

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2019	Jul 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	4	+100%	41	35	+17.1%
New Listing Volume	\$1,927,300	\$935,900	+105.9%	\$14,782,100	\$13,988,149	+5.7%
Active Listing Count	31	28	+10.7%	N/A	N/A	
Active Listing Volume	\$13,211,600	\$12,359,800	+6.9%	N/A	N/A	
Average Listing Price	\$426,181	\$441,421	-3.5%	\$446,723	\$410,805	+8.7%
Median Listing Price	\$263,000	\$271,950	-3.3%	\$279,562	\$228,918	+22.1%
Median Days in RPR	82	74.5	+10.1%	118.8	166.65	-28.7%
Months of Inventory	7.8	7	+10.7%	10.9	10.3	+6%
Absorption Rate	12.9%	14.29%	-1.4%	9.19%	9.74%	-0.6%
Sales Activity Charts Metrics						
New Pending Sales Count	8	4	+100%	35	26	+34.6%
New Pending Sales Volume	\$1,980,400	\$896,900	+120.8%	\$9,095,900	\$5,994,149	+51.7%
Pending Sales Count	7	8	-12.5%	N/A	N/A	
Pending Sales Volume	\$1,941,900	\$1,969,000	-1.4%	N/A	N/A	
Closed Sales Count	5	1	+400%	25	17	+47.1%
Closed Sales Volume	\$1,369,900	\$182,900	+649%	\$6,237,300	\$3,917,425	+59.2%
Average Sales Price	\$273,980	\$182,900	+49.8%	\$249,492	\$230,437	+8.3%
Median Sales Price	\$260,000	\$182,900	+42.2%	\$252,408	\$230,600	+9.5%

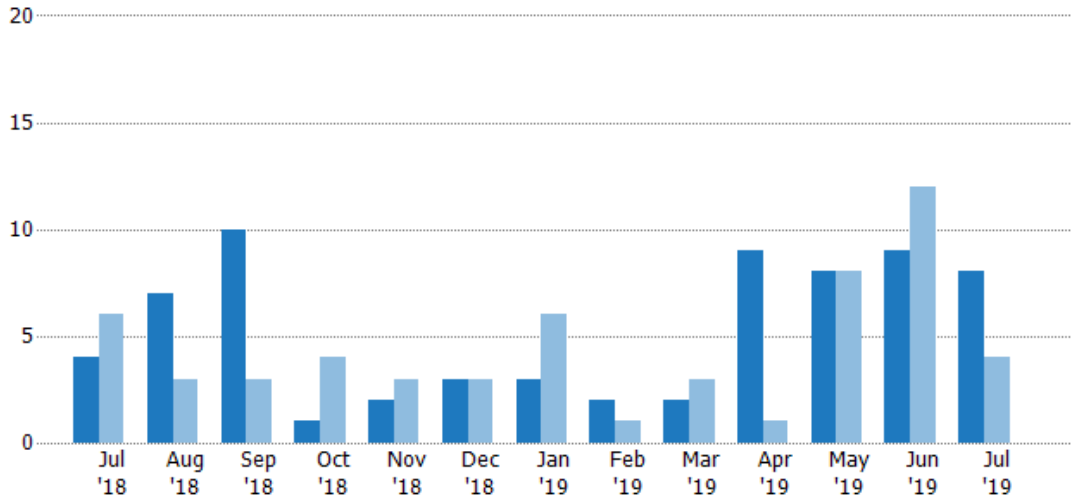
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	8	100%
Jul '18	4	-33.3%
Jul '17	6	0%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	4	7	10	1	2	3	3	2	2	9	8	9	8
Prior Year	6	3	3	4	3	3	6	1	3	1	8	12	4
Percent Change from Prior Year	-33%	133%	233%	-75%	-33%	0%	-50%	100%	-33%	800%	0%	-25%	100%

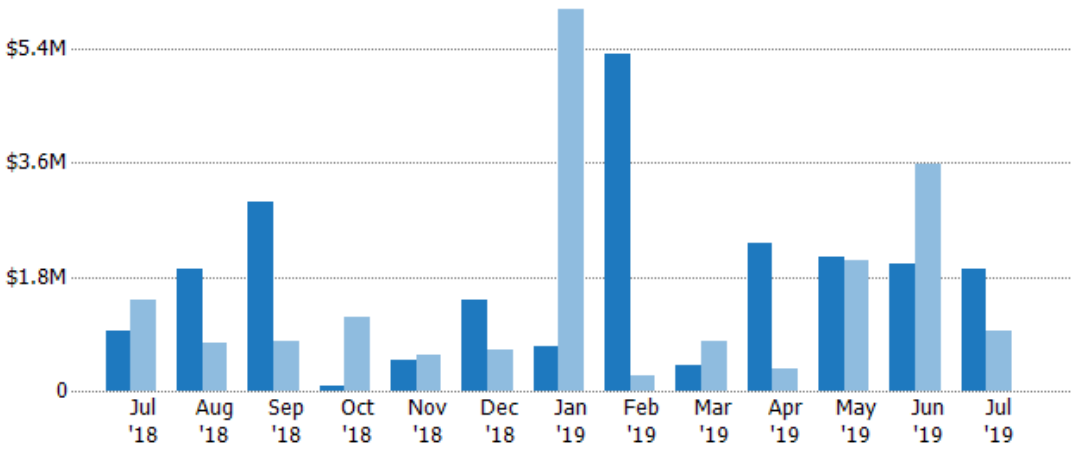
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$1.93M	105.9%
Jul '18	\$936K	-35%
Jul '17	\$1.44M	15.1%



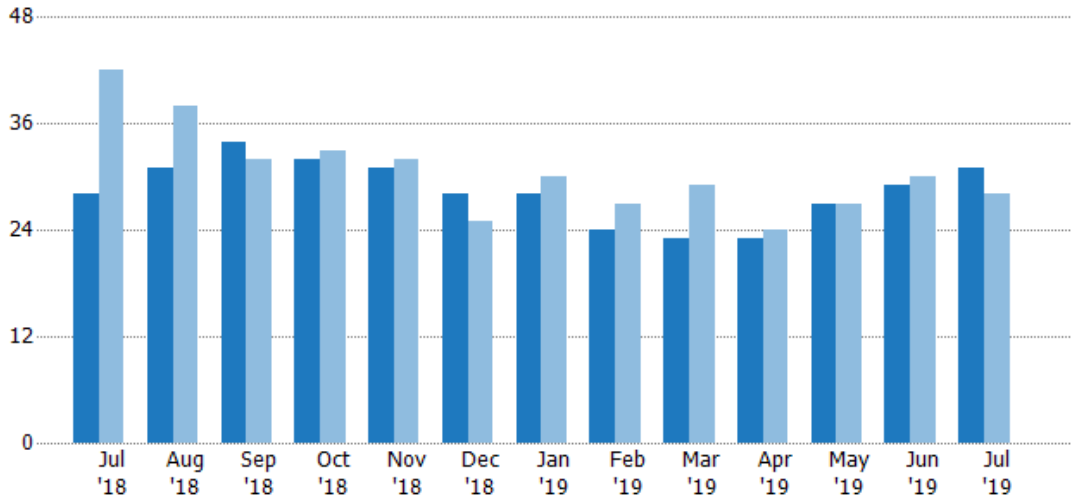
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$936K	\$1.92M	\$2.98M	\$80K	\$495K	\$1.44M	\$696K	\$5.31M	\$410K	\$2.33M	\$2.11M	\$1.99M	\$1.93M
Prior Year	\$1.44M	\$766K	\$788K	\$1.16M	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M	\$3.59M	\$936K
Percent Change from Prior Year	-35%	151%	278%	-93%	-14%	123%	-88%	2,137%	-48%	566%	2%	-44%	106%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jul '19	31	10.7%
Jul '18	28	-33.3%
Jul '17	42	-23.8%

