

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	19	-26.3%	35	37	-5.4%
New Listing Volume	\$4,637,000	\$7,321,700	-36.7%	\$11,979,205	\$13,409,000	-10.7%
Active Listing Count	26	42	-38.1%	N/A	N/A	
Active Listing Volume	\$9,966,305	\$18,551,500	-46.3%	N/A	N/A	
Average Listing Price	\$383,319	\$441,702	-13.2%	\$400,781	\$436,001	-8.1%
Median Listing Price	\$359,900	\$397,450	-9.4%	\$341,523	\$355,778	-4%
Median Days in RPR	47	112.5	-58.2%	48.87	108	-54.8%
Months of Inventory	1.9	2.3	-20.4%	2.2	3	-25.3%
Absorption Rate	53.85%	42.86%	+11%	45.16%	33.72%	+11.4%
Sales Activity Charts Metrics						
New Pending Sales Count	24	23	+4.3%	42	37	+13.5%
New Pending Sales Volume	\$8,656,800	\$7,997,700	+8.2%	\$14,078,895	\$13,583,500	+3.6%
Pending Sales Count	35	29	+20.7%	N/A	N/A	
Pending Sales Volume	\$11,584,900	\$9,878,100	+17.3%	N/A	N/A	
Closed Sales Count	16	10	+60%	30	28	+7.1%
Closed Sales Volume	\$5,570,295	\$3,700,638	+50.5%	\$10,293,795	\$9,441,378	+9%
Average Sales Price	\$348,143	\$370,064	-5.9%	\$343,126	\$337,192	+1.8%
Median Sales Price	\$310,000	\$354,750	-12.6%	\$312,100	\$315,913	-1.2%

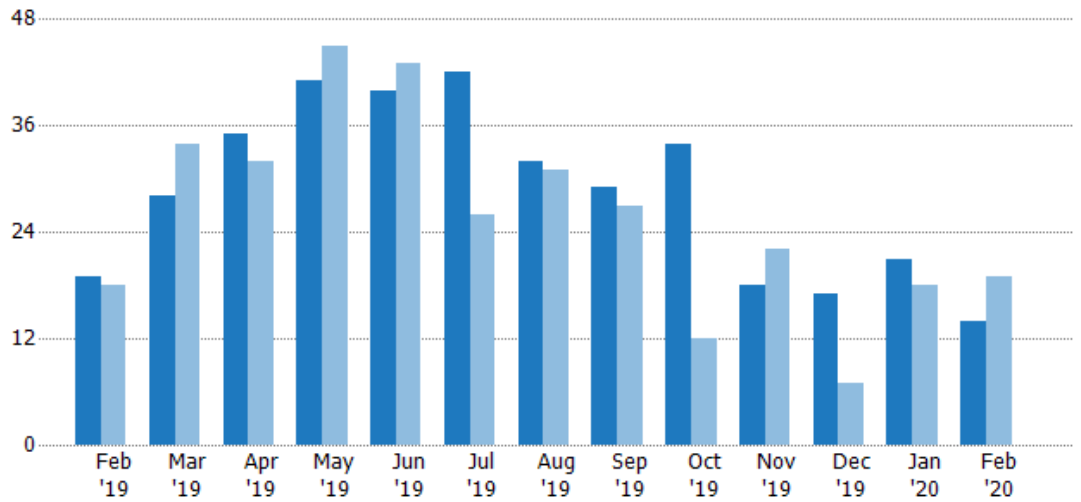
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '20	14	-26.3%
Feb '19	19	5.6%
Feb '18	18	5.6%



Current Year	19	28	35	41	40	42	32	29	34	18	17	21	14
Prior Year	18	34	32	45	43	26	31	27	12	22	7	18	19
Percent Change from Prior Year	6%	-18%	9%	-9%	-7%	62%	3%	7%	183%	-18%	143%	17%	-26%

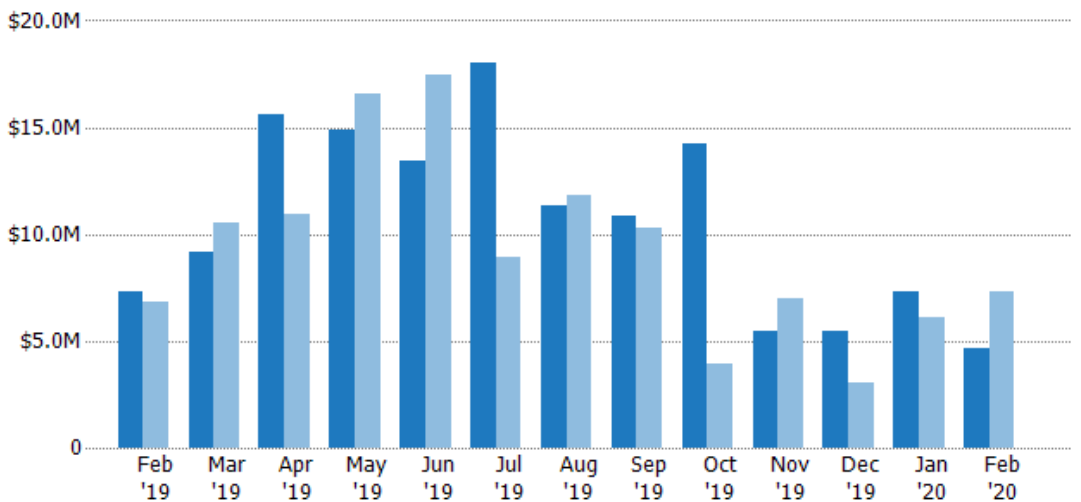
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$4.64M	-36.7%
Feb '19	\$7.32M	6.6%
Feb '18	\$6.87M	-14.9%



Current Year	\$7.32M	\$9.14M	\$15.6M	\$14.9M	\$13.4M	\$18M	\$11.3M	\$10.9M	\$14.2M	\$5.48M	\$5.45M	\$7.34M	\$4.64M
Prior Year	\$6.87M	\$10.5M	\$10.9M	\$16.6M	\$17.4M	\$8.91M	\$11.8M	\$10.3M	\$3.92M	\$7.02M	\$3.02M	\$6.09M	\$7.32M
Percent Change from Prior Year	7%	-13%	43%	-10%	-23%	102%	-4%	5%	263%	-22%	80%	21%	-37%

