

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

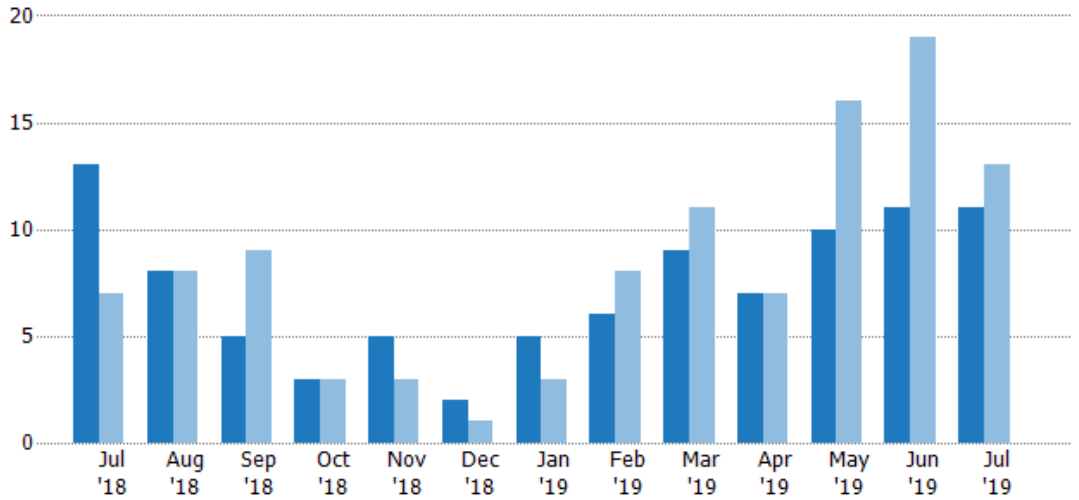
Key Metrics	Jul 2019	Jul 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	13	-15.4%	59	77	-23.4%
New Listing Volume	\$3,032,400	\$3,392,900	-10.6%	\$17,139,100	\$21,059,998	-18.6%
Active Listing Count	37	55	-32.7%	N/A	N/A	
Active Listing Volume	\$12,484,200	\$16,915,698	-26.2%	N/A	N/A	
Average Listing Price	\$337,411	\$307,558	+9.7%	\$323,890	\$325,791	-0.6%
Median Listing Price	\$299,000	\$289,000	+3.5%	\$287,380	\$296,721	-3.1%
Median Days in RPR	83	66	+25.8%	138.31	94.07	+47%
Months of Inventory	3.7	9.2	-59.6%	7.6	8.8	-13.1%
Absorption Rate	27.03%	10.91%	+16.1%	13.07%	11.36%	+1.7%
Sales Activity Charts Metrics						
New Pending Sales Count	10	11	-9.1%	45	45	+/-
New Pending Sales Volume	\$3,770,000	\$2,984,900	+26.3%	\$13,045,000	\$13,243,700	-1.5%
Pending Sales Count	18	14	+28.6%	N/A	N/A	
Pending Sales Volume	\$5,865,500	\$3,769,800	+55.6%	N/A	N/A	
Closed Sales Count	5	7	-28.6%	26	37	-29.7%
Closed Sales Volume	\$1,020,500	\$1,879,500	-45.7%	\$6,007,350	\$9,840,000	-38.9%
Average Sales Price	\$204,100	\$268,500	-24%	\$231,052	\$265,946	-13.1%
Median Sales Price	\$191,500	\$275,000	-30.4%	\$223,015	\$255,811	-12.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jul '19	11	-15.4%
Jul '18	13	85.7%
Jul '17	7	0%

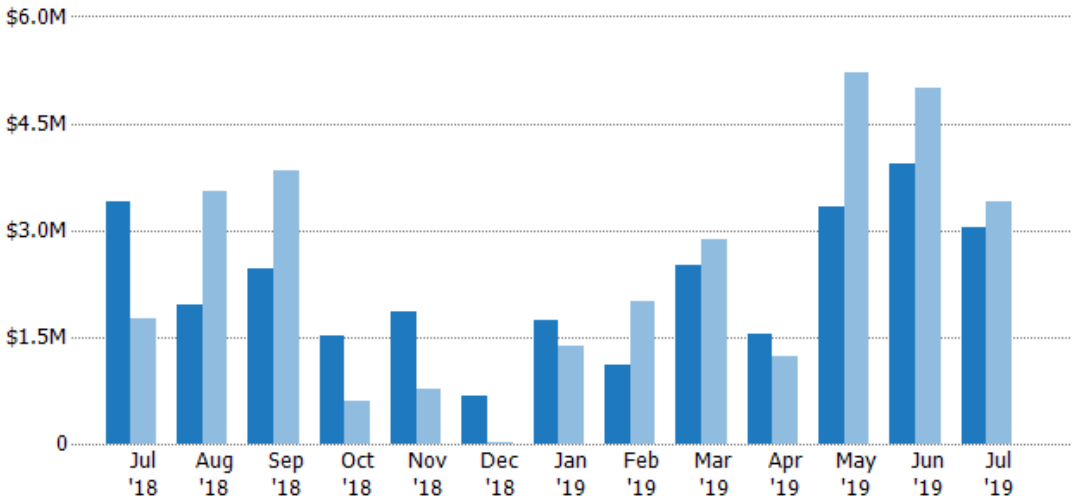
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	13	8	5	3	5	2	5	6	9	7	10	11	11
Prior Year	7	8	9	3	3	1	3	8	11	7	16	19	13
Percent Change from Prior Year	86%	0%	-44%	0%	67%	100%	67%	-25%	-18%	0%	-38%	-42%	-15%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jul '19	\$3.03M	-10.6%
Jul '18	\$3.39M	94.1%
Jul '17	\$1.75M	1.3%

	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$3.39M	\$1.94M	\$2.46M	\$1.52M	\$1.85M	\$677K	\$1.72M	\$1.1M	\$2.5M	\$1.53M	\$3.32M	\$3.93M	\$3.03M
Prior Year	\$1.75M	\$3.54M	\$3.85M	\$604K	\$764K	\$32K	\$1.36M	\$2.01M	\$2.87M	\$1.22M	\$5.21M	\$4.99M	\$3.39M
Percent Change from Prior Year	94%	-45%	-36%	152%	142%	2,017%	26%	-45%	-13%	26%	-36%	-21%	-11%

