

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	14	+14.3%	133	139	-4.3%
New Listing Volume	\$2,944,900	\$2,629,600	+12%	\$25,334,488	\$27,019,088	-6.2%
Active Listing Count	86	116	-25.9%	N/A	N/A	
Active Listing Volume	\$18,925,988	\$25,826,800	-26.7%	N/A	N/A	
Average Listing Price	\$220,070	\$222,645	-1.2%	\$221,840	\$224,510	-1.2%
Median Listing Price	\$169,000	\$169,900	-0.5%	\$165,919	\$171,448	-3.2%
Median Days in RPR	90	142	-36.6%	160.36	149.79	+7.1%
Months of Inventory	6.6	14.5	-54.4%	9.9	10.7	-7.5%
Absorption Rate	15.12%	6.9%	+8.2%	10.1%	9.34%	+0.8%
Sales Activity Charts Metrics						
New Pending Sales Count	11	12	-8.3%	111	91	+22%
New Pending Sales Volume	\$2,491,100	\$2,032,900	+22.5%	\$20,031,400	\$16,231,038	+23.4%
Pending Sales Count	23	19	+21.1%	N/A	N/A	
Pending Sales Volume	\$5,418,500	\$3,636,100	+49%	N/A	N/A	
Closed Sales Count	16	23	-30.4%	88	74	+18.9%
Closed Sales Volume	\$2,515,634	\$4,250,400	-40.8%	\$14,276,509	\$11,936,078	+19.6%
Average Sales Price	\$157,227	\$184,800	-14.9%	\$162,233	\$161,298	+0.6%
Median Sales Price	\$156,500	\$179,000	-12.6%	\$155,585	\$161,980	-3.9%

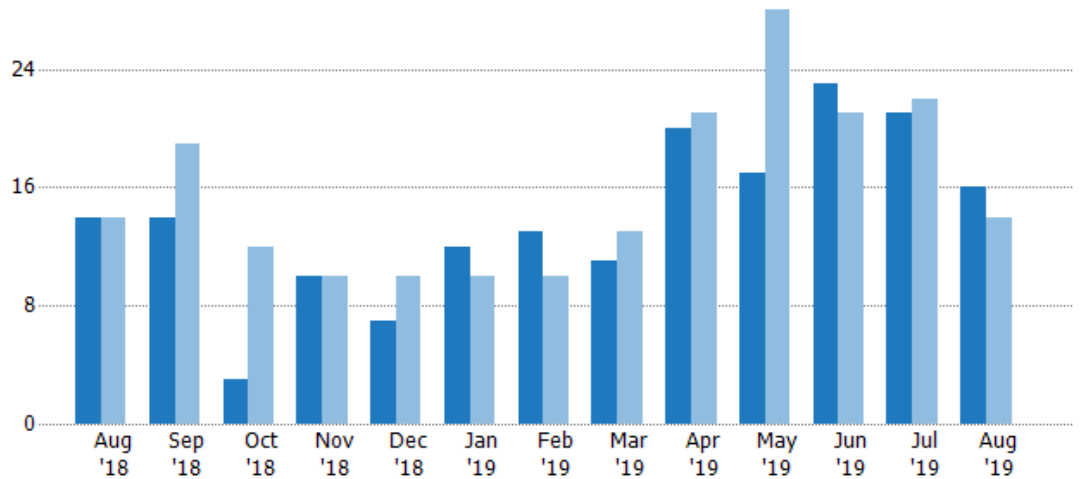
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	16	14.3%
Aug '18	14	0%
Aug '17	14	7.1%



Current Year	14	14	3	10	7	12	13	11	20	17	23	21	16
Prior Year	14	19	12	10	10	10	10	13	21	28	21	22	14
Percent Change from Prior Year	0%	-26%	-75%	0%	-30%	20%	30%	-15%	-5%	-39%	10%	-5%	14%

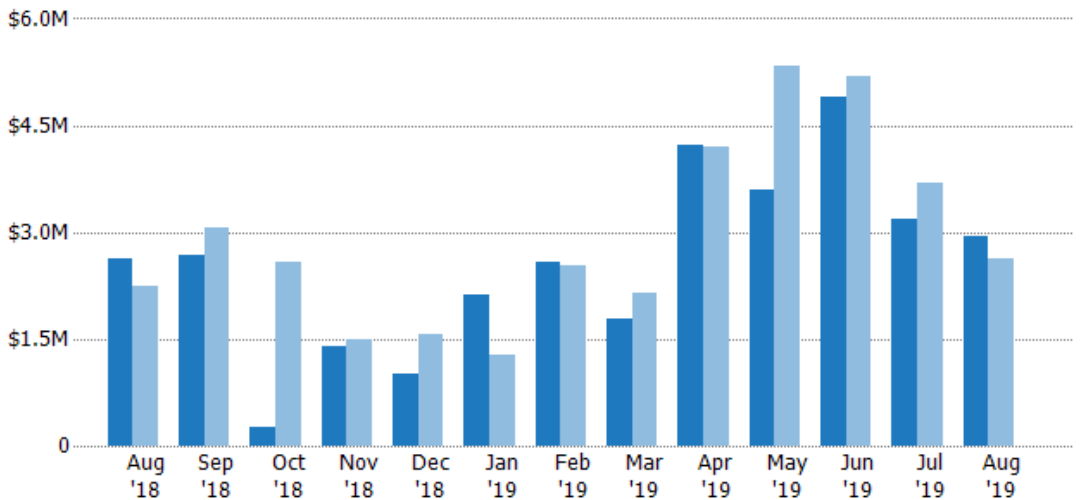
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$2.94M	12%
Aug '18	\$2.63M	16.9%
Aug '17	\$2.25M	78.6%



Current Year	\$2.63M	\$2.67M	\$272K	\$1.39M	\$1M	\$2.13M	\$2.59M	\$1.78M	\$4.22M	\$3.6M	\$4.89M	\$3.18M	\$2.94M
Prior Year	\$2.25M	\$3.07M	\$2.59M	\$1.48M	\$1.56M	\$1.28M	\$2.54M	\$2.15M	\$4.2M	\$5.34M	\$5.19M	\$3.69M	\$2.63M
Percent Change from Prior Year	17%	-13%	-89%	-6%	-36%	66%	2%	-17%	0%	-33%	-6%	-14%	12%

