

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2019	Oct 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	7	+57.1%	95	97	-2.1%
New Listing Volume	\$1,939,099	\$1,241,300	+56.2%	\$18,320,494	\$17,680,883	+3.6%
Active Listing Count	54	51	+5.9%	N/A	N/A	
Active Listing Volume	\$11,209,298	\$10,919,899	+2.7%	N/A	N/A	
Average Listing Price	\$207,580	\$214,116	-3.1%	\$225,715	\$196,871	+14.7%
Median Listing Price	\$174,500	\$199,900	-12.7%	\$191,208	\$181,567	+5.3%
Median Days in RPR	115.5	130	-11.2%	132.4	124.95	+6%
Months of Inventory	10.8	7.3	+48.2%	8	15.8	-49.5%
Absorption Rate	9.26%	13.73%	-4.5%	12.53%	6.33%	+6.2%
Sales Activity Charts Metrics						
New Pending Sales Count	5	5	+/-	68	71	-4.2%
New Pending Sales Volume	\$1,022,400	\$624,500	+63.7%	\$12,302,895	\$11,149,799	+10.3%
Pending Sales Count	9	12	-25%	N/A	N/A	
Pending Sales Volume	\$2,111,200	\$1,715,200	+23.1%	N/A	N/A	
Closed Sales Count	9	10	-10%	55	60	-8.3%
Closed Sales Volume	\$1,574,770	\$1,902,100	-17.2%	\$8,782,920	\$9,332,450	-5.9%
Average Sales Price	\$174,974	\$190,210	-8%	\$159,689	\$155,541	+2.7%
Median Sales Price	\$160,000	\$184,250	-13.2%	\$146,556	\$144,512	+1.4%

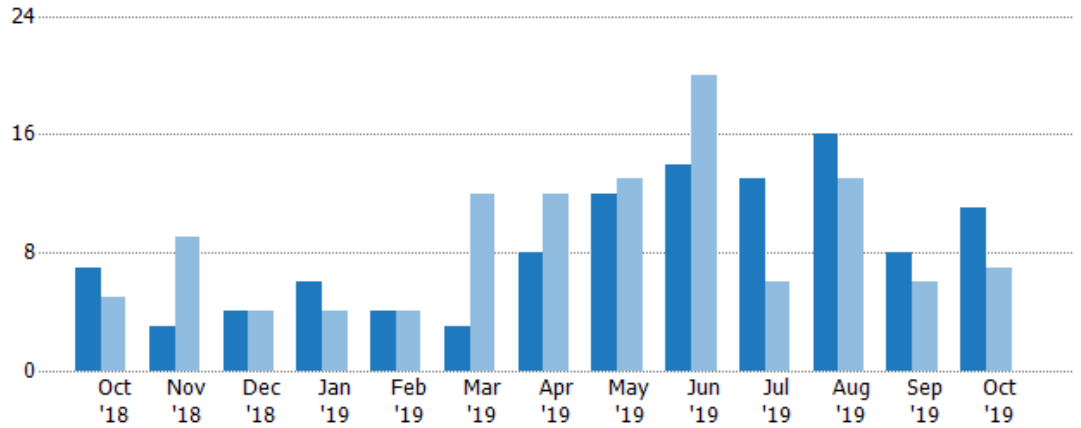
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '19	11	57.1%
Oct '18	7	40%
Oct '17	5	0%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	7	3	4	6	4	3	8	12	14	13	16	8	11
Prior Year	5	9	4	4	4	12	12	13	20	6	13	6	7
Percent Change from Prior Year	40%	-67%	0%	50%	0%	-75%	-33%	-8%	-30%	117%	23%	33%	57%

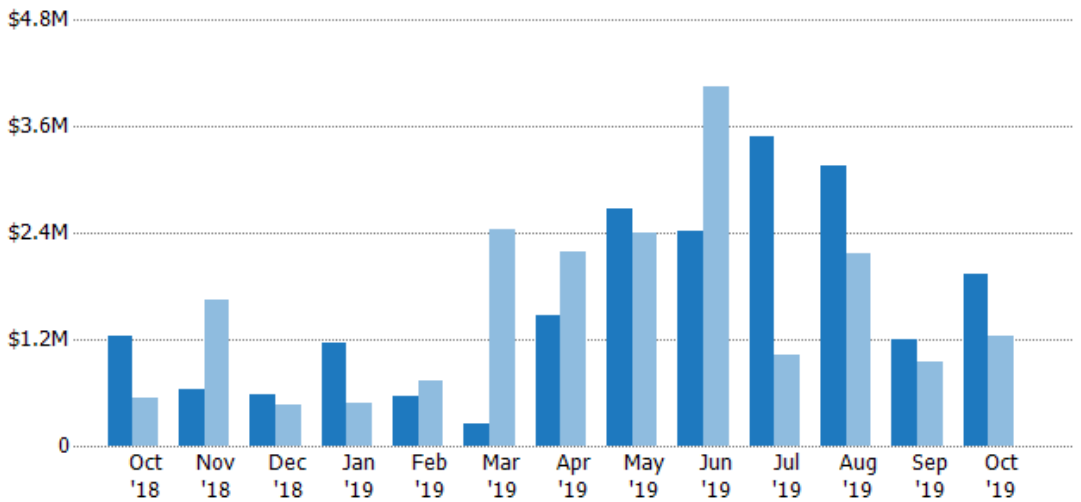
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$1.94M	56.2%
Oct '18	\$1.24M	128.2%
Oct '17	\$544K	49.1%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.24M	\$644K	\$584K	\$1.16M	\$560K	\$258K	\$1.47M	\$2.67M	\$2.41M	\$3.49M	\$3.15M	\$1.2M	\$1.94M
Prior Year	\$544K	\$1.65M	\$467K	\$476K	\$741K	\$2.44M	\$2.18M	\$2.41M	\$4.05M	\$1.02M	\$2.17M	\$957K	\$1.24M
Percent Change from Prior Year	128%	-61%	25%	143%	-24%	-89%	-32%	11%	-40%	242%	46%	26%	56%

