

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	18	20	-10%	28	34	-17.6%
New Listing Volume	\$4,435,700	\$3,299,800	+34.4%	\$5,808,750	\$5,709,195	+1.7%
Active Listing Count	55	98	-43.9%	N/A	N/A	
Active Listing Volume	\$12,646,550	\$19,779,295	-36.1%	N/A	N/A	
Average Listing Price	\$229,937	\$201,830	+13.9%	\$219,675	\$205,109	+7.1%
Median Listing Price	\$205,000	\$175,000	+17.1%	\$194,483	\$175,000	+11.1%
Median Days in RPR	103	143.5	-28.2%	118	145.83	-19.1%
Months of Inventory	5.5	16.3	-66.3%	12.9	12.7	+1.6%
Absorption Rate	18.18%	6.12%	+12.1%	7.76%	7.88%	-0.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	18	12	+50%	30	22	+36.4%
New Pending Sales Volume	\$3,712,000	\$2,154,700	+72.3%	\$6,640,800	\$4,187,400	+58.6%
Pending Sales Count	22	18	+22.2%	N/A	N/A	
Pending Sales Volume	\$4,513,100	\$3,557,600	+26.9%	N/A	N/A	
Closed Sales Count	10	3	+233.3%	20	9	+122.2%
Closed Sales Volume	\$1,882,756	\$563,000	+234.4%	\$3,757,256	\$1,808,432	+107.8%
Average Sales Price	\$188,276	\$187,667	+0.3%	\$187,863	\$200,937	-6.5%
Median Sales Price	\$179,100	\$163,000	+9.9%	\$175,550	\$180,667	-2.8%

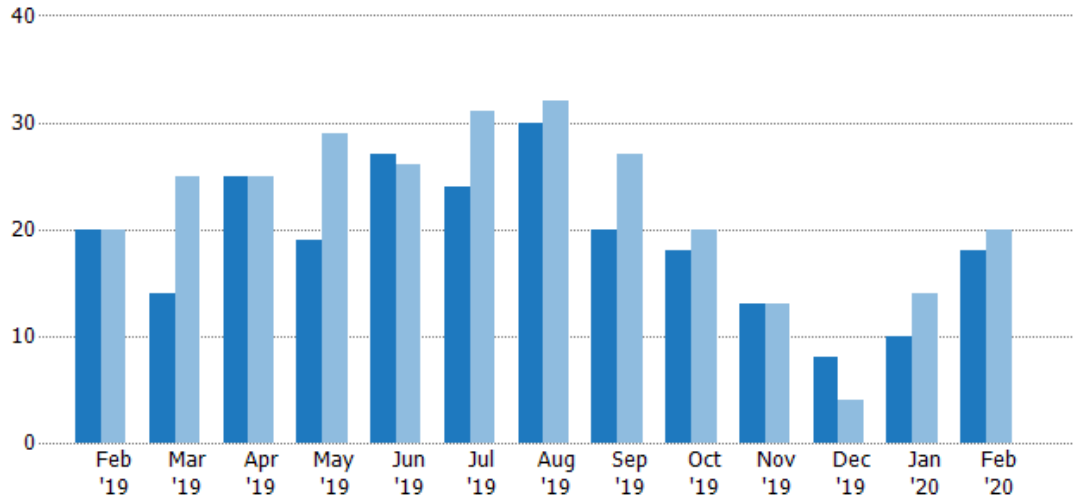
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Feb '20	18	-10%
Feb '19	20	0%
Feb '18	20	10%



Current Year	20	14	25	19	27	24	30	20	18	13	8	10	18
Prior Year	20	25	25	29	26	31	32	27	20	13	4	14	20
Percent Change from Prior Year	0%	-44%	0%	-34%	4%	-23%	-6%	-26%	-10%	0%	100%	-29%	-10%

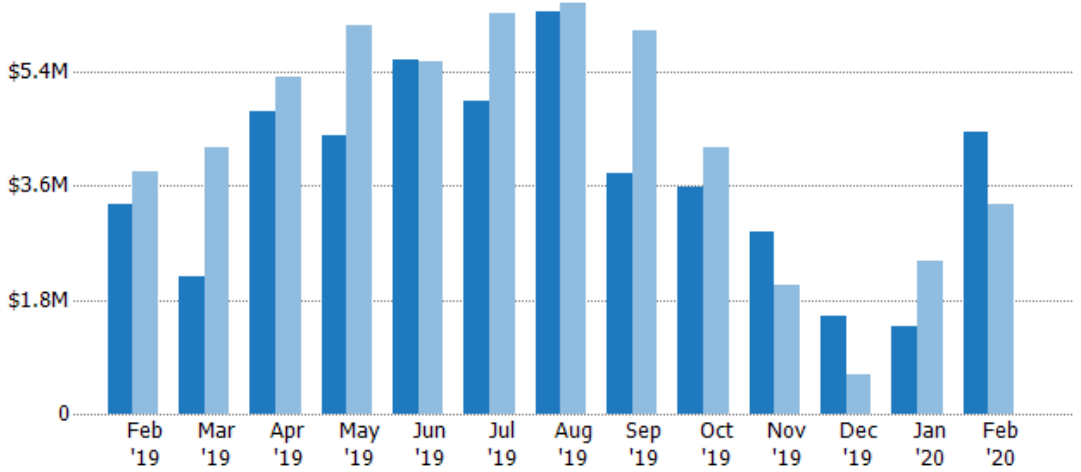
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$4.44M	34.4%
Feb '19	\$3.3M	-13.5%
Feb '18	\$3.81M	6.6%



Current Year	\$3.3M	\$2.17M	\$4.77M	\$4.4M	\$5.58M	\$4.95M	\$6.34M	\$3.79M	\$3.57M	\$2.88M	\$1.55M	\$1.37M	\$4.44M
Prior Year	\$3.81M	\$4.2M	\$5.31M	\$6.14M	\$5.55M	\$6.33M	\$6.47M	\$6.05M	\$4.21M	\$2.04M	\$616K	\$2.41M	\$3.3M
Percent Change from Prior Year	-13%	-48%	-10%	-28%	1%	-22%	-2%	-37%	-15%	42%	152%	-43%	34%