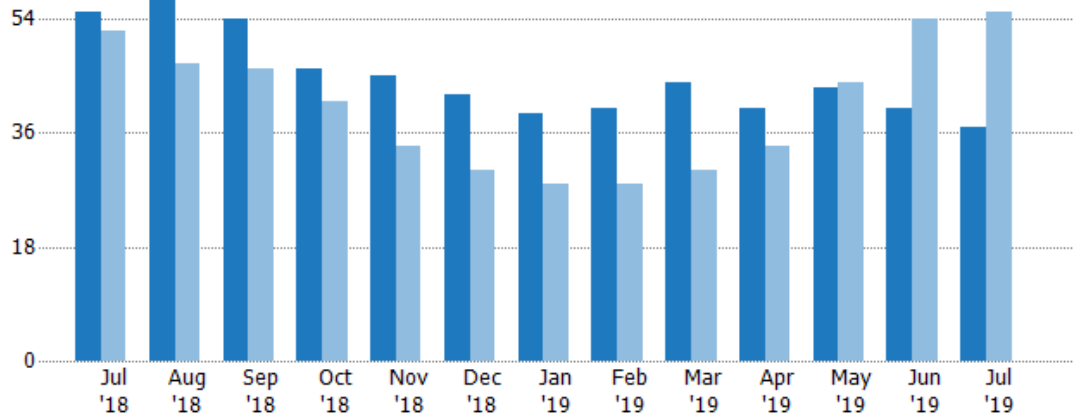
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	37	-32.7%
Jul '18	55	5.8%
Jul '17	52	30.8%



Current Year	55	58	54	46	45	42	39	40	44	40	43	40	37
Prior Year	52	47	46	41	34	30	28	28	30	34	44	54	55
Percent Change from Prior Year	6%	23%	17%	12%	32%	40%	39%	43%	47%	18%	-2%	-26%	-33%

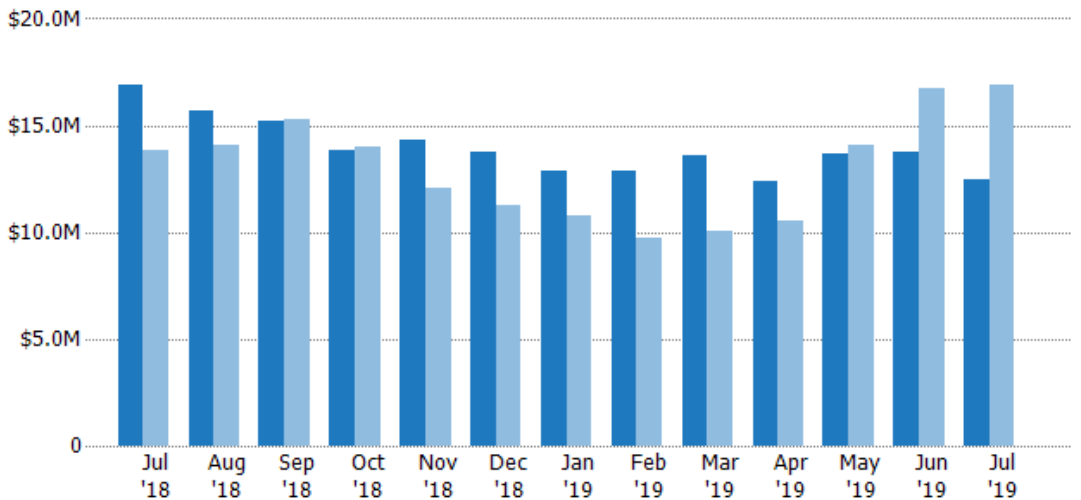
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$12.5M	-26.2%
Jul '18	\$16.9M	22.5%
Jul '17	\$13.8M	44.5%



Current Year	\$16.9M	\$15.7M	\$15.2M	\$13.9M	\$14.3M	\$13.8M	\$12.9M	\$12.8M	\$13.6M	\$12.4M	\$13.7M	\$13.8M	\$12.5M
Prior Year	\$13.8M	\$14.1M	\$15.3M	\$14M	\$12.1M	\$11.2M	\$10.8M	\$9.72M	\$10.1M	\$10.6M	\$14.1M	\$16.8M	\$16.9M
Percent Change from Prior Year	23%	11%	0%	-1%	18%	23%	19%	32%	35%	17%	-3%	-18%	-26%

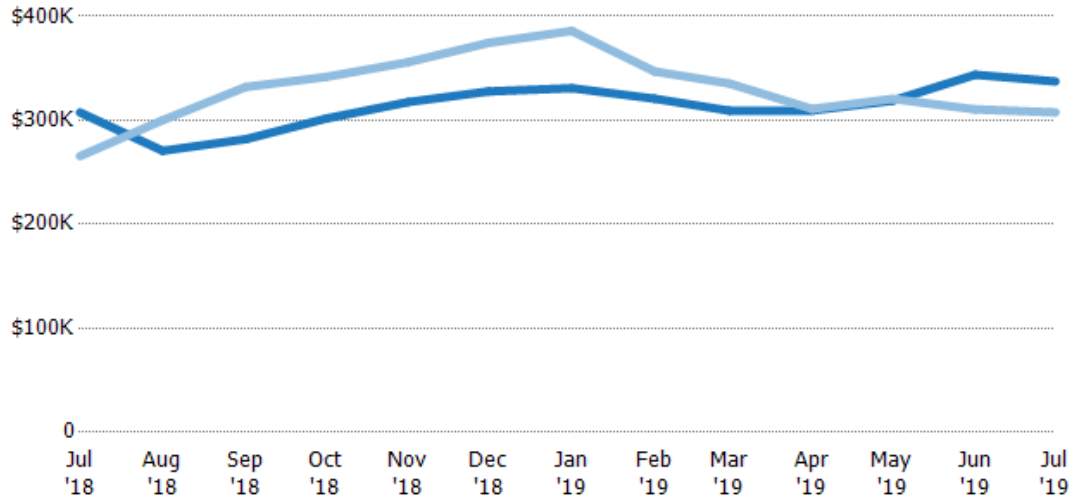
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$337K	9.7%
Jul '18	\$308K	15.8%
Jul '17	\$266K	10.5%



Current Year	\$308K	\$271K	\$282K	\$302K	\$318K	\$328K	\$331K	\$321K	\$309K	\$309K	\$319K	\$344K	\$337K
Prior Year	\$266K	\$300K	\$332K	\$342K	\$356K	\$374K	\$386K	\$347K	\$335K	\$311K	\$321K	\$310K	\$308K
Percent Change from Prior Year	16%	-10%	-15%	-12%	-11%	-12%	-14%	-8%	-8%	0%	-1%	11%	10%

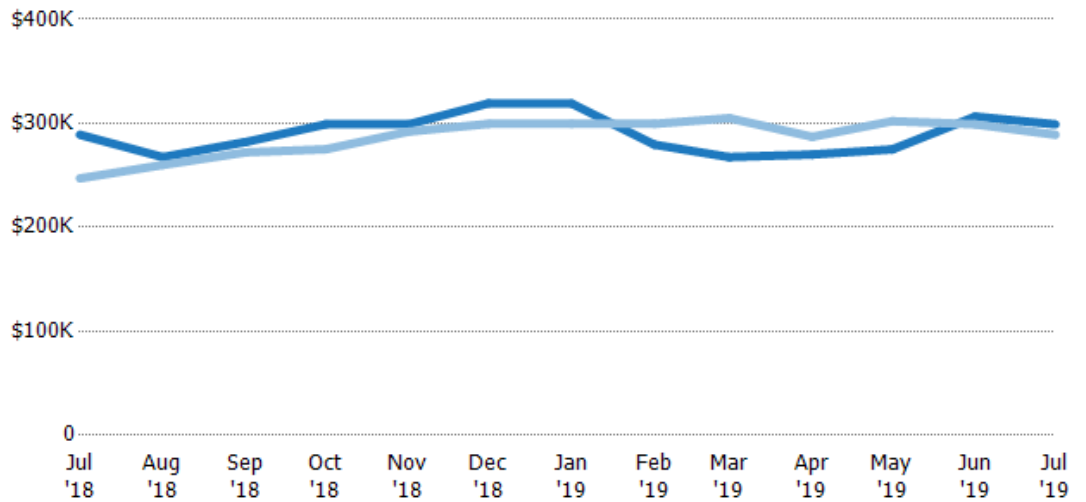
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$299K	3.5%
Jul '18	\$289K	17%
Jul '17	\$247K	-1.8%



