

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	22	16	+37.5%	165	146	+13%
New Listing Volume	\$6,501,600	\$6,717,200	-3.2%	\$64,405,282	\$57,622,649	+11.8%
Active Listing Count	64	54	+18.5%	N/A	N/A	
Active Listing Volume	\$31,930,194	\$29,420,100	+8.5%	N/A	N/A	
Average Listing Price	\$498,909	\$544,817	-8.4%	\$584,009	\$528,322	+10.5%
Median Listing Price	\$329,000	\$319,500	+3%	\$346,002	\$351,311	-1.5%
Median Days in RPR	104	80	+30%	86.72	76.94	+12.7%
Months of Inventory	3	4.5	-32.3%	4.6	3.8	+20.5%
Absorption Rate	32.81%	22.22%	+10.6%	21.85%	26.33%	-4.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	16	12	+33.3%	129	125	+3.2%
New Pending Sales Volume	\$5,401,488	\$4,130,700	+30.8%	\$39,096,388	\$43,625,348	-10.4%
Pending Sales Count	30	16	+87.5%	N/A	N/A	
Pending Sales Volume	\$8,581,788	\$5,067,599	+69.3%	N/A	N/A	
Closed Sales Count	17	24	-29.2%	90	104	-13.5%
Closed Sales Volume	\$5,494,508	\$7,858,999	-30.1%	\$27,701,013	\$36,062,349	-23.2%
Average Sales Price	\$323,206	\$327,458	-1.3%	\$307,789	\$346,753	-11.2%
Median Sales Price	\$258,000	\$244,500	+5.5%	\$252,283	\$271,049	-6.9%

## New Listings

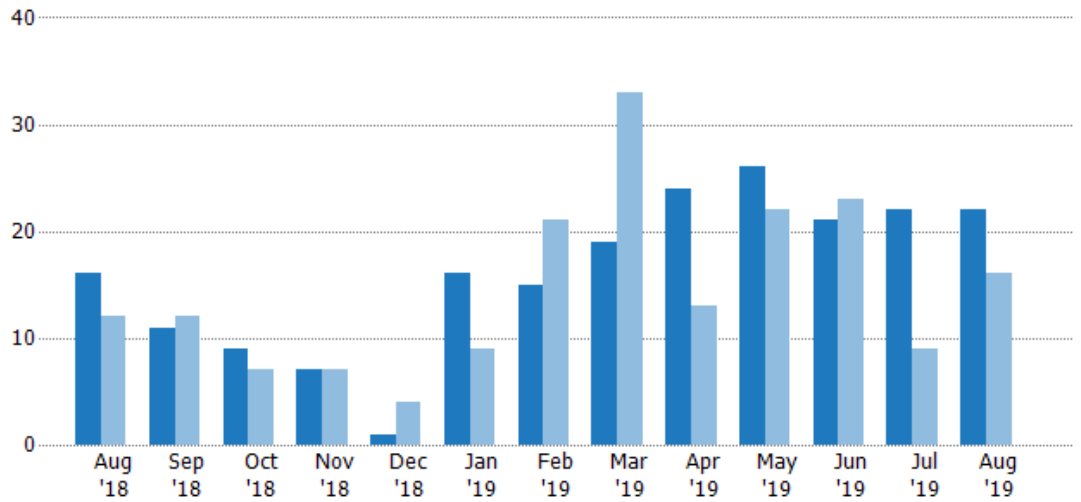
The number of new residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Aug '19	22	37.5%
Aug '18	16	33.3%
Aug '17	12	33.3%



Current Year	16	11	9	7	1	16	15	19	24	26	21	22	22
Prior Year	12	12	7	7	4	9	21	33	13	22	23	9	16
Percent Change from Prior Year	33%	-8%	29%	0%	-75%	78%	-29%	-42%	85%	18%	-9%	144%	38%

## New Listing Volume

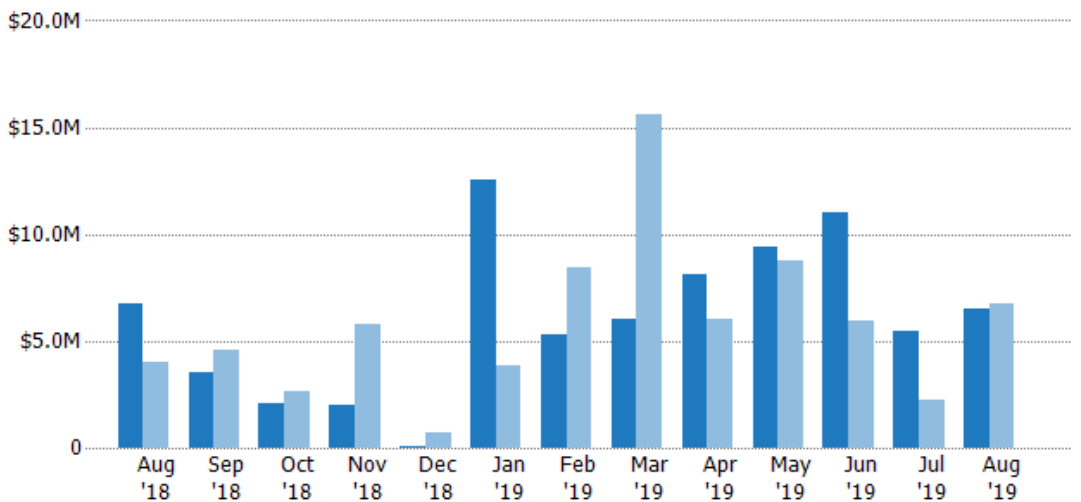
The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$6.5M	-3.2%
Aug '18	\$6.72M	69%
Aug '17	\$3.98M	12%



Current Year	\$6.72M	\$3.52M	\$2.06M	\$1.97M	\$56.5K	\$12.6M	\$5.3M	\$6.02M	\$8.12M	\$9.43M	\$11M	\$5.47M	\$6.5M
Prior Year	\$3.98M	\$4.6M	\$2.67M	\$5.77M	\$707K	\$3.88M	\$8.48M	\$15.6M	\$6.03M	\$8.76M	\$5.91M	\$2.27M	\$6.72M
Percent Change from Prior Year	69%	-24%	-23%	-66%	-92%	224%	-37%	-61%	35%	8%	86%	140%	-3%

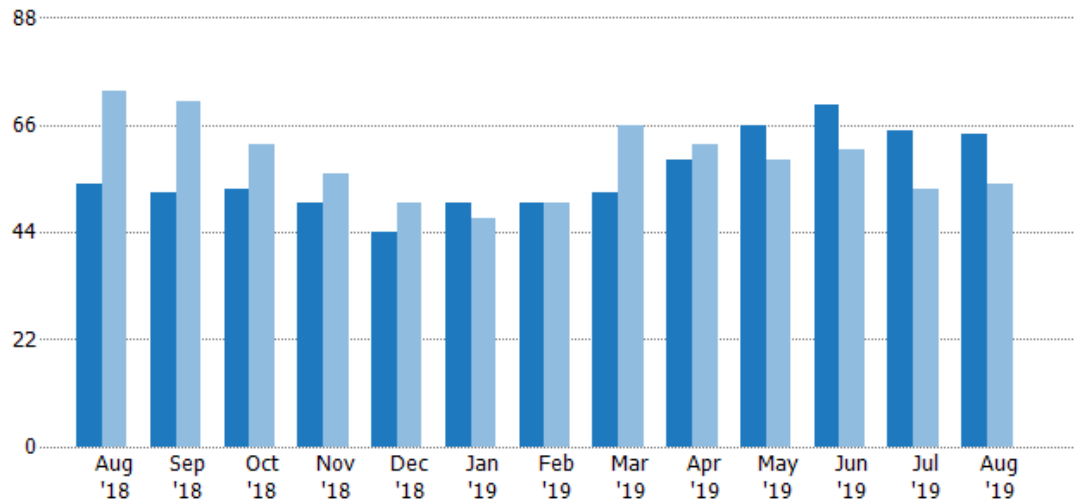
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT  
05001, East Thetford, VT 05043,  
Norwich, VT 05055, Sharon, VT  
05065

