

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

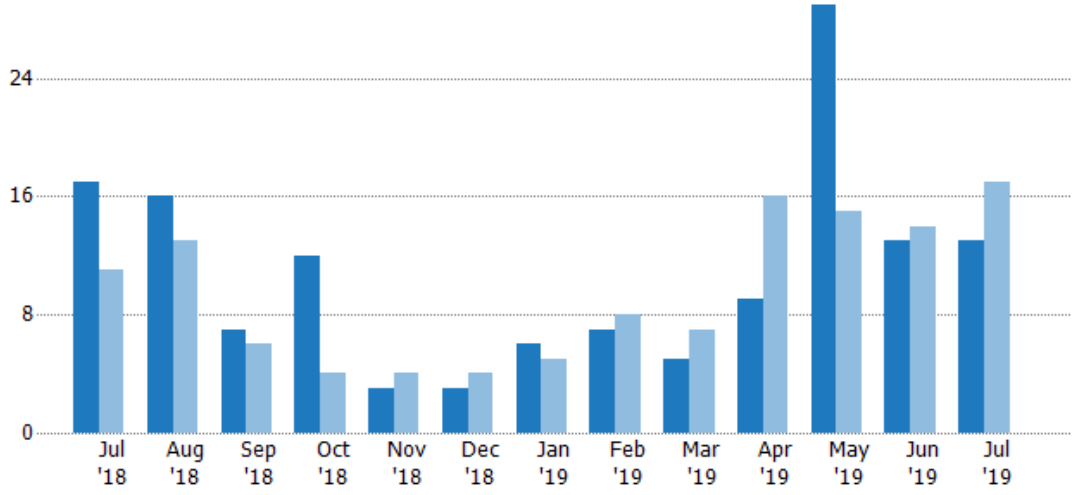
Key Metrics	Jul 2019	Jul 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	17	-23.5%	82	82	+/-
New Listing Volume	\$2,235,700	\$3,472,100	-35.6%	\$15,154,150	\$15,249,150	-0.6%
Active Listing Count	63	64	-1.6%	N/A	N/A	
Active Listing Volume	\$12,395,850	\$13,189,850	-6%	N/A	N/A	
Average Listing Price	\$196,760	\$206,091	-4.5%	\$188,568	\$193,629	-2.6%
Median Listing Price	\$148,500	\$176,975	-16.1%	\$146,814	\$161,712	-9.2%
Median Days in RPR	83	89	-6.7%	123.13	137.68	-10.6%
Months of Inventory	5.7	12.8	-55.3%	12.6	8	+56.8%
Absorption Rate	17.46%	7.81%	+9.6%	7.93%	12.43%	-4.5%
Sales Activity Charts Metrics						
New Pending Sales Count	8	8	+/-	61	49	+24.5%
New Pending Sales Volume	\$826,200	\$1,481,300	-44.2%	\$9,252,799	\$7,818,150	+18.4%
Pending Sales Count	15	17	-11.8%	N/A	N/A	
Pending Sales Volume	\$1,935,700	\$3,201,150	-39.5%	N/A	N/A	
Closed Sales Count	13	7	+85.7%	48	31	+54.8%
Closed Sales Volume	\$2,602,000	\$1,355,500	+92%	\$7,237,650	\$4,567,799	+58.4%
Average Sales Price	\$200,154	\$193,643	+3.4%	\$150,784	\$147,348	+2.3%
Median Sales Price	\$173,500	\$199,000	-12.8%	\$134,085	\$137,335	-2.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



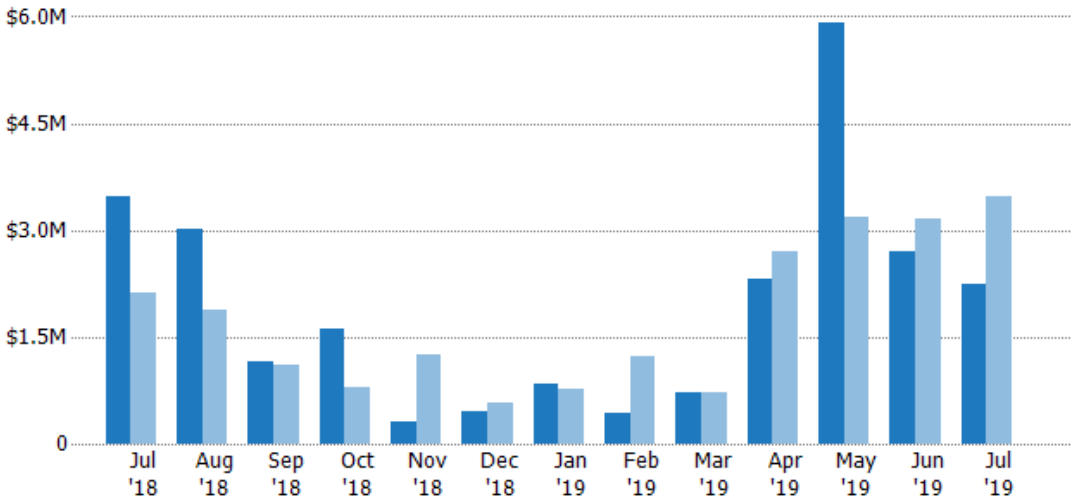
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	13	17	-23.5%
Jul '18	17	11	54.5%
Jul '17	11	11	27.3%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	\$2.24M	\$3.47M	-35.6%
Jul '18	\$3.47M	\$2.13M	63.1%
Jul '17	\$2.13M	\$2.13M	18.5%

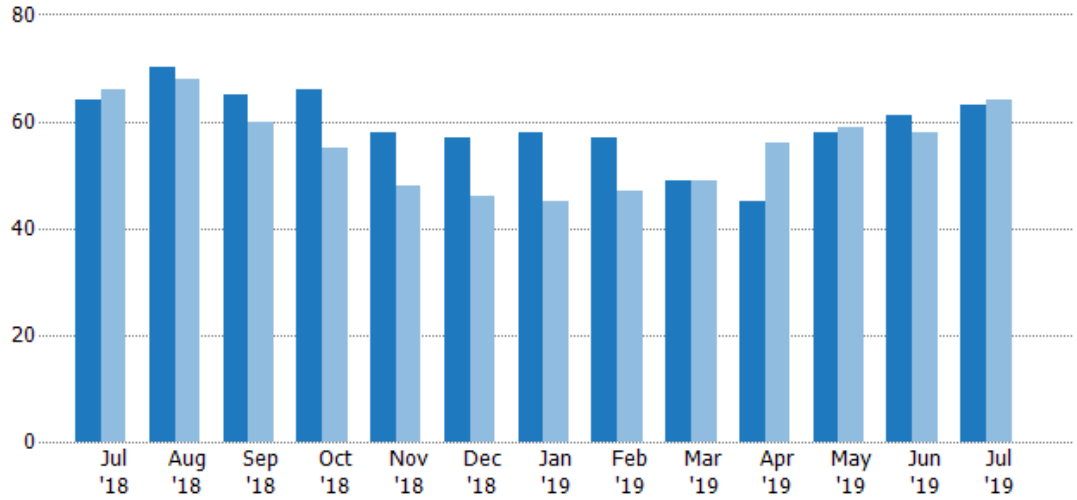
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '19	63	-1.6%
Jul '18	64	-3%
Jul '17	66	9.1%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	64	70	65	66	58	57	58	57	49	45	58	61	63
Prior Year	66	68	60	55	48	46	45	47	49	56	59	58	64
Percent Change from Prior Year	-3%	3%	8%	20%	21%	24%	29%	21%	0%	-20%	-2%	5%	-2%

