

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	27	-63%	114	133	-14.3%
New Listing Volume	\$2,144,800	\$6,935,320	-69.1%	\$33,026,800	\$34,689,220	-4.8%
Active Listing Count	61	82	-25.6%	N/A	N/A	
Active Listing Volume	\$18,175,200	\$22,369,007	-18.7%	N/A	N/A	
Average Listing Price	\$297,954	\$272,793	+9.2%	\$291,577	\$277,449	+5.1%
Median Listing Price	\$249,000	\$239,450	+4%	\$236,325	\$231,277	+2.2%
Median Days in RPR	100	105.5	-5.2%	103.48	118.89	-13%
Months of Inventory	3.8	6.8	-44.2%	6.5	8	-18.8%
Absorption Rate	26.23%	14.63%	+11.6%	15.4%	12.5%	+2.9%
Sales Activity Charts Metrics						
New Pending Sales Count	12	20	-40%	109	101	+7.9%
New Pending Sales Volume	\$4,059,400	\$5,457,300	-25.6%	\$28,828,458	\$24,886,699	+15.8%
Pending Sales Count	24	32	-25%	N/A	N/A	
Pending Sales Volume	\$8,912,500	\$8,254,000	+8%	N/A	N/A	
Closed Sales Count	17	13	+30.8%	81	77	+5.2%
Closed Sales Volume	\$4,380,600	\$3,196,100	+37.1%	\$18,499,115	\$18,367,688	+0.7%
Average Sales Price	\$257,682	\$245,854	+4.8%	\$228,384	\$238,541	-4.3%
Median Sales Price	\$250,000	\$209,000	+19.6%	\$205,463	\$206,904	-0.7%

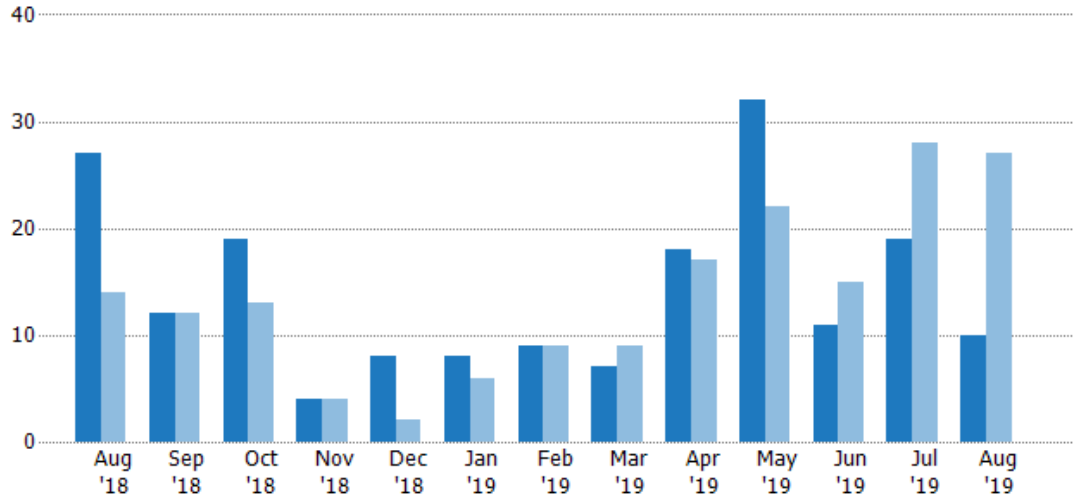
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Aug '19	10	-63%
Aug '18	27	92.9%
Aug '17	14	-21.4%



Current Year	27	12	19	4	8	8	9	7	18	32	11	19	10
Prior Year	14	12	13	4	2	6	9	9	17	22	15	28	27
Percent Change from Prior Year	93%	0%	46%	0%	300%	33%	0%	-22%	6%	45%	-27%	-32%	-63%

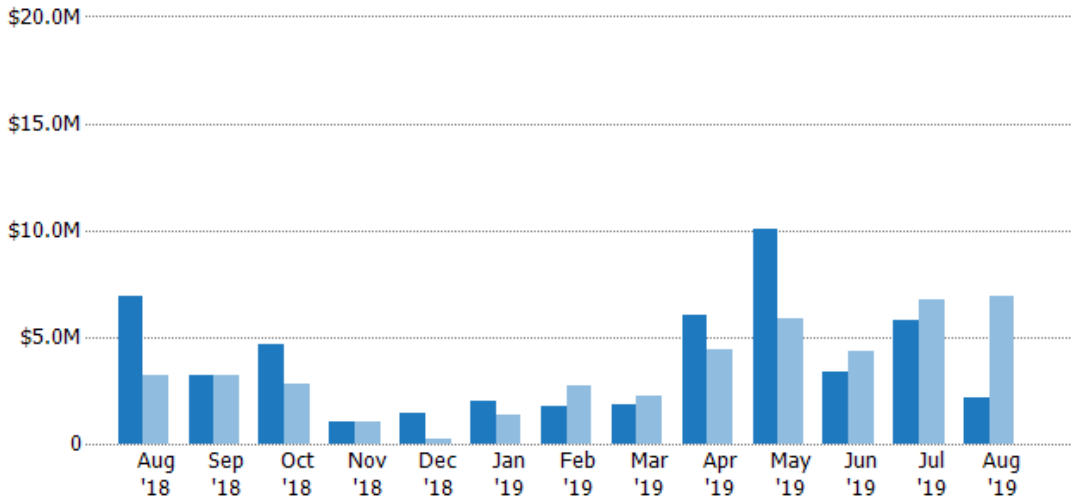
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$2.14M	-69.1%
Aug '18	\$6.94M	117.7%
Aug '17	\$3.19M	-36%



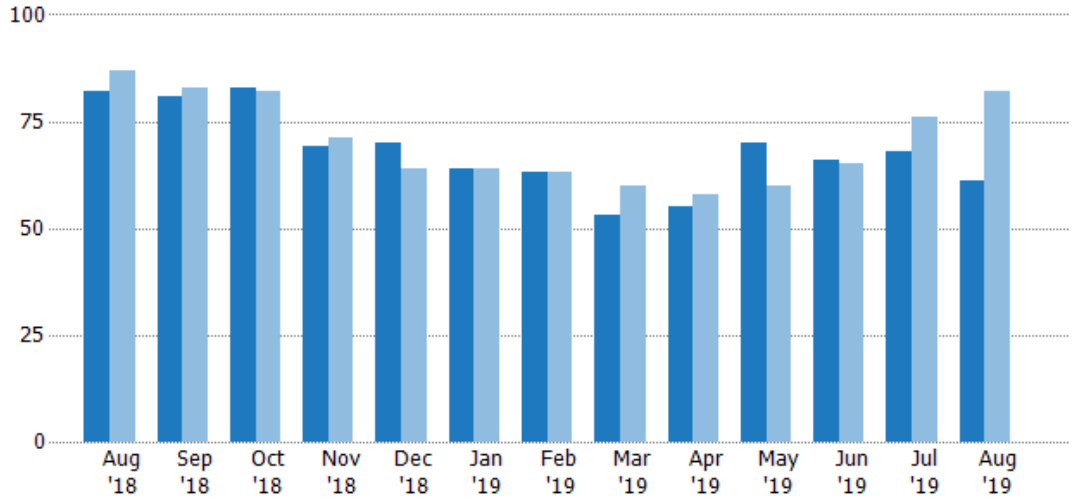
Current Year	\$6.94M	\$3.21M	\$4.7M	\$1.07M	\$1.46M	\$2.03M	\$1.78M	\$1.88M	\$6.01M	\$10M	\$3.35M	\$5.82M	\$2.14M
Prior Year	\$3.19M	\$3.24M	\$2.8M	\$1.04M	\$250K	\$1.39M	\$2.76M	\$2.24M	\$4.42M	\$5.89M	\$4.32M	\$6.73M	\$6.94M
Percent Change from Prior Year	118%	-1%	67%	3%	485%	45%	-35%	-16%	36%	70%	-23%	-14%	-69%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



