

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2019	Sep 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	15	10	+50%	179	158	+13.3%
New Listing Volume	\$3,828,590	\$3,303,300	+15.9%	\$67,676,172	\$60,558,249	+11.8%
Active Listing Count	65	52	+25%	N/A	N/A	
Active Listing Volume	\$31,377,384	\$28,177,500	+11.4%	N/A	N/A	
Average Listing Price	\$482,729	\$541,875	-10.9%	\$566,816	\$522,510	+8.5%
Median Listing Price	\$325,000	\$349,000	-6.9%	\$341,613	\$342,175	-0.2%
Median Days in RPR	98	88.5	+10.7%	89.26	78.41	+13.8%
Months of Inventory	3.8	2.1	+83.8%	4.6	4	+15%
Absorption Rate	26.15%	48.08%	-21.9%	21.61%	24.85%	-3.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	17	11	+54.5%	146	140	+4.3%
New Pending Sales Volume	\$4,841,400	\$4,489,900	+7.8%	\$43,937,788	\$48,939,948	-10.2%
Pending Sales Count	23	16	+43.8%	N/A	N/A	
Pending Sales Volume	\$6,815,288	\$7,092,699	-3.9%	N/A	N/A	
Closed Sales Count	17	10	+70%	107	118	-9.3%
Closed Sales Volume	\$4,467,800	\$2,110,000	+111.7%	\$32,168,813	\$38,465,249	-16.4%
Average Sales Price	\$262,812	\$211,000	+24.6%	\$300,643	\$325,977	-7.8%
Median Sales Price	\$232,000	\$168,500	+37.7%	\$249,061	\$247,237	+0.7%

## New Listings

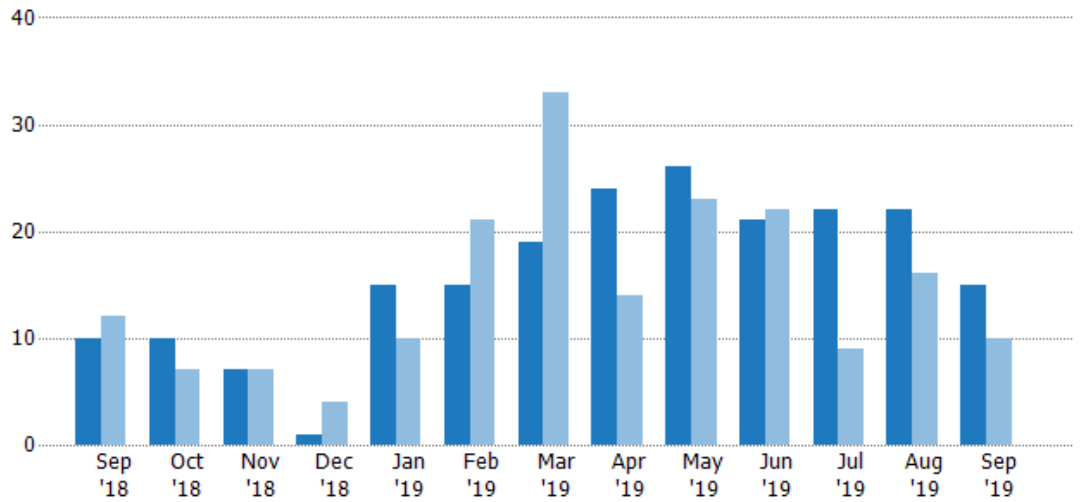
The number of new residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	15	50%
Sep '18	10	-16.7%
Sep '17	12	33.3%



Current Year	10	10	7	1	15	15	19	24	26	21	22	22	15
Prior Year	12	7	7	4	10	21	33	14	23	22	9	16	10
Percent Change from Prior Year	-17%	43%	0%	-75%	50%	-29%	-42%	71%	13%	-5%	144%	38%	50%

## New Listing Volume

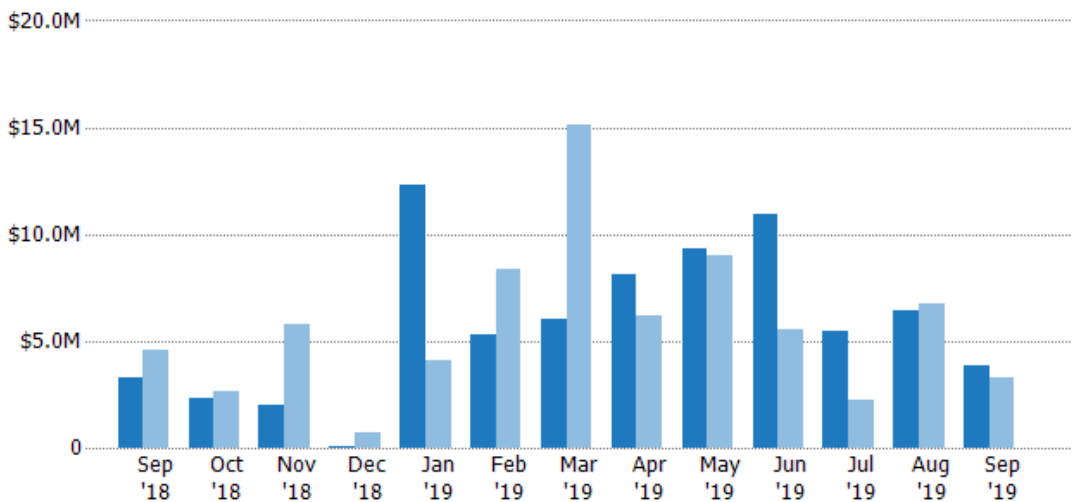
The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$3.83M	15.9%
Sep '18	\$3.3M	-28.3%
Sep '17	\$4.6M	23.6%



Current Year	\$3.3M	\$2.31M	\$1.97M	\$56.5K	\$12.3M	\$5.28M	\$6.02M	\$8.12M	\$9.33M	\$10.9M	\$5.47M	\$6.41M	\$3.83M
Prior Year	\$4.6M	\$2.67M	\$5.77M	\$707K	\$4.13M	\$8.32M	\$15.1M	\$6.16M	\$8.99M	\$5.52M	\$2.27M	\$6.72M	\$3.3M
Percent Change from Prior Year	-28%	-13%	-66%	-92%	198%	-37%	-60%	32%	4%	98%	140%	-5%	16%