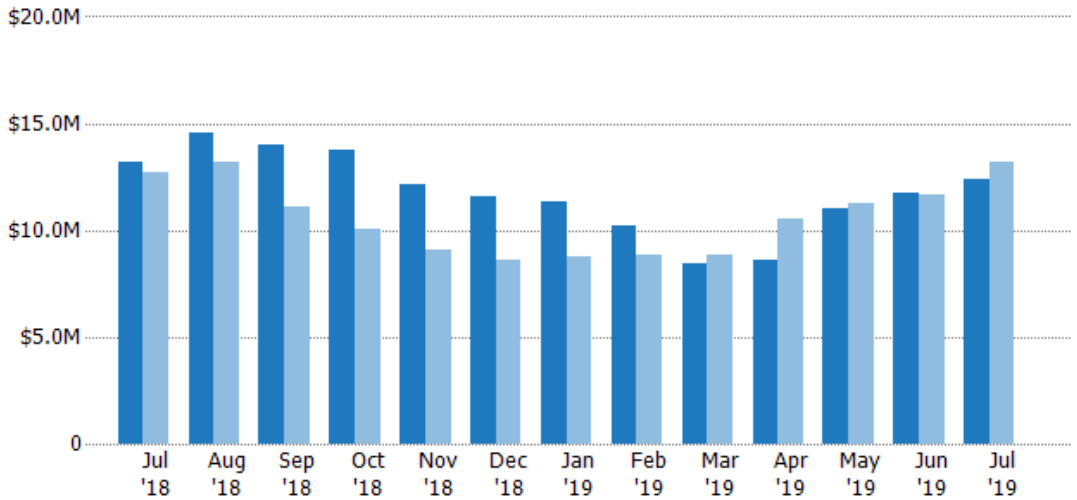
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$12.4M	-6%
Jul '18	\$13.2M	3.6%
Jul '17	\$12.7M	-3.9%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$13.2M	\$14.5M	\$14M	\$13.7M	\$12.2M	\$11.6M	\$11.4M	\$10.2M	\$8.42M	\$8.59M	\$11M	\$11.8M	\$12.4M
Prior Year	\$12.7M	\$13.2M	\$11.1M	\$10M	\$9.06M	\$8.57M	\$8.73M	\$8.88M	\$8.87M	\$10.5M	\$11.3M	\$11.7M	\$13.2M
Percent Change from Prior Year	4%	10%	26%	37%	34%	35%	30%	15%	-5%	-19%	-3%	1%	-6%

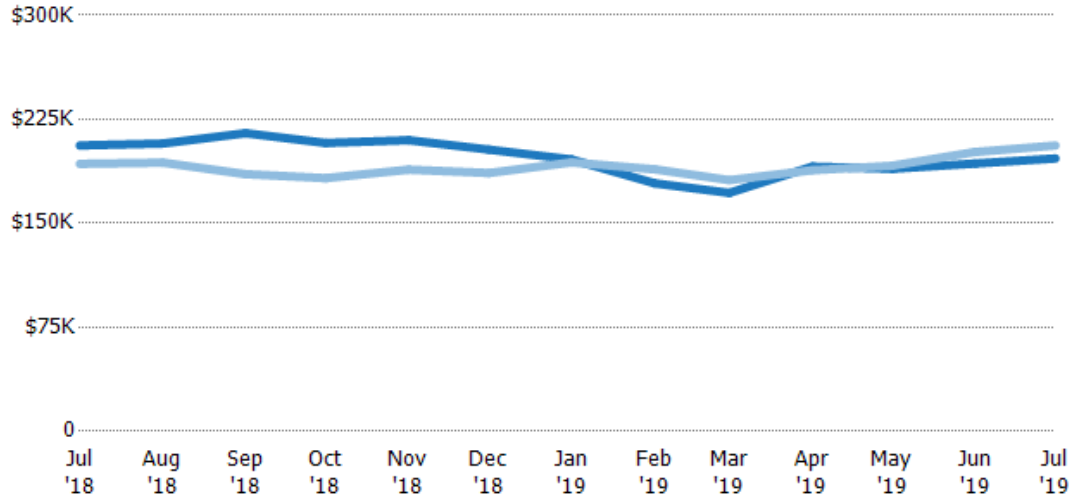
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$197K	-4.5%
Jul '18	\$206K	6.9%
Jul '17	\$193K	-11.9%



Current Year	\$206K	\$208K	\$215K	\$208K	\$210K	\$203K	\$196K	\$179K	\$172K	\$191K	\$189K	\$193K	\$197K
Prior Year	\$193K	\$194K	\$185K	\$183K	\$189K	\$186K	\$194K	\$189K	\$181K	\$188K	\$191K	\$201K	\$206K
Percent Change from Prior Year	7%	7%	16%	14%	11%	9%	1%	-5%	-5%	1%	-1%	-4%	-5%

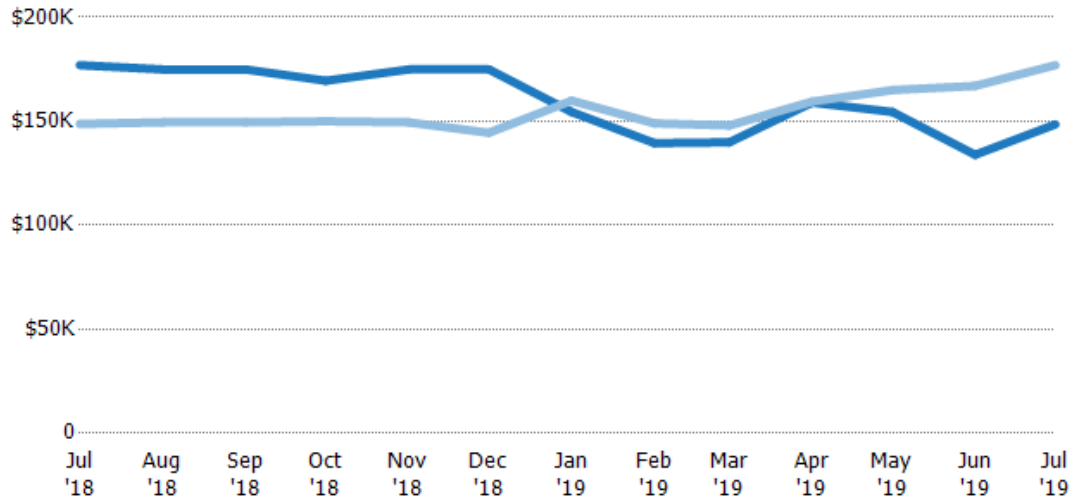
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$149K	-16.1%
Jul '18	\$177K	19%
Jul '17	\$149K	3.2%



