

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2019	Oct 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	10	+50%	194	168	+15.5%
New Listing Volume	\$4,590,600	\$2,314,900	+98.3%	\$72,266,772	\$62,873,149	+14.9%
Active Listing Count	61	54	+13%	N/A	N/A	
Active Listing Volume	\$28,177,284	\$26,847,600	+5%	N/A	N/A	
Average Listing Price	\$461,923	\$497,178	-7.1%	\$556,275	\$520,106	+7%
Median Listing Price	\$289,900	\$317,000	-8.5%	\$336,416	\$339,786	-1%
Median Days in RPR	69	103	-33%	87.21	80.85	+7.9%
Months of Inventory	3.6	5.4	-33.6%	4.6	4.1	+13.2%
Absorption Rate	27.87%	18.52%	+9.4%	21.58%	24.43%	-2.8%
Sales Activity Charts Metrics						
New Pending Sales Count	13	7	+85.7%	159	147	+8.2%
New Pending Sales Volume	\$5,276,900	\$2,104,800	+150.7%	\$49,214,688	\$51,044,748	-3.6%
Pending Sales Count	22	10	+120%	N/A	N/A	
Pending Sales Volume	\$8,321,500	\$2,960,800	+181.1%	N/A	N/A	
Closed Sales Count	12	13	-7.7%	119	131	-9.2%
Closed Sales Volume	\$3,152,888	\$5,741,300	-45.1%	\$35,321,701	\$44,206,549	-20.1%
Average Sales Price	\$262,741	\$441,638	-40.5%	\$296,821	\$337,455	-12%
Median Sales Price	\$213,750	\$269,900	-20.8%	\$245,500	\$249,486	-1.6%

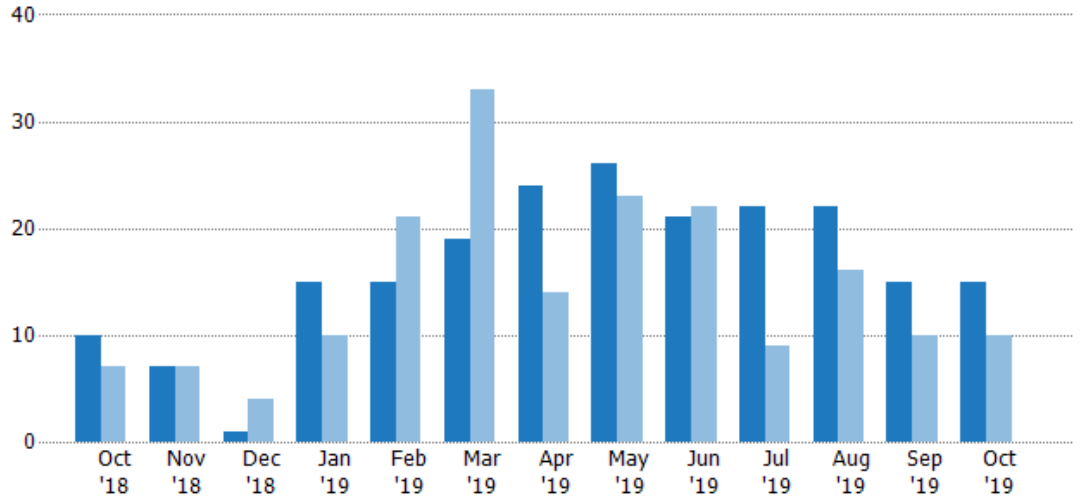
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Oct '19	15	50%
Oct '18	10	42.9%
Oct '17	7	200%



Current Year	10	7	1	15	15	19	24	26	21	22	22	15	15
Prior Year	7	7	4	10	21	33	14	23	22	9	16	10	10
Percent Change from Prior Year	43%	0%	-75%	50%	-29%	-42%	71%	13%	-5%	144%	38%	50%	50%

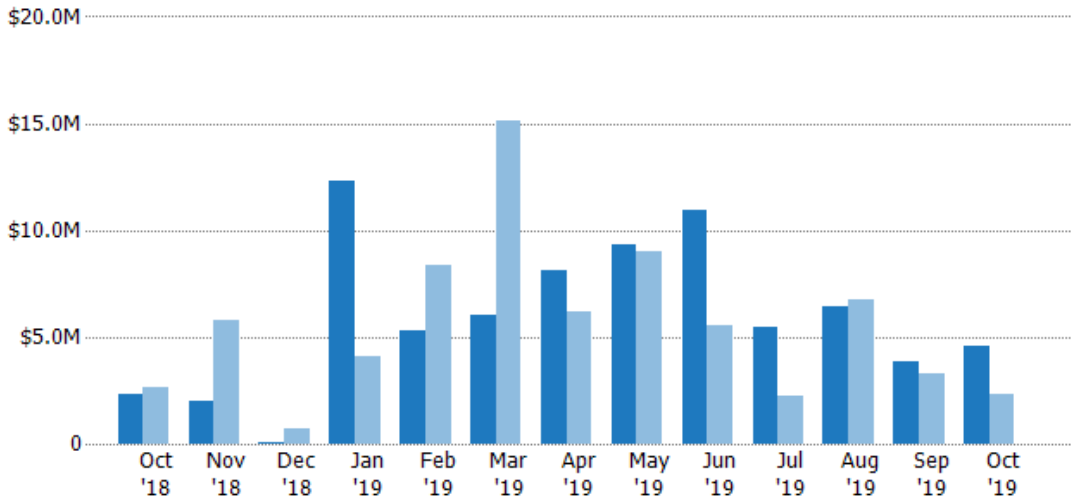
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$4.59M	98.3%
Oct '18	\$2.31M	-13.3%
Oct '17	\$2.67M	153.8%



Current Year	\$2.31M	\$1.97M	\$56.5K	\$12.3M	\$5.28M	\$6.02M	\$8.12M	\$9.33M	\$10.9M	\$5.47M	\$6.41M	\$3.83M	\$4.59M
Prior Year	\$2.67M	\$5.77M	\$707K	\$4.13M	\$8.32M	\$15.1M	\$6.16M	\$8.99M	\$5.52M	\$2.27M	\$6.72M	\$3.3M	\$2.31M
Percent Change from Prior Year	-13%	-66%	-92%	198%	-37%	-60%	32%	4%	98%	140%	-5%	16%	98%

