

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

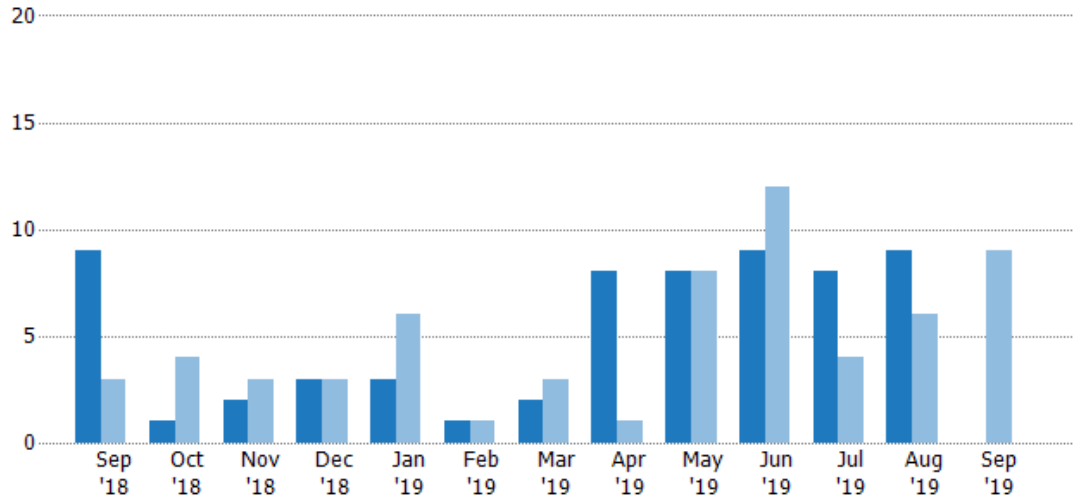
Key Metrics	Sep 2019	Sep 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	9	–	48	50	-4%
New Listing Volume	–	\$2,877,900	–	\$12,836,900	\$18,572,949	-30.9%
Active Listing Count	23	34	-32.4%	N/A	N/A	
Active Listing Volume	\$12,842,800	\$14,688,700	-12.6%	N/A	N/A	
Average Listing Price	\$558,383	\$432,021	+29.2%	\$462,129	\$421,279	+9.7%
Median Listing Price	\$299,000	\$282,450	+5.9%	\$282,464	\$246,630	+14.5%
Median Days in RPR	137	100	+37%	127.5	125.87	+1.3%
Months of Inventory	5.8	4.9	+18.4%	9.1	8.3	+10.4%
Absorption Rate	17.39%	20.59%	-3.2%	10.97%	12.11%	-1.1%
Sales Activity Charts Metrics						
New Pending Sales Count	8	5	+60%	49	33	+48.5%
New Pending Sales Volume	\$1,809,800	\$1,237,500	+46.2%	\$12,264,000	\$7,710,649	+59.1%
Pending Sales Count	6	6	+–	N/A	N/A	
Pending Sales Volume	\$1,573,800	\$1,604,500	-1.9%	N/A	N/A	
Closed Sales Count	7	2	+250%	36	26	+38.5%
Closed Sales Volume	\$1,736,400	\$326,000	+432.6%	\$8,861,038	\$5,886,425	+50.5%
Average Sales Price	\$248,057	\$163,000	+52.2%	\$246,140	\$226,401	+8.7%
Median Sales Price	\$232,500	\$163,000	+42.6%	\$243,622	\$228,200	+6.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



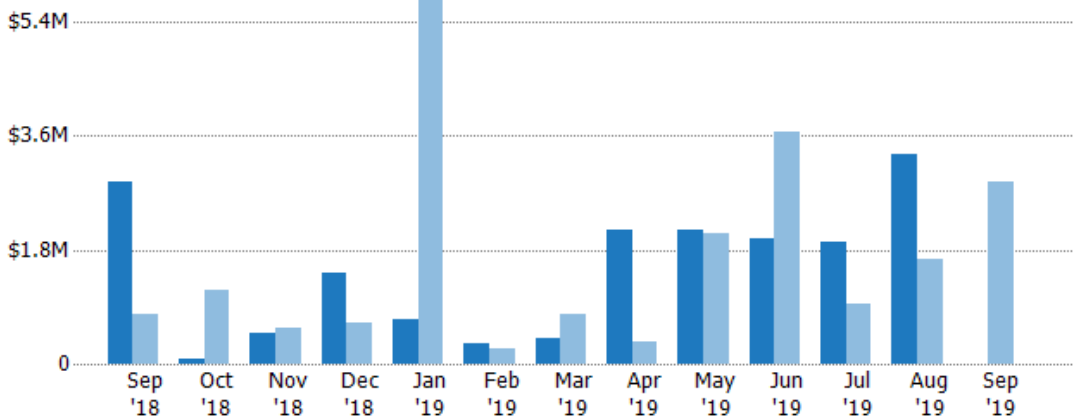
Current Year	9	1	2	3	3	1	2	8	8	9	8	9	-
Prior Year	3	4	3	3	6	1	3	1	8	12	4	6	9
Percent Change from Prior Year	200%	-75%	-33%	0%	-50%	0%	-33%	700%	0%	-25%	100%	50%	-100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



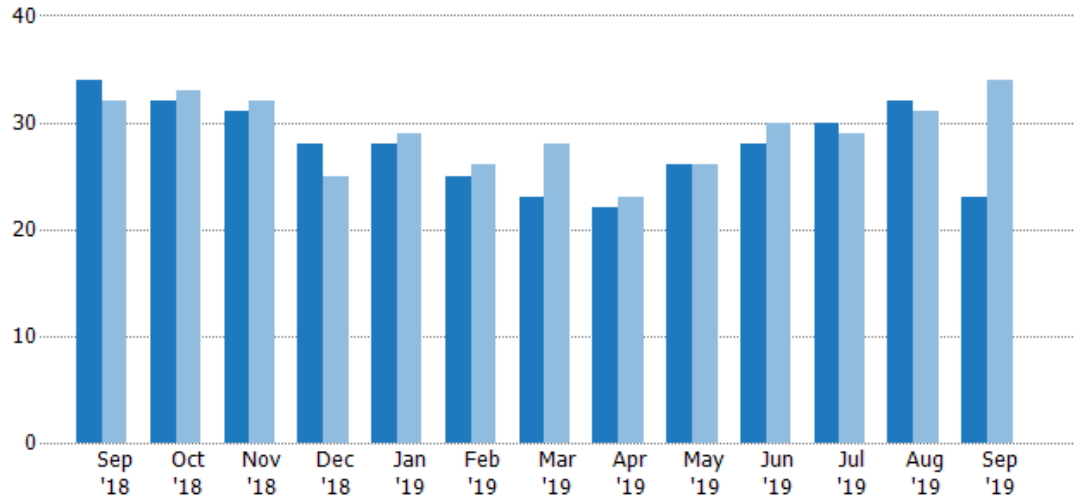
Current Year	\$2.88M	\$80K	\$495K	\$1.42M	\$696K	\$319K	\$410K	\$2.1M	\$2.11M	\$1.98M	\$1.92M	\$3.3M	-
Prior Year	\$788K	\$1.16M	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M	\$3.65M	\$936K	\$1.65M	\$2.88M
Percent Change from Prior Year	265%	-93%	-14%	121%	-88%	34%	-48%	501%	2%	-46%	105%	100%	-100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Sep '19	23	-32.4%
Sep '18	34	6.3%
Sep '17	32	-6.3%