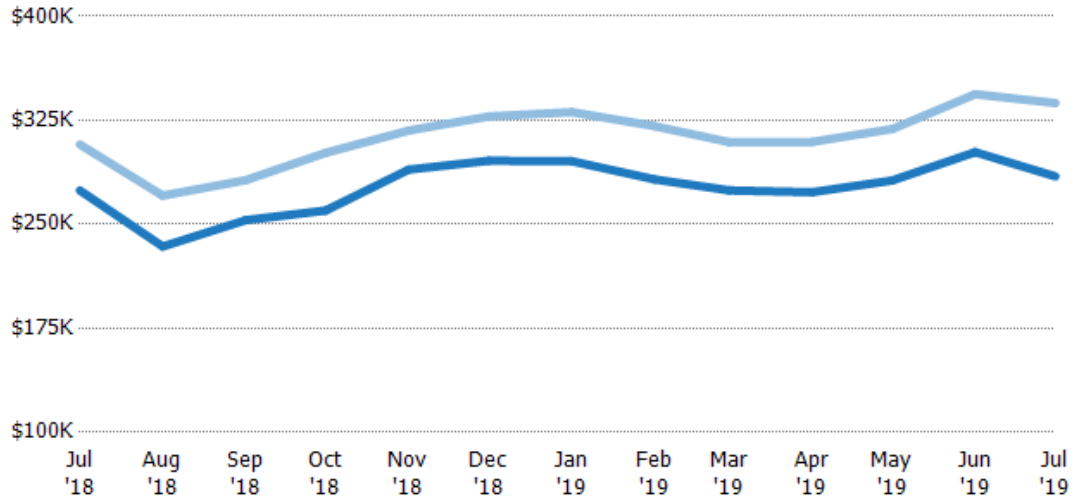
Current Year	\$289K	\$267K	\$282K	\$299K	\$299K	\$319K	\$319K	\$279K	\$267K	\$270K	\$275K	\$307K	\$299K
Prior Year	\$247K	\$260K	\$272K	\$275K	\$292K	\$299K	\$299K	\$299K	\$305K	\$287K	\$302K	\$299K	\$289K
Percent Change from Prior Year	17%	3%	4%	9%	2%	7%	7%	-7%	-12%	-6%	-9%	3%	3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



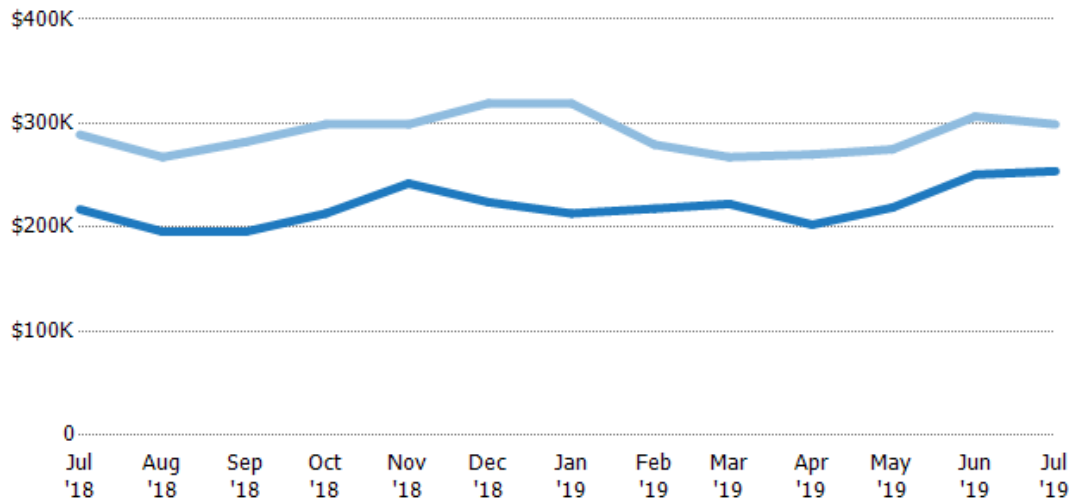
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$274K	\$234K	\$253K	\$260K	\$289K	\$296K	\$296K	\$282K	\$274K	\$273K	\$282K	\$302K	\$285K
Avg Listing Price	\$308K	\$271K	\$282K	\$302K	\$318K	\$328K	\$331K	\$321K	\$309K	\$309K	\$319K	\$344K	\$337K
Avg Listing Price as a % of Avg Est Value	112%	116%	111%	116%	110%	111%	112%	114%	113%	113%	113%	114%	119%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$217K	\$196K	\$196K	\$213K	\$242K	\$224K	\$213K	\$218K	\$222K	\$203K	\$219K	\$251K	\$254K
Median Listing Price	\$289K	\$267K	\$282K	\$299K	\$299K	\$319K	\$319K	\$279K	\$267K	\$270K	\$275K	\$307K	\$299K
Med Listing Price as a % of Med Est Value	133%	137%	144%	140%	124%	142%	150%	128%	120%	133%	126%	122%	118%

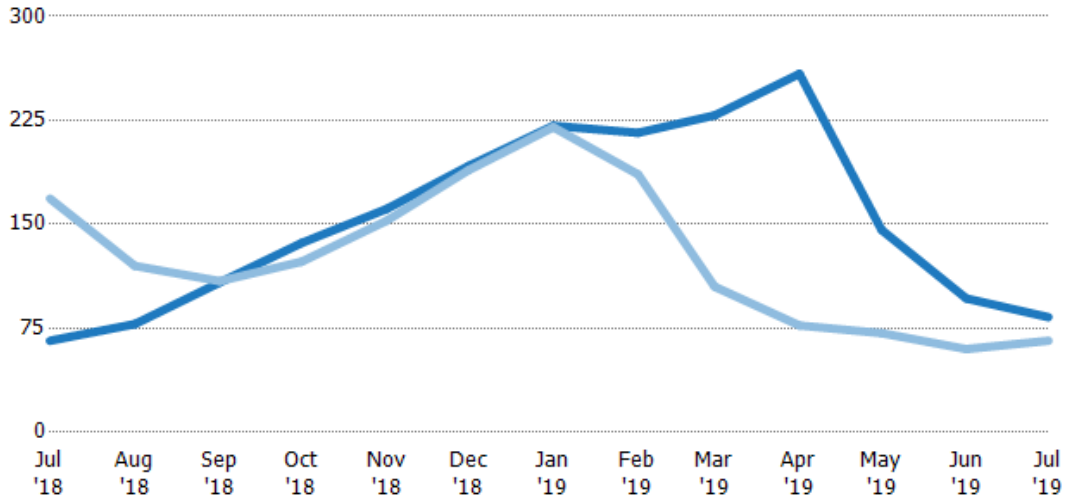
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '19	83	25.8%
Jul '18	66	-60.8%
Jul '17	169	-27.3%



