

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2019	Sep 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	21	27	-22.2%	188	214	-12.1%
New Listing Volume	\$4,031,400	\$6,054,900	-33.4%	\$36,886,490	\$42,838,600	-13.9%
Active Listing Count	89	103	-13.6%	N/A	N/A	
Active Listing Volume	\$18,834,040	\$22,983,700	-18.1%	N/A	N/A	
Average Listing Price	\$211,618	\$223,143	-5.2%	\$212,276	\$205,317	+3.4%
Median Listing Price	\$179,000	\$178,000	+0.6%	\$177,611	\$175,395	+1.3%
Median Days in RPR	81	94	-13.8%	115.78	90.45	+28%
Months of Inventory	4.7	5.2	-9%	7.1	5.5	+29.2%
Absorption Rate	21.35%	19.42%	+1.9%	14%	18.09%	-4.1%
Sales Activity Charts Metrics						
New Pending Sales Count	17	24	-29.2%	175	142	+23.2%
New Pending Sales Volume	\$3,760,900	\$4,330,200	-13.1%	\$32,526,100	\$25,124,900	+29.5%
Pending Sales Count	22	31	-29%	N/A	N/A	
Pending Sales Volume	\$4,579,300	\$5,511,900	-16.9%	N/A	N/A	
Closed Sales Count	15	22	-31.8%	123	111	+10.8%
Closed Sales Volume	\$2,890,990	\$4,019,800	-28.1%	\$22,371,119	\$19,414,850	+15.2%
Average Sales Price	\$192,733	\$182,718	+5.5%	\$181,879	\$174,909	+4%
Median Sales Price	\$210,000	\$158,000	+32.9%	\$180,019	\$169,195	+6.4%

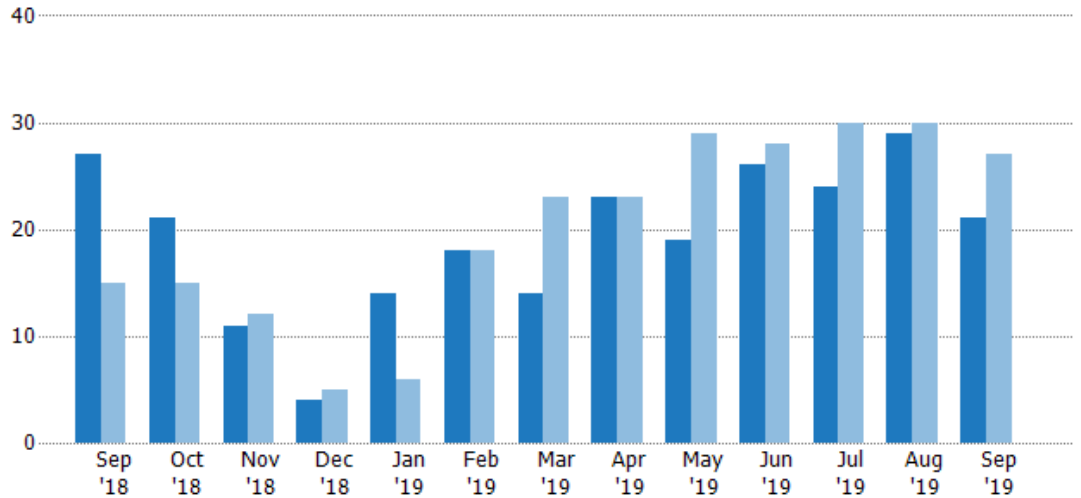
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '19	21	-22.2%
Sep '18	27	80%
Sep '17	15	46.7%



Current Year	27	21	11	4	14	18	14	23	19	26	24	29	21
Prior Year	15	15	12	5	6	18	23	23	29	28	30	30	27
Percent Change from Prior Year	80%	40%	-8%	-20%	133%	0%	-39%	0%	-34%	-7%	-20%	-3%	-22%

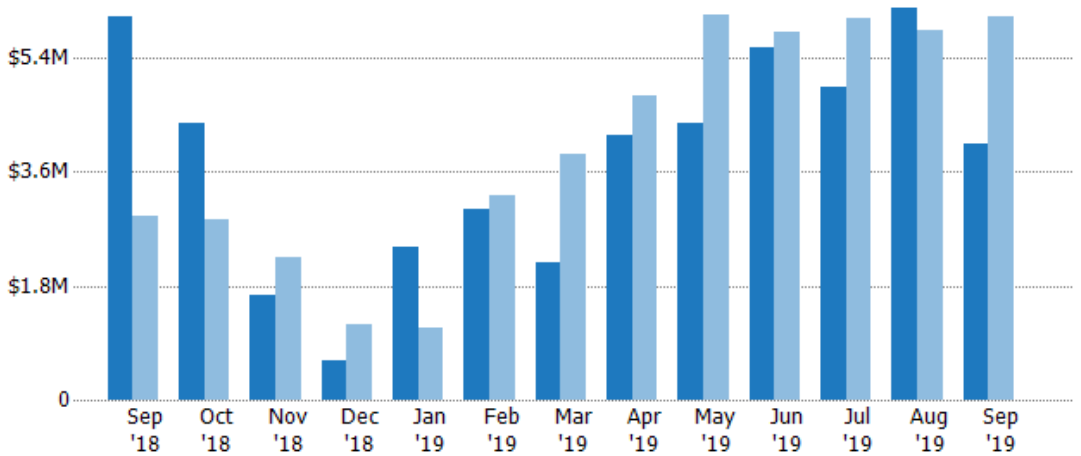
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$4.03M	-33.4%
Sep '18	\$6.05M	109.1%
Sep '17	\$2.9M	38.1%



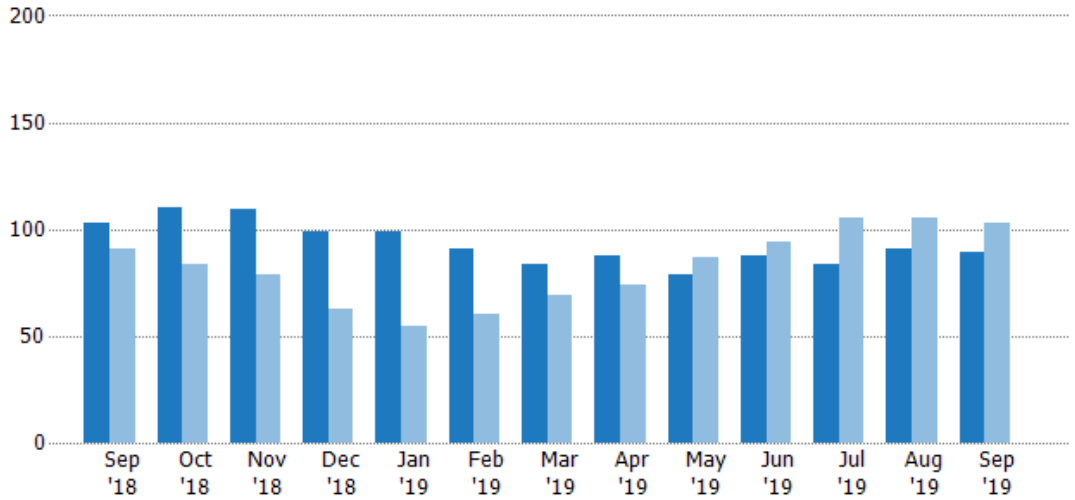
Current Year	\$6.05M	\$4.36M	\$1.65M	\$616K	\$2.42M	\$3.01M	\$2.17M	\$4.18M	\$4.38M	\$5.56M	\$4.95M	\$6.2M	\$4.03M
Prior Year	\$2.9M	\$2.85M	\$2.25M	\$1.19M	\$1.15M	\$3.22M	\$3.88M	\$4.79M	\$6.08M	\$5.81M	\$6.03M	\$5.83M	\$6.05M
Percent Change from Prior Year	109%	53%	-26%	-48%	111%	-7%	-44%	-13%	-28%	-4%	-18%	6%	-33%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



