

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	15	21	-28.6%	50	67	-25.4%
New Listing Volume	\$2,578,000	\$4,187,884	-38.4%	\$9,453,700	\$12,581,083	-24.9%
Active Listing Count	44	70	-37.1%	N/A	N/A	
Active Listing Volume	\$9,820,699	\$13,562,184	-27.6%	N/A	N/A	
Average Listing Price	\$223,198	\$193,745	+15.2%	\$218,910	\$191,768	+14.2%
Median Listing Price	\$189,000	\$189,250	-0.1%	\$194,681	\$173,624	+12.1%
Median Days in RPR	70	74.5	-6%	160.14	126.63	+26.5%
Months of Inventory	7.3	14	-47.6%	9.9	23.9	-58.6%
Absorption Rate	13.64%	7.14%	+6.5%	10.12%	4.19%	+5.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	10	7	+42.9%	39	31	+25.8%
New Pending Sales Volume	\$2,081,600	\$1,224,200	+70%	\$6,563,600	\$4,671,699	+40.5%
Pending Sales Count	13	12	+8.3%	N/A	N/A	
Pending Sales Volume	\$2,176,400	\$2,037,000	+6.8%	N/A	N/A	
Closed Sales Count	9	6	+50%	28	26	+7.7%
Closed Sales Volume	\$1,378,450	\$749,750	+83.9%	\$4,141,250	\$3,754,650	+10.3%
Average Sales Price	\$153,161	\$124,958	+22.6%	\$147,902	\$144,410	+2.4%
Median Sales Price	\$145,000	\$112,000	+29.5%	\$137,182	\$136,538	+0.5%

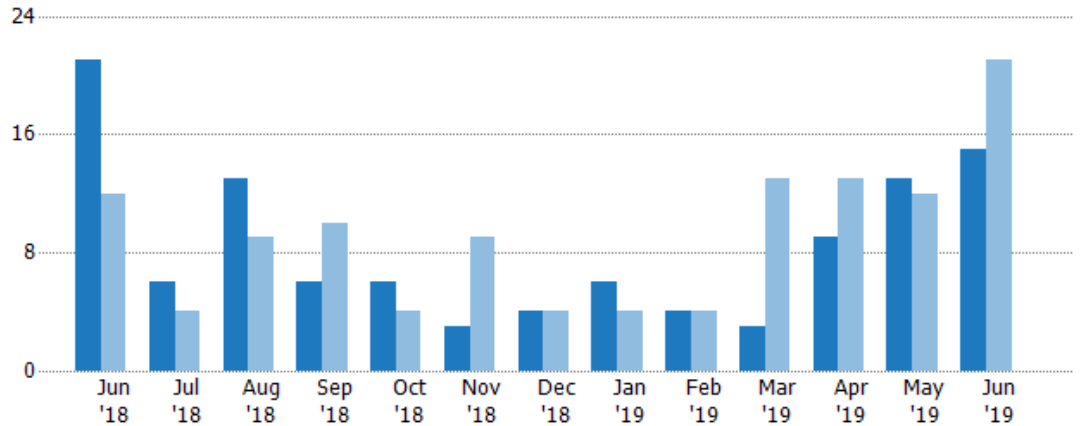
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	15	-28.6%
Jun '18	21	75%
Jun '17	12	-41.7%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	21	6	13	6	6	3	4	6	4	3	9	13	15
Prior Year	12	4	9	10	4	9	4	4	4	13	13	12	21
Percent Change from Prior Year	75%	50%	44%	-40%	50%	-67%	0%	50%	0%	-77%	-31%	8%	-29%

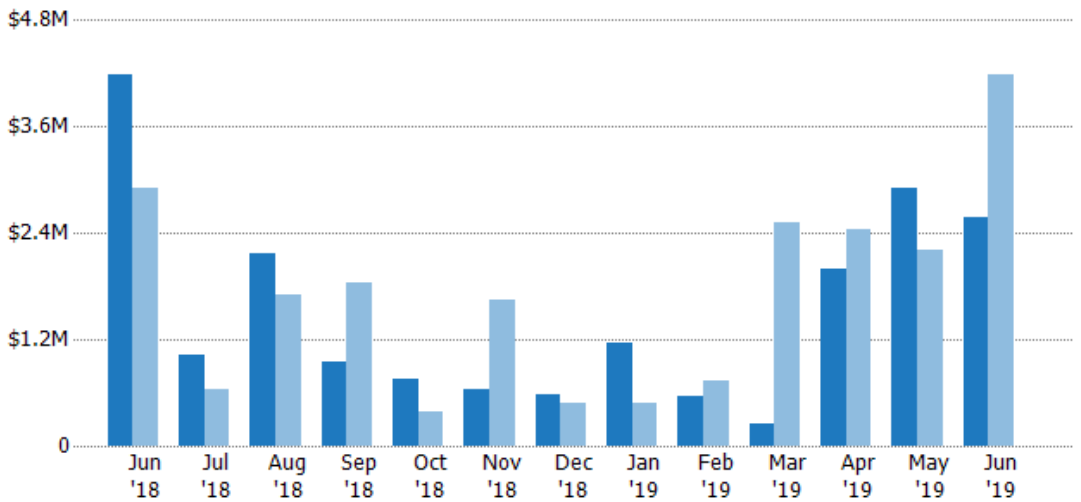
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$2.58M	-38.4%
Jun '18	\$4.19M	44.5%
Jun '17	\$2.9M	-51.7%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$4.19M	\$1.02M	\$2.17M	\$957K	\$762K	\$644K	\$584K	\$1.17M	\$560K	\$258K	\$1.99M	\$2.9M	\$2.58M
Prior Year	\$2.9M	\$635K	\$1.7M	\$1.84M	\$389K	\$1.65M	\$477K	\$476K	\$741K	\$2.53M	\$2.44M	\$2.21M	\$4.19M
Percent Change from Prior Year	45%	61%	27%	-48%	96%	-61%	22%	145%	-24%	-90%	-18%	31%	-38%

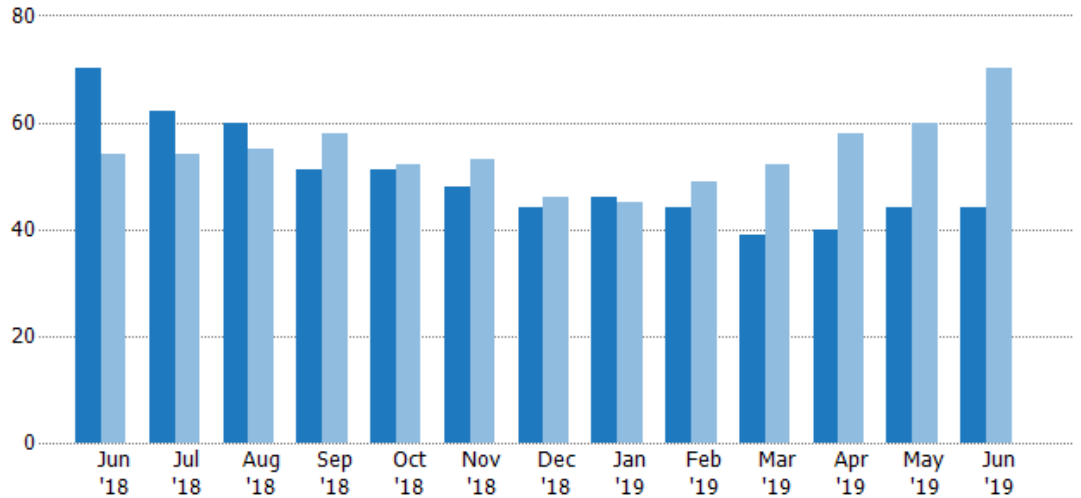
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	44	-37.1%
Jun '18	70	29.6%
Jun '17	54	-7.4%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	70	62	60	51	51	48	44	46	44	39	40	44	44
Prior Year	54	54	55	58	52	53	46	45	49	52	58	60	70
Percent Change from Prior Year	30%	15%	9%	-12%	-2%	-9%	-4%	2%	-10%	-25%	-31%	-27%	-37%