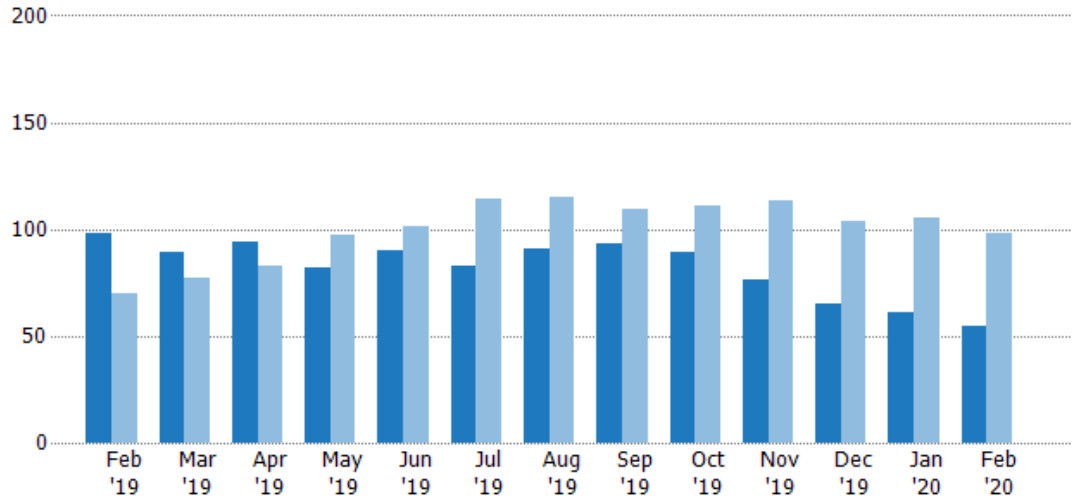
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Feb '20	55	-43.9%
Feb '19	98	40%
Feb '18	70	42.9%



Current Year	98	89	94	82	90	83	91	93	89	76	65	61	55
Prior Year	70	77	83	97	101	114	115	109	111	113	104	105	98
Percent Change from Prior Year	40%	16%	13%	-15%	-11%	-27%	-21%	-15%	-20%	-33%	-38%	-42%	-44%

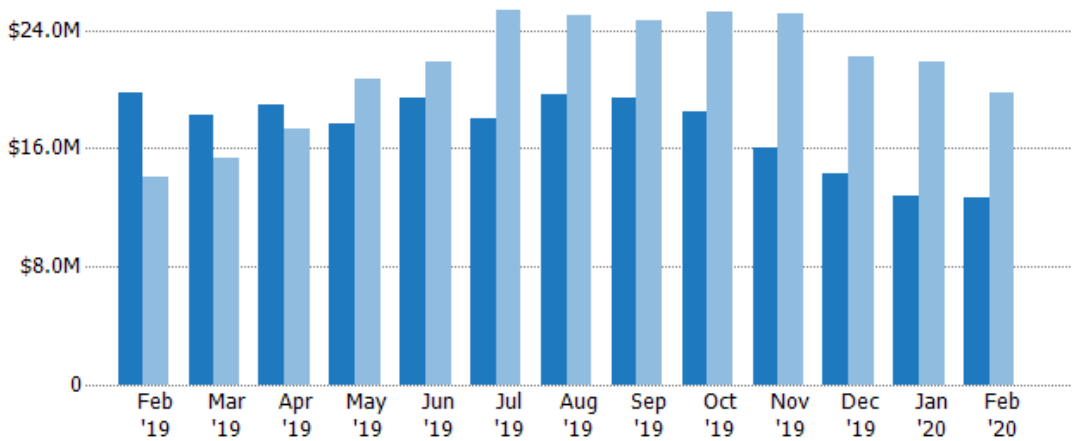
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$12.6M	-36.1%
Feb '19	\$19.8M	40.2%
Feb '18	\$14.1M	23.3%



Current Year	\$19.8M	\$18.3M	\$18.9M	\$17.6M	\$19.4M	\$18.1M	\$19.7M	\$19.4M	\$18.5M	\$16.1M	\$14.3M	\$12.8M	\$12.6M
Prior Year	\$14.1M	\$15.4M	\$17.4M	\$20.7M	\$21.8M	\$25.3M	\$25M	\$24.6M	\$25.2M	\$25.1M	\$22.2M	\$21.9M	\$19.8M
Percent Change from Prior Year	40%	19%	9%	-15%	-11%	-29%	-21%	-21%	-27%	-36%	-36%	-41%	-36%

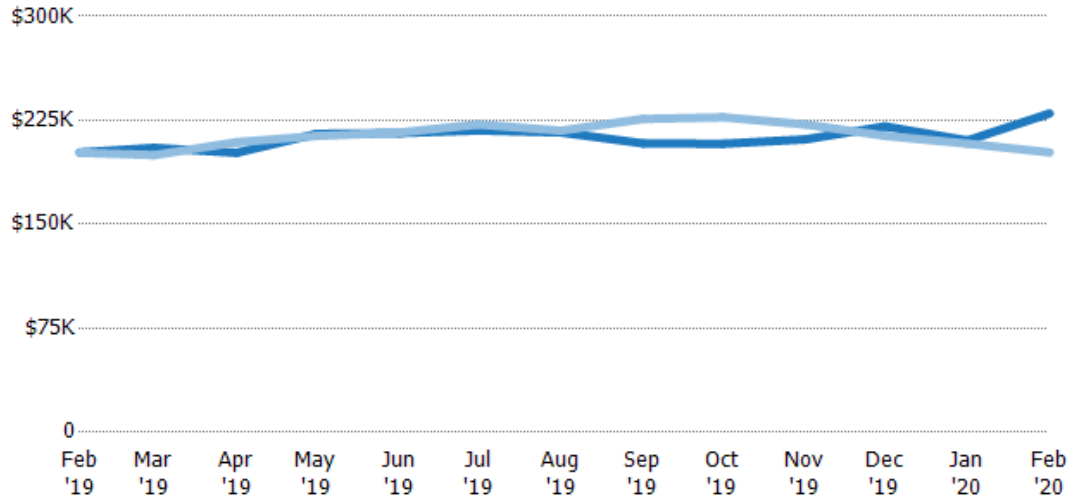
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$230K	13.9%
Feb '19	\$202K	0.1%
Feb '18	\$202K	-13.7%



Current Year	\$202K	\$205K	\$202K	\$215K	\$216K	\$218K	\$216K	\$208K	\$208K	\$211K	\$221K	\$210K	\$230K
Prior Year	\$202K	\$200K	\$209K	\$214K	\$216K	\$222K	\$217K	\$226K	\$227K	\$222K	\$214K	\$208K	\$202K
Percent Change from Prior Year	0%	3%	-4%	1%	0%	-2%	-1%	-8%	-8%	-5%	3%	1%	14%

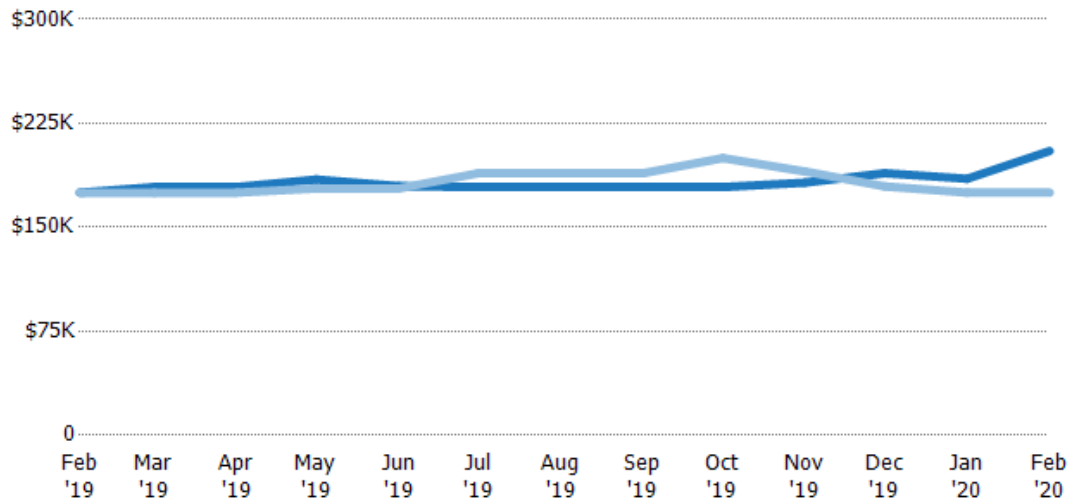
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$205K	17.1%
Feb '19	\$175K	0%
Feb '18	\$175K	-11.4%



