

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	16	13	+23.1%	79	88	-10.2%
New Listing Volume	\$3,160,255	\$2,166,500	+45.9%	\$16,079,355	\$16,367,583	-1.8%
Active Listing Count	55	62	-11.3%	N/A	N/A	
Active Listing Volume	\$13,330,859	\$12,488,699	+6.7%	N/A	N/A	
Average Listing Price	\$242,379	\$201,431	+20.3%	\$228,755	\$197,065	+16.1%
Median Listing Price	\$199,500	\$199,000	+0.3%	\$195,143	\$181,132	+7.7%
Median Days in RPR	100	106.5	-6.1%	140.72	116.86	+20.4%
Months of Inventory	7.9	20.7	-62%	8.8	17.6	-49.7%
Absorption Rate	12.73%	4.84%	+7.9%	11.32%	5.7%	+5.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	13	11	+18.2%	57	56	+1.8%
New Pending Sales Volume	\$2,203,795	\$1,774,600	+24.2%	\$9,713,095	\$8,631,099	+12.5%
Pending Sales Count	16	14	+14.3%	N/A	N/A	
Pending Sales Volume	\$2,737,695	\$2,342,600	+16.9%	N/A	N/A	
Closed Sales Count	6	15	-60%	41	42	-2.4%
Closed Sales Volume	\$794,000	\$2,288,000	-65.3%	\$6,229,150	\$6,045,850	+3%
Average Sales Price	\$132,333	\$152,533	-13.2%	\$151,930	\$143,949	+5.5%
Median Sales Price	\$120,750	\$135,000	-10.6%	\$139,527	\$132,374	+5.4%

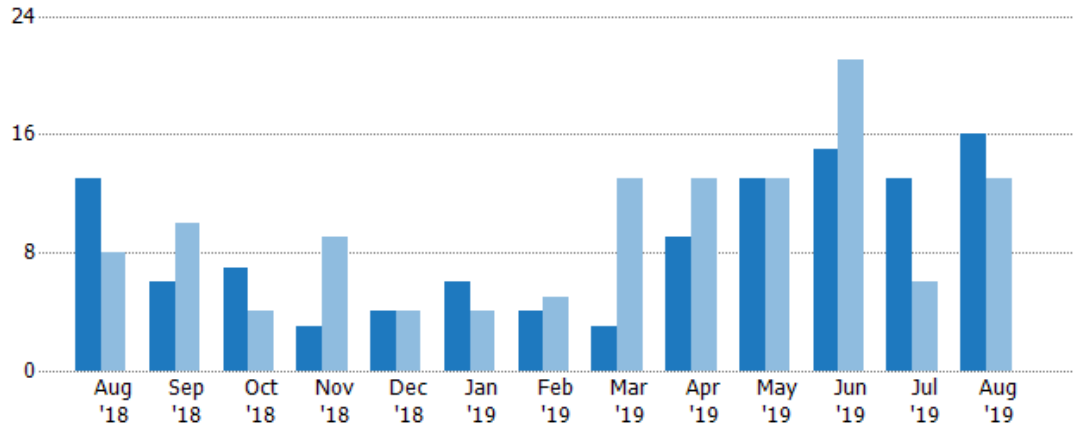
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	16	23.1%
Aug '18	13	62.5%
Aug '17	8	-50%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	13	6	7	3	4	6	4	3	9	13	15	13	16
Prior Year	8	10	4	9	4	4	5	13	13	13	21	6	13
Percent Change from Prior Year	63%	-40%	75%	-67%	0%	50%	-20%	-77%	-31%	0%	-29%	117%	23%

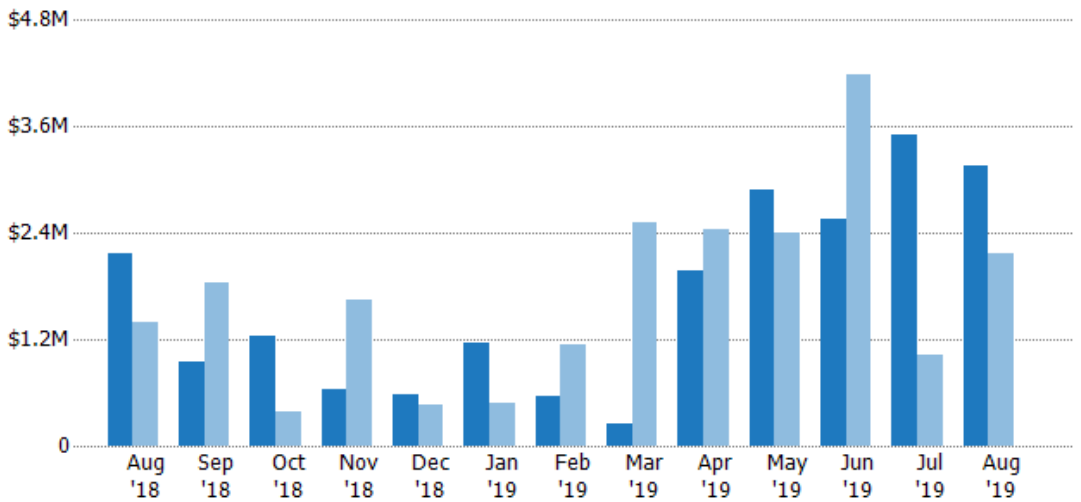
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$3.16M	45.9%
Aug '18	\$2.17M	54.6%
Aug '17	\$1.4M	-67%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$2.17M	\$957K	\$1.24M	\$644K	\$584K	\$1.16M	\$560K	\$258K	\$1.98M	\$2.89M	\$2.56M	\$3.51M	\$3.16M
Prior Year	\$1.4M	\$1.84M	\$389K	\$1.65M	\$467K	\$476K	\$1.14M	\$2.53M	\$2.44M	\$2.41M	\$4.19M	\$1.02M	\$2.17M
Percent Change from Prior Year	55%	-48%	219%	-61%	25%	143%	-51%	-90%	-19%	20%	-39%	244%	46%

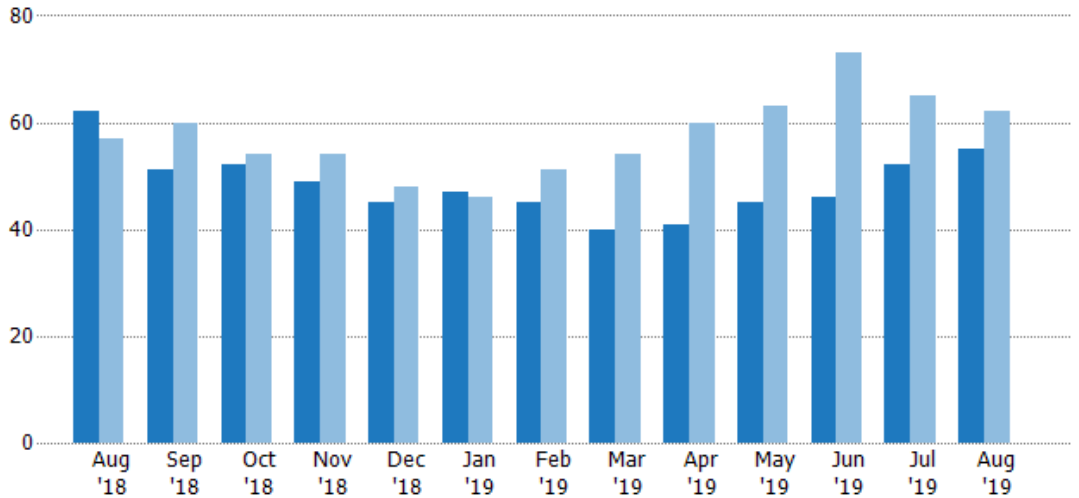
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	55	-11.3%
Aug '18	62	8.8%
Aug '17	57	-17.5%



