

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

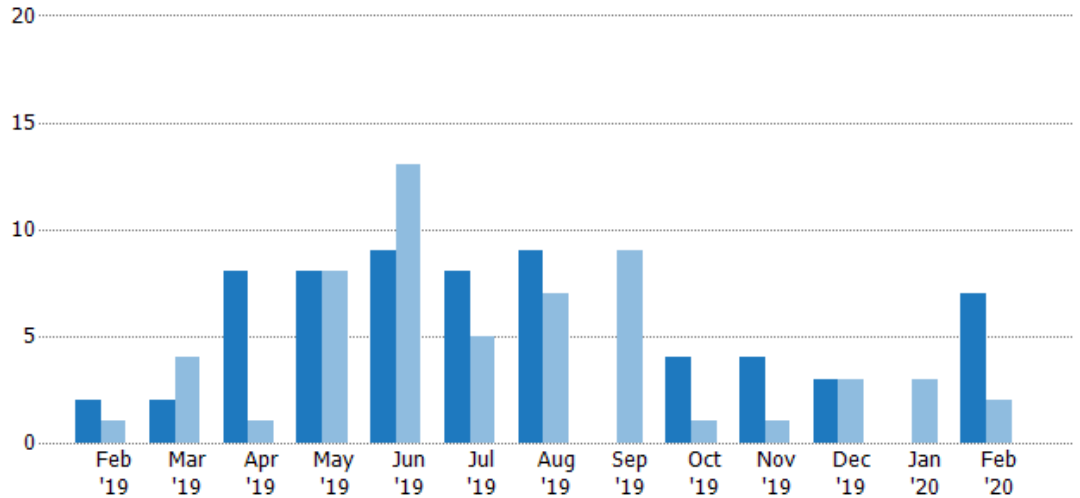
Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	2	+250%	7	5	+40%
New Listing Volume	\$2,520,900	\$5,314,000	-52.6%	\$2,520,900	\$6,010,000	-58.1%
Active Listing Count	15	27	-44.4%	N/A	N/A	
Active Listing Volume	\$5,053,800	\$12,722,500	-60.3%	N/A	N/A	
Average Listing Price	\$336,920	\$471,204	-28.5%	\$503,296	\$384,595	+30.9%
Median Listing Price	\$269,000	\$280,000	-3.9%	\$273,612	\$287,605	-4.9%
Median Days in RPR	129	184	-29.9%	207.6	176.5	+17.6%
Months of Inventory	5	13.5	-63%	6.5	11.4	-43%
Absorption Rate	20%	7.41%	+12.6%	15.38%	8.77%	+6.6%
Sales Activity Charts Metrics						
New Pending Sales Count	4	3	+33.3%	7	4	+75%
New Pending Sales Volume	\$907,900	\$1,052,900	-13.8%	\$1,800,500	\$1,352,800	+33.1%
Pending Sales Count	7	4	+75%	N/A	N/A	
Pending Sales Volume	\$1,505,400	\$1,352,800	+11.3%	N/A	N/A	
Closed Sales Count	2	2	+/-	5	4	+25%
Closed Sales Volume	\$661,000	\$267,000	+147.6%	\$1,438,000	\$849,500	+69.3%
Average Sales Price	\$330,500	\$133,500	+147.6%	\$287,600	\$212,375	+35.4%
Median Sales Price	\$330,500	\$133,500	+147.6%	\$315,200	\$212,375	+48.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



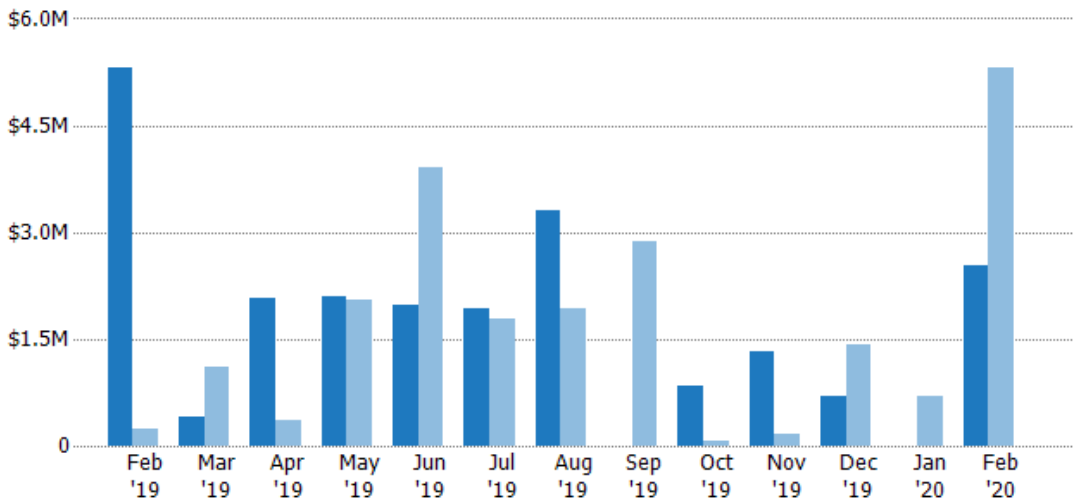
Current Year	2	2	8	8	9	8	9	-	4	4	3	-	7
Prior Year	1	4	1	8	13	5	7	9	1	1	3	3	2
Percent Change from Prior Year	100%	-50%	700%	0%	-31%	60%	29%	-100%	300%	300%	0%	-100%	250%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$5.31M	\$410K	\$2.07M	\$2.11M	\$1.96M	\$1.92M	\$3.3M	-	\$834K	\$1.32M	\$693K	-	\$2.52M
Prior Year	\$238K	\$1.11M	\$350K	\$2.06M	\$3.91M	\$1.79M	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M
Percent Change from Prior Year	2,137%	-63%	491%	2%	-50%	7%	71%	-100%	943%	703%	-51%	-100%	-53%

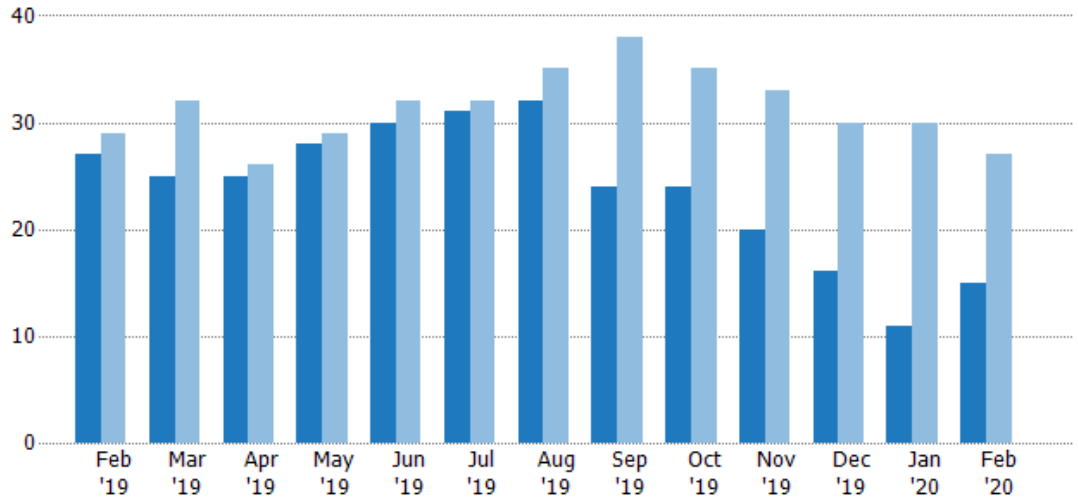
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Feb '20	15	-44.4%
Feb '19	27	-6.9%
Feb '18	29	-3.4%