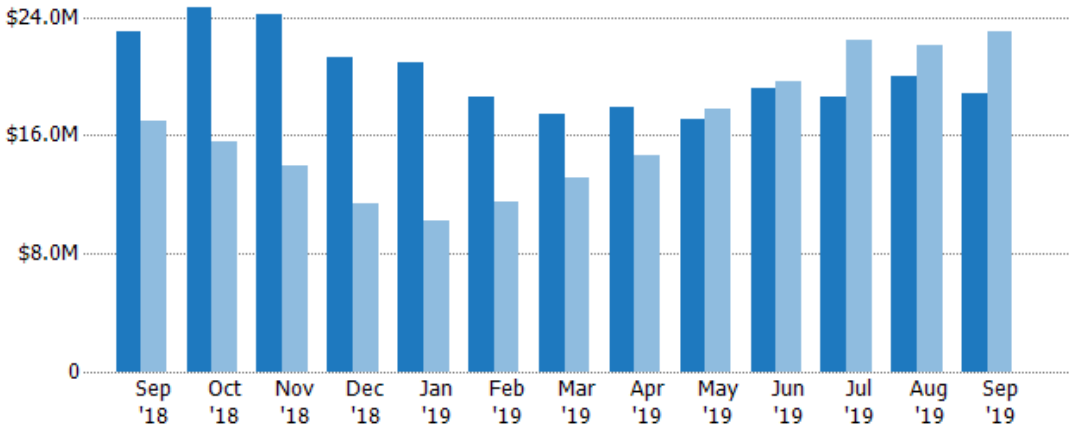
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	103	110	109	99	99	91	84	88	79	88	84	91	89
Prior Year	91	84	79	63	55	60	69	74	87	94	105	105	103
Percent Change from Prior Year	13%	31%	38%	57%	80%	52%	22%	19%	-9%	-6%	-20%	-13%	-14%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$23M	\$24.6M	\$24.2M	\$21.3M	\$20.9M	\$18.6M	\$17.4M	\$17.9M	\$17.1M	\$19.1M	\$18.6M	\$20M	\$18.8M
Prior Year	\$17M	\$15.6M	\$13.9M	\$11.3M	\$10.2M	\$11.4M	\$13.2M	\$14.7M	\$17.8M	\$19.6M	\$22.4M	\$22.1M	\$23M
Percent Change from Prior Year	35%	58%	74%	88%	104%	62%	32%	22%	-4%	-2%	-17%	-9%	-18%

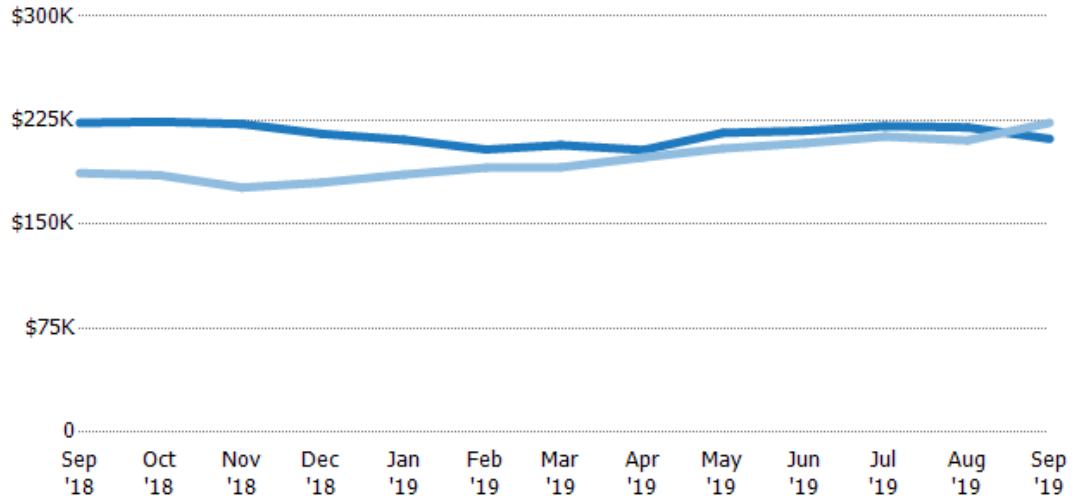
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$212K	-5.2%
Sep '18	\$223K	19.4%
Sep '17	\$187K	-6.4%



Current Year	\$223K	\$224K	\$222K	\$215K	\$211K	\$204K	\$207K	\$204K	\$216K	\$217K	\$221K	\$220K	\$212K
Prior Year	\$187K	\$185K	\$176K	\$180K	\$186K	\$191K	\$191K	\$198K	\$205K	\$208K	\$213K	\$211K	\$223K
Percent Change from Prior Year	19%	21%	26%	20%	13%	7%	8%	3%	6%	4%	4%	4%	-5%

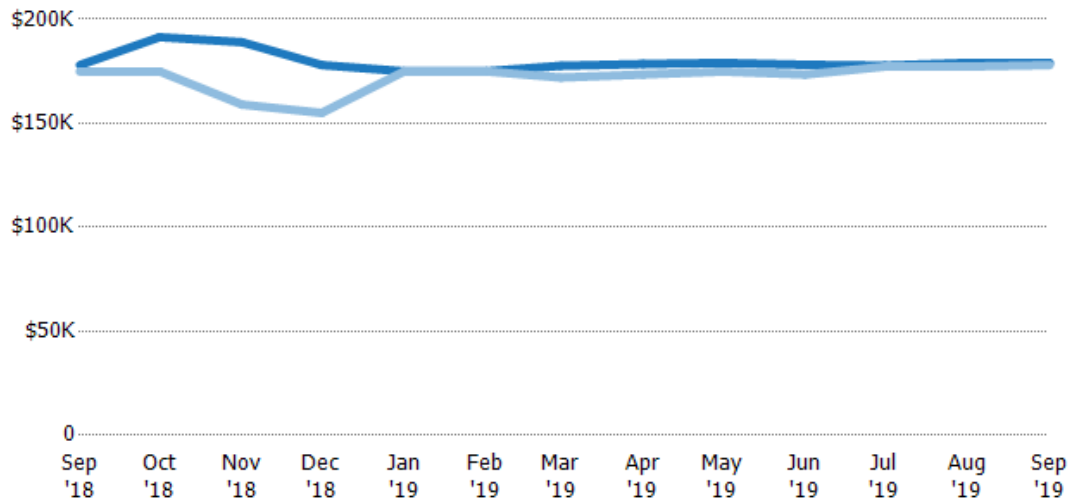
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$179K	0.6%
Sep '18	\$178K	1.8%
Sep '17	\$175K	-14.3%



