

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2019	Oct 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	3	+400%	159	151	+5.3%
New Listing Volume	\$3,078,900	\$272,000	+1,031.9%	\$30,072,139	\$28,863,213	+4.2%
Active Listing Count	86	103	-16.5%	N/A	N/A	
Active Listing Volume	\$18,813,339	\$22,459,825	-16.2%	N/A	N/A	
Average Listing Price	\$218,760	\$218,057	+0.3%	\$218,712	\$221,816	-1.4%
Median Listing Price	\$164,450	\$164,900	-0.3%	\$165,203	\$169,914	-2.8%
Median Days in RPR	127.5	168	-24.1%	154.68	152.63	+1.3%
Months of Inventory	7.8	7.9	-1.3%	9.9	11.2	-11.7%
Absorption Rate	12.79%	12.62%	+0.2%	10.14%	8.96%	+1.2%
Sales Activity Charts Metrics						
New Pending Sales Count	20	9	+122.2%	143	108	+32.4%
New Pending Sales Volume	\$3,854,200	\$2,035,600	+89.3%	\$25,546,100	\$19,443,338	+31.4%
Pending Sales Count	25	19	+31.6%	N/A	N/A	
Pending Sales Volume	\$4,953,100	\$3,671,100	+34.9%	N/A	N/A	
Closed Sales Count	8	5	+60%	107	92	+16.3%
Closed Sales Volume	\$1,503,550	\$881,900	+70.5%	\$17,893,459	\$15,135,978	+18.2%
Average Sales Price	\$187,944	\$176,380	+6.6%	\$167,229	\$164,521	+1.6%
Median Sales Price	\$145,075	\$157,000	-7.6%	\$156,024	\$159,197	-2%

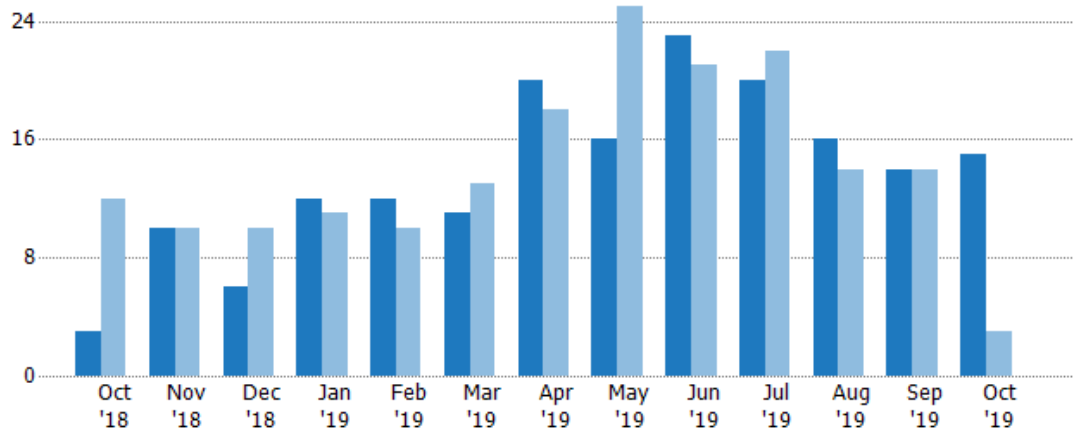
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	15	400%
Oct '18	3	-75%
Oct '17	12	-16.7%



Current Year	3	10	6	12	12	11	20	16	23	20	16	14	15
Prior Year	12	10	10	11	10	13	18	25	21	22	14	14	3
Percent Change from Prior Year	-75%	0%	-40%	9%	20%	-15%	11%	-36%	10%	-9%	14%	0%	400%

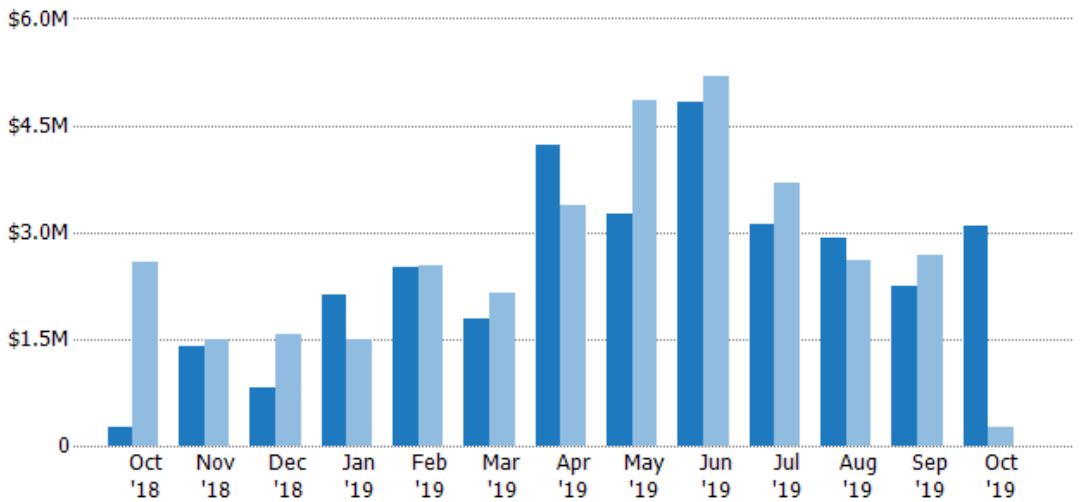
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$3.08M	1,031.9%
Oct '18	\$272K	-89.5%
Oct '17	\$2.59M	-31.2%



Current Year	\$272K	\$1.39M	\$829K	\$2.12M	\$2.51M	\$1.78M	\$4.22M	\$3.25M	\$4.82M	\$3.11M	\$2.93M	\$2.25M	\$3.08M
Prior Year	\$2.59M	\$1.48M	\$1.56M	\$1.5M	\$2.54M	\$2.15M	\$3.39M	\$4.85M	\$5.19M	\$3.69M	\$2.61M	\$2.67M	\$272K
Percent Change from Prior Year	-89%	-6%	-47%	41%	-1%	-17%	25%	-33%	-7%	-16%	12%	-16%	1,032%

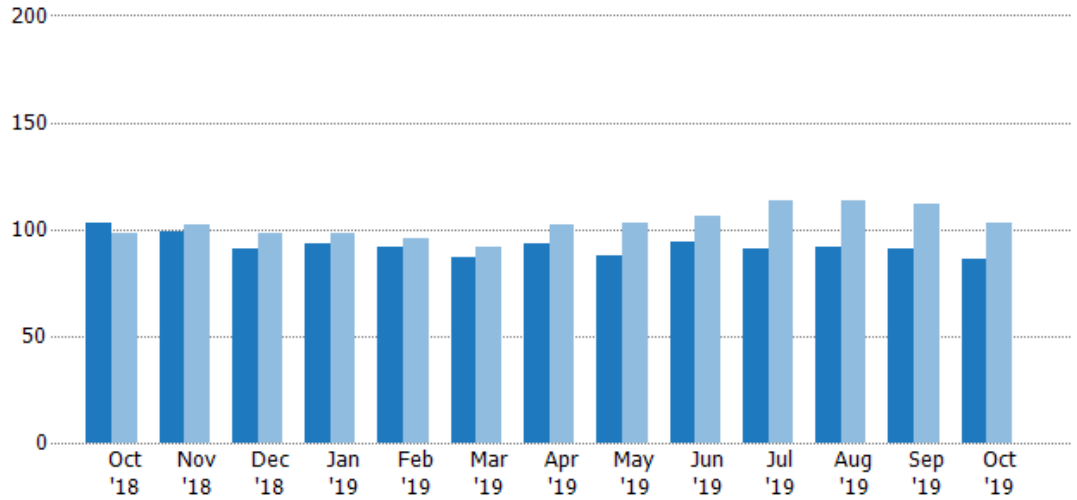
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	86	-16.5%
Oct '18	103	5.1%
Oct '17	98	-2%