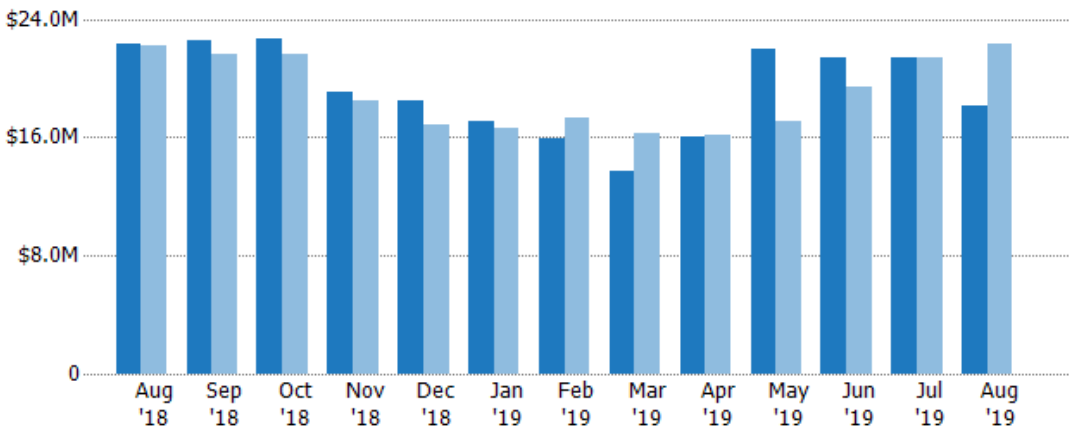
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	82	81	83	69	70	64	63	53	55	70	66	68	61
Prior Year	87	83	82	71	64	64	63	60	58	60	65	76	82
Percent Change from Prior Year	-6%	-2%	1%	-3%	9%	0%	0%	-12%	-5%	17%	2%	-11%	-26%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$22.4M	\$22.5M	\$22.7M	\$19M	\$18.5M	\$17.1M	\$16M	\$13.7M	\$16M	\$22M	\$21.4M	\$21.3M	\$18.2M
Prior Year	\$22.2M	\$21.6M	\$21.6M	\$18.5M	\$16.8M	\$16.6M	\$17.3M	\$16.3M	\$16.1M	\$17M	\$19.4M	\$21.4M	\$22.4M
Percent Change from Prior Year	1%	4%	5%	3%	10%	3%	-8%	-16%	-1%	29%	10%	0%	-19%

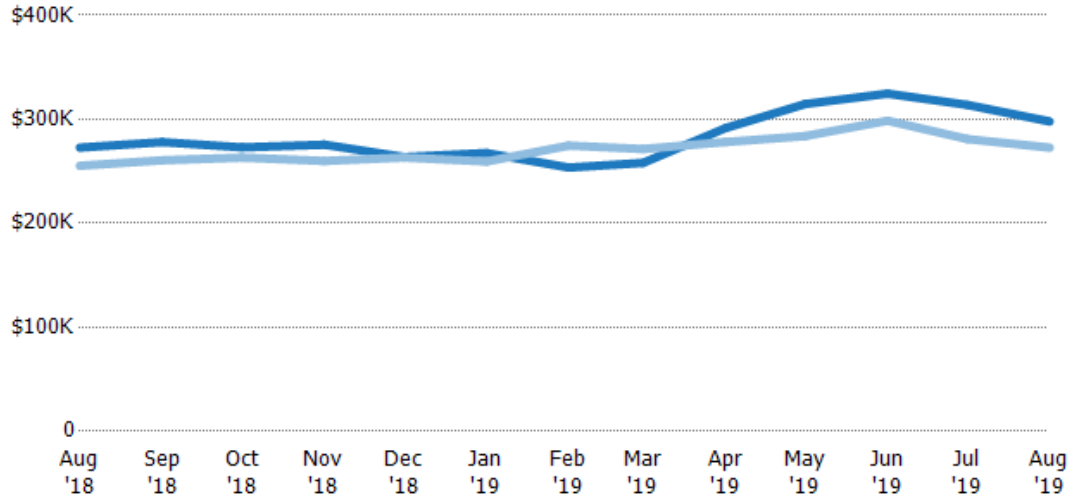
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '19	\$298K	9.2%
Aug '18	\$273K	6.9%
Aug '17	\$255K	-6.2%



Current Year	\$273K	\$278K	\$273K	\$276K	\$264K	\$268K	\$254K	\$258K	\$292K	\$315K	\$325K	\$314K	\$298K
Prior Year	\$255K	\$261K	\$263K	\$260K	\$263K	\$259K	\$275K	\$271K	\$278K	\$284K	\$299K	\$281K	\$273K
Percent Change from Prior Year	7%	7%	4%	6%	0%	3%	-8%	-5%	5%	11%	9%	12%	9%

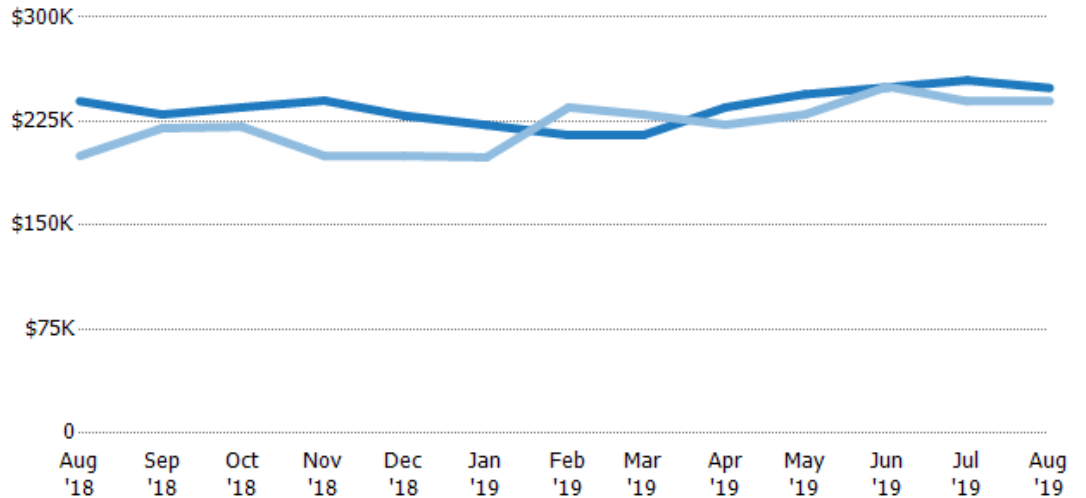
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '19	\$249K	4%
Aug '18	\$239K	19.7%
Aug '17	\$200K	6%



