

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

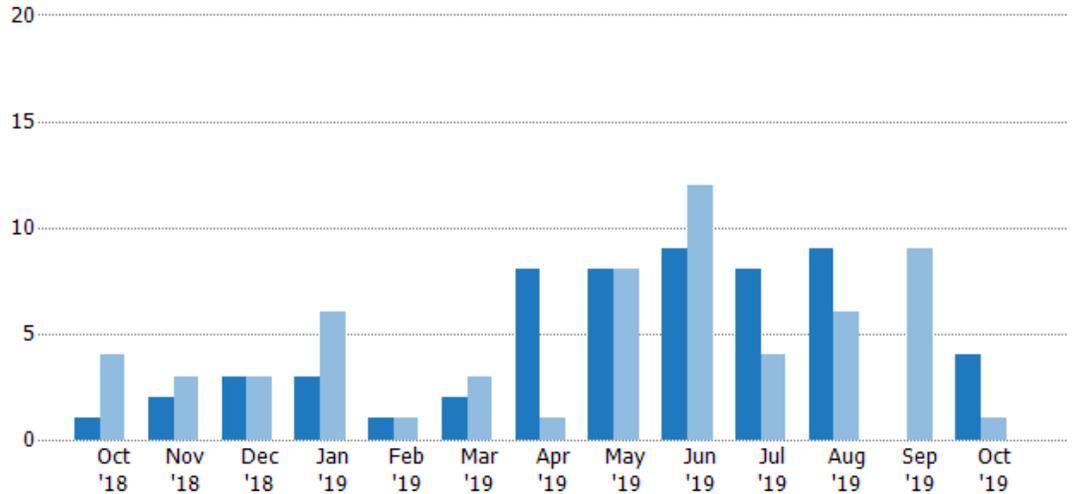
Key Metrics	Oct 2019	Oct 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	1	+300%	52	51	+2%
New Listing Volume	\$853,800	\$80,000	+967.3%	\$13,690,700	\$18,652,949	-26.6%
Active Listing Count	21	32	-34.4%	N/A	N/A	
Active Listing Volume	\$12,298,700	\$13,834,800	-11.1%	N/A	N/A	
Average Listing Price	\$585,652	\$432,338	+35.5%	\$472,183	\$422,508	+11.8%
Median Listing Price	\$299,000	\$279,500	+7%	\$283,810	\$250,282	+13.4%
Median Days in RPR	135	131	+3.1%	128.25	126.4	+1.5%
Months of Inventory	3	16	-81.3%	8.9	8.5	+5%
Absorption Rate	33.33%	6.25%	+27.1%	11.24%	11.81%	-0.6%
Sales Activity Charts Metrics						
New Pending Sales Count	6	3	+100%	55	36	+52.8%
New Pending Sales Volume	\$1,235,700	\$933,900	+32.3%	\$13,499,700	\$8,644,549	+56.2%
Pending Sales Count	5	6	-16.7%	N/A	N/A	
Pending Sales Volume	\$1,325,800	\$1,567,400	-15.4%	N/A	N/A	
Closed Sales Count	4	3	+33.3%	40	29	+37.9%
Closed Sales Volume	\$860,500	\$943,000	-8.7%	\$9,721,538	\$6,829,425	+42.3%
Average Sales Price	\$215,125	\$314,333	-31.6%	\$243,038	\$235,497	+3.2%
Median Sales Price	\$230,000	\$315,000	-27%	\$242,259	\$237,179	+2.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



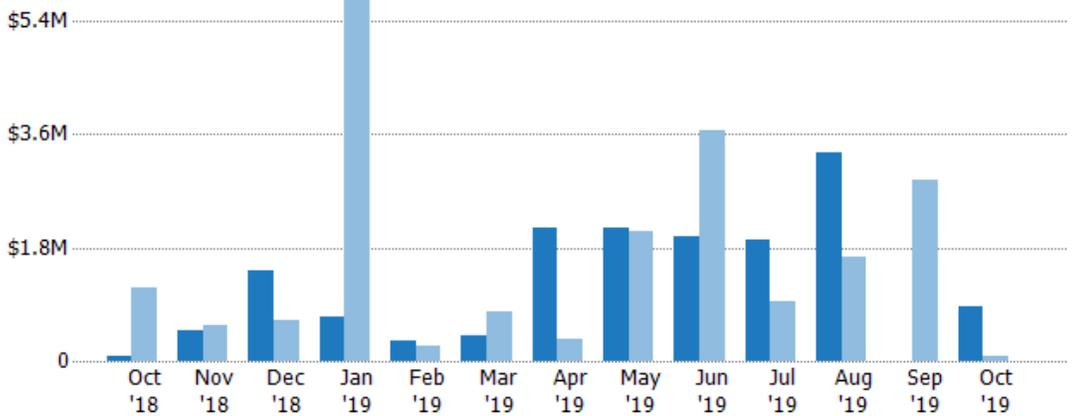
Current Year	1	2	3	3	1	2	8	8	9	8	9	-	4
Prior Year	4	3	3	6	1	3	1	8	12	4	6	9	1
Percent Change from Prior Year	-75%	-33%	0%	-50%	0%	-33%	700%	0%	-25%	100%	50%	-100%	300%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$80K	\$495K	\$1.42M	\$696K	\$319K	\$410K	\$2.1M	\$2.11M	\$1.98M	\$1.92M	\$3.3M	-	\$854K
Prior Year	\$1.16M	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M	\$3.65M	\$936K	\$1.65M	\$2.88M	\$80K
Percent Change from Prior Year	-93%	-14%	121%	-88%	34%	-48%	501%	2%	-46%	105%	100%	-100%	967%

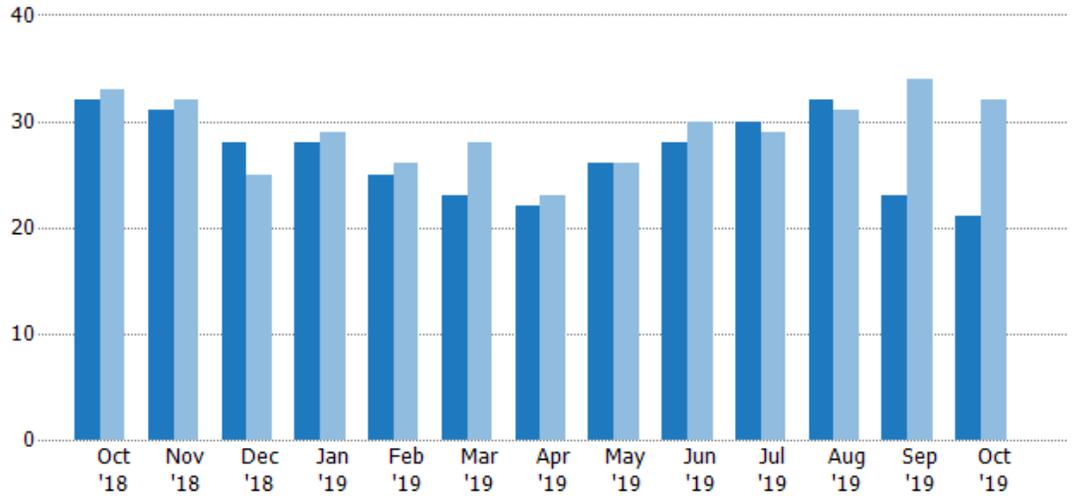
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	21	-34.4%
Oct '18	32	-3%
Oct '17	33	-15.2%