Current Year	103	99	91	93	92	87	93	88	94	91	92	91	86
Prior Year	98	102	98	98	96	92	102	103	106	113	113	112	103
Percent Change from Prior Year	5%	-3%	-7%	-5%	-4%	-5%	-9%	-15%	-11%	-19%	-19%	-19%	-17%

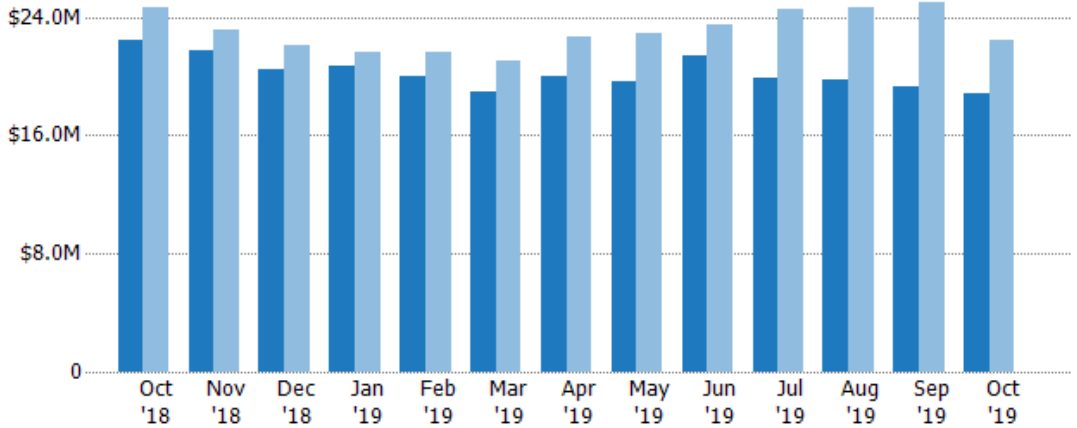
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$18.8M	-16.2%
Oct '18	\$22.5M	-9%
Oct '17	\$24.7M	-9.7%



Current Year	\$22.5M	\$21.8M	\$20.4M	\$20.7M	\$20M	\$18.9M	\$20M	\$19.6M	\$21.4M	\$19.9M	\$19.7M	\$19.3M	\$18.8M
Prior Year	\$24.7M	\$23.1M	\$22.1M	\$21.7M	\$21.7M	\$21M	\$22.7M	\$22.9M	\$23.5M	\$24.5M	\$24.7M	\$25M	\$22.5M
Percent Change from Prior Year	-9%	-6%	-8%	-5%	-8%	-10%	-12%	-15%	-9%	-19%	-20%	-23%	-16%

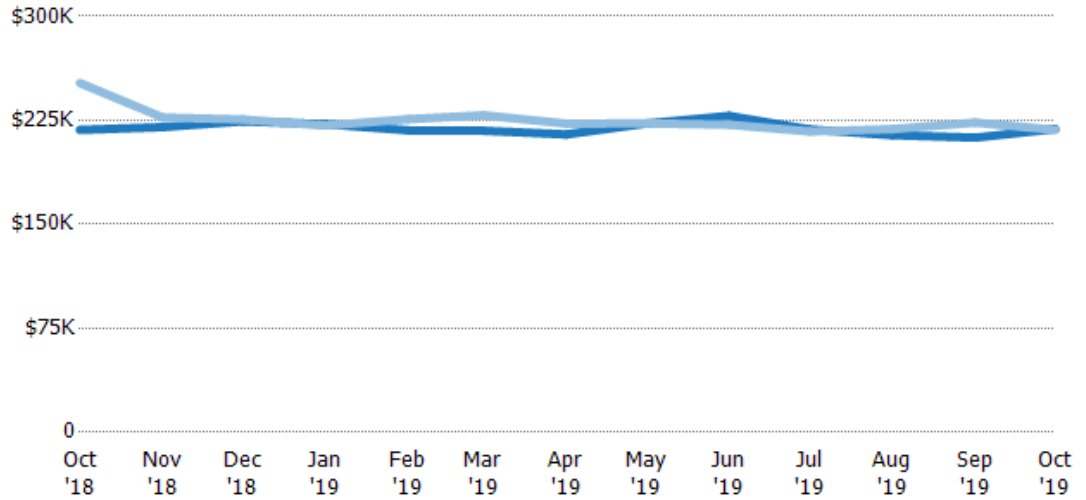
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$219K	0.3%
Oct '18	\$218K	-13.4%
Oct '17	\$252K	-7.8%



Current Year	\$218K	\$220K	\$224K	\$222K	\$218K	\$217K	\$215K	\$223K	\$228K	\$218K	\$214K	\$212K	\$219K
Prior Year	\$252K	\$227K	\$226K	\$221K	\$226K	\$229K	\$223K	\$223K	\$222K	\$217K	\$219K	\$223K	\$218K
Percent Change from Prior Year	-13%	-3%	-1%	0%	-4%	-5%	-4%	0%	3%	1%	-2%	-5%	0%

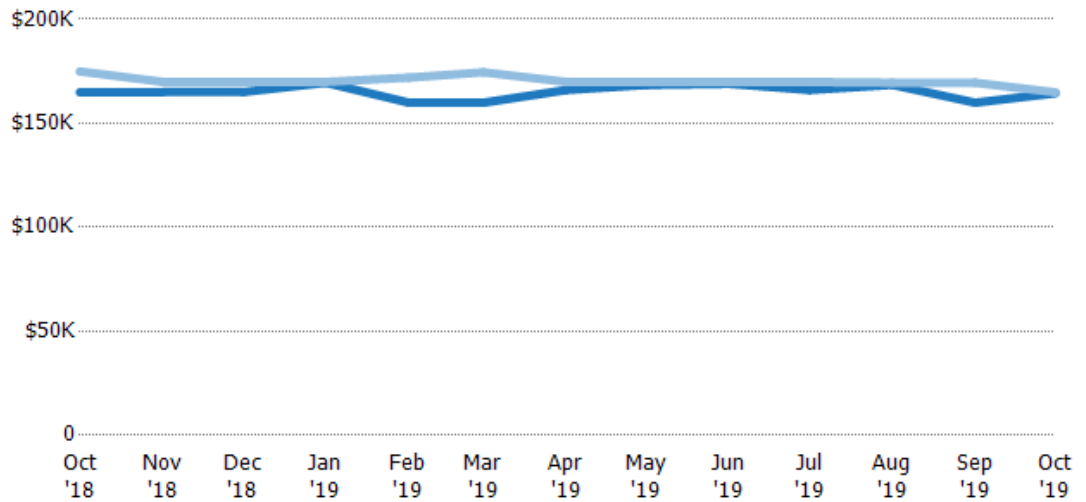
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$164K	-0.3%
Oct '18	\$165K	-5.7%
Oct '17	\$175K	-2.1%



