

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2019	Oct 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	2	+250%	82	92	-10.9%
New Listing Volume	\$1,941,900	\$1,094,000	+77.5%	\$26,584,800	\$26,432,998	+0.6%
Active Listing Count	33	47	-29.8%	N/A	N/A	
Active Listing Volume	\$13,610,900	\$13,853,000	-1.7%	N/A	N/A	
Average Listing Price	\$412,452	\$294,745	+39.9%	\$337,163	\$308,233	+9.4%
Median Listing Price	\$309,000	\$299,000	+3.3%	\$287,811	\$287,472	+0.1%
Median Days in RPR	122	140	-12.9%	119.9	94.65	+26.7%
Months of Inventory	6.6	15.7	-57.9%	7.1	8	-11.8%
Absorption Rate	15.15%	6.38%	+8.8%	14.14%	12.47%	+1.7%
Sales Activity Charts Metrics						
New Pending Sales Count	9	10	-10%	69	66	+4.5%
New Pending Sales Volume	\$2,585,400	\$2,462,900	+5%	\$19,312,800	\$20,261,398	-4.7%
Pending Sales Count	10	16	-37.5%	N/A	N/A	
Pending Sales Volume	\$2,900,900	\$5,349,899	-45.8%	N/A	N/A	
Closed Sales Count	10	4	+150%	51	55	-7.3%
Closed Sales Volume	\$3,295,500	\$1,066,000	+209.1%	\$13,083,325	\$14,669,800	-10.8%
Average Sales Price	\$329,550	\$266,500	+23.7%	\$256,536	\$266,724	-3.8%
Median Sales Price	\$276,500	\$175,000	+58%	\$230,625	\$256,735	-10.2%

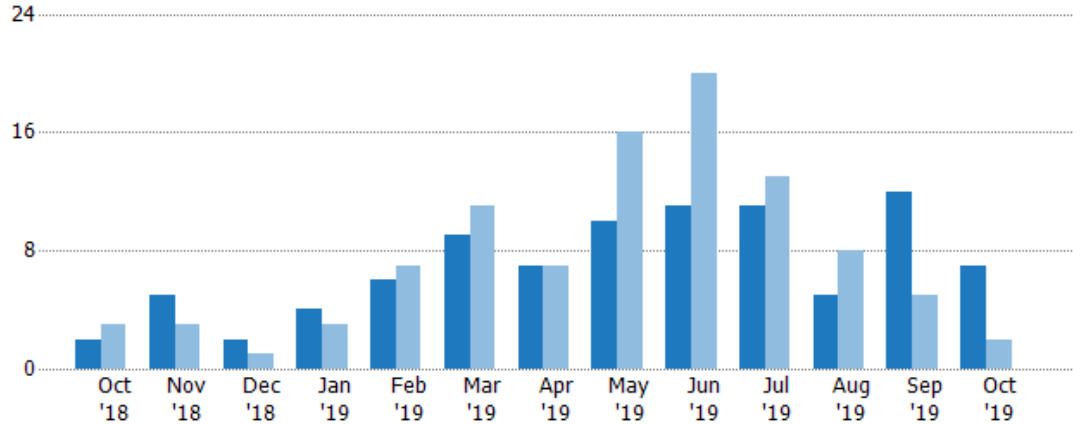
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '19	7	250%
Oct '18	2	-33.3%
Oct '17	3	133.3%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	2	5	2	4	6	9	7	10	11	11	5	12	7
Prior Year	3	3	1	3	7	11	7	16	20	13	8	5	2
Percent Change from Prior Year	-33%	67%	100%	33%	-14%	-18%	0%	-38%	-45%	-15%	-38%	140%	250%

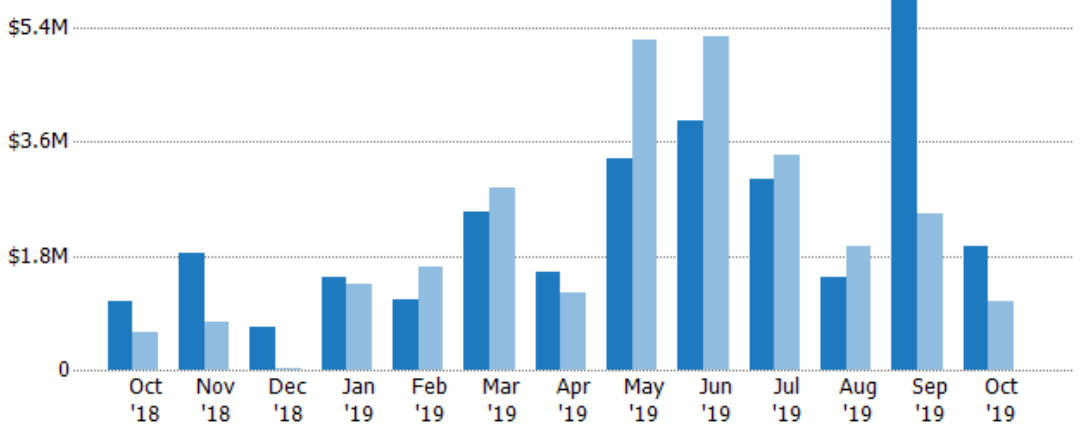
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$1.94M	77.5%
Oct '18	\$1.09M	81.3%
Oct '17	\$604K	157.5%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.09M	\$1.85M	\$677K	\$1.46M	\$1.1M	\$2.5M	\$1.53M	\$3.32M	\$3.92M	\$3.02M	\$1.45M	\$6.33M	\$1.94M
Prior Year	\$604K	\$764K	\$32K	\$1.36M	\$1.61M	\$2.87M	\$1.22M	\$5.21M	\$5.26M	\$3.39M	\$1.94M	\$2.46M	\$1.09M
Percent Change from Prior Year	81%	142%	2,017%	7%	-32%	-13%	26%	-36%	-25%	-11%	-25%	157%	78%

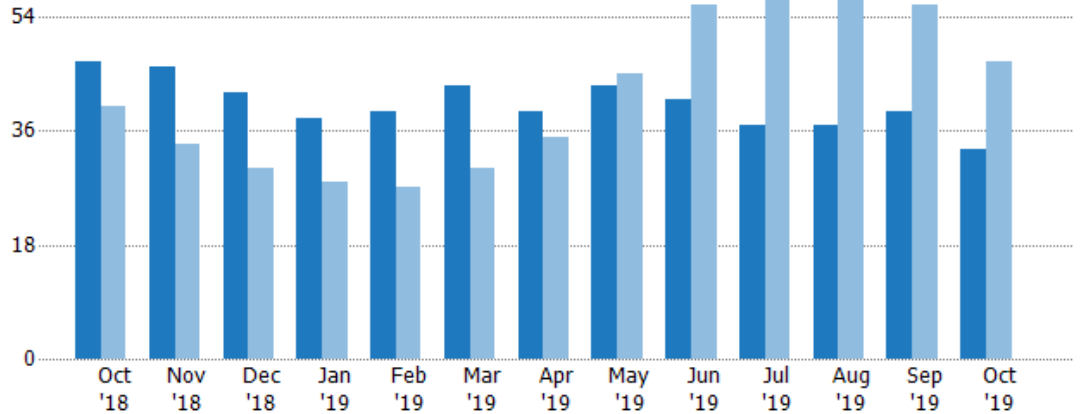
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	33	-29.8%
Oct '18	47	17.5%
Oct '17	40	50%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	47	46	42	38	39	43	39	43	41	37	37	39	33
Prior Year	40	34	30	28	27	30	35	45	56	57	60	56	47
Percent Change from Prior Year	18%	35%	40%	36%	44%	43%	11%	-4%	-27%	-35%	-38%	-30%	-30%

