

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | Nov 2019     | Nov 2018     | + / -  | YTD 2019     | YTD 2018     | + / -  |
|--|--------------|--------------|--------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |              |              |        |              |              |        |
| New Listing Count                      | 9            | 10           | -10%   | 168          | 162          | +3.7%  |
| New Listing Volume                     | \$980,150    | \$1,388,500  | -29.4% | \$31,052,289 | \$30,601,613 | +1.5%  |
| Active Listing Count                   | 80           | 100          | -20%   | N/A          | N/A          |        |
| Active Listing Volume                  | \$16,990,389 | \$22,137,225 | -23.2% | N/A          | N/A          |        |
| Average Listing Price                  | \$212,380    | \$221,372    | -4.1%  | \$217,937    | \$222,561    | -2.1%  |
| Median Listing Price                   | \$149,900    | \$167,250    | -10.4% | \$164,932    | \$169,701    | -2.8%  |
| Median Days in RPR                     | 147.5        | 170.5        | -13.5% | 155.24       | 153.53       | +1.1%  |
| Months of Inventory                    | 10           | 20           | -50%   | 9.7          | 10.9         | -11.3% |
| Absorption Rate                        | 10%          | 5%           | +5%    | 10.34%       | 9.17%        | +1.2%  |
| <b>Sales Activity Charts Metrics</b>   |              |              |        |              |              |        |
| New Pending Sales Count                | 10           | 9            | +11.1% | 153          | 117          | +30.8% |
| New Pending Sales Volume               | \$1,614,800  | \$1,184,200  | +36.4% | \$27,160,900 | \$20,627,538 | +31.7% |
| Pending Sales Count                    | 22           | 16           | +37.5% | N/A          | N/A          |        |
| Pending Sales Volume                   | \$3,680,100  | \$2,535,700  | +45.1% | N/A          | N/A          |        |
| Closed Sales Count                     | 13           | 11           | +18.2% | 120          | 103          | +16.5% |
| Closed Sales Volume                    | \$2,801,650  | \$1,991,250  | +40.7% | \$20,695,109 | \$17,127,228 | +20.8% |
| Average Sales Price                    | \$215,512    | \$181,023    | +19.1% | \$172,459    | \$166,284    | +3.7%  |
| Median Sales Price                     | \$155,000    | \$165,000    | -6.1%  | \$155,913    | \$159,817    | -2.4%  |

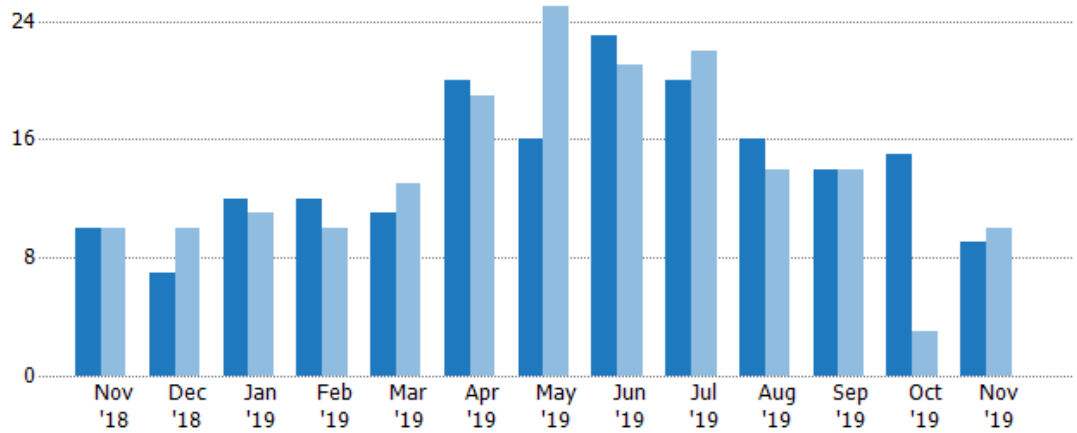
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Nov '19        | 9     | -10%   |
| Nov '18        | 10    | 0%     |
| Nov '17        | 10    | -70%   |



|                                |    |      |    |     |      |    |      |     |     |     |    |      |      |
|--------------------------------|----|------|----|-----|------|----|------|-----|-----|-----|----|------|------|
| Current Year                   | 10 | 7    | 12 | 12  | 11   | 20 | 16   | 23  | 20  | 16  | 14 | 15   | 9    |
| Prior Year                     | 10 | 10   | 11 | 10  | 13   | 19 | 25   | 21  | 22  | 14  | 14 | 3    | 10   |
| Percent Change from Prior Year | 0% | -30% | 9% | 20% | -15% | 5% | -36% | 10% | -9% | 14% | 0% | 400% | -10% |

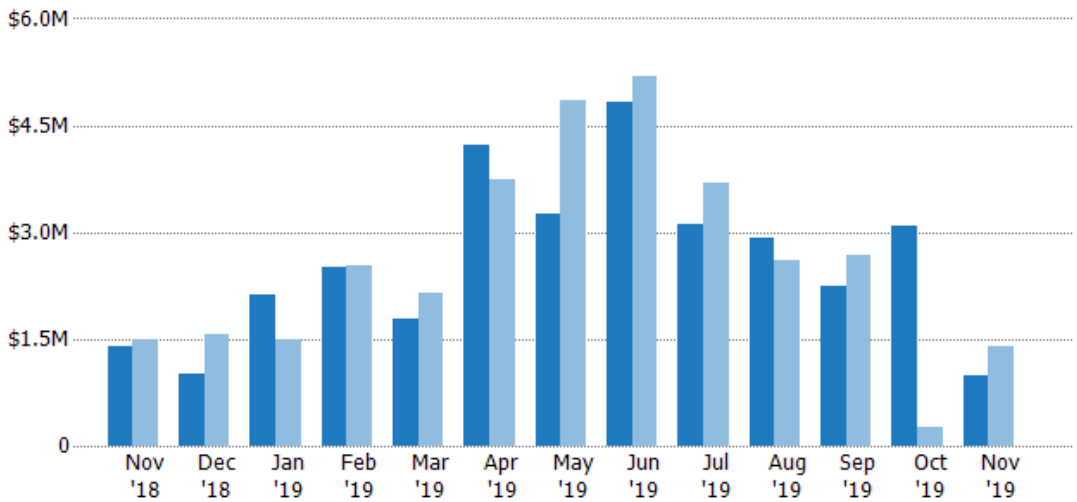
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Nov '19        | \$980K  | -29.4% |
| Nov '18        | \$1.39M | -6.4%  |
| Nov '17        | \$1.48M | -63.7% |



|                                |         |          |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.39M | \$1,000K | \$2.12M | \$2.51M | \$1.78M | \$4.22M | \$3.25M | \$4.82M | \$3.11M | \$2.93M | \$2.25M | \$3.08M | \$980K  |
| Prior Year                     | \$1.48M | \$1.56M  | \$1.5M  | \$2.54M | \$2.15M | \$3.74M | \$4.85M | \$5.19M | \$3.69M | \$2.61M | \$2.67M | \$272K  | \$1.39M |
| Percent Change from Prior Year | -6%     | -36%     | 41%     | -1%     | -17%    | 13%     | -33%    | -7%     | -16%    | 12%     | -16%    | 1,032%  | -29%    |