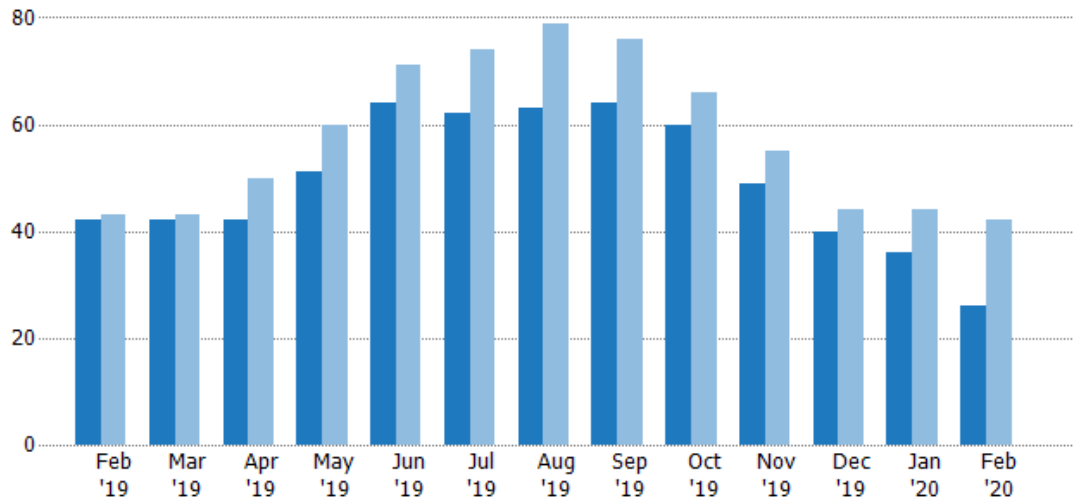
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '20	26	-38.1%
Feb '19	42	-2.3%
Feb '18	43	0%



Current Year	42	42	42	51	64	62	63	64	60	49	40	36	26
Prior Year	43	43	50	60	71	74	79	76	66	55	44	44	42
Percent Change from Prior Year	-2%	-2%	-16%	-15%	-10%	-16%	-20%	-16%	-9%	-11%	-9%	-18%	-38%

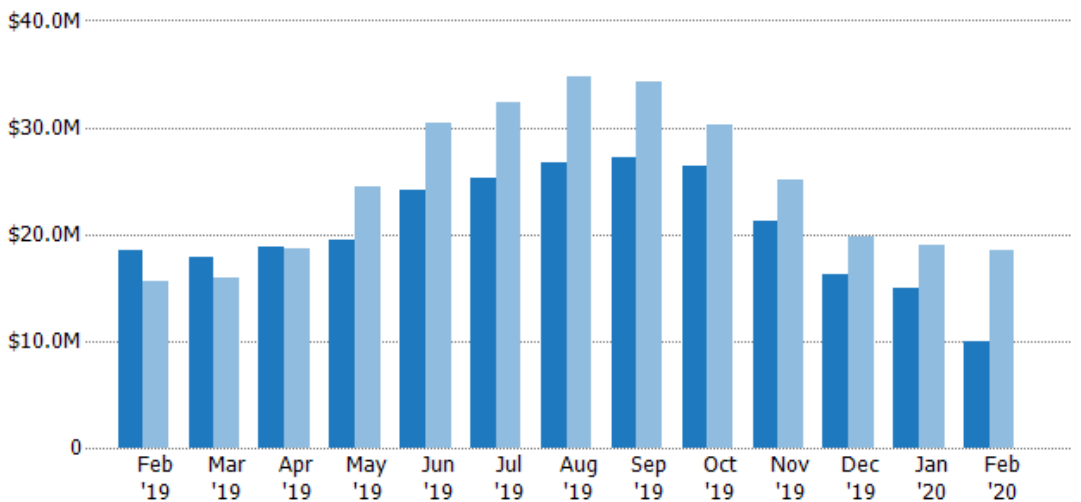
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$9.97M	-46.3%
Feb '19	\$18.6M	19.3%
Feb '18	\$15.5M	15.1%



Current Year	\$18.6M	\$17.9M	\$18.8M	\$19.4M	\$24.1M	\$25.3M	\$26.7M	\$27.2M	\$26.3M	\$21.2M	\$16.2M	\$14.9M	\$9.97M
Prior Year	\$15.5M	\$15.9M	\$18.7M	\$24.4M	\$30.4M	\$32.3M	\$34.8M	\$34.3M	\$30.3M	\$25M	\$19.7M	\$18.9M	\$18.6M
Percent Change from Prior Year	19%	13%	0%	-20%	-21%	-22%	-23%	-21%	-13%	-15%	-18%	-21%	-46%

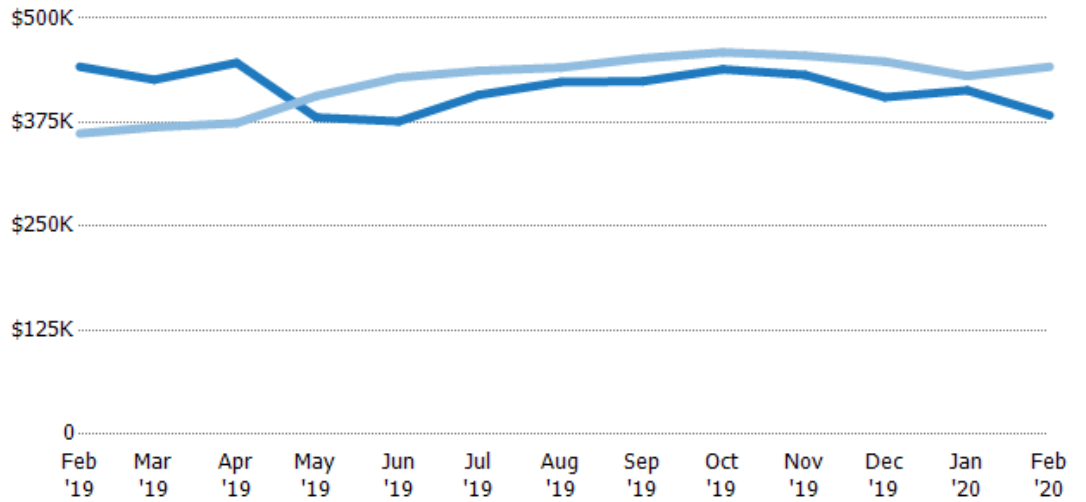
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$383K	-13.2%
Feb '19	\$442K	22.2%
Feb '18	\$361K	15.1%



Current Year	\$442K	\$426K	\$446K	\$381K	\$376K	\$408K	\$423K	\$424K	\$439K	\$432K	\$405K	\$413K	\$383K
Prior Year	\$361K	\$369K	\$374K	\$406K	\$429K	\$437K	\$441K	\$452K	\$459K	\$455K	\$448K	\$431K	\$442K
Percent Change from Prior Year	22%	15%	19%	-6%	-12%	-7%	-4%	-6%	-4%	-5%	-10%	-4%	-13%

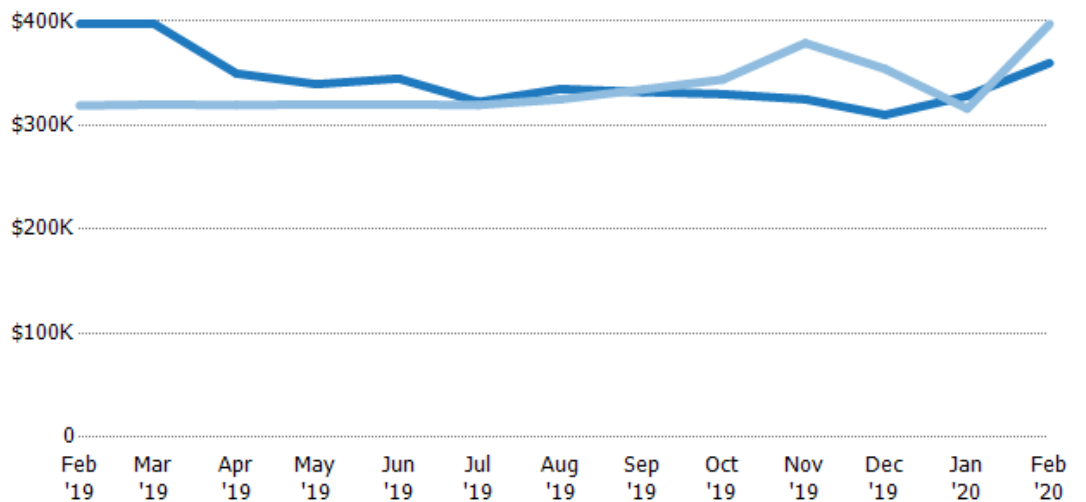
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$360K	-9.4%
Feb '19	\$397K	24.6%
Feb '18	\$319K	9.7%



