

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | Sep 2019     | Sep 2018     | + / -  | YTD 2019     | YTD 2018     | + / -  |
|--|--------------|--------------|--------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |              |              |        |              |              |        |
| New Listing Count                      | 8            | 6            | +33.3% | 84           | 90           | -6.7%  |
| New Listing Volume                     | \$1,200,700  | \$956,500    | +25.5% | \$16,381,395 | \$16,439,583 | -0.4%  |
| Active Listing Count                   | 57           | 50           | +14%   | N/A          | N/A          |        |
| Active Listing Volume                  | \$12,613,899 | \$10,402,099 | +21.3% | N/A          | N/A          |        |
| Average Listing Price                  | \$221,296    | \$208,042    | +6.4%  | \$228,019    | \$195,173    | +16.8% |
| Median Listing Price                   | \$179,900    | \$199,950    | -10%   | \$193,331    | \$179,762    | +7.5%  |
| Median Days in RPR                     | 104          | 118          | -11.9% | 135.71       | 123.94       | +9.5%  |
| Months of Inventory                    | 9.5          | 3.6          | +166%  | 8.5          | 16.7         | -49.1% |
| Absorption Rate                        | 10.53%       | 28%          | -17.5% | 11.76%       | 5.98%        | +5.8%  |
| <b>Sales Activity Charts Metrics</b>   |              |              |        |              |              |        |
| New Pending Sales Count                | 6            | 11           | -45.5% | 63           | 66           | -4.5%  |
| New Pending Sales Volume               | \$1,567,400  | \$2,153,200  | -27.2% | \$11,280,495 | \$10,525,299 | +7.2%  |
| Pending Sales Count                    | 14           | 17           | -17.6% | N/A          | N/A          |        |
| Pending Sales Volume                   | \$2,965,800  | \$3,111,400  | -4.7%  | N/A          | N/A          |        |
| Closed Sales Count                     | 5            | 7            | -28.6% | 46           | 50           | -8%    |
| Closed Sales Volume                    | \$979,000    | \$1,122,000  | -12.7% | \$7,208,150  | \$7,430,350  | -3%    |
| Average Sales Price                    | \$195,800    | \$160,286    | +22.2% | \$156,699    | \$148,607    | +5.4%  |
| Median Sales Price                     | \$180,000    | \$127,500    | +41.2% | \$143,926    | \$136,564    | +5.4%  |

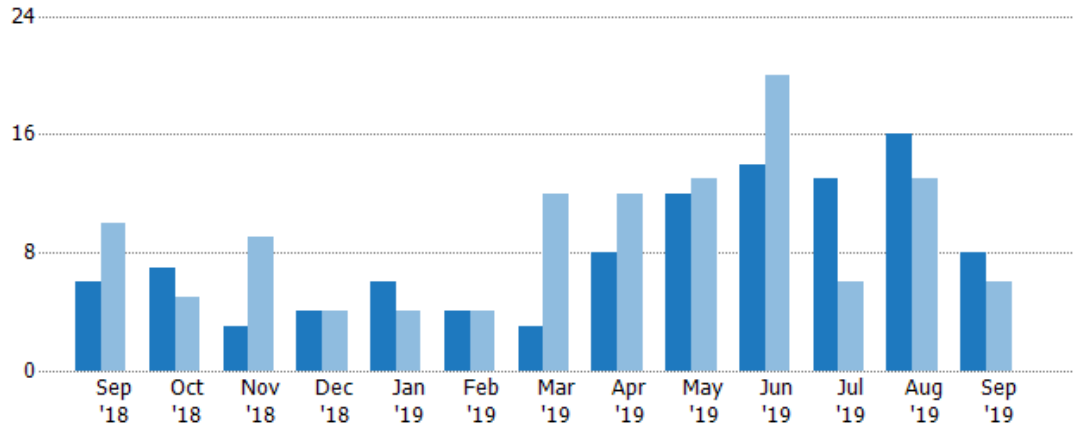
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Sep '19    | 8     | 33.3%  |
| Sep '18    | 6     | -40%   |
| Sep '17    | 10    | -90%   |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 6       | 7       | 3       | 4       | 6       | 4       | 3       | 8       | 12      | 14      | 13      | 16      | 8       |
| Prior Year                     | 10      | 5       | 9       | 4       | 4       | 4       | 12      | 12      | 13      | 20      | 6       | 13      | 6       |
| Percent Change from Prior Year | -40%    | 40%     | -67%    | 0%      | 50%     | 0%      | -75%    | -33%    | -8%     | -30%    | 117%    | 23%     | 33%     |

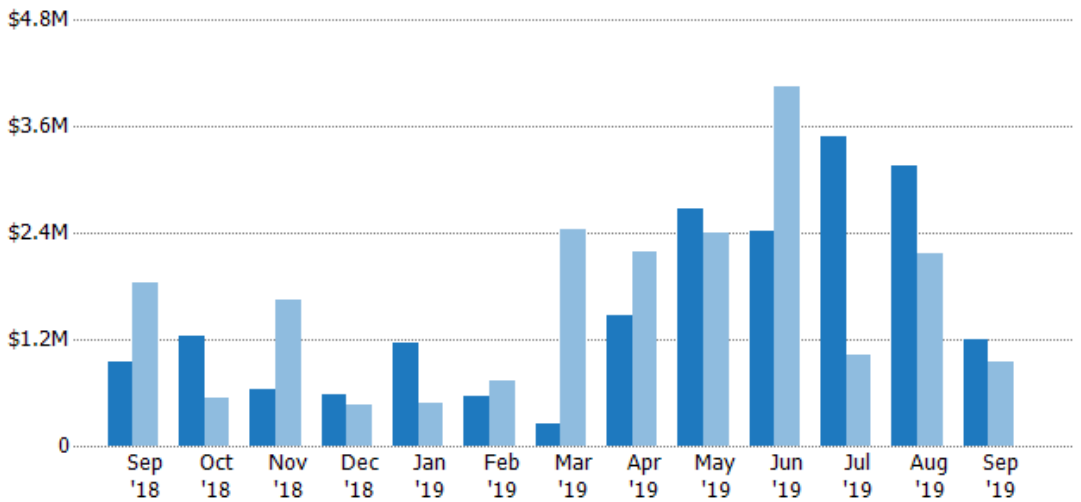
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Sep '19    | \$1.2M  | 25.5%  |
| Sep '18    | \$957K  | -48.1% |
| Sep '17    | \$1.84M | -96.2% |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$957K  | \$1.24M | \$644K  | \$584K  | \$1.16M | \$560K  | \$258K  | \$1.47M | \$2.67M | \$2.41M | \$3.49M | \$3.15M | \$1.2M  |
| Prior Year                     | \$1.84M | \$544K  | \$1.65M | \$467K  | \$476K  | \$741K  | \$2.44M | \$2.18M | \$2.41M | \$4.05M | \$1.02M | \$2.17M | \$957K  |
| Percent Change from Prior Year | -48%    | 128%    | -61%    | 25%     | 143%    | -24%    | -89%    | -32%    | 11%     | -40%    | 242%    | 46%     | 26%     |