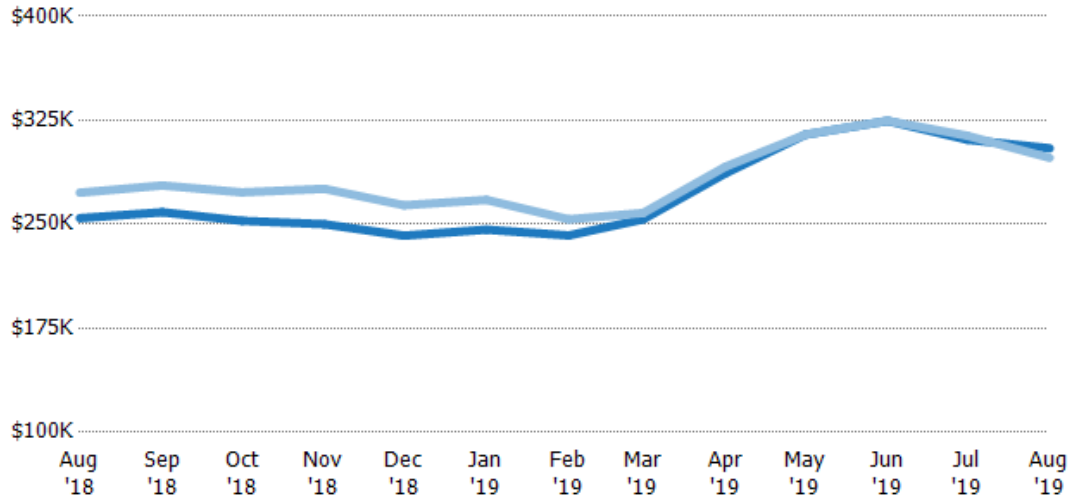
Current Year	\$239K	\$230K	\$235K	\$240K	\$229K	\$222K	\$215K	\$215K	\$235K	\$244K	\$250K	\$255K	\$249K
Prior Year	\$200K	\$220K	\$221K	\$200K	\$200K	\$199K	\$235K	\$230K	\$222K	\$230K	\$250K	\$239K	\$239K
Percent Change from Prior Year	20%	5%	6%	20%	15%	12%	-9%	-6%	6%	6%	0%	6%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



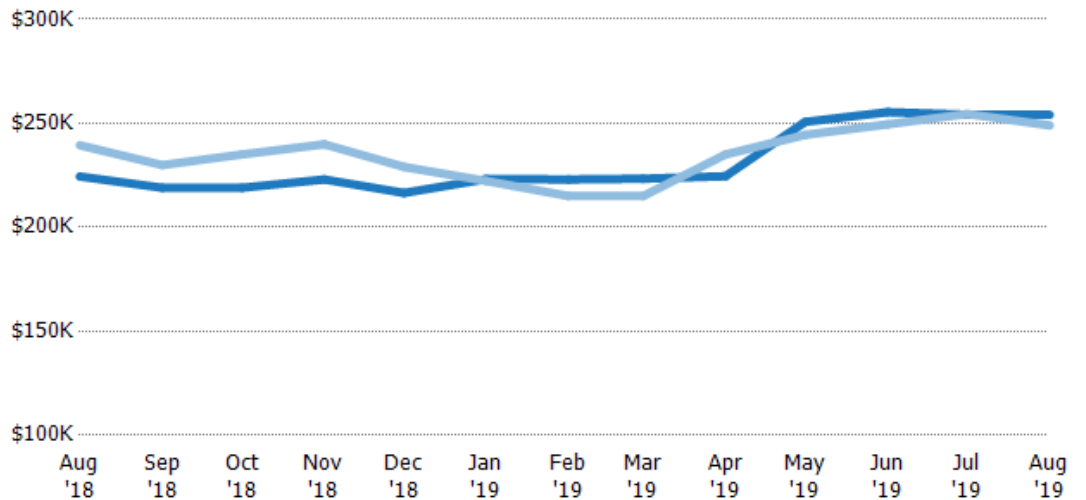
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$254K	\$259K	\$253K	\$250K	\$242K	\$246K	\$242K	\$254K	\$287K	\$315K	\$325K	\$311K	\$305K
Avg Listing Price	\$273K	\$278K	\$273K	\$276K	\$264K	\$268K	\$254K	\$258K	\$292K	\$315K	\$325K	\$314K	\$298K
Avg Listing Price as a % of Avg Est Value	107%	107%	108%	110%	109%	109%	105%	102%	102%	100%	100%	101%	98%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



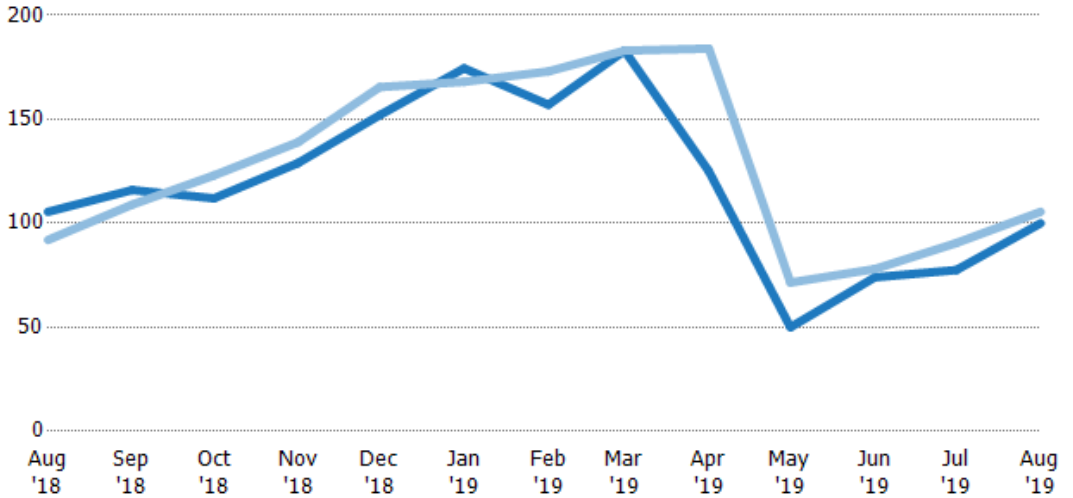
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$224K	\$219K	\$219K	\$223K	\$217K	\$223K	\$223K	\$223K	\$225K	\$251K	\$255K	\$254K	\$254K
Median Listing Price	\$239K	\$230K	\$235K	\$240K	\$229K	\$222K	\$215K	\$215K	\$235K	\$244K	\$250K	\$255K	\$249K
Med Listing Price as a % of Med Est Value	107%	105%	107%	108%	106%	100%	96%	96%	105%	98%	98%	100%	98%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Aug '19	100	-5.2%
Aug '18	106	14.7%
Aug '17	92	21.7%