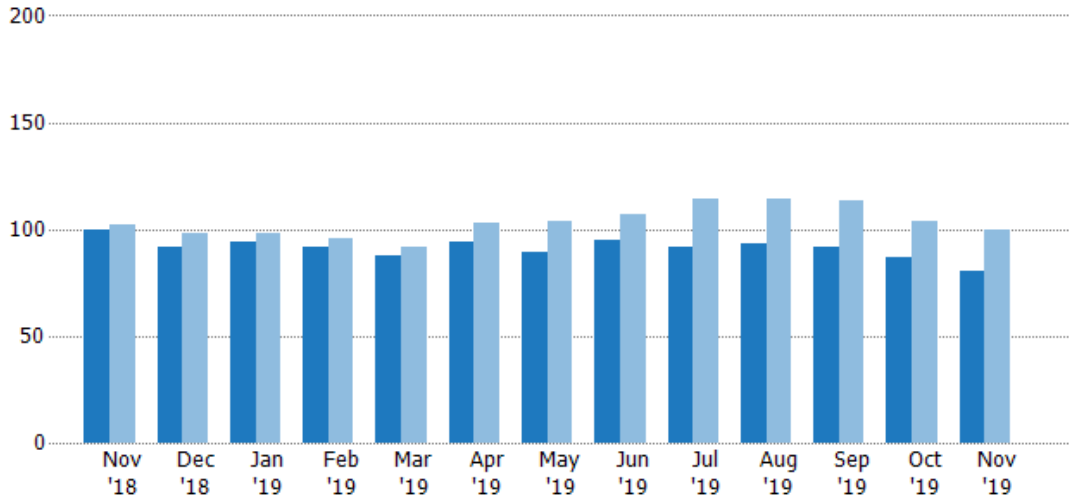
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Nov '19    | 80    | -20%   |
| Nov '18    | 100   | -2%    |
| Nov '17    | 102   | -11.8% |



|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 100     | 92      | 94      | 92      | 88      | 94      | 89      | 95      | 92      | 93      | 92      | 87      | 80      |
| Prior Year                     | 102     | 98      | 98      | 96      | 92      | 103     | 104     | 107     | 114     | 114     | 113     | 104     | 100     |
| Percent Change from Prior Year | -2%     | -6%     | -4%     | -4%     | -4%     | -9%     | -14%    | -11%    | -19%    | -18%    | -19%    | -16%    | -20%    |

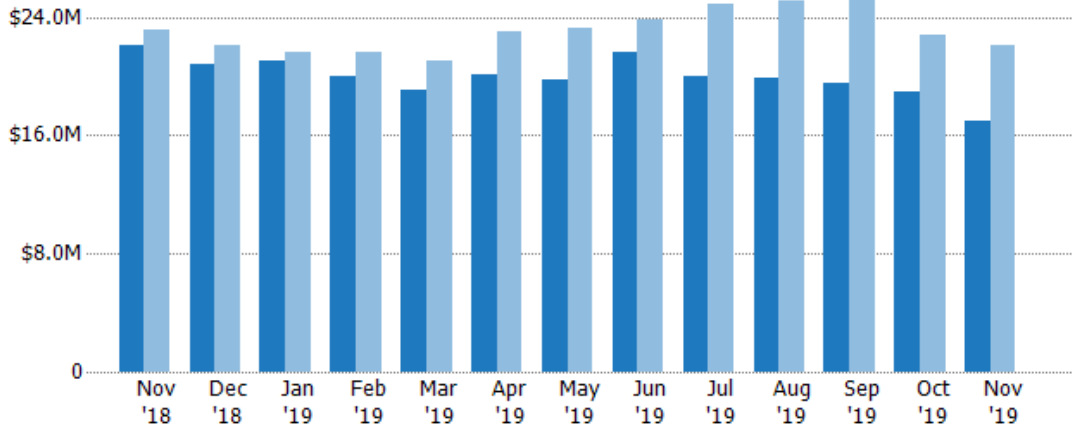
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Nov '19    | \$17M   | -23.2% |
| Nov '18    | \$22.1M | -4.4%  |
| Nov '17    | \$23.1M | -8.5%  |



|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$22.1M | \$20.8M | \$21M   | \$20M   | \$19.1M | \$20.1M | \$19.8M | \$21.6M | \$20.1M | \$19.9M | \$19.5M | \$19M   | \$17M   |
| Prior Year                     | \$23.1M | \$22.1M | \$21.7M | \$21.7M | \$21M   | \$23.1M | \$23.3M | \$23.9M | \$24.9M | \$25.1M | \$25.4M | \$22.8M | \$22.1M |
| Percent Change from Prior Year | -4%     | -6%     | -3%     | -8%     | -9%     | -13%    | -15%    | -9%     | -19%    | -21%    | -23%    | -17%    | -23%    |

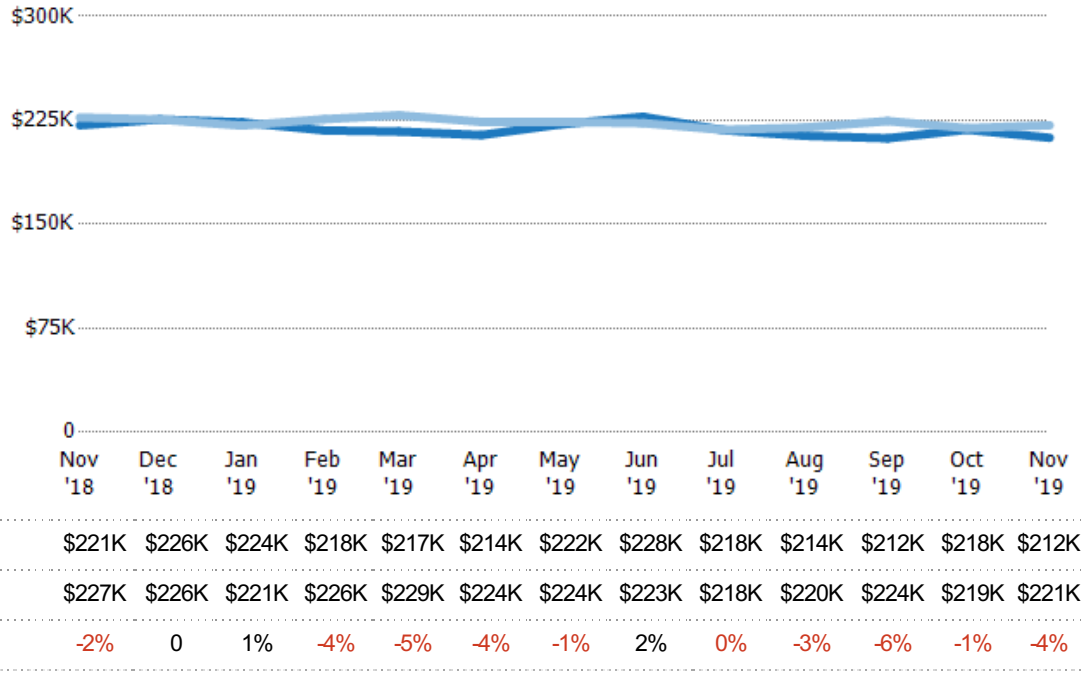
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Nov '19    | \$212K | -4.1%  |
| Nov '18    | \$221K | -2.5%  |
| Nov '17    | \$227K | 3.7%   |



