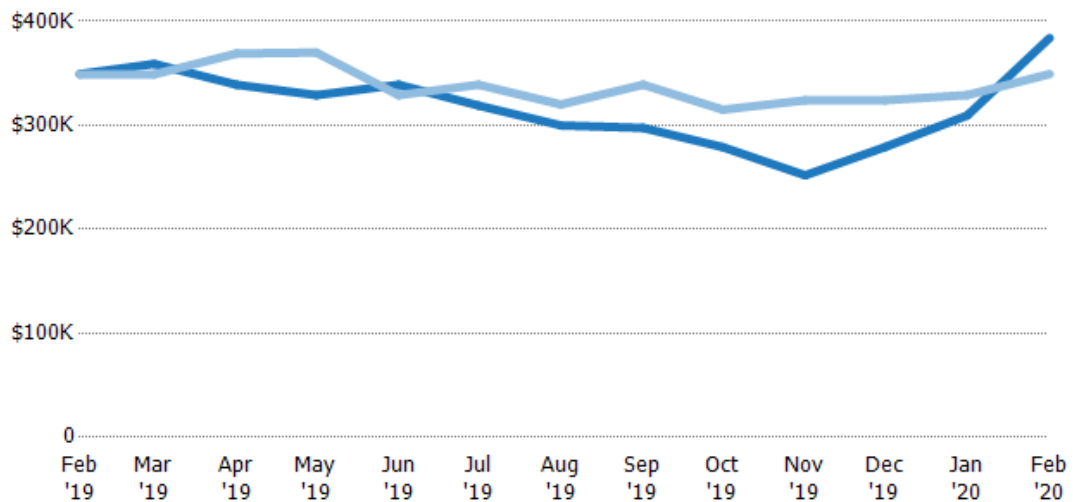
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Feb '20	\$384K	9.9%
Feb '19	\$349K	0.1%
Feb '18	\$349K	-4%



Current Year	\$349K	\$359K	\$339K	\$329K	\$339K	\$319K	\$300K	\$297K	\$279K	\$252K	\$279K	\$309K	\$384K
Prior Year	\$349K	\$349K	\$369K	\$370K	\$329K	\$339K	\$320K	\$339K	\$315K	\$324K	\$324K	\$329K	\$349K
Percent Change from Prior Year	0%	3%	-8%	-11%	3%	-6%	-6%	-12%	-11%	-22%	-14%	-6%	10%

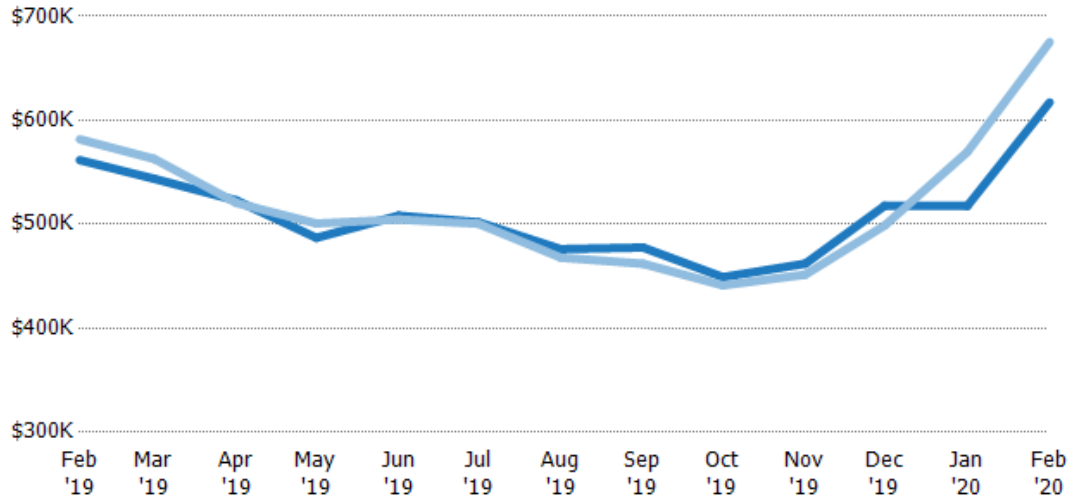
## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$562K	\$544K	\$523K	\$487K	\$508K	\$502K	\$476K	\$478K	\$449K	\$462K	\$518K	\$518K	\$617K
Avg Listing Price	\$582K	\$563K	\$520K	\$501K	\$505K	\$501K	\$468K	\$462K	\$441K	\$452K	\$499K	\$569K	\$675K
Avg Listing Price as a % of Avg Est Value	104%	104%	100%	103%	99%	100%	98%	97%	98%	98%	96%	110%	109%