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Count	% Chg.
Aug '19	64	18.5%
Aug '18	54	-26%
Aug '17	73	20.5%

Current Year	54	52	53	50	44	50	50	52	59	66	70	65	64
Prior Year	73	71	62	56	50	47	50	66	62	59	61	53	54
Percent Change from Prior Year	-26%	-27%	-15%	-11%	-12%	6%	0%	-21%	-5%	12%	15%	23%	19%

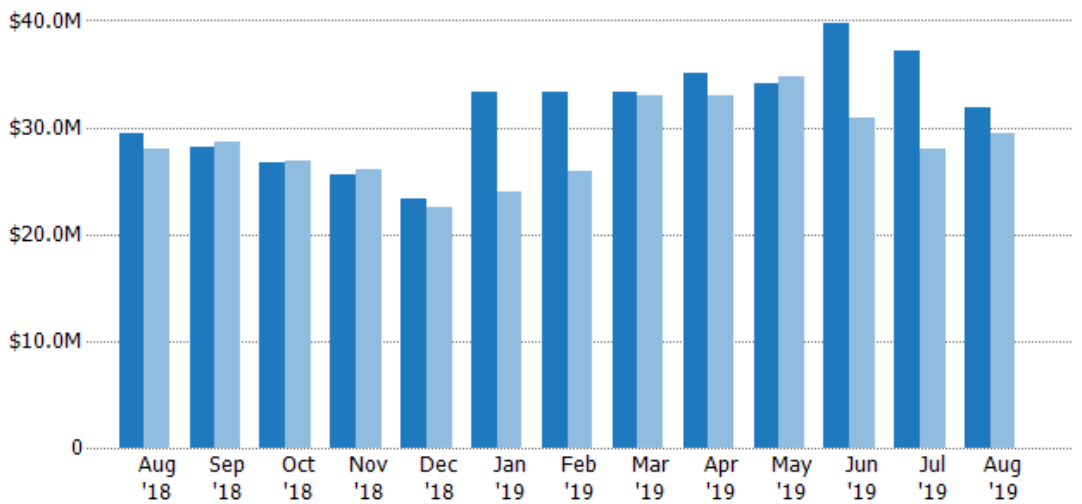
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT  
05001, East Thetford, VT 05043,  
Norwich, VT 05055, Sharon, VT  
05065

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Volume	% Chg.
Aug '19	\$31.9M	8.5%
Aug '18	\$29.4M	5.1%
Aug '17	\$28M	25.2%

Current Year	\$29.4M	\$28.2M	\$26.6M	\$25.5M	\$23.3M	\$33.3M	\$33.4M	\$33.4M	\$35.1M	\$34.1M	\$39.7M	\$37.1M	\$31.9M
Prior Year	\$28M	\$28.7M	\$26.9M	\$26M	\$22.5M	\$24M	\$25.8M	\$33M	\$33M	\$34.8M	\$30.8M	\$27.9M	\$29.4M
Percent Change from Prior Year	5%	-2%	-1%	-2%	3%	39%	29%	1%	6%	-2%	29%	33%	9%

## Average Listing Price

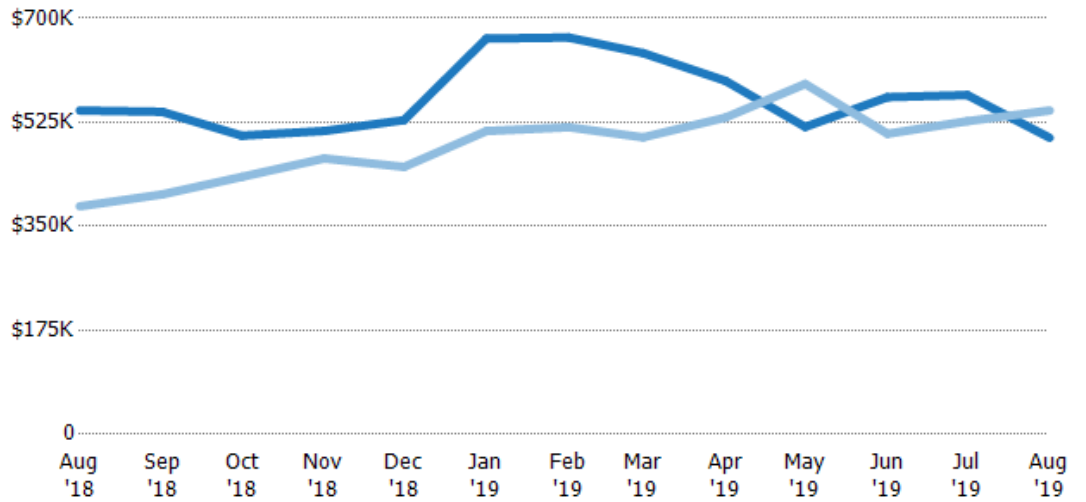
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '19	\$499K	-8.4%
Aug '18	\$545K	42%
Aug '17	\$384K	3.9%



Current Year	\$545K	\$543K	\$502K	\$510K	\$529K	\$666K	\$668K	\$641K	\$595K	\$517K	\$567K	\$571K	\$499K
Prior Year	\$384K	\$404K	\$433K	\$464K	\$450K	\$510K	\$517K	\$500K	\$533K	\$589K	\$506K	\$527K	\$545K
Percent Change from Prior Year	42%	34%	16%	10%	17%	30%	29%	28%	12%	-12%	12%	8%	-8%

## Median Listing Price

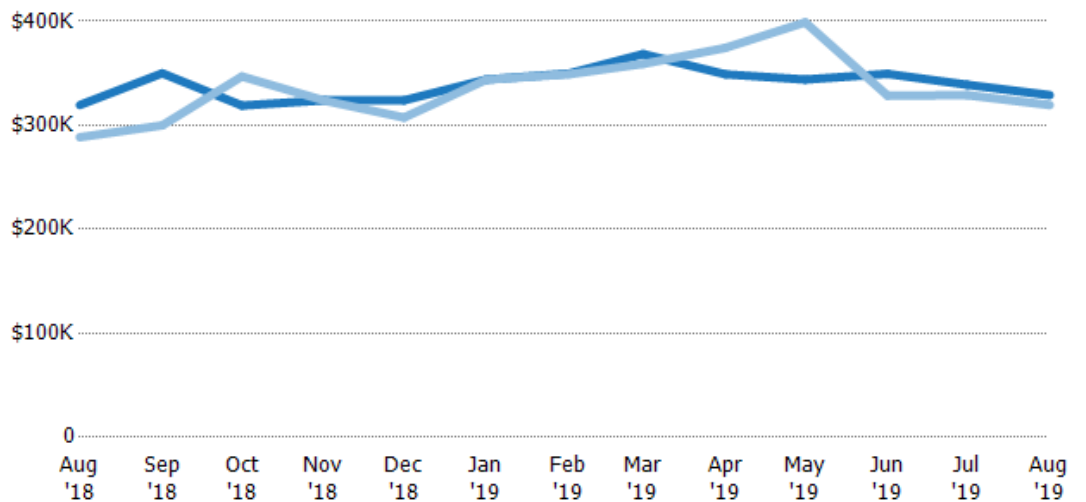
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '19	\$329K	3%
Aug '18	\$320K	10.7%
Aug '17	\$289K	-6.6%