## Active Listings

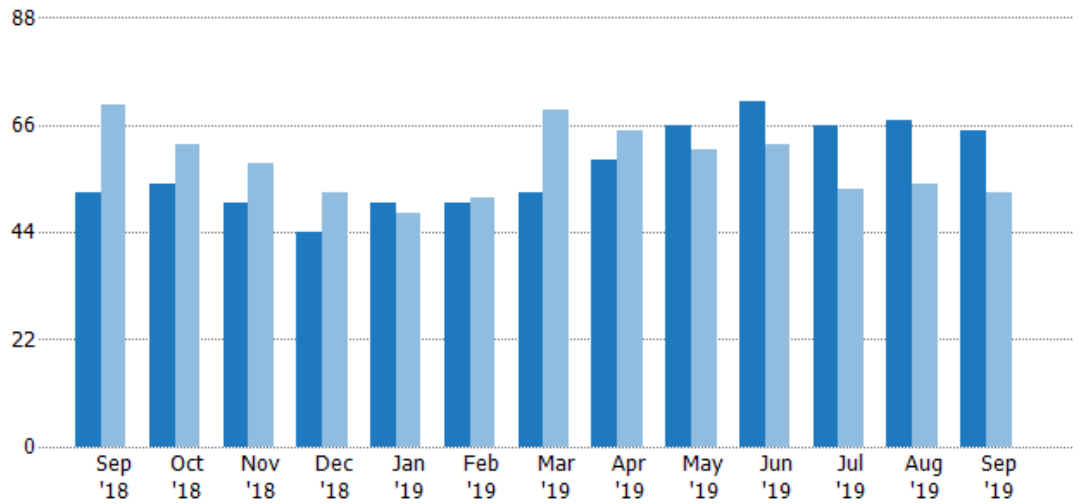
The number of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	65	25%
Sep '18	52	-25.7%
Sep '17	70	22.9%



Current Year	52	54	50	44	50	50	52	59	66	71	66	67	65
Prior Year	70	62	58	52	48	51	69	65	61	62	53	54	52
Percent Change from Prior Year	-26%	-13%	-14%	-15%	4%	-2%	-25%	-9%	8%	15%	25%	24%	25%

## Active Listing Volume

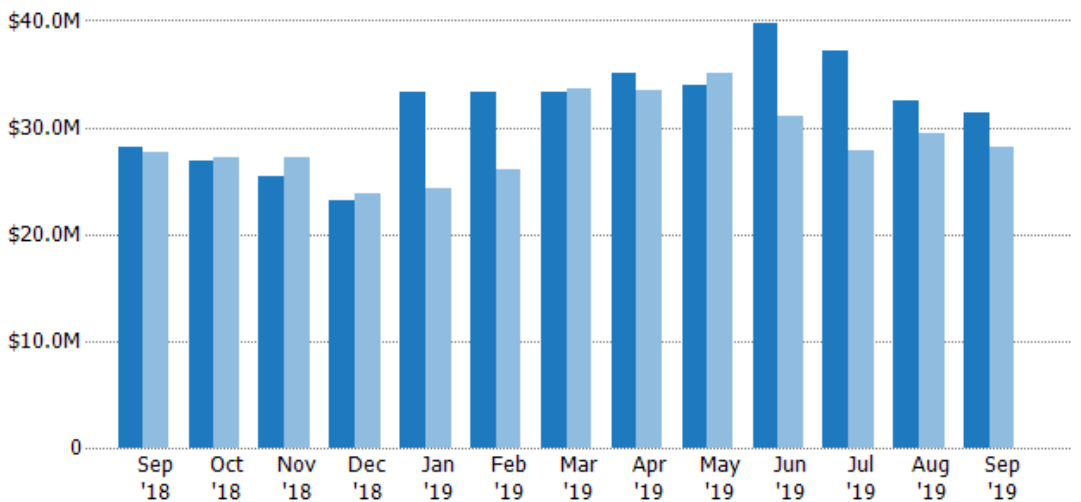
The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$31.4M	11.4%
Sep '18	\$28.2M	1.6%
Sep '17	\$27.7M	21.7%



Current Year	\$28.2M	\$26.8M	\$25.5M	\$23.2M	\$33.3M	\$33.3M	\$33.3M	\$35M	\$34M	\$39.7M	\$37.1M	\$32.4M	\$31.4M
Prior Year	\$27.7M	\$27.2M	\$27.2M	\$23.7M	\$24.2M	\$26.1M	\$33.6M	\$33.5M	\$35.2M	\$31.1M	\$27.9M	\$29.4M	\$28.2M
Percent Change from Prior Year	2%	-1%	-6%	-2%	37%	28%	-1%	4%	-3%	28%	33%	10%	11%

## Average Listing Price

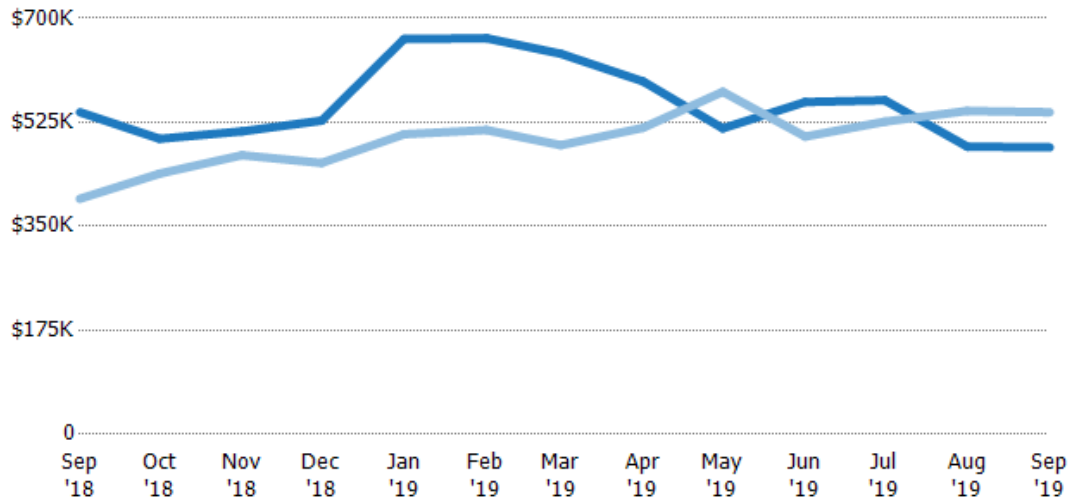
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '19	\$483K	-10.9%
Sep '18	\$542K	36.7%
Sep '17	\$396K	-0.9%



Current Year	\$542K	\$497K	\$510K	\$528K	\$665K	\$666K	\$640K	\$594K	\$515K	\$559K	\$562K	\$484K	\$483K
Prior Year	\$396K	\$439K	\$470K	\$457K	\$505K	\$512K	\$487K	\$516K	\$576K	\$501K	\$526K	\$544K	\$542K
Percent Change from Prior Year	37%	13%	9%	16%	32%	30%	32%	15%	-11%	12%	7%	-11%	-11%