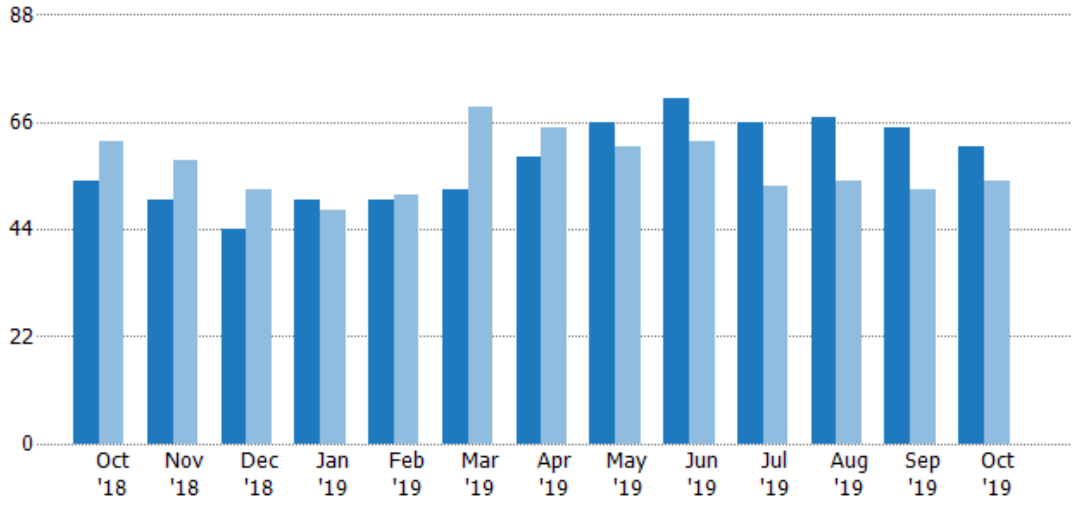
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Oct '19	61	13%
Oct '18	54	-12.9%
Oct '17	62	38.7%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	54	50	44	50	50	52	59	66	71	66	67	65	61
Prior Year	62	58	52	48	51	69	65	61	62	53	54	52	54
Percent Change from Prior Year	-13%	-14%	-15%	4%	-2%	-25%	-9%	8%	15%	25%	24%	25%	13%

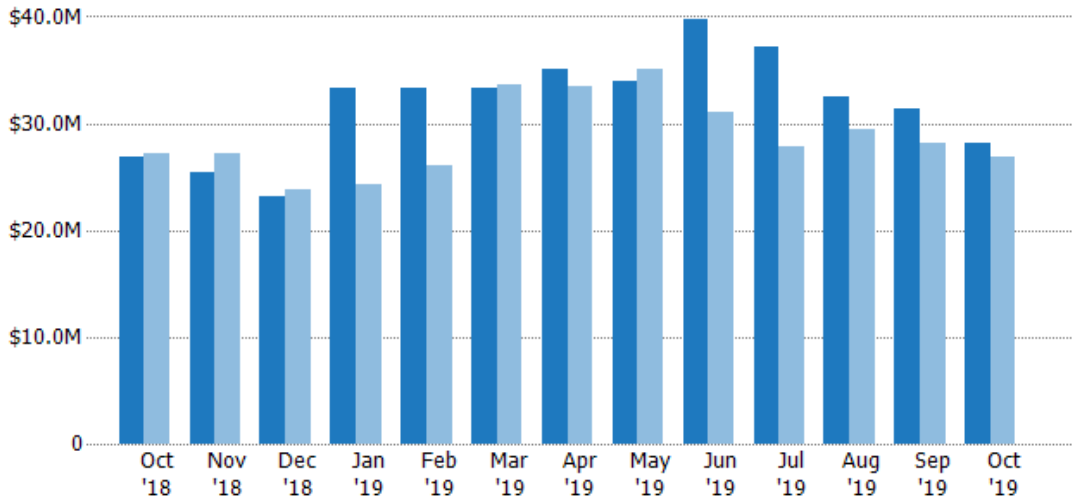
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$28.2M	5%
Oct '18	\$26.8M	-1.3%
Oct '17	\$27.2M	26.6%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$26.8M	\$25.5M	\$23.2M	\$33.3M	\$33.3M	\$33.3M	\$35M	\$34M	\$39.7M	\$37.1M	\$32.4M	\$31.4M	\$28.2M
Prior Year	\$27.2M	\$27.2M	\$23.7M	\$24.2M	\$26.1M	\$33.6M	\$33.5M	\$35.2M	\$31.1M	\$27.9M	\$29.4M	\$28.2M	\$26.8M
Percent Change from Prior Year	-1%	-6%	-2%	37%	28%	-1%	4%	-3%	28%	33%	10%	11%	5%

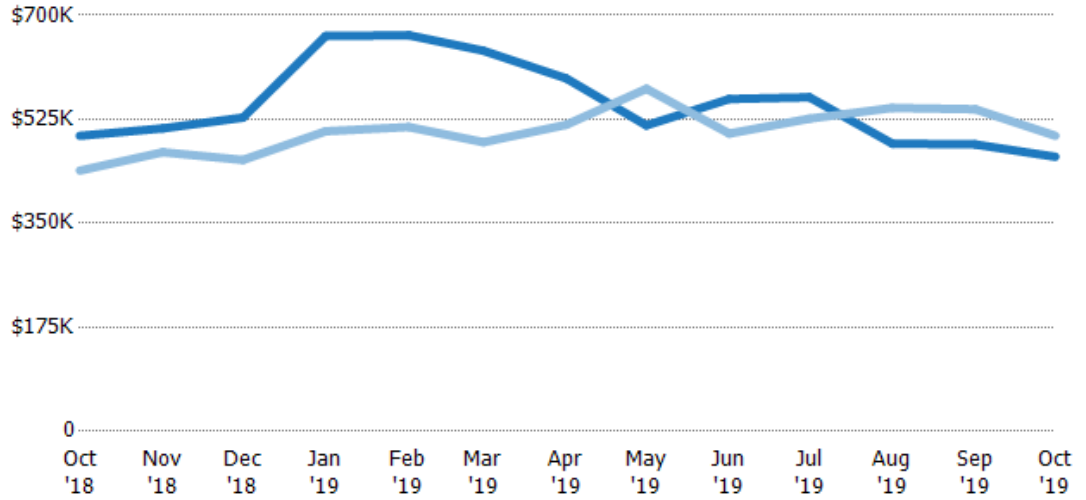
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Oct '19	\$462K	-7.1%
Oct '18	\$497K	13.4%
Oct '17	\$439K	-8.7%



Current Year	\$497K	\$510K	\$528K	\$665K	\$666K	\$640K	\$594K	\$515K	\$559K	\$562K	\$484K	\$483K	\$462K
Prior Year	\$439K	\$470K	\$457K	\$505K	\$512K	\$487K	\$516K	\$576K	\$501K	\$526K	\$544K	\$542K	\$497K
Percent Change from Prior Year	13%	9%	16%	32%	30%	32%	15%	-11%	12%	7%	-11%	-11%	-7%