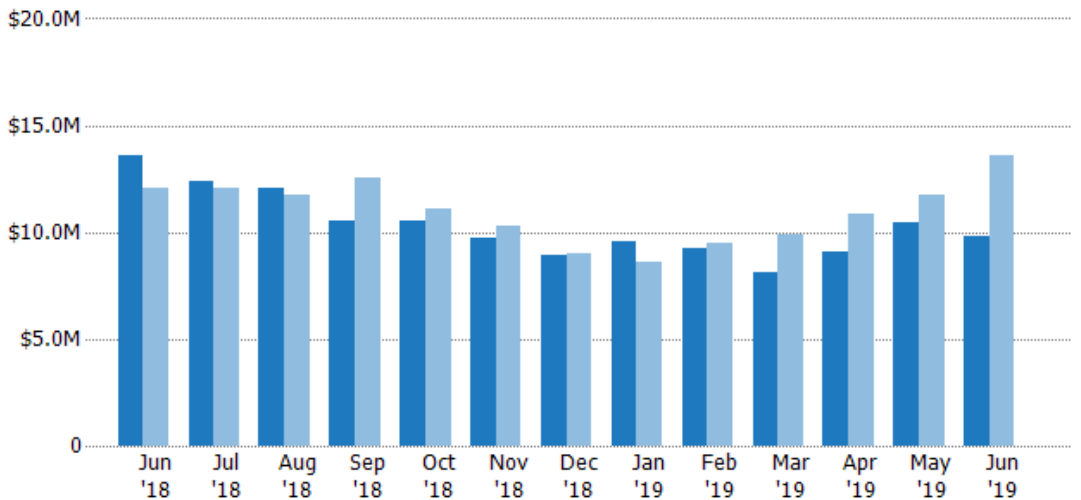
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$9.82M	-27.6%
Jun '18	\$13.6M	12.1%
Jun '17	\$12.1M	-20.5%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$13.6M	\$12.4M	\$12.1M	\$10.5M	\$10.5M	\$9.75M	\$8.96M	\$9.54M	\$9.24M	\$8.15M	\$9.08M	\$10.4M	\$9.82M
Prior Year	\$12.1M	\$12.1M	\$11.7M	\$12.6M	\$11.1M	\$10.3M	\$9.04M	\$8.6M	\$9.46M	\$9.86M	\$10.8M	\$11.7M	\$13.6M
Percent Change from Prior Year	12%	3%	3%	-16%	-5%	-5%	-1%	11%	-2%	-17%	-16%	-11%	-28%

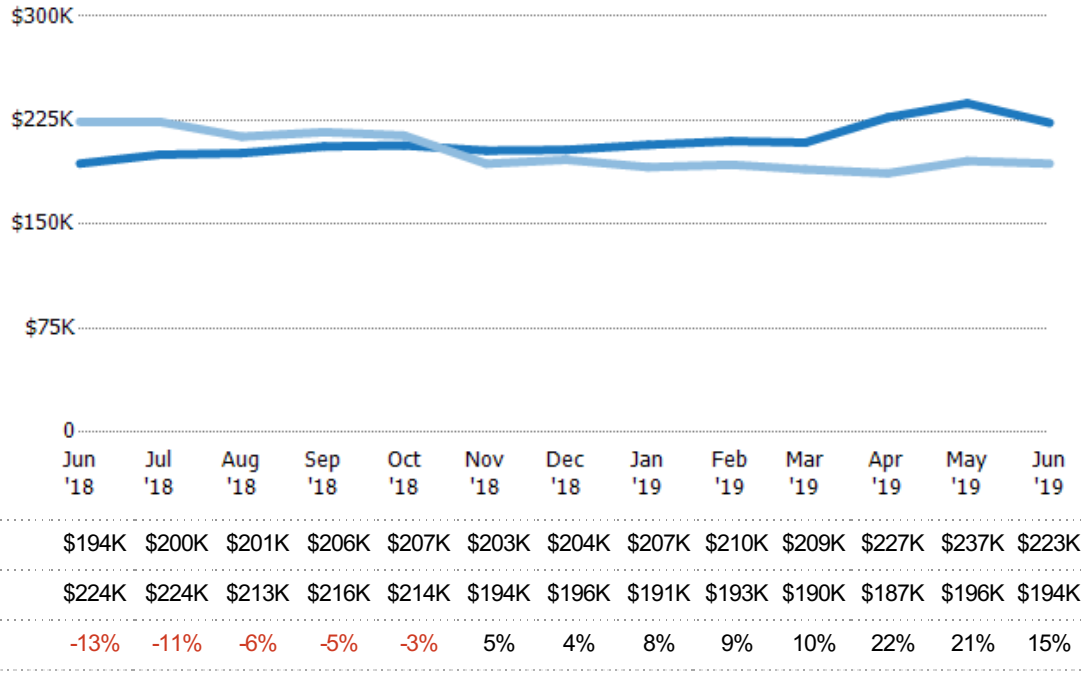
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$223K	15.2%
Jun '18	\$194K	-13.5%
Jun '17	\$224K	-14.1%