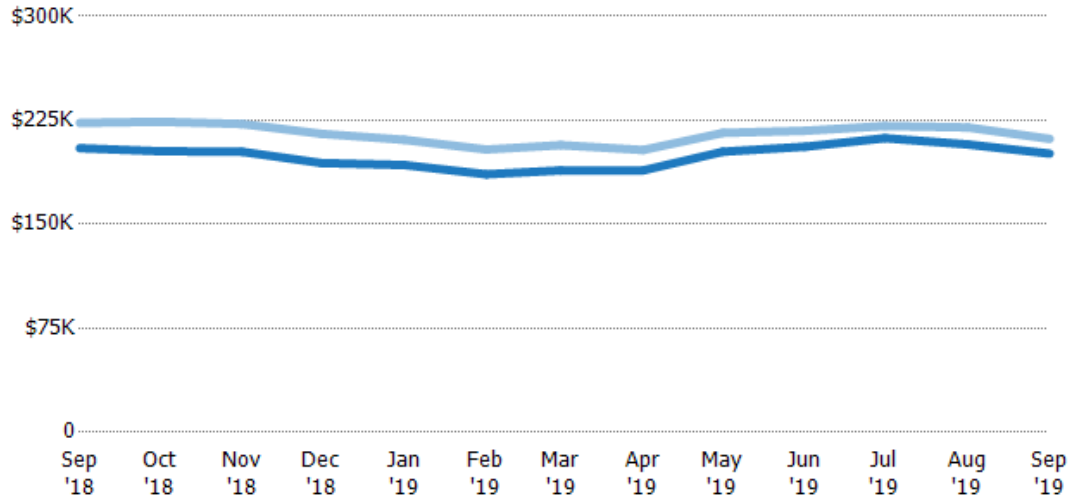
Current Year	\$178K	\$191K	\$189K	\$178K	\$175K	\$175K	\$178K	\$179K	\$179K	\$178K	\$178K	\$179K	\$179K
Prior Year	\$175K	\$175K	\$159K	\$155K	\$175K	\$175K	\$172K	\$173K	\$175K	\$173K	\$177K	\$177K	\$178K
Percent Change from Prior Year	2%	9%	19%	15%	0%	0%	3%	3%	2%	3%	0%	1%	1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



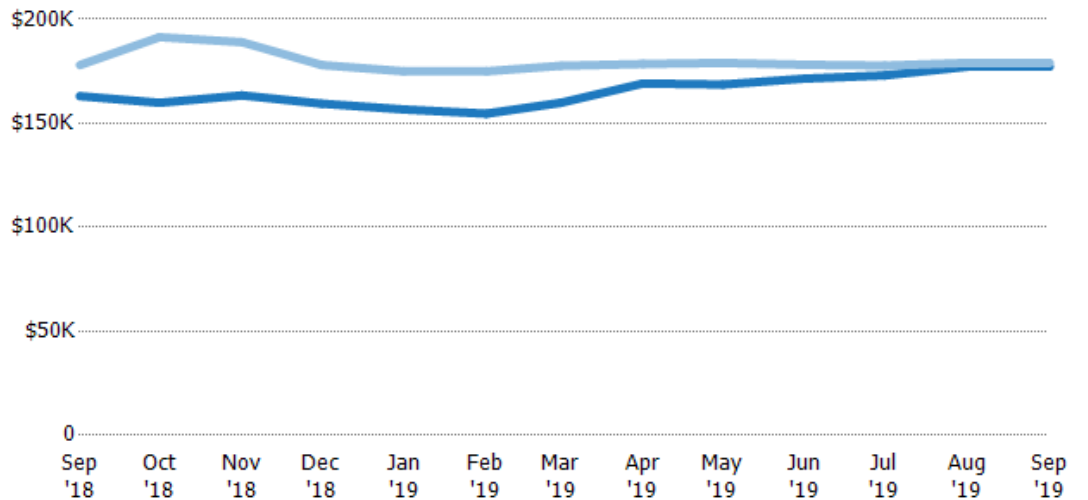
Avg Est Value	\$205K	\$203K	\$202K	\$194K	\$193K	\$186K	\$189K	\$189K	\$202K	\$206K	\$212K	\$208K	\$201K
Avg Listing Price	\$223K	\$224K	\$222K	\$215K	\$211K	\$204K	\$207K	\$204K	\$216K	\$217K	\$221K	\$220K	\$212K
Avg Listing Price as a % of Avg Est Value	109%	111%	110%	111%	109%	110%	110%	108%	107%	106%	104%	106%	105%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$163K	\$160K	\$163K	\$159K	\$157K	\$155K	\$160K	\$169K	\$169K	\$172K	\$173K	\$177K	\$177K
Median Listing Price	\$178K	\$191K	\$189K	\$178K	\$175K	\$175K	\$178K	\$179K	\$179K	\$178K	\$178K	\$179K	\$179K
Med Listing Price as a % of Med Est Value	109%	120%	116%	112%	112%	113%	111%	106%	106%	104%	103%	101%	101%

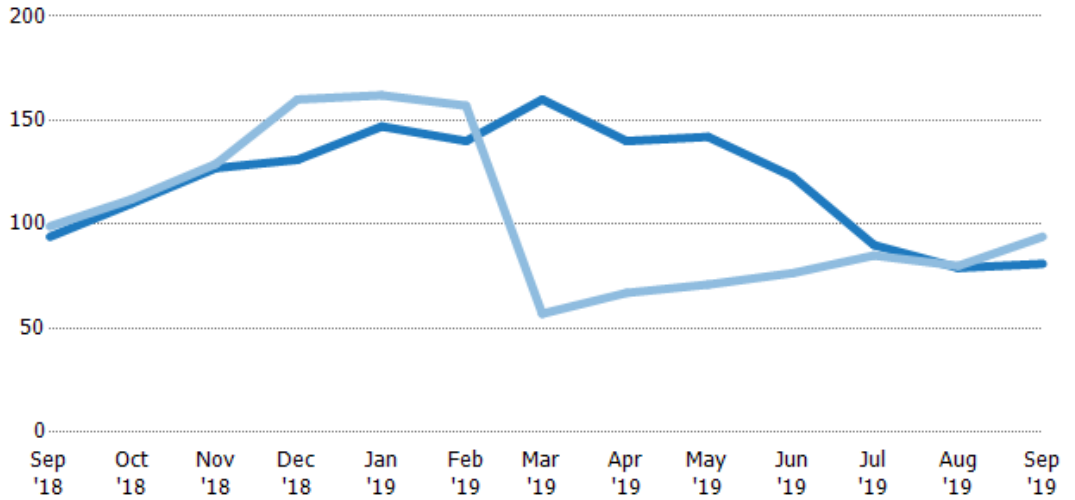
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Sep '19	81	-13.8%
Sep '18	94	-5.1%
Sep '17	99	-19.2%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	94	110	127	131	147	140	160	140	142	123	90	79	81
Prior Year	99	112	129	160	162	157	57	67	71	76.5	85	80	94
Percent Change from Prior Year	-5%	-2%	-2%	-18%	-9%	-11%	181%	109%	100%	61%	6%	-1%	-14%