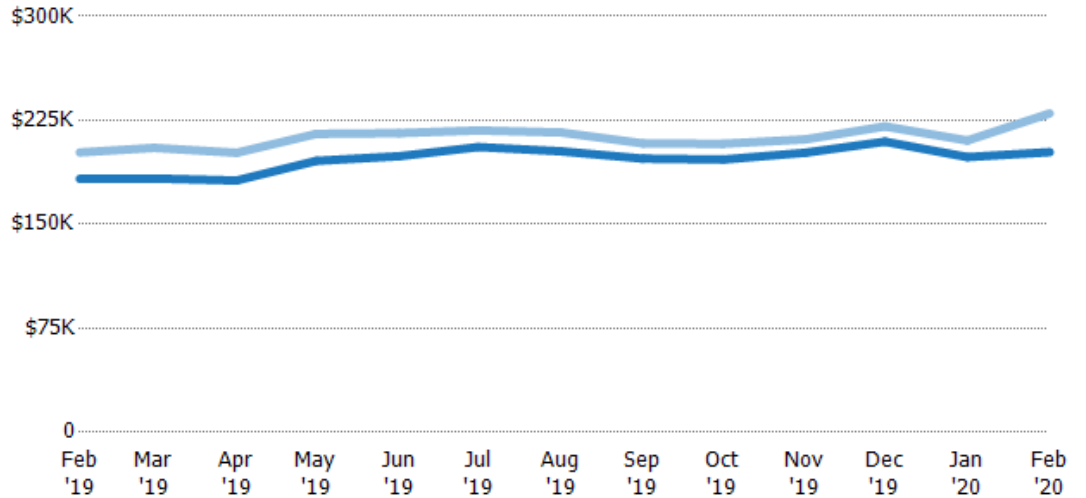
Current Year	\$175K	\$179K	\$179K	\$184K	\$180K	\$179K	\$179K	\$179K	\$179K	\$182K	\$189K	\$185K	\$205K
Prior Year	\$175K	\$175K	\$175K	\$178K	\$178K	\$189K	\$189K	\$189K	\$200K	\$190K	\$179K	\$175K	\$175K
Percent Change from Prior Year	0%	2%	2%	4%	1%	-5%	-5%	-5%	-10%	-4%	5%	6%	17%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



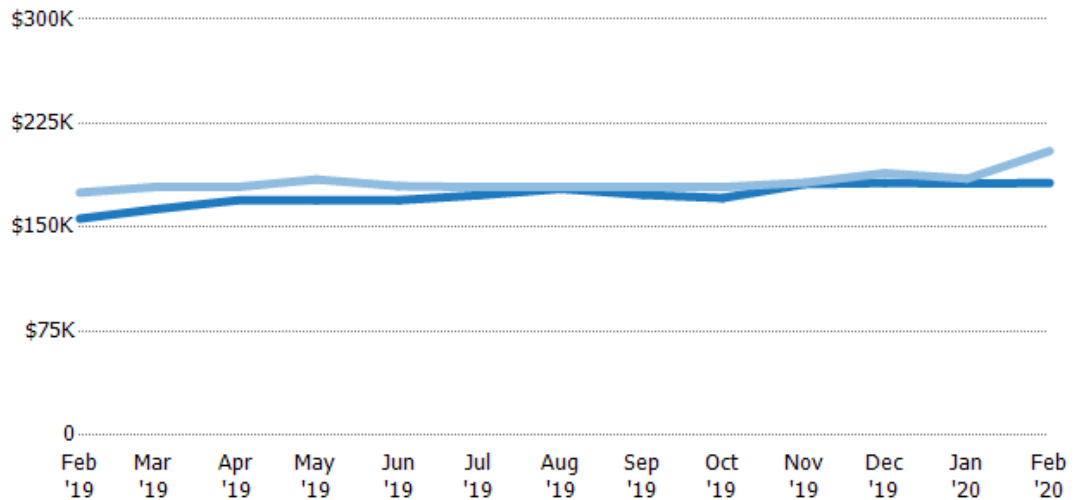
Avg Est Value	\$183K	\$183K	\$182K	\$196K	\$199K	\$206K	\$203K	\$197K	\$197K	\$202K	\$210K	\$198K	\$202K
Avg Listing Price	\$202K	\$205K	\$202K	\$215K	\$216K	\$218K	\$216K	\$208K	\$208K	\$211K	\$221K	\$210K	\$230K
Avg Listing Price as a % of Avg Est Value	110%	112%	111%	110%	108%	106%	107%	106%	106%	105%	105%	106%	114%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$156K	\$163K	\$169K	\$169K	\$170K	\$173K	\$178K	\$173K	\$171K	\$181K	\$182K	\$182K	\$182K
Median Listing Price	\$175K	\$179K	\$179K	\$184K	\$180K	\$179K	\$179K	\$179K	\$179K	\$182K	\$189K	\$185K	\$205K
Med Listing Price as a % of Med Est Value	112%	110%	106%	109%	106%	103%	101%	103%	105%	101%	104%	102%	113%

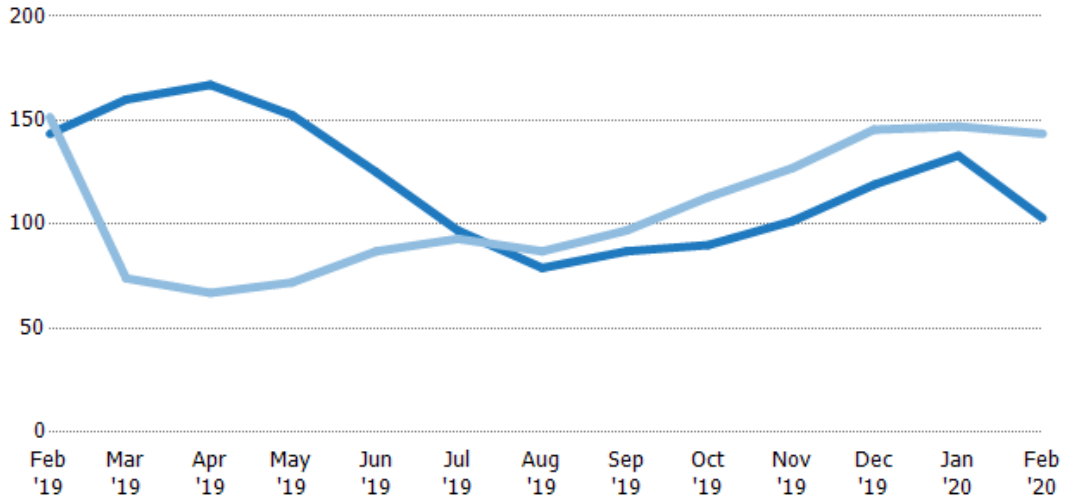
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Feb '20	103	-28.2%
Feb '19	144	-5.3%
Feb '18	152	-8.6%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	144	160	167	153	125	97	79	87	90	102	119	133	103
Prior Year	152	74	67	72	87	93	87	97	113	127	146	147	144
Percent Change from Prior Year	-5%	116%	149%	112%	44%	4%	-9%	-10%	-20%	-20%	-18%	-10%	-28%