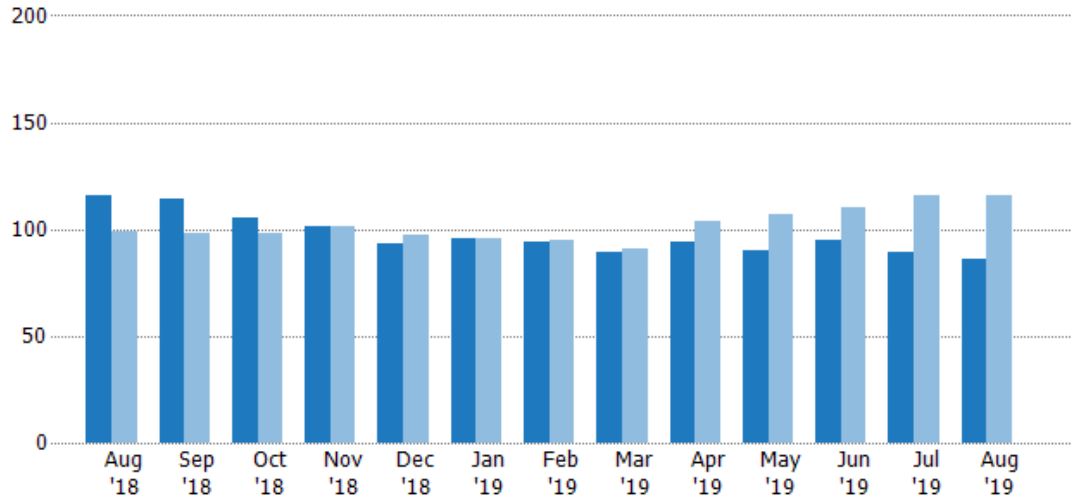
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	86	-25.9%
Aug '18	116	17.2%
Aug '17	99	10.1%



Current Year	116	114	105	101	93	96	94	89	94	90	95	89	86
Prior Year	99	98	98	101	97	96	95	91	104	107	110	116	116
Percent Change from Prior Year	17%	16%	7%	0%	-4%	0%	-1%	-2%	-10%	-16%	-14%	-23%	-26%

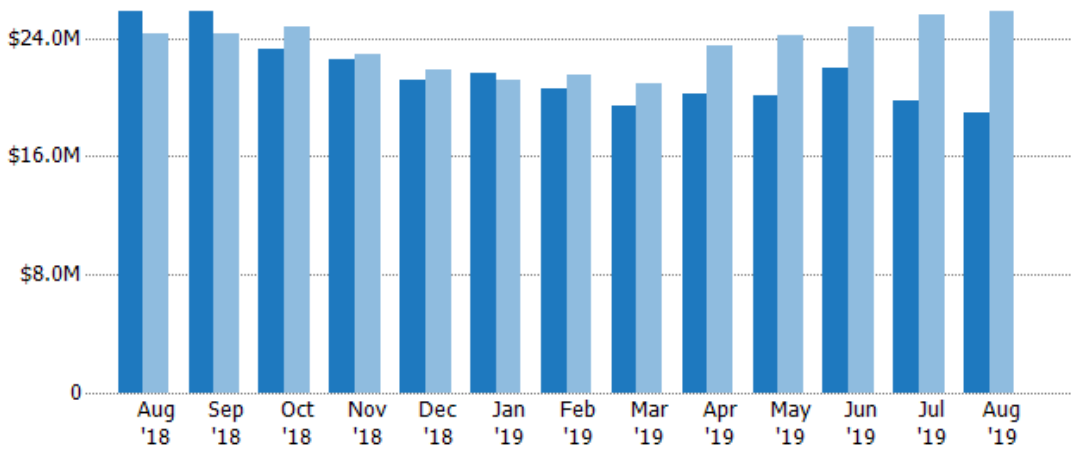
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$18.9M	-26.7%
Aug '18	\$25.8M	6.1%
Aug '17	\$24.3M	6.6%



Current Year	\$25.8M	\$25.8M	\$23.2M	\$22.6M	\$21.2M	\$21.6M	\$20.6M	\$19.5M	\$20.2M	\$20.1M	\$22M	\$19.8M	\$18.9M
Prior Year	\$24.3M	\$24.3M	\$24.8M	\$22.9M	\$21.8M	\$21.2M	\$21.5M	\$20.9M	\$23.4M	\$24.2M	\$24.8M	\$25.6M	\$25.8M
Percent Change from Prior Year	6%	6%	-6%	-1%	-3%	2%	-4%	-7%	-14%	-17%	-11%	-23%	-27%

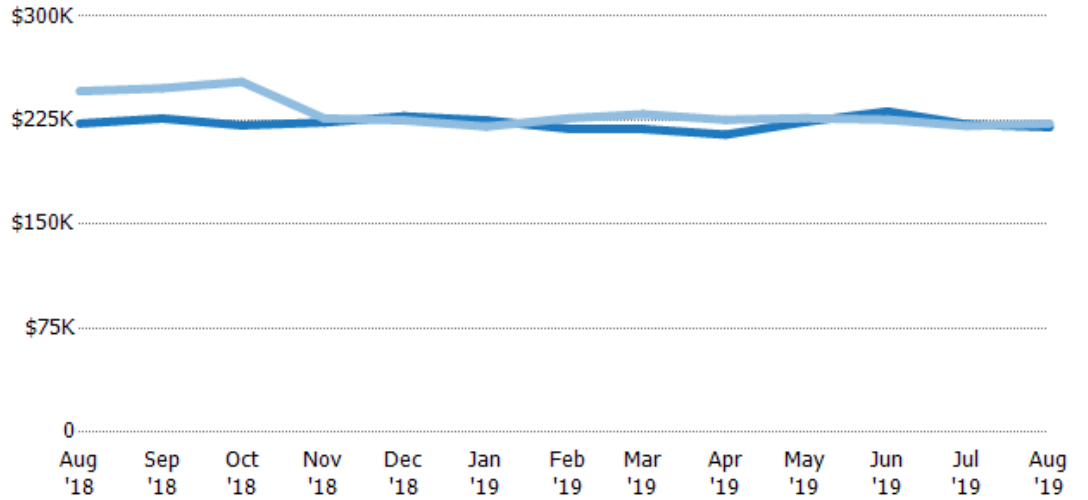
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$220K	-1.2%
Aug '18	\$223K	-9.5%
Aug '17	\$246K	-3.1%



Current Year	\$223K	\$226K	\$221K	\$223K	\$228K	\$225K	\$219K	\$219K	\$215K	\$224K	\$231K	\$222K	\$220K
Prior Year	\$246K	\$248K	\$253K	\$226K	\$225K	\$220K	\$226K	\$229K	\$225K	\$227K	\$225K	\$221K	\$223K
Percent Change from Prior Year	-9%	-9%	-12%	-1%	1%	2%	-3%	-5%	-5%	-1%	3%	1%	-1%