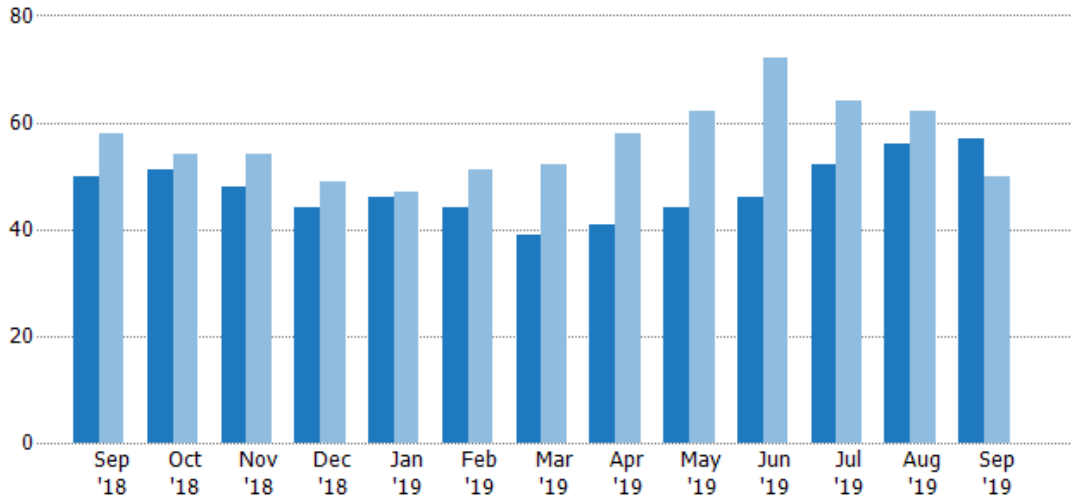
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Sep '19    | 57    | 14%    |
| Sep '18    | 50    | -13.8% |
| Sep '17    | 58    | -31%   |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 50      | 51      | 48      | 44      | 46      | 44      | 39      | 41      | 44      | 46      | 52      | 56      | 57      |
| Prior Year                     | 58      | 54      | 54      | 49      | 47      | 51      | 52      | 58      | 62      | 72      | 64      | 62      | 50      |
| Percent Change from Prior Year | -14%    | -6%     | -11%    | -10%    | -2%     | -14%    | -25%    | -29%    | -29%    | -36%    | -19%    | -10%    | 14%     |

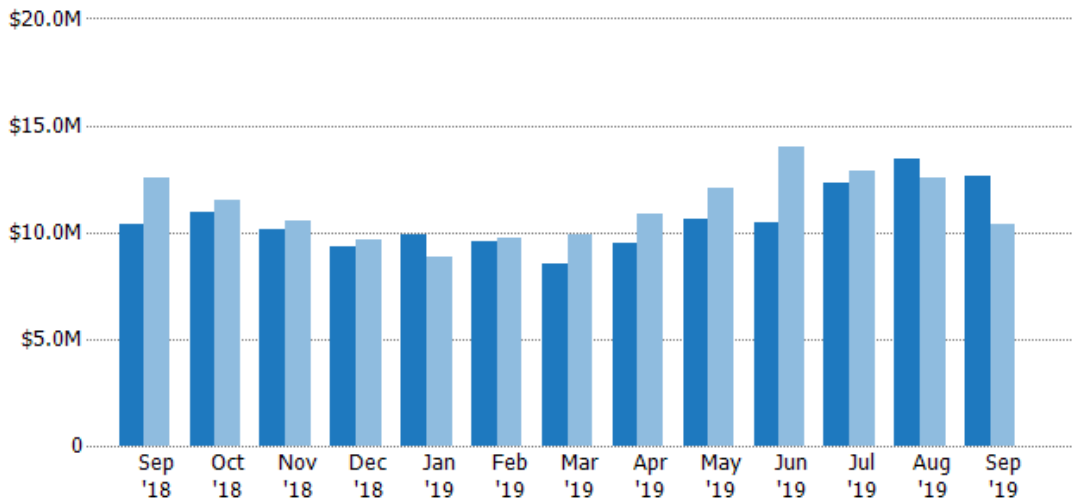
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Sep '19    | \$12.6M | 21.3%  |
| Sep '18    | \$10.4M | -17.1% |
| Sep '17    | \$12.6M | -35.1% |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$10.4M | \$10.9M | \$10.1M | \$9.33M | \$9.9M  | \$9.6M  | \$8.51M | \$9.51M | \$10.6M | \$10.4M | \$12.3M | \$13.4M | \$12.6M |
| Prior Year                     | \$12.6M | \$11.5M | \$10.5M | \$9.68M | \$8.84M | \$9.7M  | \$9.86M | \$10.9M | \$12M   | \$14M   | \$12.9M | \$12.5M | \$10.4M |
| Percent Change from Prior Year | -17%    | -5%     | -4%     | -4%     | 12%     | -1%     | -14%    | -12%    | -12%    | -26%    | -4%     | 7%      | 21%     |

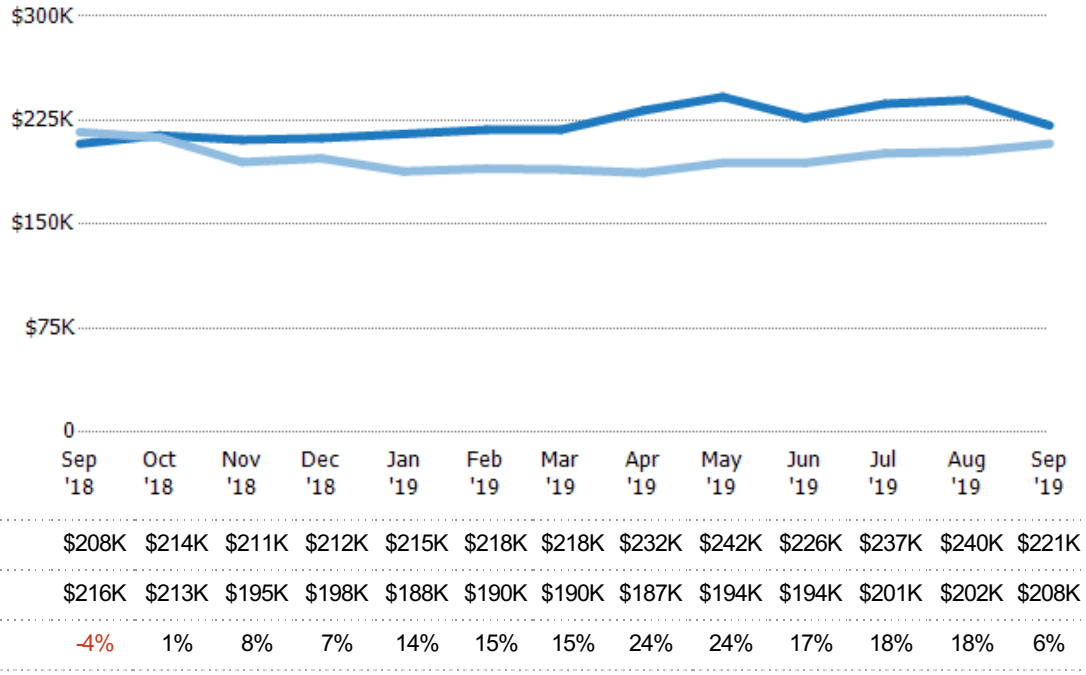
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Sep '19        | \$221K | 6.4%   |
| Sep '18        | \$208K | -3.9%  |
| Sep '17        | \$216K | -5.9%  |