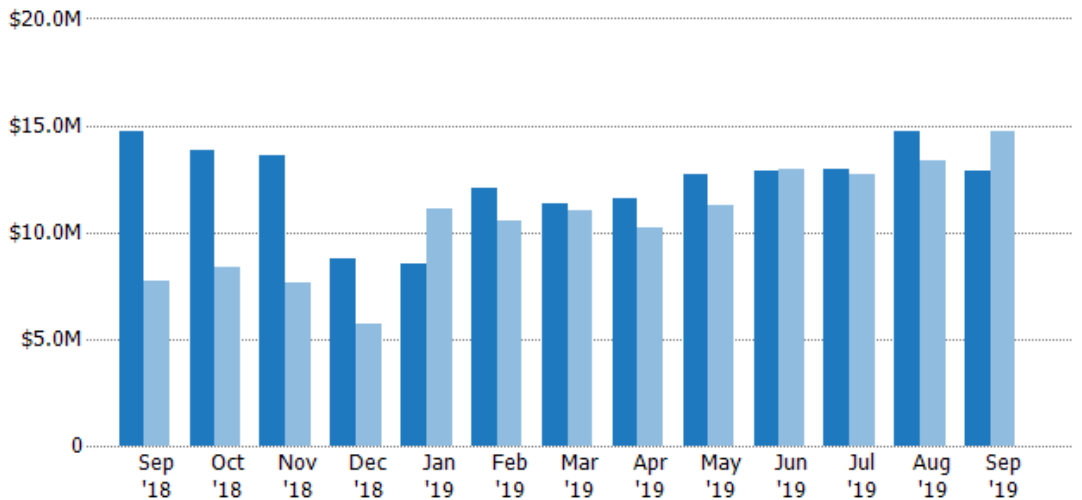
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	34	32	31	28	28	25	23	22	26	28	30	32	23
Prior Year	32	33	32	25	29	26	28	23	26	30	29	31	34
Percent Change from Prior Year	6%	-3%	-3%	12%	-3%	-4%	-18%	-4%	0%	-7%	3%	3%	-32%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Sep '19	\$12.8M	-12.6%
Sep '18	\$14.7M	89.5%
Sep '17	\$7.75M	31.7%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$14.7M	\$13.8M	\$13.6M	\$8.76M	\$8.51M	\$12M	\$11.4M	\$11.5M	\$12.7M	\$12.8M	\$12.9M	\$14.7M	\$12.8M
Prior Year	\$7.75M	\$8.33M	\$7.66M	\$5.68M	\$11.1M	\$10.5M	\$11M	\$10.2M	\$11.3M	\$13M	\$12.7M	\$13.4M	\$14.7M
Percent Change from Prior Year	89%	66%	78%	54%	-23%	14%	3%	13%	13%	-1%	2%	10%	-13%

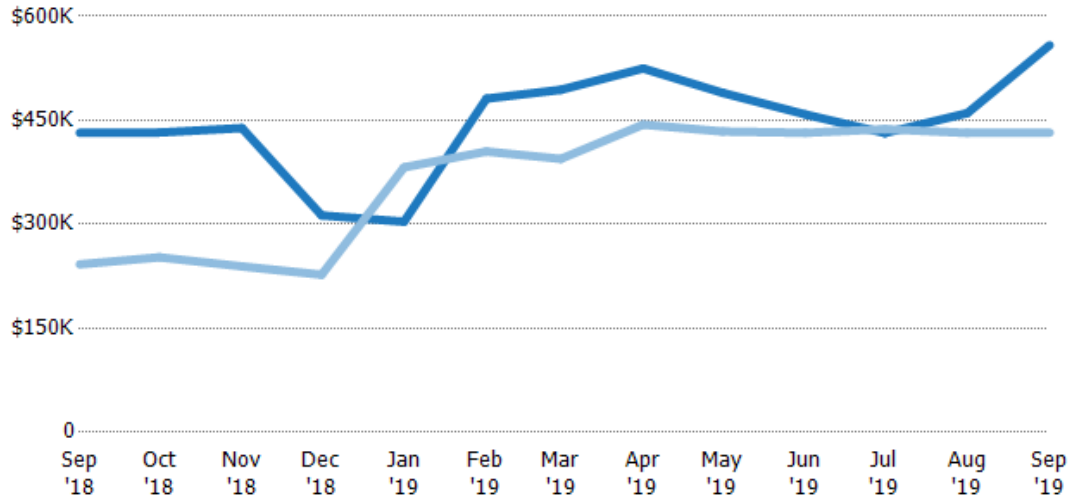
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$558K	29.2%
Sep '18	\$432K	78.3%
Sep '17	\$242K	40.5%



Current Year	\$432K	\$432K	\$439K	\$313K	\$304K	\$481K	\$494K	\$525K	\$489K	\$459K	\$432K	\$460K	\$558K
Prior Year	\$242K	\$252K	\$239K	\$227K	\$382K	\$405K	\$394K	\$444K	\$434K	\$432K	\$437K	\$432K	\$432K
Percent Change from Prior Year	78%	71%	83%	38%	-20%	19%	25%	18%	13%	6%	-1%	7%	29%

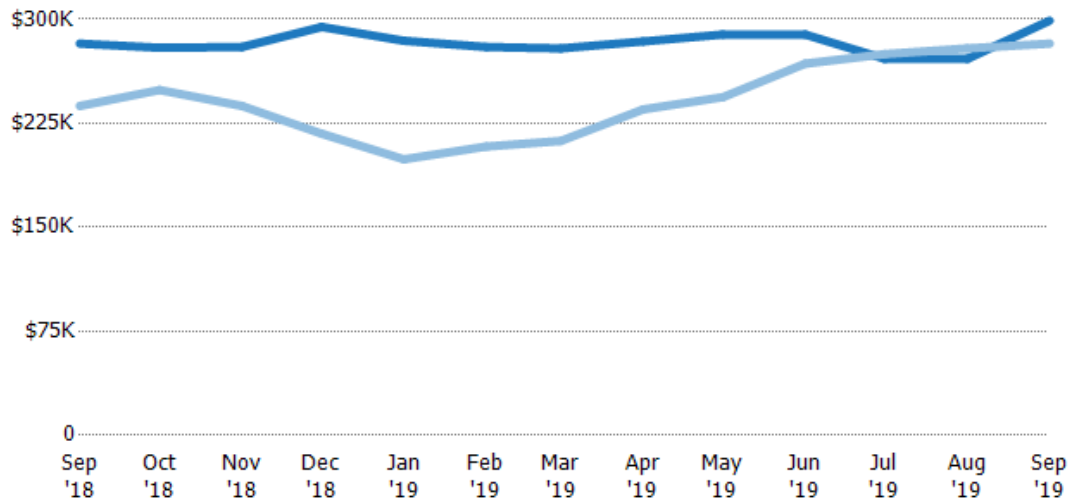
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$299K	5.9%
Sep '18	\$282K	18.9%
Sep '17	\$238K	14.5%