Current Year	32	31	28	28	25	23	22	26	28	30	32	23	21
Prior Year	33	32	25	29	26	28	23	26	30	29	31	34	32
Percent Change from Prior Year	-3%	-3%	12%	-3%	-4%	-18%	-4%	0%	-7%	3%	3%	-32%	-34%

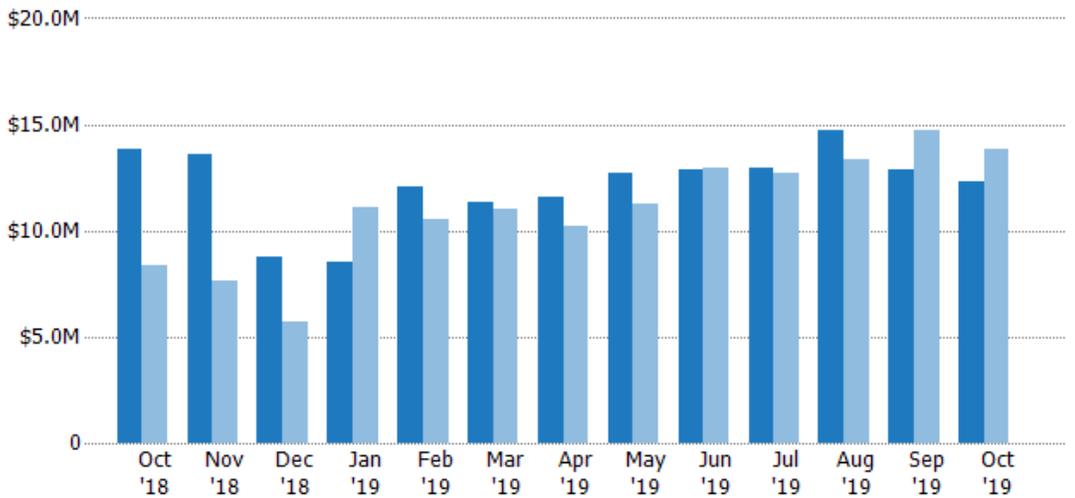
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$12.3M	-11.1%
Oct '18	\$13.8M	66.1%
Oct '17	\$8.33M	16.4%



Current Year	\$13.8M	\$13.6M	\$8.76M	\$8.51M	\$12M	\$11.4M	\$11.5M	\$12.7M	\$12.8M	\$12.9M	\$14.7M	\$12.8M	\$12.3M
Prior Year	\$8.33M	\$7.66M	\$5.68M	\$11.1M	\$10.5M	\$11M	\$10.2M	\$11.3M	\$13M	\$12.7M	\$13.4M	\$14.7M	\$13.8M
Percent Change from Prior Year	66%	78%	54%	-23%	14%	3%	13%	13%	-1%	2%	10%	-13%	-11%

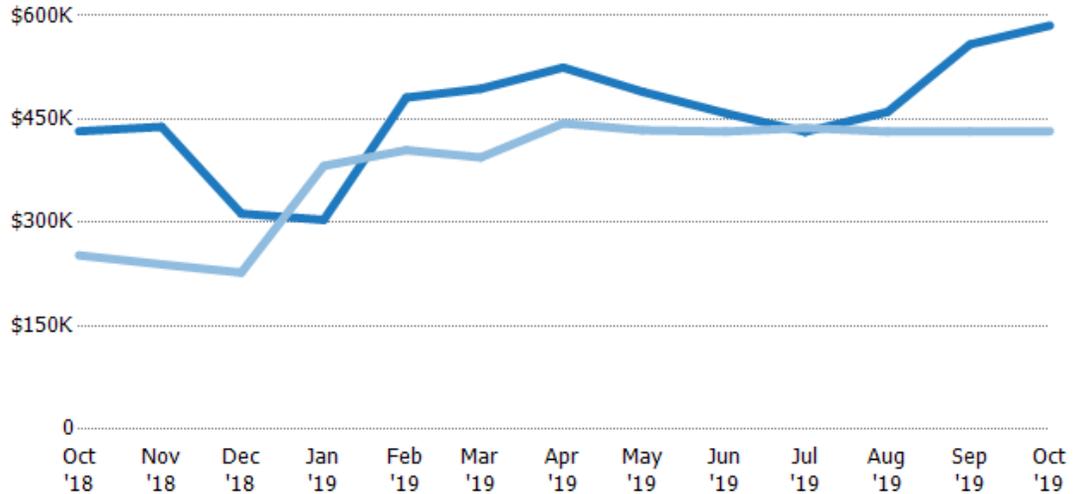
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$586K	35.5%
Oct '18	\$432K	71.3%
Oct '17	\$252K	37.2%



Current Year	\$432K	\$439K	\$313K	\$304K	\$481K	\$494K	\$525K	\$489K	\$459K	\$432K	\$460K	\$558K	\$586K
Prior Year	\$252K	\$239K	\$227K	\$382K	\$405K	\$394K	\$444K	\$434K	\$432K	\$437K	\$432K	\$432K	\$432K
Percent Change from Prior Year	71%	83%	38%	-20%	19%	25%	18%	13%	6%	-1%	7%	29%	35%