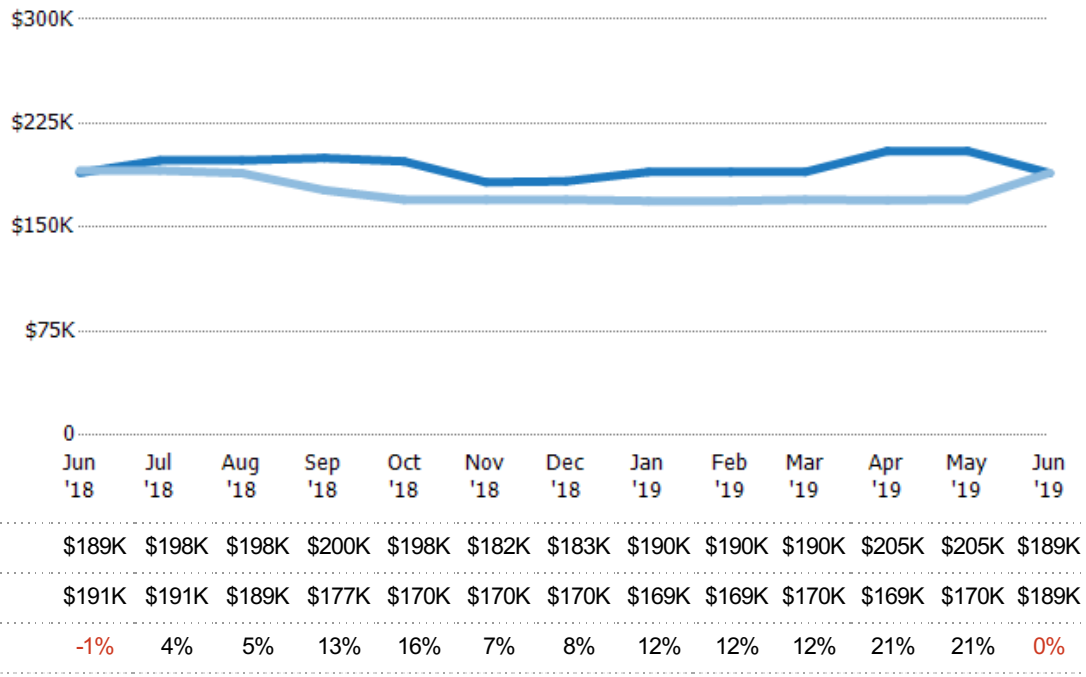
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$189K	-0.1%
Jun '18	\$189K	-0.9%
Jun '17	\$191K	-28.1%

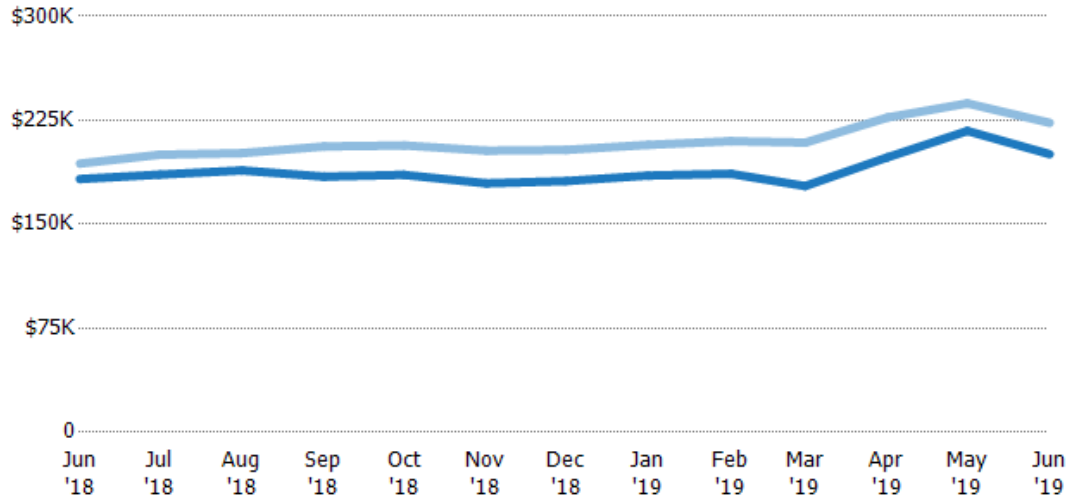


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



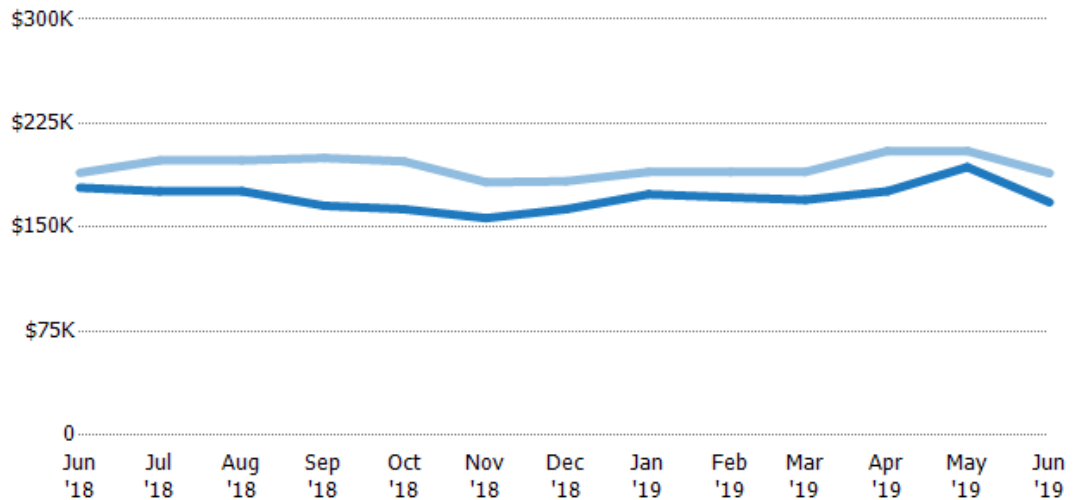
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$183K	\$186K	\$189K	\$184K	\$186K	\$180K	\$181K	\$185K	\$186K	\$178K	\$198K	\$217K	\$201K
Avg Listing Price	\$194K	\$200K	\$201K	\$206K	\$207K	\$203K	\$204K	\$207K	\$210K	\$209K	\$227K	\$237K	\$223K
Avg Listing Price as a % of Avg Est Value	106%	108%	107%	112%	111%	113%	112%	112%	113%	118%	114%	109%	111%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$179K	\$176K	\$176K	\$166K	\$163K	\$157K	\$163K	\$174K	\$172K	\$170K	\$176K	\$193K	\$168K
Median Listing Price	\$189K	\$198K	\$198K	\$200K	\$198K	\$182K	\$183K	\$190K	\$190K	\$190K	\$205K	\$205K	\$189K
Med Listing Price as a % of Med Est Value	106%	113%	113%	121%	121%	116%	112%	109%	111%	112%	116%	106%	113%