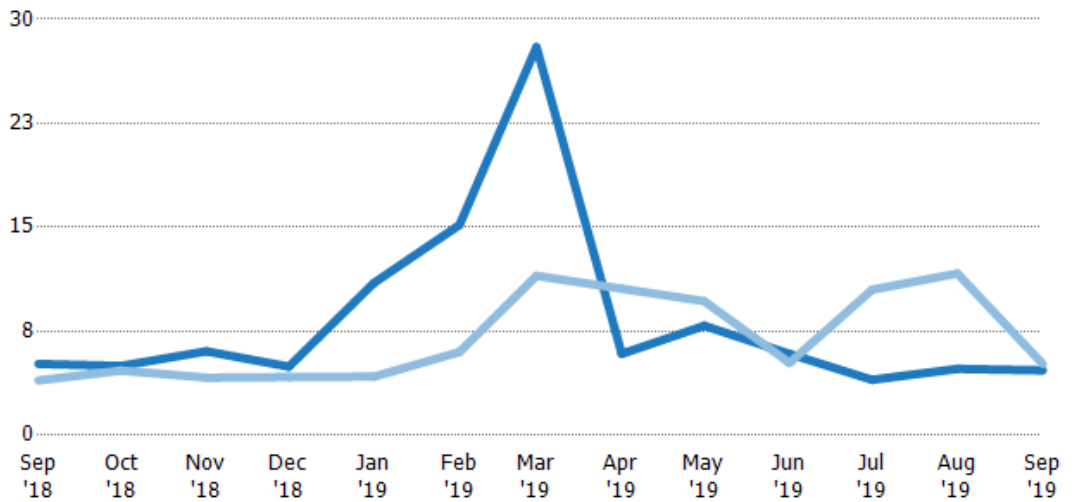
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Sep '19	4.68	-9%
Sep '18	5.15	30.2%
Sep '17	3.96	83.7%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	5.15	5	6.06	4.95	11	15.2	28	5.87	7.9	5.87	4	4.79	4.68
Prior Year	3.96	4.67	4.16	4.2	4.23	6	11.5	10.6	9.67	5.22	10.5	11.7	5.15
Percent Change from Prior Year	30%	7%	46%	18%	160%	153%	143%	-45%	-18%	12%	-62%	-59%	-9%

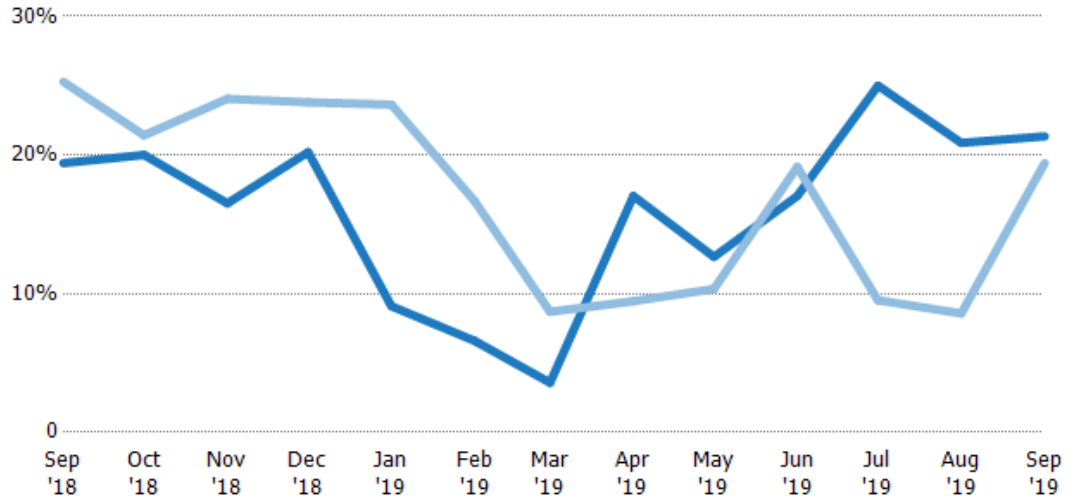
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Sep '19	21%	-1.9%
Sep '18	19%	5.9%
Sep '17	25%	-45.5%



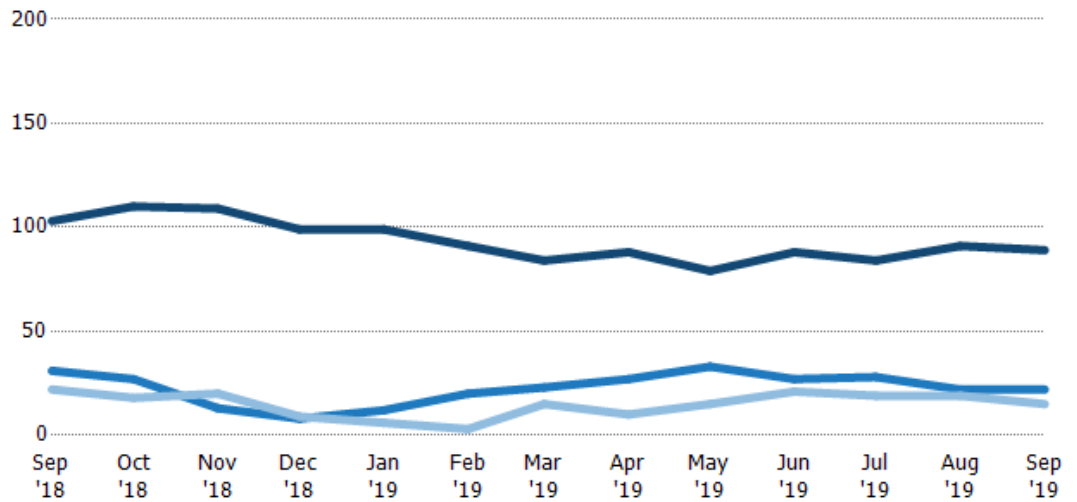
Current Year	19%	20%	17%	20%	9%	7%	4%	17%	13%	17%	25%	21%	21%
Prior Year	25%	21%	24%	24%	24%	17%	9%	9%	10%	19%	10%	9%	19%
Change from Prior Year	6%	1%	8%	4%	15%	10%	5%	-8%	-2%	2%	-15%	-12%	-2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	103	110	109	99	99	91	84	88	79	88	84	91	89
Pending	31	27	13	8	12	20	23	27	33	27	28	22	22
Sold	22	18	20	9	6	3	15	10	15	21	19	19	15