Current Year	62	51	52	49	45	47	45	40	41	45	46	52	55
Prior Year	57	60	54	54	48	46	51	54	60	63	73	65	62
Percent Change from Prior Year	9%	-15%	-4%	-9%	-6%	2%	-12%	-26%	-32%	-29%	-37%	-20%	-11%

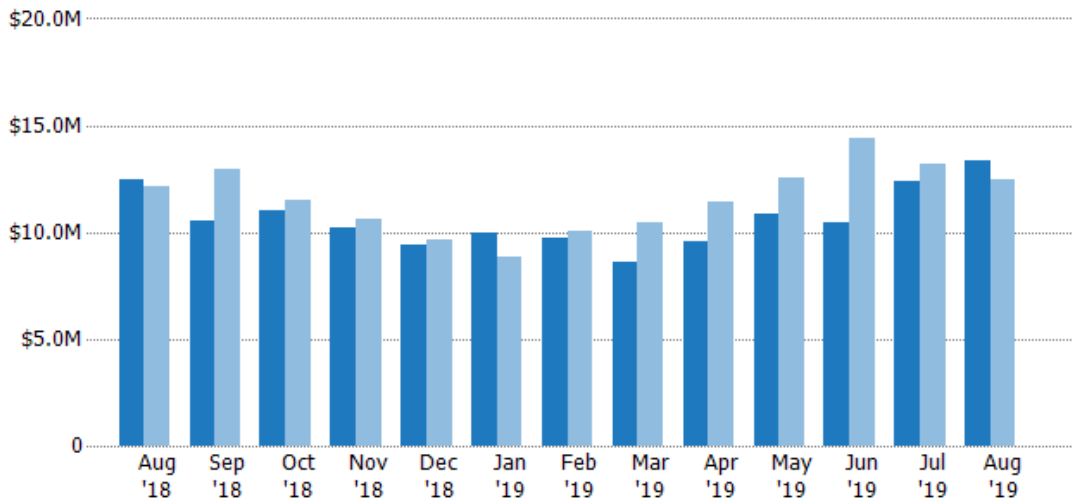
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$13.3M	6.7%
Aug '18	\$12.5M	2.9%
Aug '17	\$12.1M	-24.7%



Current Year	\$12.5M	\$10.5M	\$11M	\$10.2M	\$9.43M	\$10M	\$9.7M	\$8.61M	\$9.53M	\$10.9M	\$10.5M	\$12.4M	\$13.3M
Prior Year	\$12.1M	\$13M	\$11.5M	\$10.6M	\$9.65M	\$8.81M	\$10.1M	\$10.5M	\$11.4M	\$12.5M	\$14.4M	\$13.2M	\$12.5M
Percent Change from Prior Year	3%	-19%	-5%	-3%	-2%	13%	-4%	-18%	-17%	-13%	-27%	-6%	7%

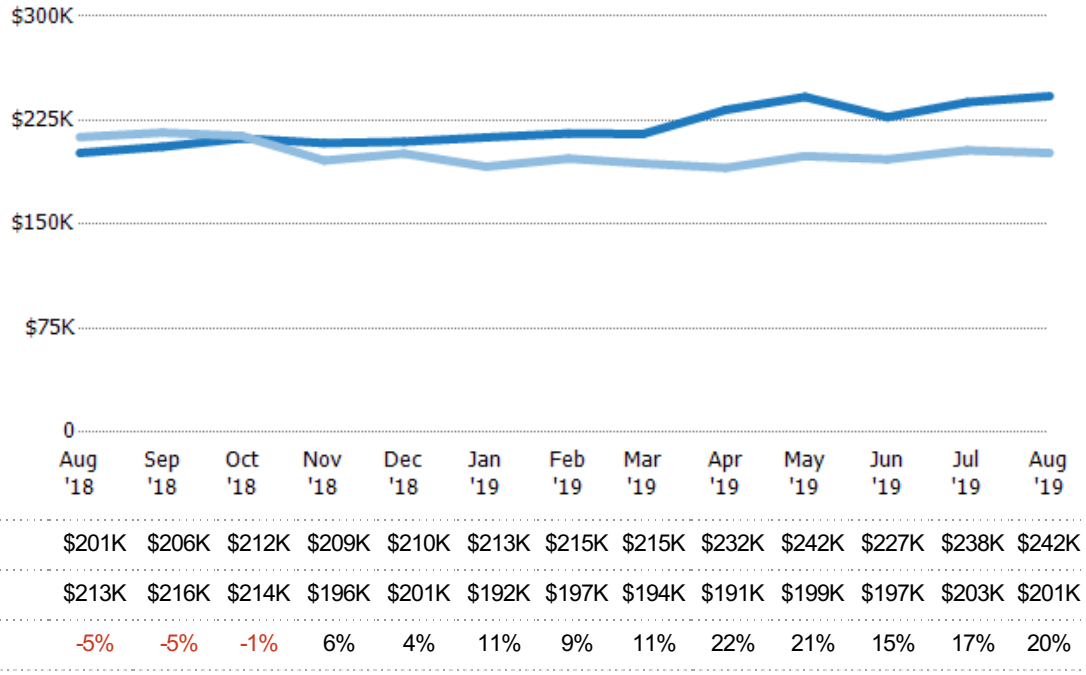
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$242K	20.3%
Aug '18	\$201K	-5.4%
Aug '17	\$213K	-8.6%



