

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2019	Jul 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	47	47	+/-	263	274	-4%
New Listing Volume	\$11,575,221	\$13,935,595	-16.9%	\$70,498,338	\$76,264,961	-7.6%
Active Listing Count	146	171	-14.6%	N/A	N/A	
Active Listing Volume	\$46,464,078	\$53,834,092	-13.7%	N/A	N/A	
Average Listing Price	\$318,247	\$314,819	+1.1%	\$320,786	\$290,155	+10.6%
Median Listing Price	\$258,701	\$269,500	-4%	\$268,091	\$265,279	+1.1%
Median Days in RPR	77	81	-4.9%	122.56	124.12	-1.3%
Months of Inventory	4.4	4.4	+0.9%	5.9	6.7	-11.5%
Absorption Rate	22.6%	22.81%	-0.2%	16.98%	15.03%	+1.9%
Sales Activity Charts Metrics						
New Pending Sales Count	41	33	+24.2%	251	210	+19.5%
New Pending Sales Volume	\$9,408,815	\$7,632,401	+23.3%	\$62,644,971	\$50,310,562	+24.5%
Pending Sales Count	68	56	+21.4%	N/A	N/A	
Pending Sales Volume	\$15,977,926	\$15,338,960	+4.2%	N/A	N/A	
Closed Sales Count	43	20	+115%	182	171	+6.4%
Closed Sales Volume	\$10,567,390	\$3,673,544	+187.7%	\$46,011,994	\$38,145,244	+20.6%
Average Sales Price	\$245,753	\$183,677	+33.8%	\$252,813	\$223,072	+13.3%
Median Sales Price	\$247,000	\$191,250	+29.2%	\$237,418	\$201,784	+17.7%

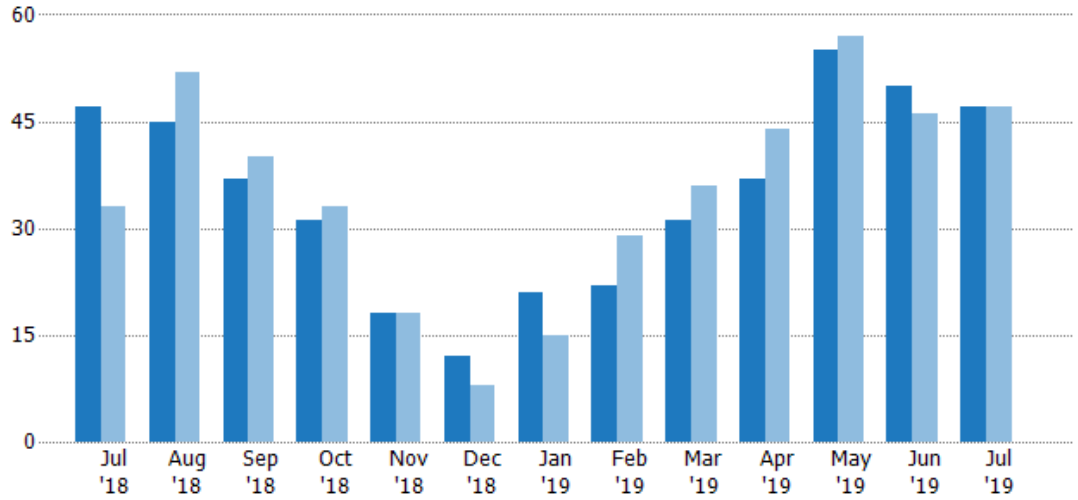
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '19	47	0%
Jul '18	47	42.4%
Jul '17	33	69.7%



Current Year	47	45	37	31	18	12	21	22	31	37	55	50	47
Prior Year	33	52	40	33	18	8	15	29	36	44	57	46	47
Percent Change from Prior Year	42%	-13%	-8%	-6%	0%	50%	40%	-24%	-14%	-16%	-4%	9%	0%

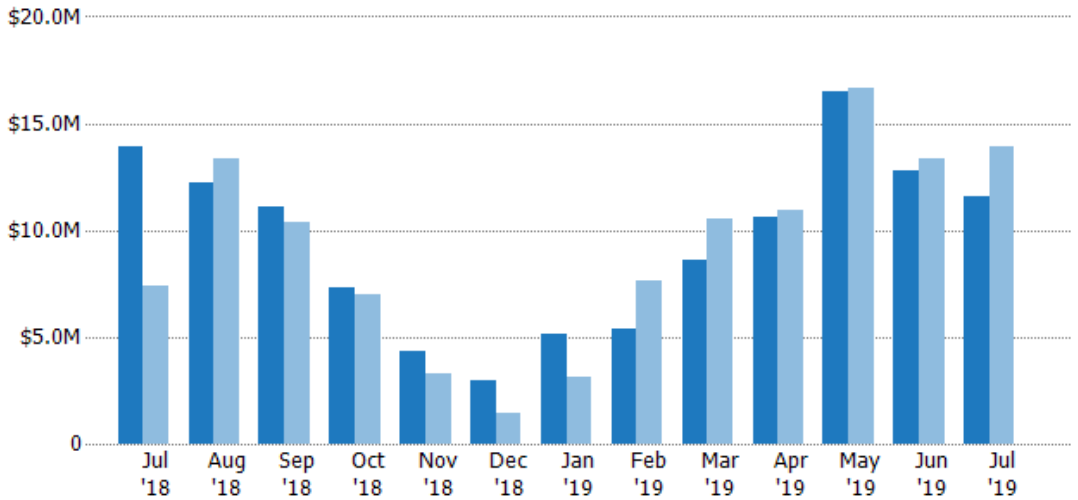
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$11.6M	-16.9%
Jul '18	\$13.9M	88.2%
Jul '17	\$7.4M	74.9%



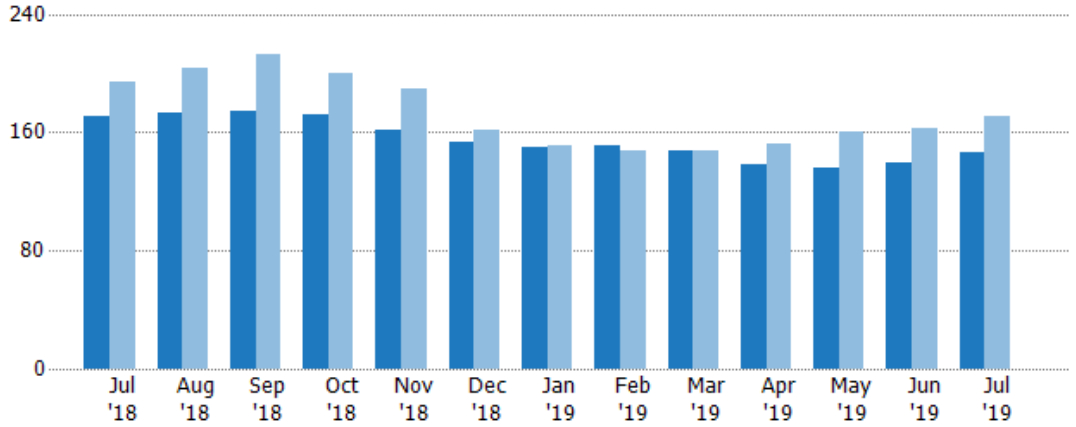
Current Year	\$13.9M	\$12.3M	\$11.1M	\$7.28M	\$4.32M	\$2.95M	\$5.11M	\$5.41M	\$8.57M	\$10.6M	\$16.5M	\$12.8M	\$11.6M
Prior Year	\$7.4M	\$13.3M	\$10.4M	\$6.98M	\$3.3M	\$1.41M	\$3.14M	\$7.61M	\$10.6M	\$11M	\$16.7M	\$13.4M	\$13.9M
Percent Change from Prior Year	88%	-8%	7%	4%	31%	109%	63%	-29%	-19%	-3%	-1%	-4%	-17%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jul '19	146	-14.6%
Jul '18	171	-11.9%
Jul '17	194	10.8%

