

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2019	Sep 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	30	36	-16.7%	329	347	-5.2%
New Listing Volume	\$7,353,416	\$10,995,490	-33.1%	\$87,197,022	\$97,749,751	-10.8%
Active Listing Count	142	171	-17%	N/A	N/A	
Active Listing Volume	\$46,502,836	\$55,923,512	-16.8%	N/A	N/A	
Average Listing Price	\$327,485	\$327,038	+0.1%	\$321,307	\$298,907	+7.5%
Median Listing Price	\$269,900	\$275,000	-1.9%	\$267,178	\$268,205	-0.4%
Median Days in RPR	99.5	89	+11.8%	116.68	119.6	-2.4%
Months of Inventory	4.2	4.2	+0.1%	5.6	6.3	-11.6%
Absorption Rate	23.94%	23.98%	0%	17.97%	15.89%	+2.1%
Sales Activity Charts Metrics						
New Pending Sales Count	44	27	+63%	330	269	+22.7%
New Pending Sales Volume	\$10,024,205	\$6,854,727	+46.2%	\$81,716,641	\$64,197,143	+27.3%
Pending Sales Count	61	47	+29.8%	N/A	N/A	
Pending Sales Volume	\$14,764,306	\$11,792,977	+25.2%	N/A	N/A	
Closed Sales Count	30	26	+15.4%	243	237	+2.5%
Closed Sales Volume	\$7,082,925	\$5,393,279	+31.3%	\$60,033,544	\$55,015,923	+9.1%
Average Sales Price	\$236,098	\$207,434	+13.8%	\$247,052	\$232,135	+6.4%
Median Sales Price	\$222,450	\$192,500	+15.6%	\$232,142	\$201,985	+14.9%

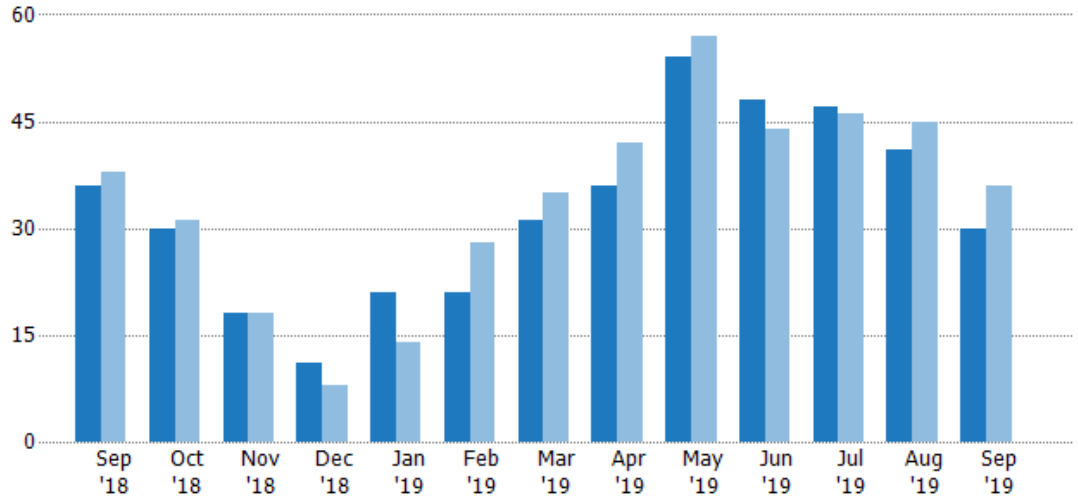
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	30	-16.7%
Sep '18	36	-5.3%
Sep '17	38	-31.6%



Current Year	36	30	18	11	21	21	31	36	54	48	47	41	30
Prior Year	38	31	18	8	14	28	35	42	57	44	46	45	36
Percent Change from Prior Year	-5%	-3%	0%	38%	50%	-25%	-11%	-14%	-5%	9%	2%	-9%	-17%

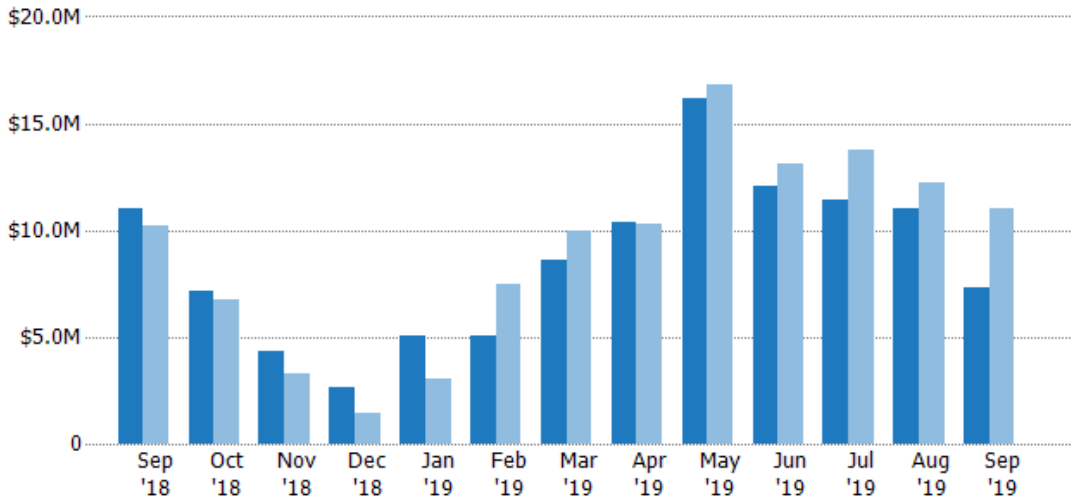
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$7.35M	-33.1%
Sep '18	\$11M	7.9%
Sep '17	\$10.2M	-47.7%



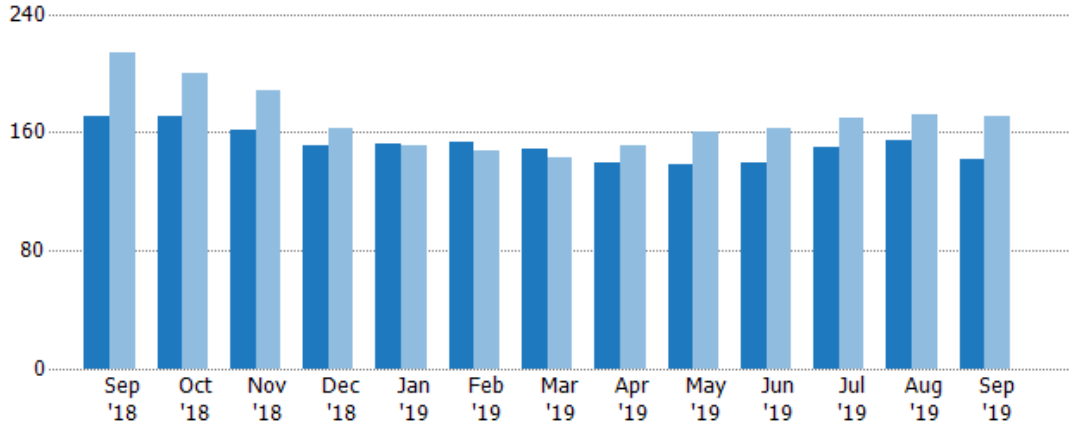
Current Year	\$11M	\$7.12M	\$4.32M	\$2.63M	\$5.1M	\$5.08M	\$8.57M	\$10.4M	\$16.2M	\$12.1M	\$11.4M	\$11M	\$7.35M
Prior Year	\$10.2M	\$6.73M	\$3.3M	\$1.41M	\$3.04M	\$7.49M	\$10M	\$10.3M	\$16.8M	\$13.1M	\$13.7M	\$12.3M	\$11M
Percent Change from Prior Year	8%	6%	31%	86%	68%	-32%	-14%	1%	-4%	-8%	-17%	-10%	-33%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