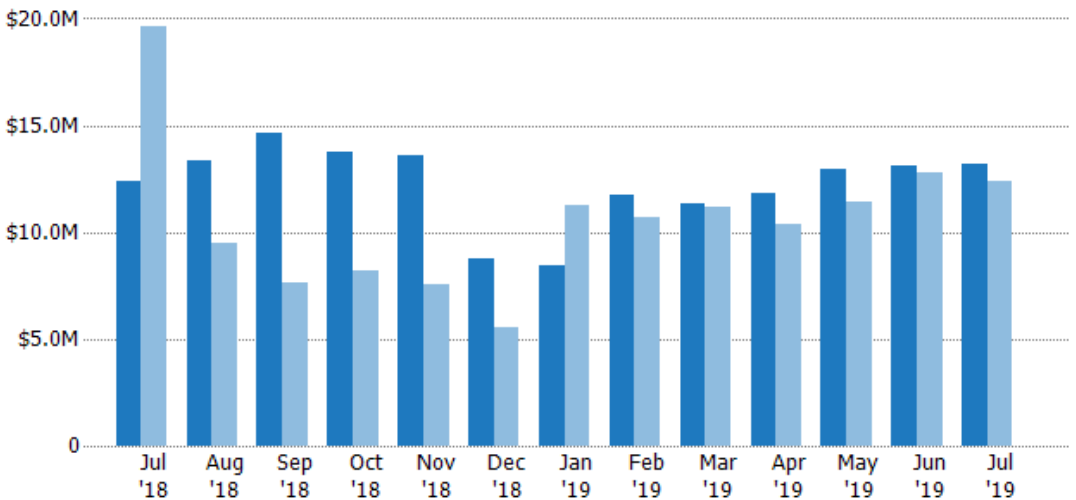
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	28	31	34	32	31	28	28	24	23	23	27	29	31
Prior Year	42	38	32	33	32	25	30	27	29	24	27	30	28
Percent Change from Prior Year	-33%	-18%	6%	-3%	-3%	12%	-7%	-11%	-21%	-4%	0%	-3%	11%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jul '19	\$13.2M	6.9%
Jul '18	\$12.4M	-37.1%
Jul '17	\$19.7M	-62%

	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$12.4M	\$13.3M	\$14.6M	\$13.8M	\$13.6M	\$8.73M	\$8.48M	\$11.7M	\$11.4M	\$11.8M	\$13M	\$13.1M	\$13.2M
Prior Year	\$19.7M	\$9.49M	\$7.62M	\$8.19M	\$7.52M	\$5.55M	\$11.2M	\$10.7M	\$11.2M	\$10.4M	\$11.4M	\$12.8M	\$12.4M
Percent Change from Prior Year	-37%	41%	92%	68%	80%	57%	-25%	10%	2%	14%	13%	2%	7%

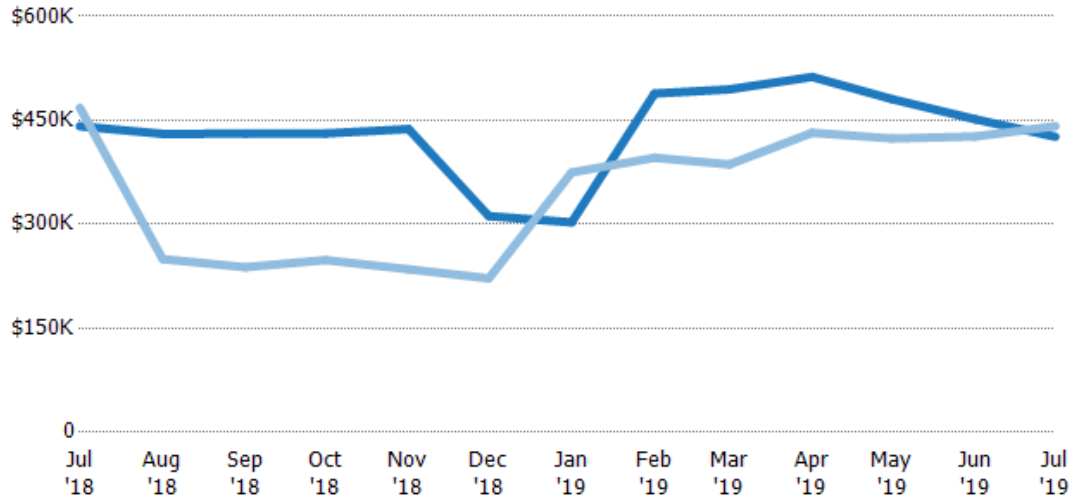
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$426K	-3.5%
Jul '18	\$441K	-5.7%
Jul '17	\$468K	-50.1%



Current Year	\$441K	\$430K	\$431K	\$431K	\$437K	\$312K	\$303K	\$489K	\$495K	\$513K	\$480K	\$452K	\$426K
Prior Year	\$468K	\$250K	\$238K	\$248K	\$235K	\$222K	\$375K	\$396K	\$386K	\$432K	\$424K	\$427K	\$441K
Percent Change from Prior Year	-6%	72%	81%	74%	86%	40%	-19%	23%	28%	19%	13%	6%	-3%