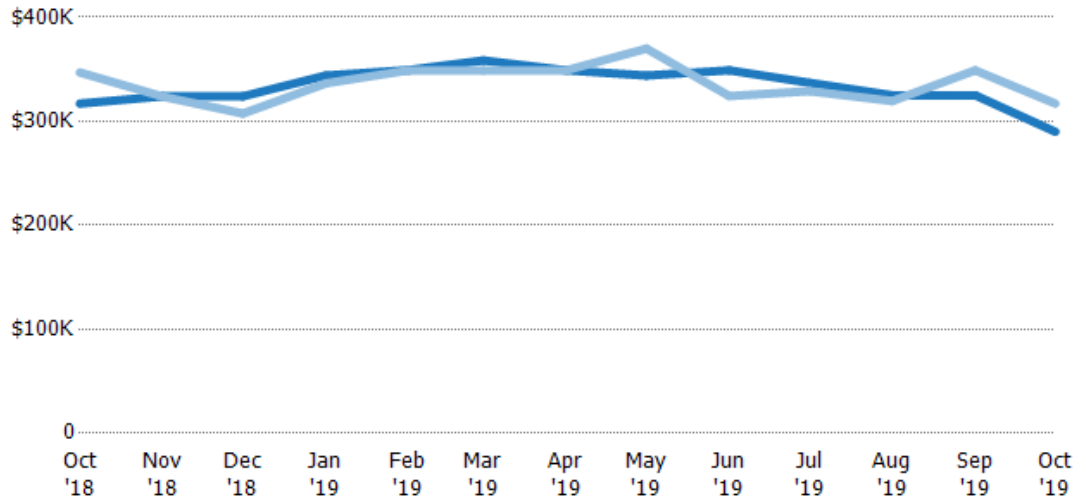
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Oct '19	\$290K	-8.5%
Oct '18	\$317K	-8.6%
Oct '17	\$347K	-25.2%



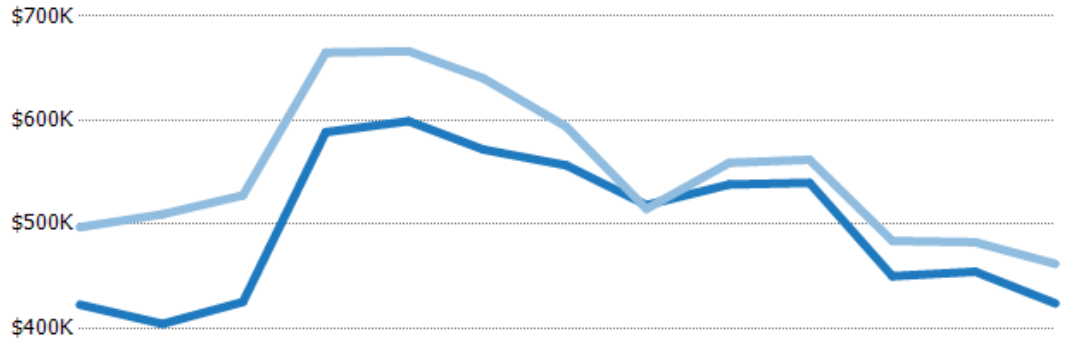
Current Year	\$317K	\$324K	\$324K	\$344K	\$349K	\$359K	\$349K	\$344K	\$349K	\$337K	\$325K	\$325K	\$290K
Prior Year	\$347K	\$324K	\$307K	\$336K	\$349K	\$349K	\$349K	\$370K	\$324K	\$329K	\$320K	\$349K	\$317K
Percent Change from Prior Year	-9%	0%	5%	2%	0%	3%	0%	-7%	8%	2%	2%	-7%	-9%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



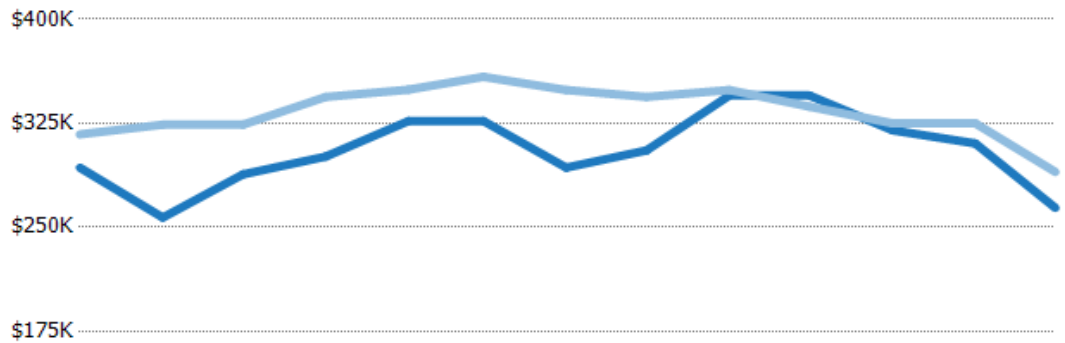
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$423K	\$404K	\$425K	\$589K	\$599K	\$572K	\$557K	\$518K	\$538K	\$540K	\$450K	\$454K	\$424K
Avg Listing Price	\$497K	\$510K	\$528K	\$665K	\$666K	\$640K	\$594K	\$515K	\$559K	\$562K	\$484K	\$483K	\$462K
Avg Listing Price as a % of Avg Est Value	118%	126%	124%	113%	111%	112%	107%	99%	104%	104%	108%	106%	109%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$293K	\$257K	\$288K	\$301K	\$327K	\$327K	\$293K	\$305K	\$345K	\$345K	\$320K	\$311K	\$264K
Median Listing Price	\$317K	\$324K	\$324K	\$344K	\$349K	\$359K	\$349K	\$344K	\$349K	\$337K	\$325K	\$325K	\$290K
Med Listing Price as a % of Med Est Value	108%	126%	112%	114%	107%	110%	119%	113%	101%	98%	102%	105%	110%

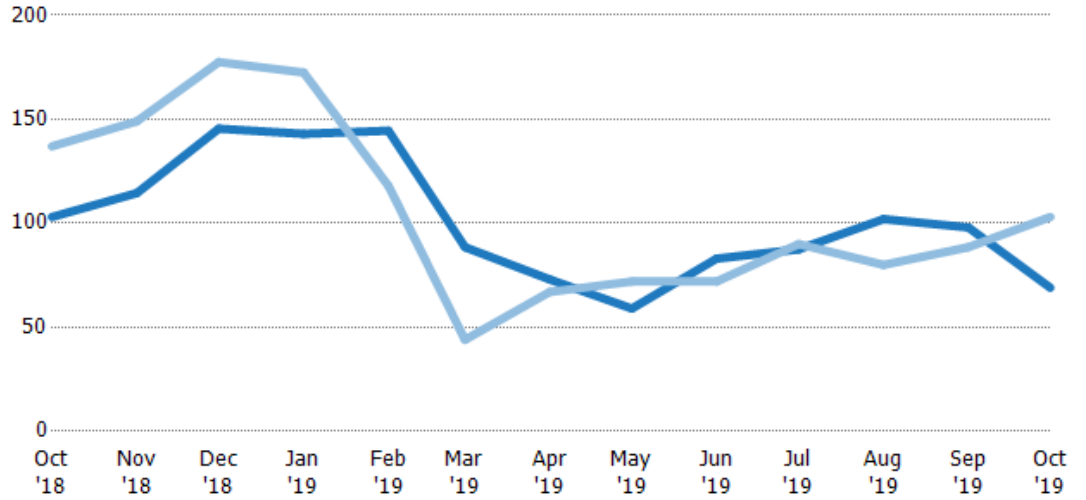
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Oct '19	69	-33%
Oct '18	103	-24.8%
Oct '17	137	-22.6%



Current Year	103	115	146	143	145	88.5	73	59	83	87.5	102	98	69
Prior Year	137	149	178	173	118	44	67	72	72	90	80	88.5	103
Percent Change from Prior Year	-25%	-23%	-18%	-17%	22%	101%	9%	-18%	15%	-3%	28%	11%	-33%