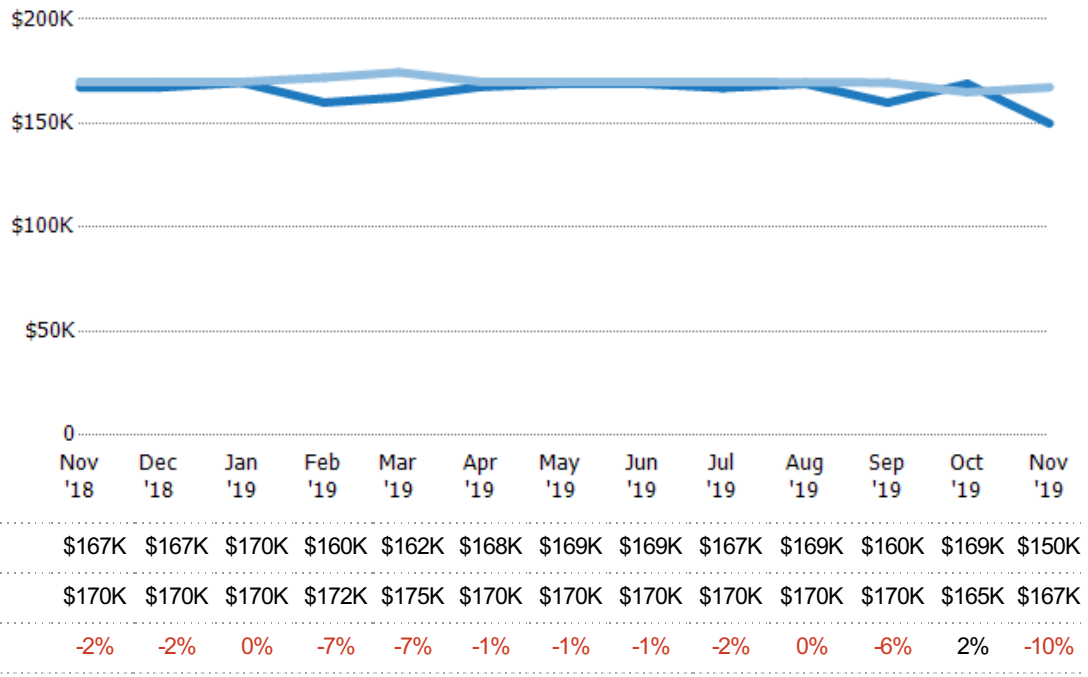
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Nov '19    | \$150K | -10.4% |
| Nov '18    | \$167K | -1.6%  |
| Nov '17    | \$170K | 0.8%   |

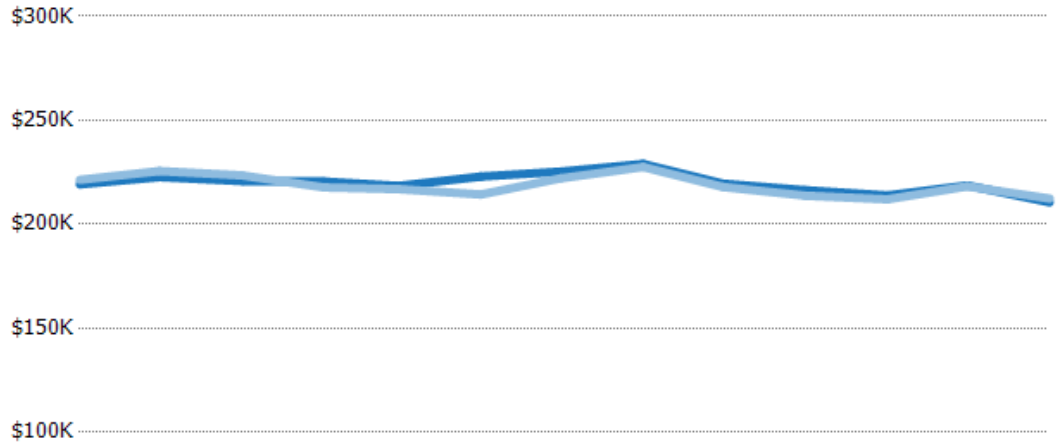


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



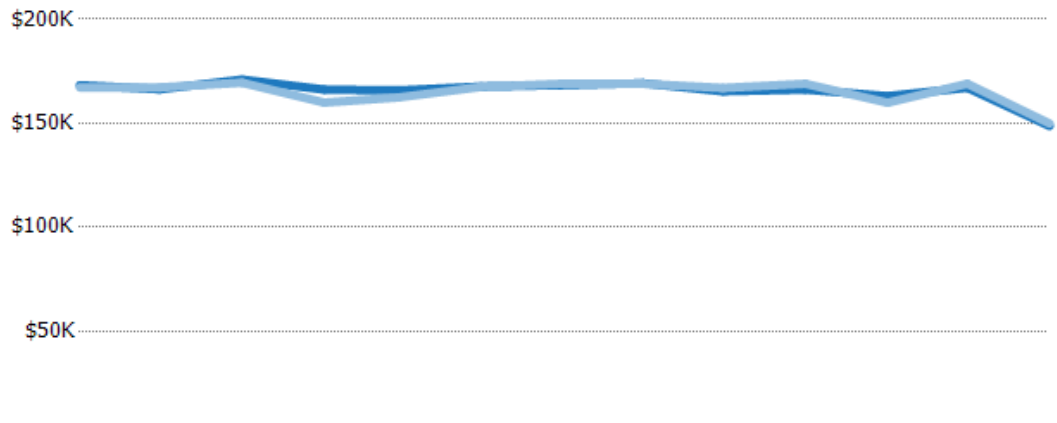
|   | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$219K  | \$223K  | \$221K  | \$221K  | \$218K  | \$223K  | \$225K  | \$229K  | \$220K  | \$216K  | \$214K  | \$219K  | \$211K  |
| Avg Listing Price                         | \$221K  | \$226K  | \$224K  | \$218K  | \$217K  | \$214K  | \$222K  | \$228K  | \$218K  | \$214K  | \$212K  | \$218K  | \$212K  |
| Avg Listing Price as a % of Avg Est Value | 101%    | 101%    | 101%    | 99%     | 99%     | 96%     | 99%     | 99%     | 99%     | 99%     | 99%     | 100%    | 101%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



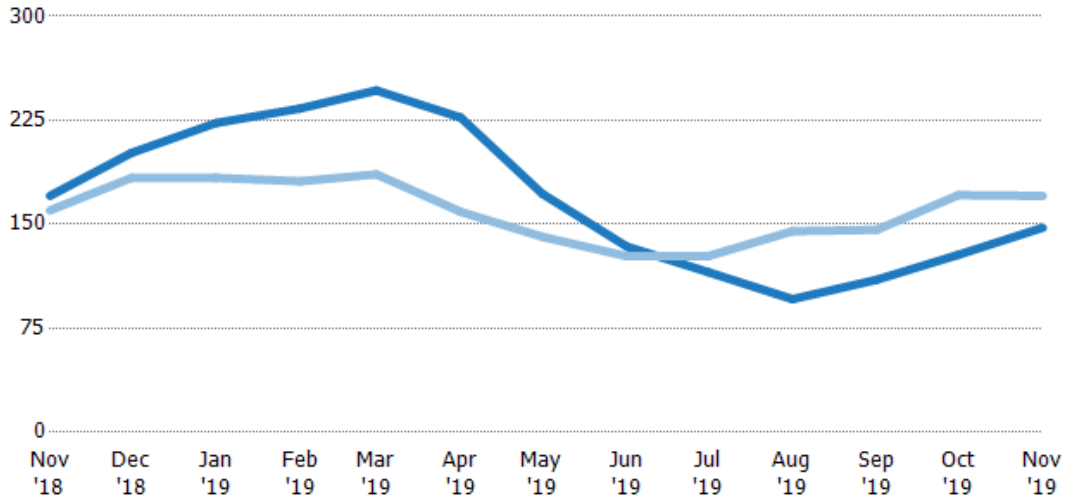
|   | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$168K  | \$166K  | \$171K  | \$166K  | \$166K  | \$168K  | \$168K  | \$169K  | \$165K  | \$166K  | \$163K  | \$167K  | \$149K  |
| Median Listing Price                      | \$167K  | \$167K  | \$170K  | \$160K  | \$162K  | \$168K  | \$169K  | \$169K  | \$167K  | \$169K  | \$160K  | \$169K  | \$150K  |
| Med Listing Price as a % of Med Est Value | 99%     | 101%    | 99%     | 96%     | 98%     | 100%    | 100%    | 100%    | 101%    | 102%    | 98%     | 101%    | 101%    |

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Days | % Chg. |
|------------|------|--------|
| Nov '19    | 148  | -13.5% |
| Nov '18    | 171  | 6.6%   |
| Nov '17    | 160  | 2.2%   |

