

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2019	Nov 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	3	+66.7%	100	100	+/-
New Listing Volume	\$574,900	\$643,800	-10.7%	\$18,890,394	\$18,324,683	+3.1%
Active Listing Count	44	47	-6.4%	N/A	N/A	
Active Listing Volume	\$8,582,698	\$9,780,799	-12.2%	N/A	N/A	
Average Listing Price	\$195,061	\$208,102	-6.3%	\$221,989	\$195,397	+13.6%
Median Listing Price	\$158,750	\$189,900	-16.4%	\$187,162	\$182,059	+2.8%
Median Days in RPR	134	156	-14.1%	131.3	126.51	+3.8%
Months of Inventory	4.9	4.7	+4%	7.6	14.1	-45.9%
Absorption Rate	20.45%	21.28%	-0.8%	13.13%	7.1%	+6%
Sales Activity Charts Metrics						
New Pending Sales Count	8	1	+700%	76	72	+5.6%
New Pending Sales Volume	\$1,318,800	\$235,000	+461.2%	\$13,621,695	\$11,384,799	+19.6%
Pending Sales Count	12	5	+140%	N/A	N/A	
Pending Sales Volume	\$1,977,600	\$625,800	+216%	N/A	N/A	
Closed Sales Count	5	8	-37.5%	60	68	-11.8%
Closed Sales Volume	\$1,326,750	\$1,281,950	+3.5%	\$10,109,670	\$10,614,400	-4.8%
Average Sales Price	\$265,350	\$160,244	+65.6%	\$168,494	\$156,094	+7.9%
Median Sales Price	\$232,500	\$187,750	+23.8%	\$153,718	\$149,599	+2.8%

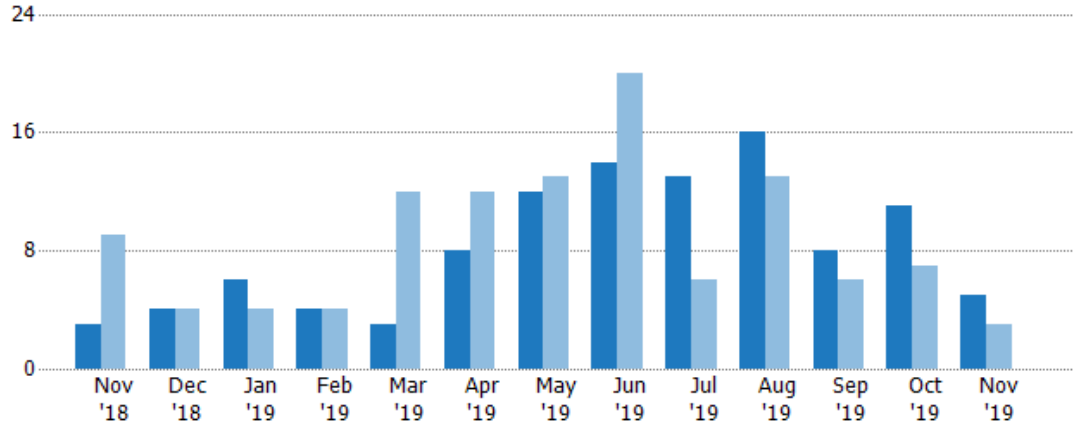
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '19	5	66.7%
Nov '18	3	-66.7%
Nov '17	9	-66.7%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	3	4	6	4	3	8	12	14	13	16	8	11	5
Prior Year	9	4	4	4	12	12	13	20	6	13	6	7	3
Percent Change from Prior Year	-67%	0%	50%	0%	-75%	-33%	-8%	-30%	117%	23%	33%	57%	67%

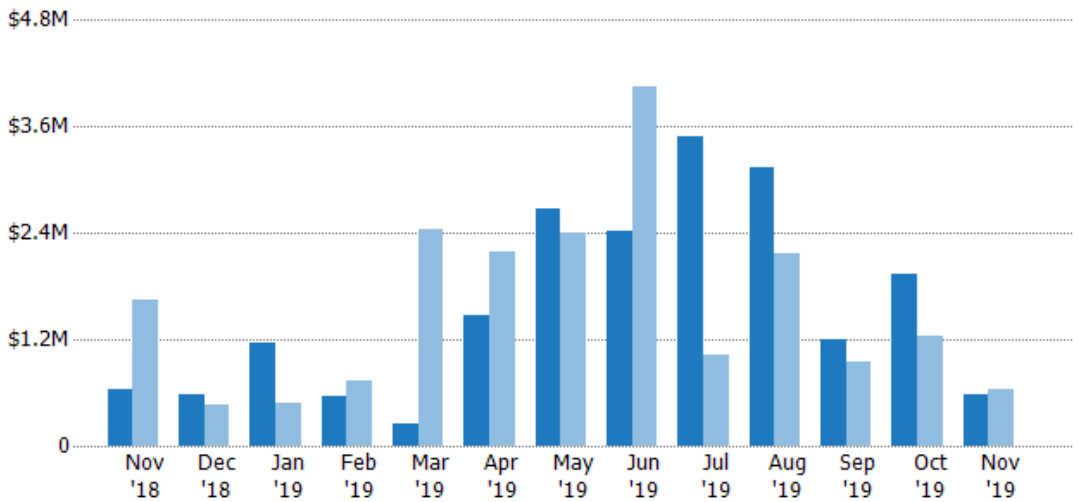
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Nov '19	\$575K	-10.7%
Nov '18	\$644K	-60.9%
Nov '17	\$1.65M	-16.2%



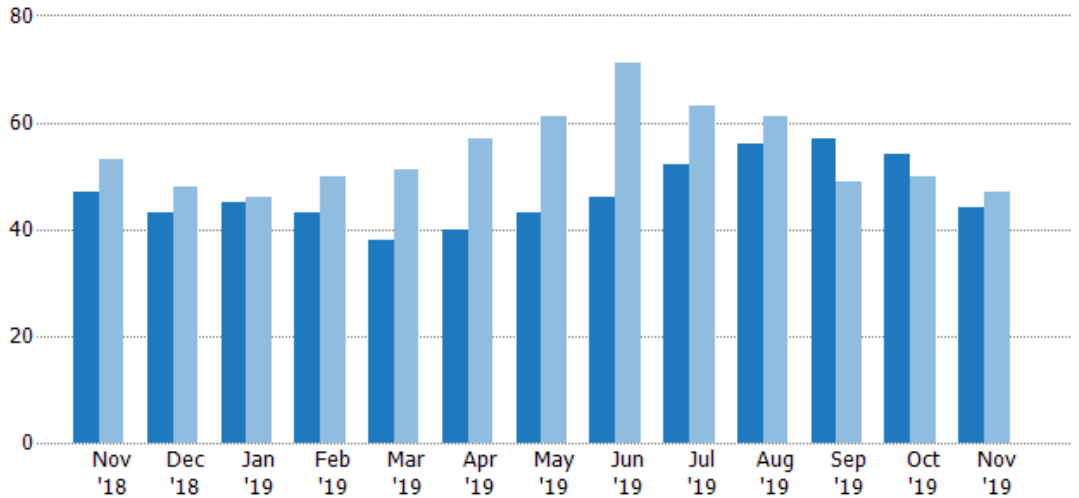
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$644K	\$584K	\$1.16M	\$560K	\$258K	\$1.47M	\$2.67M	\$2.41M	\$3.49M	\$3.15M	\$1.2M	\$1.94M	\$575K
Prior Year	\$1.65M	\$467K	\$476K	\$741K	\$2.44M	\$2.18M	\$2.41M	\$4.05M	\$1.02M	\$2.17M	\$957K	\$1.24M	\$644K
Percent Change from Prior Year	-61%	25%	143%	-24%	-89%	-32%	11%	-40%	242%	45%	26%	56%	-11%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