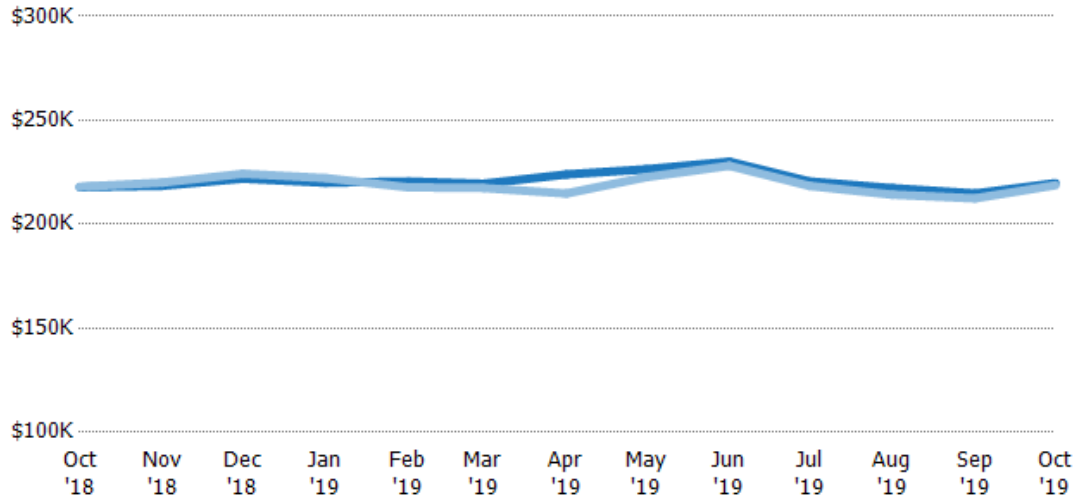
Current Year	\$165K	\$165K	\$165K	\$170K	\$160K	\$160K	\$166K	\$168K	\$169K	\$166K	\$169K	\$160K	\$164K
Prior Year	\$175K	\$170K	\$170K	\$170K	\$172K	\$175K	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K
Percent Change from Prior Year	-6%	-3%	-3%	0%	-7%	-8%	-2%	-1%	-1%	-2%	-1%	-6%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



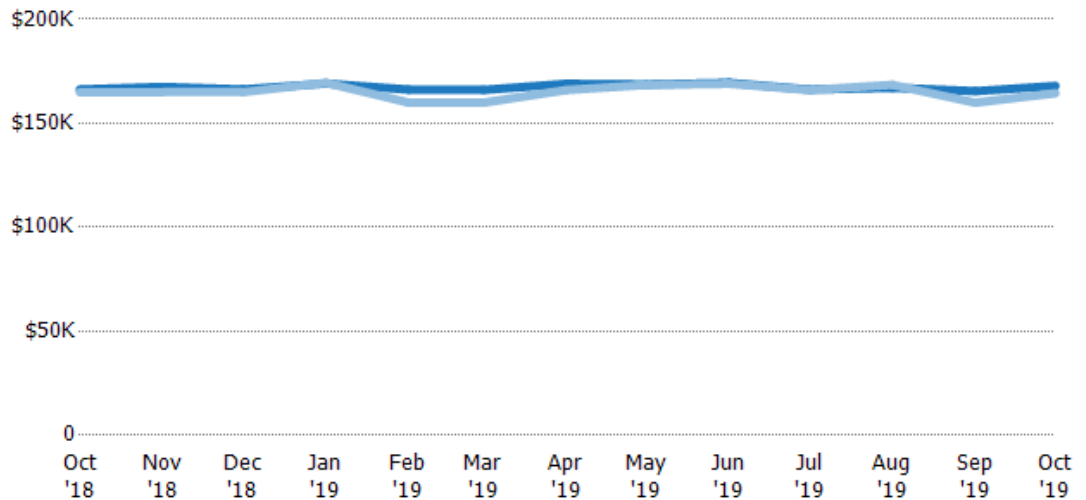
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$218K	\$219K	\$222K	\$220K	\$221K	\$219K	\$224K	\$226K	\$230K	\$221K	\$217K	\$215K	\$220K
Avg Listing Price	\$218K	\$220K	\$224K	\$222K	\$218K	\$217K	\$215K	\$223K	\$228K	\$218K	\$214K	\$212K	\$219K
Avg Listing Price as a % of Avg Est Value	100%	101%	101%	101%	99%	99%	96%	98%	99%	99%	99%	99%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$166K	\$168K	\$166K	\$169K	\$166K	\$166K	\$169K	\$169K	\$169K	\$166K	\$167K	\$165K	\$168K
Median Listing Price	\$165K	\$165K	\$165K	\$170K	\$160K	\$160K	\$166K	\$168K	\$169K	\$166K	\$169K	\$160K	\$164K
Med Listing Price as a % of Med Est Value	99%	99%	99%	100%	96%	96%	98%	100%	100%	100%	101%	97%	98%

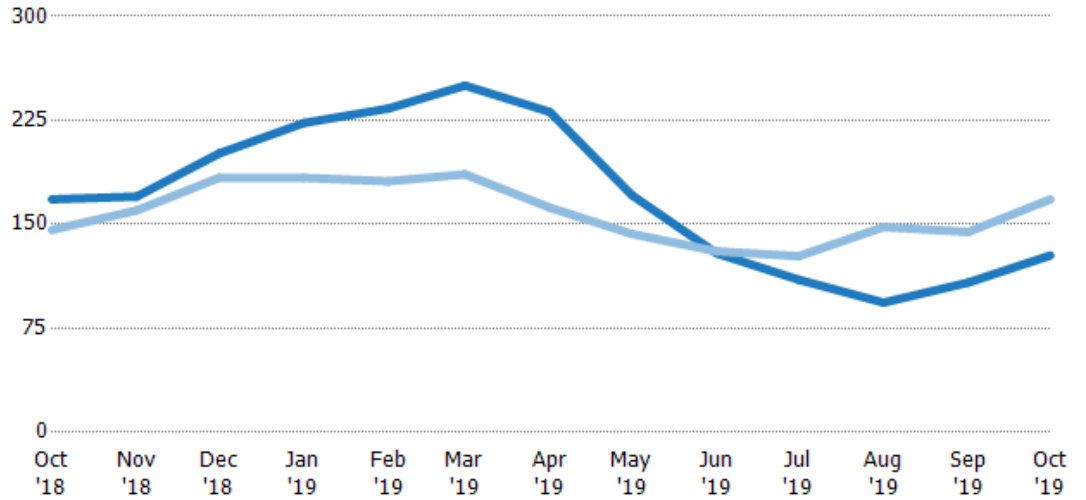
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Oct '19	128	-24.1%
Oct '18	168	15.1%
Oct '17	146	-5.5%