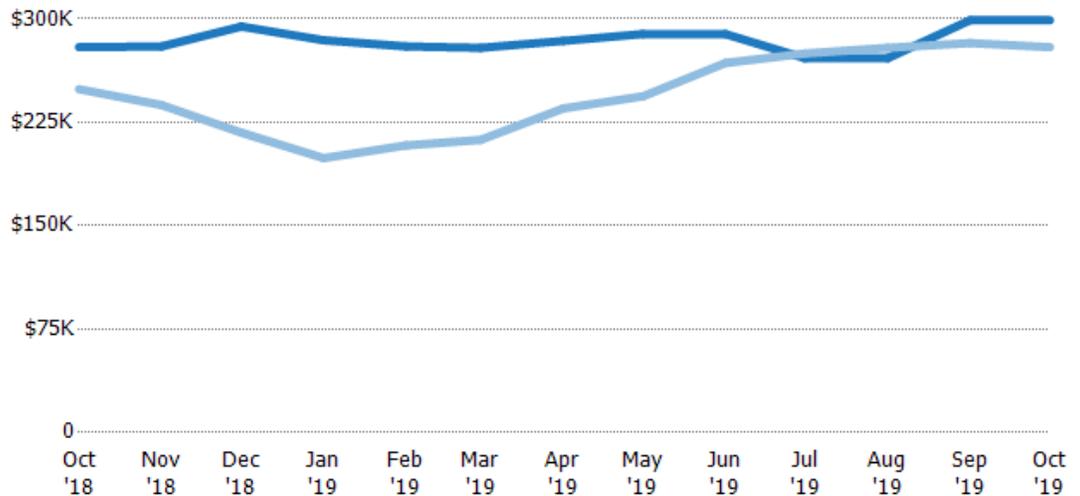
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$299K	7%
Oct '18	\$280K	12.2%
Oct '17	\$249K	9.2%



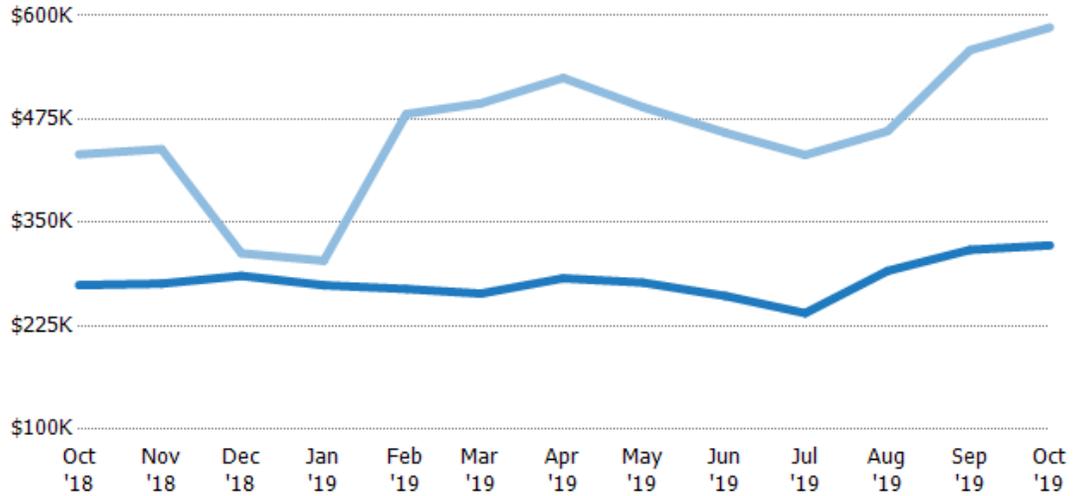
Current Year	\$280K	\$280K	\$294K	\$285K	\$280K	\$279K	\$284K	\$289K	\$289K	\$271K	\$271K	\$299K	\$299K
Prior Year	\$249K	\$238K	\$218K	\$199K	\$208K	\$212K	\$235K	\$244K	\$268K	\$275K	\$279K	\$282K	\$280K
Percent Change from Prior Year	12%	18%	35%	43%	34%	31%	21%	19%	8%	-1%	-3%	6%	7%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

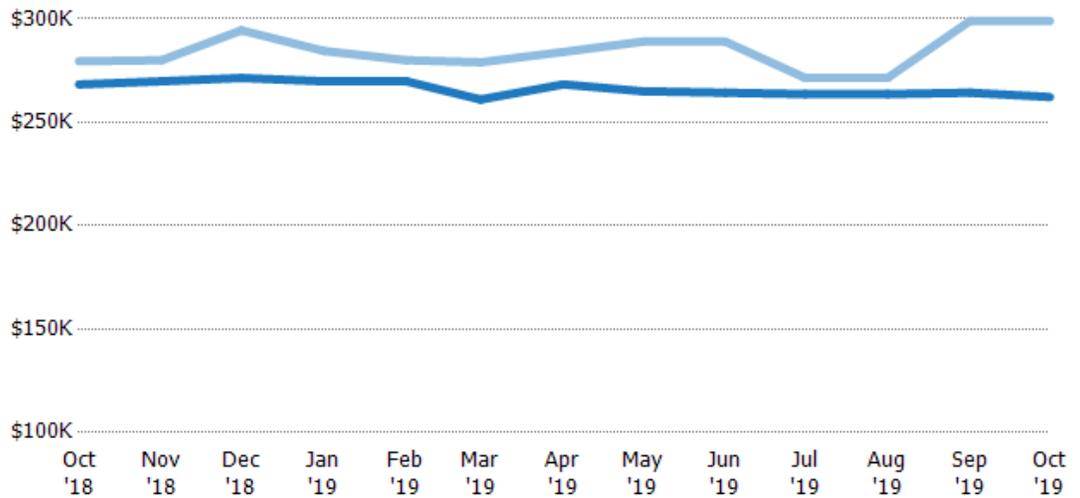


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



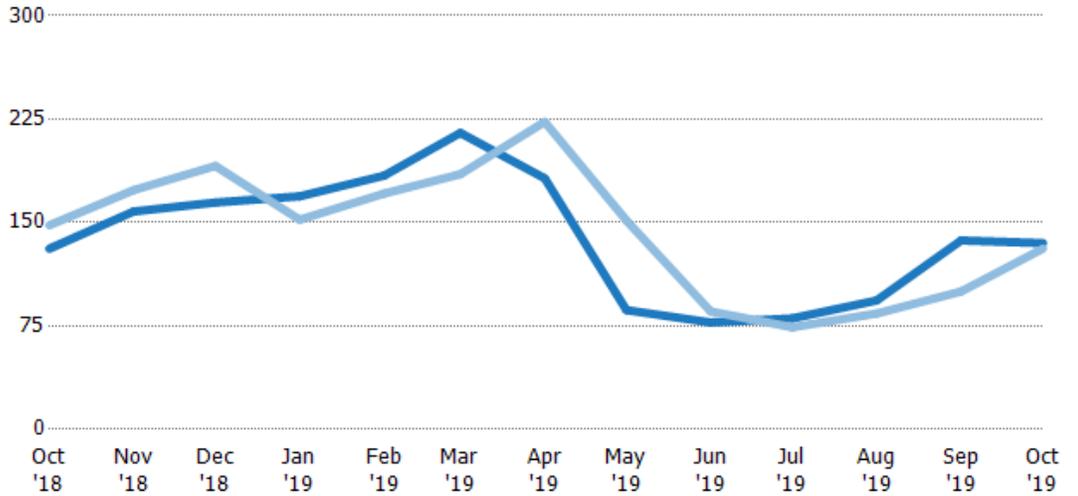
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Oct '19	135	3.1%
Oct '18	131	-11.5%
Oct '17	148	-0.7%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	131	158	165	169	184	215	182	86.5	77.5	80.5	93.5	137	135
Prior Year	148	174	191	152	171	185	223	152	85.5	74	84	100	131
Percent Change from Prior Year	-11%	-9%	-14%	11%	8%	16%	-18%	-43%	-9%	9%	11%	37%	3%