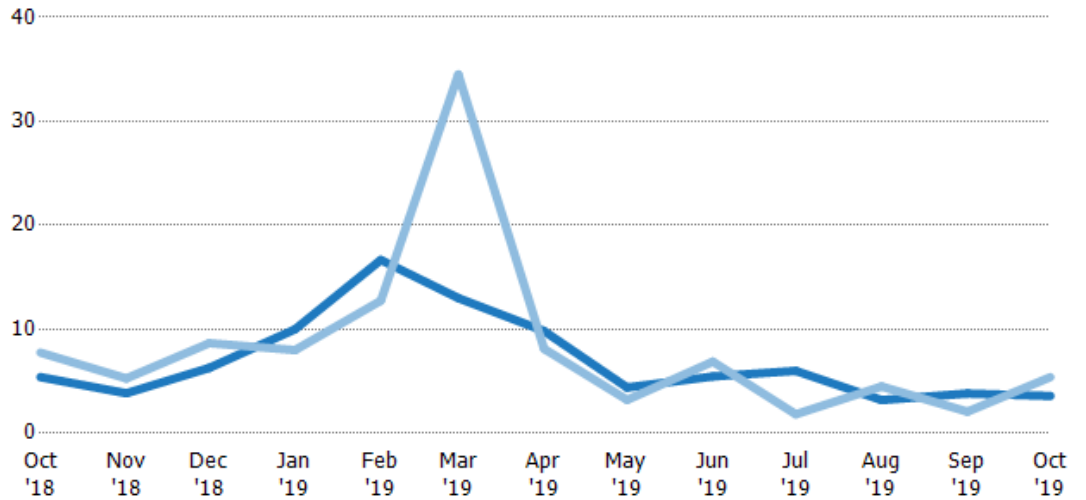
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Oct '19	3.59	-33.6%
Oct '18	5.4	-30.3%
Oct '17	7.75	84.9%



Current Year	5.4	3.85	6.29	10	16.7	13	9.83	4.4	5.46	6	3.19	3.82	3.59
Prior Year	7.75	5.27	8.67	8	12.8	34.5	8.13	3.21	6.89	1.83	4.5	2.08	5.4
Percent Change from Prior Year	-30%	-27%	-27%	25%	31%	-62%	21%	37%	-21%	228%	-29%	84%	-34%

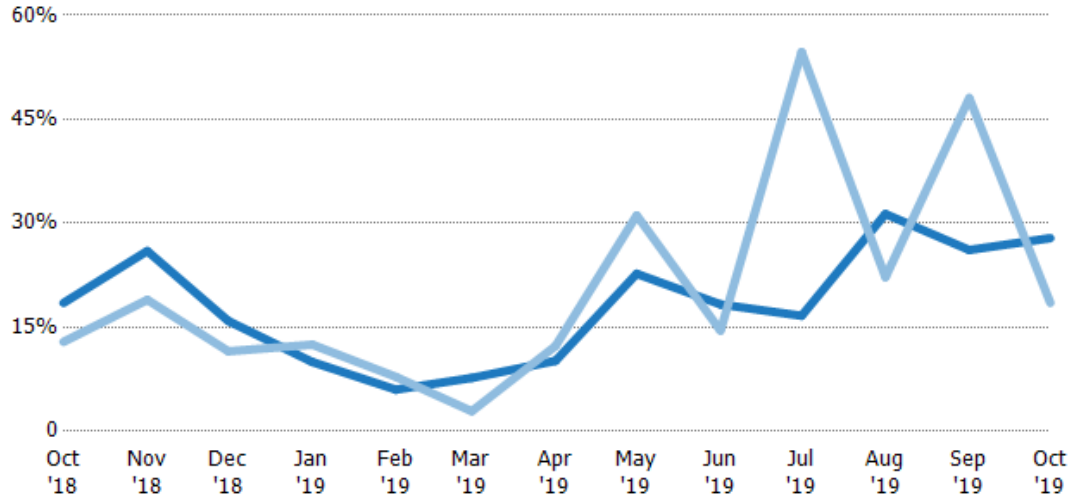
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Oct '19	28%	-9.4%
Oct '18	19%	-5.6%
Oct '17	13%	-46%



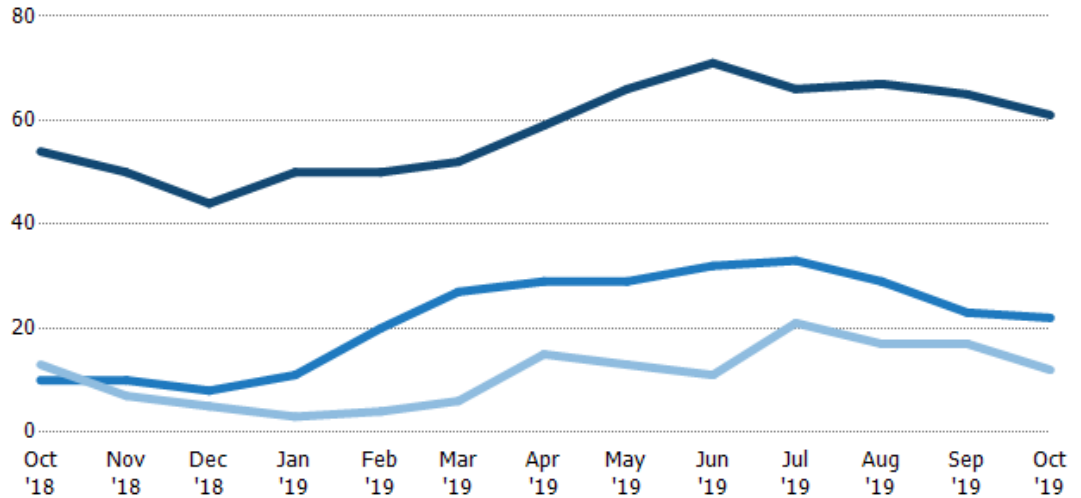
Current Year	19%	26%	16%	10%	6%	8%	10%	23%	18%	17%	31%	26%	28%
Prior Year	13%	19%	12%	13%	8%	3%	12%	31%	15%	55%	22%	48%	19%
Change from Prior Year	-6%	-7%	-4%	3%	2%	-5%	2%	8%	-4%	38%	-9%	22%	-9%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Active	54	50	44	50	50	52	59	66	71	66	67	65	61
Pending	10	10	8	11	20	27	29	29	32	33	29	23	22
Sold	13	7	5	3	4	6	15	13	11	21	17	17	12

