

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2019	Jul 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	21	22	-4.5%	117	125	-6.4%
New Listing Volume	\$3,184,000	\$3,691,400	-13.7%	\$22,389,588	\$24,389,488	-8.2%
Active Listing Count	89	116	-23.3%	N/A	N/A	
Active Listing Volume	\$19,756,188	\$25,621,100	-22.9%	N/A	N/A	
Average Listing Price	\$221,980	\$220,872	+0.5%	\$222,075	\$224,811	-1.2%
Median Listing Price	\$166,000	\$169,900	-2.3%	\$165,510	\$171,697	-3.6%
Median Days in RPR	110	123.5	-10.9%	175.99	153.3	+14.8%
Months of Inventory	5.2	14.5	-63.9%	12.7	11.6	+9.4%
Absorption Rate	19.1%	6.9%	+12.2%	7.88%	8.62%	-0.7%
Sales Activity Charts Metrics						
New Pending Sales Count	25	12	+108.3%	100	79	+26.6%
New Pending Sales Volume	\$5,045,800	\$2,264,000	+122.9%	\$17,540,300	\$14,198,138	+23.5%
Pending Sales Count	29	30	-3.3%	N/A	N/A	
Pending Sales Volume	\$5,615,000	\$6,025,800	-6.8%	N/A	N/A	
Closed Sales Count	13	8	+62.5%	72	51	+41.2%
Closed Sales Volume	\$2,271,425	\$1,178,300	+92.8%	\$11,760,875	\$7,685,678	+53%
Average Sales Price	\$174,725	\$147,288	+18.6%	\$163,345	\$150,700	+8.4%
Median Sales Price	\$171,000	\$144,000	+18.8%	\$155,382	\$154,304	+0.7%

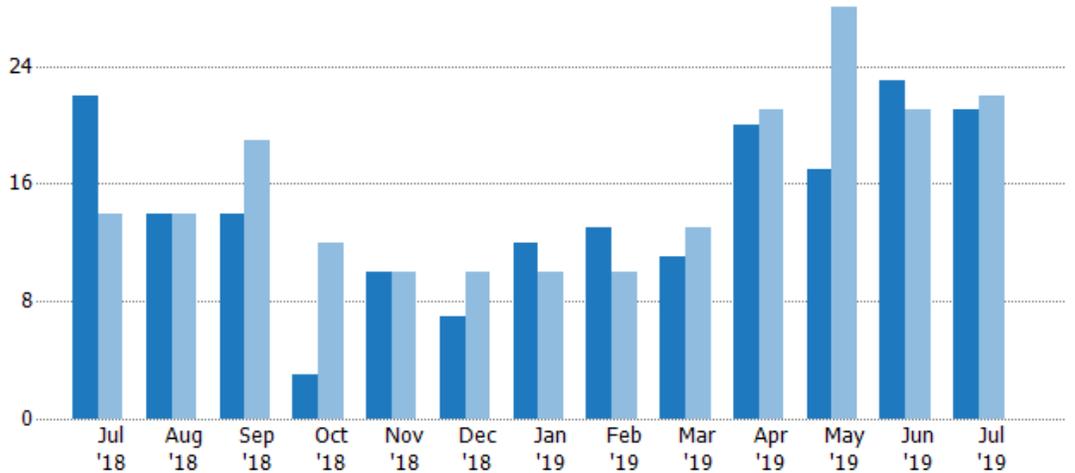
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	21	-4.5%
Jul '18	22	57.1%
Jul '17	14	71.4%



Current Year	22	14	14	3	10	7	12	13	11	20	17	23	21
Prior Year	14	14	19	12	10	10	10	10	13	21	28	21	22
Percent Change from Prior Year	57%	0%	-26%	-75%	0%	-30%	20%	30%	-15%	-5%	-39%	10%	-5%

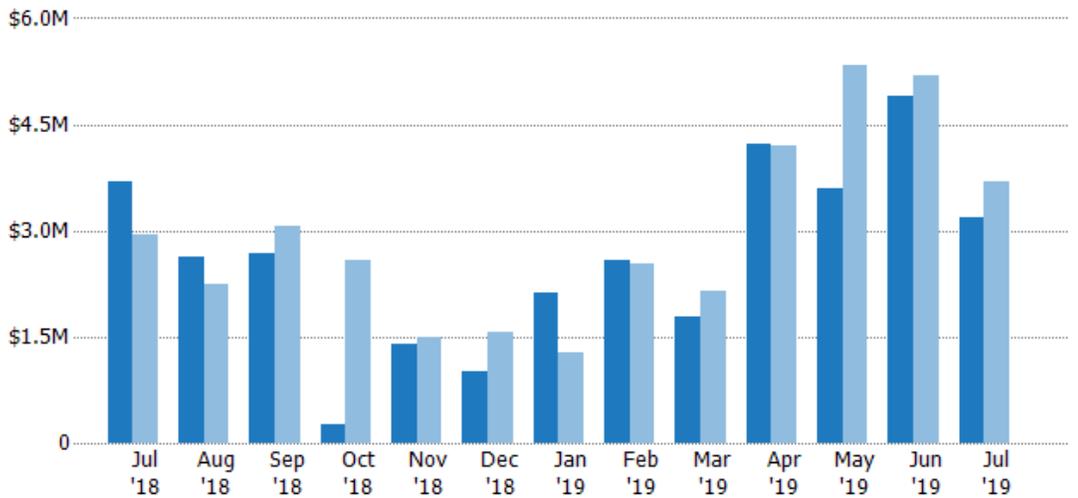
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$3.18M	-13.7%
Jul '18	\$3.69M	25.8%
Jul '17	\$2.93M	44.4%



Current Year	\$3.69M	\$2.63M	\$2.67M	\$272K	\$1.39M	\$1M	\$2.13M	\$2.59M	\$1.78M	\$4.22M	\$3.6M	\$4.89M	\$3.18M
Prior Year	\$2.93M	\$2.25M	\$3.07M	\$2.59M	\$1.48M	\$1.56M	\$1.28M	\$2.54M	\$2.15M	\$4.2M	\$5.34M	\$5.19M	\$3.69M
Percent Change from Prior Year	26%	17%	-13%	-89%	-6%	-36%	66%	2%	-17%	0%	-33%	-6%	-14%