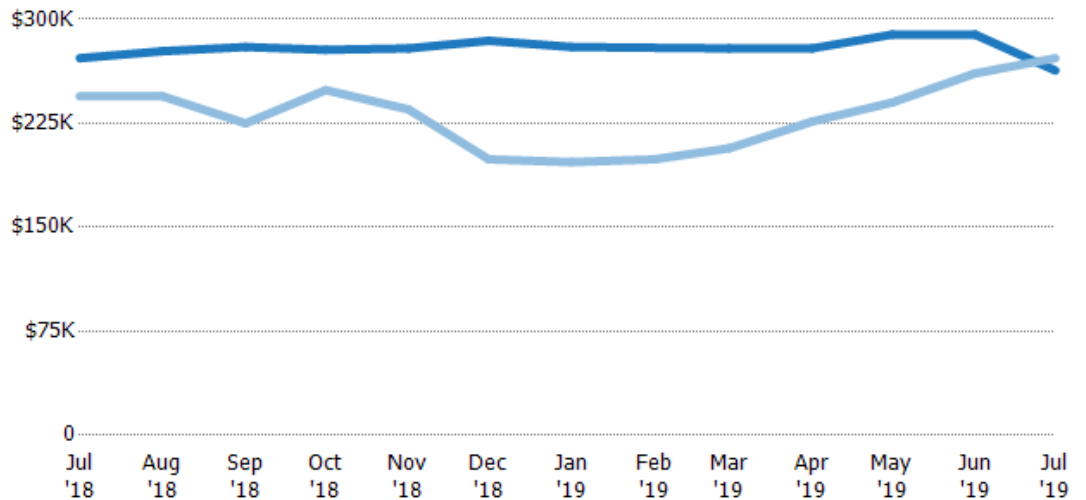
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$263K	-3.3%
Jul '18	\$272K	11.2%
Jul '17	\$244K	-13.1%



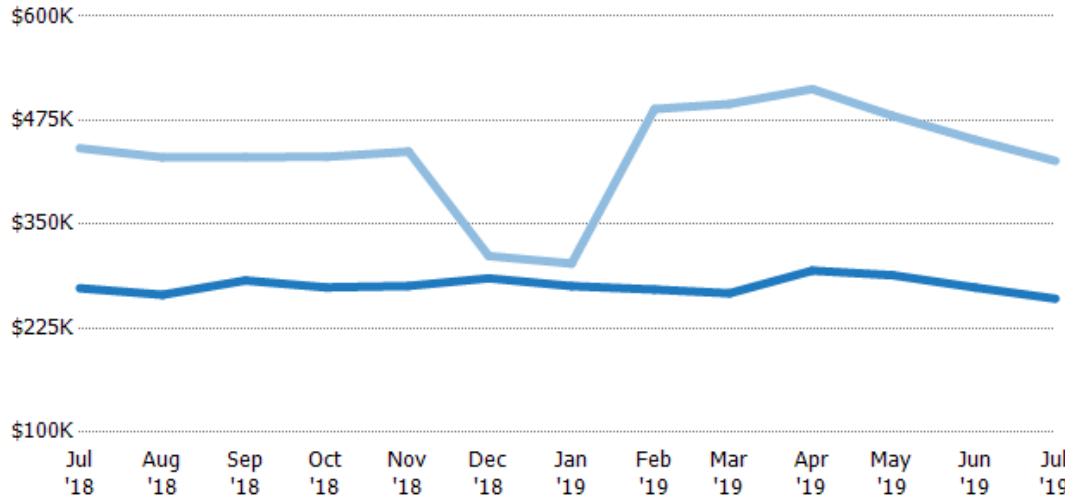
Current Year	\$272K	\$277K	\$280K	\$278K	\$279K	\$285K	\$280K	\$280K	\$279K	\$279K	\$289K	\$289K	\$263K
Prior Year	\$244K	\$244K	\$225K	\$249K	\$235K	\$199K	\$197K	\$199K	\$207K	\$226K	\$240K	\$261K	\$272K
Percent Change from Prior Year	11%	13%	24%	12%	19%	43%	42%	40%	35%	23%	20%	11%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



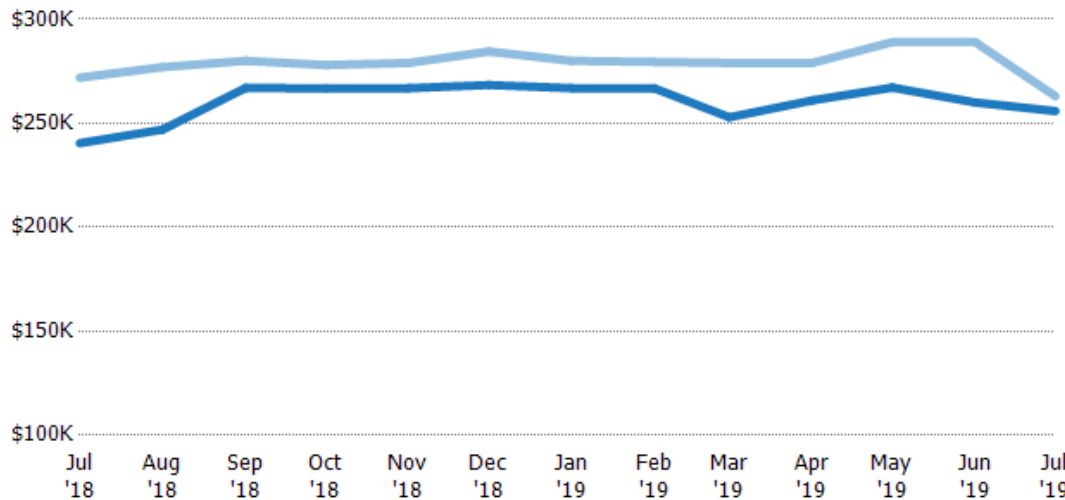
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$273K	\$265K	\$282K	\$274K	\$276K	\$285K	\$276K	\$272K	\$267K	\$294K	\$289K	\$274K	\$261K
Avg Listing Price	\$441K	\$430K	\$431K	\$431K	\$437K	\$312K	\$303K	\$489K	\$495K	\$513K	\$480K	\$452K	\$426K
Avg Listing Price as a % of Avg Est Value	162%	162%	153%	157%	159%	109%	110%	180%	185%	174%	166%	165%	164%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$240K	\$247K	\$267K	\$267K	\$267K	\$268K	\$267K	\$267K	\$253K	\$261K	\$267K	\$260K	\$256K
Median Listing Price	\$272K	\$277K	\$280K	\$278K	\$279K	\$285K	\$280K	\$280K	\$279K	\$279K	\$289K	\$289K	\$263K
Med Listing Price as a % of Med Est Value	113%	112%	105%	104%	105%	106%	105%	105%	110%	107%	108%	111%	103%

