

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	7	+28.6%	50	42	+19%
New Listing Volume	\$3,329,800	\$1,924,800	+73%	\$18,111,900	\$15,912,949	+13.8%
Active Listing Count	32	31	+3.2%	N/A	N/A	
Active Listing Volume	\$14,796,700	\$13,343,700	+10.9%	N/A	N/A	
Average Listing Price	\$462,397	\$430,442	+7.4%	\$449,035	\$413,499	+8.6%
Median Listing Price	\$272,450	\$277,000	-1.6%	\$278,513	\$235,514	+18.3%
Median Days in RPR	93.5	84	+11.3%	115.31	140.2	-17.8%
Months of Inventory	6.4	31	-79.4%	8.7	8.7	-0.1%
Absorption Rate	15.63%	3.23%	+12.4%	11.52%	11.5%	+0%
Sales Activity Charts Metrics						
New Pending Sales Count	6	3	+100%	41	29	+41.4%
New Pending Sales Volume	\$1,358,300	\$641,000	+111.9%	\$10,454,200	\$6,635,149	+57.6%
Pending Sales Count	8	3	+166.7%	N/A	N/A	
Pending Sales Volume	\$2,266,700	\$724,000	+213.1%	N/A	N/A	
Closed Sales Count	4	8	-50%	29	25	+16%
Closed Sales Volume	\$887,338	\$1,778,000	-50.1%	\$7,124,638	\$5,695,425	+25.1%
Average Sales Price	\$221,835	\$222,250	-0.2%	\$245,677	\$227,817	+7.8%
Median Sales Price	\$208,169	\$218,000	-4.5%	\$246,306	\$226,568	+8.7%

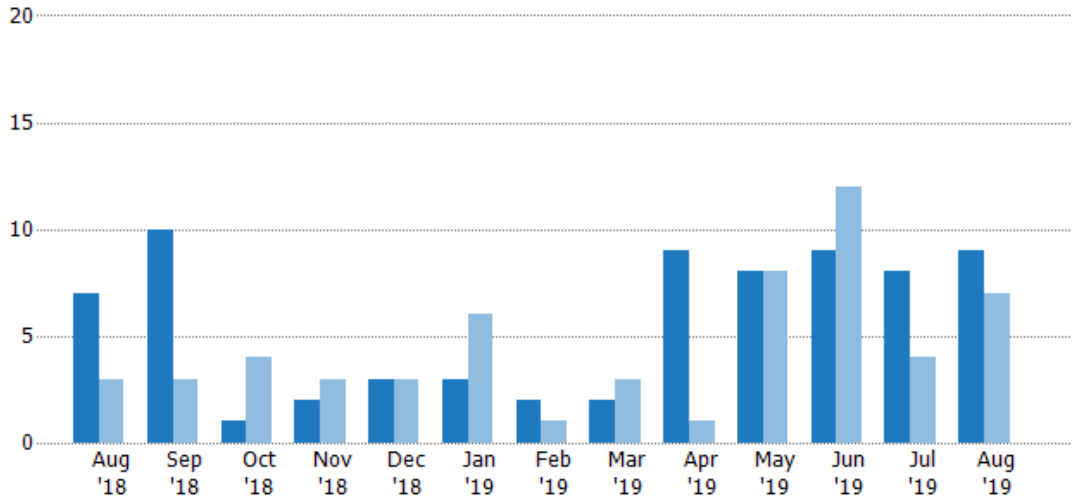
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	9	28.6%
Aug '18	7	133.3%
Aug '17	3	0%



Current Year	7	10	1	2	3	3	2	2	9	8	9	8	9
Prior Year	3	3	4	3	3	6	1	3	1	8	12	4	7
Percent Change from Prior Year	133%	233%	-75%	-33%	0%	-50%	100%	-33%	800%	0%	-25%	100%	29%

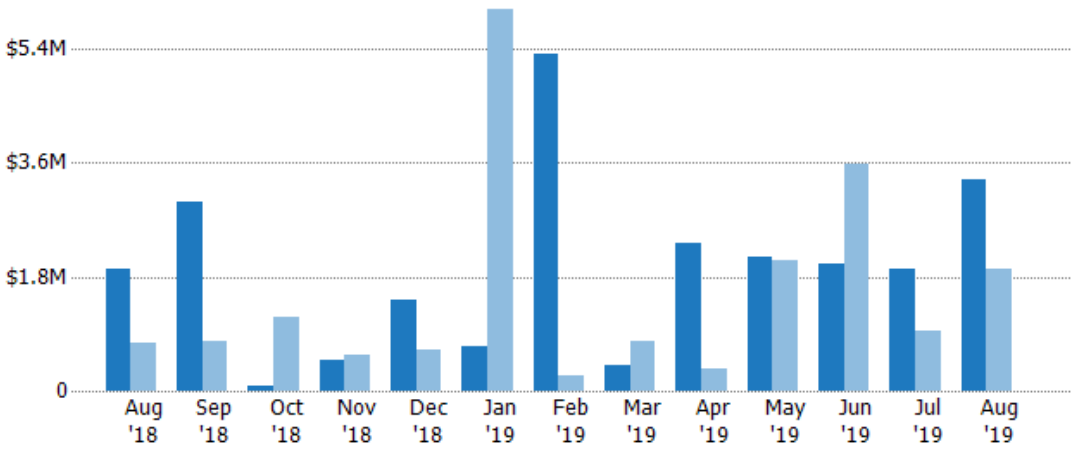
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$3.33M	73%
Aug '18	\$1.92M	151.4%
Aug '17	\$766K	43%



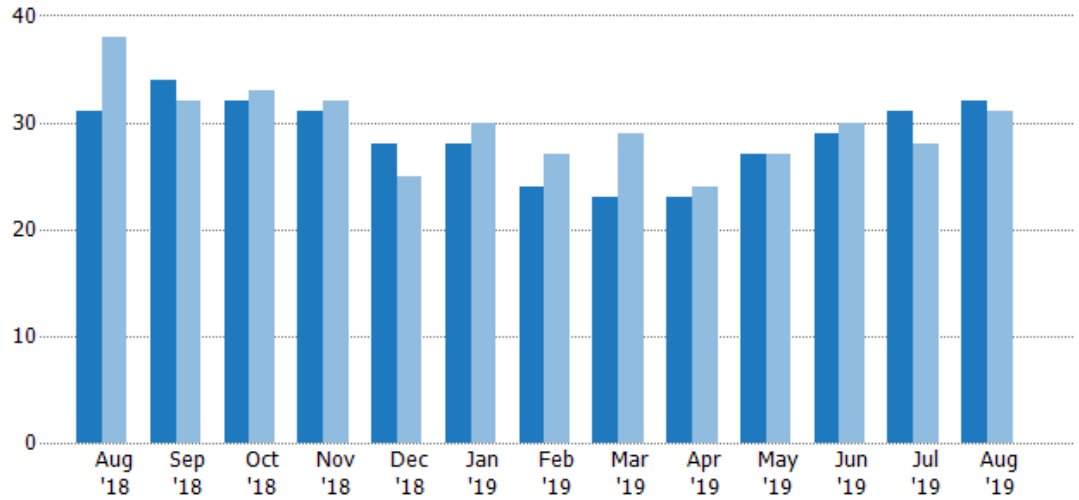
Current Year	\$1.92M	\$2.98M	\$80K	\$495K	\$1.44M	\$696K	\$5.31M	\$410K	\$2.33M	\$2.11M	\$1.99M	\$1.93M	\$3.33M
Prior Year	\$766K	\$788K	\$1.16M	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M	\$3.59M	\$936K	\$1.92M
Percent Change from Prior Year	151%	278%	-93%	-14%	123%	-88%	2,137%	-48%	566%	2%	-44%	106%	73%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Aug '19	32	3.2%
Aug '18	31	-18.4%
Aug '17	38	-18.4%