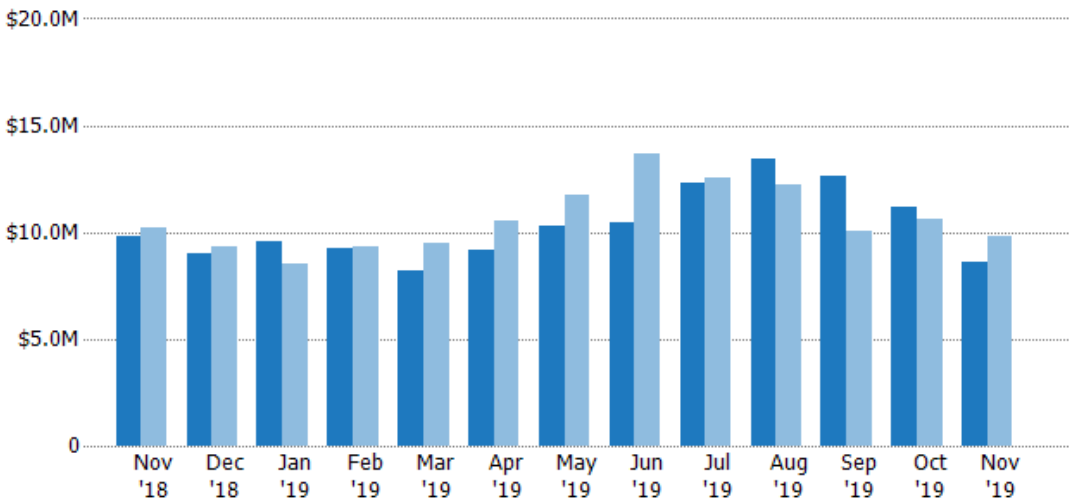
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	47	43	45	43	38	40	43	46	52	56	57	54	44
Prior Year	53	48	46	50	51	57	61	71	63	61	49	50	47
Percent Change from Prior Year	-11%	-10%	-2%	-14%	-25%	-30%	-30%	-35%	-17%	-8%	16%	8%	-6%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$9.78M	\$8.99M	\$9.56M	\$9.26M	\$8.17M	\$9.17M	\$10.3M	\$10.4M	\$12.3M	\$13.4M	\$12.6M	\$11.2M	\$8.58M
Prior Year	\$10.2M	\$9.34M	\$8.5M	\$9.36M	\$9.52M	\$10.5M	\$11.7M	\$13.6M	\$12.5M	\$12.2M	\$10.1M	\$10.6M	\$9.78M
Percent Change from Prior Year	-4%	-4%	12%	-1%	-14%	-13%	-12%	-24%	-2%	10%	25%	6%	-12%

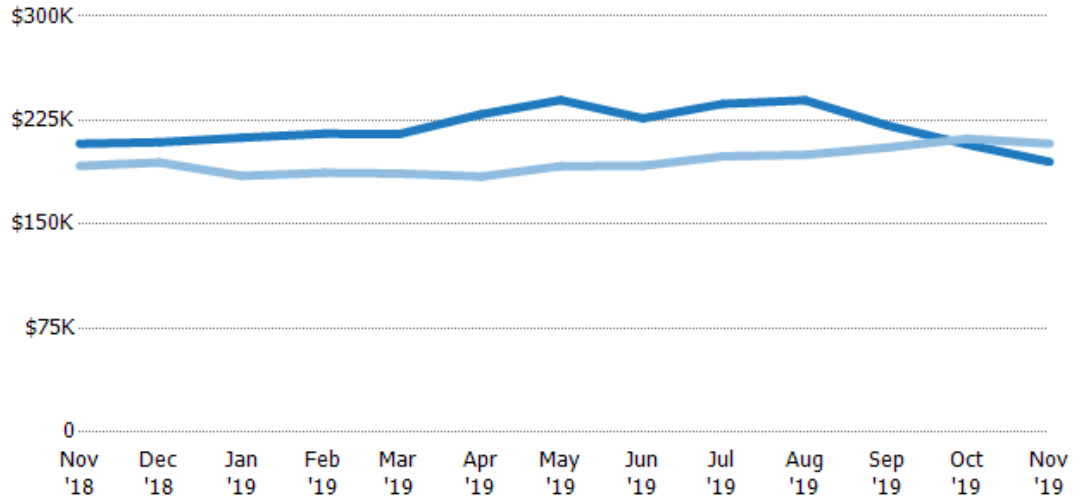
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '19	\$195K	-6.3%
Nov '18	\$208K	8.3%
Nov '17	\$192K	6.8%



Current Year	\$208K	\$209K	\$212K	\$215K	\$215K	\$229K	\$240K	\$226K	\$237K	\$239K	\$221K	\$207K	\$195K
Prior Year	\$192K	\$195K	\$185K	\$187K	\$187K	\$184K	\$192K	\$192K	\$199K	\$200K	\$205K	\$212K	\$208K
Percent Change from Prior Year	8%	7%	15%	15%	15%	24%	25%	18%	19%	20%	8%	-2%	-6%

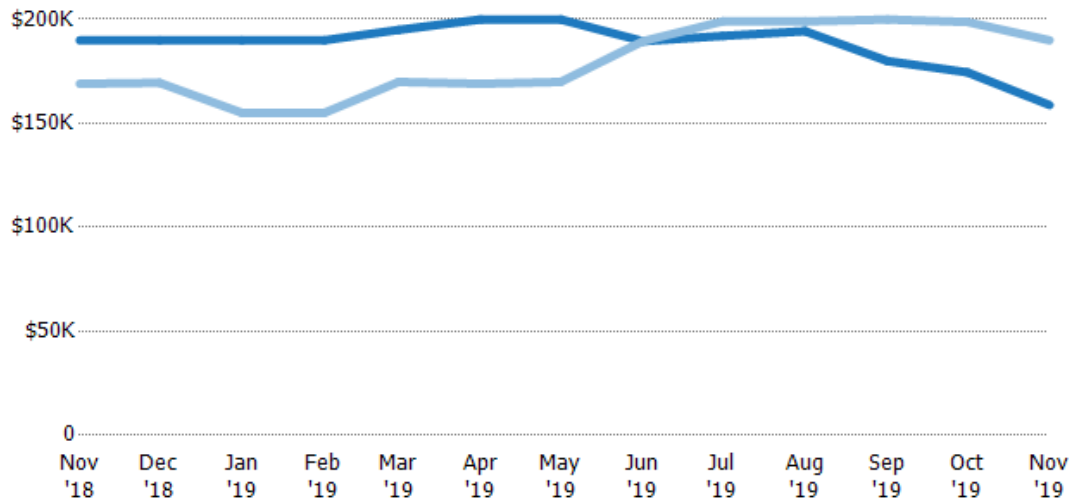
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '19	\$159K	-16.4%
Nov '18	\$190K	12.4%
Nov '17	\$169K	-9.8%