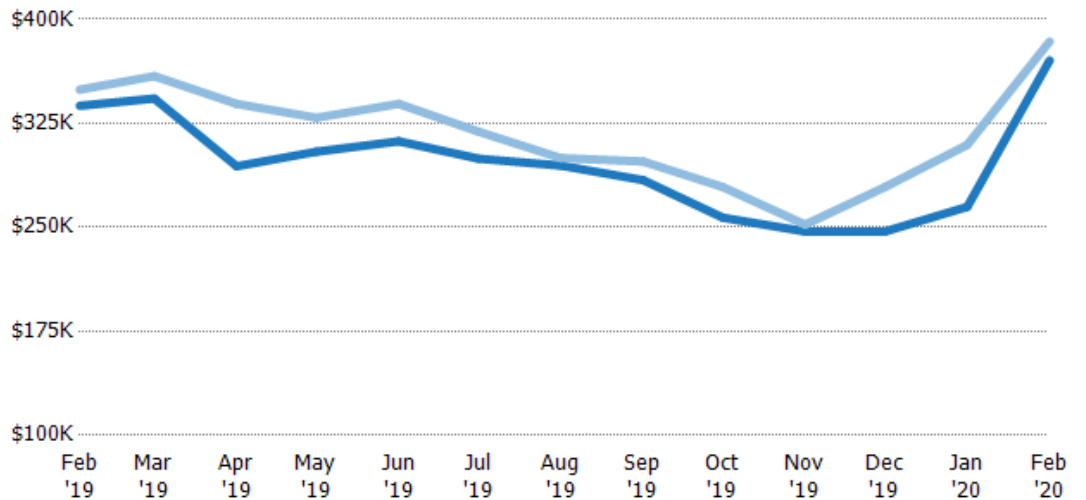
## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$338K	\$343K	\$294K	\$305K	\$312K	\$300K	\$295K	\$284K	\$257K	\$247K	\$247K	\$265K	\$370K
Median Listing Price	\$349K	\$359K	\$339K	\$329K	\$339K	\$319K	\$300K	\$297K	\$279K	\$252K	\$279K	\$309K	\$384K
Med Listing Price as a % of Med Est Value	103%	105%	115%	108%	109%	107%	102%	105%	109%	102%	113%	117%	104%

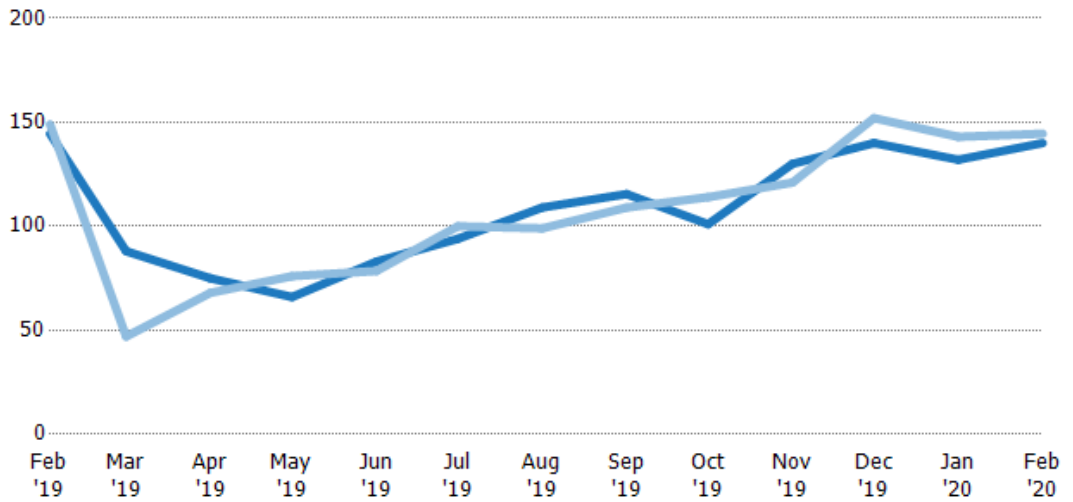
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Feb '20	140	-3.1%
Feb '19	145	-3%
Feb '18	149	8.1%

	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	145	88	75	66	83	94	109	116	101	130	140	132	140
Prior Year	149	47	68	76	78.5	100	99	109	114	121	152	143	145
Percent Change from Prior Year	-3%	87%	10%	-13%	6%	-6%	10%	6%	-11%	7%	-8%	-8%	-3%

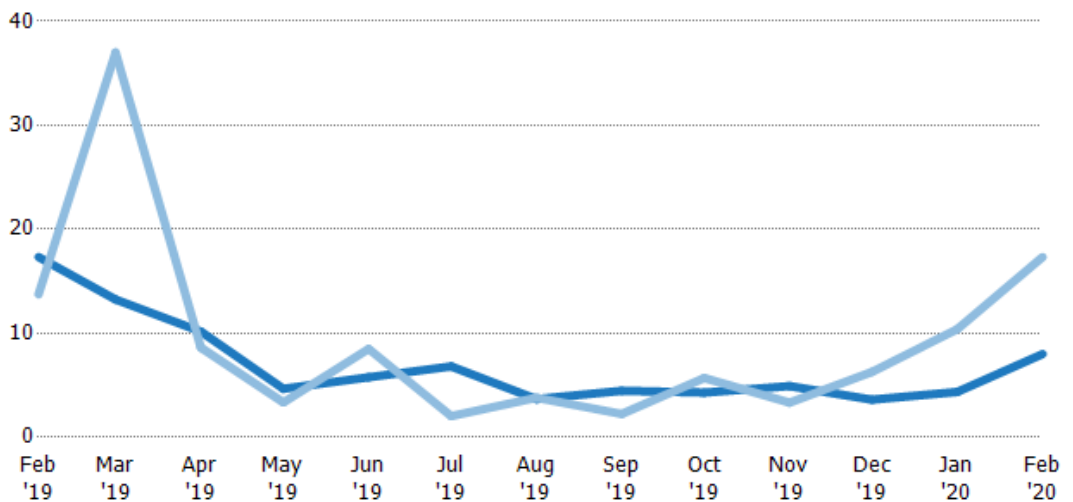
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Feb '20	8	-53.8%
Feb '19	17.3	26.1%
Feb '18	13.8	-36.6%