Current Year	\$320K	\$350K	\$319K	\$324K	\$324K	\$344K	\$350K	\$369K	\$349K	\$344K	\$349K	\$339K	\$329K
Prior Year	\$289K	\$300K	\$347K	\$324K	\$307K	\$344K	\$349K	\$359K	\$374K	\$399K	\$329K	\$329K	\$320K
Percent Change from Prior Year	11%	17%	-8%	0%	5%	0%	0%	3%	-7%	-14%	6%	3%	3%

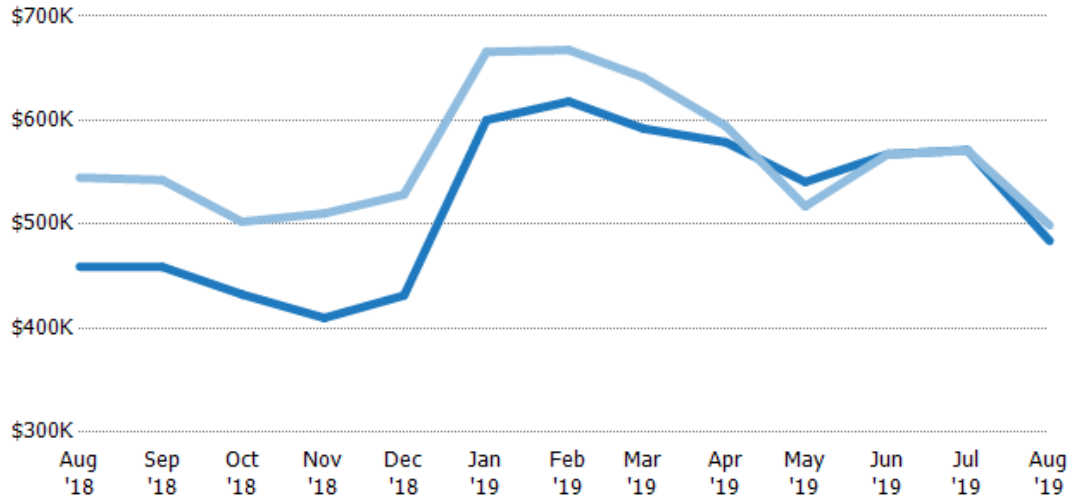
## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$459K	\$459K	\$433K	\$410K	\$431K	\$600K	\$618K	\$592K	\$579K	\$541K	\$567K	\$571K	\$484K
Avg Listing Price	\$545K	\$543K	\$502K	\$510K	\$529K	\$666K	\$668K	\$641K	\$595K	\$517K	\$567K	\$571K	\$499K
Avg Listing Price as a % of Avg Est Value	119%	118%	116%	125%	123%	111%	108%	108%	103%	96%	100%	100%	103%

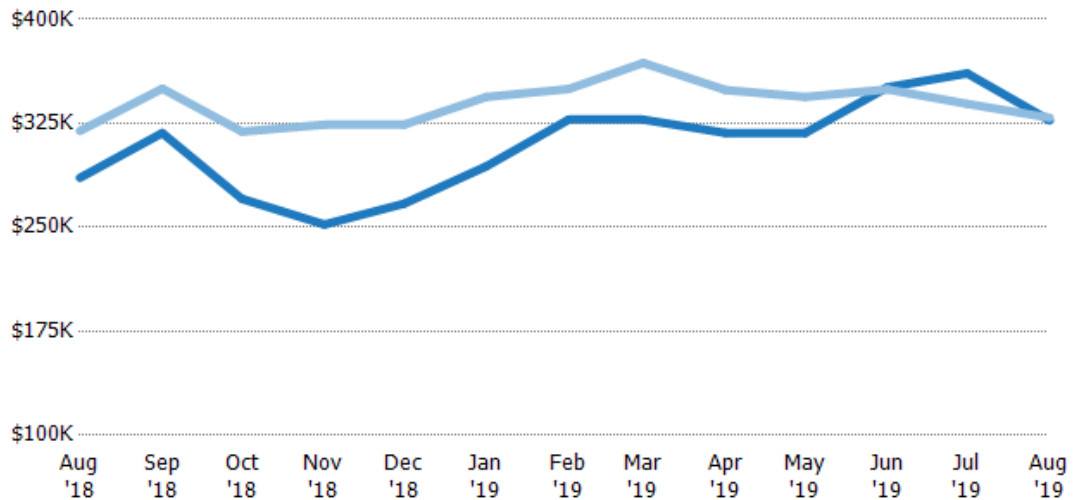
## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$286K	\$318K	\$271K	\$252K	\$267K	\$294K	\$328K	\$328K	\$318K	\$318K	\$351K	\$361K	\$327K
Median Listing Price	\$320K	\$350K	\$319K	\$324K	\$324K	\$344K	\$350K	\$369K	\$349K	\$344K	\$349K	\$339K	\$329K
Med Listing Price as a % of Med Est Value	112%	110%	118%	129%	121%	117%	107%	112%	110%	108%	100%	94%	101%

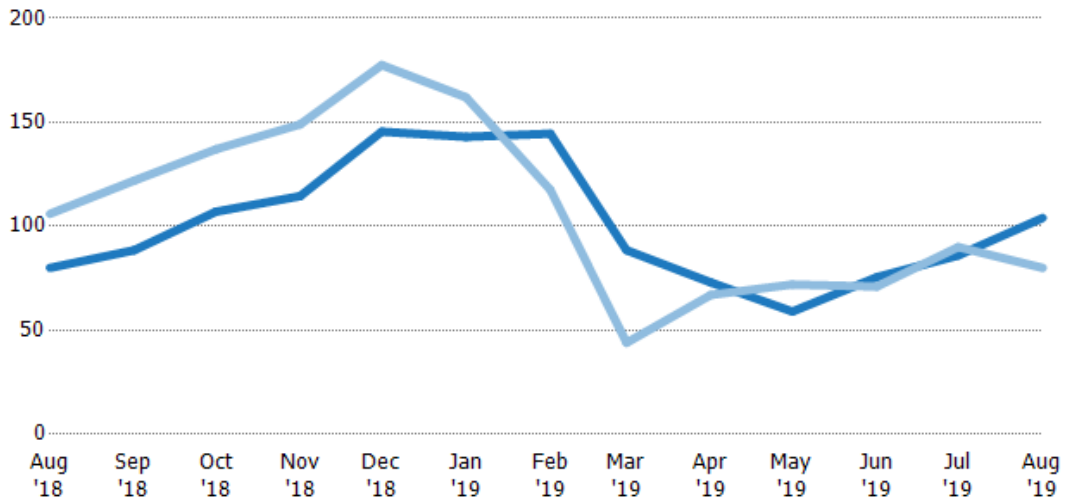
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Aug '19	104	30%
Aug '18	80	-24.5%
Aug '17	106	-0.5%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	80	88.5	107	115	146	143	145	88.5	73	59	75.5	86	104
Prior Year	106	122	137	149	178	162	118	44	67	72	71	90	80
Percent Change from Prior Year	-25%	-27%	-22%	-23%	-18%	-12%	23%	101%	9%	-18%	6%	-4%	30%