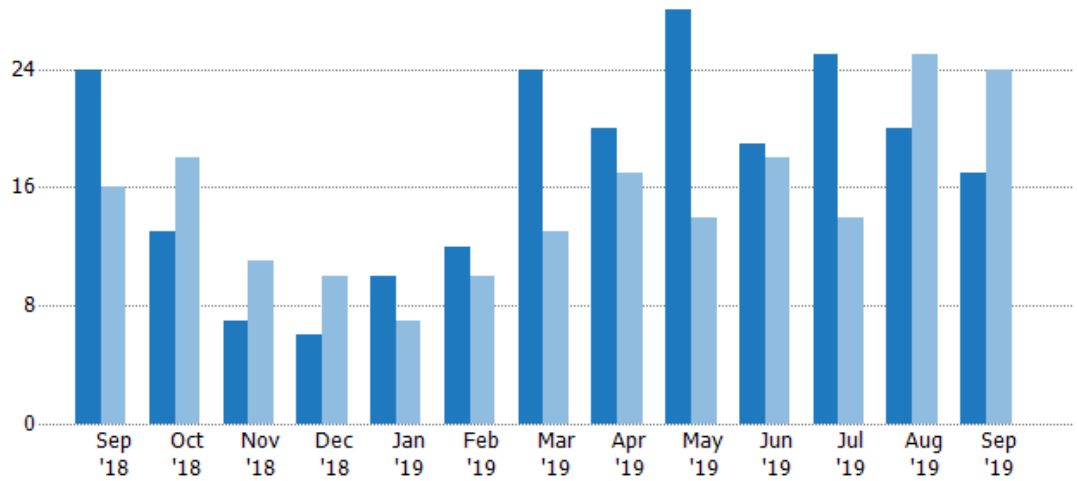
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Sep '19	17	-29.2%
Sep '18	24	50%
Sep '17	16	12.5%



Current Year	24	13	7	6	10	12	24	20	28	19	25	20	17
Prior Year	16	18	11	10	7	10	13	17	14	18	14	25	24
Percent Change from Prior Year	50%	-28%	-36%	-40%	43%	20%	85%	18%	100%	6%	79%	-20%	-29%

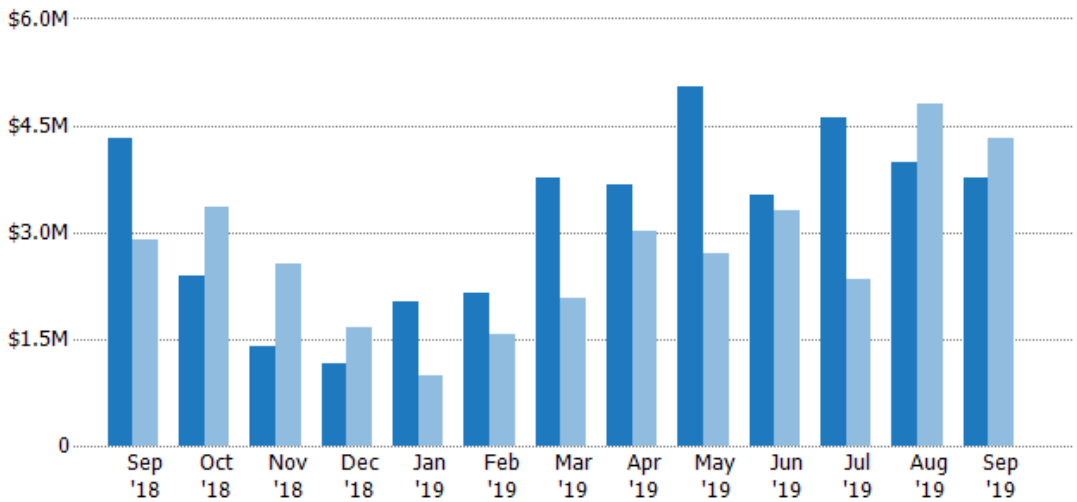
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$3.76M	-13.1%
Sep '18	\$4.33M	49.1%
Sep '17	\$2.9M	-2.9%



Current Year	\$4.33M	\$2.39M	\$1.4M	\$1.16M	\$2.03M	\$2.15M	\$3.77M	\$3.66M	\$5.04M	\$3.52M	\$4.61M	\$3.98M	\$3.76M
Prior Year	\$2.9M	\$3.35M	\$2.55M	\$1.66M	\$975K	\$1.57M	\$2.07M	\$3.03M	\$2.7M	\$3.32M	\$2.34M	\$4.79M	\$4.33M
Percent Change from Prior Year	49%	-29%	-45%	-30%	109%	37%	82%	21%	87%	6%	97%	-17%	-13%

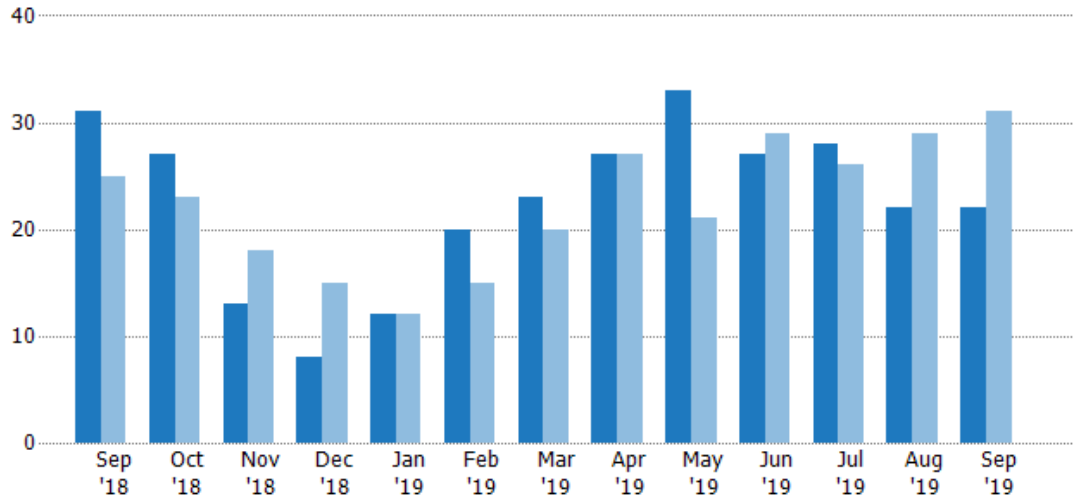
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Sep '19	22	-29%
Sep '18	31	24%
Sep '17	25	-12%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	31	27	13	8	12	20	23	27	33	27	28	22	22
Prior Year	25	23	18	15	12	15	20	27	21	29	26	29	31
Percent Change from Prior Year	24%	17%	-28%	-47%	0%	33%	15%	0%	57%	-7%	8%	-24%	-29%

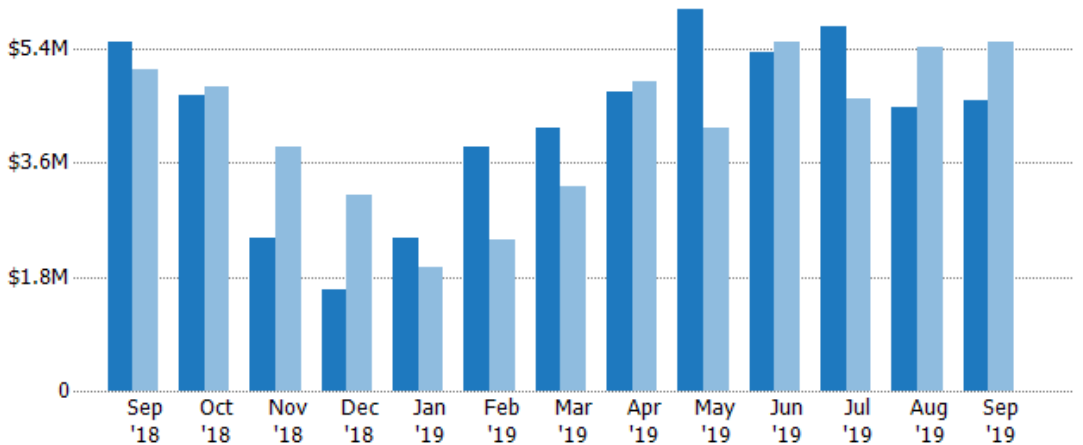
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$4.58M	-16.9%
Sep '18	\$5.51M	8.5%
Sep '17	\$5.08M	-31.9%