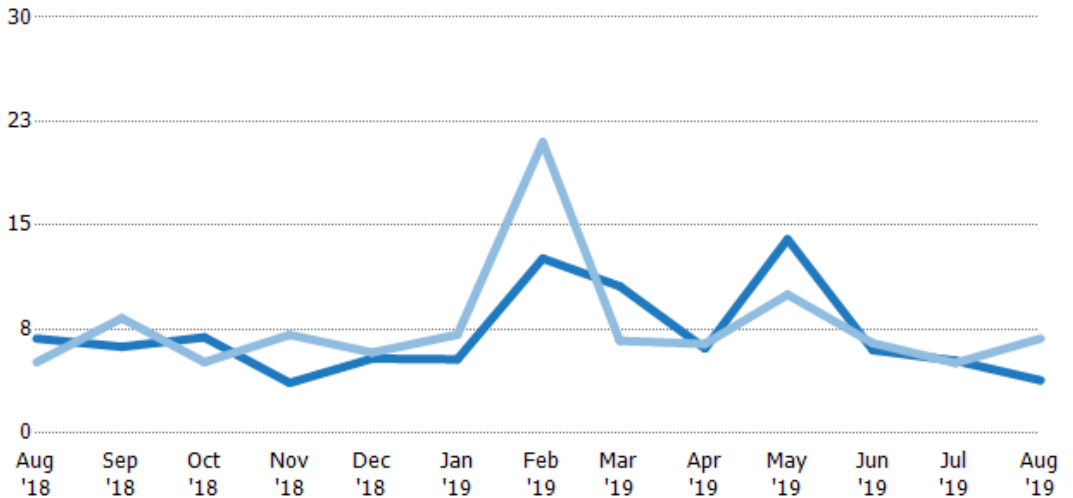
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	106	116	112	129	152	175	157	183	125	50	74	77.5	100
Prior Year	92	109	123	139	166	168	173	183	184	71.5	78	90.5	106
Percent Change from Prior Year	15%	6%	-9%	-7%	-8%	4%	-9%	0%	-32%	-30%	-5%	-14%	-5%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Aug '19	3.81	-44.2%
Aug '18	6.83	33.5%
Aug '17	5.12	97.6%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	6.83	6.23	6.92	3.63	5.38	5.33	12.6	10.6	6.11	14	6	5.23	3.81
Prior Year	5.12	8.3	5.13	7.1	5.82	7.11	21	6.67	6.44	10	6.5	5.07	6.83
Percent Change from Prior Year	34%	-25%	35%	-49%	-7%	-25%	-40%	59%	-5%	40%	-8%	3%	-44%

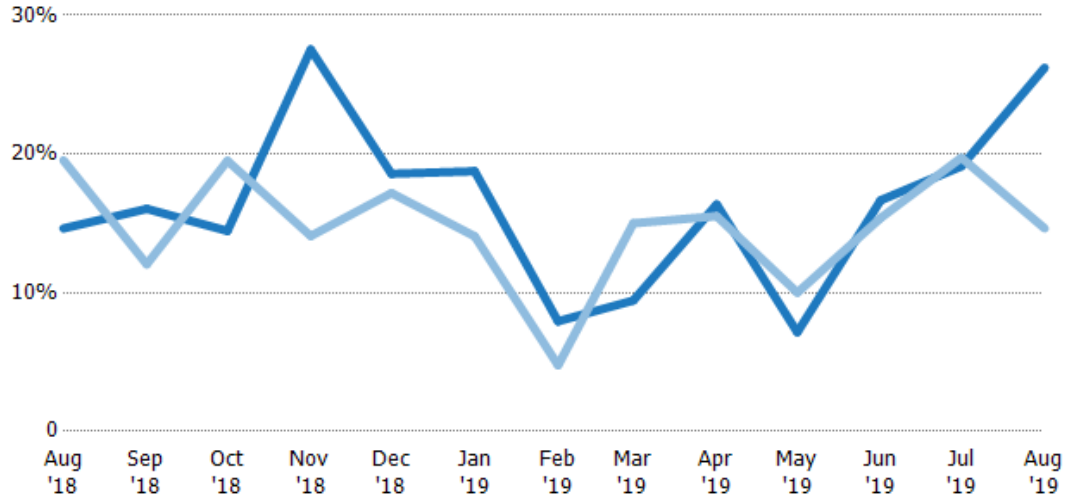
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Aug '19	26%	-11.6%
Aug '18	15%	4.9%
Aug '17	20%	-49.4%



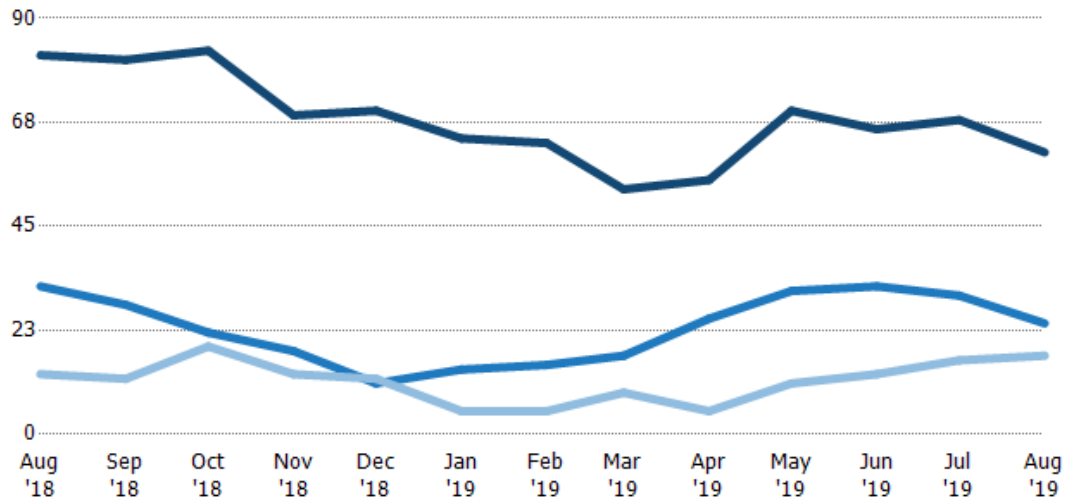
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	15%	16%	14%	28%	19%	19%	8%	9%	16%	7%	17%	19%	26%
Prior Year	20%	12%	20%	14%	17%	14%	5%	15%	16%	10%	15%	20%	15%
Change from Prior Year	5%	-4%	5%	-13%	-1%	-5%	-3%	6%	-1%	3%	-1%	1%	-12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