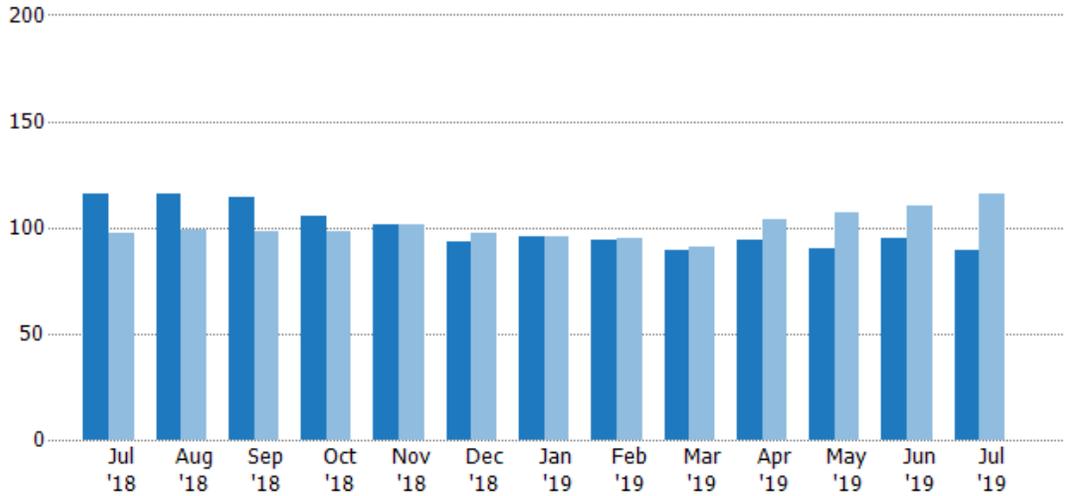
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '19	89	-23.3%
Jul '18	116	19.6%
Jul '17	97	16.5%



Current Year	116	116	114	105	101	93	96	94	89	94	90	95	89
Prior Year	97	99	98	98	101	97	96	95	91	104	107	110	116
Percent Change from Prior Year	20%	17%	16%	7%	0%	-4%	0%	-1%	-2%	-10%	-16%	-14%	-23%

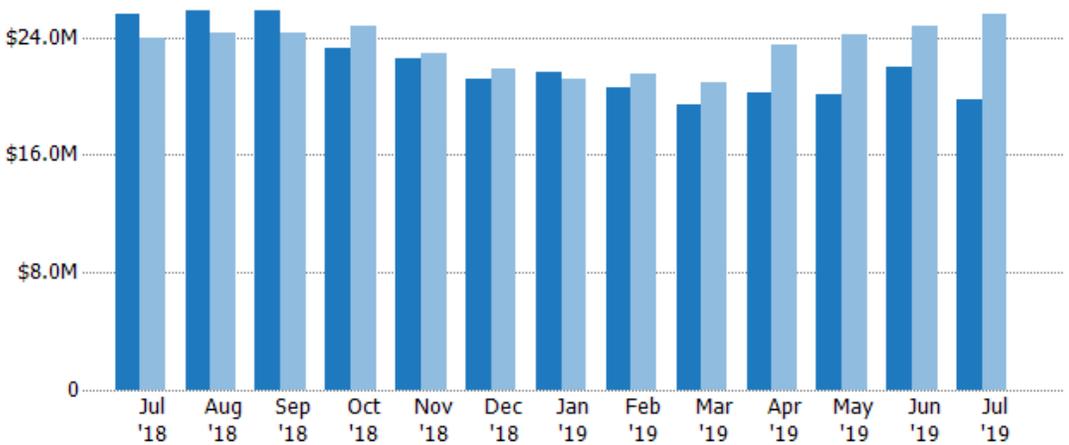
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$19.8M	-22.9%
Jul '18	\$25.6M	6.9%
Jul '17	\$24M	3.9%



Current Year	\$25.6M	\$25.8M	\$25.8M	\$23.2M	\$22.6M	\$21.2M	\$21.6M	\$20.6M	\$19.5M	\$20.2M	\$20.1M	\$22M	\$19.8M
Prior Year	\$24M	\$24.3M	\$24.3M	\$24.8M	\$22.9M	\$21.8M	\$21.2M	\$21.5M	\$20.9M	\$23.4M	\$24.2M	\$24.8M	\$25.6M
Percent Change from Prior Year	7%	6%	6%	-6%	-1%	-3%	2%	-4%	-7%	-14%	-17%	-11%	-23%

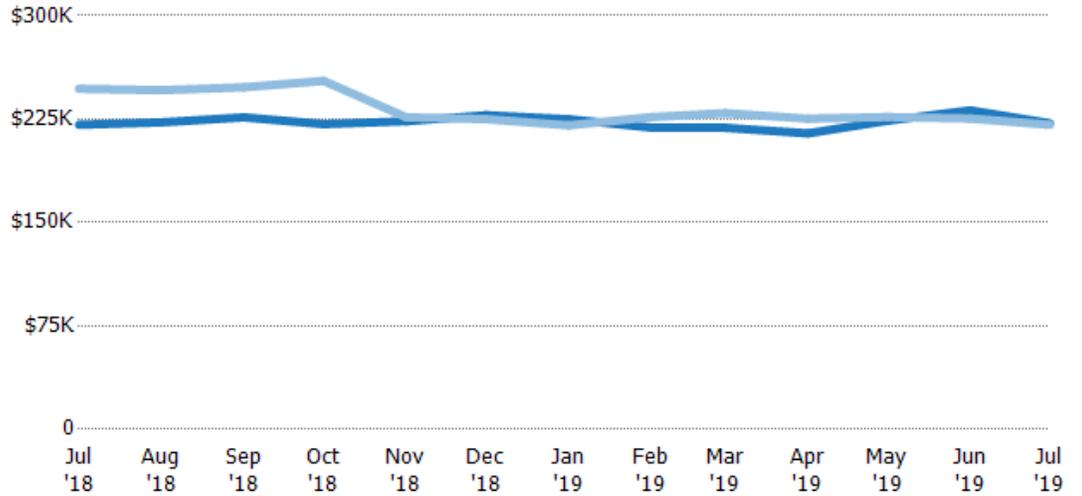
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$222K	0.5%
Jul '18	\$221K	-10.6%
Jul '17	\$247K	-10.8%



Current Year	\$221K	\$223K	\$226K	\$221K	\$223K	\$228K	\$225K	\$219K	\$219K	\$215K	\$224K	\$231K	\$222K
Prior Year	\$247K	\$246K	\$248K	\$253K	\$226K	\$225K	\$220K	\$226K	\$229K	\$225K	\$227K	\$225K	\$221K
Percent Change from Prior Year	-11%	-9%	-9%	-12%	-1%	1%	2%	-3%	-5%	-5%	-1%	3%	1%

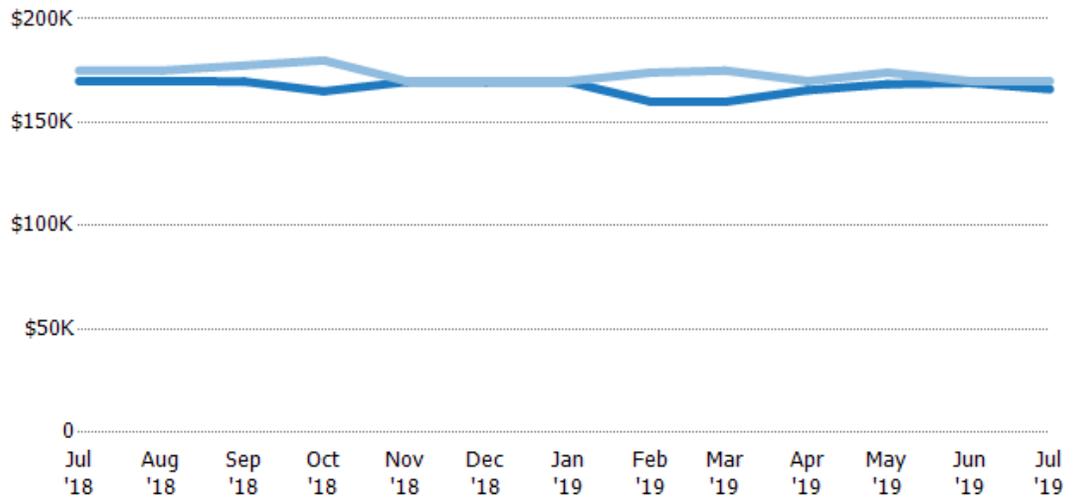
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$166K	-2.3%
Jul '18	\$170K	-2.9%
Jul '17	\$175K	-8.6%