Current Year	27	25	25	28	30	31	32	24	24	20	16	11	15
Prior Year	29	32	26	29	32	32	35	38	35	33	30	30	27
Percent Change from Prior Year	-7%	-22%	-4%	-3%	-6%	-3%	-9%	-37%	-31%	-39%	-47%	-63%	-44%

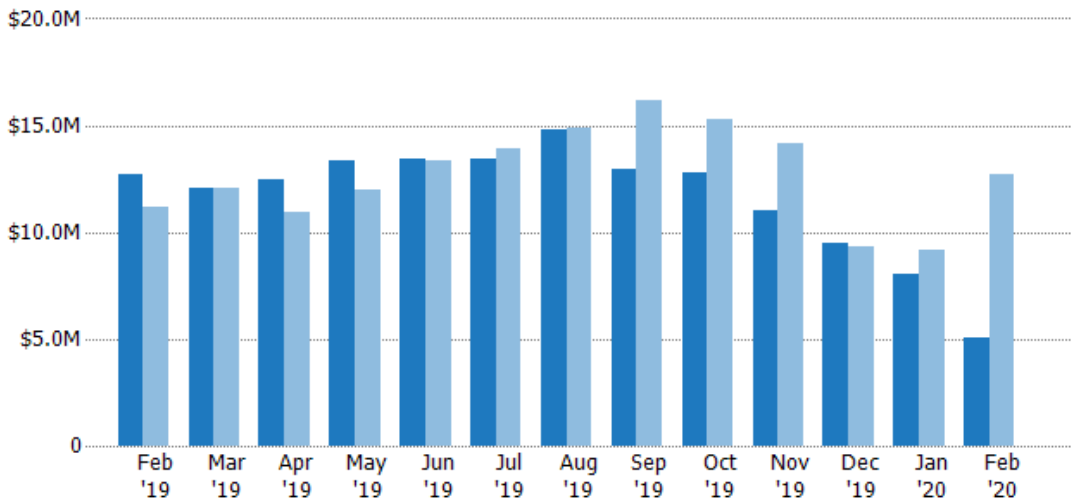
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$5.05M	-60.3%
Feb '19	\$12.7M	13.7%
Feb '18	\$11.2M	44%



Current Year	\$12.7M	\$12.1M	\$12.4M	\$13.3M	\$13.4M	\$13.5M	\$14.8M	\$13M	\$12.8M	\$11M	\$9.49M	\$8.03M	\$5.05M
Prior Year	\$11.2M	\$12M	\$10.9M	\$12M	\$13.4M	\$13.9M	\$14.9M	\$16.2M	\$15.3M	\$14.2M	\$9.34M	\$9.2M	\$12.7M
Percent Change from Prior Year	14%	0%	14%	11%	0%	-3%	-1%	-20%	-16%	-22%	2%	-13%	-60%

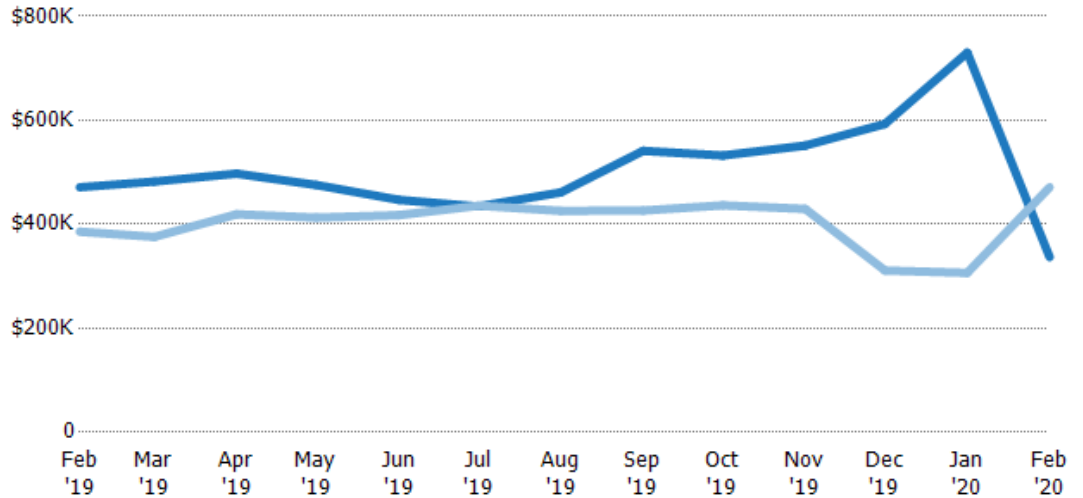
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$337K	-28.5%
Feb '19	\$471K	22.1%
Feb '18	\$386K	49.1%



Current Year	\$471K	\$482K	\$497K	\$476K	\$447K	\$434K	\$461K	\$541K	\$532K	\$551K	\$593K	\$730K	\$337K
Prior Year	\$386K	\$376K	\$419K	\$413K	\$418K	\$436K	\$426K	\$426K	\$436K	\$430K	\$311K	\$307K	\$471K
Percent Change from Prior Year	22%	28%	19%	15%	7%	0%	8%	27%	22%	28%	91%	138%	-28%