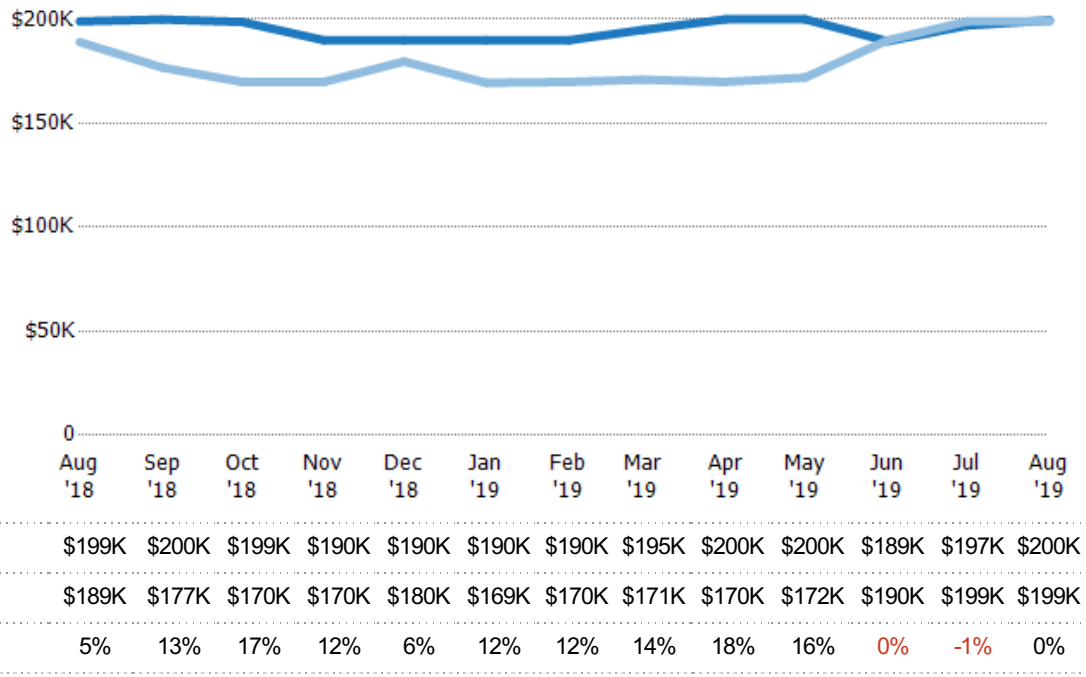
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$200K	0.3%
Aug '18	\$199K	5.3%
Aug '17	\$189K	-20.7%

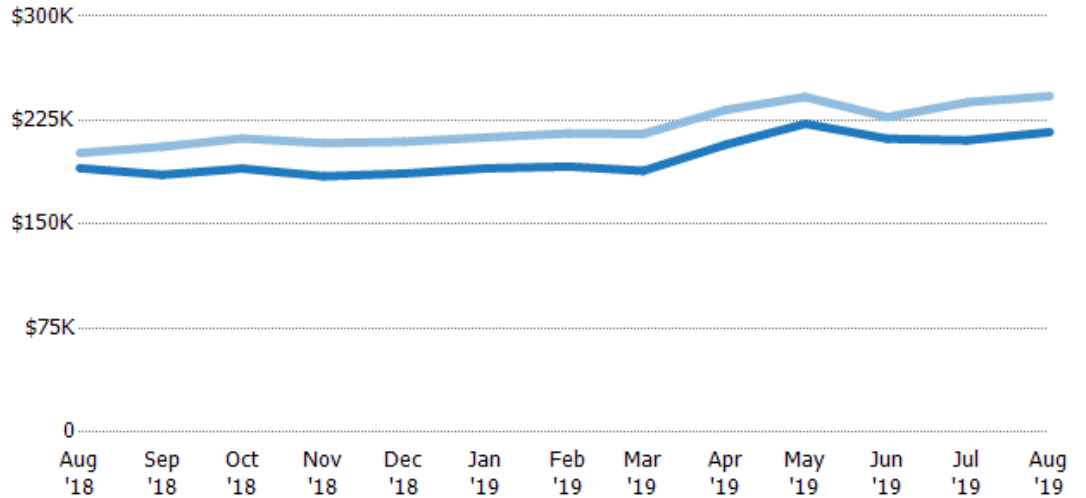


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



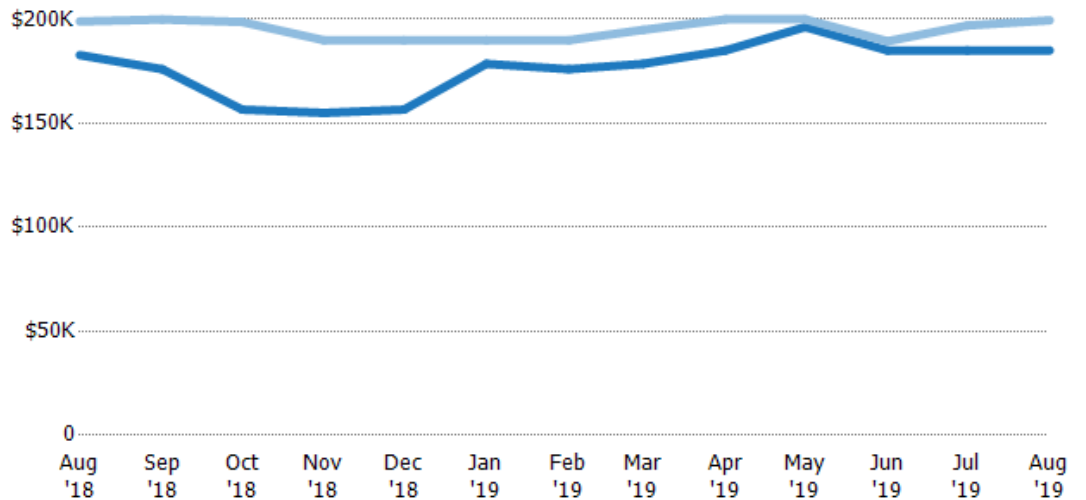
Avg Est Value	\$190K	\$186K	\$190K	\$185K	\$187K	\$190K	\$192K	\$189K	\$207K	\$222K	\$212K	\$211K	\$216K
Avg Listing Price	\$201K	\$206K	\$212K	\$209K	\$210K	\$213K	\$215K	\$215K	\$232K	\$242K	\$227K	\$238K	\$242K
Avg Listing Price as a % of Avg Est Value	106%	111%	111%	113%	112%	112%	112%	114%	112%	109%	107%	113%	112%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$183K	\$176K	\$157K	\$155K	\$157K	\$179K	\$176K	\$179K	\$185K	\$196K	\$185K	\$185K	\$185K
Median Listing Price	\$199K	\$200K	\$199K	\$190K	\$190K	\$190K	\$190K	\$195K	\$200K	\$200K	\$189K	\$197K	\$200K
Med Listing Price as a % of Med Est Value	109%	114%	127%	123%	121%	106%	108%	109%	108%	102%	102%	106%	108%