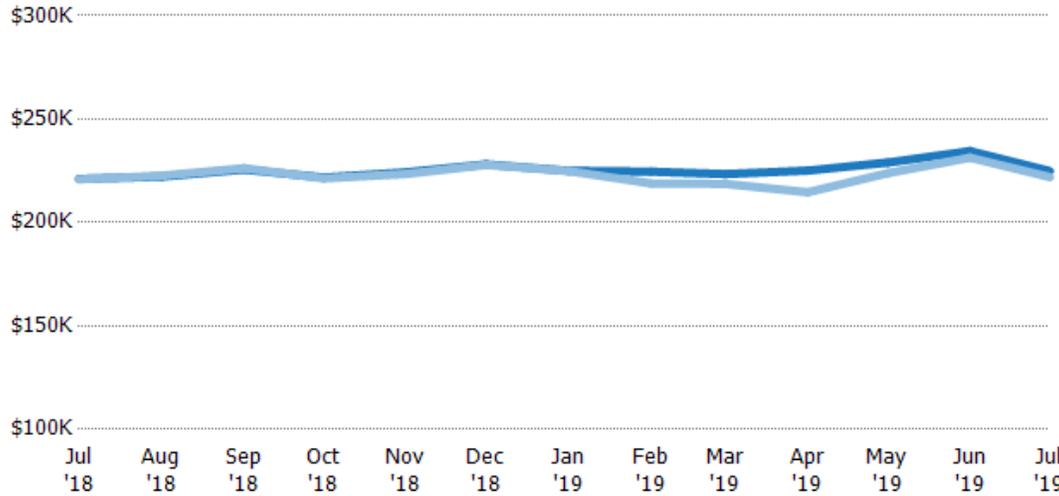
Current Year	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$160K	\$160K	\$166K	\$168K	\$169K	\$166K
Prior Year	\$175K	\$175K	\$177K	\$180K	\$170K	\$170K	\$170K	\$174K	\$175K	\$170K	\$174K	\$170K	\$170K
Percent Change from Prior Year	-3%	-3%	-4%	-8%	0%	0%	0%	-8%	-9%	-3%	-3%	-1%	-2%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



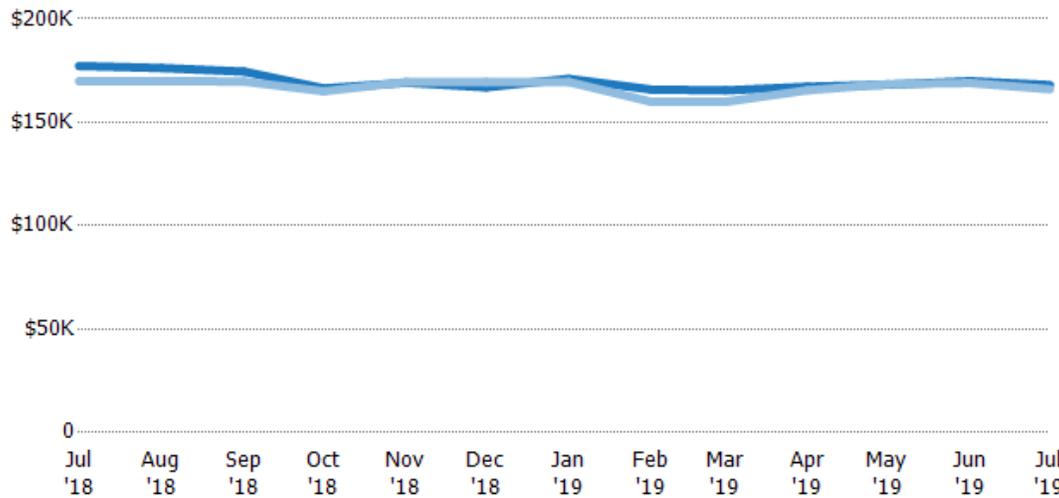
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$221K	\$222K	\$226K	\$222K	\$224K	\$228K	\$225K	\$225K	\$223K	\$225K	\$229K	\$235K	\$225K
Avg Listing Price	\$221K	\$223K	\$226K	\$221K	\$223K	\$228K	\$225K	\$219K	\$219K	\$215K	\$224K	\$231K	\$222K
Avg Listing Price as a % of Avg Est Value	100%	100%	100%	100%	100%	100%	100%	97%	98%	95%	98%	99%	99%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$177K	\$176K	\$175K	\$166K	\$169K	\$167K	\$171K	\$166K	\$165K	\$167K	\$168K	\$170K	\$168K
Median Listing Price	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$160K	\$160K	\$166K	\$168K	\$169K	\$166K
Med Listing Price as a % of Med Est Value	96%	96%	97%	99%	100%	102%	99%	96%	97%	99%	100%	99%	99%

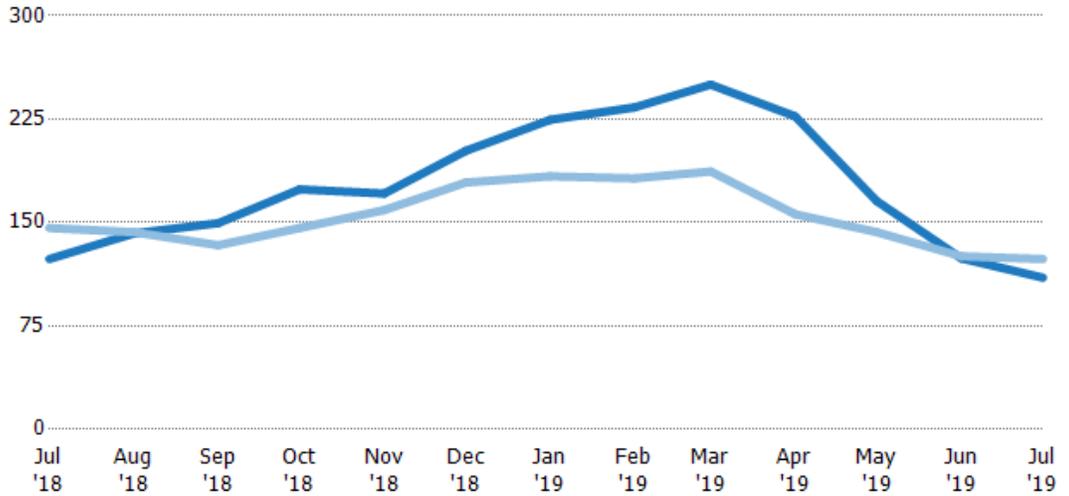
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jul '19	110	-10.9%
Jul '18	124	-15.4%
Jul '17	146	-20.5%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	124	142	150	174	171	202	225	234	250	227	166	124	110
Prior Year	146	143	134	146	159	179	184	182	187	156	143	126	124
Percent Change from Prior Year	-15%	-1%	12%	19%	8%	13%	22%	28%	34%	46%	16%	-1%	-11%