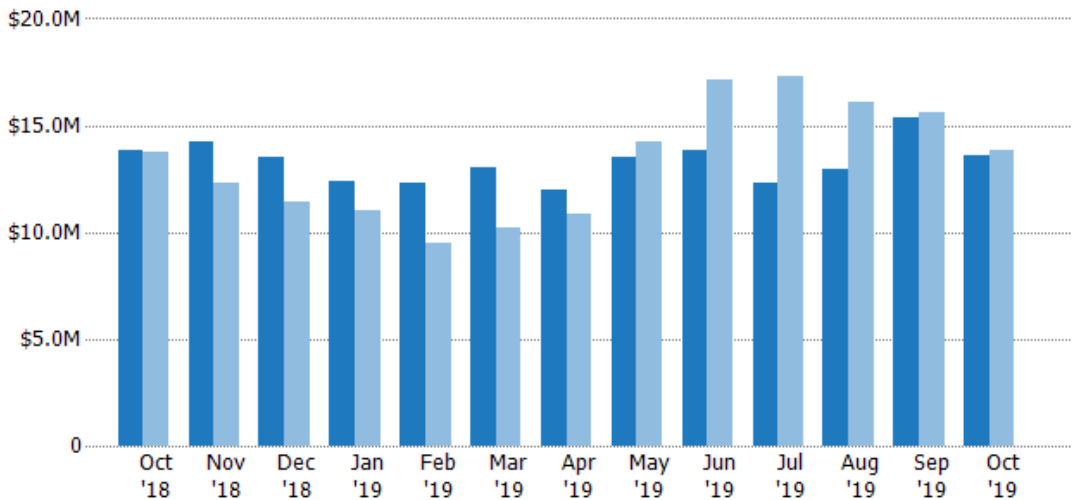
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$13.6M	-1.7%
Oct '18	\$13.9M	1%
Oct '17	\$13.7M	36.2%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$13.9M	\$14.3M	\$13.5M	\$12.4M	\$12.3M	\$13.1M	\$12M	\$13.5M	\$13.8M	\$12.3M	\$12.9M	\$15.4M	\$13.6M
Prior Year	\$13.7M	\$12.3M	\$11.4M	\$11M	\$9.5M	\$10.2M	\$10.9M	\$14.2M	\$17.2M	\$17.3M	\$16.1M	\$15.6M	\$13.9M
Percent Change from Prior Year	1%	16%	18%	12%	29%	27%	10%	-5%	-20%	-29%	-20%	-2%	-2%

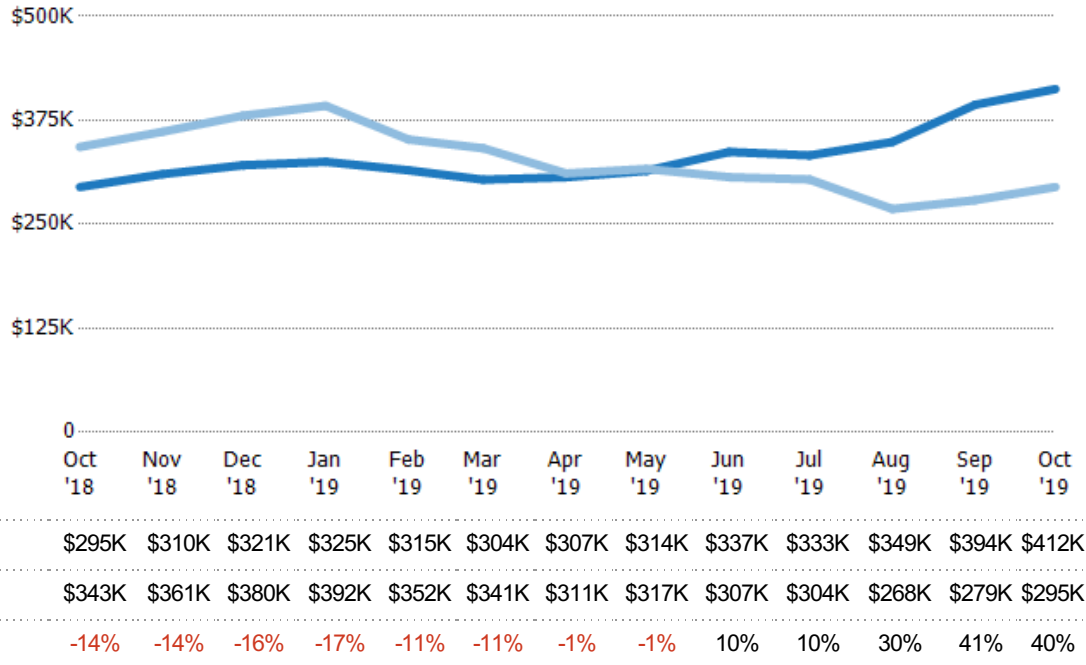
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$412K	39.9%
Oct '18	\$295K	-14.1%
Oct '17	\$343K	-9.2%



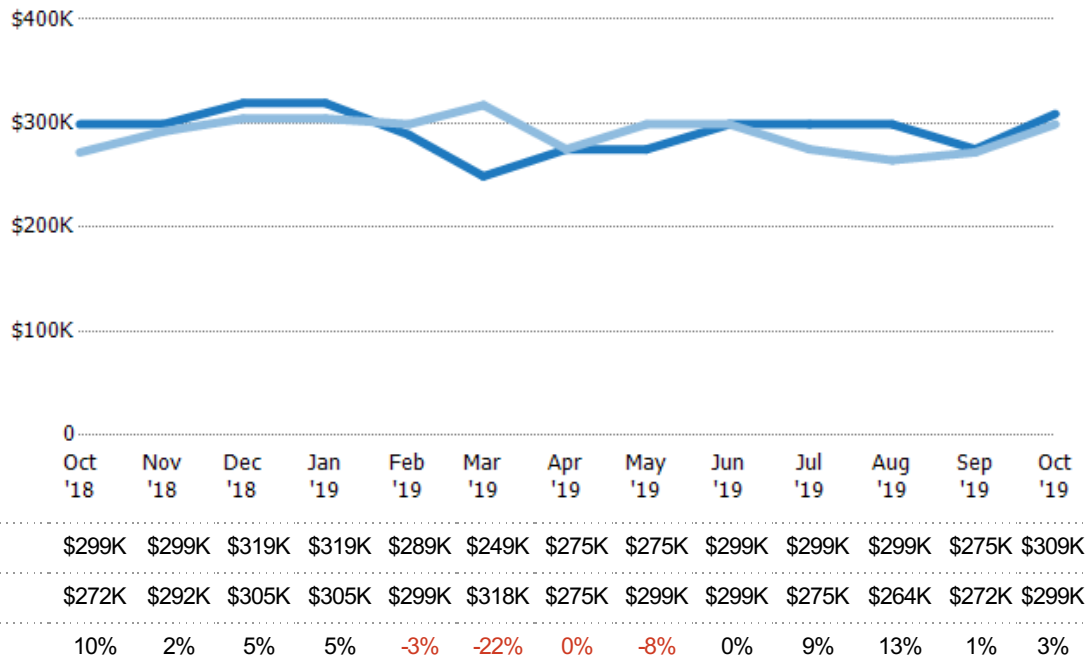
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$309K	3.3%
Oct '18	\$299K	9.9%
Oct '17	\$272K	-1.8%