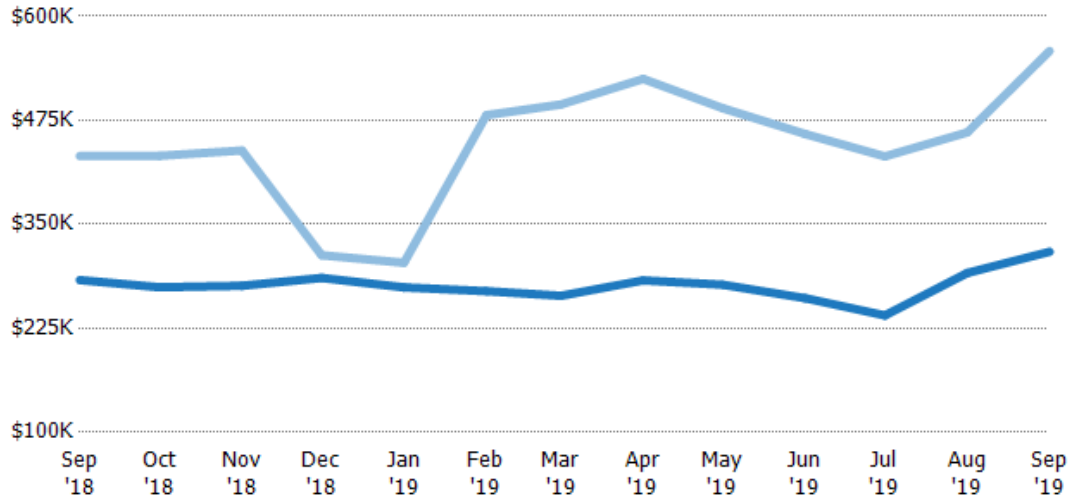
Current Year	\$282K	\$280K	\$280K	\$294K	\$285K	\$280K	\$279K	\$284K	\$289K	\$289K	\$271K	\$271K	\$299K
Prior Year	\$238K	\$249K	\$238K	\$218K	\$199K	\$208K	\$212K	\$235K	\$244K	\$268K	\$275K	\$279K	\$282K
Percent Change from Prior Year	19%	12%	18%	35%	43%	34%	31%	21%	19%	8%	-1%	-3%	6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



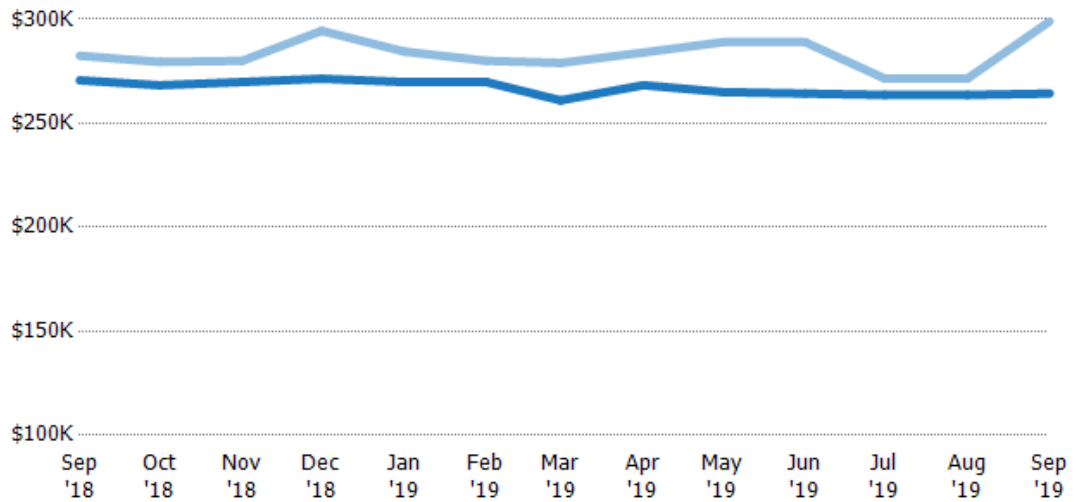
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$283K	\$274K	\$276K	\$286K	\$274K	\$270K	\$264K	\$283K	\$277K	\$261K	\$240K	\$291K	\$317K
Avg Listing Price	\$432K	\$432K	\$439K	\$313K	\$304K	\$481K	\$494K	\$525K	\$489K	\$459K	\$432K	\$460K	\$558K
Avg Listing Price as a % of Avg Est Value	153%	158%	159%	110%	111%	178%	187%	186%	176%	176%	179%	158%	176%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$271K	\$268K	\$270K	\$271K	\$270K	\$270K	\$261K	\$268K	\$265K	\$264K	\$264K	\$264K	\$264K
Median Listing Price	\$282K	\$280K	\$280K	\$294K	\$285K	\$280K	\$279K	\$284K	\$289K	\$289K	\$271K	\$271K	\$299K
Med Listing Price as a % of Med Est Value	104%	104%	104%	108%	105%	104%	107%	106%	109%	109%	103%	103%	113%