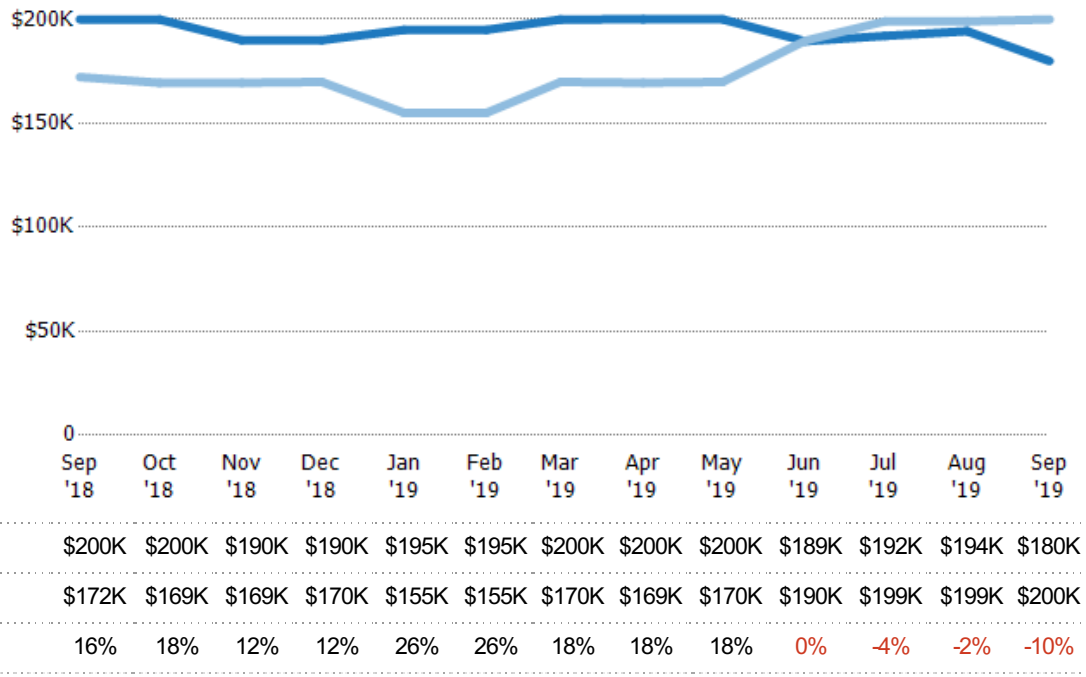
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Sep '19        | \$180K | -10%   |
| Sep '18        | \$200K | 16.1%  |
| Sep '17        | \$172K | -12.9% |

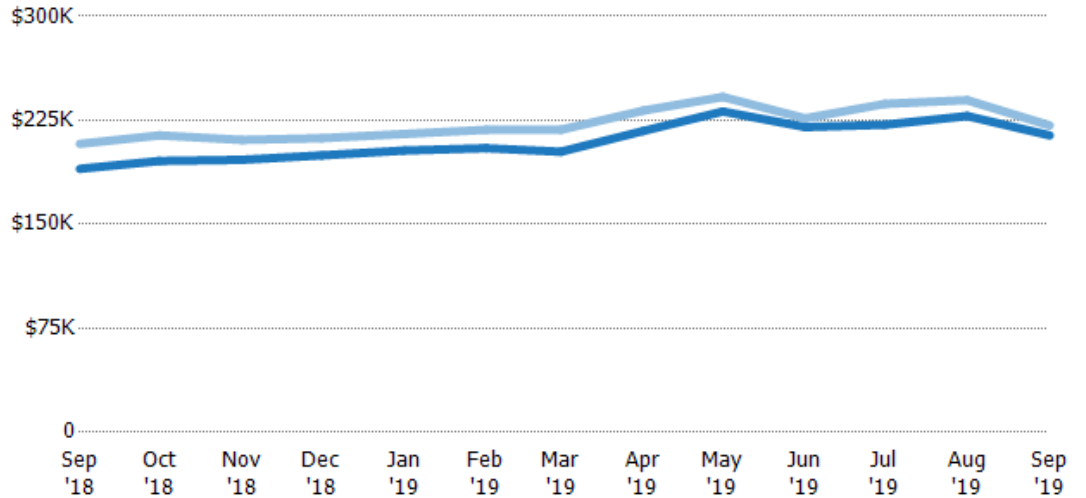


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



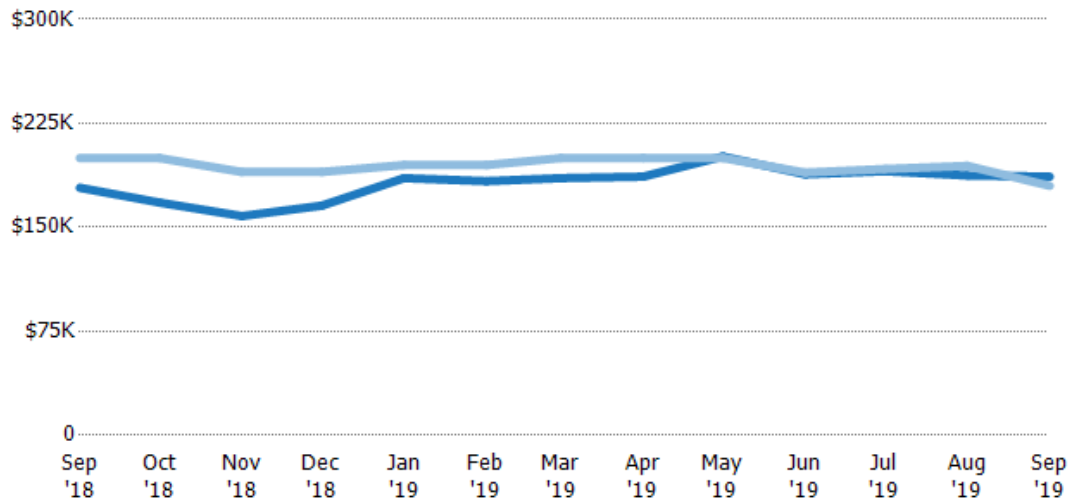
|   | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$190K  | \$196K  | \$196K  | \$200K  | \$203K  | \$205K  | \$202K  | \$217K  | \$231K  | \$220K  | \$222K  | \$228K  | \$214K  |
| Avg Listing Price                         | \$208K  | \$214K  | \$211K  | \$212K  | \$215K  | \$218K  | \$218K  | \$232K  | \$242K  | \$226K  | \$237K  | \$240K  | \$221K  |
| Avg Listing Price as a % of Avg Est Value | 110%    | 109%    | 107%    | 106%    | 106%    | 106%    | 108%    | 107%    | 105%    | 103%    | 107%    | 105%    | 103%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$179K  | \$168K  | \$158K  | \$166K  | \$185K  | \$183K  | \$185K  | \$187K  | \$201K  | \$188K  | \$190K  | \$187K  | \$187K  |
| Median Listing Price                      | \$200K  | \$200K  | \$190K  | \$190K  | \$195K  | \$195K  | \$200K  | \$200K  | \$200K  | \$189K  | \$192K  | \$194K  | \$180K  |
| Med Listing Price as a % of Med Est Value | 112%    | 119%    | 120%    | 115%    | 105%    | 106%    | 108%    | 107%    | 99%     | 101%    | 101%    | 104%    | 96%     |

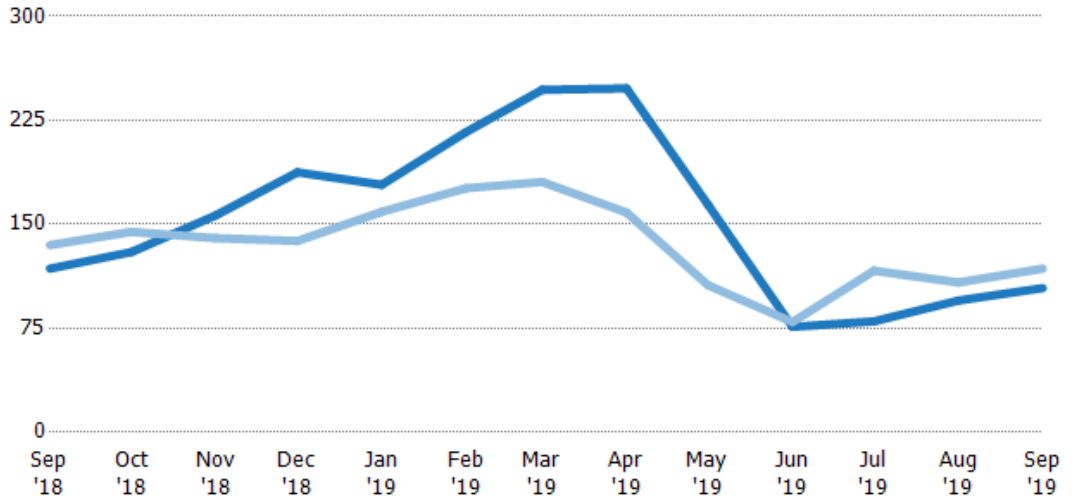
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Sep '19    | 104  | -11.9% |
| Sep '18    | 118  | -12.6% |
| Sep '17    | 135  | 39.3%  |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 118     | 130     | 157     | 188     | 179     | 217     | 247     | 248     | 164     | 76      | 80      | 95      | 104     |
| Prior Year                     | 135     | 145     | 140     | 138     | 159     | 176     | 181     | 159     | 106     | 79.5    | 117     | 108     | 118     |
| Percent Change from Prior Year | -13%    | -10%    | 12%     | 36%     | 12%     | 23%     | 37%     | 56%     | 55%     | -4%     | -31%    | -12%    | -12%    |