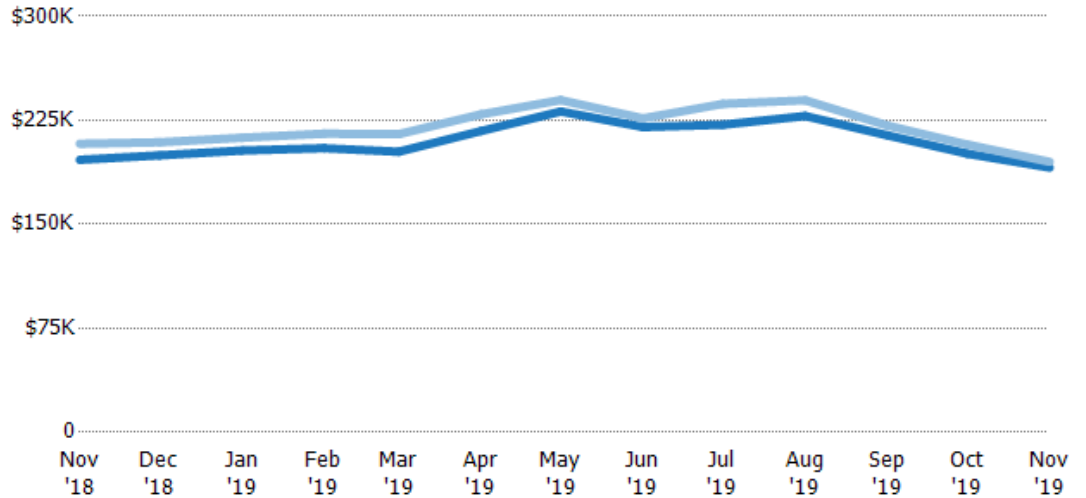
Current Year	\$190K	\$190K	\$190K	\$190K	\$195K	\$200K	\$200K	\$189K	\$192K	\$194K	\$180K	\$175K	\$159K
Prior Year	\$169K	\$169K	\$155K	\$155K	\$170K	\$169K	\$170K	\$190K	\$199K	\$199K	\$200K	\$199K	\$190K
Percent Change from Prior Year	12%	12%	23%	23%	15%	18%	18%	0%	-4%	-2%	-10%	-12%	-16%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



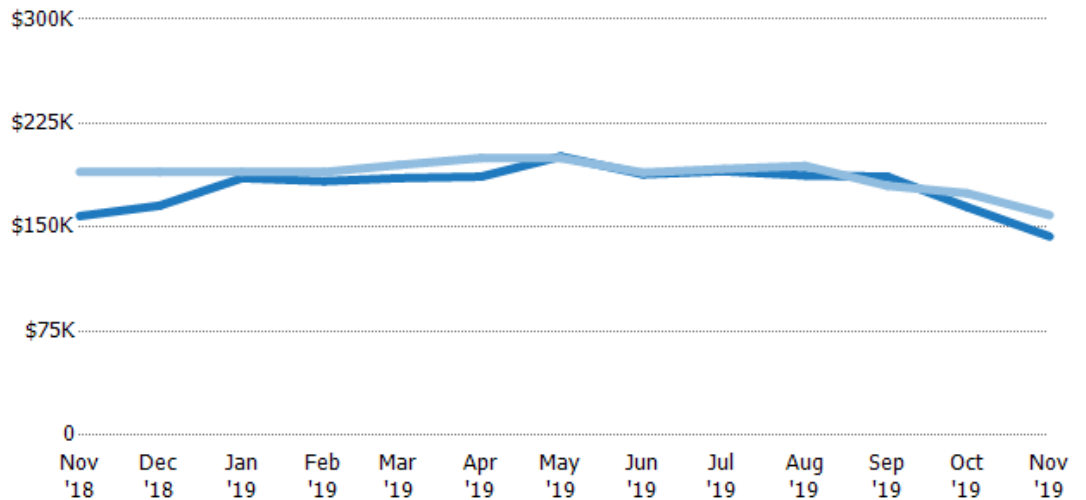
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$196K	\$200K	\$203K	\$205K	\$202K	\$217K	\$231K	\$220K	\$222K	\$228K	\$214K	\$201K	\$191K
Avg Listing Price	\$208K	\$209K	\$212K	\$215K	\$215K	\$229K	\$240K	\$226K	\$237K	\$239K	\$221K	\$207K	\$195K
Avg Listing Price as a % of Avg Est Value	106%	105%	105%	105%	106%	106%	104%	103%	107%	105%	103%	103%	102%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$158K	\$166K	\$185K	\$183K	\$185K	\$187K	\$201K	\$188K	\$190K	\$187K	\$187K	\$165K	\$143K
Median Listing Price	\$190K	\$190K	\$190K	\$190K	\$195K	\$200K	\$200K	\$189K	\$192K	\$194K	\$180K	\$175K	\$159K
Med Listing Price as a % of Med Est Value	120%	115%	102%	104%	105%	107%	99%	101%	101%	104%	96%	106%	111%

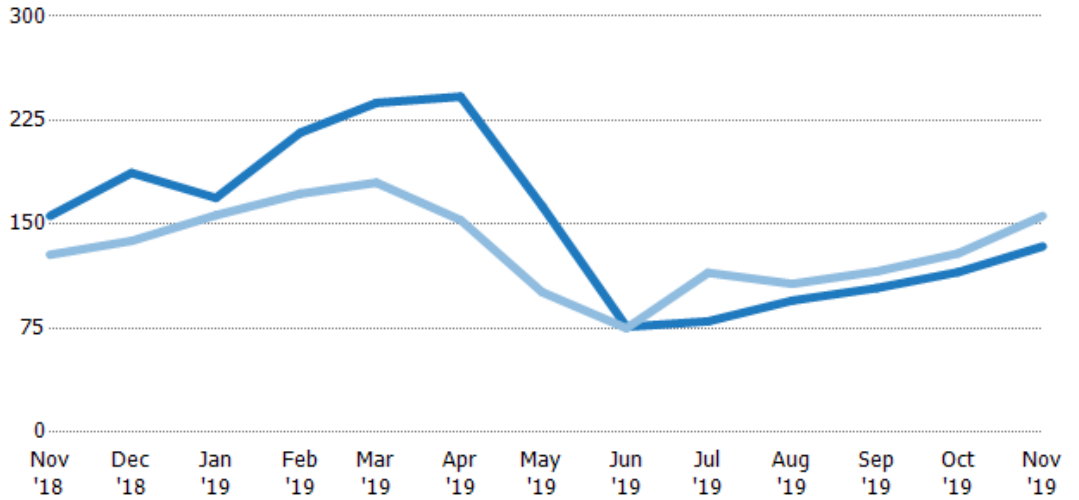
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Nov '19	134	-14.1%
Nov '18	156	21.9%
Nov '17	128	66.8%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	156	187	169	216	238	242	163	76	80	95	104	116	134
Prior Year	128	138	157	172	180	153	101	75	115	107	116	129	156
Percent Change from Prior Year	22%	36%	8%	26%	32%	58%	61%	1%	-30%	-11%	-10%	-10%	-14%