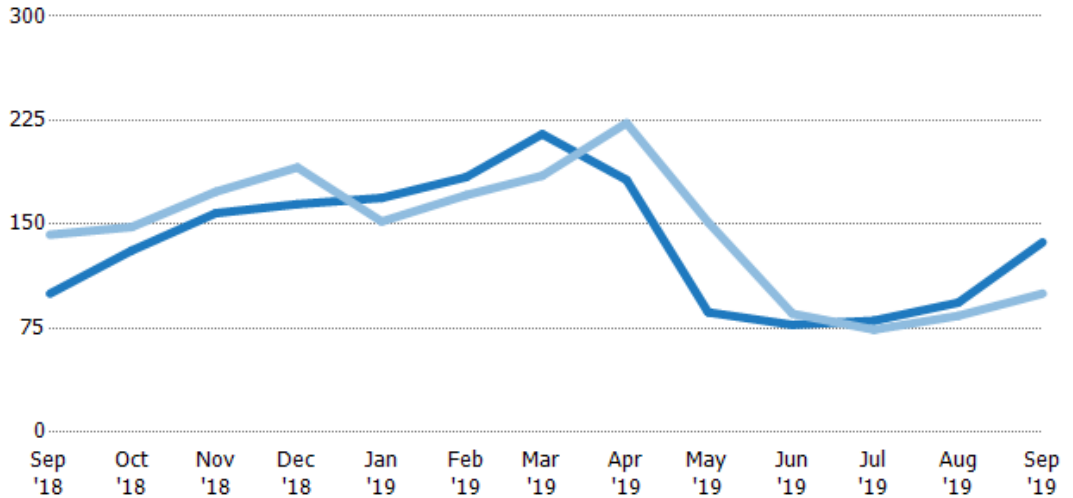
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Sep '19	137	37%
Sep '18	100	-29.8%
Sep '17	143	-16.1%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	100	131	158	165	169	184	215	182	86.5	77.5	80.5	93.5	137
Prior Year	143	148	174	191	152	171	185	223	152	85.5	74	84	100
Percent Change from Prior Year	-30%	-11%	-9%	-14%	11%	8%	16%	-18%	-43%	-9%	9%	11%	37%

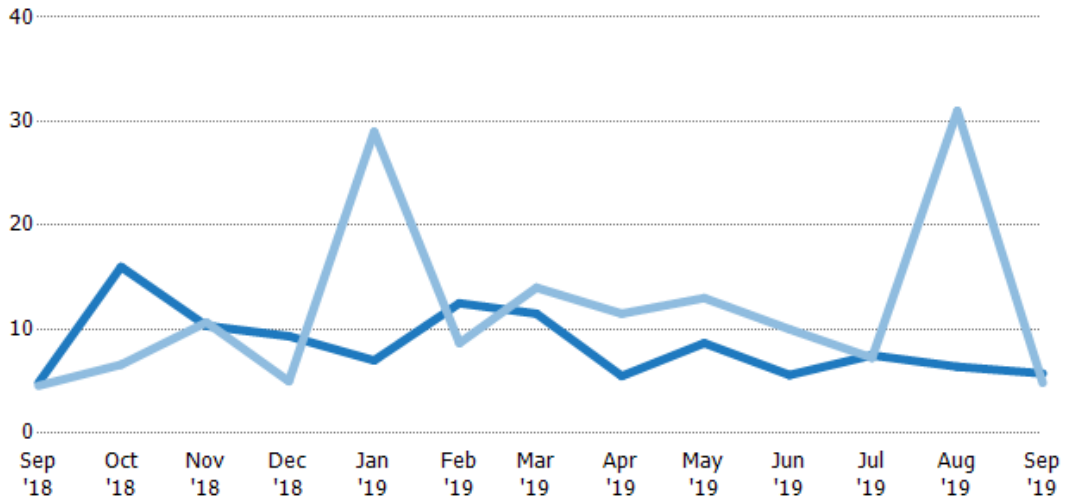
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Sep '19	5.75	18.4%
Sep '18	4.86	6.2%
Sep '17	4.57	9.4%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	4.86	16	10.3	9.33	7	12.5	11.5	5.5	8.67	5.6	7.5	6.4	5.75
Prior Year	4.57	6.6	10.7	5	29	8.67	14	11.5	13	10	7.25	31	4.86
Percent Change from Prior Year	6%	142%	-3%	87%	-76%	44%	-18%	-52%	-33%	-44%	3%	-79%	18%

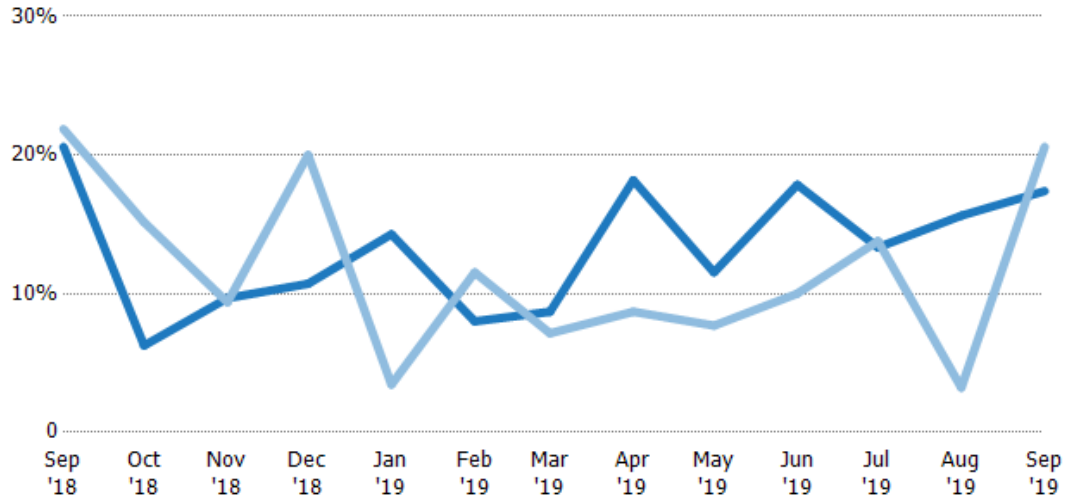
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Sep '19	17%	3.2%
Sep '18	21%	1.3%
Sep '17	22%	-8.6%



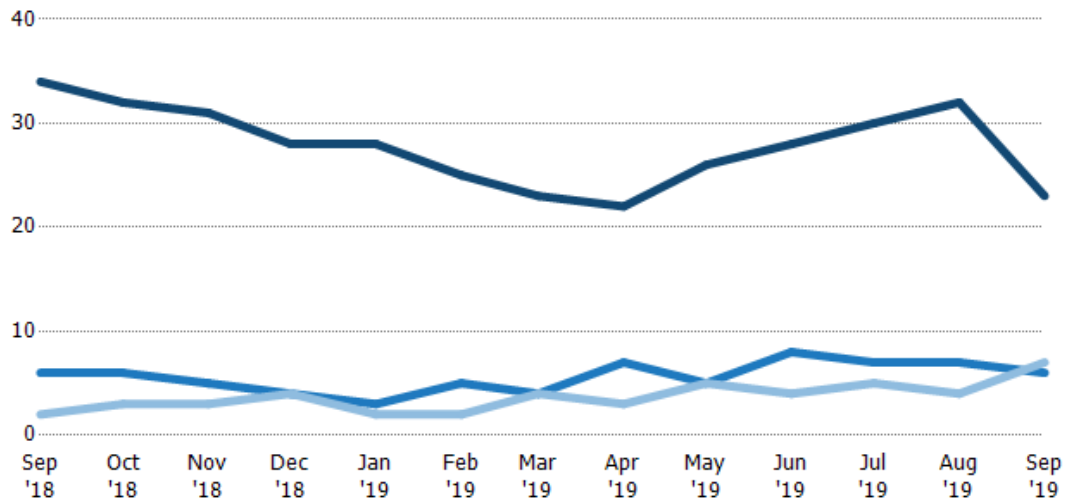
Current Year	21%	6%	10%	11%	14%	8%	9%	18%	12%	18%	13%	16%	17%
Prior Year	22%	15%	9%	20%	3%	12%	7%	9%	8%	10%	14%	3%	21%
Change from Prior Year	1%	9%	0%	9%	-11%	4%	-2%	-9%	-4%	-8%	0%	-12%	3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	34	32	31	28	28	25	23	22	26	28	30	32	23
Pending	6	6	5	4	3	5	4	7	5	8	7	7	6
Sold	2	3	3	4	2	2	4	3	5	4	5	4	7