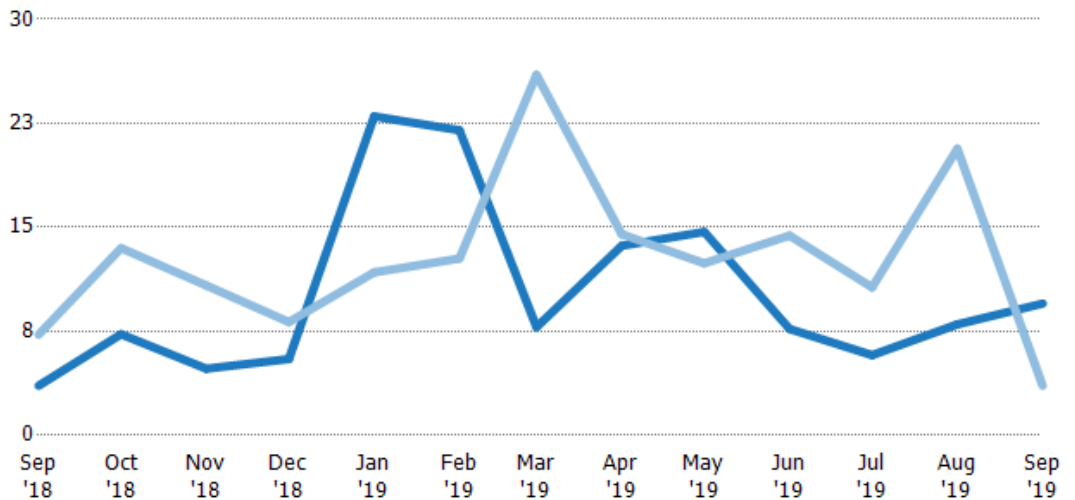
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Sep '19    | 9.5    | 166%   |
| Sep '18    | 3.57   | -50.7% |
| Sep '17    | 7.25   | 37.9%  |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 3.57    | 7.29    | 4.8     | 5.5     | 23      | 22      | 7.8     | 13.7    | 14.7    | 7.67    | 5.78    | 8       | 9.5     |
| Prior Year                     | 7.25    | 13.5    | 10.8    | 8.17    | 11.8    | 12.8    | 26      | 14.5    | 12.4    | 14.4    | 10.7    | 20.7    | 3.57    |
| Percent Change from Prior Year | -51%    | -46%    | -56%    | -33%    | 96%     | 73%     | -70%    | -6%     | 18%     | -47%    | -46%    | -61%    | 166%    |

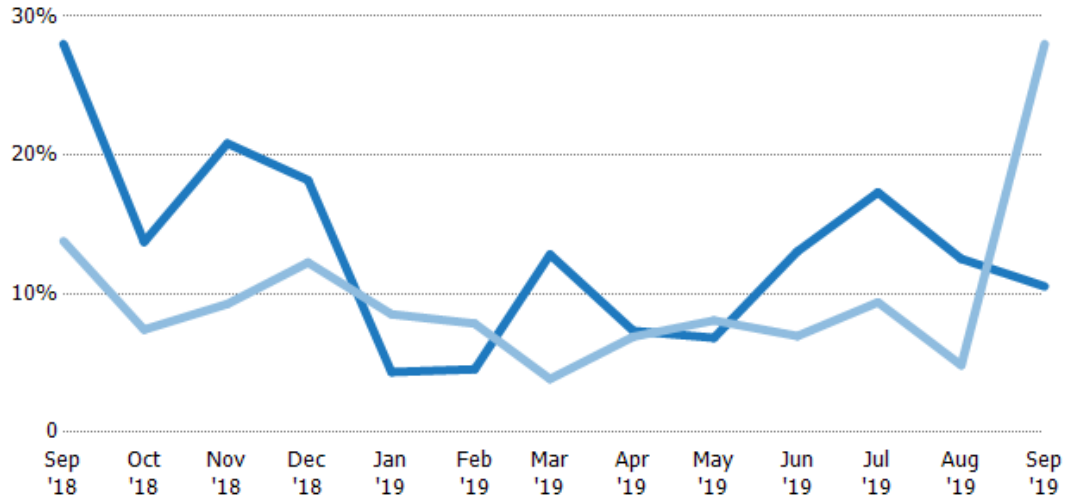
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Rate | Chg.   |
|----------------|------|--------|
| Sep '19        | 11%  | 17.5%  |
| Sep '18        | 28%  | -14.2% |
| Sep '17        | 14%  | -27.5% |



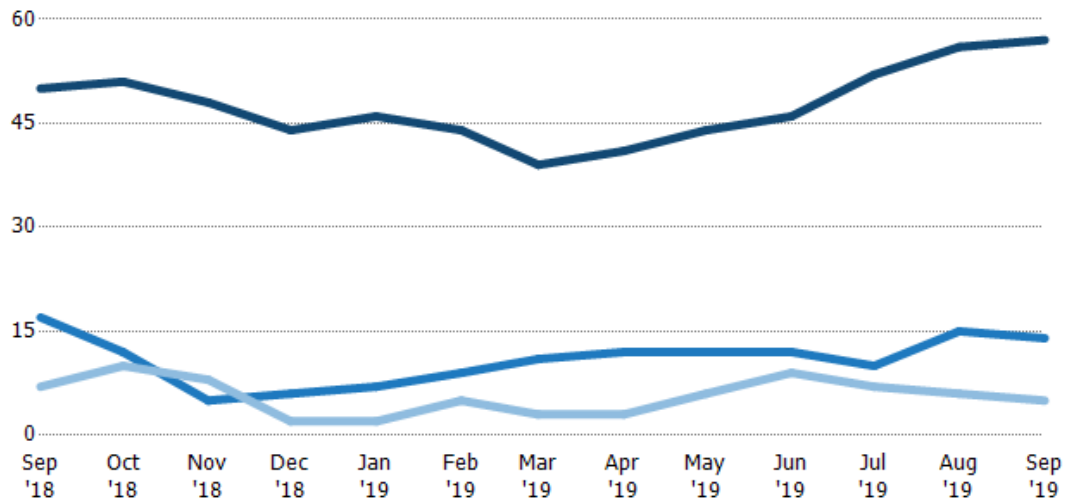
|                        | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 28%     | 14%     | 21%     | 18%     | 4%      | 5%      | 13%     | 7%      | 7%      | 13%     | 17%     | 13%     | 11%     |
| Prior Year             | 14%     | 7%      | 9%      | 12%     | 9%      | 8%      | 4%      | 7%      | 8%      | 7%      | 9%      | 5%      | 28%     |
| Change from Prior Year | -14%    | -6%     | -12%    | -6%     | 4%      | 3%      | -9%     | 0%      | 1%      | -6%     | -8%     | -8%     | 17%     |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|         | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 50      | 51      | 48      | 44      | 46      | 44      | 39      | 41      | 44      | 46      | 52      | 56      | 57      |
| Pending | 17      | 12      | 5       | 6       | 7       | 9       | 11      | 12      | 12      | 12      | 10      | 15      | 14      |
| Sold    | 7       | 10      | 8       | 2       | 2       | 5       | 3       | 3       | 6       | 9       | 7       | 6       | 5       |