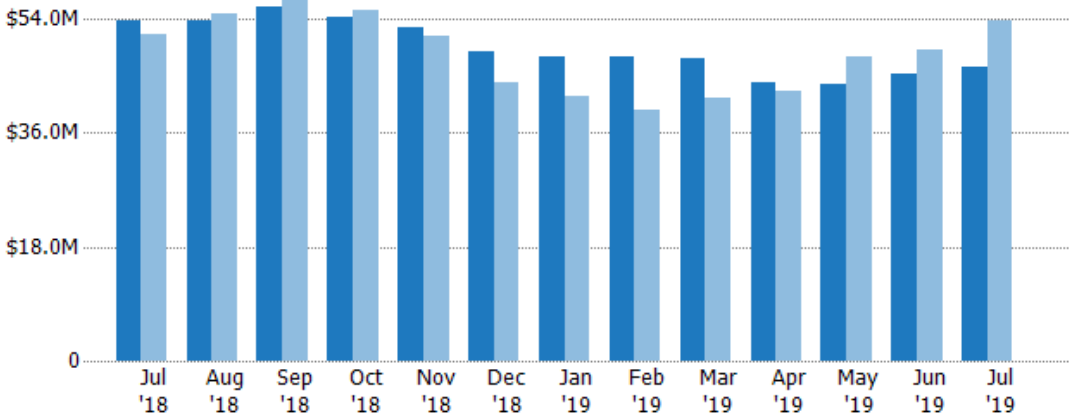
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	171	173	174	172	162	153	150	151	147	138	136	139	146
Prior Year	194	203	213	200	189	161	151	147	147	152	160	163	171
Percent Change from Prior Year	-12%	-15%	-18%	-14%	-14%	-5%	-1%	3%	0%	-9%	-15%	-15%	-15%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jul '19	\$46.5M	-13.7%
Jul '18	\$53.8M	4.3%
Jul '17	\$51.6M	16.7%

	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$53.8M	\$53.7M	\$55.9M	\$54.1M	\$52.6M	\$48.9M	\$47.9M	\$48.1M	\$47.7M	\$43.9M	\$43.8M	\$45.2M	\$46.5M
Prior Year	\$51.6M	\$54.9M	\$59.1M	\$55.3M	\$51.3M	\$44M	\$41.9M	\$39.6M	\$41.6M	\$42.6M	\$48M	\$49M	\$53.8M
Percent Change from Prior Year	4%	-2%	-5%	-2%	3%	11%	14%	21%	15%	3%	-9%	-8%	-14%

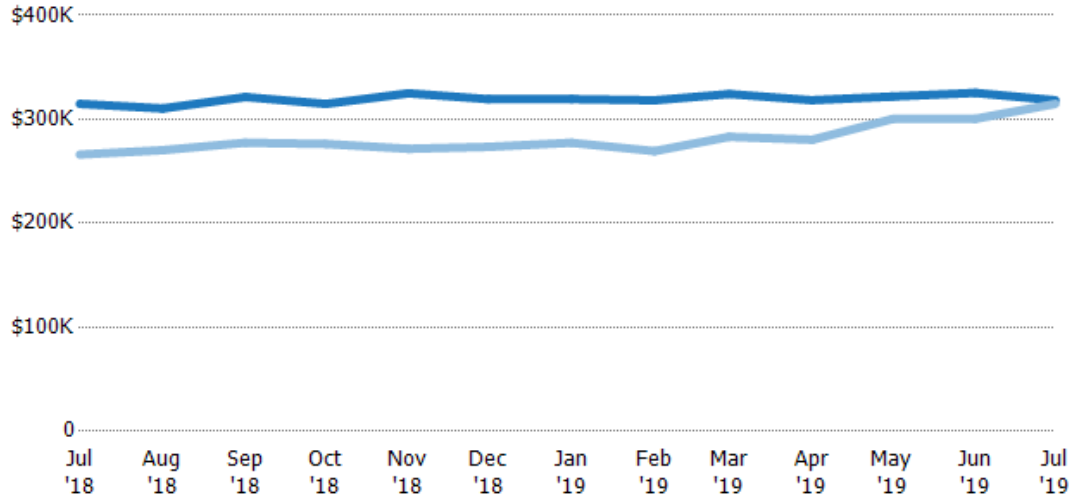
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '19	\$318K	1.1%
Jul '18	\$315K	18.3%
Jul '17	\$266K	5.3%



Current Year	\$315K	\$310K	\$321K	\$315K	\$325K	\$319K	\$319K	\$318K	\$324K	\$318K	\$322K	\$325K	\$318K
Prior Year	\$266K	\$270K	\$277K	\$276K	\$272K	\$273K	\$277K	\$269K	\$283K	\$280K	\$300K	\$300K	\$315K
Percent Change from Prior Year	18%	15%	16%	14%	20%	17%	15%	18%	15%	14%	7%	8%	1%

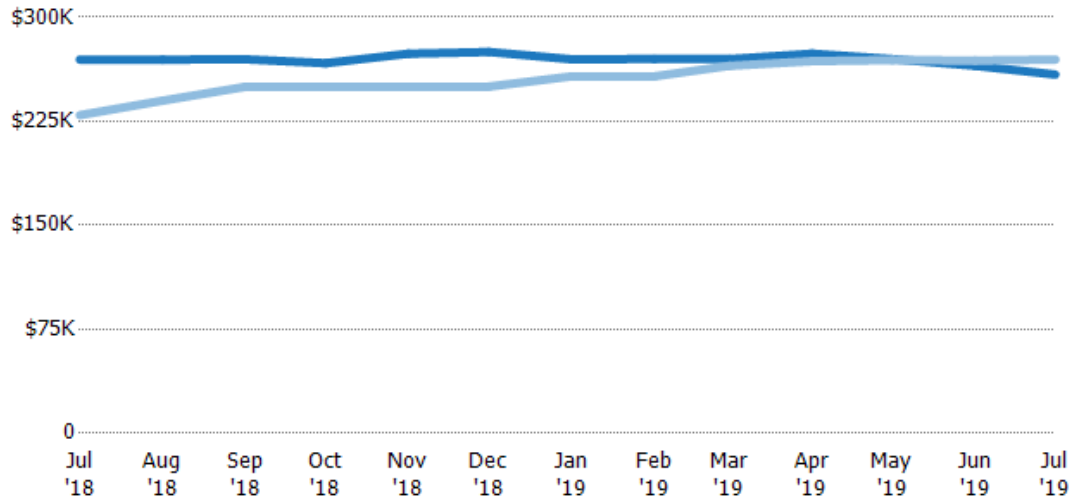
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '19	\$259K	-4%
Jul '18	\$270K	17.5%
Jul '17	\$229K	-1.9%