	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	17.3	13.3	10.2	4.67	5.77	6.82	3.67	4.47	4.29	4.92	3.62	4.36	8
Prior Year	13.8	37	8.63	3.35	8.5	2.03	3.8	2.24	5.7	3.33	6.29	10.4	17.3
Percent Change from Prior Year	26%	-64%	18%	39%	-32%	235%	-4%	100%	-25%	48%	-42%	-58%	-54%

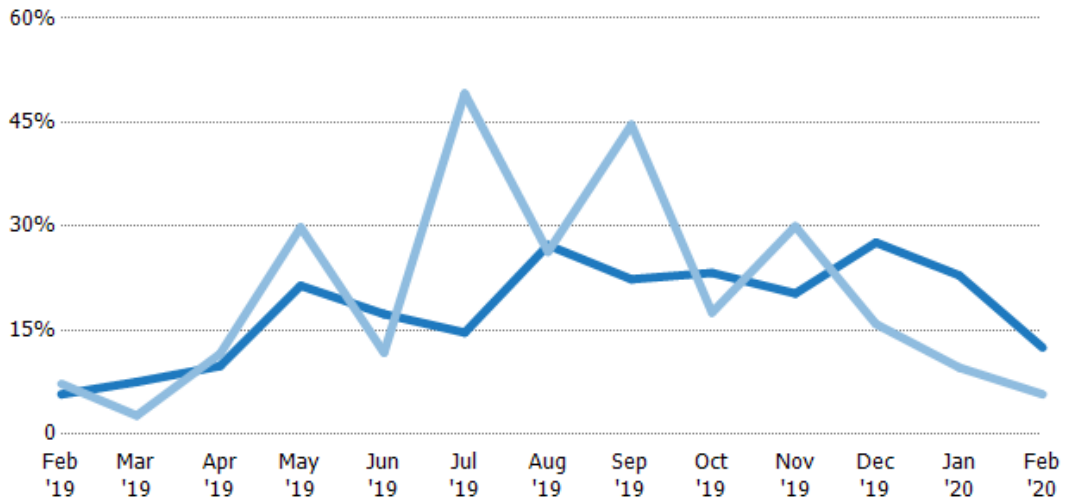
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	6%	8%	10%	21%	17%	15%	27%	22%	23%	20%	28%	23%	13%
Prior Year	7%	3%	12%	30%	12%	49%	26%	45%	18%	30%	16%	10%	6%
Change from Prior Year	2%	-5%	2%	8%	-6%	34%	-1%	22%	-6%	10%	-12%	-13%	-7%

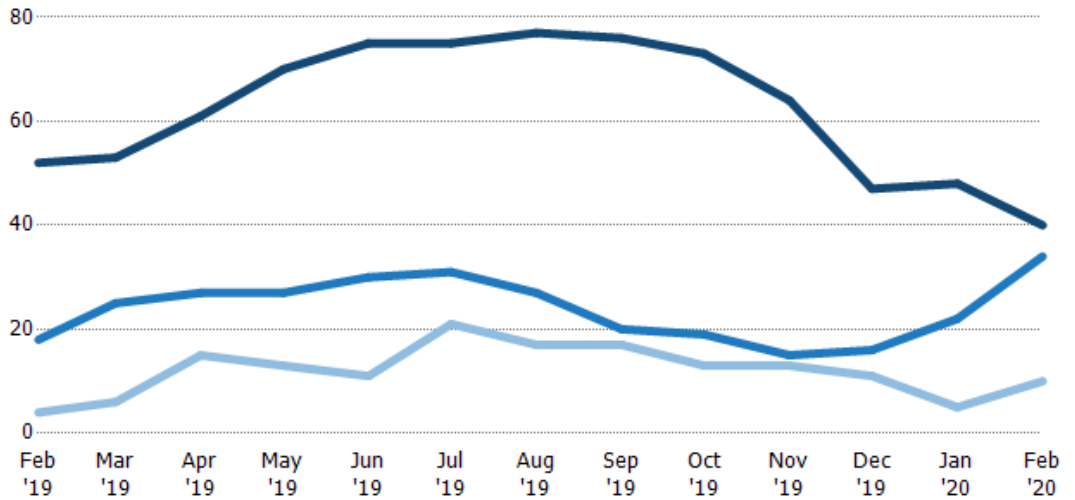
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	52	53	61	70	75	75	77	76	73	64	47	48	40
Pending	18	25	27	27	30	31	27	20	19	15	16	22	34
Sold	4	6	15	13	11	21	17	17	13	13	11	5	10

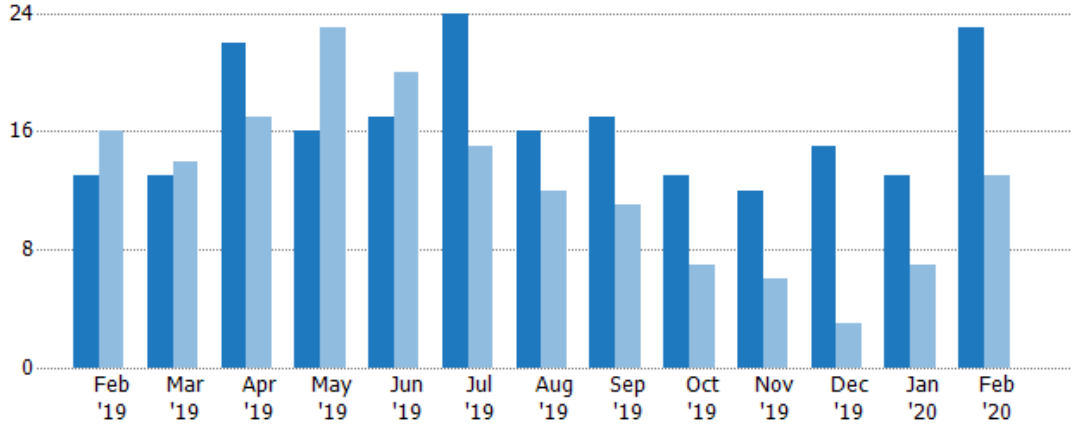
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Feb '20	23	76.9%
Feb '19	13	-18.8%
Feb '18	16	25%