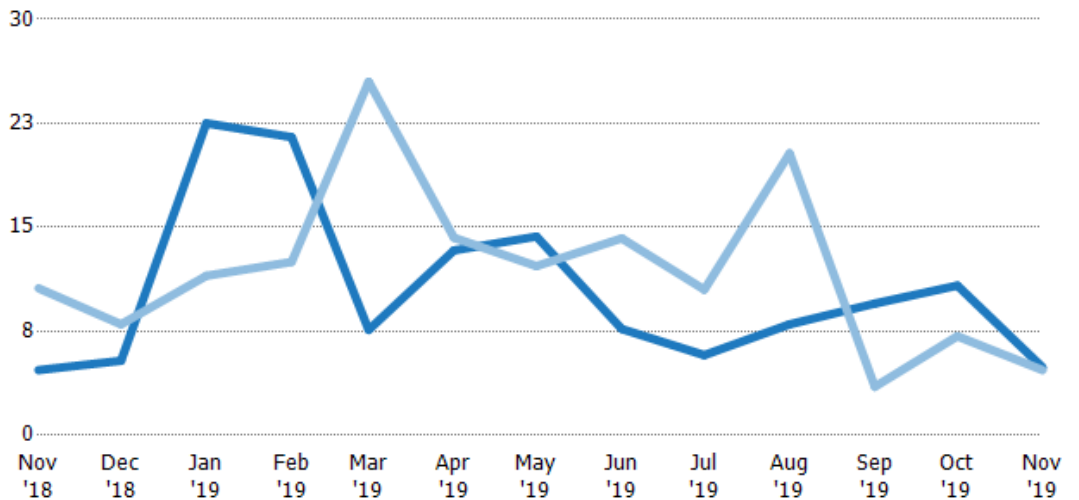
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Nov '19	4.89	4%
Nov '18	4.7	-55.7%
Nov '17	10.6	69.8%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	4.7	5.38	22.5	21.5	7.6	13.3	14.3	7.67	5.78	8	9.5	10.8	4.89
Prior Year	10.6	8	11.5	12.5	25.5	14.3	12.2	14.2	10.5	20.3	3.5	7.14	4.7
Percent Change from Prior Year	-56%	-33%	96%	72%	-70%	-6%	17%	-46%	-45%	-61%	171%	51%	4%

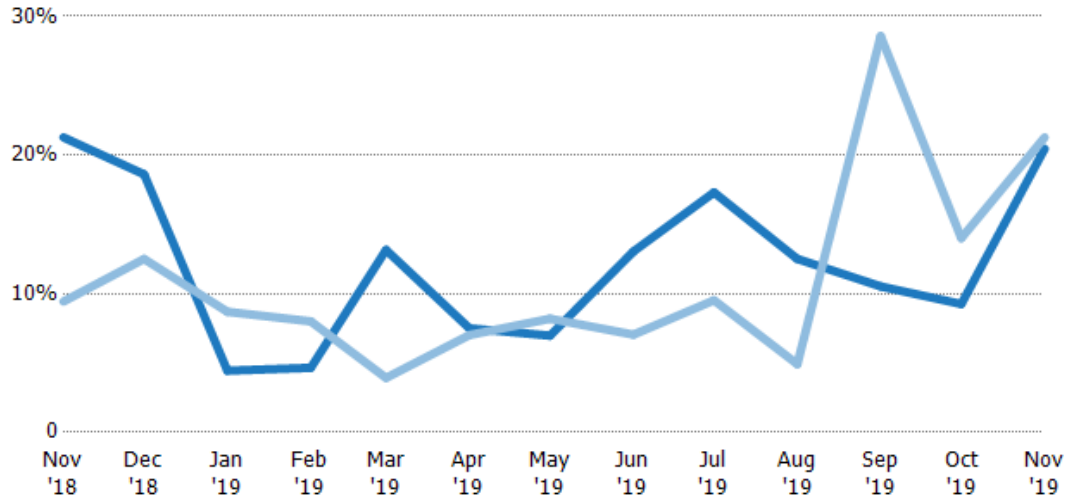
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Nov '19	20%	0.8%
Nov '18	21%	-11.8%
Nov '17	9%	-41.1%



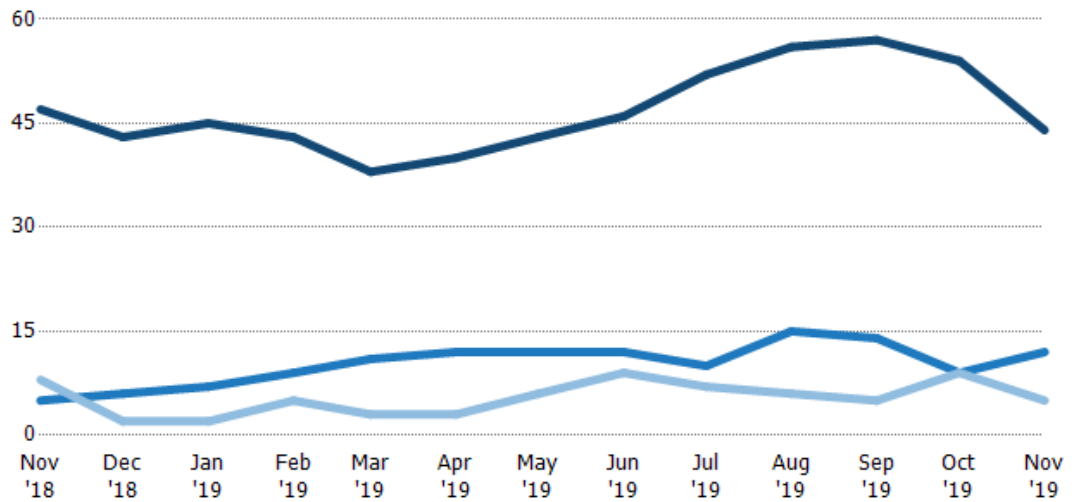
Current Year	21%	19%	4%	5%	13%	8%	7%	13%	17%	13%	11%	9%	20%
Prior Year	9%	13%	9%	8%	4%	7%	8%	7%	10%	5%	29%	14%	21%
Change from Prior Year	-12%	-6%	4%	3%	-9%	0%	1%	-6%	-8%	-8%	18%	5%	1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	47	43	45	43	38	40	43	46	52	56	57	54	44
Pending	5	6	7	9	11	12	12	12	10	15	14	9	12
Sold	8	2	2	5	3	3	6	9	7	6	5	9	5