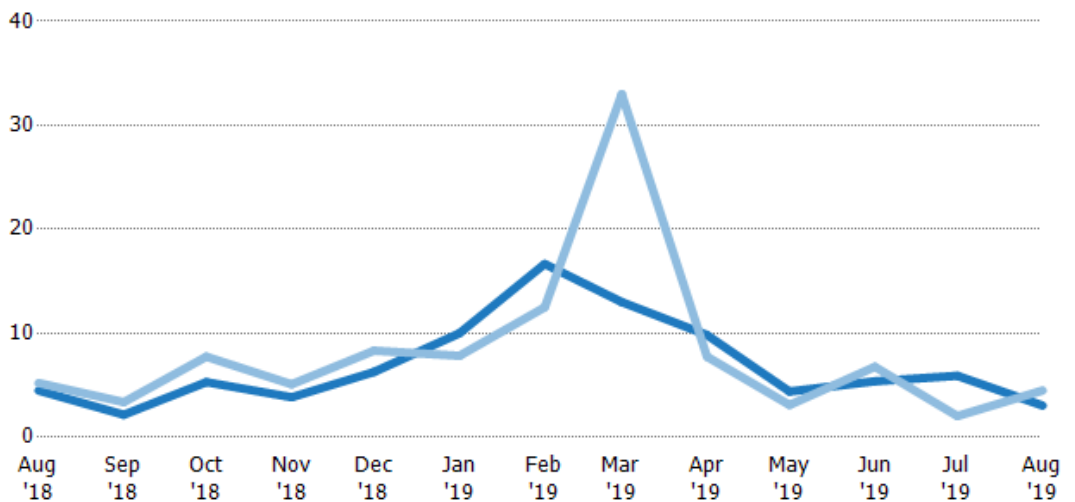
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Aug '19	3.05	-32.3%
Aug '18	4.5	-13.7%
Aug '17	5.21	-0.7%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	4.5	2.17	5.3	3.85	6.29	10	16.7	13	9.83	4.4	5.38	5.91	3.05
Prior Year	5.21	3.38	7.75	5.09	8.33	7.83	12.5	33	7.75	3.11	6.78	2.04	4.5
Percent Change from Prior Year	-14%	-36%	-32%	-24%	-25%	28%	33%	-61%	27%	42%	-21%	190%	-32%

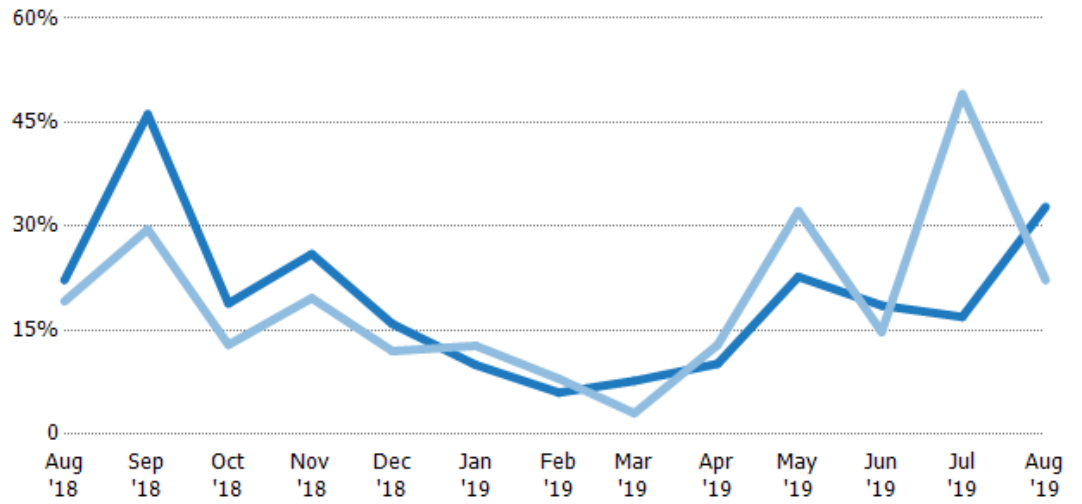
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Aug '19	33%	-10.6%
Aug '18	22%	-3.1%
Aug '17	19%	0.7%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	22%	46%	19%	26%	16%	10%	6%	8%	10%	23%	19%	17%	33%
Prior Year	19%	30%	13%	20%	12%	13%	8%	3%	13%	32%	15%	49%	22%
Change from Prior Year	-3%	-17%	-6%	-6%	-4%	3%	2%	-5%	3%	9%	-4%	32%	-11%

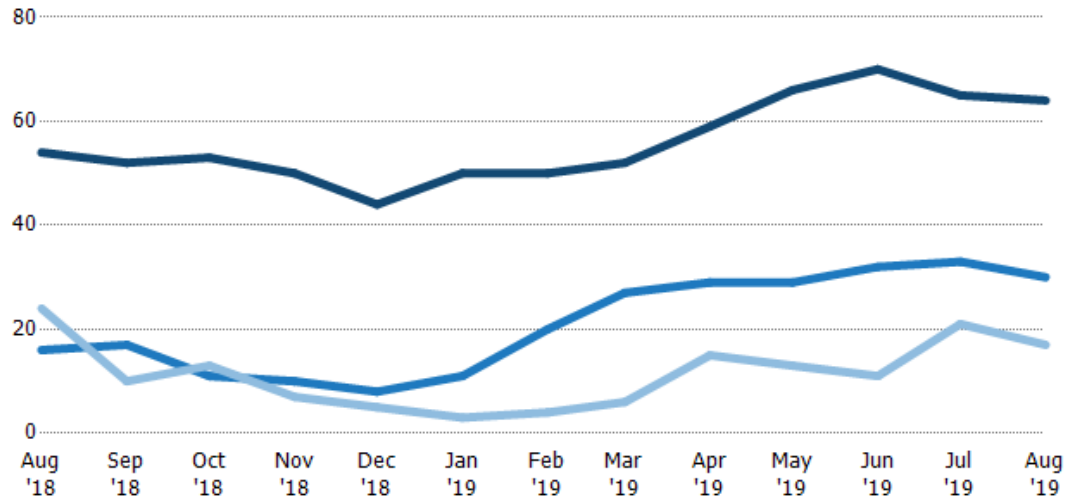
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:  
Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Active	54	52	53	50	44	50	50	52	59	66	70	65	64
Pending	16	17	11	10	8	11	20	27	29	29	32	33	30
Sold	24	10	13	7	5	3	4	6	15	13	11	21	17