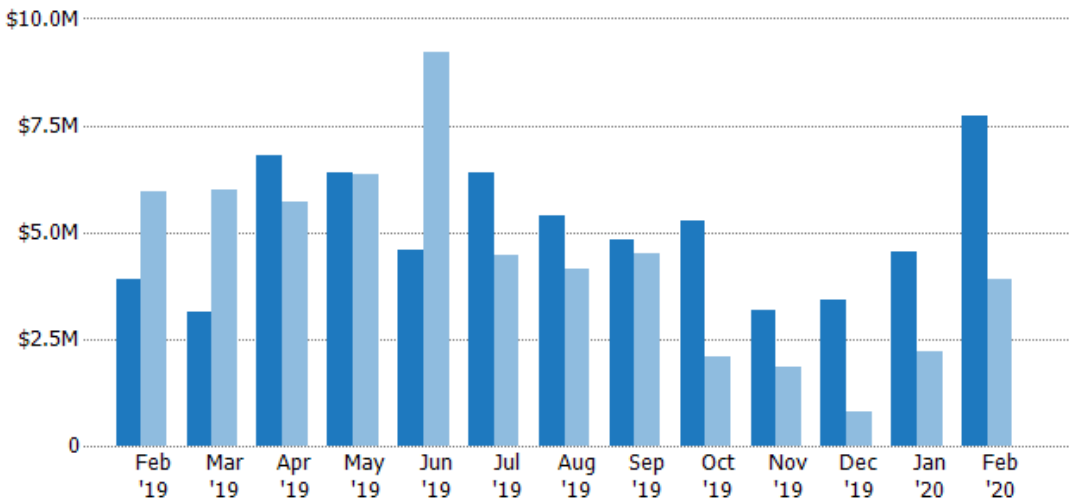
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Feb '20	\$7.73M	99.2%
Feb '19	\$3.88M	-34.8%
Feb '18	\$5.95M	4.1%



## Pending Sales

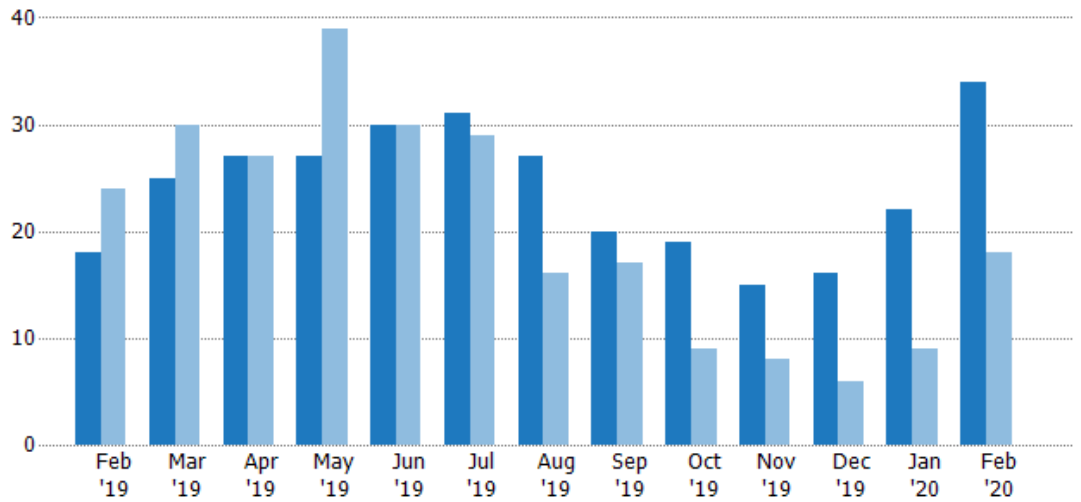
The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Feb '20	34	88.9%
Feb '19	18	-25%
Feb '18	24	16.7%



Current Year	18	25	27	27	30	31	27	20	19	15	16	22	34
Prior Year	24	30	27	39	30	29	16	17	9	8	6	9	18
Percent Change from Prior Year	-25%	-17%	0%	-31%	0%	7%	69%	18%	111%	88%	167%	144%	89%