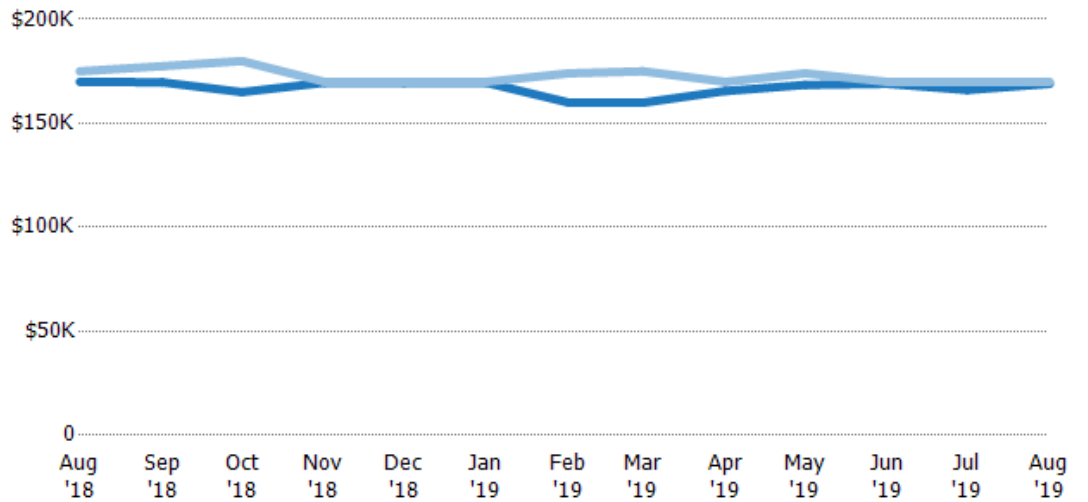
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$169K	-0.5%
Aug '18	\$170K	-2.9%
Aug '17	\$175K	-8.6%



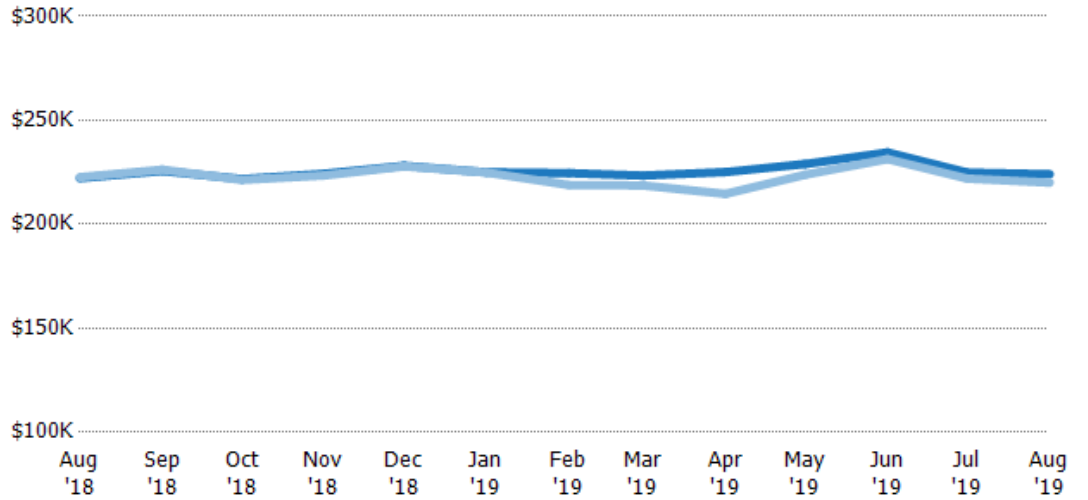
Current Year	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$160K	\$160K	\$166K	\$168K	\$169K	\$166K	\$169K
Prior Year	\$175K	\$177K	\$180K	\$170K	\$170K	\$170K	\$174K	\$175K	\$170K	\$174K	\$170K	\$170K	\$170K
Percent Change from Prior Year	-3%	-4%	-8%	0%	0%	0%	-8%	-9%	-3%	-3%	-1%	-2%	-1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



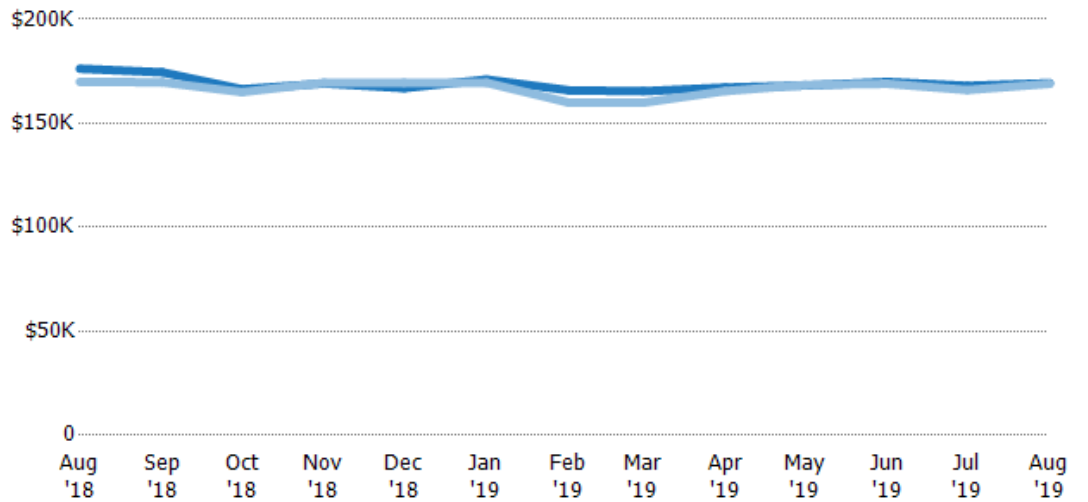
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$222K	\$226K	\$222K	\$224K	\$228K	\$225K	\$225K	\$223K	\$225K	\$229K	\$235K	\$225K	\$224K
Avg Listing Price	\$223K	\$226K	\$221K	\$223K	\$228K	\$225K	\$219K	\$219K	\$215K	\$224K	\$231K	\$222K	\$220K
Avg Listing Price as a % of Avg Est Value	100%	100%	100%	100%	100%	100%	97%	98%	95%	98%	99%	99%	98%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$176K	\$175K	\$166K	\$169K	\$167K	\$171K	\$166K	\$165K	\$167K	\$168K	\$170K	\$168K	\$169K
Median Listing Price	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$160K	\$160K	\$166K	\$168K	\$169K	\$166K	\$169K
Med Listing Price as a % of Med Est Value	96%	97%	99%	100%	102%	99%	96%	97%	99%	100%	99%	99%	100%

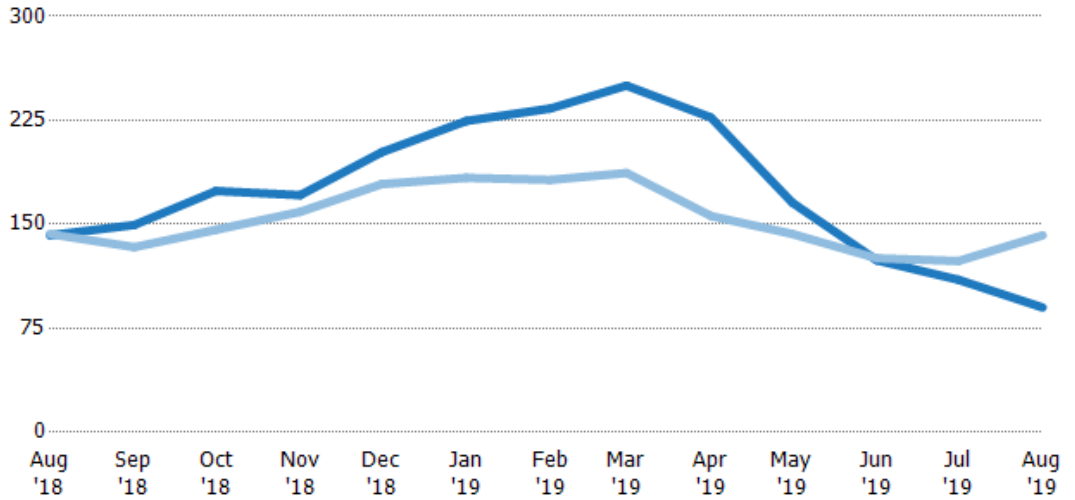
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Aug '19	90	-36.6%
Aug '18	142	-0.7%
Aug '17	143	-7.7%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	142	150	174	171	202	225	234	250	227	166	124	110	90
Prior Year	143	134	146	159	179	184	182	187	156	143	126	124	142
Percent Change from Prior Year	-1%	12%	19%	8%	13%	22%	28%	34%	46%	16%	-1%	-11%	-37%