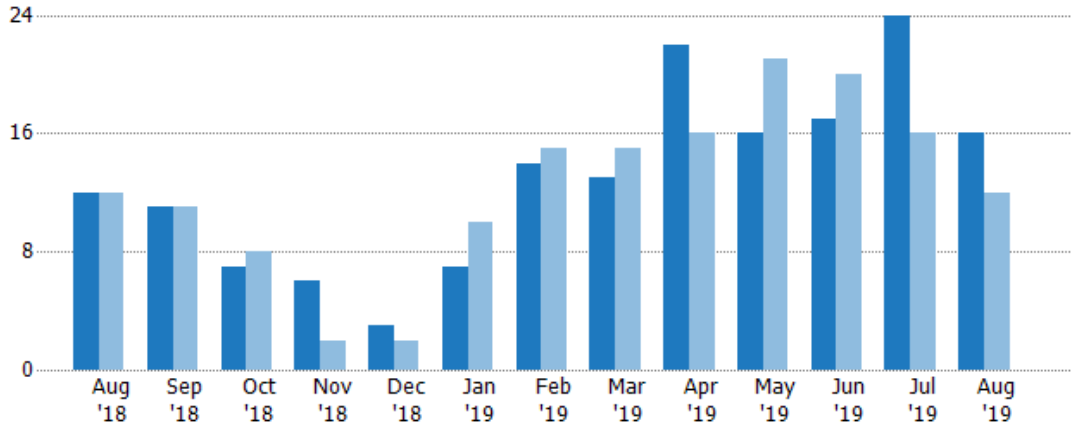
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Aug '19	16	33.3%
Aug '18	12	0%
Aug '17	12	-41.7%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	12	11	7	6	3	7	14	13	22	16	17	24	16
Prior Year	12	11	8	2	2	10	15	15	16	21	20	16	12
Percent Change from Prior Year	0%	0%	-13%	200%	50%	-30%	-7%	-13%	38%	-24%	-15%	50%	33%

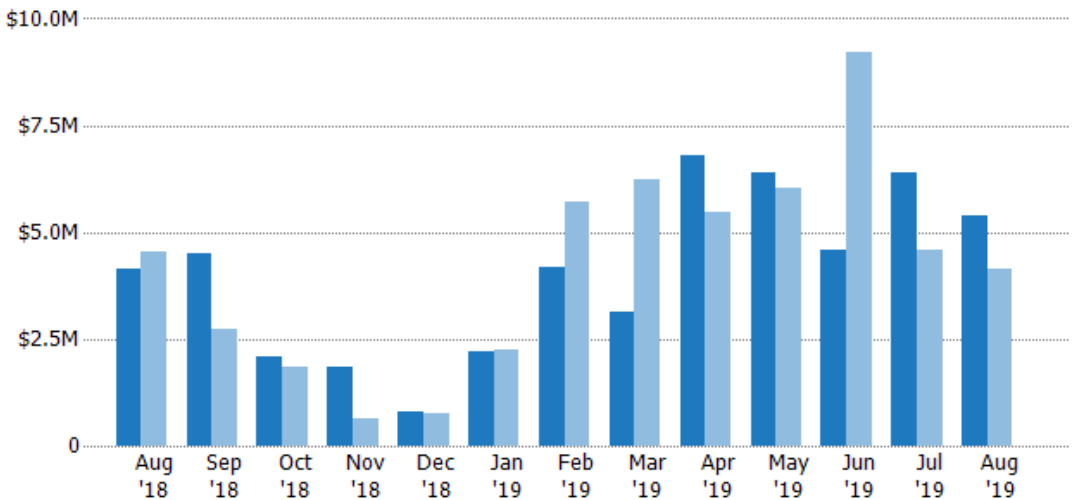
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Aug '19	\$5.4M	30.8%
Aug '18	\$4.13M	-9%
Aug '17	\$4.54M	-51.9%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$4.13M	\$4.49M	\$2.1M	\$1.85M	\$814K	\$2.22M	\$4.18M	\$3.12M	\$6.81M	\$6.41M	\$4.57M	\$6.39M	\$5.4M
Prior Year	\$4.54M	\$2.74M	\$1.83M	\$635K	\$749K	\$2.26M	\$5.7M	\$6.25M	\$5.48M	\$6.01M	\$9.2M	\$4.6M	\$4.13M
Percent Change from Prior Year	-9%	64%	15%	191%	9%	-2%	-27%	-50%	24%	7%	-50%	39%	31%



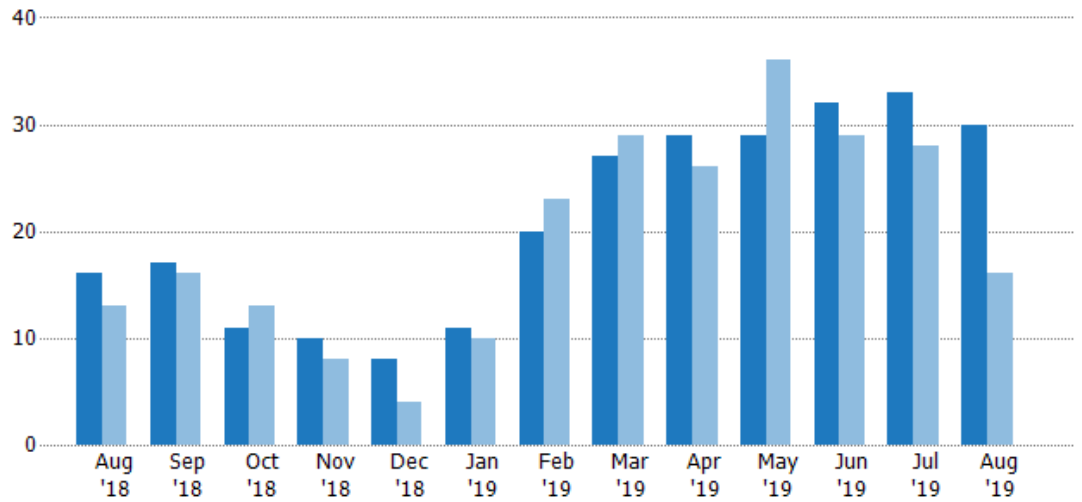
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Aug '19	30	87.5%
Aug '18	16	23.1%
Aug '17	13	30.8%

Current Year	16	17	11	10	8	11	20	27	29	29	32	33	30
Prior Year	13	16	13	8	4	10	23	29	26	36	29	28	16
Percent Change from Prior Year	23%	6%	-15%	25%	100%	10%	-13%	-7%	12%	-19%	10%	18%	88%