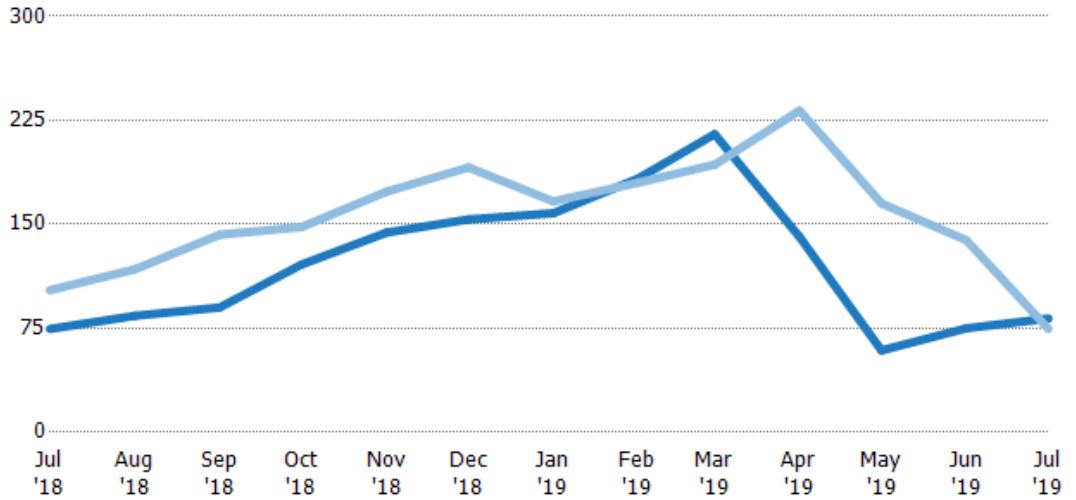
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '19	82	10.1%
Jul '18	74.5	-27.3%
Jul '17	103	-6.8%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	74.5	84	90	121	144	154	158	183	215	141	59	75	82
Prior Year	103	118	143	148	174	191	167	180	193	232	165	139	74.5
Percent Change from Prior Year	-27%	-29%	-37%	-18%	-17%	-20%	-5%	2%	11%	-39%	-64%	-46%	10%

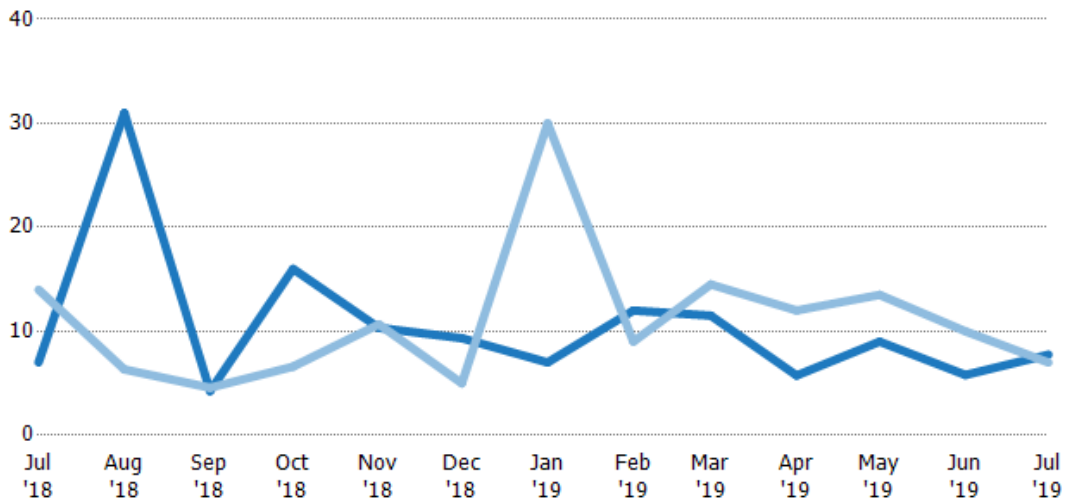
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jul '19	7.75	10.7%
Jul '18	7	-50%
Jul '17	14	14.3%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	7	31	4.25	16	10.3	9.33	7	12	11.5	5.75	9	5.8	7.75
Prior Year	14	6.33	4.57	6.6	10.7	5	30	9	14.5	12	13.5	10	7
Percent Change from Prior Year	-50%	389%	-7%	142%	-3%	87%	-77%	33%	-21%	-52%	-33%	-42%	11%

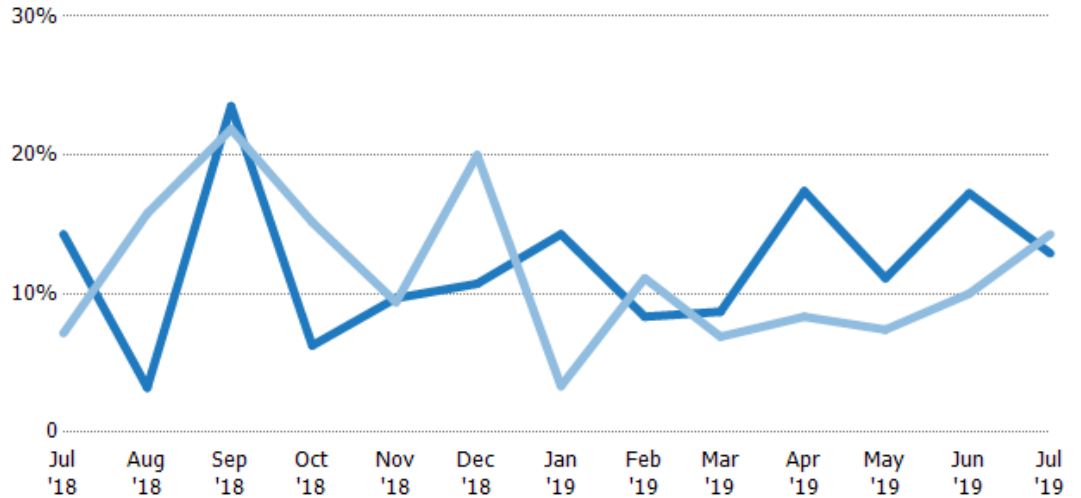
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jul '19	13%	1.4%
Jul '18	14%	-7.1%
Jul '17	7%	-12.5%



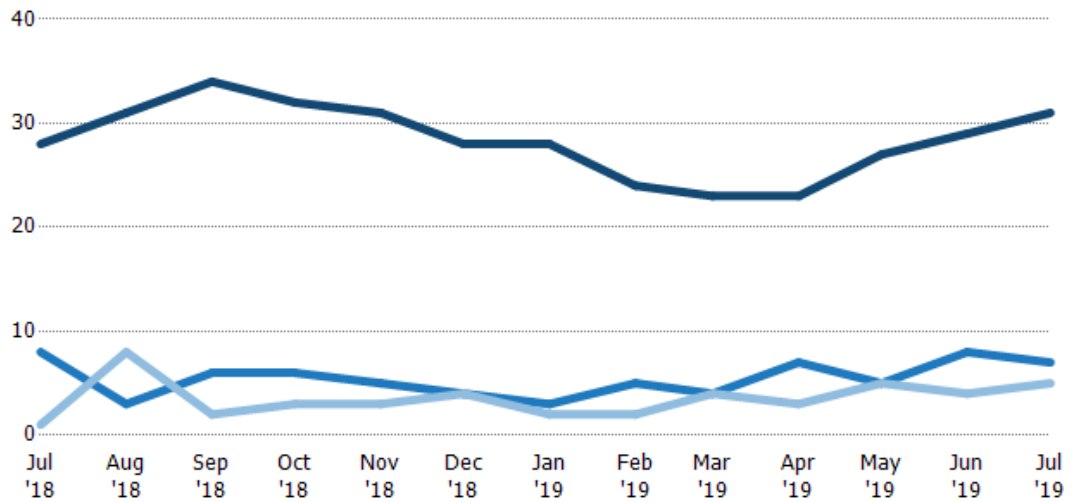
Current Year	14%	3%	24%	6%	10%	11%	14%	8%	9%	17%	11%	17%	13%
Prior Year	7%	16%	22%	15%	9%	20%	3%	11%	7%	8%	7%	10%	14%
Change from Prior Year	-7%	13%	-2%	9%	0%	9%	-11%	3%	-2%	-9%	-4%	-7%	1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	28	31	34	32	31	28	28	24	23	23	27	29	31
Pending	8	3	6	6	5	4	3	5	4	7	5	8	7
Sold	1	8	2	3	3	4	2	2	4	3	5	4	5