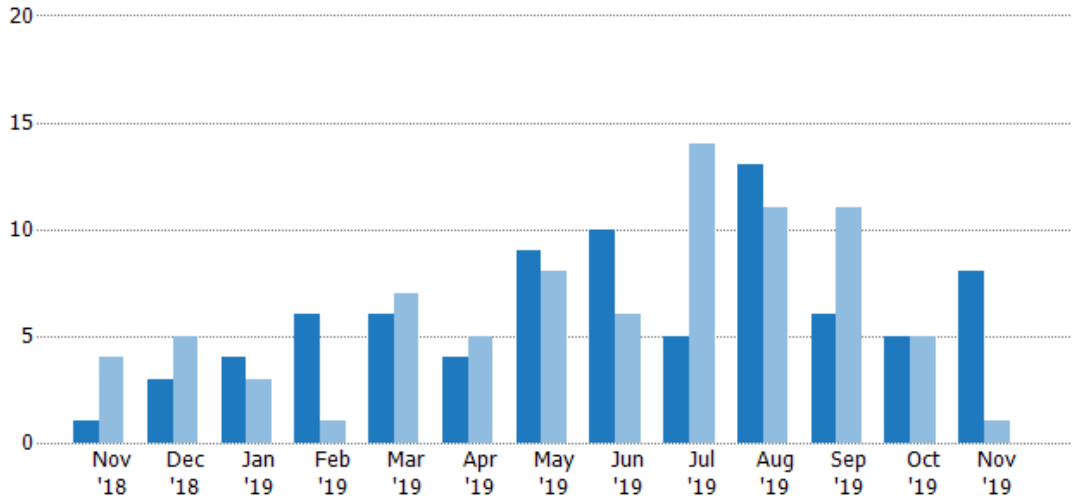
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '19	8	700%
Nov '18	1	-75%
Nov '17	4	-50%



Current Year	1	3	4	6	6	4	9	10	5	13	6	5	8
Prior Year	4	5	3	1	7	5	8	6	14	11	11	5	1
Percent Change from Prior Year	-75%	-40%	33%	500%	-14%	-20%	13%	67%	-64%	18%	-45%	0%	700%

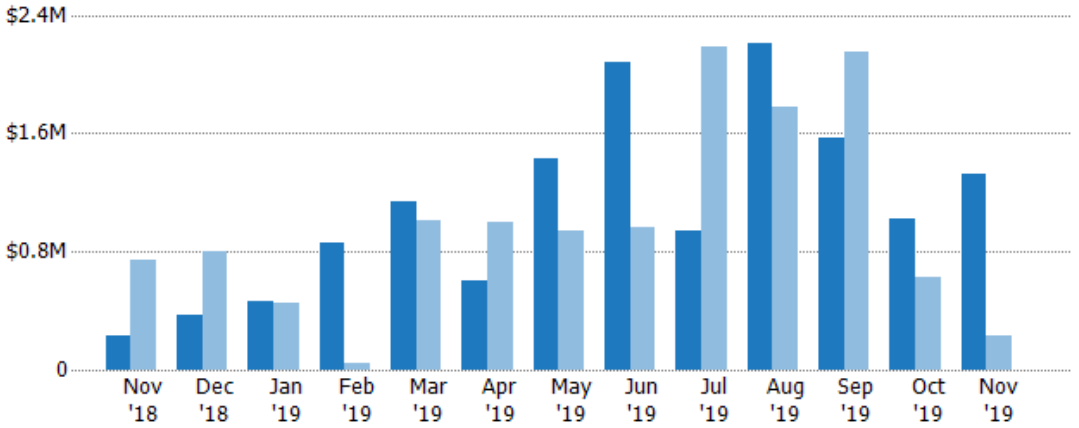
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Nov '19	\$1.32M	461.2%
Nov '18	\$235K	-68.4%
Nov '17	\$744K	-69.5%



Current Year	\$235K	\$375K	\$458K	\$859K	\$1.14M	\$605K	\$1.42M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M
Prior Year	\$744K	\$805K	\$455K	\$39.5K	\$1.01M	\$998K	\$942K	\$965K	\$2.18M	\$1.77M	\$2.15M	\$625K	\$235K
Percent Change from Prior Year	-68%	-53%	1%	2,074%	12%	-39%	51%	116%	-57%	24%	-27%	64%	461%

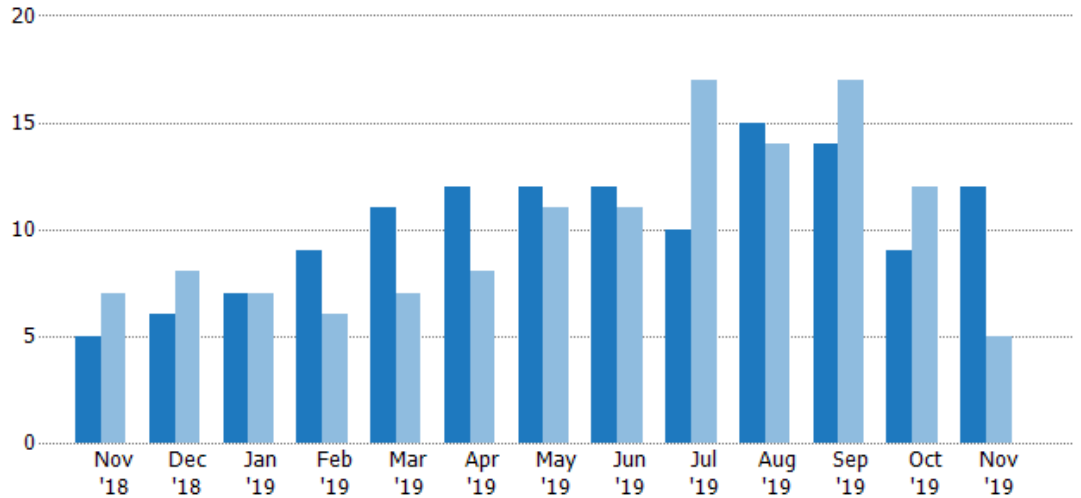
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '19	12	140%
Nov '18	5	-28.6%
Nov '17	7	-14.3%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	5	6	7	9	11	12	12	12	10	15	14	9	12
Prior Year	7	8	7	6	7	8	11	11	17	14	17	12	5
Percent Change from Prior Year	-29%	-25%	0%	50%	57%	50%	9%	9%	-41%	7%	-18%	-25%	140%