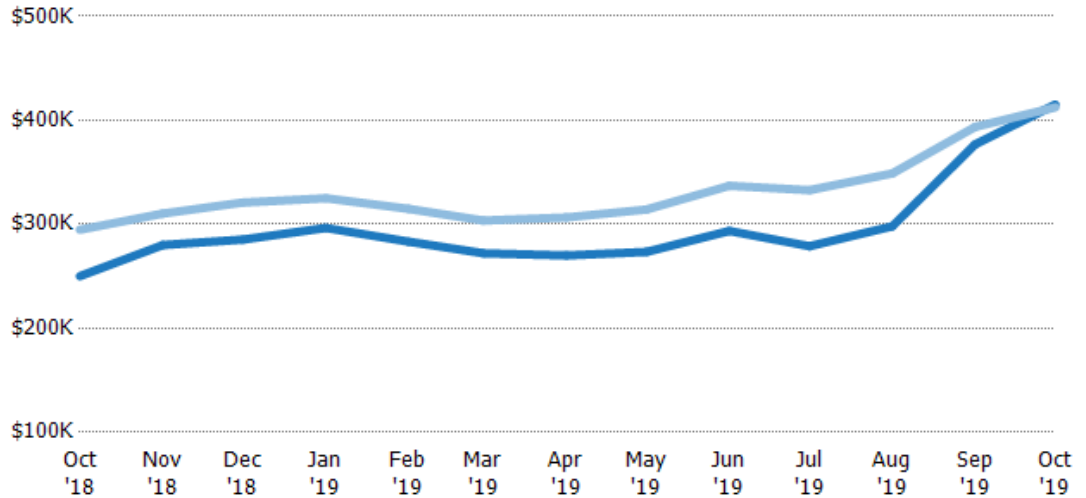


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

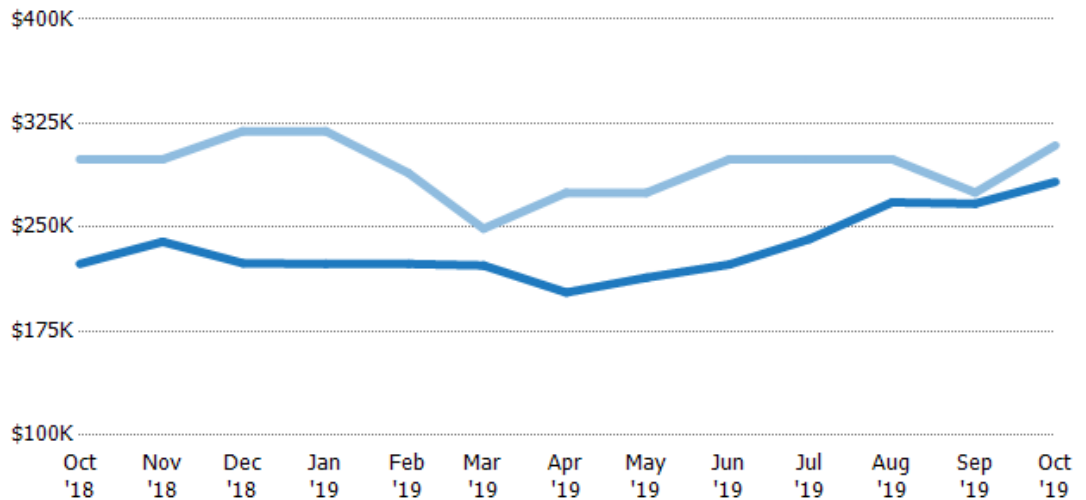


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



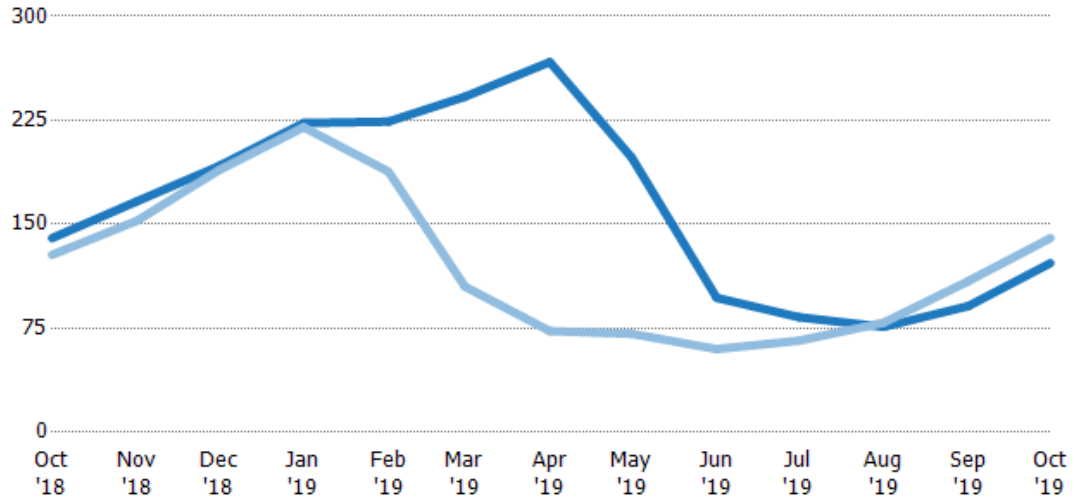
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Oct '19	122	-12.9%
Oct '18	140	9.4%
Oct '17	128	20.3%