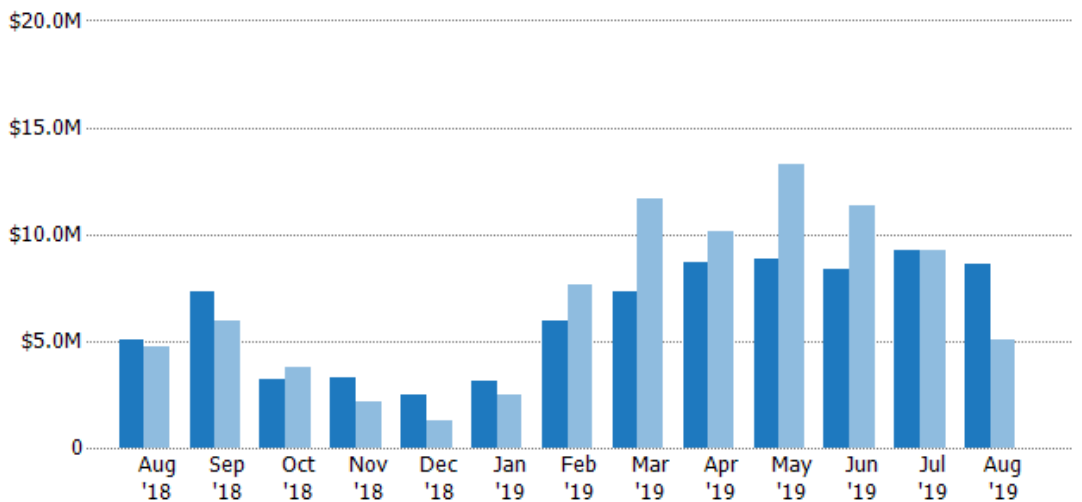
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Aug '19	\$8.58M	69.3%
Aug '18	\$5.07M	6.6%
Aug '17	\$4.75M	-20.2%

Current Year	\$5.07M	\$7.31M	\$3.18M	\$3.28M	\$2.5M	\$3.1M	\$5.96M	\$7.33M	\$8.65M	\$8.83M	\$8.39M	\$9.26M	\$8.58M
Prior Year	\$4.75M	\$5.91M	\$3.78M	\$2.13M	\$1.29M	\$2.51M	\$7.63M	\$11.7M	\$10.1M	\$13.3M	\$11.4M	\$9.24M	\$5.07M
Percent Change from Prior Year	7%	24%	-16%	54%	93%	24%	-22%	-37%	-15%	-33%	-26%	0%	69%

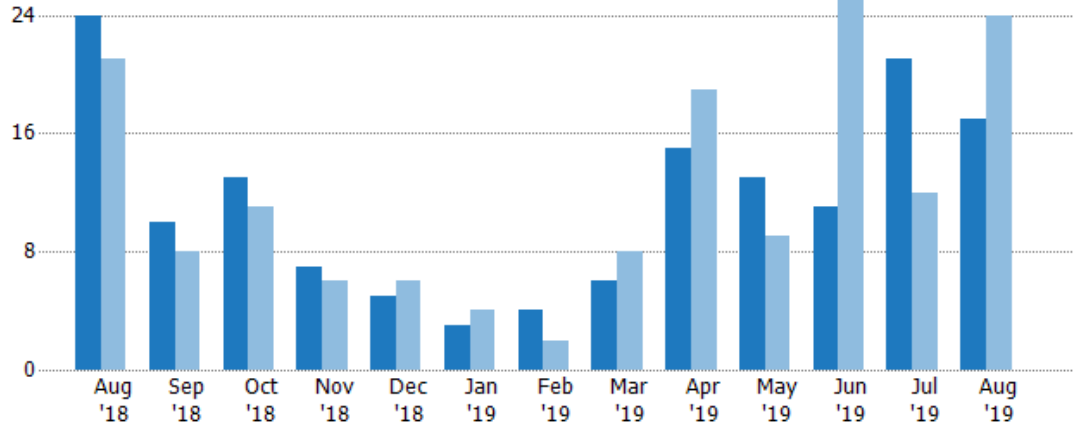
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	24	10	13	7	5	3	4	6	15	13	11	21	17
Prior Year	21	8	11	6	6	4	2	8	19	9	26	12	24
Percent Change from Prior Year	14%	25%	18%	17%	-17%	-25%	100%	-25%	-21%	44%	-58%	75%	-29%

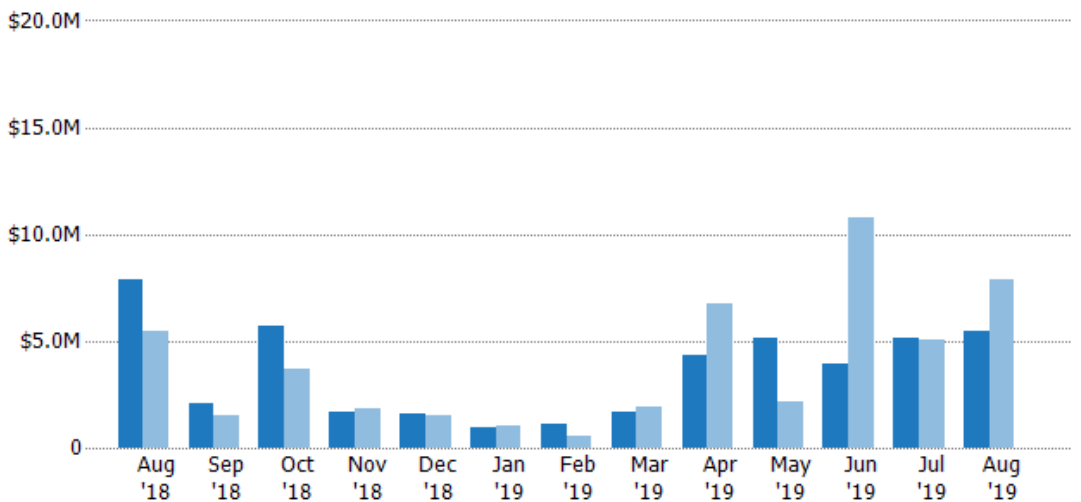
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$7.86M	\$2.11M	\$5.74M	\$1.67M	\$1.56M	\$944K	\$1.1M	\$1.68M	\$4.31M	\$5.14M	\$3.92M	\$5.12M	\$5.49M
Prior Year	\$5.45M	\$1.54M	\$3.68M	\$1.87M	\$1.53M	\$1.01M	\$560K	\$1.91M	\$6.76M	\$2.12M	\$10.8M	\$5.06M	\$7.86M
Percent Change from Prior Year	44%	37%	56%	-11%	2%	-7%	96%	-12%	-36%	142%	-64%	1%	-30%

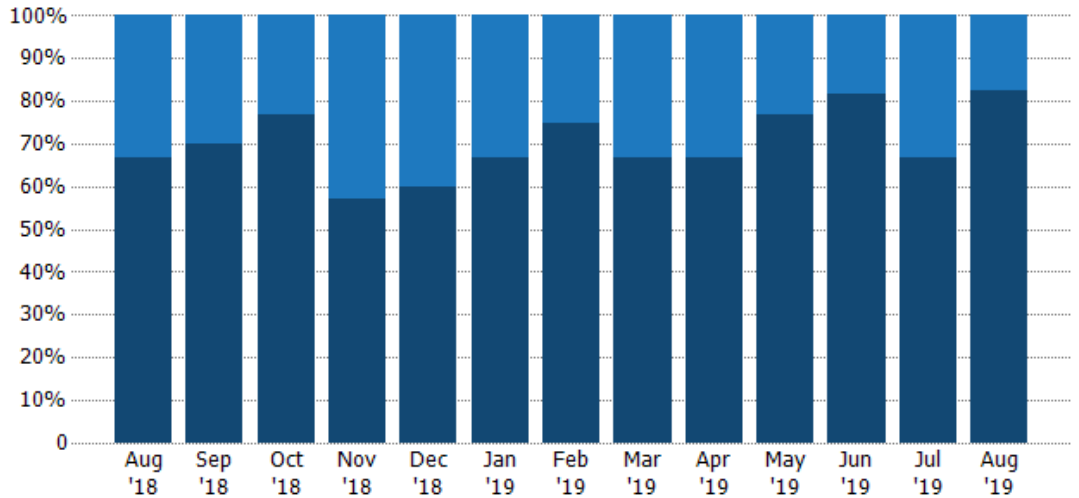
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Property Type	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Condo/Townhouse	33%	30%	23%	43%	40%	33%	25%	33%	33%	23%	18%	33%	18%
Single Family Residence	67%	70%	77%	57%	60%	67%	75%	67%	67%	77%	82%	67%	82%