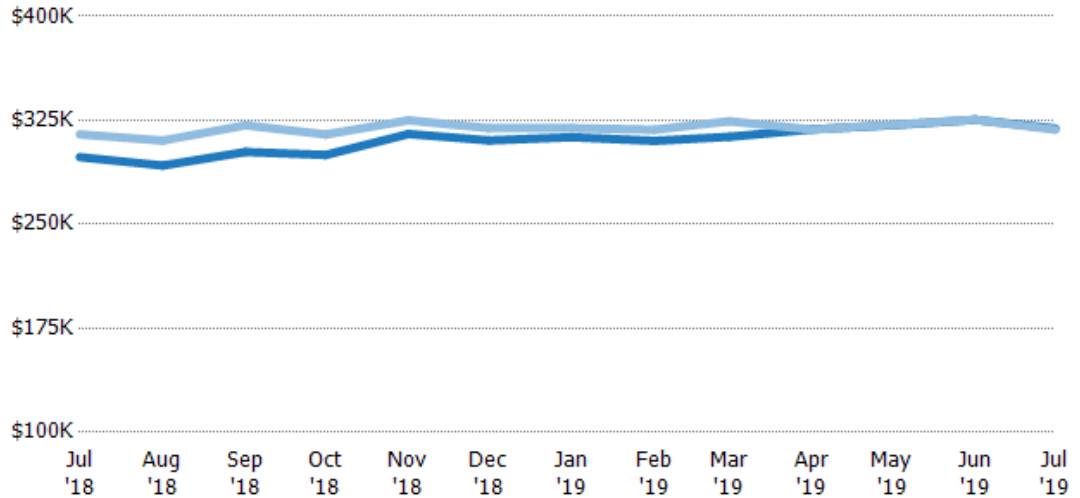
Current Year	\$270K	\$270K	\$270K	\$267K	\$274K	\$275K	\$270K	\$270K	\$270K	\$274K	\$270K	\$265K	\$259K
Prior Year	\$229K	\$240K	\$250K	\$250K	\$250K	\$250K	\$257K	\$257K	\$265K	\$268K	\$269K	\$269K	\$270K
Percent Change from Prior Year	17%	12%	8%	7%	10%	10%	5%	5%	2%	2%	0%	-1%	-4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



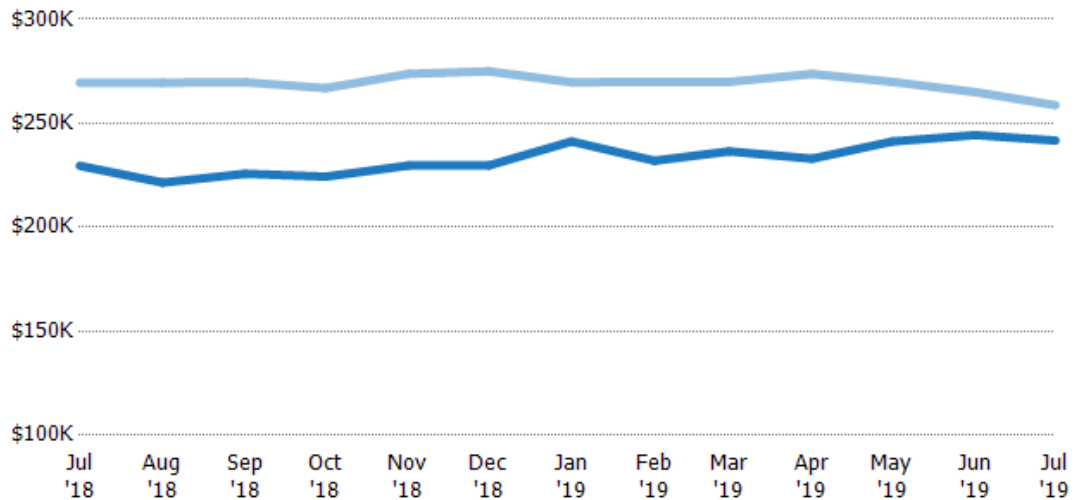
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$298K	\$292K	\$302K	\$300K	\$315K	\$311K	\$313K	\$310K	\$313K	\$318K	\$321K	\$325K	\$319K
Avg Listing Price	\$315K	\$310K	\$321K	\$315K	\$325K	\$319K	\$319K	\$318K	\$324K	\$318K	\$322K	\$325K	\$318K
Avg Listing Price as a % of Avg Est Value	105%	106%	106%	105%	103%	103%	102%	103%	104%	100%	100%	100%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



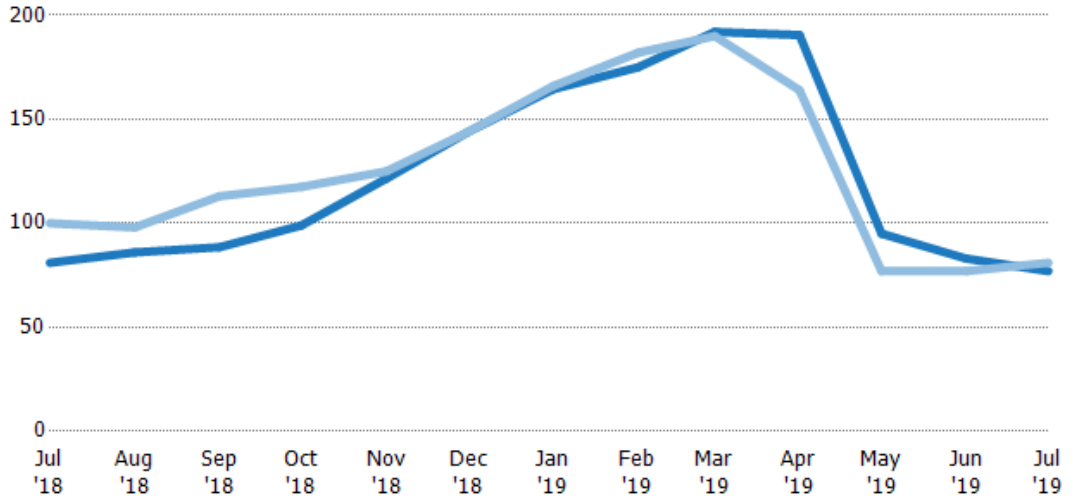
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$230K	\$221K	\$226K	\$224K	\$230K	\$230K	\$241K	\$232K	\$236K	\$233K	\$241K	\$244K	\$242K
Median Listing Price	\$270K	\$270K	\$270K	\$267K	\$274K	\$275K	\$270K	\$270K	\$270K	\$274K	\$270K	\$265K	\$259K
Med Listing Price as a % of Med Est Value	117%	122%	119%	119%	119%	120%	112%	116%	114%	117%	112%	108%	107%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Jul '19	77	-4.9%
Jul '18	81	-19%
Jul '17	100	-7%