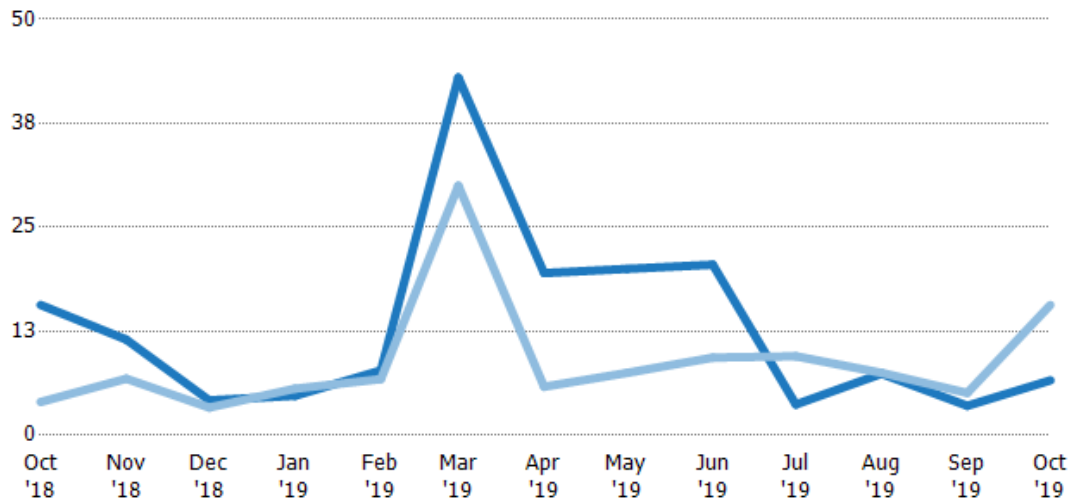
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	140	167	192	223	224	242	267	198	97	83	76	91	122
Prior Year	128	153	189	220	188	105	73	71	60	66	79	109	140
Percent Change from Prior Year	9%	9%	2%	1%	19%	130%	266%	179%	62%	26%	-4%	-17%	-13%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



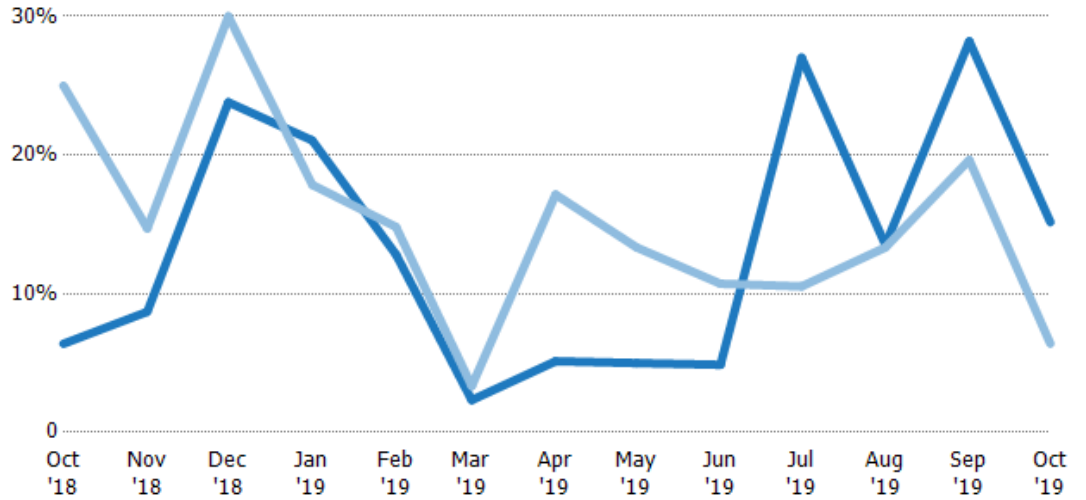
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	15.7	11.5	4.2	4.75	7.8	43	19.5	20	20.5	3.7	7.4	3.55	6.6
Prior Year	4	6.8	3.33	5.6	6.75	30	5.83	7.5	9.33	9.5	7.5	5.09	15.7
Percent Change from Prior Year	292%	69%	26%	-15%	16%	43%	234%	-100%	120%	-61%	-1%	-30%	-58%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



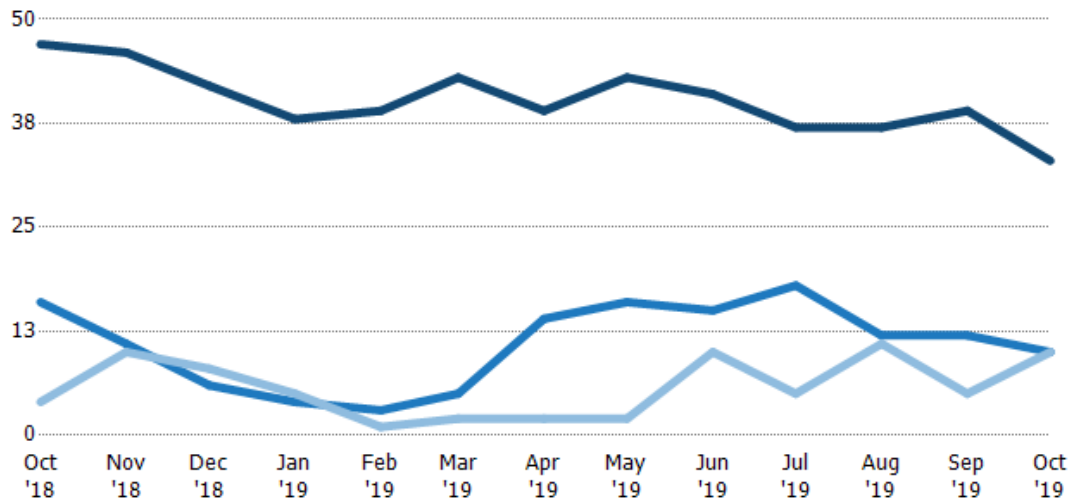
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	6%	9%	24%	21%	13%	2%	5%	5%	5%	27%	14%	28%	15%
Prior Year	25%	15%	30%	18%	15%	3%	17%	13%	11%	11%	13%	20%	6%
Change from Prior Year	19%	6%	6%	-3%	2%	1%	12%	13%	6%	-17%	0%	-9%	-9%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Active	47	46	42	38	39	43	39	43	41	37	37	39	33
Pending	16	11	6	4	3	5	14	16	15	18	12	12	10
Sold	4	10	8	5	1	2	2	2	10	5	11	5	10