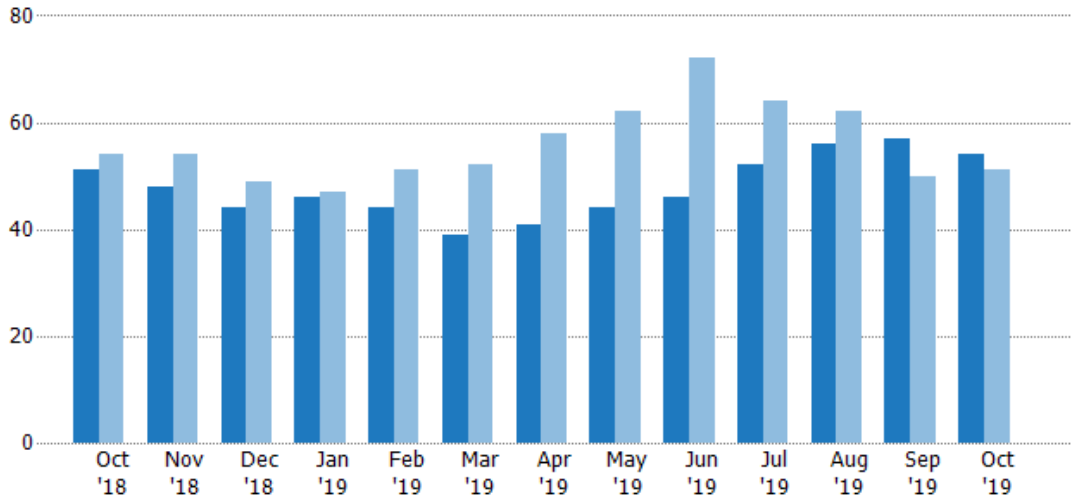
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	54	5.9%
Oct '18	51	-5.6%
Oct '17	54	-24.1%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	51	48	44	46	44	39	41	44	46	52	56	57	54
Prior Year	54	54	49	47	51	52	58	62	72	64	62	50	51
Percent Change from Prior Year	-6%	-11%	-10%	-2%	-14%	-25%	-29%	-29%	-36%	-19%	-10%	14%	6%

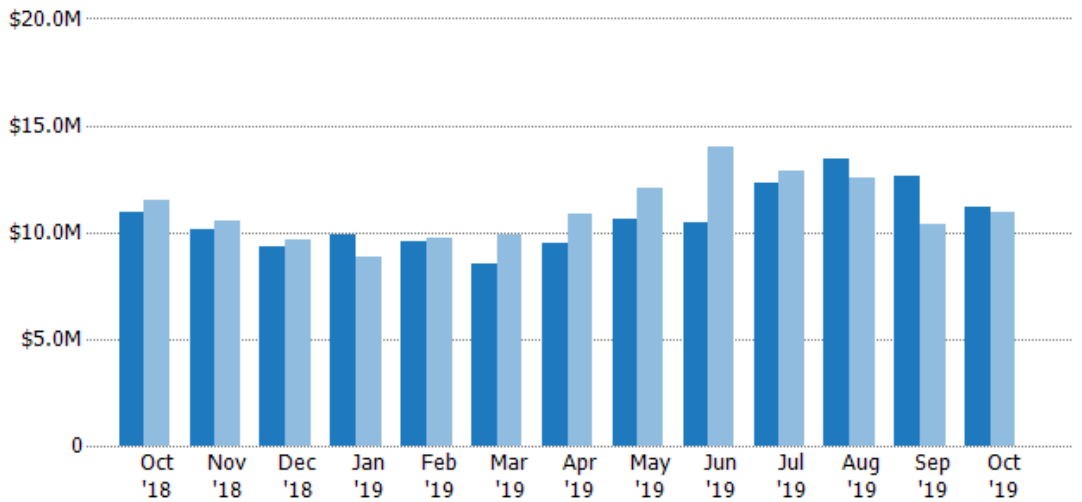
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$11.2M	2.7%
Oct '18	\$10.9M	-4.8%
Oct '17	\$11.5M	-27%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$10.9M	\$10.1M	\$9.33M	\$9.9M	\$9.6M	\$8.51M	\$9.51M	\$10.6M	\$10.4M	\$12.3M	\$13.4M	\$12.6M	\$11.2M
Prior Year	\$11.5M	\$10.5M	\$9.68M	\$8.84M	\$9.7M	\$9.86M	\$10.9M	\$12M	\$14M	\$12.9M	\$12.5M	\$10.4M	\$10.9M
Percent Change from Prior Year	-5%	-4%	-4%	12%	-1%	-14%	-12%	-12%	-26%	-4%	7%	21%	3%

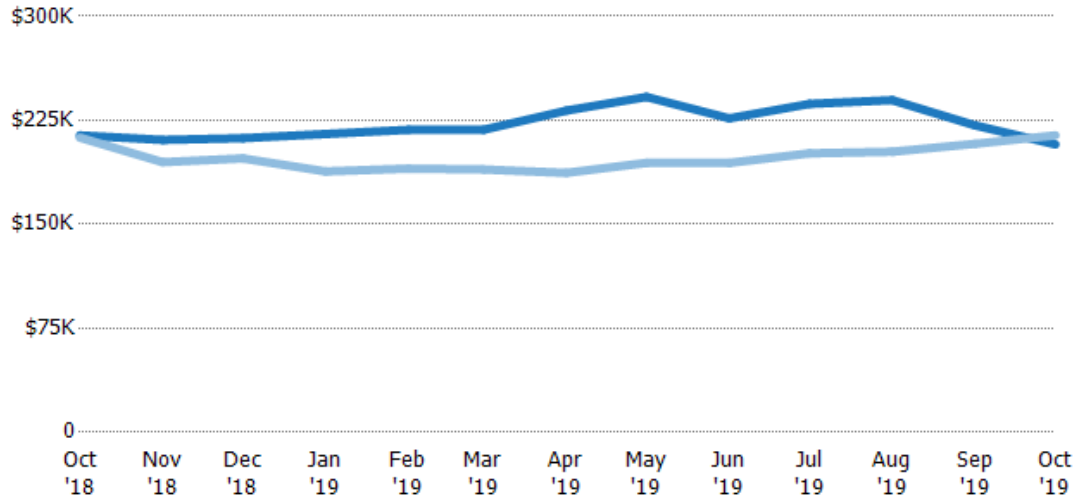
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '19	\$208K	-3.1%
Oct '18	\$214K	0.8%
Oct '17	\$213K	-3.8%



Current Year	\$214K	\$211K	\$212K	\$215K	\$218K	\$218K	\$232K	\$242K	\$226K	\$237K	\$240K	\$221K	\$208K
Prior Year	\$213K	\$195K	\$198K	\$188K	\$190K	\$190K	\$187K	\$194K	\$194K	\$201K	\$202K	\$208K	\$214K
Percent Change from Prior Year	1%	8%	7%	14%	15%	15%	24%	24%	17%	18%	18%	6%	-3%

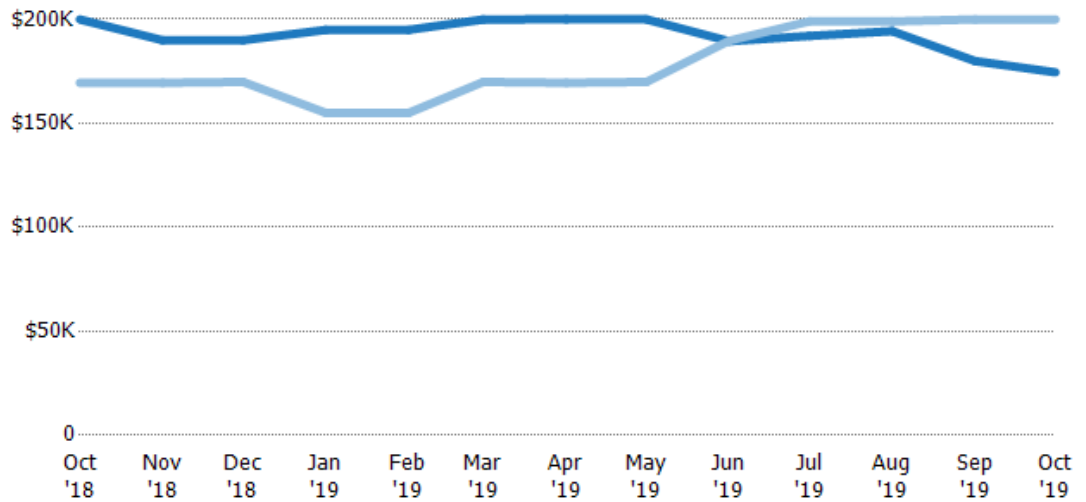
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '19	\$175K	-12.7%
Oct '18	\$200K	18%
Oct '17	\$169K	-11.5%