## Median Listing Price

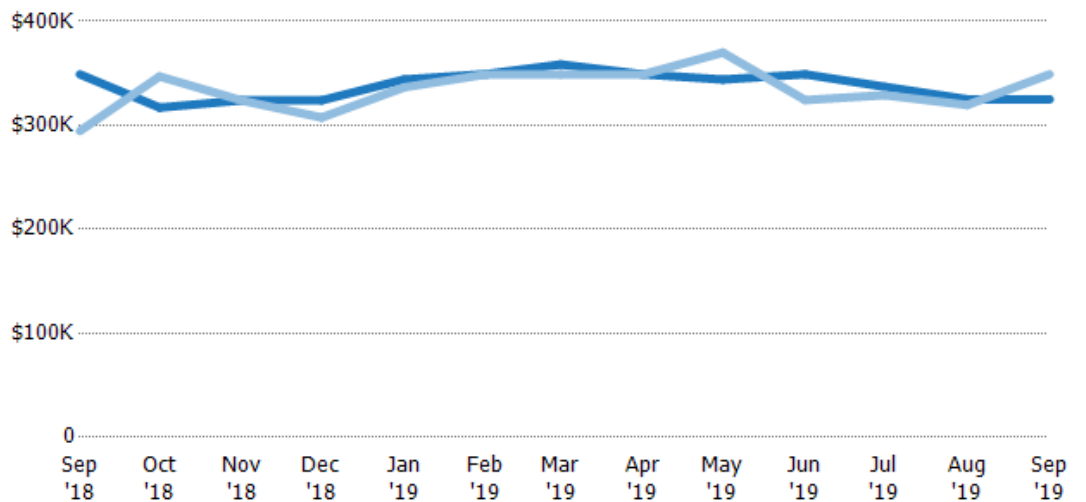
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '19	\$325K	-6.9%
Sep '18	\$349K	18.5%
Sep '17	\$294K	-13.1%



Current Year	\$349K	\$317K	\$324K	\$324K	\$344K	\$349K	\$359K	\$349K	\$344K	\$349K	\$337K	\$325K	\$325K
Prior Year	\$294K	\$347K	\$324K	\$307K	\$336K	\$349K	\$349K	\$349K	\$370K	\$324K	\$329K	\$320K	\$349K
Percent Change from Prior Year	19%	-9%	0%	5%	2%	0%	3%	0%	-7%	8%	2%	2%	-7%

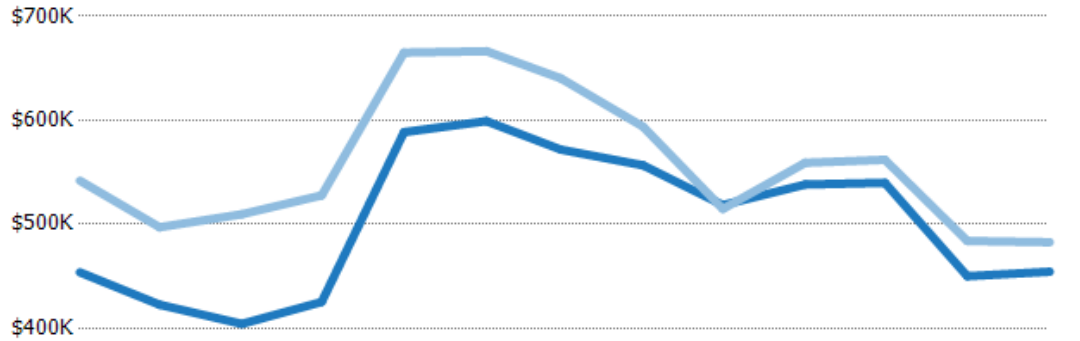
## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$454K	\$423K	\$404K	\$425K	\$589K	\$599K	\$572K	\$557K	\$518K	\$538K	\$540K	\$450K	\$454K
Avg Listing Price	\$542K	\$497K	\$510K	\$528K	\$665K	\$666K	\$640K	\$594K	\$515K	\$559K	\$562K	\$484K	\$483K
Avg Listing Price as a % of Avg Est Value	119%	118%	126%	124%	113%	111%	112%	107%	99%	104%	104%	108%	106%

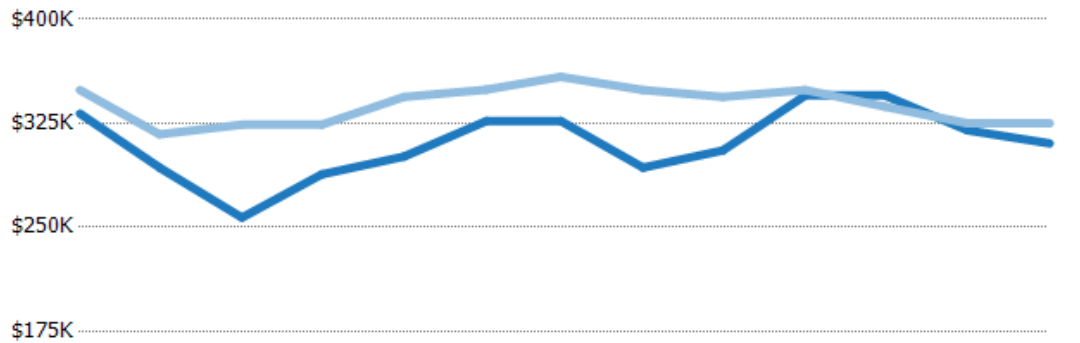
## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$332K	\$293K	\$257K	\$288K	\$301K	\$327K	\$327K	\$293K	\$305K	\$345K	\$345K	\$320K	\$311K
Median Listing Price	\$349K	\$317K	\$324K	\$324K	\$344K	\$349K	\$359K	\$349K	\$344K	\$349K	\$337K	\$325K	\$325K
Med Listing Price as a % of Med Est Value	105%	108%	126%	112%	114%	107%	110%	119%	113%	101%	98%	102%	105%

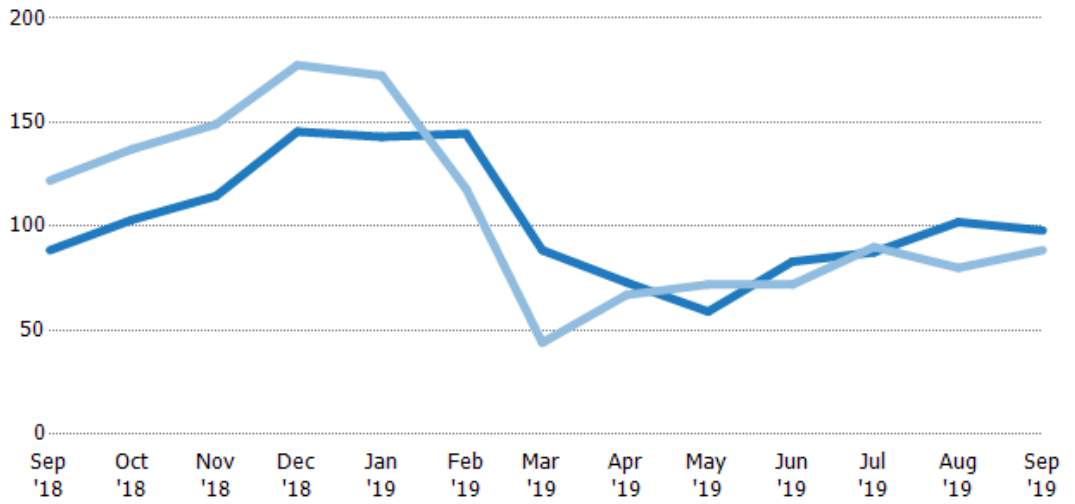
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Sep '19	98	10.7%
Sep '18	88.5	-27.5%
Sep '17	122	-4.9%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	88.5	103	115	146	143	145	88.5	73	59	83	87.5	102	98
Prior Year	122	137	149	178	173	118	44	67	72	72	90	80	88.5
Percent Change from Prior Year	-27%	-25%	-23%	-18%	-17%	22%	101%	9%	-18%	15%	-3%	28%	11%