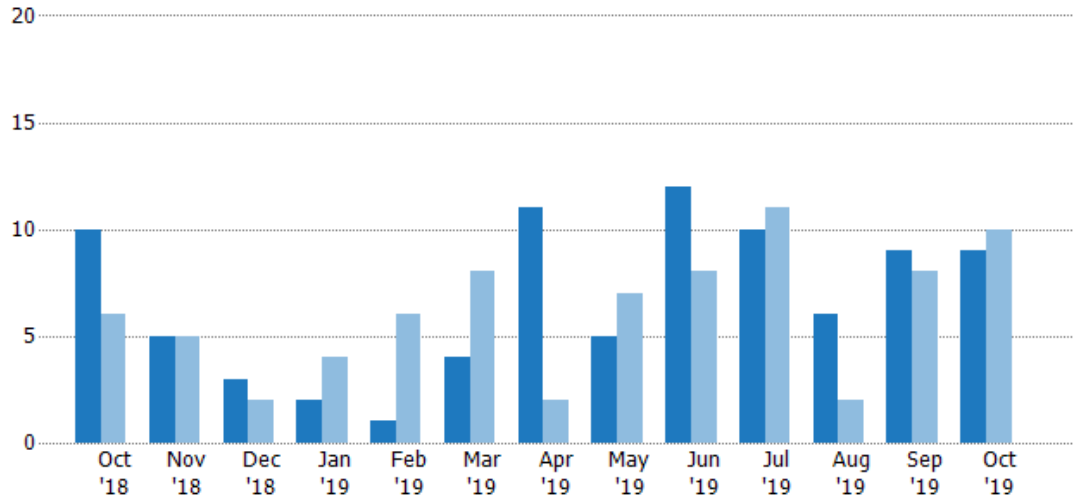
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	9	-10%
Oct '18	10	66.7%
Oct '17	6	-50%



Current Year	10	5	3	2	1	4	11	5	12	10	6	9	9
Prior Year	6	5	2	4	6	8	2	7	8	11	2	8	10
Percent Change from Prior Year	67%	0%	50%	-50%	-83%	-50%	450%	-29%	50%	-9%	200%	13%	-10%

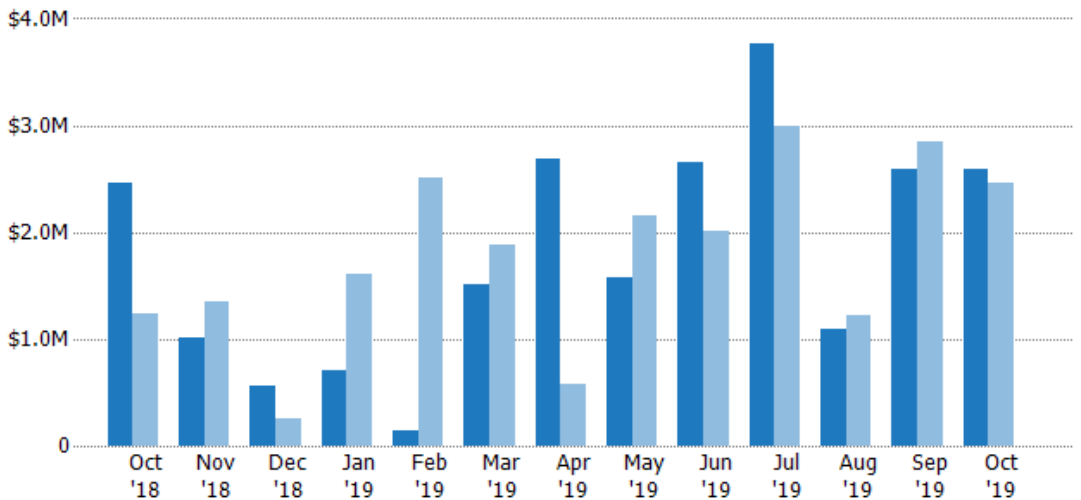
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$2.59M	5%
Oct '18	\$2.46M	100.3%
Oct '17	\$1.23M	-38.7%



Current Year	\$2.46M	\$1.01M	\$554K	\$707K	\$149K	\$1.51M	\$2.69M	\$1.57M	\$2.65M	\$3.77M	\$1.09M	\$2.59M	\$2.59M
Prior Year	\$1.23M	\$1.36M	\$247K	\$1.61M	\$2.51M	\$1.88M	\$575K	\$2.16M	\$2.01M	\$2.98M	\$1.22M	\$2.85M	\$2.46M
Percent Change from Prior Year	100%	-26%	124%	-56%	-94%	-20%	368%	-27%	32%	26%	-11%	-9%	5%

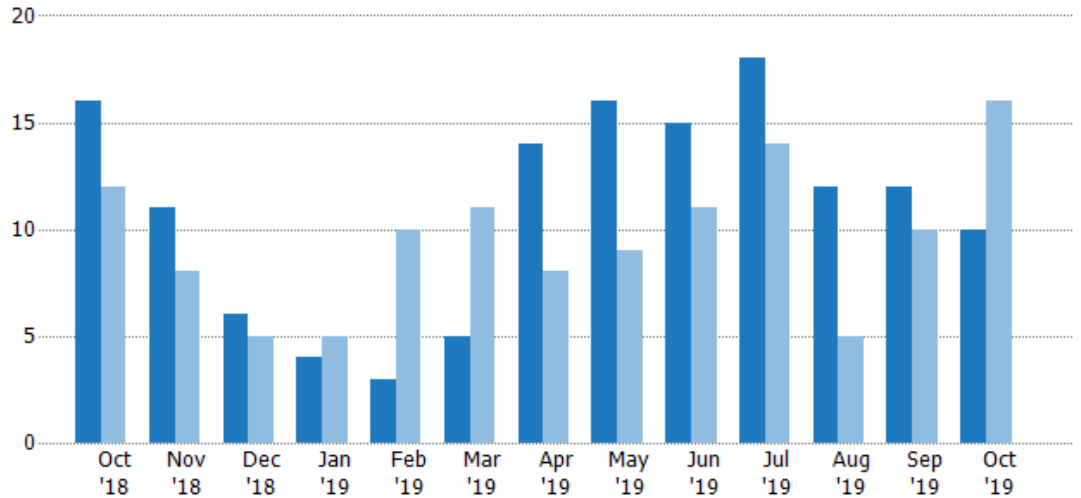
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '19	10	-37.5%
Oct '18	16	33.3%
Oct '17	12	0%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	16	11	6	4	3	5	14	16	15	18	12	12	10
Prior Year	12	8	5	5	10	11	8	9	11	14	5	10	16
Percent Change from Prior Year	33%	38%	20%	-20%	-70%	-55%	75%	78%	36%	29%	140%	20%	-38%

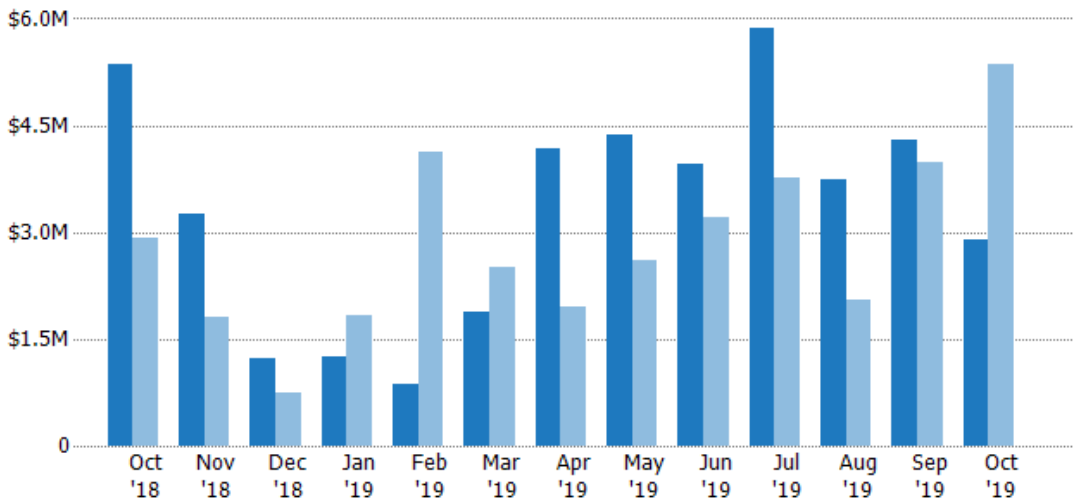
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '19	\$2.9M	-45.8%
Oct '18	\$5.35M	82.8%
Oct '17	\$2.93M	-5.5%