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	\$5.51M	\$4.68M	\$2.41M	\$1.6M	\$2.42M	\$3.85M	\$4.14M	\$4.72M	\$6.03M	\$5.33M	\$5.75M	\$4.48M	\$4.58M
Prior Year	\$5.08M	\$4.79M	\$3.85M	\$3.1M	\$1.96M	\$2.39M	\$3.23M	\$4.89M	\$4.16M	\$5.52M	\$4.61M	\$5.43M	\$5.51M
Percent Change from Prior Year	8%	-2%	-38%	-48%	24%	61%	28%	-4%	45%	-3%	25%	-18%	-17%

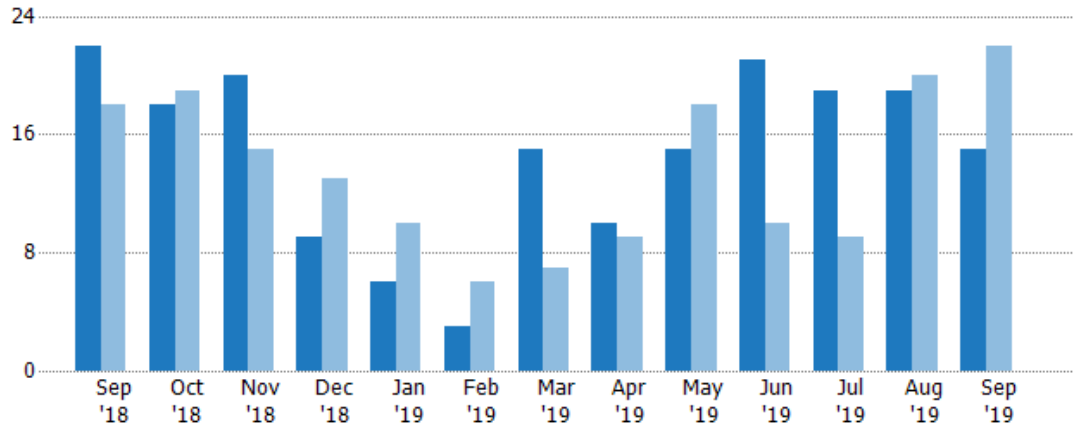
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '19	15	-31.8%
Sep '18	22	22.2%
Sep '17	18	-11.1%



Current Year	22	18	20	9	6	3	15	10	15	21	19	19	15
Prior Year	18	19	15	13	10	6	7	9	18	10	9	20	22
Percent Change from Prior Year	22%	-5%	33%	-31%	-40%	-50%	114%	11%	-17%	110%	111%	-5%	-32%

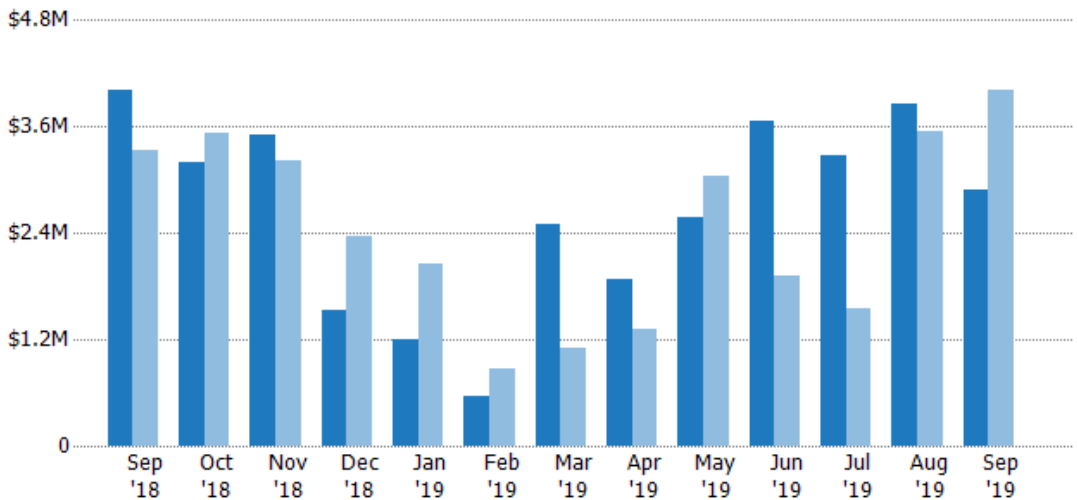
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$2.89M	-28.1%
Sep '18	\$4.02M	20.7%
Sep '17	\$3.33M	-27.6%



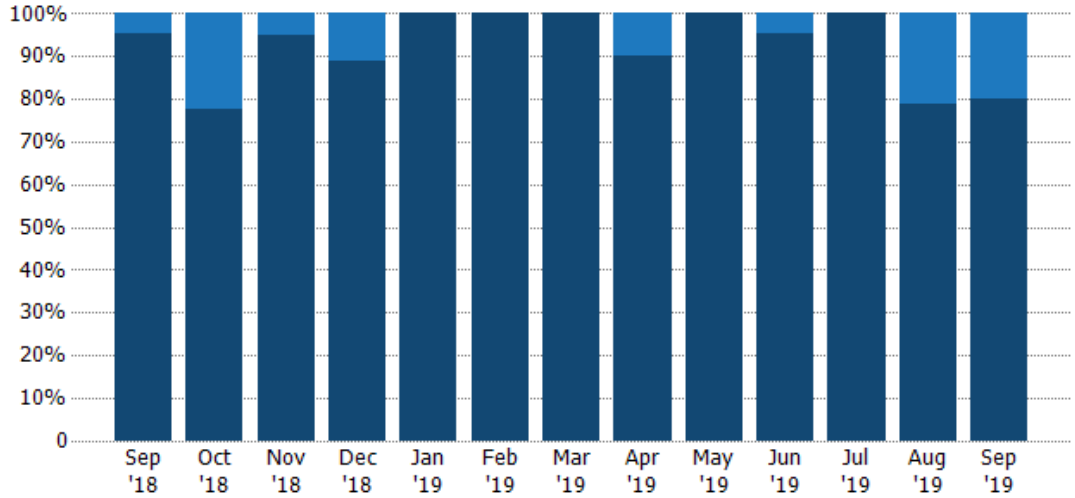
Current Year	\$4.02M	\$3.19M	\$3.5M	\$1.53M	\$1.19M	\$563K	\$2.49M	\$1.87M	\$2.58M	\$3.66M	\$3.27M	\$3.85M	\$2.89M
Prior Year	\$3.33M	\$3.52M	\$3.21M	\$2.36M	\$2.06M	\$866K	\$1.1M	\$1.31M	\$3.05M	\$1.91M	\$1.55M	\$3.55M	\$4.02M
Percent Change from Prior Year	21%	-9%	9%	-35%	-42%	-35%	125%	43%	-15%	91%	112%	9%	-28%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