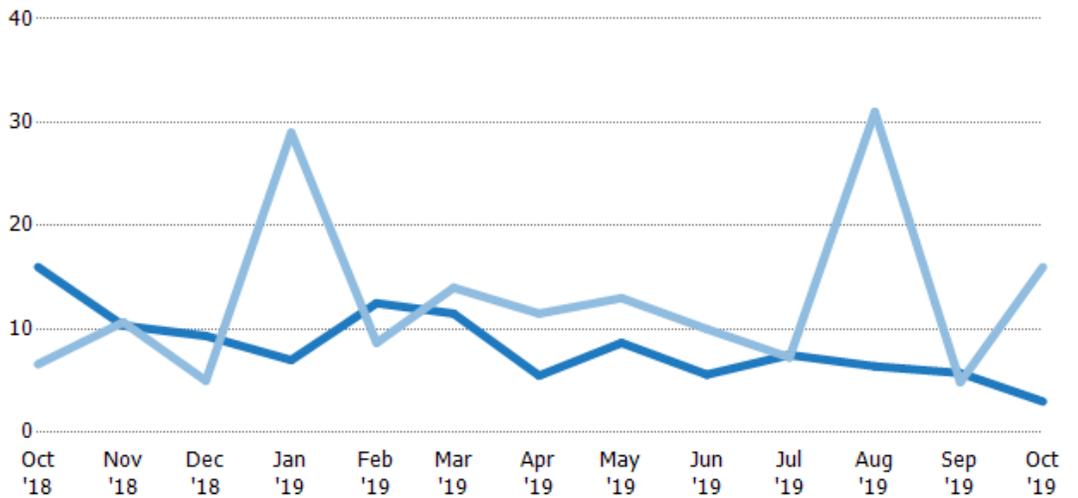
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Oct '19	3	-81.3%
Oct '18	16	142.4%
Oct '17	6.6	41.4%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	16	10.3	9.33	7	12.5	11.5	5.5	8.67	5.6	7.5	6.4	5.75	3
Prior Year	6.6	10.7	5	29	8.67	14	11.5	13	10	7.25	31	4.86	16
Percent Change from Prior Year	142%	-3%	87%	-76%	44%	-18%	-52%	-33%	-44%	3%	-79%	18%	-81%

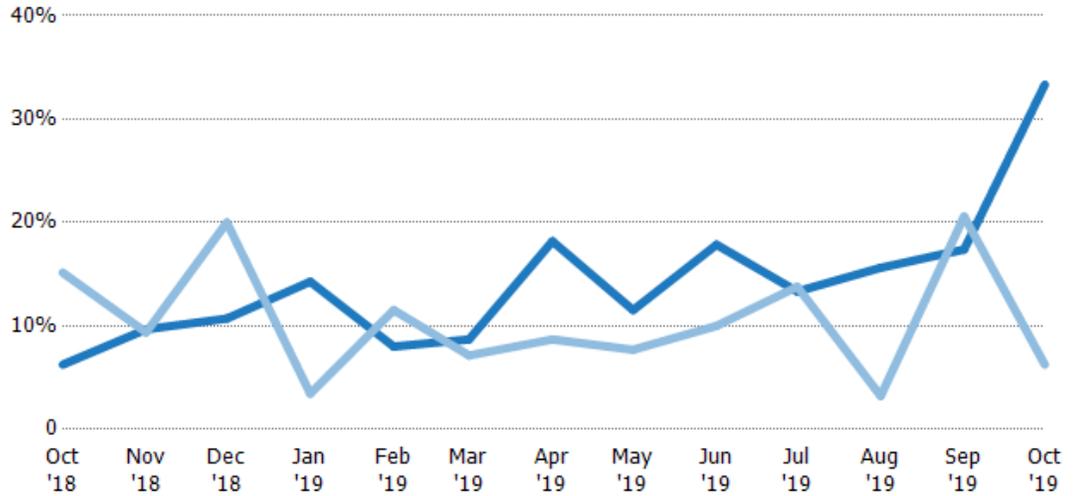
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Oct '19	33%	-27.1%
Oct '18	6%	8.9%
Oct '17	15%	-29.3%



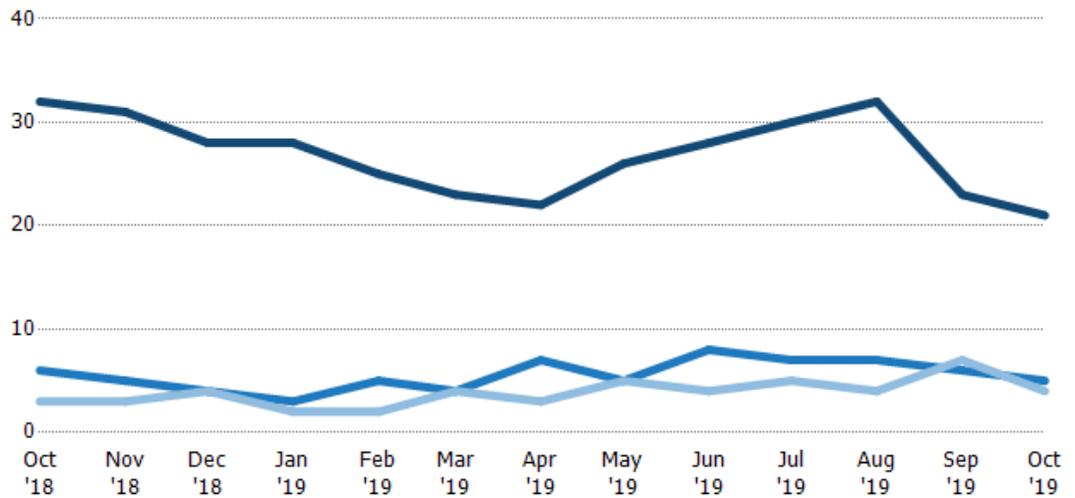
Current Year	6%	10%	11%	14%	8%	9%	18%	12%	18%	13%	16%	17%	33%
Prior Year	15%	9%	20%	3%	12%	7%	9%	8%	10%	14%	3%	21%	6%
Change from Prior Year	9%	0%	9%	-11%	4%	-2%	-9%	-4%	-8%	0%	-12%	3%	-27%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	32	31	28	28	25	23	22	26	28	30	32	23	21
Pending	6	5	4	3	5	4	7	5	8	7	7	6	5
Sold	3	3	4	2	2	4	3	5	4	5	4	7	4