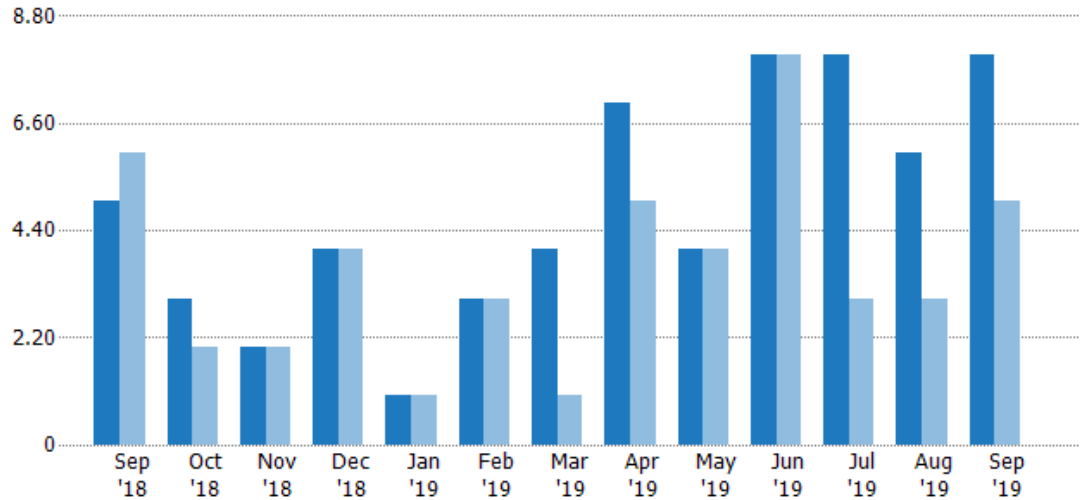
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '19	8	60%
Sep '18	5	-16.7%
Sep '17	6	-33.3%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	5	3	2	4	1	3	4	7	4	8	8	6	8
Prior Year	6	2	2	4	1	3	1	5	4	8	3	3	5
Percent Change from Prior Year	-17%	50%	0%	0%	0%	0%	300%	40%	0%	0%	167%	100%	60%

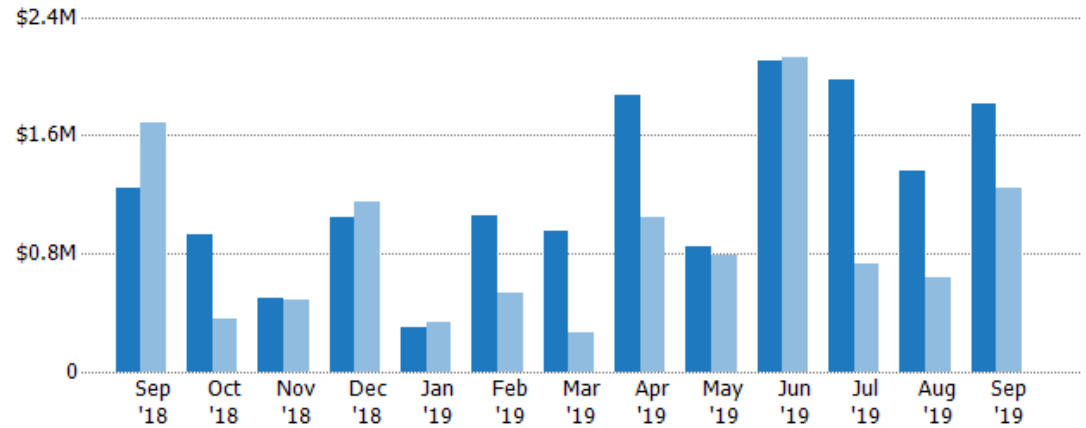
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$1.81M	46.2%
Sep '18	\$1.24M	-26.6%
Sep '17	\$1.69M	-48.5%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K	\$2.1M	\$1.98M	\$1.36M	\$1.81M
Prior Year	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$735K	\$641K	\$1.24M
Percent Change from Prior Year	-27%	159%	1%	-10%	-12%	98%	251%	80%	7%	-1%	169%	112%	46%

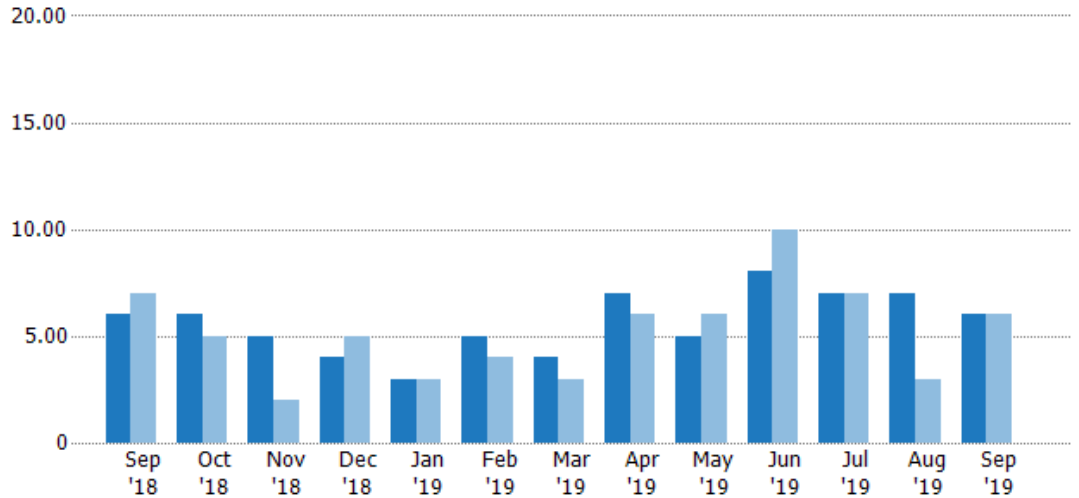
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '19	6	0%
Sep '18	6	-14.3%
Sep '17	7	0%