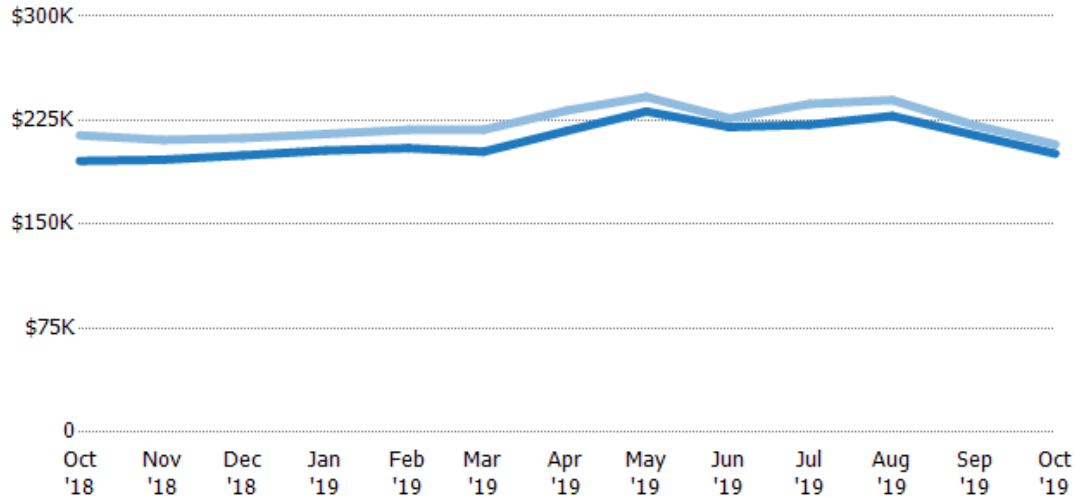
Current Year	\$200K	\$190K	\$190K	\$195K	\$195K	\$200K	\$200K	\$200K	\$189K	\$192K	\$194K	\$180K	\$175K
Prior Year	\$169K	\$169K	\$170K	\$155K	\$155K	\$170K	\$169K	\$170K	\$190K	\$199K	\$199K	\$200K	\$200K
Percent Change from Prior Year	18%	12%	12%	26%	26%	18%	18%	18%	0%	-4%	-2%	-10%	-13%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



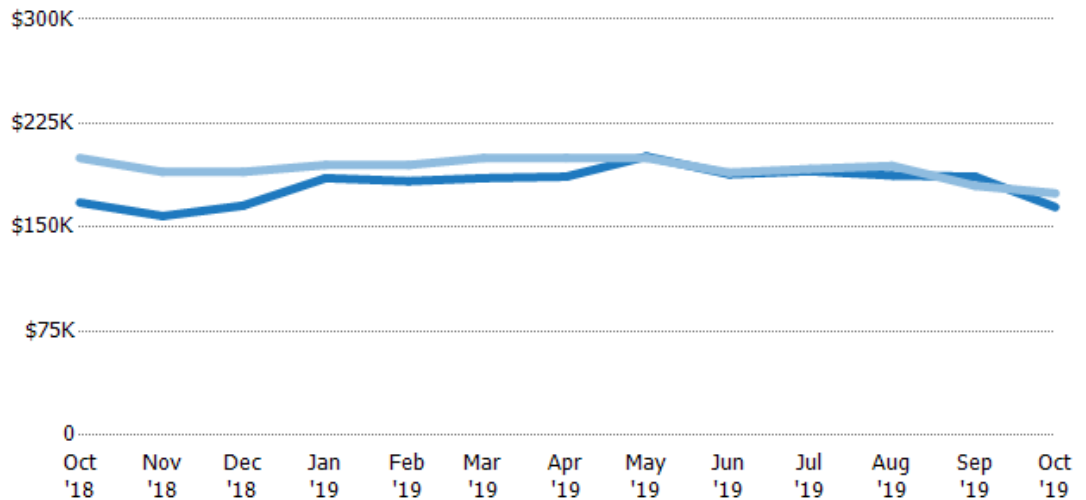
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$196K	\$196K	\$200K	\$203K	\$205K	\$202K	\$217K	\$231K	\$220K	\$222K	\$228K	\$214K	\$201K
Avg Listing Price	\$214K	\$211K	\$212K	\$215K	\$218K	\$218K	\$232K	\$242K	\$226K	\$237K	\$240K	\$221K	\$208K
Avg Listing Price as a % of Avg Est Value	109%	107%	106%	106%	106%	108%	107%	105%	103%	107%	105%	103%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$168K	\$158K	\$166K	\$185K	\$183K	\$185K	\$187K	\$201K	\$188K	\$190K	\$187K	\$187K	\$165K
Median Listing Price	\$200K	\$190K	\$190K	\$195K	\$195K	\$200K	\$200K	\$200K	\$189K	\$192K	\$194K	\$180K	\$175K
Med Listing Price as a % of Med Est Value	119%	120%	115%	105%	106%	108%	107%	99%	101%	101%	104%	96%	106%

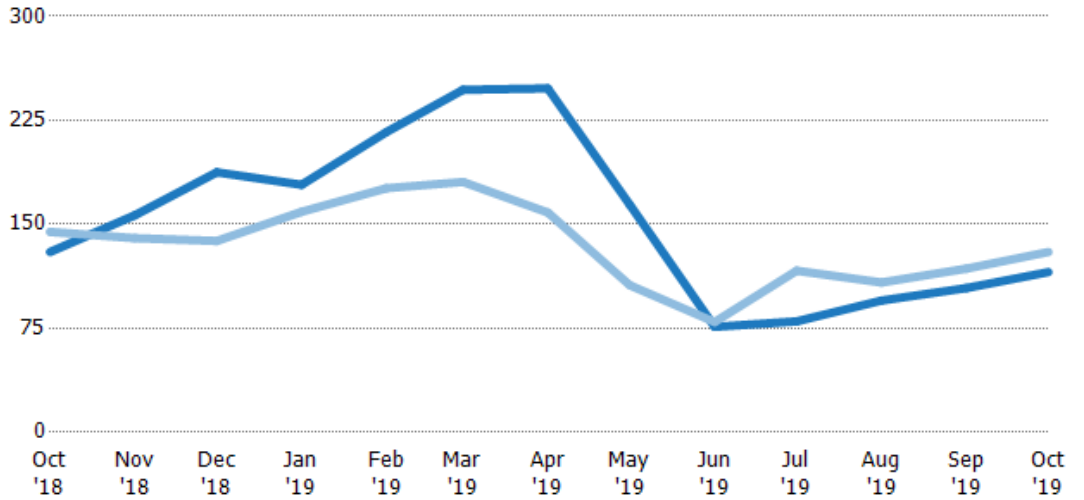
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Oct '19	116	-11.2%
Oct '18	130	-10%
Oct '17	145	40.5%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	130	157	188	179	217	247	248	164	76	80	95	104	116
Prior Year	145	140	138	159	176	181	159	106	79.5	117	108	118	130
Percent Change from Prior Year	-10%	12%	36%	12%	23%	37%	56%	55%	-4%	-31%	-12%	-12%	-11%