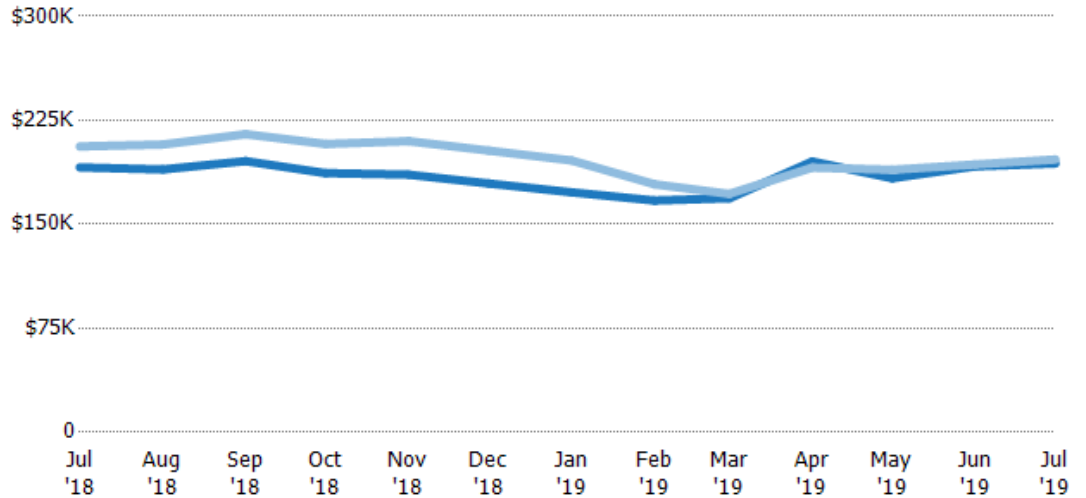
Current Year	\$177K	\$175K	\$175K	\$170K	\$175K	\$175K	\$154K	\$140K	\$140K	\$159K	\$155K	\$134K	\$149K
Prior Year	\$149K	\$150K	\$150K	\$150K	\$150K	\$144K	\$160K	\$149K	\$148K	\$159K	\$165K	\$167K	\$177K
Percent Change from Prior Year	19%	17%	17%	13%	17%	21%	-3%	-6%	-5%	0%	-6%	-20%	-16%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



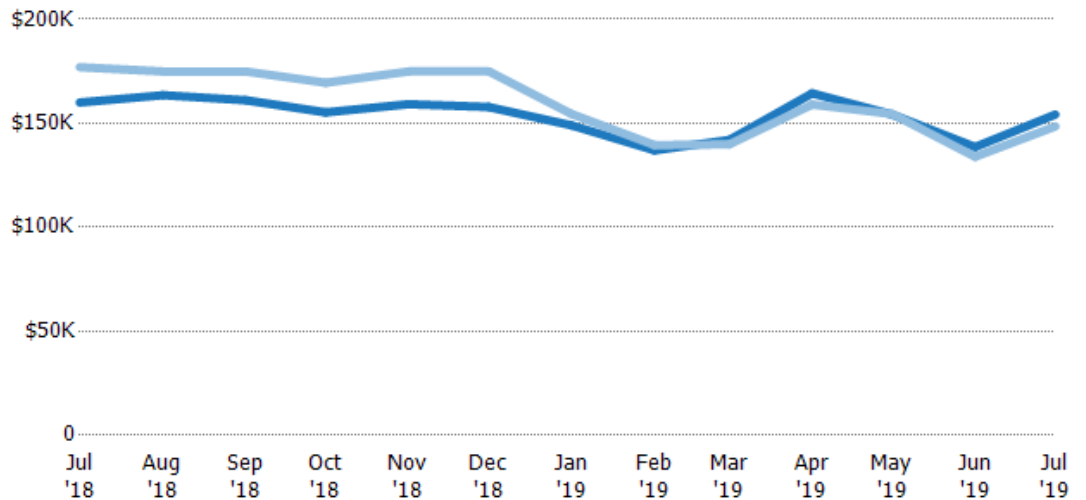
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$191K	\$190K	\$196K	\$187K	\$186K	\$179K	\$173K	\$167K	\$169K	\$195K	\$183K	\$192K	\$194K
Avg Listing Price	\$206K	\$208K	\$215K	\$208K	\$210K	\$203K	\$196K	\$179K	\$172K	\$191K	\$189K	\$193K	\$197K
Avg Listing Price as a % of Avg Est Value	108%	109%	110%	111%	113%	113%	113%	107%	102%	98%	103%	101%	101%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$160K	\$164K	\$161K	\$155K	\$159K	\$158K	\$149K	\$137K	\$142K	\$164K	\$154K	\$139K	\$154K
Median Listing Price	\$177K	\$175K	\$175K	\$170K	\$175K	\$175K	\$154K	\$140K	\$140K	\$159K	\$155K	\$134K	\$149K
Med Listing Price as a % of Med Est Value	111%	107%	109%	109%	110%	111%	104%	102%	99%	97%	100%	97%	96%

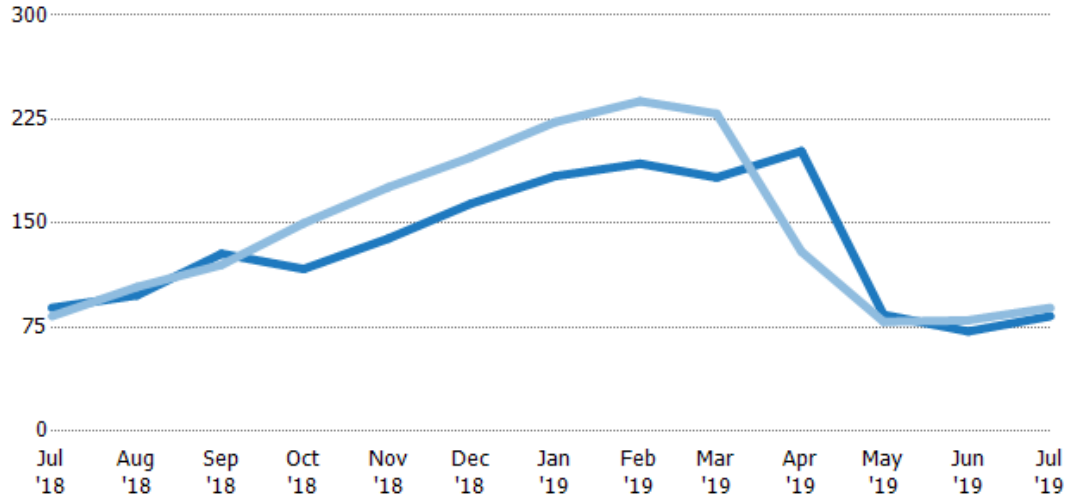
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
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Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Days	% Chg.
Jul '19	83	-6.7%
Jul '18	89	7.2%
Jul '17	83	-10.2%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	89	98	128	117	139	164	184	193	183	202	84	72	83
Prior Year	83	104	120	150	176	198	223	238	229	130	79	80	89
Percent Change from Prior Year	7%	-6%	7%	-22%	-21%	-17%	-17%	-19%	-20%	56%	6%	-10%	-7%