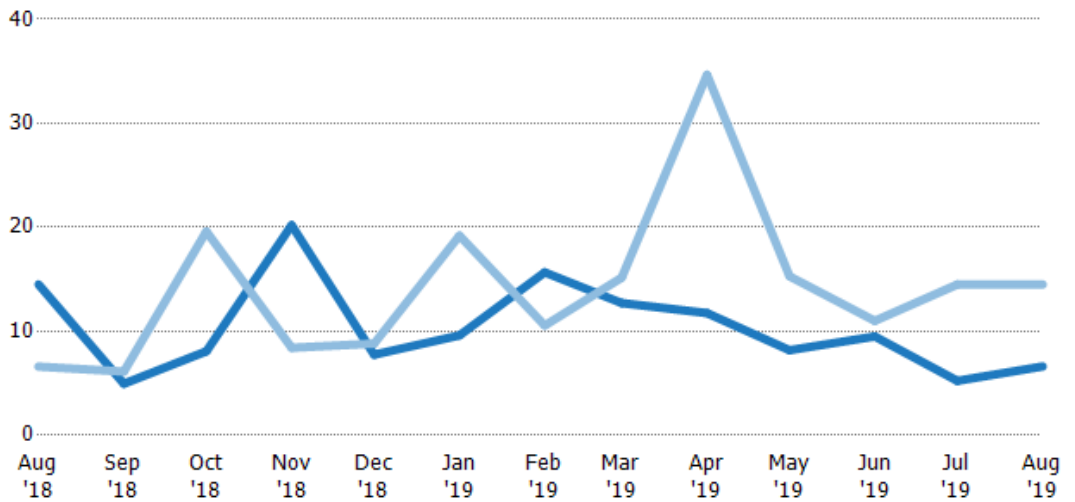
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Aug '19	6.62	-54.4%
Aug '18	14.5	119.7%
Aug '17	6.6	50.1%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	14.5	4.96	8.08	20.2	7.75	9.6	15.7	12.7	11.8	8.18	9.5	5.24	6.62
Prior Year	6.6	6.13	19.6	8.42	8.82	19.2	10.6	15.2	34.7	15.3	11	14.5	14.5
Percent Change from Prior Year	120%	-19%	-59%	140%	-12%	-50%	48%	-16%	-66%	-46%	-14%	-64%	-54%

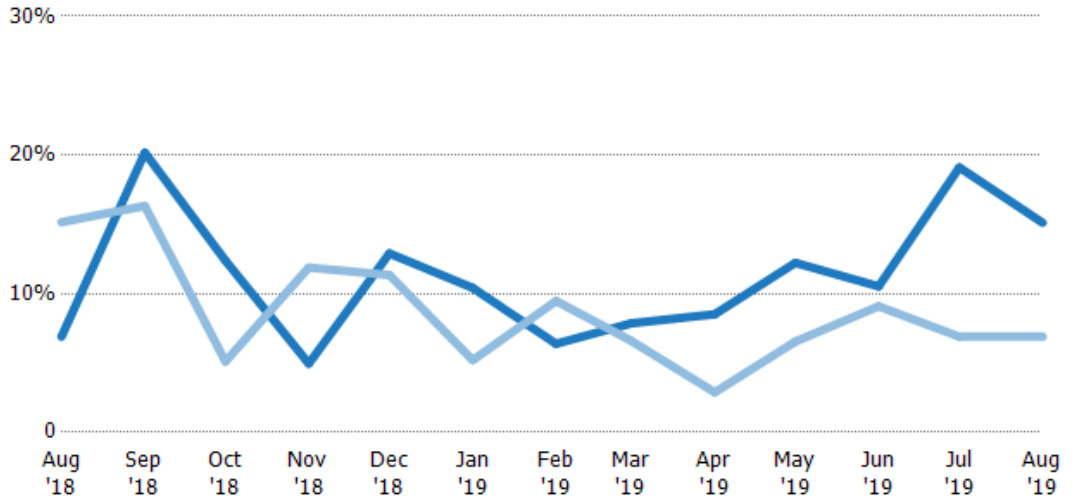
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Aug '19	15%	-8.2%
Aug '18	7%	8.3%
Aug '17	15%	-33.4%



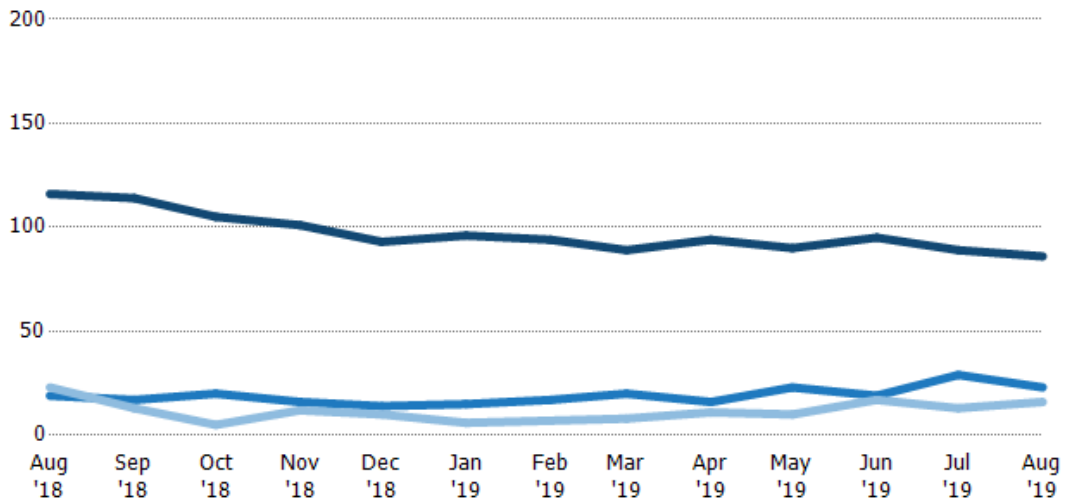
Current Year	7%	20%	12%	5%	13%	10%	6%	8%	9%	12%	11%	19%	15%
Prior Year	15%	16%	5%	12%	11%	5%	9%	7%	3%	7%	9%	7%	7%
Change from Prior Year	8%	-4%	-7%	7%	-2%	-5%	3%	-1%	-6%	-6%	-1%	-12%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	116	114	105	101	93	96	94	89	94	90	95	89	86
Pending	19	17	20	16	14	15	17	20	16	23	19	29	23
Sold	23	13	5	12	10	6	7	8	11	10	17	13	16