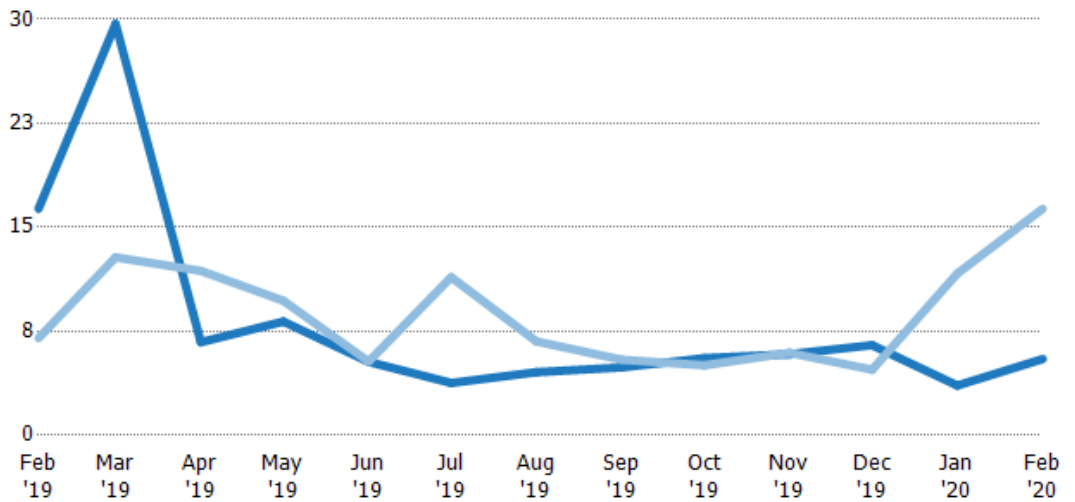
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Feb '20	5.5	-66.3%
Feb '19	16.3	133.3%
Feb '18	7	78.6%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	16.3	29.7	6.71	8.2	5.29	3.77	4.55	4.89	5.56	5.85	6.5	3.59	5.5
Prior Year	7	12.8	11.9	9.7	5.32	11.4	6.76	5.45	5.05	5.95	4.73	11.7	16.3
Percent Change from Prior Year	133%	131%	-43%	-15%	0%	-67%	-33%	-10%	10%	-2%	38%	-69%	-66%

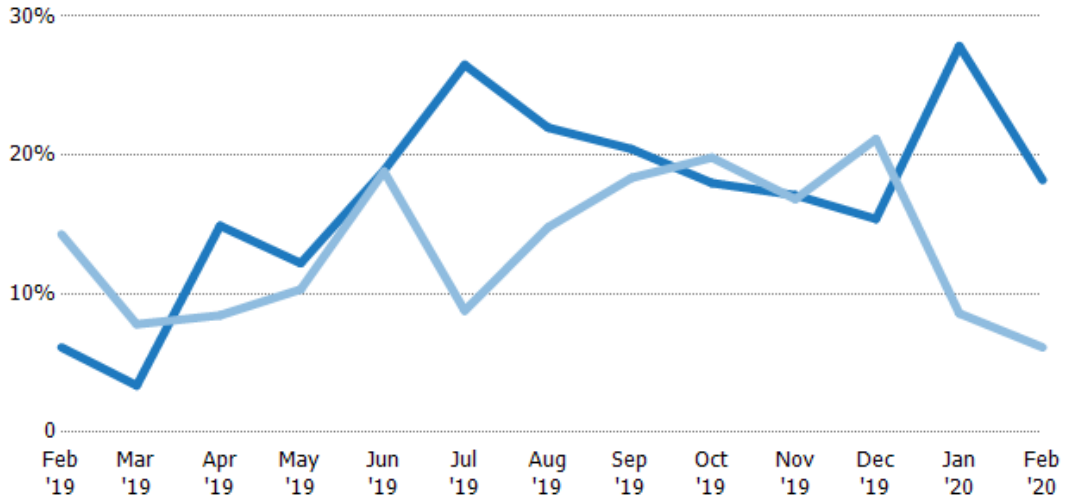
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Feb '20	18%	-12.1%
Feb '19	6%	8.2%
Feb '18	14%	-44%



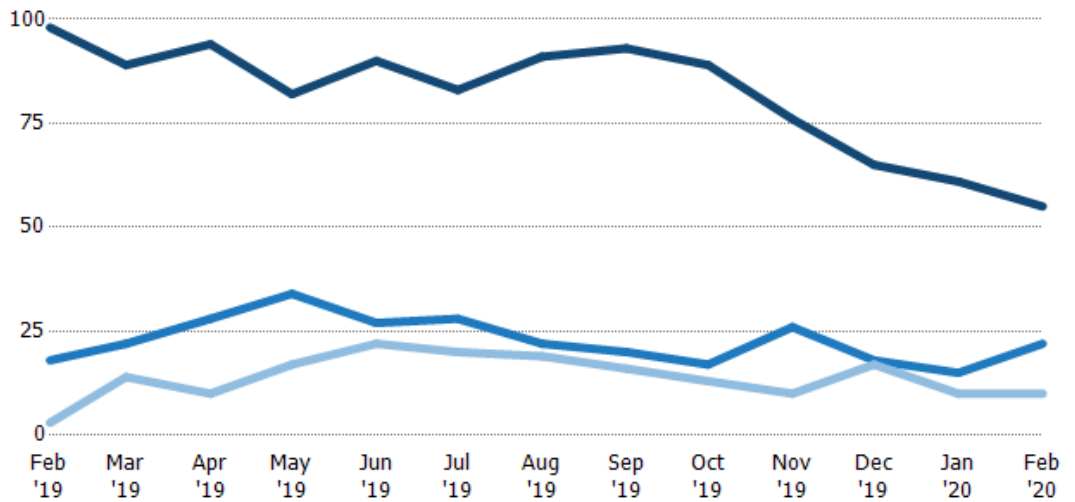
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	6%	3%	15%	12%	19%	27%	22%	20%	18%	17%	15%	28%	18%
Prior Year	14%	8%	8%	10%	19%	9%	15%	18%	20%	17%	21%	9%	6%
Change from Prior Year	8%	4%	-6%	-2%	0%	-18%	-7%	-2%	2%	0%	6%	-19%	-12%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	98	89	94	82	90	83	91	93	89	76	65	61	55
Pending	18	22	28	34	27	28	22	20	17	26	18	15	22
Sold	3	14	10	17	22	20	19	16	13	10	17	10	10