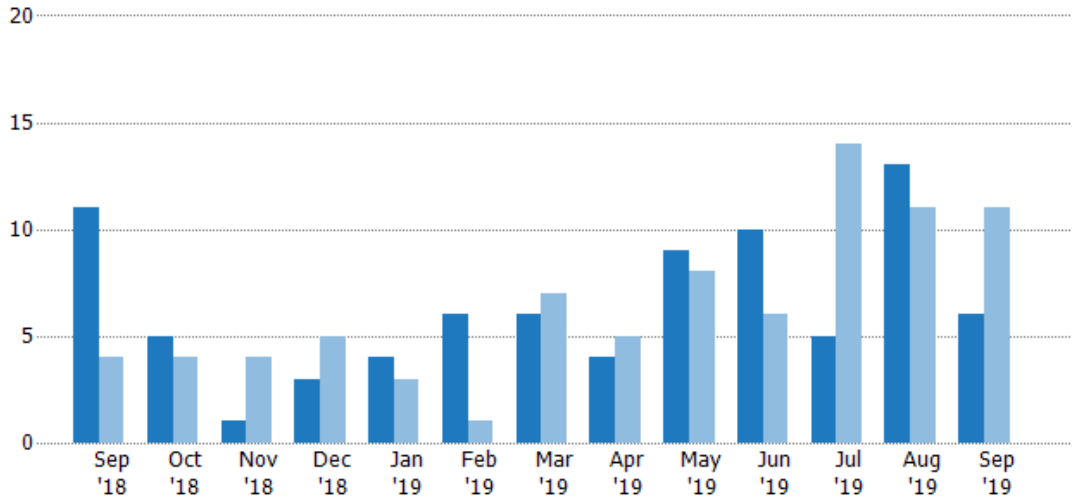
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Sep '19        | 6     | -45.5% |
| Sep '18        | 11    | 175%   |
| Sep '17        | 4     | -50%   |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 11      | 5       | 1       | 3       | 4       | 6       | 6       | 4       | 9       | 10      | 5       | 13      | 6       |
| Prior Year                     | 4       | 4       | 4       | 5       | 3       | 1       | 7       | 5       | 8       | 6       | 14      | 11      | 11      |
| Percent Change from Prior Year | 175%    | 25%     | -75%    | -40%    | 33%     | 500%    | -14%    | -20%    | 13%     | 67%     | -64%    | 18%     | -45%    |

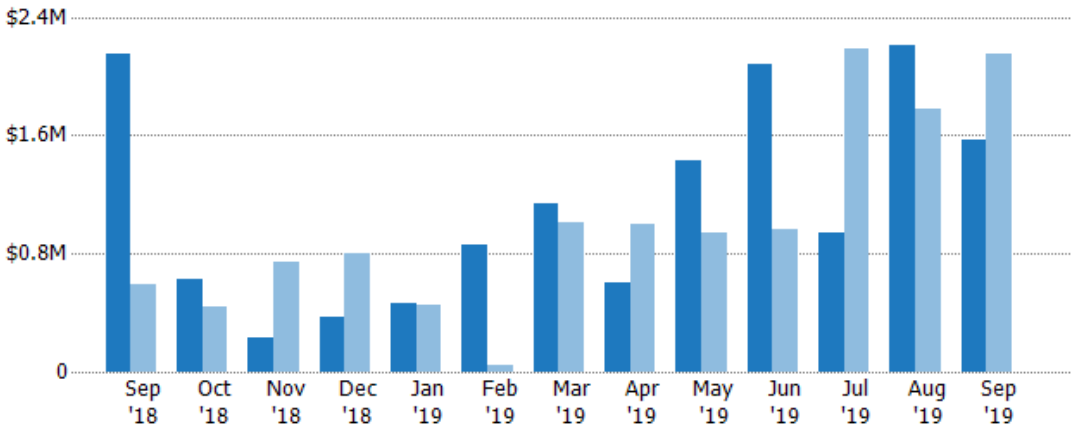
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Sep '19        | \$1.57M | -27.2% |
| Sep '18        | \$2.15M | 260.7% |
| Sep '17        | \$597K  | -80.1% |



|                                | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.15M | \$625K  | \$235K  | \$375K  | \$458K  | \$859K  | \$1.14M | \$605K  | \$1.42M | \$2.08M | \$946K  | \$2.2M  | \$1.57M |
| Prior Year                     | \$597K  | \$445K  | \$744K  | \$805K  | \$455K  | \$39.5K | \$1.01M | \$998K  | \$942K  | \$965K  | \$2.18M | \$1.77M | \$2.15M |
| Percent Change from Prior Year | 261%    | 40%     | -68%    | -53%    | 1%      | 2,074%  | 12%     | -39%    | 51%     | 116%    | -57%    | 24%     | -27%    |



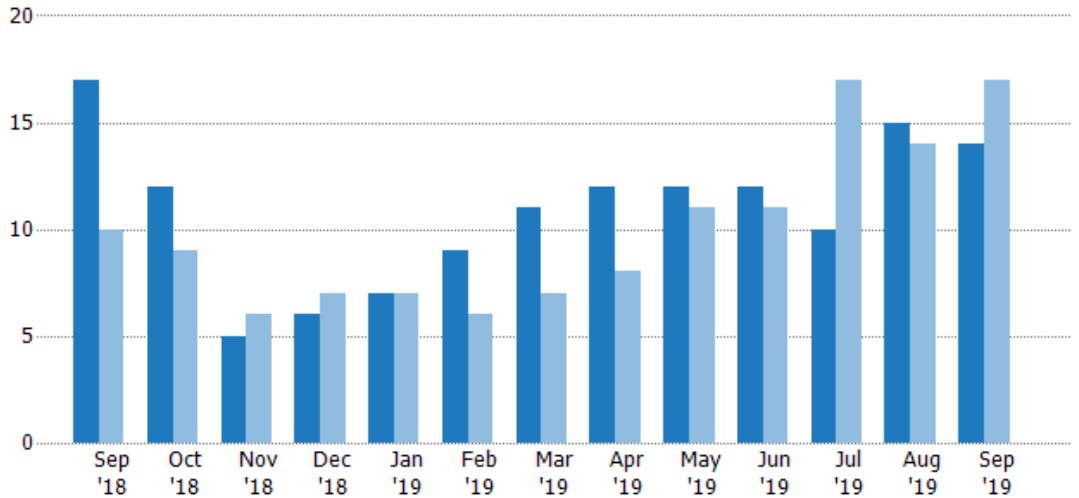
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Sep '19    | 14    | -17.6% |
| Sep '18    | 17    | 70%    |
| Sep '17    | 10    | -40%   |



|                                |     |     |      |      |    |     |     |     |    |    |      |    |      |
|--------------------------------|-----|-----|------|------|----|-----|-----|-----|----|----|------|----|------|
| Current Year                   | 17  | 12  | 5    | 6    | 7  | 9   | 11  | 12  | 12 | 12 | 10   | 15 | 14   |
| Prior Year                     | 10  | 9   | 6    | 7    | 7  | 6   | 7   | 8   | 11 | 11 | 17   | 14 | 17   |
| Percent Change from Prior Year | 70% | 33% | -17% | -14% | 0% | 50% | 57% | 50% | 9% | 9% | -41% | 7% | -18% |