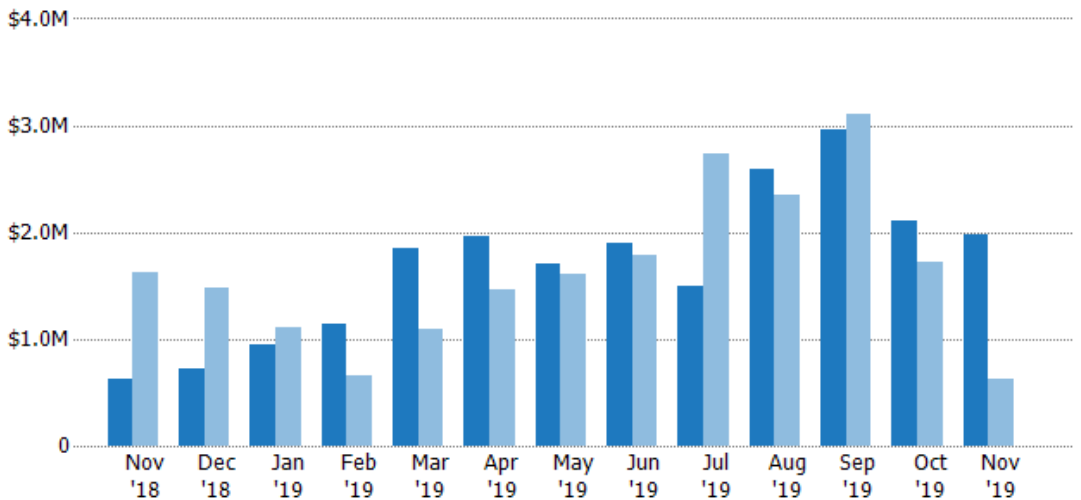
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Nov '19	\$1.98M	216%
Nov '18	\$626K	-61.6%
Nov '17	\$1.63M	-53.1%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$626K	\$719K	\$941K	\$1.13M	\$1.85M	\$1.96M	\$1.7M	\$1.9M	\$1.49M	\$2.59M	\$2.97M	\$2.11M	\$1.98M
Prior Year	\$1.63M	\$1.47M	\$1.11M	\$653K	\$1.09M	\$1.46M	\$1.61M	\$1.78M	\$2.73M	\$2.34M	\$3.11M	\$1.72M	\$626K
Percent Change from Prior Year	-62%	-51%	-15%	73%	69%	34%	6%	7%	-46%	11%	-5%	23%	216%

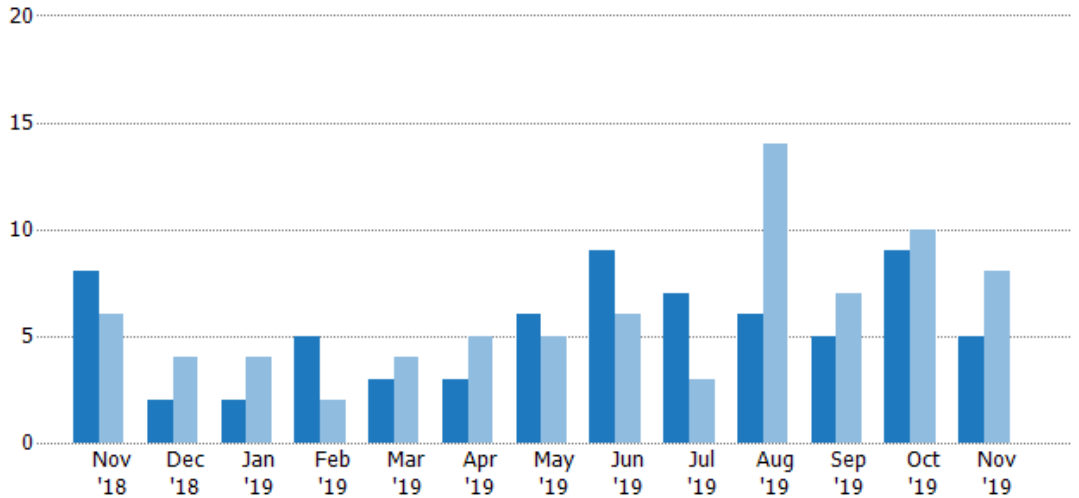
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '19	5	-37.5%
Nov '18	8	33.3%
Nov '17	6	-83.3%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	8	2	2	5	3	3	6	9	7	6	5	9	5
Prior Year	6	4	4	2	4	5	5	6	3	14	7	10	8
Percent Change from Prior Year	33%	-50%	-50%	150%	-25%	-40%	20%	50%	133%	-57%	-29%	-10%	-38%

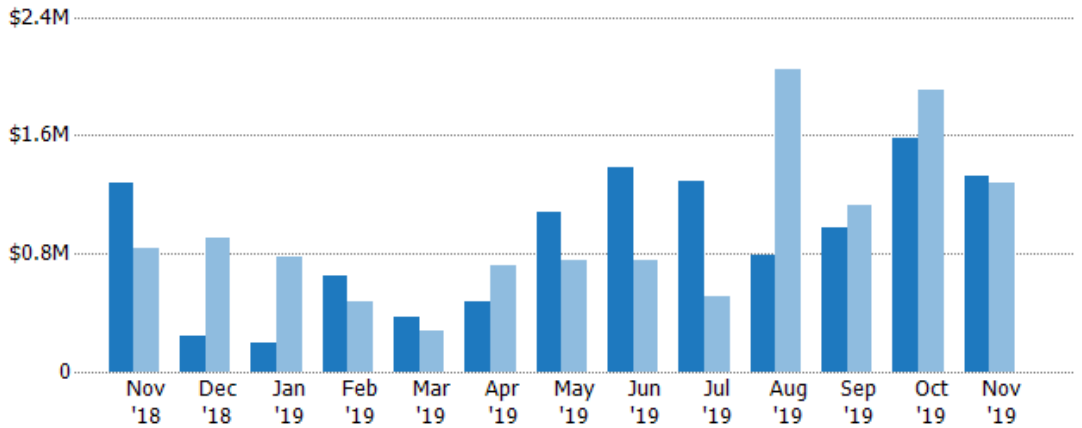
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '19	\$1.33M	3.5%
Nov '18	\$1.28M	52.4%
Nov '17	\$841K	-95.2%