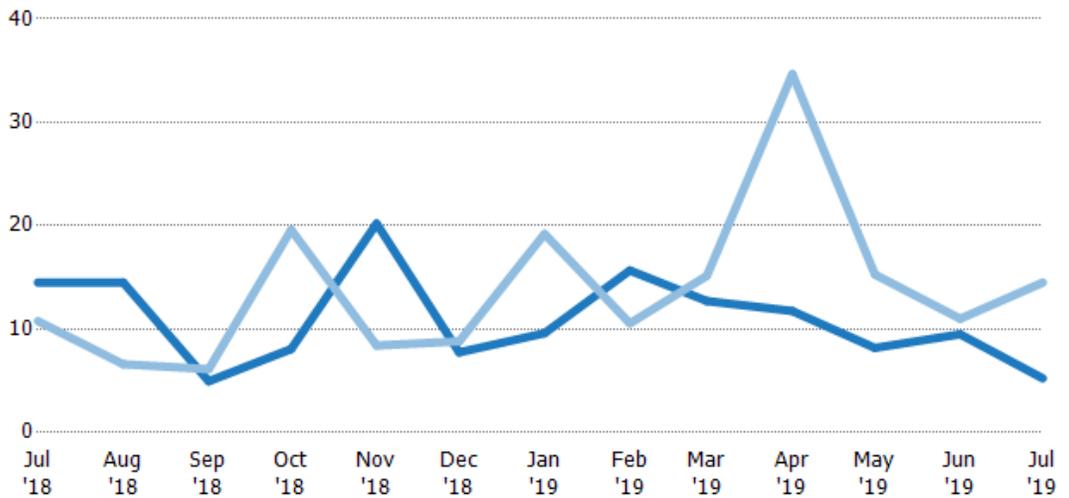
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Jul '19	5.24	-63.9%
Jul '18	14.5	34.5%
Jul '17	10.8	16.5%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	14.5	14.5	4.96	8.08	20.2	7.75	9.6	15.7	12.7	11.8	8.18	9.5	5.24
Prior Year	10.8	6.6	6.13	19.6	8.42	8.82	19.2	10.6	15.2	34.7	15.3	11	14.5
Percent Change from Prior Year	35%	120%	-19%	-59%	140%	-12%	-50%	48%	-16%	-66%	-46%	-14%	-64%

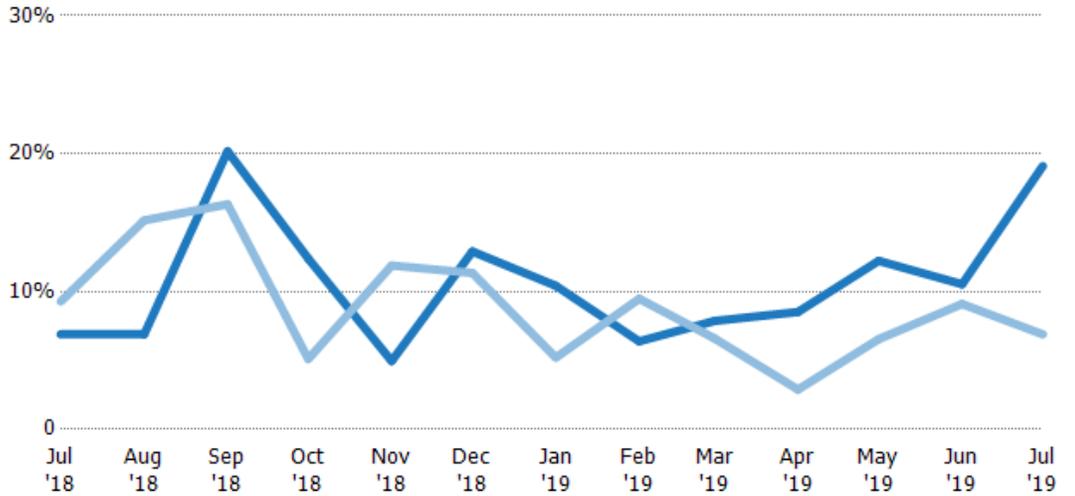
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jul '19	19%	-12.2%
Jul '18	7%	2.4%
Jul '17	9%	-14.1%



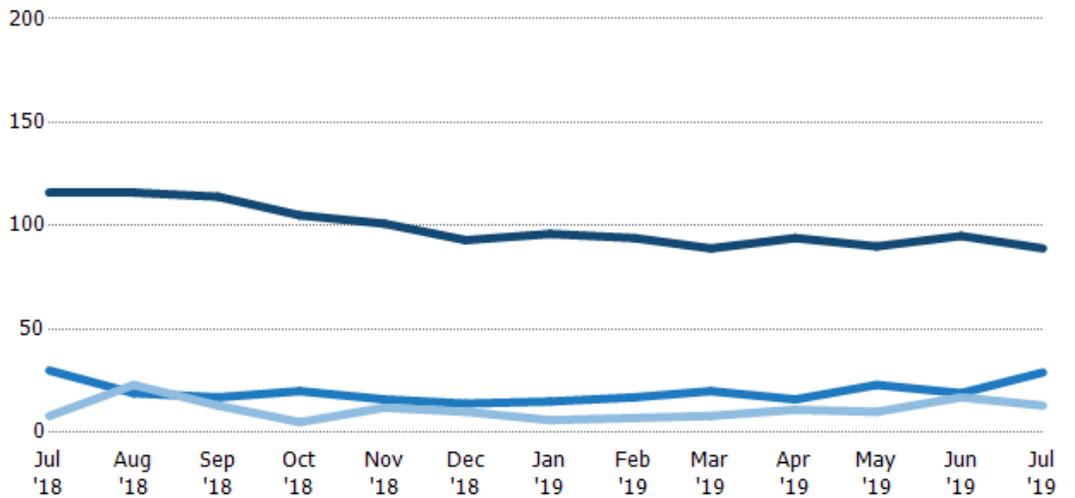
Current Year	7%	7%	20%	12%	5%	13%	10%	6%	8%	9%	12%	11%	19%
Prior Year	9%	15%	16%	5%	12%	11%	5%	9%	7%	3%	7%	9%	7%
Change from Prior Year	2%	8%	-4%	-7%	7%	-2%	-5%	3%	-1%	-6%	-6%	-1%	-12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	116	116	114	105	101	93	96	94	89	94	90	95	89
Pending	30	19	17	20	16	14	15	17	20	16	23	19	29
Sold	8	23	13	5	12	10	6	7	8	11	10	17	13