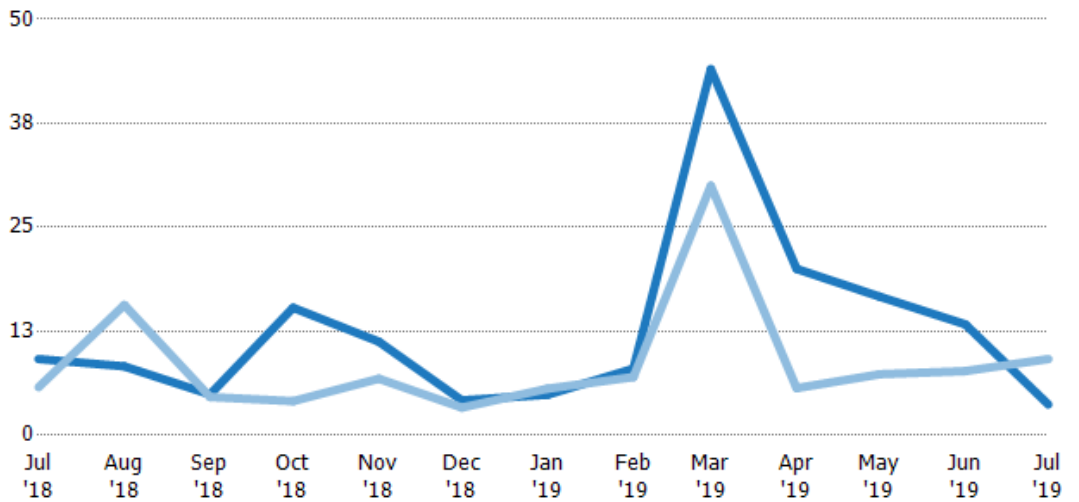
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	66	78	108	137	161	192	221	216	229	259	146	96.5	83
Prior Year	169	120	109	123	153	189	220	186	105	77	71.5	60	66
Percent Change from Prior Year	-61%	-35%	-1%	11%	6%	2%	0%	16%	118%	236%	104%	61%	26%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



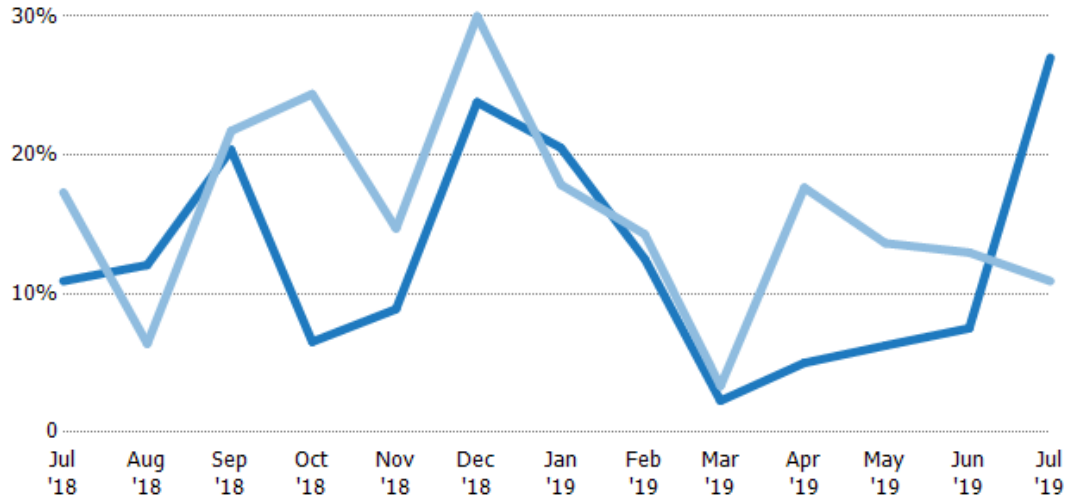
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	9.17	8.29	4.91	15.3	11.3	4.2	4.88	8	44	20	16.7	13.3	3.7
Prior Year	5.78	15.7	4.6	4.1	6.8	3.33	5.6	7	30	5.67	7.33	7.71	9.17
Percent Change from Prior Year	59%	-47%	7%	274%	65%	26%	-13%	14%	47%	253%	-100%	73%	-60%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



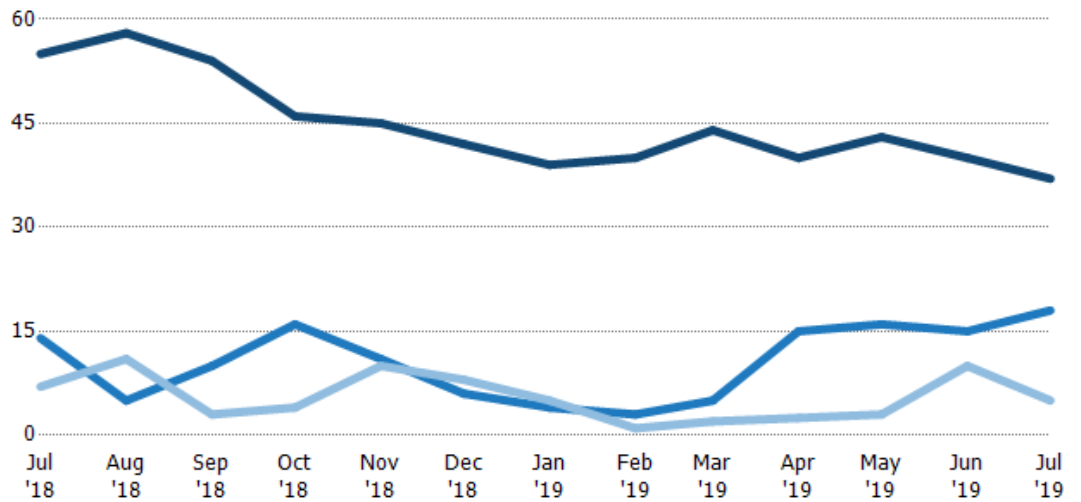
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	11%	12%	20%	7%	9%	24%	21%	13%	2%	5%	6%	8%	27%
Prior Year	17%	6%	22%	24%	15%	30%	18%	14%	3%	18%	14%	13%	11%
Change from Prior Year	6%	-6%	1%	18%	6%	6%	-3%	2%	1%	13%	14%	5%	-16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Active	55	58	54	46	45	42	39	40	44	40	43	40	37
Pending	14	5	10	16	11	6	4	3	5	15	16	15	18
Sold	7	11	3	4	10	8	5	1	2	2.5	3	10	5