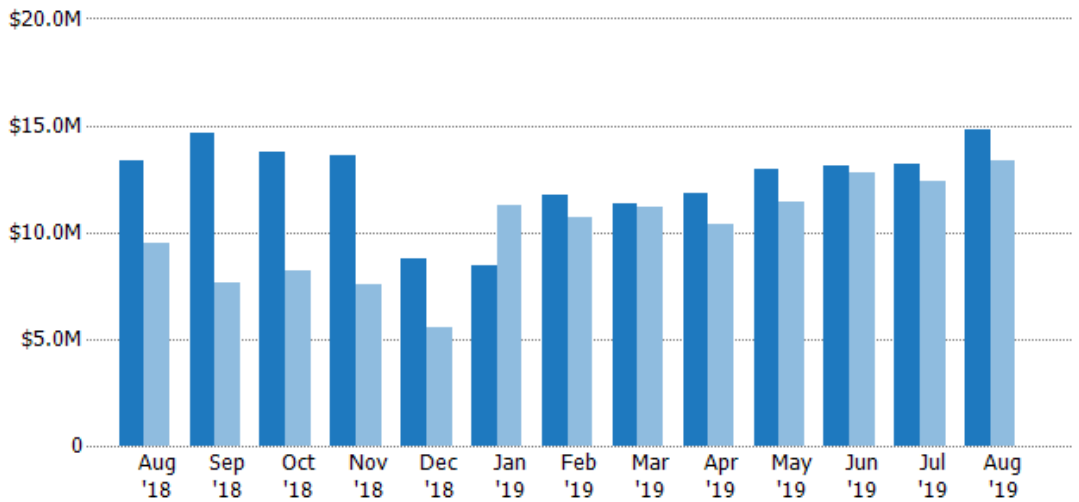
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	31	34	32	31	28	28	24	23	23	27	29	31	32
Prior Year	38	32	33	32	25	30	27	29	24	27	30	28	31
Percent Change from Prior Year	-18%	6%	-3%	-3%	12%	-7%	-11%	-21%	-4%	0%	-3%	11%	3%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Aug '19	\$14.8M	10.9%
Aug '18	\$13.3M	40.6%
Aug '17	\$9.49M	-19.1%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$13.3M	\$14.6M	\$13.8M	\$13.6M	\$8.73M	\$8.48M	\$11.7M	\$11.4M	\$11.8M	\$13M	\$13.1M	\$13.2M	\$14.8M
Prior Year	\$9.49M	\$7.62M	\$8.19M	\$7.52M	\$5.55M	\$11.2M	\$10.7M	\$11.2M	\$10.4M	\$11.4M	\$12.8M	\$12.4M	\$13.3M
Percent Change from Prior Year	41%	92%	68%	80%	57%	-25%	10%	2%	14%	13%	2%	7%	11%

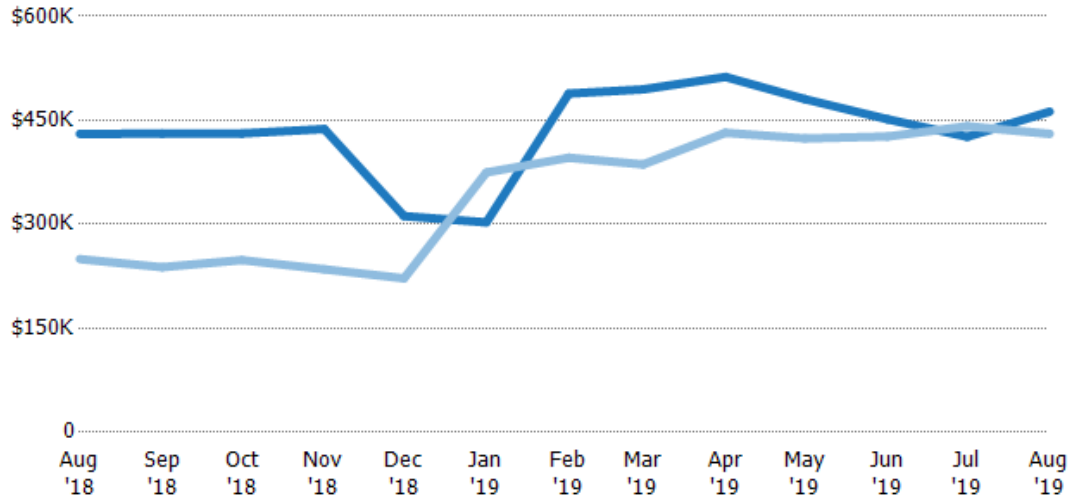
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$462K	7.4%
Aug '18	\$430K	72.3%
Aug '17	\$250K	-0.8%



Current Year	\$430K	\$431K	\$431K	\$437K	\$312K	\$303K	\$489K	\$495K	\$513K	\$480K	\$452K	\$426K	\$462K
Prior Year	\$250K	\$238K	\$248K	\$235K	\$222K	\$375K	\$396K	\$386K	\$432K	\$424K	\$427K	\$441K	\$430K
Percent Change from Prior Year	72%	81%	74%	86%	40%	-19%	23%	28%	19%	13%	6%	-3%	7%