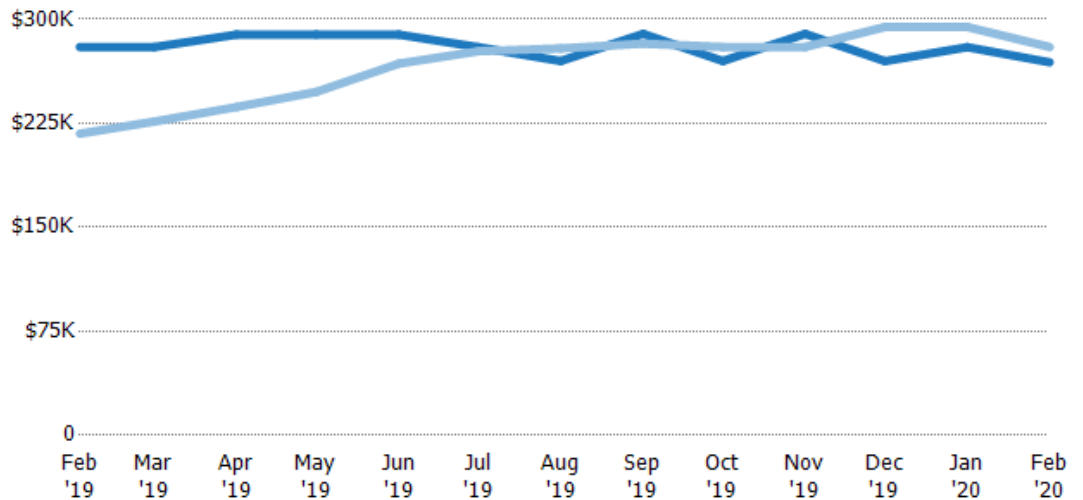
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$269K	-3.9%
Feb '19	\$280K	28.7%
Feb '18	\$218K	28.7%



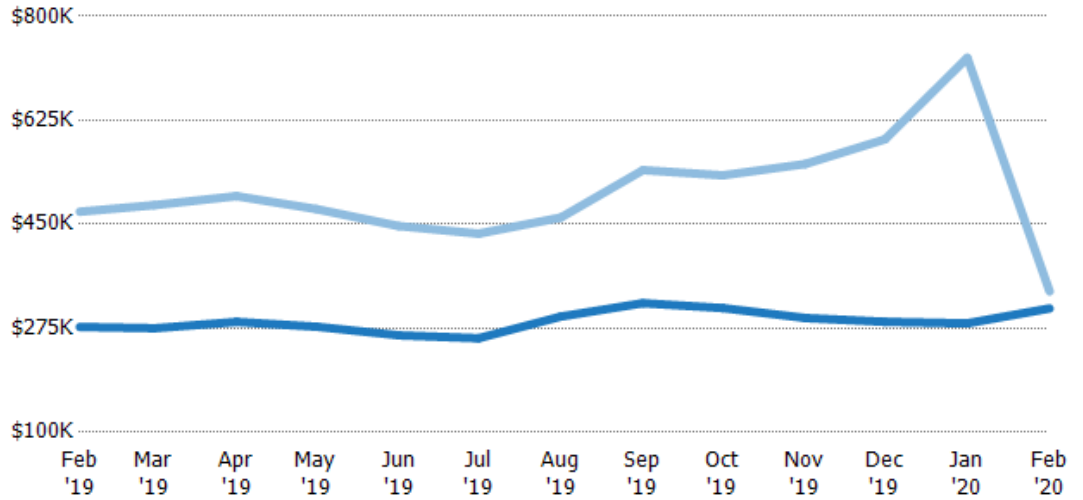
Current Year	\$280K	\$280K	\$289K	\$289K	\$289K	\$280K	\$270K	\$289K	\$270K	\$289K	\$270K	\$280K	\$269K
Prior Year	\$218K	\$226K	\$237K	\$248K	\$268K	\$277K	\$279K	\$282K	\$280K	\$280K	\$294K	\$294K	\$280K
Percent Change from Prior Year	29%	24%	22%	17%	8%	1%	-3%	2%	-4%	3%	-8%	-5%	-4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



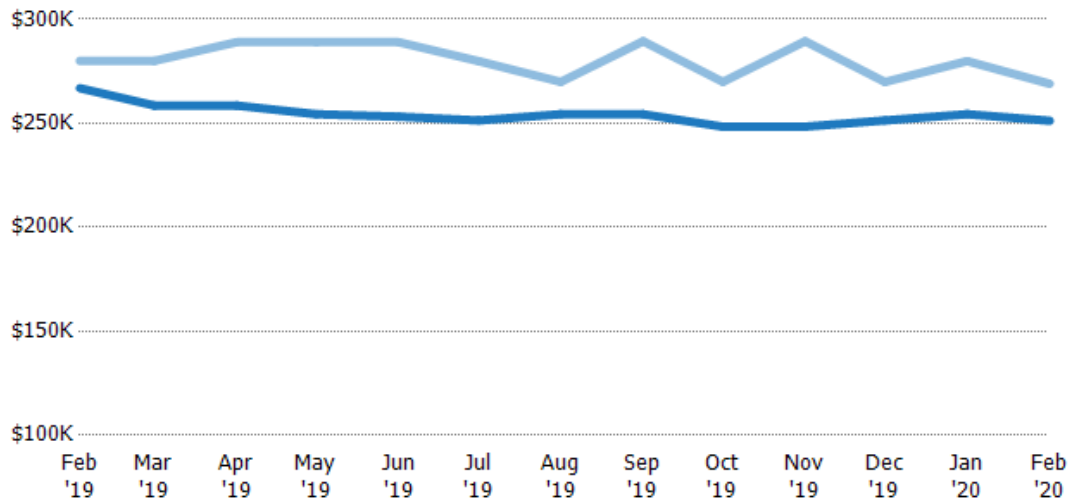
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$277K	\$275K	\$286K	\$278K	\$263K	\$258K	\$295K	\$317K	\$309K	\$292K	\$286K	\$283K	\$308K
Avg Listing Price	\$471K	\$482K	\$497K	\$476K	\$447K	\$434K	\$461K	\$541K	\$532K	\$551K	\$593K	\$730K	\$337K
Avg Listing Price as a % of Avg Est Value	170%	175%	174%	171%	170%	168%	157%	171%	172%	189%	207%	258%	109%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$267K	\$259K	\$259K	\$254K	\$253K	\$251K	\$254K	\$254K	\$248K	\$248K	\$251K	\$254K	\$251K
Median Listing Price	\$280K	\$280K	\$289K	\$289K	\$289K	\$280K	\$270K	\$289K	\$270K	\$289K	\$270K	\$280K	\$269K
Med Listing Price as a % of Med Est Value	105%	108%	112%	114%	114%	111%	106%	114%	109%	117%	107%	110%	107%

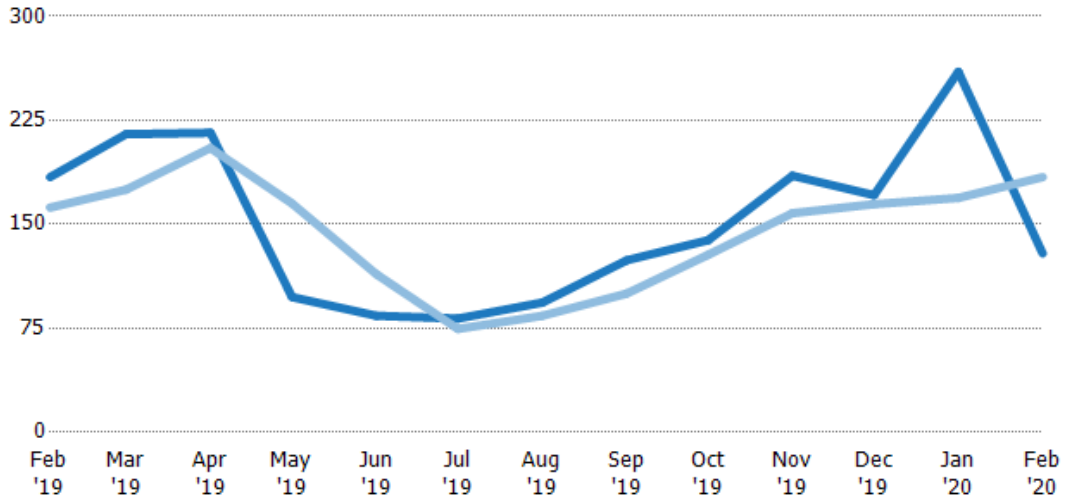
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Feb '20	129	-29.9%
Feb '19	184	13.6%
Feb '18	162	18.2%