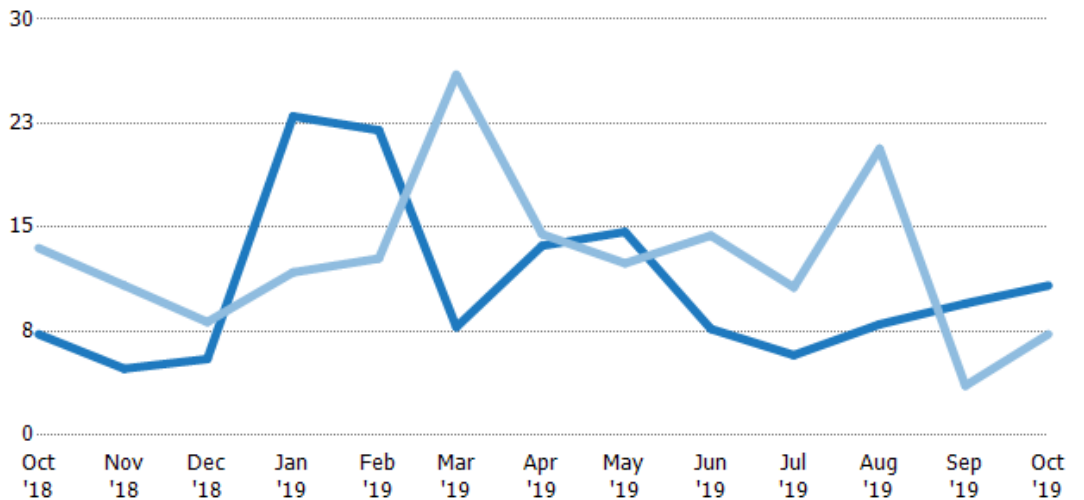
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Oct '19	10.8	48.2%
Oct '18	7.29	-46%
Oct '17	13.5	-24.1%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	7.29	4.8	5.5	23	22	7.8	13.7	14.7	7.67	5.78	8	9.5	10.8
Prior Year	13.5	10.8	8.17	11.8	12.8	26	14.5	12.4	14.4	10.7	20.7	3.57	7.29
Percent Change from Prior Year	-46%	-56%	-33%	96%	73%	-70%	-6%	18%	-47%	-46%	-61%	166%	48%

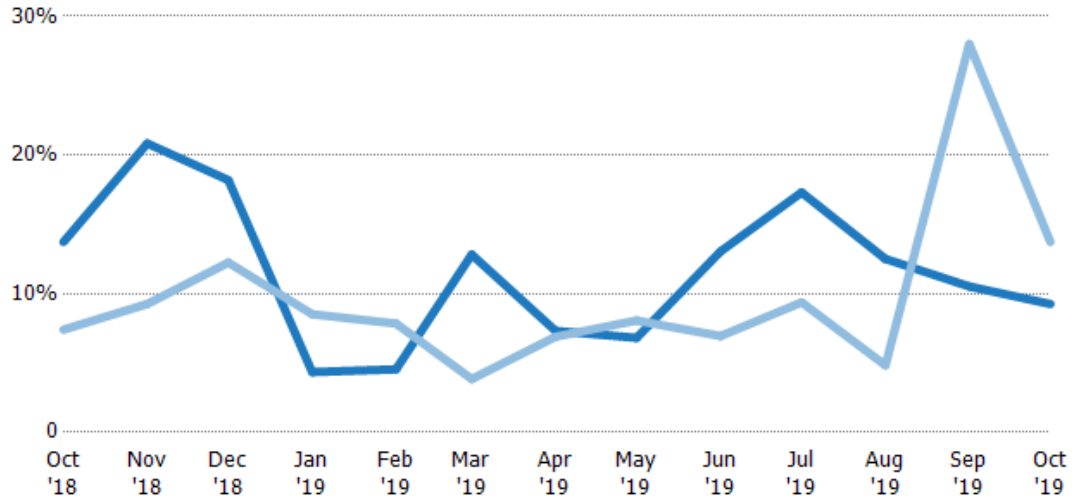
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Oct '19	9%	4.5%
Oct '18	14%	-6.3%
Oct '17	7%	31.8%



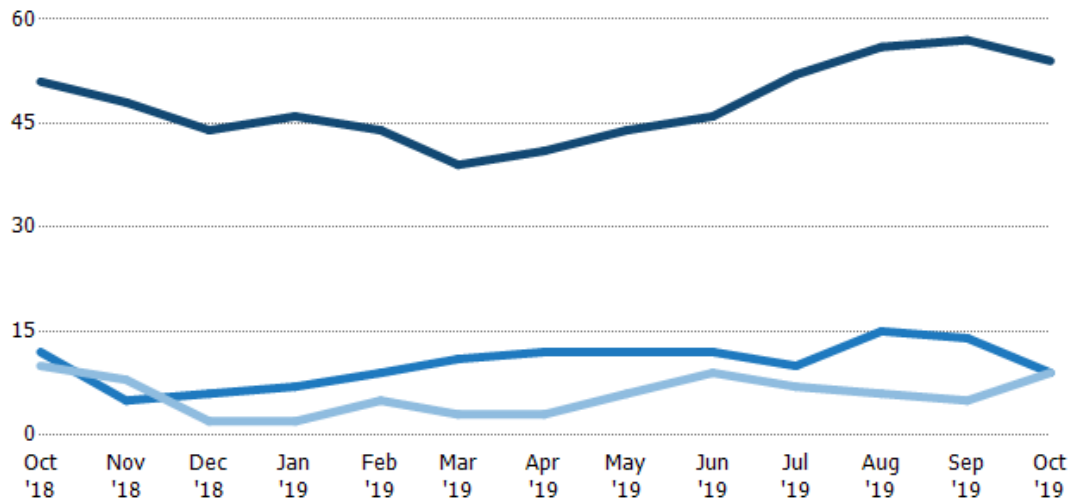
Current Year	14%	21%	18%	4%	5%	13%	7%	7%	13%	17%	13%	11%	9%
Prior Year	7%	9%	12%	9%	8%	4%	7%	8%	7%	9%	5%	28%	14%
Change from Prior Year	-6%	-12%	-6%	4%	3%	-9%	0%	1%	-6%	-8%	-8%	17%	4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	51	48	44	46	44	39	41	44	46	52	56	57	54
Pending	12	5	6	7	9	11	12	12	12	10	15	14	9
Sold	10	8	2	2	5	3	3	6	9	7	6	5	9

