

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

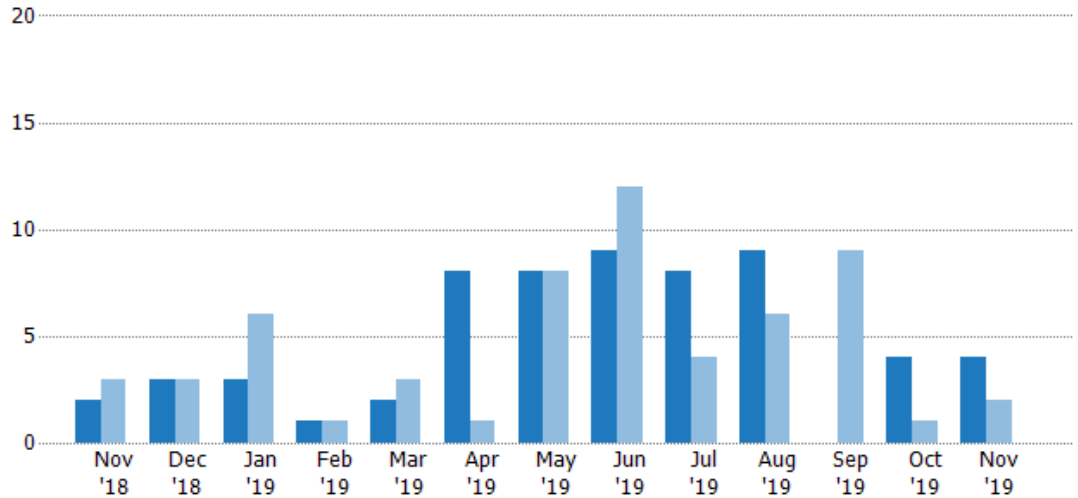
Key Metrics	Nov 2019	Nov 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	2	+100%	56	53	+5.7%
New Listing Volume	\$1,324,400	\$494,900	+167.6%	\$15,010,600	\$19,147,849	-21.6%
Active Listing Count	16	31	-48.4%	N/A	N/A	
Active Listing Volume	\$10,375,500	\$13,599,800	-23.7%	N/A	N/A	
Average Listing Price	\$648,469	\$438,703	+47.8%	\$482,461	\$424,082	+13.8%
Median Listing Price	\$317,250	\$280,000	+13.3%	\$285,762	\$253,170	+12.9%
Median Days in RPR	185	158	+17.1%	133.41	129.36	+3.1%
Months of Inventory	4	10.3	-61.3%	8.6	8.2	+4.7%
Absorption Rate	25%	9.68%	+15.3%	11.68%	12.23%	-0.5%
Sales Activity Charts Metrics						
New Pending Sales Count	5	2	+150%	60	38	+57.9%
New Pending Sales Volume	\$1,384,200	\$494,900	+179.7%	\$14,883,900	\$9,139,449	+62.9%
Pending Sales Count	6	5	+20%	N/A	N/A	
Pending Sales Volume	\$1,295,200	\$1,188,400	+9%	N/A	N/A	
Closed Sales Count	4	3	+33.3%	44	32	+37.5%
Closed Sales Volume	\$1,412,500	\$844,000	+67.4%	\$11,134,038	\$7,673,425	+45.1%
Average Sales Price	\$353,125	\$281,333	+25.5%	\$253,046	\$239,795	+5.5%
Median Sales Price	\$277,000	\$280,000	-1.1%	\$245,418	\$241,194	+1.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



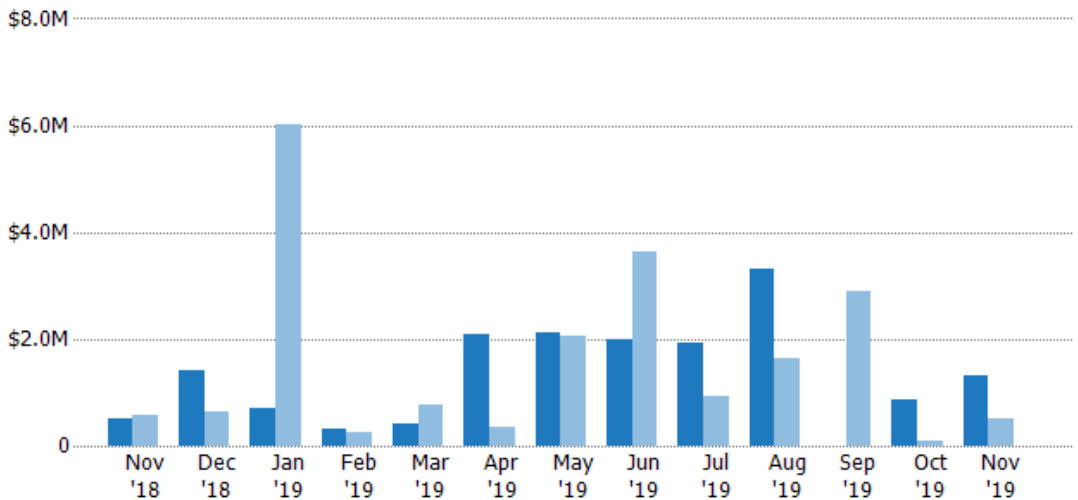
Current Year	2	3	3	1	2	8	8	9	8	9	-	4	4
Prior Year	3	3	6	1	3	1	8	12	4	6	9	1	2
Percent Change from Prior Year	-33%	0%	-50%	0%	-33%	700%	0%	-25%	100%	50%	-100%	300%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$495K	\$1.42M	\$696K	\$319K	\$410K	\$2.1M	\$2.11M	\$1.98M	\$1.92M	\$3.3M	-	\$849K	\$1.32M
Prior Year	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M	\$3.65M	\$936K	\$1.65M	\$2.88M	\$80K	\$495K
Percent Change from Prior Year	-14%	121%	-88%	34%	-48%	501%	2%	-46%	105%	100%	-100%	962%	168%

