

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	12	-16.7%	20	24	-16.7%
New Listing Volume	\$1,460,600	\$2,479,888	-41.1%	\$3,172,300	\$4,602,488	-31.1%
Active Listing Count	68	95	-28.4%	N/A	N/A	
Active Listing Volume	\$14,355,400	\$21,016,688	-31.7%	N/A	N/A	
Average Listing Price	\$211,109	\$221,228	-4.6%	\$211,490	\$223,748	-5.5%
Median Listing Price	\$148,700	\$165,000	-9.9%	\$148,700	\$167,250	-11.1%
Median Days in RPR	171.5	234	-26.7%	172.42	229.42	-24.8%
Months of Inventory	11.3	19	-40.4%	11.8	12.7	-6.6%
Absorption Rate	8.82%	5.26%	+3.6%	8.45%	7.89%	+0.6%
Sales Activity Charts Metrics						
New Pending Sales Count	18	9	+100%	29	16	+81.3%
New Pending Sales Volume	\$3,005,251	\$1,764,800	+70.3%	\$4,916,351	\$2,849,300	+72.5%
Pending Sales Count	20	14	+42.9%	N/A	N/A	
Pending Sales Volume	\$3,638,500	\$2,364,400	+53.9%	N/A	N/A	
Closed Sales Count	7	7	+/-	13	12	+8.3%
Closed Sales Volume	\$864,851	\$1,427,500	-39.4%	\$2,205,651	\$2,027,000	+8.8%
Average Sales Price	\$123,550	\$203,929	-39.4%	\$169,665	\$168,917	+0.4%
Median Sales Price	\$117,500	\$122,500	-4.1%	\$148,192	\$132,708	+11.7%

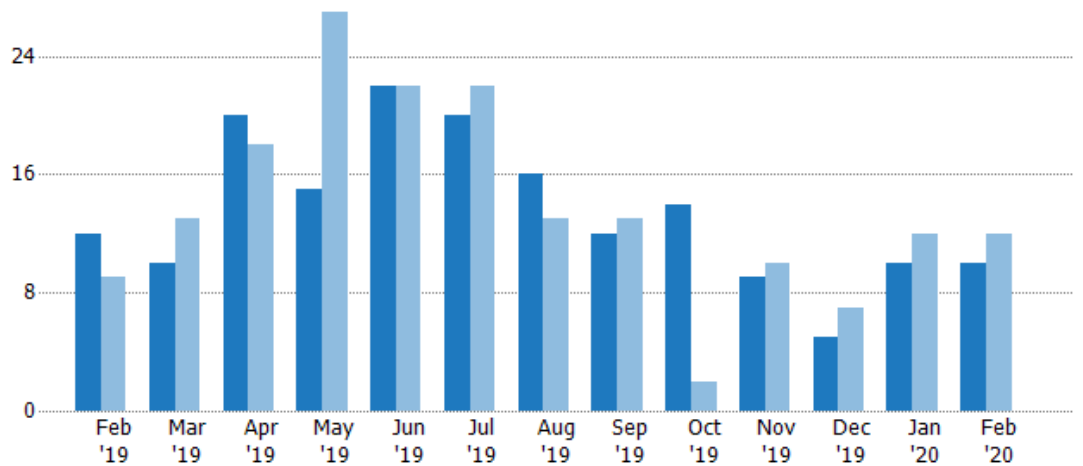
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '20	10	-16.7%
Feb '19	12	33.3%
Feb '18	9	11.1%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	12	10	20	15	22	20	16	12	14	9	5	10	10
Prior Year	9	13	18	27	22	22	13	13	2	10	7	12	12
Percent Change from Prior Year	33%	-23%	11%	-44%	0%	-9%	23%	-8%	600%	-10%	-29%	-17%	-17%

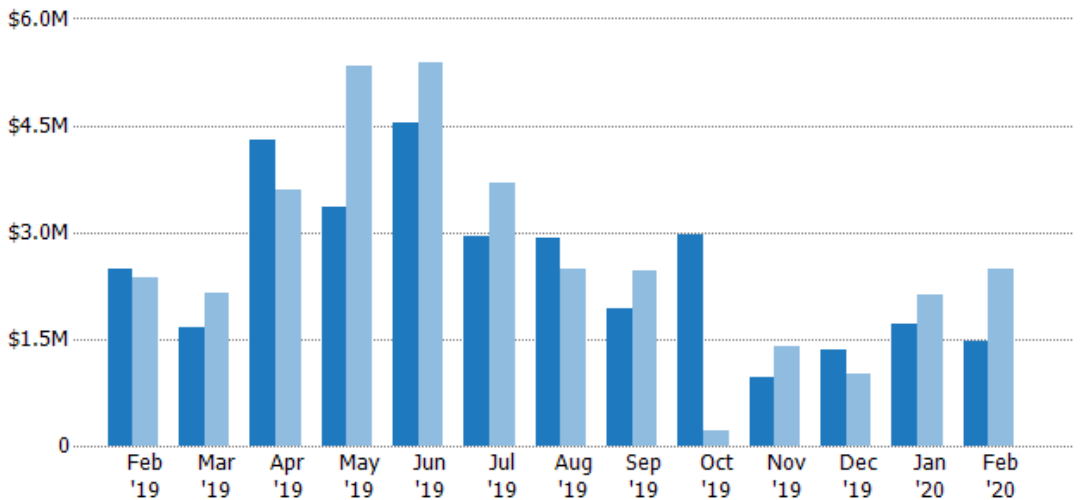
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$1.46M	-41.1%
Feb '19	\$2.48M	5%
Feb '18	\$2.36M	49.6%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$2.48M	\$1.66M	\$4.29M	\$3.34M	\$4.55M	\$2.94M	\$2.92M	\$1.92M	\$2.97M	\$959K	\$1.35M	\$1.71M	\$1.46M
Prior Year	\$2.36M	\$2.15M	\$3.59M	\$5.33M	\$5.39M	\$3.69M	\$2.48M	\$2.45M	\$207K	\$1.39M	\$1,000K	\$2.12M	\$2.48M
Percent Change from Prior Year	5%	-23%	20%	-37%	-16%	-20%	17%	-22%	1,334%	-31%	35%	-19%	-41%

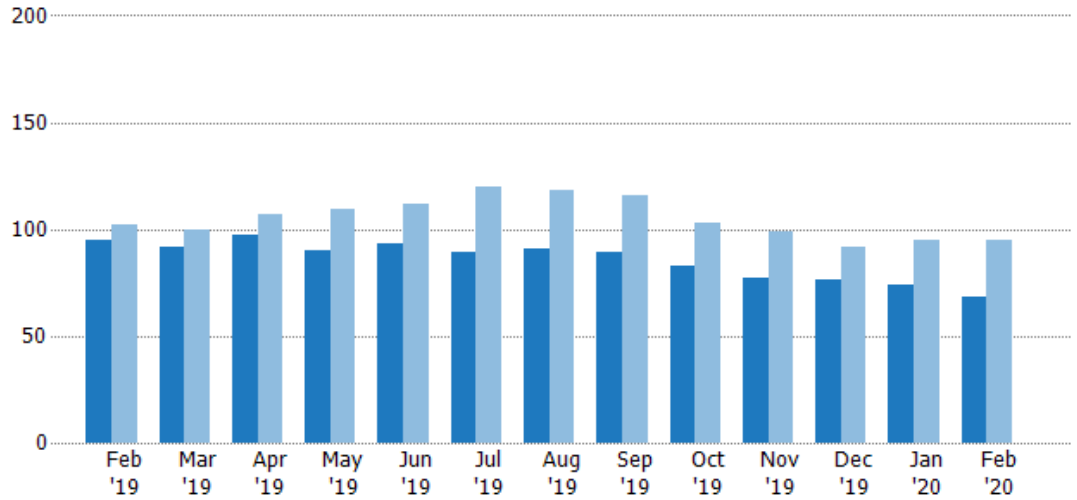
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Feb '20	68	-28.4%
Feb '19	95	-6.9%
Feb '18	102	-8.8%