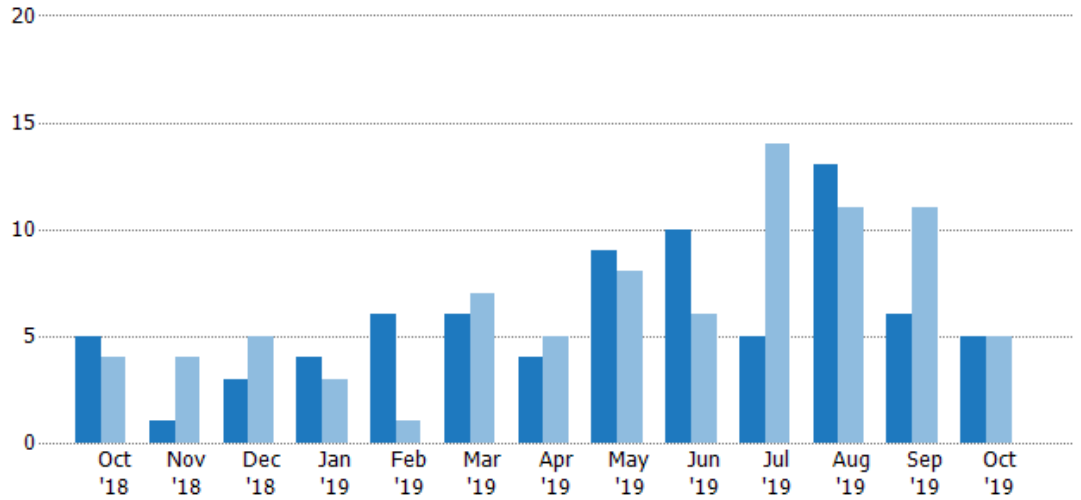
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '19	5	0%
Oct '18	5	25%
Oct '17	4	-50%



Current Year	5	1	3	4	6	6	4	9	10	5	13	6	5
Prior Year	4	4	5	3	1	7	5	8	6	14	11	11	5
Percent Change from Prior Year	25%	-75%	-40%	33%	500%	-14%	-20%	13%	67%	-64%	18%	-45%	0%

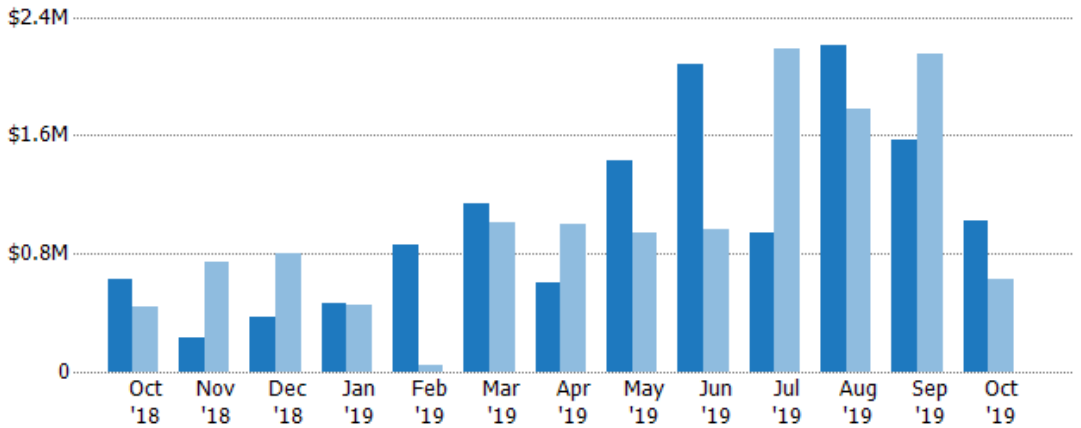
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$1.02M	63.7%
Oct '18	\$625K	40.4%
Oct '17	\$445K	-58.8%



Current Year	\$625K	\$235K	\$375K	\$458K	\$859K	\$1.14M	\$605K	\$1.42M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M
Prior Year	\$445K	\$744K	\$805K	\$455K	\$39.5K	\$1.01M	\$998K	\$942K	\$965K	\$2.18M	\$1.77M	\$2.15M	\$625K
Percent Change from Prior Year	40%	-68%	-53%	1%	2,074%	12%	-39%	51%	116%	-57%	24%	-27%	64%

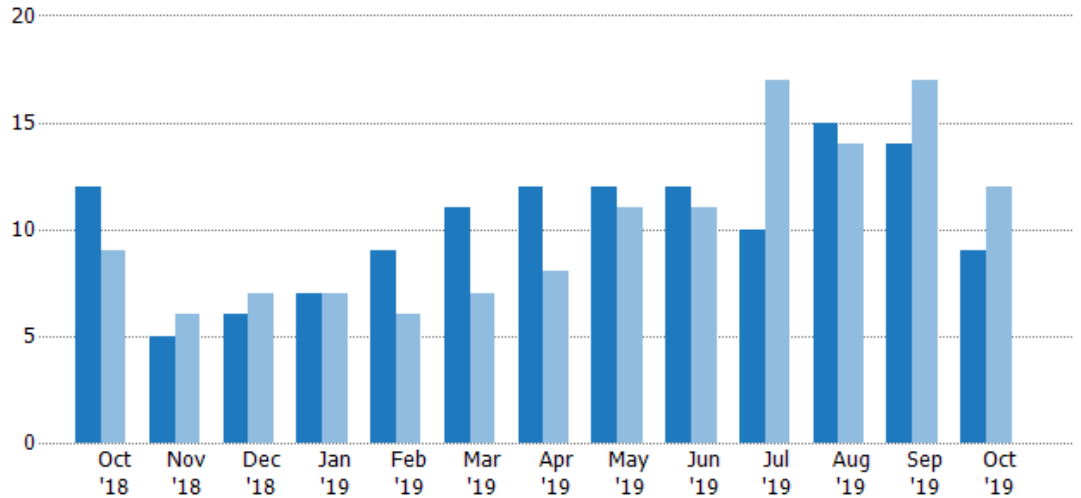
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '19	9	-25%
Oct '18	12	33.3%
Oct '17	9	-33.3%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	12	5	6	7	9	11	12	12	12	10	15	14	9
Prior Year	9	6	7	7	6	7	8	11	11	17	14	17	12
Percent Change from Prior Year	33%	-17%	-14%	0%	50%	57%	50%	9%	9%	-41%	7%	-18%	-25%