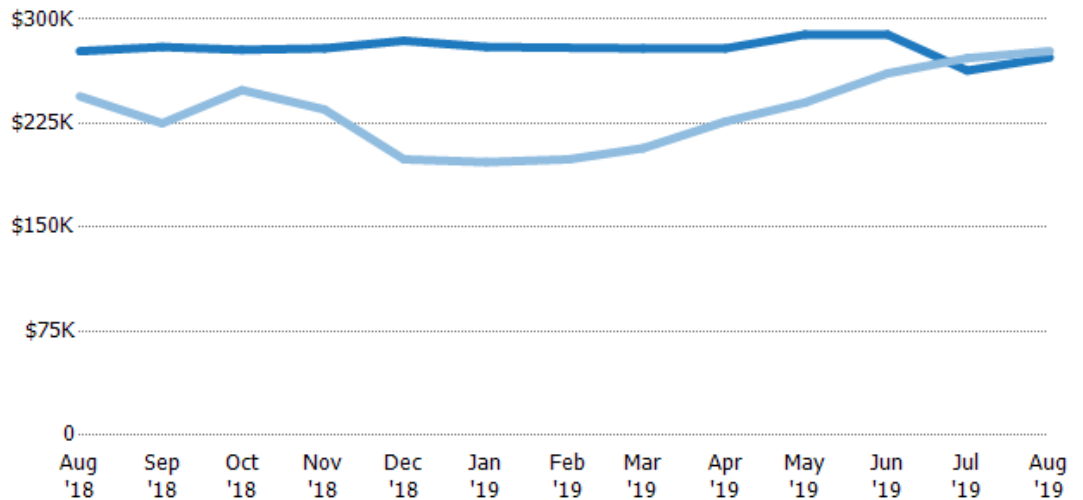
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$272K	-1.6%
Aug '18	\$277K	13.3%
Aug '17	\$244K	-8%



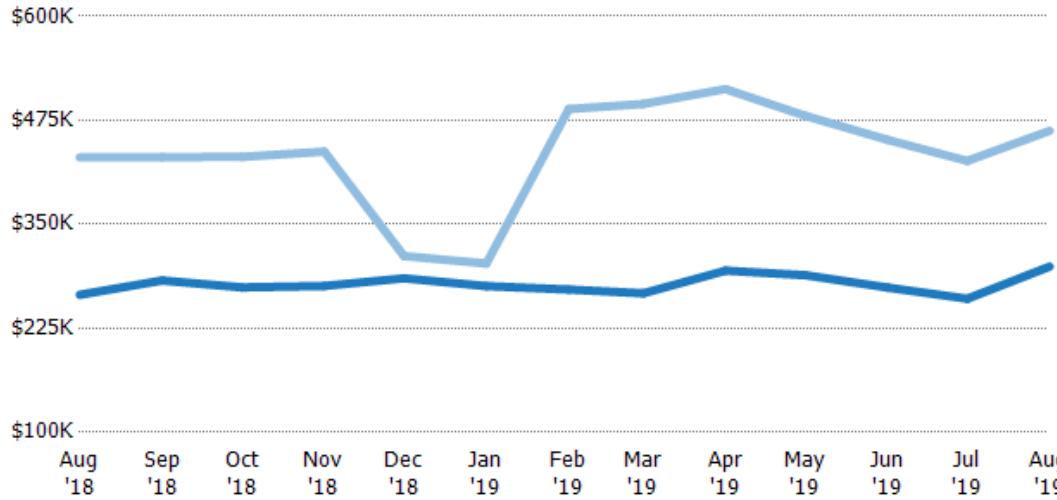
Current Year	\$277K	\$280K	\$278K	\$279K	\$285K	\$280K	\$280K	\$279K	\$279K	\$289K	\$289K	\$263K	\$272K
Prior Year	\$244K	\$225K	\$249K	\$235K	\$199K	\$197K	\$199K	\$207K	\$226K	\$240K	\$261K	\$272K	\$277K
Percent Change from Prior Year	13%	24%	12%	19%	43%	42%	40%	35%	23%	20%	11%	-3%	-2%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



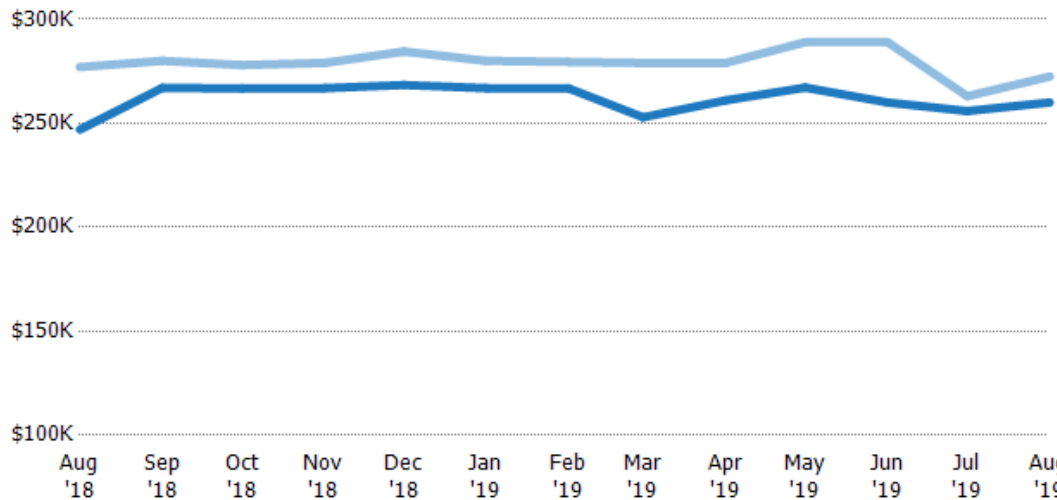
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$265K	\$282K	\$274K	\$276K	\$285K	\$276K	\$272K	\$267K	\$294K	\$289K	\$274K	\$261K	\$299K
Avg Listing Price	\$430K	\$431K	\$431K	\$437K	\$312K	\$303K	\$489K	\$495K	\$513K	\$480K	\$452K	\$426K	\$462K
Avg Listing Price as a % of Avg Est Value	162%	153%	157%	159%	109%	110%	180%	185%	174%	166%	165%	164%	155%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$247K	\$267K	\$267K	\$267K	\$268K	\$267K	\$267K	\$253K	\$261K	\$267K	\$260K	\$256K	\$260K
Median Listing Price	\$277K	\$280K	\$278K	\$279K	\$285K	\$280K	\$280K	\$279K	\$279K	\$289K	\$289K	\$263K	\$272K
Med Listing Price as a % of Med Est Value	112%	105%	104%	105%	106%	105%	105%	110%	107%	108%	111%	103%	105%