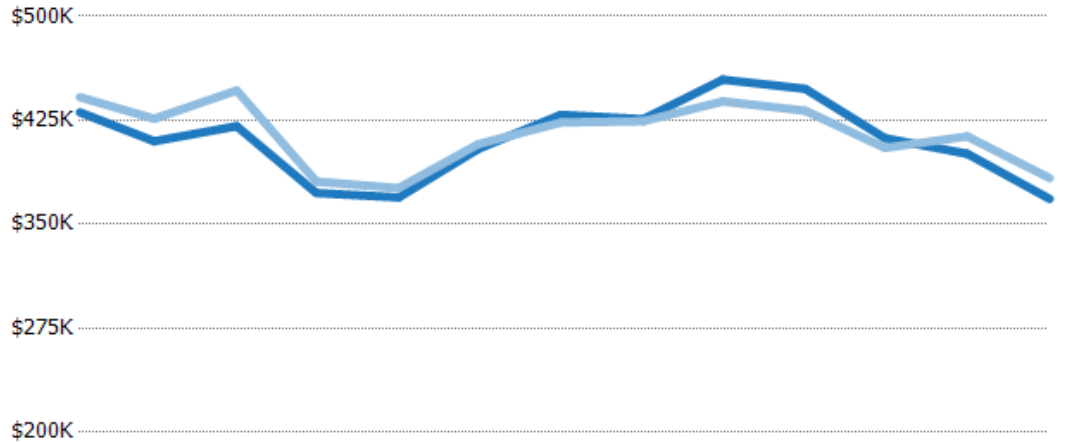
Current Year	\$397K	\$397K	\$350K	\$340K	\$345K	\$322K	\$335K	\$332K	\$330K	\$325K	\$310K	\$328K	\$360K
Prior Year	\$319K	\$320K	\$319K	\$320K	\$320K	\$319K	\$325K	\$334K	\$344K	\$379K	\$354K	\$316K	\$397K
Percent Change from Prior Year	25%	24%	9%	6%	8%	1%	3%	-1%	-4%	-14%	-12%	4%	-9%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



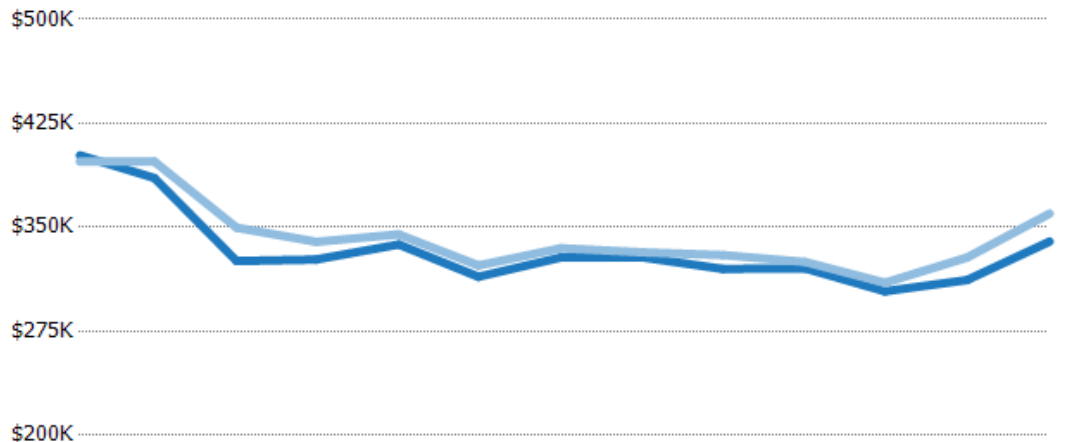
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$431K	\$410K	\$421K	\$373K	\$369K	\$404K	\$429K	\$426K	\$454K	\$448K	\$412K	\$401K	\$368K
Avg Listing Price	\$442K	\$426K	\$446K	\$381K	\$376K	\$408K	\$423K	\$424K	\$439K	\$432K	\$405K	\$413K	\$383K
Avg Listing Price as a % of Avg Est Value	103%	104%	106%	102%	102%	101%	99%	100%	97%	96%	98%	103%	104%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
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Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$402K	\$386K	\$326K	\$327K	\$338K	\$314K	\$328K	\$328K	\$320K	\$320K	\$304K	\$312K	\$340K
Median Listing Price	\$397K	\$397K	\$350K	\$340K	\$345K	\$322K	\$335K	\$332K	\$330K	\$325K	\$310K	\$328K	\$360K
Med Listing Price as a % of Med Est Value	99%	103%	107%	104%	102%	103%	102%	101%	103%	101%	102%	105%	106%

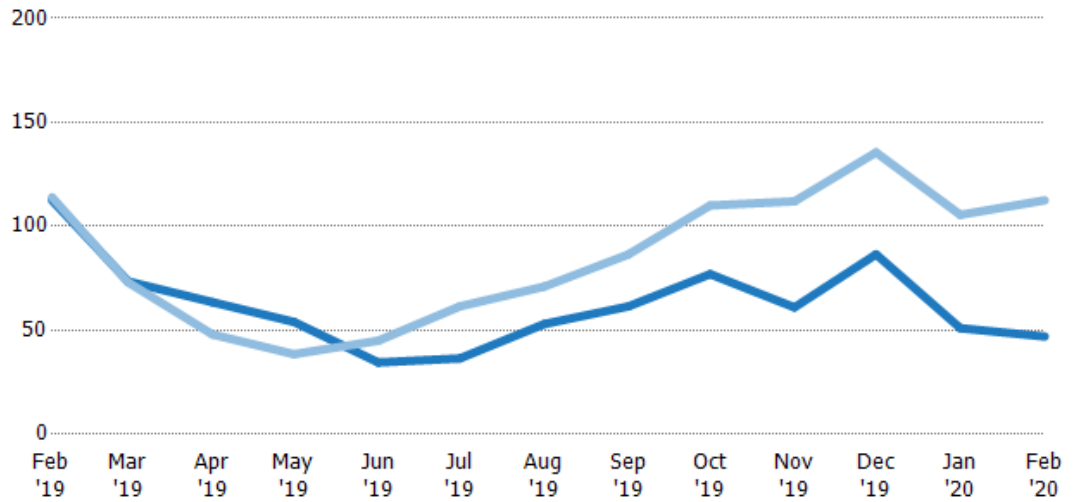
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