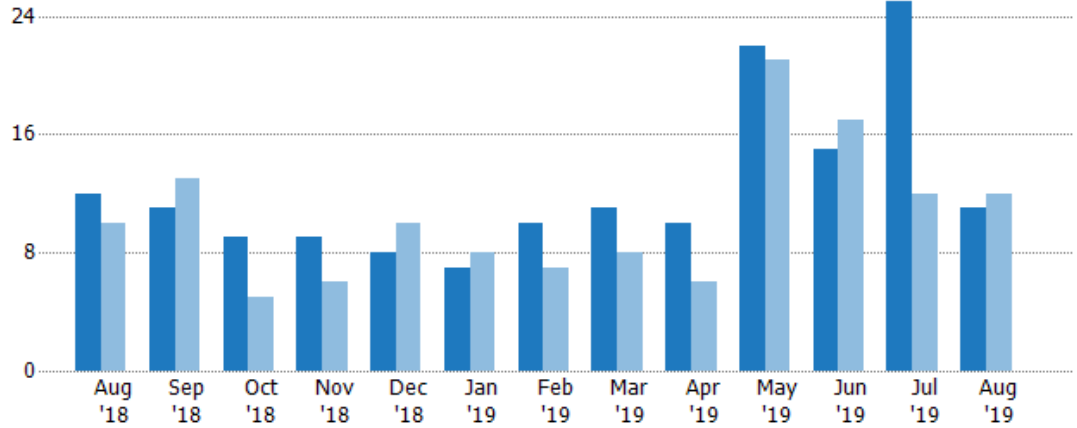
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	11	-8.3%
Aug '18	12	20%
Aug '17	10	80%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	12	11	9	9	8	7	10	11	10	22	15	25	11
Prior Year	10	13	5	6	10	8	7	8	6	21	17	12	12
Percent Change from Prior Year	20%	-15%	80%	50%	-20%	-13%	43%	38%	67%	5%	-12%	108%	-8%

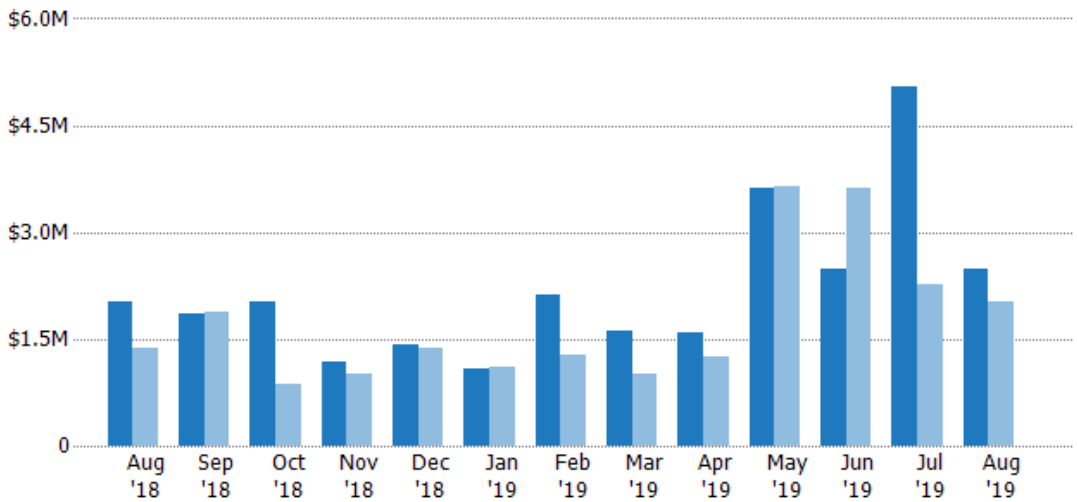
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$2.49M	22.5%
Aug '18	\$2.03M	48.6%
Aug '17	\$1.37M	100.2%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$2.03M	\$1.87M	\$2.04M	\$1.18M	\$1.42M	\$1.08M	\$2.11M	\$1.61M	\$1.58M	\$3.62M	\$2.48M	\$5.05M	\$2.49M
Prior Year	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.36M	\$1.11M	\$1.29M	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M
Percent Change from Prior Year	49%	-1%	135%	17%	4%	-3%	64%	59%	25%	-1%	-31%	123%	23%

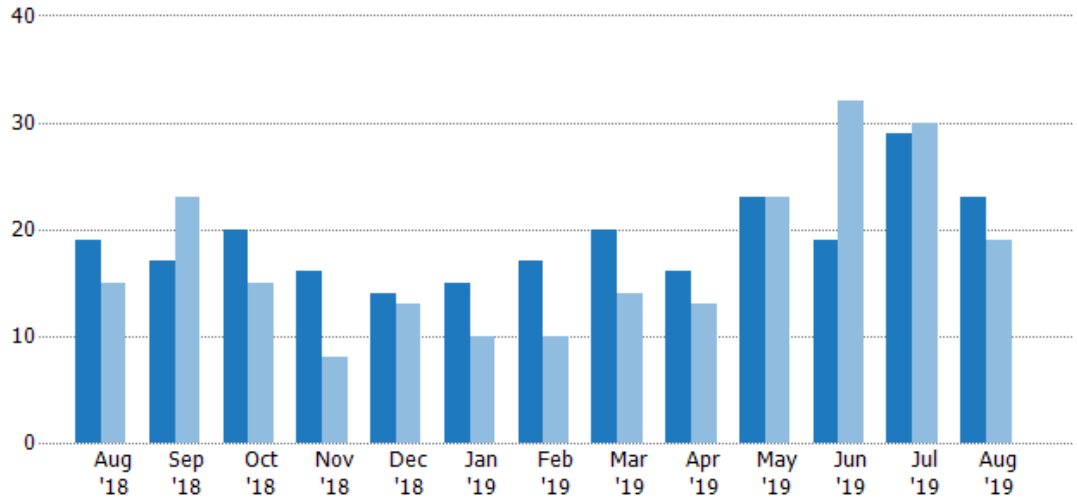
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	23	21.1%
Aug '18	19	26.7%
Aug '17	15	106.7%



Current Year	19	17	20	16	14	15	17	20	16	23	19	29	23
Prior Year	15	23	15	8	13	10	10	14	13	23	32	30	19
Percent Change from Prior Year	27%	-26%	33%	100%	8%	50%	70%	43%	23%	0%	-41%	-3%	21%