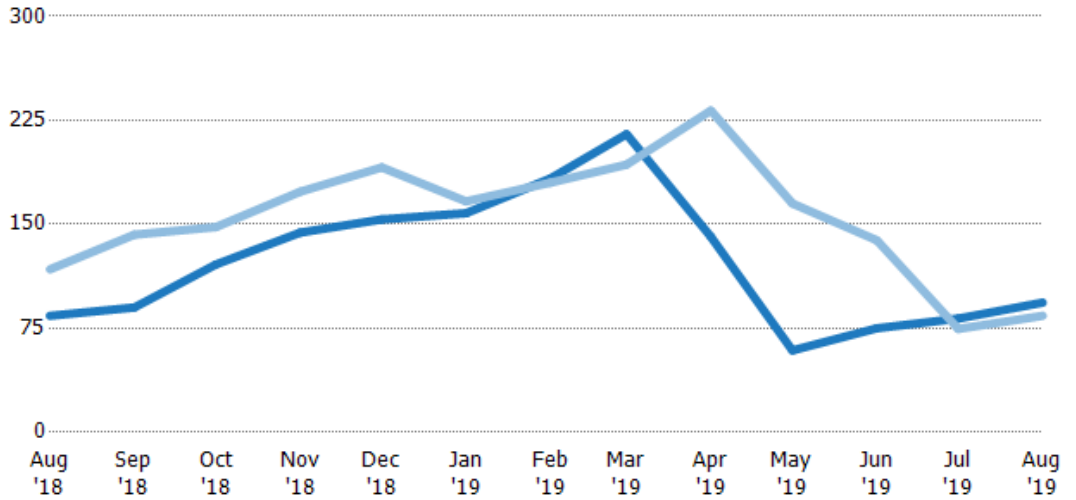
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Aug '19	93.5	11.3%
Aug '18	84	-28.5%
Aug '17	118	3%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	84	90	121	144	154	158	183	215	141	59	75	82	93.5
Prior Year	118	143	148	174	191	167	180	193	232	165	139	74.5	84
Percent Change from Prior Year	-29%	-37%	-18%	-17%	-20%	-5%	2%	11%	-39%	-64%	-46%	10%	11%

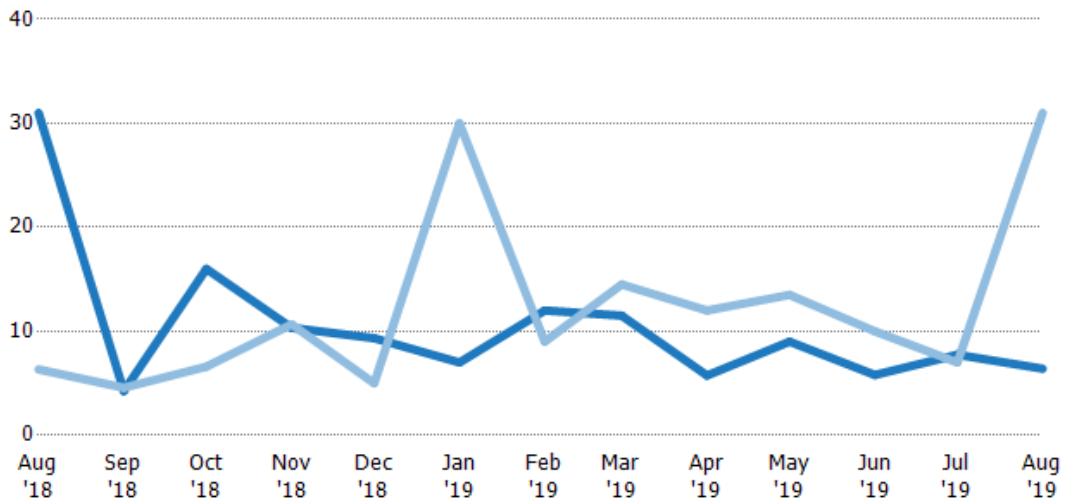
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Aug '19	6.4	-79.4%
Aug '18	31	389.5%
Aug '17	6.33	63.2%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	31	4.25	16	10.3	9.33	7	12	11.5	5.75	9	5.8	7.75	6.4
Prior Year	6.33	4.57	6.6	10.7	5	30	9	14.5	12	13.5	10	7	31
Percent Change from Prior Year	389%	-7%	142%	-3%	87%	-77%	33%	-21%	-52%	-33%	-42%	11%	-79%

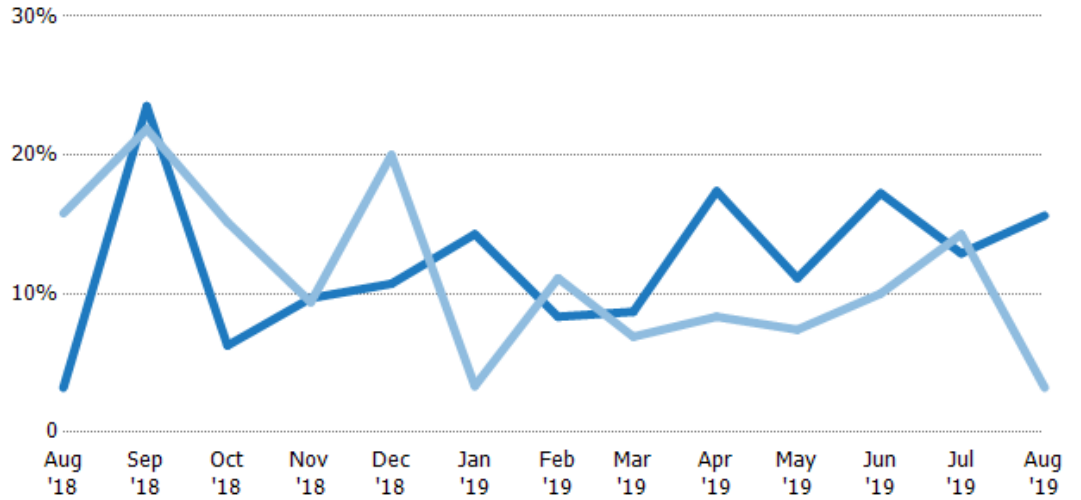
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Aug '19	16%	-12.4%
Aug '18	3%	12.6%
Aug '17	16%	-38.7%



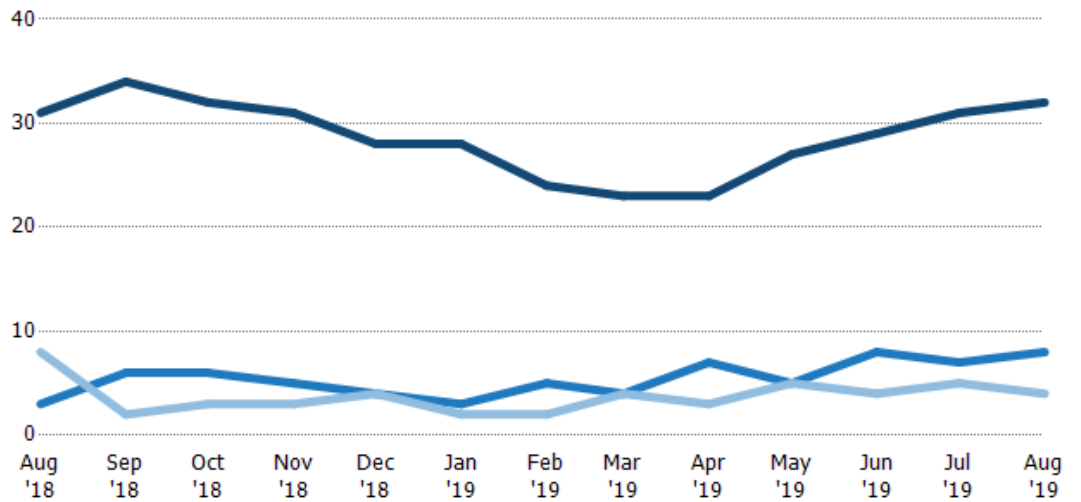
Current Year	3%	24%	6%	10%	11%	14%	8%	9%	17%	11%	17%	13%	16%
Prior Year	16%	22%	15%	9%	20%	3%	11%	7%	8%	7%	10%	14%	3%
Change from Prior Year	13%	-2%	9%	0%	9%	-11%	3%	-2%	-9%	-4%	-7%	1%	-12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	31	34	32	31	28	28	24	23	23	27	29	31	32
Pending	3	6	6	5	4	3	5	4	7	5	8	7	8
Sold	8	2	3	3	4	2	2	4	3	5	4	5	4