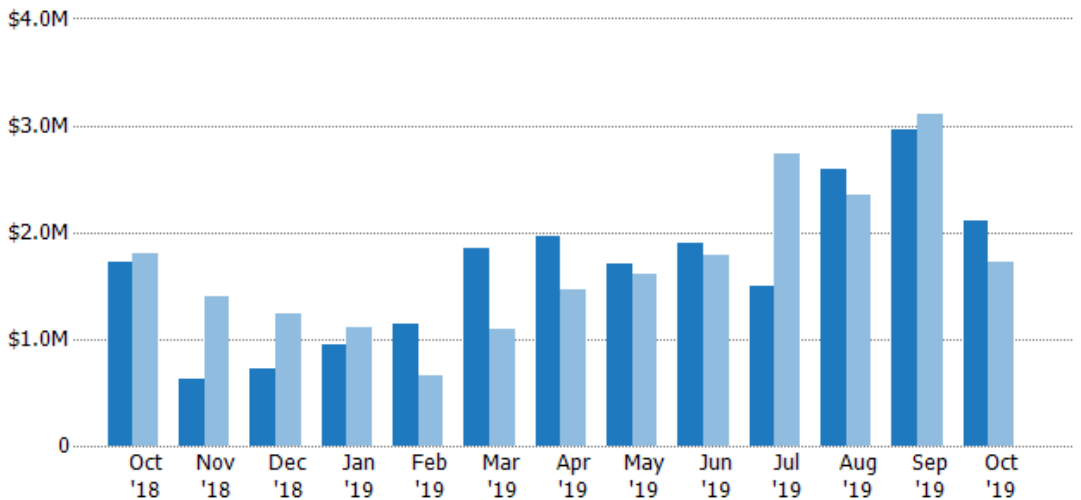
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$2.11M	23.1%
Oct '18	\$1.72M	-5%
Oct '17	\$1.81M	-60.3%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.72M	\$626K	\$719K	\$941K	\$1.13M	\$1.85M	\$1.96M	\$1.7M	\$1.9M	\$1.49M	\$2.59M	\$2.97M	\$2.11M
Prior Year	\$1.81M	\$1.39M	\$1.23M	\$1.11M	\$653K	\$1.09M	\$1.46M	\$1.61M	\$1.78M	\$2.73M	\$2.34M	\$3.11M	\$1.72M
Percent Change from Prior Year	-5%	-55%	-42%	-15%	73%	69%	34%	6%	7%	-46%	11%	-5%	23%

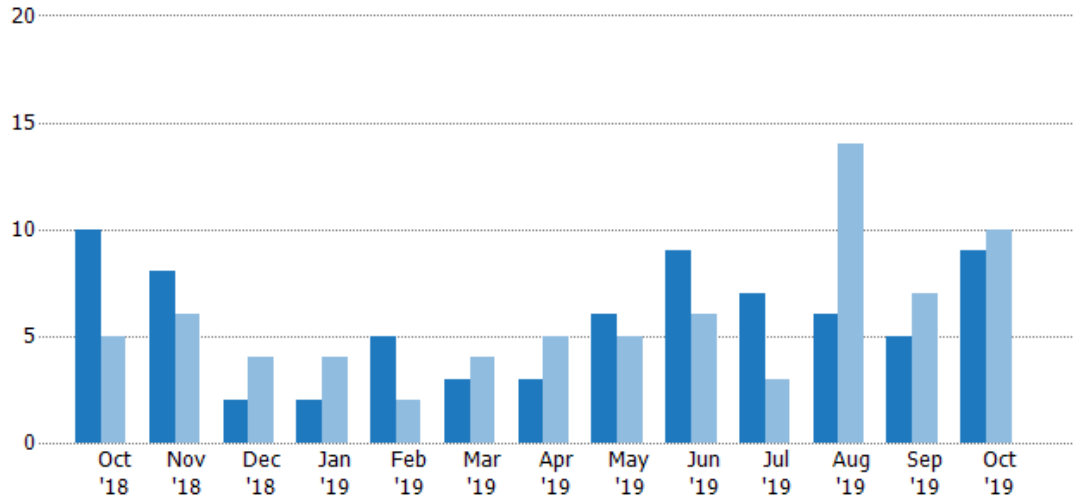
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	9	-10%
Oct '18	10	100%
Oct '17	5	-60%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	10	8	2	2	5	3	3	6	9	7	6	5	9
Prior Year	5	6	4	4	2	4	5	5	6	3	14	7	10
Percent Change from Prior Year	100%	33%	-50%	-50%	150%	-25%	-40%	20%	50%	133%	-57%	-29%	-10%

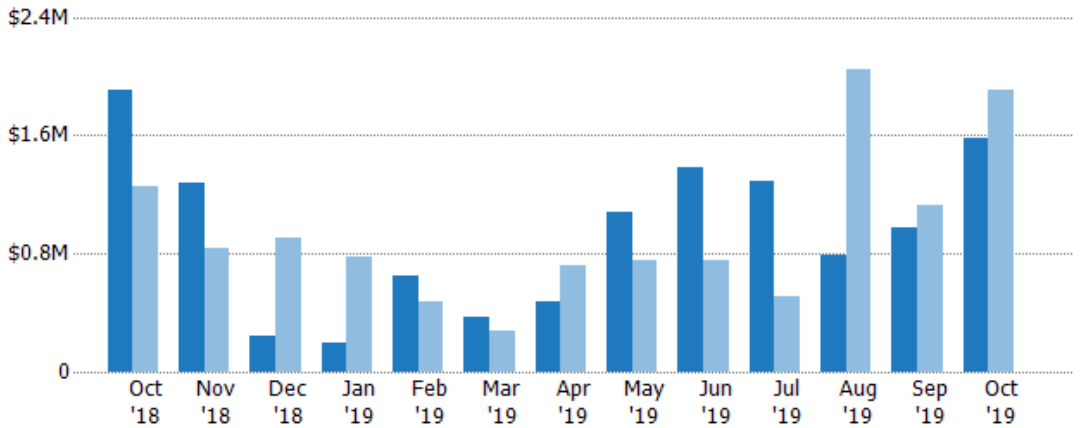
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$1.57M	-17.2%
Oct '18	\$1.9M	52.3%
Oct '17	\$1.25M	-82.7%



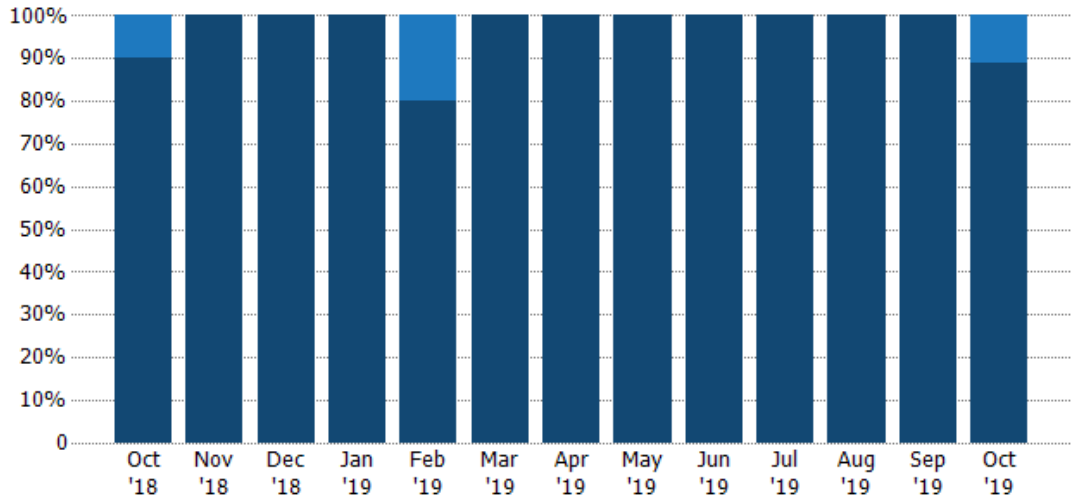
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.9M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M
Prior Year	\$1.25M	\$841K	\$906K	\$778K	\$480K	\$273K	\$719K	\$755K	\$750K	\$511K	\$2.04M	\$1.12M	\$1.9M
Percent Change from Prior Year	52%	52%	-74%	-75%	35%	35%	-34%	43%	84%	153%	-61%	-13%	-17%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Condo/Townhouse	10%	-	-	-	20%	-	-	-	-	-	-	-	11%
Single Family Residence	90%	100%	100%	100%	80%	100%	100%	100%	100%	100%	100%	100%	89%