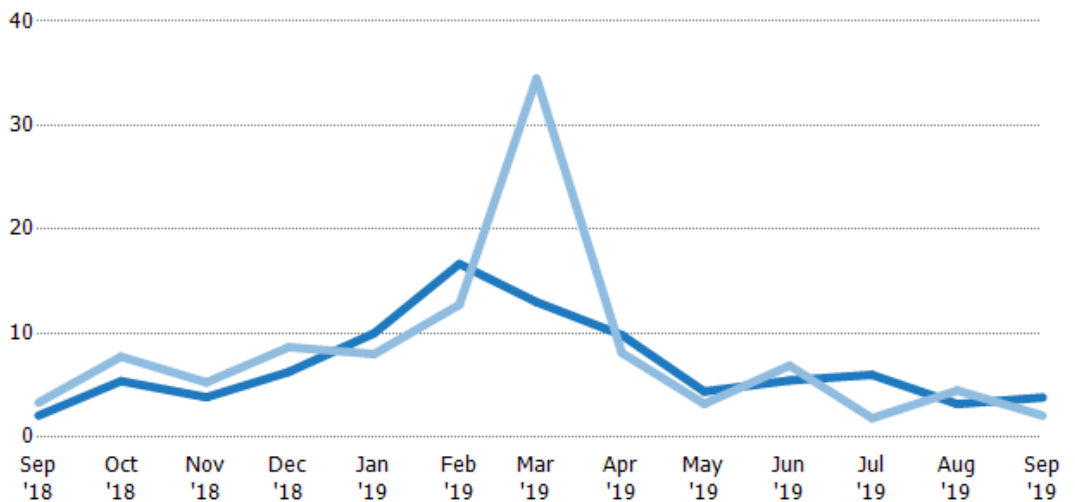
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Sep '19	3.82	83.8%
Sep '18	2.08	-37.6%
Sep '17	3.33	98.5%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	2.08	5.4	3.85	6.29	10	16.7	13	9.83	4.4	5.46	6	3.19	3.82
Prior Year	3.33	7.75	5.27	8.67	8	12.8	34.5	8.13	3.21	6.89	1.83	4.5	2.08
Percent Change from Prior Year	-38%	-30%	-27%	-27%	25%	31%	-62%	21%	37%	-21%	228%	-29%	84%

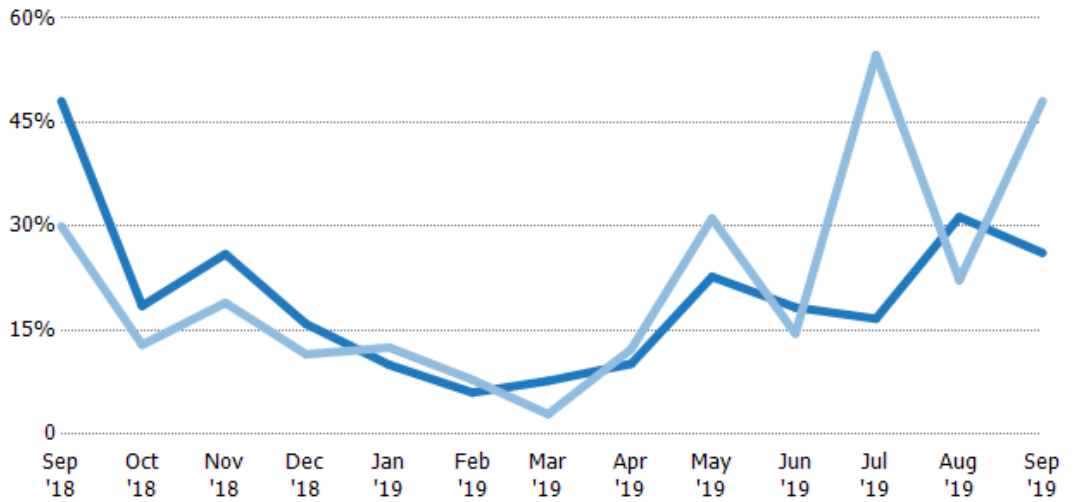
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	48%	19%	26%	16%	10%	6%	8%	10%	23%	18%	17%	31%	26%
Prior Year	30%	13%	19%	12%	13%	8%	3%	12%	31%	15%	55%	22%	48%
Change from Prior Year	-18%	-6%	-7%	-4%	3%	2%	-5%	2%	8%	-4%	38%	-9%	22%

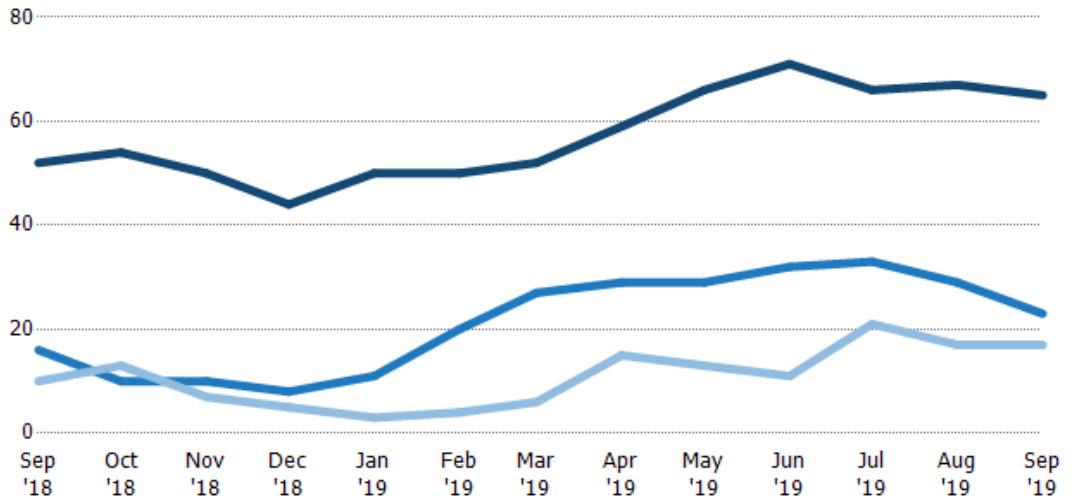
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Active	52	54	50	44	50	50	52	59	66	71	66	67	65
Pending	16	10	10	8	11	20	27	29	29	32	33	29	23
Sold	10	13	7	5	3	4	6	15	13	11	21	17	17