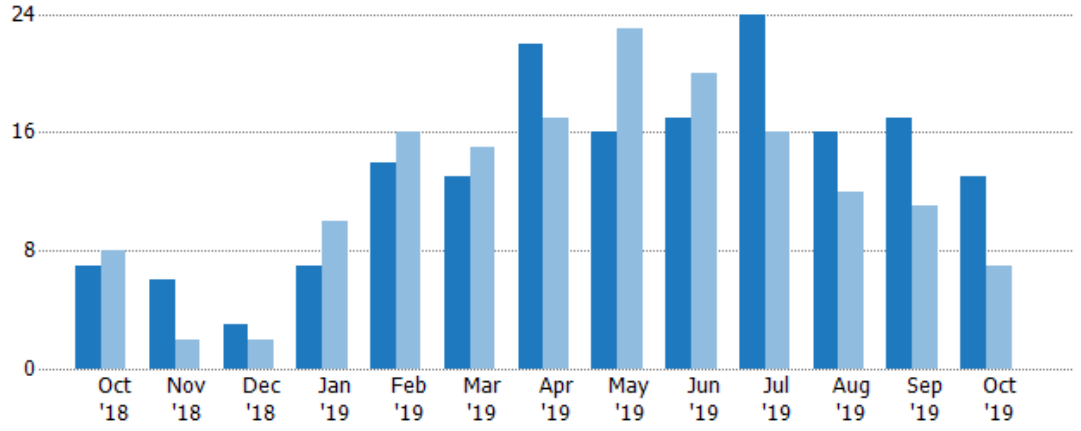
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Oct '19	13	85.7%
Oct '18	7	-12.5%
Oct '17	8	100%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	7	6	3	7	14	13	22	16	17	24	16	17	13
Prior Year	8	2	2	10	16	15	17	23	20	16	12	11	7
Percent Change from Prior Year	-13%	200%	50%	-30%	-13%	-13%	29%	-30%	-15%	50%	33%	55%	86%

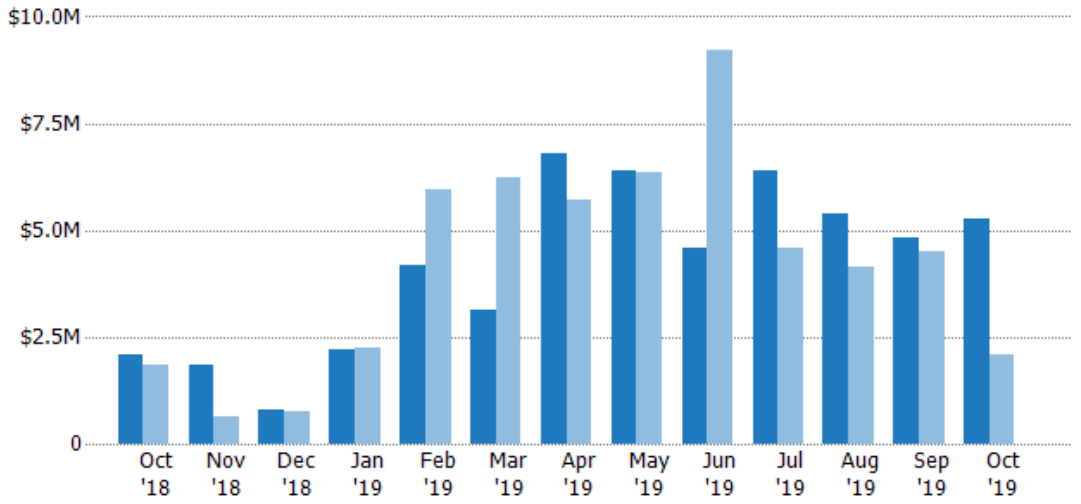
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$5.28M	150.7%
Oct '18	\$2.1M	15.2%
Oct '17	\$1.83M	130.4%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$2.1M	\$1.85M	\$814K	\$2.22M	\$4.18M	\$3.12M	\$6.81M	\$6.41M	\$4.57M	\$6.39M	\$5.4M	\$4.84M	\$5.28M
Prior Year	\$1.83M	\$635K	\$749K	\$2.26M	\$5.95M	\$6.25M	\$5.72M	\$6.35M	\$9.2M	\$4.6M	\$4.13M	\$4.49M	\$2.1M
Percent Change from Prior Year	15%	191%	9%	-2%	-30%	-50%	19%	1%	-50%	39%	31%	8%	151%

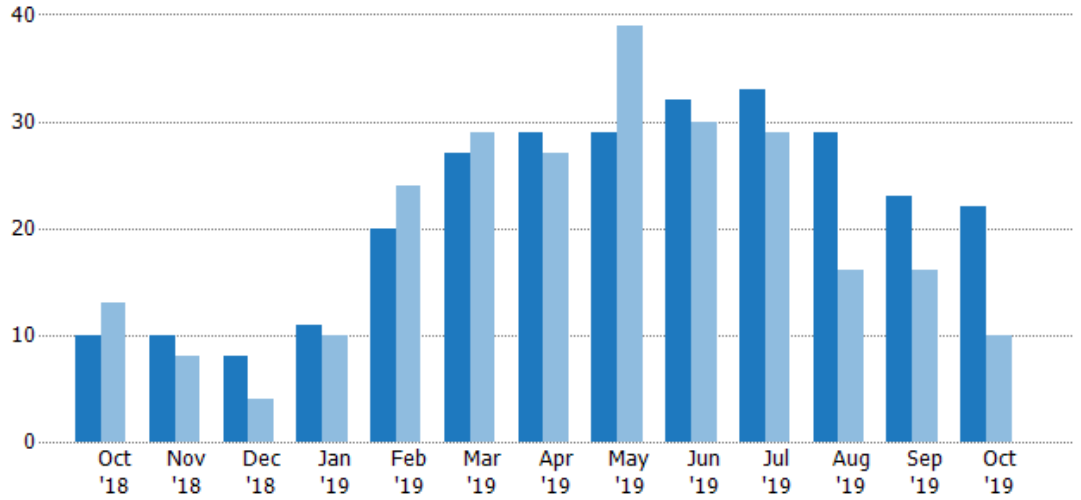
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Oct '19	22	120%
Oct '18	10	-23.1%
Oct '17	13	92.3%



Current Year	10	10	8	11	20	27	29	29	32	33	29	23	22
Prior Year	13	8	4	10	24	29	27	39	30	29	16	16	10
Percent Change from Prior Year	-23%	25%	100%	10%	-17%	-7%	7%	-26%	7%	14%	81%	44%	120%

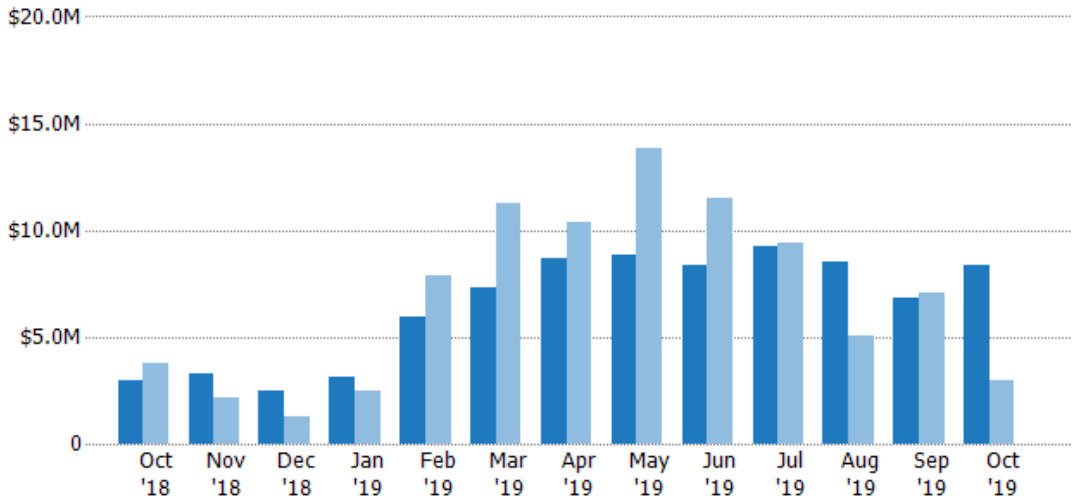
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$8.32M	181.1%
Oct '18	\$2.96M	-21.7%
Oct '17	\$3.78M	62.3%