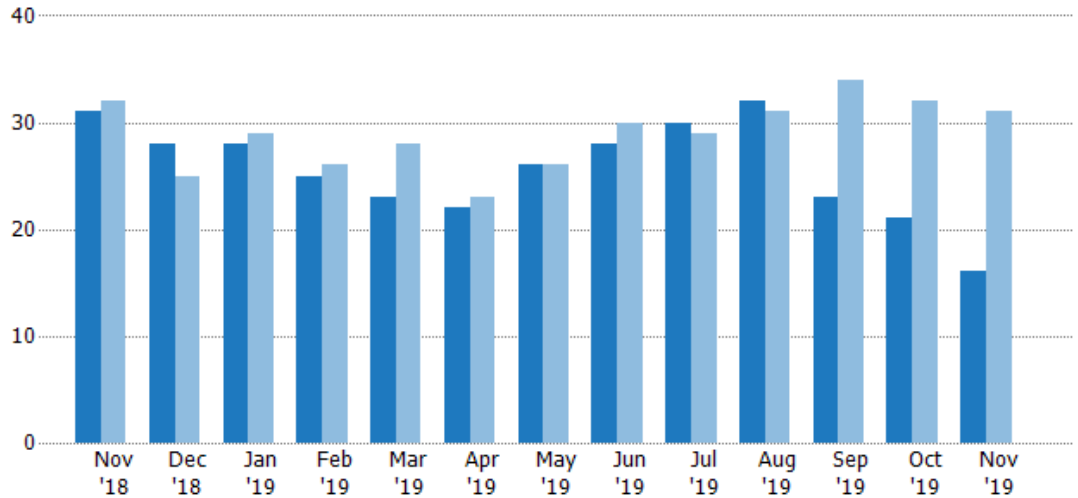
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '19	16	-48.4%
Nov '18	31	-3.1%
Nov '17	32	6.3%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	31	28	28	25	23	22	26	28	30	32	23	21	16
Prior Year	32	25	29	26	28	23	26	30	29	31	34	32	31
Percent Change from Prior Year	-3%	12%	-3%	-4%	-18%	-4%	0%	-7%	3%	3%	-32%	-34%	-48%

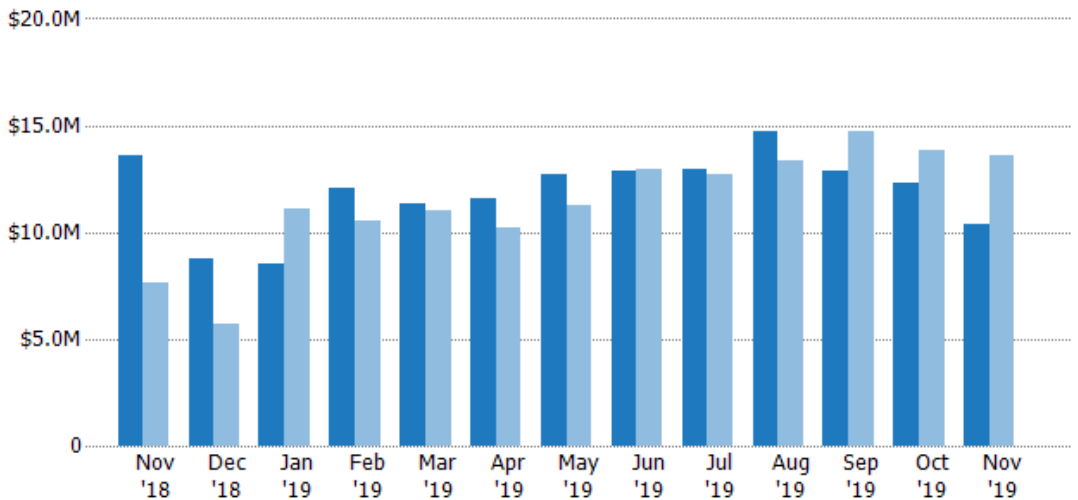
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '19	\$10.4M	-23.7%
Nov '18	\$13.6M	77.6%
Nov '17	\$7.66M	129.6%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$13.6M	\$8.76M	\$8.51M	\$12M	\$11.4M	\$11.5M	\$12.7M	\$12.8M	\$12.9M	\$14.7M	\$12.8M	\$12.3M	\$10.4M
Prior Year	\$7.66M	\$5.68M	\$11.1M	\$10.5M	\$11M	\$10.2M	\$11.3M	\$13M	\$12.7M	\$13.4M	\$14.7M	\$13.8M	\$13.6M
Percent Change from Prior Year	78%	54%	-23%	14%	3%	13%	13%	-1%	2%	10%	-13%	-11%	-24%

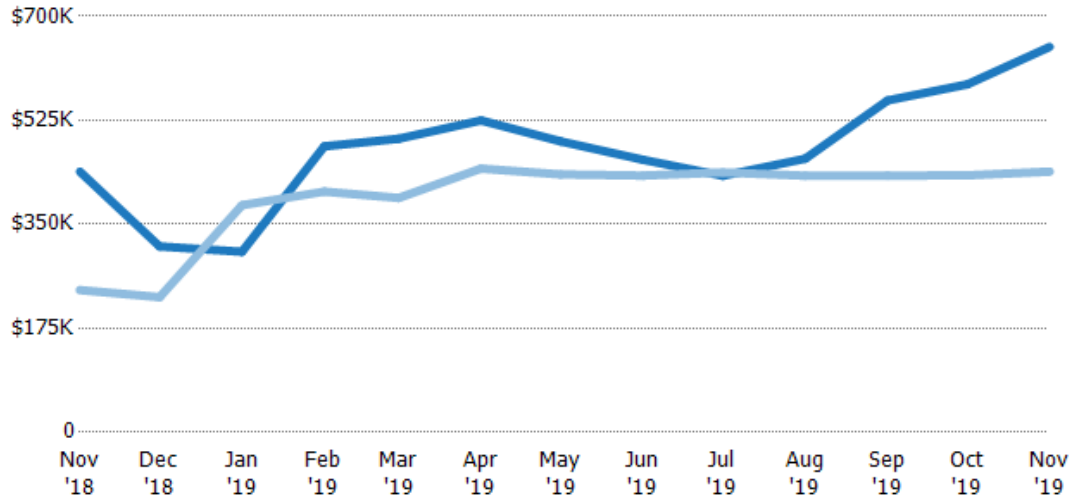
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '19	\$648K	47.8%
Nov '18	\$439K	83.4%
Nov '17	\$239K	116.1%



Current Year	\$439K	\$313K	\$304K	\$481K	\$494K	\$525K	\$489K	\$459K	\$432K	\$460K	\$558K	\$585K	\$648K
Prior Year	\$239K	\$227K	\$382K	\$405K	\$394K	\$444K	\$434K	\$432K	\$437K	\$432K	\$432K	\$432K	\$439K
Percent Change from Prior Year	83%	38%	-20%	19%	25%	18%	13%	6%	-1%	7%	29%	35%	48%