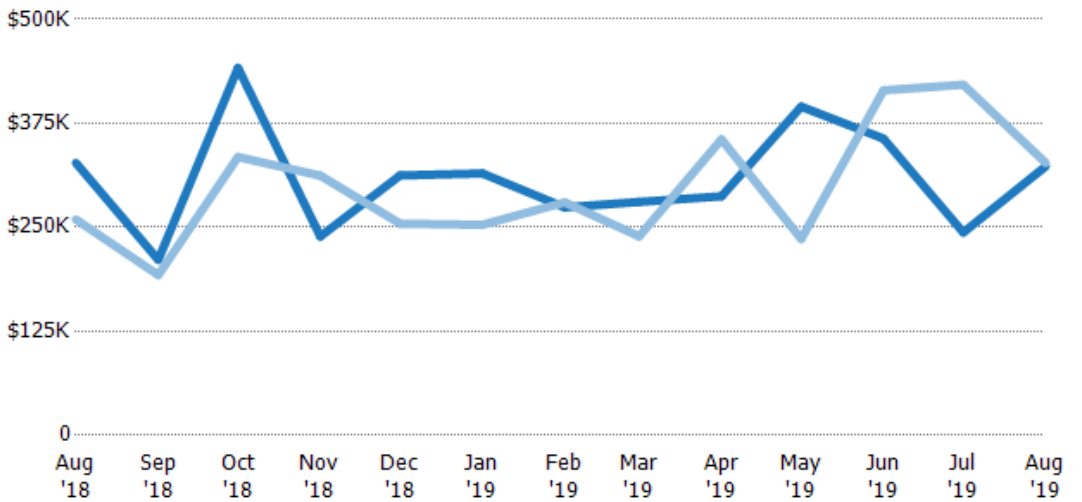
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Aug '19	\$323K	-1.3%
Aug '18	\$327K	26.2%
Aug '17	\$259K	18.9%

Property Type	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$327K	\$211K	\$442K	\$239K	\$312K	\$315K	\$274K	\$281K	\$287K	\$395K	\$357K	\$244K	\$323K
Prior Year	\$259K	\$193K	\$335K	\$312K	\$254K	\$253K	\$280K	\$239K	\$356K	\$236K	\$415K	\$421K	\$327K
Percent Change from Prior Year	26%	10%	32%	-23%	23%	24%	-2%	17%	-19%	67%	-14%	-42%	-1%

## Median Sales Price

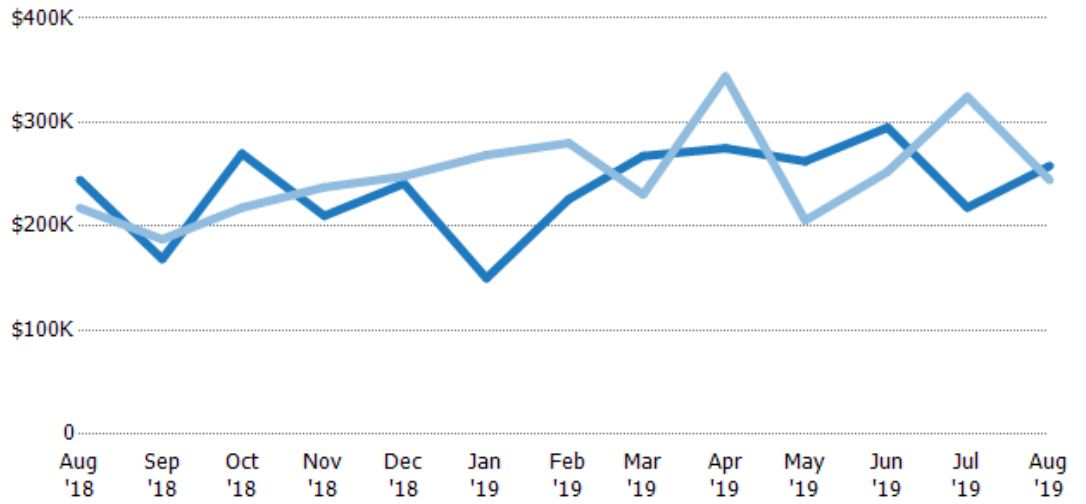
The median sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '19	\$258K	5.5%
Aug '18	\$245K	12.4%
Aug '17	\$218K	9%



Current Year	\$245K	\$169K	\$270K	\$210K	\$241K	\$150K	\$226K	\$268K	\$275K	\$263K	\$295K	\$218K	\$258K
Prior Year	\$218K	\$187K	\$218K	\$238K	\$248K	\$269K	\$280K	\$231K	\$344K	\$206K	\$252K	\$325K	\$245K
Percent Change from Prior Year	12%	-10%	24%	-12%	-3%	-44%	-19%	16%	-20%	28%	17%	-33%	6%

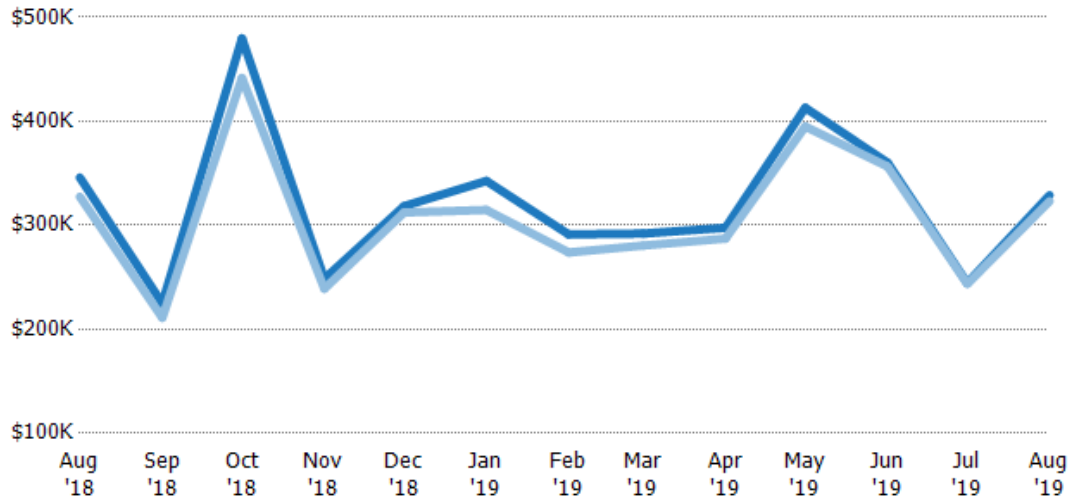
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Avg List Price	\$346K	\$225K	\$480K	\$249K	\$318K	\$343K	\$291K	\$292K	\$298K	\$413K	\$360K	\$244K	\$329K
Avg Sales Price	\$327K	\$211K	\$442K	\$239K	\$312K	\$315K	\$274K	\$281K	\$287K	\$395K	\$357K	\$244K	\$323K
Avg Sales Price as a % of Avg List Price	95%	94%	92%	96%	98%	92%	94%	96%	97%	96%	99%	100%	98%