Current Year	\$2.96M	\$3.28M	\$2.5M	\$3.1M	\$5.96M	\$7.33M	\$8.65M	\$8.83M	\$8.39M	\$9.26M	\$8.52M	\$6.82M	\$8.32M
Prior Year	\$3.78M	\$2.13M	\$1.29M	\$2.51M	\$7.88M	\$11.2M	\$10.4M	\$13.8M	\$11.5M	\$9.37M	\$5.07M	\$7.09M	\$2.96M
Percent Change from Prior Year	-22%	54%	93%	24%	-24%	-35%	-17%	-36%	-27%	-1%	68%	-4%	181%

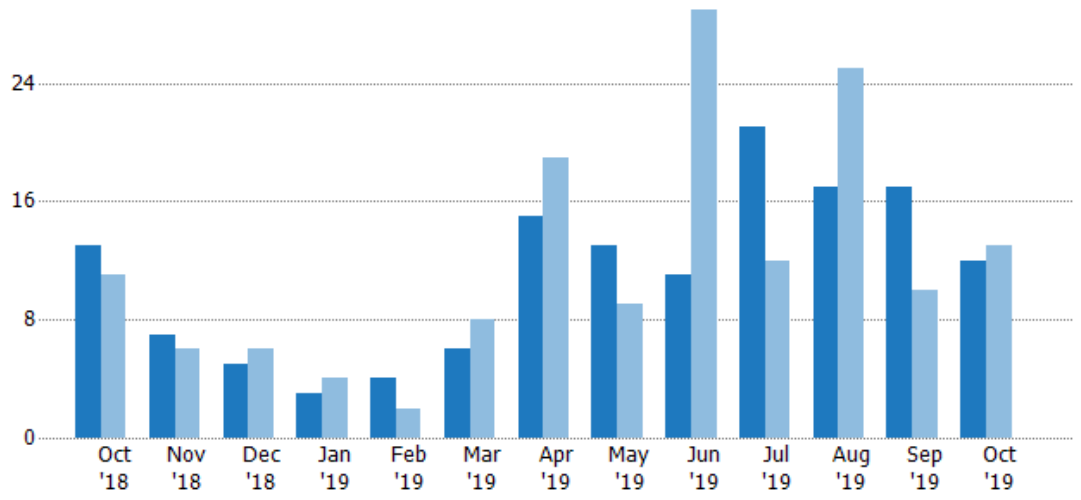
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Oct '19	12	-7.7%
Oct '18	13	18.2%
Oct '17	11	9.1%



Current Year	13	7	5	3	4	6	15	13	11	21	17	17	12
Prior Year	11	6	6	4	2	8	9	29	12	25	10	13	
Percent Change from Prior Year	18%	17%	-17%	-25%	100%	-25%	-21%	44%	-62%	75%	-32%	70%	-8%

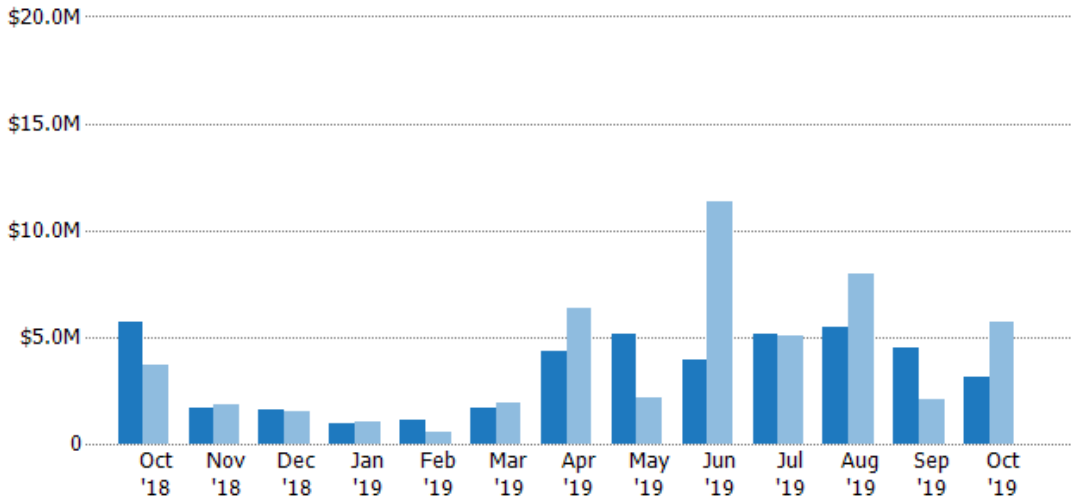
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$3.15M	-45.1%
Oct '18	\$5.74M	56%
Oct '17	\$3.68M	-41.1%



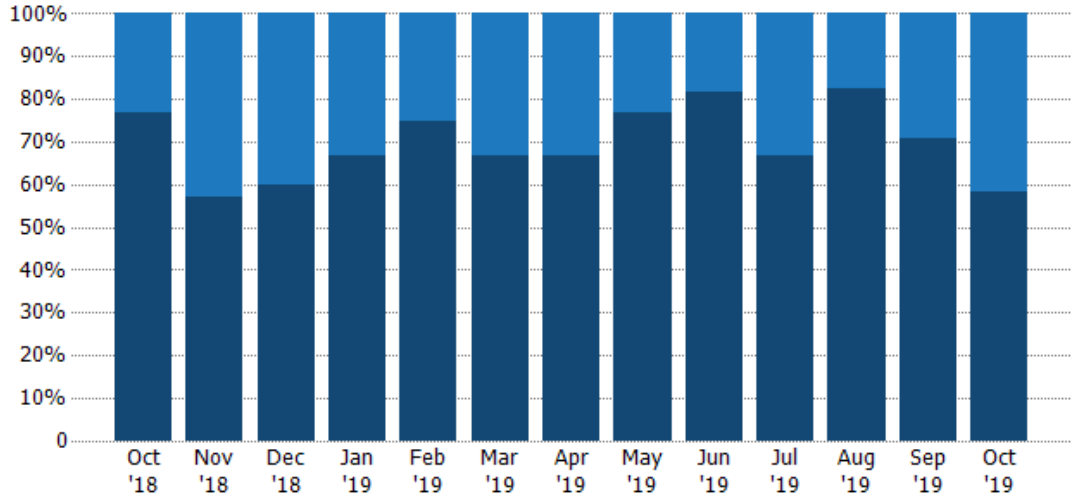
Current Year	\$5.74M	\$1.67M	\$1.56M	\$944K	\$1.1M	\$1.68M	\$4.31M	\$5.14M	\$3.92M	\$5.12M	\$5.49M	\$4.47M	\$3.15M
Prior Year	\$3.68M	\$1.87M	\$1.53M	\$1.01M	\$560K	\$1.91M	\$6.35M	\$2.12M	\$11.4M	\$5.06M	\$7.99M	\$2.11M	\$5.74M
Percent Change from Prior Year	56%	-11%	2%	-7%	96%	-12%	-32%	142%	-65%	1%	-31%	112%	-45%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type: Condo/Townhouse/Apt, Single Family Residence