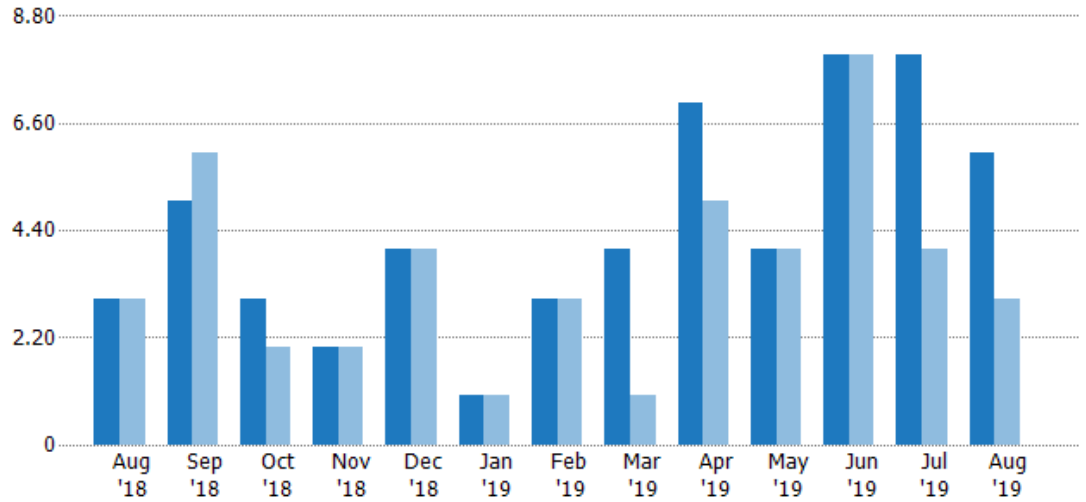
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	6	100%
Aug '18	3	0%
Aug '17	3	-33.3%



Current Year	3	5	3	2	4	1	3	4	7	4	8	8	6
Prior Year	3	6	2	2	4	1	3	1	5	4	8	4	3
Percent Change from Prior Year	0%	-17%	50%	0%	0%	0%	0%	300%	40%	0%	0%	100%	100%

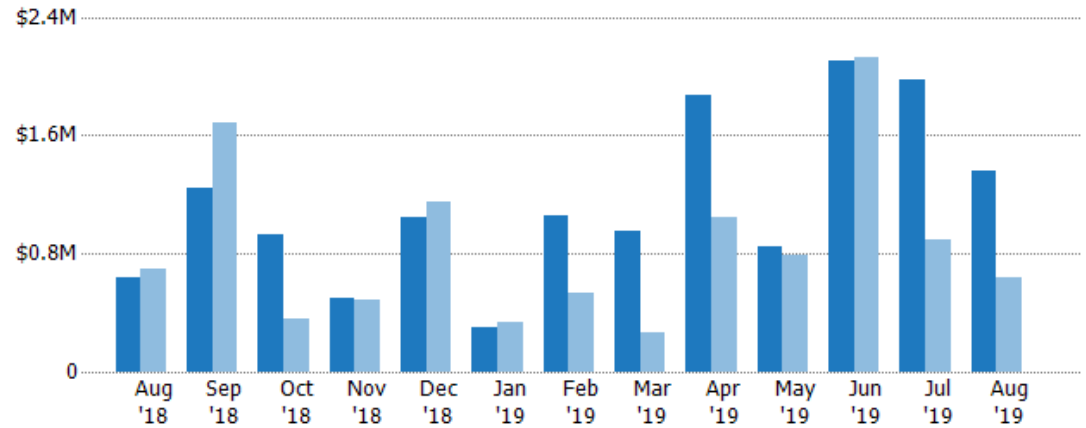
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$1.36M	111.9%
Aug '18	\$641K	-7.6%
Aug '17	\$694K	-37.3%



Current Year	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K	\$2.1M	\$1.98M	\$1.36M
Prior Year	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$897K	\$641K
Percent Change from Prior Year	-8%	-27%	159%	1%	-10%	-12%	98%	251%	80%	7%	-1%	121%	112%

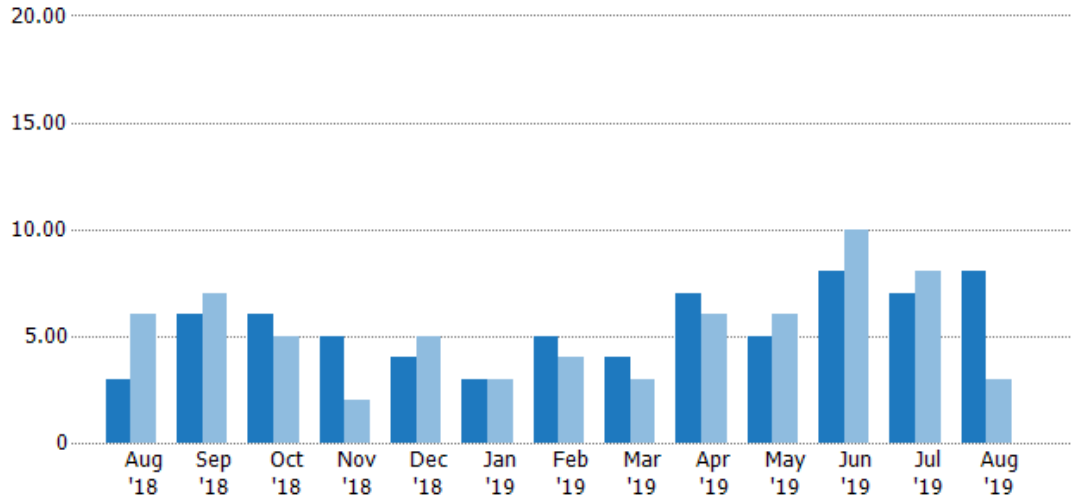
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	8	166.7%
Aug '18	3	-50%
Aug '17	6	16.7%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	3	6	6	5	4	3	5	4	7	5	8	7	8
Prior Year	6	7	5	2	5	3	4	3	6	6	10	8	3
Percent Change from Prior Year	-50%	-14%	20%	150%	-20%	0%	25%	33%	17%	-17%	-20%	-13%	167%