Current Year	168	170	201	223	234	250	231	171	129	110	93.5	108	128
Prior Year	146	160	184	184	181	186	162	143	131	127	148	145	168
Percent Change from Prior Year	15%	6%	10%	22%	29%	34%	43%	20%	-1%	-13%	-37%	-25%	-24%

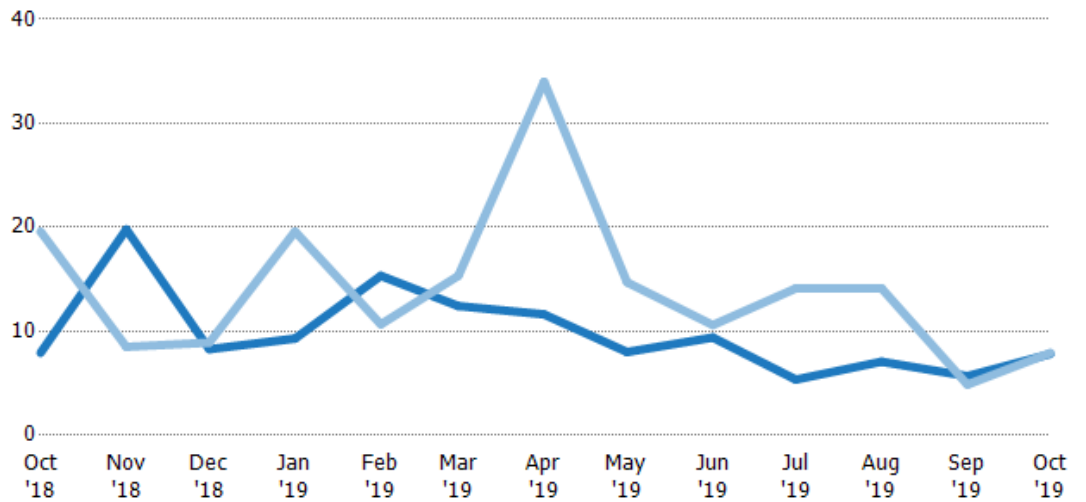
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Oct '19	7.82	-1.3%
Oct '18	7.92	-59.6%
Oct '17	19.6	-69.4%



Current Year	7.92	19.8	8.27	9.3	15.3	12.4	11.6	8	9.4	5.35	7.08	5.69	7.82
Prior Year	19.6	8.5	8.91	19.6	10.7	15.3	34	14.7	10.6	14.1	14.1	4.87	7.92
Percent Change from Prior Year	-60%	133%	-7%	-53%	44%	-19%	-66%	-46%	-11%	-62%	-50%	17%	-1%

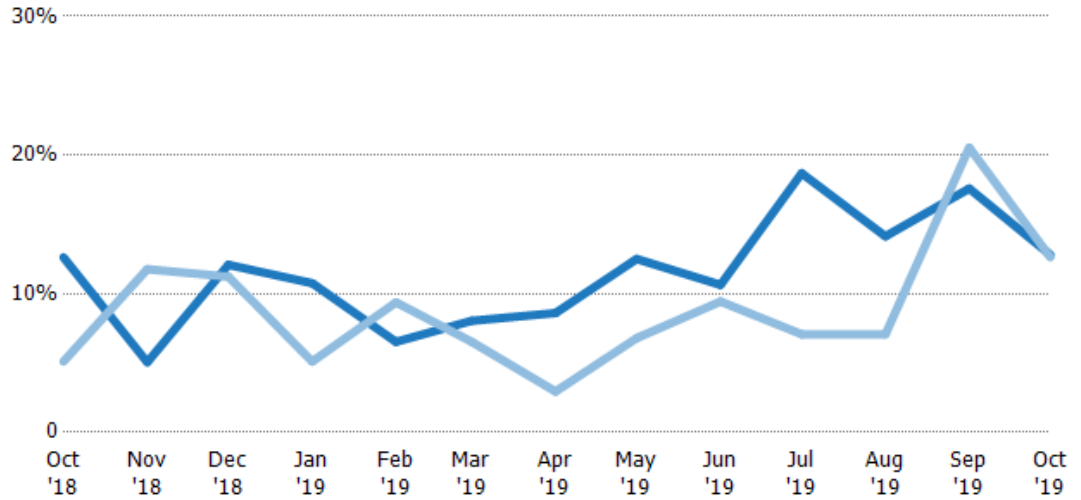
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Oct '19	13%	-0.2%
Oct '18	13%	-7.5%
Oct '17	5%	226.7%



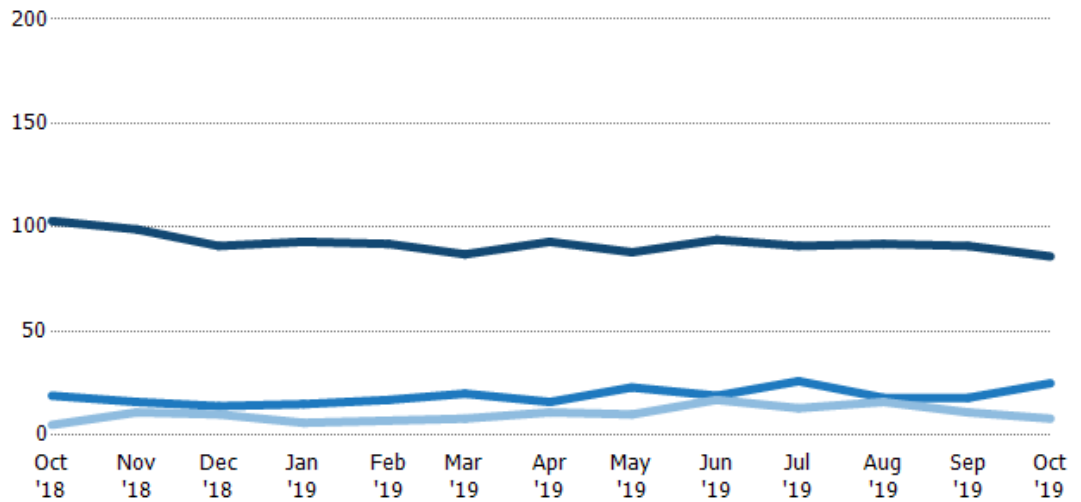
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	13%	5%	12%	11%	7%	8%	9%	13%	11%	19%	14%	18%	13%
Prior Year	5%	12%	11%	5%	9%	7%	3%	7%	9%	7%	7%	21%	13%
Change from Prior Year	-8%	7%	-1%	-6%	3%	-2%	-6%	-6%	-1%	-12%	-7%	3%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Active	103	99	91	93	92	87	93	88	94	91	92	91	86
Pending	19	16	14	15	17	20	16	23	19	26	18	18	25
Sold	5	11	10	6	7	8	11	10	17	13	16	11	8