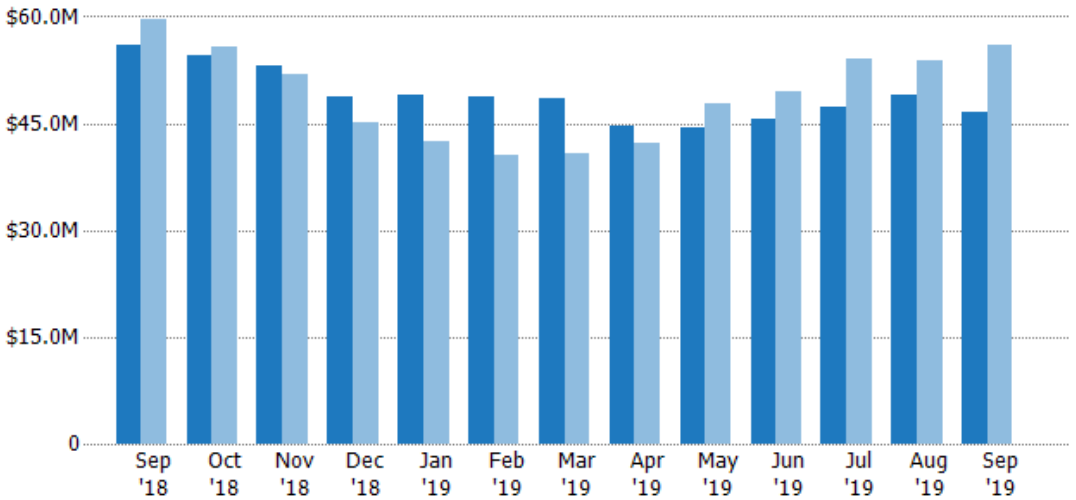
Month/Year	Count	% Chg.
Sep '19	142	-17%
Sep '18	171	-20.1%
Sep '17	214	-3.7%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Sep '19	\$46.5M	-16.8%
Sep '18	\$55.9M	-6.3%
Sep '17	\$59.7M	-6.3%

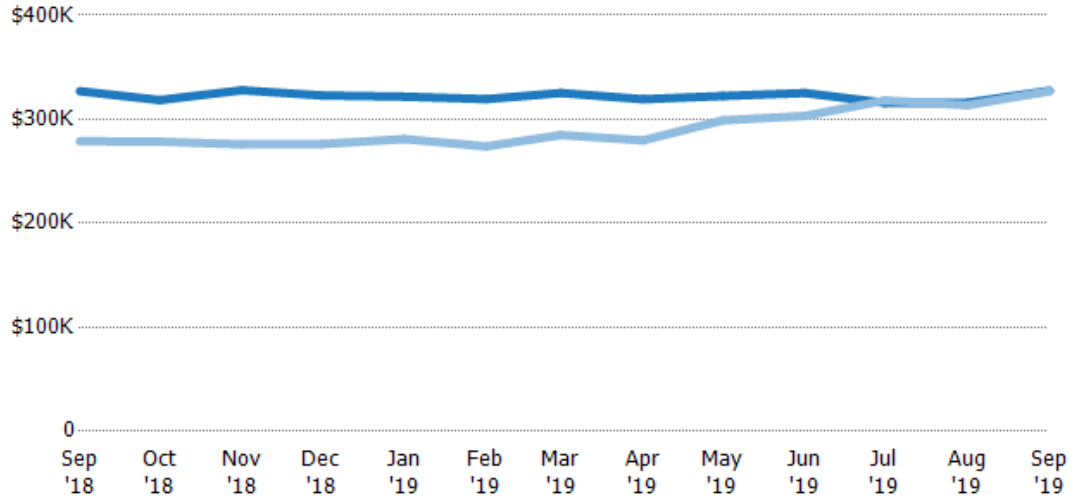
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '19	\$327K	0.1%
Sep '18	\$327K	17.3%
Sep '17	\$279K	-2.7%



Current Year	\$327K	\$318K	\$328K	\$323K	\$322K	\$319K	\$325K	\$319K	\$322K	\$325K	\$316K	\$316K	\$327K
Prior Year	\$279K	\$279K	\$276K	\$276K	\$281K	\$274K	\$285K	\$280K	\$299K	\$303K	\$318K	\$314K	\$327K
Percent Change from Prior Year	17%	14%	19%	17%	15%	17%	14%	14%	8%	7%	-1%	1%	0%

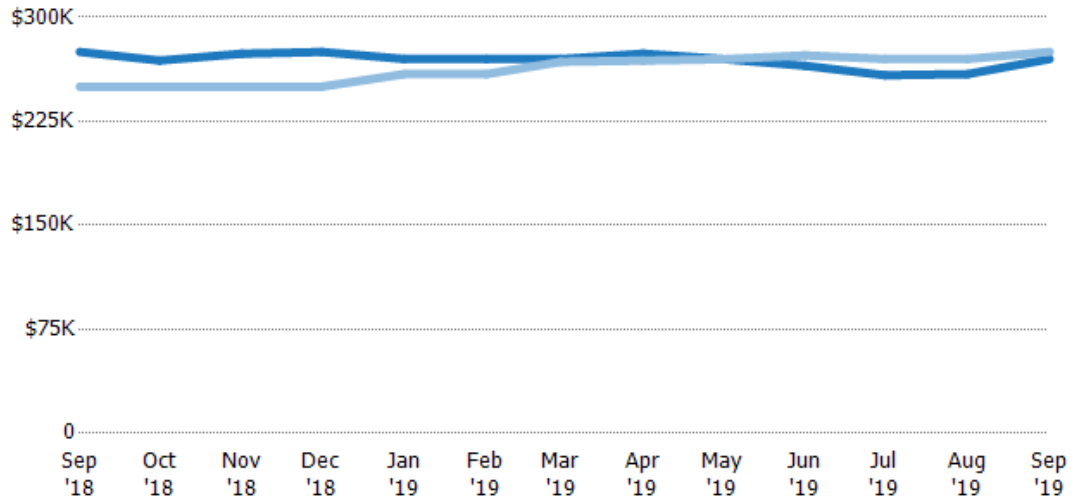
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '19	\$270K	-1.9%
Sep '18	\$275K	10%
Sep '17	\$250K	-9.5%