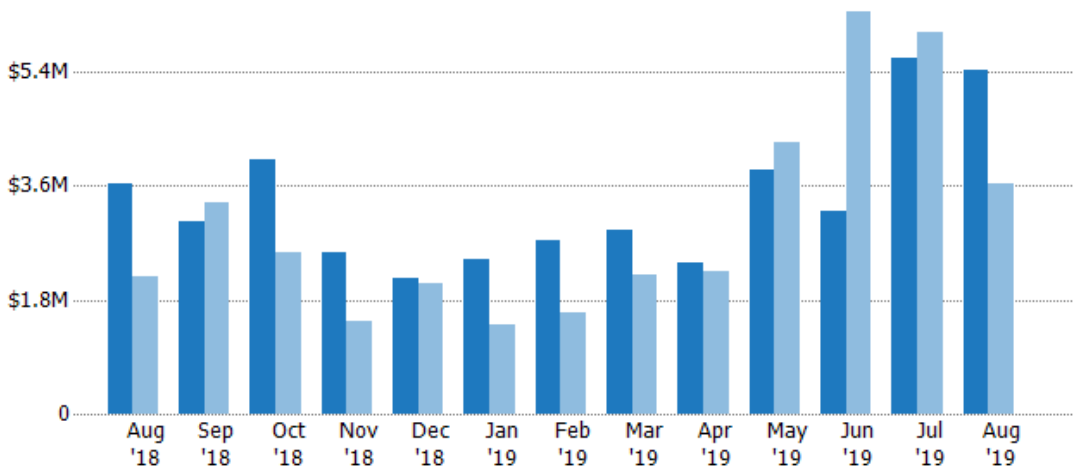
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$5.42M	49%
Aug '18	\$3.64M	67.5%
Aug '17	\$2.17M	136.9%



Current Year	\$3.64M	\$3.03M	\$4.01M	\$2.54M	\$2.13M	\$2.43M	\$2.74M	\$2.9M	\$2.39M	\$3.84M	\$3.2M	\$5.62M	\$5.42M
Prior Year	\$2.17M	\$3.34M	\$2.54M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.2M	\$2.25M	\$4.29M	\$6.35M	\$6.03M	\$3.64M
Percent Change from Prior Year	67%	-9%	58%	75%	3%	72%	72%	32%	6%	-10%	-50%	-7%	49%

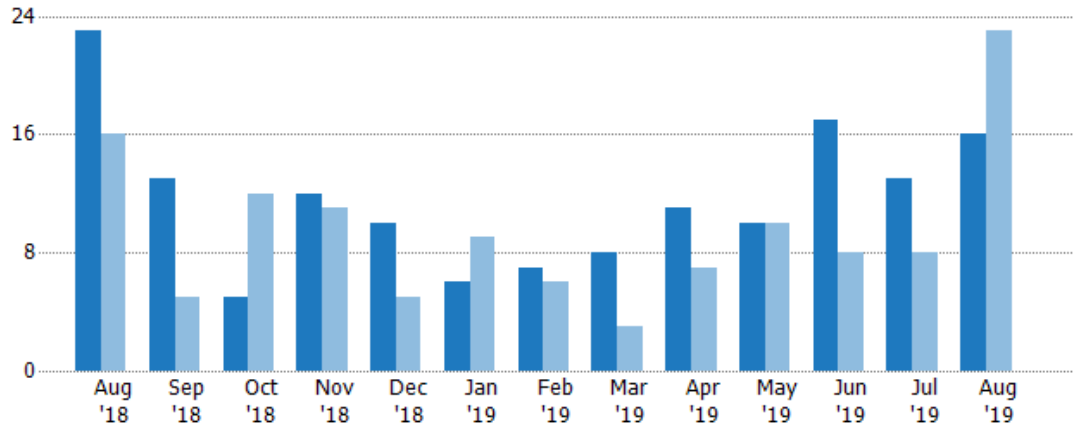
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	16	-30.4%
Aug '18	23	43.8%
Aug '17	16	-31.3%



Current Year	23	13	5	12	10	6	7	8	11	10	17	13	16
Prior Year	16	5	12	11	5	9	6	3	7	10	8	8	23
Percent Change from Prior Year	44%	160%	-58%	9%	100%	-33%	17%	167%	57%	0%	113%	63%	-30%

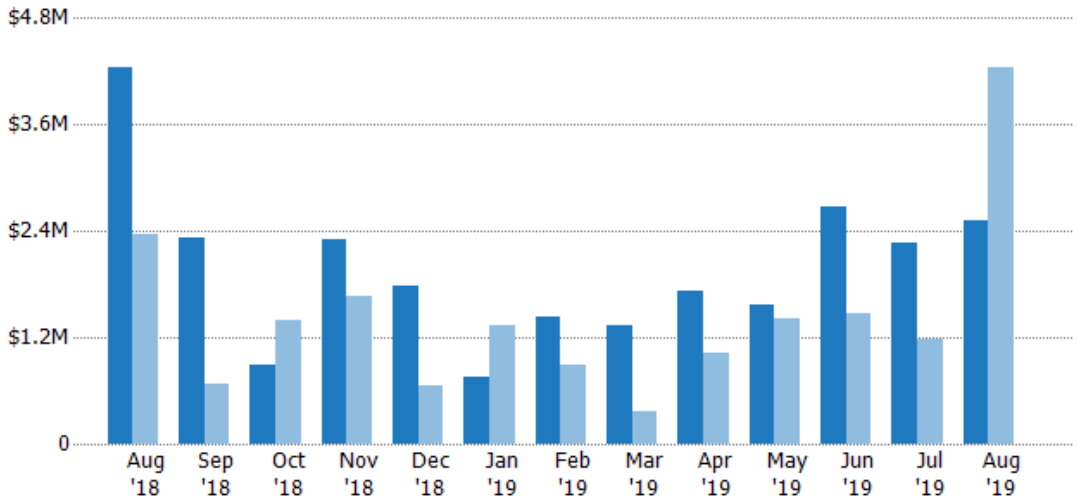
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$2.52M	-40.8%
Aug '18	\$4.25M	79.4%
Aug '17	\$2.37M	-30.7%



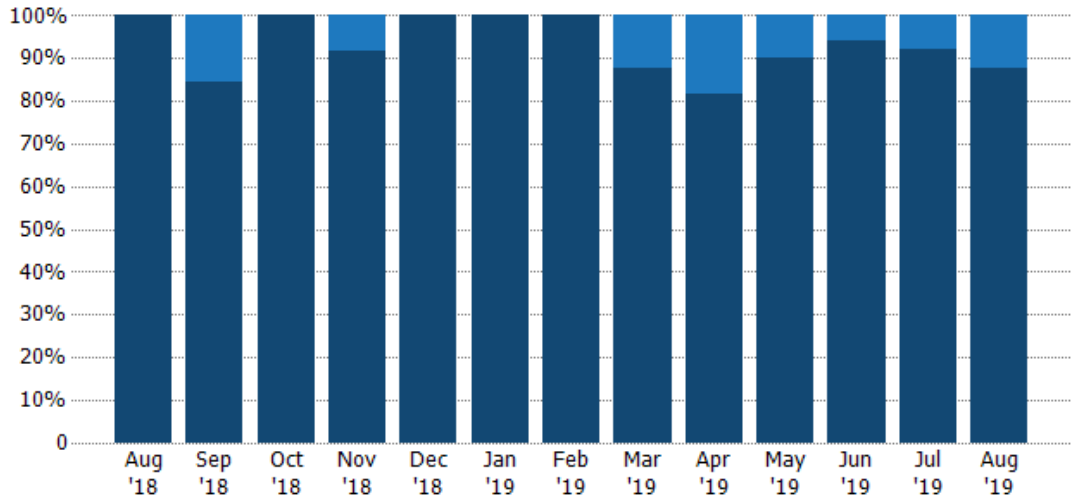
Current Year	\$4.25M	\$2.32M	\$882K	\$2.3M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.58M	\$2.68M	\$2.27M	\$2.52M
Prior Year	\$2.37M	\$684K	\$1.38M	\$1.67M	\$658K	\$1.33M	\$889K	\$372K	\$1.03M	\$1.41M	\$1.48M	\$1.18M	\$4.25M
Percent Change from Prior Year	79%	239%	-36%	38%	171%	-44%	61%	261%	66%	12%	81%	93%	-41%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