Current Year	6	6	5	4	3	5	4	7	5	8	7	7	6
Prior Year	7	5	2	5	3	4	3	6	6	10	7	3	6
Percent Change from Prior Year	-14%	20%	150%	-20%	0%	25%	33%	17%	-17%	-20%	0%	133%	0%

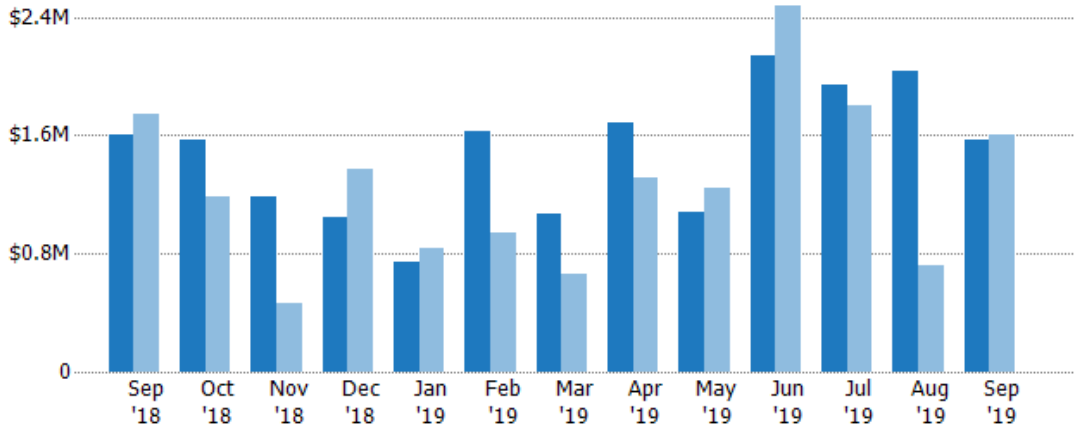
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$1.57M	-1.9%
Sep '18	\$1.6M	-8.1%
Sep '17	\$1.75M	-20.3%



Current Year	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.08M	\$2.14M	\$1.94M	\$2.04M	\$1.57M
Prior Year	\$1.75M	\$1.18M	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.6M
Percent Change from Prior Year	-8%	32%	156%	-24%	-12%	73%	60%	29%	-14%	-13%	7%	181%	-2%

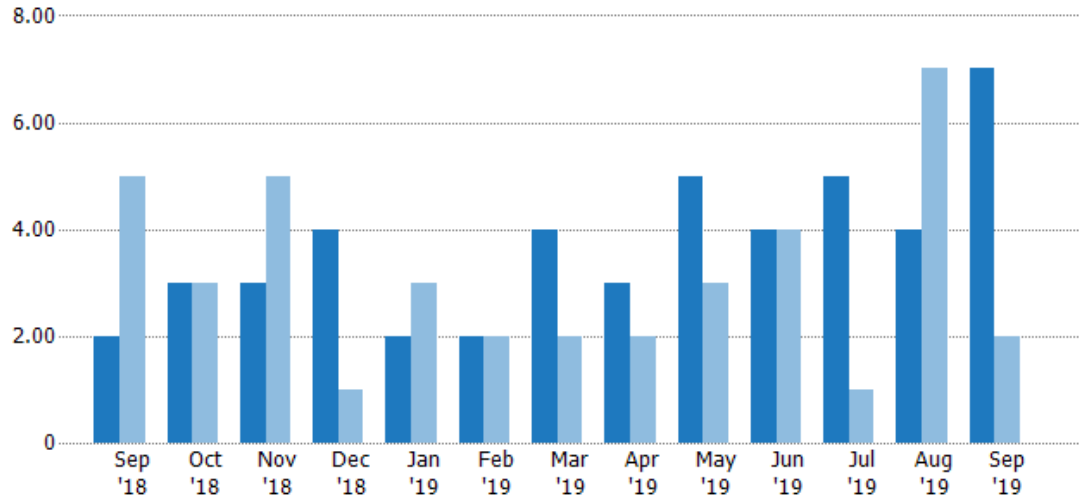
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '19	7	250%
Sep '18	2	-60%
Sep '17	5	-40%



Current Year	2	3	3	4	2	2	4	3	5	4	5	4	7
Prior Year	5	3	5	1	3	2	2	2	3	4	1	7	2
Percent Change from Prior Year	-60%	0%	-40%	300%	-33%	0%	100%	50%	67%	0%	400%	-43%	250%

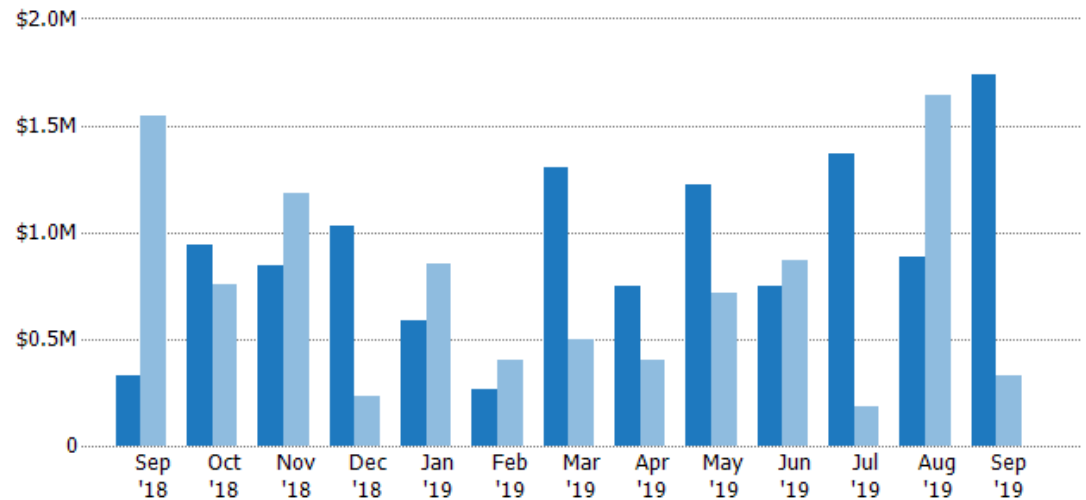
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$1.74M	432.6%
Sep '18	\$326K	-78.9%
Sep '17	\$1.55M	-53.8%