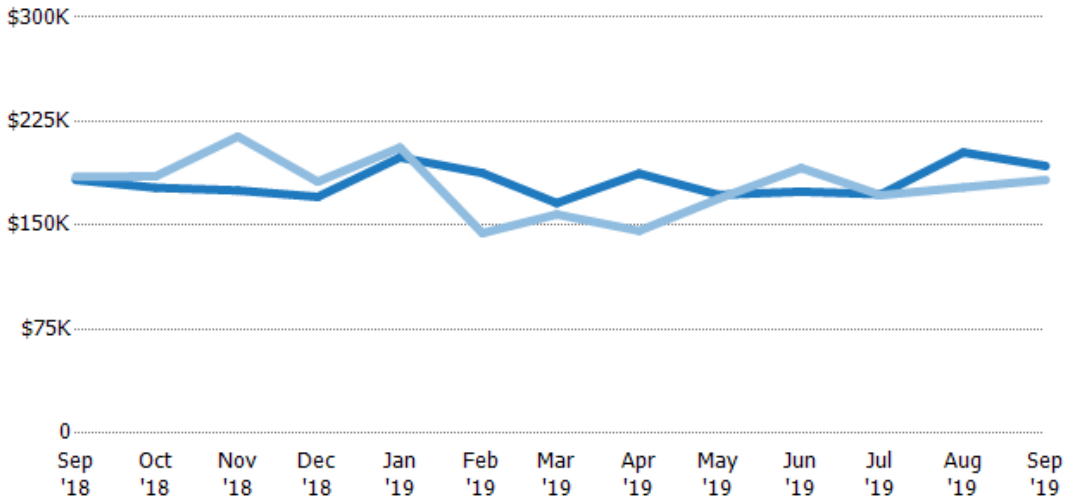
Condo/Townhouse	5%	22%	5%	11%	-	-	-	10%	-	5%	-	21%	20%
Single Family Residence	95%	78%	95%	89%	100%	100%	100%	90%	100%	95%	100%	79%	80%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Sep '19	\$193K	5.5%
Sep '18	\$183K	-1.3%
Sep '17	\$185K	-18.6%

Current Year	\$183K	\$177K	\$175K	\$170K	\$199K	\$188K	\$166K	\$187K	\$172K	\$174K	\$172K	\$203K	\$193K
Prior Year	\$185K	\$185K	\$214K	\$181K	\$206K	\$144K	\$158K	\$146K	\$169K	\$191K	\$172K	\$177K	\$183K
Percent Change from Prior Year	-1%	-4%	-18%	-6%	-3%	30%	5%	28%	2%	-9%	0%	14%	5%

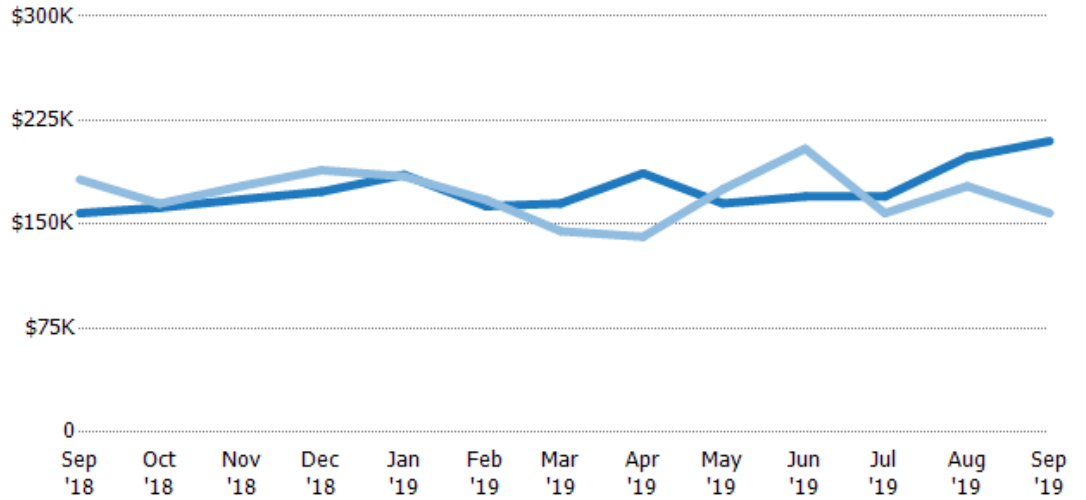
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$210K	32.9%
Sep '18	\$158K	-13.3%
Sep '17	\$182K	-16.6%



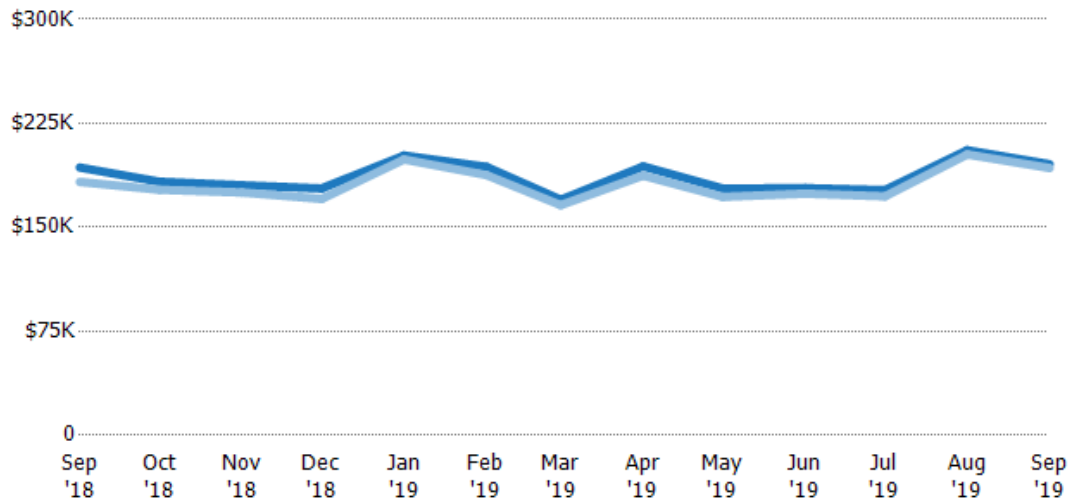
Current Year	\$158K	\$162K	\$168K	\$174K	\$186K	\$163K	\$165K	\$187K	\$165K	\$170K	\$170K	\$199K	\$210K
Prior Year	\$182K	\$165K	\$178K	\$189K	\$185K	\$168K	\$145K	\$141K	\$175K	\$205K	\$158K	\$177K	\$158K
Percent Change from Prior Year	-13%	-2%	-5%	-8%	1%	-3%	14%	32%	-6%	-17%	8%	12%	33%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