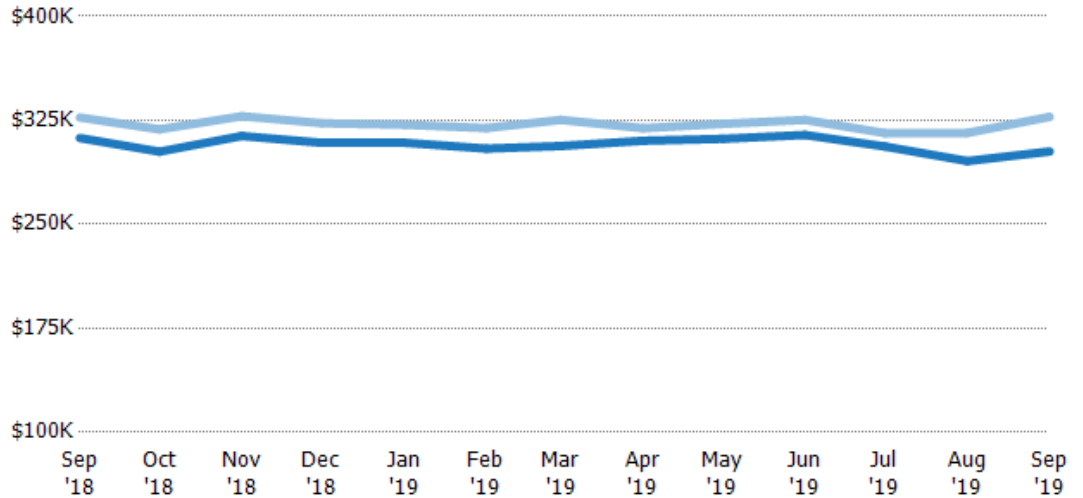
Current Year	\$275K	\$269K	\$274K	\$275K	\$270K	\$270K	\$270K	\$274K	\$270K	\$265K	\$258K	\$259K	\$270K
Prior Year	\$250K	\$250K	\$250K	\$250K	\$259K	\$259K	\$268K	\$269K	\$270K	\$273K	\$270K	\$270K	\$275K
Percent Change from Prior Year	10%	8%	10%	10%	4%	4%	1%	2%	0%	-3%	-4%	-4%	-2%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



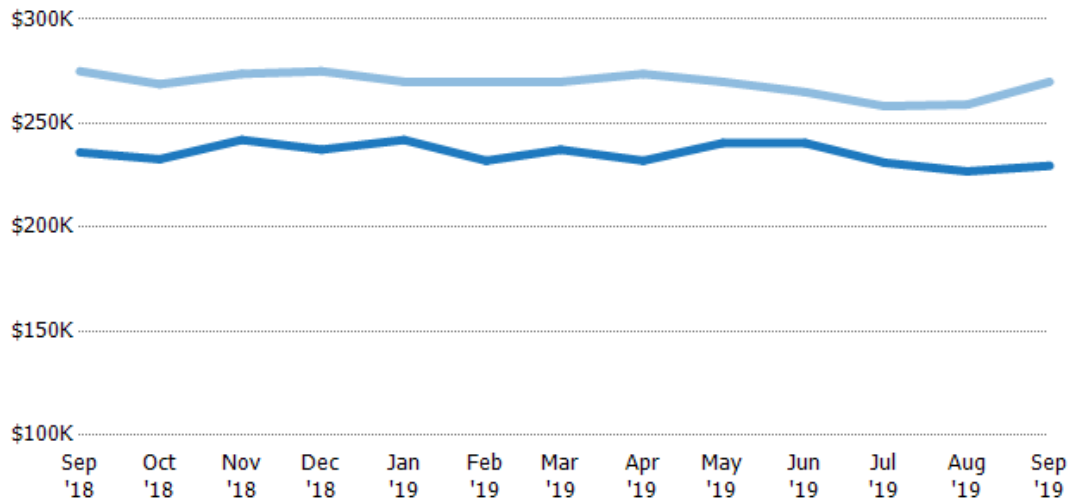
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$312K	\$302K	\$314K	\$309K	\$309K	\$305K	\$306K	\$310K	\$312K	\$314K	\$306K	\$296K	\$302K
Avg Listing Price	\$327K	\$318K	\$328K	\$323K	\$322K	\$319K	\$325K	\$319K	\$322K	\$325K	\$316K	\$316K	\$327K
Avg Listing Price as a % of Avg Est Value	105%	105%	105%	105%	104%	105%	106%	103%	103%	103%	103%	107%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



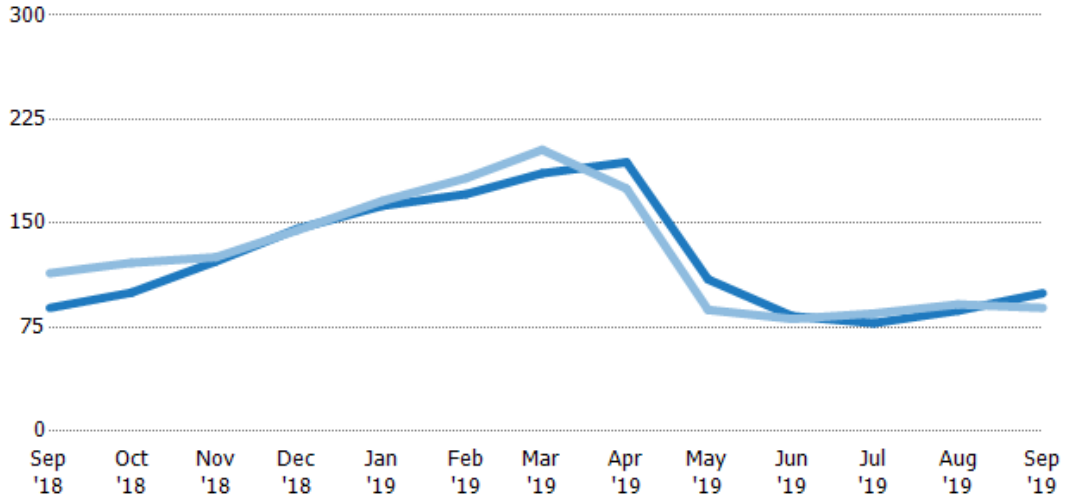
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$236K	\$233K	\$242K	\$237K	\$242K	\$232K	\$237K	\$232K	\$240K	\$240K	\$231K	\$227K	\$230K
Median Listing Price	\$275K	\$269K	\$274K	\$275K	\$270K	\$270K	\$270K	\$274K	\$270K	\$265K	\$258K	\$259K	\$270K
Med Listing Price as a % of Med Est Value	117%	116%	113%	116%	112%	116%	114%	118%	112%	110%	112%	114%	118%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Sep '19	100	11.8%
Sep '18	89	-21.9%
Sep '17	114	1.3%