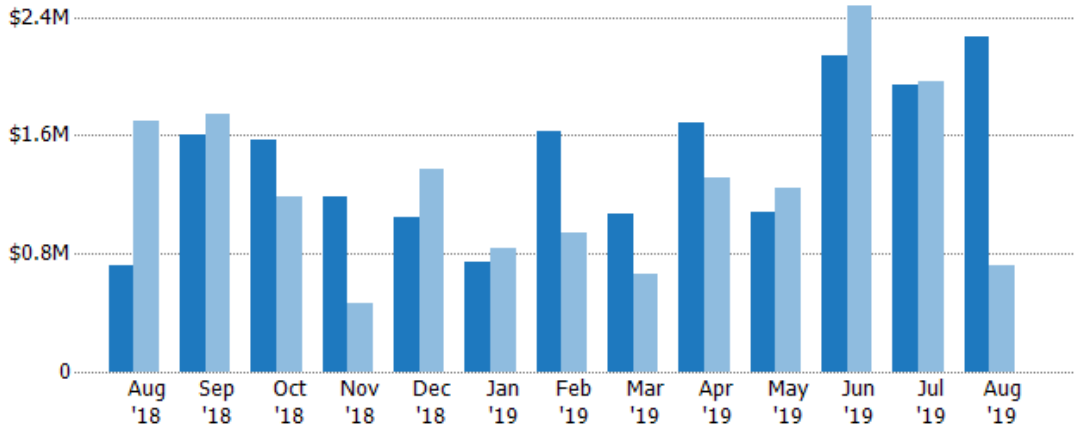
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$2.27M	213.1%
Aug '18	\$724K	-57.2%
Aug '17	\$1.69M	4.6%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.08M	\$2.14M	\$1.94M	\$2.27M
Prior Year	\$1.69M	\$1.75M	\$1.18M	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.97M	\$724K
Percent Change from Prior Year	-57%	-8%	32%	156%	-24%	-12%	73%	60%	29%	-14%	-13%	-1%	213%

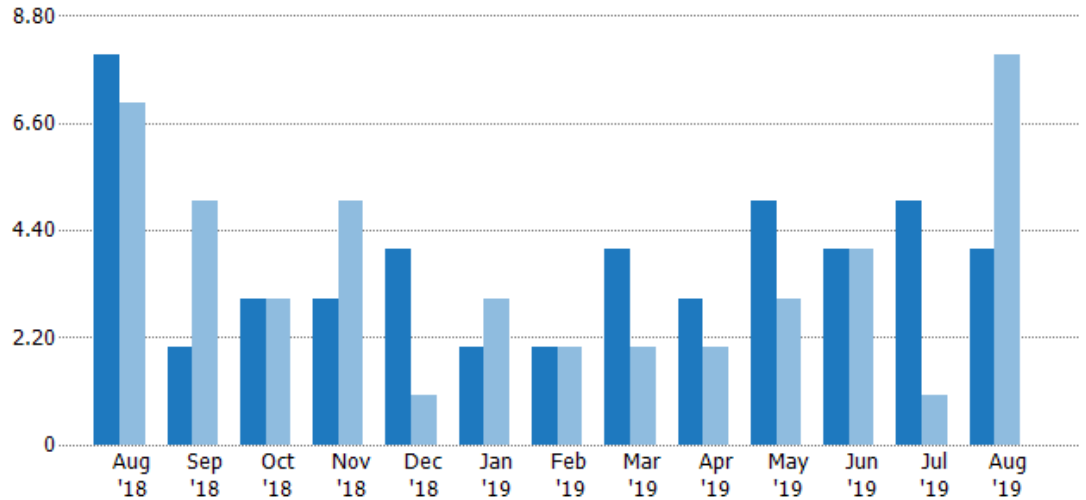
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	4	-50%
Aug '18	8	14.3%
Aug '17	7	-14.3%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	8	2	3	3	4	2	2	4	3	5	4	5	4
Prior Year	7	5	3	5	1	3	2	2	2	3	4	1	8
Percent Change from Prior Year	14%	-60%	0%	-40%	300%	-33%	0%	100%	50%	67%	0%	400%	-50%

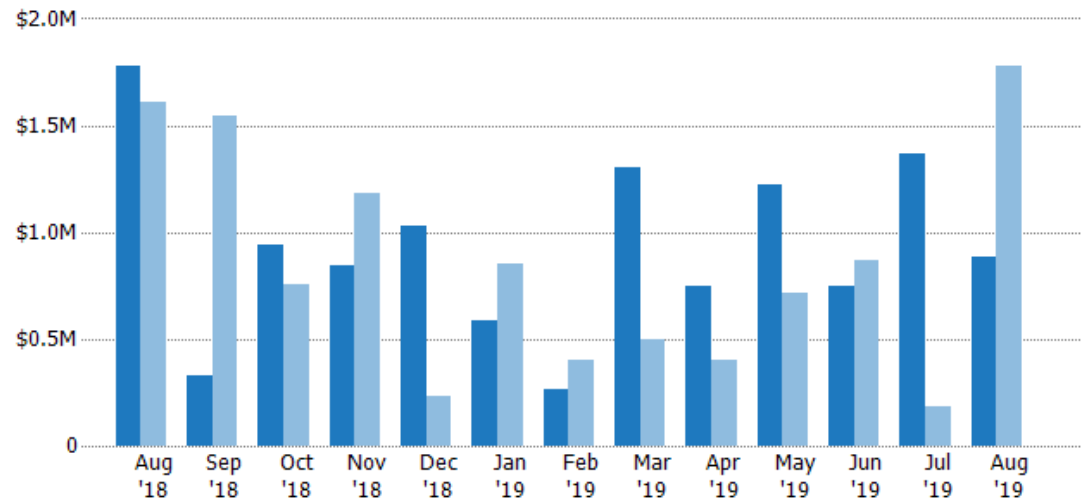
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$887K	-50.1%
Aug '18	\$1.78M	10.4%
Aug '17	\$1.61M	-0.5%