Current Year	95	92	97	90	93	89	91	89	83	77	76	74	68
Prior Year	102	100	107	109	112	120	118	116	103	99	92	95	95
Percent Change from Prior Year	-7%	-8%	-9%	-17%	-17%	-26%	-23%	-23%	-19%	-22%	-17%	-22%	-28%

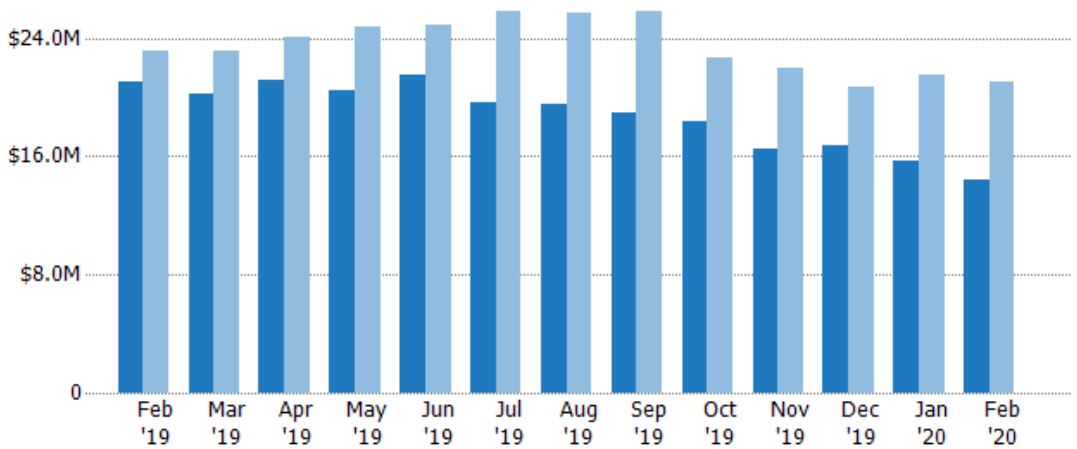
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$14.4M	-31.7%
Feb '19	\$21M	-9.3%
Feb '18	\$23.2M	-6.2%



Current Year	\$21M	\$20.2M	\$21.1M	\$20.5M	\$21.5M	\$19.7M	\$19.5M	\$18.9M	\$18.3M	\$16.5M	\$16.7M	\$15.7M	\$14.4M
Prior Year	\$23.2M	\$23.1M	\$24.1M	\$24.7M	\$24.9M	\$25.8M	\$25.7M	\$25.8M	\$22.7M	\$22M	\$20.7M	\$21.5M	\$21M
Percent Change from Prior Year	-9%	-12%	-12%	-17%	-14%	-24%	-24%	-26%	-19%	-25%	-19%	-27%	-32%

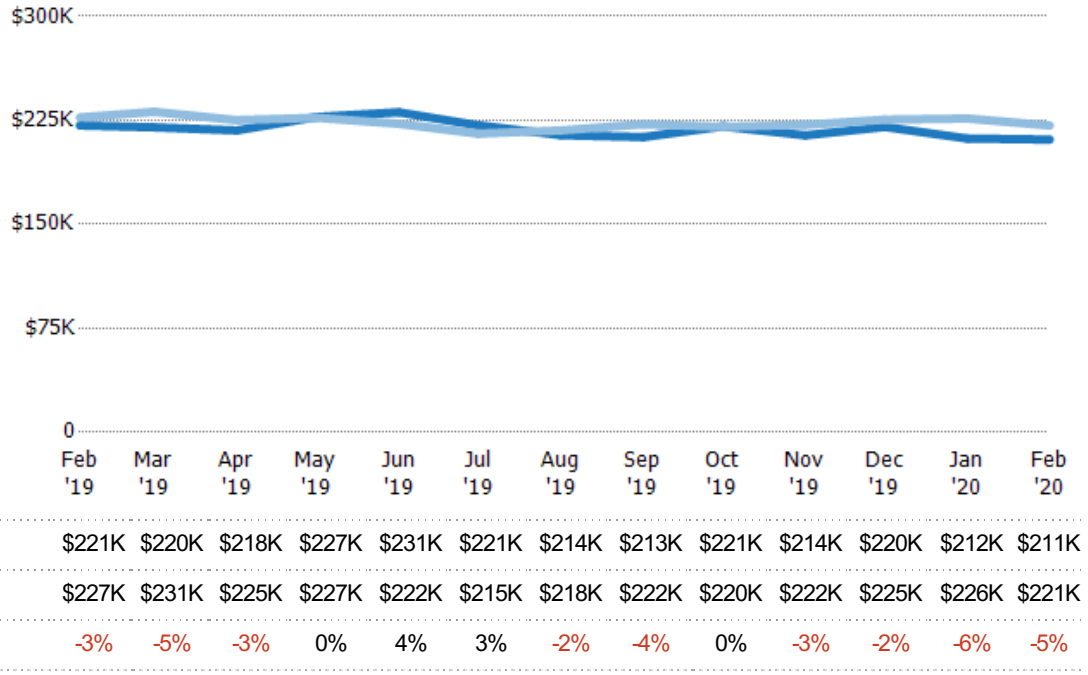
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$211K	-4.6%
Feb '19	\$221K	-2.6%
Feb '18	\$227K	2.9%