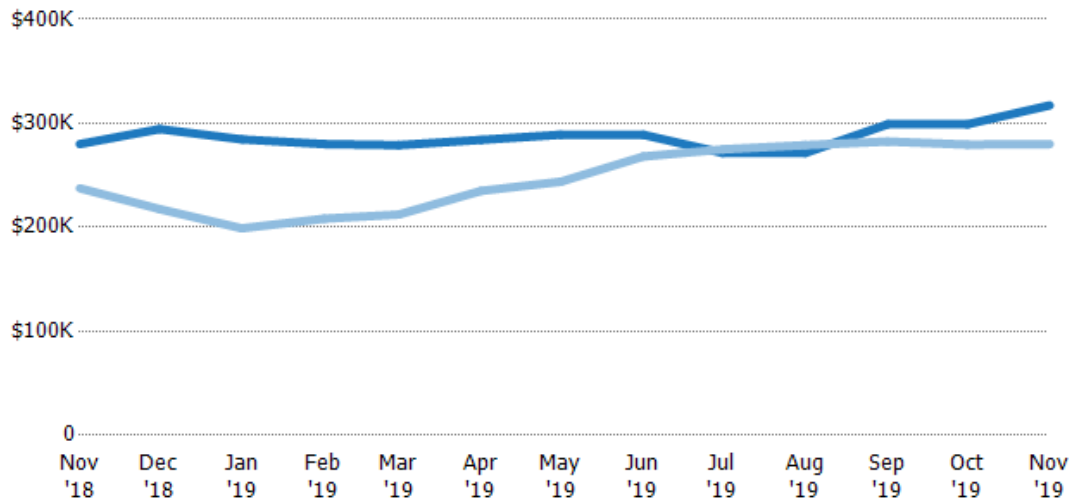
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '19	\$317K	13.3%
Nov '18	\$280K	17.9%
Nov '17	\$238K	12.4%



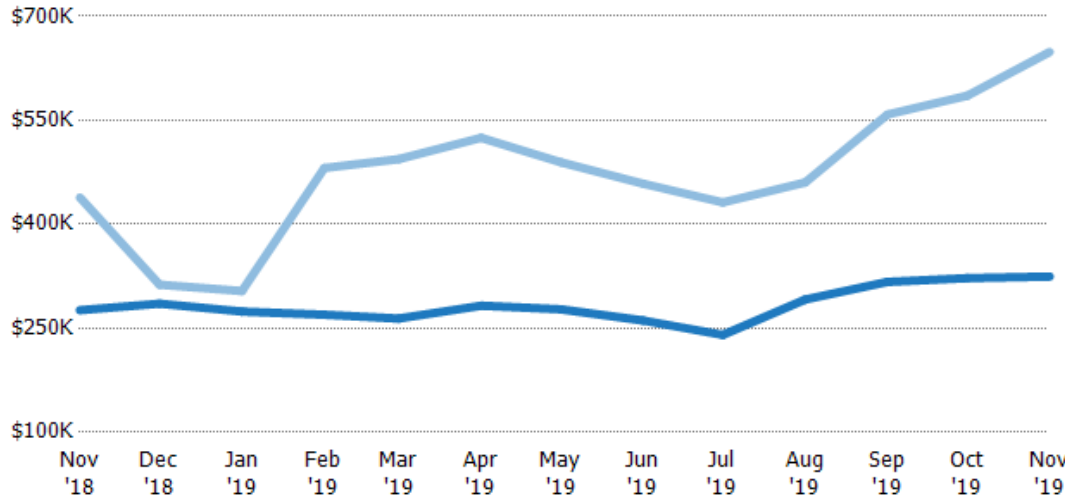
Current Year	\$280K	\$294K	\$285K	\$280K	\$279K	\$284K	\$289K	\$289K	\$271K	\$271K	\$299K	\$299K	\$317K
Prior Year	\$238K	\$218K	\$199K	\$208K	\$212K	\$235K	\$244K	\$268K	\$275K	\$279K	\$282K	\$280K	\$280K
Percent Change from Prior Year	18%	35%	43%	34%	31%	21%	19%	8%	-1%	-3%	6%	7%	13%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



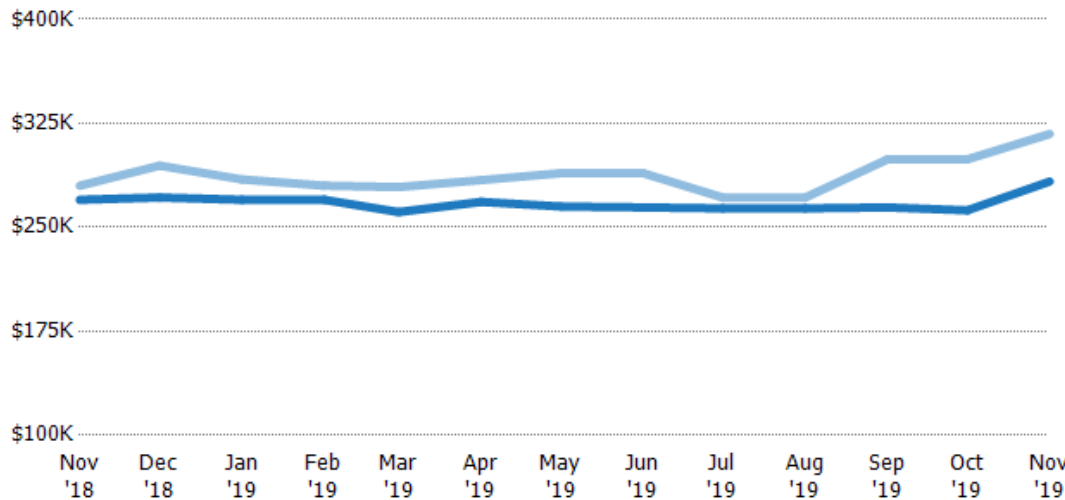
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$276K	\$286K	\$274K	\$270K	\$264K	\$283K	\$277K	\$261K	\$240K	\$291K	\$317K	\$322K	\$325K
Avg Listing Price	\$439K	\$313K	\$304K	\$481K	\$494K	\$525K	\$489K	\$459K	\$432K	\$460K	\$558K	\$585K	\$648K
Avg Listing Price as a % of Avg Est Value	159%	110%	111%	178%	187%	186%	176%	176%	179%	158%	176%	182%	200%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$270K	\$271K	\$270K	\$270K	\$261K	\$268K	\$265K	\$264K	\$264K	\$264K	\$264K	\$262K	\$283K
Median Listing Price	\$280K	\$294K	\$285K	\$280K	\$279K	\$284K	\$289K	\$289K	\$271K	\$271K	\$299K	\$299K	\$317K
Med Listing Price as a % of Med Est Value	104%	108%	105%	104%	107%	106%	109%	109%	103%	103%	113%	114%	112%