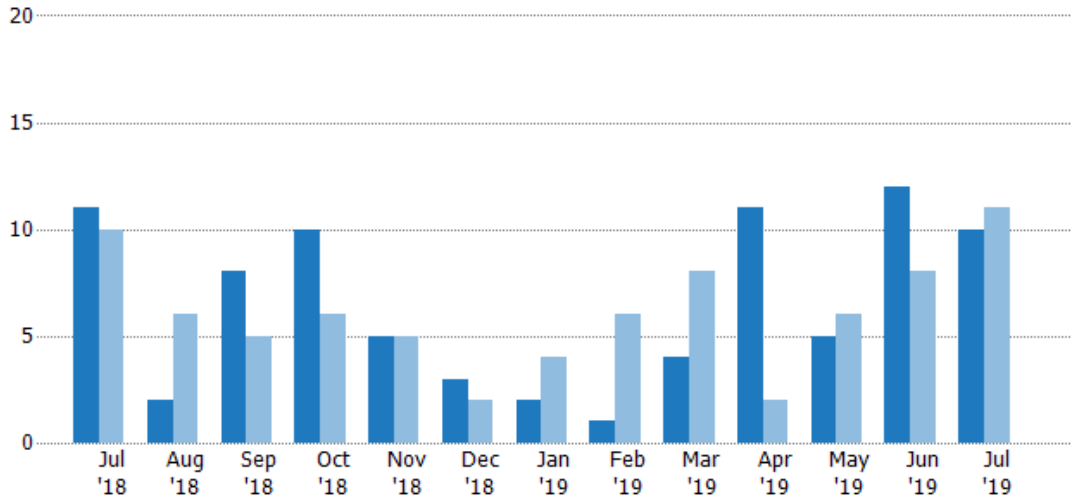
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '19	10	-9.1%
Jul '18	11	10%
Jul '17	10	-40%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	11	2	8	10	5	3	2	1	4	11	5	12	10
Prior Year	10	6	5	6	5	2	4	6	8	2	6	8	11
Percent Change from Prior Year	10%	-67%	60%	67%	0%	50%	-50%	-83%	-50%	450%	-17%	50%	-9%

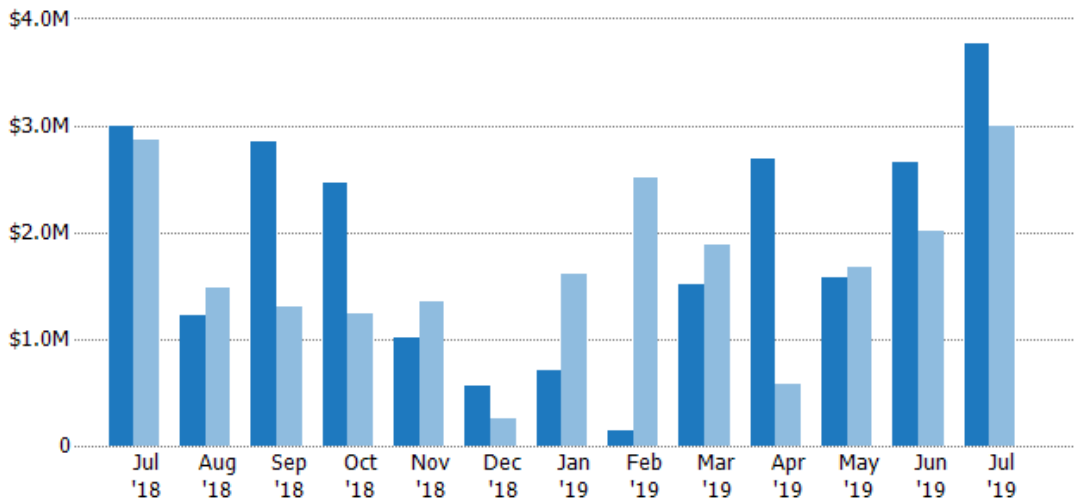
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$3.77M	26.3%
Jul '18	\$2.98M	4.4%
Jul '17	\$2.86M	-19.3%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$2.98M	\$1.22M	\$2.85M	\$2.46M	\$1.01M	\$554K	\$707K	\$149K	\$1.51M	\$2.69M	\$1.57M	\$2.65M	\$3.77M
Prior Year	\$2.86M	\$1.48M	\$1.31M	\$1.23M	\$1.36M	\$247K	\$1.61M	\$2.51M	\$1.88M	\$575K	\$1.68M	\$2.01M	\$2.98M
Percent Change from Prior Year	4%	-17%	118%	100%	-26%	124%	-56%	-94%	-20%	368%	-6%	32%	26%

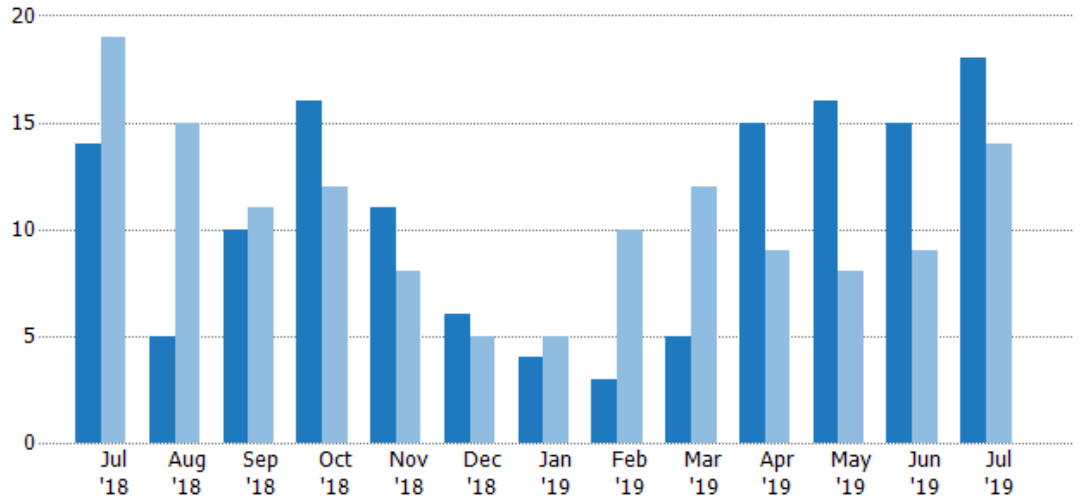
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	18	28.6%
Jul '18	14	-26.3%
Jul '17	19	-21.1%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	14	5	10	16	11	6	4	3	5	15	16	15	18
Prior Year	19	15	11	12	8	5	5	10	12	9	8	9	14
Percent Change from Prior Year	-26%	-67%	-9%	33%	38%	20%	-20%	-70%	-58%	67%	100%	67%	29%