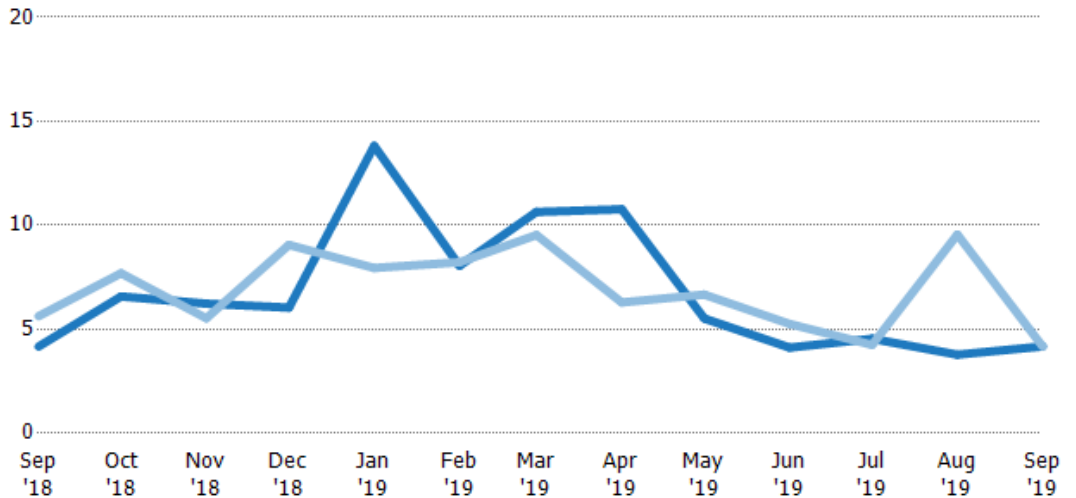
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	89	100	123	146	163	171	186	194	110	83	78	87	100
Prior Year	114	122	126	145	166	183	203	175	87.5	81	85	91.5	89
Percent Change from Prior Year	-22%	-18%	-2%	1%	-2%	-6%	-8%	11%	25%	2%	-8%	-5%	12%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Sep '19	4.18	0.1%
Sep '18	4.17	-25.9%
Sep '17	5.63	21.9%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	4.17	6.58	6.23	6.04	13.8	8.05	10.6	10.8	5.52	4.12	4.55	3.78	4.18
Prior Year	5.63	7.69	5.53	9.06	7.95	8.22	9.53	6.29	6.67	5.26	4.25	9.56	4.17
Percent Change from Prior Year	-26%	-15%	13%	-33%	74%	-2%	12%	71%	-17%	-22%	7%	-60%	0%

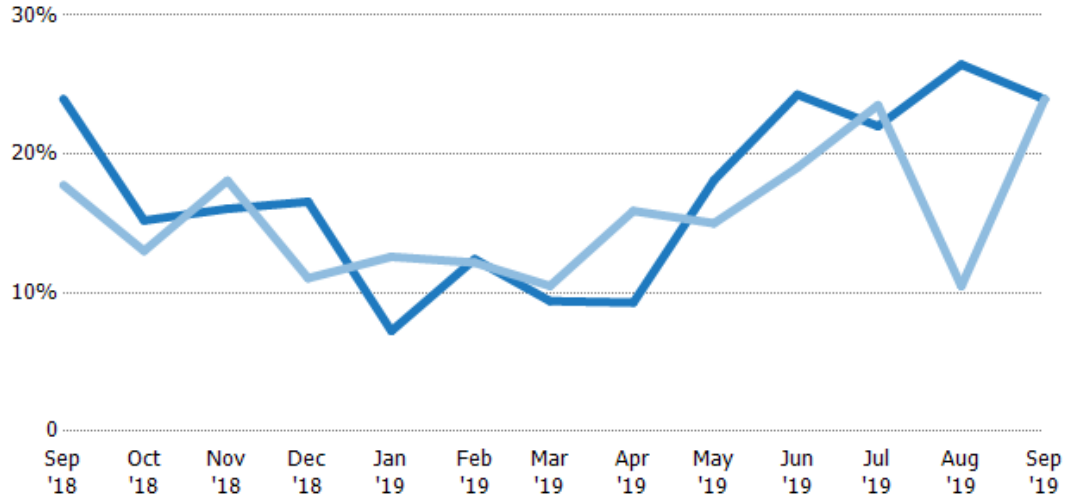
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Sep '19	24%	0%
Sep '18	24%	-6.2%
Sep '17	18%	-18%



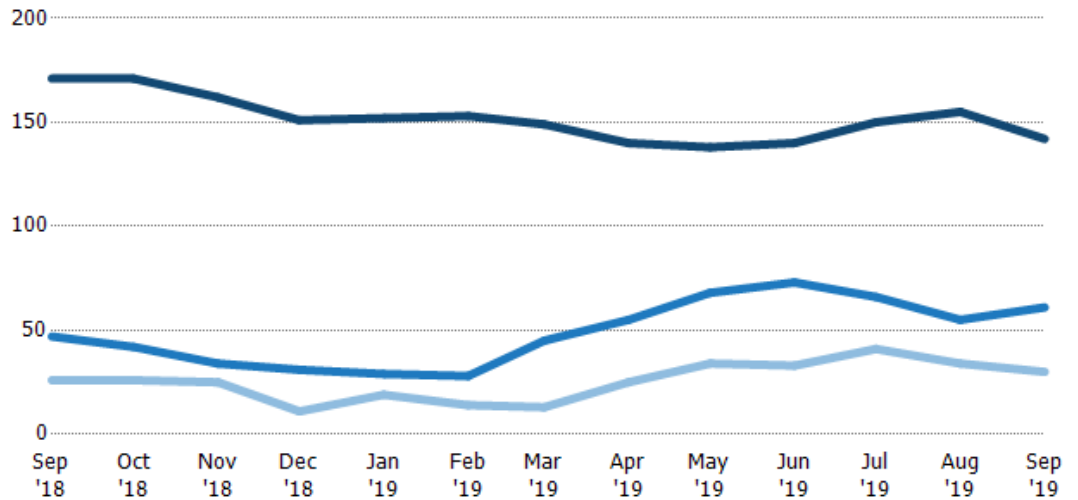
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	24%	15%	16%	17%	7%	12%	9%	9%	18%	24%	22%	26%	24%
Prior Year	18%	13%	18%	11%	13%	12%	10%	16%	15%	19%	24%	10%	24%
Change from Prior Year	-6%	-2%	2%	-6%	5%	0%	1%	7%	-3%	-5%	2%	-16%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Active	171	171	162	151	152	153	149	140	138	140	150	155	142
Pending	47	42	34	31	29	28	45	55	68	73	66	55	61
Sold	26	26	25	11	19	14	13	25	34	33	41	34	30