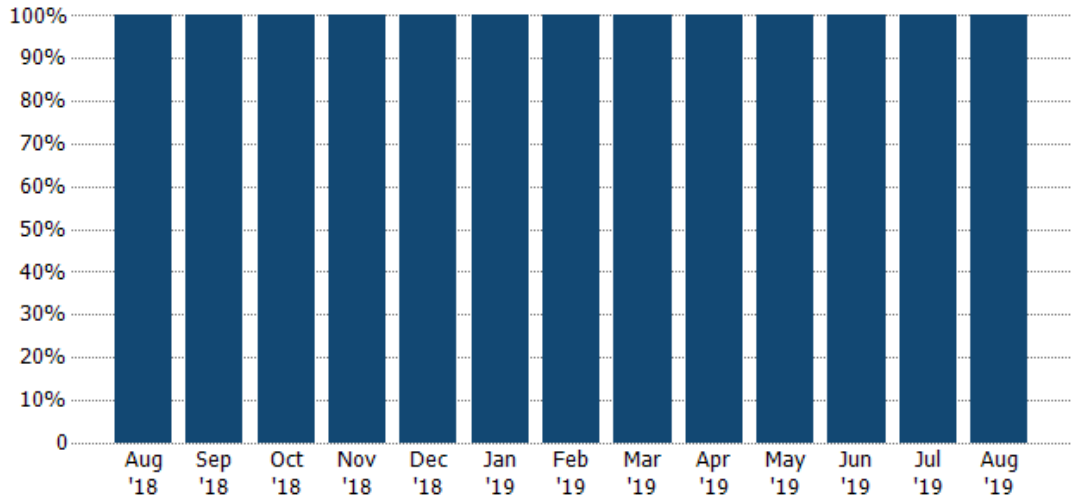
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$1.78M	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.37M	\$887K
Prior Year	\$1.61M	\$1.55M	\$756K	\$1.18M	\$234K	\$853K	\$399K	\$500K	\$399K	\$714K	\$870K	\$183K	\$1.78M
Percent Change from Prior Year	10%	-79%	25%	-29%	340%	-32%	-33%	161%	87%	71%	-14%	649%	-50%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

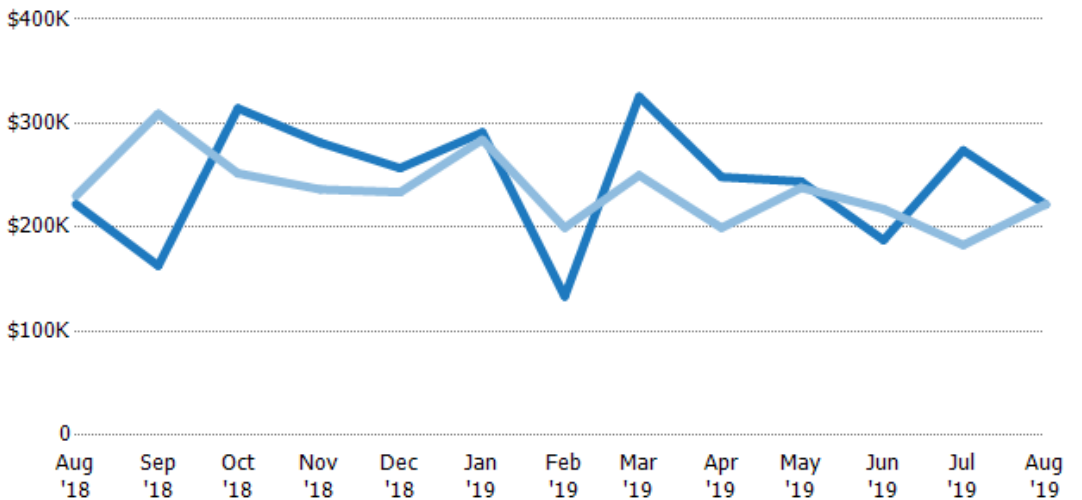
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Aug '19	\$222K	-0.2%
Aug '18	\$222K	-3.4%
Aug '17	\$230K	16%

■ Current Year	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K
■ Prior Year	\$230K	\$309K	\$252K	\$236K	\$234K	\$284K	\$200K	\$250K	\$200K	\$238K	\$218K	\$183K	\$222K
Percent Change from Prior Year	-3%	-47%	25%	19%	10%	2%	-33%	30%	24%	3%	-14%	50%	0%

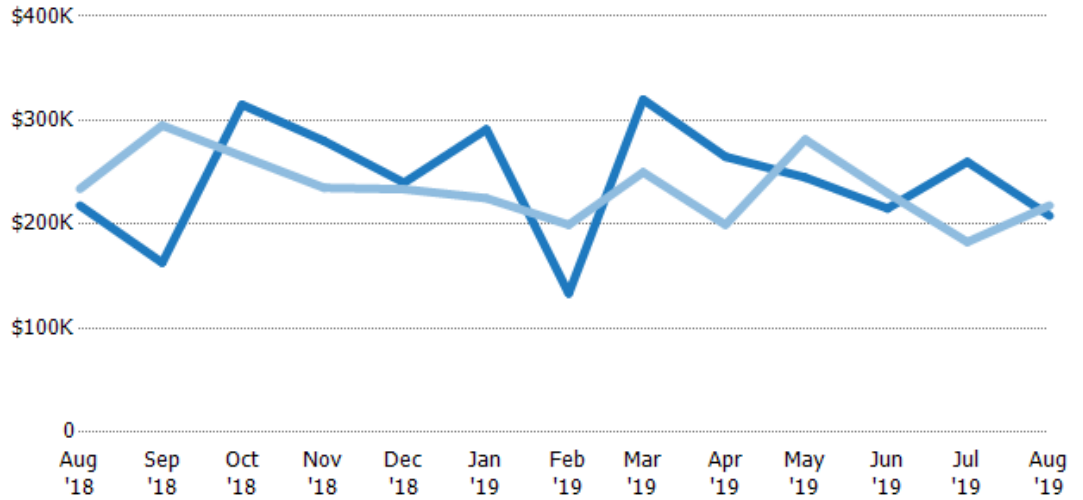
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$208K	-4.5%
Aug '18	\$218K	-6.8%
Aug '17	\$234K	12%



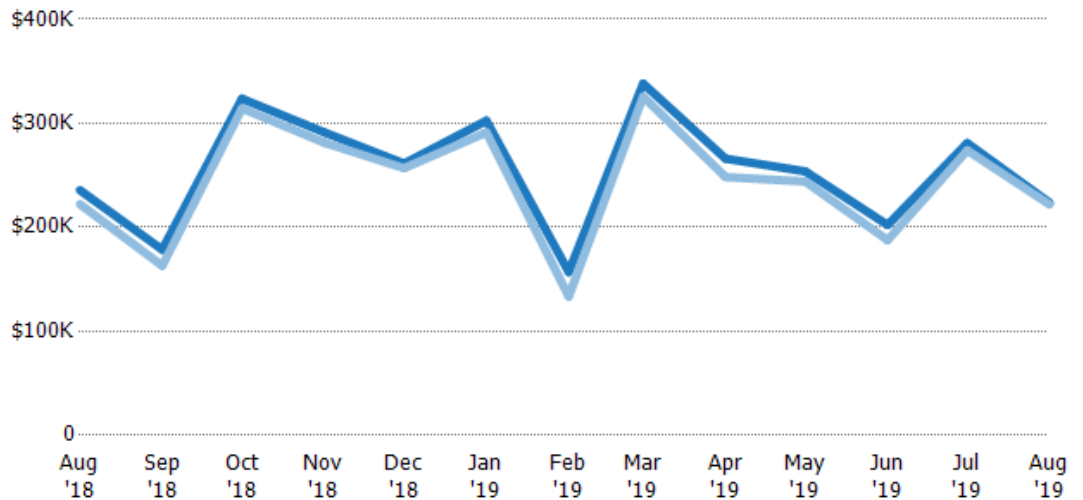
Current Year	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K
Prior Year	\$234K	\$295K	\$266K	\$235K	\$234K	\$225K	\$200K	\$250K	\$200K	\$282K	\$230K	\$183K	\$218K
Percent Change from Prior Year	-7%	-45%	19%	19%	3%	29%	-33%	28%	33%	-13%	-6%	42%	-5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