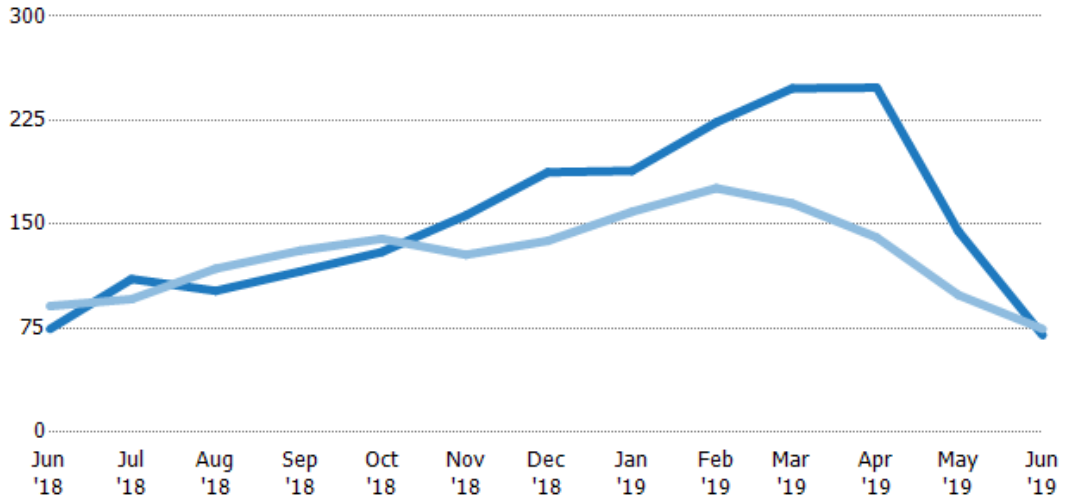
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Jun '19	70	-6%
Jun '18	74.5	-18.1%
Jun '17	91	158.2%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	74.5	111	102	116	130	157	188	189	224	248	249	145	70
Prior Year	91	96	118	131	140	128	138	159	176	165	141	99	74.5
Percent Change from Prior Year	-18%	15%	-14%	-11%	-7%	22%	36%	19%	27%	50%	77%	46%	-6%

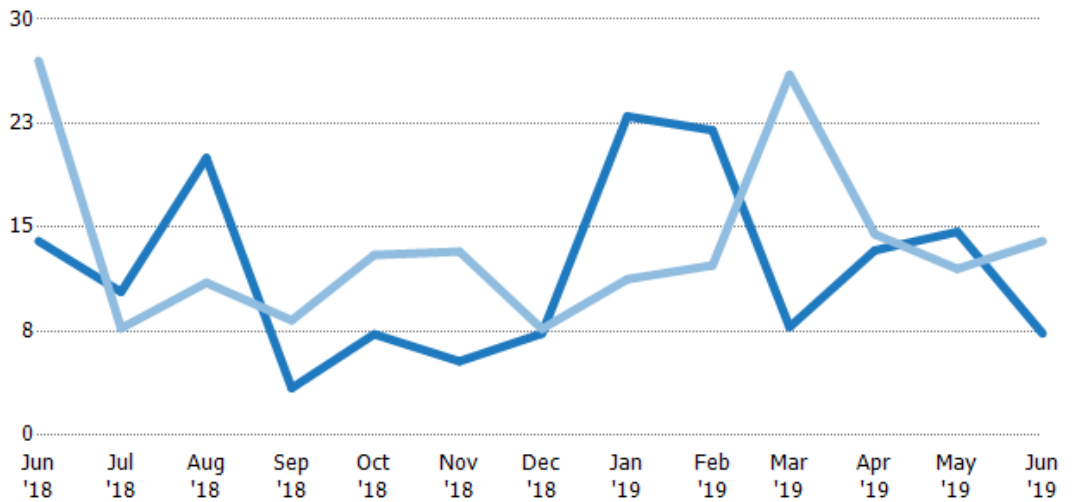
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Jun '19	7.33	-47.6%
Jun '18	14	-48.1%
Jun '17	27	-63%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	14	10.3	20	3.4	7.29	5.33	7.33	23	22	7.8	13.3	14.7	7.33
Prior Year	27	7.71	11	8.29	13	13.3	7.67	11.3	12.3	26	14.5	12	14
Percent Change from Prior Year	-48%	34%	82%	-59%	-44%	-60%	-4%	104%	80%	-70%	-8%	22%	-48%

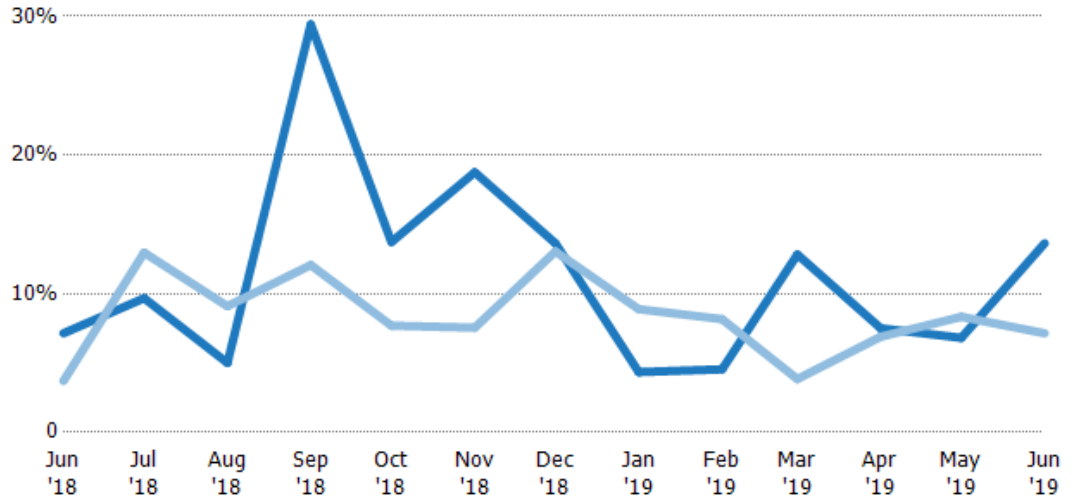
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Jun '19	14%	-6.5%
Jun '18	7%	-3.4%
Jun '17	4%	170.3%



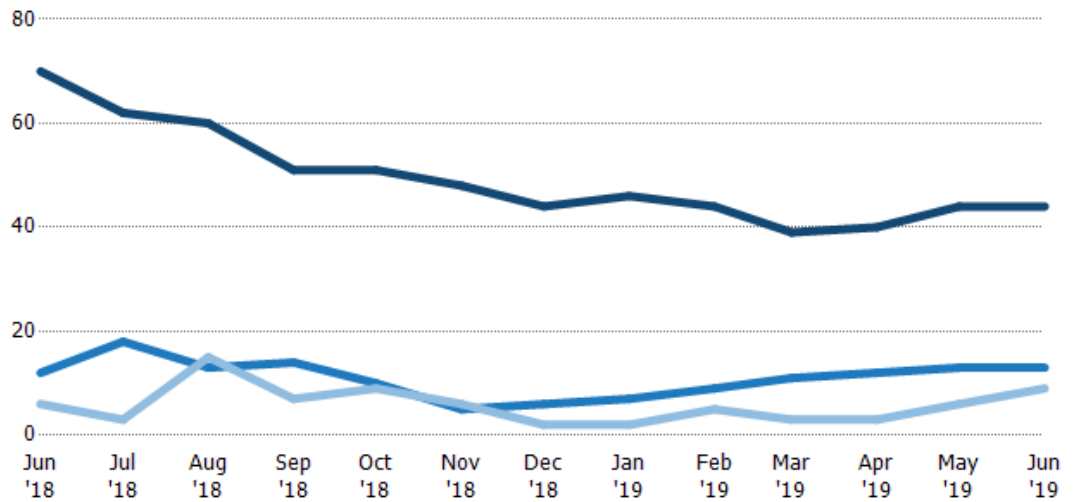
Current Year	7%	10%	5%	29%	14%	19%	14%	4%	5%	13%	8%	7%	14%
Prior Year	4%	13%	9%	12%	8%	8%	13%	9%	8%	4%	7%	8%	7%
Change from Prior Year	-3%	3%	4%	-17%	-6%	-11%	-1%	5%	4%	-9%	-1%	2%	-6%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	70	62	60	51	51	48	44	46	44	39	40	44	44
Pending	12	18	13	14	10	5	6	7	9	11	12	13	13
Sold	6	3	15	7	9	6	2	2	5	3	3	6	9