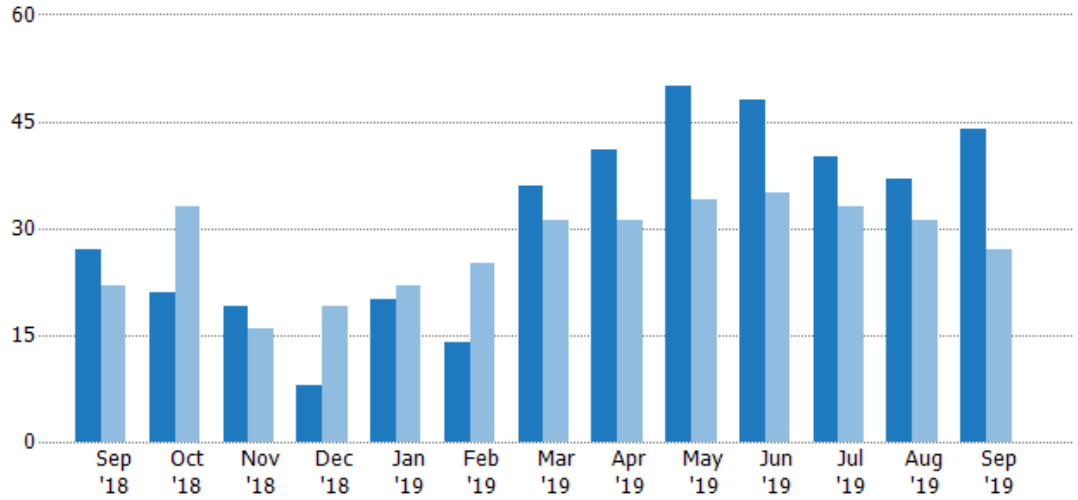
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	44	63%
Sep '18	27	22.7%
Sep '17	22	72.7%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	27	21	19	8	20	14	36	41	50	48	40	37	44
Prior Year	22	33	16	19	22	25	31	31	34	35	33	31	27
Percent Change from Prior Year	23%	-36%	19%	-58%	-9%	-44%	16%	32%	47%	37%	21%	19%	63%

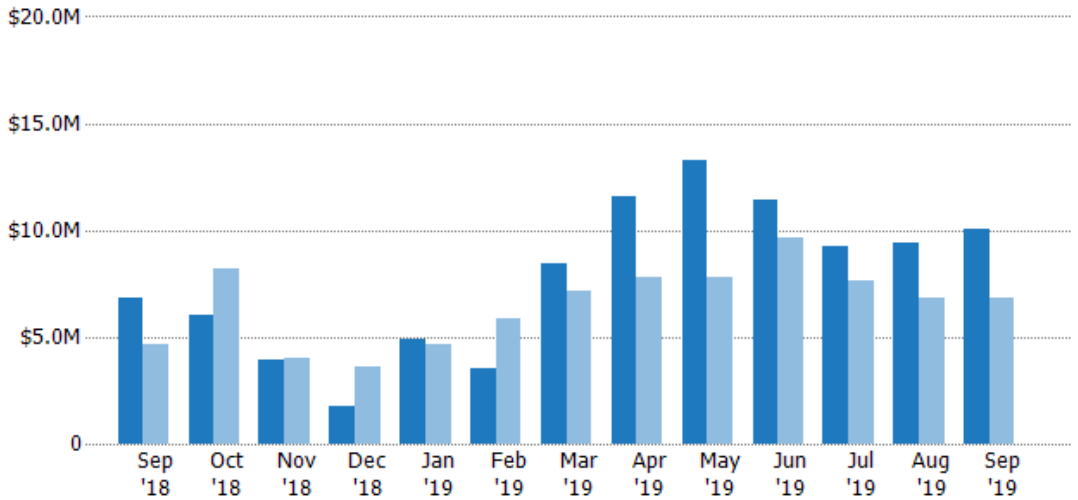
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$10M	46.2%
Sep '18	\$6.85M	48.4%
Sep '17	\$4.62M	99%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$6.85M	\$6.03M	\$3.9M	\$1.75M	\$4.87M	\$3.49M	\$8.41M	\$11.6M	\$13.2M	\$11.4M	\$9.26M	\$9.4M	\$10M
Prior Year	\$4.62M	\$8.17M	\$4.01M	\$3.6M	\$4.63M	\$5.88M	\$7.19M	\$7.78M	\$7.76M	\$9.64M	\$7.63M	\$6.84M	\$6.85M
Percent Change from Prior Year	48%	-26%	-3%	-51%	5%	-41%	17%	49%	71%	19%	21%	37%	46%

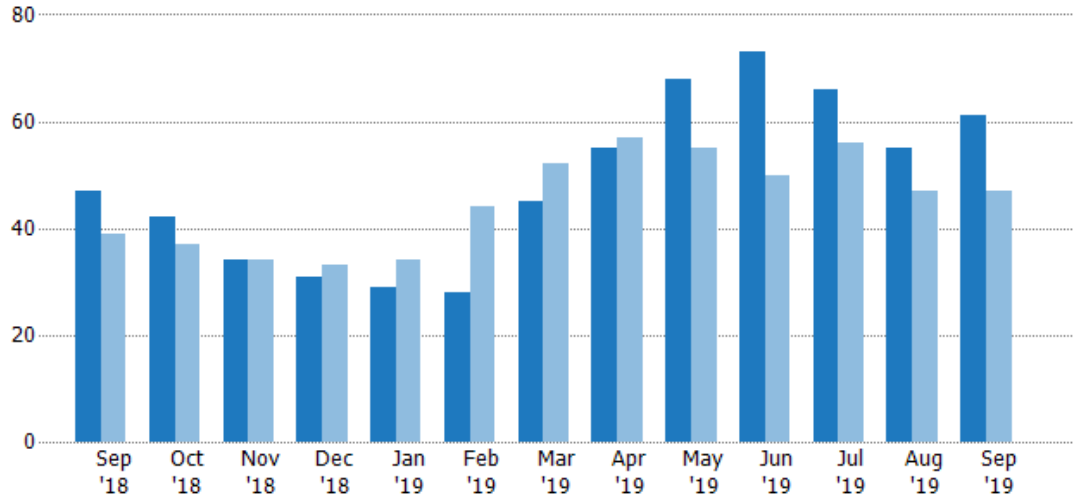
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	61	29.8%
Sep '18	47	20.5%
Sep '17	39	61.5%



Current Year	47	42	34	31	29	28	45	55	68	73	66	55	61
Prior Year	39	37	34	33	34	44	52	57	55	50	56	47	47
Percent Change from Prior Year	21%	14%	0%	-6%	-15%	-36%	-13%	-4%	24%	46%	18%	17%	30%