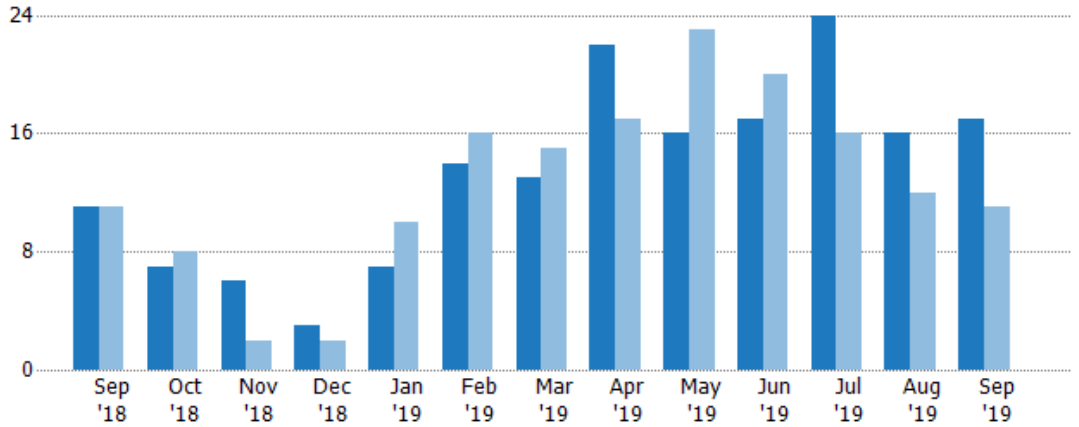
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Sep '19	17	54.5%
Sep '18	11	0%
Sep '17	11	9.1%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	11	7	6	3	7	14	13	22	16	17	24	16	17
Prior Year	11	8	2	2	10	16	15	17	23	20	16	12	11
Percent Change from Prior Year	0%	-13%	200%	50%	-30%	-13%	-13%	29%	-30%	-15%	50%	33%	55%

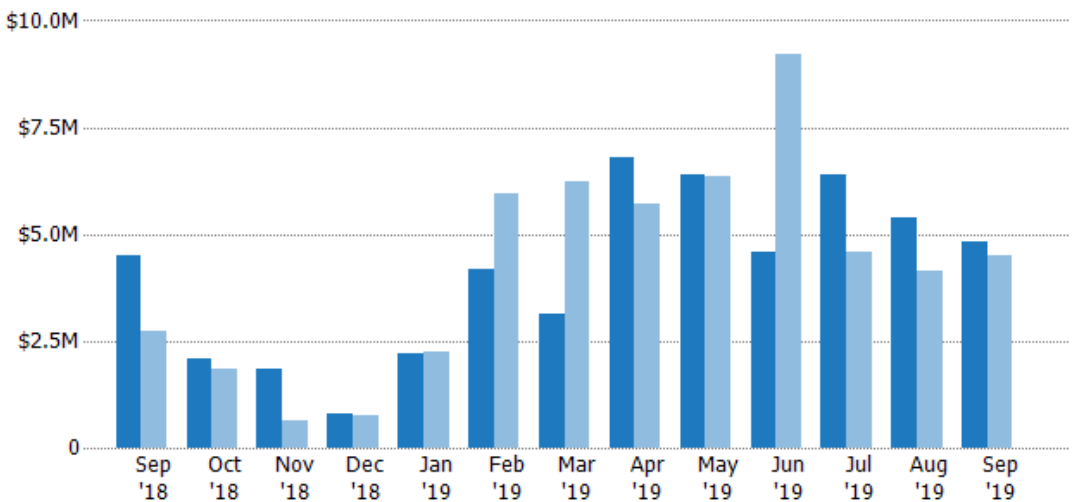
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Sep '19	\$4.84M	7.8%
Sep '18	\$4.49M	63.9%
Sep '17	\$2.74M	-21.7%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$4.49M	\$2.1M	\$1.85M	\$814K	\$2.22M	\$4.18M	\$3.12M	\$6.81M	\$6.41M	\$4.57M	\$6.39M	\$5.4M	\$4.84M
Prior Year	\$2.74M	\$1.83M	\$635K	\$749K	\$2.26M	\$5.95M	\$6.25M	\$5.72M	\$6.35M	\$9.2M	\$4.6M	\$4.13M	\$4.49M
Percent Change from Prior Year	64%	15%	191%	9%	-2%	-30%	-50%	19%	1%	-50%	39%	31%	8%



## Pending Sales

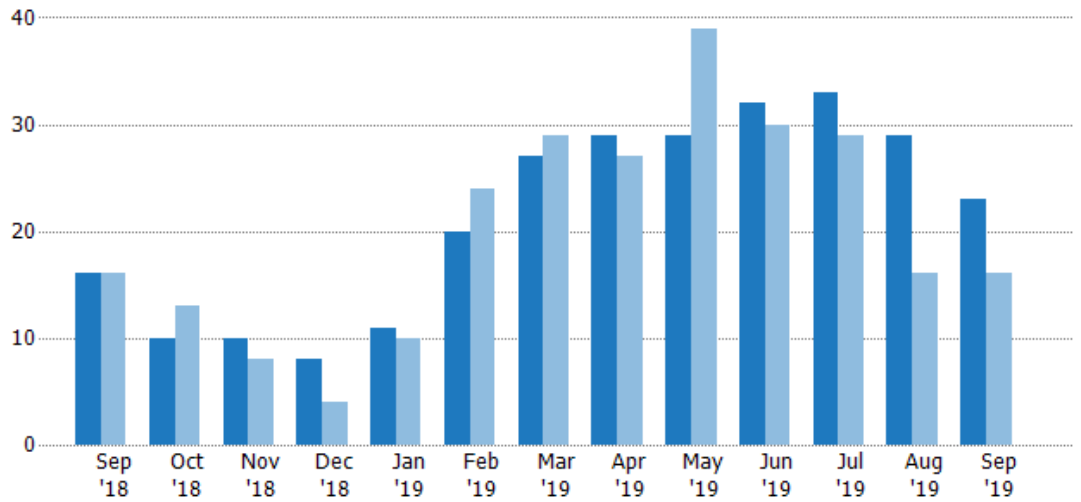
The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '19	23	43.8%
Sep '18	16	0%
Sep '17	16	31.3%



Current Year	16	10	10	8	11	20	27	29	29	32	33	29	23
Prior Year	16	13	8	4	10	24	29	27	39	30	29	16	16
Percent Change from Prior Year	0%	-23%	25%	100%	10%	-17%	-7%	7%	-26%	7%	14%	81%	44%

## Pending Sales Volume

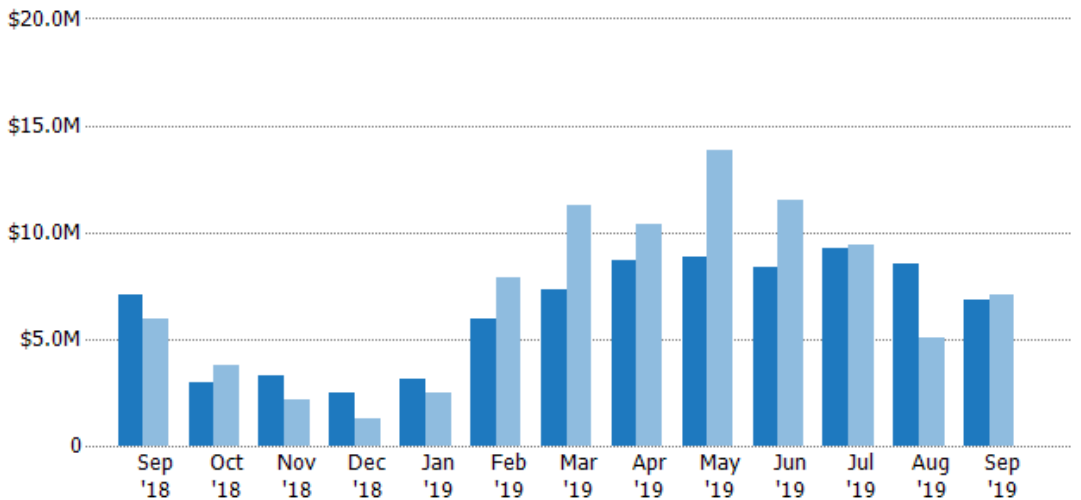
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$6.82M	-3.9%
Sep '18	\$7.09M	20%
Sep '17	\$5.91M	-29.6%