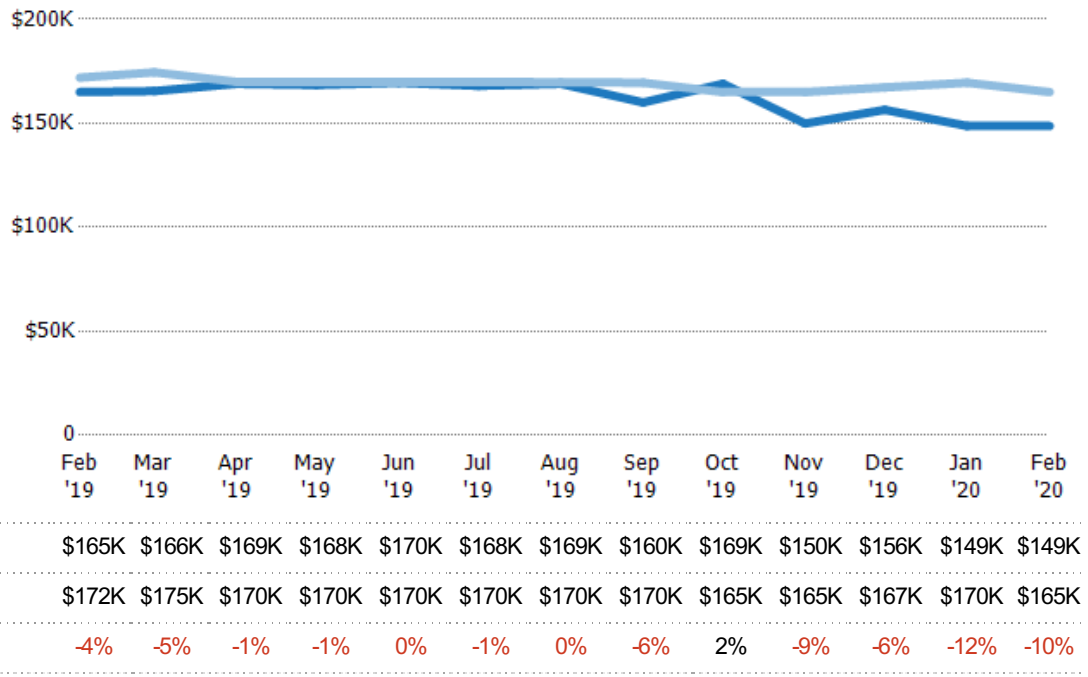
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$149K	-9.9%
Feb '19	\$165K	-4%
Feb '18	\$172K	-1.7%

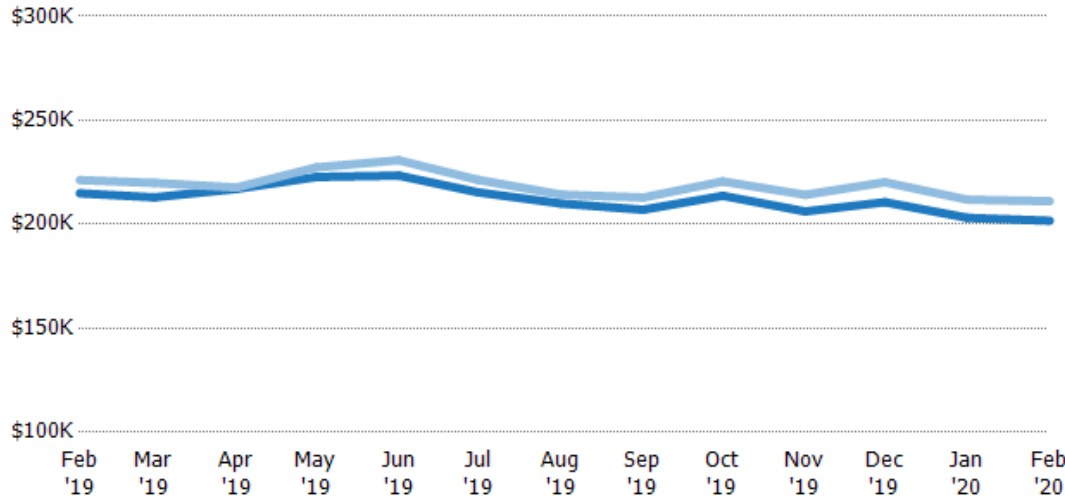


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



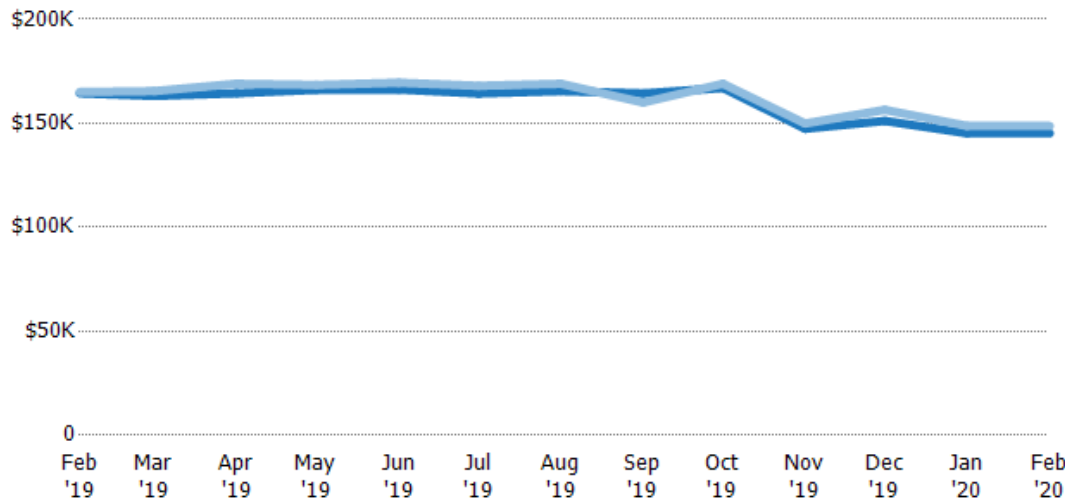
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$215K	\$213K	\$217K	\$223K	\$223K	\$215K	\$210K	\$207K	\$214K	\$206K	\$211K	\$203K	\$202K
Avg Listing Price	\$221K	\$220K	\$218K	\$227K	\$231K	\$221K	\$214K	\$213K	\$221K	\$214K	\$220K	\$212K	\$211K
Avg Listing Price as a % of Avg Est Value	103%	103%	100%	102%	103%	103%	102%	103%	103%	104%	105%	104%	105%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$164K	\$163K	\$164K	\$166K	\$166K	\$164K	\$165K	\$164K	\$167K	\$147K	\$151K	\$145K	\$145K
Median Listing Price	\$165K	\$166K	\$169K	\$168K	\$170K	\$168K	\$169K	\$160K	\$169K	\$150K	\$156K	\$149K	\$149K
Med Listing Price as a % of Med Est Value	100%	101%	103%	101%	102%	102%	102%	97%	101%	102%	104%	102%	102%

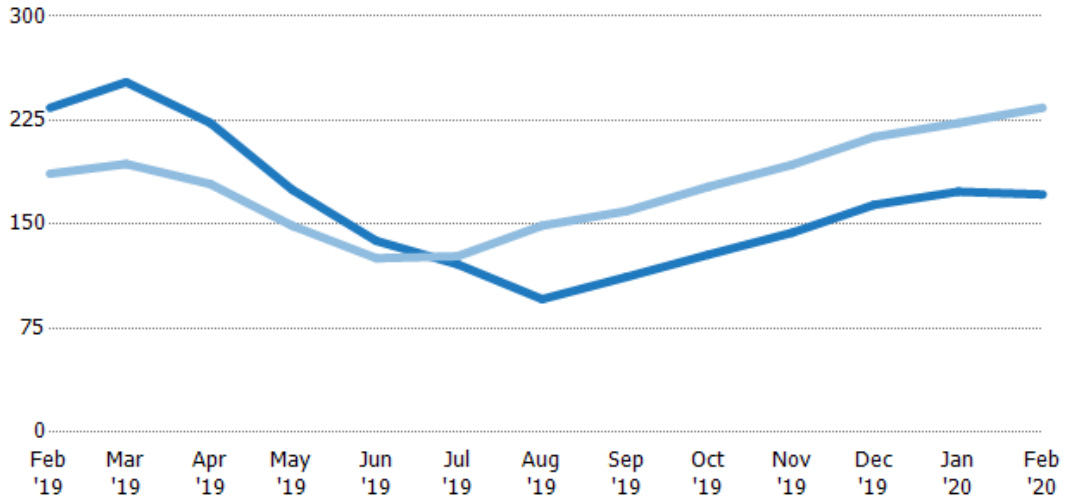
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Feb '20	172	-26.7%
Feb '19	234	25.5%
Feb '18	187	7.8%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	234	253	223	175	138	121	96	112	128	144	164	174	172
Prior Year	187	194	179	149	126	127	149	160	177	193	213	223	234
Percent Change from Prior Year	25%	30%	25%	17%	10%	-5%	-36%	-30%	-28%	-25%	-23%	-22%	-27%