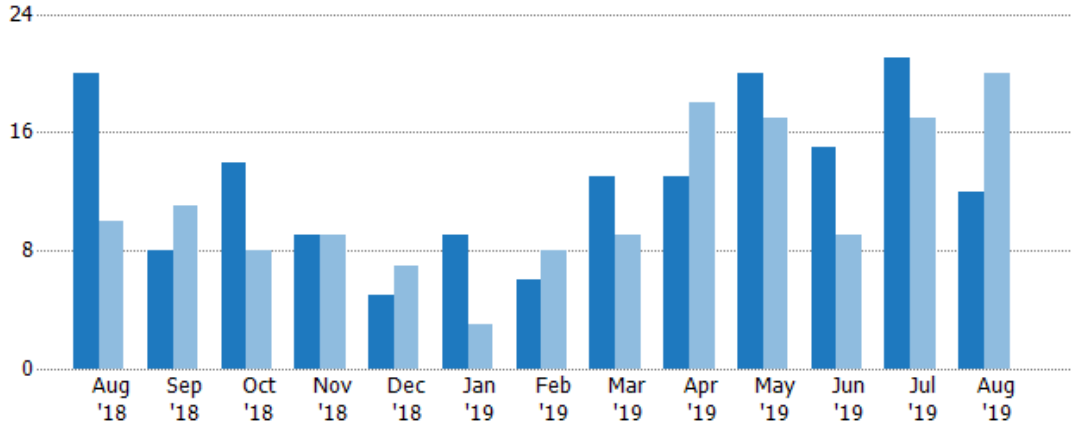
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Active	82	81	83	69	70	64	63	53	55	70	66	68	61
Pending	32	28	22	18	11	14	15	17	25	31	32	30	24
Sold	13	12	19	13	12	5	5	9	5	11	13	16	17

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



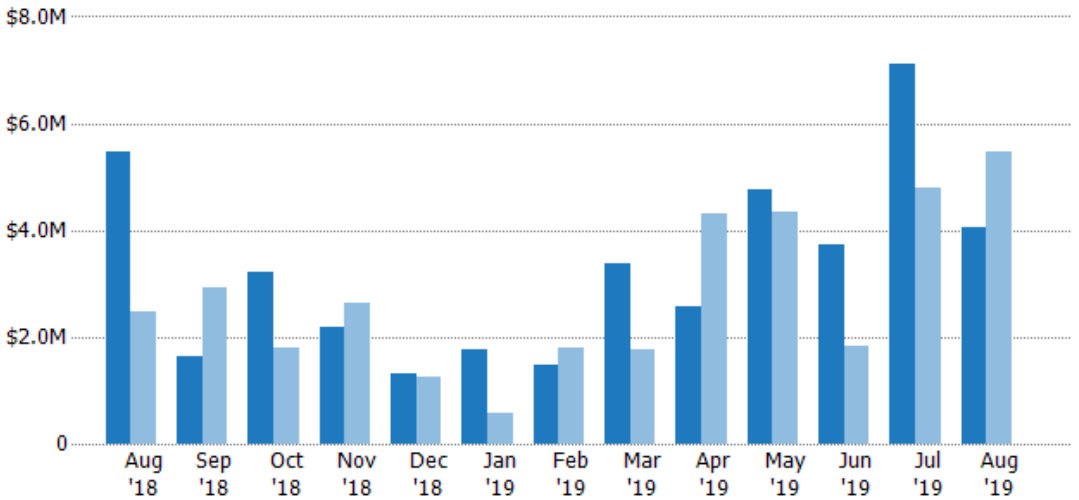
Month/Year	Count	% Chg.
Aug '19	12	-40%
Aug '18	20	100%
Aug '17	10	110%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



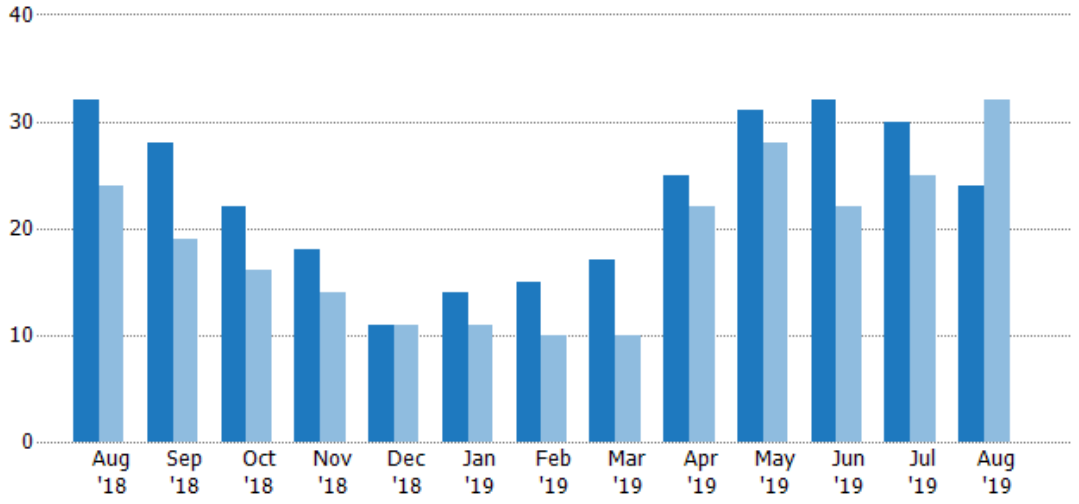
Month/Year	Volume	% Chg.
Aug '19	\$4.06M	-25.6%
Aug '18	\$5.46M	121.9%
Aug '17	\$2.46M	192.5%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Aug '19	24	-25%
Aug '18	32	33.3%
Aug '17	24	45.8%

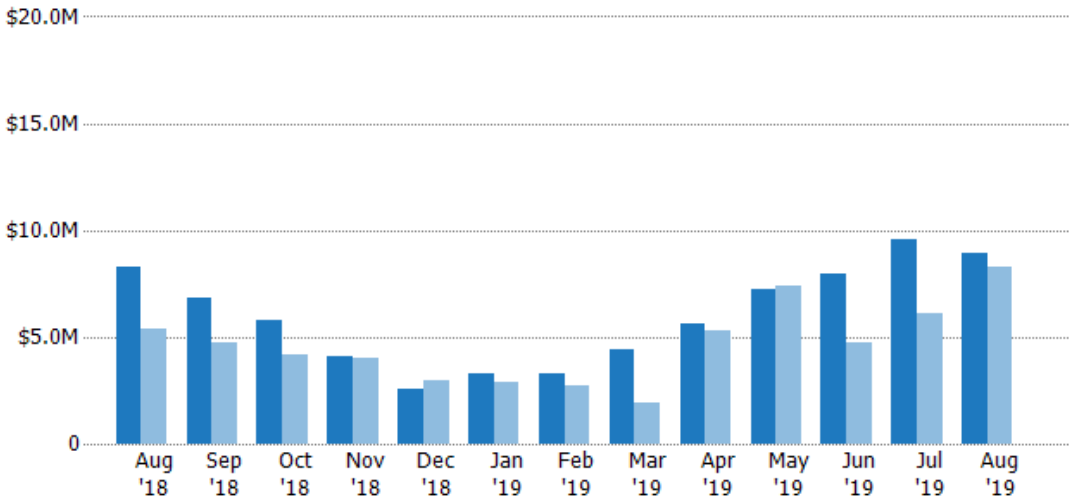
Current Year	32	28	22	18	11	14	15	17	25	31	32	30	24
Prior Year	24	19	16	14	11	11	10	10	22	28	22	25	32
Percent Change from Prior Year	33%	47%	38%	29%	0%	27%	50%	70%	14%	11%	45%	20%	-25%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Aug '19	\$8.91M	8%
Aug '18	\$8.25M	53.6%
Aug '17	\$5.37M	94.8%