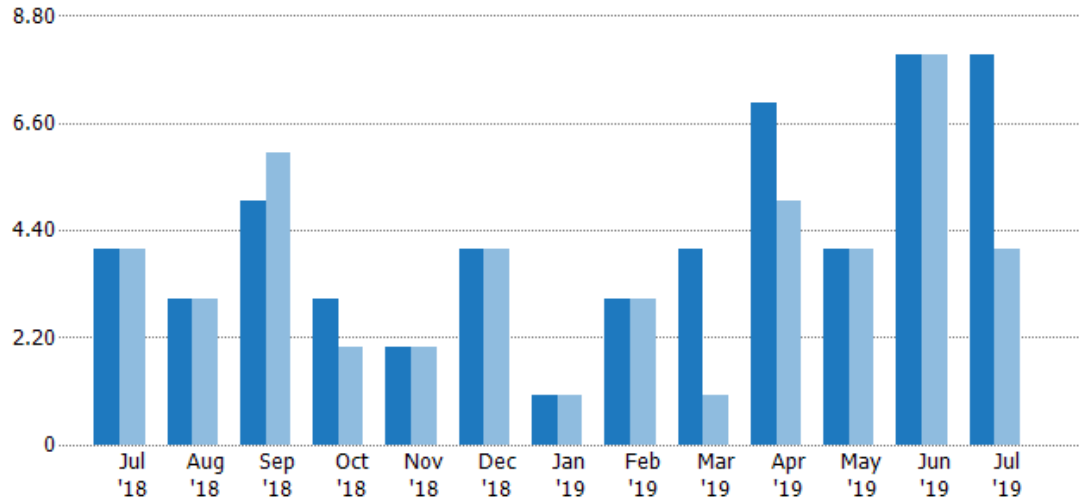
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '19	8	100%
Jul '18	4	0%
Jul '17	4	50%



Current Year	4	3	5	3	2	4	1	3	4	7	4	8	8
Prior Year	4	3	6	2	2	4	1	3	1	5	4	8	4
Percent Change from Prior Year	0%	0%	-17%	50%	0%	0%	0%	0%	300%	40%	0%	0%	100%

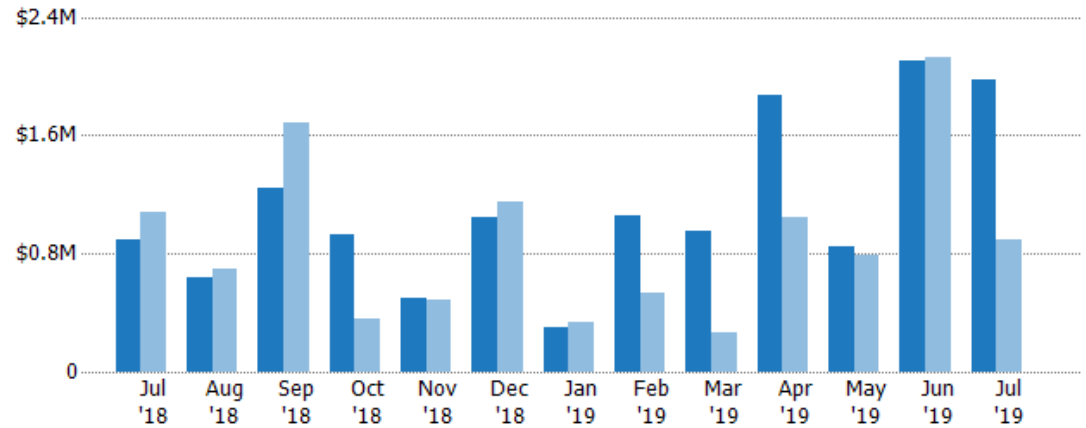
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$1.98M	120.8%
Jul '18	\$897K	-17.3%
Jul '17	\$1.08M	62.7%



Current Year	\$897K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K	\$2.1M	\$1.98M
Prior Year	\$1.08M	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$897K
Percent Change from Prior Year	-17%	-8%	-27%	159%	1%	-10%	-12%	98%	251%	80%	7%	-1%	121%

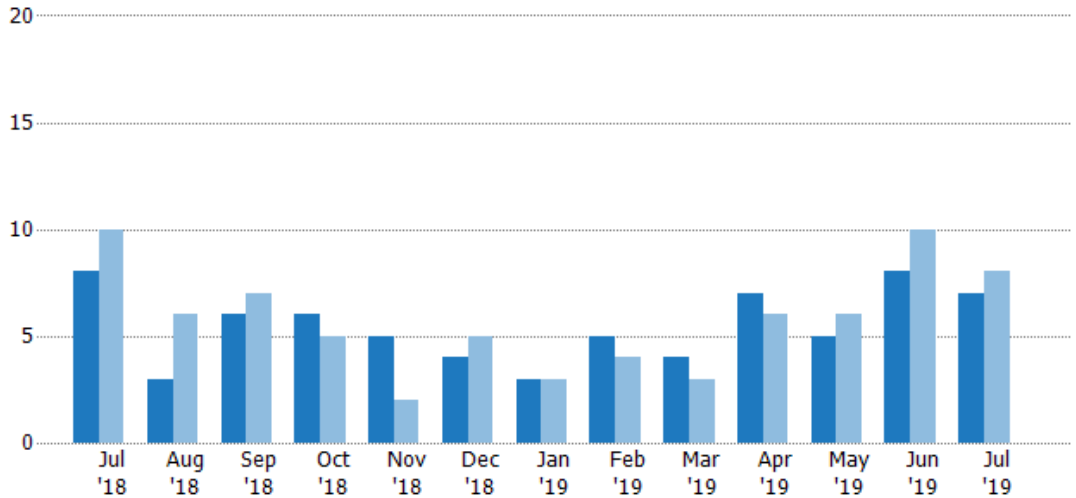
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	7	-12.5%
Jul '18	8	-20%
Jul '17	10	10%