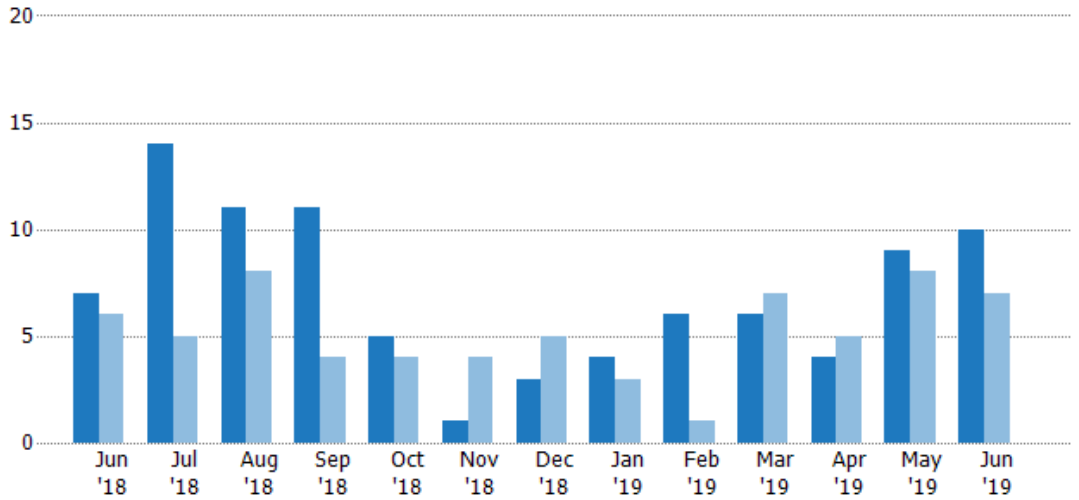
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	10	42.9%
Jun '18	7	16.7%
Jun '17	6	-50%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	7	14	11	11	5	1	3	4	6	6	4	9	10
Prior Year	6	5	8	4	4	4	5	3	1	7	5	8	7
Percent Change from Prior Year	17%	180%	38%	175%	25%	-75%	-40%	33%	500%	-14%	-20%	13%	43%

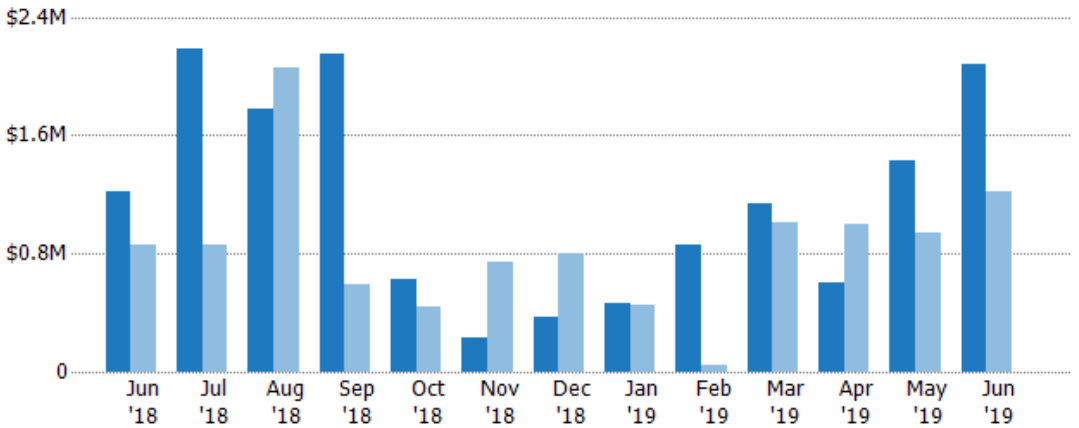
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$2.08M	70%
Jun '18	\$1.22M	43.2%
Jun '17	\$855K	-24.1%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$1.22M	\$2.18M	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$458K	\$859K	\$1.14M	\$605K	\$1.42M	\$2.08M
Prior Year	\$855K	\$859K	\$2.06M	\$597K	\$445K	\$744K	\$805K	\$455K	\$39.5K	\$1.01M	\$998K	\$942K	\$1.22M
Percent Change from Prior Year	43%	154%	-14%	261%	40%	-68%	-53%	1%	2,074%	12%	-39%	51%	70%



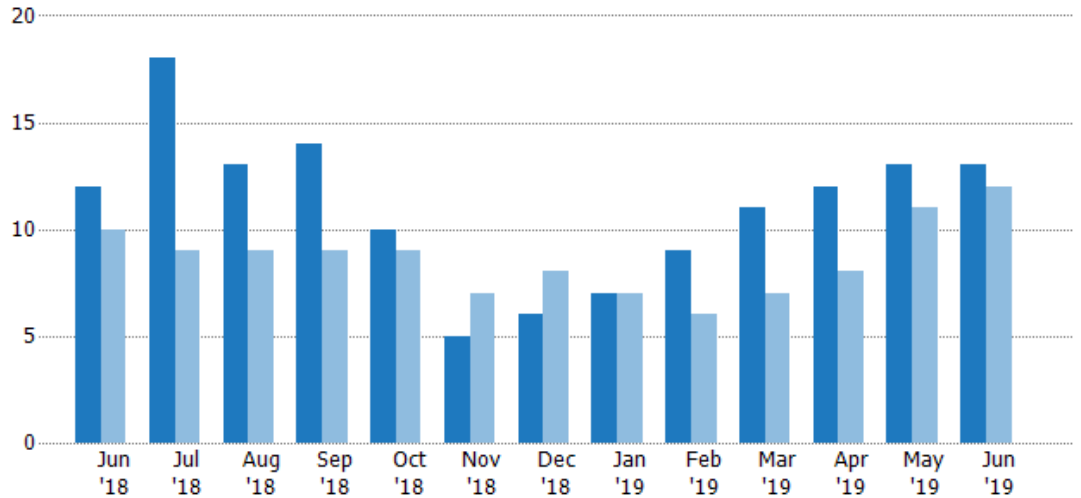
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	13	8.3%
Jun '18	12	20%
Jun '17	10	-30%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	12	18	13	14	10	5	6	7	9	11	12	13	13
Prior Year	10	9	9	9	9	7	8	7	6	7	8	11	12
Percent Change from Prior Year	20%	100%	44%	56%	11%	-29%	-25%	0%	50%	57%	50%	18%	8%