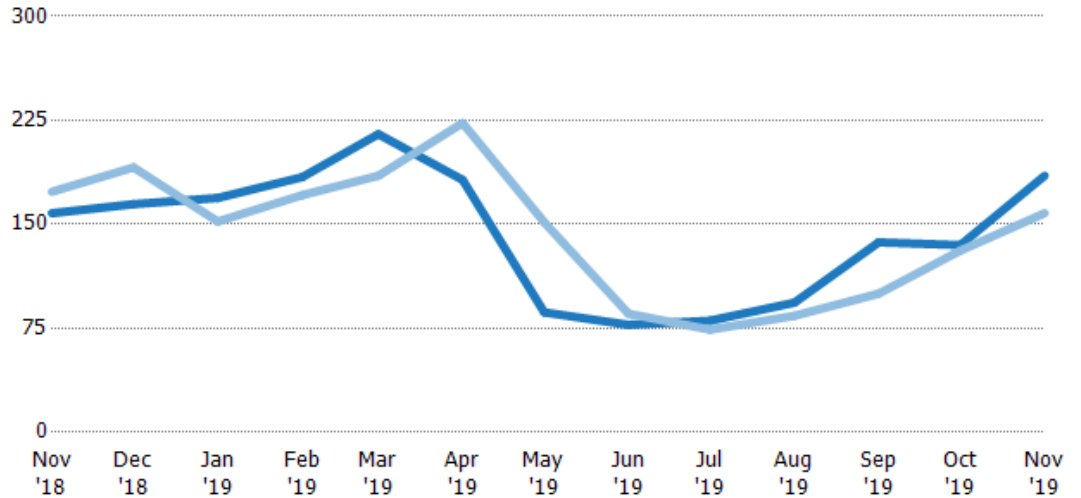
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Nov '19	185	17.1%
Nov '18	158	-8.9%
Nov '17	174	-6.3%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	158	165	169	184	215	182	86.5	77.5	80.5	93.5	137	135	185
Prior Year	174	191	152	171	185	223	152	85.5	74	84	100	131	158
Percent Change from Prior Year	-9%	-14%	11%	8%	16%	-18%	-43%	-9%	9%	11%	37%	3%	17%

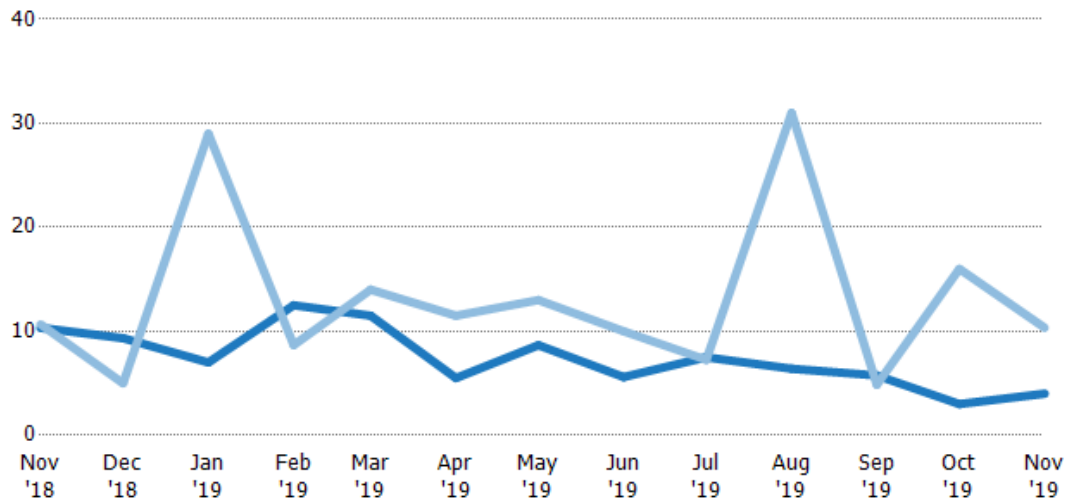
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Nov '19	4	-61.3%
Nov '18	10.3	-3.1%
Nov '17	10.7	6.3%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	10.3	9.33	7	12.5	11.5	5.5	8.67	5.6	7.5	6.4	5.75	3	4
Prior Year	10.7	5	29	8.67	14	11.5	13	10	7.25	31	4.86	16	10.3
Percent Change from Prior Year	-3%	87%	-76%	44%	-18%	-52%	-33%	-44%	3%	-79%	18%	-81%	-61%

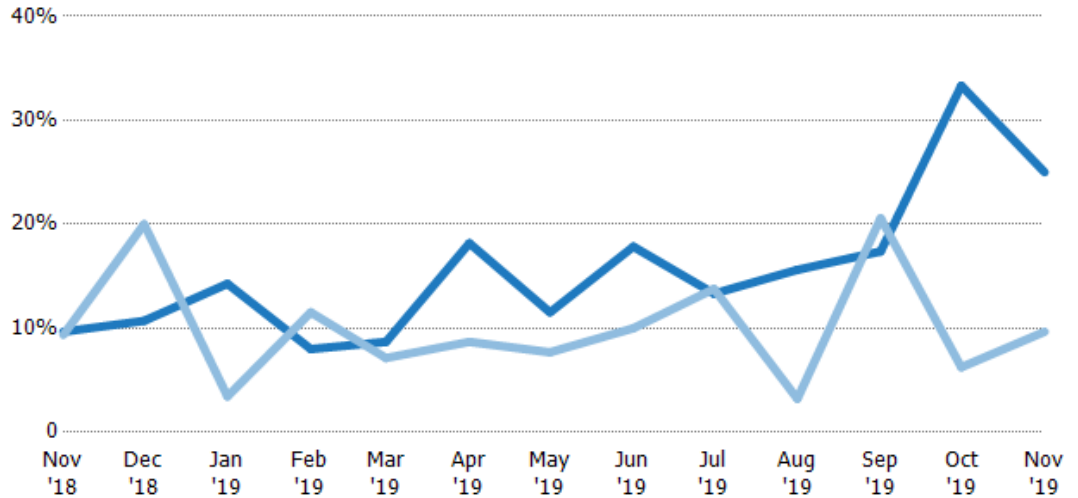
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Nov '19	25%	-15.3%
Nov '18	10%	-0.3%
Nov '17	9%	-5.9%



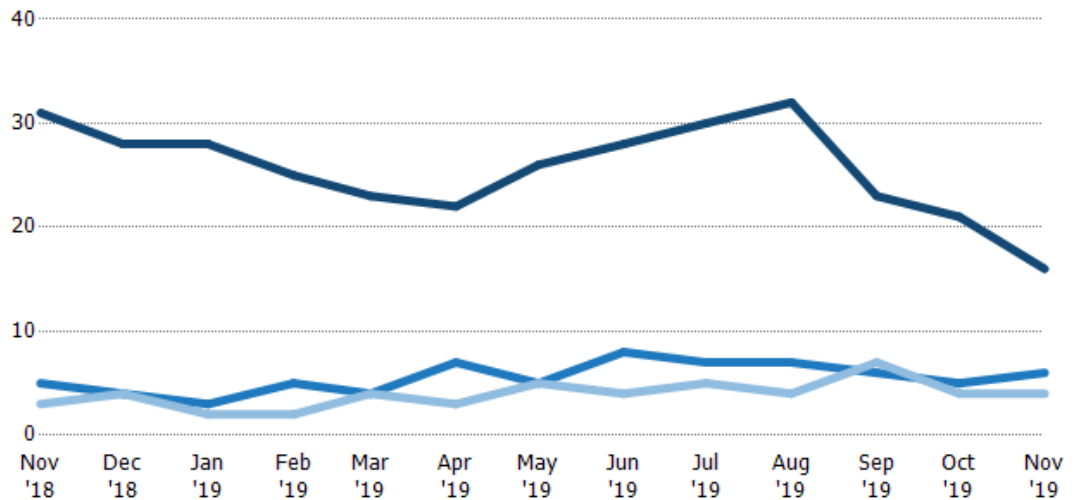
Current Year	10%	11%	14%	8%	9%	18%	12%	18%	13%	16%	17%	33%	25%
Prior Year	9%	20%	3%	12%	7%	9%	8%	10%	14%	3%	21%	6%	10%
Change from Prior Year	0%	9%	-11%	4%	-2%	-9%	-4%	-8%	0%	-12%	3%	-27%	-15%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	31	28	28	25	23	22	26	28	30	32	23	21	16
Pending	5	4	3	5	4	7	5	8	7	7	6	5	6
Sold	3	4	2	2	4	3	5	4	5	4	7	4	4