Current Year	184	215	216	97.5	84	82	93.5	124	139	185	171	260	129
Prior Year	162	175	205	165	114	74.5	84	100	128	158	165	169	184
Percent Change from Prior Year	14%	23%	5%	-41%	-26%	10%	11%	24%	8%	17%	4%	54%	-30%

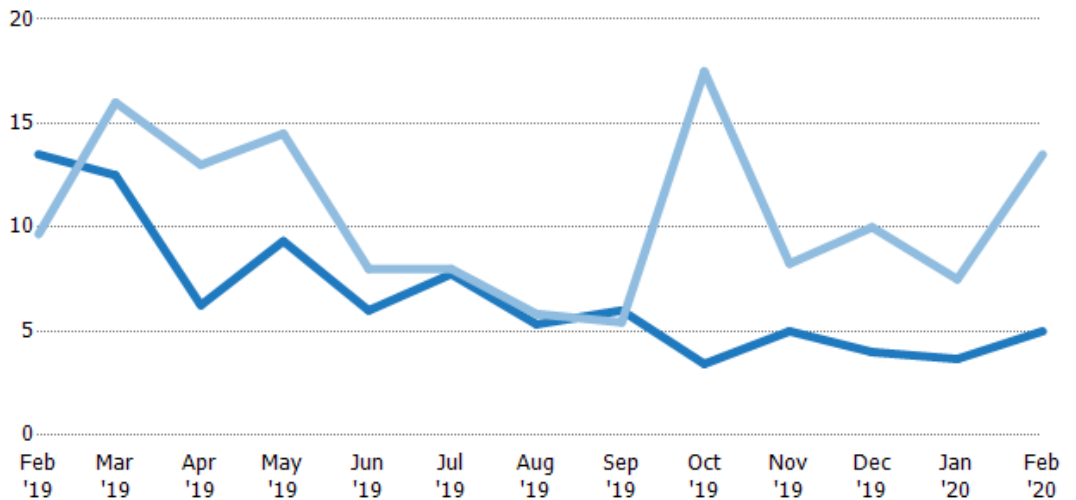
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Feb '20	5	-63%
Feb '19	13.5	39.7%
Feb '18	9.67	-3.4%



Current Year	13.5	12.5	6.25	9.33	6	7.75	5.33	6	3.43	5	4	3.67	5
Prior Year	9.67	16	13	14.5	8	8	5.83	5.43	17.5	8.25	10	7.5	13.5
Percent Change from Prior Year	40%	-22%	-52%	-36%	-25%	-3%	-9%	11%	-80%	-39%	-60%	-51%	-63%

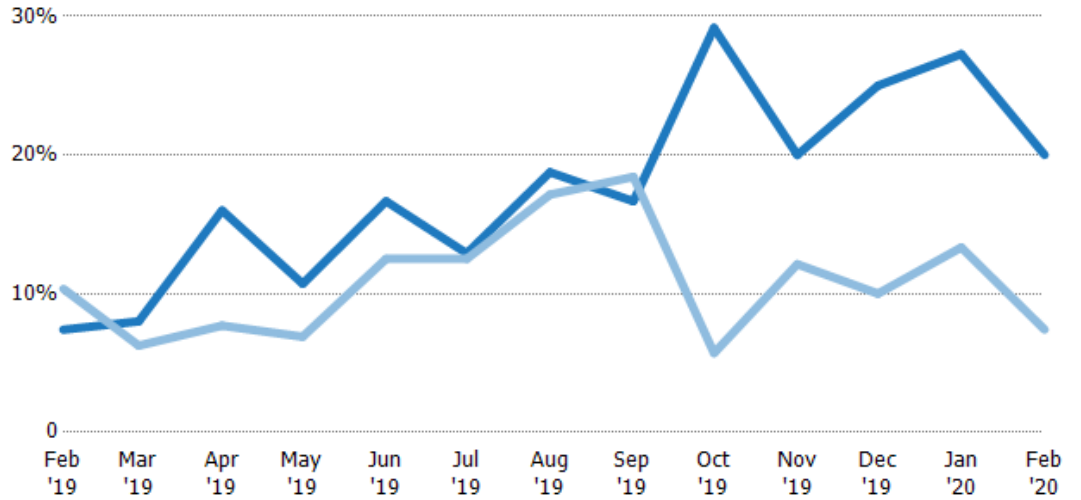
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Feb '20	20%	-12.6%
Feb '19	7%	2.9%
Feb '18	10%	3.6%



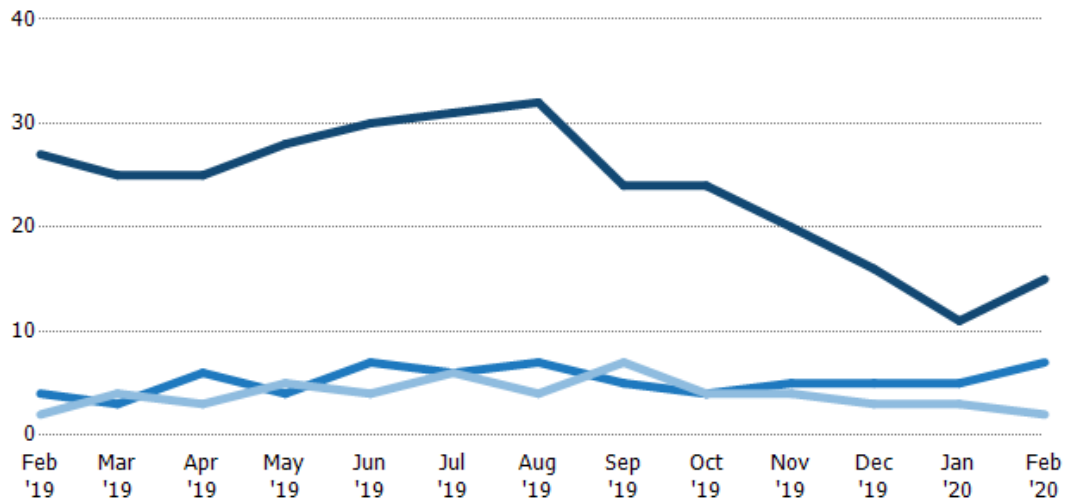
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	7%	8%	16%	11%	17%	13%	19%	17%	29%	20%	25%	27%	20%
Prior Year	10%	6%	8%	7%	13%	13%	17%	18%	6%	12%	10%	13%	7%
Change from Prior Year	3%	-2%	-8%	-4%	-4%	0%	-2%	2%	-23%	-8%	-15%	-14%	-13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	27	25	25	28	30	31	32	24	24	20	16	11	15
Pending	4	3	6	4	7	6	7	5	4	5	5	5	7
Sold	2	4	3	5	4	6	4	7	4	4	3	3	2