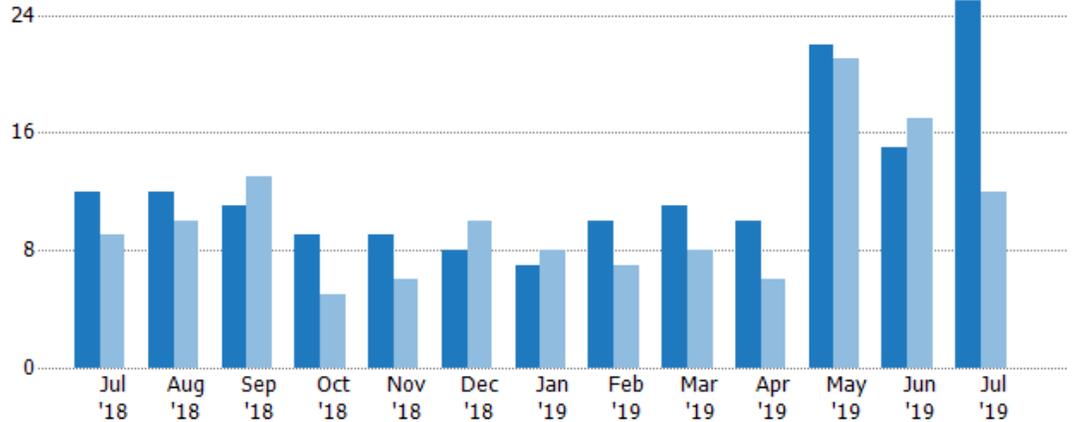
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	25	108.3%
Jul '18	12	33.3%
Jul '17	9	22.2%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	12	12	11	9	9	8	7	10	11	10	22	15	25
Prior Year	9	10	13	5	6	10	8	7	8	6	21	17	12
Percent Change from Prior Year	33%	20%	-15%	80%	50%	-20%	-13%	43%	38%	67%	5%	-12%	108%

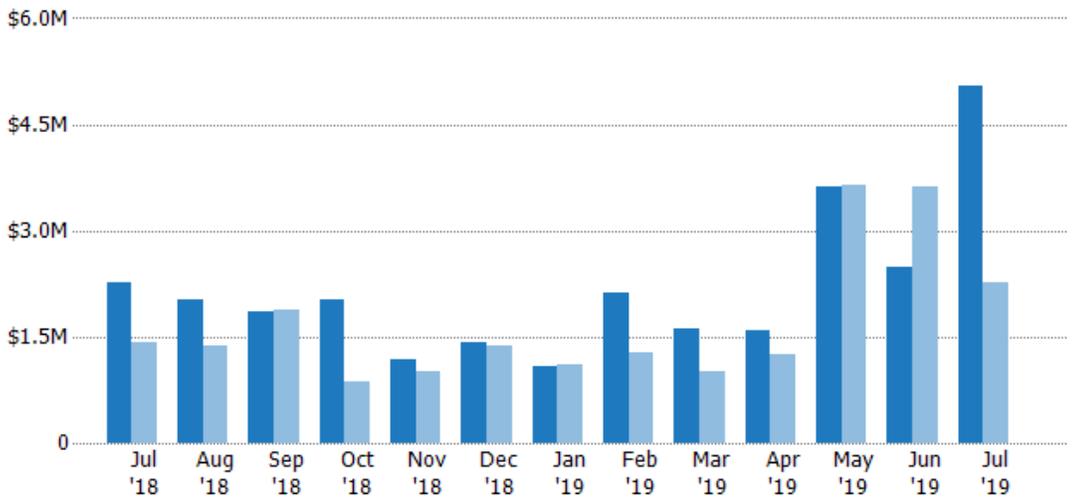
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$5.05M	122.9%
Jul '18	\$2.26M	58%
Jul '17	\$1.43M	14.6%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.18M	\$1.42M	\$1.08M	\$2.11M	\$1.61M	\$1.58M	\$3.62M	\$2.48M	\$5.05M
Prior Year	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.36M	\$1.11M	\$1.29M	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M
Percent Change from Prior Year	58%	49%	-1%	135%	17%	4%	-3%	64%	59%	25%	-1%	-31%	123%

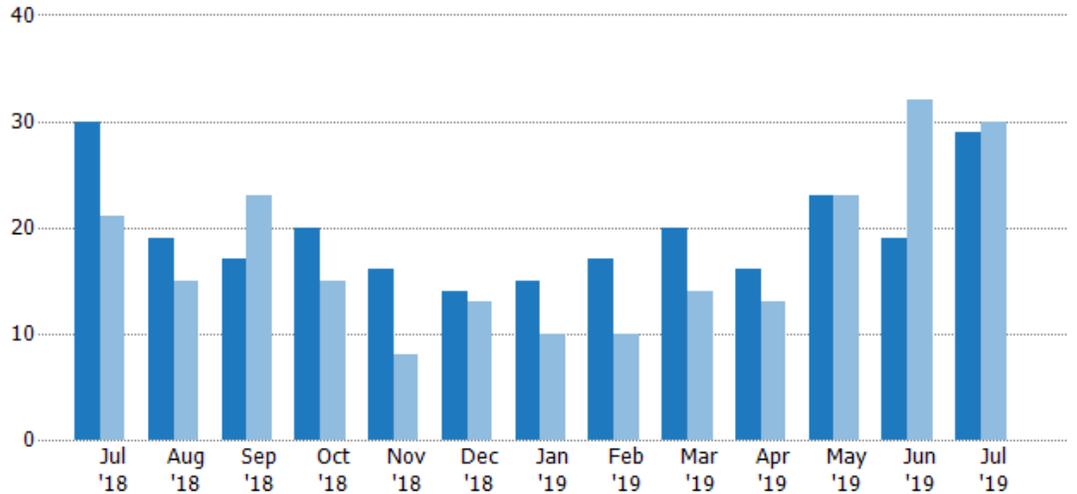
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '19	29	-3.3%
Jul '18	30	42.9%
Jul '17	21	19%



Current Year	30	19	17	20	16	14	15	17	20	16	23	19	29
Prior Year	21	15	23	15	8	13	10	10	14	13	23	32	30
Percent Change from Prior Year	43%	27%	-26%	33%	100%	8%	50%	70%	43%	23%	0%	-41%	-3%