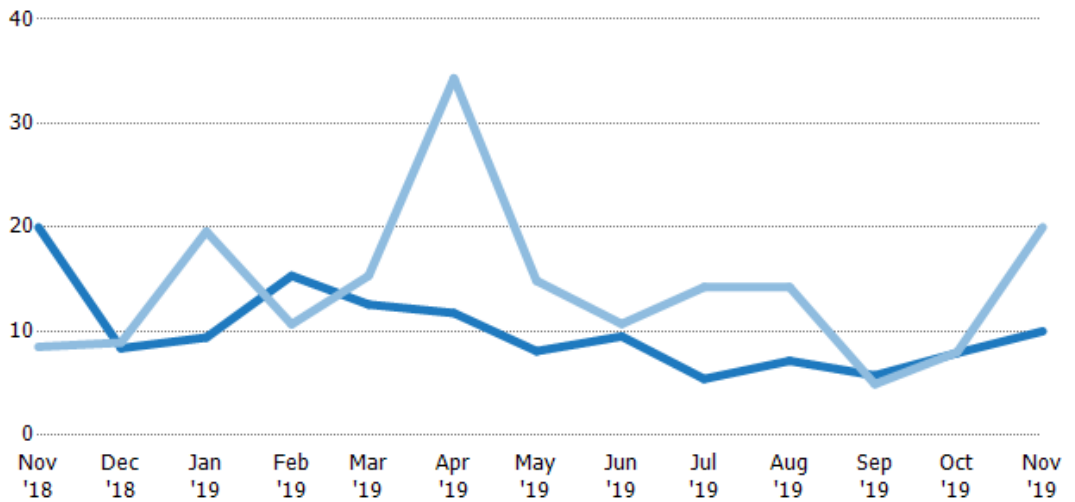
|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 171     | 202     | 223     | 234     | 247     | 227     | 172     | 134     | 116     | 96      | 110     | 128     | 148     |
| Prior Year                     | 160     | 184     | 184     | 181     | 186     | 159     | 141     | 127     | 127     | 145     | 146     | 171     | 171     |
| Percent Change from Prior Year | 7%      | 10%     | 22%     | 29%     | 33%     | 43%     | 22%     | 6%      | -9%     | -34%    | -25%    | -25%    | -13%    |

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Nov '19    | 10     | -50%   |
| Nov '18    | 20     | 135.3% |
| Nov '17    | 8.5    | 32.4%  |

|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 20      | 8.36    | 9.4     | 15.3    | 12.6    | 11.8    | 8.09    | 9.5     | 5.41    | 7.15    | 5.75    | 7.91    | 10      |
| Prior Year                     | 8.5     | 8.91    | 19.6    | 10.7    | 15.3    | 34.3    | 14.9    | 10.7    | 14.3    | 14.3    | 4.91    | 8       | 20      |
| Percent Change from Prior Year | 135%    | -6%     | -52%    | 44%     | -18%    | -66%    | -46%    | -11%    | -62%    | -50%    | 17%     | -1%     | -50%    |

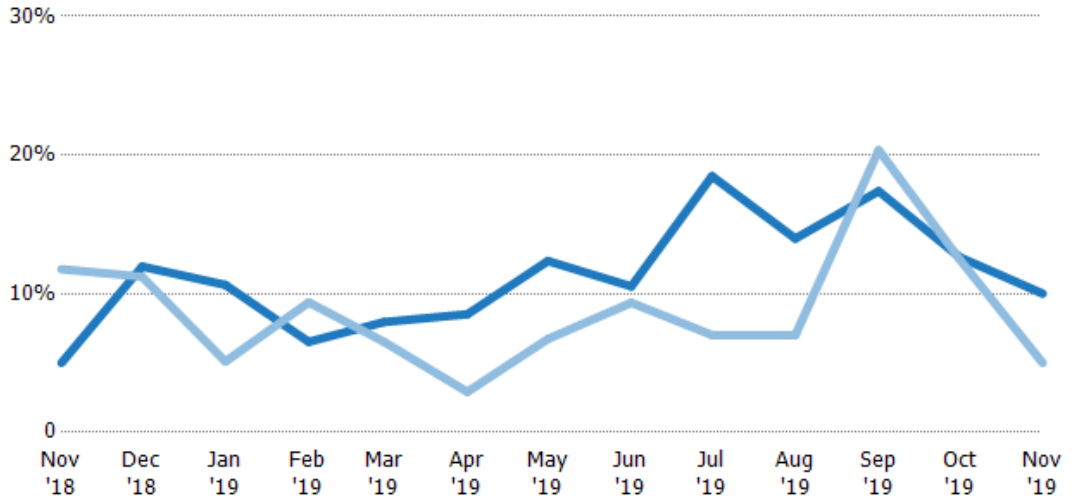
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Rate | Chg.   |
|----------------|------|--------|
| Nov '19        | 10%  | -5%    |
| Nov '18        | 5%   | 6.8%   |
| Nov '17        | 12%  | -24.5% |



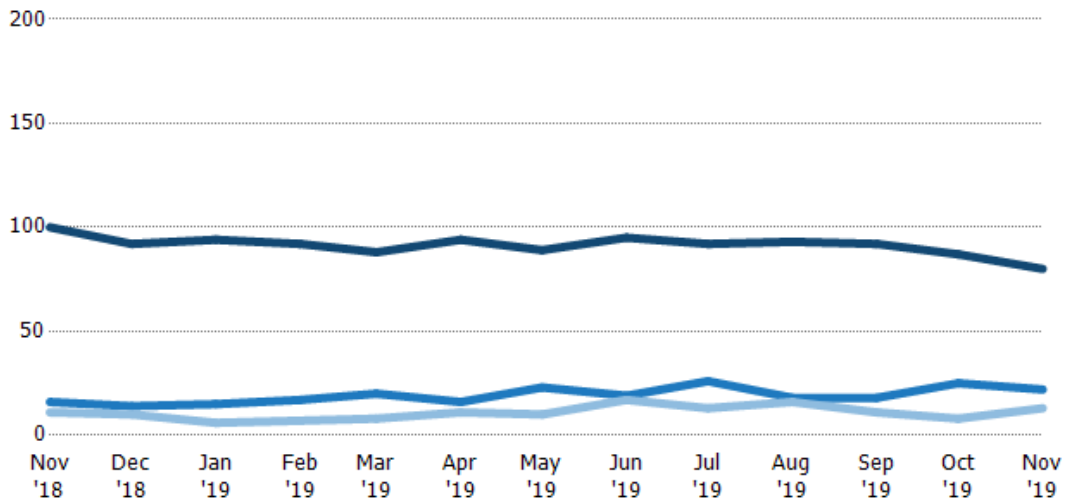
|                        | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 5%      | 12%     | 11%     | 7%      | 8%      | 9%      | 12%     | 11%     | 18%     | 14%     | 17%     | 13%     | 10%     |
| Prior Year             | 12%     | 11%     | 5%      | 9%      | 7%      | 3%      | 7%      | 9%      | 7%      | 7%      | 20%     | 13%     | 5%      |
| Change from Prior Year | 7%      | -1%     | -6%     | 3%      | -1%     | -6%     | -6%     | -1%     | -11%    | -7%     | 3%      | 0%      | -5%     |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|         | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 100     | 92      | 94      | 92      | 88      | 94      | 89      | 95      | 92      | 93      | 92      | 87      | 80      |
| Pending | 16      | 14      | 15      | 17      | 20      | 16      | 23      | 19      | 26      | 18      | 18      | 25      | 22      |
| Sold    | 11      | 10      | 6       | 7       | 8       | 11      | 10      | 17      | 13      | 16      | 11      | 8       | 13      |