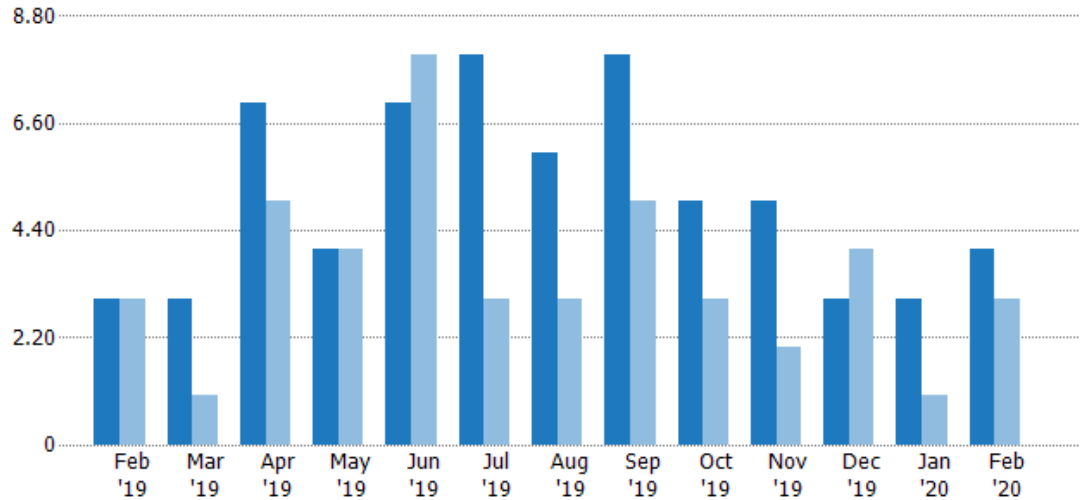
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '20	4	33.3%
Feb '19	3	0%
Feb '18	3	33.3%



Current Year	3	3	7	4	7	8	6	8	5	5	3	3	4
Prior Year	3	1	5	4	8	3	3	5	3	2	4	1	3
Percent Change from Prior Year	0%	200%	40%	0%	-13%	167%	100%	60%	67%	150%	-25%	200%	33%

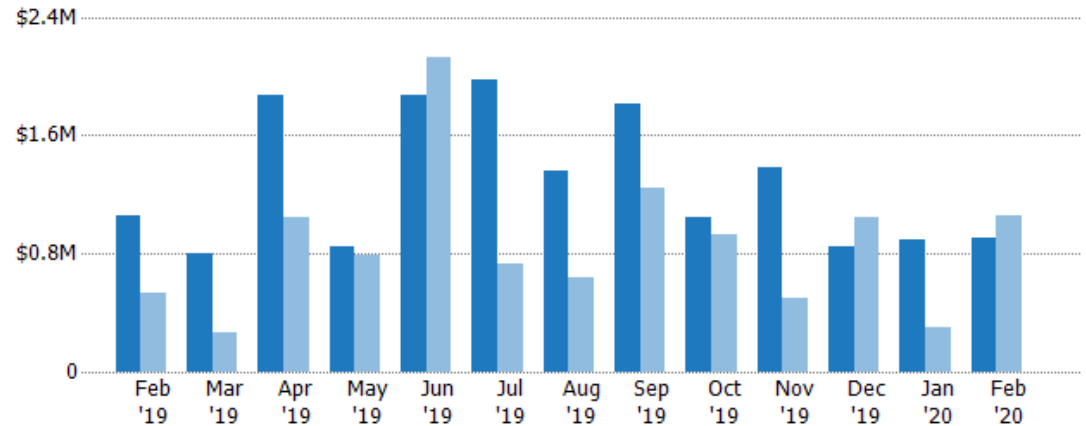
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$908K	-13.8%
Feb '19	\$1.05M	98.1%
Feb '18	\$532K	52.2%



Current Year	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.98M	\$1.36M	\$1.81M	\$1.05M	\$1.38M	\$853K	\$893K	\$908K
Prior Year	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$735K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M
Percent Change from Prior Year	98%	196%	80%	7%	-12%	169%	112%	46%	13%	180%	-18%	198%	-14%

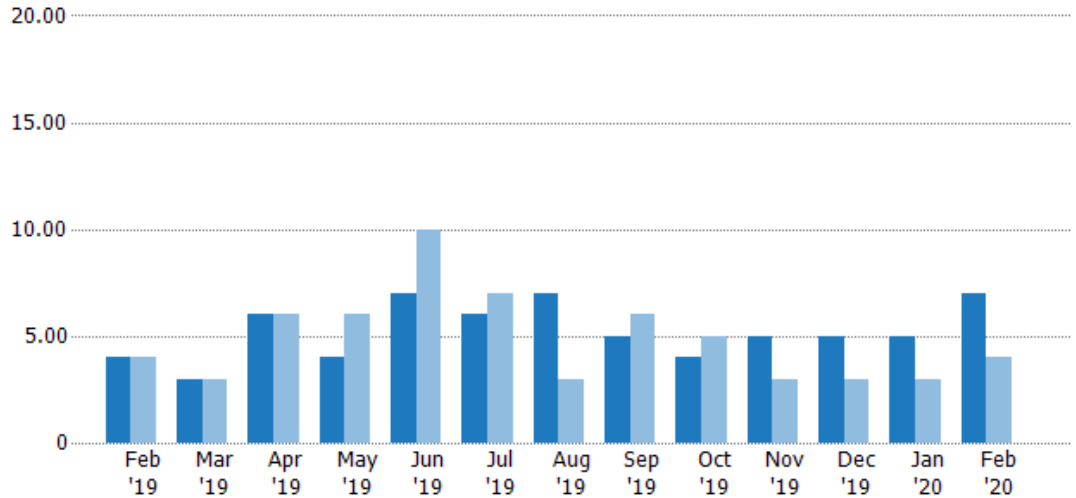
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '20	7	75%
Feb '19	4	0%
Feb '18	4	100%



Current Year	4	3	6	4	7	6	7	5	4	5	5	5	7
Prior Year	4	3	6	6	10	7	3	6	5	3	3	3	4
Percent Change from Prior Year	0%	0%	0%	-33%	-30%	-14%	133%	-17%	-20%	67%	67%	67%	75%