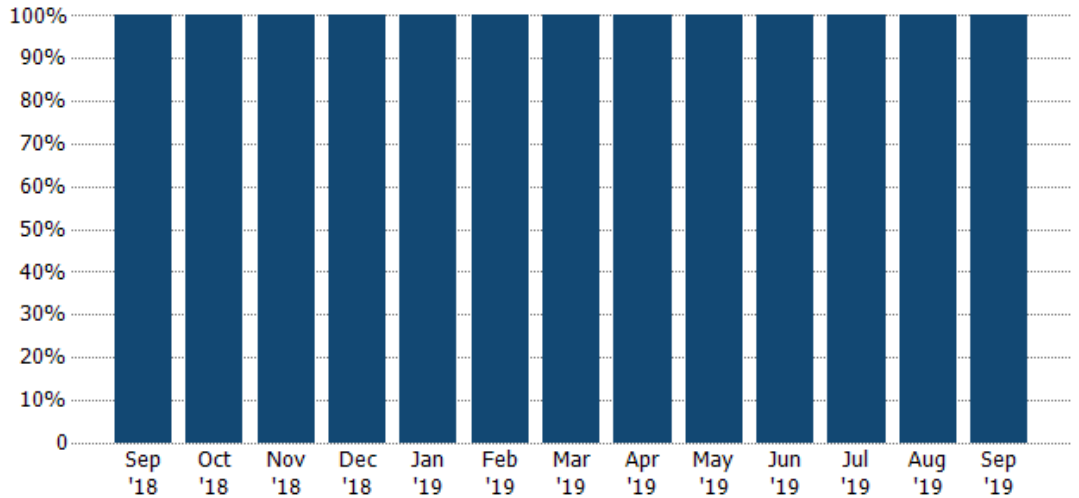
Current Year	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.37M	\$887K	\$1.74M
Prior Year	\$1.55M	\$756K	\$1.18M	\$234K	\$853K	\$399K	\$500K	\$399K	\$714K	\$870K	\$183K	\$1.64M	\$326K
Percent Change from Prior Year	-79%	25%	-29%	340%	-32%	-33%	161%	87%	71%	-14%	649%	-46%	433%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

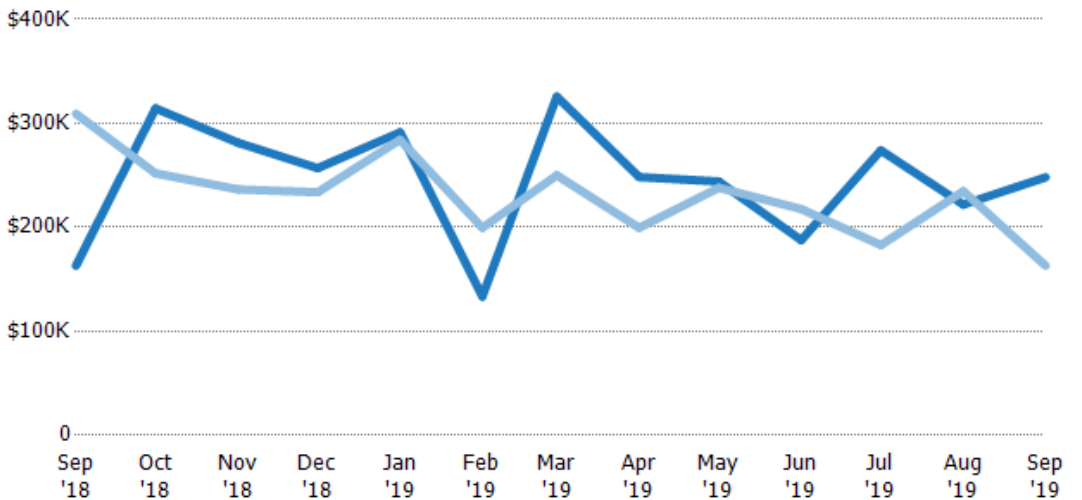
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$163K	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K	\$248K
Prior Year	\$309K	\$252K	\$236K	\$234K	\$284K	\$200K	\$250K	\$200K	\$238K	\$218K	\$183K	\$235K	\$163K
Percent Change from Prior Year	-47%	25%	19%	10%	2%	-33%	30%	24%	3%	-14%	50%	-5%	52%

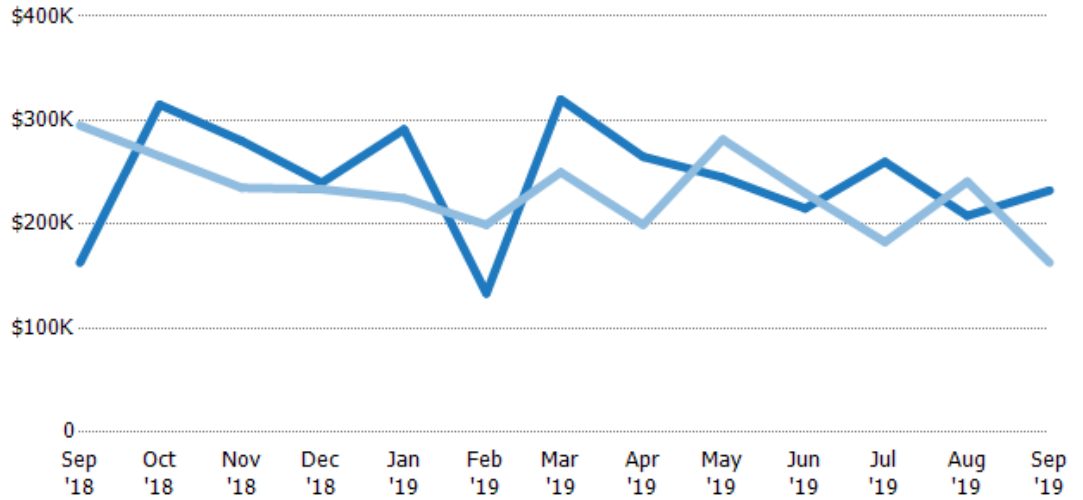
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$233K	42.6%
Sep '18	\$163K	-44.7%
Sep '17	\$295K	-16.3%



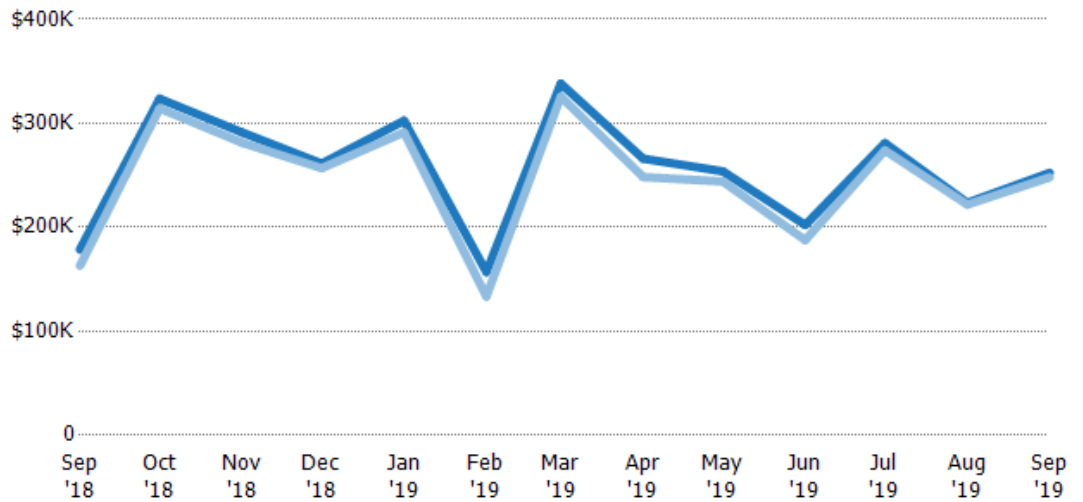
Current Year	\$163K	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K	\$233K
Prior Year	\$295K	\$266K	\$235K	\$234K	\$225K	\$200K	\$250K	\$200K	\$282K	\$230K	\$183K	\$241K	\$163K
Percent Change from Prior Year	-45%	19%	19%	3%	29%	-33%	28%	33%	-13%	-6%	42%	-14%	43%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