## Pending Sales Volume

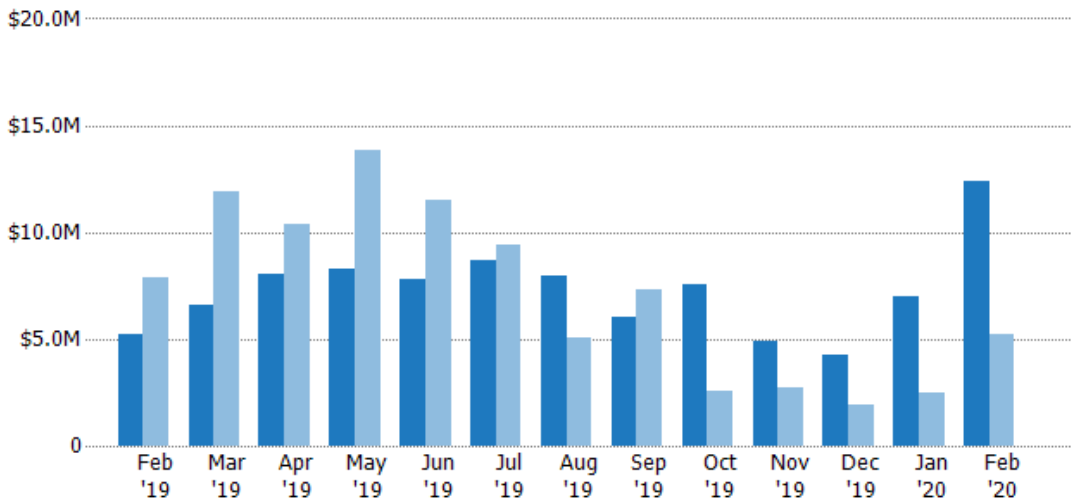
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$12.4M	137.1%
Feb '19	\$5.23M	-33.7%
Feb '18	\$7.88M	14.6%



Current Year	\$5.23M	\$6.59M	\$8.07M	\$8.25M	\$7.81M	\$8.68M	\$7.94M	\$6.06M	\$7.57M	\$4.92M	\$4.27M	\$6.97M	\$12.4M
Prior Year	\$7.88M	\$11.9M	\$10.4M	\$13.8M	\$11.5M	\$9.37M	\$5.07M	\$7.31M	\$2.59M	\$2.7M	\$1.92M	\$2.52M	\$5.23M
Percent Change from Prior Year	-34%	-45%	-22%	-40%	-32%	-7%	57%	-17%	192%	82%	122%	177%	137%

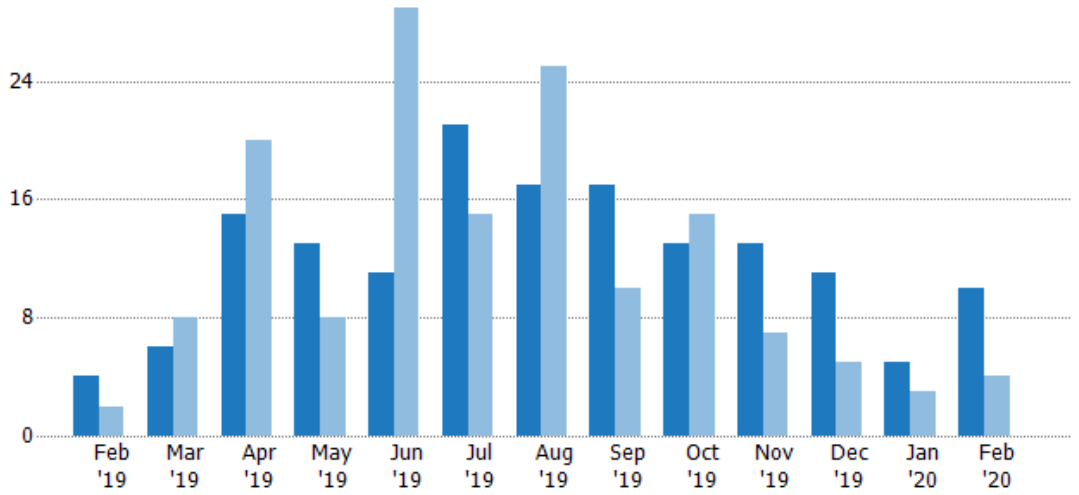
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	4	6	15	13	11	21	17	17	13	13	11	5	10
Prior Year	2	8	20	8	29	15	25	10	15	7	5	3	4
Percent Change from Prior Year	100%	-25%	-25%	63%	-62%	40%	-32%	70%	-13%	86%	120%	67%	150%

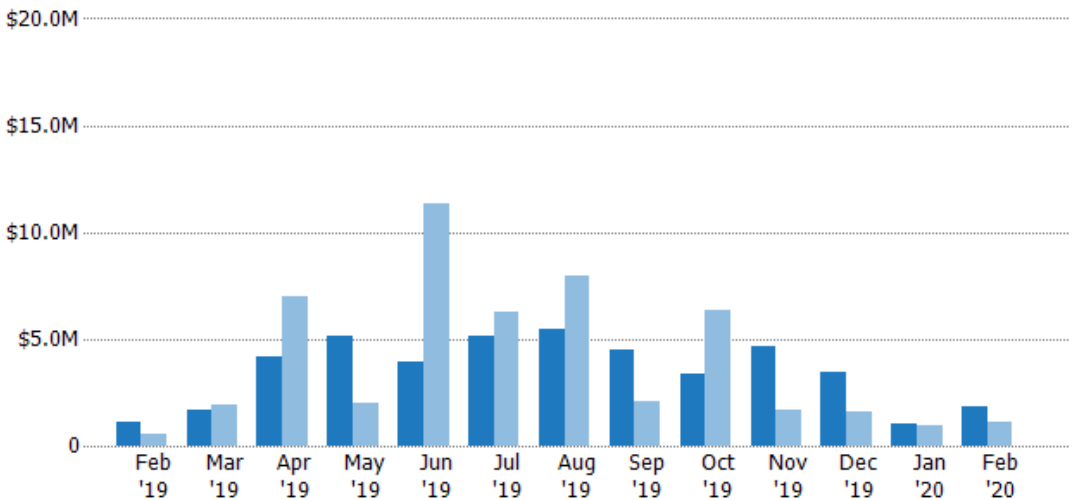
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$1.1M	\$1.68M	\$4.17M	\$5.14M	\$3.92M	\$5.12M	\$5.49M	\$4.47M	\$3.35M	\$4.63M	\$3.42M	\$1.07M	\$1.84M
Prior Year	\$560K	\$1.91M	\$7M	\$1.98M	\$11.4M	\$6.26M	\$7.99M	\$2.11M	\$6.31M	\$1.67M	\$1.56M	\$944K	\$1.1M
Percent Change from Prior Year	96%	-12%	-40%	159%	-65%	-18%	-31%	112%	-47%	177%	119%	14%	68%