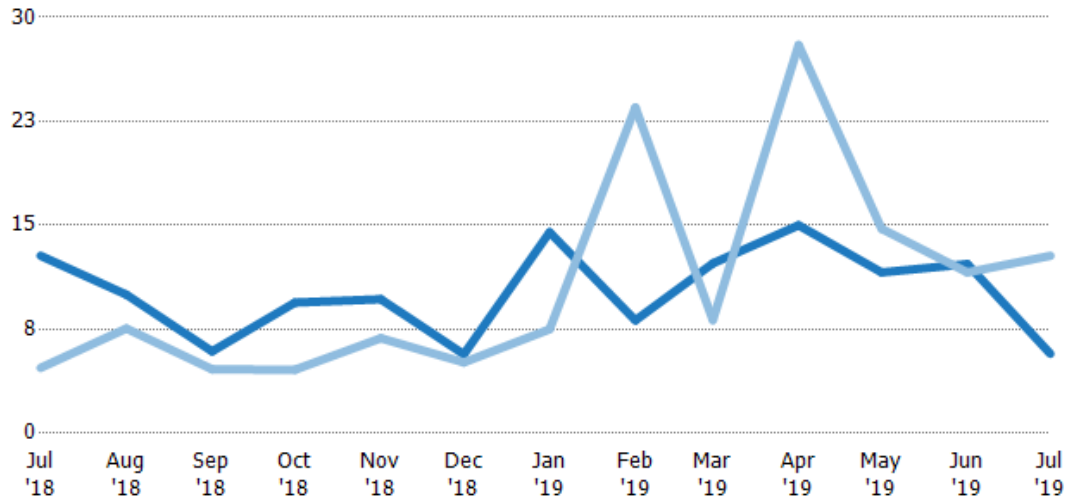
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Months	% Chg.
Jul '19	5.73	-55.3%
Jul '18	12.8	171.5%
Jul '17	4.71	409.1%



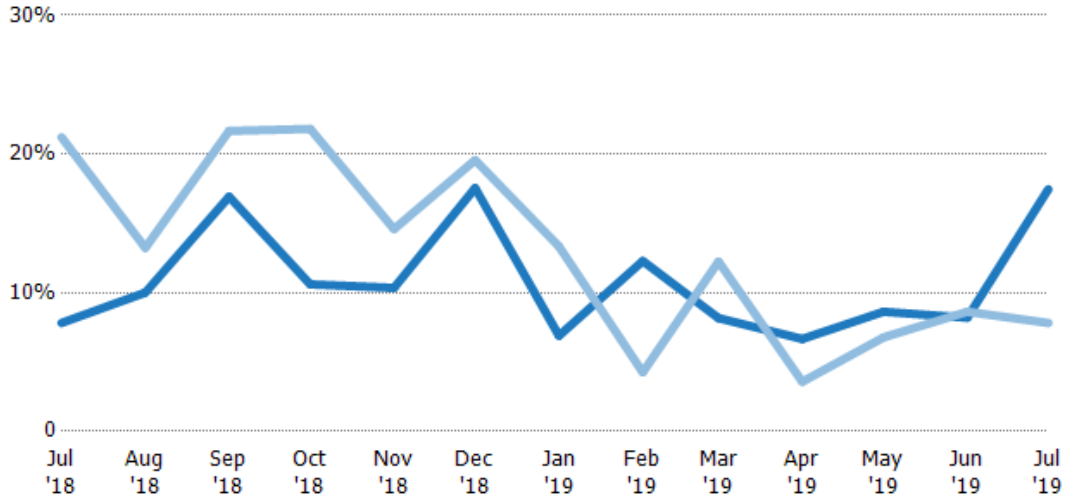
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	12.8	10	5.91	9.43	9.67	5.7	14.5	8.14	12.3	15	11.6	12.2	5.73
Prior Year	4.71	7.56	4.62	4.58	6.86	5.11	7.5	23.5	8.17	28	14.8	11.6	12.8
Percent Change from Prior Year	172%	32%	28%	106%	41%	12%	93%	-65%	50%	-46%	-21%	5%	-55%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
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Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Rate	Chg.
Jul '19	17%	-9.7%
Jul '18	8%	13.4%
Jul '17	21%	-80.4%

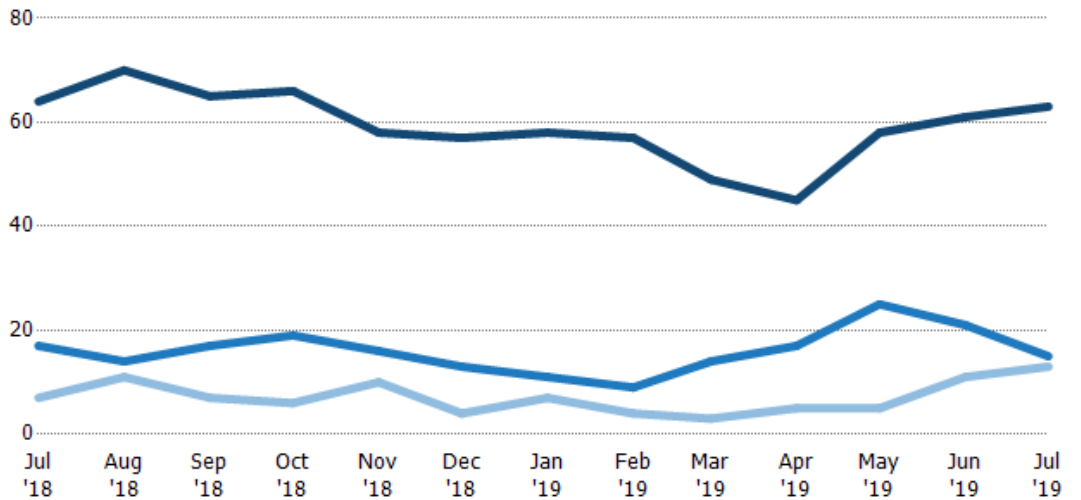
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	8%	10%	17%	11%	10%	18%	7%	12%	8%	7%	9%	8%	17%
Prior Year	21%	13%	22%	22%	15%	20%	13%	4%	12%	4%	7%	9%	8%
Change from Prior Year	13%	3%	5%	11%	4%	2%	6%	-8%	4%	-3%	-2%	0%	-10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Active	64	70	65	66	58	57	58	57	49	45	58	61	63
Pending	17	14	17	19	16	13	11	9	14	17	25	21	15
Sold	7	11	7	6	10	4	7	4	3	5	5	11	13