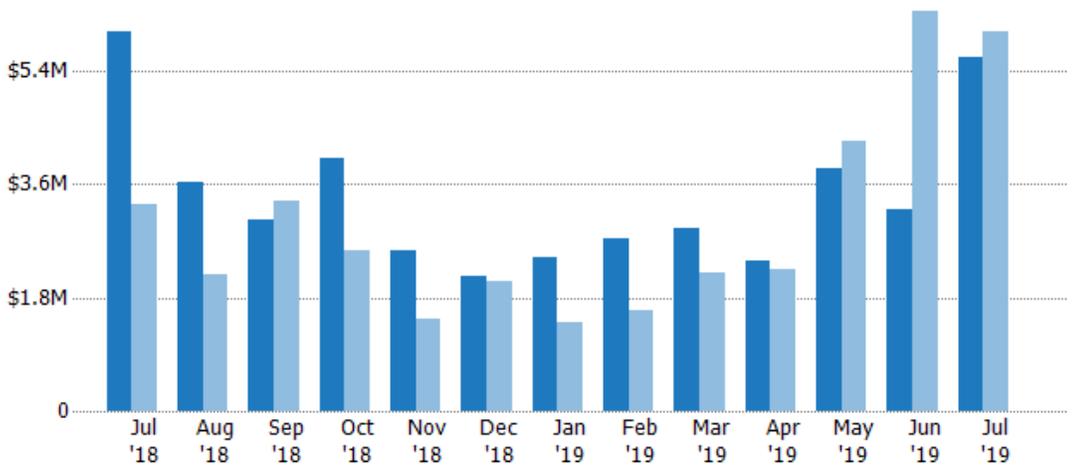
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '19	\$5.62M	-6.8%
Jul '18	\$6.03M	83.9%
Jul '17	\$3.28M	32.7%



Current Year	\$6.03M	\$3.64M	\$3.03M	\$4.01M	\$2.54M	\$2.13M	\$2.43M	\$2.74M	\$2.9M	\$2.39M	\$3.84M	\$3.2M	\$5.62M
Prior Year	\$3.28M	\$2.17M	\$3.34M	\$2.54M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.2M	\$2.25M	\$4.29M	\$6.35M	\$6.03M
Percent Change from Prior Year	84%	67%	-9%	58%	75%	3%	72%	72%	32%	6%	-10%	-50%	-7%

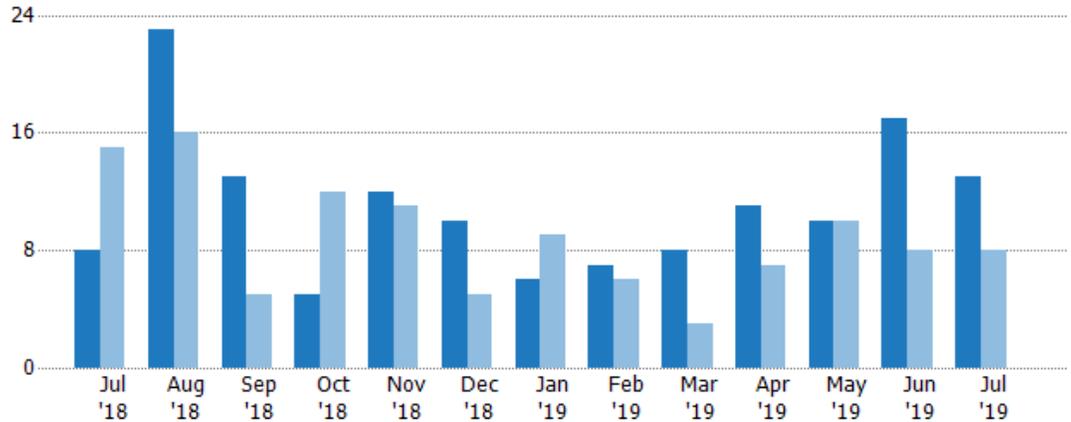
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '19	13	62.5%
Jul '18	8	-46.7%
Jul '17	15	-26.7%



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	8	23	13	5	12	10	6	7	8	11	10	17	13
Prior Year	15	16	5	12	11	5	9	6	3	7	10	8	8
Percent Change from Prior Year	-47%	44%	160%	-58%	9%	100%	-33%	17%	167%	57%	0%	113%	63%

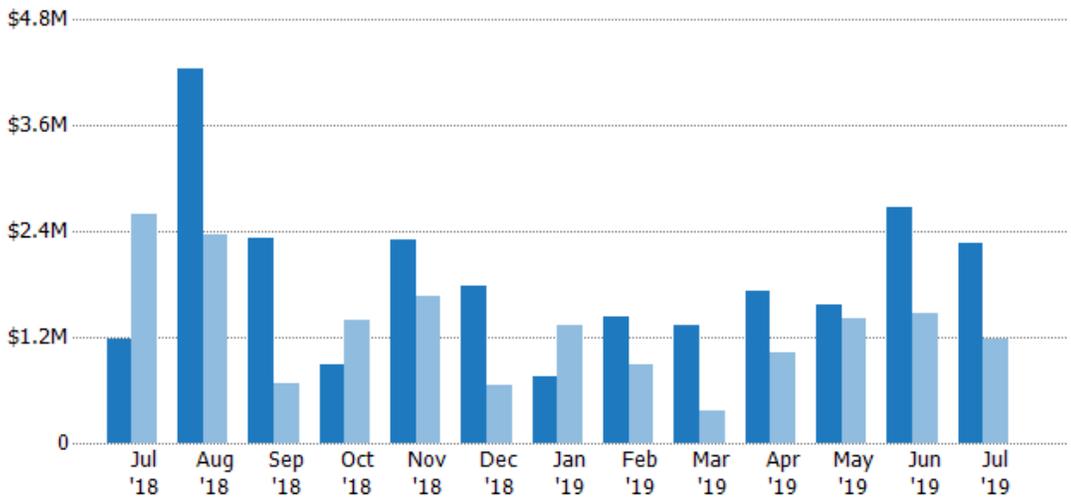
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '19	\$2.27M	92.8%
Jul '18	\$1.18M	-54.7%
Jul '17	\$2.6M	-35.4%



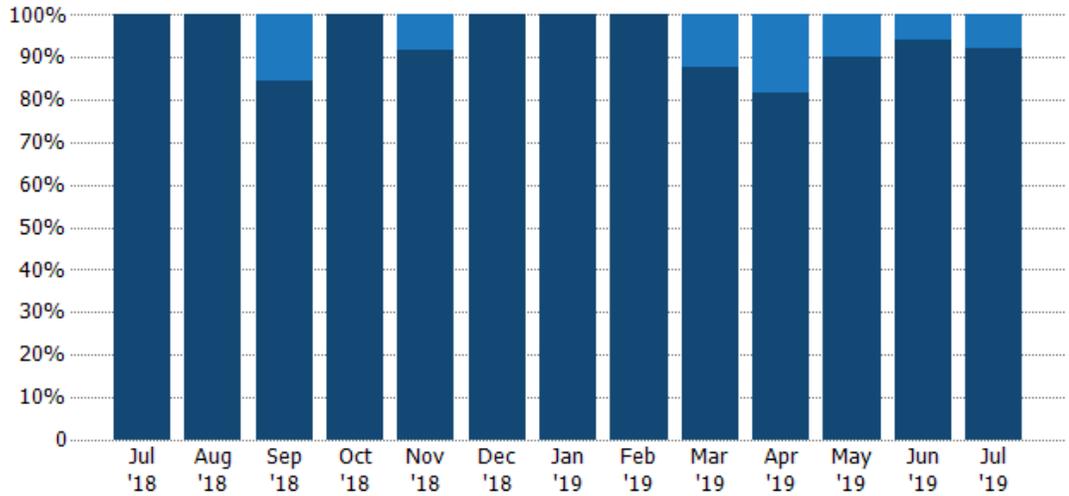
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Current Year	\$1.18M	\$4.25M	\$2.32M	\$882K	\$2.3M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.58M	\$2.68M	\$2.27M
Prior Year	\$2.6M	\$2.37M	\$684K	\$1.38M	\$1.67M	\$658K	\$1.33M	\$889K	\$372K	\$1.03M	\$1.41M	\$1.48M	\$1.18M
Percent Change from Prior Year	-55%	79%	239%	-36%	38%	171%	-44%	61%	261%	66%	12%	81%	93%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