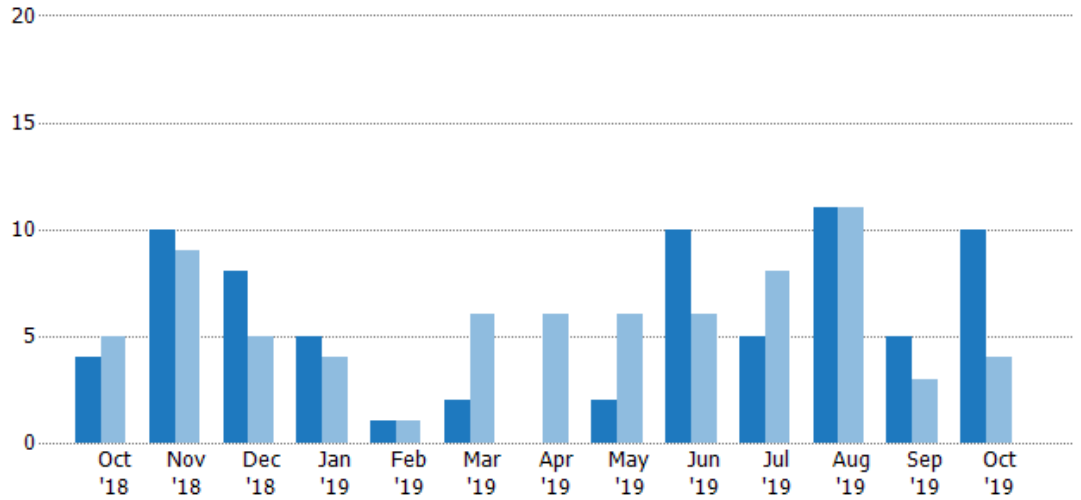
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$5.35M	\$3.26M	\$1.23M	\$1.25M	\$876K	\$1.87M	\$4.16M	\$4.38M	\$3.95M	\$5.87M	\$3.73M	\$4.3M	\$2.9M
Prior Year	\$2.93M	\$1.82M	\$734K	\$1.83M	\$4.12M	\$2.51M	\$1.96M	\$2.61M	\$3.21M	\$3.77M	\$2.04M	\$3.98M	\$5.35M
Percent Change from Prior Year	83%	80%	68%	-32%	-79%	-25%	112%	67%	23%	56%	83%	8%	-46%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



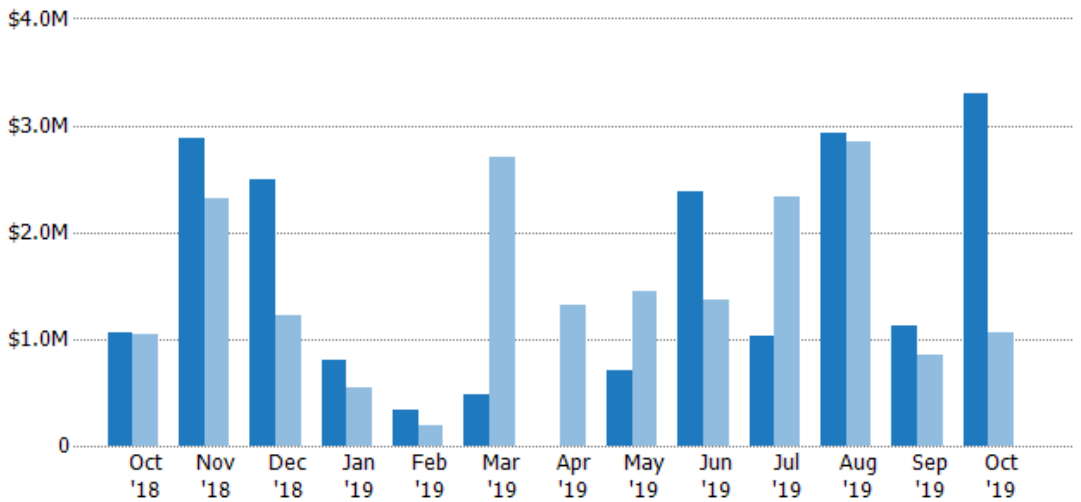
Current Year	4	10	8	5	1	2	-	2	10	5	11	5	10
Prior Year	5	9	5	4	1	6	6	6	6	8	11	3	4
Percent Change from Prior Year	-20%	11%	60%	25%	0%	-67%	-100%	-67%	67%	-38%	0%	67%	150%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



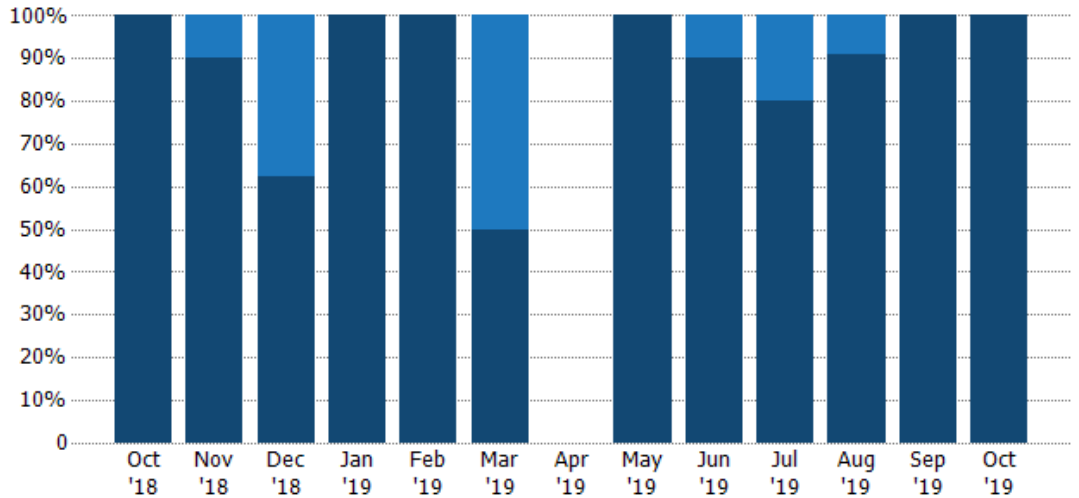
Current Year	\$1.07M	\$2.89M	\$2.5M	\$802K	\$340K	\$486K	-	\$710K	\$2.38M	\$1.02M	\$2.93M	\$1.12M	\$3.3M
Prior Year	\$1.05M	\$2.32M	\$1.23M	\$543K	\$187K	\$2.71M	\$1.32M	\$1.45M	\$1.36M	\$2.33M	\$2.85M	\$857K	\$1.07M
Percent Change from Prior Year	1%	25%	104%	48%	82%	-82%	-100%	-51%	75%	-56%	3%	30%	209%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