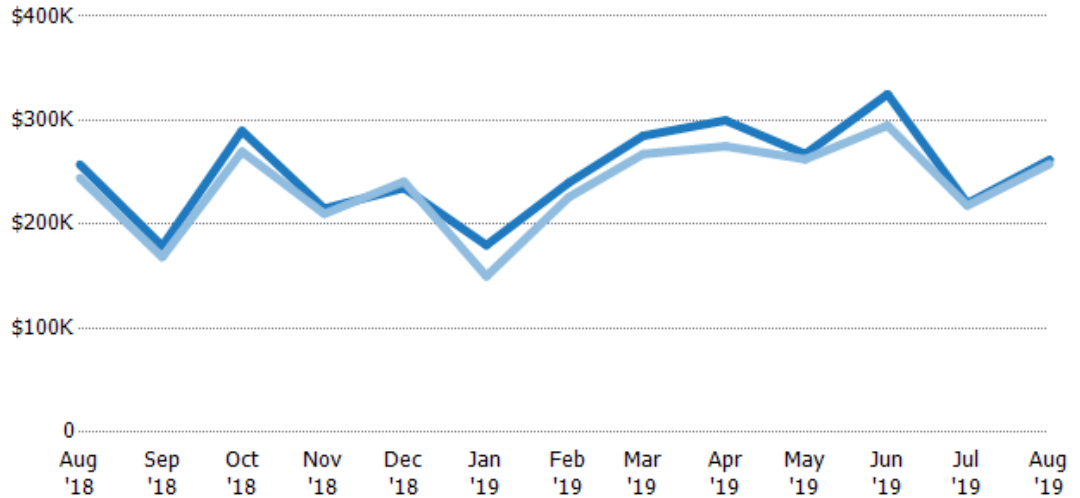
## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median List Price	\$257K	\$179K	\$290K	\$215K	\$235K	\$180K	\$240K	\$285K	\$300K	\$268K	\$325K	\$220K	\$262K
Median Sales Price	\$245K	\$169K	\$270K	\$210K	\$241K	\$150K	\$226K	\$268K	\$275K	\$263K	\$295K	\$218K	\$258K
Med Sales Price as a % of Med List Price	95%	94%	93%	98%	103%	83%	94%	94%	92%	98%	91%	99%	98%

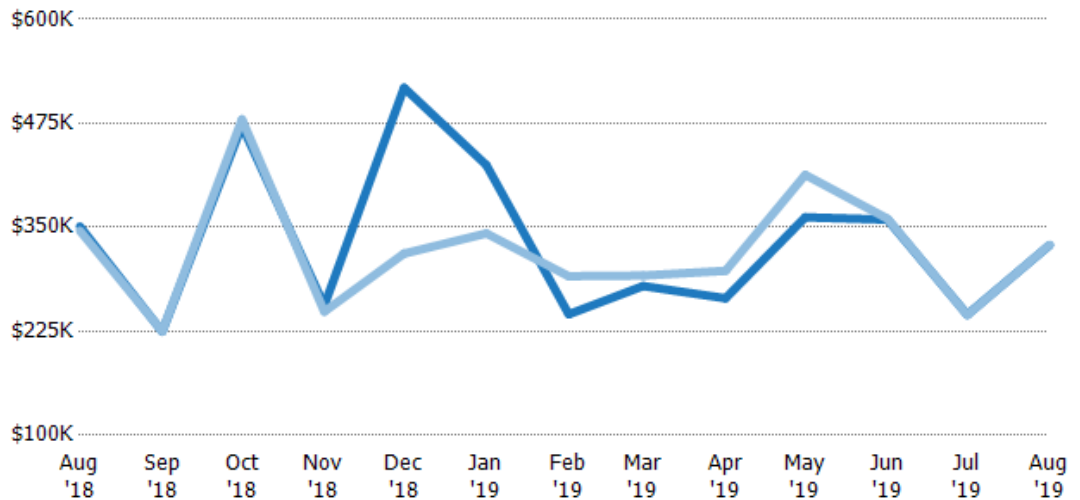
## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



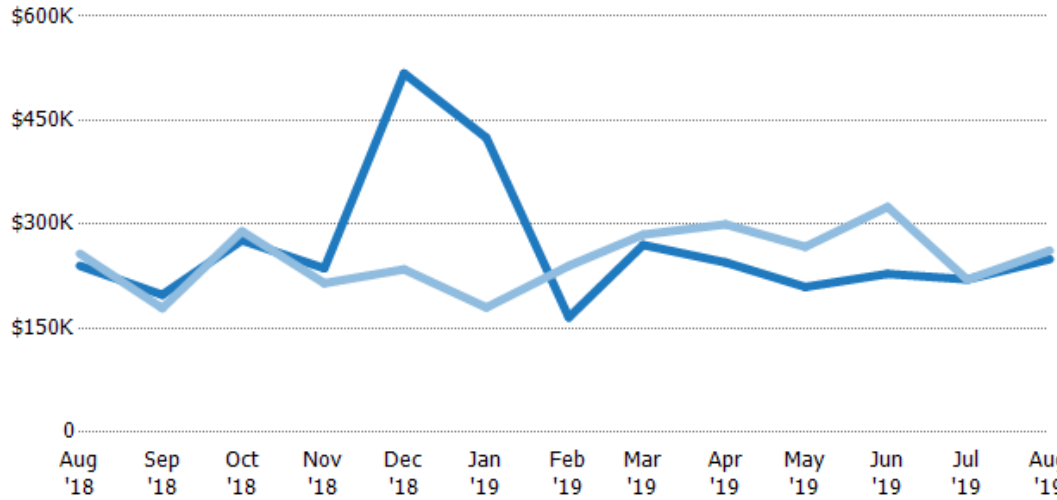
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$351K	\$225K	\$472K	\$256K	\$518K	\$425K	\$245K	\$279K	\$265K	\$362K	\$359K	\$245K	\$329K
Avg Sales Price	\$346K	\$225K	\$480K	\$249K	\$318K	\$343K	\$291K	\$292K	\$298K	\$413K	\$360K	\$244K	\$329K
Avg Sales Price as a % of Avg Est Value	99%	100%	102%	97%	61%	81%	119%	105%	112%	114%	100%	100%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$240K	\$198K	\$277K	\$236K	\$518K	\$425K	\$166K	\$270K	\$245K	\$210K	\$228K	\$221K	\$250K
Median Sales Price	\$257K	\$179K	\$290K	\$215K	\$235K	\$180K	\$240K	\$285K	\$300K	\$268K	\$325K	\$220K	\$262K
Med Sales Price as a % of Med Est Value	107%	90%	105%	91%	45%	42%	145%	105%	122%	128%	142%	100%	105%