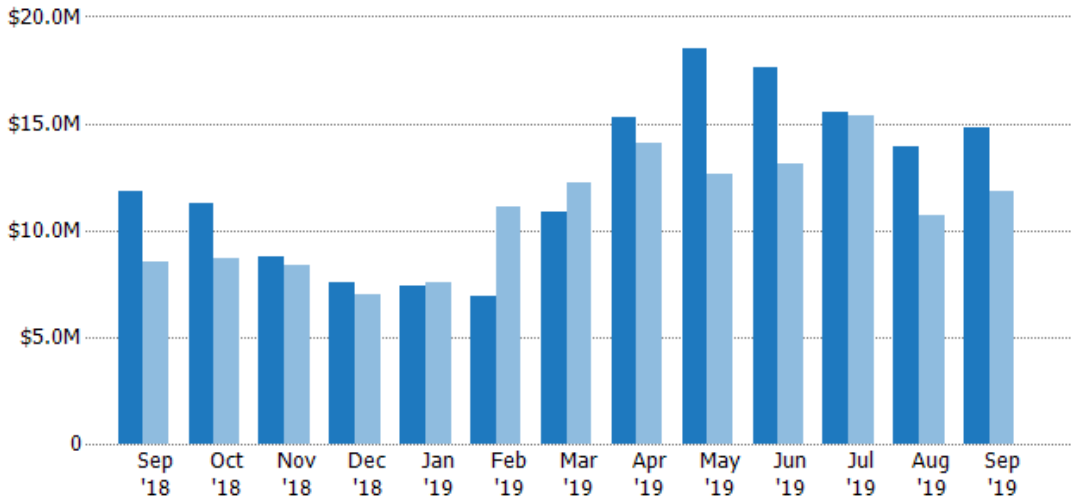
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$14.8M	25.2%
Sep '18	\$11.8M	39.1%
Sep '17	\$8.48M	84.6%



Current Year	\$11.8M	\$11.2M	\$8.8M	\$7.57M	\$7.42M	\$6.89M	\$10.9M	\$15.3M	\$18.5M	\$17.6M	\$15.6M	\$13.9M	\$14.8M
Prior Year	\$8.48M	\$8.7M	\$8.39M	\$6.96M	\$7.53M	\$11.1M	\$12.2M	\$14.1M	\$12.6M	\$13.1M	\$15.3M	\$10.7M	\$11.8M
Percent Change from Prior Year	39%	29%	5%	9%	-1%	-38%	-11%	9%	47%	35%	1%	30%	25%

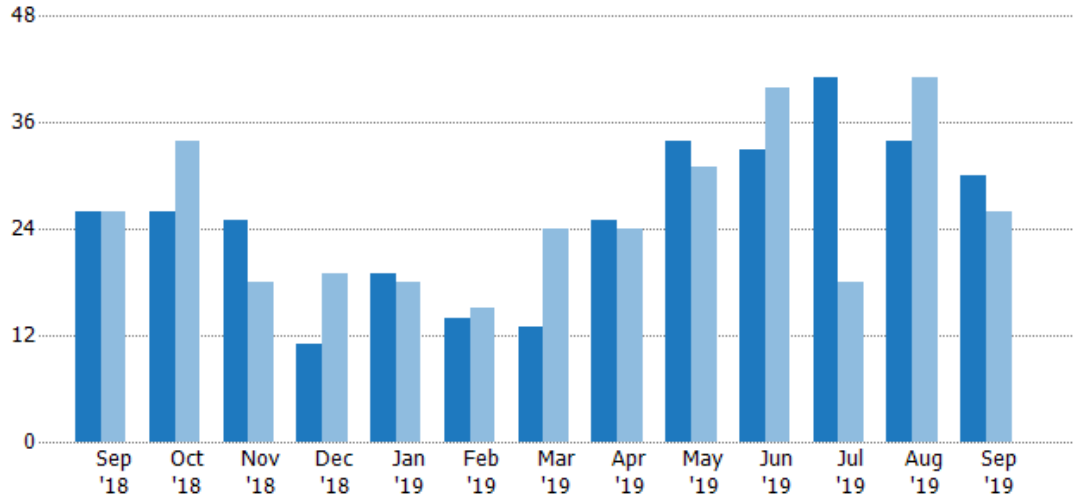
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	30	15.4%
Sep '18	26	0%
Sep '17	26	3.8%



Current Year	26	26	25	11	19	14	13	25	34	33	41	34	30
Prior Year	26	34	18	19	18	15	24	24	31	40	18	41	26
Percent Change from Prior Year	0%	-24%	39%	-42%	6%	-7%	-46%	4%	10%	-18%	128%	-17%	15%

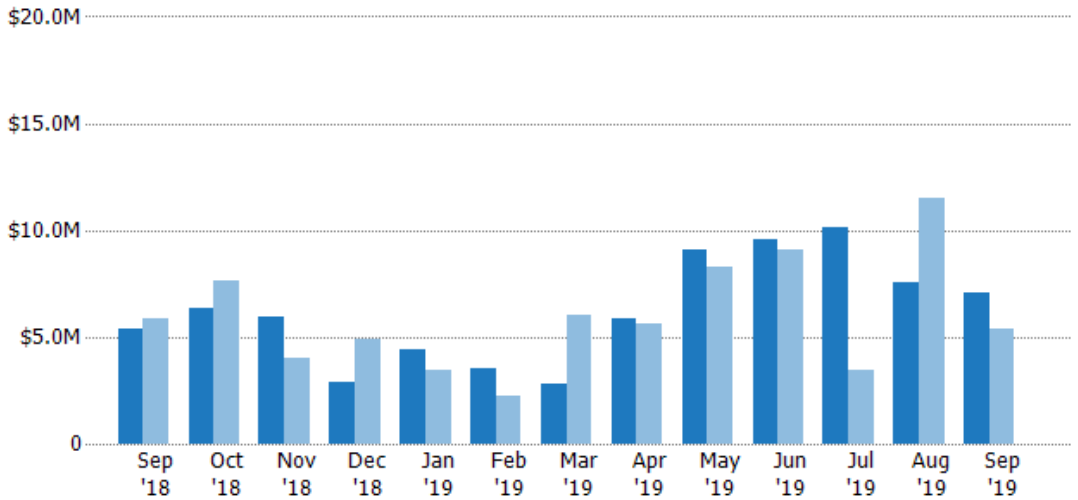
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$7.08M	31.3%
Sep '18	\$5.39M	-7.5%
Sep '17	\$5.83M	4.5%



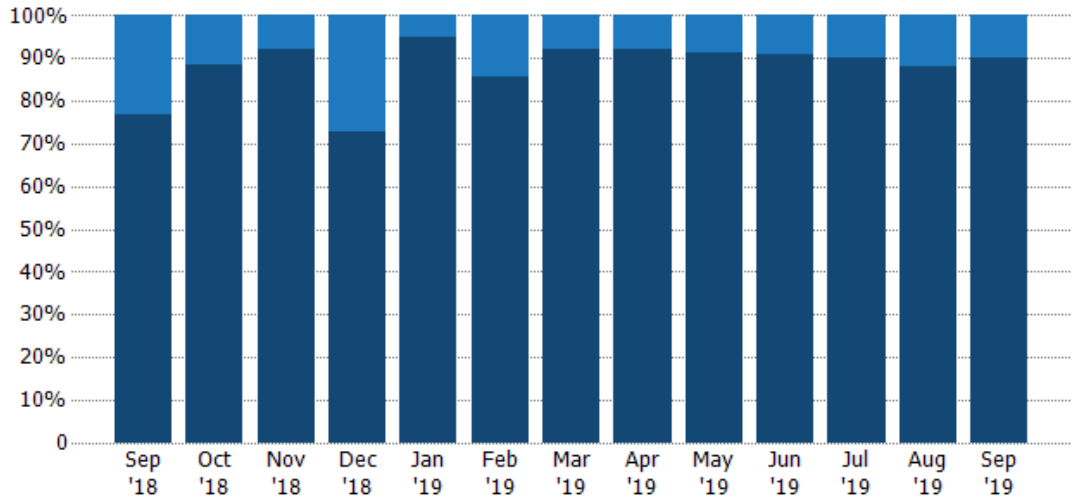
Current Year	\$5.39M	\$6.39M	\$5.92M	\$2.88M	\$4.44M	\$3.53M	\$2.79M	\$5.82M	\$9.12M	\$9.58M	\$10.1M	\$7.56M	\$7.08M
Prior Year	\$5.83M	\$7.64M	\$4.05M	\$4.87M	\$3.48M	\$2.21M	\$6.01M	\$5.62M	\$8.26M	\$9.06M	\$3.48M	\$11.5M	\$5.39M
Percent Change from Prior Year	-7%	-16%	46%	-41%	28%	60%	-54%	4%	11%	6%	190%	-34%	31%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