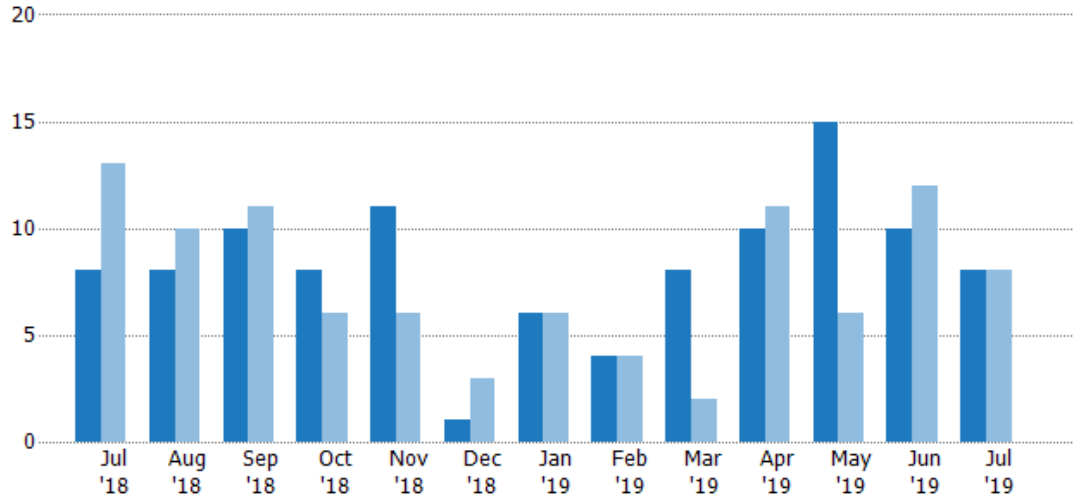
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Jul '19	8	0%
Jul '18	8	-38.5%
Jul '17	13	-84.6%



Current Year	8	8	10	8	11	1	6	4	8	10	15	10	8
Prior Year	13	10	11	6	6	3	6	4	2	11	6	12	8
Percent Change from Prior Year	-38%	-20%	-9%	33%	83%	-67%	0%	0%	300%	-9%	150%	-17%	0%

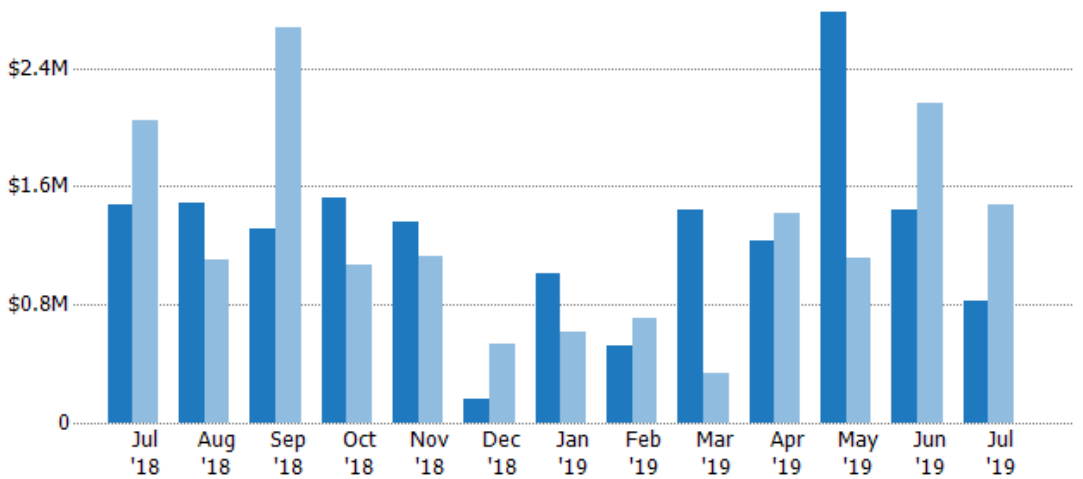
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$826K	-44.2%
Jul '18	\$1.48M	-27.7%
Jul '17	\$2.05M	-91.5%



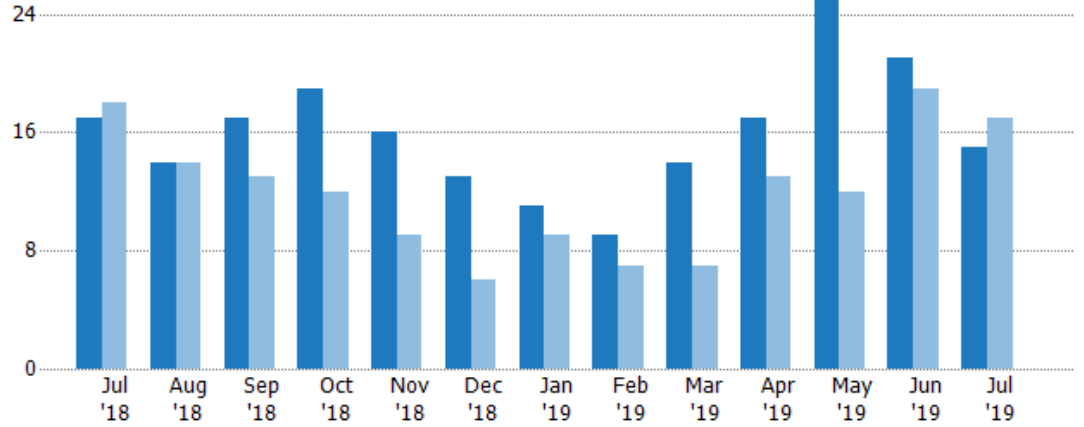
Current Year	\$1.48M	\$1.48M	\$1.32M	\$1.52M	\$1.36M	\$158K	\$1.01M	\$524K	\$1.44M	\$1.23M	\$2.77M	\$1.44M	\$826K
Prior Year	\$2.05M	\$1.1M	\$2.67M	\$1.07M	\$1.13M	\$538K	\$613K	\$708K	\$332K	\$1.42M	\$1.11M	\$2.16M	\$1.48M
Percent Change from Prior Year	-28%	35%	-51%	42%	20%	-71%	64%	-26%	335%	-13%	150%	-33%	-44%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Jul '19	15	-11.8%
Jul '18	17	-5.6%
Jul '17	18	-61.1%

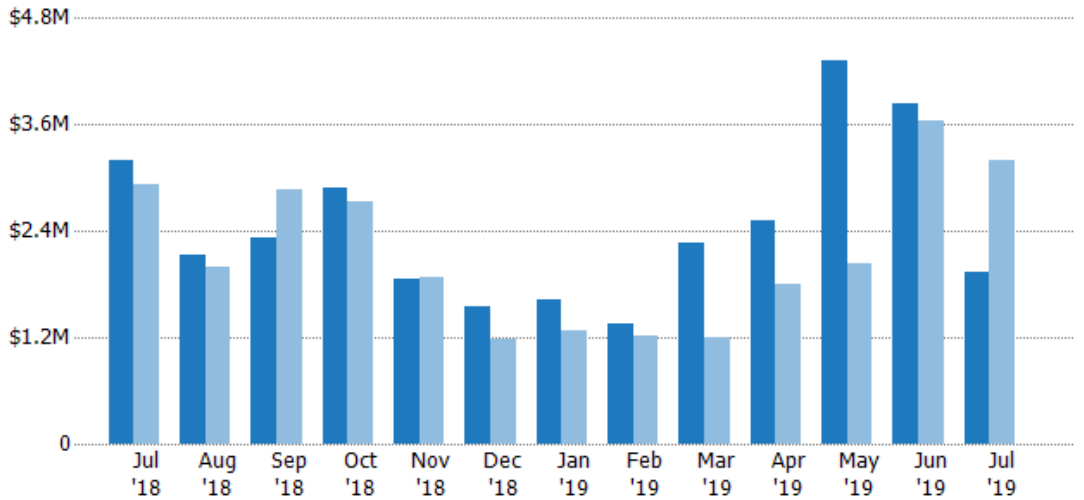
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	17	14	17	19	16	13	11	9	14	17	25	21	15
Prior Year	18	14	13	12	9	6	9	7	7	13	12	19	17
Percent Change from Prior Year	-6%	0%	31%	58%	78%	117%	22%	29%	100%	31%	108%	11%	-12%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Volume	% Chg.
Jul '19	\$1.94M	-39.5%
Jul '18	\$3.2M	9.5%
Jul '17	\$2.92M	-59.9%