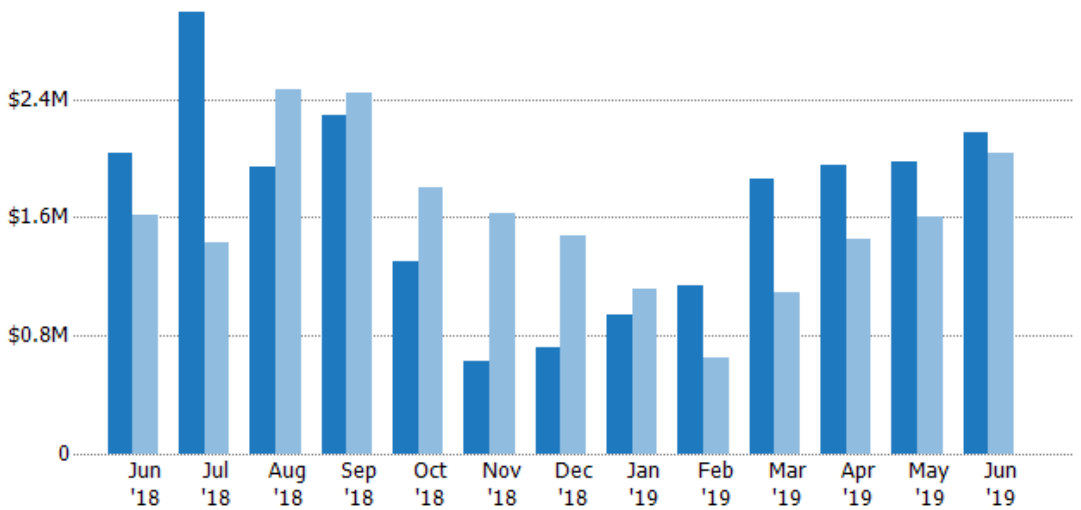
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$2.18M	6.8%
Jun '18	\$2.04M	26.4%
Jun '17	\$1.61M	-14.8%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$2.04M	\$2.99M	\$1.94M	\$2.29M	\$1.3M	\$626K	\$719K	\$941K	\$1.13M	\$1.85M	\$1.96M	\$1.98M	\$2.18M
Prior Year	\$1.61M	\$1.43M	\$2.47M	\$2.44M	\$1.81M	\$1.63M	\$1.47M	\$1.11M	\$653K	\$1.09M	\$1.46M	\$1.61M	\$2.04M
Percent Change from Prior Year	26%	109%	-21%	-6%	-28%	-62%	-51%	-15%	73%	69%	34%	23%	7%

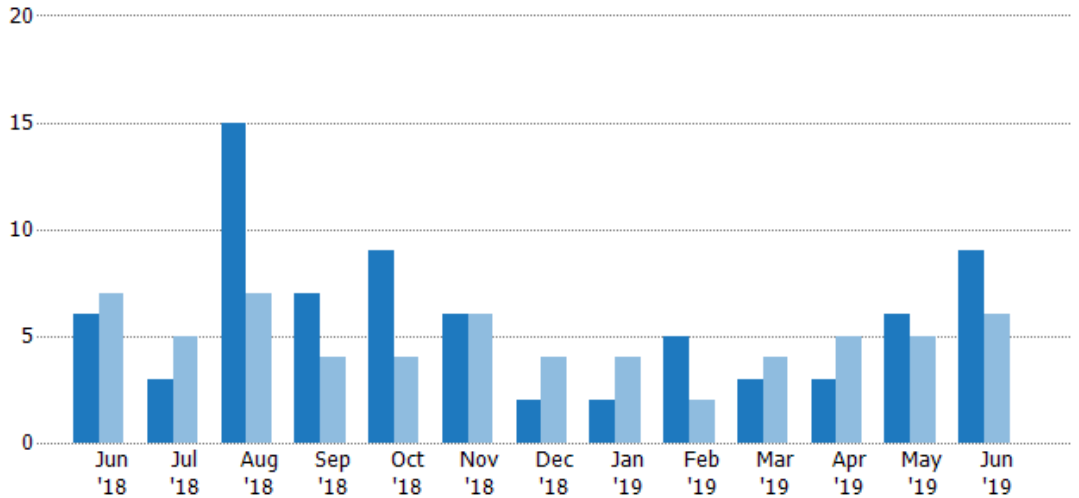
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	9	50%
Jun '18	6	-14.3%
Jun '17	7	-28.6%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	6	3	15	7	9	6	2	2	5	3	3	6	9
Prior Year	7	5	7	4	4	6	4	4	2	4	5	5	6
Percent Change from Prior Year	-14%	-40%	114%	75%	125%	0%	-50%	-50%	150%	-25%	-40%	20%	50%

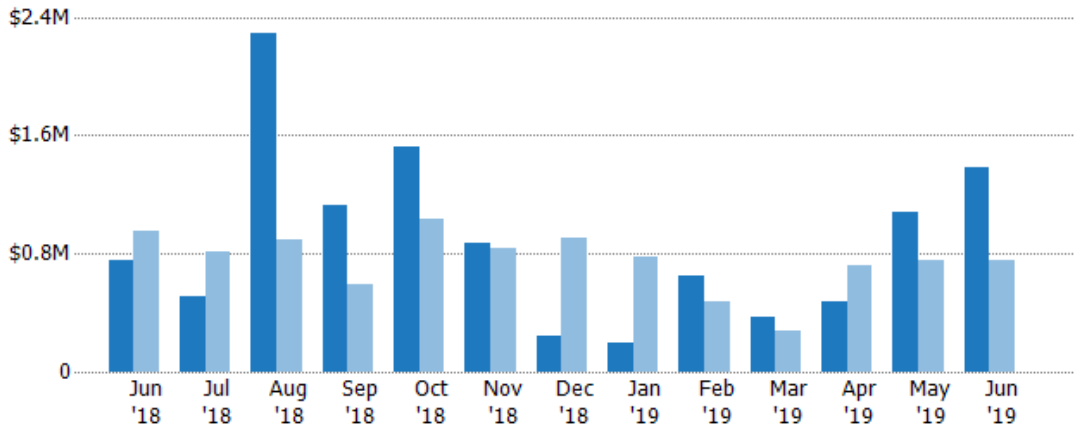
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$1.38M	83.9%
Jun '18	\$750K	-20.8%
Jun '17	\$947K	-39%