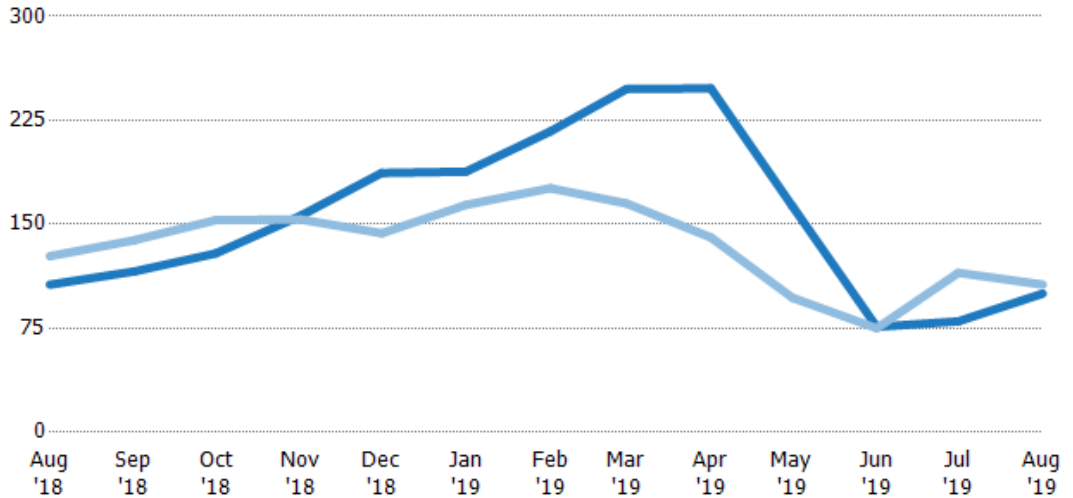
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Aug '19	100	-6.1%
Aug '18	107	-16.1%
Aug '17	127	35.4%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	107	116	129	156	187	188	217	248	248	163	76	80	100
Prior Year	127	139	153	154	144	164	176	165	141	97	75	115	107
Percent Change from Prior Year	-16%	-16%	-16%	2%	30%	15%	23%	50%	77%	68%	1%	-30%	-6%

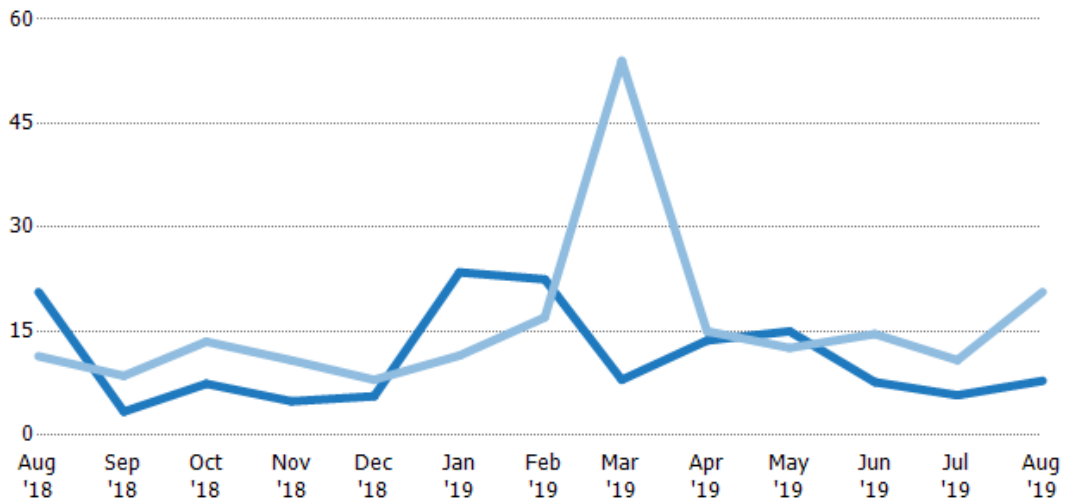
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Aug '19	7.86	-62%
Aug '18	20.7	81.3%
Aug '17	11.4	3.1%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	20.7	3.4	7.43	4.9	5.63	23.5	22.5	8	13.7	15	7.67	5.78	7.86
Prior Year	11.4	8.57	13.5	10.8	8	11.5	17	54	15	12.6	14.6	10.8	20.7
Percent Change from Prior Year	81%	-60%	-45%	-55%	-30%	104%	32%	-85%	-9%	19%	-47%	-47%	-62%

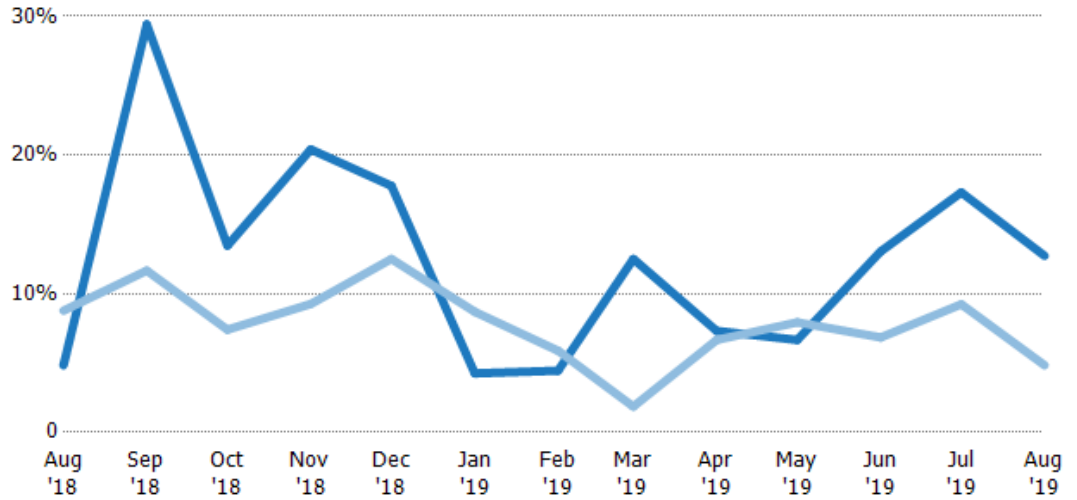
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Aug '19	13%	-7.9%
Aug '18	5%	3.9%
Aug '17	9%	-3%



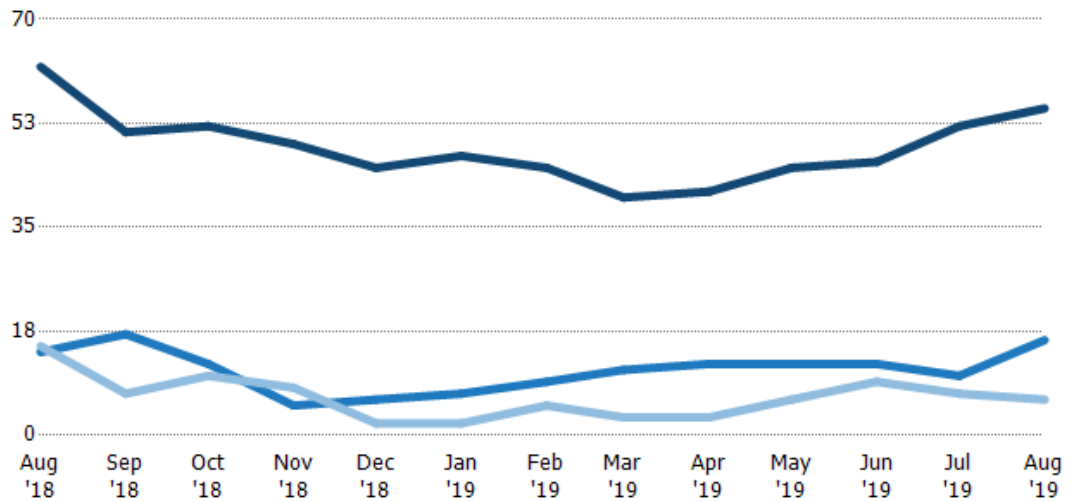
Current Year	5%	29%	13%	20%	18%	4%	4%	13%	7%	7%	13%	17%	13%
Prior Year	9%	12%	7%	9%	13%	9%	6%	2%	7%	8%	7%	9%	5%
Change from Prior Year	4%	-18%	-6%	-11%	-5%	4%	1%	-11%	-1%	1%	-6%	-8%	-8%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	62	51	52	49	45	47	45	40	41	45	46	52	55
Pending	14	17	12	5	6	7	9	11	12	12	12	10	16
Sold	15	7	10	8	2	2	5	3	3	6	9	7	6