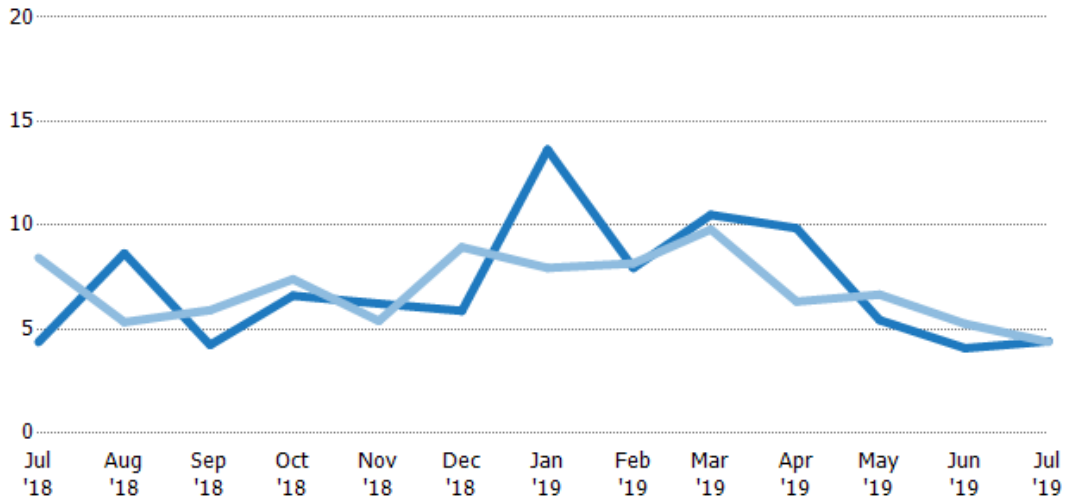
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	81	86	88.5	99	122	144	165	175	192	191	95	83	77
Prior Year	100	98	113	118	125	144	166	182	190	164	77	77	81
Percent Change from Prior Year	-19%	-12%	-22%	-16%	-3%	0%	-1%	-4%	1%	16%	23%	8%	-5%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Jul '19	4.42	0.9%
Jul '18	4.38	-48%
Jul '17	8.43	-17.8%

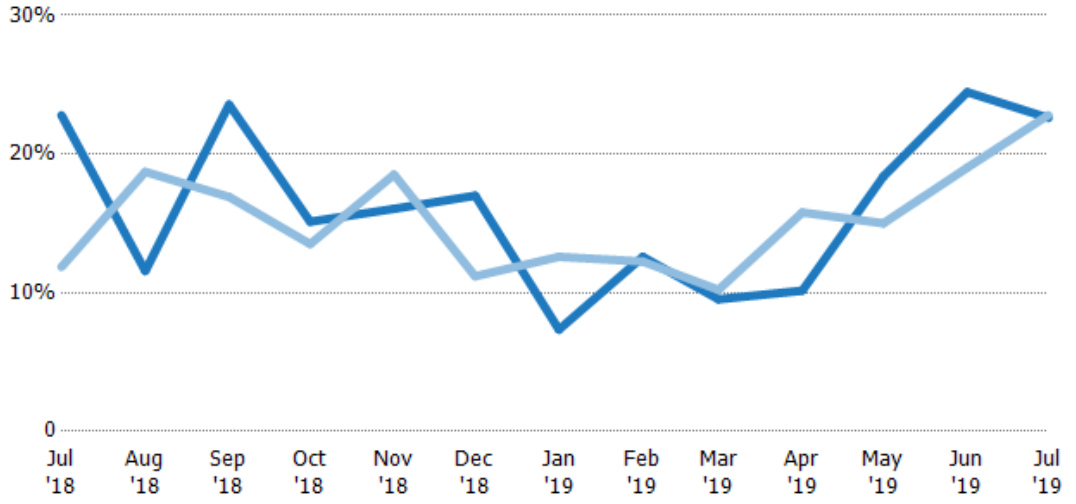
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	4.38	8.65	4.24	6.62	6.23	5.88	13.6	7.95	10.5	9.86	5.44	4.09	4.42
Prior Year	8.43	5.34	5.92	7.41	5.4	8.94	7.95	8.17	9.8	6.33	6.67	5.26	4.38
Percent Change from Prior Year	-48%	62%	-28%	-11%	15%	-34%	72%	-3%	7%	56%	-18%	-22%	1%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Jul '19	23%	0.2%
Jul '18	23%	-11%
Jul '17	12%	21.6%

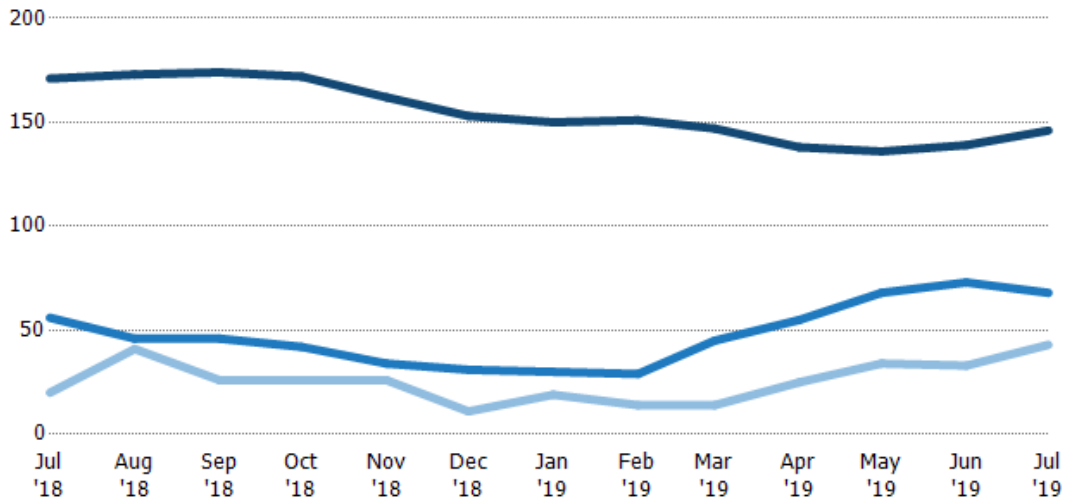
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	23%	12%	24%	15%	16%	17%	7%	13%	10%	10%	18%	24%	23%
Prior Year	12%	19%	17%	14%	19%	11%	13%	12%	10%	16%	15%	19%	23%
Change from Prior Year	-11%	7%	-7%	-2%	2%	-6%	5%	0%	1%	6%	-3%	-5%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Active	171	173	174	172	162	153	150	151	147	138	136	139	146
Pending	56	46	46	42	34	31	30	29	45	55	68	73	68
Sold	20	41	26	26	26	11	19	14	14	25	34	33	43