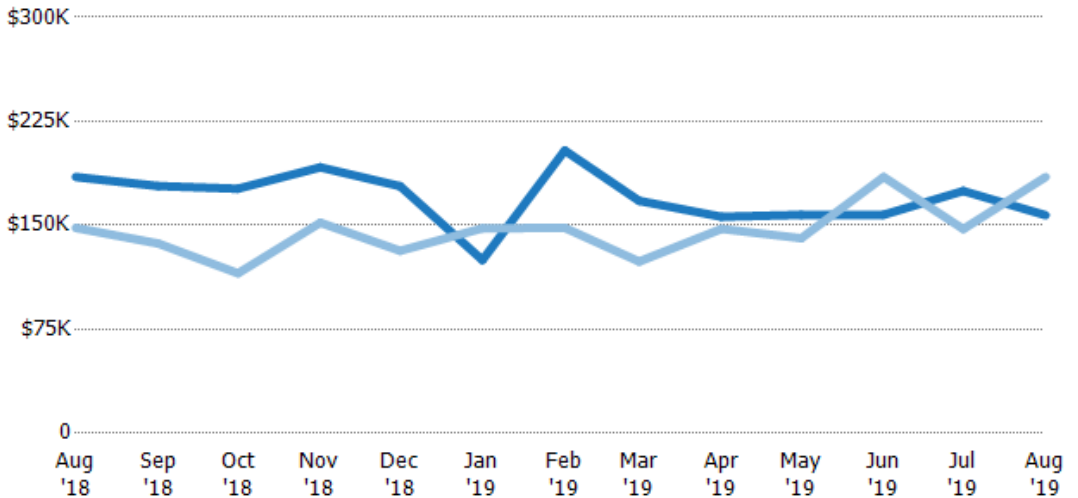
Property Type	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Condo/Townhouse	-	15%	-	8%	-	-	-	13%	18%	10%	6%	8%	13%
Single Family Residence	100%	85%	100%	92%	100%	100%	100%	88%	82%	90%	94%	92%	88%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Aug '19	\$157K	-14.9%
Aug '18	\$185K	24.8%
Aug '17	\$148K	0.8%

Property Type	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$185K	\$178K	\$176K	\$192K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K	\$158K	\$175K	\$157K
Prior Year	\$148K	\$137K	\$115K	\$152K	\$132K	\$148K	\$148K	\$124K	\$147K	\$141K	\$185K	\$147K	\$185K
Percent Change from Prior Year	25%	30%	53%	26%	35%	-15%	38%	35%	6%	12%	-15%	19%	-15%

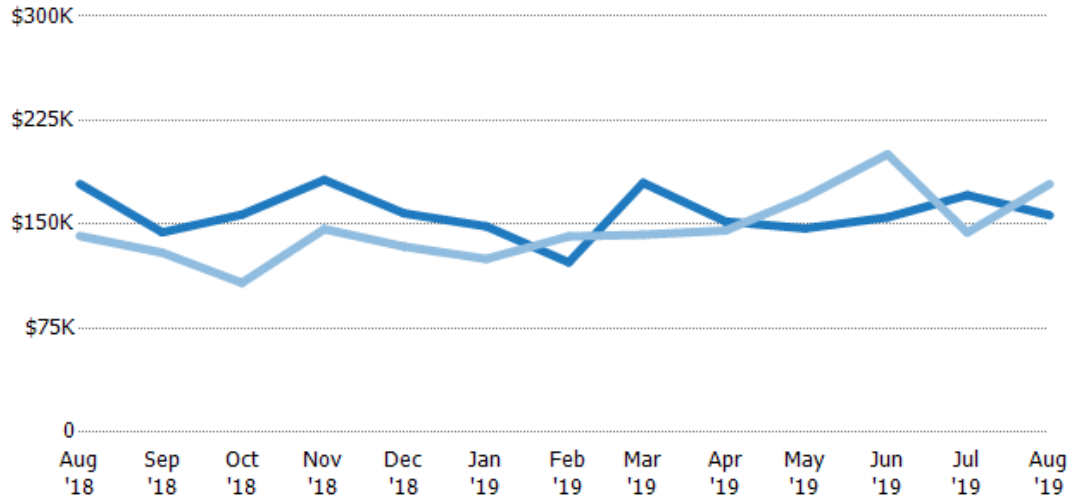
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$157K	-12.6%
Aug '18	\$179K	26.5%
Aug '17	\$142K	6%



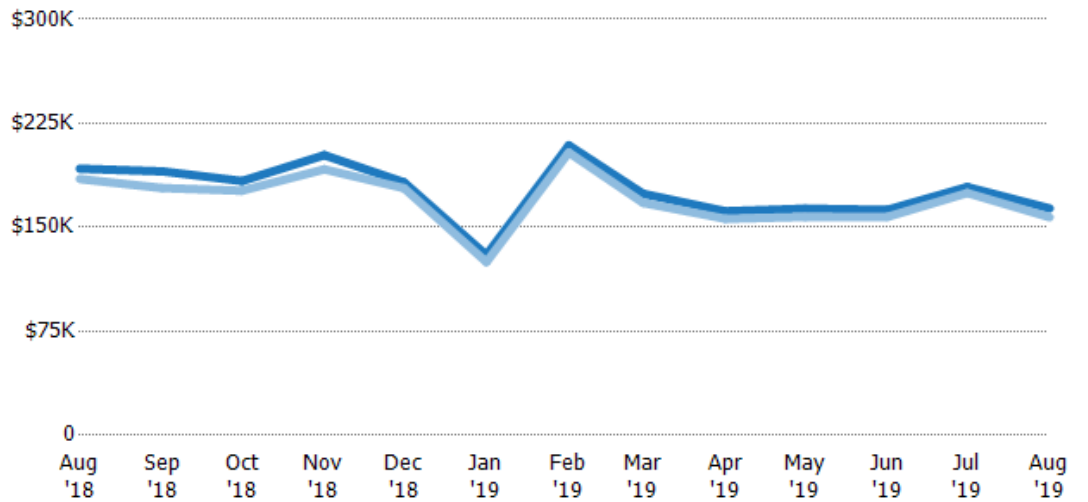
Current Year	\$179K	\$144K	\$157K	\$182K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K	\$155K	\$171K	\$157K
Prior Year	\$142K	\$130K	\$108K	\$147K	\$134K	\$125K	\$141K	\$143K	\$146K	\$170K	\$201K	\$144K	\$179K
Percent Change from Prior Year	27%	11%	46%	24%	18%	19%	-13%	26%	4%	-13%	-23%	19%	-13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