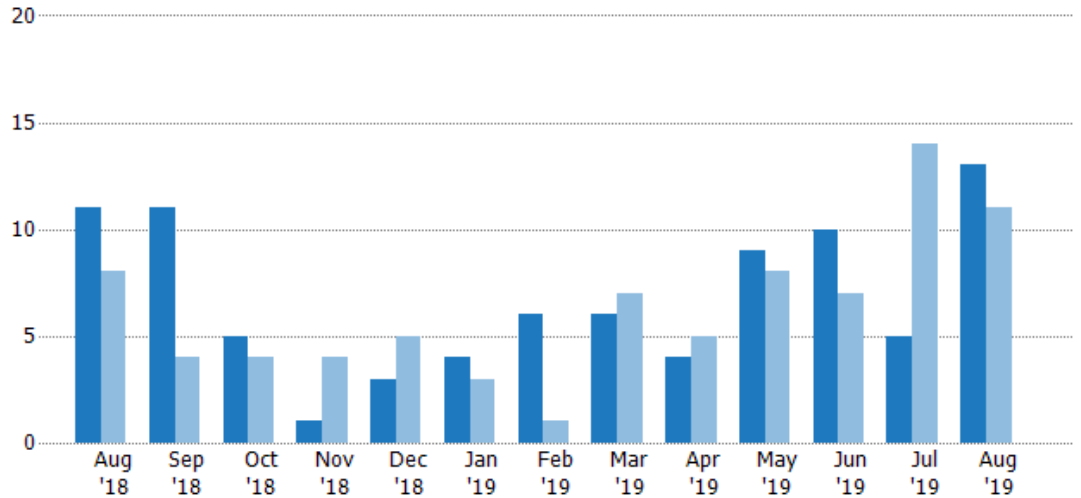
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	13	18.2%
Aug '18	11	37.5%
Aug '17	8	-50%



Current Year	11	11	5	1	3	4	6	6	4	9	10	5	13
Prior Year	8	4	4	4	5	3	1	7	5	8	7	14	11
Percent Change from Prior Year	38%	175%	25%	-75%	-40%	33%	500%	-14%	-20%	13%	43%	-64%	18%

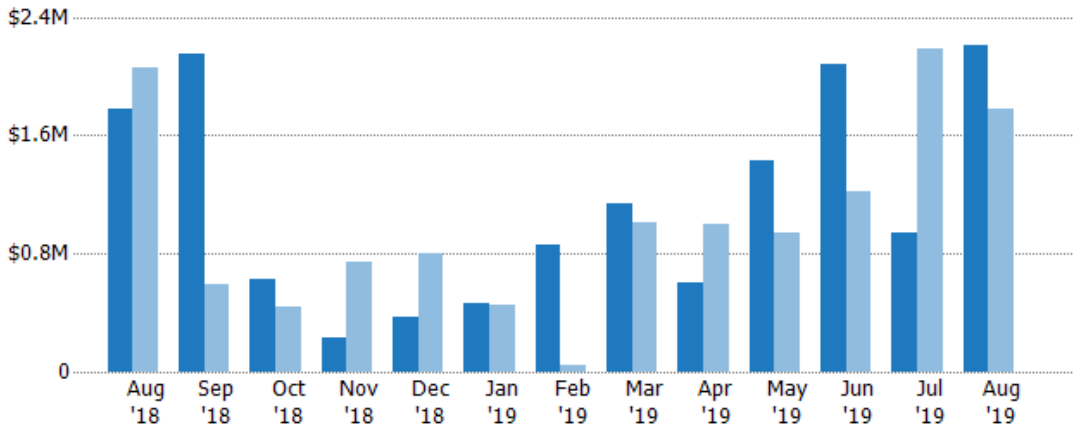
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$2.2M	24.2%
Aug '18	\$1.77M	-13.8%
Aug '17	\$2.06M	-74.5%



Current Year	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$458K	\$859K	\$1.14M	\$605K	\$1.42M	\$2.08M	\$946K	\$2.2M
Prior Year	\$2.06M	\$597K	\$445K	\$744K	\$805K	\$455K	\$39.5K	\$1.01M	\$998K	\$942K	\$1.22M	\$2.18M	\$1.77M
Percent Change from Prior Year	-14%	261%	40%	-68%	-53%	1%	2,074%	12%	-39%	51%	70%	-57%	24%



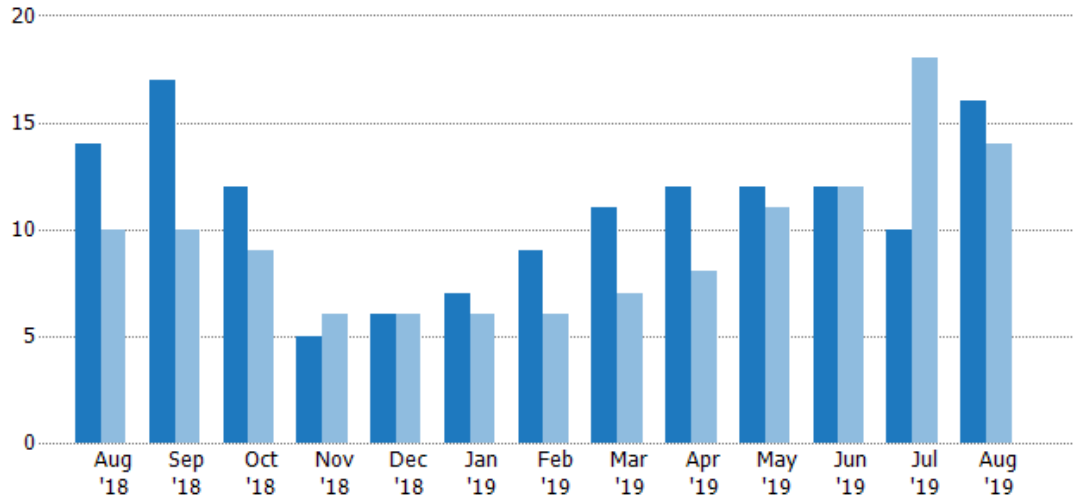
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Aug '19	16	14.3%
Aug '18	14	40%
Aug '17	10	0%