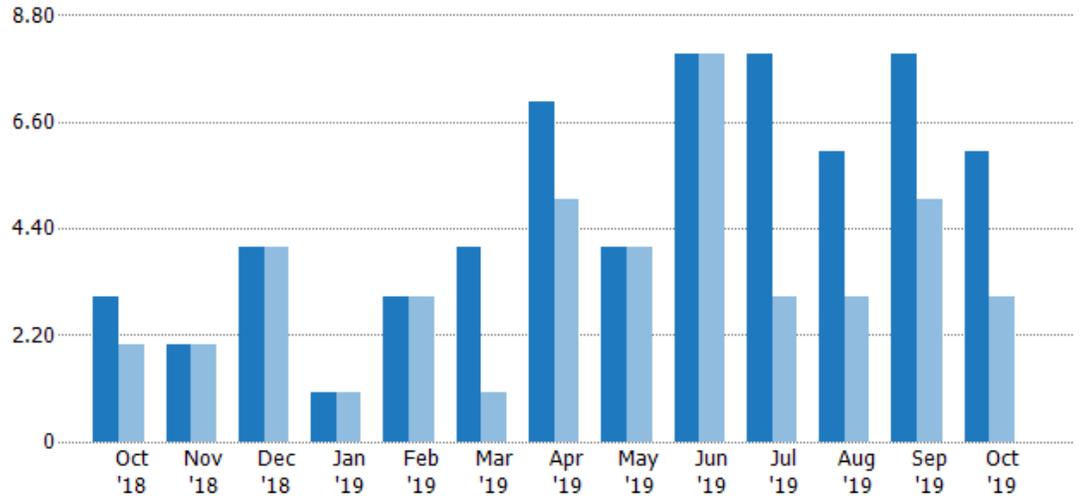
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	6	100%
Oct '18	3	50%
Oct '17	2	50%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	3	2	4	1	3	4	7	4	8	8	6	8	6
Prior Year	2	2	4	1	3	1	5	4	8	3	3	5	3
Percent Change from Prior Year	50%	0%	0%	0%	0%	300%	40%	0%	0%	167%	100%	60%	100%

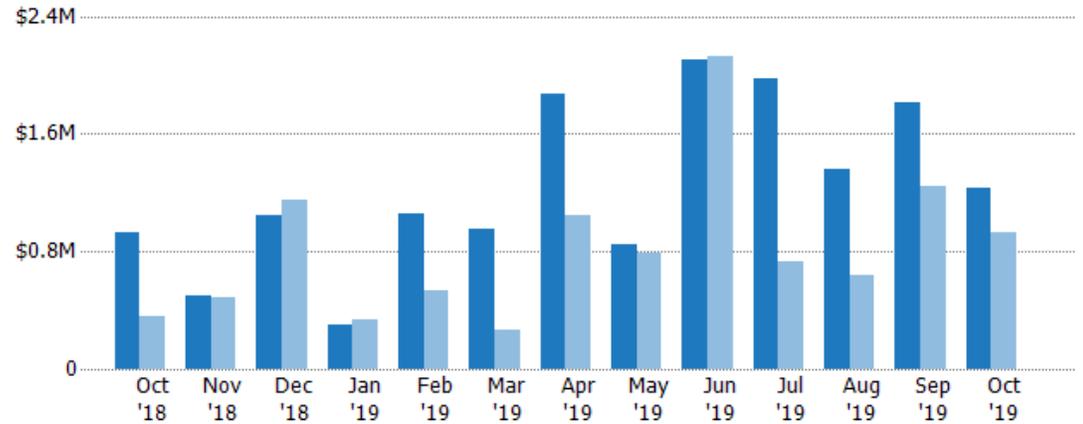
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$1.24M	32.3%
Oct '18	\$934K	159.4%
Oct '17	\$360K	115%



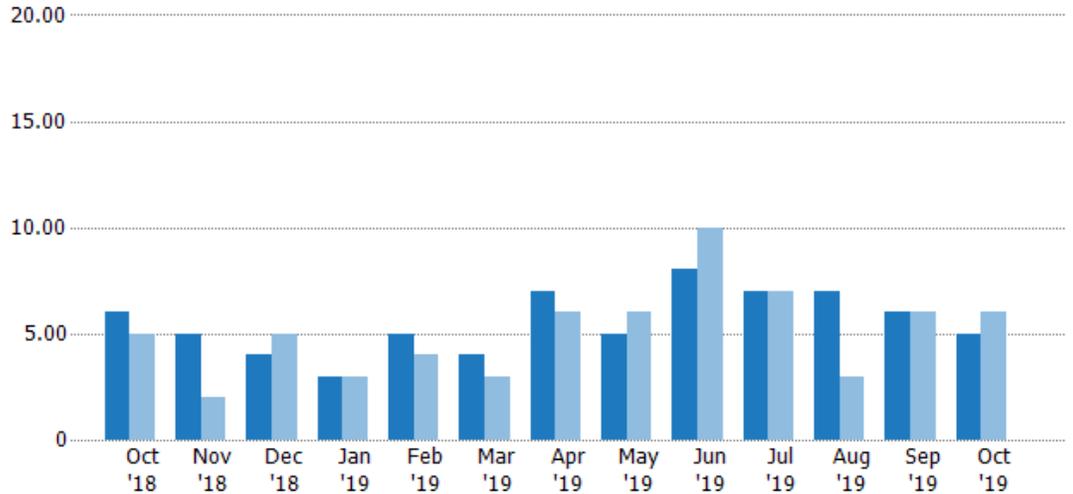
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K	\$2.1M	\$1.98M	\$1.36M	\$1.81M	\$1.24M
Prior Year	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$735K	\$641K	\$1.24M	\$934K
Percent Change from Prior Year	159%	1%	-10%	-12%	98%	251%	80%	7%	-1%	169%	112%	46%	32%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Oct '19	5	-16.7%
Oct '18	6	20%
Oct '17	5	40%