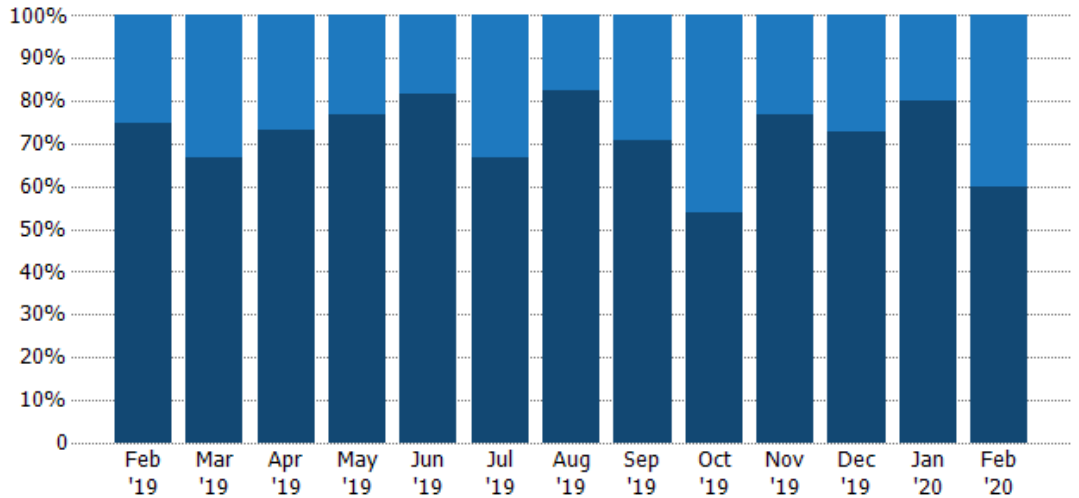
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Condo/Townhouse	25%	33%	27%	23%	18%	33%	18%	29%	46%	23%	27%	20%	40%
Single Family Residence	75%	67%	73%	77%	82%	67%	82%	71%	54%	77%	73%	80%	60%

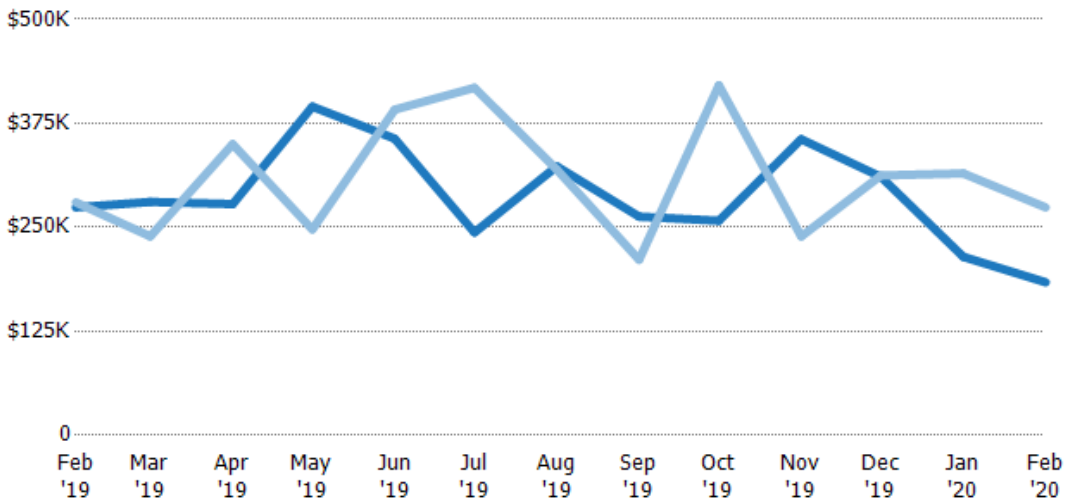
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Feb '20	\$184K	-32.9%
Feb '19	\$274K	-2.2%
Feb '18	\$280K	-10%

Month	Current Year	Prior Year	Percent Change from Prior Year
Feb '19	\$274K	\$280K	-2%
Mar '19	\$281K	\$239K	17%
Apr '19	\$278K	\$350K	-21%
May '19	\$395K	\$247K	60%
Jun '19	\$357K	\$391K	-9%
Jul '19	\$244K	\$418K	-42%
Aug '19	\$323K	\$319K	1%
Sep '19	\$263K	\$211K	25%
Oct '19	\$258K	\$421K	-39%
Nov '19	\$356K	\$239K	49%
Dec '19	\$311K	\$312K	-1%
Jan '20	\$215K	\$315K	-32%
Feb '20	\$184K	\$274K	-33%