Current Year	8	3	6	6	5	4	3	5	4	7	5	8	7
Prior Year	10	6	7	5	2	5	3	4	3	6	6	10	8
Percent Change from Prior Year	-20%	-50%	-14%	20%	150%	-20%	0%	25%	33%	17%	-17%	-20%	-13%

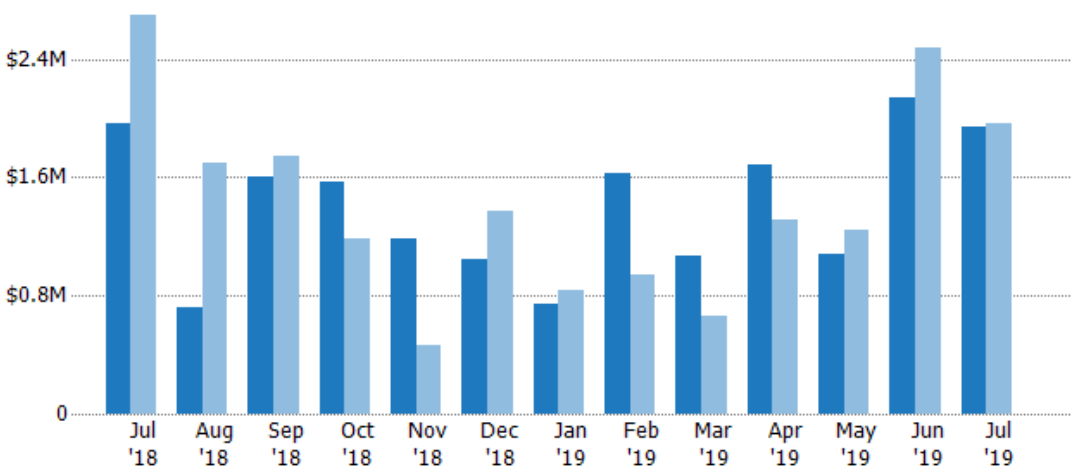
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$1.94M	-1.4%
Jul '18	\$1.97M	-27%
Jul '17	\$2.7M	9.4%



Current Year	\$1.97M	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.08M	\$2.14M	\$1.94M
Prior Year	\$2.7M	\$1.69M	\$1.75M	\$1.18M	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.97M
Percent Change from Prior Year	-27%	-57%	-8%	32%	156%	-24%	-12%	73%	60%	29%	-14%	-13%	-1%

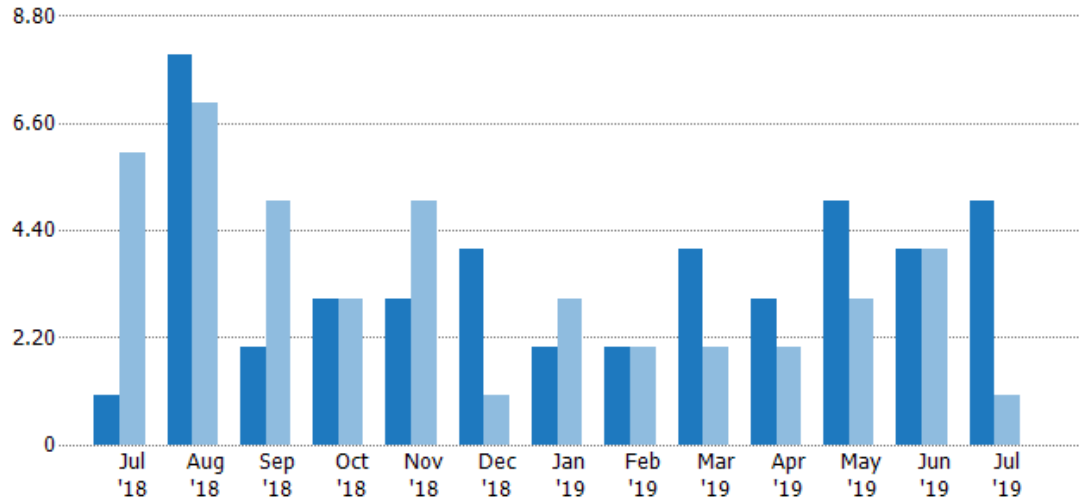
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	5	400%
Jul '18	1	-83.3%
Jul '17	6	-50%



Current Year	1	8	2	3	3	4	2	2	4	3	5	4	5
Prior Year	6	7	5	3	5	1	3	2	2	2	3	4	1
Percent Change from Prior Year	-83%	14%	-60%	0%	-40%	300%	-33%	0%	100%	50%	67%	0%	400%

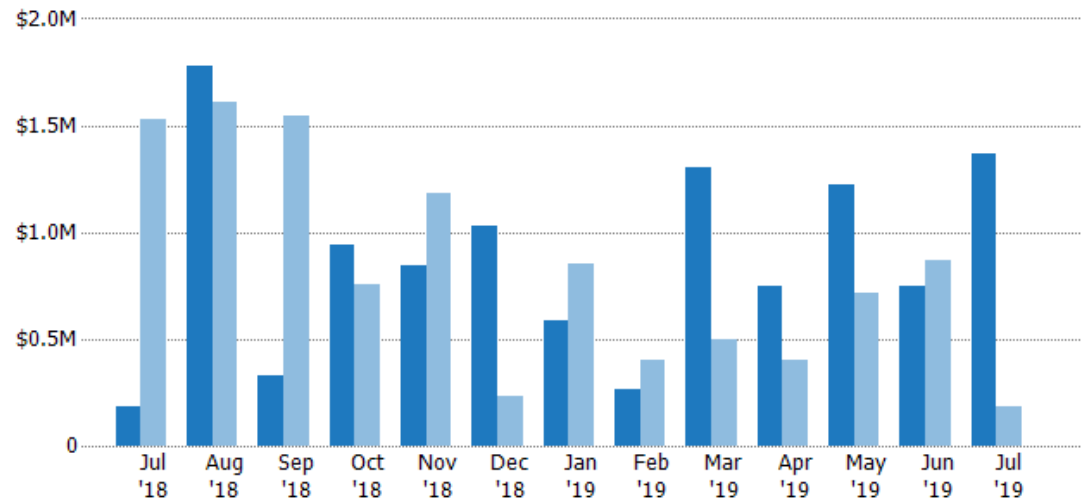
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$1.37M	649%
Jul '18	\$183K	-88.1%
Jul '17	\$1.53M	-57.4%