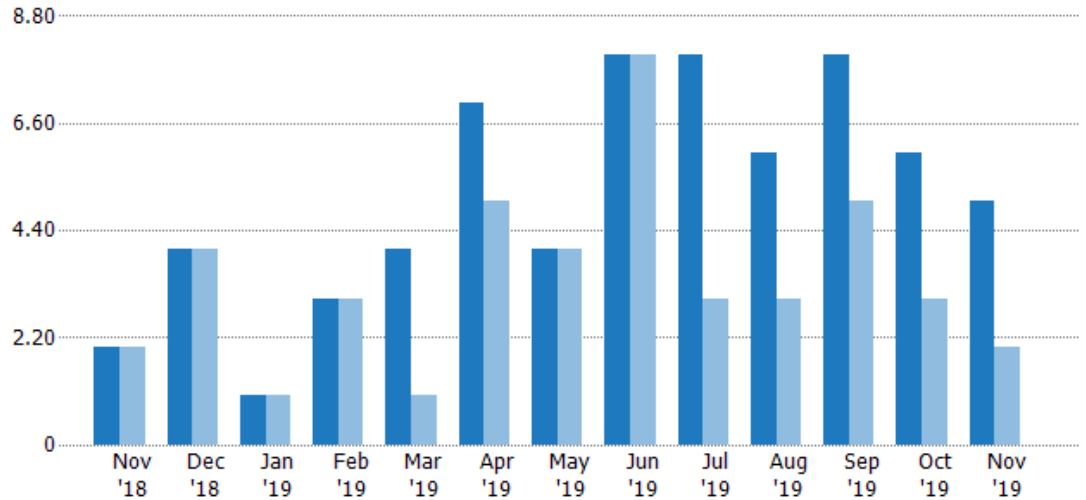
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '19	5	150%
Nov '18	2	0%
Nov '17	2	-50%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	2	4	1	3	4	7	4	8	8	6	8	6	5
Prior Year	2	4	1	3	1	5	4	8	3	3	5	3	2
Percent Change from Prior Year	0%	0%	0%	0%	300%	40%	0%	0%	167%	100%	60%	100%	150%

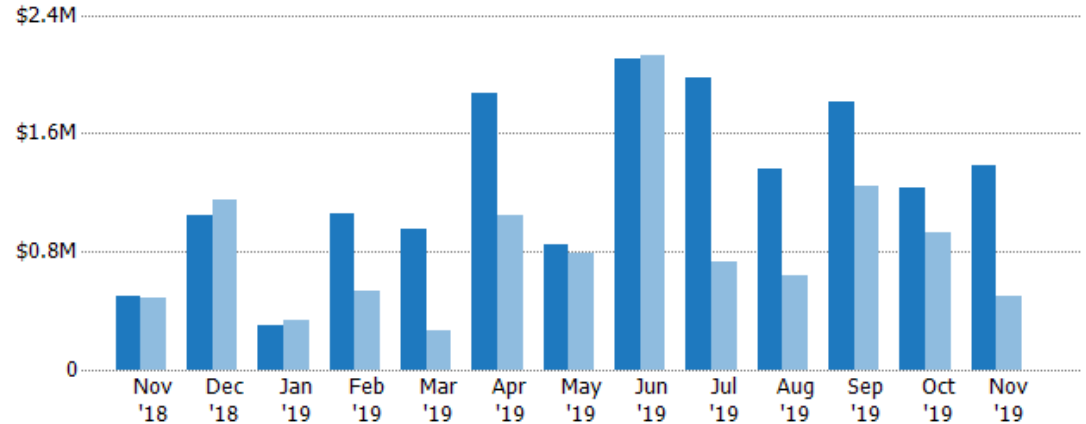
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '19	\$1.38M	179.7%
Nov '18	\$495K	1.2%
Nov '17	\$489K	-47%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K	\$2.1M	\$1.98M	\$1.36M	\$1.81M	\$1.24M	\$1.38M
Prior Year	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$735K	\$641K	\$1.24M	\$934K	\$495K
Percent Change from Prior Year	1%	-10%	-12%	98%	251%	80%	7%	-1%	169%	112%	46%	32%	180%

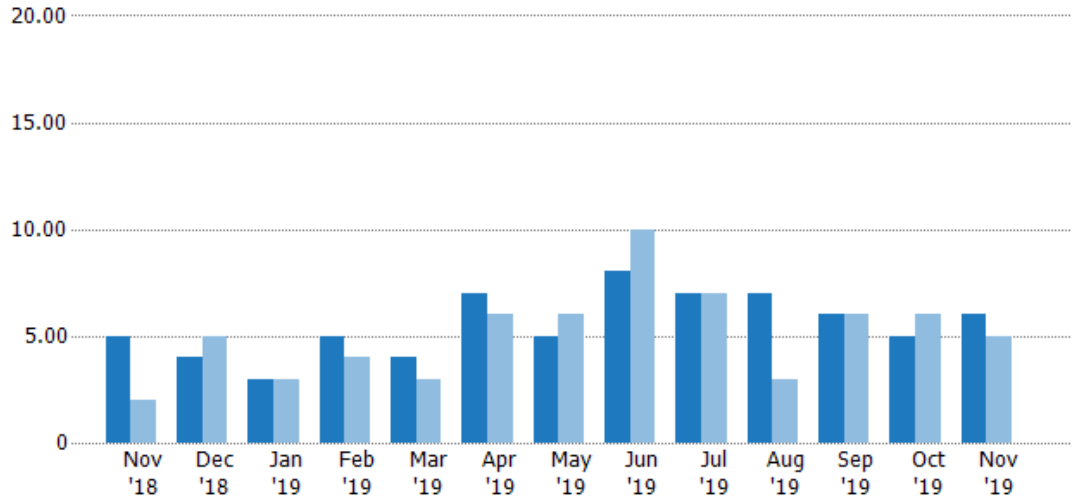
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '19	6	20%
Nov '18	5	150%
Nov '17	2	200%