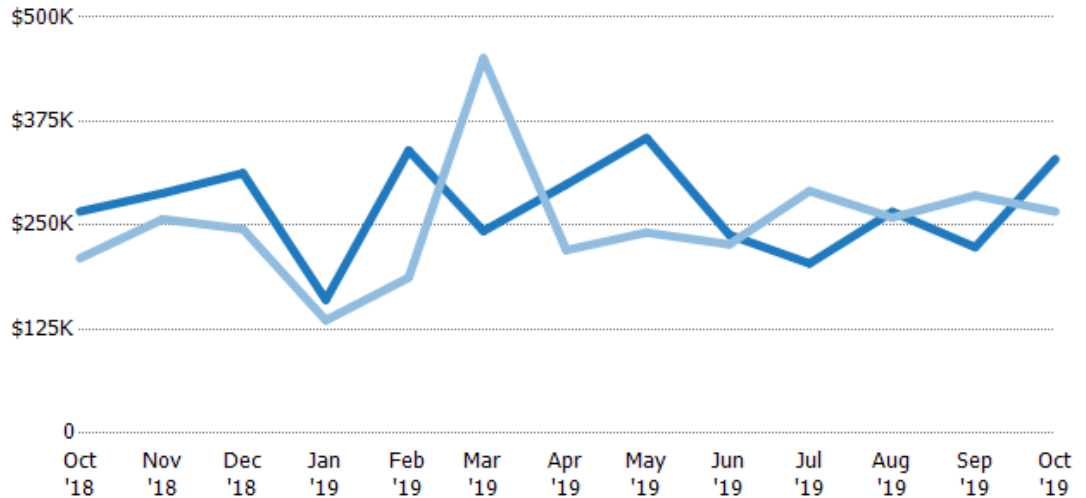
Property Type	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Condo/Townhouse	-	10%	38%	-	-	50%	-	-	10%	20%	9%	-	-
Single Family Residence	100%	90%	63%	100%	100%	50%	-	100%	90%	80%	91%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



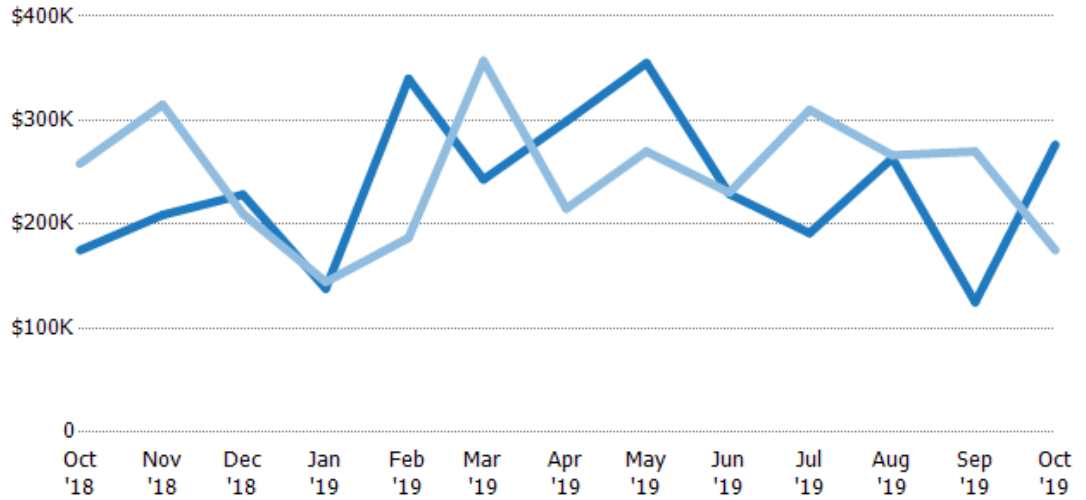
Property Type	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$267K	\$289K	\$313K	\$160K	\$340K	\$243K	\$299K	\$355K	\$238K	\$204K	\$266K	\$224K	\$330K
Prior Year	\$210K	\$257K	\$245K	\$136K	\$187K	\$451K	\$220K	\$241K	\$227K	\$291K	\$259K	\$286K	\$267K
Percent Change from Prior Year	27%	12%	27%	18%	82%	-46%	-100%	47%	5%	-30%	3%	-22%	24%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



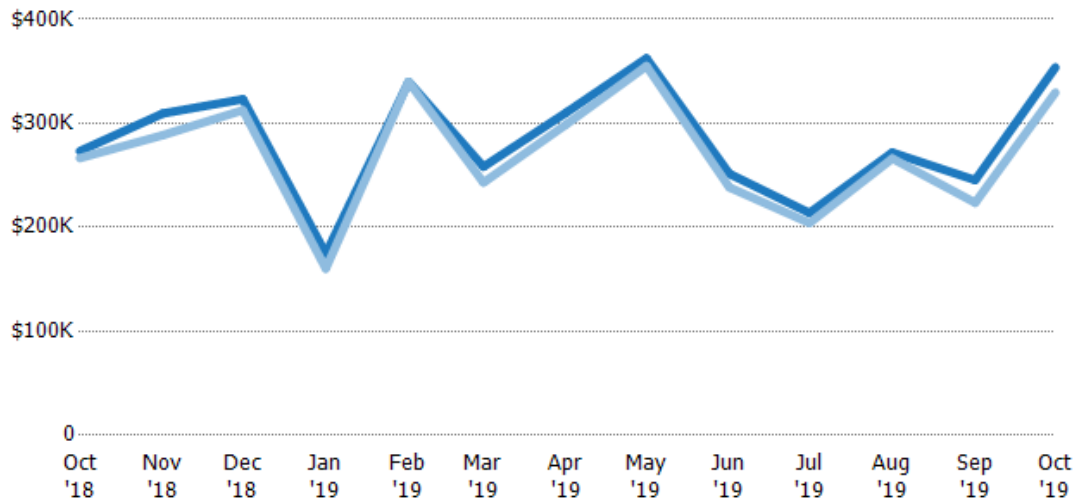
Current Year	\$175K	\$209K	\$229K	\$138K	\$340K	\$243K	\$299K	\$355K	\$229K	\$192K	\$264K	\$125K	\$277K
Prior Year	\$258K	\$315K	\$210K	\$145K	\$187K	\$357K	\$215K	\$270K	\$231K	\$310K	\$266K	\$270K	\$175K
Percent Change from Prior Year	-32%	-34%	9%	-4%	82%	-32%	-100%	31%	-1%	-38%	-1%	-54%	58%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