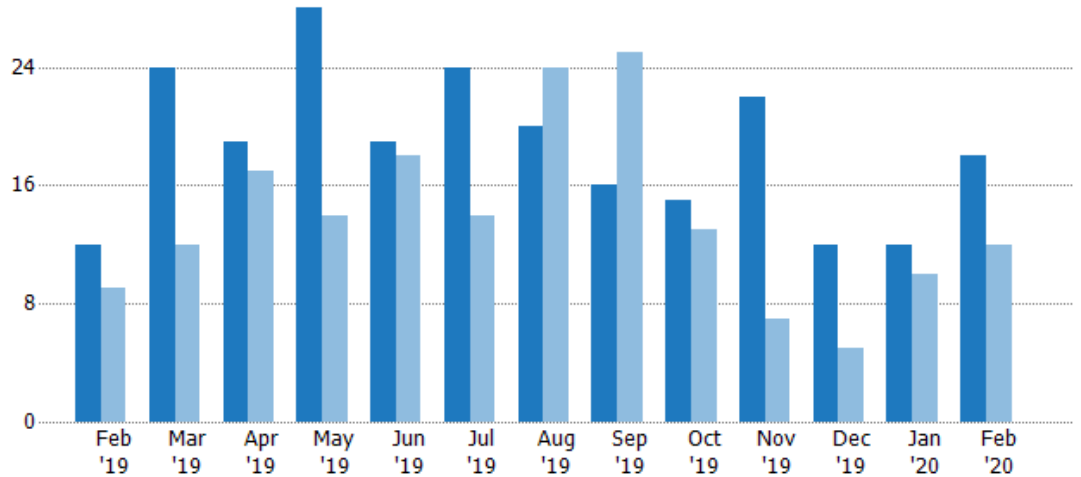
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Feb '20	18	50%
Feb '19	12	33.3%
Feb '18	9	22.2%



Current Year	12	24	19	28	19	24	20	16	15	22	12	12	18
Prior Year	9	12	17	14	18	14	24	25	13	7	5	10	12
Percent Change from Prior Year	33%	100%	12%	100%	6%	71%	-17%	-36%	15%	214%	140%	20%	50%

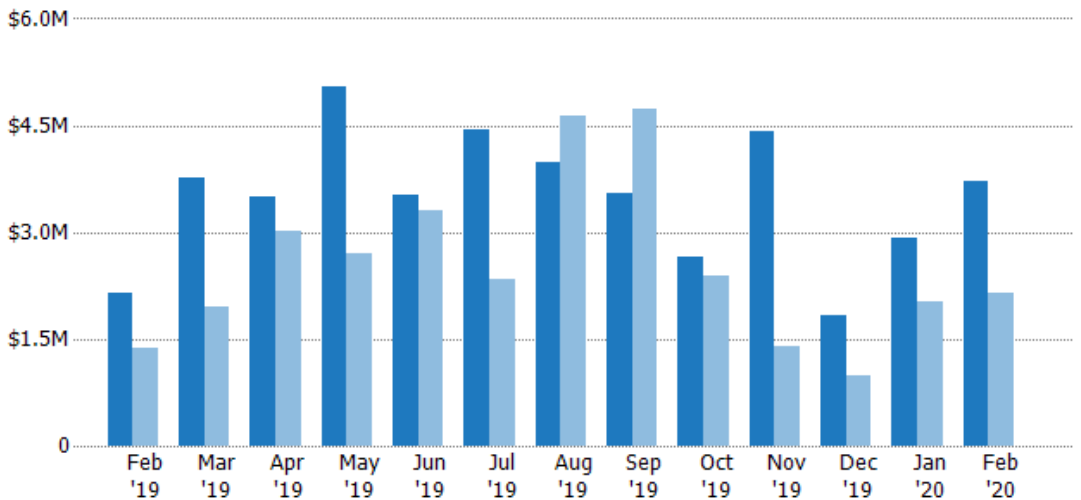
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$3.71M	72.3%
Feb '19	\$2.15M	56.8%
Feb '18	\$1.37M	32.8%



Current Year	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.52M	\$4.43M	\$3.98M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M
Prior Year	\$1.37M	\$1.96M	\$3.03M	\$2.7M	\$3.32M	\$2.34M	\$4.62M	\$4.73M	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M
Percent Change from Prior Year	57%	93%	16%	87%	6%	89%	-14%	-25%	11%	214%	86%	44%	72%



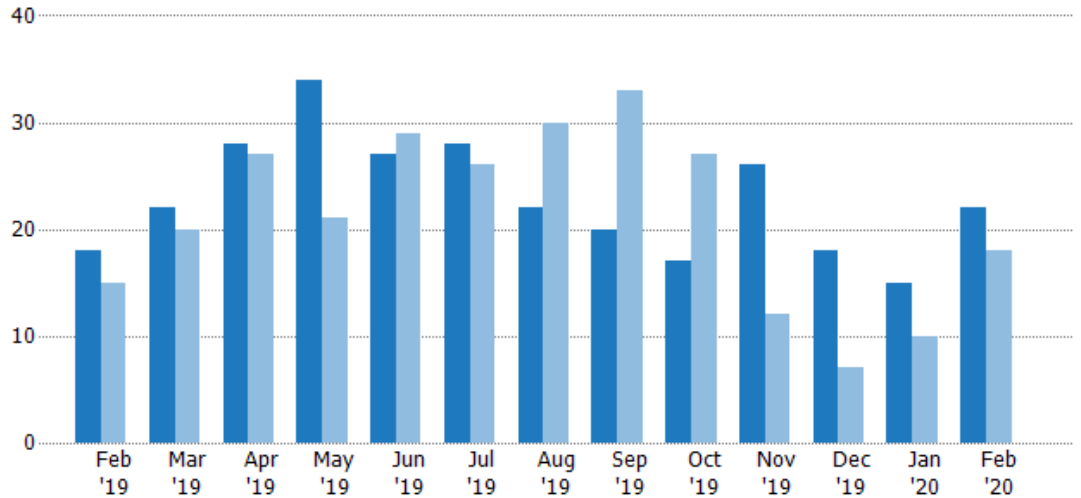
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Feb '20	22	22.2%
Feb '19	18	20%
Feb '18	15	46.7%



Current Year	18	22	28	34	27	28	22	20	17	26	18	15	22
Prior Year	15	20	27	21	29	26	30	33	27	12	7	10	18
Percent Change from Prior Year	20%	10%	4%	62%	-7%	8%	-27%	-39%	-37%	117%	157%	50%	22%