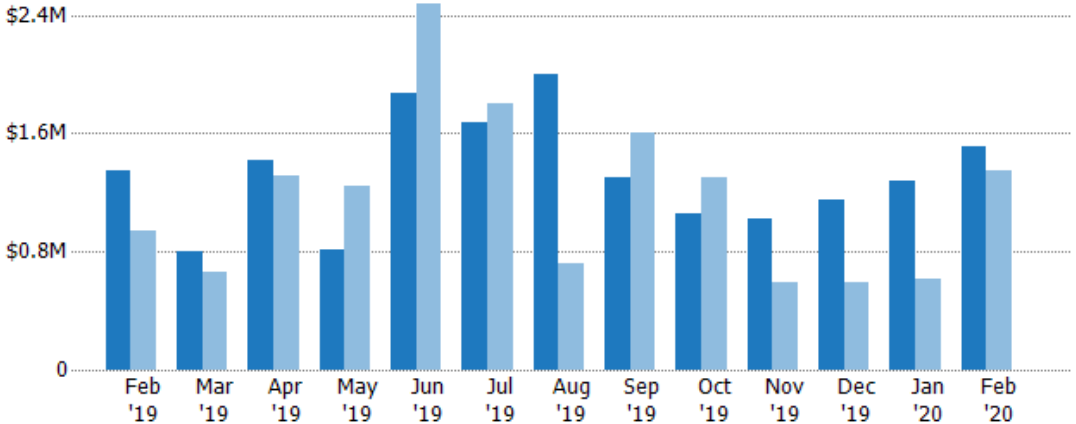
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$1.51M	11.3%
Feb '19	\$1.35M	44.5%
Feb '18	\$936K	74.3%



Current Year	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$1.03M	\$1.15M	\$1.28M	\$1.51M
Prior Year	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M
Percent Change from Prior Year	44%	20%	8%	-35%	-24%	-7%	176%	-19%	-19%	74%	96%	108%	11%

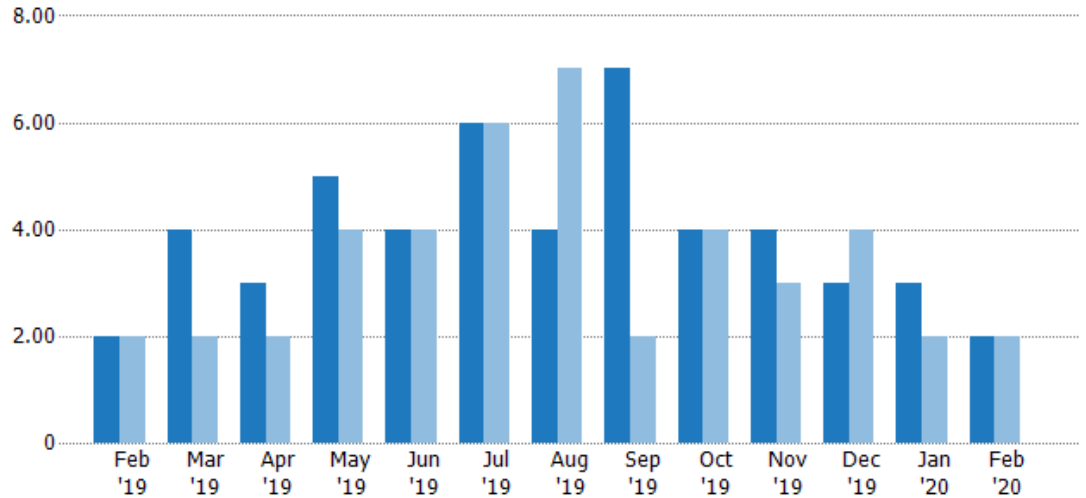
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Feb '20	2	0%
Feb '19	2	0%
Feb '18	2	0%



Current Year	2	4	3	5	4	6	4	7	4	4	3	3	2
Prior Year	2	2	2	4	4	6	7	2	4	3	4	2	2
Percent Change from Prior Year	0%	100%	50%	25%	0%	0%	-43%	250%	0%	33%	-25%	50%	0%

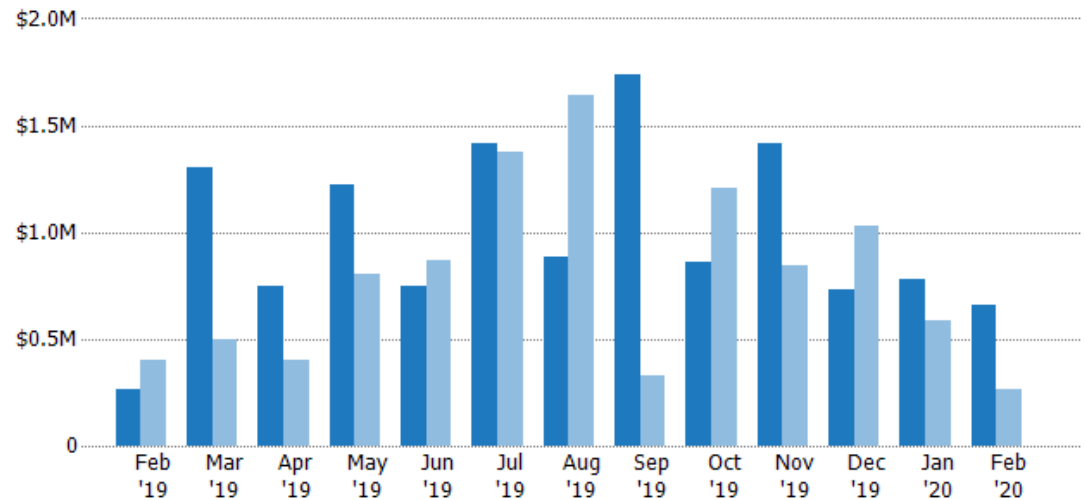
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$661K	147.6%
Feb '19	\$267K	-33.1%
Feb '18	\$399K	-4%