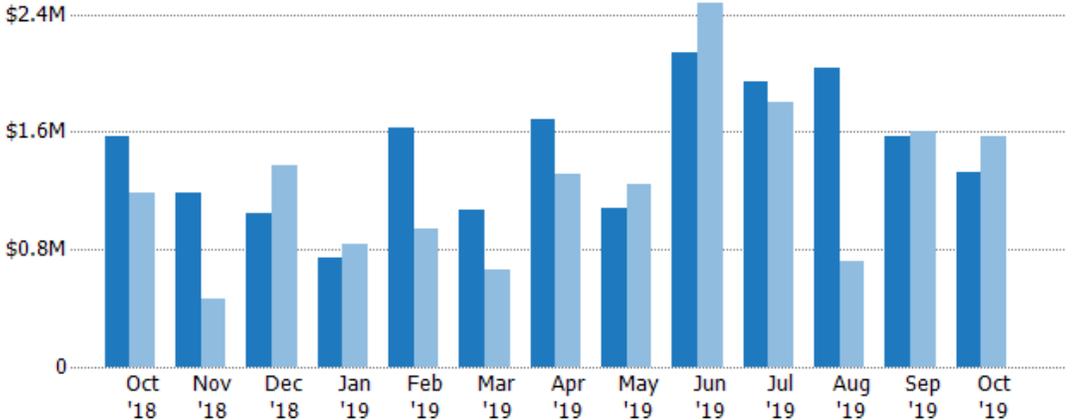
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	6	5	4	3	5	4	7	5	8	7	7	6	5
Prior Year	5	2	5	3	4	3	6	6	10	7	3	6	6
Percent Change from Prior Year	20%	150%	-20%	0%	25%	33%	17%	-17%	-20%	0%	133%	0%	-17%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Oct '19	\$1.33M	-15.4%
Oct '18	\$1.57M	32.4%
Oct '17	\$1.18M	36.7%

	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.57M	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.08M	\$2.14M	\$1.94M	\$2.04M	\$1.57M	\$1.33M
Prior Year	\$1.18M	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.6M	\$1.57M
Percent Change from Prior Year	32%	156%	-24%	-12%	73%	60%	29%	-14%	-13%	7%	181%	-2%	-15%

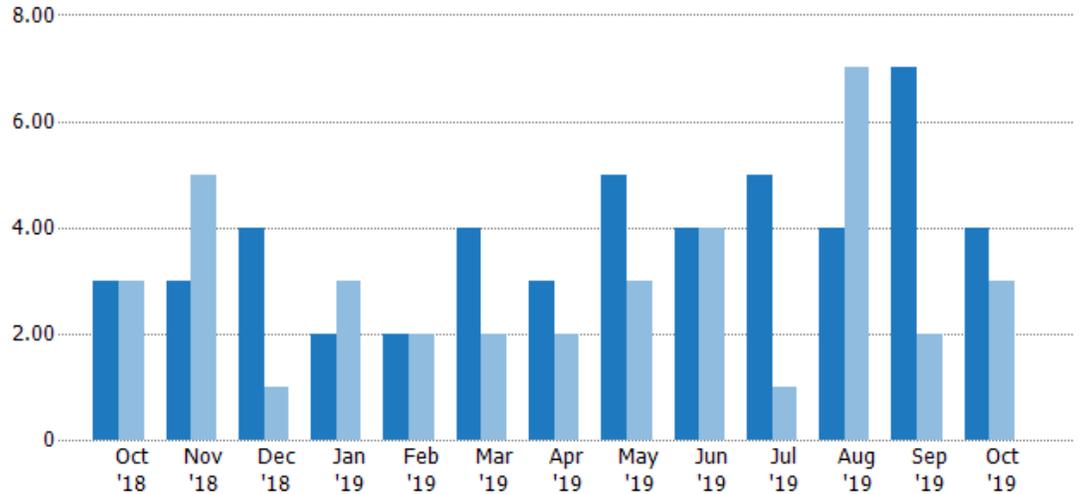
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	4	33.3%
Oct '18	3	0%
Oct '17	3	0%



Current Year	3	3	4	2	2	4	3	5	4	5	4	7	4
Prior Year	3	5	1	3	2	2	2	3	4	1	7	2	3
Percent Change from Prior Year	0%	-40%	300%	-33%	0%	100%	50%	67%	0%	400%	-43%	250%	33%

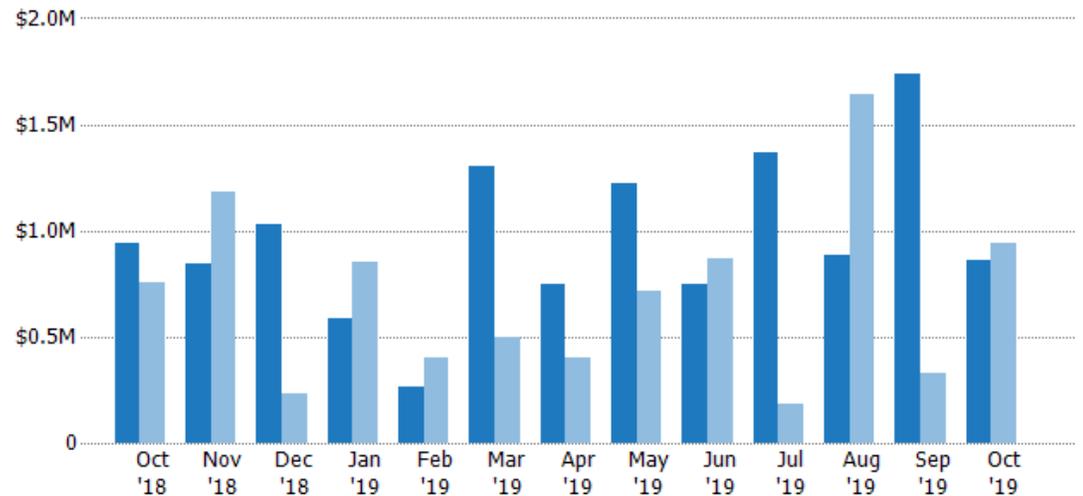
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$861K	-8.7%
Oct '18	\$943K	24.8%
Oct '17	\$756K	-33%