Current Year	\$8.25M	\$6.86M	\$5.8M	\$4.13M	\$2.56M	\$3.31M	\$3.3M	\$4.4M	\$5.63M	\$7.26M	\$7.94M	\$9.58M	\$8.91M
Prior Year	\$5.37M	\$4.74M	\$4.14M	\$4.04M	\$2.98M	\$2.89M	\$2.74M	\$1.92M	\$5.33M	\$7.4M	\$4.76M	\$6.08M	\$8.25M
Percent Change from Prior Year	54%	45%	40%	2%	-14%	15%	20%	129%	6%	-2%	67%	58%	8%

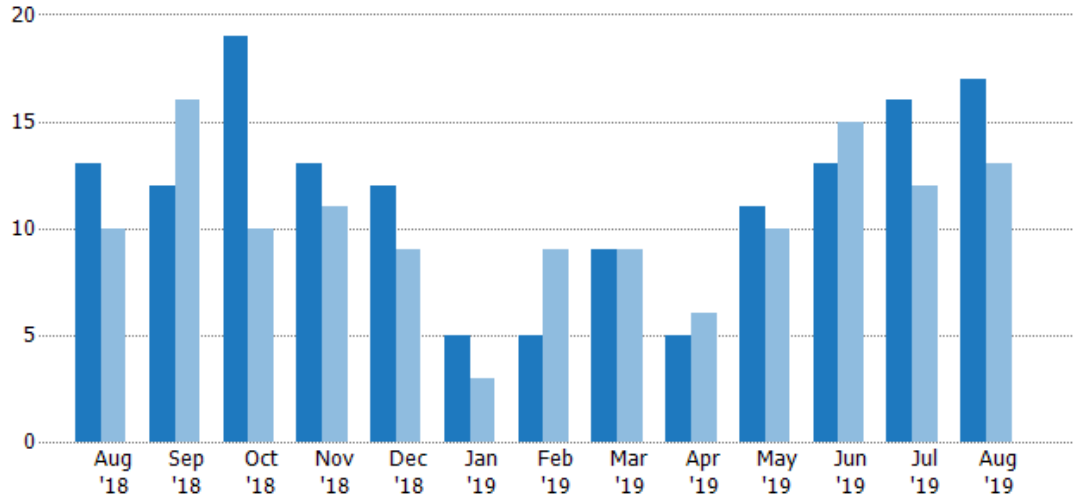
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Aug '19	17	30.8%
Aug '18	13	30%
Aug '17	10	30%



Current Year	13	12	19	13	12	5	5	9	5	11	13	16	17
Prior Year	10	16	10	11	9	3	9	9	6	10	15	12	13
Percent Change from Prior Year	30%	-25%	90%	18%	33%	67%	-44%	0%	-17%	10%	-13%	33%	31%

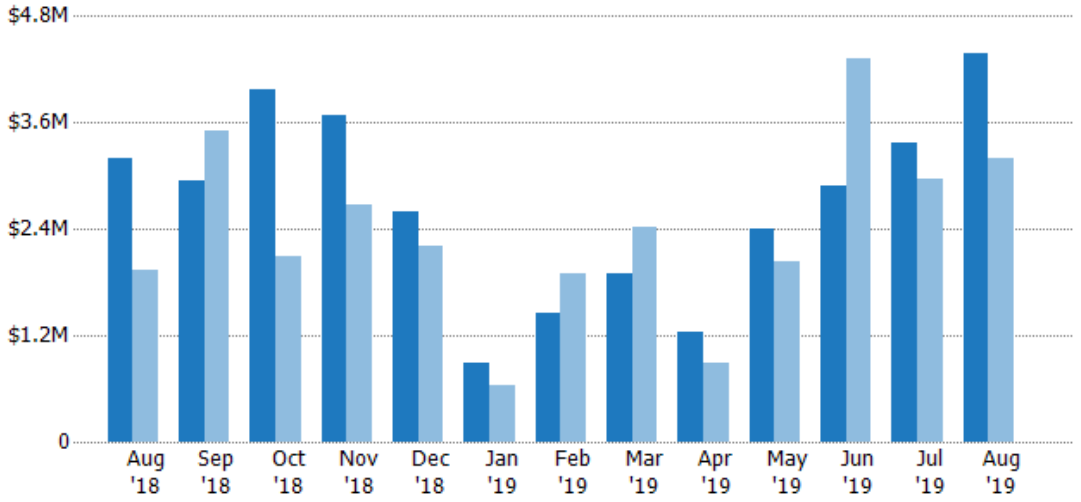
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$4.38M	37.1%
Aug '18	\$3.2M	65.2%
Aug '17	\$1.93M	90.5%



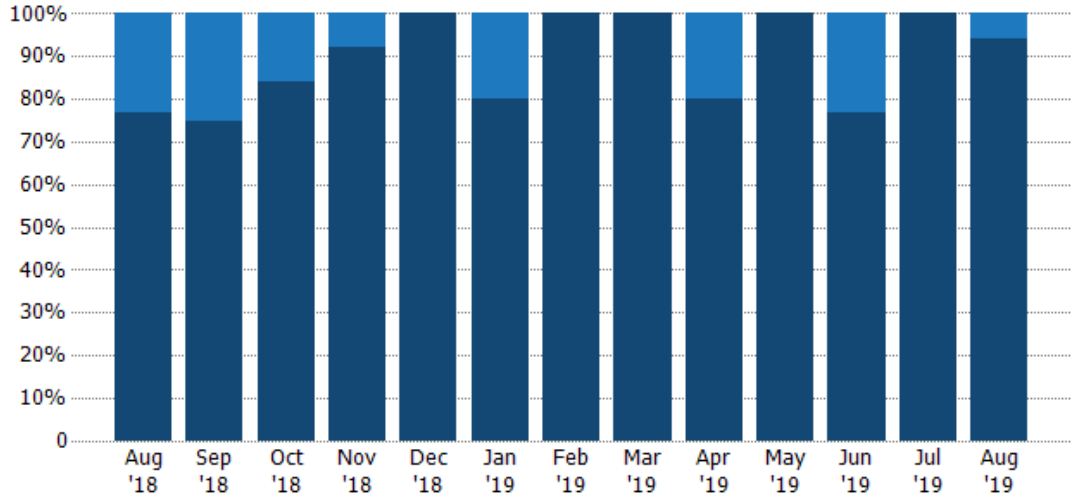
Current Year	\$3.2M	\$2.95M	\$3.97M	\$3.68M	\$2.59M	\$882K	\$1.46M	\$1.9M	\$1.24M	\$2.4M	\$2.88M	\$3.37M	\$4.38M
Prior Year	\$1.93M	\$3.51M	\$2.09M	\$2.67M	\$2.2M	\$641K	\$1.89M	\$2.43M	\$898K	\$2.03M	\$4.32M	\$2.97M	\$3.2M
Percent Change from Prior Year	65%	-16%	90%	38%	18%	38%	-23%	-22%	38%	18%	-33%	14%	37%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