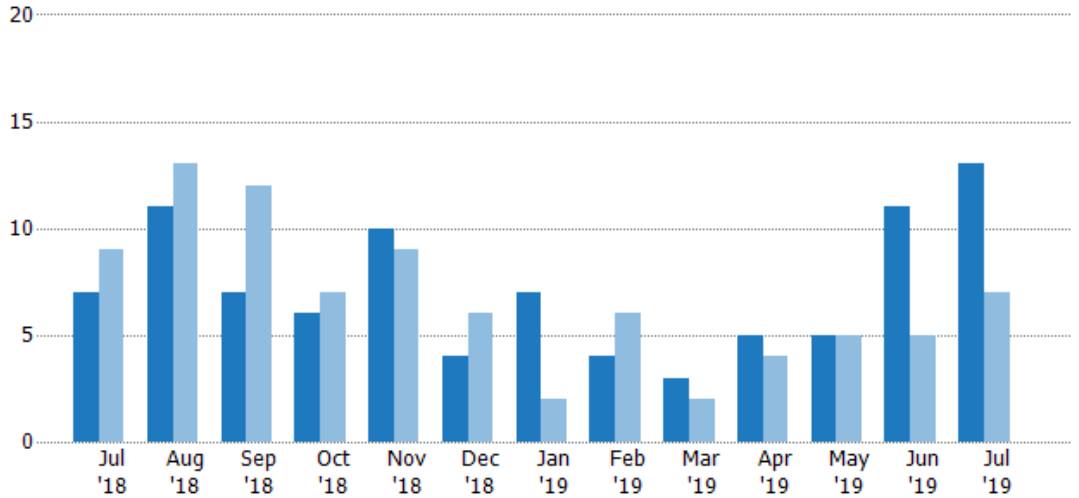
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$3.2M	\$2.13M	\$2.32M	\$2.88M	\$1.86M	\$1.54M	\$1.62M	\$1.35M	\$2.26M	\$2.51M	\$4.33M	\$3.84M	\$1.94M
Prior Year	\$2.92M	\$1.99M	\$2.86M	\$2.74M	\$1.88M	\$1.18M	\$1.28M	\$1.22M	\$1.19M	\$1.8M	\$2.03M	\$3.64M	\$3.2M
Percent Change from Prior Year	10%	7%	-19%	5%	-2%	31%	27%	10%	90%	39%	114%	6%	-40%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Jul '19	13	85.7%
Jul '18	7	-22.2%
Jul '17	9	-22.2%

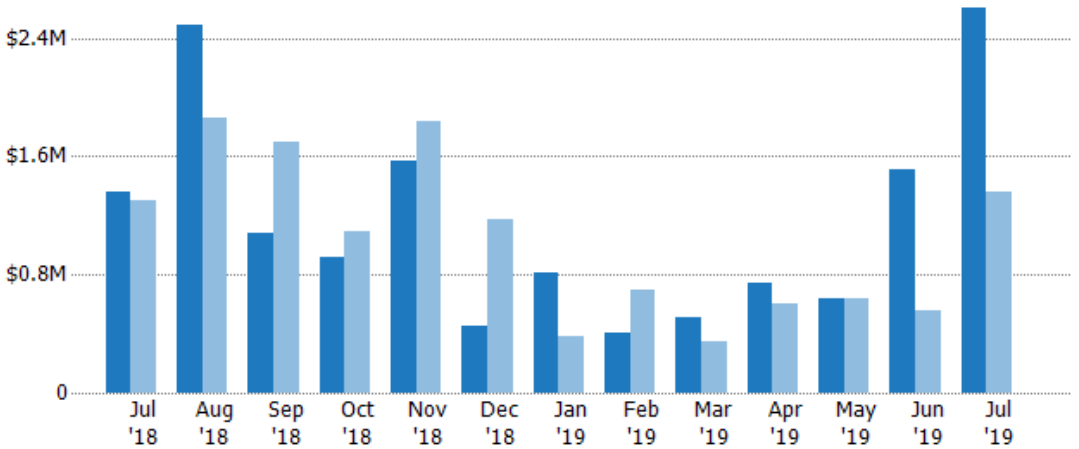
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	7	11	7	6	10	4	7	4	3	5	5	11	13
Prior Year	9	13	12	7	9	6	2	6	2	4	5	5	7
Percent Change from Prior Year	-22%	-15%	-42%	-14%	11%	-33%	250%	-33%	50%	25%	0%	120%	86%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Volume	% Chg.
Jul '19	\$2.6M	92%
Jul '18	\$1.36M	3.9%
Jul '17	\$1.3M	-18.9%

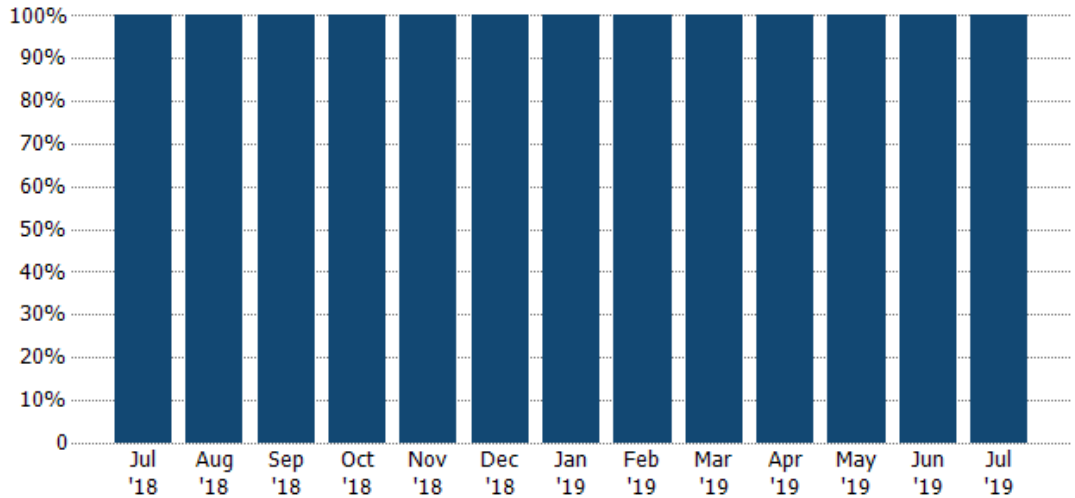
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$1.36M	\$2.49M	\$1.08M	\$914K	\$1.57M	\$452K	\$815K	\$409K	\$514K	\$746K	\$640K	\$1.51M	\$2.6M
Prior Year	\$1.3M	\$1.85M	\$1.7M	\$1.09M	\$1.84M	\$1.17M	\$383K	\$700K	\$343K	\$599K	\$635K	\$553K	\$1.36M
Percent Change from Prior Year	4%	34%	-37%	-16%	-14%	-61%	113%	-42%	50%	25%	1%	174%	92%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