Current Year	5	4	3	5	4	7	5	8	7	7	6	5	6
Prior Year	2	5	3	4	3	6	6	10	7	3	6	6	5
Percent Change from Prior Year	150%	-20%	0%	25%	33%	17%	-17%	-20%	0%	133%	0%	-17%	20%

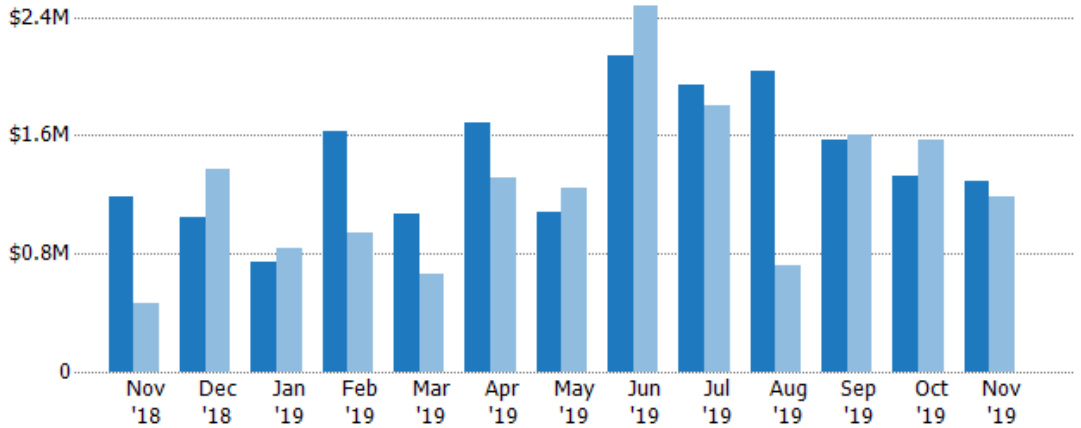
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '19	\$1.3M	9%
Nov '18	\$1.19M	156.1%
Nov '17	\$464K	210.8%



Current Year	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.08M	\$2.14M	\$1.94M	\$2.04M	\$1.57M	\$1.33M	\$1.3M
Prior Year	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.81M	\$724K	\$1.6M	\$1.57M	\$1.19M
Percent Change from Prior Year	156%	-24%	-12%	73%	60%	29%	-14%	-13%	7%	181%	-2%	-15%	9%

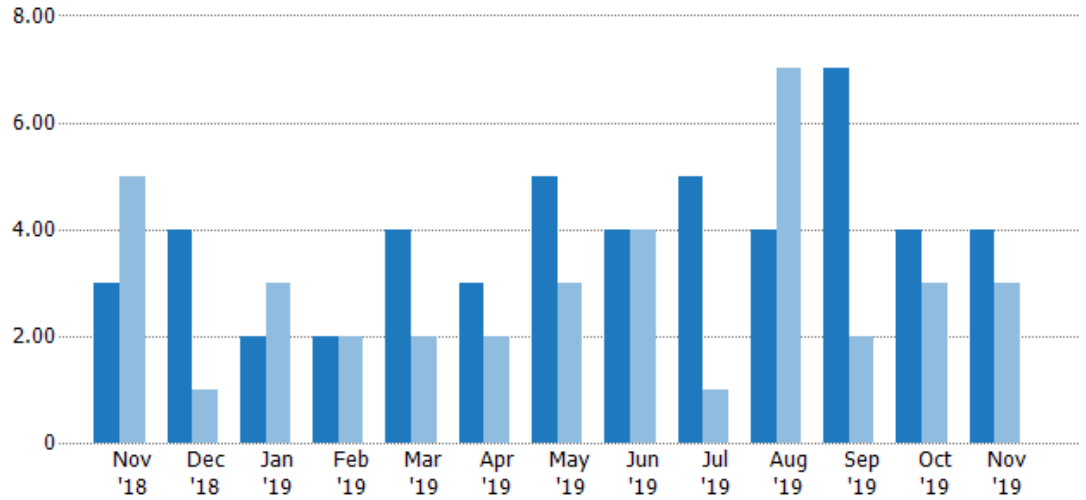
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '19	4	33.3%
Nov '18	3	-40%
Nov '17	5	-60%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	3	4	2	2	4	3	5	4	5	4	7	4	4
Prior Year	5	1	3	2	2	2	3	4	1	7	2	3	3
Percent Change from Prior Year	-40%	300%	-33%	0%	100%	50%	67%	0%	400%	-43%	250%	33%	33%

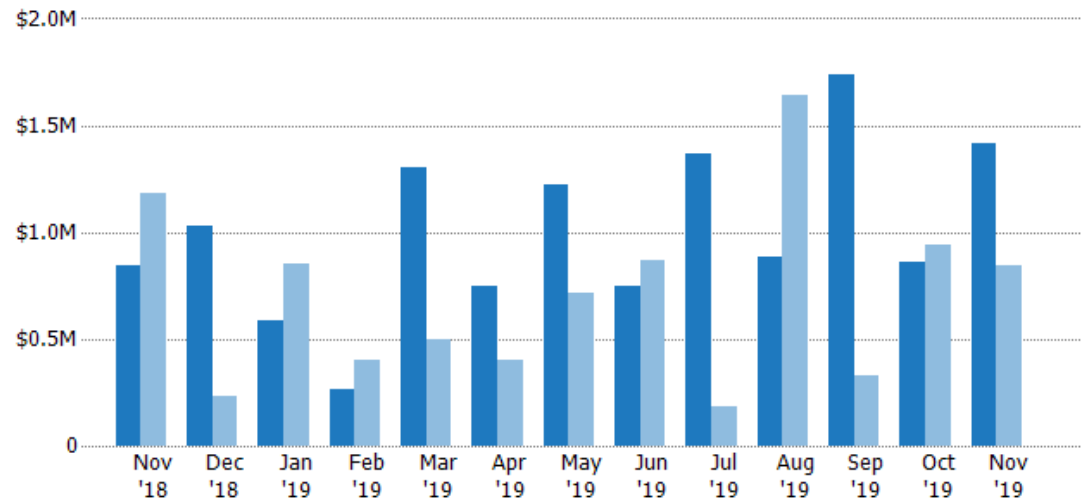
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '19	\$1.41M	67.4%
Nov '18	\$844K	-28.6%
Nov '17	\$1.18M	-64%