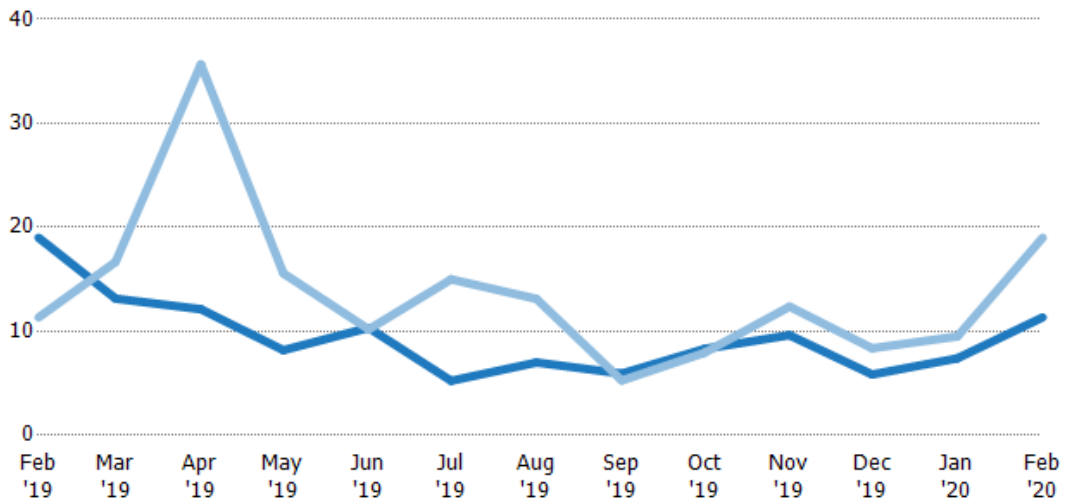
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Feb '20	11.3	-40.4%
Feb '19	19	67.6%
Feb '18	11.3	64.1%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	19	13.1	12.1	8.18	10.3	5.24	7	5.93	8.3	9.63	5.85	7.4	11.3
Prior Year	11.3	16.7	35.7	15.6	10.2	15	13.1	5.27	7.92	12.4	8.36	9.5	19
Percent Change from Prior Year	68%	-21%	-66%	-47%	1%	-65%	-47%	13%	5%	-22%	-30%	-22%	-40%

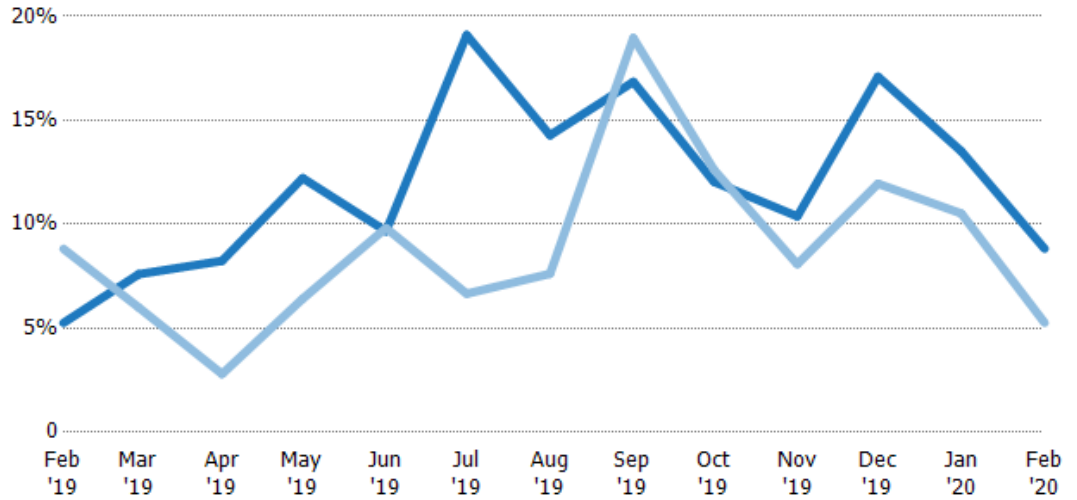
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Feb '20	9%	-3.6%
Feb '19	5%	3.6%
Feb '18	9%	-39.1%



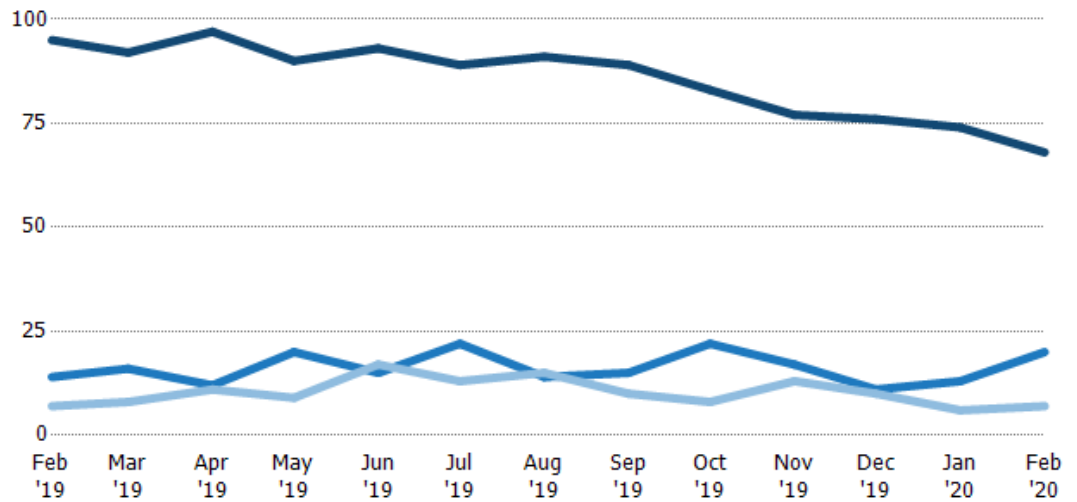
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	5%	8%	8%	12%	10%	19%	14%	17%	12%	10%	17%	14%	9%
Prior Year	9%	6%	3%	6%	10%	7%	8%	19%	13%	8%	12%	11%	5%
Change from Prior Year	4%	-2%	-5%	-6%	0%	-12%	-7%	2%	1%	-2%	-5%	-3%	-4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	95	92	97	90	93	89	91	89	83	77	76	74	68
Pending	14	16	12	20	15	22	14	15	22	17	11	13	20
Sold	7	8	11	9	17	13	15	10	8	13	10	6	7