## Median Sales Price

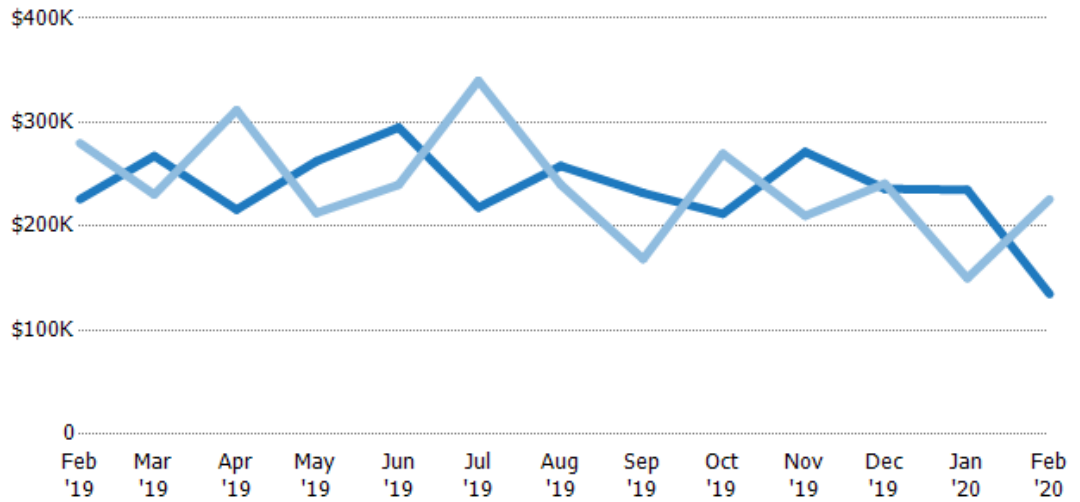
The median sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Feb '20	\$135K	-40.4%
Feb '19	\$226K	-19.3%
Feb '18	\$280K	-20.9%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$226K	\$268K	\$216K	\$263K	\$295K	\$218K	\$258K	\$232K	\$212K	\$272K	\$236K	\$235K	\$135K
Prior Year	\$280K	\$231K	\$312K	\$213K	\$240K	\$340K	\$240K	\$169K	\$270K	\$210K	\$241K	\$150K	\$226K
Percent Change from Prior Year	-19%	16%	-31%	23%	23%	-36%	8%	38%	-21%	29%	-2%	57%	-40%

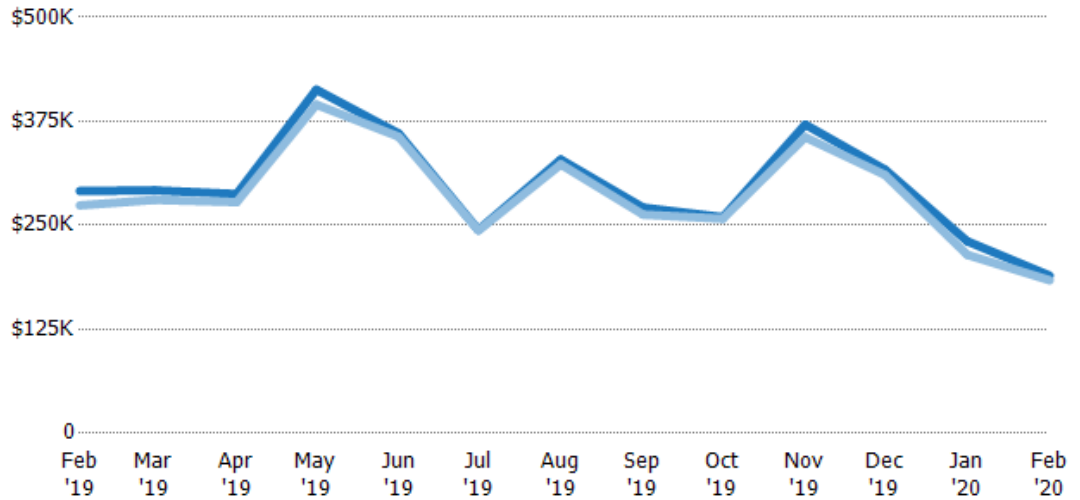
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg List Price	\$291K	\$292K	\$288K	\$413K	\$360K	\$244K	\$329K	\$271K	\$260K	\$371K	\$317K	\$231K	\$190K
Avg Sales Price	\$274K	\$281K	\$278K	\$395K	\$357K	\$244K	\$323K	\$263K	\$258K	\$356K	\$311K	\$215K	\$184K
Avg Sales Price as a % of Avg List Price	94%	96%	97%	96%	99%	100%	98%	97%	99%	96%	98%	93%	97%

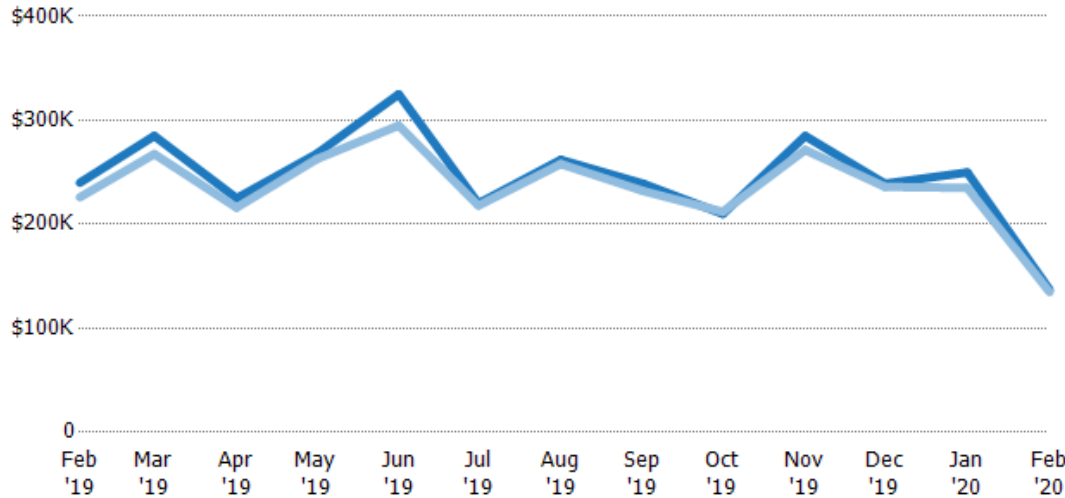
## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median List Price	\$240K	\$285K	\$225K	\$268K	\$325K	\$220K	\$262K	\$239K	\$210K	\$285K	\$239K	\$250K	\$137K
Median Sales Price	\$226K	\$268K	\$216K	\$263K	\$295K	\$218K	\$258K	\$232K	\$212K	\$272K	\$236K	\$235K	\$135K
Med Sales Price as a % of Med List Price	94%	94%	96%	98%	91%	99%	98%	97%	101%	95%	99%	94%	98%