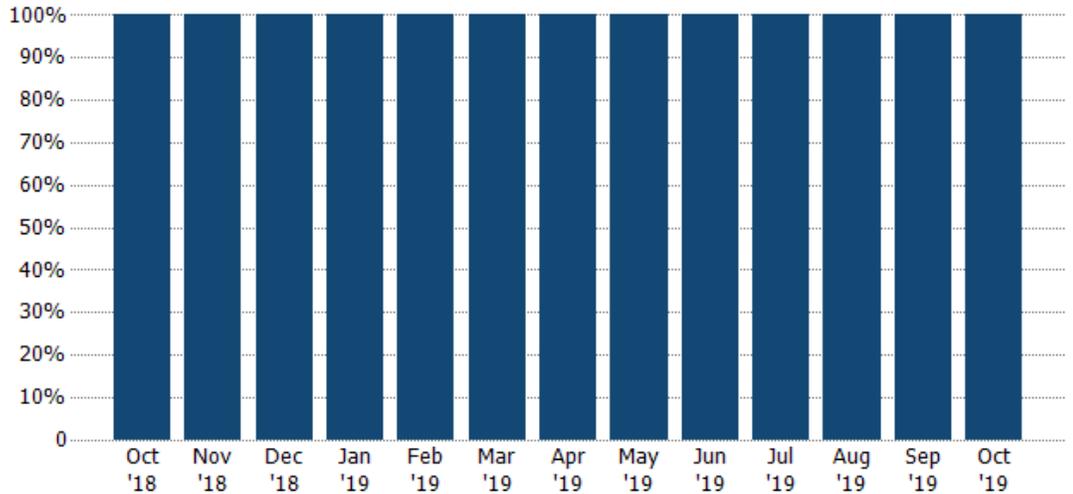
Current Year	\$943K	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.37M	\$887K	\$1.74M	\$861K
Prior Year	\$756K	\$1.18M	\$234K	\$853K	\$399K	\$500K	\$399K	\$714K	\$870K	\$183K	\$1.64M	\$326K	\$943K
Percent Change from Prior Year	25%	-29%	340%	-32%	-33%	161%	87%	71%	-14%	649%	-46%	433%	-9%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

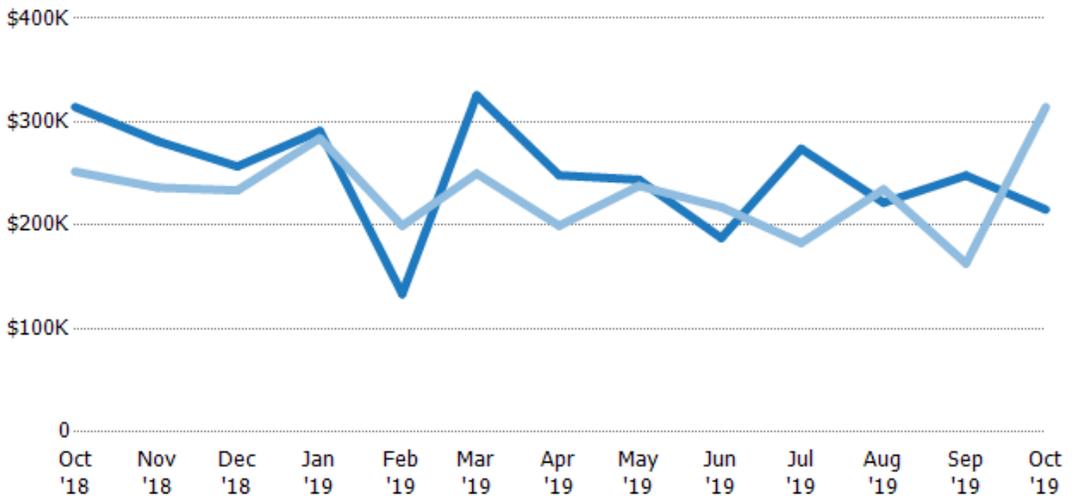
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Oct '19	\$215K	-31.6%
Oct '18	\$314K	24.8%
Oct '17	\$252K	-33%

■ Current Year	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K	\$248K	\$215K
■ Prior Year	\$252K	\$236K	\$234K	\$284K	\$200K	\$250K	\$200K	\$238K	\$218K	\$183K	\$235K	\$163K	\$314K
Percent Change from Prior Year	25%	19%	10%	2%	-33%	30%	24%	3%	-14%	50%	-5%	52%	-32%

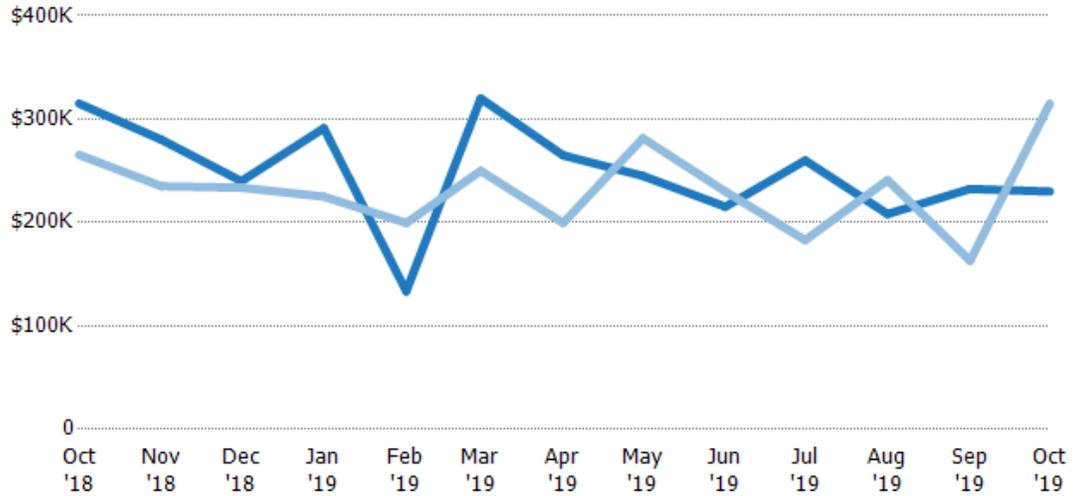
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$230K	-27%
Oct '18	\$315K	18.6%
Oct '17	\$266K	-41.6%