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Burlington, VT 05408
Property Type:
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Family Residence

Month/ Year	Days	% Chg.
Feb '20	47	-58.2%
Feb '19	113	-1.3%
Feb '18	114	-1.8%



Current Year	113	73.5	63.5	54	34.5	36.5	53	61.5	77	61	86.5	51	47
Prior Year	114	73	48	38.5	45	61.5	71	86.5	110	112	136	106	113
Percent Change from Prior Year	-1%	1%	32%	40%	-23%	-41%	-25%	-29%	-30%	-46%	-36%	-52%	-58%

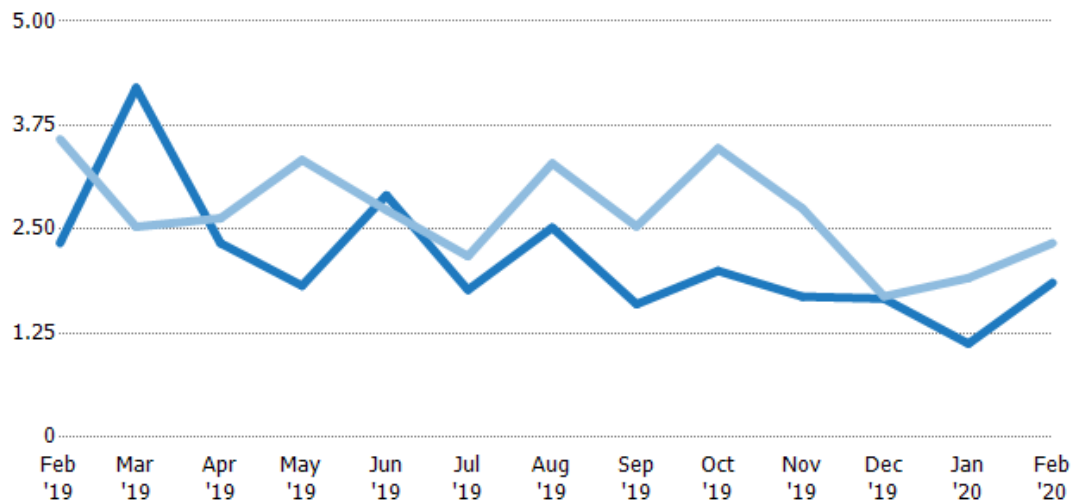
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Feb '20	1.86	-20.4%
Feb '19	2.33	-34.9%
Feb '18	3.58	9.1%



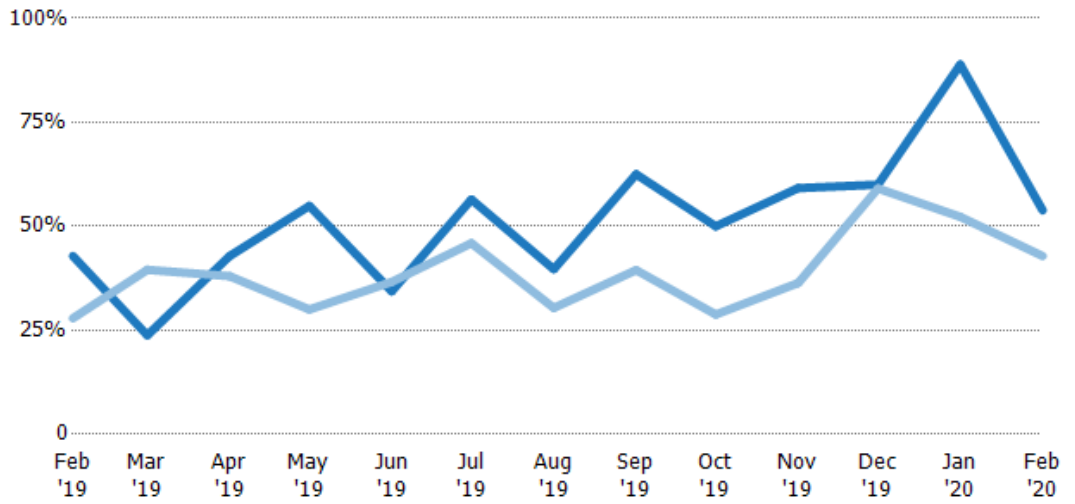
Current Year	2.33	4.2	2.33	1.82	2.91	1.77	2.52	1.6	2	1.69	1.67	1.13	1.86
Prior Year	3.58	2.53	2.63	3.33	2.73	2.18	3.29	2.53	3.47	2.75	1.69	1.91	2.33
Percent Change from Prior Year	-35%	66%	-11%	-45%	7%	-19%	-23%	-37%	-42%	-39%	-2%	-41%	-20%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

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Burlington, VT 05408
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Family Residence



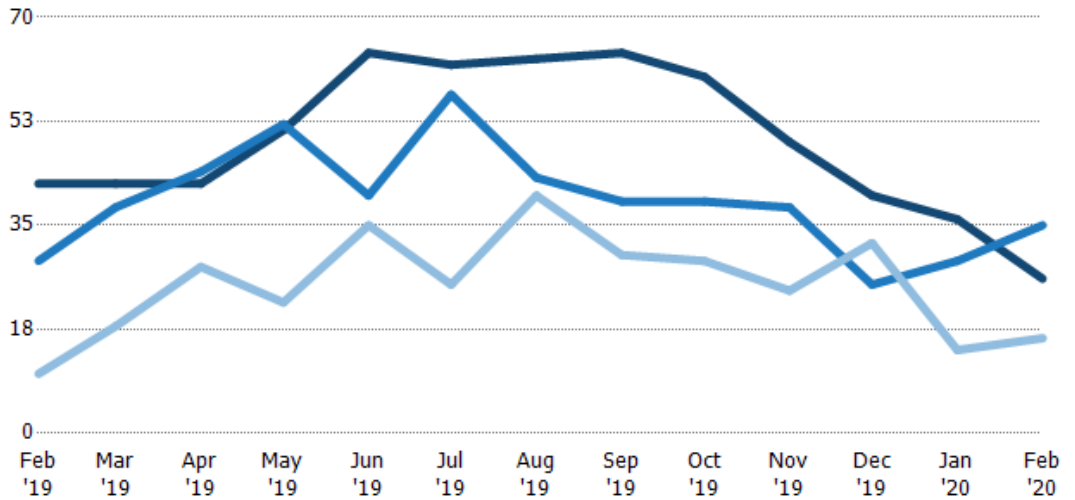
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	43%	24%	43%	55%	34%	56%	40%	63%	50%	59%	60%	89%	54%
Prior Year	28%	40%	38%	30%	37%	46%	30%	39%	29%	36%	59%	52%	43%
Change from Prior Year	-15%	16%	-5%	-25%	2%	-11%	-9%	-23%	-21%	-23%	-1%	-37%	-11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	42	42	42	51	64	62	63	64	60	49	40	36	26
Pending	29	38	44	52	40	57	43	39	39	38	25	29	35
Sold	10	18	28	22	35	25	40	30	29	24	32	14	16