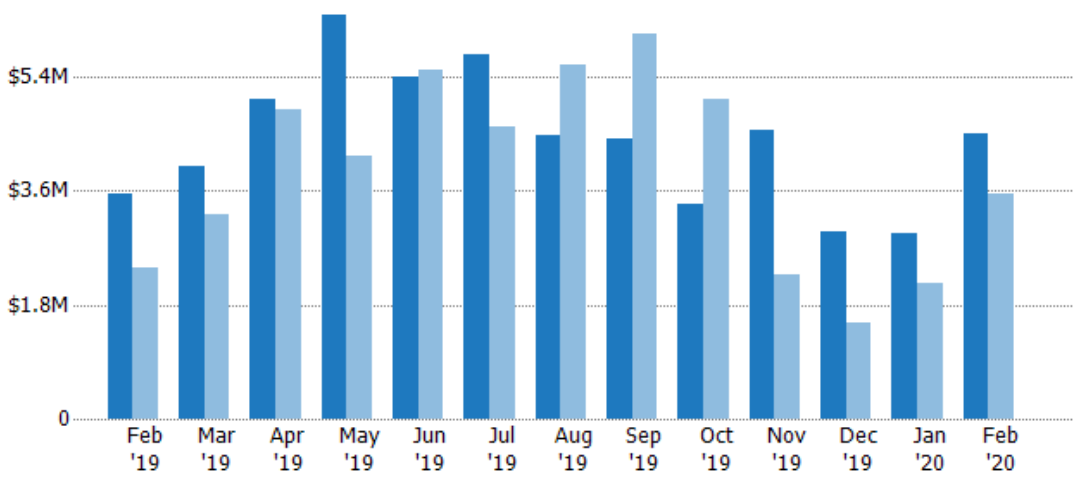
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$4.51M	26.9%
Feb '19	\$3.56M	48.7%
Feb '18	\$2.39M	58.3%



Current Year	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.39M	\$5.75M	\$4.47M	\$4.42M	\$3.39M	\$4.56M	\$2.96M	\$2.92M	\$4.51M
Prior Year	\$2.39M	\$3.23M	\$4.89M	\$4.16M	\$5.52M	\$4.61M	\$5.59M	\$6.07M	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M
Percent Change from Prior Year	49%	24%	3%	53%	-2%	25%	-20%	-27%	-33%	101%	97%	37%	27%

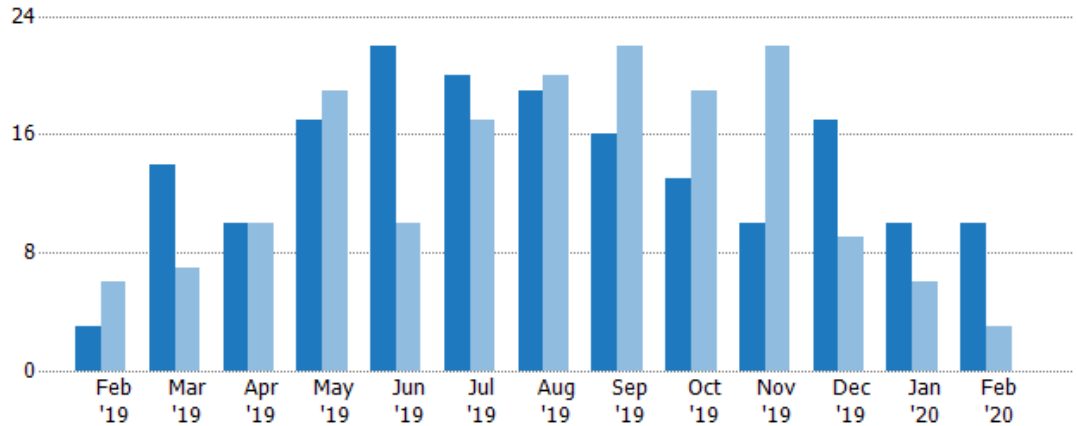
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Feb '20	10	233.3%
Feb '19	3	-50%
Feb '18	6	16.7%



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	3	14	10	17	22	20	19	16	13	10	17	10	10
Prior Year	6	7	10	19	10	17	20	22	19	22	9	6	3
Percent Change from Prior Year	-50%	100%	0%	-11%	120%	18%	-5%	-27%	-32%	-55%	89%	67%	233%

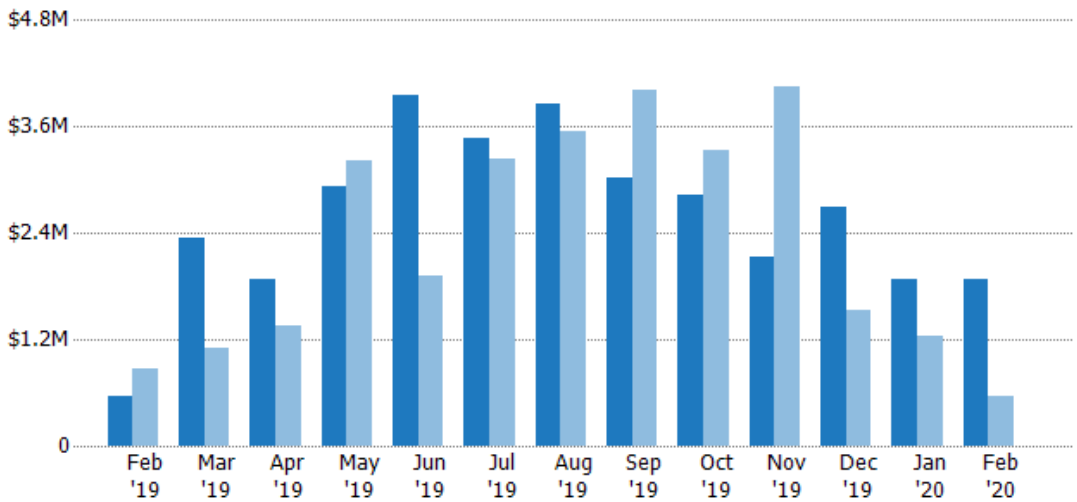
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$1.88M	234.4%
Feb '19	\$563K	-35%
Feb '18	\$866K	30.7%



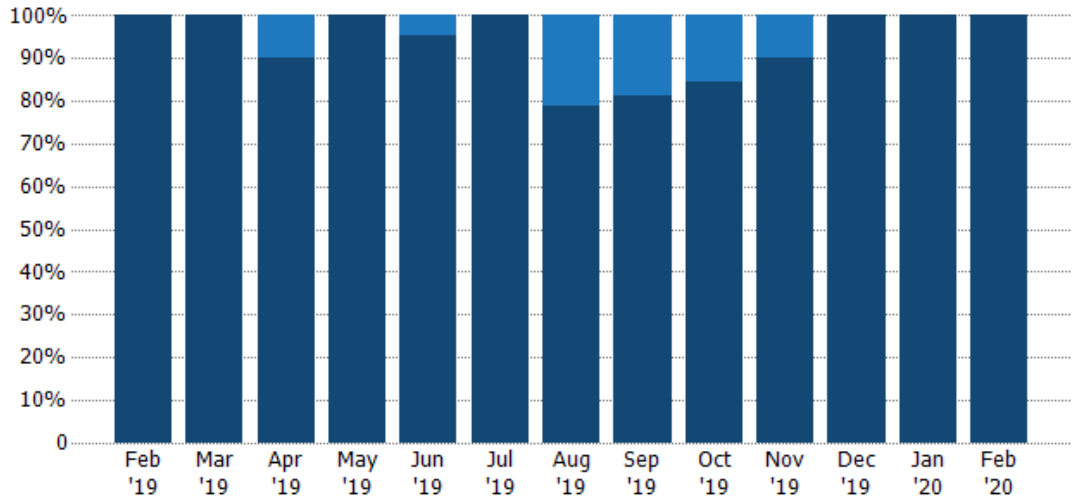
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.95M	\$3.47M	\$3.85M	\$3.02M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M
Prior Year	\$866K	\$1.1M	\$1.35M	\$3.21M	\$1.91M	\$3.23M	\$3.55M	\$4.02M	\$3.32M	\$4.05M	\$1.53M	\$1.25M	\$563K
Percent Change from Prior Year	-35%	112%	39%	-9%	107%	7%	9%	-25%	-15%	-47%	75%	51%	234%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