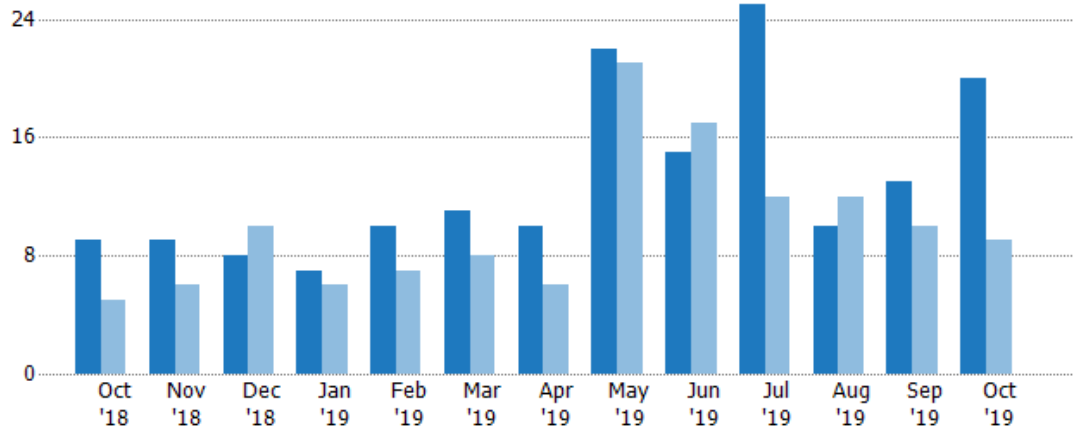
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	20	122.2%
Oct '18	9	80%
Oct '17	5	120%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	9	9	8	7	10	11	10	22	15	25	10	13	20
Prior Year	5	6	10	6	7	8	6	21	17	12	12	10	9
Percent Change from Prior Year	80%	50%	-20%	17%	43%	38%	67%	5%	-12%	108%	-17%	30%	122%

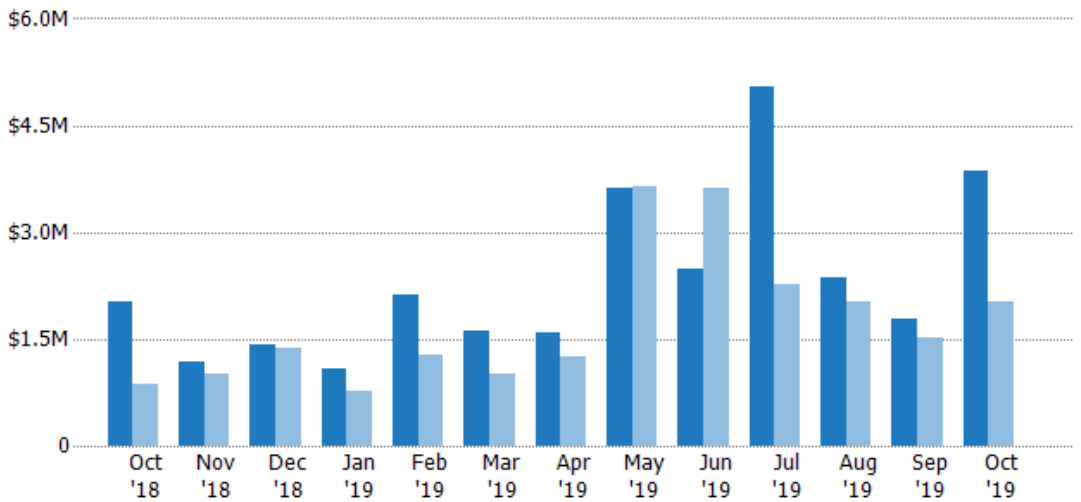
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$3.85M	89.3%
Oct '18	\$2.04M	134.6%
Oct '17	\$868K	71.3%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$2.04M	\$1.18M	\$1.42M	\$1.08M	\$2.11M	\$1.61M	\$1.58M	\$3.62M	\$2.48M	\$5.05M	\$2.37M	\$1.78M	\$3.85M
Prior Year	\$868K	\$1.01M	\$1.36M	\$765K	\$1.29M	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.53M	\$2.04M
Percent Change from Prior Year	135%	17%	4%	42%	64%	59%	25%	-1%	-31%	123%	17%	17%	89%

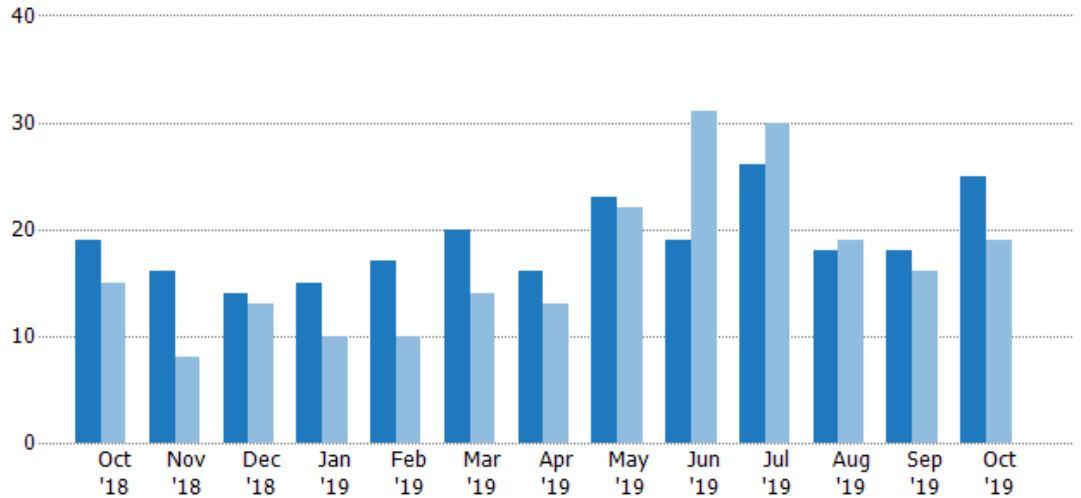
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	25	31.6%
Oct '18	19	26.7%
Oct '17	15	60%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	19	16	14	15	17	20	16	23	19	26	18	18	25
Prior Year	15	8	13	10	10	14	13	22	31	30	19	16	19
Percent Change from Prior Year	27%	100%	8%	50%	70%	43%	23%	5%	-39%	-13%	-5%	13%	32%