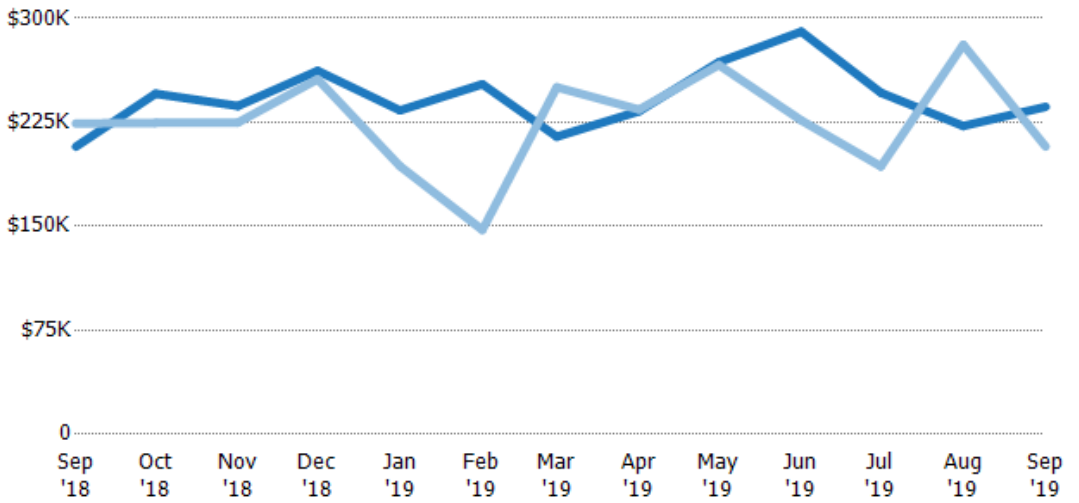
Condo/Townhouse	23%	12%	8%	27%	5%	14%	8%	8%	9%	9%	10%	12%	10%
Single Family Residence	77%	88%	92%	73%	95%	86%	92%	92%	91%	91%	90%	88%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



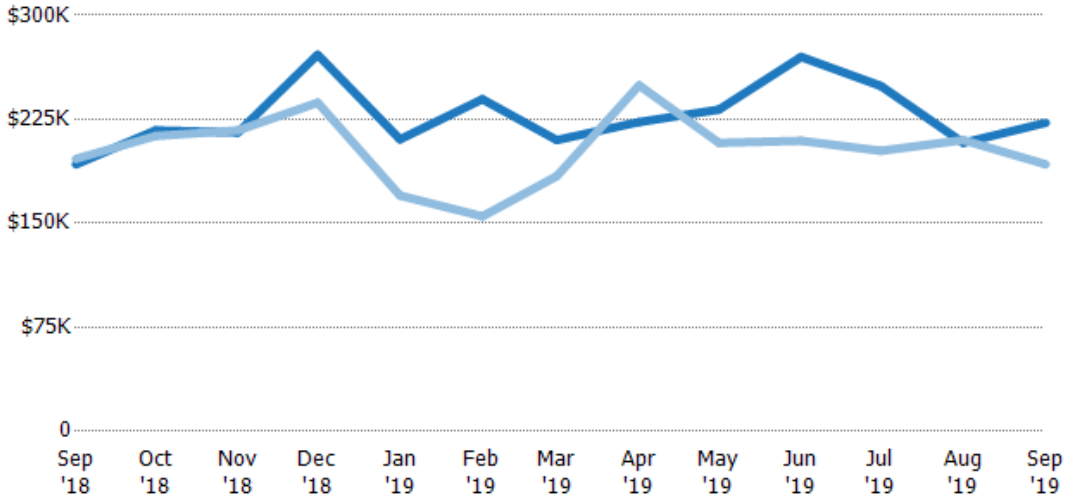
Current Year	\$207K	\$246K	\$237K	\$262K	\$234K	\$252K	\$215K	\$233K	\$268K	\$290K	\$246K	\$222K	\$236K
Prior Year	\$224K	\$225K	\$225K	\$256K	\$193K	\$147K	\$250K	\$234K	\$266K	\$226K	\$193K	\$281K	\$207K
Percent Change from Prior Year	-7%	9%	5%	2%	21%	71%	-14%	0%	1%	28%	27%	-21%	14%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Sep '19	\$222K	15.6%
Sep '18	\$193K	-2%
Sep '17	\$196K	10%

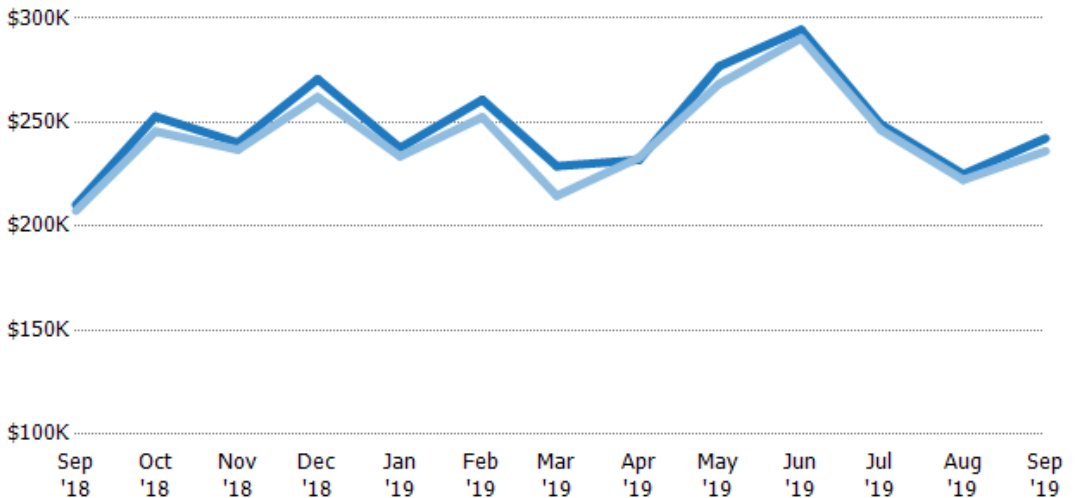
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$193K	\$217K	\$216K	\$272K	\$211K	\$240K	\$210K	\$223K	\$232K	\$270K	\$249K	\$208K	\$222K
Prior Year	\$196K	\$213K	\$217K	\$237K	\$170K	\$155K	\$184K	\$250K	\$208K	\$209K	\$202K	\$210K	\$193K
Percent Change from Prior Year	-2%	2%	-1%	15%	24%	55%	14%	-11%	12%	29%	23%	-1%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