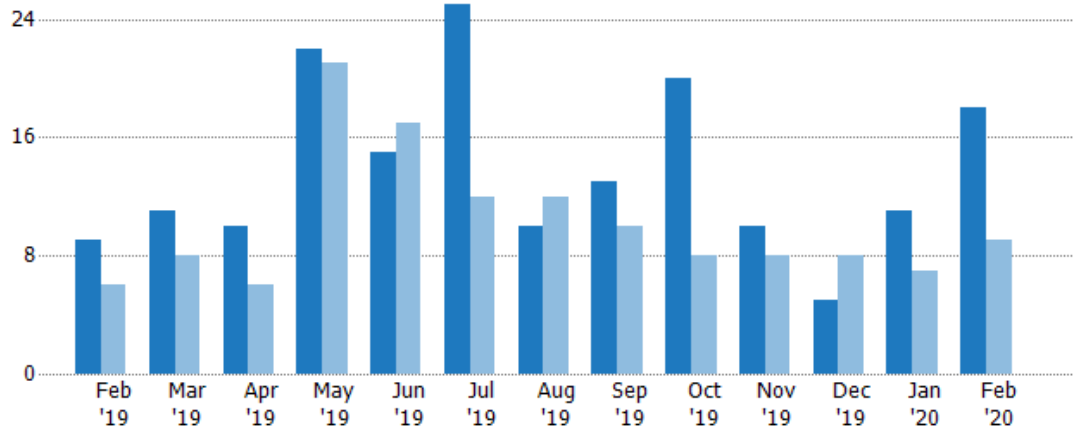
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '20	18	100%
Feb '19	9	50%
Feb '18	6	33.3%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	9	11	10	22	15	25	10	13	20	10	5	11	18
Prior Year	6	8	6	21	17	12	12	10	8	8	8	7	9
Percent Change from Prior Year	50%	38%	67%	5%	-12%	108%	-17%	30%	150%	25%	-38%	57%	100%

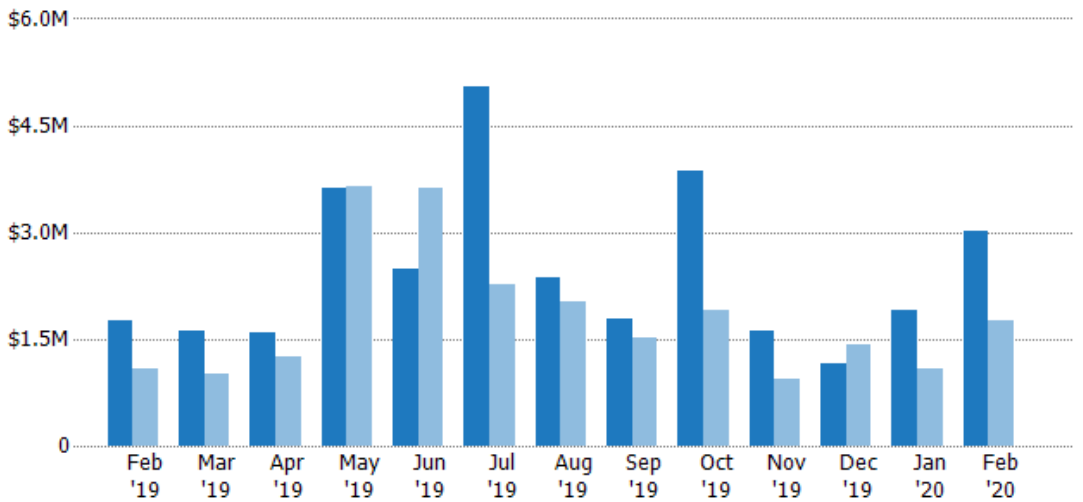
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$3.01M	70.3%
Feb '19	\$1.76M	61.3%
Feb '18	\$1.09M	32.9%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$1.76M	\$1.61M	\$1.58M	\$3.62M	\$2.48M	\$5.05M	\$2.37M	\$1.78M	\$3.85M	\$1.61M	\$1.14M	\$1.91M	\$3.01M
Prior Year	\$1.09M	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.53M	\$1.9M	\$949K	\$1.42M	\$1.08M	\$1.76M
Percent Change from Prior Year	61%	59%	25%	-1%	-31%	123%	17%	17%	103%	70%	-19%	76%	70%

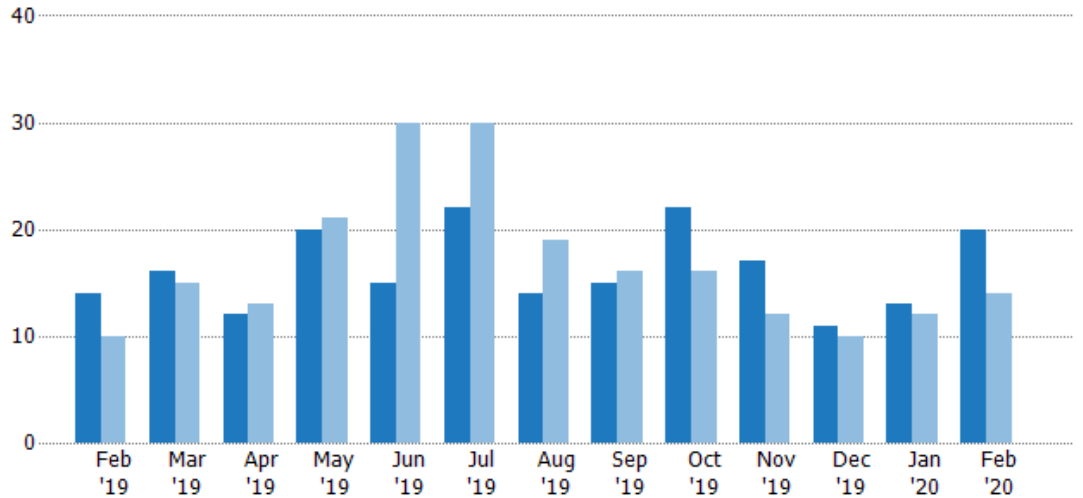
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '20	20	42.9%
Feb '19	14	40%
Feb '18	10	50%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	14	16	12	20	15	22	14	15	22	17	11	13	20
Prior Year	10	15	13	21	30	30	19	16	16	12	10	12	14
Percent Change from Prior Year	40%	7%	-8%	-5%	-50%	-27%	-26%	-6%	38%	42%	10%	8%	43%