Current Year	\$7.09M	\$2.96M	\$3.28M	\$2.5M	\$3.1M	\$5.96M	\$7.33M	\$8.65M	\$8.83M	\$8.39M	\$9.26M	\$8.52M	\$6.82M
Prior Year	\$5.91M	\$3.78M	\$2.13M	\$1.29M	\$2.51M	\$7.88M	\$11.2M	\$10.4M	\$13.8M	\$11.5M	\$9.37M	\$5.07M	\$7.09M
Percent Change from Prior Year	20%	-22%	54%	93%	24%	-24%	-35%	-17%	-36%	-27%	-1%	68%	-4%

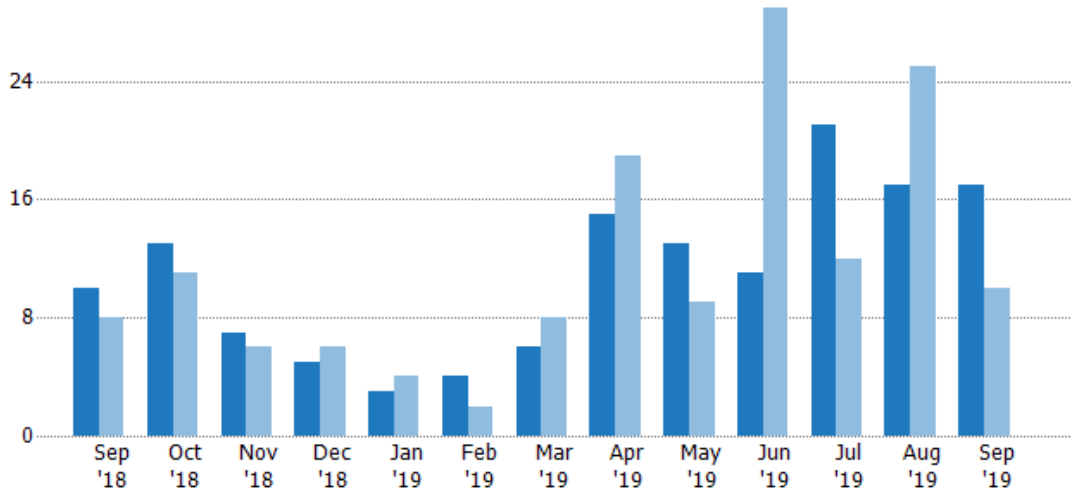
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	10	13	7	5	3	4	6	15	13	11	21	17	17
Prior Year	8	11	6	6	4	2	8	19	9	29	12	25	10
Percent Change from Prior Year	25%	18%	17%	-17%	-25%	100%	-25%	-21%	44%	-62%	75%	-32%	70%

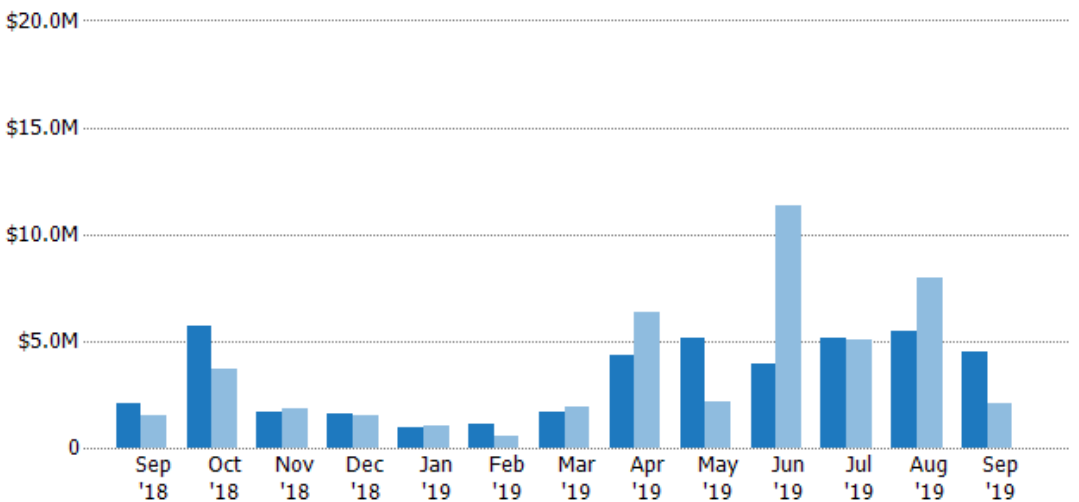
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$2.11M	\$5.74M	\$1.67M	\$1.56M	\$944K	\$1.1M	\$1.68M	\$4.31M	\$5.14M	\$3.92M	\$5.12M	\$5.49M	\$4.47M
Prior Year	\$1.54M	\$3.68M	\$1.87M	\$1.53M	\$1.01M	\$560K	\$1.91M	\$6.35M	\$2.12M	\$11.4M	\$5.06M	\$7.99M	\$2.11M
Percent Change from Prior Year	37%	56%	-11%	2%	-7%	96%	-12%	-32%	142%	-65%	1%	-31%	112%

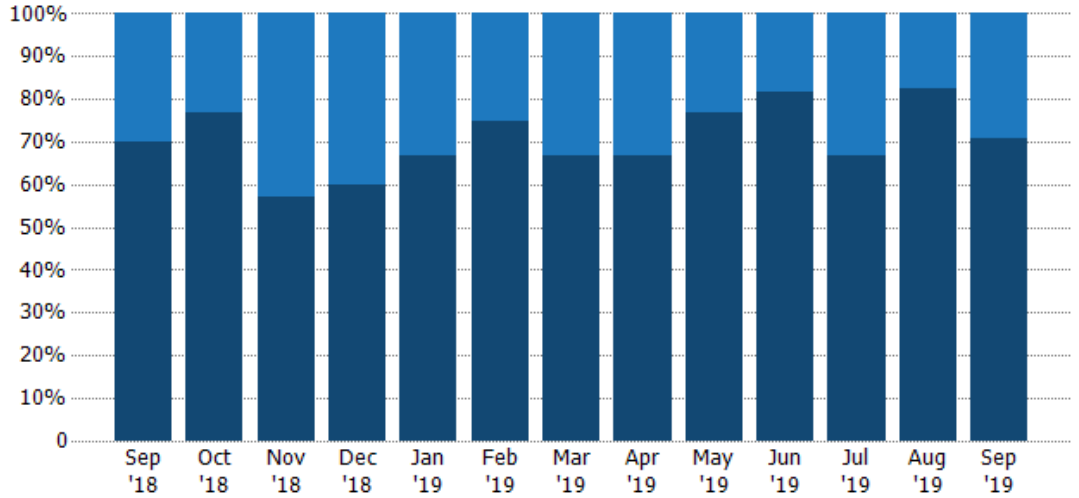
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Property Type	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Condo/Townhouse	30%	23%	43%	40%	33%	25%	33%	33%	23%	18%	33%	18%	29%
Single Family Residence	70%	77%	57%	60%	67%	75%	67%	67%	77%	82%	67%	82%	71%