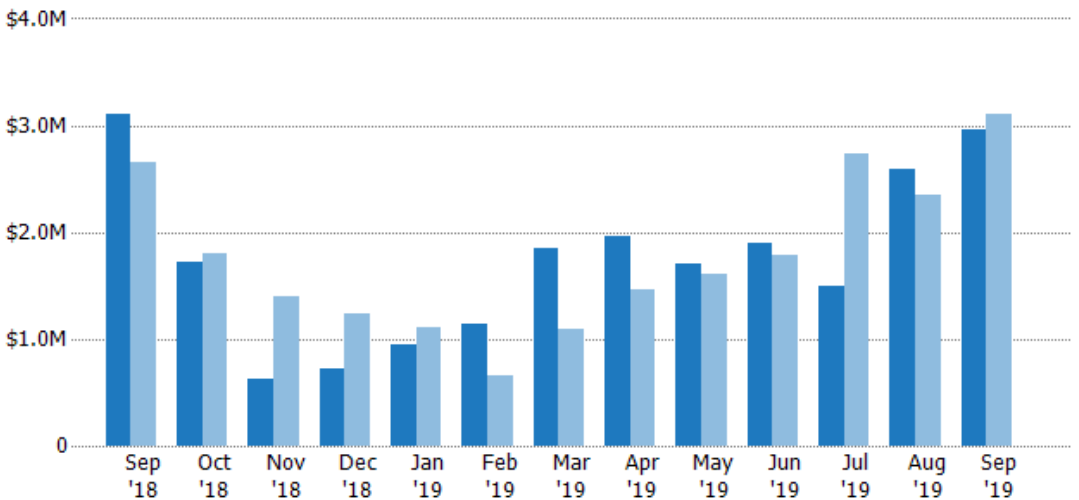
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Sep '19    | \$2.97M | -4.7%  |
| Sep '18    | \$3.11M | 17.1%  |
| Sep '17    | \$2.66M | -71.5% |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$3.11M | \$1.72M | \$626K  | \$719K  | \$941K  | \$1.13M | \$1.85M | \$1.96M | \$1.7M  | \$1.9M  | \$1.49M | \$2.59M | \$2.97M |
| Prior Year                     | \$2.66M | \$1.81M | \$1.39M | \$1.23M | \$1.11M | \$653K  | \$1.09M | \$1.46M | \$1.61M | \$1.78M | \$2.73M | \$2.34M | \$3.11M |
| Percent Change from Prior Year | 17%     | -5%     | -55%    | -42%    | -15%    | 73%     | 69%     | 34%     | 6%      | 7%      | -46%    | 11%     | -5%     |

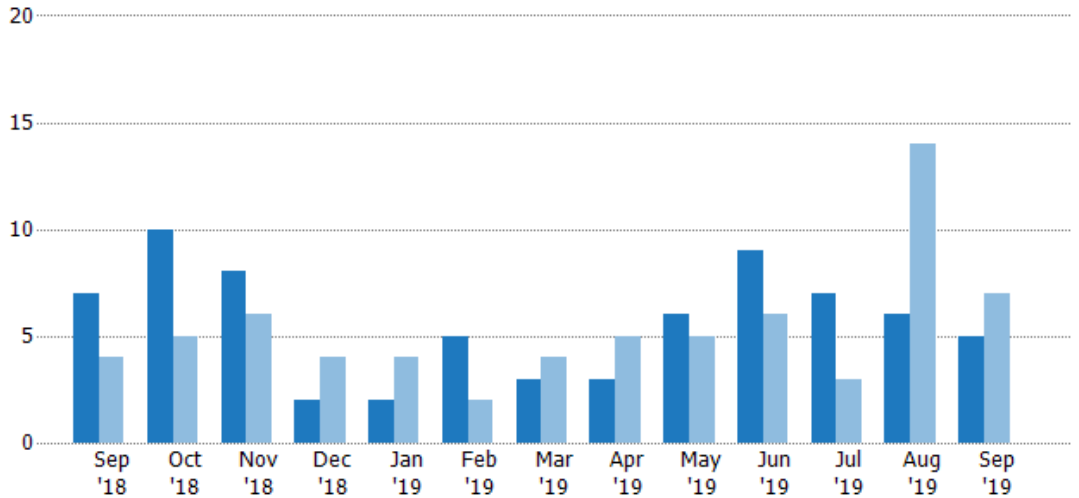
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Sep '19        | 5     | -28.6% |
| Sep '18        | 7     | 75%    |
| Sep '17        | 4     | 0%     |



|                                |     |      |     |      |      |      |      |      |     |     |      |      |      |
|--------------------------------|-----|------|-----|------|------|------|------|------|-----|-----|------|------|------|
| Current Year                   | 7   | 10   | 8   | 2    | 2    | 5    | 3    | 3    | 6   | 9   | 7    | 6    | 5    |
| Prior Year                     | 4   | 5    | 6   | 4    | 4    | 2    | 4    | 5    | 5   | 6   | 3    | 14   | 7    |
| Percent Change from Prior Year | 75% | 100% | 33% | -50% | -50% | 150% | -25% | -40% | 20% | 50% | 133% | -57% | -29% |

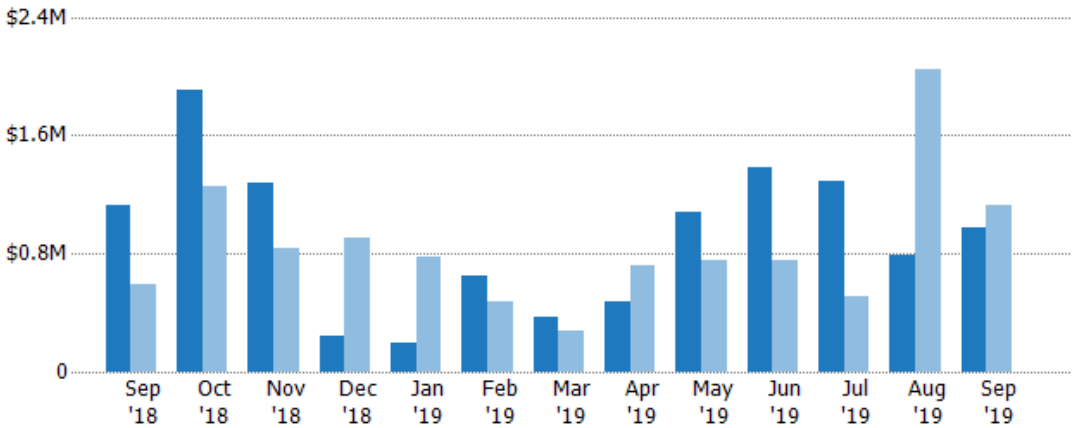
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Sep '19        | \$979K  | -12.7% |
| Sep '18        | \$1.12M | 90%    |
| Sep '17        | \$591K  | 10.8%  |



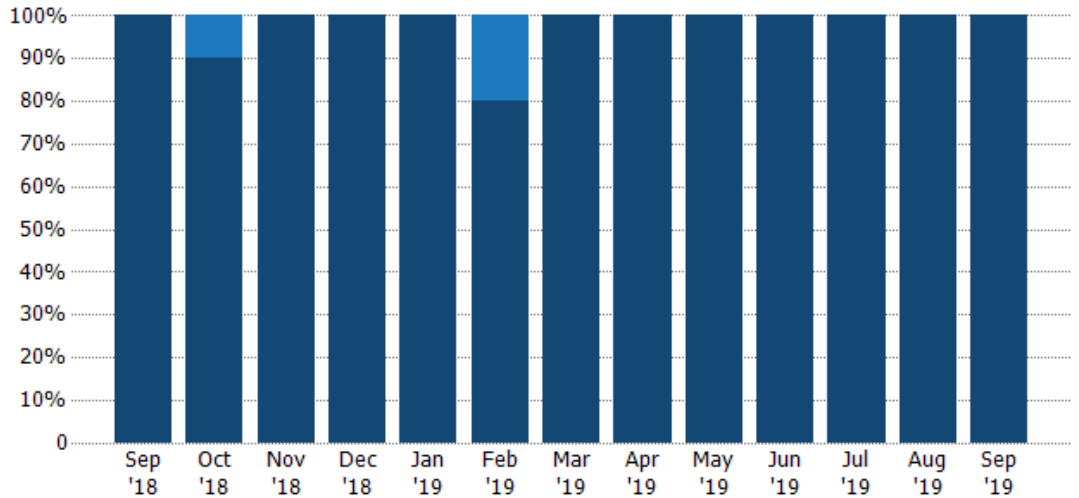
|                                |         |         |         |        |        |        |        |        |         |         |         |         |         |
|--------------------------------|---------|---------|---------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.12M | \$1.9M  | \$1.28M | \$240K | \$191K | \$648K | \$369K | \$476K | \$1.08M | \$1.38M | \$1.29M | \$794K  | \$979K  |
| Prior Year                     | \$591K  | \$1.25M | \$841K  | \$906K | \$778K | \$480K | \$273K | \$719K | \$755K  | \$750K  | \$511K  | \$2.04M | \$1.12M |
| Percent Change from Prior Year | 90%     | 52%     | 52%     | -74%   | -75%   | 35%    | 35%    | -34%   | 43%     | 84%     | 153%    | -61%    | -13%    |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