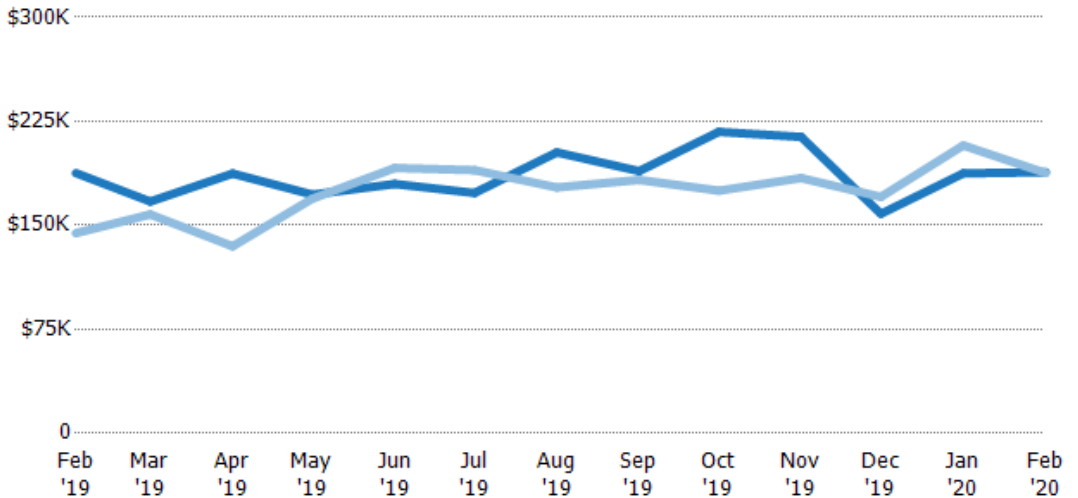
Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Condo/Townhouse	-	-	10%	-	5%	-	21%	19%	15%	10%	-	-	-
Single Family Residence	100%	100%	90%	100%	95%	100%	79%	81%	85%	90%	100%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Feb '20	\$188K	0.3%
Feb '19	\$188K	30%
Feb '18	\$144K	12%

Property Type	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$189K	\$217K	\$214K	\$158K	\$187K	\$188K
Prior Year	\$144K	\$158K	\$135K	\$169K	\$191K	\$190K	\$177K	\$183K	\$175K	\$184K	\$170K	\$208K	\$188K
Percent Change from Prior Year	30%	6%	39%	2%	-6%	-9%	14%	3%	24%	16%	-7%	-10%	0%

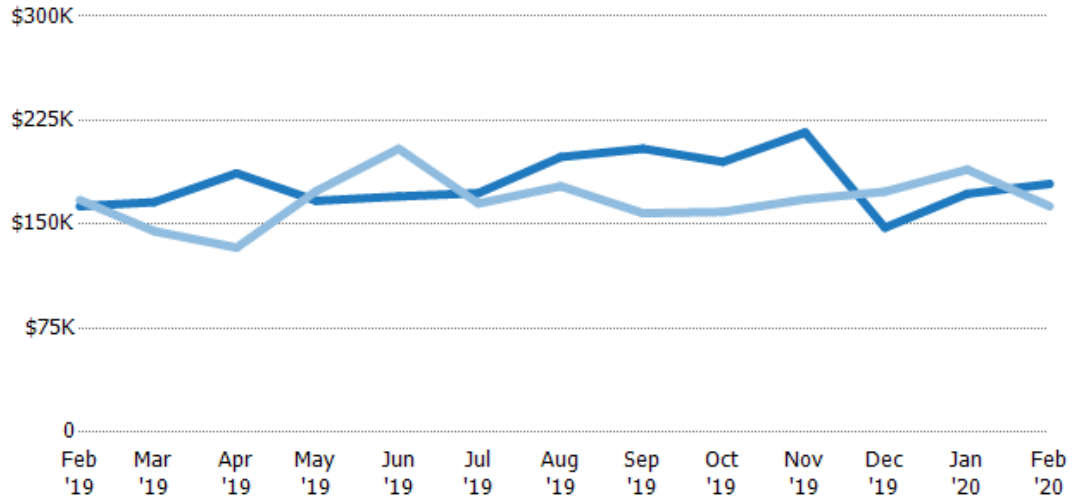
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$179K	9.9%
Feb '19	\$163K	-2.7%
Feb '18	\$168K	-12.2%



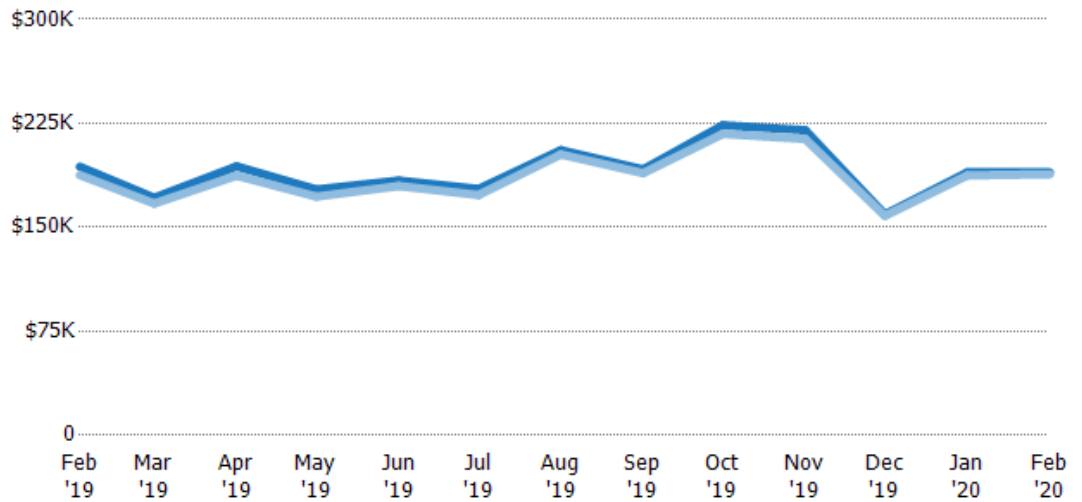
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$205K	\$195K	\$216K	\$148K	\$172K	\$179K
Prior Year	\$168K	\$145K	\$133K	\$174K	\$205K	\$165K	\$177K	\$158K	\$159K	\$168K	\$174K	\$190K	\$163K
Percent Change from Prior Year	-3%	14%	40%	-4%	-17%	5%	12%	29%	23%	29%	-15%	-9%	10%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