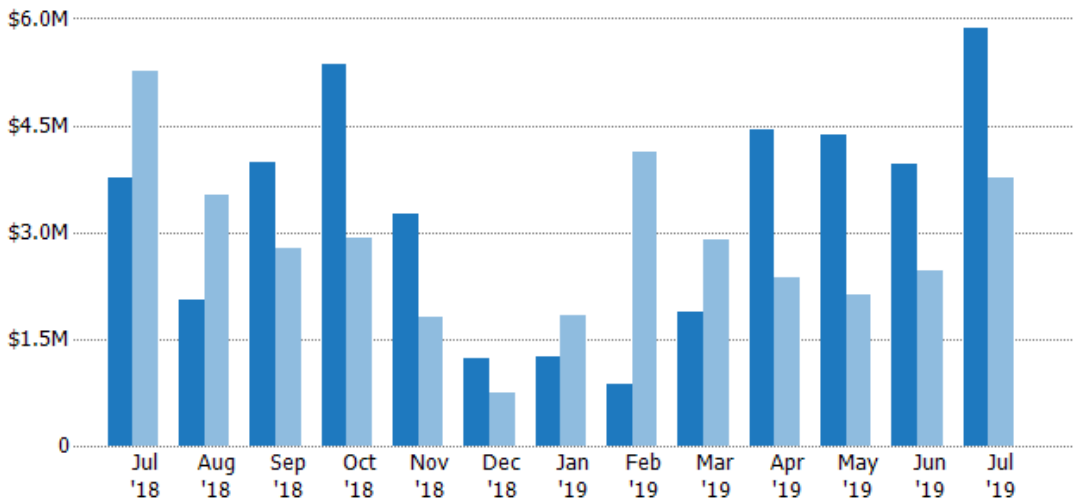
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$5.87M	55.6%
Jul '18	\$3.77M	-28.2%
Jul '17	\$5.25M	-18.2%



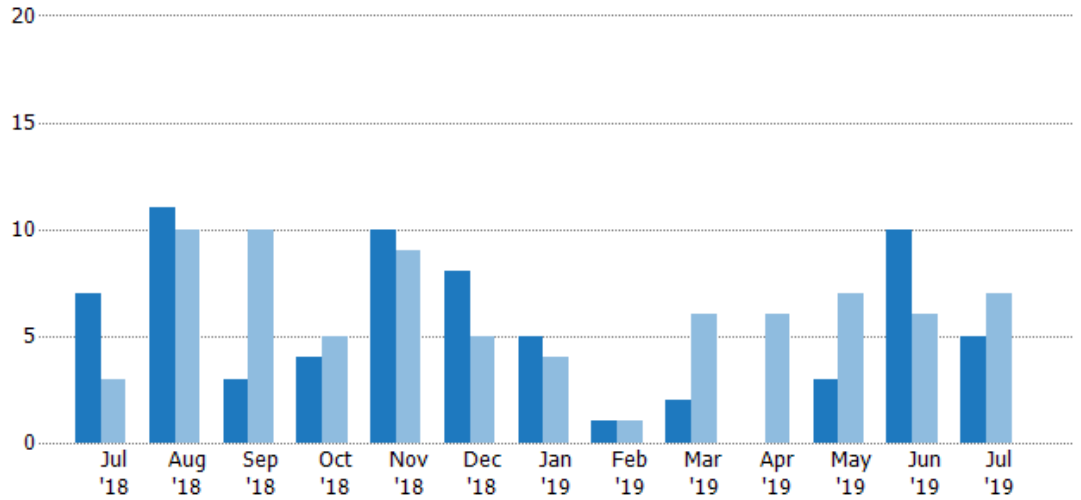
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$3.77M	\$2.04M	\$3.98M	\$5.35M	\$3.26M	\$1.23M	\$1.25M	\$876K	\$1.87M	\$4.43M	\$4.38M	\$3.95M	\$5.87M
Prior Year	\$5.25M	\$3.52M	\$2.77M	\$2.93M	\$1.82M	\$734K	\$1.83M	\$4.12M	\$2.9M	\$2.36M	\$2.13M	\$2.47M	\$3.77M
Percent Change from Prior Year	-28%	-42%	44%	83%	80%	68%	-32%	-79%	-36%	88%	105%	60%	56%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



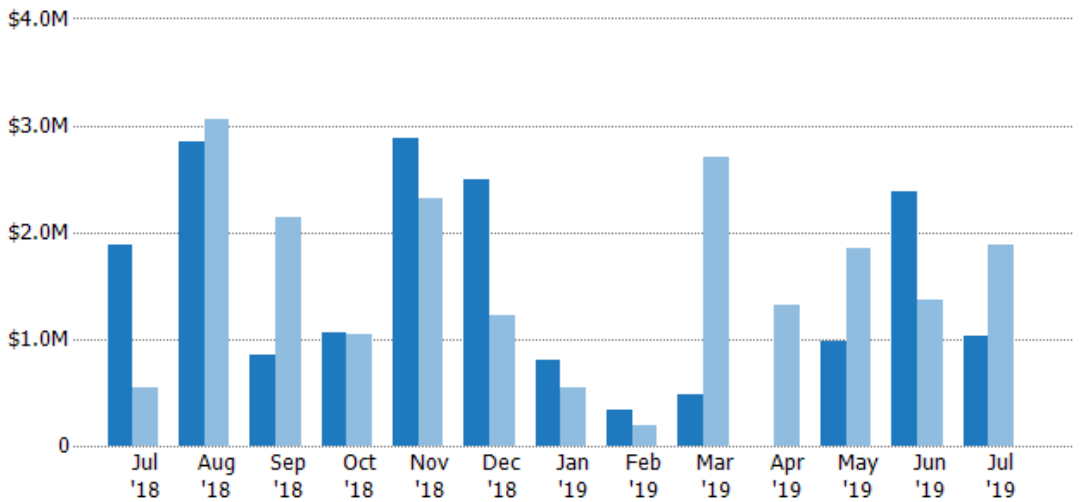
Current Year	7	11	3	4	10	8	5	1	2	-	3	10	5
Prior Year	3	10	10	5	9	5	4	1	6	6	7	6	7
Percent Change from Prior Year	133%	10%	-70%	-20%	11%	60%	25%	0%	-67%	-100%	-57%	67%	-29%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



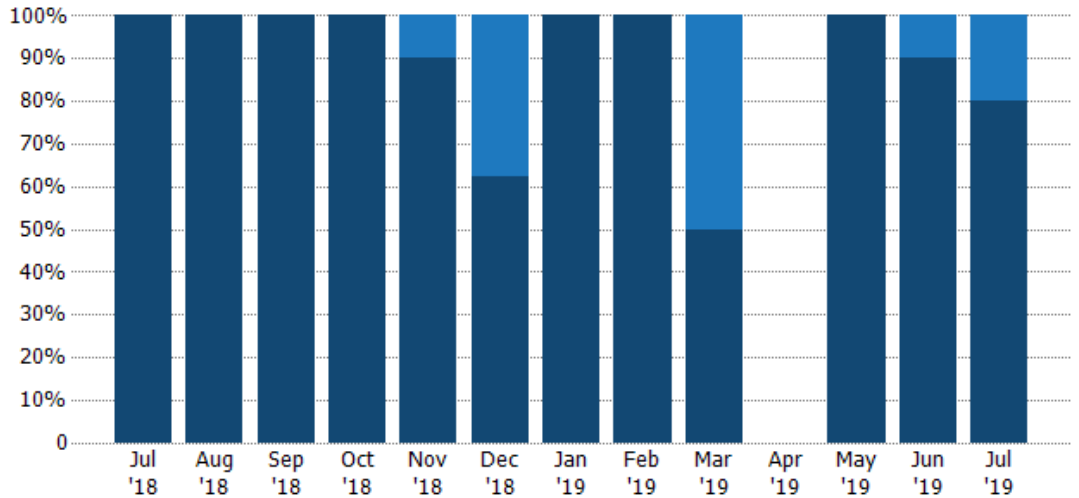
Current Year	\$1.88M	\$2.85M	\$857K	\$1.07M	\$2.89M	\$2.5M	\$802K	\$340K	\$486K	-	\$975K	\$2.38M	\$1.02M
Prior Year	\$552K	\$3.05M	\$2.14M	\$1.05M	\$2.32M	\$1.23M	\$543K	\$187K	\$2.71M	\$1.32M	\$1.84M	\$1.36M	\$1.88M
Percent Change from Prior Year	240%	-7%	-60%	1%	25%	104%	48%	82%	-82%	-100%	-47%	75%	-46%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