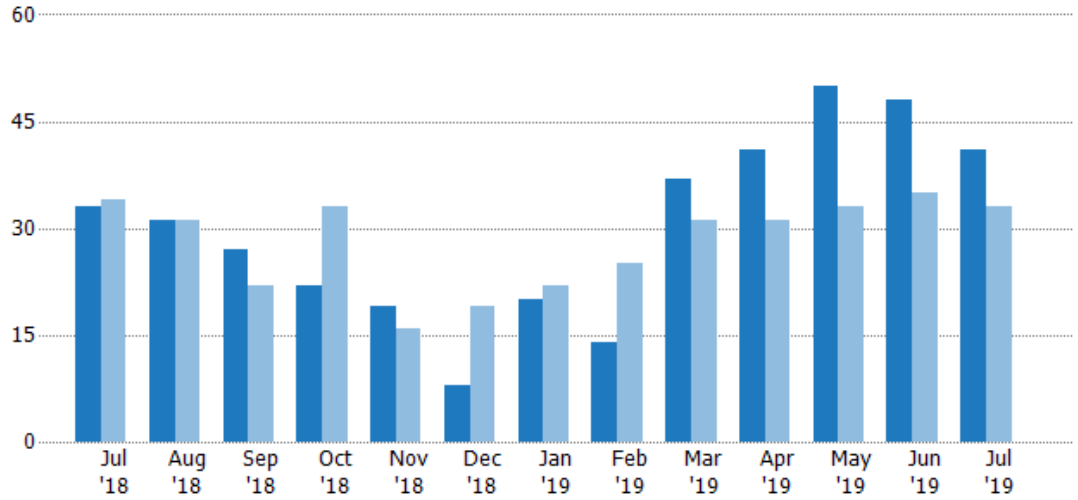
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '19	41	24.2%
Jul '18	33	-2.9%
Jul '17	34	17.6%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	33	31	27	22	19	8	20	14	37	41	50	48	41
Prior Year	34	31	22	33	16	19	22	25	31	31	33	35	33
Percent Change from Prior Year	-3%	0%	23%	-33%	19%	-58%	-9%	-44%	19%	32%	52%	37%	24%

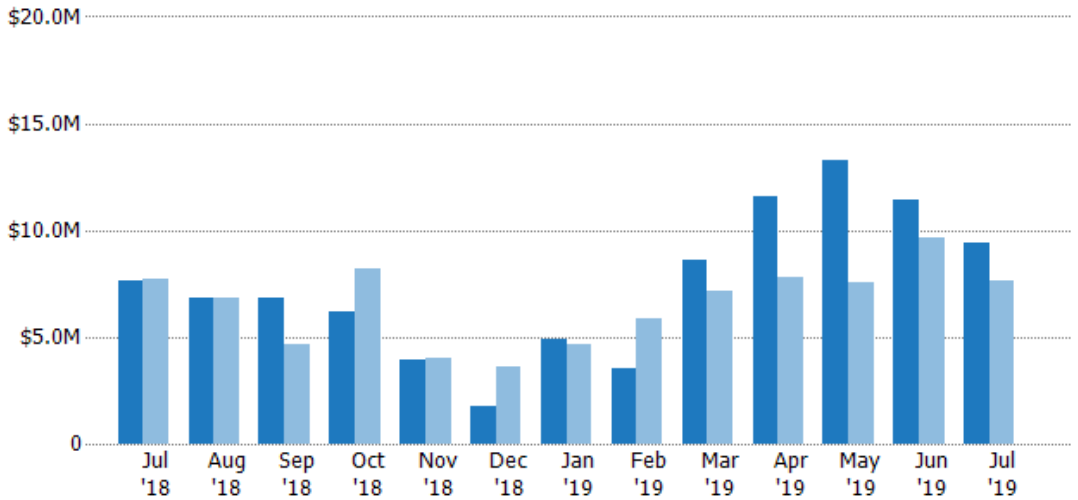
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$9.41M	23.3%
Jul '18	\$7.63M	-0.7%
Jul '17	\$7.68M	21%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$7.63M	\$6.84M	\$6.85M	\$6.19M	\$3.9M	\$1.75M	\$4.87M	\$3.49M	\$8.61M	\$11.6M	\$13.2M	\$11.4M	\$9.41M
Prior Year	\$7.68M	\$6.84M	\$4.62M	\$8.17M	\$4.01M	\$3.6M	\$4.63M	\$5.88M	\$7.19M	\$7.78M	\$7.56M	\$9.64M	\$7.63M
Percent Change from Prior Year	-1%	0%	48%	-24%	-3%	-51%	5%	-41%	20%	49%	75%	19%	23%

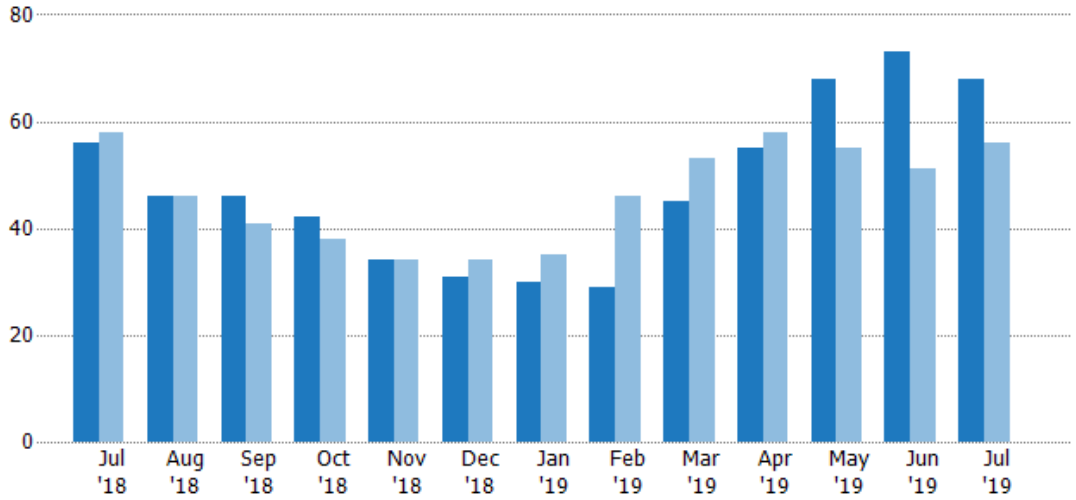
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '19	68	21.4%
Jul '18	56	-3.4%
Jul '17	58	20.7%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	56	46	46	42	34	31	30	29	45	55	68	73	68
Prior Year	58	46	41	38	34	34	35	46	53	58	55	51	56
Percent Change from Prior Year	-3%	0%	12%	11%	0%	-9%	-14%	-37%	-15%	-5%	24%	43%	21%