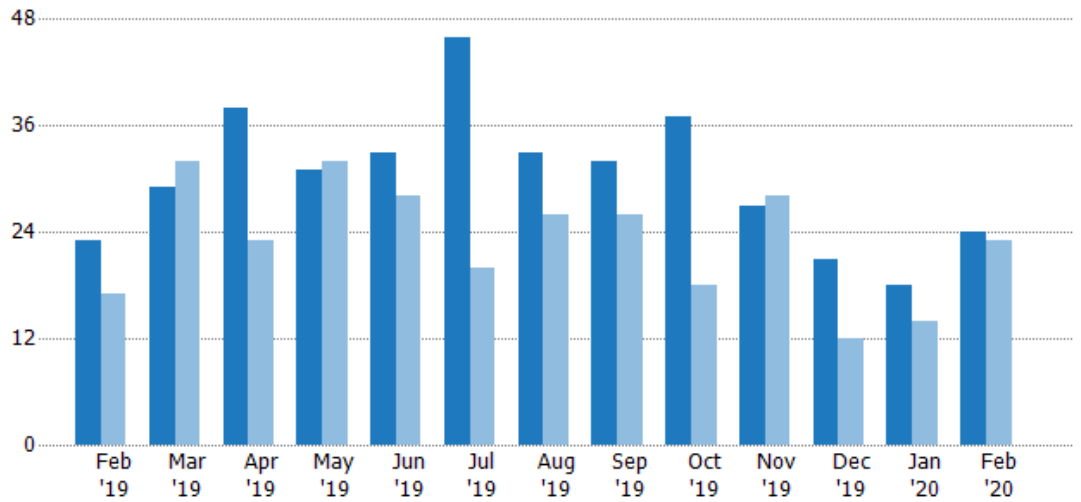
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '20	24	4.3%
Feb '19	23	35.3%
Feb '18	17	11.8%



Current Year	23	29	38	31	33	46	33	32	37	27	21	18	24
Prior Year	17	32	23	32	28	20	26	26	18	28	12	14	23
Percent Change from Prior Year	35%	-9%	65%	-3%	18%	130%	27%	23%	106%	-4%	75%	29%	4%

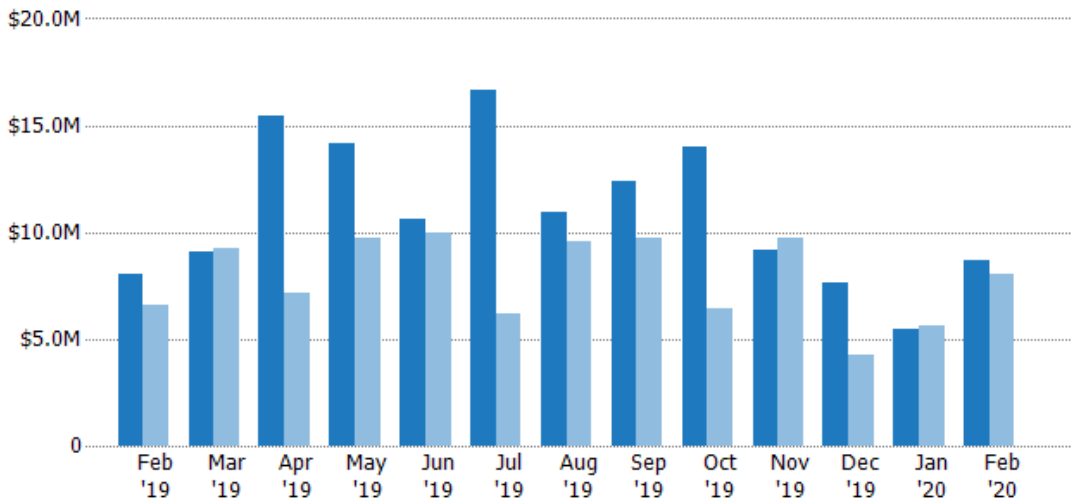
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$8.66M	8.2%
Feb '19	\$8M	20.9%
Feb '18	\$6.62M	-4.4%



Current Year	\$8M	\$9.08M	\$15.4M	\$14.1M	\$10.6M	\$16.6M	\$10.9M	\$12.4M	\$14M	\$9.12M	\$7.62M	\$5.42M	\$8.66M
Prior Year	\$6.62M	\$9.21M	\$7.13M	\$9.75M	\$9.94M	\$6.15M	\$9.53M	\$9.73M	\$6.41M	\$9.73M	\$4.27M	\$5.59M	\$8M
Percent Change from Prior Year	21%	-1%	116%	45%	7%	171%	14%	28%	119%	-6%	78%	-3%	8%

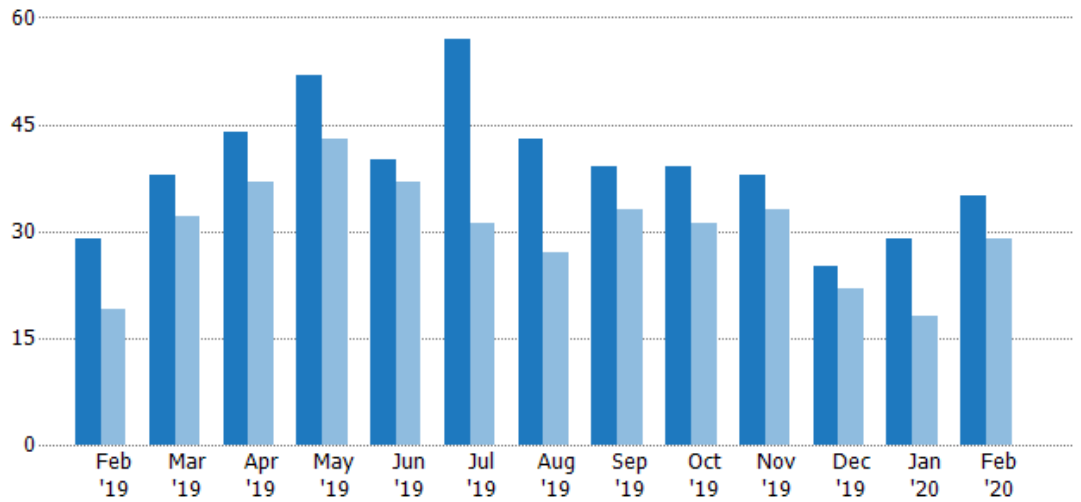
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '20	35	20.7%
Feb '19	29	52.6%
Feb '18	19	47.4%



Current Year	29	38	44	52	40	57	43	39	39	38	25	29	35
Prior Year	19	32	37	43	37	31	27	33	31	33	22	18	29
Percent Change from Prior Year	53%	19%	19%	21%	8%	84%	59%	18%	26%	15%	14%	61%	21%