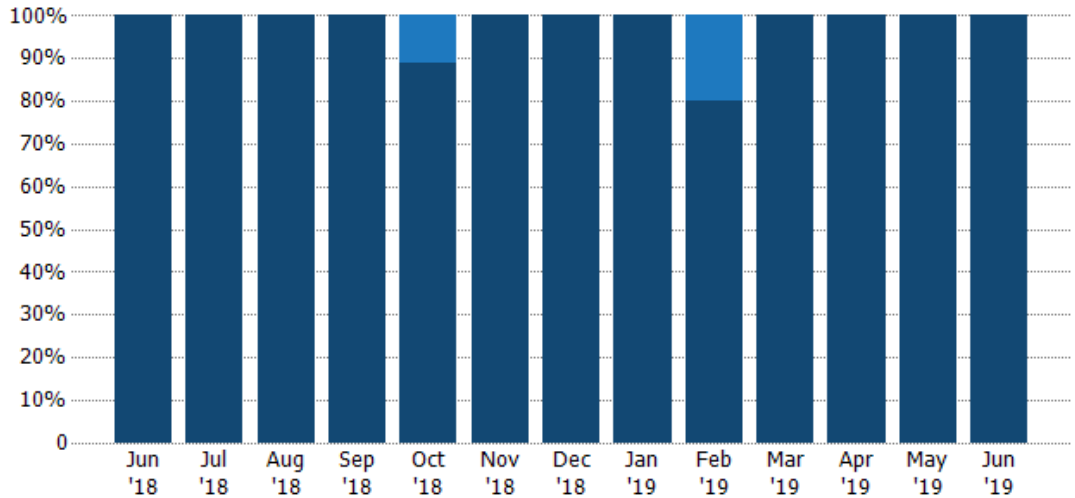
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$750K	\$511K	\$2.29M	\$1.12M	\$1.53M	\$869K	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M
Prior Year	\$947K	\$809K	\$899K	\$591K	\$1.03M	\$841K	\$906K	\$778K	\$480K	\$273K	\$719K	\$755K	\$750K
Percent Change from Prior Year	-21%	-37%	154%	90%	48%	3%	-74%	-75%	35%	35%	-34%	43%	84%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



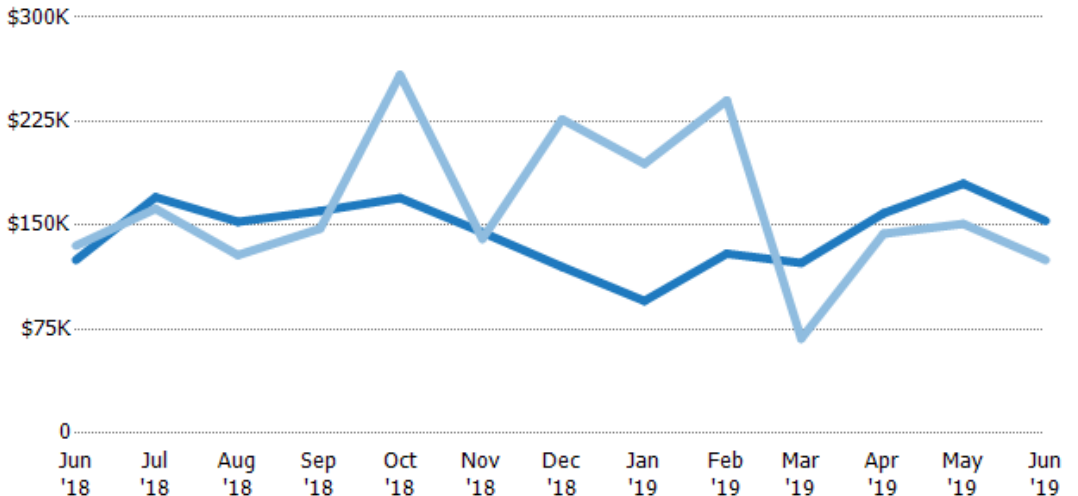
Condo/Townhouse	-	-	-	-	11%	-	-	-	20%	-	-	-	-
Single Family Residence	100%	100%	100%	100%	89%	100%	100%	100%	80%	100%	100%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$125K	\$170K	\$153K	\$160K	\$170K	\$145K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K
Prior Year	\$135K	\$162K	\$128K	\$148K	\$259K	\$140K	\$226K	\$194K	\$240K	\$68.3K	\$144K	\$151K	\$125K
Percent Change from Prior Year	-8%	5%	19%	9%	-34%	3%	-47%	-51%	-46%	80%	10%	19%	23%

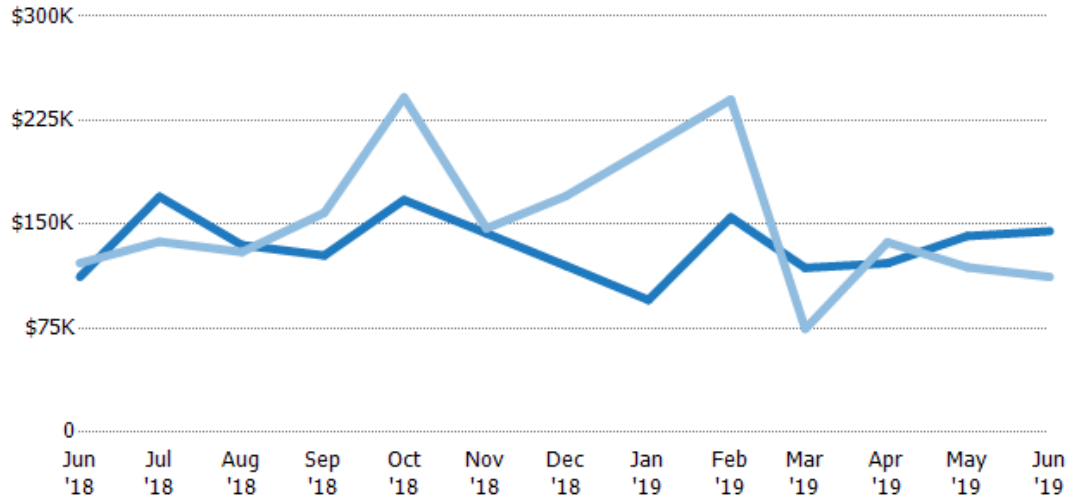
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$145K	29.5%
Jun '18	\$112K	-8.2%
Jun '17	\$122K	12.3%



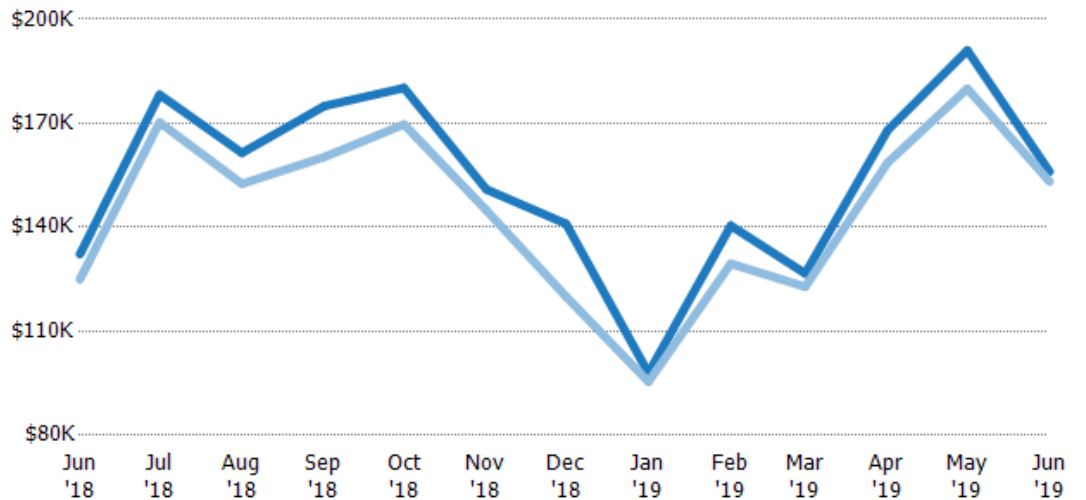
Current Year	\$112K	\$170K	\$135K	\$128K	\$168K	\$144K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K
Prior Year	\$122K	\$138K	\$130K	\$158K	\$242K	\$147K	\$170K	\$205K	\$240K	\$74.5K	\$137K	\$119K	\$112K
Percent Change from Prior Year	-8%	24%	4%	-19%	-31%	-2%	-30%	-53%	-35%	59%	-11%	19%	29%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