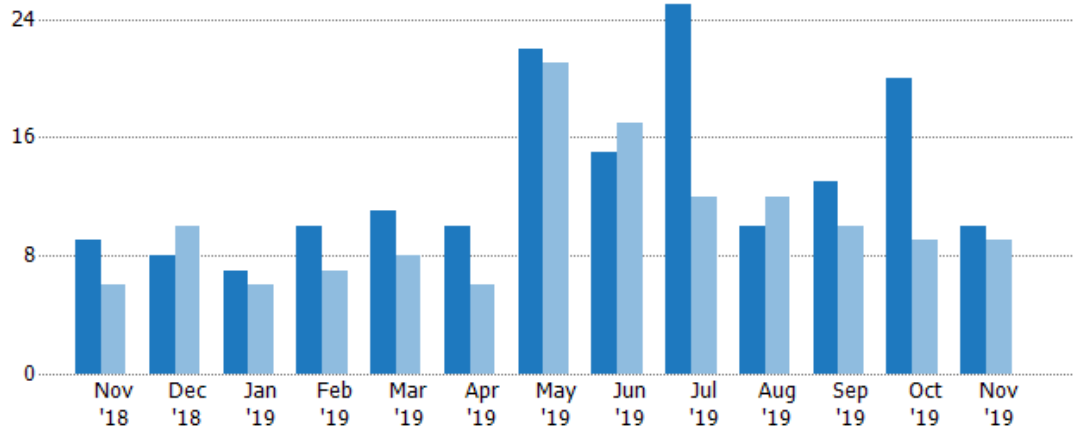
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Nov '19        | 10    | 11.1%  |
| Nov '18        | 9     | 50%    |
| Nov '17        | 6     | 50%    |



|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 9       | 8       | 7       | 10      | 11      | 10      | 22      | 15      | 25      | 10      | 13      | 20      | 10      |
| Prior Year                     | 6       | 10      | 6       | 7       | 8       | 6       | 21      | 17      | 12      | 12      | 10      | 9       | 9       |
| Percent Change from Prior Year | 50%     | -20%    | 17%     | 43%     | 38%     | 67%     | 5%      | -12%    | 108%    | -17%    | 30%     | 122%    | 11%     |

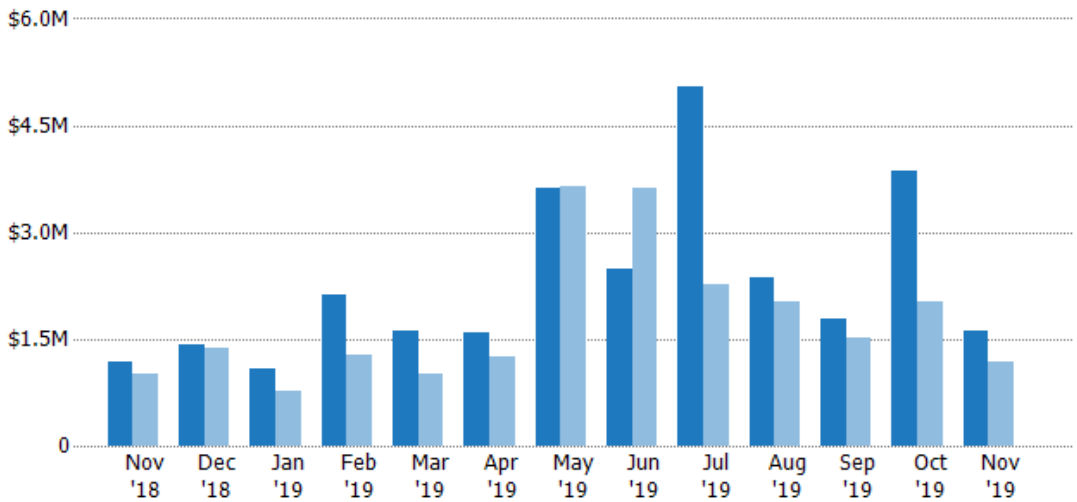
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Nov '19        | \$1.61M | 36.4%  |
| Nov '18        | \$1.18M | 16.8%  |
| Nov '17        | \$1.01M | 81.6%  |



|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.18M | \$1.42M | \$1.08M | \$2.11M | \$1.61M | \$1.58M | \$3.62M | \$2.48M | \$5.05M | \$2.37M | \$1.78M | \$3.85M | \$1.61M |
| Prior Year                     | \$1.01M | \$1.36M | \$765K  | \$1.29M | \$1.01M | \$1.26M | \$3.64M | \$3.62M | \$2.26M | \$2.03M | \$1.53M | \$2.04M | \$1.18M |
| Percent Change from Prior Year | 17%     | 4%      | 42%     | 64%     | 59%     | 25%     | -1%     | -31%    | 123%    | 17%     | 17%     | 89%     | 36%     |



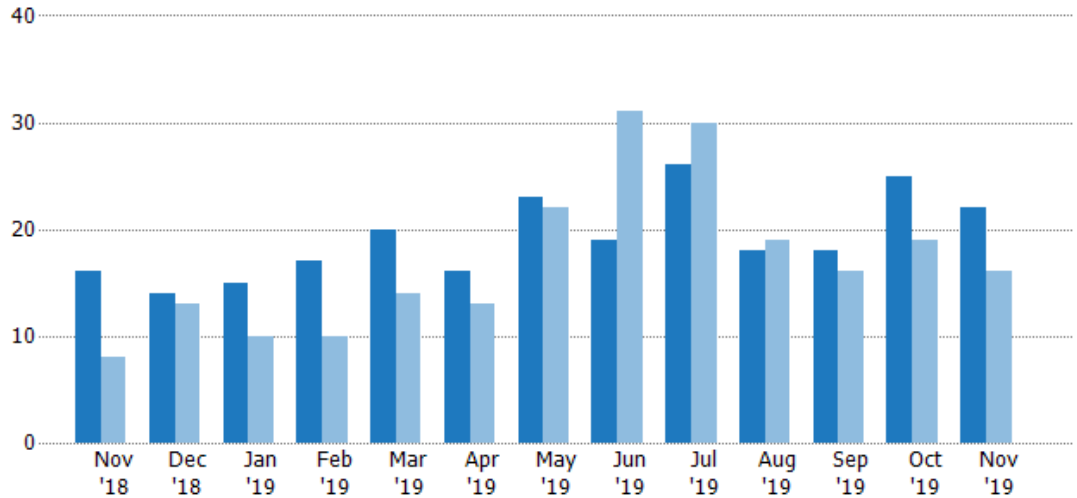
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Nov '19        | 22    | 37.5%  |
| Nov '18        | 16    | 100%   |
| Nov '17        | 8     | 175%   |



|                                |      |    |     |     |     |     |    |      |      |     |     |     |     |
|--------------------------------|------|----|-----|-----|-----|-----|----|------|------|-----|-----|-----|-----|
| Current Year                   | 16   | 14 | 15  | 17  | 20  | 16  | 23 | 19   | 26   | 18  | 18  | 25  | 22  |
| Prior Year                     | 8    | 13 | 10  | 10  | 14  | 13  | 22 | 31   | 30   | 19  | 16  | 19  | 16  |
| Percent Change from Prior Year | 100% | 8% | 50% | 70% | 43% | 23% | 5% | -39% | -13% | -5% | 13% | 32% | 38% |