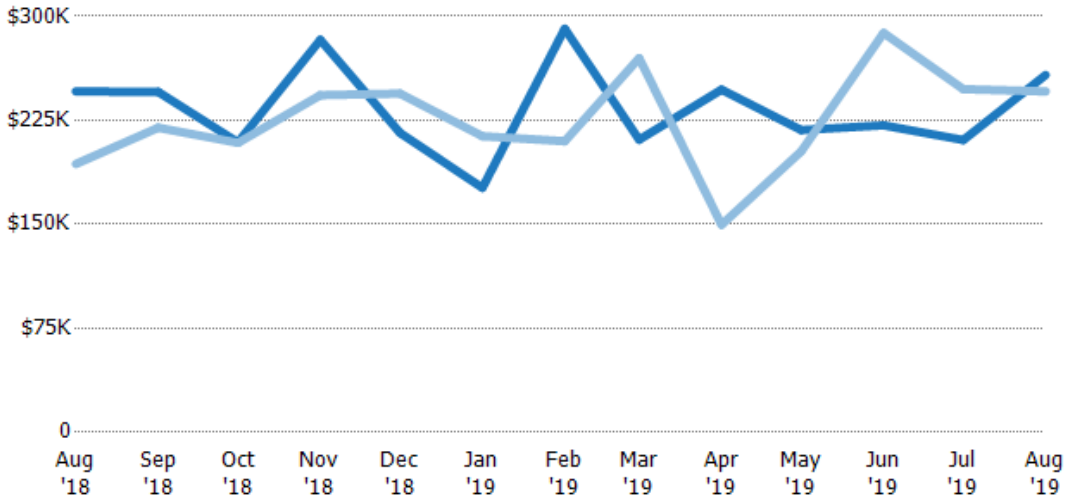
Property Type	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Condo/Townhouse	23%	25%	16%	8%	-	20%	-	-	20%	-	23%	-	6%
Single Family Residence	77%	75%	84%	92%	100%	80%	100%	100%	80%	100%	77%	100%	94%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Aug '19	\$258K	4.8%
Aug '18	\$246K	27.1%
Aug '17	\$193K	46.5%

Property Type	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$246K	\$245K	\$209K	\$283K	\$216K	\$176K	\$291K	\$211K	\$247K	\$218K	\$221K	\$211K	\$258K
Prior Year	\$193K	\$220K	\$209K	\$243K	\$244K	\$214K	\$210K	\$270K	\$150K	\$203K	\$288K	\$247K	\$246K
Percent Change from Prior Year	27%	12%	0%	16%	-12%	-17%	39%	-22%	65%	8%	-23%	-15%	5%

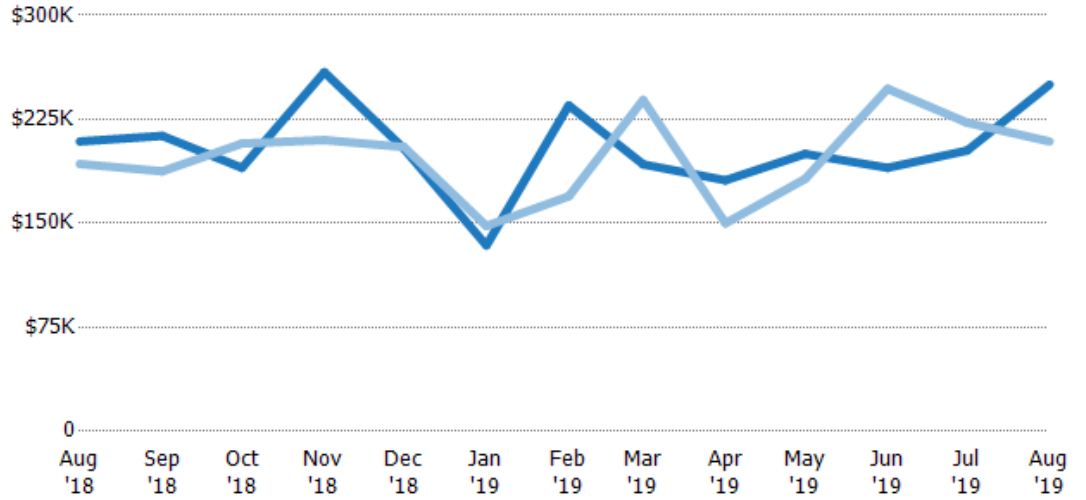
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '19	\$250K	19.6%
Aug '18	\$209K	8.4%
Aug '17	\$193K	29.2%



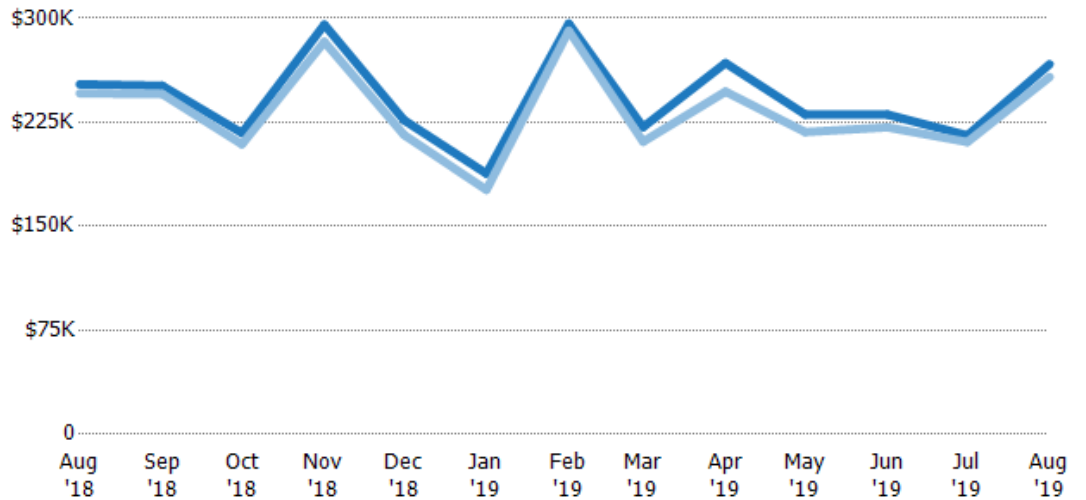
Current Year	\$209K	\$213K	\$190K	\$259K	\$204K	\$134K	\$235K	\$193K	\$181K	\$200K	\$190K	\$203K	\$250K
Prior Year	\$193K	\$188K	\$208K	\$210K	\$205K	\$148K	\$169K	\$239K	\$150K	\$182K	\$247K	\$223K	\$209K
Percent Change from Prior Year	8%	14%	-8%	23%	-1%	-9%	39%	-19%	21%	10%	-23%	-9%	20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