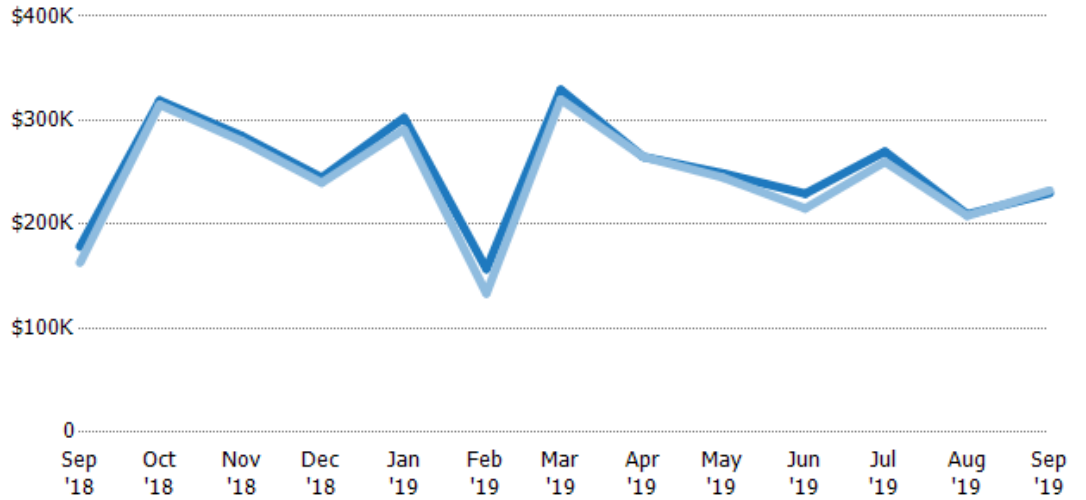
Avg List Price	\$179K	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K	\$252K
Avg Sales Price	\$163K	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K	\$248K
Avg Sales Price as a % of Avg List Price	91%	97%	97%	98%	96%	85%	96%	93%	96%	93%	98%	99%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



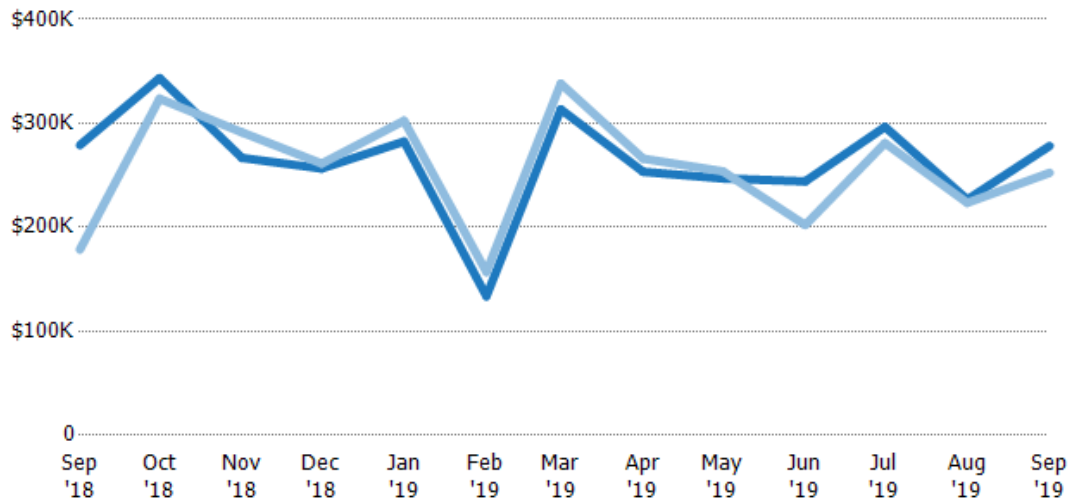
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median List Price	\$179K	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K	\$230K
Median Sales Price	\$163K	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K	\$233K
Med Sales Price as a % of Med List Price	91%	99%	98%	98%	96%	85%	97%	100%	98%	94%	96%	99%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



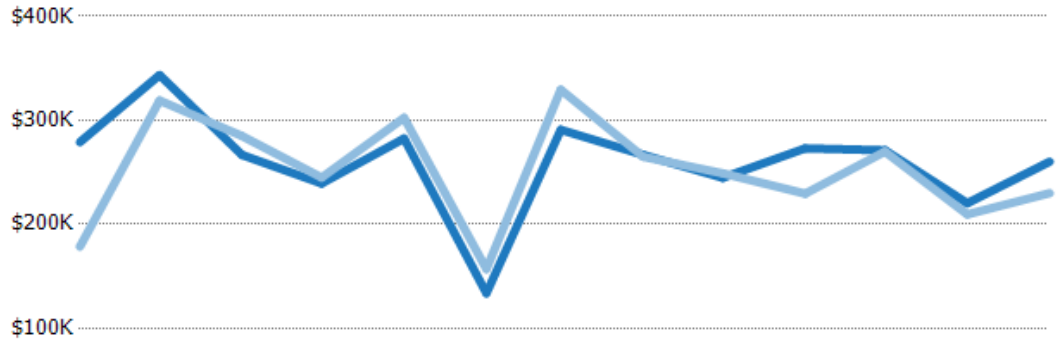
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$279K	\$344K	\$267K	\$256K	\$282K	\$134K	\$313K	\$253K	\$247K	\$244K	\$297K	\$227K	\$278K
Avg Sales Price	\$179K	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K	\$252K
Avg Sales Price as a % of Avg Est Value	64%	94%	109%	102%	107%	117%	108%	105%	103%	83%	95%	99%	91%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$279K	\$344K	\$267K	\$239K	\$282K	\$134K	\$291K	\$267K	\$245K	\$273K	\$271K	\$220K	\$260K
Median Sales Price	\$179K	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K	\$230K
Med Sales Price as a % of Med Est Value	64%	93%	107%	102%	107%	117%	113%	99%	102%	84%	100%	95%	88%