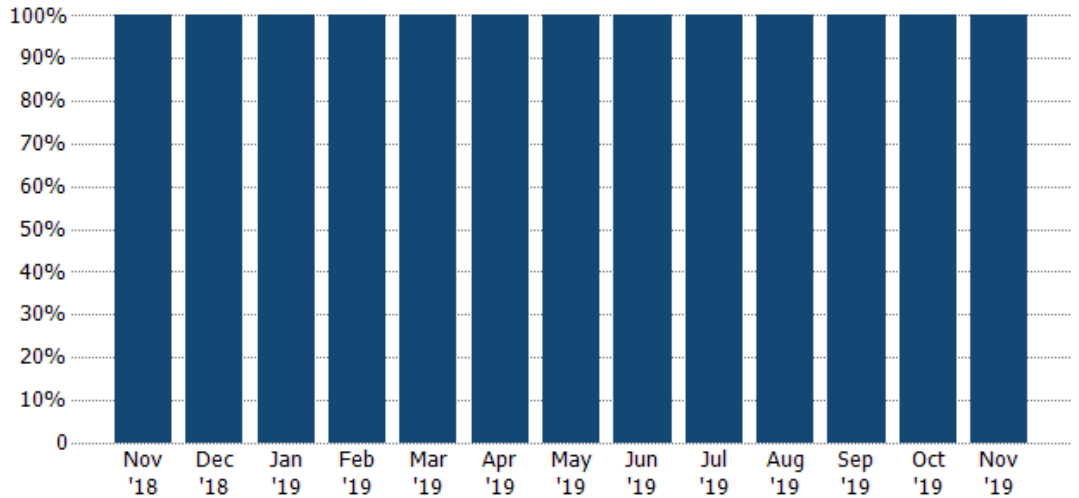
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.37M	\$887K	\$1.74M	\$861K	\$1.41M
Prior Year	\$1.18M	\$234K	\$853K	\$399K	\$500K	\$399K	\$714K	\$870K	\$183K	\$1.64M	\$326K	\$943K	\$844K
Percent Change from Prior Year	-29%	340%	-32%	-33%	161%	87%	71%	-14%	649%	-46%	433%	-9%	67%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

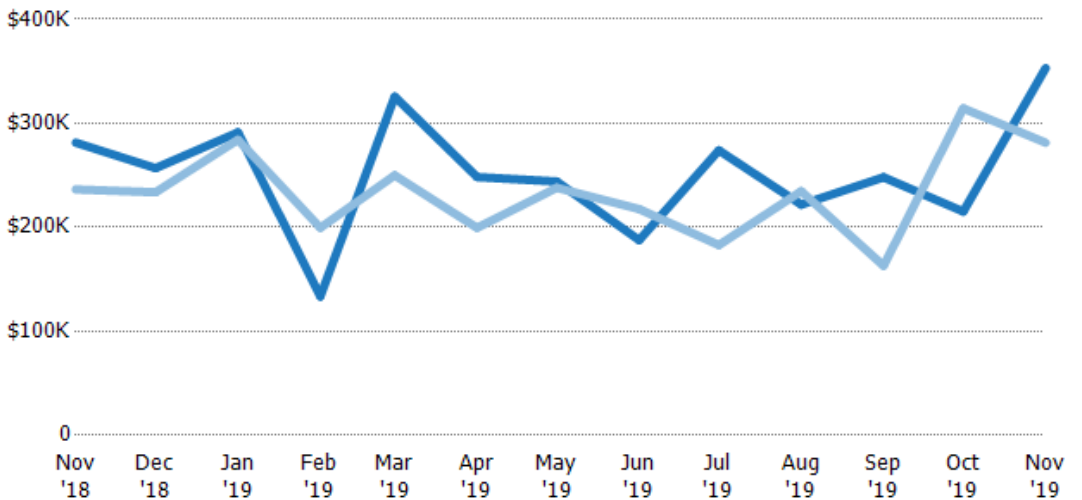
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K	\$248K	\$215K	\$353K
Prior Year	\$236K	\$234K	\$284K	\$200K	\$250K	\$200K	\$238K	\$218K	\$183K	\$235K	\$163K	\$314K	\$281K
Percent Change from Prior Year	19%	10%	2%	-33%	30%	24%	3%	-14%	50%	-5%	52%	-32%	26%

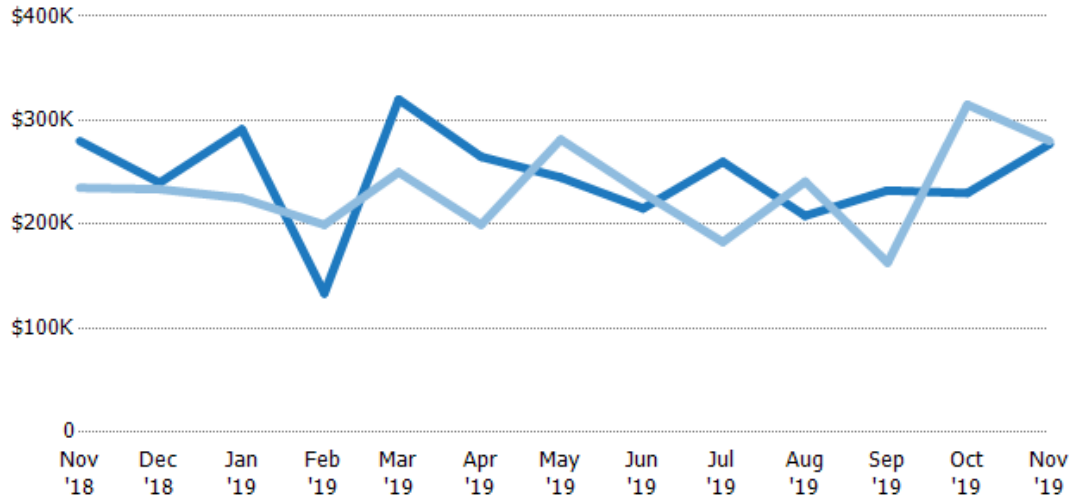
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '19	\$277K	-1.1%
Nov '18	\$280K	19.1%
Nov '17	\$235K	-9.6%



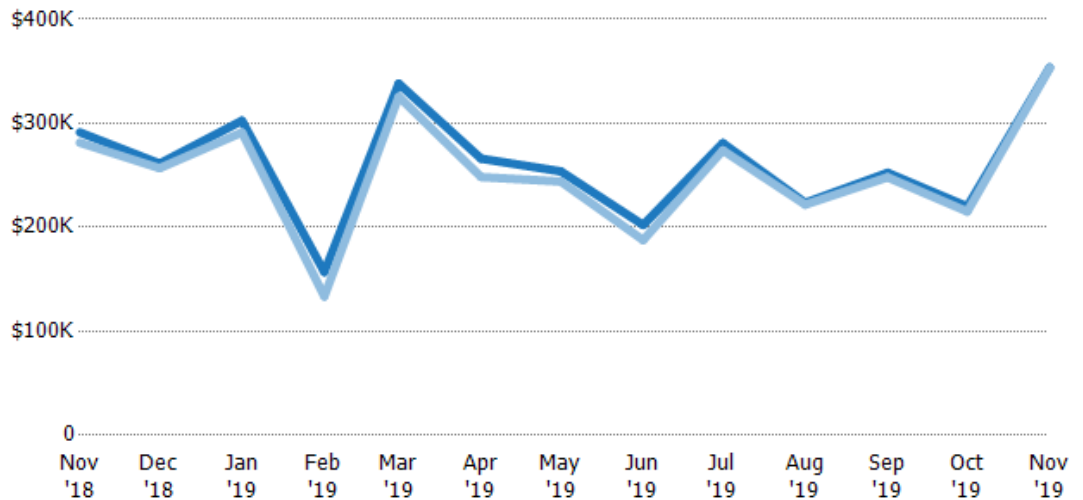
Current Year	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K	\$233K	\$230K	\$277K
Prior Year	\$235K	\$234K	\$225K	\$200K	\$250K	\$200K	\$282K	\$230K	\$183K	\$241K	\$163K	\$315K	\$280K
Percent Change from Prior Year	19%	3%	29%	-33%	28%	33%	-13%	-6%	42%	-14%	43%	-27%	-1%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