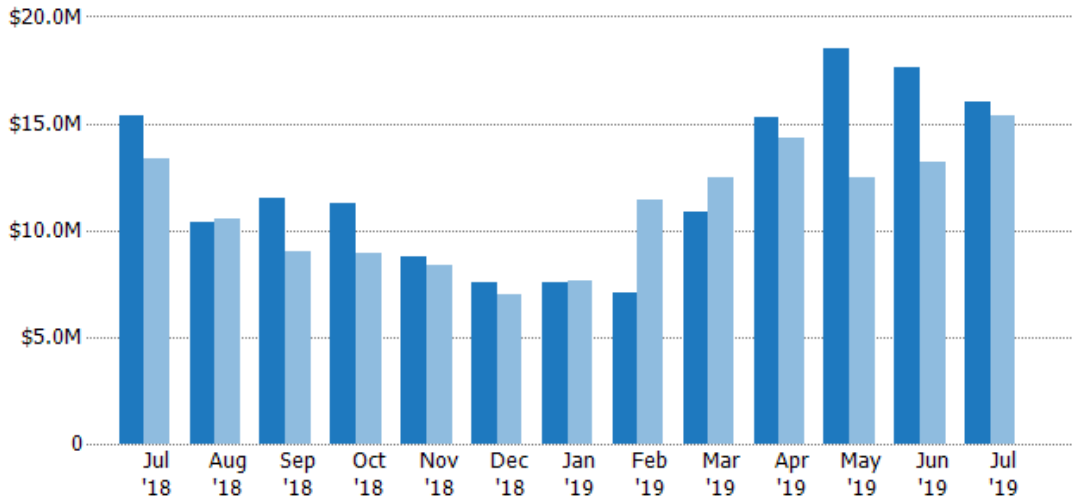
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$16M	4.2%
Jul '18	\$15.3M	14.9%
Jul '17	\$13.4M	20%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$15.3M	\$10.4M	\$11.5M	\$11.2M	\$8.8M	\$7.57M	\$7.58M	\$7.05M	\$10.9M	\$15.3M	\$18.5M	\$17.6M	\$16M
Prior Year	\$13.4M	\$10.6M	\$9.02M	\$8.9M	\$8.39M	\$7.02M	\$7.63M	\$11.4M	\$12.5M	\$14.3M	\$12.5M	\$13.2M	\$15.3M
Percent Change from Prior Year	15%	-2%	28%	26%	5%	8%	-1%	-38%	-13%	7%	48%	34%	4%

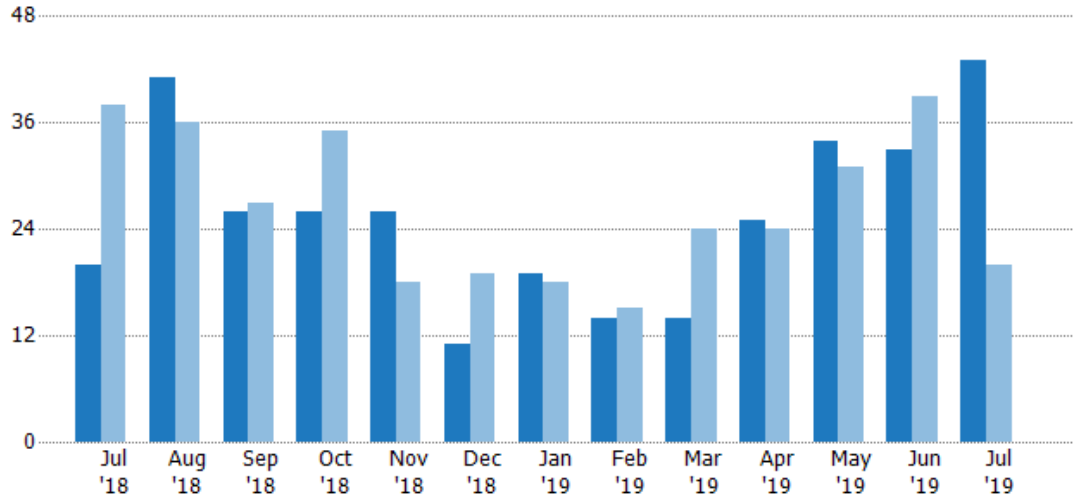
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '19	43	115%
Jul '18	20	-47.4%
Jul '17	38	-21.1%



Current Year	20	41	26	26	26	11	19	14	14	25	34	33	43
Prior Year	38	36	27	35	18	19	18	15	24	24	31	39	20
Percent Change from Prior Year	-47%	14%	-4%	-26%	44%	-42%	6%	-7%	-42%	4%	10%	-15%	115%

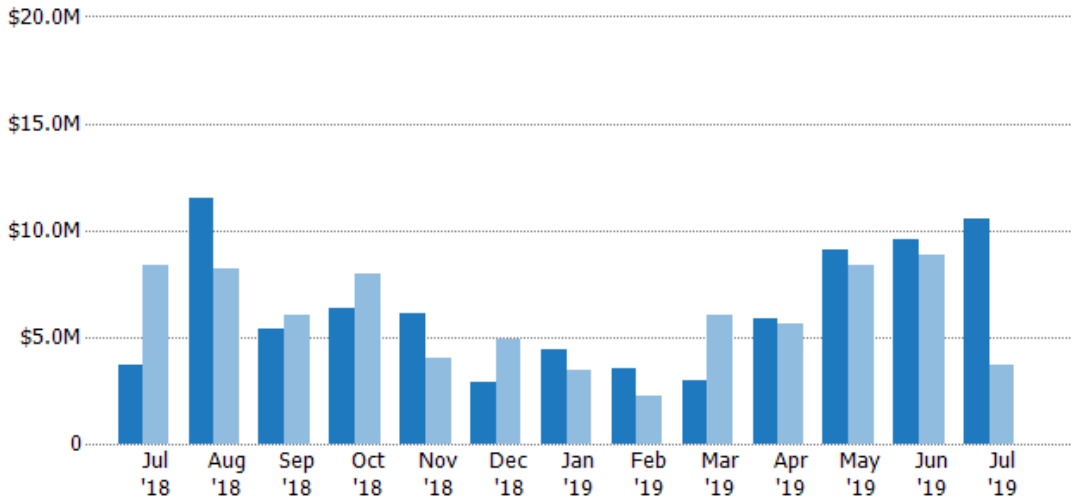
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$10.6M	187.7%
Jul '18	\$3.67M	-56.2%
Jul '17	\$8.38M	-22.6%



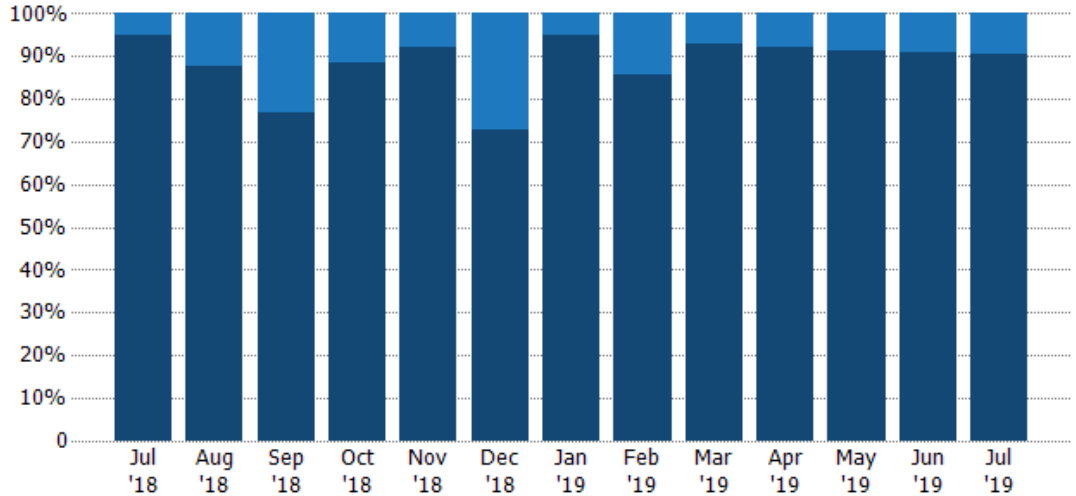
Current Year	\$3.67M	\$11.5M	\$5.39M	\$6.39M	\$6.13M	\$2.88M	\$4.44M	\$3.53M	\$2.94M	\$5.82M	\$9.12M	\$9.58M	\$10.6M
Prior Year	\$8.38M	\$8.22M	\$5.99M	\$7.99M	\$4.05M	\$4.87M	\$3.45M	\$2.21M	\$6.01M	\$5.62M	\$8.33M	\$8.86M	\$3.67M
Percent Change from Prior Year	-56%	40%	-10%	-20%	51%	-41%	29%	60%	-51%	4%	10%	8%	188%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