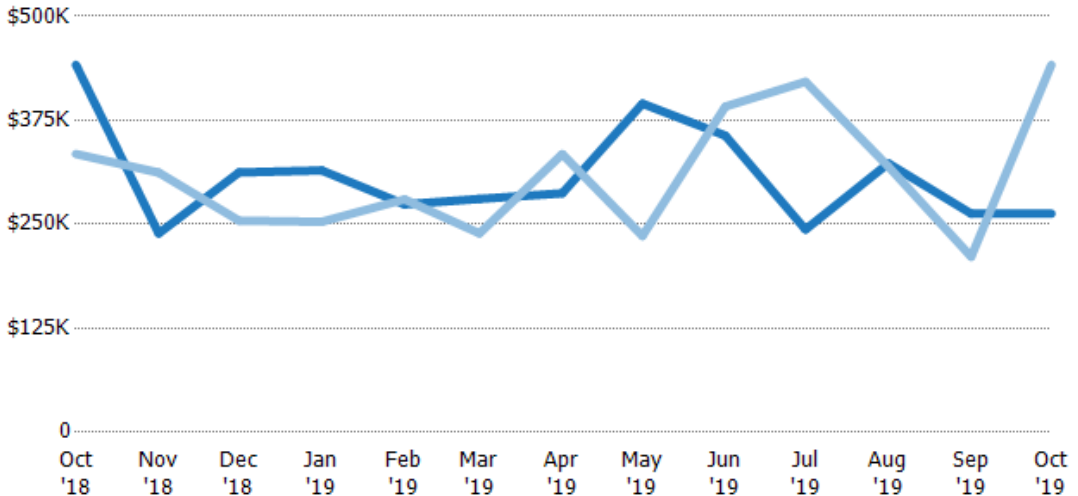
Condo/Townhouse	23%	43%	40%	33%	25%	33%	33%	23%	18%	33%	18%	29%	42%
Single Family Residence	77%	57%	60%	67%	75%	67%	67%	77%	82%	67%	82%	71%	58%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year	\$442K	\$239K	\$312K	\$315K	\$274K	\$281K	\$287K	\$395K	\$357K	\$244K	\$323K	\$263K	\$263K
Prior Year	\$335K	\$312K	\$254K	\$253K	\$280K	\$239K	\$334K	\$236K	\$391K	\$421K	\$319K	\$211K	\$442K
Percent Change from Prior Year	32%	-23%	23%	24%	-2%	17%	-14%	67%	-9%	-42%	1%	25%	-41%

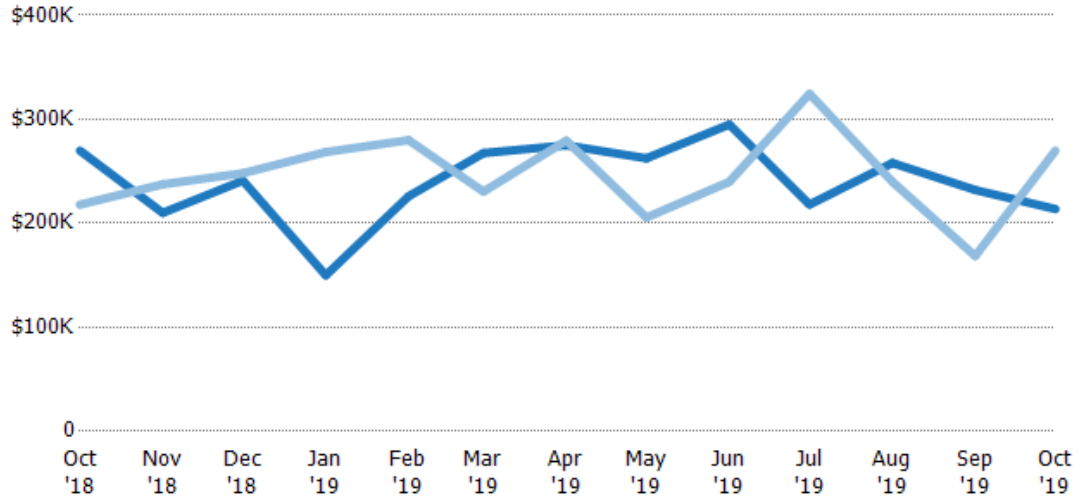
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Oct '19	\$214K	-20.8%
Oct '18	\$270K	23.9%
Oct '17	\$218K	-28.8%



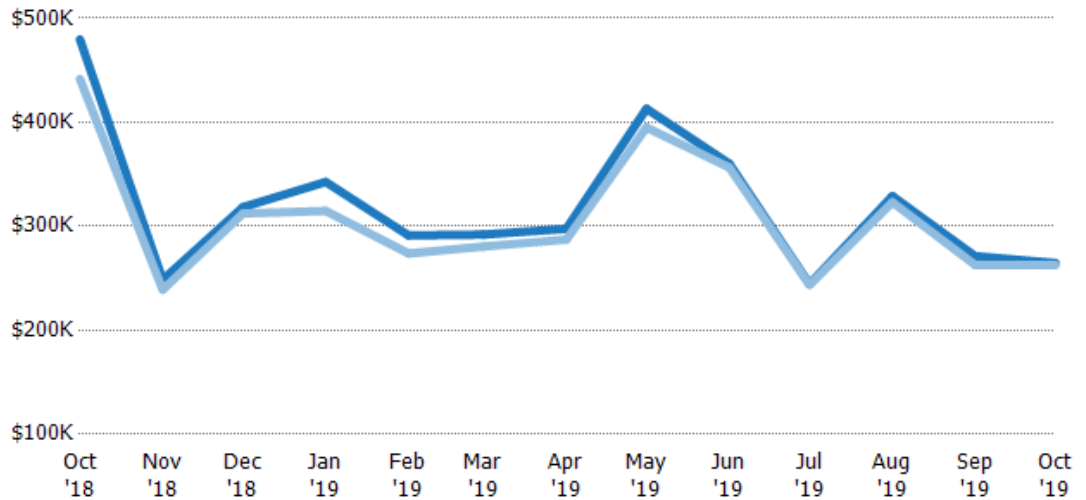
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$270K	\$210K	\$241K	\$150K	\$226K	\$268K	\$275K	\$263K	\$295K	\$218K	\$258K	\$232K	\$214K
Prior Year	\$218K	\$238K	\$248K	\$269K	\$280K	\$231K	\$280K	\$206K	\$240K	\$325K	\$240K	\$169K	\$270K
Percent Change from Prior Year	24%	-12%	-3%	-44%	-19%	16%	-2%	28%	23%	-33%	8%	38%	-21%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type: Condo/Townhouse/Apt, Single Family Residence