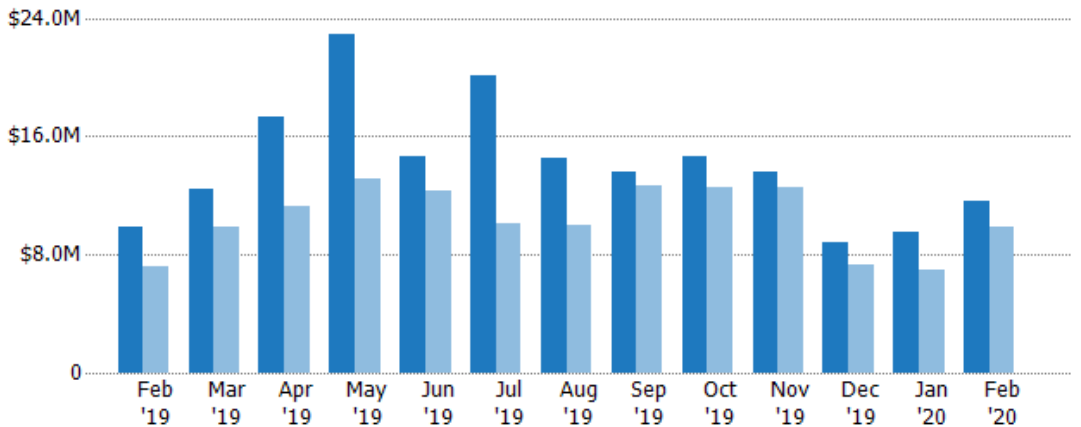
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$11.6M	17.3%
Feb '19	\$9.88M	37.9%
Feb '18	\$7.16M	20.6%



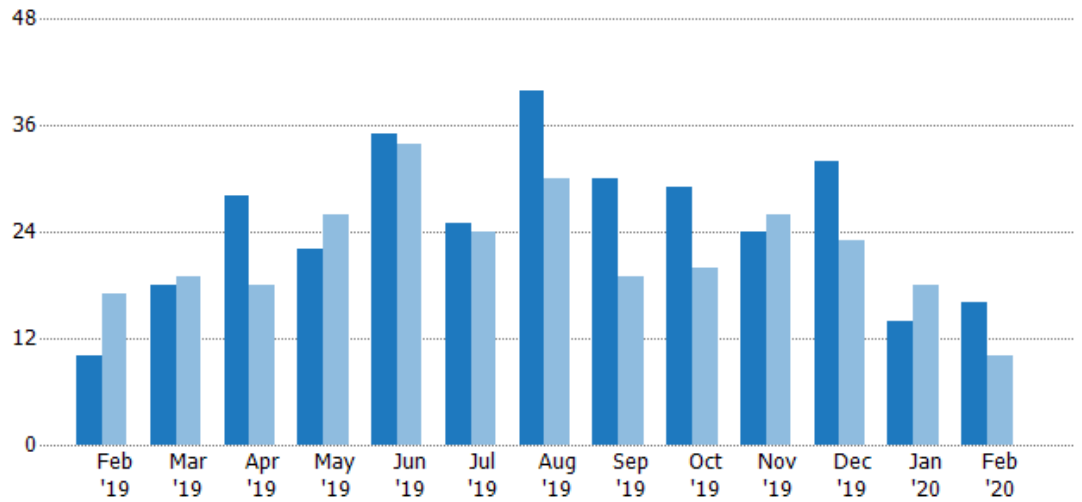
Current Year	\$9.88M	\$12.5M	\$17.3M	\$22.9M	\$14.7M	\$20.1M	\$14.5M	\$13.6M	\$14.7M	\$13.6M	\$8.81M	\$9.56M	\$11.6M
Prior Year	\$7.16M	\$9.92M	\$11.3M	\$13.1M	\$12.3M	\$10.1M	\$10M	\$12.6M	\$12.6M	\$12.5M	\$7.29M	\$6.97M	\$9.88M
Percent Change from Prior Year	38%	26%	54%	74%	19%	99%	45%	8%	17%	9%	21%	37%	17%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
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05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



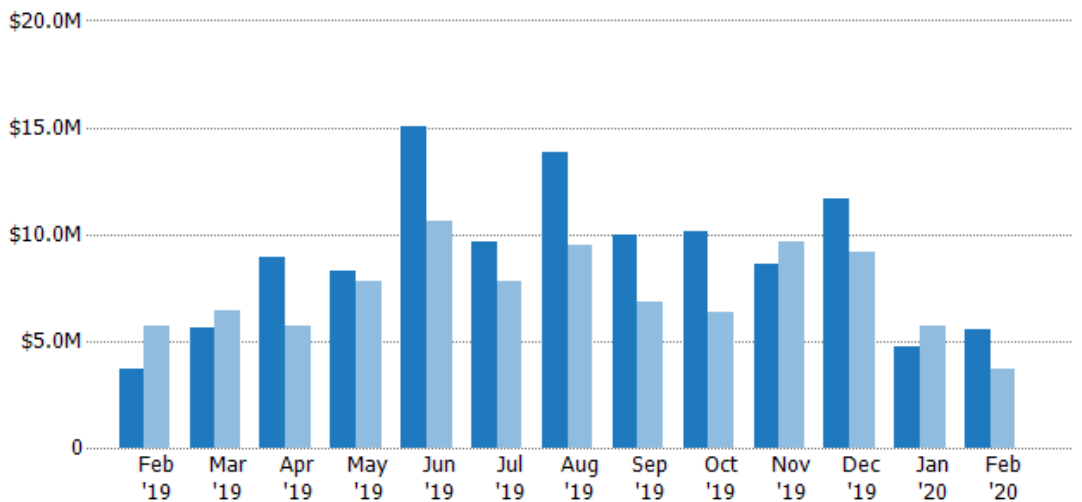
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	10	18	28	22	35	25	40	30	29	24	32	14	16
Prior Year	17	19	18	26	34	24	30	19	20	26	23	18	10
Percent Change from Prior Year	-41%	-5%	56%	-15%	3%	4%	33%	58%	45%	-8%	39%	-22%	60%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



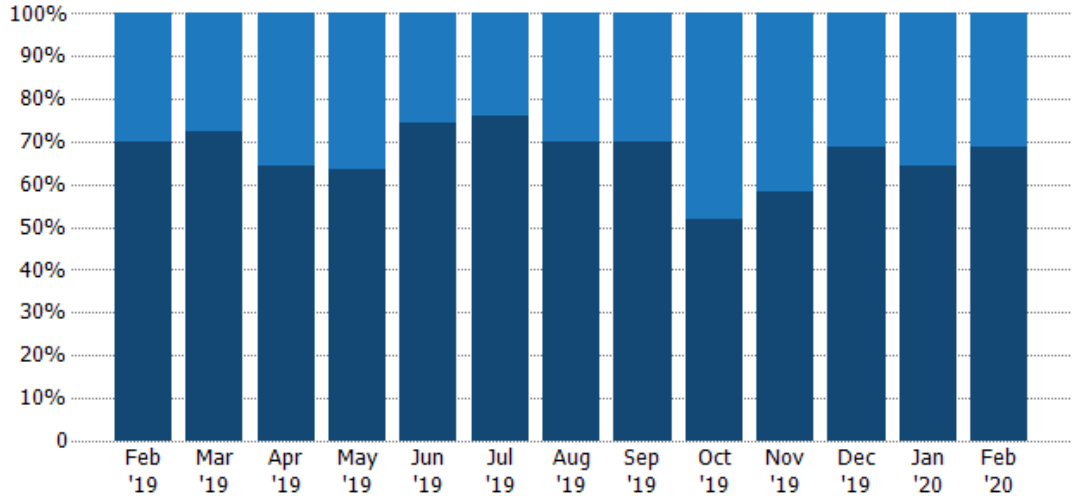
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$3.7M	\$5.63M	\$8.93M	\$8.27M	\$15M	\$9.65M	\$13.8M	\$10M	\$10.1M	\$8.62M	\$11.7M	\$4.72M	\$5.57M
Prior Year	\$5.67M	\$6.42M	\$5.67M	\$7.83M	\$10.6M	\$7.82M	\$9.45M	\$6.85M	\$6.37M	\$9.62M	\$9.19M	\$5.74M	\$3.7M
Percent Change from Prior Year	-35%	-12%	58%	6%	41%	23%	46%	46%	59%	-10%	27%	-18%	51%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