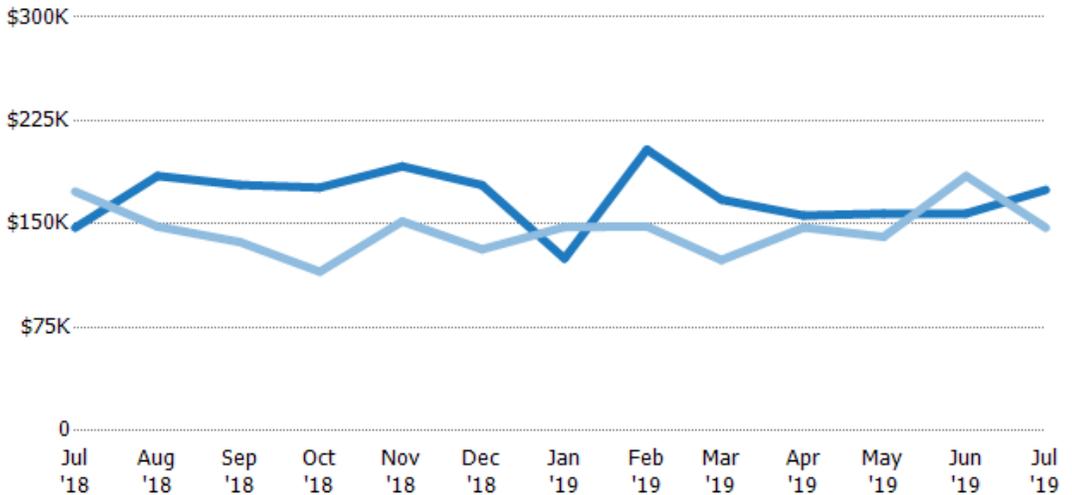
Condo/Townhouse	-	-	15%	-	8%	-	-	-	13%	18%	10%	6%	8%
Single Family Residence	100%	100%	85%	100%	92%	100%	100%	100%	88%	82%	90%	94%	92%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$147K	\$185K	\$178K	\$176K	\$192K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K	\$158K	\$175K
Prior Year	\$174K	\$148K	\$137K	\$115K	\$152K	\$132K	\$148K	\$148K	\$124K	\$147K	\$141K	\$185K	\$147K
Percent Change from Prior Year	-15%	25%	30%	53%	26%	35%	-15%	38%	35%	6%	12%	-15%	19%

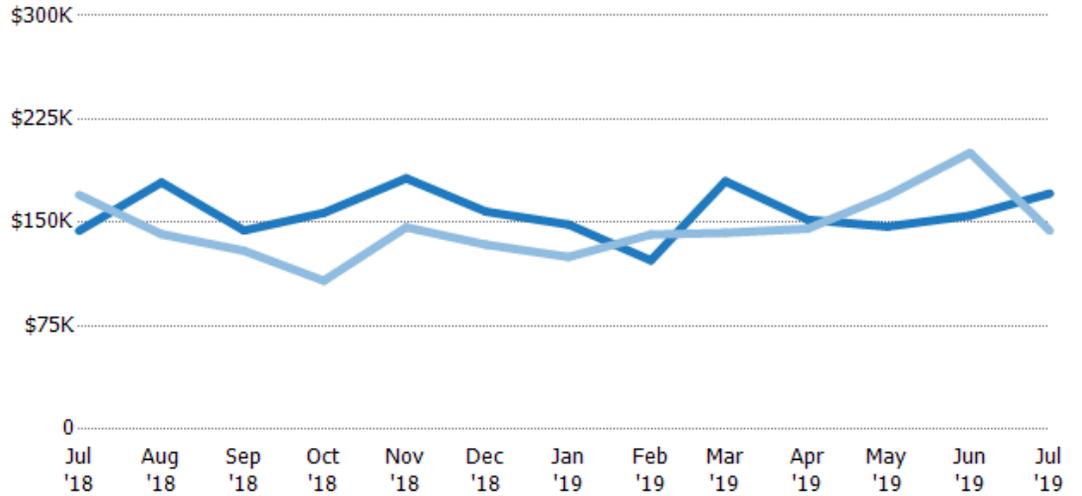
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '19	\$171K	18.8%
Jul '18	\$144K	-15.3%
Jul '17	\$170K	2.9%



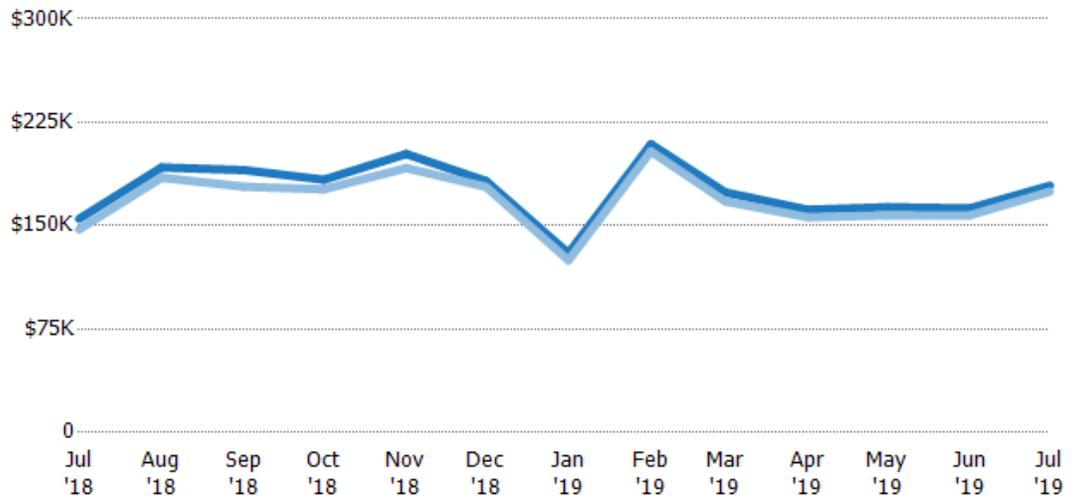
Current Year	\$144K	\$179K	\$144K	\$157K	\$182K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K	\$155K	\$171K
Prior Year	\$170K	\$142K	\$130K	\$108K	\$147K	\$134K	\$125K	\$141K	\$143K	\$146K	\$170K	\$201K	\$144K
Percent Change from Prior Year	-15%	27%	11%	46%	24%	18%	19%	-13%	26%	4%	-13%	-23%	19%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