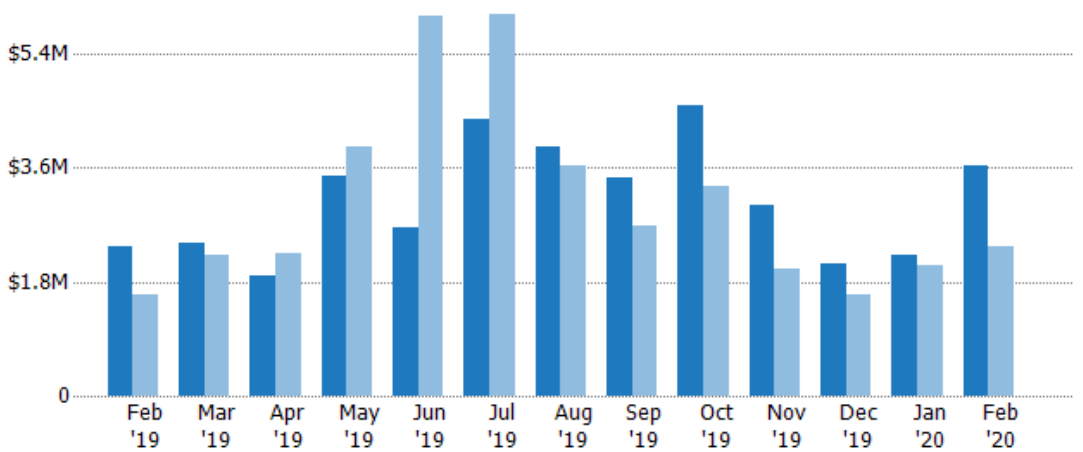
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$3.64M	53.9%
Feb '19	\$2.36M	48.6%
Feb '18	\$1.59M	36%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.66M	\$4.38M	\$3.93M	\$3.44M	\$4.58M	\$3M	\$2.1M	\$2.23M	\$3.64M
Prior Year	\$1.59M	\$2.22M	\$2.25M	\$3.94M	\$6.01M	\$6.03M	\$3.64M	\$2.69M	\$3.3M	\$2.01M	\$1.6M	\$2.06M	\$2.36M
Percent Change from Prior Year	49%	9%	-16%	-12%	-56%	-27%	8%	28%	39%	49%	31%	8%	54%

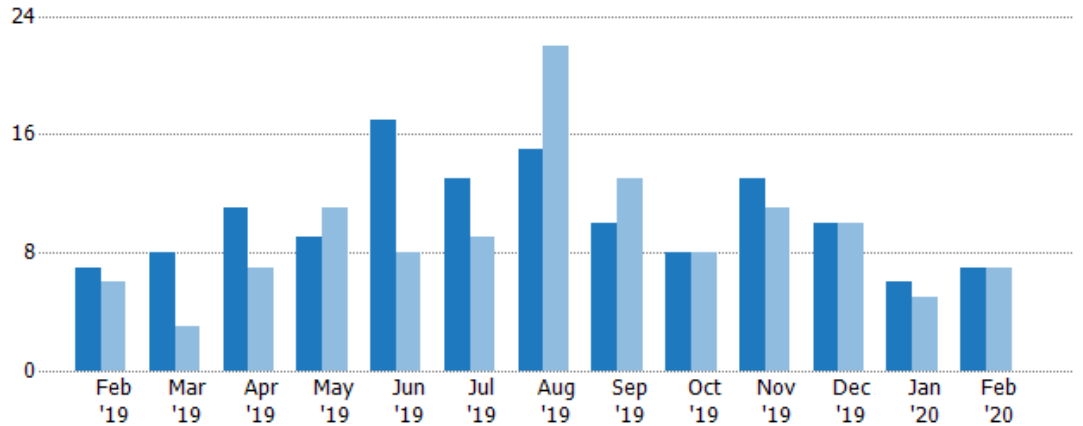
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Feb '20	7	0%
Feb '19	7	16.7%
Feb '18	6	-33.3%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	7	8	11	9	17	13	15	10	8	13	10	6	7
Prior Year	6	3	7	11	8	9	22	13	8	11	10	5	7
Percent Change from Prior Year	17%	167%	57%	-18%	113%	44%	-32%	-23%	0%	18%	0%	20%	0%

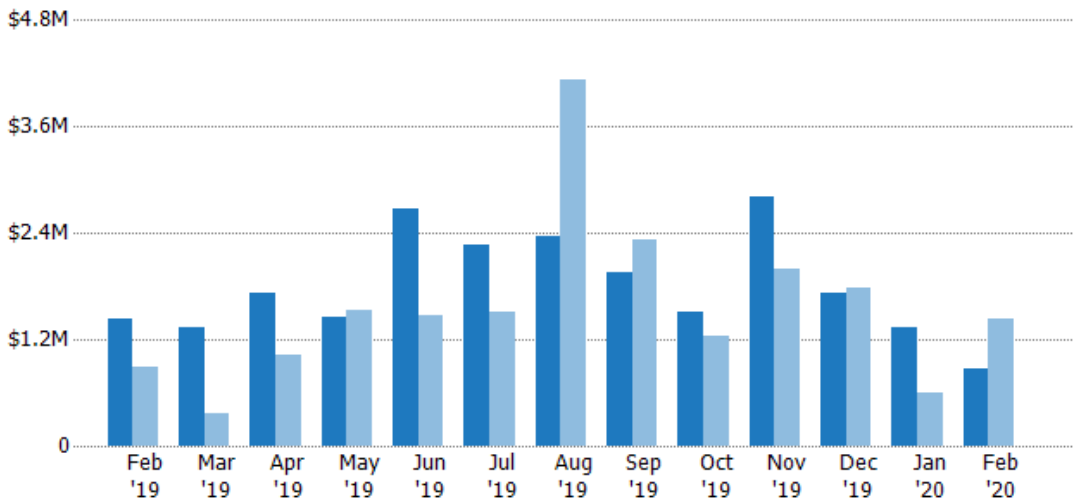
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$865K	-39.4%
Feb '19	\$1.43M	60.6%
Feb '18	\$889K	2.9%



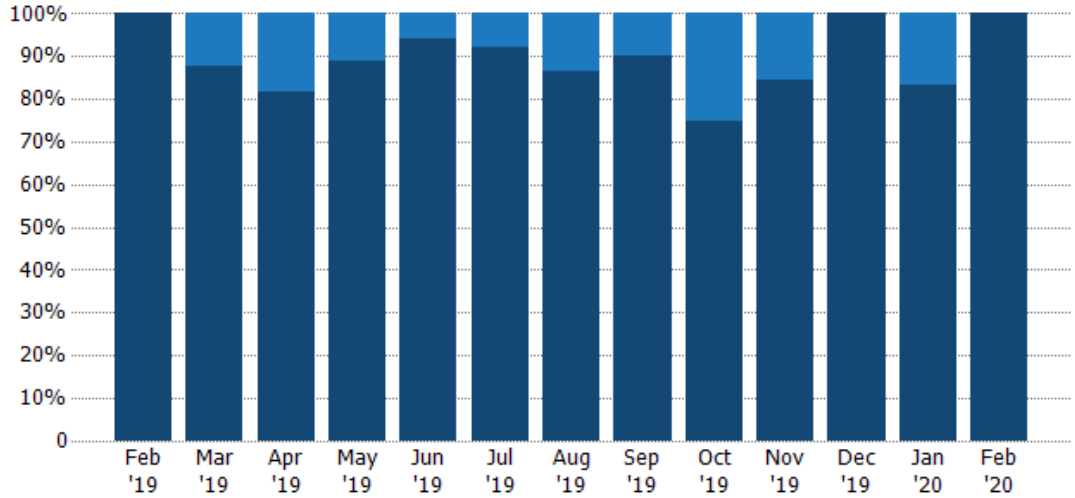
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.27M	\$2.36M	\$1.95M	\$1.5M	\$2.8M	\$1.72M	\$1.34M	\$865K
Prior Year	\$889K	\$372K	\$1.03M	\$1.53M	\$1.48M	\$1.51M	\$4.13M	\$2.32M	\$1.24M	\$1.99M	\$1.78M	\$600K	\$1.43M
Percent Change from Prior Year	61%	261%	66%	-5%	81%	51%	-43%	-16%	22%	41%	-3%	124%	-39%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