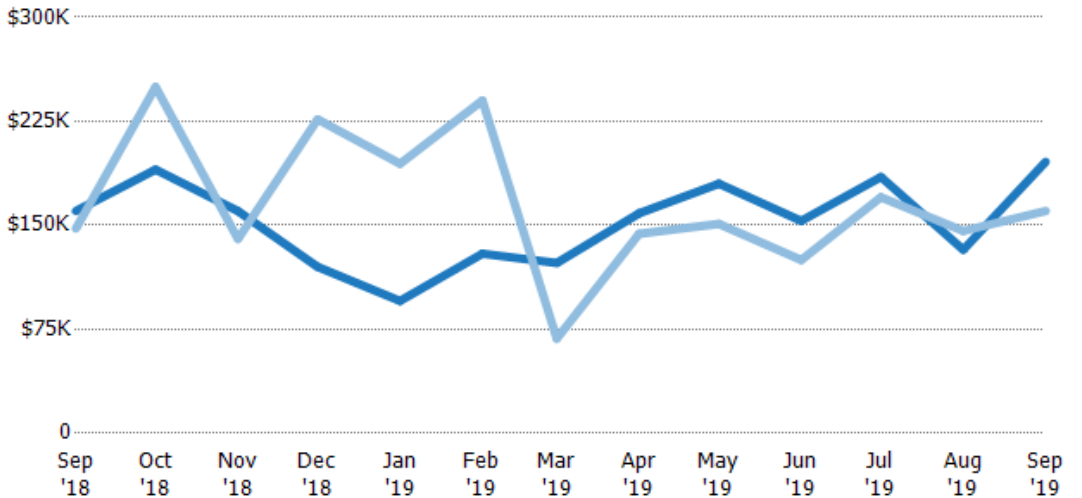
|                         |      |     |      |      |      |     |      |      |      |      |      |      |      |
|-------------------------|------|-----|------|------|------|-----|------|------|------|------|------|------|------|
| Condo/Townhouse         | -    | 10% | -    | -    | -    | 20% | -    | -    | -    | -    | -    | -    | -    |
| Single Family Residence | 100% | 90% | 100% | 100% | 100% | 80% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|                                |        |        |        |        |         |        |         |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|---------|--------|---------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$160K | \$190K | \$160K | \$120K | \$95.5K | \$130K | \$123K  | \$159K | \$180K | \$153K | \$185K | \$132K | \$196K |
| Prior Year                     | \$148K | \$250K | \$140K | \$226K | \$194K  | \$240K | \$68.3K | \$144K | \$151K | \$125K | \$170K | \$146K | \$160K |
| Percent Change from Prior Year | 9%     | -24%   | 14%    | -47%   | -51%    | -46%   | 80%     | 10%    | 19%    | 23%    | 9%     | -9%    | 22%    |

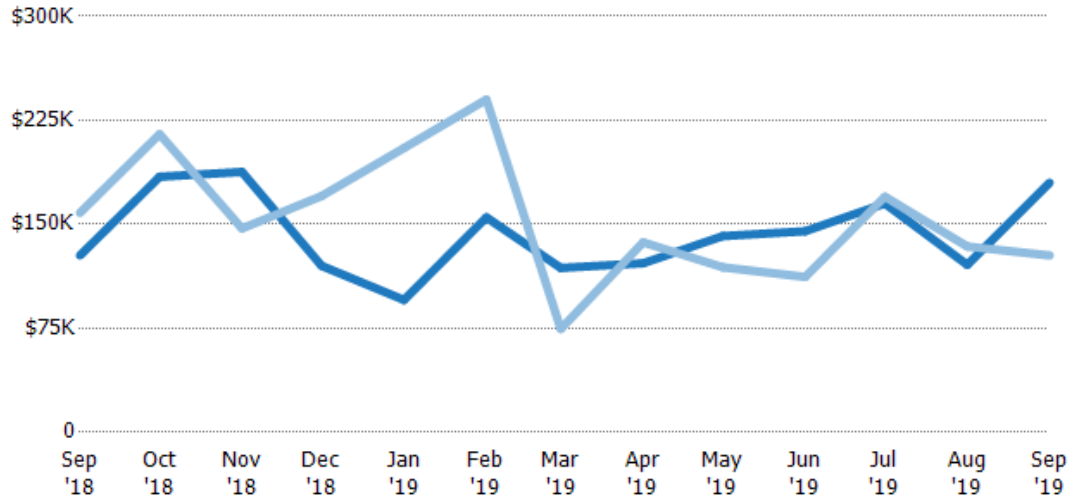
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Sep '19        | \$180K | 41.2%  |
| Sep '18        | \$128K | -19.4% |
| Sep '17        | \$158K | -7.7%  |



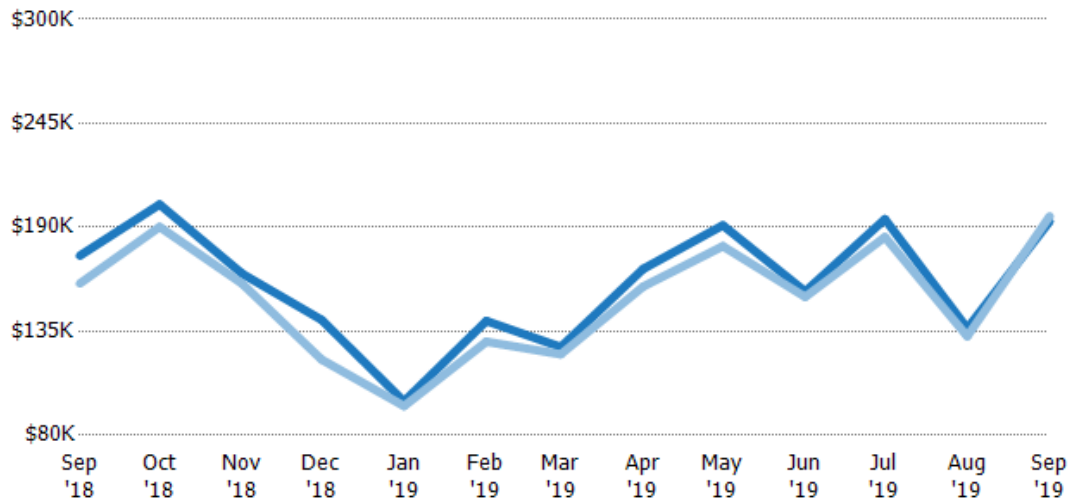
|                                |        |        |        |        |         |        |         |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|---------|--------|---------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$128K | \$184K | \$188K | \$120K | \$95.5K | \$155K | \$119K  | \$122K | \$142K | \$145K | \$165K | \$121K | \$180K |
| Prior Year                     | \$158K | \$215K | \$147K | \$170K | \$205K  | \$240K | \$74.5K | \$137K | \$119K | \$112K | \$170K | \$134K | \$128K |
| Percent Change from Prior Year | -19%   | -14%   | 28%    | -30%   | -53%    | -35%   | 59%     | -11%   | 19%    | 29%    | -3%    | -10%   | 41%    |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