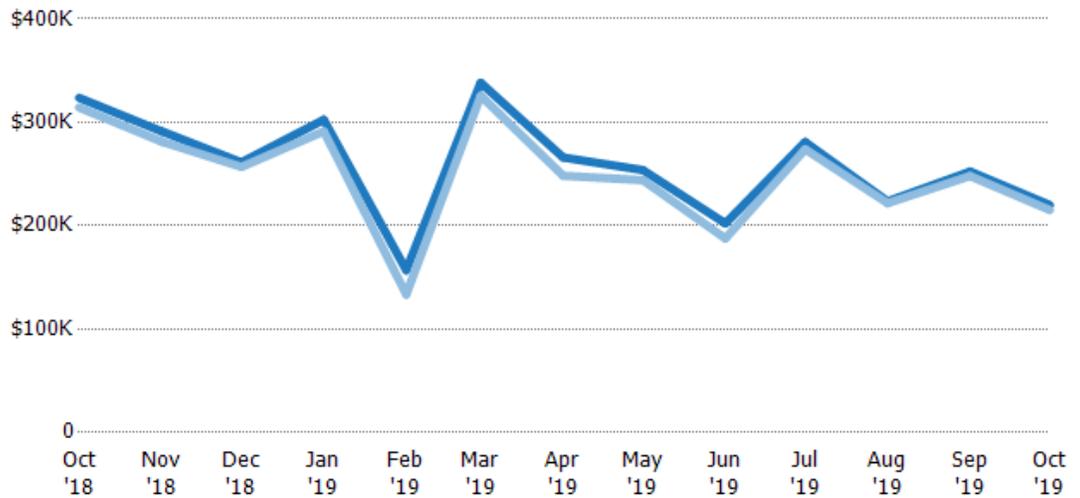
Current Year	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K	\$233K	\$230K
Prior Year	\$266K	\$235K	\$234K	\$225K	\$200K	\$250K	\$200K	\$282K	\$230K	\$183K	\$241K	\$163K	\$315K
Percent Change from Prior Year	19%	19%	3%	29%	-33%	28%	33%	-13%	-6%	42%	-14%	43%	-27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



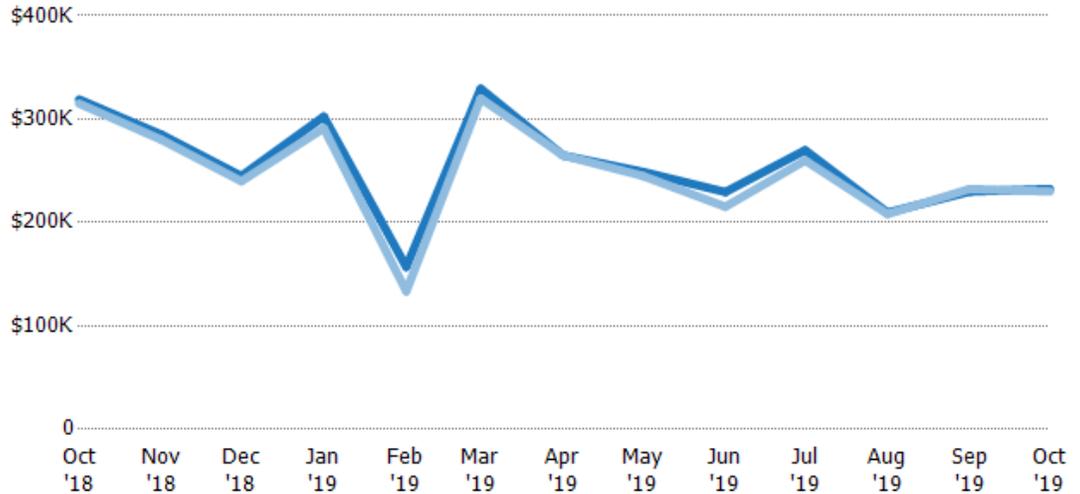
Avg List Price	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K	\$252K	\$220K
Avg Sales Price	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K	\$248K	\$215K
Avg Sales Price as a % of Avg List Price	97%	97%	98%	96%	85%	96%	93%	96%	93%	98%	99%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

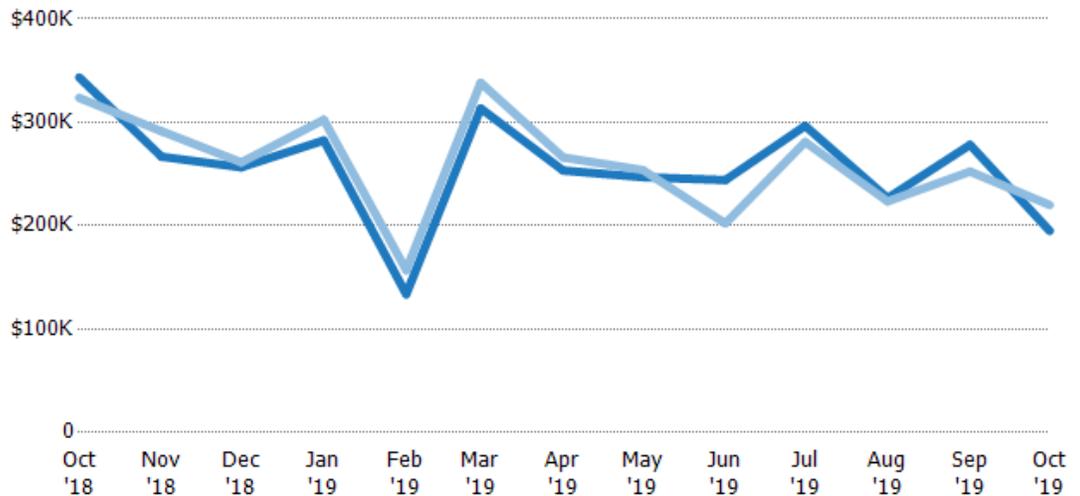


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

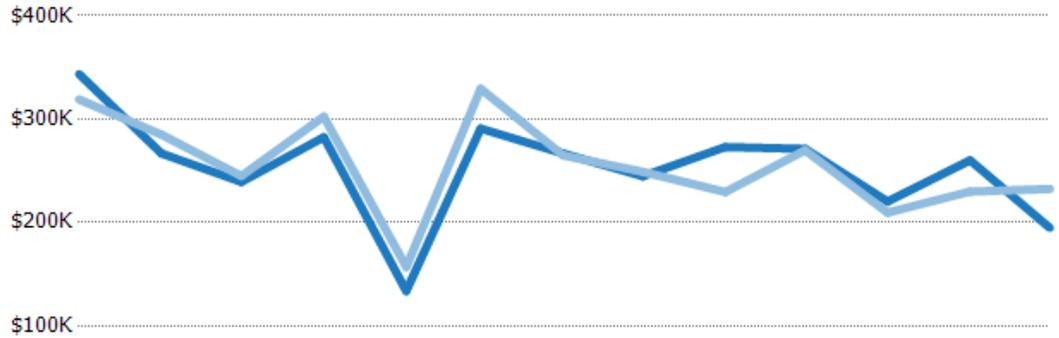


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$344K	\$267K	\$239K	\$282K	\$134K	\$291K	\$267K	\$245K	\$273K	\$271K	\$220K	\$260K	\$195K
Median Sales Price	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K	\$230K	\$232K
Med Sales Price as a % of Med Est Value	93%	107%	102%	107%	117%	113%	99%	102%	84%	100%	95%	88%	119%