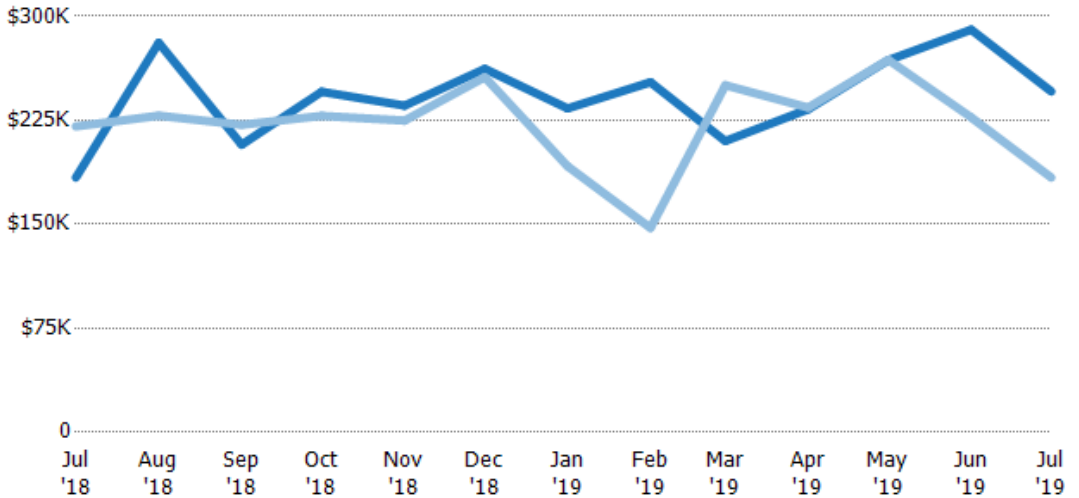
Condo/Townhouse	5%	12%	23%	12%	8%	27%	5%	14%	7%	8%	9%	9%	9%
Single Family Residence	95%	88%	77%	88%	92%	73%	95%	86%	93%	92%	91%	91%	91%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



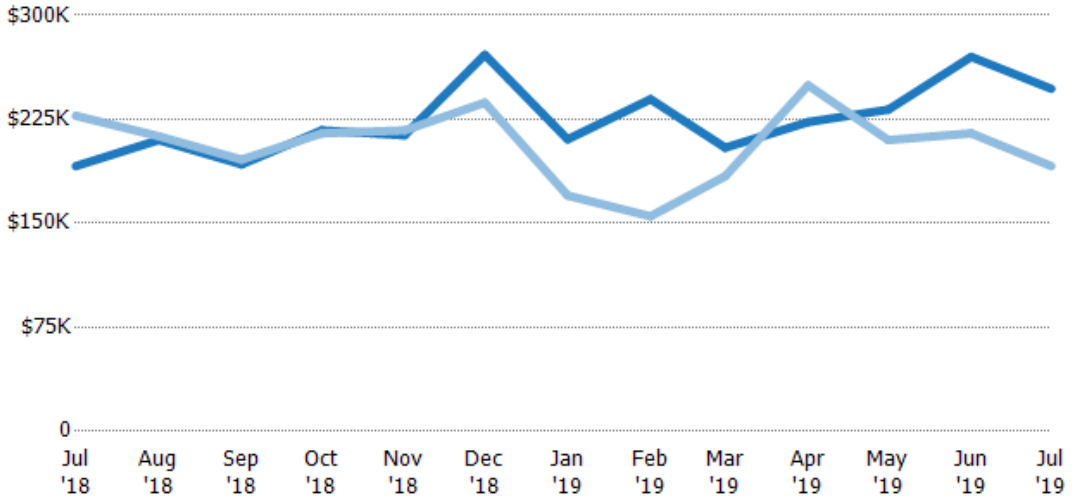
Current Year	\$184K	\$281K	\$207K	\$246K	\$236K	\$262K	\$234K	\$252K	\$210K	\$233K	\$268K	\$290K	\$246K
Prior Year	\$221K	\$228K	\$222K	\$228K	\$225K	\$256K	\$192K	\$147K	\$250K	\$234K	\$269K	\$227K	\$184K
Percent Change from Prior Year	-17%	23%	-6%	8%	5%	2%	22%	71%	-16%	0%	0%	28%	34%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jul '19	\$247K	29.2%
Jul '18	\$191K	-15.9%
Jul '17	\$228K	-7.2%

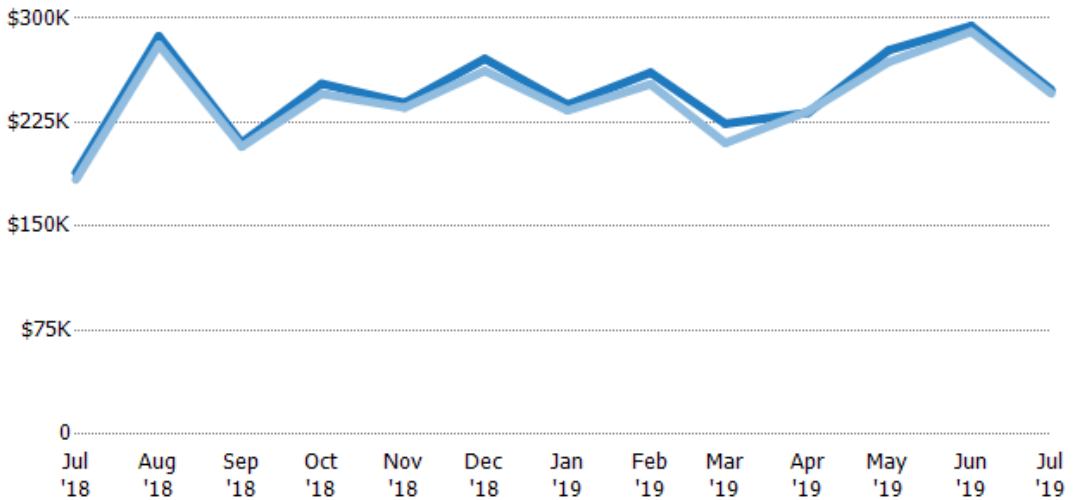
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$191K	\$210K	\$193K	\$217K	\$213K	\$272K	\$211K	\$240K	\$205K	\$223K	\$232K	\$270K	\$247K
Prior Year	\$228K	\$213K	\$196K	\$215K	\$217K	\$237K	\$170K	\$155K	\$184K	\$250K	\$210K	\$215K	\$191K
Percent Change from Prior Year	-16%	-1%	-2%	1%	-2%	15%	24%	55%	11%	-11%	10%	26%	29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type: Condo/Townhouse/Apt, Single Family Residence