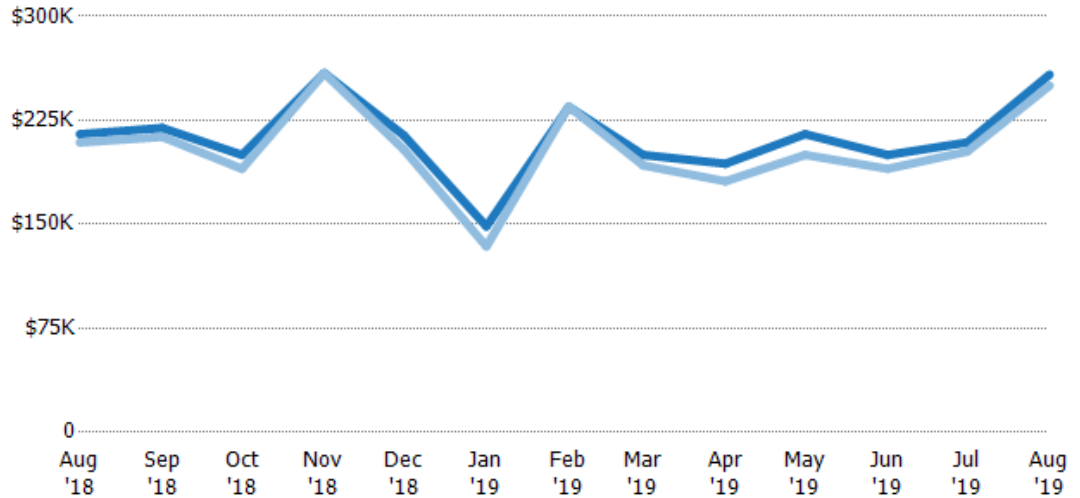
Avg List Price	\$252K	\$251K	\$217K	\$295K	\$227K	\$188K	\$296K	\$222K	\$268K	\$231K	\$231K	\$216K	\$267K
Avg Sales Price	\$246K	\$245K	\$209K	\$283K	\$216K	\$176K	\$291K	\$211K	\$247K	\$218K	\$221K	\$211K	\$258K
Avg Sales Price as a % of Avg List Price	97%	98%	96%	96%	95%	94%	98%	95%	92%	95%	96%	98%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



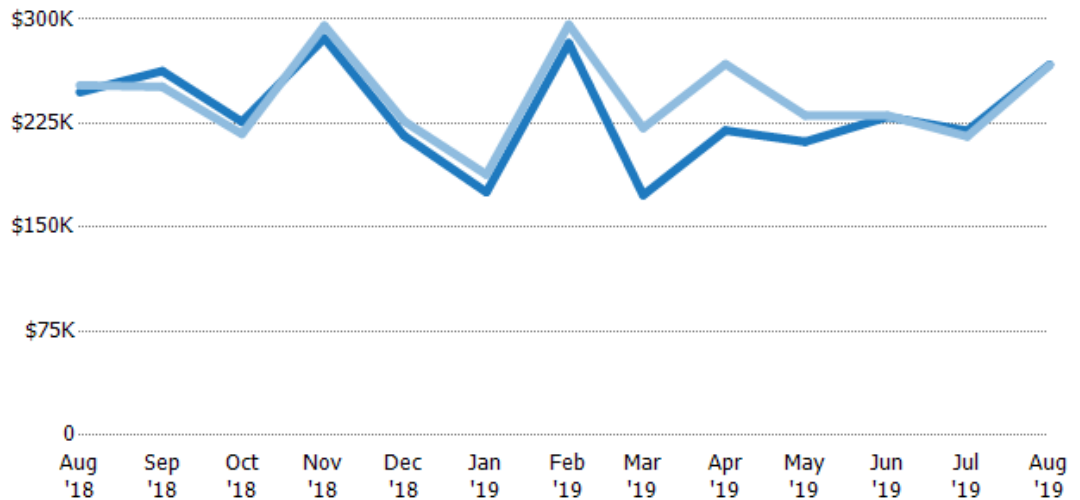
Month	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median List Price	\$215K	\$219K	\$200K	\$259K	\$214K	\$149K	\$235K	\$200K	\$194K	\$215K	\$200K	\$209K	\$258K
Median Sales Price	\$209K	\$213K	\$190K	\$259K	\$204K	\$134K	\$235K	\$193K	\$181K	\$200K	\$190K	\$203K	\$250K
Med Sales Price as a % of Med List Price	97%	97%	95%	100%	95%	90%	100%	96%	93%	93%	95%	97%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



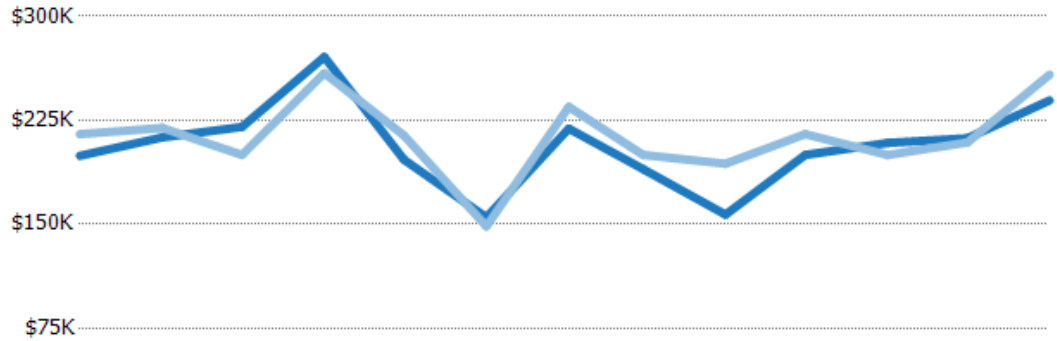
Month	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$247K	\$263K	\$226K	\$286K	\$216K	\$175K	\$283K	\$173K	\$220K	\$212K	\$230K	\$220K	\$267K
Avg Sales Price	\$252K	\$251K	\$217K	\$295K	\$227K	\$188K	\$296K	\$222K	\$268K	\$231K	\$231K	\$216K	\$267K
Avg Sales Price as a % of Avg Est Value	102%	96%	96%	103%	105%	107%	105%	128%	122%	109%	100%	98%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$199K	\$213K	\$220K	\$271K	\$197K	\$155K	\$219K	\$190K	\$157K	\$200K	\$209K	\$212K	\$239K
Median Sales Price	\$215K	\$219K	\$200K	\$259K	\$214K	\$149K	\$235K	\$200K	\$194K	\$215K	\$200K	\$209K	\$258K
Med Sales Price as a % of Med Est Value	108%	103%	91%	96%	109%	96%	107%	105%	123%	108%	96%	99%	108%