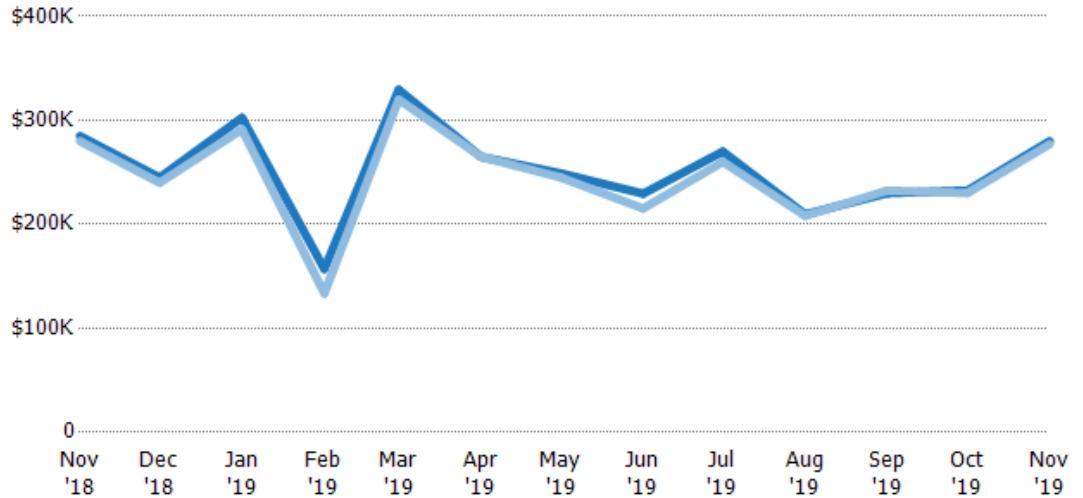
Avg List Price	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K	\$252K	\$220K	\$354K
Avg Sales Price	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K	\$248K	\$215K	\$353K
Avg Sales Price as a % of Avg List Price	97%	98%	96%	85%	96%	93%	96%	93%	98%	99%	98%	98%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



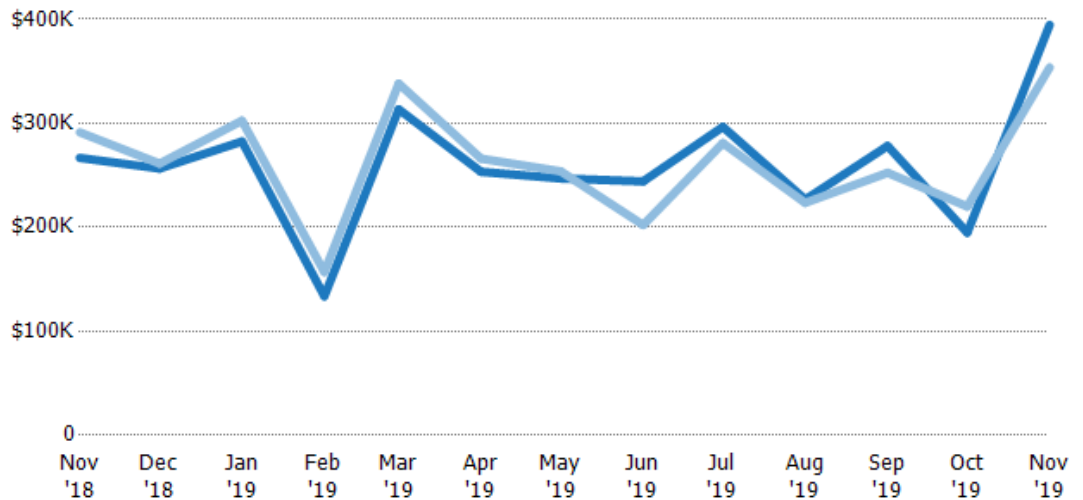
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median List Price	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K	\$230K	\$232K	\$280K
Median Sales Price	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K	\$233K	\$230K	\$277K
Med Sales Price as a % of Med List Price	98%	98%	96%	85%	97%	100%	98%	94%	96%	99%	101%	99%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



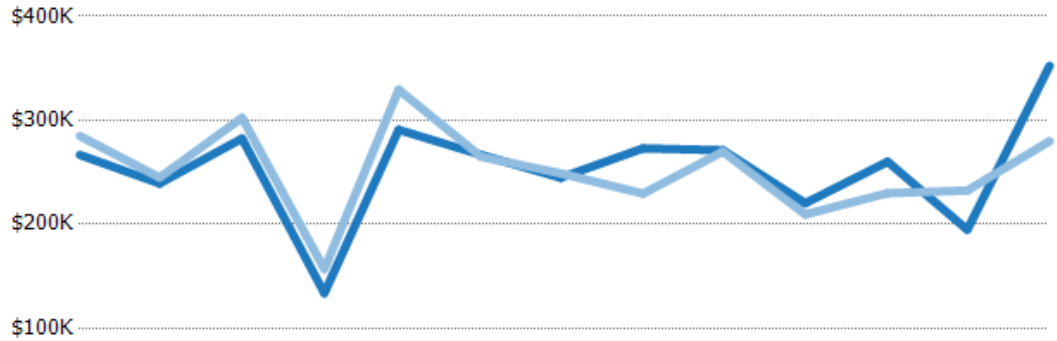
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$267K	\$256K	\$282K	\$134K	\$313K	\$253K	\$247K	\$244K	\$297K	\$227K	\$278K	\$195K	\$395K
Avg Sales Price	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K	\$252K	\$220K	\$354K
Avg Sales Price as a % of Avg Est Value	109%	102%	107%	117%	108%	105%	103%	83%	95%	99%	91%	113%	90%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$267K	\$239K	\$282K	\$134K	\$291K	\$267K	\$245K	\$273K	\$271K	\$220K	\$260K	\$195K	\$352K
Median Sales Price	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K	\$230K	\$232K	\$280K
Med Sales Price as a % of Med Est Value	107%	102%	107%	117%	113%	99%	102%	84%	100%	95%	88%	119%	79%