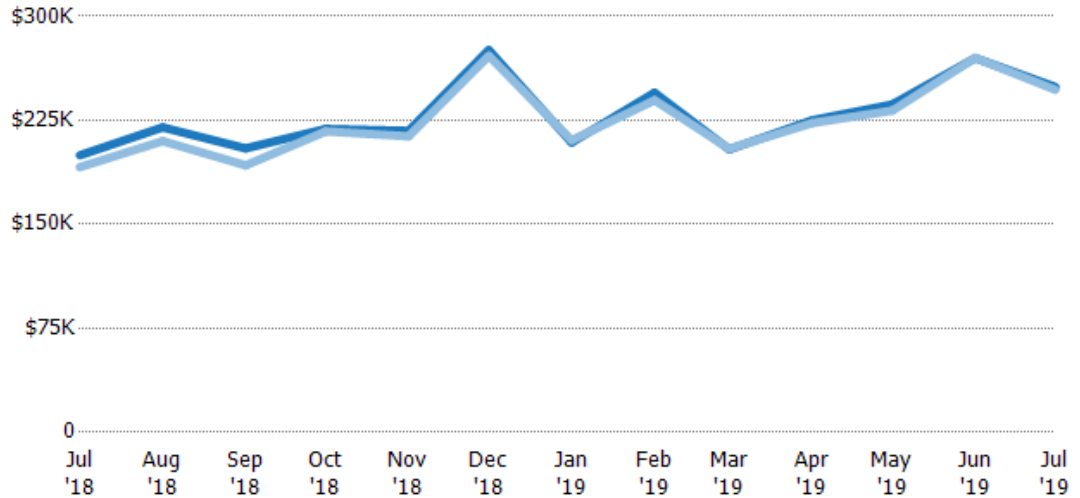
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg List Price	\$189K	\$287K	\$210K	\$253K	\$239K	\$271K	\$238K	\$261K	\$224K	\$232K	\$277K	\$294K	\$248K
Avg Sales Price	\$184K	\$281K	\$207K	\$246K	\$236K	\$262K	\$234K	\$252K	\$210K	\$233K	\$268K	\$290K	\$246K
Avg Sales Price as a % of Avg List Price	97%	98%	99%	97%	99%	97%	98%	97%	94%	100%	97%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



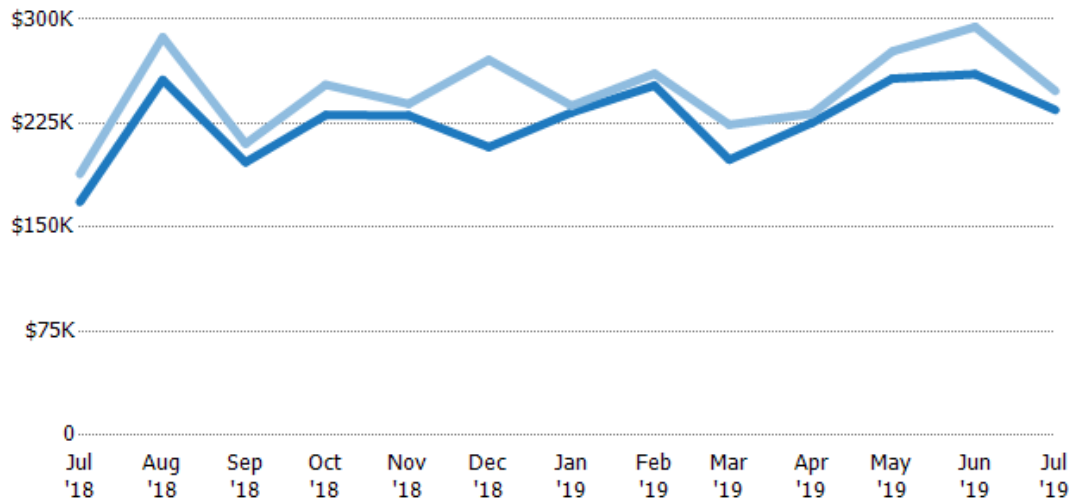
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median List Price	\$200K	\$220K	\$205K	\$219K	\$217K	\$276K	\$209K	\$245K	\$204K	\$225K	\$236K	\$270K	\$249K
Median Sales Price	\$191K	\$210K	\$193K	\$217K	\$213K	\$272K	\$211K	\$240K	\$205K	\$223K	\$232K	\$270K	\$247K
Med Sales Price as a % of Med List Price	96%	95%	94%	99%	98%	99%	101%	98%	100%	99%	98%	100%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



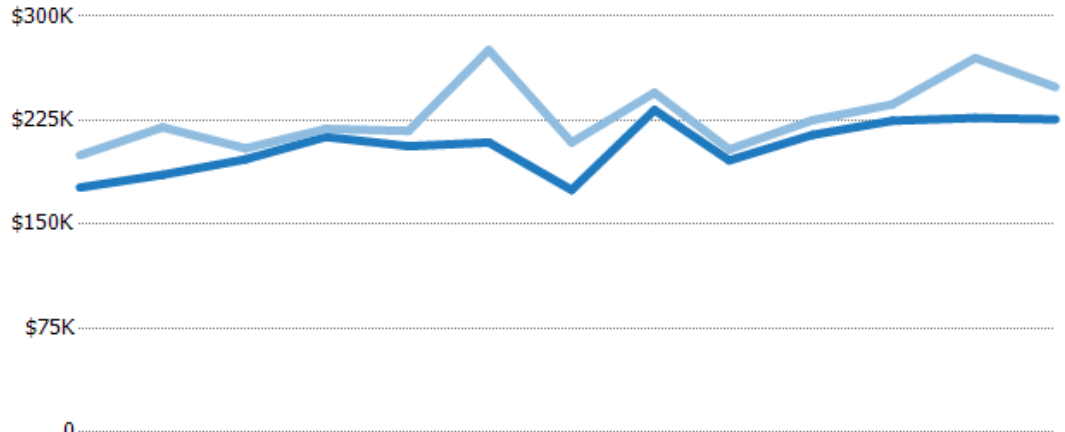
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$168K	\$256K	\$197K	\$231K	\$231K	\$208K	\$233K	\$252K	\$199K	\$225K	\$257K	\$260K	\$235K
Avg Sales Price	\$189K	\$287K	\$210K	\$253K	\$239K	\$271K	\$238K	\$261K	\$224K	\$232K	\$277K	\$294K	\$248K
Avg Sales Price as a % of Avg Est Value	112%	112%	107%	109%	104%	130%	102%	103%	113%	103%	108%	113%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$177K	\$186K	\$197K	\$213K	\$206K	\$209K	\$175K	\$232K	\$196K	\$214K	\$225K	\$227K	\$226K
Median Sales Price	\$200K	\$220K	\$205K	\$219K	\$217K	\$276K	\$209K	\$245K	\$204K	\$225K	\$236K	\$270K	\$249K
Med Sales Price as a % of Med Est Value	113%	118%	104%	103%	105%	132%	120%	105%	104%	105%	105%	119%	110%