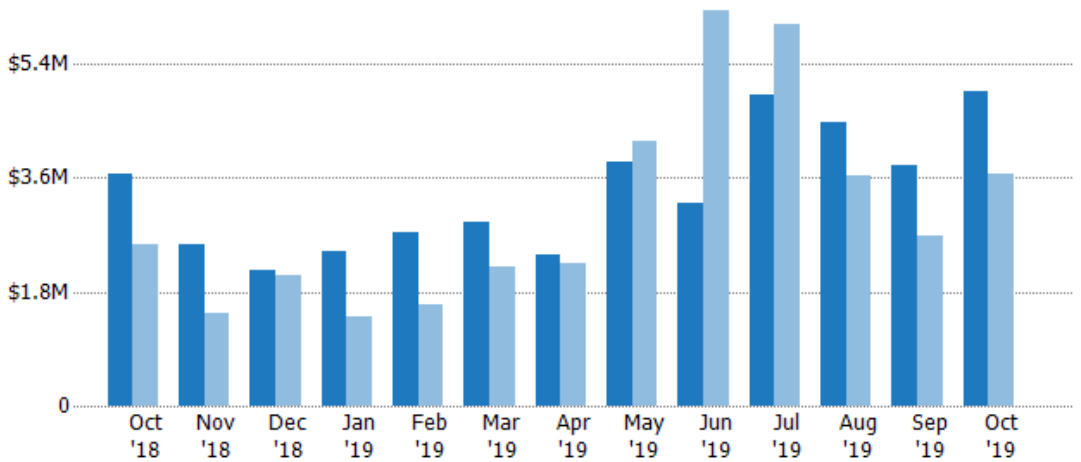
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$4.95M	34.9%
Oct '18	\$3.67M	44.7%
Oct '17	\$2.54M	38.2%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$3.67M	\$2.54M	\$2.13M	\$2.43M	\$2.74M	\$2.9M	\$2.39M	\$3.84M	\$3.2M	\$4.92M	\$4.47M	\$3.81M	\$4.95M
Prior Year	\$2.54M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.2M	\$2.25M	\$4.17M	\$6.23M	\$6.03M	\$3.64M	\$2.69M	\$3.67M
Percent Change from Prior Year	45%	75%	3%	72%	72%	32%	6%	-8%	-49%	-18%	23%	42%	35%

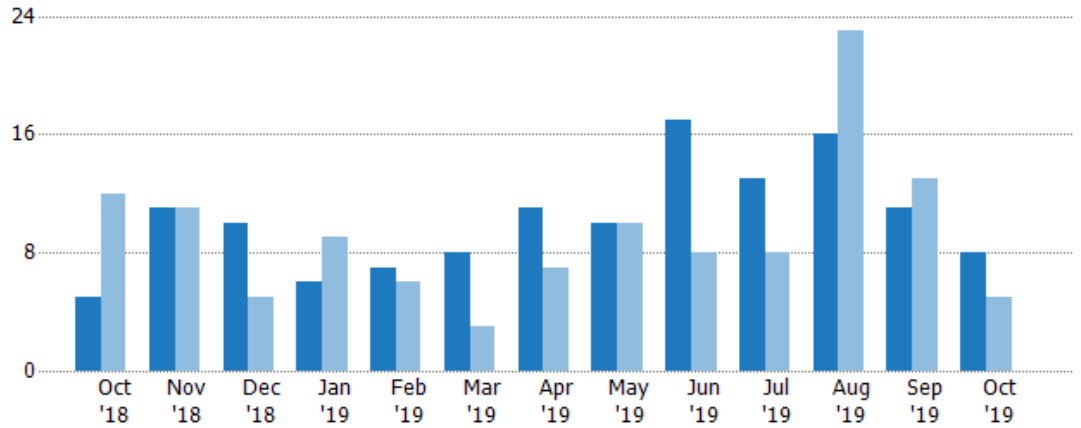
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '19	8	60%
Oct '18	5	-58.3%
Oct '17	12	-33.3%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	5	11	10	6	7	8	11	10	17	13	16	11	8
Prior Year	12	11	5	9	6	3	7	10	8	8	23	13	5
Percent Change from Prior Year	-58%	0%	100%	-33%	17%	167%	57%	0%	113%	63%	-30%	-15%	60%

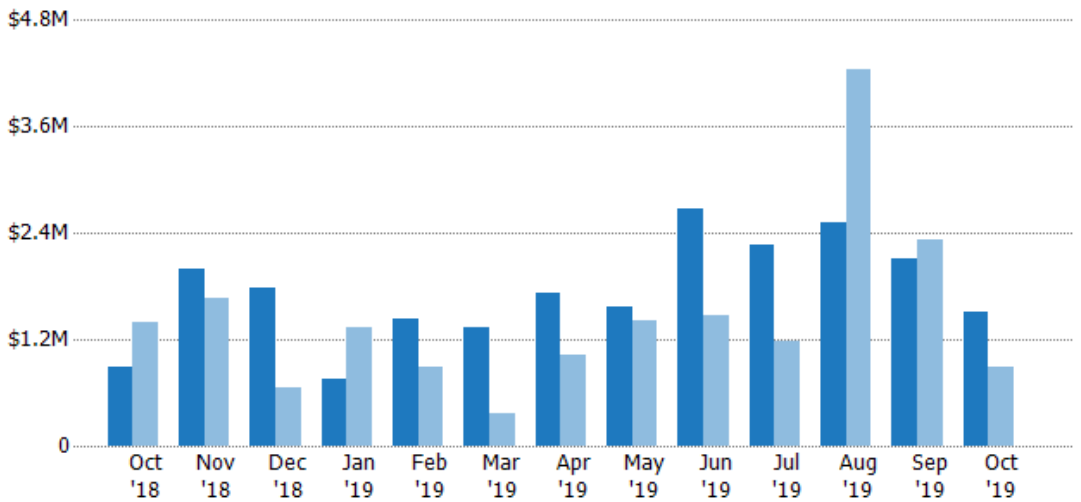
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$1.5M	70.5%
Oct '18	\$882K	-36.3%
Oct '17	\$1.38M	-4.2%



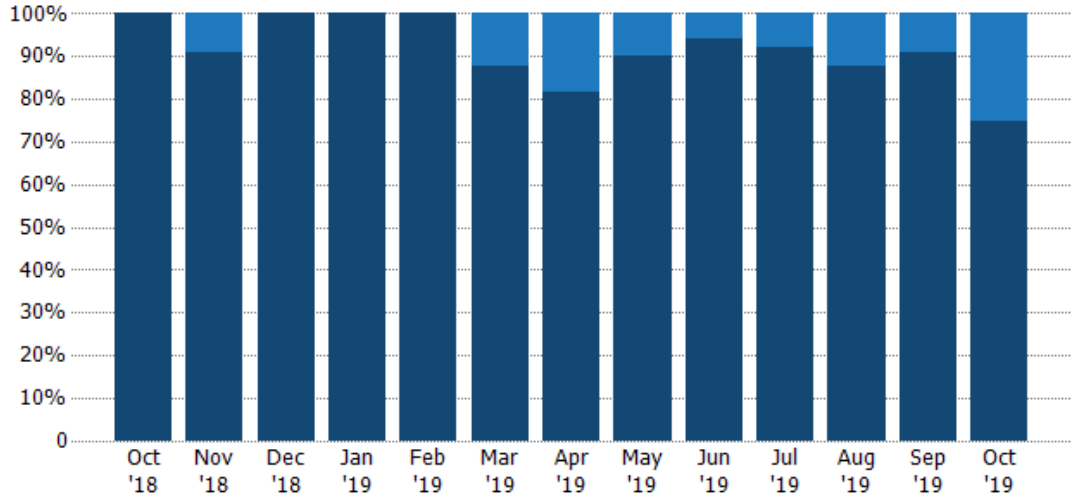
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$882K	\$1.99M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.58M	\$2.68M	\$2.27M	\$2.52M	\$2.11M	\$1.5M
Prior Year	\$1.38M	\$1.67M	\$658K	\$1.33M	\$889K	\$372K	\$1.03M	\$1.41M	\$1.48M	\$1.18M	\$4.25M	\$2.32M	\$882K
Percent Change from Prior Year	-36%	19%	171%	-44%	61%	261%	66%	12%	81%	93%	-41%	-9%	70%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