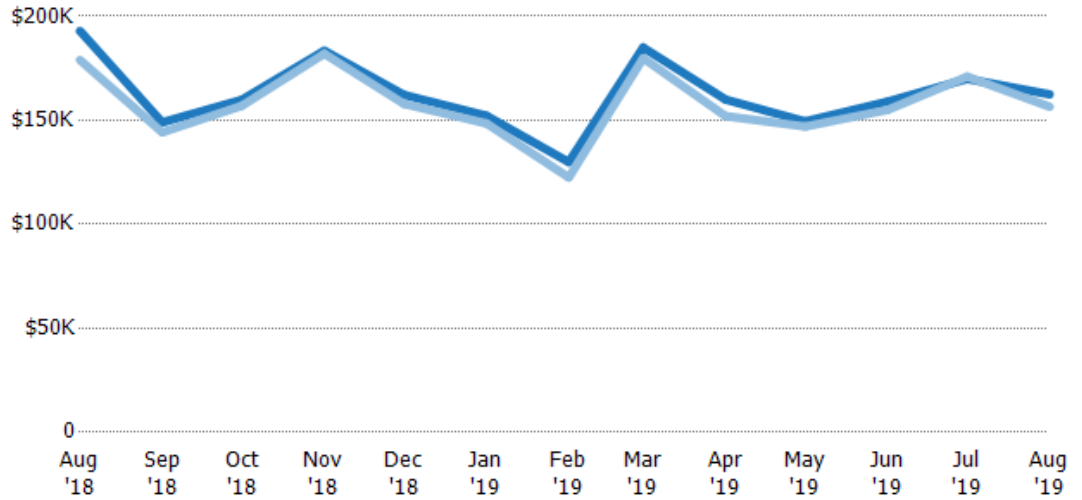
Avg List Price	\$192K	\$190K	\$183K	\$202K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K	\$163K	\$179K	\$164K
Avg Sales Price	\$185K	\$178K	\$176K	\$192K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K	\$158K	\$175K	\$157K
Avg Sales Price as a % of Avg List Price	96%	94%	96%	95%	98%	96%	98%	96%	97%	96%	97%	98%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



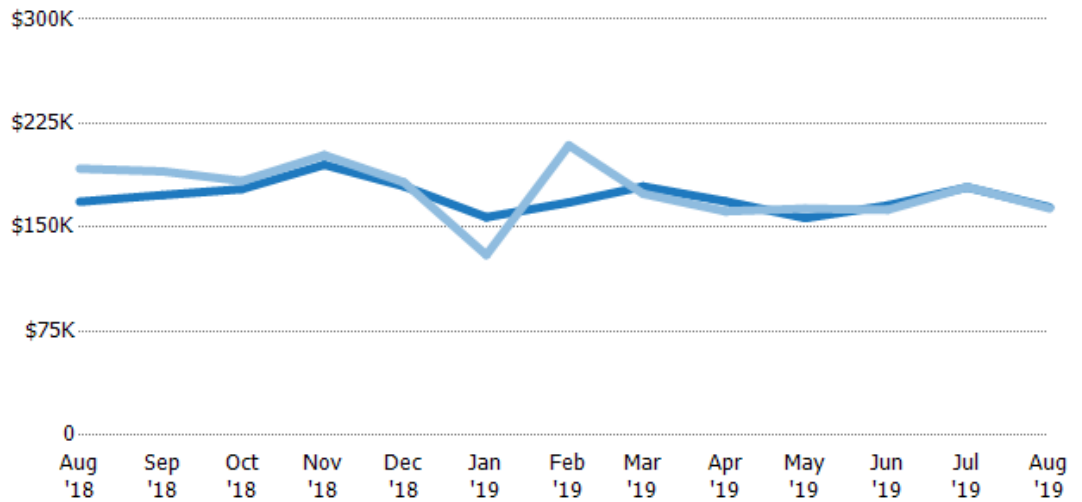
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median List Price	\$193K	\$149K	\$160K	\$183K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K	\$159K	\$170K	\$162K
Median Sales Price	\$179K	\$144K	\$157K	\$182K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K	\$155K	\$171K	\$157K
Med Sales Price as a % of Med List Price	93%	97%	98%	99%	97%	98%	94%	97%	95%	98%	97%	101%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



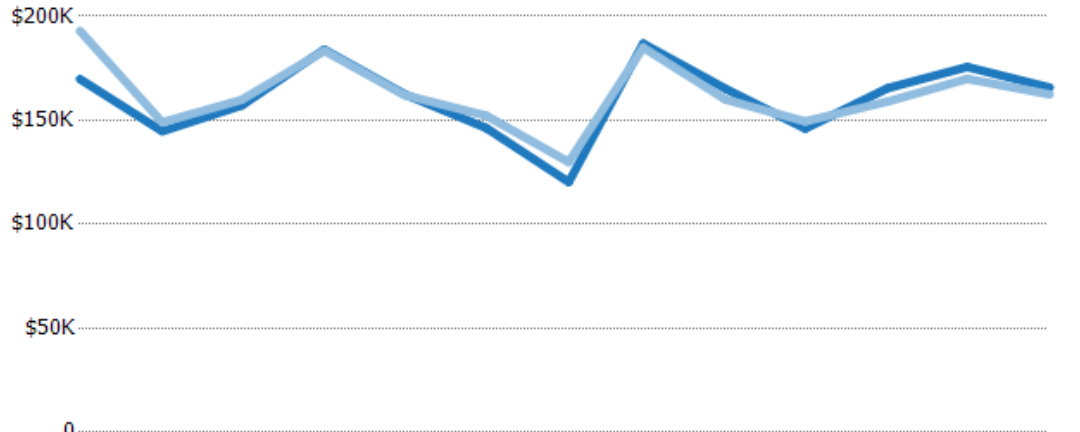
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$168K	\$173K	\$178K	\$195K	\$180K	\$157K	\$168K	\$179K	\$169K	\$157K	\$166K	\$179K	\$164K
Avg Sales Price	\$192K	\$190K	\$183K	\$202K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K	\$163K	\$179K	\$164K
Avg Sales Price as a % of Avg Est Value	114%	110%	103%	104%	102%	83%	125%	97%	96%	104%	98%	100%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$170K	\$145K	\$157K	\$184K	\$163K	\$146K	\$120K	\$187K	\$165K	\$146K	\$165K	\$176K	\$166K
Median Sales Price	\$193K	\$149K	\$160K	\$183K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K	\$159K	\$170K	\$162K
Med Sales Price as a % of Med Est Value	114%	103%	102%	100%	100%	104%	108%	99%	97%	102%	96%	97%	98%