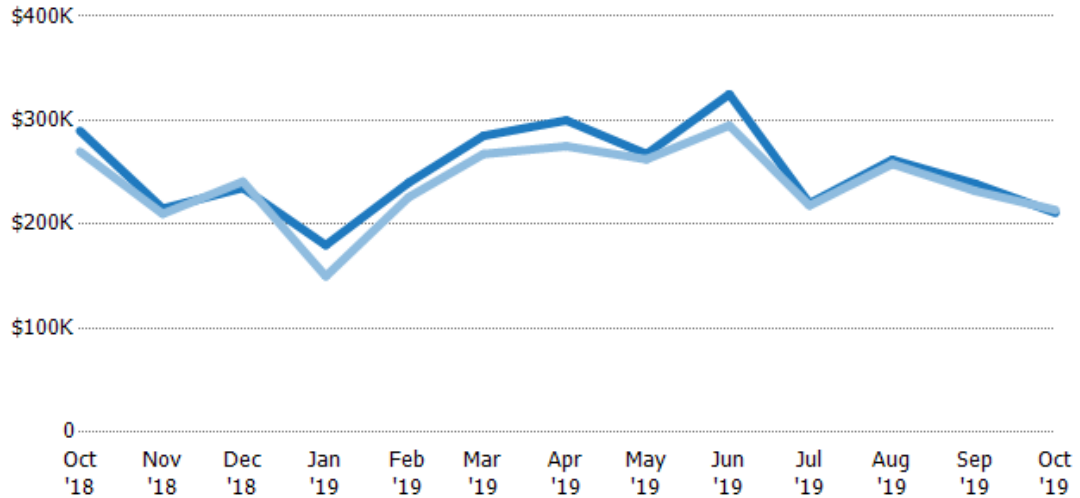
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg List Price	\$480K	\$249K	\$318K	\$343K	\$291K	\$292K	\$298K	\$413K	\$360K	\$244K	\$329K	\$271K	\$265K
Avg Sales Price	\$442K	\$239K	\$312K	\$315K	\$274K	\$281K	\$287K	\$395K	\$357K	\$244K	\$323K	\$263K	\$263K
Avg Sales Price as a % of Avg List Price	92%	96%	98%	92%	94%	96%	97%	96%	99%	100%	98%	97%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



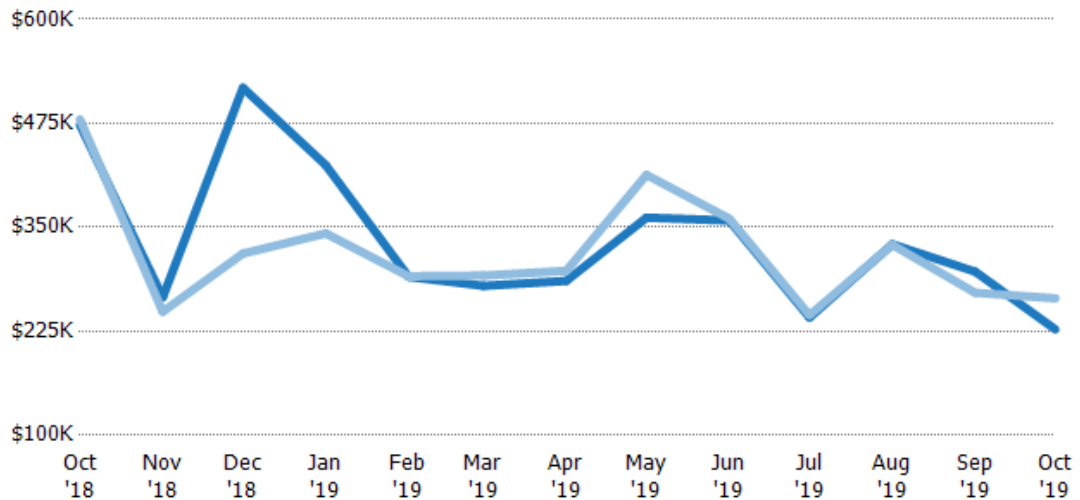
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median List Price	\$290K	\$215K	\$235K	\$180K	\$240K	\$285K	\$300K	\$268K	\$325K	\$220K	\$262K	\$239K	\$211K
Median Sales Price	\$270K	\$210K	\$241K	\$150K	\$226K	\$268K	\$275K	\$263K	\$295K	\$218K	\$258K	\$232K	\$214K
Med Sales Price as a % of Med List Price	93%	98%	103%	83%	94%	94%	92%	98%	91%	99%	98%	97%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



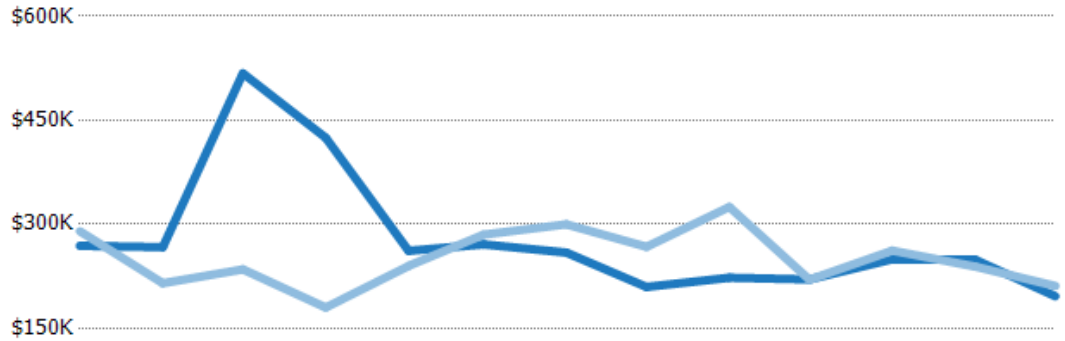
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$473K	\$266K	\$518K	\$425K	\$291K	\$280K	\$286K	\$362K	\$358K	\$242K	\$330K	\$297K	\$227K
Avg Sales Price	\$480K	\$249K	\$318K	\$343K	\$291K	\$292K	\$298K	\$413K	\$360K	\$244K	\$329K	\$271K	\$265K
Avg Sales Price as a % of Avg Est Value	101%	93%	61%	81%	100%	104%	104%	114%	101%	101%	100%	91%	116%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055, White River Junction, VT 05001, Sharon, VT 05065, East Thetford, VT 05043
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$269K	\$267K	\$518K	\$425K	\$262K	\$271K	\$259K	\$210K	\$223K	\$221K	\$250K	\$249K	\$196K
Median Sales Price	\$290K	\$215K	\$235K	\$180K	\$240K	\$285K	\$300K	\$268K	\$325K	\$220K	\$262K	\$239K	\$211K
Med Sales Price as a % of Med Est Value	108%	81%	45%	42%	92%	105%	116%	128%	146%	100%	105%	96%	108%