Current Year	14	17	12	5	6	7	9	11	12	12	12	10	16
Prior Year	10	10	9	6	6	6	6	7	8	11	12	18	14
Percent Change from Prior Year	40%	70%	33%	-17%	0%	17%	50%	57%	50%	9%	0%	-44%	14%

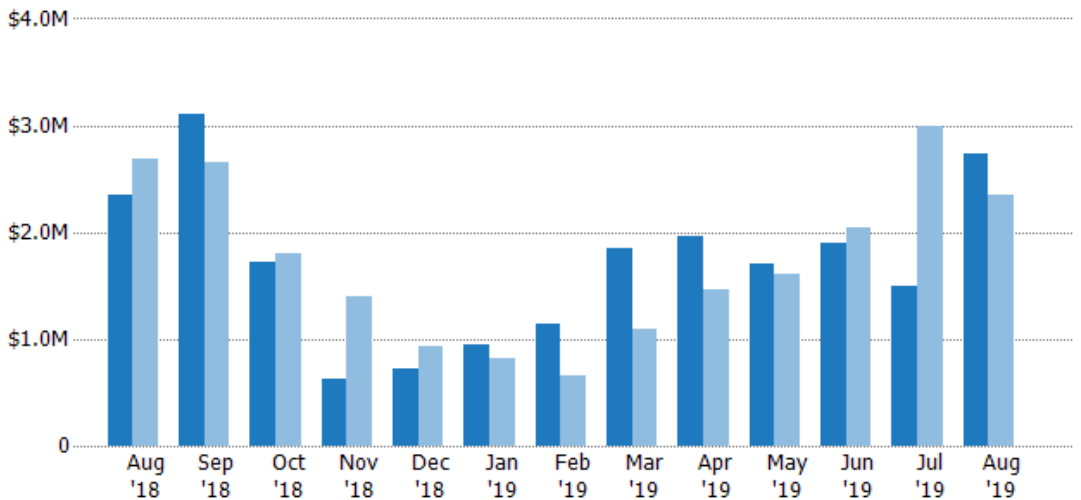
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$2.74M	16.9%
Aug '18	\$2.34M	-12.8%
Aug '17	\$2.69M	-47%



Current Year	\$2.34M	\$3.11M	\$1.72M	\$626K	\$719K	\$941K	\$1.13M	\$1.85M	\$1.96M	\$1.7M	\$1.9M	\$1.49M	\$2.74M
Prior Year	\$2.69M	\$2.66M	\$1.81M	\$1.39M	\$935K	\$811K	\$653K	\$1.09M	\$1.46M	\$1.61M	\$2.04M	\$2.99M	\$2.34M
Percent Change from Prior Year	-13%	17%	-5%	-55%	-23%	16%	73%	69%	34%	6%	-7%	-50%	17%

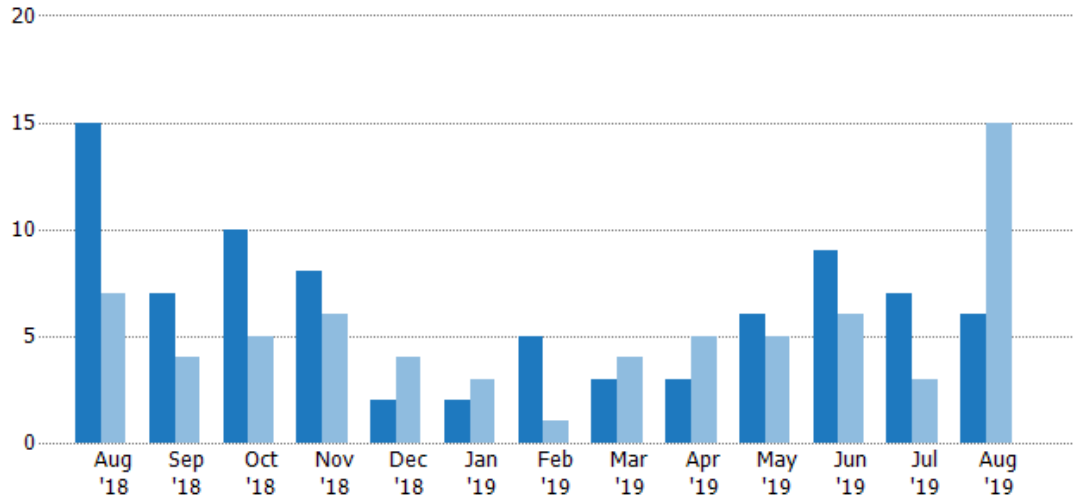
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	6	-60%
Aug '18	15	114.3%
Aug '17	7	-42.9%



Current Year	15	7	10	8	2	2	5	3	3	6	9	7	6
Prior Year	7	4	5	6	4	3	1	4	5	5	6	3	15
Percent Change from Prior Year	114%	75%	100%	33%	-50%	-33%	400%	-25%	-40%	20%	50%	133%	-60%

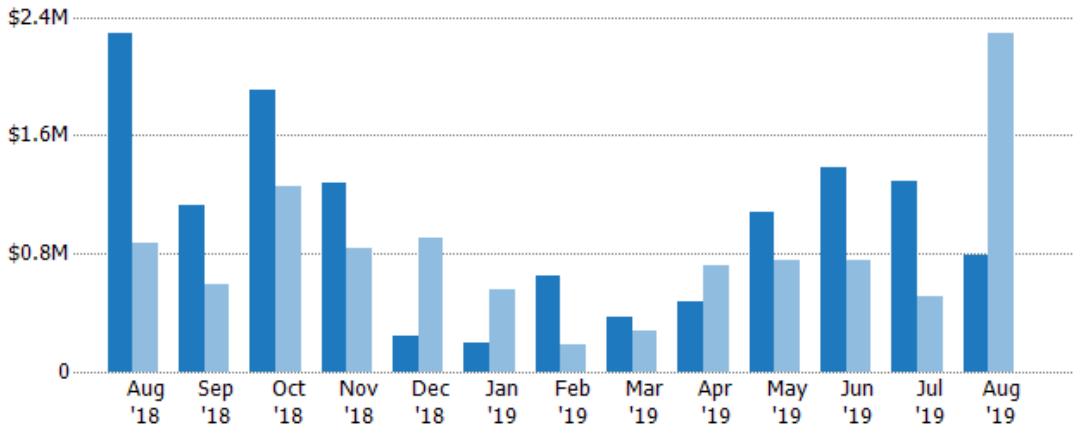
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$794K	-65.3%
Aug '18	\$2.29M	162.6%
Aug '17	\$871K	-11.5%