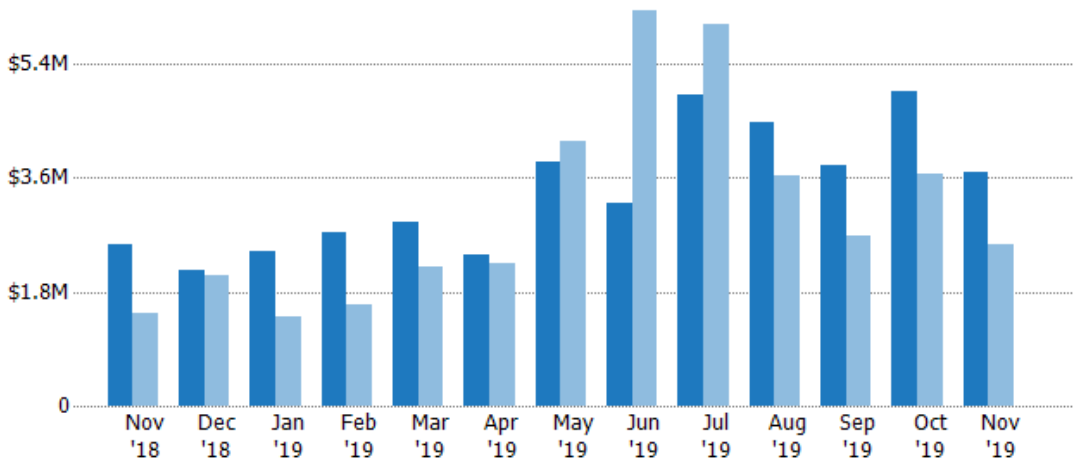
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Nov '19        | \$3.68M | 45.1%  |
| Nov '18        | \$2.54M | 74.5%  |
| Nov '17        | \$1.45M | 166.4% |



|                                |         |         |         |         |        |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.54M | \$2.13M | \$2.43M | \$2.74M | \$2.9M | \$2.39M | \$3.84M | \$3.2M  | \$4.92M | \$4.47M | \$3.81M | \$4.95M | \$3.68M |
| Prior Year                     | \$1.45M | \$2.06M | \$1.41M | \$1.59M | \$2.2M | \$2.25M | \$4.17M | \$6.23M | \$6.03M | \$3.64M | \$2.69M | \$3.67M | \$2.54M |
| Percent Change from Prior Year | 75%     | 3%      | 72%     | 72%     | 32%    | 6%      | -8%     | -49%    | -18%    | 23%     | 42%     | 35%     | 45%     |

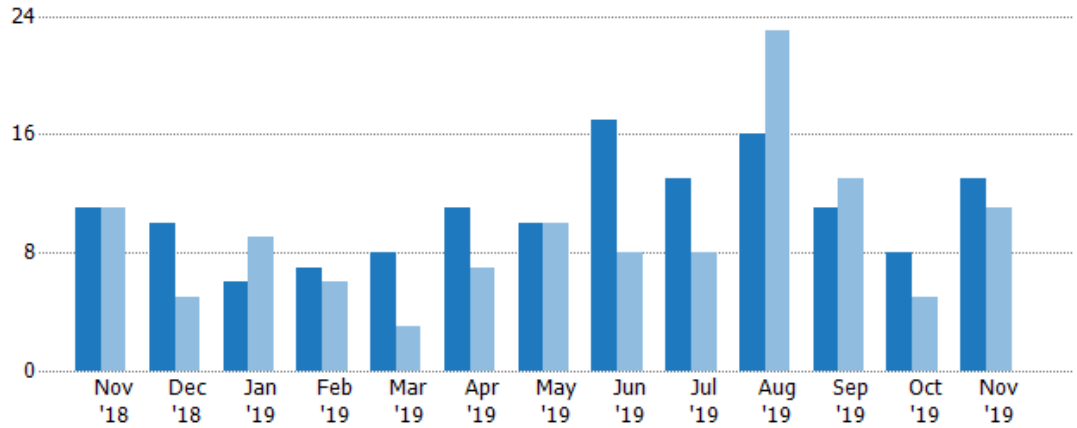
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Nov '19    | 13    | 18.2%  |
| Nov '18    | 11    | 0%     |
| Nov '17    | 11    | -9.1%  |



|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 11      | 10      | 6       | 7       | 8       | 11      | 10      | 17      | 13      | 16      | 11      | 8       | 13      |
| Prior Year                     | 11      | 5       | 9       | 6       | 3       | 7       | 10      | 8       | 8       | 23      | 13      | 5       | 11      |
| Percent Change from Prior Year | 0%      | 100%    | -33%    | 17%     | 167%    | 57%     | 0%      | 113%    | 63%     | -30%    | -15%    | 60%     | 18%     |

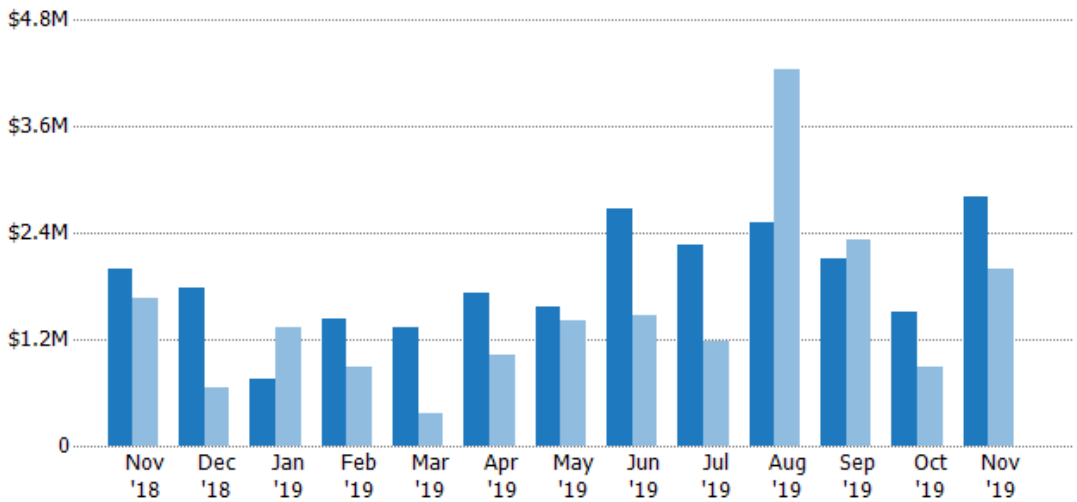
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Nov '19    | \$2.8M  | 40.7%  |
| Nov '18    | \$1.99M | 19.2%  |
| Nov '17    | \$1.67M | -26.6% |



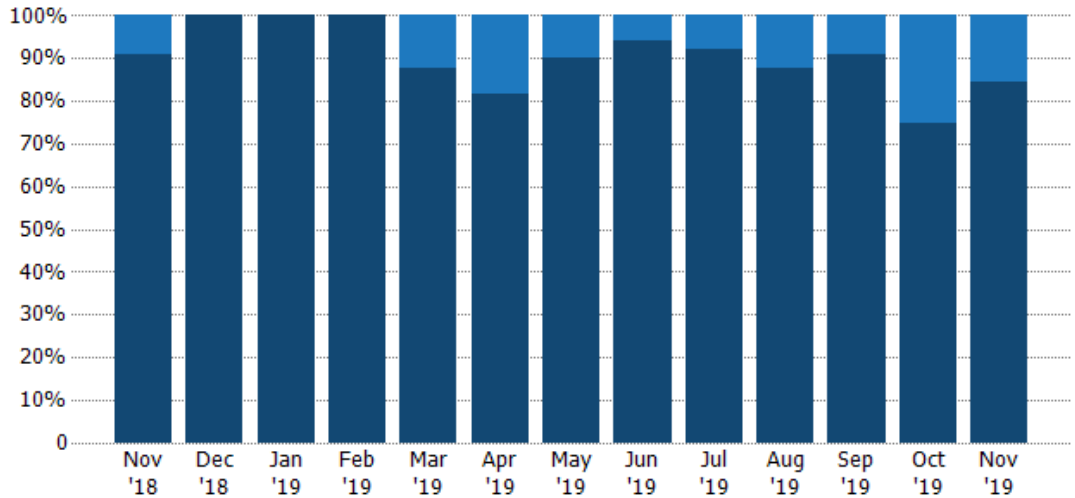
|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.99M | \$1.78M | \$750K  | \$1.43M | \$1.34M | \$1.72M | \$1.58M | \$2.68M | \$2.27M | \$2.52M | \$2.11M | \$1.5M  | \$2.8M  |
| Prior Year                     | \$1.67M | \$658K  | \$1.33M | \$889K  | \$372K  | \$1.03M | \$1.41M | \$1.48M | \$1.18M | \$4.25M | \$2.32M | \$882K  | \$1.99M |
| Percent Change from Prior Year | 19%     | 171%    | -44%    | 61%     | 261%    | 66%     | 12%     | 81%     | 93%     | -41%    | -9%     | 70%     | 41%     |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