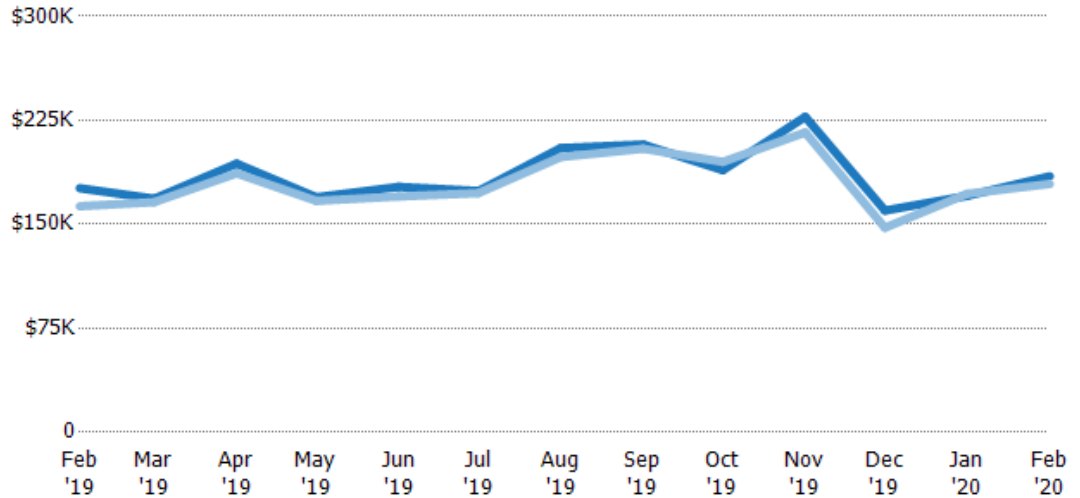
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg List Price	\$194K	\$171K	\$194K	\$177K	\$184K	\$178K	\$206K	\$192K	\$224K	\$220K	\$159K	\$190K	\$190K
Avg Sales Price	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$189K	\$217K	\$214K	\$158K	\$187K	\$188K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	97%	98%	98%	99%	99%	97%	97%	99%	99%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



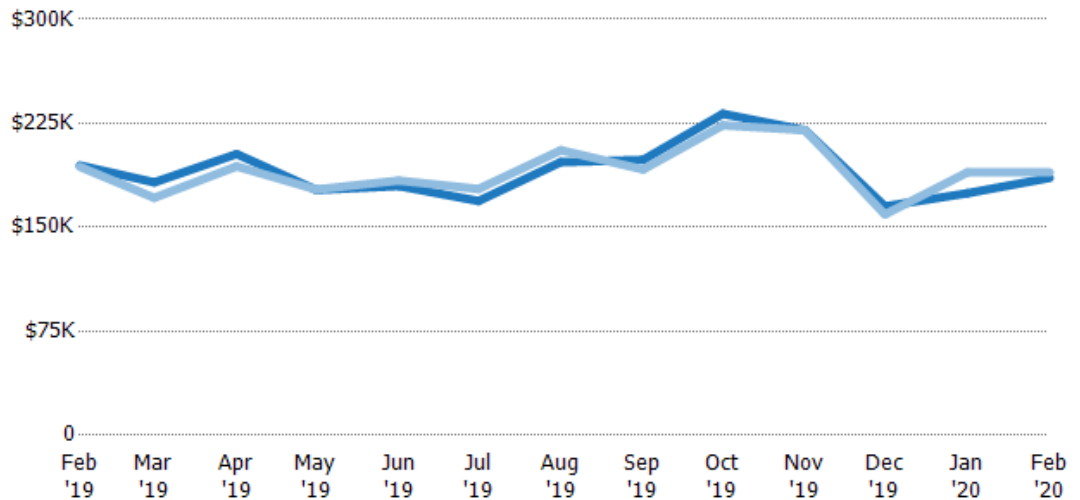
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median List Price	\$176K	\$168K	\$194K	\$170K	\$177K	\$174K	\$205K	\$208K	\$189K	\$228K	\$160K	\$171K	\$185K
Median Sales Price	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$205K	\$195K	\$216K	\$148K	\$172K	\$179K
Med Sales Price as a % of Med List Price	93%	99%	96%	98%	96%	99%	97%	99%	103%	95%	92%	101%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



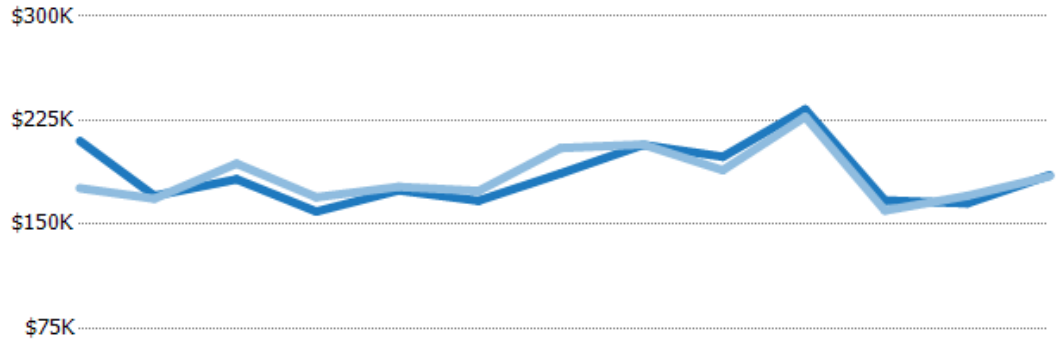
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Avg Est Value	\$195K	\$182K	\$203K	\$177K	\$180K	\$169K	\$197K	\$199K	\$232K	\$220K	\$165K	\$175K	\$186K
Avg Sales Price	\$194K	\$171K	\$194K	\$177K	\$184K	\$178K	\$206K	\$192K	\$224K	\$220K	\$159K	\$190K	\$190K
Avg Sales Price as a % of Avg Est Value	99%	94%	96%	100%	102%	105%	104%	97%	96%	100%	96%	109%	102%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Median Est Value	\$210K	\$171K	\$182K	\$159K	\$174K	\$167K	\$187K	\$207K	\$199K	\$233K	\$167K	\$165K	\$185K
Median Sales Price	\$176K	\$168K	\$194K	\$170K	\$177K	\$174K	\$205K	\$208K	\$189K	\$228K	\$160K	\$171K	\$185K
Med Sales Price as a % of Med Est Value	84%	99%	106%	106%	101%	104%	110%	100%	95%	98%	96%	103%	100%