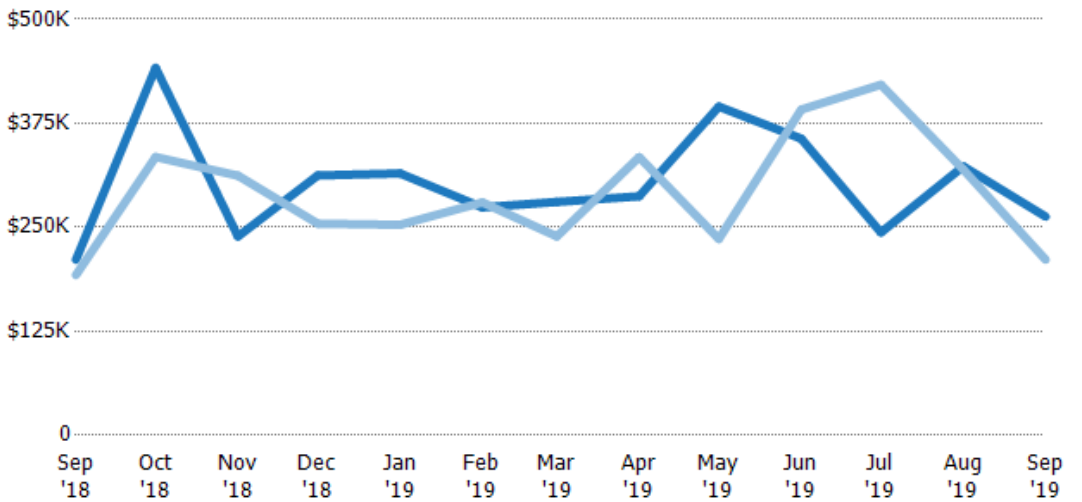
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Sep '19	\$263K	24.6%
Sep '18	\$211K	9.6%
Sep '17	\$193K	12.8%

Property Type	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$211K	\$442K	\$239K	\$312K	\$315K	\$274K	\$281K	\$287K	\$395K	\$357K	\$244K	\$323K	\$263K
Prior Year	\$193K	\$335K	\$312K	\$254K	\$253K	\$280K	\$239K	\$334K	\$236K	\$391K	\$421K	\$319K	\$211K
Percent Change from Prior Year	10%	32%	-23%	23%	24%	-2%	17%	-14%	67%	-9%	-42%	1%	25%

## Median Sales Price

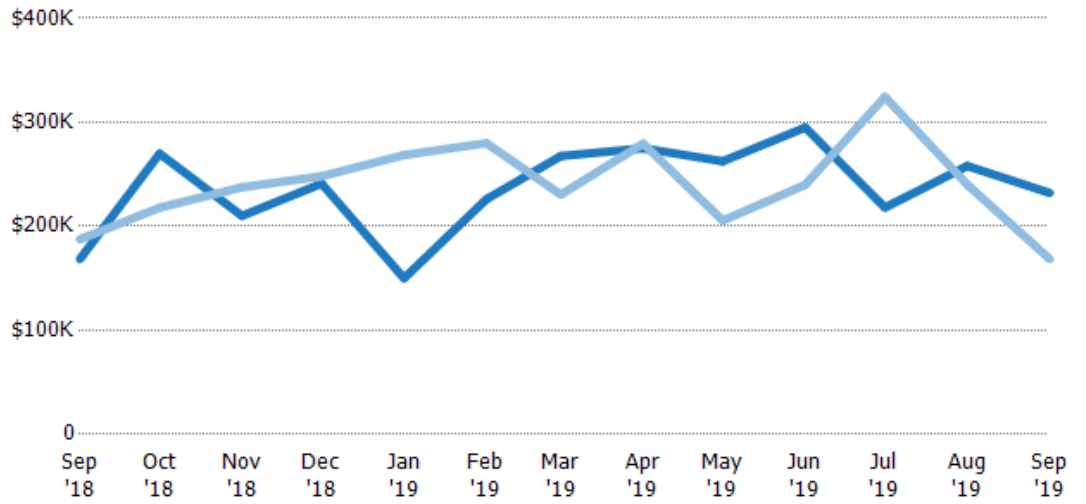
The median sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '19	\$232K	37.7%
Sep '18	\$169K	-10.1%
Sep '17	\$187K	-2.2%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$169K	\$270K	\$210K	\$241K	\$150K	\$226K	\$268K	\$275K	\$263K	\$295K	\$218K	\$258K	\$232K
Prior Year	\$187K	\$218K	\$238K	\$248K	\$269K	\$280K	\$231K	\$280K	\$206K	\$240K	\$325K	\$240K	\$169K
Percent Change from Prior Year	-10%	24%	-12%	-3%	-44%	-19%	16%	-2%	28%	23%	-33%	8%	38%

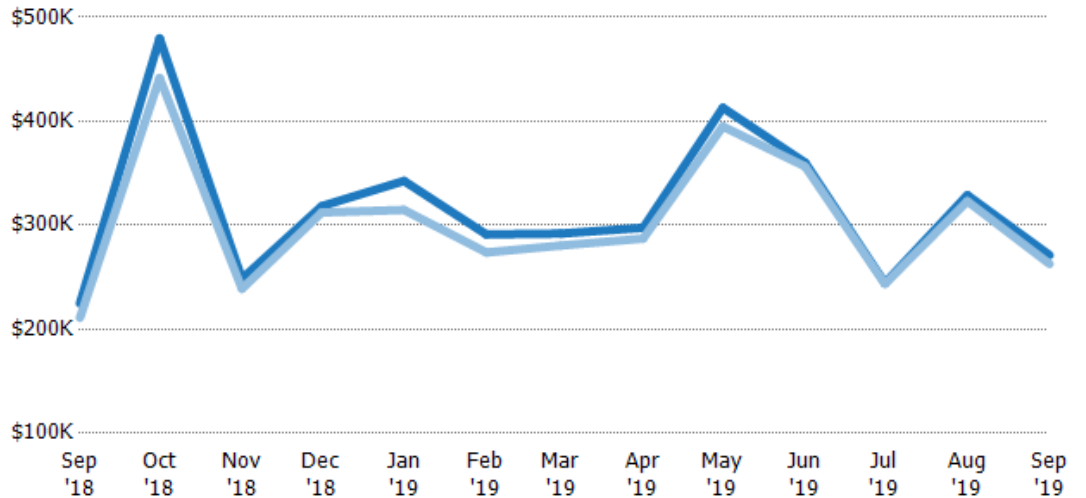
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg List Price	\$225K	\$480K	\$249K	\$318K	\$343K	\$291K	\$292K	\$298K	\$413K	\$360K	\$244K	\$329K	\$271K
Avg Sales Price	\$211K	\$442K	\$239K	\$312K	\$315K	\$274K	\$281K	\$287K	\$395K	\$357K	\$244K	\$323K	\$263K
Avg Sales Price as a % of Avg List Price	94%	92%	96%	98%	92%	94%	96%	97%	96%	99%	100%	98%	97%