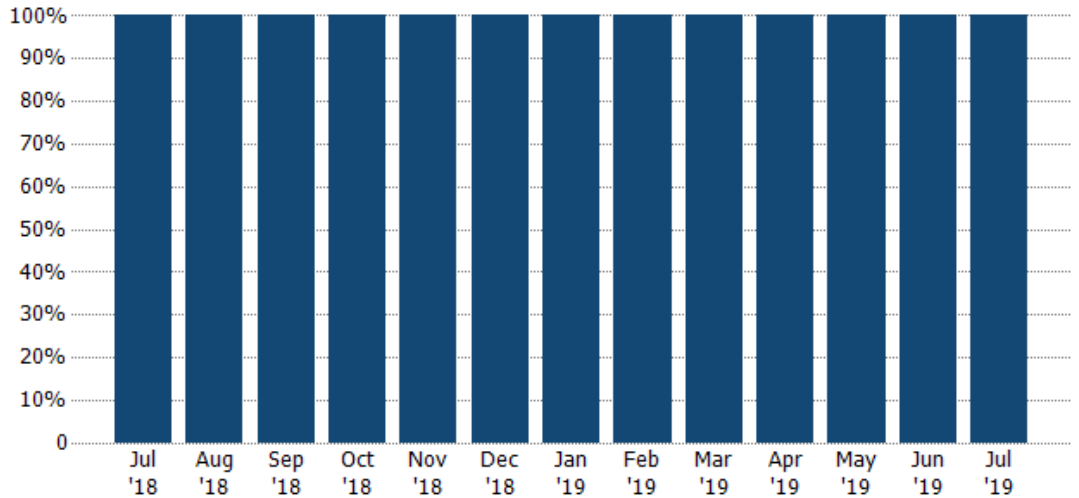
Current Year	\$183K	\$1.78M	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.37M
Prior Year	\$1.53M	\$1.61M	\$1.55M	\$756K	\$1.18M	\$234K	\$853K	\$399K	\$500K	\$399K	\$714K	\$870K	\$183K
Percent Change from Prior Year	-88%	10%	-79%	25%	-29%	340%	-32%	-33%	161%	87%	71%	-14%	649%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Single Family Residence

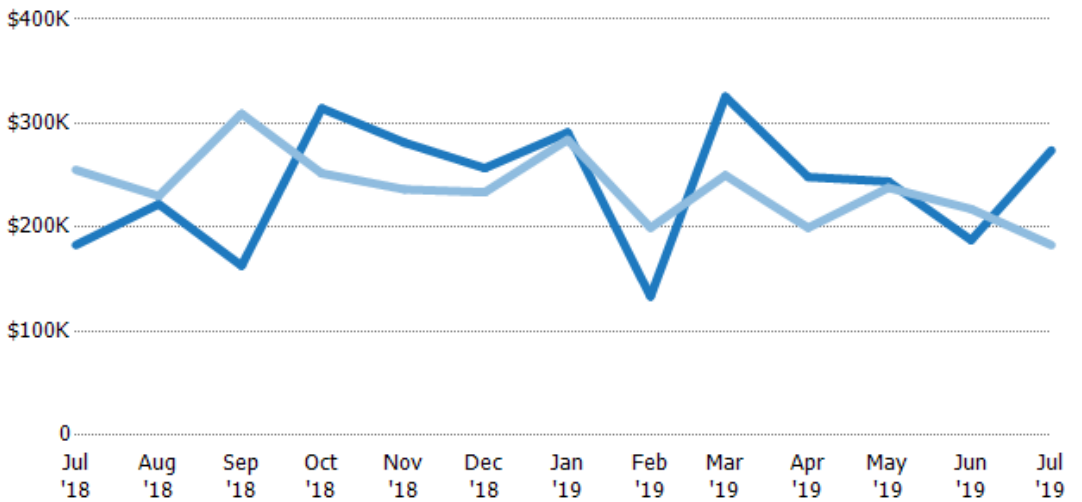
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Jul '19	\$274K	49.8%
Jul '18	\$183K	-28.3%
Jul '17	\$255K	-14.8%

Current Year	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K
Prior Year	\$255K	\$230K	\$309K	\$252K	\$236K	\$234K	\$284K	\$200K	\$250K	\$200K	\$238K	\$218K	\$183K
Percent Change from Prior Year	-28%	-3%	-47%	25%	19%	10%	2%	-33%	30%	24%	3%	-14%	50%

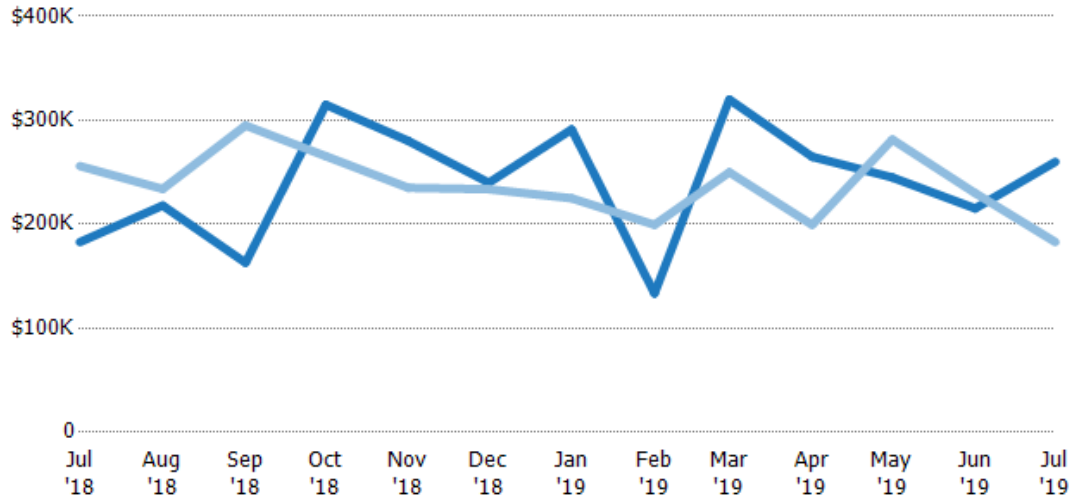
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$260K	42.2%
Jul '18	\$183K	-28.6%
Jul '17	\$256K	-12.5%



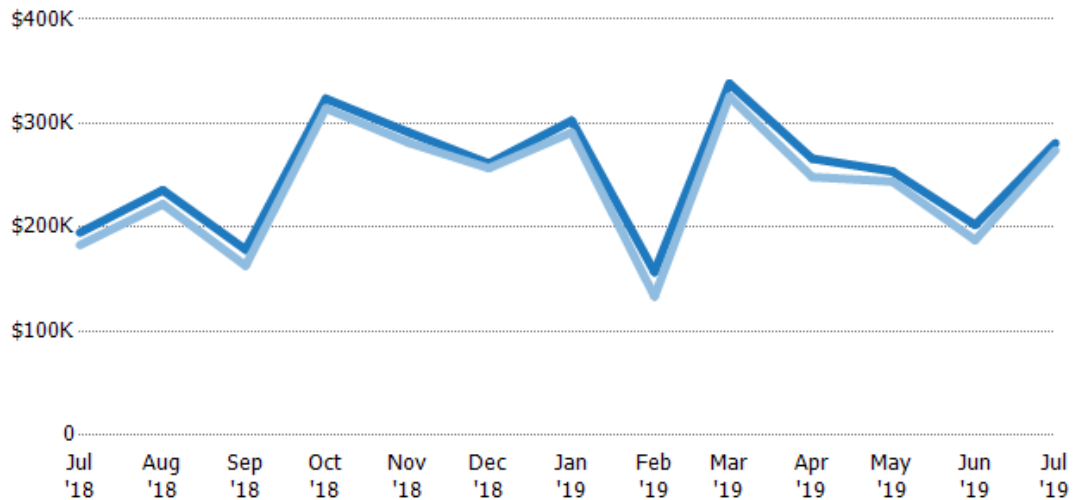
Current Year	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K
Prior Year	\$256K	\$234K	\$295K	\$266K	\$235K	\$234K	\$225K	\$200K	\$250K	\$200K	\$282K	\$230K	\$183K
Percent Change from Prior Year	-29%	-7%	-45%	19%	19%	3%	29%	-33%	28%	33%	-13%	-6%	42%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