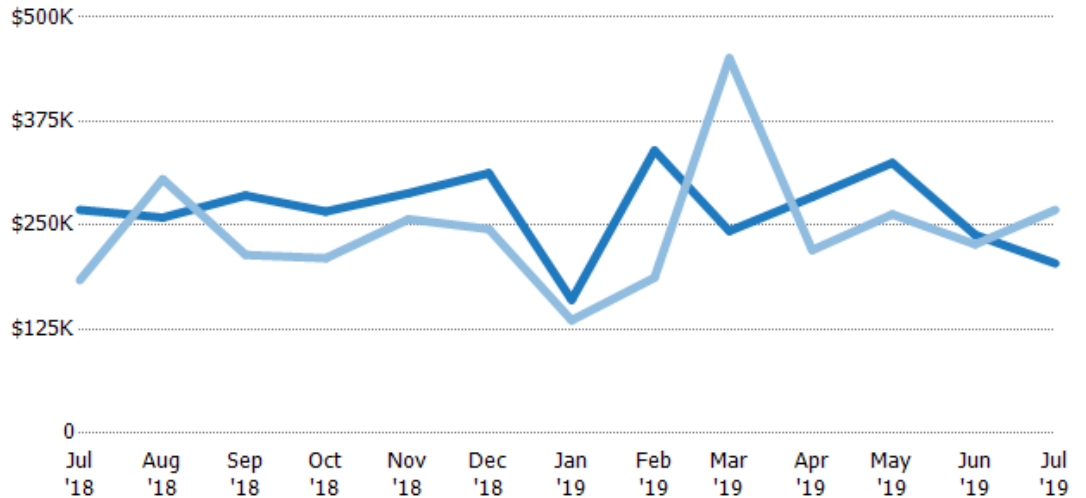
Property Type	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Condo/Townhouse	-	-	-	-	10%	38%	-	-	50%	-	-	10%	20%
Single Family Residence	100%	100%	100%	100%	90%	63%	100%	100%	50%	-	100%	90%	80%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



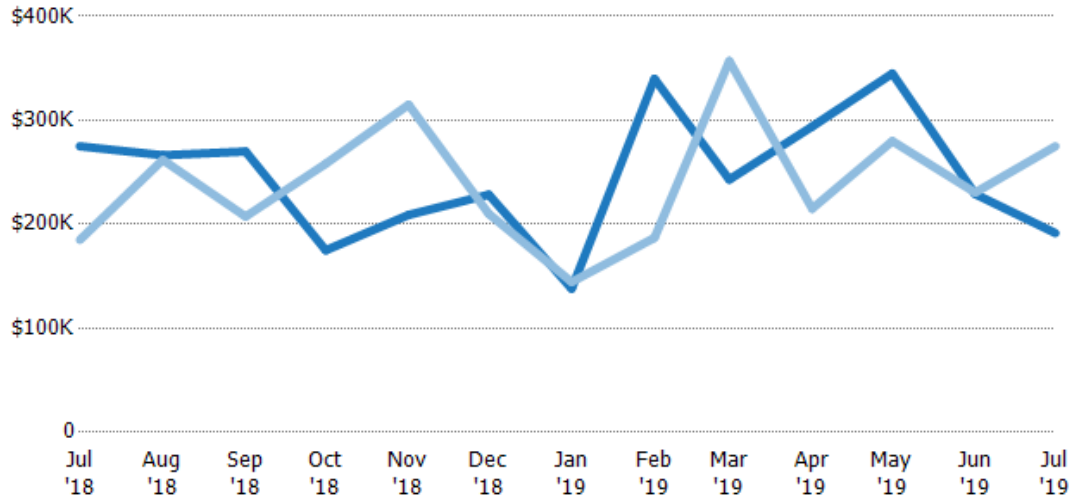
Property Type	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$269K	\$259K	\$286K	\$267K	\$289K	\$313K	\$160K	\$340K	\$243K	\$284K	\$325K	\$238K	\$204K
Prior Year	\$184K	\$305K	\$214K	\$210K	\$257K	\$245K	\$136K	\$187K	\$451K	\$220K	\$263K	\$227K	\$269K
Percent Change from Prior Year	46%	-15%	33%	27%	12%	27%	18%	82%	-46%	-100%	24%	5%	-24%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



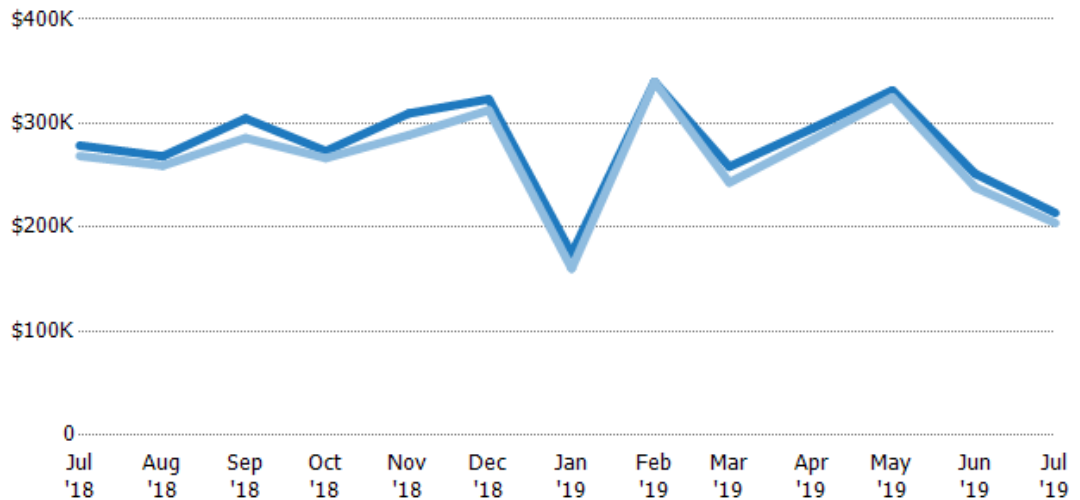
Current Year	\$275K	\$266K	\$270K	\$175K	\$209K	\$229K	\$138K	\$340K	\$243K	\$294K	\$345K	\$229K	\$192K
Prior Year	\$185K	\$262K	\$207K	\$258K	\$315K	\$210K	\$145K	\$187K	\$357K	\$215K	\$280K	\$231K	\$275K
Percent Change from Prior Year	49%	2%	30%	-32%	-34%	9%	-4%	82%	-32%	-100%	23%	-1%	-30%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