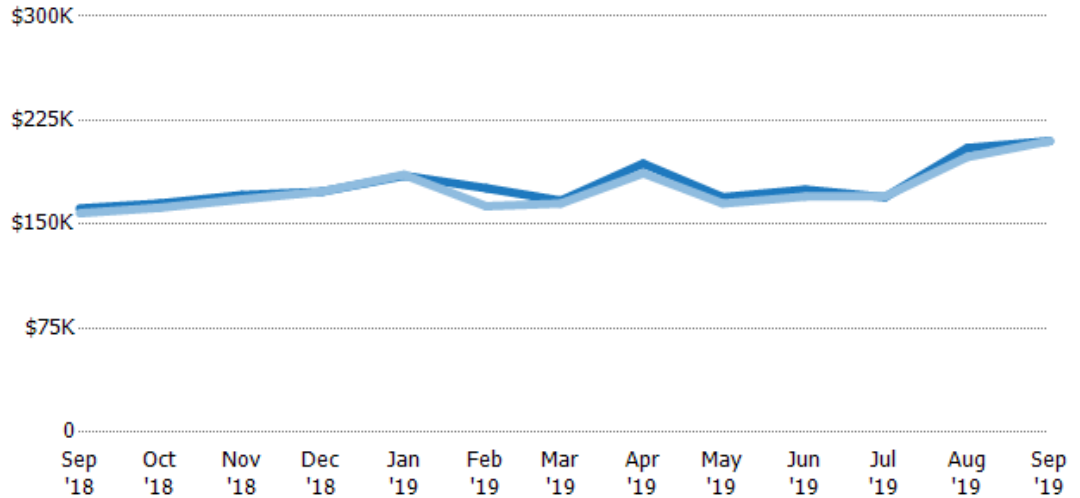
Avg List Price	\$193K	\$183K	\$180K	\$178K	\$202K	\$194K	\$170K	\$194K	\$178K	\$178K	\$177K	\$206K	\$195K
Avg Sales Price	\$183K	\$177K	\$175K	\$170K	\$199K	\$188K	\$166K	\$187K	\$172K	\$174K	\$172K	\$203K	\$193K
Avg Sales Price as a % of Avg List Price	95%	97%	97%	96%	99%	97%	98%	97%	97%	98%	97%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



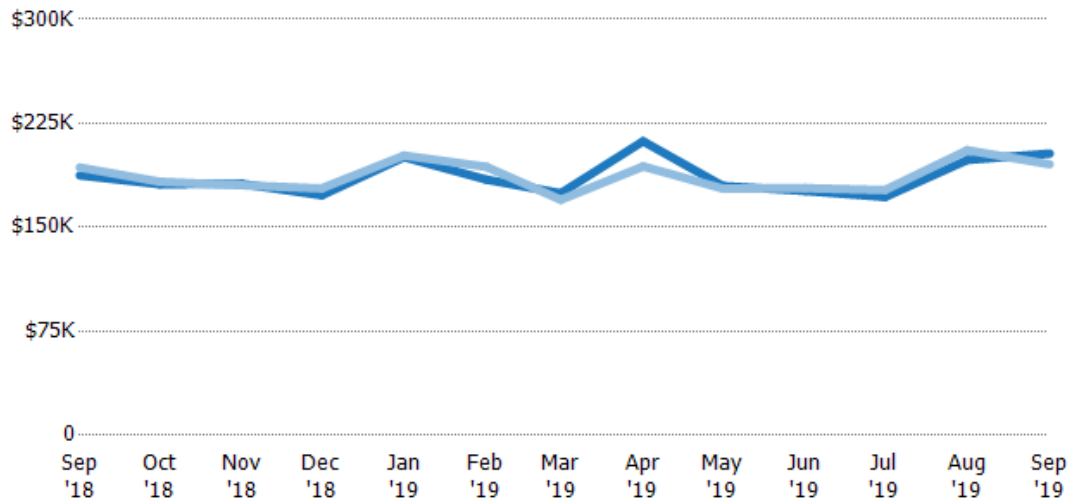
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median List Price	\$161K	\$165K	\$171K	\$174K	\$185K	\$176K	\$167K	\$194K	\$170K	\$175K	\$170K	\$205K	\$210K
Median Sales Price	\$158K	\$162K	\$168K	\$174K	\$186K	\$163K	\$165K	\$187K	\$165K	\$170K	\$170K	\$199K	\$210K
Med Sales Price as a % of Med List Price	98%	98%	98%	100%	100%	93%	99%	96%	97%	97%	100%	97%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



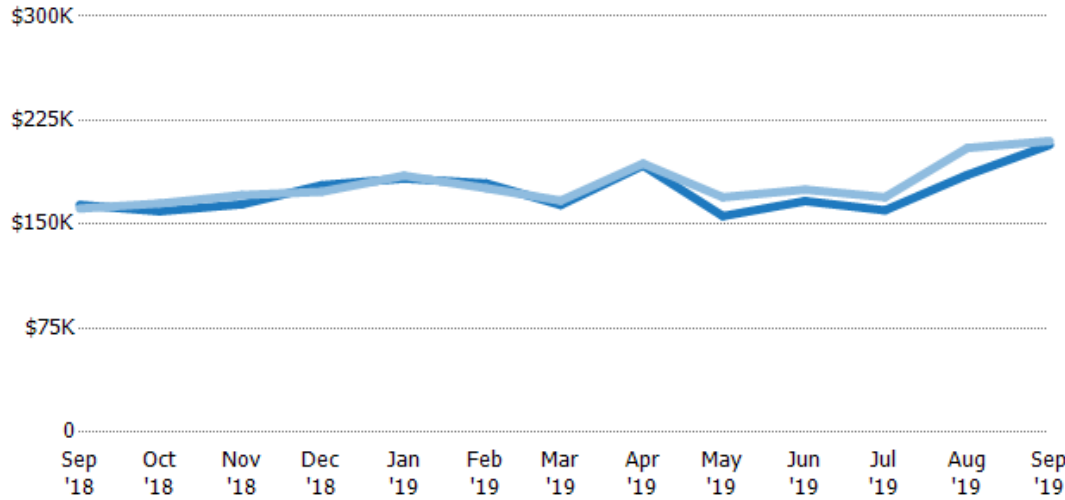
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Avg Est Value	\$187K	\$181K	\$181K	\$173K	\$201K	\$184K	\$175K	\$212K	\$180K	\$176K	\$172K	\$199K	\$203K
Avg Sales Price	\$193K	\$183K	\$180K	\$178K	\$202K	\$194K	\$170K	\$194K	\$178K	\$178K	\$177K	\$206K	\$195K
Avg Sales Price as a % of Avg Est Value	103%	101%	99%	103%	101%	105%	97%	91%	99%	101%	103%	104%	96%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Median Est Value	\$164K	\$159K	\$164K	\$178K	\$183K	\$179K	\$164K	\$192K	\$156K	\$167K	\$160K	\$186K	\$207K
Median Sales Price	\$161K	\$165K	\$171K	\$174K	\$185K	\$176K	\$167K	\$194K	\$170K	\$175K	\$170K	\$205K	\$210K
Med Sales Price as a % of Med Est Value	98%	104%	104%	97%	101%	98%	102%	101%	109%	105%	106%	110%	101%