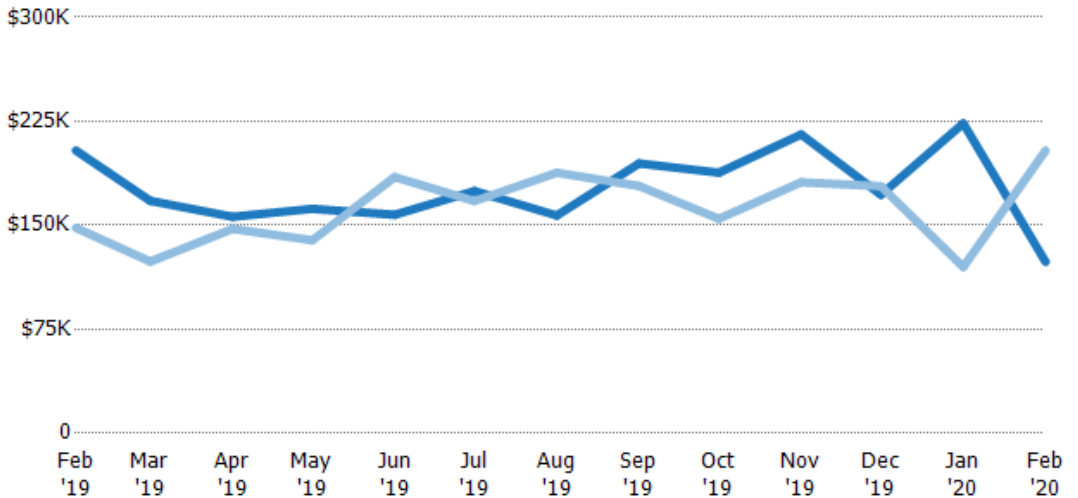
Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Condo/Townhouse	-	13%	18%	11%	6%	8%	13%	10%	25%	15%	-	17%	-
Single Family Residence	100%	88%	82%	89%	94%	92%	87%	90%	75%	85%	100%	83%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Feb '20	\$124K	-39.4%
Feb '19	\$204K	37.7%
Feb '18	\$148K	54.4%

Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$204K	\$168K	\$156K	\$162K	\$158K	\$175K	\$157K	\$195K	\$188K	\$216K	\$172K	\$223K	\$124K
Prior Year	\$148K	\$124K	\$147K	\$139K	\$185K	\$167K	\$188K	\$178K	\$155K	\$181K	\$178K	\$120K	\$204K
Percent Change from Prior Year	38%	35%	6%	16%	-15%	4%	-16%	9%	22%	19%	-3%	86%	-39%

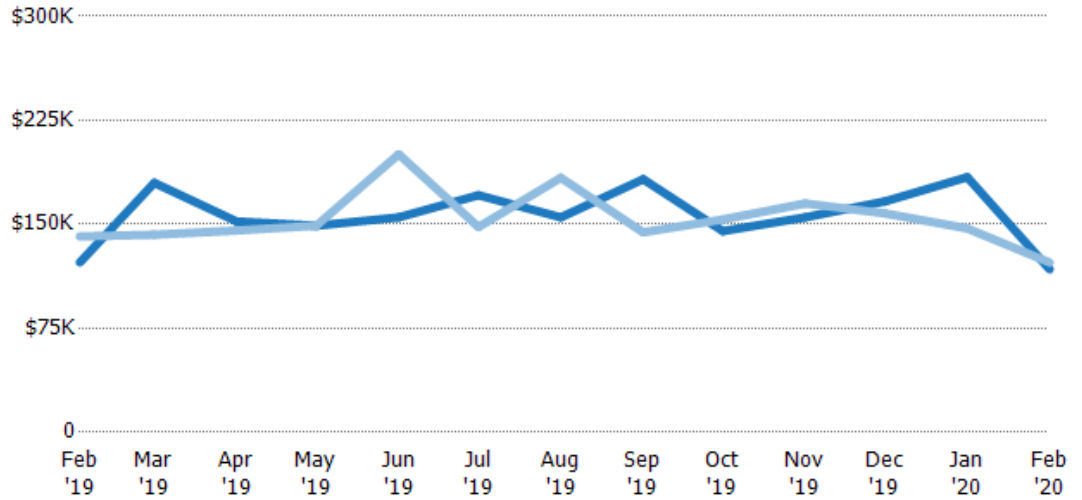
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$118K	-4.1%
Feb '19	\$123K	-13.3%
Feb '18	\$141K	68.5%



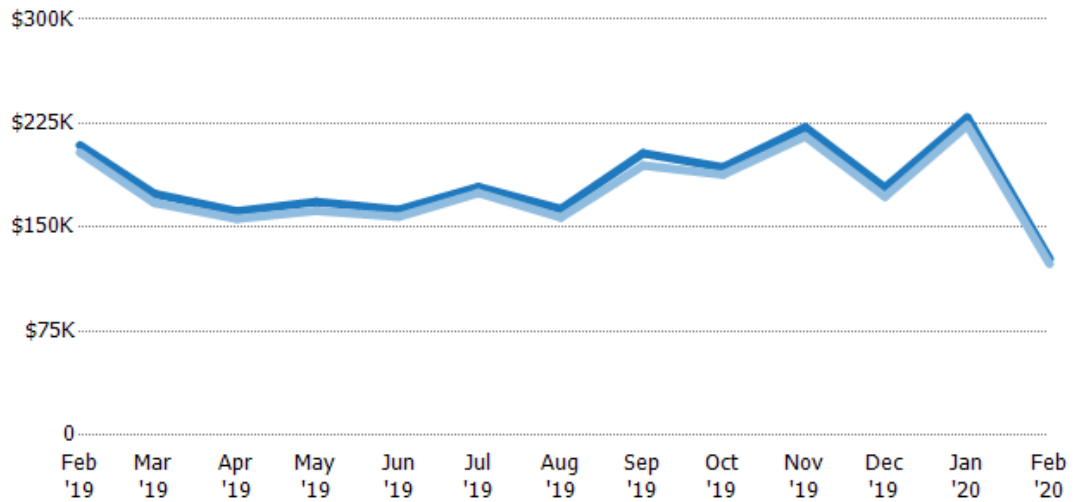
Current Year	\$123K	\$180K	\$152K	\$149K	\$155K	\$171K	\$155K	\$183K	\$145K	\$155K	\$167K	\$184K	\$118K
Prior Year	\$141K	\$143K	\$146K	\$149K	\$201K	\$148K	\$184K	\$144K	\$153K	\$165K	\$158K	\$147K	\$123K
Percent Change from Prior Year	-13%	26%	4%	0%	-23%	16%	-16%	27%	-5%	-6%	5%	25%	-4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