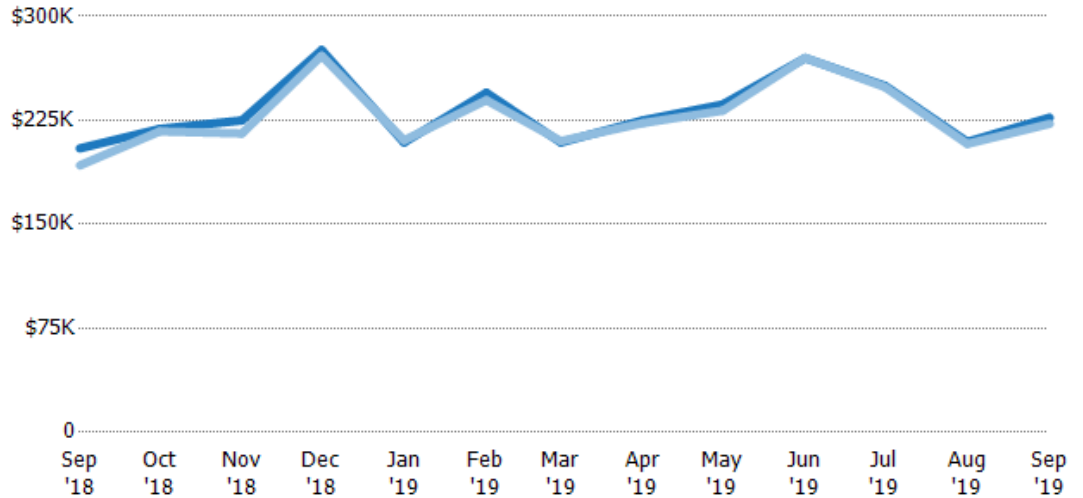
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg List Price	\$210K	\$253K	\$240K	\$271K	\$238K	\$261K	\$229K	\$232K	\$277K	\$294K	\$249K	\$225K	\$242K
Avg Sales Price	\$207K	\$246K	\$237K	\$262K	\$234K	\$252K	\$215K	\$233K	\$268K	\$290K	\$246K	\$222K	\$236K
Avg Sales Price as a % of Avg List Price	99%	97%	99%	97%	98%	97%	94%	100%	97%	99%	99%	99%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



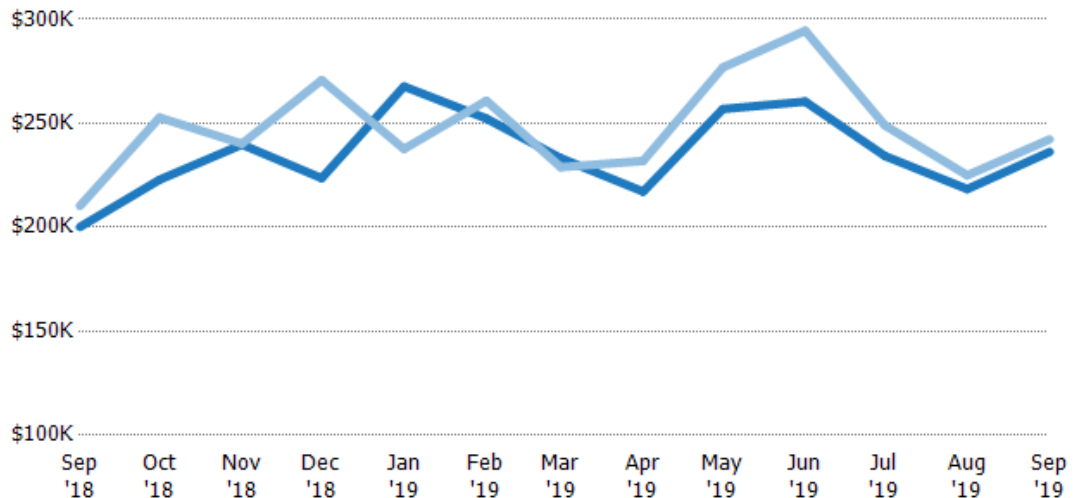
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median List Price	\$205K	\$219K	\$225K	\$276K	\$209K	\$245K	\$209K	\$225K	\$236K	\$270K	\$250K	\$209K	\$227K
Median Sales Price	\$193K	\$217K	\$216K	\$272K	\$211K	\$240K	\$210K	\$223K	\$232K	\$270K	\$249K	\$208K	\$222K
Med Sales Price as a % of Med List Price	94%	99%	96%	99%	101%	98%	100%	99%	98%	100%	100%	99%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



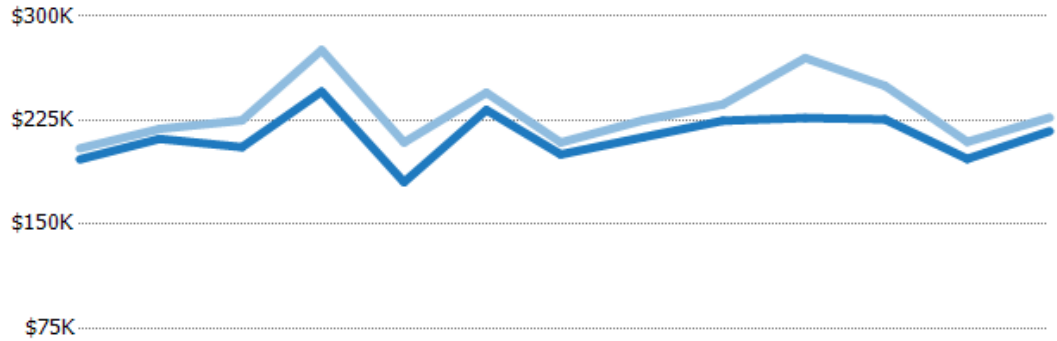
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$200K	\$223K	\$240K	\$224K	\$268K	\$252K	\$233K	\$217K	\$257K	\$260K	\$234K	\$218K	\$236K
Avg Sales Price	\$210K	\$253K	\$240K	\$271K	\$238K	\$261K	\$229K	\$232K	\$277K	\$294K	\$249K	\$225K	\$242K
Avg Sales Price as a % of Avg Est Value	105%	113%	100%	121%	89%	103%	98%	107%	108%	113%	106%	103%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$197K	\$212K	\$206K	\$246K	\$180K	\$232K	\$200K	\$213K	\$225K	\$227K	\$226K	\$197K	\$217K
Median Sales Price	\$205K	\$219K	\$225K	\$276K	\$209K	\$245K	\$209K	\$225K	\$236K	\$270K	\$250K	\$209K	\$227K
Med Sales Price as a % of Med Est Value	104%	103%	109%	112%	116%	105%	104%	106%	105%	119%	111%	106%	105%