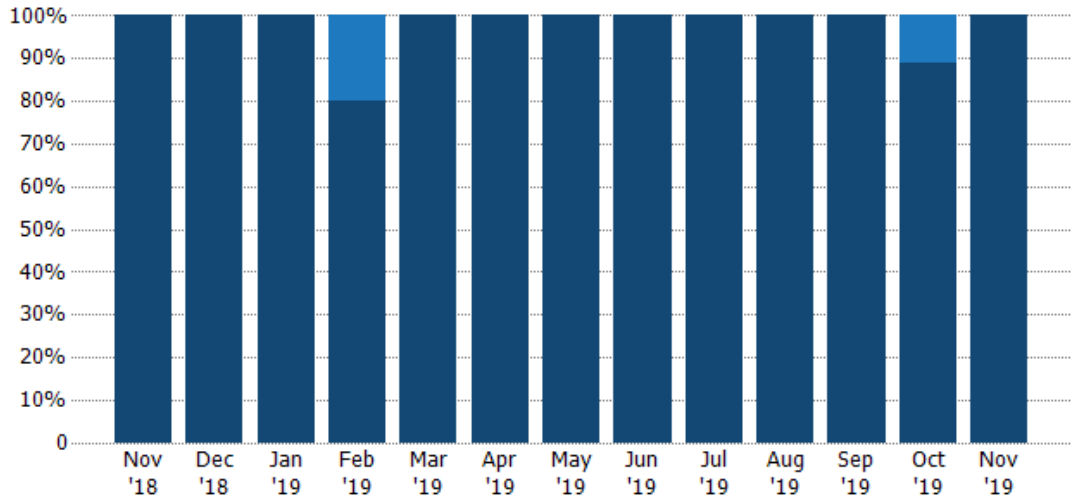
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.33M
Prior Year	\$841K	\$906K	\$778K	\$480K	\$273K	\$719K	\$755K	\$750K	\$511K	\$2.04M	\$1.12M	\$1.9M	\$1.28M
Percent Change from Prior Year	52%	-74%	-75%	35%	35%	-34%	43%	84%	153%	-61%	-13%	-17%	3%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Property Type	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Condo/Townhouse	-	-	-	20%	-	-	-	-	-	-	-	11%	-
Single Family Residence	100%	100%	100%	80%	100%	100%	100%	100%	100%	100%	100%	89%	100%

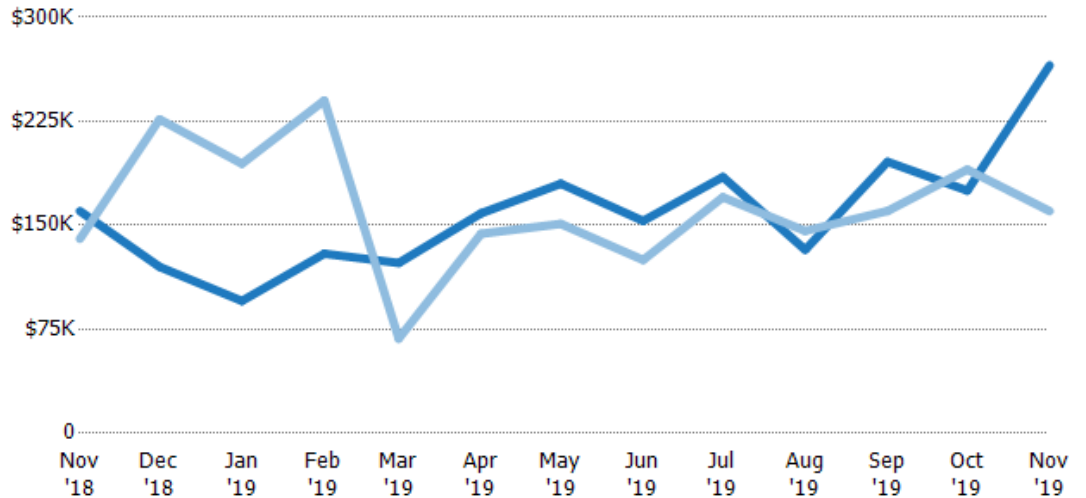
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Nov '19	\$265K	65.6%
Nov '18	\$160K	14.3%
Nov '17	\$140K	-71.5%



Property Type	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$265K
Prior Year	\$140K	\$226K	\$194K	\$240K	\$68.3K	\$144K	\$151K	\$125K	\$170K	\$146K	\$160K	\$190K	\$160K
Percent Change from Prior Year	14%	-47%	-51%	-46%	80%	10%	19%	23%	9%	-9%	22%	-8%	66%

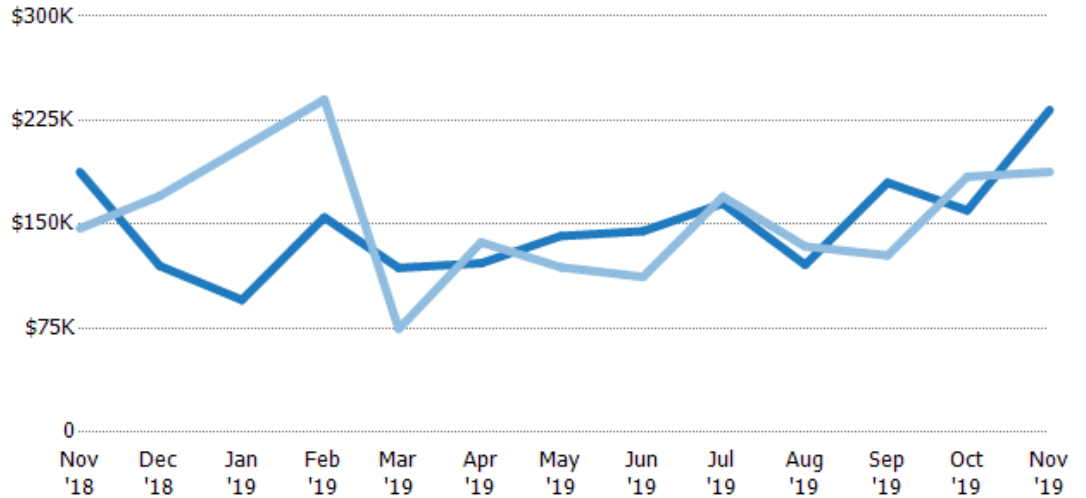
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '19	\$233K	23.8%
Nov '18	\$188K	27.7%
Nov '17	\$147K	-72.8%



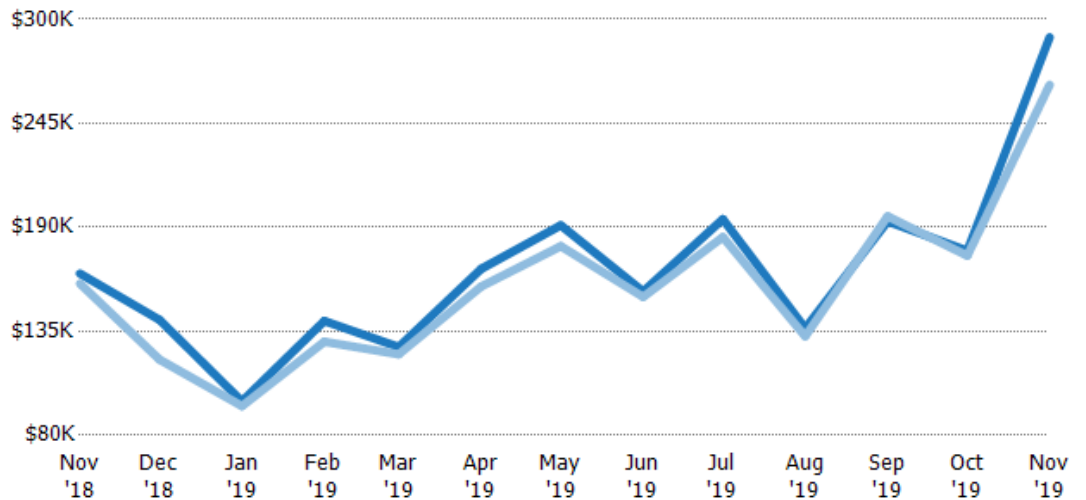
Current Year	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$233K
Prior Year	\$147K	\$170K	\$205K	\$240K	\$74.5K	\$137K	\$119K	\$112K	\$170K	\$134K	\$128K	\$184K	\$188K
Percent Change from Prior Year	28%	-30%	-53%	-35%	59%	-11%	19%	29%	-3%	-10%	41%	-13%	24%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