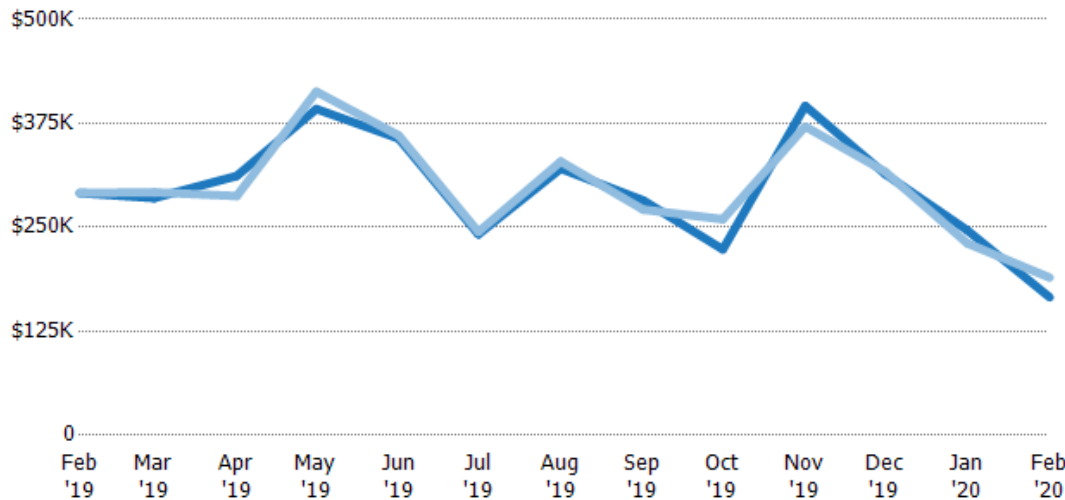
## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$291K	\$285K	\$312K	\$392K	\$357K	\$242K	\$320K	\$282K	\$223K	\$396K	\$314K	\$246K	\$166K
Avg Sales Price	\$291K	\$292K	\$288K	\$413K	\$360K	\$244K	\$329K	\$271K	\$260K	\$371K	\$317K	\$231K	\$190K
Avg Sales Price as a % of Avg Est Value	100%	102%	92%	105%	101%	101%	103%	96%	116%	94%	101%	94%	114%

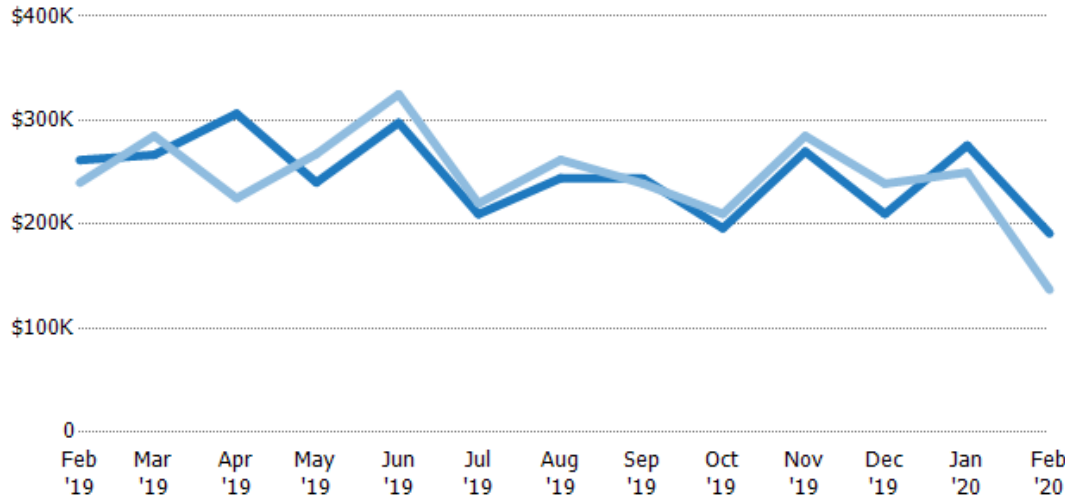
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$262K	\$267K	\$306K	\$240K	\$298K	\$210K	\$244K	\$244K	\$196K	\$270K	\$210K	\$276K	\$191K
Median Sales Price	\$240K	\$285K	\$225K	\$268K	\$325K	\$220K	\$262K	\$239K	\$210K	\$285K	\$239K	\$250K	\$137K
Med Sales Price as a % of Med Est Value	92%	107%	73%	111%	109%	105%	107%	98%	107%	106%	114%	91%	72%