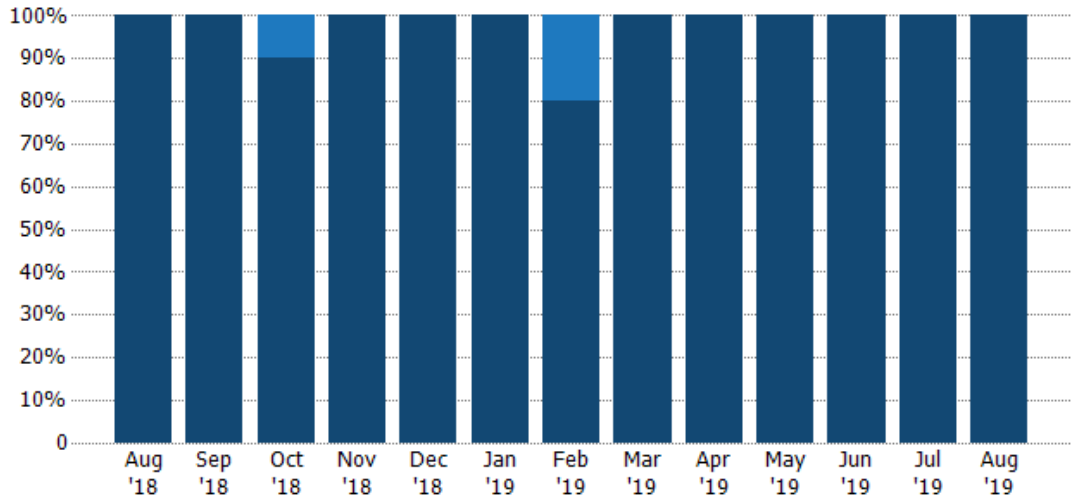
Current Year	\$2.29M	\$1.12M	\$1.9M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K
Prior Year	\$871K	\$591K	\$1.25M	\$841K	\$906K	\$560K	\$190K	\$273K	\$719K	\$755K	\$750K	\$511K	\$2.29M
Percent Change from Prior Year	163%	90%	52%	52%	-74%	-66%	241%	35%	-34%	43%	84%	153%	-65%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Condo/Townhouse	-	-	10%	-	-	-	20%	-	-	-	-	-	-
Single Family Residence	100%	100%	90%	100%	100%	100%	80%	100%	100%	100%	100%	100%	100%

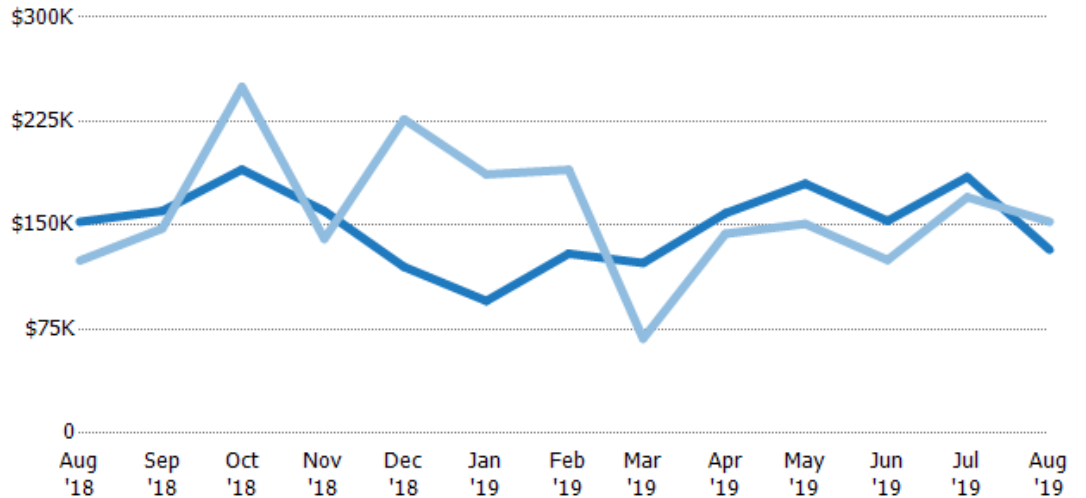
## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Aug '19	\$132K	-13.2%
Aug '18	\$153K	22.5%
Aug '17	\$124K	54.8%



Current Year	\$153K	\$160K	\$190K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K
Prior Year	\$124K	\$148K	\$250K	\$140K	\$226K	\$187K	\$190K	\$68.3K	\$144K	\$151K	\$125K	\$170K	\$153K
Percent Change from Prior Year	23%	9%	-24%	14%	-47%	-49%	-32%	80%	10%	19%	23%	9%	-13%

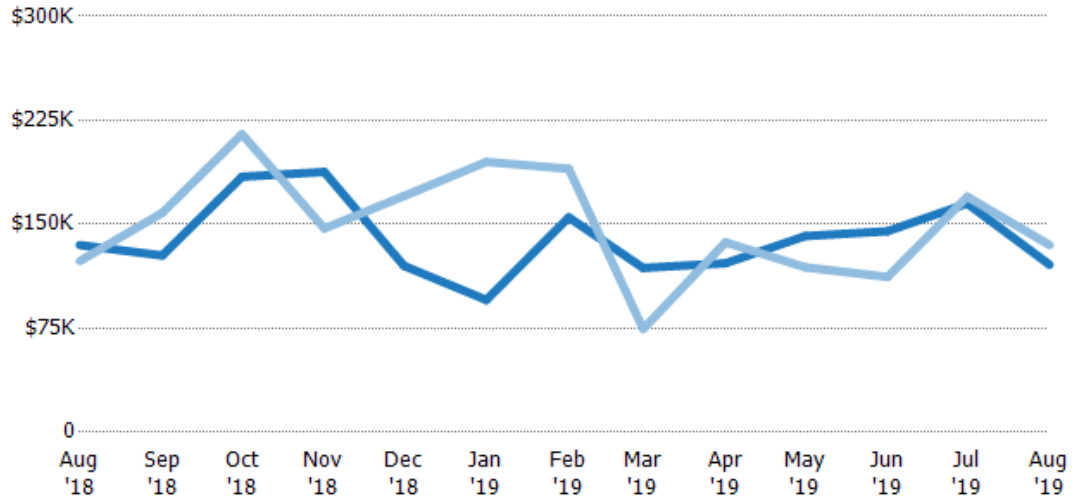
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$121K	-10.6%
Aug '18	\$135K	9.3%
Aug '17	\$124K	29.1%