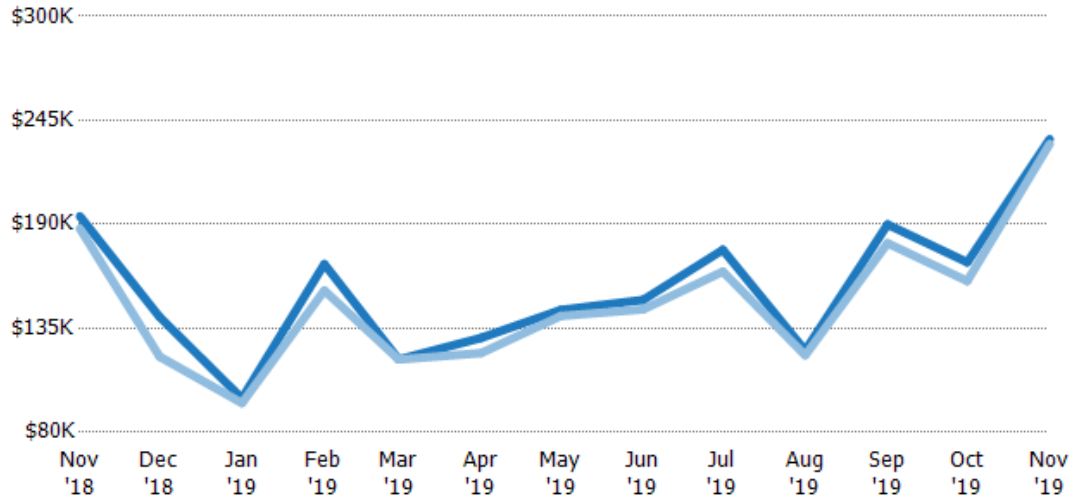
Avg List Price	\$166K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K	\$194K	\$137K	\$193K	\$178K	\$290K
Avg Sales Price	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$265K
Avg Sales Price as a % of Avg List Price	97%	85%	97%	92%	97%	94%	94%	98%	95%	97%	101%	99%	91%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



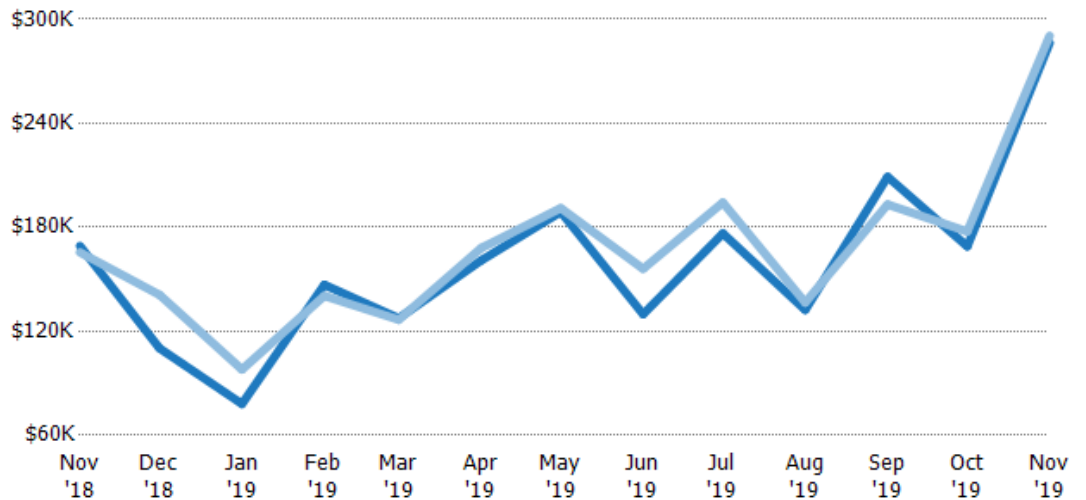
Median List Price	\$194K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K	\$177K	\$123K	\$190K	\$170K	\$235K
Median Sales Price	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$233K
Med Sales Price as a % of Med List Price	97%	85%	97%	92%	100%	94%	98%	97%	93%	98%	95%	94%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



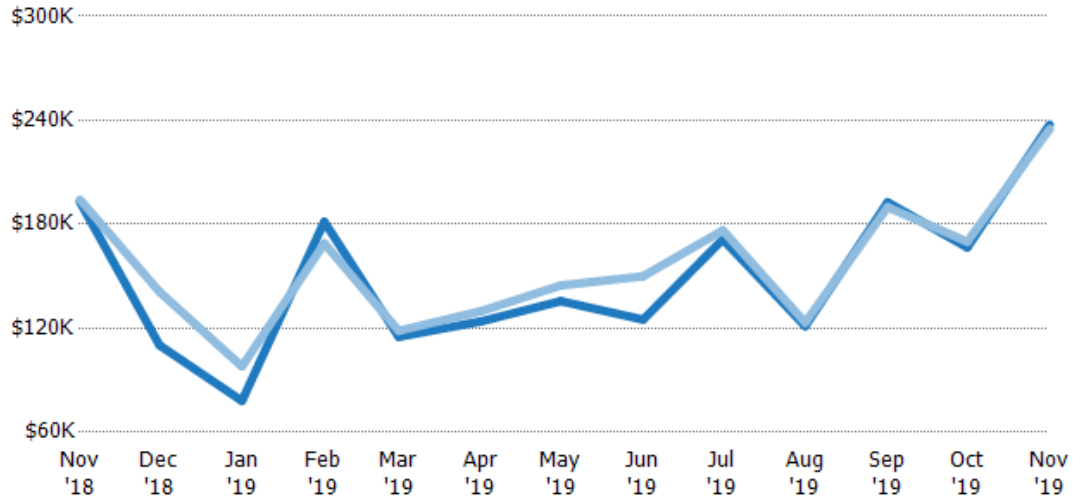
Avg Est Value	\$169K	\$110K	\$78.1K	\$147K	\$127K	\$161K	\$189K	\$130K	\$176K	\$132K	\$209K	\$169K	\$286K
Avg Sales Price	\$166K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K	\$194K	\$137K	\$193K	\$178K	\$290K
Avg Sales Price as a % of Avg Est Value	98%	128%	125%	96%	99%	104%	101%	120%	110%	103%	92%	105%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$193K	\$110K	\$78.1K	\$182K	\$115K	\$124K	\$136K	\$125K	\$171K	\$121K	\$193K	\$167K	\$238K
Median Sales Price	\$194K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K	\$177K	\$123K	\$190K	\$170K	\$235K
Med Sales Price as a % of Med Est Value	101%	128%	125%	93%	103%	105%	107%	120%	103%	102%	99%	102%	99%