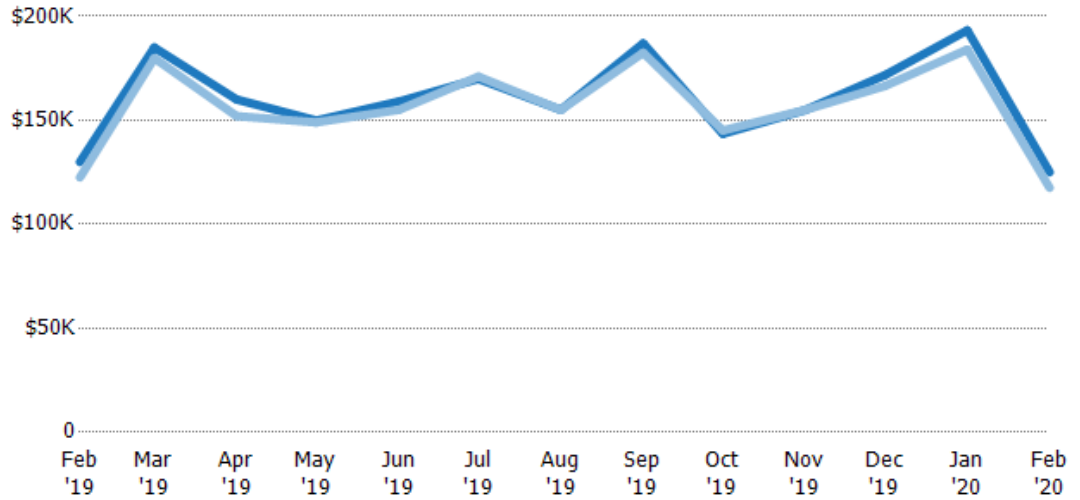
Avg List Price	\$209K	\$174K	\$162K	\$168K	\$163K	\$179K	\$163K	\$203K	\$193K	\$222K	\$179K	\$229K	\$127K
Avg Sales Price	\$204K	\$168K	\$156K	\$162K	\$158K	\$175K	\$157K	\$195K	\$188K	\$216K	\$172K	\$223K	\$124K
Avg Sales Price as a % of Avg List Price	98%	96%	97%	96%	97%	98%	96%	96%	97%	97%	96%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

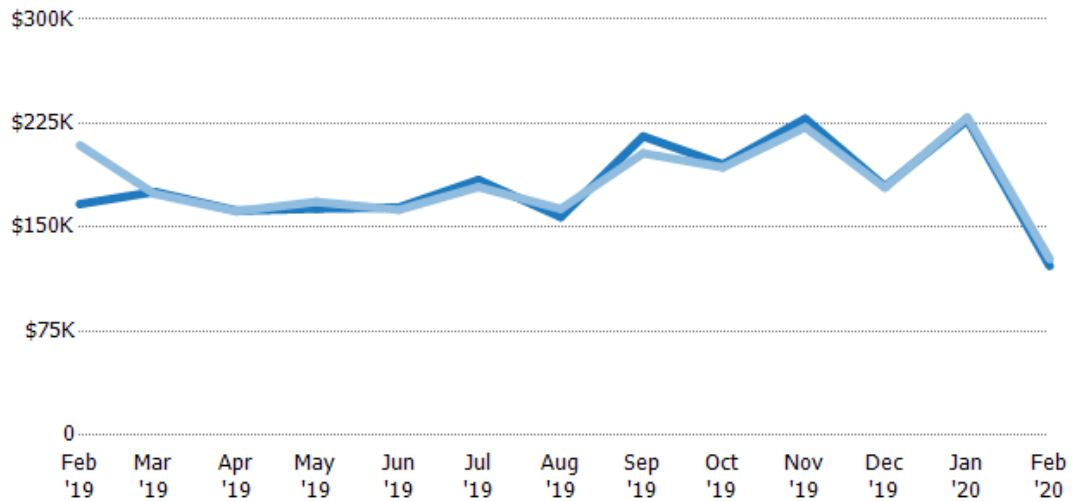


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



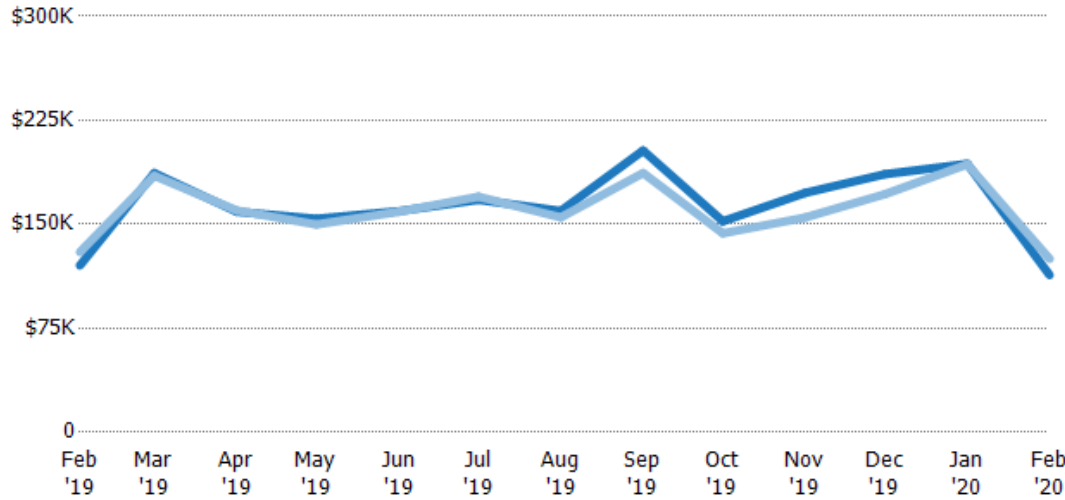
Month	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$167K	\$176K	\$162K	\$163K	\$164K	\$184K	\$157K	\$216K	\$195K	\$228K	\$179K	\$227K	\$122K
Avg Sales Price	\$209K	\$174K	\$162K	\$168K	\$163K	\$179K	\$163K	\$203K	\$193K	\$222K	\$179K	\$229K	\$127K
Avg Sales Price as a % of Avg Est Value	125%	99%	100%	103%	99%	97%	104%	94%	99%	97%	100%	101%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$120K	\$187K	\$159K	\$154K	\$159K	\$168K	\$160K	\$203K	\$152K	\$173K	\$186K	\$194K	\$113K
Median Sales Price	\$130K	\$185K	\$160K	\$150K	\$159K	\$170K	\$155K	\$187K	\$144K	\$155K	\$172K	\$193K	\$125K
Med Sales Price as a % of Med Est Value	108%	99%	101%	97%	100%	101%	97%	92%	94%	90%	92%	100%	110%