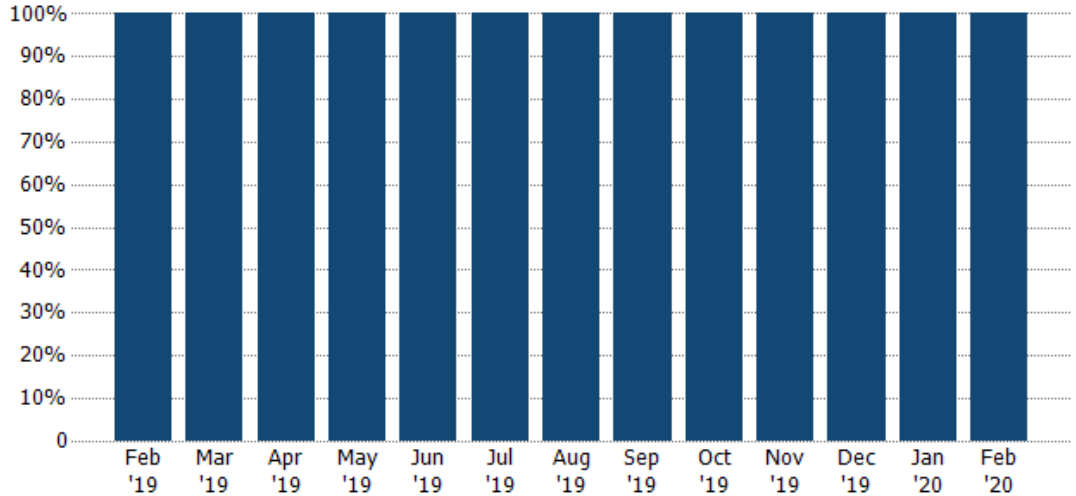
Current Year	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K
Prior Year	\$399K	\$500K	\$399K	\$804K	\$870K	\$1.37M	\$1.64M	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K
Percent Change from Prior Year	-33%	161%	87%	52%	-14%	3%	-46%	433%	-29%	67%	-29%	33%	148%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



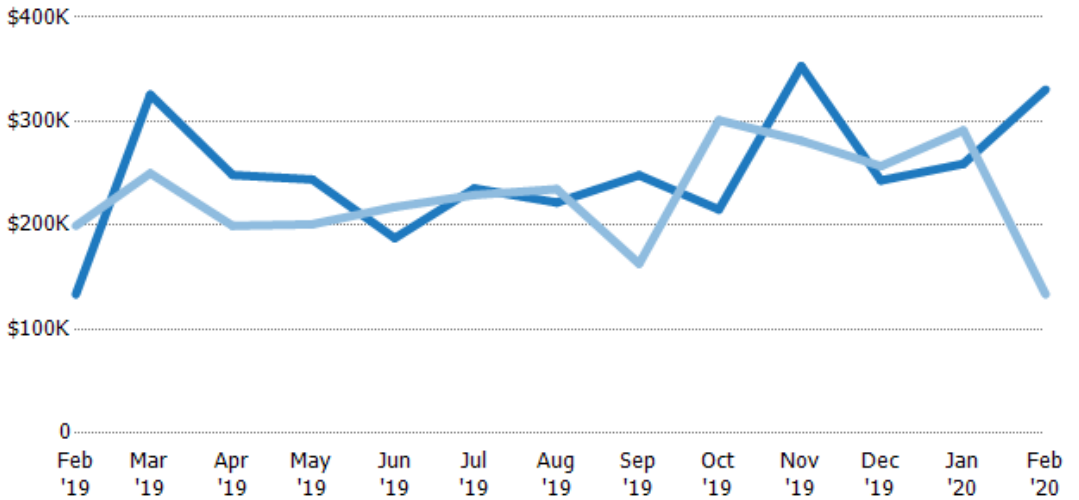
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Feb '20	\$331K	147.6%
Feb '19	\$134K	-33.1%
Feb '18	\$200K	-4%

Current Year	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K
Prior Year	\$200K	\$250K	\$200K	\$201K	\$218K	\$229K	\$235K	\$163K	\$301K	\$281K	\$257K	\$291K	\$134K
Percent Change from Prior Year	-33%	30%	24%	21%	-14%	3%	-5%	52%	-29%	26%	-5%	-11%	148%

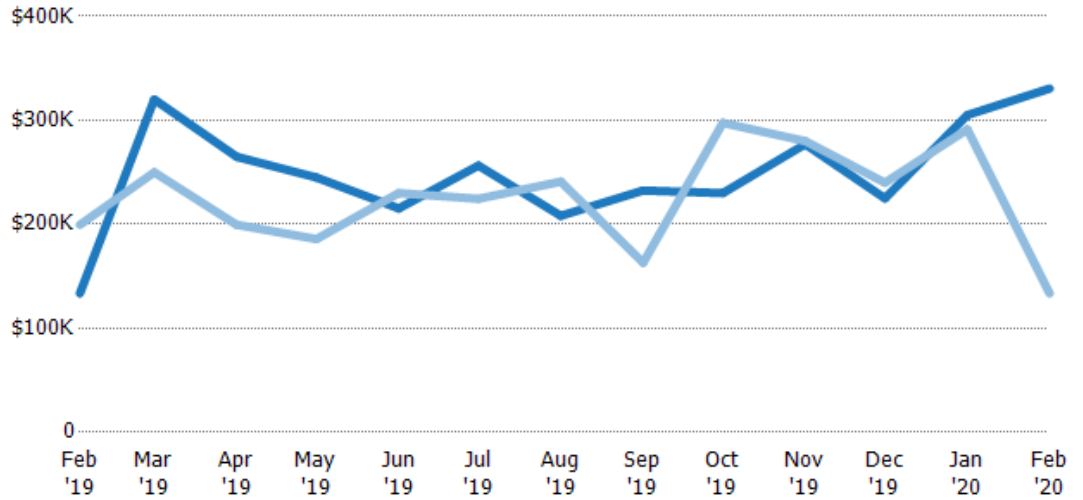
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$331K	147.6%
Feb '19	\$134K	-33.1%
Feb '18	\$200K	-4%



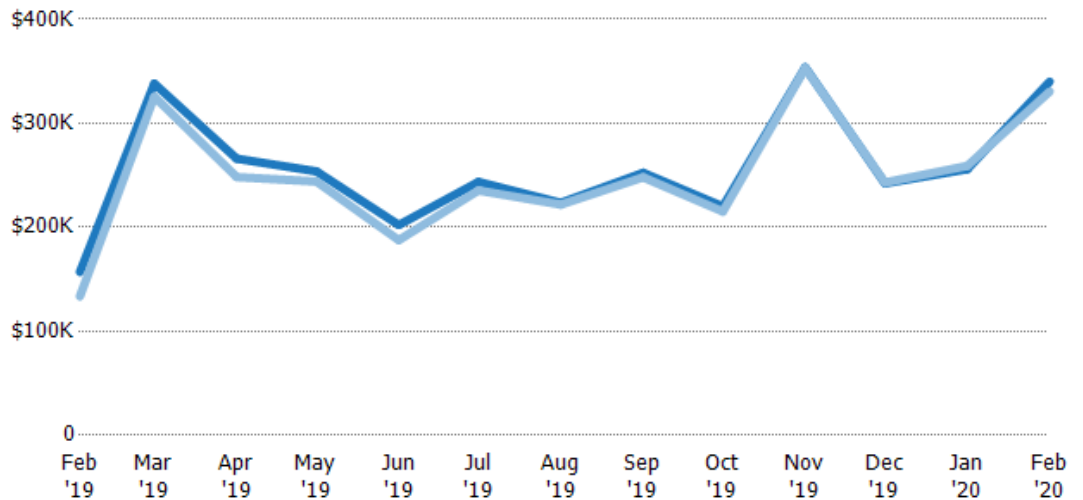
Current Year	\$134K	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K
Prior Year	\$200K	\$250K	\$200K	\$186K	\$230K	\$225K	\$241K	\$163K	\$298K	\$280K	\$240K	\$291K	\$134K
Percent Change from Prior Year	-33%	28%	33%	32%	-6%	14%	-14%	43%	-23%	-1%	-6%	5%	148%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