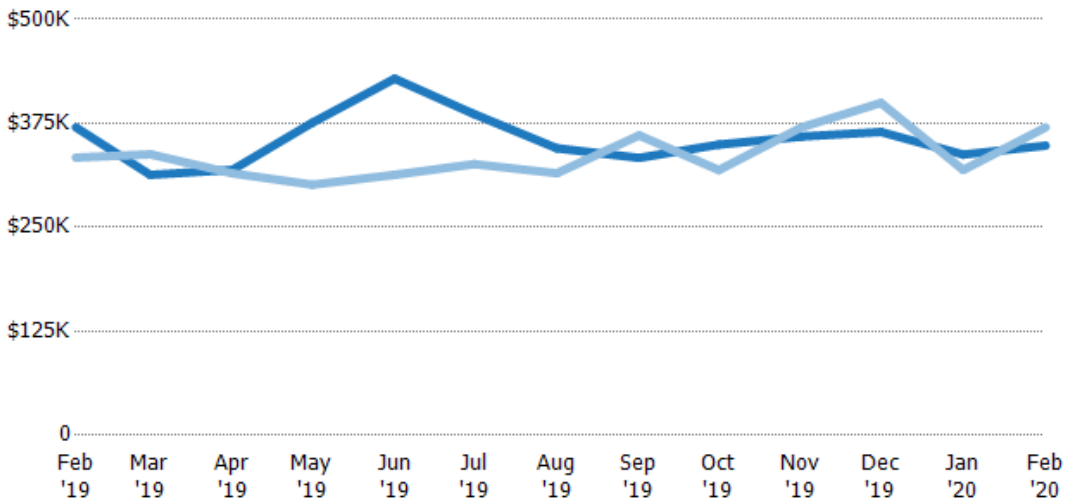
Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Condo/Townhouse	30%	28%	36%	36%	26%	24%	30%	30%	48%	42%	31%	36%	31%
Single Family Residence	70%	72%	64%	64%	74%	76%	70%	70%	52%	58%	69%	64%	69%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Feb '20	\$348K	-5.9%
Feb '19	\$370K	10.9%
Feb '18	\$334K	12.1%

Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$370K	\$313K	\$319K	\$376K	\$429K	\$386K	\$345K	\$333K	\$349K	\$359K	\$365K	\$337K	\$348K
Prior Year	\$334K	\$338K	\$315K	\$301K	\$313K	\$326K	\$315K	\$360K	\$319K	\$370K	\$399K	\$319K	\$370K
Percent Change from Prior Year	11%	-7%	1%	25%	37%	18%	10%	-8%	10%	-3%	-9%	6%	-6%

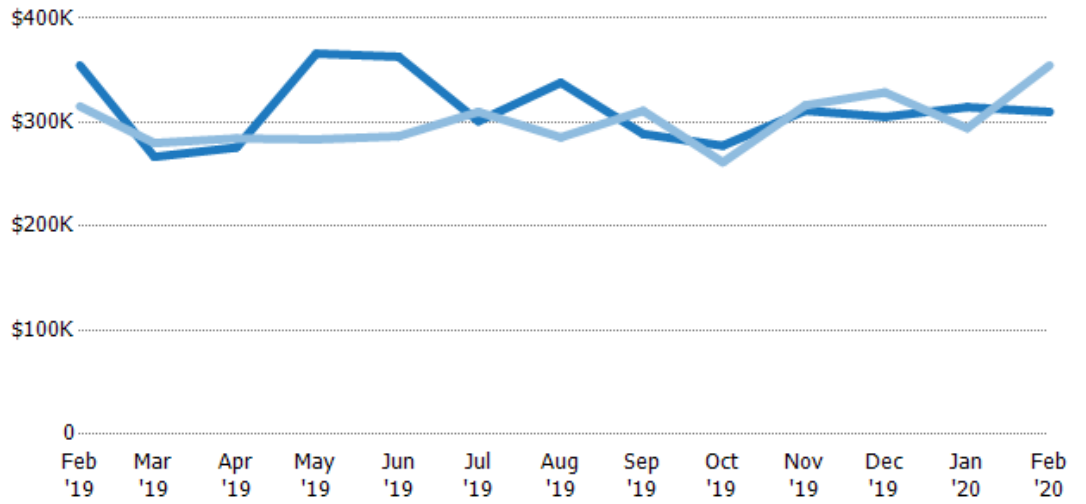
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$310K	-12.6%
Feb '19	\$355K	12.5%
Feb '18	\$315K	-17.5%



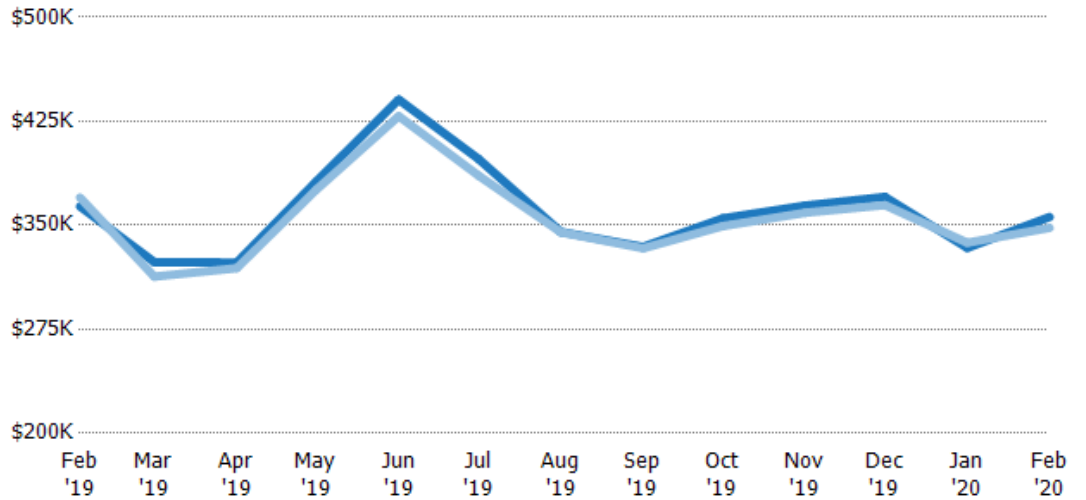
Current Year	\$355K	\$267K	\$276K	\$366K	\$363K	\$301K	\$338K	\$289K	\$278K	\$311K	\$305K	\$315K	\$310K
Prior Year	\$315K	\$280K	\$285K	\$284K	\$287K	\$310K	\$286K	\$311K	\$262K	\$316K	\$329K	\$294K	\$355K
Percent Change from Prior Year	13%	-5%	-3%	29%	27%	-3%	18%	-7%	6%	-2%	-7%	7%	-13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