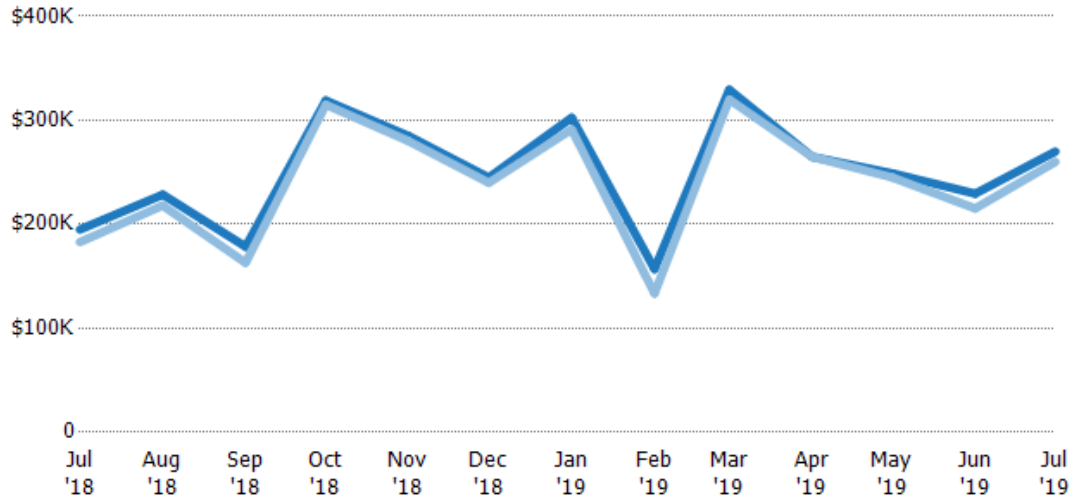
Avg List Price	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K
Avg Sales Price	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K
Avg Sales Price as a % of Avg List Price	94%	94%	91%	97%	97%	98%	96%	85%	96%	93%	96%	93%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



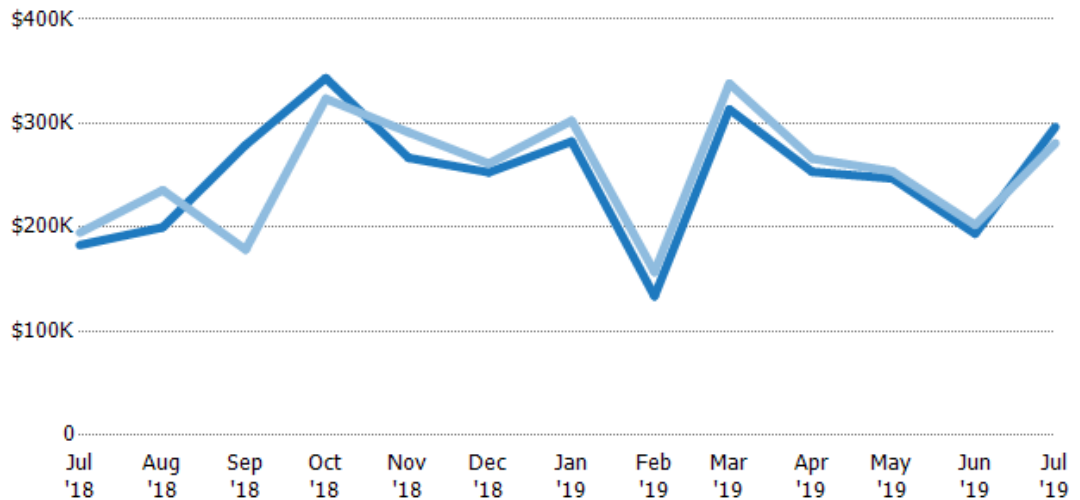
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median List Price	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K
Median Sales Price	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K
Med Sales Price as a % of Med List Price	94%	95%	91%	99%	98%	98%	96%	85%	97%	100%	98%	94%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



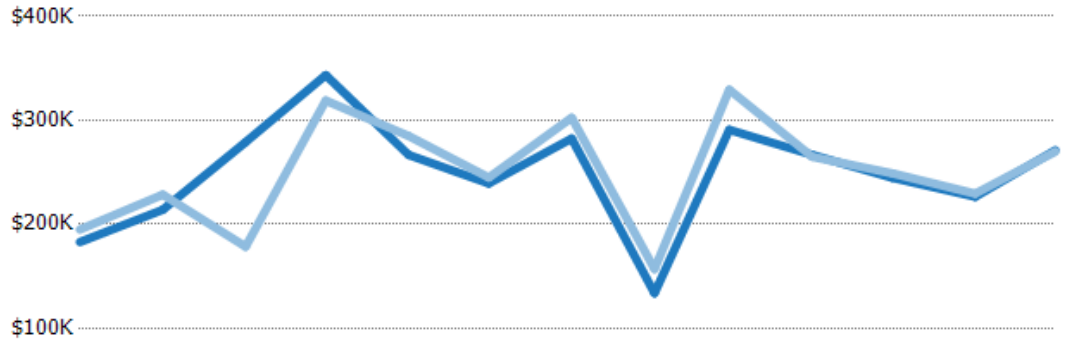
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$183K	\$200K	\$279K	\$344K	\$267K	\$253K	\$282K	\$134K	\$313K	\$253K	\$247K	\$194K	\$297K
Avg Sales Price	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K
Avg Sales Price as a % of Avg Est Value	107%	118%	64%	94%	109%	103%	107%	117%	108%	105%	103%	104%	95%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$183K	\$214K	\$279K	\$344K	\$267K	\$239K	\$282K	\$134K	\$291K	\$267K	\$245K	\$227K	\$271K
Median Sales Price	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K
Med Sales Price as a % of Med Est Value	107%	107%	64%	93%	107%	102%	107%	117%	113%	99%	102%	101%	100%