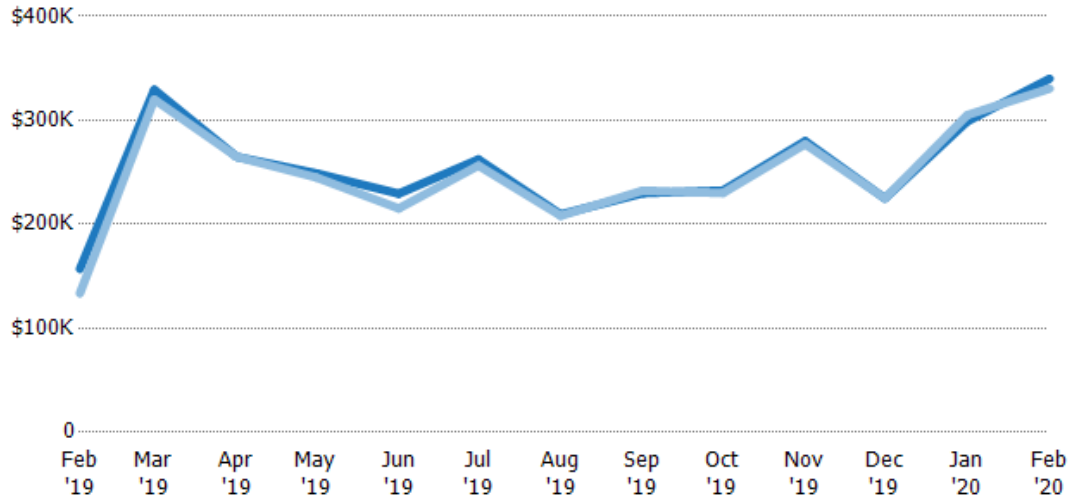
Avg List Price	\$157K	\$338K	\$266K	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K
Avg Sales Price	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K
Avg Sales Price as a % of Avg List Price	85%	96%	93%	96%	93%	97%	99%	98%	98%	100%	100%	101%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



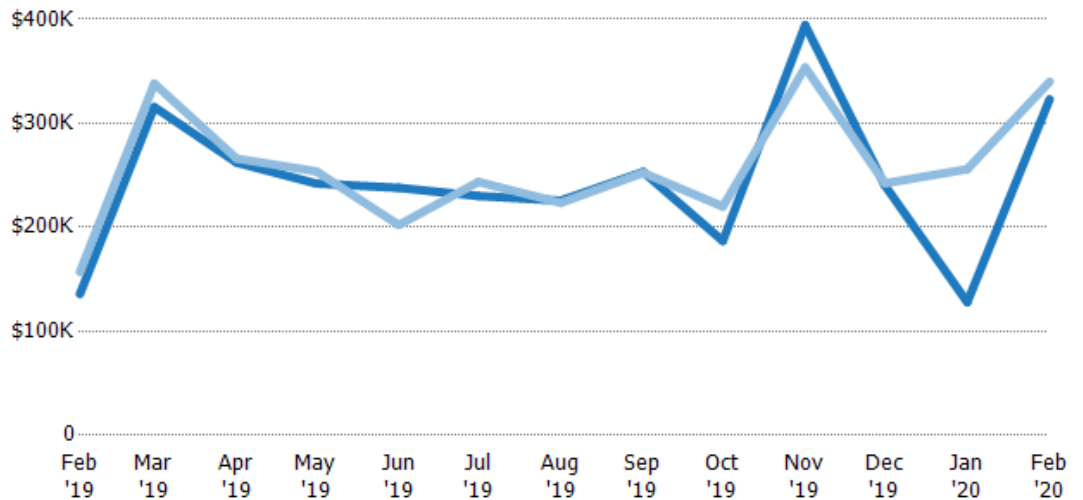
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median List Price	\$157K	\$329K	\$265K	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K
Median Sales Price	\$134K	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K
Med Sales Price as a % of Med List Price	85%	97%	100%	98%	94%	98%	99%	101%	99%	99%	100%	102%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



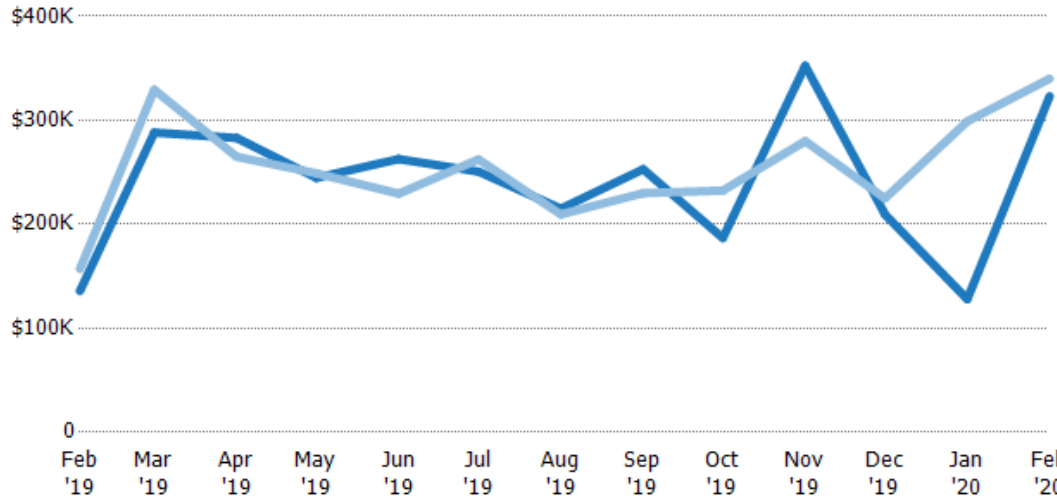
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$136K	\$316K	\$262K	\$242K	\$238K	\$230K	\$226K	\$253K	\$187K	\$394K	\$240K	\$128K	\$323K
Avg Sales Price	\$157K	\$338K	\$266K	\$254K	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K
Avg Sales Price as a % of Avg Est Value	116%	107%	101%	105%	85%	106%	99%	100%	118%	90%	101%	200%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$136K	\$288K	\$283K	\$245K	\$263K	\$251K	\$215K	\$253K	\$187K	\$352K	\$210K	\$128K	\$323K
Median Sales Price	\$157K	\$329K	\$265K	\$249K	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K
Med Sales Price as a % of Med Est Value	116%	114%	94%	102%	87%	105%	97%	91%	124%	79%	107%	234%	105%