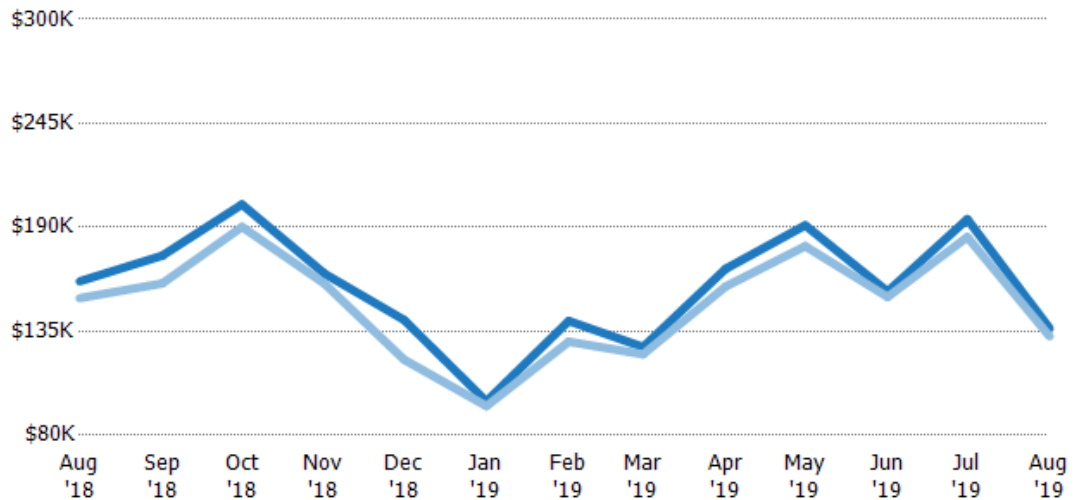
Current Year	\$135K	\$128K	\$184K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K
Prior Year	\$124K	\$158K	\$215K	\$147K	\$170K	\$195K	\$190K	\$74.5K	\$137K	\$119K	\$112K	\$170K	\$135K
Percent Change from Prior Year	9%	-19%	-14%	28%	-30%	-51%	-18%	59%	-11%	19%	29%	-3%	-11%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



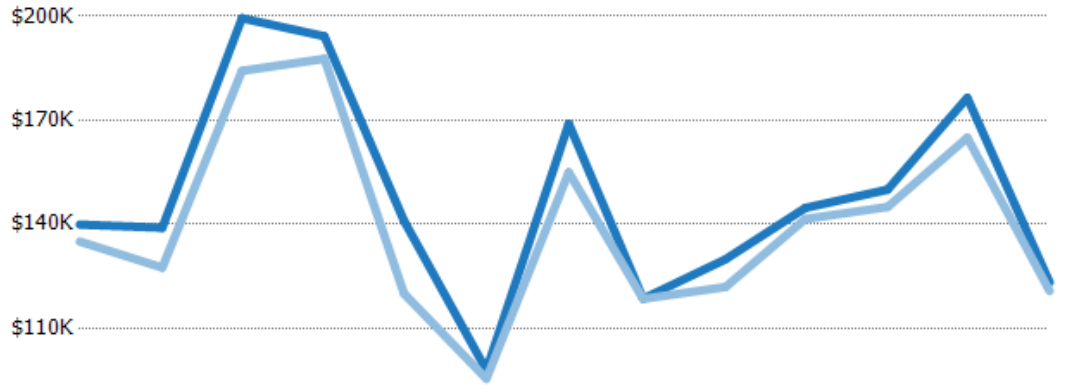
Avg List Price	\$161K	\$175K	\$202K	\$166K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K	\$194K	\$137K
Avg Sales Price	\$153K	\$160K	\$190K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K
Avg Sales Price as a % of Avg List Price	94%	92%	94%	97%	85%	97%	92%	97%	94%	94%	98%	95%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



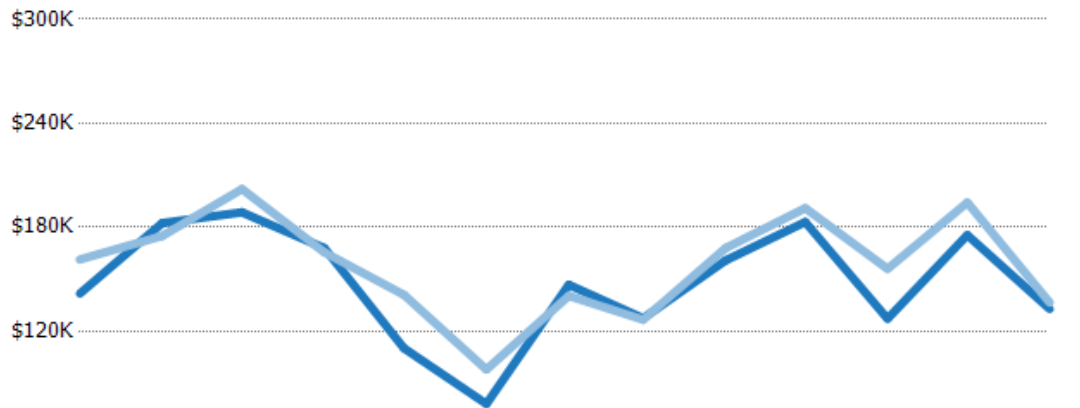
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median List Price	\$140K	\$139K	\$199K	\$194K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K	\$177K	\$123K
Median Sales Price	\$135K	\$128K	\$184K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K
Med Sales Price as a % of Med List Price	96%	92%	92%	97%	85%	97%	92%	100%	94%	98%	97%	93%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



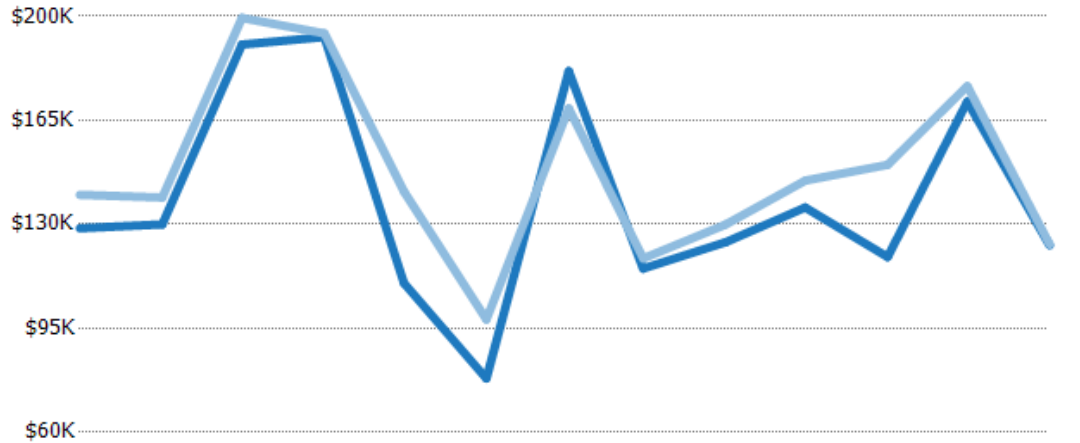
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$142K	\$182K	\$189K	\$168K	\$110K	\$78.1K	\$147K	\$127K	\$161K	\$183K	\$127K	\$175K	\$133K
Avg Sales Price	\$161K	\$175K	\$202K	\$166K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K	\$194K	\$137K
Avg Sales Price as a % of Avg Est Value	114%	96%	107%	99%	128%	125%	96%	99%	104%	104%	123%	111%	103%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$129K	\$130K	\$191K	\$193K	\$110K	\$78.1K	\$182K	\$115K	\$124K	\$136K	\$119K	\$171K	\$123K
Median Sales Price	\$140K	\$139K	\$199K	\$194K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K	\$177K	\$123K
Med Sales Price as a % of Med Est Value	109%	107%	105%	101%	128%	125%	93%	103%	105%	107%	126%	103%	100%