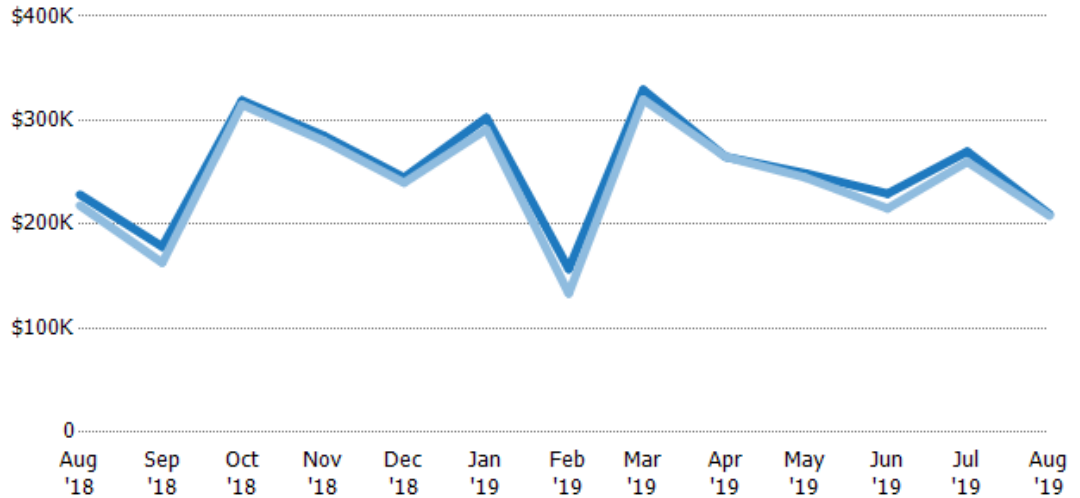
Avg List Price	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K
Avg Sales Price	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$274K	\$222K
Avg Sales Price as a % of Avg List Price	94%	91%	97%	97%	98%	96%	85%	96%	93%	96%	93%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



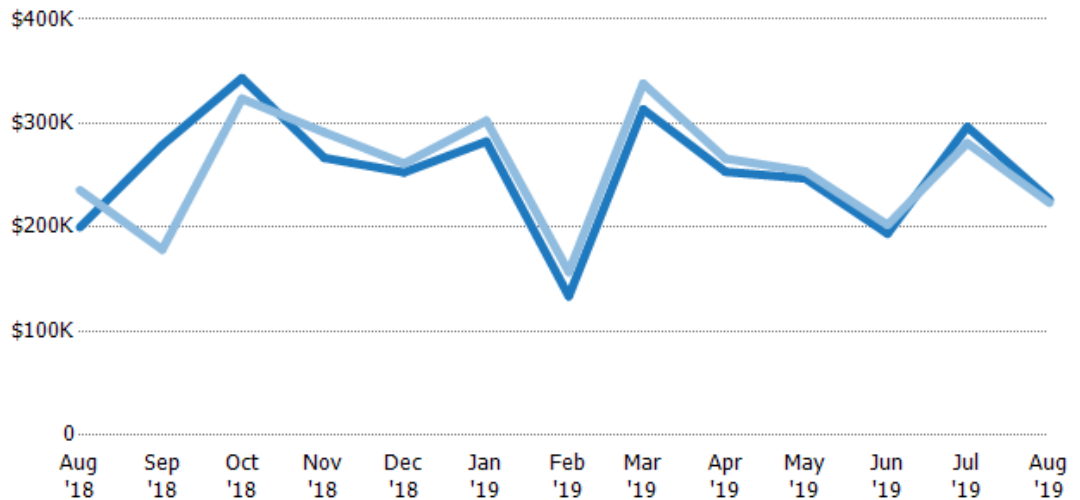
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median List Price	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K
Median Sales Price	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$260K	\$208K
Med Sales Price as a % of Med List Price	95%	91%	99%	98%	98%	96%	85%	97%	100%	98%	94%	96%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



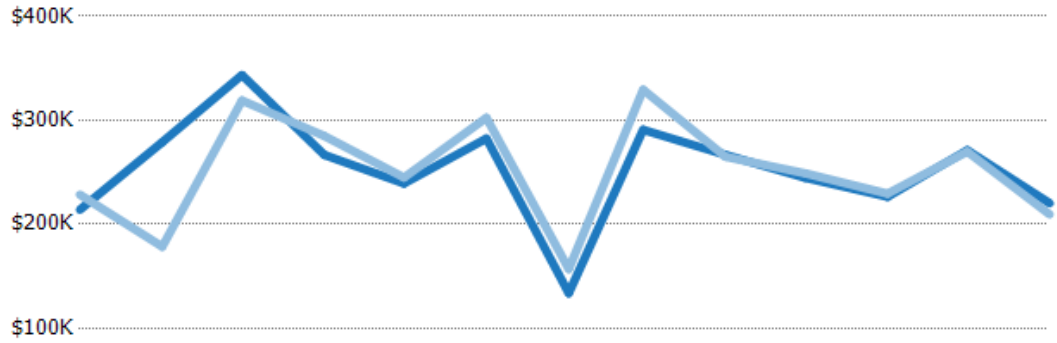
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$200K	\$279K	\$344K	\$267K	\$253K	\$282K	\$134K	\$313K	\$253K	\$247K	\$194K	\$297K	\$227K
Avg Sales Price	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$157K	\$338K	\$266K	\$254K	\$202K	\$281K	\$224K
Avg Sales Price as a % of Avg Est Value	118%	64%	94%	109%	103%	107%	117%	108%	105%	103%	104%	95%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$214K	\$279K	\$344K	\$267K	\$239K	\$282K	\$134K	\$291K	\$267K	\$245K	\$227K	\$271K	\$220K
Median Sales Price	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$157K	\$329K	\$265K	\$249K	\$229K	\$270K	\$210K
Med Sales Price as a % of Med Est Value	107%	64%	93%	107%	102%	107%	117%	113%	99%	102%	101%	100%	95%