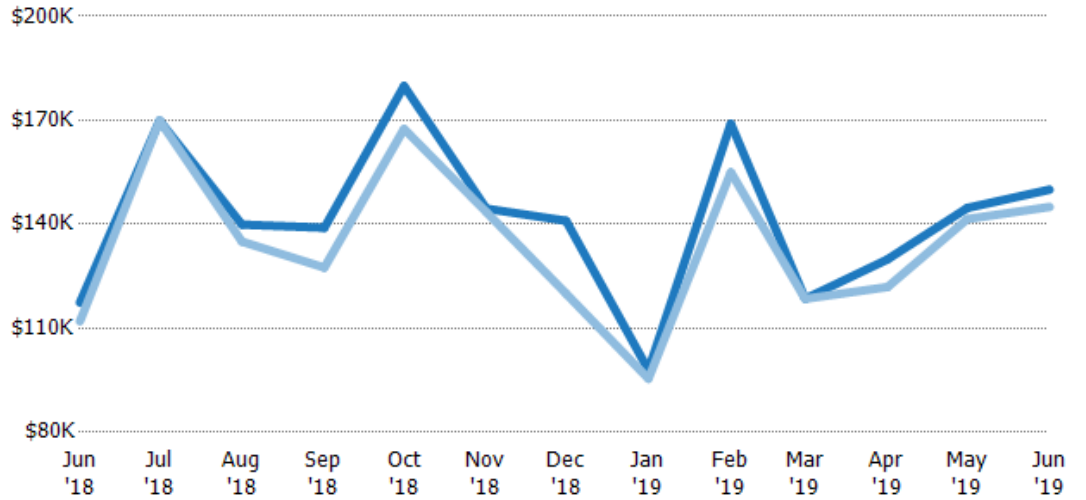
Avg List Price	\$132K	\$178K	\$161K	\$175K	\$180K	\$151K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K
Avg Sales Price	\$125K	\$170K	\$153K	\$160K	\$170K	\$145K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K
Avg Sales Price as a % of Avg List Price	95%	95%	94%	92%	94%	96%	85%	97%	92%	97%	94%	94%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



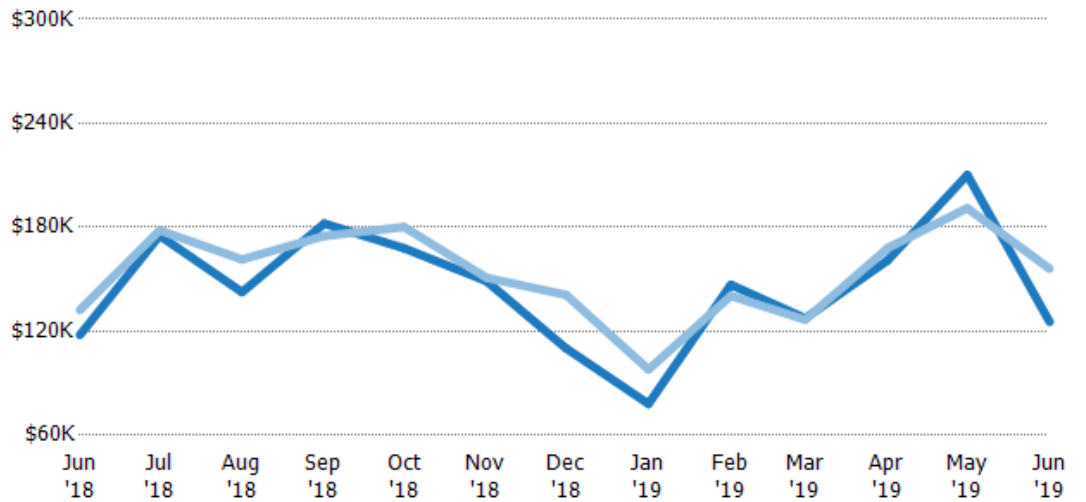
Median List Price	\$117K	\$170K	\$140K	\$139K	\$180K	\$145K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K
Median Sales Price	\$112K	\$170K	\$135K	\$128K	\$168K	\$144K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K
Med Sales Price as a % of Med List Price	95%	100%	96%	92%	93%	99%	85%	97%	92%	100%	94%	98%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



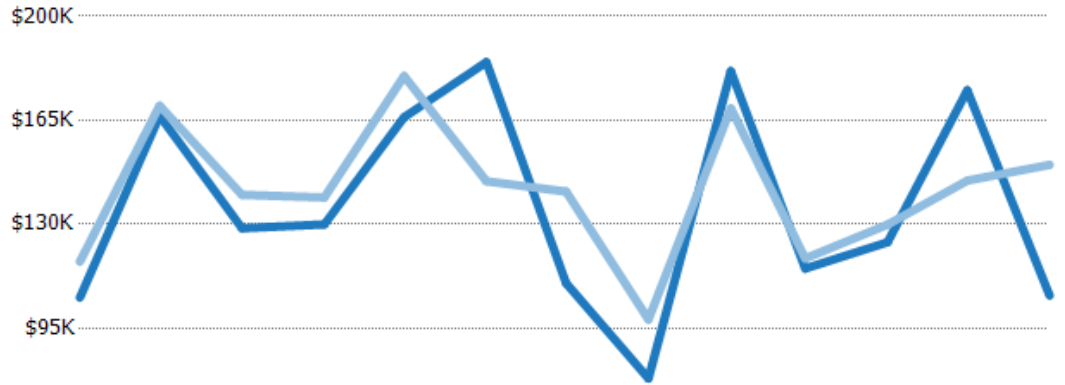
Avg Est Value	\$118K	\$175K	\$143K	\$182K	\$168K	\$149K	\$110K	\$78.1K	\$147K	\$127K	\$161K	\$210K	\$125K
Avg Sales Price	\$132K	\$178K	\$161K	\$175K	\$180K	\$151K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K	\$156K
Avg Sales Price as a % of Avg Est Value	112%	102%	113%	96%	107%	101%	128%	125%	96%	99%	104%	91%	124%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$105K	\$167K	\$129K	\$130K	\$166K	\$185K	\$110K	\$78.1K	\$182K	\$115K	\$124K	\$175K	\$106K
Median Sales Price	\$117K	\$170K	\$140K	\$139K	\$180K	\$145K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K	\$150K
Med Sales Price as a % of Med Est Value	112%	102%	109%	107%	108%	78%	128%	125%	93%	103%	105%	83%	142%