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Property Type:
Condo/Townhouse/Apt, Single
Family Residence



■ Single Family Residence

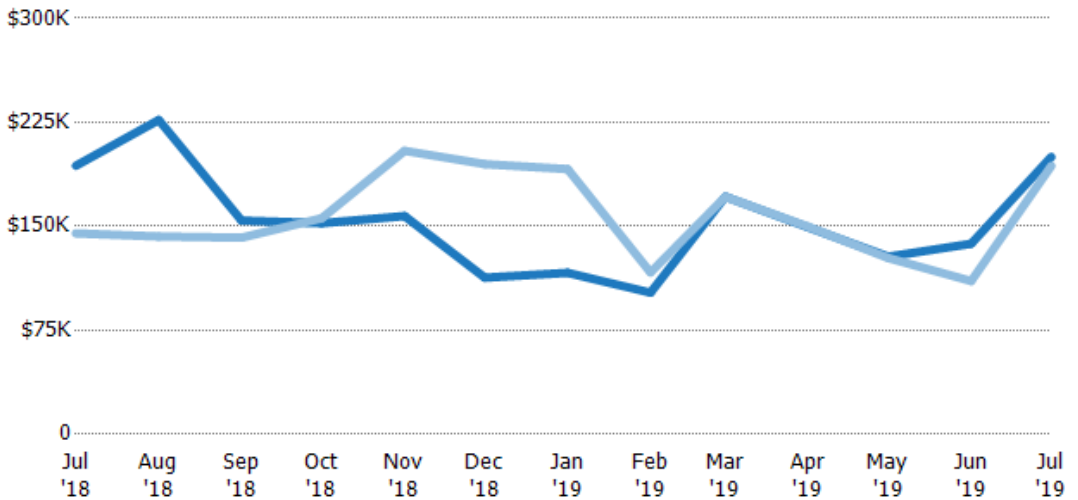
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$194K \$227K \$154K \$152K \$157K \$113K \$116K \$102K \$171K \$149K \$128K \$137K \$200K
 \$145K \$143K \$142K \$156K \$204K \$195K \$191K \$117K \$171K \$150K \$127K \$111K \$194K
 34% 59% 9% -2% -23% -42% -39% -13% 0% 0% 1% 24% 3%

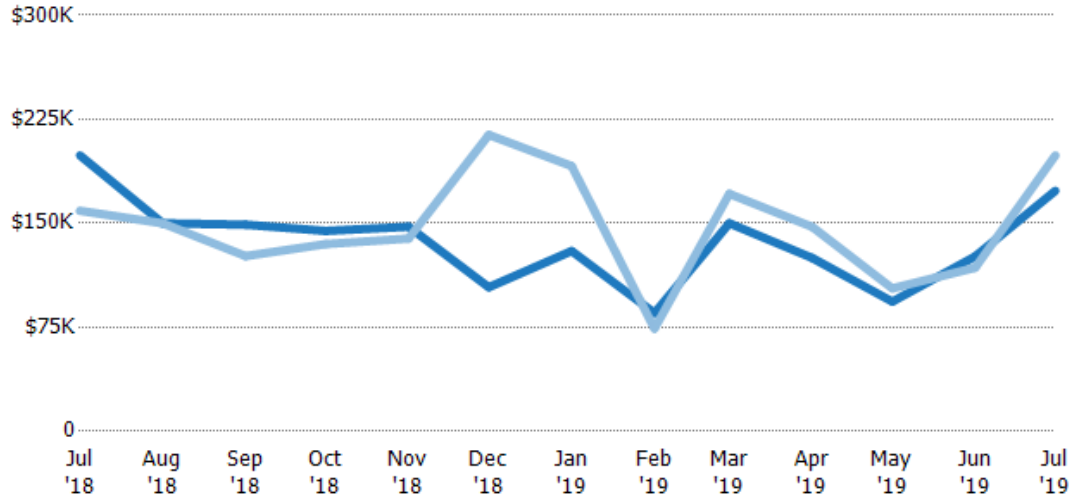
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$174K	-12.8%
Jul '18	\$199K	25.2%
Jul '17	\$159K	3.8%



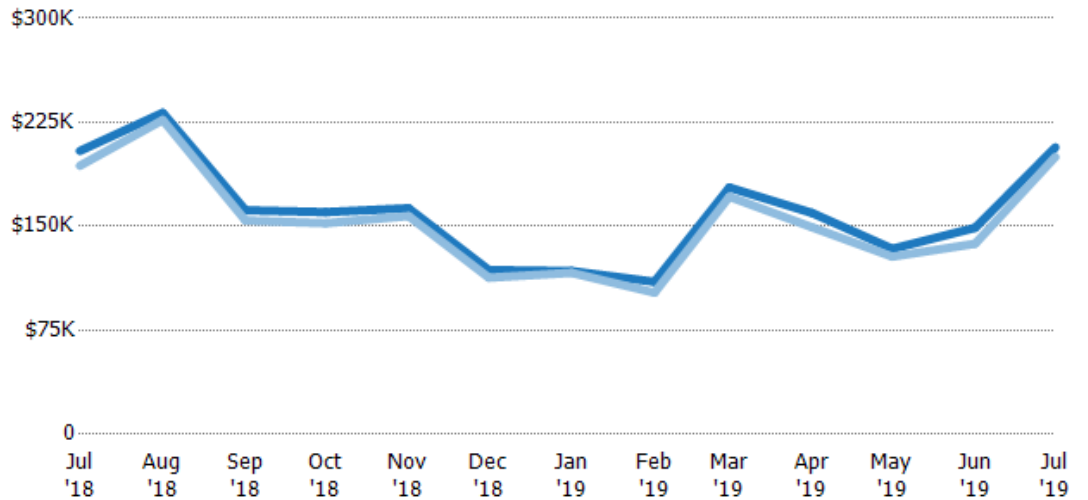
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$199K	\$150K	\$149K	\$145K	\$148K	\$104K	\$130K	\$85.3K	\$150K	\$125K	\$93.5K	\$126K	\$174K
Prior Year	\$159K	\$150K	\$126K	\$135K	\$139K	\$214K	\$191K	\$74.1K	\$171K	\$147K	\$103K	\$118K	\$199K
Percent Change from Prior Year	25%	0%	18%	7%	6%	-51%	-32%	15%	-12%	-15%	-9%	7%	-13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