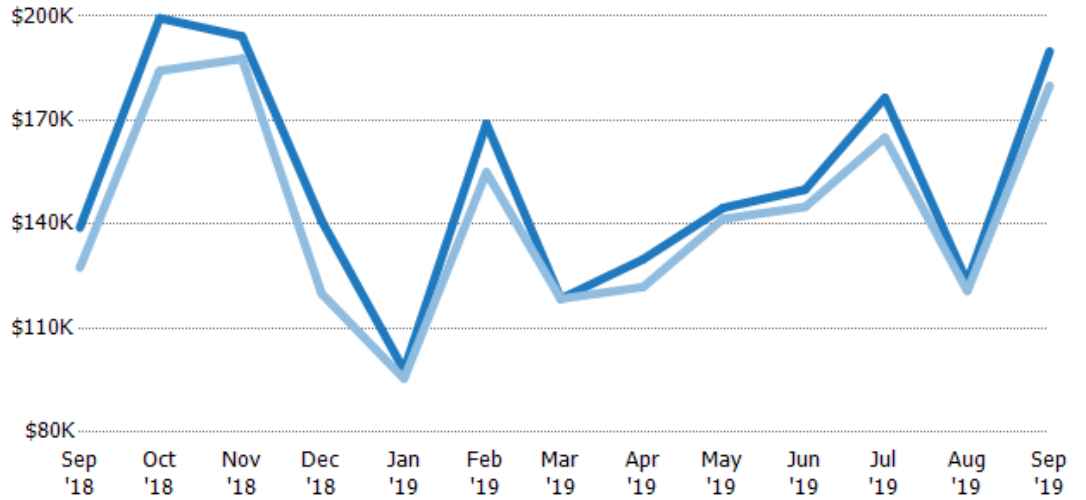
|  |        |        |        |        |         |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$175K | \$202K | \$166K | \$141K | \$98K   | \$140K | \$127K | \$168K | \$191K | \$156K | \$194K | \$137K | \$193K |
| Avg Sales Price                          | \$160K | \$190K | \$160K | \$120K | \$95.5K | \$130K | \$123K | \$159K | \$180K | \$153K | \$185K | \$132K | \$196K |
| Avg Sales Price as a % of Avg List Price | 92%    | 94%    | 97%    | 85%    | 97%     | 92%    | 97%    | 94%    | 94%    | 98%    | 95%    | 97%    | 101%   |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



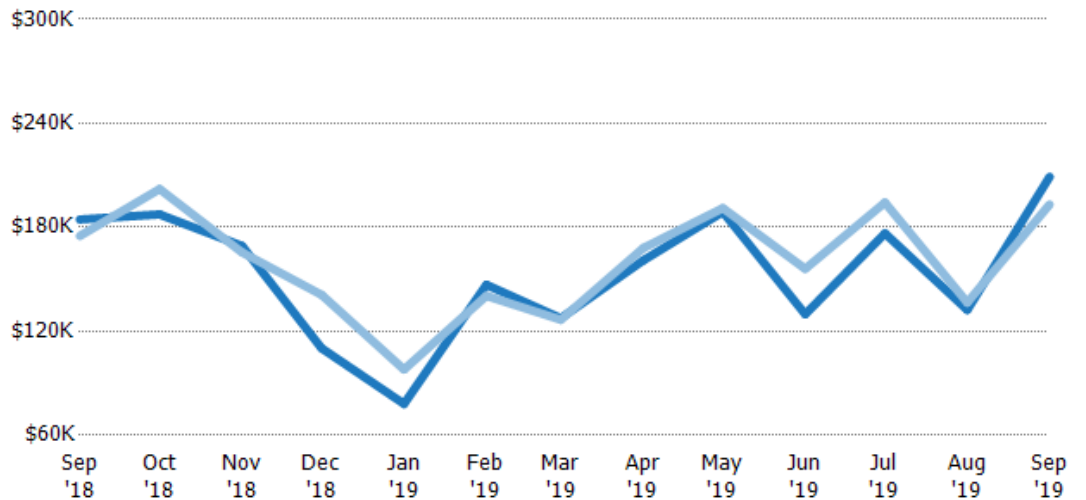
|  | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$139K  | \$199K  | \$194K  | \$141K  | \$98K   | \$169K  | \$119K  | \$130K  | \$145K  | \$150K  | \$177K  | \$123K  | \$190K  |
| Median Sales Price                       | \$128K  | \$184K  | \$188K  | \$120K  | \$95.5K | \$155K  | \$119K  | \$122K  | \$142K  | \$145K  | \$165K  | \$121K  | \$180K  |
| Med Sales Price as a % of Med List Price | 92%     | 92%     | 97%     | 85%     | 97%     | 92%     | 100%    | 94%     | 98%     | 97%     | 93%     | 98%     | 95%     |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



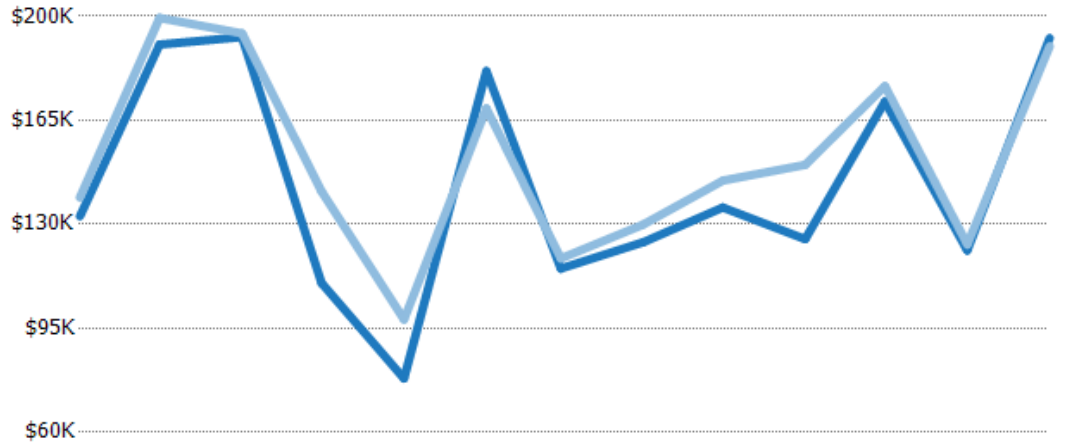
|   | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$184K  | \$187K  | \$169K  | \$110K  | \$78.1K | \$147K  | \$127K  | \$161K  | \$189K  | \$130K  | \$176K  | \$132K  | \$209K  |
| Avg Sales Price                         | \$175K  | \$202K  | \$166K  | \$141K  | \$98K   | \$140K  | \$127K  | \$168K  | \$191K  | \$156K  | \$194K  | \$137K  | \$193K  |
| Avg Sales Price as a % of Avg Est Value | 95%     | 108%    | 98%     | 128%    | 125%    | 96%     | 99%     | 104%    | 101%    | 120%    | 110%    | 103%    | 92%     |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                        | \$133K  | \$191K  | \$193K  | \$110K  | \$78.1K | \$182K  | \$115K  | \$124K  | \$136K  | \$125K  | \$171K  | \$121K  | \$193K  |
| Median Sales Price                      | \$139K  | \$199K  | \$194K  | \$141K  | \$98K   | \$169K  | \$119K  | \$130K  | \$145K  | \$150K  | \$177K  | \$123K  | \$190K  |
| Med Sales Price as a % of Med Est Value | 105%    | 105%    | 101%    | 128%    | 125%    | 93%     | 103%    | 105%    | 107%    | 120%    | 103%    | 102%    | 99%     |