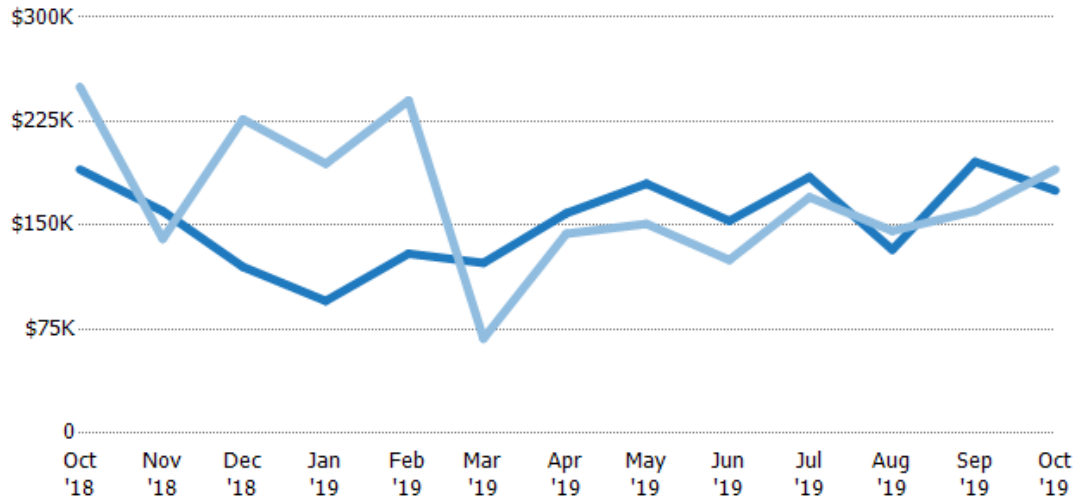
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '19	\$175K	-8%
Oct '18	\$190K	-23.9%
Oct '17	\$250K	-56.9%



Current Year	\$190K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K
Prior Year	\$250K	\$140K	\$226K	\$194K	\$240K	\$68.3K	\$144K	\$151K	\$125K	\$170K	\$146K	\$160K	\$190K
Percent Change from Prior Year	-24%	14%	-47%	-51%	-46%	80%	10%	19%	23%	9%	-9%	22%	-8%

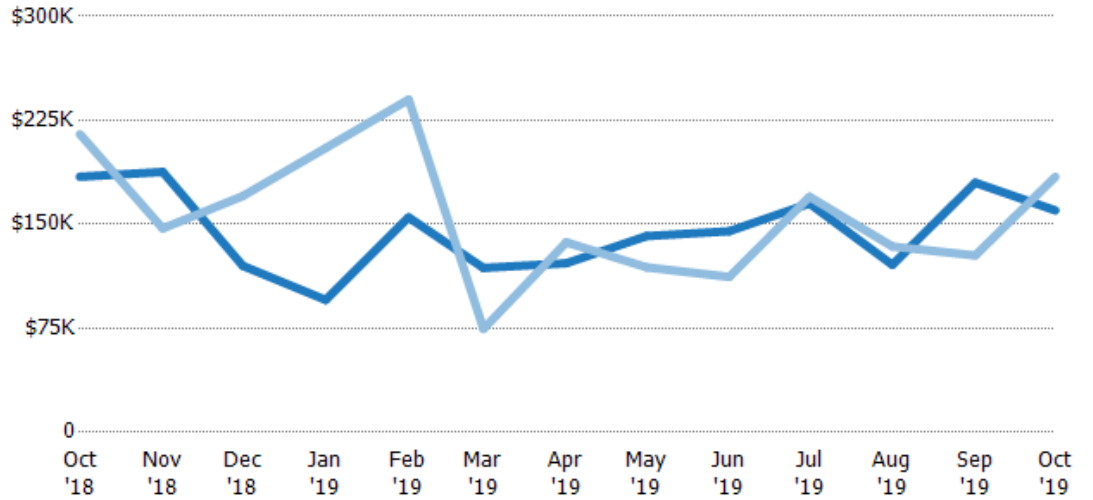
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '19	\$160K	-13.2%
Oct '18	\$184K	-14.3%
Oct '17	\$215K	-49.9%



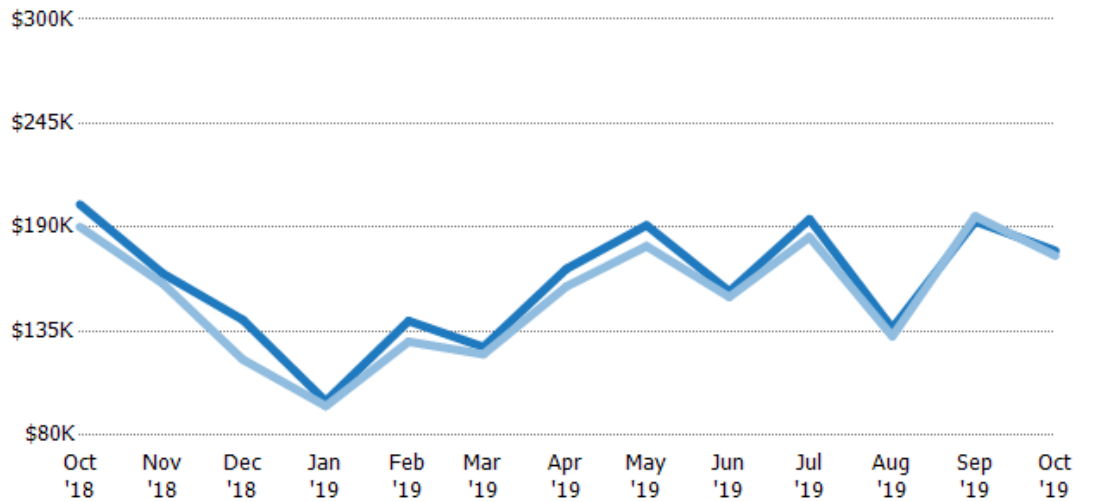
Current Year	\$184K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K
Prior Year	\$215K	\$147K	\$170K	\$205K	\$240K	\$74.5K	\$137K	\$119K	\$112K	\$170K	\$134K	\$128K	\$184K
Percent Change from Prior Year	-14%	28%	-30%	-53%	-35%	59%	-11%	19%	29%	-3%	-10%	41%	-13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