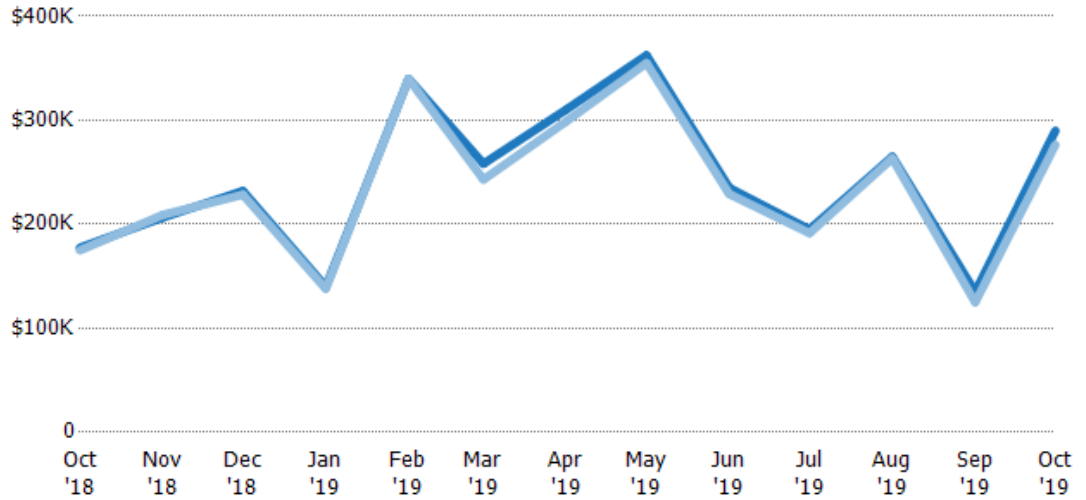
Avg List Price	\$273K	\$309K	\$323K	\$175K	\$340K	\$258K	\$310K	\$363K	\$251K	\$214K	\$272K	\$245K	\$354K
Avg Sales Price	\$267K	\$289K	\$313K	\$160K	\$340K	\$243K	\$299K	\$355K	\$238K	\$204K	\$266K	\$224K	\$330K
Avg Sales Price as a % of Avg List Price	98%	93%	97%	92%	100%	94%	96%	98%	95%	95%	98%	91%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



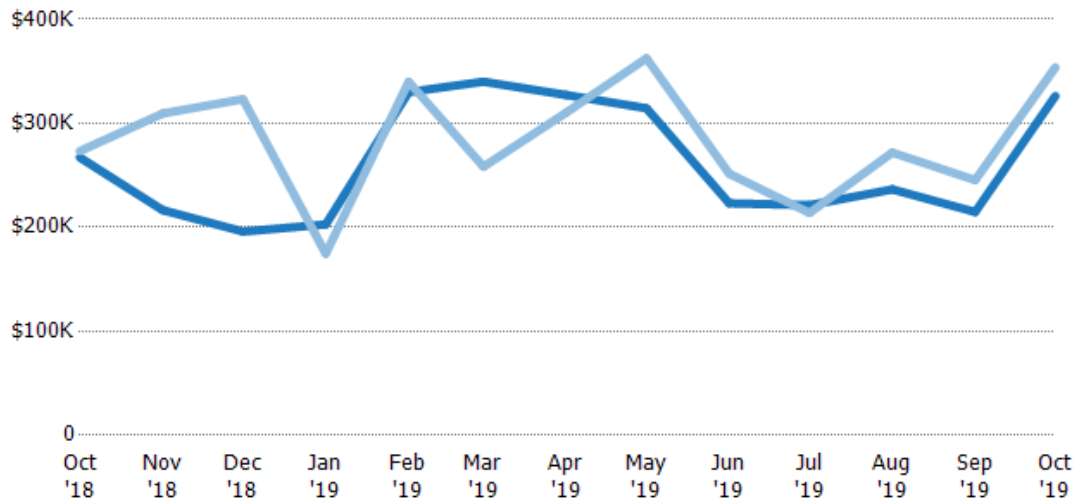
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median List Price	\$177K	\$206K	\$232K	\$140K	\$340K	\$258K	\$310K	\$363K	\$235K	\$195K	\$265K	\$135K	\$290K
Median Sales Price	\$175K	\$209K	\$229K	\$138K	\$340K	\$243K	\$299K	\$355K	\$229K	\$192K	\$264K	\$125K	\$277K
Med Sales Price as a % of Med List Price	99%	101%	98%	99%	100%	94%	96%	98%	97%	98%	99%	93%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



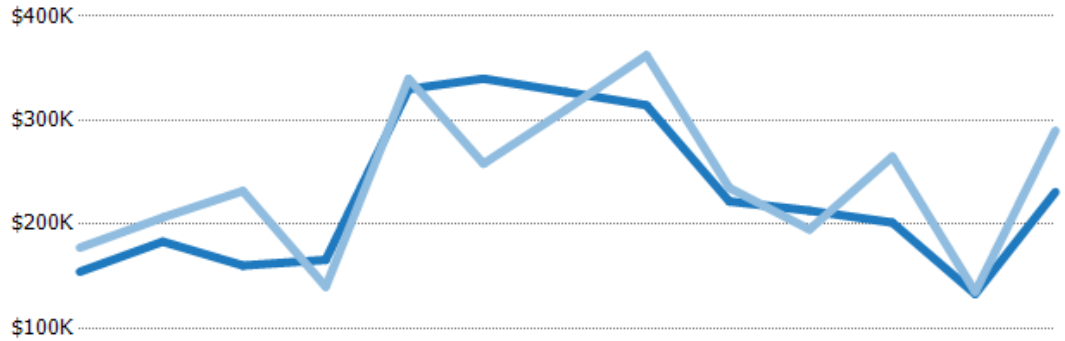
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$267K	\$216K	\$196K	\$203K	\$330K	\$340K	\$327K	\$314K	\$223K	\$221K	\$236K	\$215K	\$326K
Avg Sales Price	\$273K	\$309K	\$323K	\$175K	\$340K	\$258K	\$310K	\$363K	\$251K	\$214K	\$272K	\$245K	\$354K
Avg Sales Price as a % of Avg Est Value	102%	143%	165%	86%	103%	76%	96%	115%	113%	97%	115%	114%	108%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$154K	\$183K	\$160K	\$166K	\$330K	\$340K	\$327K	\$314K	\$222K	\$213K	\$202K	\$133K	\$231K
Median Sales Price	\$177K	\$206K	\$232K	\$140K	\$340K	\$258K	\$310K	\$363K	\$235K	\$195K	\$265K	\$135K	\$290K
Med Sales Price as a % of Med Est Value	115%	113%	145%	84%	103%	76%	96%	115%	106%	91%	131%	102%	126%