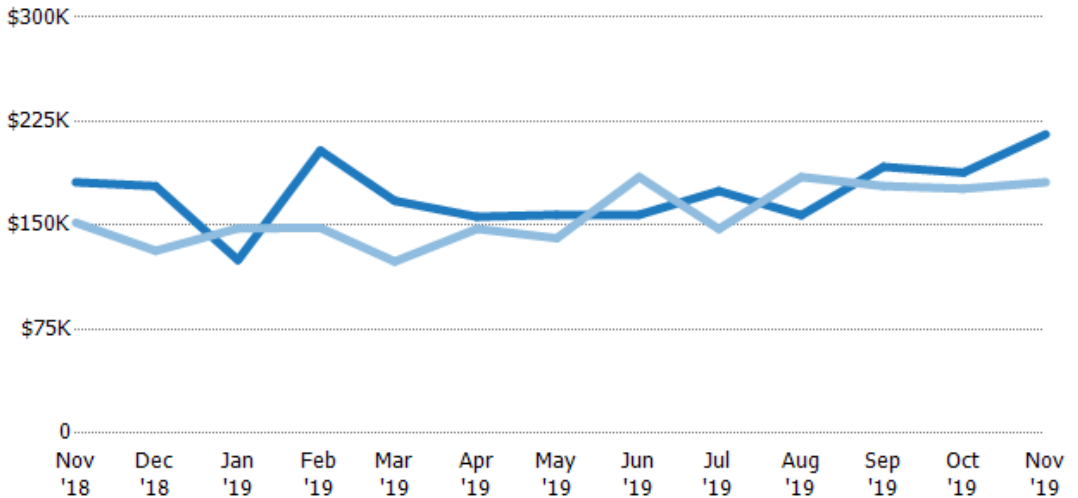
| Property Type           | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Condo/Townhouse         | 9%      | -       | -       | -       | 13%     | 18%     | 10%     | 6%      | 8%      | 13%     | 9%      | 25%     | 15%     |
| Single Family Residence | 91%     | 100%    | 100%    | 100%    | 88%     | 82%     | 90%     | 94%     | 92%     | 88%     | 91%     | 75%     | 85%     |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Nov '19    | \$216K | 19.1%  |
| Nov '18    | \$181K | 19.2%  |
| Nov '17    | \$152K | -19.3% |

| Property Type                  | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$181K  | \$178K  | \$125K  | \$204K  | \$168K  | \$156K  | \$158K  | \$158K  | \$175K  | \$157K  | \$192K  | \$188K  | \$216K  |
| Prior Year                     | \$152K  | \$132K  | \$148K  | \$148K  | \$124K  | \$147K  | \$141K  | \$185K  | \$147K  | \$185K  | \$178K  | \$176K  | \$181K  |
| Percent Change from Prior Year | 19%     | 35%     | -15%    | 38%     | 35%     | 6%      | 12%     | -15%    | 19%     | -15%    | 8%      | 7%      | 19%     |

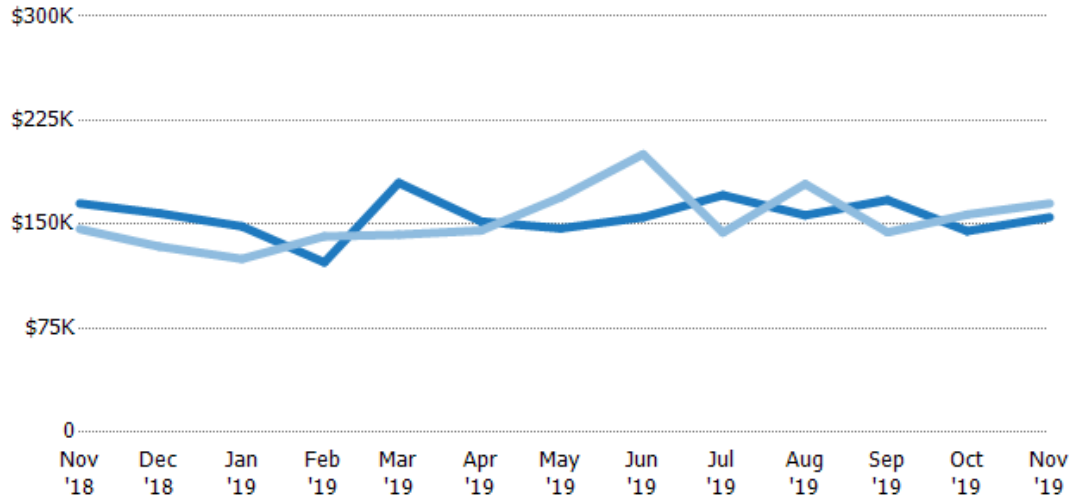
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Nov '19        | \$155K | -6.1%  |
| Nov '18        | \$165K | 12.6%  |
| Nov '17        | \$147K | -21.5% |



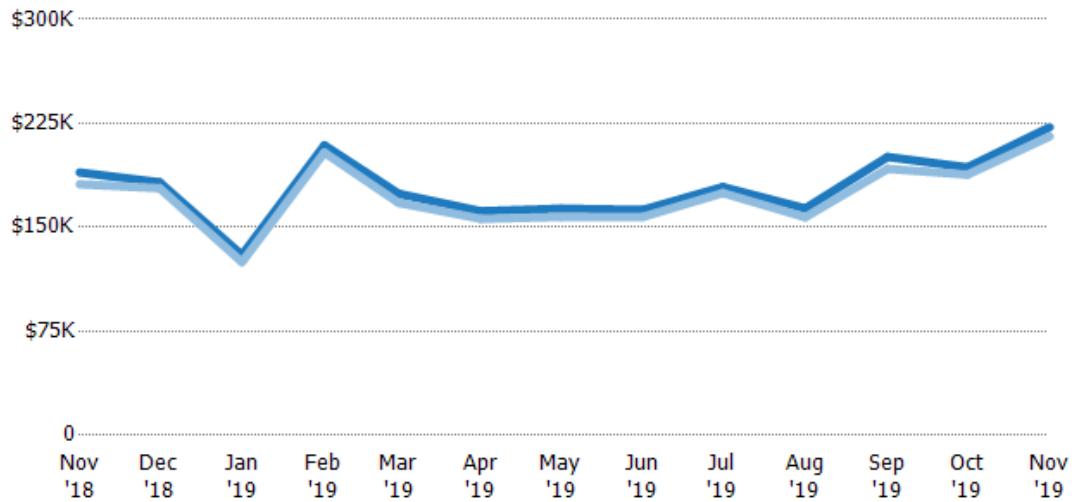
|                                | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$165K  | \$158K  | \$149K  | \$123K  | \$180K  | \$152K  | \$147K  | \$155K  | \$171K  | \$157K  | \$168K  | \$145K  | \$155K  |
| Prior Year                     | \$147K  | \$134K  | \$125K  | \$141K  | \$143K  | \$146K  | \$170K  | \$201K  | \$144K  | \$179K  | \$144K  | \$157K  | \$165K  |
| Percent Change from Prior Year | 13%     | 18%     | 19%     | -13%    | 26%     | 4%      | -13%    | -23%    | 19%     | -13%    | 16%     | -8%     | -6%     |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