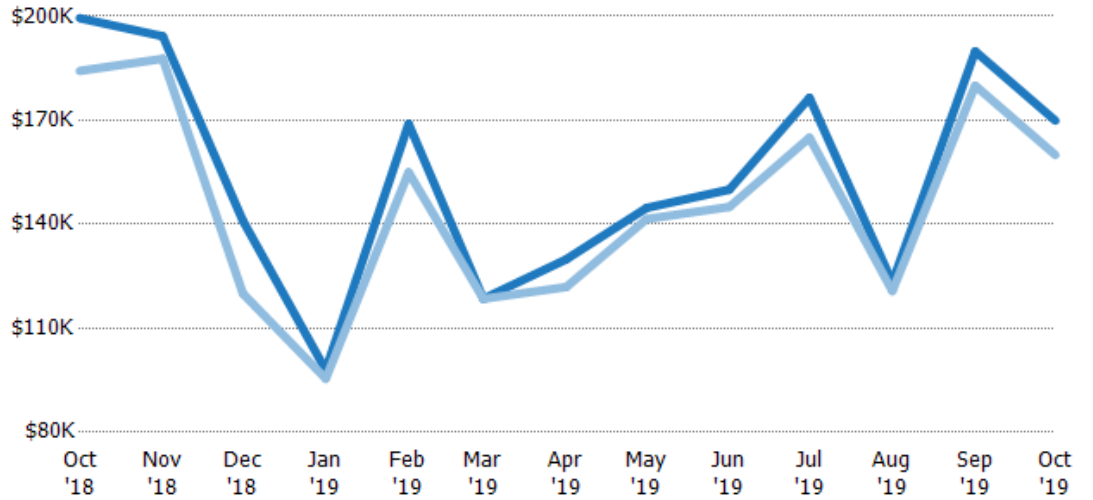
Avg List Price	\$202K	\$166K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K	\$194K	\$137K	\$193K	\$178K
Avg Sales Price	\$190K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K
Avg Sales Price as a % of Avg List Price	94%	97%	85%	97%	92%	97%	94%	94%	98%	95%	97%	101%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



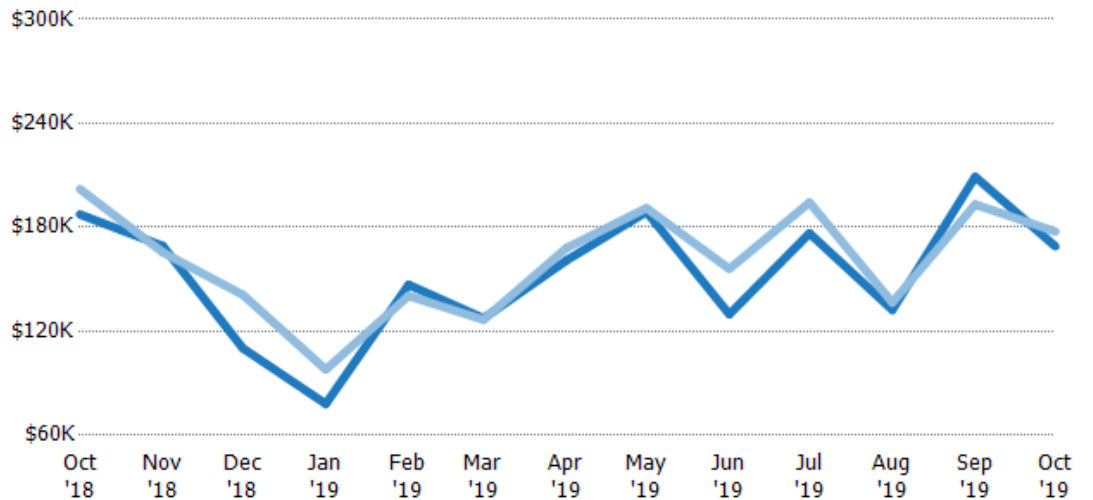
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median List Price	\$199K	\$194K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K	\$177K	\$123K	\$190K	\$170K
Median Sales Price	\$184K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K
Med Sales Price as a % of Med List Price	92%	97%	85%	97%	92%	100%	94%	98%	97%	93%	98%	95%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



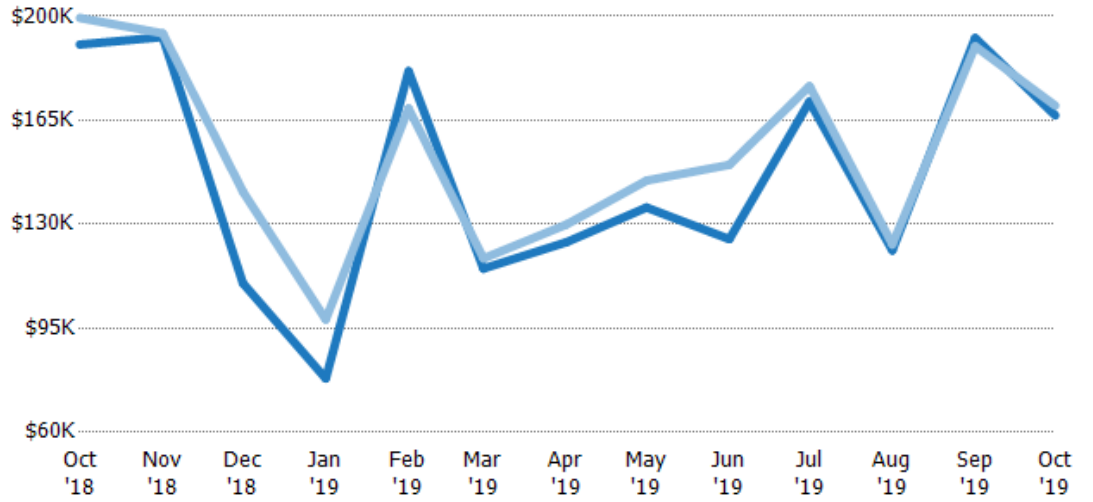
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$187K	\$169K	\$110K	\$78.1K	\$147K	\$127K	\$161K	\$189K	\$130K	\$176K	\$132K	\$209K	\$169K
Avg Sales Price	\$202K	\$166K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K	\$194K	\$137K	\$193K	\$178K
Avg Sales Price as a % of Avg Est Value	108%	98%	128%	125%	96%	99%	104%	101%	120%	110%	103%	92%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$191K	\$193K	\$110K	\$78.1K	\$182K	\$115K	\$124K	\$136K	\$125K	\$171K	\$121K	\$193K	\$167K
Median Sales Price	\$199K	\$194K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K	\$177K	\$123K	\$190K	\$170K
Med Sales Price as a % of Med Est Value	105%	101%	128%	125%	93%	103%	105%	107%	120%	103%	102%	99%	102%