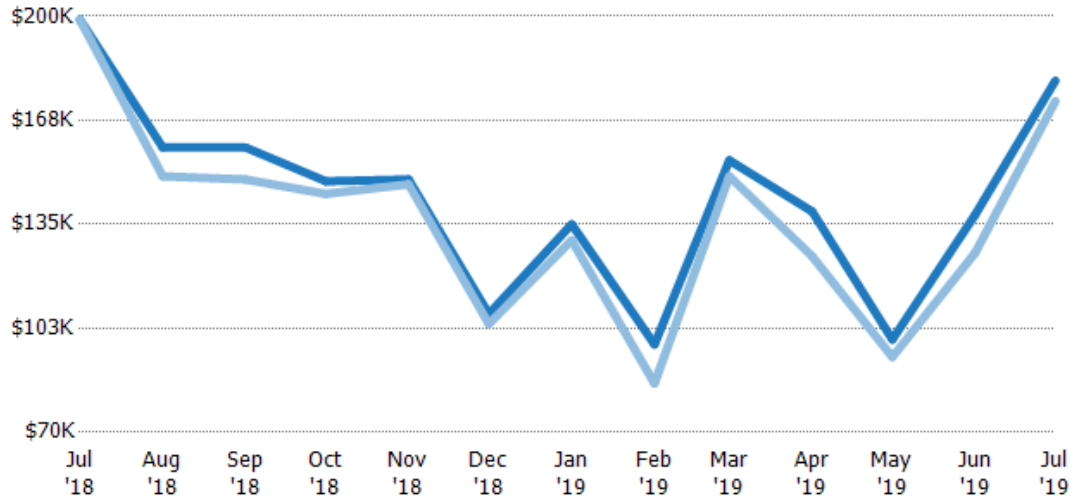
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg List Price	\$204K	\$232K	\$162K	\$160K	\$163K	\$118K	\$118K	\$110K	\$178K	\$160K	\$134K	\$149K	\$207K
Avg Sales Price	\$194K	\$227K	\$154K	\$152K	\$157K	\$113K	\$116K	\$102K	\$171K	\$149K	\$128K	\$137K	\$200K
Avg Sales Price as a % of Avg List Price	95%	98%	95%	95%	97%	95%	99%	93%	96%	94%	96%	92%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



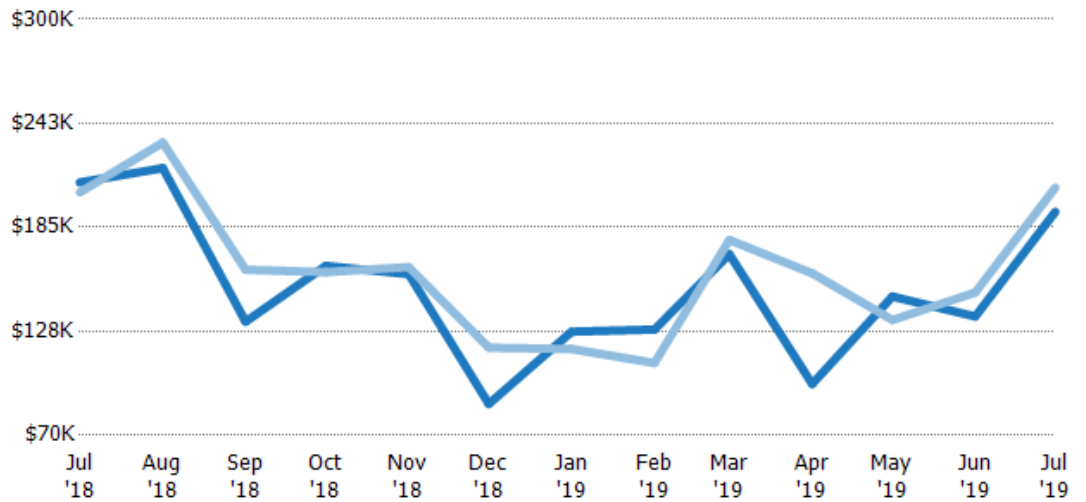
Median List Price	\$199K	\$159K	\$159K	\$148K	\$149K	\$107K	\$135K	\$97.5K	\$155K	\$139K	\$99K	\$138K	\$180K
Median Sales Price	\$199K	\$150K	\$149K	\$145K	\$148K	\$104K	\$130K	\$85.3K	\$150K	\$125K	\$93.5K	\$126K	\$174K
Med Sales Price as a % of Med List Price	100%	94%	94%	97%	99%	97%	96%	87%	97%	90%	94%	91%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



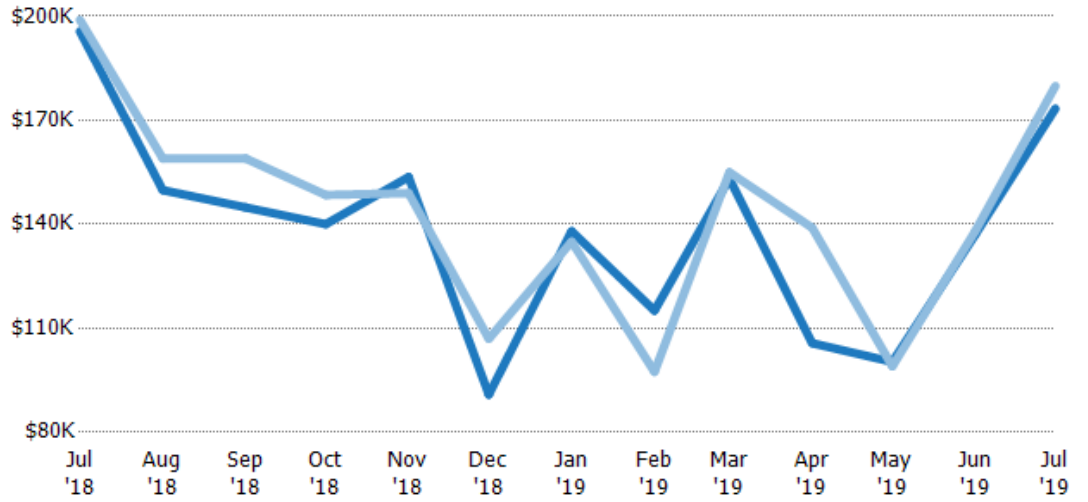
Avg Est Value	\$210K	\$218K	\$133K	\$164K	\$159K	\$87.4K	\$127K	\$128K	\$170K	\$98.4K	\$147K	\$136K	\$194K
Avg Sales Price	\$204K	\$232K	\$162K	\$160K	\$163K	\$118K	\$118K	\$110K	\$178K	\$160K	\$134K	\$149K	\$207K
Avg Sales Price as a % of Avg Est Value	97%	106%	122%	98%	102%	136%	92%	86%	105%	162%	91%	110%	107%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$196K	\$150K	\$145K	\$140K	\$154K	\$90.9K	\$138K	\$115K	\$153K	\$106K	\$100K	\$137K	\$173K
Median Sales Price	\$199K	\$159K	\$159K	\$148K	\$149K	\$107K	\$135K	\$97.5K	\$155K	\$139K	\$99K	\$138K	\$180K
Med Sales Price as a % of Med Est Value	102%	106%	110%	106%	97%	118%	98%	85%	101%	131%	99%	101%	104%