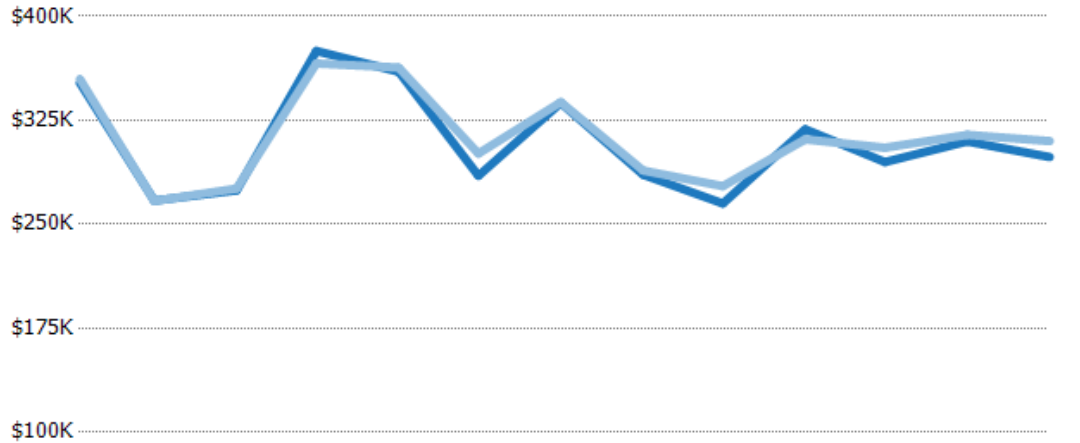
Avg List Price	\$364K	\$323K	\$323K	\$382K	\$441K	\$398K	\$345K	\$334K	\$355K	\$364K	\$370K	\$334K	\$356K
Avg Sales Price	\$370K	\$313K	\$319K	\$376K	\$429K	\$386K	\$345K	\$333K	\$349K	\$359K	\$365K	\$337K	\$348K
Avg Sales Price as a % of Avg List Price	102%	97%	99%	98%	97%	97%	100%	100%	98%	99%	98%	101%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



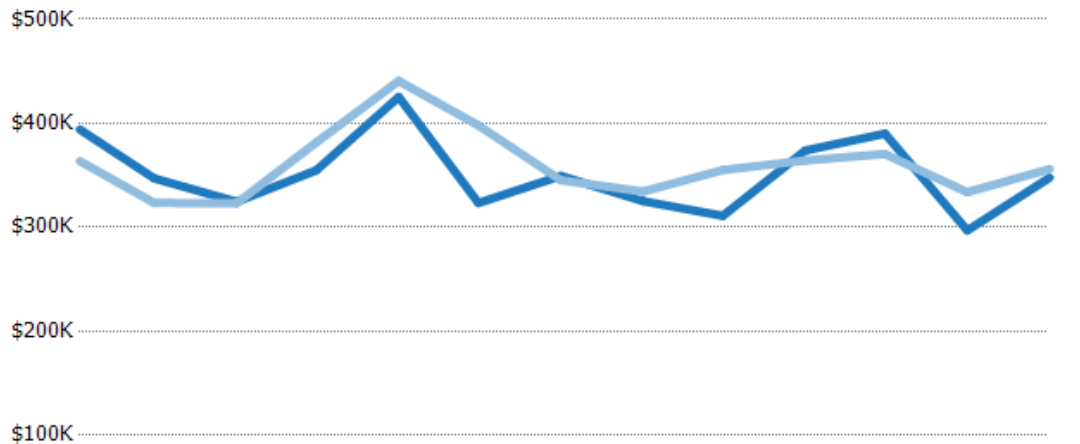
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median List Price	\$352K	\$267K	\$274K	\$375K	\$360K	\$285K	\$338K	\$286K	\$265K	\$319K	\$295K	\$310K	\$299K
Median Sales Price	\$355K	\$267K	\$276K	\$366K	\$363K	\$301K	\$338K	\$289K	\$278K	\$311K	\$305K	\$315K	\$310K
Med Sales Price as a % of Med List Price	101%	100%	100%	98%	101%	106%	100%	101%	105%	98%	103%	102%	104%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Winooski, VT
05404, Burlington, VT 05406,
Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



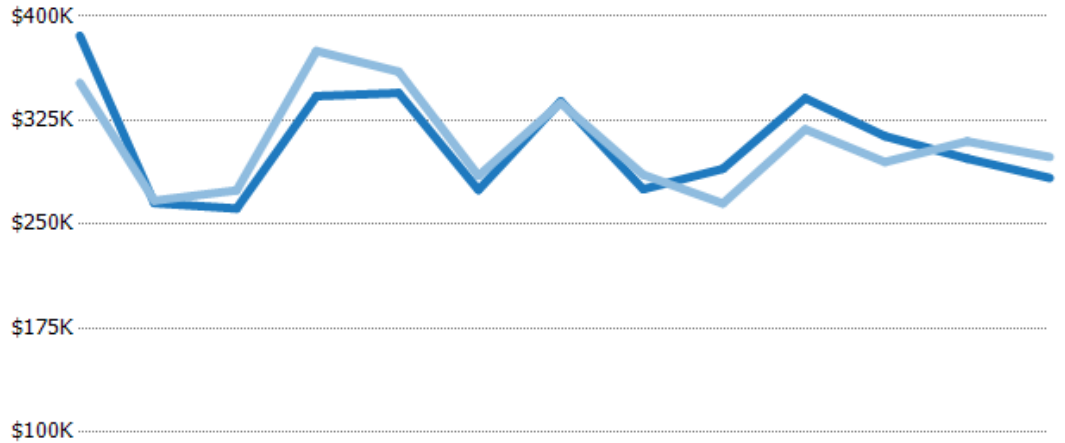
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$394K	\$347K	\$325K	\$355K	\$425K	\$323K	\$349K	\$325K	\$311K	\$374K	\$390K	\$297K	\$348K
Avg Sales Price	\$364K	\$323K	\$323K	\$382K	\$441K	\$398K	\$345K	\$334K	\$355K	\$364K	\$370K	\$334K	\$356K
Avg Sales Price as a % of Avg Est Value	92%	93%	100%	108%	104%	123%	99%	103%	114%	97%	95%	112%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
 Burlington, VT 05402, Winooski, VT
 05404, Burlington, VT 05406,
 Burlington, VT 05408
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$386K	\$265K	\$261K	\$342K	\$345K	\$275K	\$339K	\$275K	\$290K	\$341K	\$313K	\$297K	\$283K
Median Sales Price	\$352K	\$267K	\$274K	\$375K	\$360K	\$285K	\$338K	\$286K	\$265K	\$319K	\$295K	\$310K	\$299K
Med Sales Price as a % of Med Est Value	91%	101%	105%	110%	104%	104%	100%	104%	91%	93%	94%	104%	105%