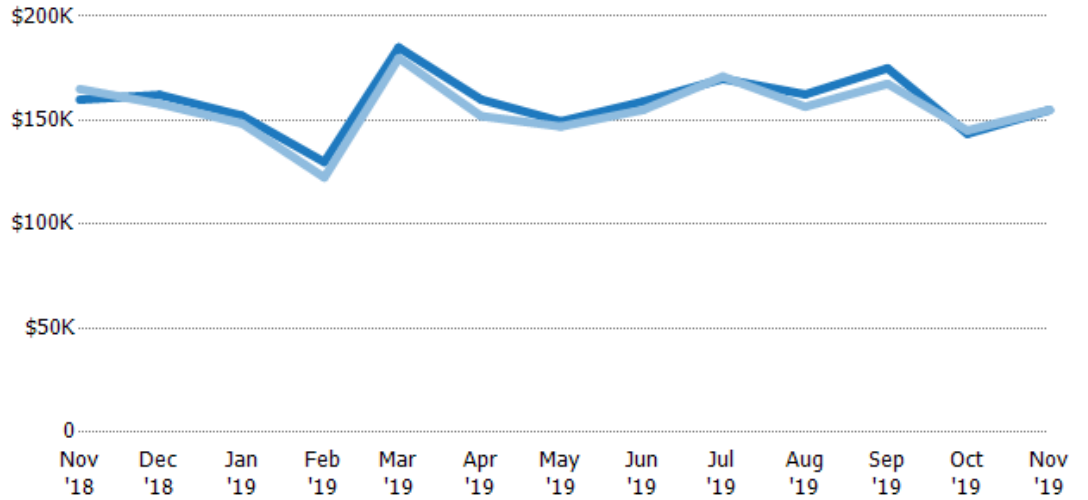
|  | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg List Price                           | \$190K  | \$182K  | \$130K  | \$209K  | \$174K  | \$162K  | \$163K  | \$163K  | \$179K  | \$164K  | \$201K  | \$193K  | \$222K  |
| Avg Sales Price                          | \$181K  | \$178K  | \$125K  | \$204K  | \$168K  | \$156K  | \$158K  | \$158K  | \$175K  | \$157K  | \$192K  | \$188K  | \$216K  |
| Avg Sales Price as a % of Avg List Price | 96%     | 98%     | 96%     | 98%     | 96%     | 97%     | 96%     | 97%     | 98%     | 96%     | 96%     | 97%     | 97%     |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



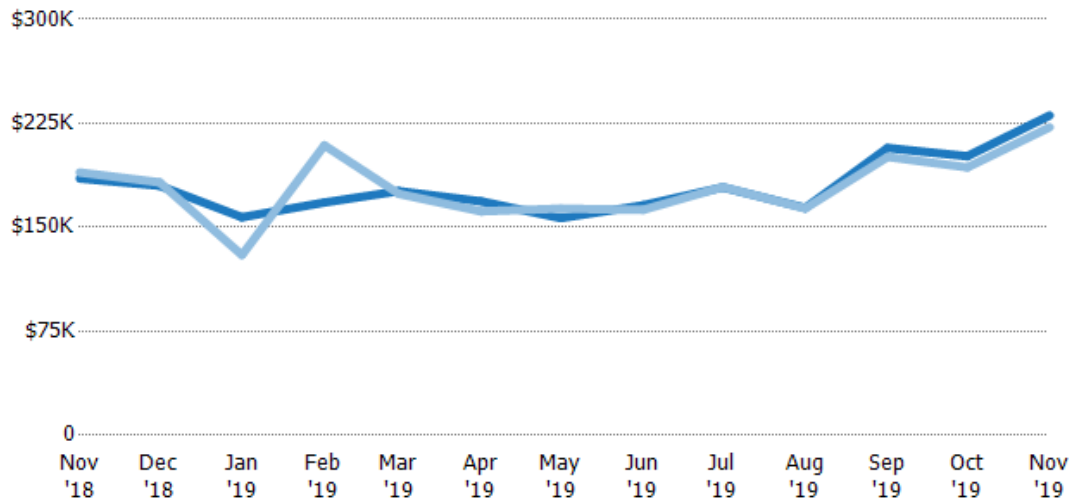
|  | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$160K  | \$162K  | \$152K  | \$130K  | \$185K  | \$160K  | \$149K  | \$159K  | \$170K  | \$162K  | \$175K  | \$144K  | \$155K  |
| Median Sales Price                       | \$165K  | \$158K  | \$149K  | \$123K  | \$180K  | \$152K  | \$147K  | \$155K  | \$171K  | \$157K  | \$168K  | \$145K  | \$155K  |
| Med Sales Price as a % of Med List Price | 103%    | 97%     | 98%     | 94%     | 97%     | 95%     | 98%     | 97%     | 101%    | 96%     | 96%     | 101%    | 100%    |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



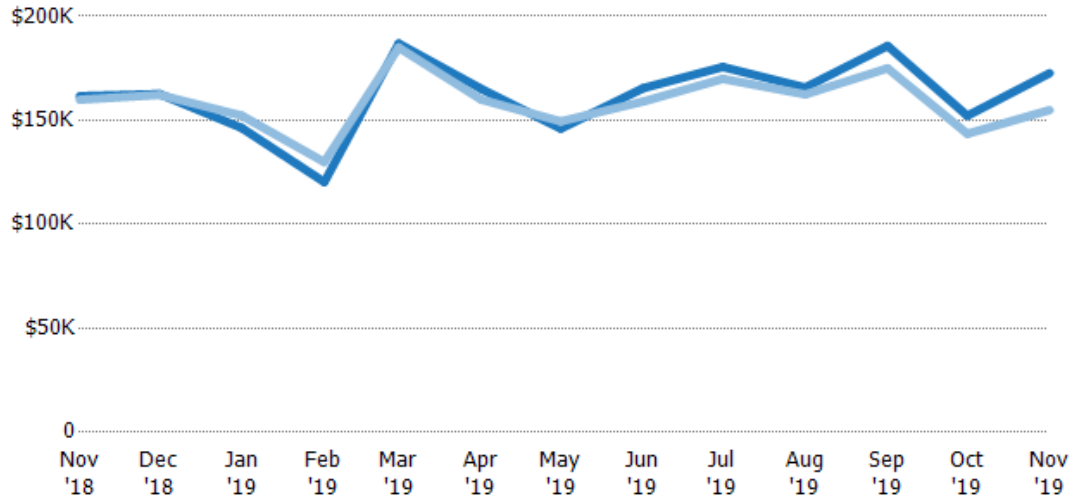
|   | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$185K  | \$180K  | \$157K  | \$168K  | \$176K  | \$169K  | \$157K  | \$166K  | \$179K  | \$164K  | \$207K  | \$201K  | \$231K  |
| Avg Sales Price                         | \$190K  | \$182K  | \$130K  | \$209K  | \$174K  | \$162K  | \$163K  | \$163K  | \$179K  | \$164K  | \$201K  | \$193K  | \$222K  |
| Avg Sales Price as a % of Avg Est Value | 102%    | 101%    | 83%     | 125%    | 99%     | 96%     | 104%    | 98%     | 100%    | 100%    | 97%     | 96%     | 96%     |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                        | \$162K  | \$163K  | \$146K  | \$120K  | \$187K  | \$165K  | \$146K  | \$165K  | \$176K  | \$166K  | \$186K  | \$152K  | \$173K  |
| Median Sales Price                      | \$160K  | \$162K  | \$152K  | \$130K  | \$185K  | \$160K  | \$149K  | \$159K  | \$170K  | \$162K  | \$175K  | \$144K  | \$155K  |
| Med Sales Price as a % of Med Est Value | 99%     | 100%    | 104%    | 108%    | 99%     | 97%     | 102%    | 96%     | 97%     | 98%     | 94%     | 94%     | 90%     |