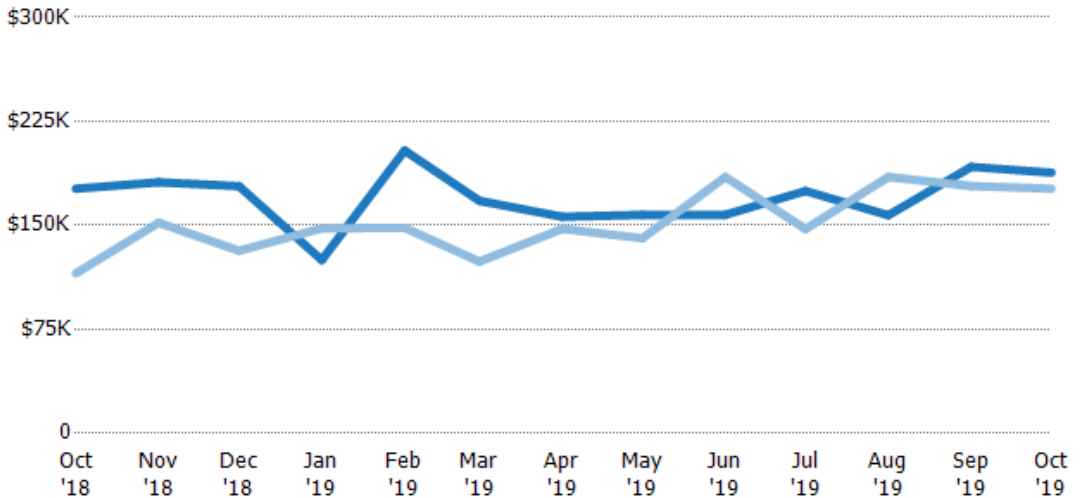
Property Type	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Condo/Townhouse	-	9%	-	-	-	13%	18%	10%	6%	8%	13%	9%	25%
Single Family Residence	100%	91%	100%	100%	100%	88%	82%	90%	94%	92%	88%	91%	75%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Oct '19	\$188K	6.6%
Oct '18	\$176K	52.9%
Oct '17	\$115K	43.8%

Property Type	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$176K	\$181K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K	\$158K	\$175K	\$157K	\$192K	\$188K
Prior Year	\$115K	\$152K	\$132K	\$148K	\$148K	\$124K	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K
Percent Change from Prior Year	53%	19%	35%	-15%	38%	35%	6%	12%	-15%	19%	-15%	8%	7%

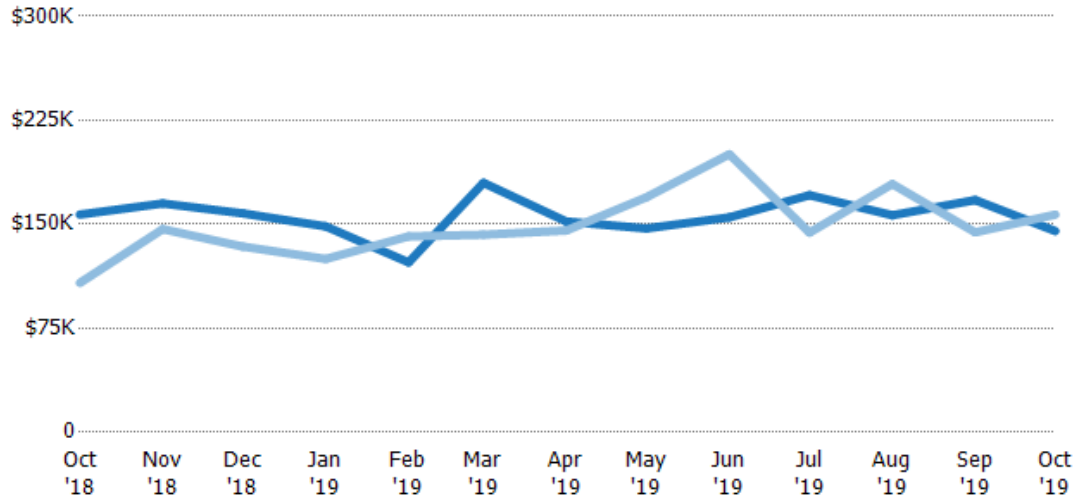
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$145K	-7.6%
Oct '18	\$157K	45.7%
Oct '17	\$108K	53.8%



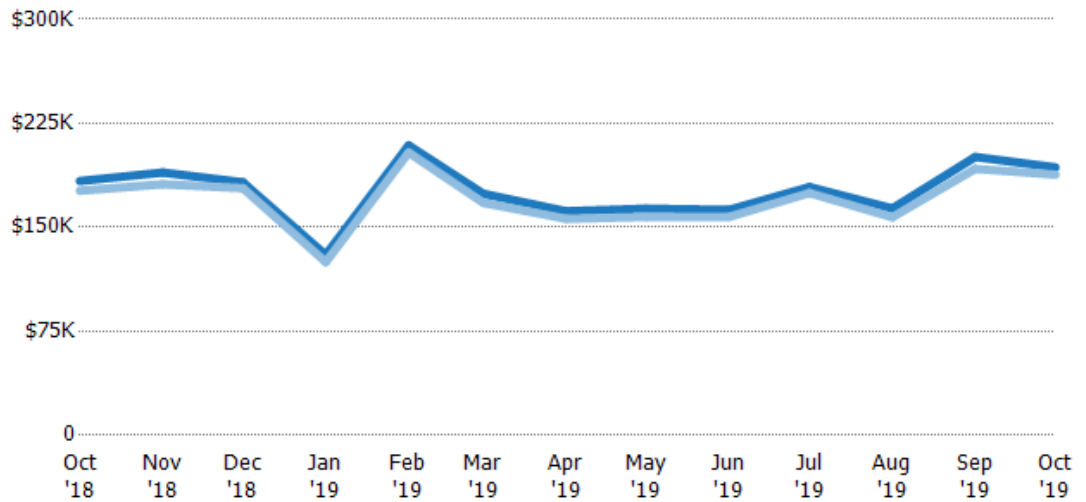
Current Year	\$157K	\$165K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K	\$155K	\$171K	\$157K	\$168K	\$145K
Prior Year	\$108K	\$147K	\$134K	\$125K	\$141K	\$143K	\$146K	\$170K	\$201K	\$144K	\$179K	\$144K	\$157K
Percent Change from Prior Year	46%	13%	18%	19%	-13%	26%	4%	-13%	-23%	19%	-13%	16%	-8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