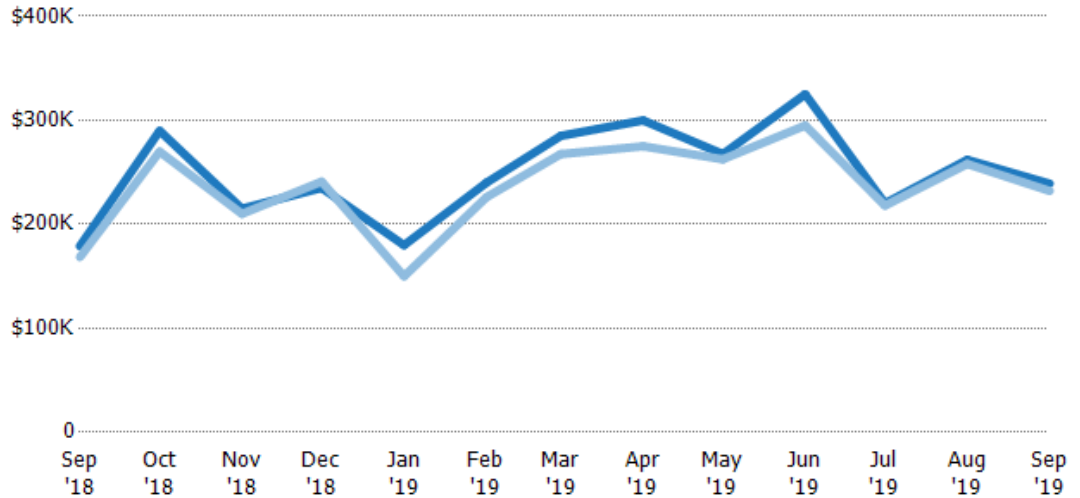
## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median List Price	\$179K	\$290K	\$215K	\$235K	\$180K	\$240K	\$285K	\$300K	\$268K	\$325K	\$220K	\$262K	\$239K
Median Sales Price	\$169K	\$270K	\$210K	\$241K	\$150K	\$226K	\$268K	\$275K	\$263K	\$295K	\$218K	\$258K	\$232K
Med Sales Price as a % of Med List Price	94%	93%	98%	103%	83%	94%	94%	92%	98%	91%	99%	98%	97%

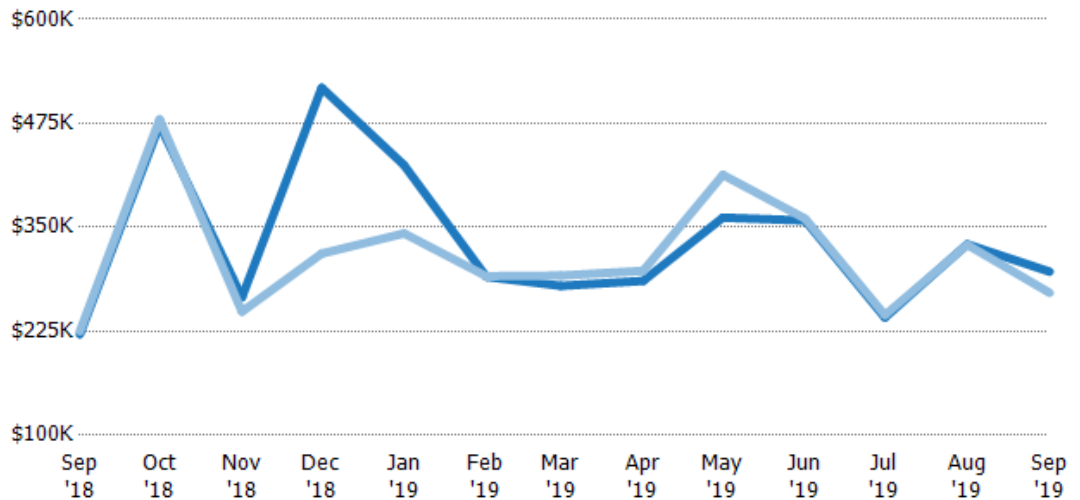
## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$221K	\$473K	\$266K	\$518K	\$425K	\$291K	\$280K	\$286K	\$362K	\$358K	\$242K	\$330K	\$297K
Avg Sales Price	\$225K	\$480K	\$249K	\$318K	\$343K	\$291K	\$292K	\$298K	\$413K	\$360K	\$244K	\$329K	\$271K
Avg Sales Price as a % of Avg Est Value	102%	101%	93%	61%	81%	100%	104%	104%	114%	101%	101%	100%	91%

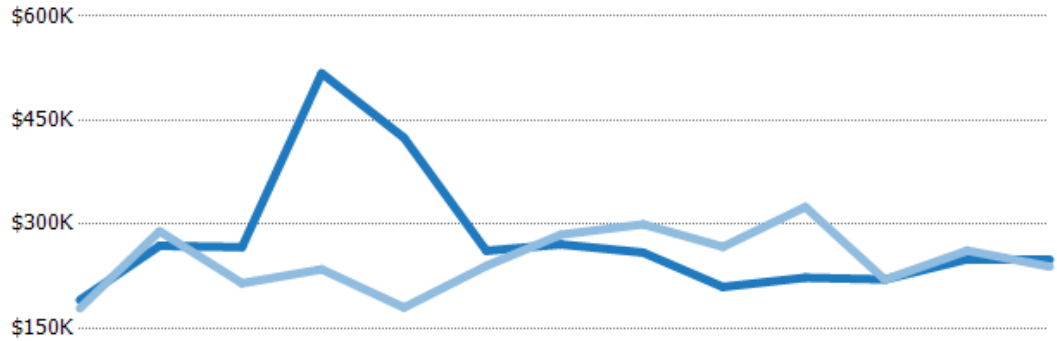
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$191K	\$269K	\$267K	\$518K	\$425K	\$262K	\$271K	\$259K	\$210K	\$223K	\$221K	\$250K	\$249K
Median Sales Price	\$179K	\$290K	\$215K	\$235K	\$180K	\$240K	\$285K	\$300K	\$268K	\$325K	\$220K	\$262K	\$239K
Med Sales Price as a % of Med Est Value	94%	108%	81%	45%	42%	92%	105%	116%	128%	146%	100%	105%	96%