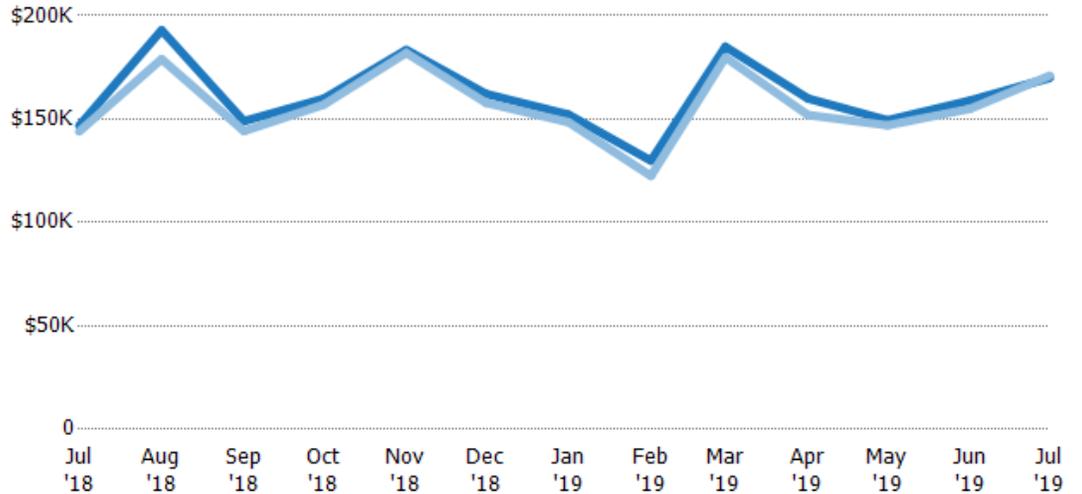
Avg List Price	\$155K	\$192K	\$190K	\$183K	\$202K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K	\$163K	\$179K
Avg Sales Price	\$147K	\$185K	\$178K	\$176K	\$192K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K	\$158K	\$175K
Avg Sales Price as a % of Avg List Price	95%	96%	94%	96%	95%	98%	96%	98%	96%	97%	96%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



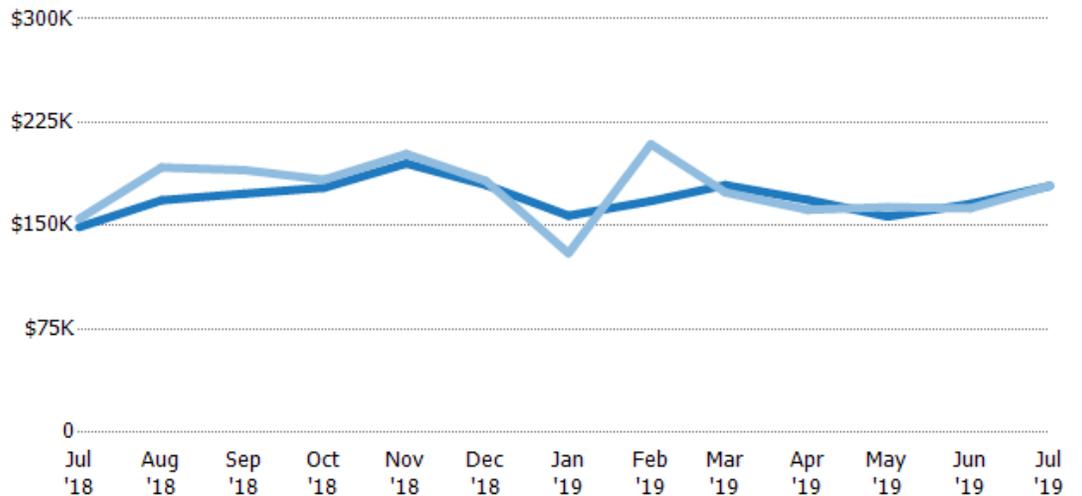
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median List Price	\$147K	\$193K	\$149K	\$160K	\$183K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K	\$159K	\$170K
Median Sales Price	\$144K	\$179K	\$144K	\$157K	\$182K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K	\$155K	\$171K
Med Sales Price as a % of Med List Price	98%	93%	97%	98%	99%	97%	98%	94%	97%	95%	98%	97%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



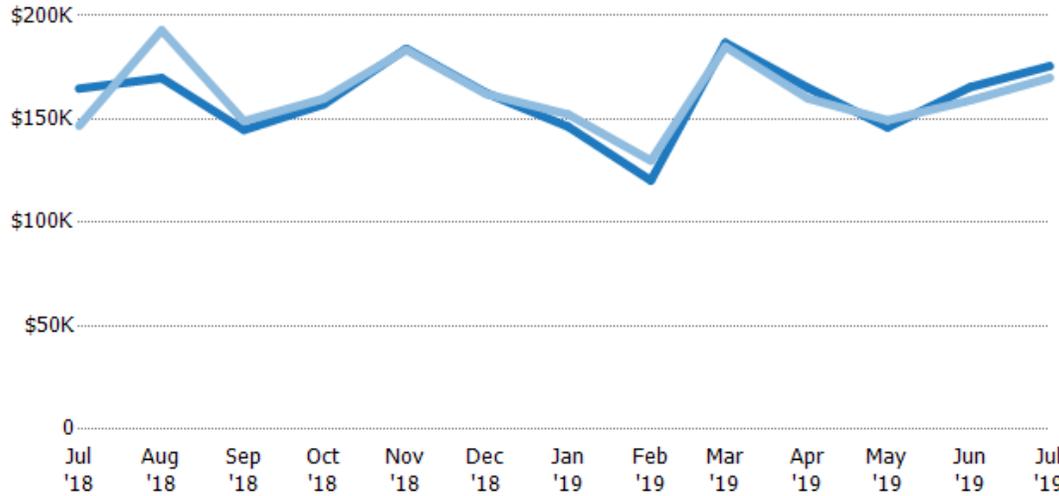
	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Avg Est Value	\$149K	\$168K	\$173K	\$178K	\$195K	\$180K	\$157K	\$168K	\$179K	\$169K	\$157K	\$166K	\$179K
Avg Sales Price	\$155K	\$192K	\$190K	\$183K	\$202K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K	\$163K	\$179K
Avg Sales Price as a % of Avg Est Value	104%	114%	110%	103%	104%	102%	83%	125%	97%	96%	104%	98%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19
Median Est Value	\$165K	\$170K	\$145K	\$157K	\$184K	\$163K	\$146K	\$120K	\$187K	\$165K	\$146K	\$165K	\$176K
Median Sales Price	\$147K	\$193K	\$149K	\$160K	\$183K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K	\$159K	\$170K
Med Sales Price as a % of Med Est Value	89%	114%	103%	102%	100%	100%	104%	108%	99%	97%	102%	96%	97%