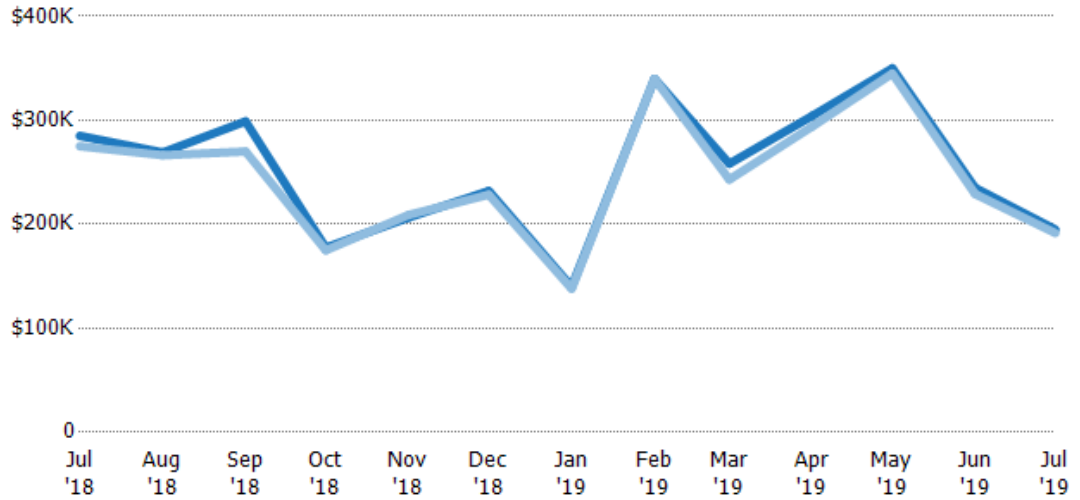
Avg List Price	\$279K	\$268K	\$305K	\$273K	\$309K	\$323K	\$175K	\$340K	\$258K	\$295K	\$332K	\$251K	\$214K
Avg Sales Price	\$269K	\$259K	\$286K	\$267K	\$289K	\$313K	\$160K	\$340K	\$243K	\$284K	\$325K	\$238K	\$204K
Avg Sales Price as a % of Avg List Price	96%	97%	94%	98%	93%	97%	92%	100%	94%	96%	98%	95%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



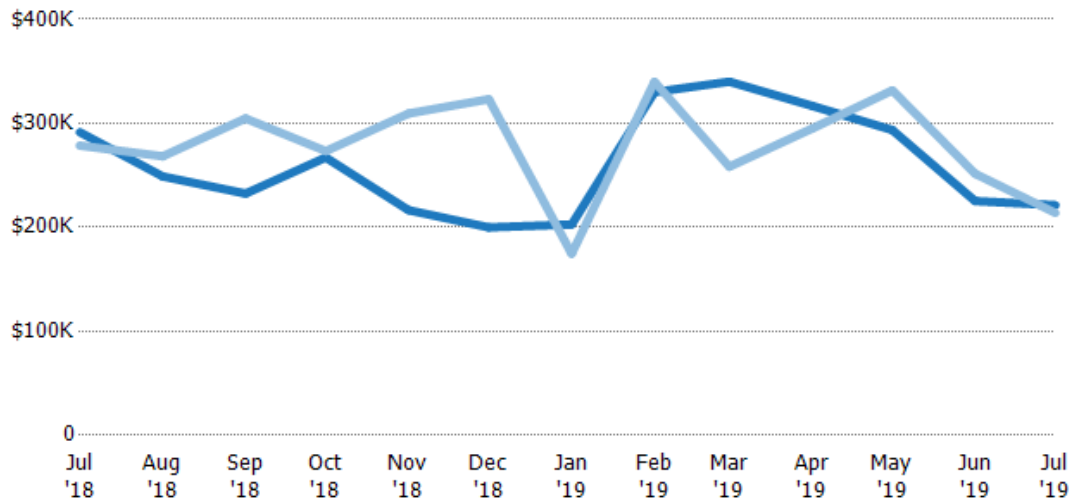
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median List Price	\$285K	\$269K	\$299K	\$177K	\$206K	\$232K	\$140K	\$340K	\$258K	\$304K	\$350K	\$235K	\$195K
Median Sales Price	\$275K	\$266K	\$270K	\$175K	\$209K	\$229K	\$138K	\$340K	\$243K	\$294K	\$345K	\$229K	\$192K
Med Sales Price as a % of Med List Price	96%	99%	90%	99%	101%	98%	99%	100%	94%	96%	99%	97%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



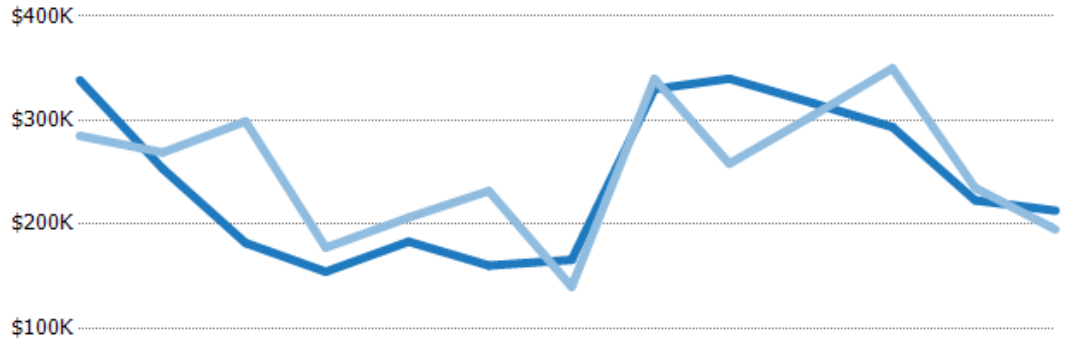
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$291K	\$249K	\$232K	\$267K	\$216K	\$200K	\$203K	\$330K	\$340K	\$317K	\$294K	\$225K	\$221K
Avg Sales Price	\$279K	\$268K	\$305K	\$273K	\$309K	\$323K	\$175K	\$340K	\$258K	\$295K	\$332K	\$251K	\$214K
Avg Sales Price as a % of Avg Est Value	96%	108%	131%	102%	143%	162%	86%	103%	76%	94%	113%	112%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$339K	\$253K	\$182K	\$154K	\$183K	\$160K	\$166K	\$330K	\$340K	\$317K	\$294K	\$223K	\$213K
Median Sales Price	\$285K	\$269K	\$299K	\$177K	\$206K	\$232K	\$140K	\$340K	\$258K	\$304K	\$350K	\$235K	\$195K
Med Sales Price as a % of Med Est Value	84%	106%	164%	115%	113%	145%	84%	103%	76%	98%	119%	105%	91%