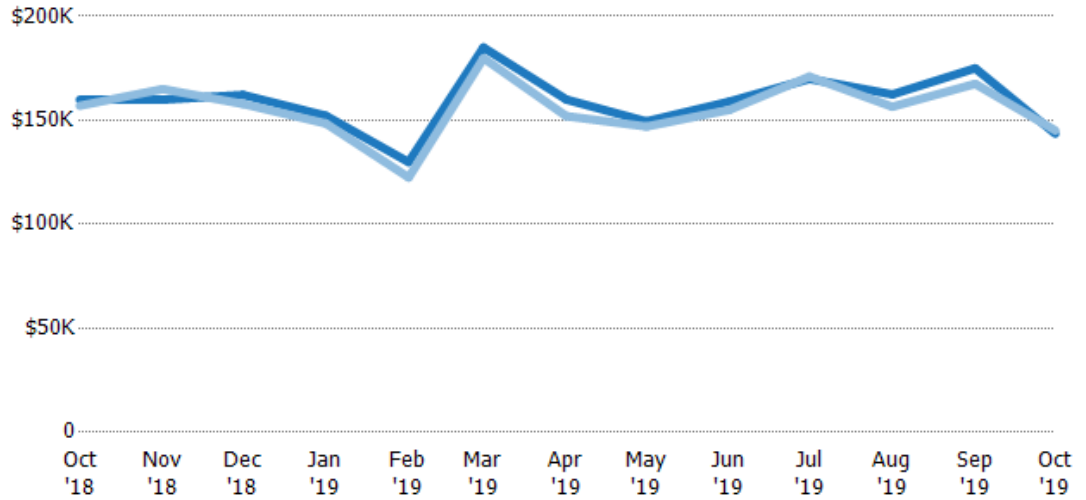
Avg List Price	\$183K	\$190K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K	\$163K	\$179K	\$164K	\$201K	\$193K
Avg Sales Price	\$176K	\$181K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K	\$158K	\$175K	\$157K	\$192K	\$188K
Avg Sales Price as a % of Avg List Price	96%	96%	98%	96%	98%	96%	97%	96%	97%	98%	96%	96%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



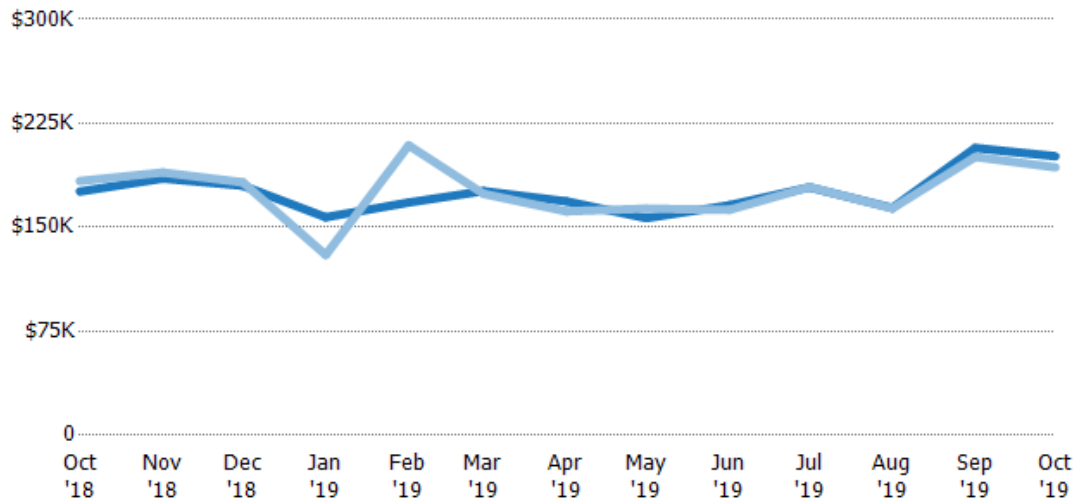
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median List Price	\$160K	\$160K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K	\$159K	\$170K	\$162K	\$175K	\$144K
Median Sales Price	\$157K	\$165K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K	\$155K	\$171K	\$157K	\$168K	\$145K
Med Sales Price as a % of Med List Price	98%	103%	97%	98%	94%	97%	95%	98%	97%	101%	96%	96%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



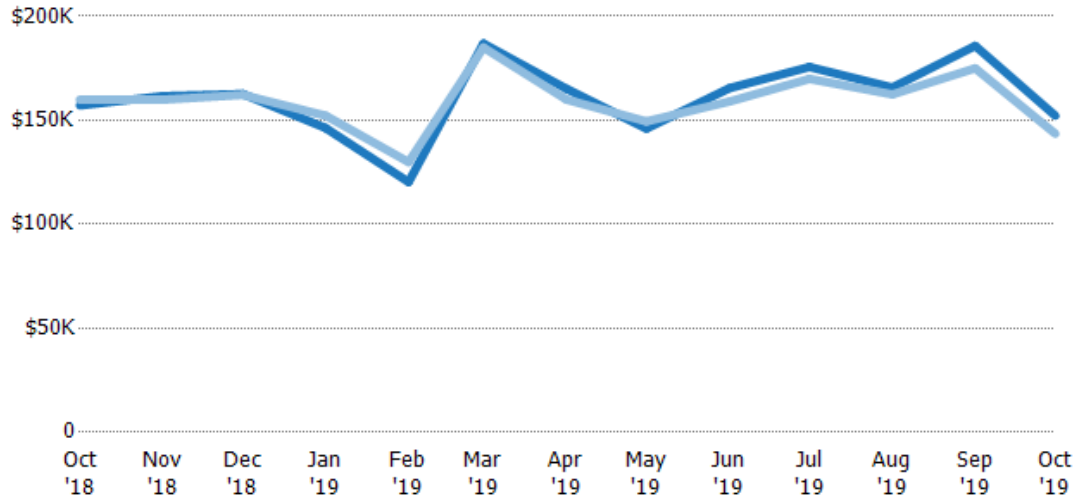
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Avg Est Value	\$176K	\$185K	\$180K	\$157K	\$168K	\$176K	\$169K	\$157K	\$166K	\$179K	\$164K	\$207K	\$201K
Avg Sales Price	\$183K	\$190K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K	\$163K	\$179K	\$164K	\$201K	\$193K
Avg Sales Price as a % of Avg Est Value	104%	102%	101%	83%	125%	99%	96%	104%	98%	100%	100%	97%	96%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Median Est Value	\$157K	\$162K	\$163K	\$146K	\$120K	\$187K	\$165K	\$146K	\$165K	\$176K	\$166K	\$186K	\$152K
Median Sales Price	\$160K	\$160K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K	\$159K	\$170K	\$162K	\$175K	\$144K
Med Sales Price as a % of Med Est Value	102%	99%	100%	104%	108%	99%	97%	102%	96%	97%	98%	94%	94%